

# TRUSTEED PENSION PLANS FINANCIAL STATISTICS, 1965 

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## PREFACE

This report provides data on the financial aspects of trusteed pension plans for 1965. The current series was initiated in response to interest shown in a report presenting statistics on receipts, disbursement and assets of Canadian trusteed pension plans for 1952 and 1953. This publication has been produced annually since 1957. The Catalogue No. of the 1957 report is $74-504$ and commencing with the 1958 report the Catalogue No. is 74-201.

The response from corporations, trust companies, investment companies and trustees contacted in the survey was excellent, and this cooperation is gratefully acknowledged.

This report was prepared by the Unemployment Insurance, Pensions and Manpower Section of the Labour Division of the Dominion Bureau of Statistics.

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Over the past two decades private pension plans have grown at an accelerated pace and they now play a significant role in Canada's economy. In 1965 contributions to trusteed pension funds alone (about 75 percent of contributions made to all types of private pension plans) amounted to $\$ 678$ million. Funds of this magnitude represent a major medium for personal savings and the investment of this money exerts a considerable influence on the capital market. The growing importance of these funds on the Canadian economic structure has created a demand for information on the financial operations of trusteed pension plans. To meet this demand, the Dominion Bureau of Statistics designed this survey, conducted annually since 1957 , to provide data on receipts, disbursements and assets of trusteed pension plans in Canada.

For purposes of this report, a trusteed pension fund is defined as the assets administered by a trustee and accumulated to meet future liabilities arising out of a pension plan. A pension fund therefore is the financial base for a pension plan. Since this is a study of the financial aspects of pension plans, the term of reference used herein will be the pension fund.

In the vast majority of returns in this survey, one pension fund represented one pension plan. In some instances, however, two plans, e.g. one for salaried employees and the other for hourly paid employees, were combined for investment purposes into a single fund administered by a trustee; these were treated as a single pension fund. Similarly, mulei-unit firms, associates or subsidiaries of a parent firm in some instances grouped all pension moneys into a single fund although there were separate plans for some of the component establishments; these cases were also treated as single pension funds. Therefore, the number of plans and the number of funds, as reported in this study, are not identical.

Trusteed pension funds are the accumulation of pension contributions deposited with a selected trustee other than an insurance company or the Canadian Government Annuities Branch. The trustee may be either a corporate trustee, an individual, a group of individuals or a pension fund society. The pension fund society is a body incorporated under federal or provincial Pension Fund Societies Acts, Companies Acts, etc. and is a body corporate which performs the functions of a trustee. The trustees of pension funds administer and invest contributions in accordance with a contractual arrangement.

## Survey Coverage

The current report covers the following types of organizations:

1. Municipalities and municipal enterprises;
2. Federal and provincial crown corporations;
3. Federal and proviacial boards and commissions;
4. Religious and charitable organizations;
5. Proviacial civil service for three of the provinces(1);
6. Teachers' federations for seven of the provinces (2);
7. Educational institutions and health organizations such as hospitals;
8. Trade and employee associations;
9. Co-operatives;
10. Incorporated companies, partnerships and sole proprietorships.

All returns for this survey provided information on the book value of assets held in the pension portfolios and the corresponding market values were reported for 2,800 out of 2,998 , or nearly 95 per cent of the returns. For the balance, market values were estimated by assuming that the relationship between the market value and book value was the same as for the completed returns.
(1) Nova Scotia, Manitoba and Eritish Columbia.
(2) All provinces except Quebec, Newfoundland, and New Brunswick.

TABLE A. Sumary of Selected Data for Trusteed Pension Funds, 1961-65

| Selected data | 1961 |  | 1962 |  | 1963 |  | 1964 |  | 1965 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number | Book <br> value of assets | Number | Book value of assets | Number | Book value of assets | Number | Book value of assets | Number | Book value of assets |
|  |  | \$'000,000 |  | \$ 1000,000 |  | \$ 0000000 |  | \$'000,000 |  | \$'000,000 |
| TRUSTEED PENSION FUNDS . | 1,363 | 4,074 | 1,547 | 4,573 | 1,805 | 5,175 | 2,119 | 5,820 | 2,998 | 6,600 |
| Funded trusts |  |  |  |  |  |  |  |  |  |  |
| (a) Corporate trustee ......... | 1,109 | 1,120 | 1,256 | 1,288 | 1,487 | 1,530 | 1,732 | 1,814 | 2,306 | 2,124 |
| (b) Individual trustee ........ | 211 | 2,408 | 230 | 2,631 | 251 | 2,914 | 321 | 3,210 | 626 | 3,590 |
| (c) Combinations of (a) and (b) | 7 | 77 | 23 | 139 | 29 | 169 | 29 | 186 | 32 | 224 |
| Pension fund socleties | 36 | 469 | 38 | 515 | 38 | 562 | 37 | 610 | 34 | 662 |
| Investment in pooled funds | 714 | 125 | 883 | 173 | 1,110 | 239 | 1,318 | 324 | 1,846 | 428 |
| Investment in mutual funds | 14 | 35 | 38 | 44 | 58 | 49 | 90 | 58 | 133 | 32 |
| Pension funds |  |  |  |  |  |  |  |  |  |  |
| Contributory | 1,004 | 3,220 | 1,144 | 3,639 | 1,340 | 4,139 | 1,594 | 4,652 | 2,087 | 5,237 |
| Non-contributory | 359 | 854 | 403 | 934 | 465 | 1,036 | 525 | 1,168 | 911 | 1,363 |
| Employees covered (in thousands) | 1,081 | - | 1,131 | - | 1,257 | - | 1,337 | - | 1,472 | - |

As in the previous year, the current survey also includes segregated funds of insurance companies. Since 1961, when federal legislation first permitted insurance companies to set up segregated funds separate from their general assets Eor pension investment in equities, assets held in these funds have grown considerably to reach a value of nearly $\$ 94$ millon in 1965. Detalls of these funds are tabulated separately in Appendix B of this report but not incorporated with the trusteed pension funds data.

## Sumary of Survey Results

The survey period covered by this report is the fiscal year ending December 31, 1965 or the nearest financial year end, depending on the accounting practices of individual funds, and thus includes funds whose financial year ended as late as June 30 , 1966. As may be seen in Table $A$, during the survey period 2,998 pension funds administered by trustees in Canada held assets with a book value of $\$ 6,600 \mathrm{million}$. In the previous 5 years the average annual rate of increase in assets was between 12 per cent and 13 per cent, and this year the growth rate increased silghtly to nearly 14 per cent. However, the number of funds in 1965 increased by nearly 40 per cent above the level reached in the 1964 survey pertod,

This growth in trusteed pension funds tends to overstate the net increase in pension coverage. Each year a number of existing plans undergo complete change in underwiting where funds are transferred either to or from the trusteed method. In some cases "split-funding" is introduced whereby part of the funds are underwritten by an insurance company or the Canadian Government Annulties Branch, or both, and part are placed under the admialstration of trustees. Some plans provide for separated underwiting of employee from employer contributions: others stipulate that additional valuntary contributions should be placed under the administration of a trustee, while the balance of contributions use some other underwiting instrument. In addicion, over the past 2 years, a number of existing pension plans, particularly chose operated by Canadian subsiduaries of foreign firms, have established new trusteed funda to comply with the funding requirements of recent provincial pension legislation.

The growth in the number of trusteed pension funds was very substantial amouncing to some 879 funds all told. But this growth must be viewed in proper perspective. Over the past few years "top-hat plans" covering executives, directors, or other key personnel have been prominent among the new funds coming into existence. In terms of persons covered the funds apply to comparatively few people, in many cases only one or two persons, but in terms of assets held they often involve very substantial amounts. An analysis of the current data indicates that 700 of the 879 new funda were in this category. The proportion of funds with less than 50 members increased from 32 per cent in 1960 to nearly 60 per cent in 1965 when 1,744 funds out of a total of 2,998 were in this alze range. Approximately half of these 1,744 funds ( 883 ) covered fewer than 5 members and 37 per cent had between 10 and 49 members thus illustrating the trend towards a predominance of "cop-hat plans" in recent pension fund growth.

Of the 2,998 pension funds in existence in 1965 , approximately 76 per cent were administered by corporate trustees, a drop of 6 per cent from the 1964 level; the proportion administered by individual trustees rose from 15 per cent in 2964 to 21 per cent in 1965. In terms of asset value 54 per cent were administered by individual trustees and 32 per cent by corporate trustees. These ratios have varied only alightly in the past five years with no wide fluctuattons recorded in the period between 1960 to 1965.

Perhaps one of the most noteworthy trends apparent in Table A is the rapid rise in the use of pooled funds as a pension investment medium. These funds increased from $\$ 102$ million in 1960 to $\$ 428$ million in 1965; a rise of 32 per cent was recorded over the $\$ 324$ million held in the previous year. This growth of pooled pension funds reflects the trend towards the use of the trusteed type of underwiting by smaller pension funda. Indeed this form of pension funding was originally introduced by corporate trustees to provide an investment medium with the trusteed underwriting features for pension funds of smaller businesses wherein coverage was required for only a few employees. Historlcally, larger employers tended to favour trusteed funding because it left the administrative responsibilities in management's hands. Because of their size, these firms were able to provide experienced management, trained investment counsel, qualified actuaries and other specialists required for the practical and sound operation of this type of underwriting. To provide these same advantages to smaller firms, pooled pension funds were introduced. These funds combined pension contributions into a single large fund for investment so that each participant might share in the diversity, security and yield possible only in larger funds. Although originally designed for smalker firms, pooled pension funds have proven attractive to larger firms as well and a number have invested all or part of their contributions in this medium. In other instances, corporate trustees have been instructed by their clients to invest a given portion of annual income in pooled pension funds.

