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## TRUSTEED PENSION PLANS FINANCIAL STATISTICS, 1961

Published by Authority of The Minister of Trade and Commerce

#### DOMINION BUREAU OF STATISTICS

Business Finance Division
Pension Plans Section

March 1963 6605-501

Price: 50 cents



#### PREFACE

This report provides data on the financial aspects of trusteed pension plans for 1961. A previous report issued a few years ago presented statistics on the receipts, disbursements and assets of Canadian trusteed pension funds for 1952 and 1953. The interest in the earlier publication and requests for more up-to-date information have led to the current series which began in 1957. The catalogue number of the 1957 report is 74-504. Commencing with the 1958 report, the catalogue number is 74-201.

The response from corporations, trust companies, investment companies and trustees contacted in the survey was excellent, and this cooperation is gratefully acknowledged.

This report was prepared by the Pension Plans Section of the Business Finance Division of the Dominion Bureau of Statistics.

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Dominion Statistician.

January, 1963.



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## TRUSTEED PENSION PLANS FINANCIAL STATISTICS, 1961

Trusteed pension plans are pension plans where contributions are deposited with a selected trustee other than an insurance company or the Government Annuities Branch. The trustee may be either a corporate trustee, or an individual or group of individuals. Contributions are invested and administered by the trustee in accordance with a contractual agreement. The majority of these are called "Funded Trusts" and the others are known as "Pension Fund Societies".

The Pension Fund Society is a body which has been incorporated under Federal or Provincial Pension Fund Societies Acts, Companies Acts, etc. Its operations are similar to those described above. Since the 1953 survey the marked increase in the number of smaller firms showing a preference for trusteed plans prompted corporate trustees to introduce "pooled, or classified, funds". They enable small plans to have their assets combined so that each fund participates in the diversity, security and yield previously available only to the much larger single funds.

#### Survey Coverage

This is the sixth survey of Trusteed Pension Plans in Canada conducted by the Dominion Bureau of Statistics. It is similar to the 1957, 1958, 1959 and 1960 surveys and includes specifically:

- 1. Municipalities and municipal enterprises.
- 2. Crown corporations, federal and provincial.
- Federal and provincial boards and commissions.
- 4. Religious and charitable organizations.
- Provincial civil service plans for three of the provinces.
- Teachers federation plans for seven of the provinces.
- Educational institutions, and health organizations such as hospitals.
- 8. Trade and employee associations.
- 9. Cooperatives.
- 10. Incorporated companies, partnerships and sole ownerships.

The report is based on 1,363 completed returns received in the survey. About 2% of the firms surveyed failed to reply to the questionnaire. There were others which were received but were not used in the tabulations for the following reasons:

- 1. The funds were consolidated with others.
- The funds were administered, and their assets held, outside Canada.
- 3. The fund was reported as having been inaugurated subsequent to January 1, 1961. A fund is not included in the survey until it has been in existence for at least one year.

Authorization notices were included in the schedule for use when the company or organization was unable to complete the financial data and it was thus necessary to contact the trustee.

#### Basis for Valuation of Assets of the Funds

In the 1958 and 1959 surveys, market values of the assets were obtained. Valuations on this basis are subject to fluctuations from year to year, which may invalidate them as a measure of the amount of money flowing into securities. In the 1960 survey, book (carrying) values were requested. To the extent that they are based on cost price, they represent the amount of money invested and being invested. In each of these three surveys, the appropriate data were obtained for both the current year and the immediately preceding year.

In the current survey data were obtained for the current year only, but both book and market values of the assets were requested. All returns included in this report provided information on book values. Corresponding market values were reported in 1,257 or 92% of the returns. In those returns which did not report corresponding market values, it was assumed that the relationship between the market value of each type of asset and the reported book value of that asset was the same as the relationship between the aggregate market and book values of that type of asset from all of the returns which reported both the market and book values of the assets.

#### General Review of Survey Results

The current survey covering the financial aspects of trusteed pension plans for the year 1961 included a total of 1,363 funds, as compared with 1,140 in 1960, an increase of 20%. Of the 1,363 funds, 1,110 were administered by corporate trustees, 211 by individual trustees, 6 by a combination of both, and 36 by pension fund societies. There were 1,084,842 employees covered by these funds, or an average of 796 employees per plan. The average number of employees per plan in 1960 was 885. The employees in about 26% of the plans made no

contributions towards the funds in both 1961 and 1960. Contributions in 1961 amounted to \$436 million, an increase of 11% over the 1960 total of \$393 million. Employers contributed 58% of the total in 1961 and 59% in 1960. Investment income in 1961 amounted to \$180 million, and other income, including net profit on sale of securities, accounted for an additional \$8 million. Total income was \$624 million, from which expenditures of \$178 million were made. Approximately 70% of these expenditures was due to pension payments, the same as in 1960.

TABLE 1. Trusteed Pension Plans 1960 and 1961, Summary of Results

	190	60	19	61	
Number of trusteed plans	1	, 140	1	1,363	
Number of funded trusts:  (a) Corporate trustee (trust company) — Pooled funds  (b) Corporate trustee (trust company) — Mutual funds  (c) Corporate trustee (trust company) — Individually managed		377 81 352		500 124 393	
(d) Corporate trustee (trust company) — Pooled funds or mutual funds, and individually managed		93 195		93 211	
trustees Number of pension fund societies Number of (a) Contributory funds (b) Non-contributory funds Number of non-retired employees covered by funds Number of pooled funds Fotal investment in pooled funds Number of mutual funds Fotal investment in mutual funds	1,009 \$71.8 n \$34.5 n	476 nillion 87	1,084 \$117.3	599	
		Millions o	f dollars		
Income					
Contributions: Employer Employee		23 2 161		254 182	
Total contributions		393		436	
nvestment income let profit on sale of securities Other income		154 2 6		180 4 4	
Total income		555		624	
Expenditures					
Pension payments out of funds Cost of pensions purchased Cash withdrawals		108 5 30		124 4 34	
Administration costs Net loss on sale of securities Other expenditures		1 8 2	12 2		
Total expenditures		154 4 01	178		
		Book value		Market	
	1959	1960	1961	value 1961	
•	1303	millions o			
Assets	1	1	1		
funds	72	106	161	177	
Bonds of, or guaranteed by, Government of Canada Bonds of, or guaranteed by, provincial governments Bonds of Canadian municipal governments, school boards, etc. Other Canadian bonds Non-Canadian bonds	591 1,004 340 539 3	654 1,114 389 623 4	1,310 440 680 9	562 1.275 424 666 9	
tocks: Canadian stocks, common Canadian stocks, preferred Non-Canadian stocks, common	190	23 2 27	324 18	448 17 67	
Non-Canadian stocks, preferred	12	23	51	1 0.1	
ortgages: Insured residential (NHA) Other	179 100	195 105	229 112	229 112	
eal estate and lease-backs: Real estate and lease-backs	10	200	0.0	2.0	
iscellaneous;	18	29	33	33	
Accounts receivable Cash - Currency, bank and other deposits	28 19 66	34 11 68	38 21 44	38 21 44	
Other assets	8	3,616	4,074	2 4, 124	
Total assets	3, 200				

<sup>&</sup>lt;sup>1</sup> Value less than \$500,000.

#### Distribution of Investments, 1961

The total assets (book value) of the funds at the end of 1961 was \$4,074 million, an increase of 13% over the corresponding figure at the end of 1960. Bonds of all types accounted for 74.6% of the assets in 1961 compared with 77% in 1960. The heaviest concentration of assets was in bonds issued or quaranteed by provincial governments, amounting to 32,2% of the total, up slightly from 30,8% in 1960. The next in magnitude were other Canadian bonds, making up 16.7% of the 1961 total, compared with 17.2% the previous year. Federal government bonds dropped from second place in 1960 to third place in 1961, with the percentages of total assets being 18.1% and 14.8% respectively. Municipal debentures and mortgages accounted for 11% and 8%, respectively, in 1961. All stocks comprised 9.6% of the assets in 1961 as compared with 7.8% in 1960, indicating a 24% increase. The distribution of assets in 1960, which totalled \$3,616 million (book value) followed substantially the same pattern as in 1961. Actual amounts invested were greater in all cases except federal bonds and Canadian preferred stocks, the greatest change being the 52% increase in pooled and mutual funds combined.

The market value of the assets at the end of 1961 was \$4,124 million. The composition of the assets was as follows: bonds 71%; stocks 13%; mortgages 8%; pooled funds and mutual funds, 4%; other 4%.

A comparison of the respective book and market values shows that the market value of bonds in 1961 was lower than the book value, while stocks had a higher market value than book value.

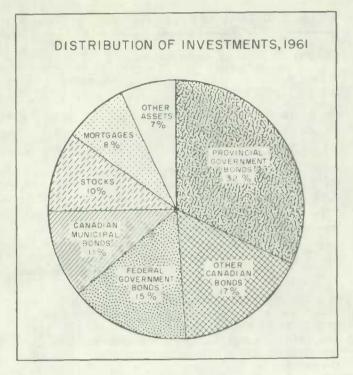


TABLE 2. Selected Data for Life Insurance Companies Group Annuities, Federal Government Group Annuities, and Trusteed Pension Funds, 1961.

