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DOMINION BUREAU OF STA

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63-009

MONTHLY

OTTAWA - CANADA

Published by Authority of the Minister of Trade and Commerce

Vol. 9 - No. 12

Price: \$1.00 a year

OF STATISTIES

## FARM IMPLEMENT AND EQUIPMENT SALES

January 1 to December 31, 1967

Preliminary estimates of farm implement and equipment sales for 1967 indicate an increase of 0.7% from 1966 to a total of \$482,450,000. All regions recorded increased sales except Manitoba and Saskatchewan. Sales of repair parts included in the foregoing total increased by 1.1% from 1966 to \$62,685,000. Increases in the sales of repair parts were recorded for Atlantic Provinces, Quebec and Ontario.

All eight categories of farm implement shown in detail in this report indicate a decrease in the number of units sold. The number of wheel type tractors sold decreased to 29,768, a loss of 748 units from the previous year. Sales of crawler type tractors declined by 44 to 29 units. Sales of pull-type combines decreased by 1,419 to 1,905 units, while self-propelled combines declined by 1,391 to 6,054 units. There were 10,004 hay balers sold in 1967, a decrease of 1,254 from the previous year. Sales of swathers and windrowers, at 11,179 units, registered a decrease of 808 units while sales of heavy duty cultivators, at 6,636 units, declined by 848 units from the previous year. Sales of diskers decreased by 484 to 5,521 units.

The report covers the 12-month period ending December 31, 1967, and more detail is shown than in the other monthly reports for 1967. The estimates are based upon reports of a panel of main-line companies whose ratios to the 1966 totals are known. The figures are subject to revision when the total coverage annual report for 1967 is completed later this year. Units sold represent sales to user while the dollar estimates are at the wholesale level.

Estimated Farm Implement and Equipment Sales, by Province, 1966 and 1967 Compared

(Va	lue at Who	lesale Price							
Total, All Machines (Including Repair Parts)					Repair Parts				
1966	1967	% Change 1967/1966	1966	1967	% Change 1967/1966				
\$*000	\$ 000		\$ 000	\$ 000	100-710				
478,905	482,450	+ 0.7	61,991	62,685	+ 1.1				
13,413 46,617 102,422	13,595 60,795 110,920	+ 1.4 +30.4 + 8.3	2,155 7,743 15,336	2,315 9,682 16,202	+ 7.4 +25.0 + 5.6				
	58,115	- 6.5	6,412	6,231	- 2.8				
102,381	105,156	+ 2.7 + 0.1	12,978	12,613	- 2.8 - 7.5				
	Tota (Included) 1966 \$'000 478,905 13,413 46,617 102,422 62,186 141,519 102,381	Total, All Mac (Including Repair 1966 1967 \$ 000 \$ 000 478,905 482,450 13,413 13,595 46,617 60,795 102,422 110,920 62,186 58,115 141,519 123,496 102,381 105,156	Total, All Machines (Including Repair Parts)  1966  1967  \$ Change 1967/1966  \$ 000  478,905  482,450  40.7  13,413  13,595  46,617  60,795  102,422  110,920  48.3  62,186  58,115  62,186  58,115  141,519  123,496  -12.7  102,381  105,156  + 2.7	(Including Repair Parts)  1966	Total, All Machines (Including Repair Parts)  1966  1967  \$ Change   1966  1967  1966  1967  1966  1966  1967  1966  1966  1967  \$ 000  1966  1966  1967  1966  1966  1967  1966  1967  1968  19				

March 1968

Merchandising and Services Division

## Estimated Number of Units Sold (Dealers' Sales to User)

Item	Number of Units Sold								
	CANADA	Atl. Prov.	Que.	Ont.	Man.	Sask.	Alta.	B.C.	
TRACTORS - FARM USE UNIT SALES at retail									
Wheel Type: (2)	1.4=8.7		THERE		11.6				
9 to 34 H.P Diesel	284	45	112	77	7	4	6	33	
- Other 35 to 39 H.P Diesel	852 4,259	140 374	1,710	329	29 104	13 68	19	48 320	
- Other 40 to 49 H.P Diesel	2,597	270 108	986 501	915 804	122 85	87	103	114	
- Other 50 to 59 H.P Diesel	1,146	51 253	309 906	481 2,061	86 371	83 283	100 272	36 129	
- Other 60 to 79 H.P Diesel	943	(1)	143	289 854	133 691	202	149 946	(1)	
- Other 80 H.P. and Over - Diesel Other	839 8,375 304	(1) 69	(1) 91 (1)	264 640 82	97 1,332 36	254 3,418 74	183 2,723 92	(1) 102 (1)	
Total 1967	29,768	1,438	5,272	8,325	3,093	5,785	4,870	985	
Total 1966	30,516	1,367	4,595	8,168	3,679	6,909	4,908	890	
Crawler Type:			-77						
Total 1967 Under 35 H.P. (3)	29	(1)	(1)	13	3	(1)	3	(1)	
Total 1966 Under 35 H.P. (3)	73	(1)	(1)	19	13	(1)	15	(1)	
COMBINES			-10 3)	AND THE					
Pull-Type:									
Total 1967	1,905	(1)	26	133	346	878	485	(1)	
Total 1966	3,324	(1)	26	187	475	1,836	761	(1)	
Self-propelled:									
Total 1967	6,054	101	287	1,011	1,023	1,861	1,732	39	
Total 1966	7,445	91	174	795	1,227	2,960	2,153	45	

<sup>(1)</sup> Withheld to avoid disclosure.

<sup>(2)</sup> Maximum observed P.T.O. H.P.

<sup>(3)</sup> Maximum observed drawbar H.P.

Item	Number of Units Sold								
	CANADA	Atl. Prov.	Que.	Ont.	Man.	Sask.	Alta.	B.C.	
AUTOMATIC HAY BALERS									
Total 1967	10,004	523	3,010	2,214	660	1,314	2,035	248	
Total 1966	11,258	636	2,853	2,585	1,021	1,703	2,149	311	
SWATHERS AND WINDROWERS									
Tractor drawn	5,156	(1)	(1)	399	941	2,369	1,120	81	
Self propelled	6,023	5	147	942	955	1,870	2,025	79	
Total 1967	11,179	(1)	(1)	1,341	1,896	4,239	3,145	160	
Total 1966	11,987	(1)	(1)	909	1,709	5,615	3,327	186	
HEAVY DUTY DEEP TILLAGE TYPE CULTIVATORS									
Total 1967	6,636	-	(1)	(1)	(1)	(1)	2,202	(1)	
Total 1966	7,484	(1)	(1)	(1)	(1)	(1)	2,062	(1)	
Diskers:									
Under 15 ft	1,617	-	(1)	(1)	272	1,034	294	(1)	
15 ft. and over	3,904	-	-	(1)	778	2,289	833	(1)	
Total 1967	5,521	-	(1)	(1)	1,050	3,323	1,127	(1)	
Total 1966	6,005	-	(1)	(1)	1,321	3,603	1,059	(1)	

<sup>(1)</sup> Withheld to avoid disclosure.

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