## Income and Expenditures

In Table B it may be seen that gross recelpts from all sources reached a record total of $\$ 1,005$ million in 1965, some $\$ 123$ million more than the 1964 level, and over 80 per cent greater than the total receipts of $\$ 555 \mathrm{million}$ in 1960 . The major source of these funds was from contributions of $\$ 407$ million from employers and $\$ 272$ million from employees. In addition, more than 30 per cent of the gross inflow of funds consisted of interest, dividends, rent and other earnings from the assets held in pension funds. Net profits from sales of assets amounted to $\$ 11$ milifon compared with $\$ 9$ million in the previous survey period.

Total disbursements by all pension funds amounted to $\$ 304$ million, mostly in the form of benefits paid out to retlred employees. In practice pension payments are paid in one of two ways; monthly benefits may be paid directly out of the pension fund or, alternatively, a lump sum may be withdrawn from the fund to purchase an annuity from an insurance company or the Government Annuities Branch, payable to the retiring employee. From the data in Table b it may be seen that the most comon practice is to pay benefits directly from the fund. During 1965, trusteed pension plans in Canada distributed a total of $\$ 197$ million in monthly payments made directly out of the pension funds. This sum represents a net dis-savings distributed among a segment of the population whose propensity to consume tends to be relatively high. Another $\$ 8$ million were withdrawn from pension funds to purchase annuities from either insurance companies or the Government Annuitles branch on behalf of retiring employees. These whitrawals therefore represented a substantial secondary market for institutions engaged in the sale of annuities.

TABLE B. Sumary of Income and Expenditures, Trusteed Pension Funds, 1961-65

| Income and expenditures | 1961 | 1962 | 1963 | 1964 | 1965 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| total income | 624 | 687 | 792 | 882 | 1,005 |
| CONTRIBUTIONS | 436 | 472 | 541 | 597 | 678 |
| Employer ..... | 254 | 271 | 317 | 348 | 407 |
| Employee .............................. | 182 | 201 | 224 | 249 | 271 |
| OTHER INCOME . | 188 | 215 | 251 | 285 | 327 |
| Investment income ................ | 180 | 206 | 237 | 273 | 309 |
| Net profit on sale of securities. | 4 | 6 | 9 | 9 | 11 |
| Miscellaneous ...................... | 4 | 3 | 5 | 3 | 7 |
| TOTAL EXPENDITURES | 178 | 193 | 211 | 248 | 304 |
| Pension payments out of funds. | 124 | 135 | 151 | 170 | 197 |
| Cost of pensions purchased .... | 4 | 6 | 4 | 8 | 8 |
| Cash withdrawals .. | 34 | 42 | 47 | 54 | 85 |
| Administration costs | 2 | 2 | 3 | 4 | 5 |
| Net loss on sale of securities | 12 | 6 | 3 | 4 | 2 |
| 0ther expenditures ....... | 2 | 2 | 3 | 8 | 7 |

When a covered employee terminates employment for reasons other than death or retirement, he is normally entitled to a refund of at least his own contributions with or without interest depending on the plan's provisions. In addition some plans allow for cash refunds of the vested portion, if any, of the employer's contributions. Furthermore, upon termination or liquidation of a pension plan the fund may be distributed on a pro-rata basis among plan members. In 1965 cash withdrawals under this category were especially high, $\$ 85 \mathrm{million}$, nearly 60 per cent greater than those occurring during 1964. This extraordinarily large withdrawal may be attributed in part to the introduction of the Canada and Quebec Pension Plans which became effective on January 1, 1966. Where provisions of the plans permitted, a number of people cancelled thetr membership and withdrew their accumulated contributions on the erroneous assumption that the Government plan would adequately replace the previous pension provisions. Unfortunately there was no way of accurately measuring the number of people who took this action and the effect that it may have had on the number of private pension plans in Canada and the people covered by these plans. However, some indication of the extent to which these withdrawals occurred may be inferred from the substantial increase in cash withdrawals made from trusteed pension funds during 1965. Analysis of the data in Table $B$ shows that year-to-year incrases in these out payments ranged from 11.9 per cent to 23.5 per cent during the perfod $1960-64$, whereas the current increase was 57.4 per cent above the 1964 level. It may be assumed therefore, that as much as half of the $\$ 85 \mathrm{~m} 1110 \mathrm{l}$ represented cash payments to members whose withdrawals from existing pension plans were motivsted by the introduction of the Canada and Quebec Pension Plans.

## Return on Investment

Pension fund growth is attributable to regular cash inflows from contributions together with earnings realized from assets held in the funds. Although contributions from employers and employees are the primary and major source, in ing they amounted to a total of $\$ 678$ milifon, aggregate fund earnings contibute significantly to cash inflows, accounting for some $\$ 309$ million in the current survey period. This earned income more than covered the cash outflow in the form of pension benefits, cash whthdrawsls and other current charges agafnst the funds. Contributions, therefore, together with other income sources represented a net growth in the funds, with current liabilities and benefit payments being covered entirely by fund earnings. In other words, the total cash requirements for the operation of the plans were met in their entirety by asset earnings.

The investment performance of a pension fund can materially affect the operations, development and cost of the pension plan. It is generally accepted that as a rule an increase in investment yield of 1 per cent per annum will provide for an increase in benefits of about 25 per cent or will cut costs some 20 per cent.

The rate of return from assets held by all pension funds in Canada was calculated to be 5.2 per cent in 1965. This rate was derived by using the actusital formula $\frac{2 i}{A+B-I}$ where 1 is the earned income of the assets held, A is the book value of assets at the beginning of the year, and B is the book value of the assets at the end of the year. This method does not take into account unrealized profits or losses and the use of book rather than market value tends to produce lower rates. These yields, therefore, tend to be a conservative measurement of performance but nevertheless do provide some general indication of earning rates for an evaluation of the investment performance of trusteed pension plans. It should be noted, however, that although book value generally represents cost, in some instances pension funds have made partial adjustments to reflect market appreciation. Based on the above formula, the yield of trusteed pension plans ranged from 4.4 per cent in 1960 to 5.2 per cent in 1965. The detail of the yields were as follows:
$1960-4.4$ per cent
$1961-4.6$ "
$1962-4.9$ "
$1963-5.1$ "
$1964-5.2 \quad 1$
1965-5.2 "

CHART - I


TABLE C. Summary of Assets, Trusteed Pension Funds, 1961-65

| Assets |
| :--- |

(1) New item-previously included in Miscellaneous totsl.
(2) Value less than $\$ 500,000$.

## Distribution of Assets Held in Trusteed Pension Funds

During the first half of the 1960 's there was a noticeable change in the asset profile of trusteed pension funds which may reflect a shift in investment philosophy of fund managers. At the beginning of the period over 75 percent of assets were held in federal, provincial, municipal or corporate bonds, while only 7 per cent were in equities. By the end of 1965 the proportion of equity holdings more than doubled and amounted to nearly 15 per cent of assets at book value. This recorded shift has been largely at the expense of Government of Cansda bonds which decreased from 18 per cent of total assets in 1960 to just over 8 per cent in 1965, while the proportion of provincial, municipal and corporate obligations remained relatively constant. This development points to a changing attitude towards equities as a vehicle for pension fund investment. Even with these changes Canadisn funds still have a long way to go to equal the British and U.S. practice where generally speaking over 40 percent of assets are held in equities.

As an apparent reaction to the uncertainties in the stock market during the last half of 1965 fund managers increased their holdings of liquid assets. This shift is apparent from the sharp increase in cash and deposits as well as various types of short-term holdings acquired during the current survey period. In 1964 liquid assets held in pension funds amounted to $\$ 79$ milifon. In 1965 cash and deposits alone amounted to $\$ 107$ million; another $\$ 18 \mathrm{millon}$ were held in guaranteed investment certificates and $\$ 32$ million in short-term investments. Thus the total liquid assets in 1965 amounted to \$157 millon, nearly double the value of the previous year.

In the past few years pension funds have been looked upon as a significant snd growing source for mortgage funds, particularly for house construction. Historically pension funds have been invested regularly in mortgages but as may be seen in Chart 1 the proportion of cotal funds channeled in this direction has remalned relstively constant over the past few years. The proportion of total assets held in mortgages ranged from 8 per cent in 1960 to 9 per cent in 1965 , most of which were in insured residential N.H.A. mortgages.

The rapid growth in pooled funds shows up vividly in Chart 1 . By 1965 nearly 8 per cent of assets with a book value of $\$ 428$ million were in pooled funds. This represented a sharp increase from the 3 per cent recorded in 1960.

## Relative Importance of Trusteed Pension Plans

To provide a basis for assessing the importance of trusteed pension funds within the whole pension system in Canada some limited data from insurance companies and Canadian government annuity plans have been assembled in Table D. For purposes of this presentation it is assumed that all life insurance companies' group annuities relate to pension plans, and that each contract represents a sepsrate plan. One pension plan, in reality, may require several contracts. In addition these figures do not include any individual annuities which may result from group pension plans. Furthermore, certain employees may be covered by two or even all three types of plans.