	Contributions		Number	of plans	Number of	Ass	Assets	
	1960	1961	1960	1961	1960	1961	1960	1961
	millions of \$						million	ns of \$
Trusteed Pension Plans Life Insurance Group Annuities in Canada Federal Government Group Annuities	393 146 30	436 157 25	1, 140 6, 564 1, 556	1,363 7,305 1,513	1,009,127 469,339 185,000	1,084,842 501,069 174,000	3,616 1,208 <sup>1</sup> 600	4,074 1,397 610
Totals	569	618	9, 260	10, 181	1, 663, 466	1, 759, 902	5, 424	6, 081

¹ The assets held in 1960 against life insurance group annuities have been estimated to be equal to the total of group annuity reserves and liabilities for outstanding claims for group annuities in Canada plus a proportion of the excess of assets over liabilities, special reserves and shareholders surplus which are attributable to group annuities. These estimates were based on compilations from individual company reports in the 1960 report cited below. As this report is not yet available for 1961, the assets for 1961 were estimated by adding total 1961 comtributions to the assets for 1960.

Source: (a) Life Insurance Annuities — Report of the Superintendent of Insurance for Canada. 1960. Volumes I and III.

Report of the Superintendent of Insurance for Canada, 1961, Volume I.

(b) Federal Government Annuities - Annuities Branch, Department of Labour.

To provide a background for assessing the importance of trusteed pension plans some limited data in the operations of Insurance Companies and Government Annuities Plans have been assembled. For comparative purposes it is assumed that all life insurance companies group annuities arise from pension plans and that each contract originates from a separate pension plan. One pension plan, in reality, may require several contracts. In addition, these figures do not include any individual annuities which may result from pension plans.

There is, as well, the fact that certain employees may be covered by two, or even all three, types of plans.

Despite these limitations certain comparisons can be made. Trusteed pension plans in 1961 accounted for 62% of the total employees and 71% of the employee-employer contributions, although only 13% of all pension plans. The assets of trusteed plans represented 67% of the total assets.

The following table indicates the relative importance of the various size groups in 1960 and 1961. The largest size group, comprising 12% of the funds in both years, accounted for 84% of the income and approximately 88% of the expenditures

and assets. The two smallest size groups, into which about one half of the plans fell, accounted for less than 2.7% of the income, expenditures and assets in both years.

TABLE 3. Trusteed Funds classified by Number of Non-retired Employees Covered 1960 and 1961

Number of non-retired employees	Number of funds		Inc	ome	Expen	ditures	Assets book value		
covered by fund	1960	1961	1960	1961	1960	1961	1960	1961	
				thousands					
0 - 49	366	483	5,538	7,040	1,271	2,007	22,426	28,325	
50 - 99	176	212	7,531	9, 228	1,368	1,707	31,680	39, 555	
100 - 199	187	218	14, 946	18, 919	2,747	4,388	62,939	95, 226	
200 - 499	187	208	31, 112	35,603	6,934	7,605	165,026	180,005	
500 - 999	80	82	30, 382	32, 421	5,779	6,440	146,805	170, 140	
,000 and over	144	160	465,788	520, 967	135, 939	155, 819	3, 187, 463	3, 560, 895	
Totals	1, 140	1, 363	555, 297	624, 178	154, 038	177, 966	3, 616, 339	4, 074, 146	
							1		

#### Contributory and Non-Contributory Plans (Table 4-7)

The majority of trusteed plans were those to which the employees are required to contribute. In both years these plans formed 74% of the funds and covered about 72% of the employees, 83% of the income, 86% of the expenditures and 80% of the assets.

The bulk of the contributory and non-contributory plans were operated by corporate trustees. About one-half of the contributory and five-ninths of the non-contributory plans had part or all of their assets in either pooled or mutual funds in 1961.

Contributory funds received their income in 1961 as follows: 36% from employers, 35% from employees, 28% from investments and 1% from all other sources. Employer contributions provided 62% of the income of non-contributory funds; investment provided about 34%; approximately 4% came from other sources.

The primary expenditures of both the contributory and non-contributory funds in 1961 were pension payments and cash withdrawals, amounting

to 88% and 91% of the expenditures respectively. The corresponding percentages in 1960 were 90% and 85%.

The assets of the contributory funds were held mainly in Government and corporation bonds. Bond holdings were 75.8% of the assets in 1961. down slightly from 77.6% in 1960. Government of Canada bonds were down from 18.7% of assets in 1960 to 15,2% of assets in 1961. Corporation bonds were down slightly, while provincial and municipal bonds were up. Common stocks showed a 32% jump as a percentage of the whole, and a 47% increase in actual amount, Mortgages showed a 1% increase as a percentage of the whole. Pooled and mutual funds combined showed a 34% increase, from 2.9% of the total in 1960 to 3.9% in 1961. The percentages of holdings of the non-contributory funds in the four types of Canadian bonds decreased slightly from 1960 to 1961. Common stocks moved up from 13.1% in 1960 to 16.2% in 1961, a 24% increase as a percentage of the whole. There was a 47% increase in actual amount. There was a sharp rise in the pooled and mutual funds, where a 40% increase can be seen.

#### Financial Data by Type of Trusteed Fund (Tables 8-11)

Although the funds which were administered by corporate trustees formed numerically the largest group under this breakdown, it was the funds which have individual trustees that in 1961 accounted for 57% of the total income, 67% of the expenditures and 61% of the assets. Pooled and mutual funds provided 7% of the income, and 4% of the expenditures and assets in 1961. Some of

the participants in pooled funds continued to keep certain of their investments separate from the pooled funds.

Pension fund societies accounted for 10% of the total income and 12% of the expenditures and assets in 1961, and 11% of the assets in 1960.

#### Breakdown by Type of Organization (Table 12-17)

The breakdown by type of organization in this report is substantially the same as in 1960, Crown corporations and governmental bodies and agencies are broken down into provincial and federal groups. The educational group, which includes schools, teachers' federations, etc., is segregated. This year there is a significant change in the allocation to trade and employee associations. Included in this category in 1961 are only those trade and employee associations whose employees are members of the plans. As compared with the 1960 data in the 1960 report, 11 funds representing "industry-wide" plans were transferred to the Industry category, and one plan was found to belong to the Co-operative group. Recreational funds and other unrelated funds comprise the Other Organizations.

Industry includes incorporated companies, sole proprietorships, partnerships and "industrywide" plans. Together these form 85% of the funds. They covered 61% of the employees, and accounted for 55% of the income, and 53% of the expenditures in 1961, 59% of the assets in 1960 and 60% of the assets in 1961. Federal Crown Corporations ranked

second in importance, with less than 1% of the plans but 10% of the employees, 12% of the income and 17% of the expenditures in 1961, 13% of the assets in 1960 and 12% of the 1961 assets. The educational and provincial groups followed in that order, while the remaining groups had much less influence on the overall pattern.

Industry showed a 14% increase in assets from 1960 to 1961. As percentages of the whole, Government of Canada bond holdings decreased by 27% from 18% in 1960 to 13.1% in 1961. There were small decreases in the percentages shown for municipal and corporation bonds. Provincial government bonds moved ahead by 11% from 18.3% to 20.3%. Canadian preferred stocks fell both in percentage and amount for the fourth successive year, while there has been a substantial increase in common stock holdings over the same four year period. Pooled funds increased by 47%. There was a slight increase in insured residential (NHA) mortgages, while other types of mortgages experienced a slight decrease. Holdings in real estate and lease-backs remained unchanged at 1.3% of assets in both years.

#### Classification By Size of Assets of Funds (Tables 18-23)

Under this classification it can be seen that the largest size group accounted for 49% of the employees, 58% of the income, 68% of the expenditures, 63% of the assets in 1960 and 66% of the assets in 1961. For the most part plans in this group were self-administered, in contrast to the first three groups, where the majority were operated by corporate trustees. Pooled and mutual funds are found in all five categories.

All the size groups received at least two-thirds of their income from contributions. Investment income, expressed as a percentage of the total in each size group, increased from 9% in the smallest size group to 33% in the largest. All other forms of income accounted for less than 3% of the receipts in any size group.

Cash withdrawals from the funds of the smallest size group amounted to \$396,000 in 1961, being 29% of the total expenditures during the year. The cash withdrawals in 1960 amounted to \$398,000. Cash withdrawals in the four remaining groups ranged from 40% in the next to smallest size group to 15% in the largest size group.

Pension payments out of the funds in 1961 increased, in proportion to total expenditures, from 19% of the total in the smallest size group to 75% in the largest size group. The total of pension payments paid out of the funds of the smallest

size group amounted to \$268,000, as compared with \$275,000 in 1960.

The cost of pensions purchased from insurance companies and the Annuities Branch of the Department of Labour out of the funds of the smallest size group amounted to \$602,000 in 1961, which represents 44% of the total expenditures. This is a significant increase over the 1960 figure of \$71,000, which accounted for only 8% of the expenditures.

Investment in Government of Canada bonds was 4% of total investment in the smallest size group, rising to 18% in the largest size group. Provincial government bonds ranged from 6% of the total assets in the first size group to 38% in the largest. Municipal bonds increased throughout the first four groups and dropped off sharply in the largest size group. The percentage of holdings in corporation bonds was greatest in the middle size group and the least in the smallest size group. With the exception of the first group, where 68% of the assets were held in pooled and mutual funds, bonds of some form ranged from 46% in the next to smallest size group to 78% in the largest size group. The distribution of assets in both 1960 and 1961 followed essentially the same trend, with the exception of Government of Canada bonds, which dropped in amount from \$655 million to \$602 million, and in percentage of total assets from 18% to 15%.



TABLE 4. Selected Data for Contributory and Non-Contributory Funds, 1960 and 1961

	Contri	butory	Non-con	tributory
Selected data	1960	1961	1960	1961
Number of funds	846	1,004	294	359
Number of non-retired employees covered by funds	727,013	773, 110	282, 114	311,732
Number of funded trusts:				
(a) Corporate trustee (trust company) - Pooled funds	253	331	124	169
(b) Corporate trustee (trust company) - Mutual funds	73	111	8	13
(c) Corporate trustee (trust company) - Individually managed	250	278	102	115
(d) Corporate trustee (trust company) - Pooled funds or mutual funds, and individually managed	71	72	22	21
(e) Individual trustees	165	176	30	35
(f) Corporate trustee (trust company) pooled fund, and individual trustees	4	6	2	_
Number of pension fund societies	30	30	6	6
Number of pooled and mutual funds	406	526	157	203

TABLE 5. Classification of Income and Expenditures for Contributory and Non-Contributory Funds, 1960 and 1961

	Contrib	outory	Non-conti	ibutory
Income and expenditures	1960	1961	1960	1961
		thousands	of dollars	
Income				
Contributions:				
Employer	170,738	186, 382	61,545	67,479
Employee	159, 686	178, 392	1,393	3, 178
Total contributions	330, 424	364, 774	62,938	70,657
Investment income	122, 914	142, 153	31, 169	37,762
Net profit on sale of securities	832	3, 650	601	798
Other income	5,517	4, 256	902	128
Total income	459, 687	514, 833	95, 610	109, 345
Expenditures			4	
Pension payments out of funds	90,039	101, 171	17, 705	22,780
Cost of pensions purchased	3,300	3, 966	1,579	596
Cash withdrawals	30,169	32, 884	323	752
Administration costs	1,177	1,757	145	248
Net loss on sale of securities	6,784	10,976	1,316	1, 203
Other expenditures	1,450	1, 356	51	277
Total expenditures	132, 919	152, 110	21, 119	25,856

TABLE 6. Classification of Assets for Contributory and Non-Contributory Funds, 1960

Assets	Contributory	Non-contributor
	thousands	of dollars
Investment in pooled funds, equity and fixed income funds, mutual funds	84,969	21, 281
Bonds:  Bonds of, or guaranteed by, Government of Canada  Bonds of, or guaranteed by, provincial governments  Bonds of Canadian municipal governments, school boards, etc.  Other Canadian bonds  Non-Canadian bonds	542, 756 983, 469 294, 251 424, 400 1, 653	111,802 130,873 94,893 198,309
Canadian stocks, common	152, 449 <sup>1</sup> 18, 023 8, 457 1, 782	79, 639 9, 231 14, 603 8
Mortgages: Insured residential (NHA) Other	171, 512 93, 727	23, 177 11, 213
Real estate and lease-backs:  Real estate and lease-backs	23, 729	5, 421
Accrued interest Accounts receivable Cash — currency, bank and other deposits Other assets	26, 478 7, 663 60, 107 759 <sup>1</sup>	7, 381 2, 725 8, 229 1, 258
Total assets	2, 896, 184	720, 155

<sup>1</sup> Revised from Table 7 in 1960 report.

TABLE 7. Classification of Assets for Contributory and Non-Contributory Funds, 1961

Assets	Contributory	Non-contributory
	thousand	s of dollars
nvestment in pooled funds, equity and fixed income funds, mutual funds	126, 199	35, 291
Bonds:		
Bonds of, or guaranteed by, Government of Canada Bonds of, or guaranteed by, provincial governments Bonds of Canadian municipal governments, school boards, etc. Other Canadian bonds Non-Canadian bonds	489, 981 1, 154, 741 335, 386 460, 406 2, 062	112, 446 155, 111 104, 520 219, 275 6, 684
Canadian stocks, common Canadian stocks, preferred Non-Canadian stocks, common Non-Canadian stocks, preferred	208, 365 13, 157 28, 106 190	115, 716 5, 055 22, 591 18
Mortgages: Insured Residential (NHA) Other	196,754 99,679	32,028 12,580
Real estate and lease-backs:  Real estate and lease-backs	22, 260	10, 981
Miscellaneous: Accrued interest Accounts receivable Cash-currency, banks and other deposits Other	29, 890 15, 739 36, 665 795	7,728 5,090 7,807 850
Total assets	3, 220, 375	853, 771

TABLE 8. Classification of Income and Expenditures, by Type of Trusteed Fund, 19601

		Corporate	trustees		Pensio	n fund	Indiv	idual		
	Individ mana		P00.	led	societies				Total	
	\$000's	%	\$000's	%	\$000's	%	\$000's	%	\$000's	%
Income										
Contributions:										
Employer	68,639	49.5	16, 521	50.8	24, 281	44.3	122,842	37.3	232, 283	41.8
Employees	31,764	22.9	10, 242	31.5	11,500	21.0	107, 573	32.6	161,079	29.0
Total contributions	100, 403	72.4	26, 763	82.3	35, 781	65.3	230, 415	69. 9	393, 362	70.8
Investment income	34,831	25. 1	5, 153	15.9	18,642	34.0	95, 457	29.0	154, 083	27. 7
Net profit on sale of securities	367	0.3	124	0.4	41	0.1	901	0.3	1, 433	0.3
Other Income	3,055	2. 2	448	1.4	303	0.6	2,613	0.8	6, 419	1. 2
Total income	138, 656	100.0	32, 488	100.0	54, 767	100.0	329, 386	100.0	555, 297	100.0
Expenditures										
Pension payments out of funds	17, 434	67.8	1,676	36.4	15, 498	78. 2	73,136	70.4	107,744	69.9
Cost of pensions purchased	1,089	4.2	1,064	23.1	949	4.8	1,777	1.7	4,879	3. 2
Cash withdrawals	5,926	23.1	1,572	34.1	2, 170	10.9	20,824	20. I	30, 492	19.8
Administration costs	333	1.3	166	3.6	165	0.8	658	0.6	1,322	0.8
Net loss on sale of securities	792	3. 1	20	0.4	638	3. 2	6,650	6.4	8, 100	5. 3
Other expenditures	132	0.5	112	2.4	412	2. 1	845	0.8	1,501	1.0
Total expenditures	25, 706	100.0	4, 610	100.0	19.832	100.0	103, 690	100.0	154. 038	100.0

<sup>1</sup> Revised from Pable 8 in 1960 report.

TABLE 9. Classification of Income and Expenditures, by Type of Trusteed Fund, 1961

		Corporate	trustees			Pension fund		Individual		ai
	Individ				societies		trust	ees	A 0 9 696	
	\$000's	%	\$000's	%	\$000's	%	\$000's	%	\$000's	%
Income										
Contributions:										
Employer	78,938	49.1	22,604	49.3	25, 447	42.7	126,872	35.5	253. 861	40.7
Employee	37, 100	23.1	15,075	32.8	12, 420	20.9	116,975	32.7	181,570	29. I
Total contributions	116, 038	72. 2	37,679	82. 1	37, 867	63. 6	243, 847	68. 2	435, 431	89.8
Investment income	41,741	25. 9	7,799	17.0	21, 164	35. 5	109, 211	30.5	179, 915	28.8
Net profit on sale of securities	1,819	1.0	141	0.3	442	0.7	2, 246	0.6	4, 448	0.7
Other income	1,498	0.9	268	0.6	116	0.2	2,502	0.7	4, 384	0.7
Total income	160, 896	100.0	45, 887	100. 0	59, 589	100.0	357, 806	100.0	624, 178	100.0
Expenditures										
Pension payments out of funds	20, 179	69.9	2, 969	39.5	17, 354	79.3	83,449	69.7	123.951	69.7
Cost of pensions purchased	1,200	4. 2	1, 122	14.9	547	2.5	1,693	1.4	4, 562	2.6
Cash withdrawals	6,249	21.6	2,830	37.6	2,604	11.9	21,953	18.3	33,636	18.9
Administration costs	542	1.9	323	4.3	225	1.0	915	0.8	2,005	i.1
Net loss on sale of securities	618	2. 1	51	0.7	769	3.5	10,741	9.0	12, 179	6.8
Other expenditures	74	0.3	225	3.0	399	1. 8	935	0.8	1,633	0.9
Total expenditures	28, 862	100.0	7, 520	100.0	21, 898	100.0	119,686	100.0	177, 966	100. 0

TABLE 10. Classification of Assets, by Type of Trusteed Fund, 19601

Assats	(	Corporat	e trustees			Pension fund		Individual		
Assets	Individually managed		Pooled		societies		trustees		Total	
	\$000's	%	\$000's	%	\$000's	%	\$000's	%	\$000's	%
Investment in pooled funds, equity and fixed income funds, mutual funds	_	_	79,074	66.2	100	_	27,076	1.2	106, 250	2.9
Bonds: Bonds of, or guaranteed by, Government of Canada Bonds of, or guaranteed by, provincial govern-	94,031	11.8	2,756	2. 3	43,665	10. 2	514, 106	22. 7	654,558	18. 1
ments  Bonds of Canadian municipal governments, school	143,902	18.0	5,421	4.5	69,043	16. 1	895,976	39.5	1, 114, 342	30.8
boards, etc. Other Canadian bonds Non-Canadian bonds	109, 916 262, 188 375	13.8 32.8 0.1	2,420 17,873 26	2.0 15.0	117,064 85,332 548	27.3 19.9 0.1	159,744 257,316 816	7.0 11.3	389, 144 622, 709 1, 765	10.8 17.2
Stocks: Canadian stocks, common Canadian stocks, preferred Non-Canadian stocks, common Non-Canadian stocks, preferred	94,863 10,400 5,851 1,156	1 I. 9 1. 3 0. 7 0. 1	2,820 543 231 13	2.4 0.5 0.2	24,777 7,359 3,998 617	5.8 1.7 0.9 0.2	109,628 8,952 12,960 4	4.8 0.4 0.6	232,088 27,254 23,060 1,790	6.4 0.8 0.6 0.1
Mortgages: Insured residential (NHA) Other	21, 316 24, 474	2.7	702 1,335	0.6	22, 395 37, 989	5. 2 8. 9	150, 276 41, 142	6. 6 1. 8	194,689 104,940	5. 4 2. 9
Real estate and lease-backs: Real estate and lease-Backs	5, 138	0.6	962	0.8	2,778	0.7	20, 272	0.9	29, 150	0.8
Miscellaneous: Accrued interest Accounts receivable Cash—Currency, bank and other deposits Other assets	7,425 3,970 13,724 216	0.9 0.5 1.7	28 1 794 2,85 1 1,259	0.2 0.7 2.4 1.1	3,914 2,405 6,283	0.9 0.6 1.5	22, 239 3, 219 45, 478 542	1.0 0.2 2.0	33, 859 10, 388 68, 336 2, 017	0.9 0.3 1.9 0.1
Total assets	798, 945	100.0	119,361	100.0	428, 267	100.0	2, 269, 766	100.0	3, 616, 339	100.0

<sup>1</sup> Revised from Table 10 in 1960 report.