IABLE D. Selected Data for Life Insurance Companies Group Annuities, Canadian Government Annuities, and Trusteed Pension Funds, 1961-65

|  | Number of plans |  |  |  |  | Number of employees |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1961 | 1962 | 1963 | 1964 | 1965 | 1961 | 1962 | 1963 | 1964 | 1965 |
| Trusteed | 1,363 | 1,547 | 1,805 | 2,119 | 2,998 | 1,080,646 | 1,130,521. | 1,257,434 | 1,336,542 | 1,471,888 |
| Life insurance group annuitleg | 7,305 | 8,276 | 9,276 | 10,048 | 10,866 | 501,060 | 536,886 | 560,539 | 570,925 | 580,984 |
| Canadian government annuities | 1,513 | 1,437 | 1,365 | 1,312 | 1,267 | 174,000 | 161,090 | 155,586 | 149,026 | 141,579 |
|  |  |  | tribut | ons |  |  |  | Assets |  |  |
|  | 1961 | 1962 | 1963 | 1964 | 1965 | 1961 | 1962 | 1963 | 1964 | 1965 |
| Trusteed | 436 | 472 | 541 | 597 | 678 | 4,074 | 4,573 | 5,175 | 5,820 | 6,600 |
| Life insurance group annuitles | 157 | 172 | 178 | 207 | 217 | 1,397 | 1,606 | 1,818 | 2,049(1) | 2,321 |
| Canadian government amnuities | 25 | 20 | 13 | 10 | 7 | 610 | 625 | 623 | 615 | 634 |

(1) The assets held in 1965 against life insurance group annuities have been egtimated to be equal to the total of group annuity reserves and liabilities for outstanding claims for group annuities in Canada plus a proportion of the excess of asgets over liabilities, special reserves and shareholders' surplus which are attributable to group annulties. These estimates were based on compilations from individual company reports in the 1964 report cited below. As this report is not yet available for 1965 the assets for 1965 were estimated by adding total 1965 contributions to the assets for 1964.
Source: (a) Life insurance annuities - Report of the Superintendent of Insurance for Canada, 1964 Volumes I and III.
Report of the Superintendent of Insurance for Canada, 1965 Volume I.
(b) Canadian Government Annuities . Industrial Pensions and Annuities Branch, Department of Labour.

Notwithstanding these limitations certain comparisons can be made from data in Table D. Trugteed pension plans in 1965 covered 67 percent of all employees in pension plans and accounted for 75 percent of total contributions. These figures chearly indicate that large firms tend to use trusteed type of under=writing for pension plams. The $\$ 6,600$ million in assets held by trusteed pension plans represented 65 per cent of the total held in funds for all private pension plans in Canada.

## Distribution of Penaion Funds by Employee Coverage

Table E, showing the distribution of pension funds by the number of employees covered, indicates the relative importance of the various size groups. The most significant increase in number of funds recorded in the 1965 survey was among the smaller pension plans. In the five-year period between 1960 and 1965, pension funds with fewer than 100 members increased from 48 per cent of all trusteed funds to nearly 70 per cent in 1965 . The largest growth was registered by funds with fewer than 50 employees which constituted 58 per cent of the 1965 total compared with 45 per cent in 1964 . This growth may be attributed to a combination of two factors. Firstly, pooled pension funds which were originally designed to attract small companies have in fact done so. Secondy, the number of "top-hat" plans designed primarily for executives and other key personnel, have increased sharply. This trend may be seen in Table F, which shows a substantial increase in the number of funds covering fewer than 50 employees and which are administered by individual trustees as well as those participating in pooled pension funds. Indeed, nearly 90 per cent of the small funds were in these two categories.

The preponderance of small plans has relatively little effect on total income, expenditures and assets. It can be seen, for example, that income from the pension funds with fewer than 50 employees amounted to 1 per cent of the total income from all trusteed funds surveyed in 1960 and 4 per cent in 1965 . On the other hand, the largest size group of 1,000 or more employeea accounted for 84 per cent of total income in 1960 and declined slighty to 81 per cent in 1965. Similarly, assets held by funds covering fewer than 100 employees, which constituted nearly 70 per cent of all trusteed pension funds held 3 per cent of 1965 assets, while pension funds with 1,000 or more employees held over 85 per cent.

TABLE E. Trusteed Pension Funds by Number of Employees Covered, 1961-65

| Employees covered | Number of pension funds |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1961 |  | 1962 |  | 1963 |  | 1964 |  | 1965 |  |
|  | No. | \% | No. | \% | No. | \% | No. | \% | No. | \% |
| Under 50 | 483 | 35.4 | 568 | 36.7 | 733 | 40.6 | 957 | 45.2 | 1,744 | 58.2 |
| 50-99 | 212 | 15.6 | 246 | 15.9 | 273 | 15.1 | 286 | 13.5 | 325 | 10.8 |
| 100-199 | 218 | 16.0 | 241 | 15.6 | 265 | 14.7 | 292 | 13.8 | 288 | 9.6 |
| 200-499 | 208 | 15.3 | 229 | 14.8 | 252 | 14.0 | 284 | 13.4 | 318 | 10.6 |
| 500-999 | 82 | 6.0 | 93 | 6.0 | 100 | 5.5 | 107 | 5.0 | 113 | 3.8 |
| 1000 and over | 160 | 12.7 | 170 | 11.0 | 182 | 10.1 | 193 | 9.1 | 210 | 7.0 |
| Totals | 1,363 | 100.0 | 1,547 | 100.0 | 1,805 | 100.0 | 2,119 | 100.0 | 2,998 | 100.0 |
|  | Income |  |  |  |  |  |  |  |  |  |
|  | \$ 000 | \% | \$'000 | \% | \$1000 | \% | \$ 1000 | \% | \$1000 | \% |
| Under 50 | 7,040 | 1.1 | 8,515 | 1.2 | 11,279 | 1.4 | 26,460 | 1.9 | 40,122 | 4.0 |
| 50-99 | 9,228 | 1.5 | 10,140 | 1.5 | 12,681 | 1.6 | 13,581 | 1.5 | 16,189 | 1.6 |
| 100-199 | 18,919 | 3.0 | 20,422 | 3.0 | 23,638 | 3.0 | 26,477 | 3.0 | 27,028 | 2.7 |
| 200-499 | 35,603 | 5.7 | 36,996 | 5.4 | 40,069 | 5.0 | 49,851 | 5.7 | 58,656 | 5.9 |
| 500-999 | 32,421 | 5.2 | 37,605 | 5.5 | 42,457 | 5.4 | 45,096 | 5.1 | 47,560 | 4.7 |
| 1000 and over | 520,967 | 83.5 | 573,106 | 83.4 | 662,186 | 83.6 | 730,057 | 82.8 | 815,373 | 81.1 |
| Totals | 624,178 | 100.0 | 686,784 | 100.0 | 792,310 | 100.0 | 881,522 | 100.0 | 1,004,928 | 100.0 |
|  | Expenditures |  |  |  |  |  |  |  |  |  |
| Under 50 | 2,007 | 1.1 | 3,126 | 1.6 | 3,011 | 1.4 | 4,653 | 1.9 | 5,759 | 1.9 |
| 50-99 | 1,707 | 1.0 | 1,980 | 1.1 | 2,834 | 1.4 | 3,306 | 1.3 | 5,541 | 1.8 |
| 100-199 | 4,388 | 2.5 | 5,686 | 2.9 | 5,929 | 2.8 | 8,970 | 3.6 | 13,858 | 4.5 |
| 200-499 | 7,605 | 4.3 | 8,267 | 4.3 | 9,087 | 4.3 | 12,925 | 5.2 | 18,748 | 6.2 |
| 500-999 | 6,440 | 3.6 | 11,179 | 5.8 | 9,779 | 4.6 | 8,994 | 3.6 | 11,747 | 3.9 |
| 1000 and over | 155,819 | 87.5 | 162,588 | 84.3 | 179,998 | 85.5 | 209,531 | 84.4 | 248,708 | 81.7 |
| Totals | 177,966 | 100.0 | 192,826 | 100.0 | 210,638 | 100.0 | 248,379 | 100.0 | 304,361 | 100.0 |
|  | $\begin{gathered} \text { Assets } \\ \text { (book value) } \end{gathered}$ |  |  |  |  |  |  |  |  |  |
| Under 50 | 28,325 | 0.7 | 35,354 | 0.8 | 46,344 | 0.9 | 63,411 | 1.1 | 116,057 | 1.8 |
| 50-99 | 39,555 | 1.0 | 46,475 | 1.0 | 55,218 | 1.1 | 61,883 | 1.1 | 78,835 | 1.2 |
| 100-199 | 95,226 | 2.3 | 112,119 | 2.4 | 129,977 | 2.5 | 141,621 | 2.4 | 150,556 | 2.3 |
| 200-499 | 180,005 | 4.4 | 194,052 | 4.2 | 213,048 | 4.1 | 278,081 | 4.8 | 329,231 | 5.0 |
| 500-999 . | 170,140 | 4.2 | 208,580 | 4.6 | 251,284 | 4.9 | 253,399 | 4.3 | 287,020 | 4.3 |
| 1000 and over | 3,560,895 | 87.4 | 3,976,776 | 87.0 | 4,479,078 | 86.5 | 5,021,143 | 86.3 | 5,638,398 | 85.4 |
| Totals | 4,074,146 | 100.0 | 4,573,356 | 100.0 | 5,174,949 | 100.0 | 5,819,538 | 100.0 | 6,600,097 | 100.0 |

## Type of Trusteed Fund

Pension funds classified under "Corporate Trustee" in Tables $F$ and $G$, may be either individually managed by the trust company, invested in pooled funds, or a combination of these two. Funds classified as "pooled" include pension funds which have investments in pooled pension trust funds, mutual and other types of investment funds. The group classified under "Corporate Trustee - Combirations of Individually Managed and Pooled" are administered by a trust company and have part of the contributions invested in pooled funds and part invested in a portfolio of bonds, stocks, etc.