TABLE 11. Classification of Assets, by Type of Trusteed Fund, 1961

	(	Corporate	trustees		Pension fund		Individual		Total	
Assets	Individually managed		Pooled		soči <mark>etie</mark> s		trustees		Total	
	\$000's	%	\$000's	%	\$000's	%	\$000's	%	\$000's	%
Investment in pooled funds, equity and fixed income funds, mutual funds		-	121, 122	66.7	1,210	0.3	39, 158	1.6	161, 490	4.0
Bonds: Bonds of, or guaranteed by, Government of Canada	86, 309	9. 2	5,263	2. 9	44,351	9.5	466,504	18.8	602,427	14.8
Bonds of, or guaranteed by, provincial govern- ments  Bonds of Canadian municipal governments, school	175,650	18.7	8,029	4.4	75,455	16.1	1,050,716	42.3	1,309,852	32. 2
Bonds of Canadian municipal governments, school boards, etc. Other Canadian bonds Non-Canadian bonds	113,667 291,522 7,064	12. 1 31. 1 0. 8	3, 170 25, 870 21	1.8 14.3	126, 174 98, 659 591	26. 9 21. 0 0. 1	196, 895 263, 630 1, 070	7. 9 10. 6	439, 906 679, 681 8, 746	10.8 16.7 0.2
Stocks: Canadian stocks, common Canadian stocks, preferred Non-Canadian stocks, common Non-Canadian stocks, preferred	137,008 5,855 23,314 74	14.6 0.6 2.5	6, 591 978 560 3	3.6 0.5 0.3	31,517 5,294 5,701 131	6.7 1.1 1.2	148,965 6,085 21,122	6.0 0.3 0.9	324,081 18,212 50,697 208	8. 0 0. 4 1. 3
Mortgages: Insured residential (NHA) Other	32,382 30,198	3. 4 3. 2	340 2,718	0. 2 1. 5	23, 668 40, 212	5. 1 8. 6	172, 392 39, 131	6. 9 1. 6	228.782 112,259	5.6
Real estate and lease-backs: Real estate and lease-backs	7, 228	0.8	1,537	0. 9	3, 485	0.7	20, 991	0.8	33,241	0.8
Miscellaneous: Accrued interest Accounts receivable Cash—Currency, bank and other deposits Other assets	8, 507 4, 462 14, 295 777	0. 9 0. 5 1. 5 0. 1	480 1,302 3,465 28	0.3 0.7 1.9	3,783 2,534 6,583	0.8 0.5 1.4	24, 848 12, 531 20, 129 840	1.0 0.5 0.8	37,618 20,829 44,472 1,645	0.9

TABLE 12. Selected Data, by Type of Organization, 19601

Selected Data	Munici- palities and munici- pal enter- prises	Provincial Crown corpora- tions and govern- ment agencies	Federal Crown corpora- tions and govern- ment agencies	Reli- gious and chari- table	Educa- tional	Health	Trade and em- ployee associ- ations	Co- opera- tives	In- dustry	Other	Total
Number of funds	54	28	7	18	22	18	17	15	956	5	1, 140
Number of funded trusts:											
(a) Corporate trustee (trust company) - Pooled funds	2	1	_	2	5	11	6	7	342	1	377
(b) Corporate trustee (trust company) - Mutual funds	4	-	1	-	1	_	1	3	71	-	81
(c) Corporate trustee (trust company) - Individually managed	11	4	1	3	2	3	2	-	325	1	352
(d) Corporate trustee(trust company) - Pooled funds or mutual funds, and individually managed	2	_	-	4	1	2	3	_	80	1	93
(e) Individual trustees	25	20	5	7	13	2	5	3	114	1	195
(f) Corporate trustee (trust company) pooled fund, and individual trustees	-	-	-	-	-	_	_	_	6	-	6
Number of pension fund societies	10	3	-	2		-	_	2	18	1	36
Number of non-retired employees covered by fund	66,309	67,080	112,508	8, 130	119,605	18,561	269	8, 144	608, 236	285	1,009,127
Number of (a) Contributory funds	54	27	7	17	22	18	12	15	671	3	846
(b) Non-contributory funds	-	1	_	1	-	_	5	_	285	2	294

<sup>1</sup> Revised from table 11 in 1960 report.

TABLE 13. Selected Data, by Type of Organization, 1961

Selected Data	Munici- palities and munici- pal enter- prises	Provincial Crown corpora- tions and govern- ment agencies	F'ederal Crown corpora- tions and govern- ment agencies	Reli- gious and chari- table	Educa- tional	Health	Trade and em- ployee associ- ations	Co- opers- tives	In- dustry	Other	Total
Number of funds	60	27	7	21	27	19	22	18	1, 155	7	1,363
Number of funded trusts:											
(a) Corporate trustee (trust company) - Pooled funds	3	1	-	5	6	12	8	10	453	2	500
(b) Corporate trustee (trust company) - Mutual funds	7	-	1	1	3	-	1	3	108	-	124
(c) Corporate trustee (trust company)—Individually managed	13	3	2	3	2	4	4	_	360	2	393
(d) Corporate trustee (trust company) — Pooled funds or mutual funds, and individually managed	2	-	_	4	1	2	3	_	80	1	93
(e) Individual trustees	25	20	4	6	15	1	6	3	130	1	211
(f) Corporated trustee (trust company) pooled fund, and individual trustees	-	-	-	-	-	_	-	_	6	-	6
Number of pension fund societies	10	3	-	2	-	-	-	2	18	1	36
Number of non-retired employees covered by fund	73,568	70,635	108, 786	8,500	123,525	22,876	553	9, 250	666,910	239	1, 084, 842
Number of (a) Contributory funds	60	26	7	17	27	19	17	18	809	4	1,004
(b) Non-contributory funds	-	1	-	4	-	_	5	_	346	3	359

TABLE 14. Classification of Income and Expenditures, by Type of Organization, 19601

No.		Municipa and munici enterpri	pal	Provincial corporatio governments agenci	ns and nent	Federal Corporation government agenci	ns and nent	Religio and charlta	
. 404		\$000's	9,5	\$000's	%	\$000°s	0%	\$000's	75
	Income					,			
	Contributions:								
1	Employer	20,111	42.1	19.737	40.1	25,960	35.8	3.461	50.5
2	Employee	16,482	34.5	16.255	33.0	27,005	37.2	1.243	18.1
3	Total contributions	36, 593	76-6	35, 992	73. 1	52.965	73.0	4,704	68-6
4	Investment income	10,673	22.4	12,996	26.4	19,585	27. 0	1,731	25 - 3
5	Net profit on sale of securities	27	0.1	57	0.1	1	_	3	0.1
6	Other income	421	0.9	225	0.4	12	-	413	6.0
7	Total income	47,714	100.0	49,270	100.0	72,563	100.0	6, 851	100.0
	Expenditures								
8	Pension payments out of funds	9,993	73.0	8.731	56.3	23,930	84.5	2, 611	86.8
9	Cost of pensions purchased	657	4.8	628	4.1	_	-	21	0.7
10	Cash withdrawals	2,627	19.2	3,636	23.4	4.245	15.0	107	3.6
11.	Administration costs	121	0.9	17	0.1	27	0.1	146	4.8
12	Net loss on sale of securities	233	1.7	1,925	12.4	93	0.3	101	3.3
13	Other expenditures	60	0.4	574	3.7	34	0.1	23	0.8
14	Total expenditures	13,691	100.0	15,511	100-0	28,329	100.0	3,009	100.0

<sup>1</sup> Revised from Table 12 in 1960 report.