TABLE F. Trusteed Pension Funds by Number of Employees Covered and Type of Trusteed Fund, 1964 and 1965

| Employees covered | Corporate trustee |  |  |  |  |  | Pension <br> fund society |  | Individual trus tee |  | Combinations of corporate trustee and individual trustee |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Indivi- <br> dually <br> managed |  | Pooled |  | Combinations of individually managed and pooled |  |  |  |  |  |  |  |  |  |
|  | 1964 | 1965 | 1964 | 1965 | 1964 | 1965 | 1964 | 1965 | 1964 | 1965 | 1964 | 1965 | 1964 | 1965 |
| Under 50 | $85^{5}$ | 129 | 681 | 1,116 | 42 | 58 | 4 | 2 | $140^{2}$ | 432 | 5 | 7 | 957 | 1,744 |
| 50-99 | 37 | 42 | 203 | 232 | 14 | 16 | - | 1 | 32 | 32 | - | 2 | 286 | 325 |
| 100-199 | 73 | 66 | 153 | 152 | 27 | 30 | 2 | 2 | 28 | 30 | 9 | 8 | 292 | 288 |
| 200-499 | $85^{\text {r }}$ | 100 | 104 | 119 | 38 | 39 | 10 | 8 | $41^{t}$ | 46 | 6 | 6 | 284 | 318 |
| 500-999 | 36 | 35 | 29 | 32 | 16 | 20 | 5 | 6 | 19 | 18 | 2 | 2 | 107 | 113 |
| 1000 and over | 71 | 72 | 13 | 16 | 25 | 32 | 16 | 15 | 61 | 68 | 7 | 7 | 193 | 210 |
| Totals | 387 | 444 | 1,183 | 1,667 | 162 | 195 | 37 | 34 | 321 | 626 | 29 | 32 | 2,119 | 2,998 |

Revised figures.

TABLE G. Number of Employees Covered by Type of Trusteed Fund, 1964 and 1965


[^0]Pension funds classified under the heading "Combinations of Corporate Trustee and Individual Trustee" include pension funds which in part are self-administered by individuals or groups of individuals and in part by corporate trustees. The portion administered by the trust company in most of these fundo consists of pooled pension fund investments.

In Tables $F$ and $G$, it can be seen that all three types of trusteed funds in the corporate trustee classification combined, constitute 77 per cent of the pension funds in 1965 , but cover 49 per ceat of all employees with trusteed pension fund coverage compared with 82 per cent of the pension funds and 49 per cent of total employees covered in 1964.

For a closer examination of the increase in pension funds administered by Individual Trustee a further distribution of the under 50 category is shown below.

|  | Number of <br> pension funds | Number of <br> Under <br> 5 employees |
| :---: | :---: | :---: |
| $5-9$ | 327 | $\frac{37}{\text { employees covered }}$ |
| $10-49$ | $\frac{68}{432}$ | 240 |
| Totals | $\frac{1.704}{2,585}$ |  |

This tabulation clearly shows that most of the growth in this size group was due to the small plans which were introduced in 1965. Whereas in 1964 there were only 140 funds with fewer than 50 employees, in 1965 these had increased to 432 funds, and 327 of these funds covered fewer than 5 employees, nearly three times the cotal funds in this size group in 1964.

STATISTICAL TABLES

TABLE 1. Selected Data for Contributory and Non-contributory Pension Funds, 1964 and 1965

| Selected data | Contributory |  | Non-contributory |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1964 | 1965 | 1964 | 1965 | 1964 | 1965 |
| TRUSTEED PENSION FUNDS | 1,594 | 2,087 | 525 | 911 | 2,119 | 2,998 |
| Funded trusts |  |  |  |  |  |  |
| (a) Corporate trustee: <br> (1) Pooled funds . | 870 | 1,216 | 287 | 418 | 1,157 | 1,634 |
| (i1) Mutual funds . | 25 | 27 | 2 | 6 | 27 | 33 |
| (iii) Individually managed | 278 | 305 | 110 | 139 | 388 | 444 |
| (iv) Combination ... | 112 | 136 | 48 | 59 | 160 | 195 |
| (b) Individual trustee ... | 256 | 351 | 65 | 275 | 321 | 626 |
| (c) Combinations of (a) and (b) | 20 | 22 | 9 | 10 | 29 | 32 |
| Pension fund societies | 33 | 30 | 4 | 4 | 37 | 34 |
| Investment in pooled funds | 984 | 1,365 | 334 | 481 | 1,318 | 1,846 |
| Investment in mutual funds | 77 | 98 | 13 | 35 | 90 | 133 |
| Employees covered | 958,461 | 1,005,104 | 378,081 | 466,784 | 1,336,542 | 1,471,888 |

TABLE 2. Income and Expenditures for Contributory and Non-contributory Pension Funds, 1964 and 1965


TABLE 3. Assets for Contributory and Non-contributory Pension Funds, 1964 and 1965

| Assets | Contributory |  | Non-contributory |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1964 | 1965 | 1964 | 1965 | 1964 | 1965 |
| TOTAL ASSETS | 4,651,272 | 5,236,864 | 1,168,266 | 1,363,233 | 5,819,538 | 6,600,097 |
| INVESTMENT IN POOLED FUNDS | 228,355 | 283,257 | 95,999 | 144,662 | 324,354 | 427,919 |
| investment in mutual funds | 56,391 | 29,850 | 1,259 | 1,737 | 57,650 | 31,587 |
| BONDS | 3,207,321 | 3,493,720 | 699,999 | 736,600 | 3,907,320 | 4,230,320 |
| Government of Canada | 464,245 | 455,787 | 86,478 | 57,396 | 550,723 | 513,183 |
| Provincial government | 1,635,859 | 1,766,209 | 231,988 | 255,354 | 1,867,847 | 2,021,563 |
| Municipal, school boards, etc. | 472,694 | 536,393 | 120,665 | 120,044 | 593,359 | 656,437 |
| Other Canadian | 631,862 | 731,427 | 260,723 | 303,210 | 892,585 | 1,034,637 |
| Non-Canadian | 2,661 | 3,904 | 145 | 596 | 2,806 | 4,500 |
| STOCRS | 527,195 | 680,340 | 252,992 | 313,585 | 780,187 | 993,925 |
| Canadian, common | 432,014 | 553,236 | 195,273 | 242,010 | 627,287 | 795,246 |
| Canadian, preferred | 15,424 | 18,368 | 4,044 | 10,792 | 19,468 | 29,160 |
| Non-Canadiam, common | 79,672 | 108,476 | 53,633 | 60,599 | 133,305 | 169,075 |
| Non-Canadian, preferred | 85 | 260 | 42 | 184 | 127 | 444 |
| mortgaces | 466,897 | 524,222 | 77,607 | 101,663 | 544,504 | 625,885 |
| Insured residential (NHA) | 295,063 | 321,803 | 57,706 | 64,702 | 352,769 | 386,505 |
| Conventional | 171,834 | 202,419 | 19,901 | 36,961 | 191,735 | 239,380 |
| REAL estate and lease-backs | 27,528 | 28,503 | 14,176 | 15,368 | 41,704 | 43,871 |
| miscellaneous | 137,585 | 196,972 | 26,234 | 49,618 | 163,819 | 246,590 |
| Cash on hand and in chartered banks | 65,091 | 90,961 | 13,504 | 15,926 | 78,595 | 106,887 |
| Guaranteed investment certificates (1) ....... | - | 13,978 | - | 3,793 | - | 17,771 |
| Short-term investments (1) .................... | - | 17,666 | - | 13,886 | - | 31,552 |
| Accrued interest and dividends receivable... | 41,878 | 46,443 | 8,522 | 9,912 | 50,400 | 56,355 |
| Accounts receivable | 27,141 | 26,507 | 4,045 | 5,638 | 31,186 | 32,145 |
| Other assets .................................... | 3,475 | 1,417 | 163 | 463 | 3,638 | 1,880 |

(1) New item-previously included in Miacellaneous total.

TABLE 4. Income and Expenditures, by Type of Trusteed Fund, 1964

(1) Revised from Table 5 in 1964 report.