TABLE 15. Classification of Income and Expenditures, by Type of Organization, 1961

No.		Municipa and munici enterpr	pal	Provincial corporatio governi agenc	ns and nent	Federal corporatio governi agenc	ns and nent	Religio and charits	
1400		\$000's	%	\$000's	%	\$000's	%	\$000's	%
	Income								
	Contributions:								
1	Employer	23,202	41.9	18.264	35.5	28,599	36.9	3,484	46-1
2	Employee	18,612	33.7	17,391	33.9	27.455	35.4	1,881	24. 9
3	Total contributions	41,814	75.6	35, 655	69.4	56,054	72.3	5, 365	71.0
4	Investment income	13,063	23.6	15, 513	30.2	21,421	27-6	1,985	26.3
5	Net profit on sale of securities	20	_	16	_	40	0.1	164	2, 2
6	Other income	446	0.8	189	0.4	_	-	40	0.5
7	Total (ncome	55,343	100.0	51, 373	100.0	77, 515	100.0	7, 554	100-0
	Expenditures								
8	Pension payments out of funds	10,702	74.4	9,677	65.4	25.754	86.9	2,836	85 - 8
9	Cost of pensions purchased	74	0.5	357	2. 4	-	_	10	0.3
10	Cash withdrawals	3,115	21.7	3,698	25.0	3,537	11.9	150	4.5
11	Administration costs	196	1.4	38	0.2	55	0.2	152	4.6
12	Net loss on sale of securities	62	0.4	581	3.9	302	1.0	137	4.2
13	Other expenditures	233	1.6	453	3.1	_	_	20	0.6
14	Total expenditures	14,382	100.0	14,804	100.0	29,648	100.0	3,305	100.0

FABLE 14. Classification of Income and Expenditures, by Type of Organization, 19601

Educati	onal	Чeal	th	Trac and emplo associa	i yee	Co-oper	atives	Indus	try	Othe	er	Tota	al	N
000's	%	\$000's	0%	\$000's	%	\$000's	%	\$000's	%	\$000's	%	\$000's	7/0	
21,169	33.9	3,386	37.4	140	53.4	1,299	38.6	136,877	45.1	143	39.7	232,283	41.8	
25.620	41.0	2,550	28.1	63	24.1	1.471	43.8	70, 267	23.2	123	34.2	161,079	29.0	
16, 789	74.9	5,936	65 - 5	203	77-5	2, 770	82.4	207, 144	68.3	266	73.9	393.362	70 - 8	
5.377	24.6	562	6.2	59	22.5	580	17.2	92.488	30-5	32	8.9	154.083	27. 7	
1	-	3	_	-	-	12	0.4	1.329	0.4	-	-	1,433	0.3	
282	0.5	2,560	28.3	_	-	-	-	2.444	0.8	62	17.2	6,419	1.2	
2, 449	100-0	9,061	100.0	262	100-0	3,362	100-0	303,405	100.0	360	100.0	555, 297	100.0	
						1								
1.576	74.5	200	27.9	42	77.8	92	20.3	50.557	66.1	12	4.6	107,744	69.9	
220	1.4	9	1.3	_	-	73	16.1	3,271	4.3	_	_	4,879	3.2	
3,163	20.4	447	62.4	10	18.5	258	57.0	15,990	20.9	9	3.5	30,492	19.8	
318	2.0	57	8.0	1	1.9	29	6.4	606	0.8	-	_	1.322	0.8	- 1
155	1.0	-		-	4004	1	0.2	5,592	7.3	_	_	8,100	5.3	
108	0.7	3	0.4	1	1.8		-	460	0.6	238	91.9	1,50 i	1.0	-
5, 540	100.0	716	100.0	54	100.0	453	100.0	76,476	100.0	259	100.0	154,038	100.0	1

TABLE 15. Classification of Income and Expenditures, by Type of Organization, 1961

Educat	ional	Чeal	ith	Trac and empio associa	i yee	Co-open	atives	Indus	try	Oth	e <b>1</b>	Tot	al	No.
\$000's	70	\$000°s	%	\$000's	%	\$000's	%	\$000's	%	\$000's	%	\$000's	%	
24,297	33.9	4.766	44.9	230	51.3	1,590	37.6	149,271	43.3	1 58	41.0	253,861	40.7	1
29,016	40.5	3,574	33.7	130	29.0	1,806	42.7	81,568	23.6	137	35.6	181.570	29.1	2
53, 313	74.4	8,340	78.6	360	80.3	3,396	80.3	230,839	66.9	295	76-6	435,431	69-8	3
18, 010	25.2	1.034	9.7	65	19.0	813	19.2	107,960	31.3	31	8. 1	179,915	28.8	4
5	-	16	0.2	3	0.7	21	0.5	4,161	1.2	2	0.5	4,448	0.7	5
252	0.4	1,224	11.5	_	_			2,176	0.6	57	14.8	4,384	0.7	6
71, 580	100.0	10,614	100.0	448	100. 0	4, 230	100.0	345,136	100.0	385	100.0	624, 178	100.0	7
15, 124	76.1	325	33.4	46	63.0	141	21.0	59.336	63.1	10	3.7	123.951	69.7	8
16	0.1	3	0.3	_	-	40	5.9	4,062	4.3	-	-	4.562	2. 6	
4,148	20.9	519	53.4	23	31.5	435	64.6	18,006	19-2	5	1.9	33,636	18.9	10
360 134	1.8	120	12.4	4	5.5	45 12	6.7	1,032	1.1	3	1.1	2.005 12.179	6.8	11
79	0.4	_ 5	-	_	-	-	-	598	0.6	250	93.3	1,633	0.9	
19, 861	100-0	972	100.0	73	100.0	673	100.0	93, 980	100 - 0	268	100.0	177,966	100-0	14

TABLE 16. Classification of Assets, by Type of Organization, 19601

No.	Assets	Municipa ana munic enterpi	d ipal	Provincia corporati govern agenc	ons and ment	Federal corporati govern agend	ons and ment	Religi and charit	
		\$'000's	%	\$'000's	%	\$000's	%	\$000's	%
1	Investment in pooled funds, equity and fixed income funds, mutual funds	418	0.2	154	0.1	2,511	0.5	445	1.0
	Bonds:								
2	Bonds of, or guaranteed by, Government of Canada	18,428	7.4	59, 869	19.3	169,623	36.0	7,038	16.5
3	Bonds of, or guaranteed by, provincial governments	84,877	34.1	200, 364	64.4	133,321	28.3	10, 199	23.9
4	Bonds of Canadian municipal governments, school boards, etc.	103,534	41.6	22,781	7.3	2,974	0, 6	8, 292	19.4
5	Other Canadian bonds	20,909	8.4	15, 558	5, 0	9,206	1.9	7,910	18.5
6	Non-Canadian bonds	229	0.1	_	-	_	-	3	_
	Stocks:								
7	Canadian stocks, common	6,430	2.6	3,776	1.2	25, 902	5.5	3,648	8.6
6	Canadian stocks, preferred	861	0.3	365	0.1	715	0.1	33	0.1
9	Non-Canadian stocks, common	12	_	-	_	-	_	_	_
10	Non-Canadian stocks, preferred	_	_	_	_	_	_	_	_
	Mortgages:				i				
11	Insured residential (NHA)	2,300	0.9	143	_	121,541	25.8	999	2.3
12	Other	3, 133	1.3	1,113	0.4	267	0.1	958	2.3
	Real estate and lease-backs:								
13	Real estate and lease-backs	124	0.1	-	-	_	_	455	1.1
	Misceilaneous:								
14	Accrued interest	2,520	1.0	2,472	0.8	3,714	0.8	50	0.1
15	Accounts receivable	2,438	1.0	371	0.1	- 3,906	- 0.8	191	0.5
16	Cash - Currency, bank and other deposits	2,601	1.0	4,013	1.3	1,606	0.3	2,361	5.5
17	Other assets	25	-	_	_	4,075	0.9	70	0.2
18	Total assets	248, 839	100.0	310,979	100.0	471,549	100.0	42,652	100.0

<sup>1</sup> Revised from Table 14 in 1960 report.

TABLE 17. Classification of Assets, by Type of Organization, 1961

No.	Assets	Municipa and munici enterpr	j pal	Provincia corporatio governi agenc	ns and nent	Federal corporație govern agend	ons and ment	Religie and charita	
		\$000's	%	\$000's	%	\$000's	%	\$000's	%
1	Investmentin pooled funds, equity and fixed income funds, mutual funds	841	0.3	288	0.1	35,814	7.0	824	1.8
	Bonds:								
2	Bonds of, or guaranteed by, Government of Canada	20,284	7.0	57, 821	16.7	181,646	35.7	7,718	16.7
3	Bonds of, or guaranteed by, provincial governments	102,549	35.4	223,720	64.5	134, 276	26.4	11.866	25.6
4	Bonds of Canadian municipal governments, school boards, etc.	119,775	41.3	26,422	7.6	3,938	0.8	7, 505	16.2
5	Other Canadian bonds	21,064	7.3	19,812	5.7	5,924	1.2	8,816	19.1
6	Non-Canadian bonds	174	0.1	40.900	+100	_	_	3	_
	Stocks:								
7	Canadian stocks, common	8,768	3.0	5,683	1.6	2,553	0.5	3,848	8.3
8	Canadian stocks, preferred	606	0.2	82	_	305	_	25	0.1
9	Non-Canadian stocks, common	14	_	2,225	0.6	_	_	652	1.8
10	Non-Canadian stocks, preferred	_	_	-	-	_	_	_	_
	Mortgages:								
11	Insured residential (NHA)	2,586	0.9	2,032	0.6	136,795	26.9	2,240	4.8
12	Other	3,282	1.1	1,707	0.5	317	_	679	1.5
	Real estate and lease-backs;		;						
13	Real estate and lease-backs	121	_	850	0.2	106	-	397	0.9
	Miscellaneous:								
14	Accrued interest	3,341	1.2	2,842	0.8	4,455	0.9	60	0.1
15	Accounts receivable	2,380	0.8	551	0.2	2,124	0.4	292	0.6
16	Cash - Currency, bank and other deposits	3,650	1.3	2,978	0.9	938	0.2	1,051	2.3
17	Other assets	300	0.1	_	_	_	-	100	0.2
18	Total assets	289,735	100.0	347, 013	100.0	509,193	100.0	46,276	100.0