TABLE 5. Income and Expenditutes, by Type of Trusteed Fund, 1965


TABLE 6. Assets, by Type of Trusteed Fund, 1964

| No. | Assets | Corporate trustee |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Individually managed |  | Pooled |  | ```Combinations of individually managed and pooled``` |  |
|  |  | \$ ${ }^{\prime} 000$ | 7 | \$ ${ }^{\prime} 000$ | $\%$ | \$'000 | \% |
| 1 | TOTAL ASSETS .......................... | 1,147,356(1) | 100.0 | 211,789 | 100.0 | 454,633 | 100.0 |
| 2 | Investment in pooled funds ........... | - | - | 206,079 | 97.3 | 98,106 | 21.6 |
| 3 | Investment in mutual funds ............ | - | - | 692 | 0.3 | 1,546 | 0.3 |
| 4 | BONDS ................................... | 740,135 (1) | 64.5 | - | - | 219,472 | 48.3 |
| 5 | Government of Canada | 77,809(1) | 6.8 | - | - | 19,489 | 4.3 |
| 6 | Provincial government | 231,582(1) | 20.2 | - | - | 47,220 | 10.4 |
| 7 | Municipal, school boards, etc. | 132,109 (1) | 11.5 | - | - | 19,902 | 4.4 |
| 8 | Other Canadian | 298,454(1) | 26.0 | - | - | 132,761 | 29.2 |
| 9 | Non-Canadian | 181 | - | - | - | 100 | - |
| 10 | stocks | 261,397(1) | 22.8 | - | - | 92,035 | 20.2 |
| 11 | Canadian, common | 207,615(1) | 18.1 | - | - | 71,407 | 15.7 |
| 12 | Canadian, preferred | 4,034 | 0.4 | - | - | 1,605 | 0.3 |
| 13 | Non-Canadian, common | 49,705 | 4.3 | - | - | 18,983 | 4.2 |
| 14 | Non-Canadian, preferred | 43 | - | - | - | 40 | - |
| 15 | MORTGAGES | 104,279(1) | 9.1 | - | - | 25,029 | 5.5 |
| 16 | Insured restdential (NHA) .............. | 56,620 | 4.9 | - | - | 14,857 | 3.3 |
| 17 | Conventional | 47,659(1) | 4.2 | - | - | 10,172 | 2.2 |
| 18 | REAL estate and lease-backs . . . . . . . . | 6,399 | 0.5 | - | - | 5,932 | 1.3 |
| 19 | MISCELLANE OUS | 35,146(1) | 3.1 | 5,018 | 2.4 | 12,513 | 2.8 |
| 20 | Cash - Currency, bank and other deposits | 20,625(1) | 1.8 | 4,026 | 1.9 | 7,689 | 1.7 |
| 21 | Accrued interest and dividends receivable ............................................. | 8,657 | 0.8 | 153 | 0.1 | 2,374 | 0.5 |
| 22 | Accounts receivable | 5,214(1) | 0.4 | 793 | 0.4 | 2,034 | 0.5 |
| 23 | Other asseta ............................. | 650 | 0.1 | 46 | - | 416 | 0.1 |

(1) Revised from Table 7 in 1964 report.

TABLE 6. Assets, by Type of Trusteed Fund, 1964


TABLE 7. Assets, by Type of Trusteed Fund, 1965

| No. | Assets | Corporate trustee |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Individually managed |  | Pooled |  | ```Combinations of individually managed and pooled``` |  |
|  |  | \$'000 | \% | \$'000 | \% | \$'000 | \% |
| 1 | TOTAL ASSETS ........................... | 1,274,866 | 100.0 | 269,957 | 100.0 | 579,592 | 100.0 |
| 2 | INVESTMENT IN POOLED PUNDS ............. | - | - | 264,318 | 97.9 | 137,751 | 23.8 |
| 3 | Investment in mutual funds . . . . . . . . . . . | - | - | 821 | 0.3 | 1,960 | 0.3 |
| 4 | BONDS . ................................... | 778,651 | 61.1 | - | - | 251,593 | 43.4 |
| 5 | Govermment of Canada .................... | 61,855 | 4.8 | - | - | 17,458 | 3.1 |
| 6 | Provincial government .................... | 249,555 | 19.6 | - | - | 53,332 | 9.2 |
| 7 | Municipal, school boards, etc. | 130,717 | 10.3 | - | - | 21,403 | 3.7 |
| 8 | Other Canadian | 335,528 | 26.3 | - | - | 159,095 | 27.4 |
| 9 | Non-Canadian . . . . . . . . . . . . . . . . . . . . . . . . | 996 | 0.1 | - | - | 305 | - |
| 10 | stocks | 316,802 | 24.9 | - | - | 132,355 | 22.8 |
| 11 | Canadian, common | 253,634 | 19.9 | - | - | 103,640 | 17.9 |
| 12 | Canadian, preferred | 5,656 | 0.5 | - | - | 2,376 | 0.4 |
| 13 | Non-Camadian, common | 57,127 | 4.5 | - | - | 26,339 | 4.5 |
| 14 | Non-Canadian, preferred | 385 | - | - | - | - | - |
| 15 | MORTGAGES | 132,999 | 10.4 | - | - | 34,037 | 5.9 |
| 16 | Insured residential (NHA) | 57,815 | 4.5 | - | - | 17,909 | 3.1 |
| 17 | Conventional ......... | 75,184 | 5.9 | - | - | 16,128 | 2.8 |
| 18 | real estate and lease-backs | 6,853 | 0.5 | - | - | 6,173 | 1.1 |
| 19 | MISCELLANEOUS ............................. | 39,561 | 3.1 | 4,818 | 1.8 | 15,723 | 2.7 |
| 20 | Cash on hand and in chartered banks ..... | 16,084 | 1.3 | 3,839 | 1.4 | 8,702 | 1.5 |
| 21 | Guaranteed investment certificates (1) ... | 5,374 | 0.4 | 222 | 0.1 | 317 | 0.1 |
| 22 | Short-term Investments (1) ................ | 2,592 | 0.2 | 25 | - | 615 | 0.1 |
| 23 | Accrued interest and dividends recelvable | 9,357 | 0.7 | 162 | 0.1 | 3,414 | 0.6 |
| 24 | Accounts receivabie | 5,861 | 0.5 | 570 | 0.2 | 2,544 | 0.4 |
| 25 | Other assets ............................... | 293 | - | - | - | 131 | - |

(1) New item-previously included in Miscellaneous total.

TABLE 8. Selected Data, by Type of Organization, 1964 and 1965


TABLE 7. Assets, by Type of Trusteed Fund, 1965

| Pension fund soclety |  | Individual trustee |  | Combinations of corporate trustee and Indivtdual trustee |  | Total |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ 1000 | \% | \$'000 | \% | \$'000 | \% | \$'000 | \% |  |
| 661,764 | 100.0 | 3,589,725 | 100.0 | 224,193 | 100.0 | 6,600,097 | 100.0 | 1 |
| 2,799 | 0.4 | - | - | 23,051 | 10.3 | 427,919 | 6.5 | 2 |
| 300 | - | 25,446 | 0.7 | 3,060 | 1.4 | 31,587 | 0.5 | 3 |
| 441,624 | 66.7 | 2,617,567 | 72.9 | 140,885 | 62.8 | 4,230,320 | 64.1 | 4 |
| 26,771 | 4.0 | 391,491 | 10.9 | 15,608 | 7.0 | 513,183 | 7.8 | 5 |
| 119,733 | 18.1 | 1,561,876 | 43.5 | 37,067 | 16.5 | 2,021,563 | 30.6 | 6 |
| 161,359 | 24.4 | 321,885 | 9.0 | 21,073 | 9.4 | 656,437 | 9.9 | 7 |
| 130,925 | 19.8 | 341,952 | 9.5 | 67,137 | 29.9 | 1,034,637 | 15.7 | 8 |
| 2,836 |  | 363 | - | - | - | -4,500 | 0.1 | 9 |
| 97,232 | 14.7 | 405,344 | 11.3 | 42,192 | 18.8 | 993,925 | 15.1 | 10 |
| 75,754 | 11.5 | 330,336 | 9.2 | 31,882 | 14.2 | 795,246 | 12.1 | 11 |
| 2,313 | 0.3 | 16,875 | 0.5 | 1,940 | 0.9 | 29,160 | 0.4 | 12 |
| 19,165 | 2.9 | 58,074 | 1.6 | 8,370 | 3.7 | 169,075 | 2.6 | 13 |
| 97,590 | 14.8 | 354,349 | 9.9 | 6,910 | 3.1 | 625,885 | 9.5 | 15 |
| 28,383 | 4.3 | 279,330 | 7.8 | 3,068 | 1.4 | 386,505 | 5.9 | 16 |
| 69,207 | 10.5 | 75,019 | 2.1 | 3,842 | 1.7 | 239,380 | 3.6 | 17 |
| 4,568 | 0.7 | 26,005 | 0.7 | 272 | 0.1 | 43,871 | 0.7 | 18 |
| 17,651 | 2.7 | 161,014 | 4.5 | 7,823 | 3.5 | 246,590 | 3.7 | 19 |
| 8,371 | 1.3 | 67,920 | 1.9 | 1,971 | 0.9 | 106,887 | 1.6 | 20 |
| 617 | 0.1 | 10,337 | 0.3 | 904 | 0.4 | 17,771 | 0.3 | 21 |
| 16 | - | 28,005 | 0.8 | 299 | 0.1 | 31,552 | 0.5 | 22 |
| 5,365 | 0.8 | 36,353 | 1.0 | 1,704 | 0.8 | 56,355 | 0.8 | 23 |
| 3,186 | 0.5 | 17,039 | 0.5 | 2,945 | 1.3 | 32,145 | 0.5 | 24 |
| 96 | - | 1,360 | - | - | - | 1,880 | . | 25 |