TABLE 16. Classification of Assets, by Type of Organization, 19601

P	1	Total	r	Othe	try	Indus	atives	Co-oper	yee	Trac and emplo associa	lth	Hea	tional	Educa
	%	\$000's	%	\$000's	%	\$000's	%	\$000's	%	\$000's	%	\$000's	%	\$000'8
9	2.9	106,250	2.5	22	4.5	96, 503	14.6	1,914	14.3	225	19.9	3.386	0.2	672
1	18.1	654,558	46.8	420	18.0	385.185	8.3	1,084	21.7	343	7.1	1,208	3.1	11,360
8	30.8	1,114,342	3.4	30	18.4	393,581	17.1	2,247	15.7	248	19. 2	3,281	77.2	286,194
8	10.8	389, 144	4.4	39	10.3	219,385	13.8	1,813	9.6	152	8.1	1,382	7.8	26,792
2	17.2	622,709	10.0	90	26.0	555.189	26.3	3,452	17.1	269	25.6	4,359	1.5	5,767
	-	1,765	0.2	2	0.1	1,496	0.3	35	-	-	-		-	-
4	6.4	232,088	4.0	36	8.8	188, 672	10.2	1,336	11.2	177	10.7	1,818	0.1	293
8	0, 8	27, 254	2.3	21	1.1	24,573	2.1	260	5.3	84	0.4	63	0.1	259
6	0.6	23,060	_		1.1	23,048	_		-	-	-	-	_	_
1 1	0.1	1,790	-	-	0.1	1,360	3.3	430	-	-	-	-	-	-
4 1	5.4	194,689	_	_	3. 2	69,608	5_1		_	_	0.6	98	_	_
9 1	2.9	104,940	1.3	12	4.6	97,562	0.3	42	0.8	12	3.8	645	0.3	1,196
8 1	0.8	29, 150	-	-	1.3	28,494	-	-	-	-	0.4	77	-	-
9 1	0.9	33,859	1.0	9	0.9	19,225	1.1	151	0.6	9	0.7	126	1.5	5,583
3 1	0.3	10,388	1.8	16	0.4	8,990	1.1	142	-	-	2.7	4.65	0.4	1,681
9 1	1.9	68,336	22.3	200	1.3	28,401	1.4	191	3.7	59	0.8	134	7.8	28,770
1 1	0.1	2,017	-		- 0.1	- 2,167	0.1	14	0.00	-	-	-		-
0 1	100.0	3, 616, 339	100.0	897	100.0	2, 139, 105	100.0	13, 131	100.0	1.578	100.0	17, 042	100.0	370, 567

TABLE 17. Classification of Assets, by Type of Organization, 1961

Educat	tional	Heal	lth	Tra an emplo associa	d oyee	Co-oper	atives	Indus	try	Oth	er	Tota	al	No
\$000's	%	\$000'8	%	\$000's	%	\$000's	%	\$000's	%	\$000's	%	\$000's	%	
979	0.2	4, 559	17.7	439	19.2	2, 937	17.5	114, 781	4.7	28	2.7	161, 490	4.0	1
12,867	3.2	1, 181	4.6	405	17.8	1, 141	6.8	318, 984	13.1	378	36.9	602,427	14.8	2
334,006	83.3	4,702	18.3	438	19.2	3,220	19.2	495,026	20.3	49	4.8	1,309,852	32.2	3
32,037	8.0	1,939	7.5	208	9.1	2,187	13.0	245, 836	10.1	59	5.8	439,906	10.8	4
4,991	1.2	7,542	29.4	349	15.3	4.492	26.8	606,569	24.9	122	11. 9	679, 681	16.7	80
_	_	- Charles	-	- I	-	45	0.3	8, 524	0.4	-	-	8,746	0.2	6
584	0.2	2,890	11.3	239	10.5	1,837	11.0	297,640	12.2	39	3.8	324, 081	8.0	7
69	_	24	0.1	74	3.2	188	1.1	16,824	0.7	15	1.5	18, 212	0.4	8
-	_	426	1.7	-	-	8	-	47,172	1.9	_	-	50,697	1.2	8
-	-	-	-	-	-	10	0.1	198	-		_	208	-	10
1,490	0.4	159	0.6		-	_	_	83, 480	3.4	_	_	228.782	5.6	11
1, 278	0.3	1,180	4.6	29	1.3	26	0.2	103.747	4.3	14	1.4	112,259	2. 8	12
-	-	37	0.1	-	-	-	-	31,730	1.3	-	_	33,241	0.8	13
6, 182	1.5	217	0.8	12	0.5	182	1.1	20,321	0.8	6	0. 6	37,618	0.9	14
1,100	0.3	560	2.2	2	0.1	243	1.4	13,573	0.6	4	0.4	20,829	0.5	15
5,804	1.4	285	1.1	86	3.8	239	1.4	29,332	1.2	309	30.2	44,472	1.1	10
*	-	-	-	-	_	14	0. 1	1, 231	0.1	-	-	1,645	- tim	1
401,187	100.0	25, 701	100.0	2,281	100.0	16,769	100.0	2,434,968	100.0	1, 023	100.0	4, 074, 146	100.0	18

TABLE 18. Selected Data, by Size of Assets of Funds, 1960

	\$0-\$99,000	\$100,000 - 999,000	\$1,000,000 - 4,999,000	\$5,000,000- 24,999,000	\$25,000,000 and over	Total
Number of funds	4 22	462	161	68	27	1, 140
Number of funded trusts:						
(a) Corporate trustee (trust Company) - Pooled funds	222	152	3	_	_ ]	377
(b) Corporate trustee (trust company) — Mutual funds	73	6	2	-	_	81
(c) Corporate trustee (trust company) - Individually managed	59	180	82	29	2	352
(d) Corporate trustee (trust company)—Pooled funds or mutual funds, and individually managed	20	48	23	2	_	93
(e) Individual trustees	45	67	39	26	18	195
(f) Corporate trustee (trust company) pooled fund, and individual trustees	1	1	1	2	1	6
Number of pension fund societies	2	8	11	9	6	36
Number of non-retired employees covered by funds	18, 204	94, 889	161, 276	270, 529	464, 229	1, 009, 127
Number of (a) Contributory plans	298	349	123	55	21	846
(b) Non-contributory plans	124	113	38	13	6	294
Number of pooled and mutual funds	316	209	301	51	3	563

<sup>1</sup> Pension Fund Society fund partly in pooled fund.

TABLE 19. Selected Data, by Size of Assets of Funds, 1961

			Size of asse	ets of funds		
	\$0 - \$99,000	\$100,000~ 999,000	\$1,000,000- 4,999,000	\$5,000,000- 24,999,000	\$25,000,000 and over	Total
Number of funds	542	534	183	71	33	1, 363
Number of funded trusts:						
(a) Corporate trustee (trust company) - Pooled funds	292	200	8		_	500
(b) Corporate trustee (trust company) — Mutual funds	113	8	3	_	_	124
(c) Corporate trustee (trust company) — Individually managed	65	199	93	32	4	393
(d) Corporate trustee (trust company) — Pooled funds or mutual funds, and individually managed	18	44	29	2	_	93
(e) Individual trustees	52	74	39	26	20	211
(f) Corporate trustee (trust company) pooled fund, and individual trustees	_	2	1	2	1	6
Number of pension fund societies	2	7	10	9	8	36
Number of non-retired employees covered by funds	24, 799	105, 520	177,609	243, 109	533, 805	1, 084, 842
Number of (a) Contributory plans	378	403	141	57	25	1,004
(b) Non-contributory plans	164	131	42	14	8	359
Number of pooled and mutual funds	423	256	421	51	3	729

<sup>1</sup> Pension Fund Society fund partiy in pooled fund.

TABLE 20. Classification of Income and Expenditures, by Size of Assets, 1960

Income and expenditures	\$0 - 9	99,000		0,000		0,000 - 9,000	\$5,00 24,99	0,000	25,00 and	0,000 over	To	tal
	\$000's	%	\$000's	%	\$000's	%	\$000's	%	\$000's	%	\$000's	%
Income												
Contributions:												
Employer	3,539	55.5	20,730	49.3	33,413	47.0	54, 488	41.4	120, 113	39.5	232, 283	41.
Employee	2, 237	35. 1	13,560	32.3	19,900	28.0	39, 821	30.2	85,581	28. 1	161,079	29.
Total contributions	5,776	90.6	34, 290	81.6	53, 313	75.0	94,309	71.6	205,674	67.6	393, 362	70.
investment income	545	8.5	6,786	16, 1	15,630	22.0	33, 901	25.7	97, 221	32.0	154,083	27.
Net profit on sale of securities	20	0.3	250	0.6	331	0.5	258	0.2	574	0,2	1,433	0,
Other income	36	0, 6	709	1.7	1,755	2.5	3, 305	2. 5	614	0.2	6,419	1.
Total income	6, 377	100. 0	42,035	100.0	71, 029	100.0	131,773	100. 0	304, 083	100.0	555, 297	100.
Expenditures												
Pension payments out of funds	275	30.2	3, 186	42.9	8,006	53.5	21,835	67.3	74,442	75.7	107,744	69.
Cost of pensions purchased	71	7.8	663	8.9	2, 158	14.4	1,944	6.0	43	-	4,879	3.
Cash withdrawals	398	43.7	2, 936	39.6	4, 154	27.7	6, 827	21. 1	16, 177	16.5	30,492	19.
Administration costs	66	7. 2	203	2. 7	198	1.3	342	1.1	513	0.5	1,322	0.
let loss on sale of securities	15	1.7	115	1.6	286	1. 9	1,233	3, 8	6, 451	6, 6	8, 100	5.
Other expenditures	86	9.4	316	4.3	178	1.2	239	0.7	682	0.7	1,501	1.
Total expenditures	911	100.0	7,419	100.0	14, 980	100.0	32,420	100.0	98, 308	100.0	154, 038	100.

TABLE 21. Classification of Income and Expenditures, by Size of Assets, 1961

Income and expenditures	\$0 - 9	9,000		,000-		0,000- 9,000	\$5,000 24,99			000,000 over	То	tal
	\$000's	%	\$000's	%	\$000's	%	\$000's	%	\$000's	%	\$000's	76
Income												
Contributions:												
Employer	4, 577	58. 3	21,600	46.8	38, 773	47.3	50,770	39.7	138, 141	38.3	253, 861	40.
Employee	2, 499	31,9	15,014	32.5	23,676	28.9	38, 823	30. 4	101,558	28. 2	181,570	29.
Total contributions	7, 076	90.2	36, 614	79.3	62,449	76.2	89, 593	70. 1	239, 699	66.5	435, 431	69. 8
Investment Income	700	8. 9	8,312	18.0	18, 488	22.5	34, 746	27. 2	117, 669	32.7	179,915	28.8
Net prodit on sale of securities	60	0,8	651	1.4	511	0.6	801	0.6	2, 425	0.7	4, 448	0.
Other income	8	0.1	583	1.3	551	0.7	2,721	2. 1	521	0.1	4,384	0. 7
Total income	7, 844	100.0	46, 160	100.0	81, 999	100.0	127, 861	100.0	360, 314	100.0	624, 178	100.
Expenditures												
Pension payments out of funds	268	19.4	3, 631	40.6	10, 121	58. 2	20, 192	67.5	89, 739	74.6	123,951	69.1
Cost of pensions purchased	602	43.7	745	8.3	1,638	9.4	1,429	4.8	148	0.1	4, 562	2. 6
Cash withdrawals	396	26, 7	3,580	40.0	5,013	28.8	6,860	22.9	17,787	14.8	33,636	18. 9
Administration costs	94	6.8	326	3. 7	367	2. 1	411	1.4	807	0.7	2, 005	1.
Net loss on saleof securities	7	0, 5	85	1.0	231	1.3	612	2. 1	11,244	9,3	12, 179	6. 8
other expenditures	12	0.9	574	6.4	39	0.2	400	1.3	608	0.5	1,633	0.9
Total expenditures	1,379	100.0	8,941	100.0	17,409	100.0	29, 904	100.0	120, 333	100.0	177, 966	100.6

TABLE 22. Classification of Assets, by Size of Assets of Funds, 1960

Assets	\$0 - 99	,000	\$100,0 999,0		\$1,000 4,999		\$5,000, 24,999,		\$25,000, and ov		Total	l
	\$000's	%	\$000's	%	\$000's	%	\$000's	%	\$000's	%	\$000's	%
investment in pooled funds, equity and fixed income funds, mutual funds	9,217	59.4	43,806	27.0	25, 962	7.1	189	_	27, 0761	1. 21	106, 250 <sup>1</sup>	2.91
Bonds: Bonds of, or guaranteed by, Government of	201		15 054	0.6	35, 541	9.7	92,368	11.9	510,031	22. 2	654, 558	18. 1
Canada  Bonds of, or guaranteed by, provincial governments	964 849	6. 2 5. 5	15,654 18,312	9.6	77.882	21.4	176,681	22.7	840, 618	36.6	1, 114, 342	30.8
governments Bonds of Canadian municipal governments, school boards, etc. Other Canadian bonds Non-Canadian bonds	516 1,629 46	3.3 10.5 0.3	13,528 35,506 175	8.3 21.8 0.1	36,527 98,889 878	10.0 27.1 0.2	175,038 181,821 161	22.5 23.4	163,535 304,864 505	7. 1 13. 3	389, 144 622, 709 1, 765	10.8 17.2
Stocks: Canadian stocks, common	601 111 61 28	3.9 0.7 0.4 0.2	16,659 2,816 481 339	10.3 1.7 0.3 0.2	40, 947 6, 372 3, 584 57	11. 2 1. 7 1. 0	63,053 4,775 4,498 1,179	8.1 026 0.6 0.1	110, 828 <sup>1</sup> 13, 180 14, 436 187	4.81 0.6 0.6	232, 088 <sup>1</sup> 27, 254 23, 060 1, 790	6.4 <sup>1</sup> 0.8 0.6 0.1
Mortgages; Insured residential (NHA)	24 312	0. 2 2. 0	627 4, 274	0.4 2.6	3,543 17,878	1.0 4.9	20,729 17,864	2.7 2.3	169,768 64,612	7. 4 2. 8	194,689 104,940	5. 4 2. 9
Real estate and lease-backs: Real estate and lease-backs	6	-	291	0.2	2,116	0.6	13,911	1.8	12, 826	0.6	29, 150	0.8
Miscellaneous: Accrued interest	35 77 1,009 39	0.2 0.5 6.5 0.2	908 1,464 7,360 296	0.6 0.9 4.5 0.2	3,652 1,660 7,864 1,361	1.0 0.5 2.2 0.4	7, 157 5, 562 13, 138 87	0.9 0.7 1.7	22, 107 1, 625 38, 965 234 <sup>1</sup>	1.0 0.1 1.7	33,859 10,388 68,336 2,017 <sup>1</sup>	0.9 0.3 1.9 0.1
Total assets	15, 524	100.0	162, 496	100.0	364, 713	100.0	778, 211	100.0	2, 295, 395	100. B	3, 616, 339	100.0

<sup>1</sup> Revised from Table 18 in 1960 report.

TABLE 23. Classification of Assets, by Size of Assets of Funds, 1961

Assets	\$0 - 99	,000	\$100,0 999,0		\$1,000 4,999		\$5,000, 24,999.		\$25,000, and ov		Total	
	\$000's	%	\$000's	%	\$000°s	%	\$000's	%	\$000's	%	\$000's	%
Investment in pooled funds, equity and fixed income funds, mutual funds	13, 416	67.6	63, 885	33.7	46, 456	11.2	4, 498	0.6	33, 235	1.2	161, 490	4.0
Bonds: Bonds of, or guaranteed by, Government of Canada Bonds of, or guaranteed by, provincial	871	4.4	14,545	7.7	35, 134	8.4	73, 165	9.5	478,712	17.9	602, 427	14.8
Bonds of Canadian municipal governments,	1, 123	5.7	24,087	12.7	87,482	21.0	173,526	22. 4 18. 5	1,023,634 241,980	38.3	1,309,852	32. 2
school boards, etc Other Canadian bonds Non-Canadian bonds	592 1, 190 28	3.0 6.0 0.1	14, 912 33, 694 165	7.9 17.8 0.1	39,451 103,074 1,023	24.8	186, 701 6, 905	24.2	355, 022 625	13.3	679, 681 8, 746	16.7
Stocks: Canadian stocks, common Canadian stocks, preferred Non-Canadian stocks, common Non-Canadian stocks, preferred	922 78 33	4.7 0.4 0.2	20,956 1,599 728	11.0 0.8 0.4	55, 280 4, 154 4, 116 77	13.3	81,723 3,740 11,327 10	10.6 0.5 1.5	165, 200 8, 641 34, 493 121	6. 2 0. 3 1. 3	324, 081 18, 212 50, 697 208	8.0 0.4 1.2
Mortgages; Insured residential (NHA) Other	176 200	0.9	1,053 4,751	0. 5 2. 5	6, 139 18, 166	1.5	23,378 23,608	3.0 3.0	198, 036 65, 534	7. 4 2. 4	228, 782 112, <b>2</b> 59	5.6 2.8
Real estate and lease-backs: Real estate and lease-backs	68	0.3	219	0.1	2,030	0.5	15,764	2.0	15, 160	0.6	33, 241	0.8
Miscellaneous: Accrued interest Accounts receivable Cash-Currency, bank and other deposits Other assets	64 124 955	0.3 0.6 4.8	942 2,031 5,669 466	0.5 1.1 3.0 0.2	3,073 2,115 8,291 122	0.7 0.5 2.0	7,361 6,703 10,744 701	0.9 0.9 1.4 0.1	26, 178 9, 856 18, 813 356	1.0 0.4 0.7	37,618 20,829 44,472 1,645	0.9 0.5 1.1
Total assets	19, 840	100.0	189, 702	100.0	416, 183	100.0	772,825	100.0	2, 675, 596	100.0	4, 074, 146	100.0

#### APPENDIX A

#### Pooled Pension Trust Funds and Mutual Funds

Pooled Pension Trust Funds and Mutual Funds provide an opportunity for the smaller pension funds to maintain a more varied portfolio of investments. Table 1 shows that the book value of the assets of these funds was \$72 million in 1959, \$106 million in 1960 and \$161 million in 1961. The rate of growth of the funds was \$2.8 million a month in 1960 and \$4.6 million a month during 1961. The table below gives a distribution of assets of the pooled funds and mutual funds as reported by the trust companies which hold the assets of the funds. The amounts reported are shown as \$137.2 million in 1961 and \$79.2 million in 1960.

The differences between these two sets of figures can be explained as follows:

1. The amount shown in Table 1 for pooled funds and mutual funds for 1961 includes \$33.4 million of mutual funds which were purchased by individual trustees and which is included in the \$39.2 million shown for pooled funds and mutual funds combined in Table 11 on page 16. The corresponding amount for 1960 is \$27.1 million. These amounts do not appear in the table below.

2. The table below includes amounts reported by the trust companies on profit sharing plans, registered retirement savings plans and pooled funds and mutual funds which began operation during 1961. These amounts are not included in Table 1, since these three categories of plans were excluded from the survey.