TABLE 8. Selected Data, by Type of Organization, 1964 and 1965

| Educational |  | Health |  | Trade or employee assoctations |  | Co-operatives |  | Industry |  | Other |  | Total |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1964 | 1965 | 1964 | 1965 | 1964 | 1965 | 1964 | 1965 | 1.964 | 1965 | 1964 | 1965 | 1964 | 1965 | No. |
| 34 | 37 | 20 | 25 | 33 | 33 | 21 | 22 | 1,876 | 2,737 | 9 | 9 | 2.119 | 2,998 | 1 |
| 10 | 13 | 12 | 15 | 17 | 18 | 15 | 16 | 1,069 | 1.534 | 5 | 5 | 1,157 | 1,634 | 2 |
| - | - | - | - | - | - | - | - | 27 | 33 | - | - | 27 | 33 | 3 |
| 3 | 5 | 3 | 5 | 6 | 6 | 1 | 1 | 355 | 407 | 1 | 1 | 388 | 444 | 4 |
| 4 | 2 | 3 | 3 | 1 | 1 | - | - | 142 | 178 | 1 | 1 | 160 | 195 | 5 |
| 16 | 15 | 2 | 2 | 8 | 8 | 3 | 3 | 237 | 537 | 1 | 1 | 321 | 626 | 6 |
| - | 1 | - | - | 1 | - | - | - | 27 | 30 | - | - | 29 | 32 | 7 |
| 1 | 1 | - | - | - | - | 2 | 2 | 19 | 18 | 1. | 1 | 37 | 34 | 8 |
| 34 | 36 | 20 | 25 | 30 |  | 21 | 22 | 1,361 | 1,841 | 7 | 7 | 1,594 | 2,088 | 9 |
| - | 1 | - | - |  |  | - | - | 515 | 896 | 2 | 2 | 525 | 910 | 10 |
| 142,146 | 151,294 | 33,619 | 37,847 | 803 | 771 | 10,200 | 10,128 | 849,265 | 954,978 | 458 | 478 | 1,336,542 | 1,471,888 | 11 |

TABLE 9. Income and Expenditures, by Type of Organization, 1964

| No. | Income and experditures | ```Municipalities and municipal enterprises``` |  | Provincial Crown corporations and government agencies |  | Federal Crown corporations and government agencies |  | Religious and charitable |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | \$'000 | \% | \$'000 | \% | \$'000 | \% | \$ 1000 | \% |
| 1 | TOTAL INCOME | 86,210 | 100.0 | 61,350 | 100.0 | 104,307 | 100.0 | 9,544 | 100.0 |
| 2 | CONTRIBUTIONS ............................ | 63,438 | 73.6 | 39,226 | 63.9 | 72,497 | 69.5 | 6,251 | 65.5 |
| 3 | Employer | 34,304 | 39.8 | 17,662 | 28.8 | 39,044 | 37.4 | 4,540 | 47.6 |
| 4 | Employee . . . . . . . . . . . . . . . . . . . . . . . . . . | 29,134 | 33.8 | 21,564 | 35.1 | 33,453 | 32.1 | 1,711 | 17.9 |
| 5 | OTHER INCOME | 22,772 | 26.4 | 22,124 | 36.1 | 31,810 | 30.5 | 3,293 | 34.5 |
| 6 | Investment income | 22,045 | 25.6 | 21,986 | 35.8 | 31,422 | 30.1 | 2,829 | 29.5 |
| 7 | Net profit on sale of securicies | 249 | 0.3 | 53 | 0.1 | 384 | 0.4 | 26 | 0.3 |
| 8 | Miscellaneous | 478 | 0.5 | 85 | 0.2 | 4 | - | 438 | 4.6 |
| 9 | TOTAL EXPENDITURES | 21,949 | 100.0 | 18,291 | 100.0 | 38,995 | 100.0 | 3,781 | 100.0 |
| 10 | Pension payments out of funds | 15,041 | 68.5 | 12,868 | 70.4 | 33,029 | 84.7 | 3,126 | 82.7 |
| 11 | Cost of pensions purchased | 133 | 0.6 |  | - | - | - | 60 | 1.6 |
| 12 | Cash withdrawals | 4,776 | 21.8 | 4,798 | 26.2 | i,504 | 14.1 | 296 | 7.8 |
| 13 | Administration costs | 467 | 2.1 | 56 | 0.3 | 335 | 0.9 | 170 | 4.5 |
| 14 | Net loss on sale of securities | 49 | 0.2 | 436 | 2.4 | 46 | 0.1 | 95 | 2.5 |
| 15 | Other expenditures | 1,483 | 6.8 | 133 | 0.7 | 81 | 0.2 | 34 | 0.9 |

TABLE 10. Income and Expenditures, by Type of Organization, 1965

| No. | Income and expenditures | ```Municipalities and municipal enterprises``` |  | Provincial Crown corporations and government agencies |  | Federal Crown corporations and government agencies |  | Religious and charitable |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | \$'000 | \% | \$'000 | \% | \$'000 | $\%$ | \$ 000 | $\%$ |
| 1 | TOTAL INCOME | 102,391 | 100.0 | 66,026 | 100.0 | 113,361 | 100.0 | 9,785 | 100.0 |
| 2 | CONTRIBUTIONS | 73,851 | 72.1 | 42,101 | 63.8 | 78,096 | 68.9 | 6,425 | 65.7 |
| 3 | Employer | 39,838 | 38.9 | 18,765 | 28.4 | 42,624 | 37.6 | 4,105 | 42.0 |
| 4 | Enployee | 34,013 | 33.2 | 23,336 | 35.4 | 35,472 | 31.3 | 2,320 | 23.7 |
| 5 | OTHER INCOME | 28,540 | 27.9 | 23,925 | 36.2 | 35,265 | 31.1 | 3,360 | 34.3 |
| 6 | Investment income | 27,786 | 27.2 | 23,731 | 35.9 | 34,752 | 30.7 | 3,168 | 32.4 |
| 7 | Net profit on sale of securities | 331 | 0.3 | 110 | 0.2 | 494 | 0.4 | 11 | 0.1 |
| 8 | Miscellaneous | 423 | 0.4 | 84 | 0.1 | 19 | - | 181 | 1.8 |
| 9 | TOTAL EXPENDITURES | 28,513 | 100.0 | 19,888 | 100.0 | 43,005 | 100.0 | 4,524 | 100.0 |
| 10 | Pension payments out of funds | 18,654 | 65.4 | 13,859 | 69.7 | 35,683 | 83.0 | 3,278 | 72.5 |
| 11 | cost of pensions purchased | 614 | 2.2 | 129 | 0.7 |  | - | 68 | 1.5 |
| 12 | Cash withdrawals | 8,133 | 28.5 | 5,812 | 29.2 | 6,770 | 15.7 | 970 | 21.4 |
| 13 | Administration costs | 591 | 2.1 | 54 | 0.3 | 376 | 0.9 | 177 | 3.9 |
| 14 | Net loss on sale of securities | 177 | 0.6 | 6 | - | 110 | 0.3 | 4 | 0.1 |
| 15 | Other expenditures ........................ | 344 | 1.2 | 28 | 0.1 | 66 | 0.1 | 27 | 0.6 |

TABLE 9. Income and Expenditures, by Type of Organization, 1964

| Educational |  | Health |  | Trade and employee associations |  | Co-operstives |  | Industry |  | Other |  | Total |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$'000 | \% | \$'000 | \% | \$ ${ }^{1} 000$ | \% | \$ ${ }^{1} 000$ | \% | \$'000 | 7 | \$ ${ }^{1} 000$ | 7 | \$ 1000 | \% |  |
| 98,404 | 100.0 | 16,931 | 100.0 | 665 | 100.0 | 7,887 | 100.0 | 495,863 | 100.0 | 361 | 100.0 | 881,522 | 100.0 | 1 |
| 70,469 | 71.6 | 13,872 | 81.9 | 493 | 74.1 | 6,338 | 80.4 | 323,902 | 65.3 | 302 | 83.6 | 596,788 | 67.7 | 2 |
| 30,672 | 31.2 | 7,809 | 46.1 | 294 | 44.2 | 3,848 | 48.8 | 209,563 | 42.3 | 151 | 41.8 | 347,887 | 39.5 | 3 |
| 39,797 | 40.4 | 6,063 | 35.8 | 199 | 29.9 | 2,490 | 31.6 | 114,339 | 23.0 | 151 | 41.8 | 248,901 | 28.2 | 4 |
| 27,935 | 28.4 | 3,059 | 18.1 | 172 | 25.9 | 1,549 | 19.6 | 171,961 | 34.7 | 59 | 16.4 | 284,734 | 32.3 | 5 |
| 27,512 | 28.0 | 2,888 | 17.1 | 153 | 23.0 | 1,434 | 18.2 | 162,641 | 32.8 | 37 | 10.3 | 272,947 | 30.9 | 6 |
| 26 | - | 103 | 0.6 | 18 | 2.7 | 107 | 1.3 | 7,601 | 1.5 | - | - | 8,567 | 1.0 | 7 |
| 397 | 0.4 | 68 | 0.4 | 1 | 0.2 | 8 | 0.1 | 1,719 | 0.4 | 22 | 6.1 | 3,220 | 0.4 | 8 |
| 30,392 | 100.0 | 2,654 | 200.0 | 144 | 100.0 | 1,333 | 100.0 | 130,282 | 100.0 | 558 | 100.0 | 248,379 | 100.0 | 9 |
| 20,466 | 67.3 | 894 | 33.7 | 54 | 37.5 | 420 | 31.5 | 84,273 | 64.7 | 11 | 2.0 | 170,182 | 68.5 | 10 |
| 16 | 0.1 | - | - | 10 | 6.9 | 76 | 5.7 | 7,259 | 5.6 | 515 | 92.3 | 8,069 | 3.3 | 11 |
| 8,425 | 27.7 | 1,552 | 58.5 | 73 | 50.7 | 697 | 52.3 | 28,242 | 21.7 | 24 | 4.3 | 54,387 | 21.9 | 12 |
| 455 | 1.5 | 202 | 7.6 | 6 | 4.2 | 65 | 4.9 | 2,447 | 1.9 | 1 | 0.2 | 4,204 | 1.7 | 13 |
| 55 | 0.2 | - | - | - | - | 4 | 0.3 | 3,404 | 2.6 | 2 | 0.3 | 4,091 | 1.6 | 14 |
| 975 | 3.2 | 6 | 0.2 | 1 | 0.7 | 71 | 5.3 | 4,657 | 3.5 | 5 | 0.9 | 7,446 | 3.0 | 15 |