With regard to these differences, the component parts for 1961 are as follows:

	millions
Pcoled fund and mutual fund assets (Table 11)	\$161.5
Mutual funds held by individual trustees	33,4
Pooled funds and mutual funds held by corporate trustees	128.1
Pooled funds and mutual funds (table below)	137.2
Difference (see item 2 above)	9.1

Investment in Canadian bonds dropped during 1961 from 61% to 54.3% (book value). Common stocks rose from 26.5% to 28.1%, an increase of 6%. Mortgages moved ahead from 9.9% in 1960 to 15.8% in 1961, an increase of 60%.

## Distribution of Assets in Pooled Pension Trust Funds and Mutual Funds, As reported by Trust Companies

	Book v	alue	Market value
	1960	1961	1961
	thou	sands of dolla	ars
Bonds:			
Bonds of, or guaranteed by, Government of Canada	4,360	5, 145	5, 147
Bonds of, or guaranteed by, provincial governments	11,973	17.692	17, 861
Bonds of Canadian municipal governments, school boards etc	3,855	4,240	4,267
Other Canadian bonds	36, 995	47, 439	48,346
Stocks:			
Canadian stocks, common	20,769	32, 905	39,914
Canadian stocks, preferred	421	416	490
Non-Canadian stocks, common	4,030	5,651	7,043
Mortgages:			
Insured residential (NHA)	1,778	8,849	9,005
Other	7,512	12,709	12,709
Miscellaneous:			
Accrued interest	524	1, 113	1, 113
Accounts receivable	20	27	27
Cash	1, 469	997	997
Other assets	- Anna	3	3
Total assets	93, 706	137, 186	146, 922

Complete in duplicate. Keep one copy for your files and return one copy in the enclosed postage free envalage to the Dominion Bureau of Statistics, Ottawa. Individual reports will be treated as CONFIDENTIAL and used only for the purpose of arriving at group totals.

FOR IMMEDIATE ATTENTION

CONFIDENTIAL

KEEP ONE COPY

DOMINION BUREAU OF STATISTICS

Business Finance Division

OTTAWA, CANADA

# FINANCIAL SURVEY OF TRUSTEED PENSION PLANS 1961

Taken in conformity with the requirements of the Statistics Act, Chap. 257 of the Revised Statutes of Canada, 1952

The increasing importance of pensions and pension funds in the Canadian economy in recent years has given rise to many new demands for information on financial and other aspects of pension plans. The information requested in the achedule will be compiled in the Dominion Bureau of Seriatics and a summary report issued. However, data for individual plans or funds will not be published or otherwise revealed.

CTION A.					
1. Does this organization opera	ate or contribute to an employed	e pension plan?		Yes	_ No
2. If "yes", is this plan admin	nistered in whole or in part as a	trusteed pension fund?		Yes	□ No
3. Does this organization make	regular contributions to a pen	sion plan other than the trustee	d 1ype?	Yes	□ No
4. If "yes", please indicate ty	rpe of plan:				
If you have answered "nn"		Other (pleas ste the balance of the schedule- mation is required. Please sign me from our mailing list.		dule to the Dom	ninion Bure
CTION B - GENERAL INFORMA	TION				
1. Form of this Organization:					
Incorporated Business	Municipal Government or Agency	Religious or Charitable	Trade of Employ	ree Association	n
Unincorporated Business	Provincial Government or Agency	Educational	Other (please sp	pecify)	
Co-operative	Federal Government or Agency	He alth			
1. Method of Trusteeship - ind	licate one or more of the follow	ing when applicable.			
1. Method of Trusteeship - ind (a) Corporate Trustee	licate one or more of the follow	ing when applicable.			
1. Method of Trusteeship - ind  (a) Corporate Trustee  (b) Corporate Trustee	licate one or more of the follow				
1. Method of Trusteeship — ind  (a) Corporate Trustee  (b) Corporate Trustee  (c) Investment Compan	ticate one or more of the follow - Pooled Fund - Individually Managed ty - Equity, Fixed Income Fund				
1. Method of Trusteeship — ind  (a) Corporate Trustee  (b) Corporate Trustee  (c) Investment Compan  (d) Individual Trustee(	icate one or more of the follow — Pooled Fund — Individually Managed by — Equity, Fixed Income Fund s)				
1. Method of Trusteeship — ind  (a) Corporate Trustee (b) Corporate Trustee (c) Investment Compan (d) Individual Trustee (e) Pension Fund Socie	icate one or more of the follow — Pooled Fund — Individually Managed by — Equity, Fixed Income Fund s)	s, Mutual Funds			
1. Method of Trusteeship — ind  (a) Corporate Trustee  (b) Corporate Trustee  (c) Investment Compan  (d) Individual Trustee  (e) Pension Fund Socie	icate one or more of the follow  - Pooled Fund  - Individually Managed  y - Equity, Fixed Income Fund  s)  ety  ify)  rates more than one plan of the	is, Mutual Funds	separate report for es	ich, Additional	copies of
(a) Corporate Trustee (b) Corporate Trustee (c) Investment Compan (d) Individual Trustee (e) Pension Fund Soci (f) Other (please speci	icate one or more of the follow  - Pooled Fund  - Individually Managed  y - Equity, Fixed Income Fund  s)  ety  ify)  rates more than one plan of the o you on request.	ls, Mutual Funds trusteed type, please submit a	separate report for es	ich. Additional	
1. Method of Trusteeship — ind  (a) Corporate Trustee  (b) Corporate Trustee  (c) Investment Compan  (d) Individual Trustee  (e) Pension Fund Socion  (f) Other (please specion)  NOTE: If this organization open schedule will be sent to	icate one or more of the follow - Pooled Fund - Individually Managed by - Equity, Fixed Income Fund s) ety ify) rates more than one plan of the o you on request. required to make contributional	ls, Mutual Funds trusteed type, please submit a	separate report for es		

(Date
\$ (Omit cents)
\$ (Omit cents)
For a period of one year ending Dec. 31, 1961 or nearest financial year ending
For a period of one year ending Dec. 31, 1961 or nearest financial year ending
neatest financial year ending
(Date)
\$ (Omit cents)
.,
For a period of one year
For a period of one year ending Dec. 31, 1961 or nearest financial year ending
(Date)
\$ (Omit cents)
41034111
1961 or nearest financial year
2,01 01 112 100 111 111 111 111
Market Value
(Omit cents) \$

Title -

NOTE: If it is necessary to obtain the financial information in the preceding sections directly from a trustee outside your company, please complete the authorization active below and return this questionnaire in its entirety to the Business Finance Division of the Dominion Bureau of Statistics. It is important that information re contributions be shown in Section D1, before returning.

	AUTHORIZATION NOTICE
То	(Name of Trustee of the Pension Fund)
Address	
'Financial Survey of Tru	supply the Dominion Bureau of Statistics with the information requested in Section D of the schedule steed Pension Plans, 1961". We understand that the information will be treated as strictly confidential antegates. We shall appreciate your cooperation in this study.
"Financial Survey of Truused only in compiling ag	supply the Dominion Bureau of Statistics with the information requested in Section D of the schedule steed Pension Plans, 1961". We understand that the information will be treated as strictly confidential and tegates. We shall appreciate your cooperation in this study.  Title

#### EXPLANATORY TES

#### Subsidiary Companies

- 1. A parent corporation located in Canada should complete either
  - a) separate reports for the parent and each subsidiary company, or
  - b) one combined or consolidated report covering the parent company and its Canadian subsidiaries.

In this latter case, list the companies covered in Section B2).

- 2. A subsidiary whose report is consolidated with that of the parent company should not complete the questionnaire, but should enter the name and address of the parent company and return it to the Dominion Bureau of Statistics.
- 3. A subsidiary whose parent company is located outside Canada should complete this report.
- 4. A subsidiary whose report is not consolidated with that of the parent company should complete this report.
- Consolidated reports completed by parent companies should exclude subsidiaries located outside Canada.

#### Trusteed Fund

This is a trusteed pension plan where contributions are deposited with a selected trustee other than an insurance company or the Government Annuities Branch. The trustee may be a corporate trust company, an investment company dealing in equity and fixed income investments and mutual funds, or an individual or group of individuals.

There are sometimes combinations of these types of trusteeships (See Section C1). Some participants in pooled funds of a corporate trust company keep certain of their investments separate from the pooled funds (See Sections C1(a) and C1(b). Individual trustees may allocate some of the contributions to a corporate trust company's pooled fund (See Sections C1(a) and C1(d)).

Contributions are invested and administered by the trustee in accordance with the terms of a contractual agreement,

#### Pension Fund Society

This is a body incorporated under either federal or provincial charter (Pension Fund Society Act, Companies Acts, etc.) and whose operations are similar to those of the Trusteed Fund.

#### More Than One Pension Plan in Operation

If your organization operates more than one trusteed pension plan, please complete a separate report for each. Additional copies of the schedule will be sent to you on request.

If your organization operates both a trusteed pension plan and some other type, please confine this report to the trusteed plan.

#### Pension Plan Inoperative

If contributions are not currently being made to a trusteed pension plan but the trustee is still administering the accumulated assets of the plan, please complete the appropriate items, particularly Section D4), or the authorization form.

Assets - For the purpose of this survey, the following definitions apply:

## Investment in Pooled Funds, Equity and Fixed Income Funds, Mutual Funds (See Section D4(i))

Applicable where several organizations have ownership interests in one trusteed pension fund. Report book and market values of units held by this company.

#### Canadian Bond or Stock

All bonds and stocks (without regard to currency of payment) issued by Canadian corporations and institutions, and Canadian dollar issues of foreign corporations und institutions (include LB.R.D. and the Commonwealth of Australia).

#### Employee

The term "employee" may not be exactly applicable but is intended to cover participants of a trusteed pension fund, whether or not they are employees of a commercial organization.