TABLE 10. Income and Expenditures, by Type of Organization, 1965

| Educational |  | Health |  | Trade and employee associations |  | Co-operatives |  | Industry |  | Other |  | Total |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ ${ }^{\prime} 000$ | $\%$ | \$'000 | $\%$ | \$ ${ }^{\prime} 000$ | \% | \$ ${ }^{\prime} 000$ | \% | \$'000 | \% | \$'000 | $\%$ | \$'000 | $\%$ |  |
| 110,789 | 100.0 | 19,270 | 100.0 | 705 | 100.0 | 8,188 | 100.0 | 573,851 | 100.0 | 562 | 100.0 | 1,004,928 | 100.0 | 1 |
| 80,093 | 72.3 | 15,408 | 80.0 | 514 | 72.9 | 6,239 | 76.2 | 375,006 | 65.3 | 519 | 92.3 | 678,252 | 67.5 | 2 |
| 35,194 | 31.8 | 8,765 | 45.5 | 304 | 43.1 | 3,529 | 43.1 | 253,332 | 44.1 | 256 | 45.5 | 406,712 | 40.5 | 3 |
| 44,899 | 40.5 | 6,643 | 34.5 | 210 | 29.8 | 2,710 | 33.1 | 121,674 | 21.2 | 263 | 46.8 | 271,540 | 27.0 | 4 |
| 30,696 | 27.7 | 3,862 | 20.0 | 191 | 27.1 | 1,949 | 23.8 | 198,845 | 34.7 | 43 | 3.7 | 326,676 | 32.5 | 5 |
| 29,485 | 26.6 | 3.671 | 19.0 | 187 | 26.5 | 1,782 | 21.8 | 184,454 | 32.2 | 41 | 7.3 | 309,057 | 30.7 | 6 |
| 23 | - | 54 | 0.3 | 4 | 0.6 | 157 | 1.9 | 9,865 | 1.7 | 2 | 0.4 | 11,051 | 1.1 | 7 |
| 1,188 | 1.1 | 137 | 0.7 | - | - | 10 | 0.1 | 4,526 | 0.8 | - | - | 6,568 | 0.7 | 8 |
| 34,229 | 100.0 | 3,445 | 100.0 | 267 | 100.0 | 1,731 | 100.0 | 168,479 | 100.0 | 280 | 100.0 | 304,361 | 100.0 | 9 |
| 23,987 | 70.1 | 1,242 | 36.1 | 80 | 30.0 | 495 | 28.6 | 99,322 | 59.0 | 11 | 3.9 | 196,611 | 64.6 | 10 |
| 14 | 0.1 | 1 | - | 12 | 4.5 | 90 | 5.2 | 7,323 | 4.3 | 223 | 79.6 | B,473 | 2.8 | 11 |
| 8,742 | 25.5 | 1,934 | 56.1 | 167 | 62.5 | 1,077 | 62.2 | 51,650 | 30.7 | 36 | 12.9 | 85,291 | 28.0 | 12 |
| 482 | 1.4 | 187 | 5.4 | 5 | 1.9 | 68 | 3.9 | 2,703 | 1.6 | 1 | 0.4 | 4,644 | 1.5 | 13 |
| 12 | - | 7 | 0.2 | 2 | 0.7 | - | - | 1.733 | 1.0 | - | 3 | 2,051 | 0.7 | 14 |
| 992 | 2.9 | 75 | 2.2 | 1 | 0.4 | 1 | 0.1 | 5,748 | 3.4 | 9 | 3.2 | 7,291 | 2.4 | 15 |

TABLE 11. Assets, by Type of Organization, 1964

|  | Assets | ```Municipalities and municipal enterprises``` |  | Provincial Crown corporations and government agencies |  | Federal Crown corporations and goverament agencles |  | Religious and charitable |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | \$'000 | \% | \$'000 | \% | \$'000 | \% | \$'000 | \% |
| 1. | TOTAL ASSETS | 457,301 | 100.0 | 466,989 | 100.0 | 696,977 | 100.0 | 59,902 | 100.0 |
| 2 | INVESTMENT IN POOLED FUNDS | 3,052 | 0.7 | 947 | 0.2 | 5,084 | 0.7 | 1,623 | 2.7 |
| 3 | investment in mutual funds . ............. | 512 | 0.1 | - | - | 49,343 | 7.1 | - | - |
| 4 | BONDS | 404,904 | 88.5 | 421,134 | 90.2 | 385,137 | 55.3 | 43,291 | 72.3 |
| 5 | Government of Canada | 21,260 | 4.6 | 61,147 | 13.1 | 186,081 | 26.7 | 9,751 | 16.3 |
| 6 | Provincial government | 182,799 | 40.0 | 302,576 | 64.8 | 165,006 | 23.7 | 14,325 | 23.9 |
| 7 | Mundelpal, school boards, etc. | 166,385 | 36.4 | 30,957 | 6.6 | 12,565 | 1.8 | 7,365 | 12.3 |
| 8 | Other Canadian | 34,052 | 7.4 | 26,454 | 5.7 | 21,485 | 3.1 | 11,850 | 19.8 |
| 9 | Non-Canadian | 408 | 0.1 | - | - | - | - | - | - |
| 10 | STOCKS | 15,957 | 3.5 | 16,442 | 3.4 | 50,014 | 7.2 | 7,735 | 12.9 |
| 11 | Canadian, common | 13,517 | 3.0 | 9,976 | 2.1 | 42,111 | 6.0 | 5,961 | 9.9 |
| 12 | Canadian, preferred | 696 | 0.1 | 192 | - | 509 | 0.1 | 36 | 0.1 |
| 13 | Non-Canadi an, common | 1,744 | 0.4 | 6,234 | 1.3 | 7,394 | 1.1 | 1,738 | 2.9 |
| 14 | Non-Canadian, preferred | - | - | 40 | - | - | - | - | - |
| 15 | MORTGAcES | 19,061 | 4.2 | 17,774 | 3.8 | 189,477 | 27.2 | 4,306 | 7.2 |
| 16 | Insured residential (NHA) | 7,834 | 1.7 | 4,325 | 0.9 | 186,769 | 26.8 | 3,915 | 6.5 |
| 17 | Conventional | 11,227 | 2.5 | 13,449 | 2.9 | 2,708 | 0.4 | 391 | 0.7 |
| 18 | REAL EState And lease-backs | 108 | - | 1,267 | 0.3 | - | - | 316 | 0.6 |
| 19 | Miscellaneous | 13,707 | 3.0 | 9,425 | 2.1 | 17,922 | 2.5 | 2,631 | 4.3 |
| 20 | Cash - Currency, bank and other deposits | 3,531 | 0.8 | 3,544 | 0.8 | 10,082 | 1.4 | 1,695 | 2.8 |
| 1. | Accrued interest and dividends receivable | 5,179 | 1.1 | 3,463 | 0.8 | 5,963 | 0.8 | 81 | 0.1 |
| 22 | Accounts recelvable | 4,994 | 1.1 | 2,418 | 0.5 | 1,877 | 0.3 | 298 | 0.5 |
| 23 | Other assets | 3 | - | - | - | - | - | 557 | 0.9 |

TABLE 11. Assets, by Type of Organization 1964

| Educational |  | Health |  | Trade and employee associations |  | Co-operatives |  | Industry |  | Other |  | Total |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$'000 | \% | \$ 000 | \% | \$'000 | \% | \$'000 | \% | \$'000 | \% | \$'000 | \% | \$ 1000 | \% |  |
| 587,072 | 100.0 | 64,485 | 100.0 | 3,708 | 100.0 | 31,834 | 100.0 | 3,450,290 | 100.0 | 980 | 100.0 | 5,819,538 | 100.0 | 1 |
| 4,179 | 0.7 | 9,982 | 15.5 | 964 | 26.0 | 5,907 | 18.6 | 292,532 | 8.5 | 84 | 8.6 | 324,354 | 5.6 | 2 |
| - | - | - | - | 45 | 1.2 | 719 | 2.3 | 7,031 | 0.2 | - | - | 57,650 | 1.0 | 3 |
| 557,406 | 94.9 | 37,052 | 57.4 | 1,907 | 51.5 | 18,913 | 59.3 | 2,037,097 | 59.1 | 479 | 48.9 | 3,907,320 | 67.1 | 4 |
| 16,975 | 2.9 | 2,323 | 3.6 | 470 | 12.7 | 1,386 | 4.3 | 251,118 | 7.3 | 212 | 21.6 | 550,723 | 9.5 | 5 |
| 489,797 | 83.4 | 10,210 | 15.8 | 711 | 19.2 | 5,487 | 17.2 | 696,900 | 20.2 | 36 | 3.7 | 1,867,847 | 32.1 | 6 |
| 43,644 | 7.4 | 6,523 | 10.1 | 237 | 6.4 | 4,052 | 12.7 | 321,535 | 9.3 | 96 | 9.8 | 593,359 | 10.2 | 7 |
| 6,990 | 1.2 | 17,996 | 27.9 | 489 | 13.2 | 7,988 | 25.1 | 765,146 | 22.2 | 135 | 13.8 | 892,585 | 15.3 | 8 |
| - | - | - | - | - | - | - | - | 2,398 | 0.1 | - | - | 2,806 | - | 9 |
| 1,403 | 0.2 | 12,534 | 19.4 | 520 | 14.0 | 3,736 | 11.8 | 671,799 | 19.5 | 47 | 4.8 | 780,187 | 13.4 | 10 |
| 1,395 | 0.2 | 9,763 | 15.1 | 459 | 12.4 | 3,393 | 10.7 | 540,680 | 15.7 | 32 | 3.3 | 627,287 | 10.8 | 11 |
| - | - | 59 | 0.1 | 61 | 1.6 | 244 | 0.8 | 17,656 | 0.5 | 15 | 1.5 | 19,468 | 0.3 | 12 |
| 8 | - | 2,712 | 4.2 | - | - | 99 | 0.3 | 113,376 | 3.3 | - | - | 133,305 | 2.3 | 13 |
| - | - | - | - | - | - | - | - | 87 | - | - | - | 127 | - | 14 |
| 5,329 | 0.9 | 2,324 | 3.6 | 134 | 3.6 | 910 | 2.8 | 305,140 | 8.8 | 49 | 5.0 | 544,504 | 9.4 | 15 |
| 4,008 | 0.7 | 709 | 1.1 | - | $=$ | 647 | 2.0 | 144,513 | 4.2 | 49 | 5.0 | 352,769 | 6.1 | 16 |
| 1,321 | 0.2 | 1,615 | 2.5 | 134 | 3.6 | 263 | 0.8 | 160,627 | 4.6 | - | - | 191,735 | 3.3 | 17 |
| - | - | 186 | 0.3 | - | - | 19 | 0.1 | 39,808 | 1.1 | - | - | 41,704 | 0.7 | 18 |
| 18,755 | 3.3 | 2,407 | 3.8 | 138 | 3.7 | 1,630 | 5.1 | 96,883 | 2.8 | 321 | 32.7 | 163,819 | 2.8 | 19 |
| 6,952 | 1.2 | 848 | 1.3 | 118 | 3.2 | 663 | 2.1 | 50,848 | 1.5 | 314 | 32.0 | 78,595 | 1.3 | 20 |
| 9,769 | 1.7 | 559 | 0.9 | 15 | 0.4 | 357 | 1.1 | 25,009 | 0.7 | 5 | 0.5 | 50,400 | 0.9 | 21 |
| 1,766 | 0.3 | 1,000 | 1.6 | 5 | 0.1 | 458 | 1.4 | 18,368 | 0.5 | 2 | 0.2 | 31,186 | 0.5 | 22 |
| 268 | 0.1 | - | - | - | - | 152 | 0.5 | 2,658 | 0.1 | - | - | 3,638 | 0.1 | 23 |

TABIE 12. Assets, by Type of Organization, 1965

|  | Assets | ```Municipalities and municipal enterprises``` |  | Provincial Crown corporations and government agencies |  | Federal Crown corporations and government agencies |  | Religious and charitable |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | \$'000 | \% | \$'000 | \% | \$'000 | \% | \$'000 | \% |
| 1 | TOTAL ASSETS | 572,145 | 100.0 | 513,590 | 100.0 | 767,509 | 100.0 | 66,280 | 100.0 |
| 2 | INVESTMENT IN POOLED FUNDS . | 4,017 | 0.7 | 1,030 | 0.2 | 6,871 | 0.9 | 1,301 | 2.0 |
| 3 | Investment in mutual funds . ............ | 827 | 0.2 | 158 | - | 20,739 | 2.7 | - | - |
| 4 | BONDS | 505,848 | 88.4 | 460,058 | 89.6 | 419,085 | 54.6 | 45,582 | 68.8 |
| 5 | Government of Canada | 21,988 | 3.9 | 58,955 | 11.5 | 185,345 | 24.1 | 9,428 | 14.2 |
| 6 | Provincial government | 221,604 | 38.7 | 337,526 | 65.7 | 169,869 | 22.1 | 16,275 | 24.6 |
| 7 | Municipal, school boards, etc. | 221,187 | 38.7 | 30,979 | 6.0 | 15,876 | 2.1 | 6,540 | 9.9 |
| 8 | Other Canadian | 40,597 | 7.1 | 32,598 | 6.4 | 47,995 | 6.3 | 13,314 | 20.1 |
| 9 | Non-Canadian | 472 | - | - | - | - | - | 25 | - |
| 10 | Stocks | 18,937 | 3.3 | 19,007 | 3.7 | 103,145 | 13.4 | 9,719 | 14.7 |
| 11 | Canadian, comon | 15,937 | 2.8 | 11,832 | 2.3 | 84,231 | 10.9 | 7,559 | 11.4 |
| 12 | Canadian, preferred | 663 | 0.1 | 230 | - | 752 | 0.1 | 75 | 0.1 |
| 13 | Non-Canadian, common | 2,337 | 0.4 | 6,945 | 1.4 | 18,162 | 2.4 | 2,085 | 3.2 |
| 14 | Non-Canadian, preferred | - | - | - | - | - | - | - | - |
| 15 | MORTGAcES | 23,019 | 4.0 | 21,711 | 4.2 | 202,708 | 26.4 | 6,891 | 10.4 |
| 16 | Insured residential (NHA) | 10,715 | 1.9 | 19,120 | 3.7 | 193,035 | 25.1 | 3,752 | 5.7 |
| 17 | Conventional | 12,304 | 2.1 | 2,591 | 0.5 | 9,673 | 1.3 | 3,139 | 4.7 |
| 18 | REAL ESTATE AND LEASE BACKS . | 102 | - | 850 | 0.2 | - | - | 306 | 0.4 |
| 19 | MISCELLANEOUS | 19,395 | 3.4 | 10,776 | 2.1 | 14,961 | 2.0 | 2,481 | 3.7 |
| 20 | Cash on hand and in chartered banks ..... | 3,579 | 0.6 | 1,904 | 0.4 | 1,176 | 0.1 | 1,916 | 2.9 |
| 21 | Guaranteed investment certificstes (1) ... | 407 | 10.1 | - | - | 3,557 | 0.5 | 207 | 0.3 |
| 22 | Short-terme investments (1) ............... | 3,435 | 0.6 | 850 | 0.1 | 718 | 0.1 | 21 | - |
| 23 | Accrued interest and dividends receivable | 5,859 | 1.0 | 4,030 | 0.8 | 6,676 | 0.9 | 77 | 0.1 |
| 24 | Accounts receivable | 5,209 | 0.9 | 3,983 | 0.8 | 2,834 | 0.4 | 260 | 0.4 |
| 5 | Other assets | 906 | 0.2 | 9 | - | - | - | - | - |

[^1]TABTE 12. Assets, by Type of Organization, 1965

| Educational |  | Health |  | Trade and employee associations |  | Co-operatives |  | Industry |  | Other |  | Total |  | No. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$'000 | \% | \$'000 | \% | \$'000 | \% | \$'000 | \% | \$ 1000 | \% | \$ 1000 | \% | \$ 1000 | \% |  |
| 663,139 | 100.0 | 80,545 | 100.0 | 4,191 | 100.0 | 38,287 | 100.0 | 3,893,029 | 100.0 | 1,382 | 100.0 | 6,600,097 | 100.0 | 1 |
| 5,503 | 0.8 | 12,346 | 15.3 | 1,241 | 29.6 | 7,474 | 19.5 | 388,034 | 10.0 | 102 | 7.4 | 427,919 | 6.5 | 2 |
| 41 | - | - | - | 43 | 1.0 | 836 | 2.2 | 8,943 | 0.2 | - | - | 31,587 | 0.5 | 3 |
| 586,348 | 88.4 | 43,358 | 53.8 | 2,030 | 48.5 | 21,949 | 57.3 | 2,145,584 | 55.1 | 478 | 34.6 | 4,230,320 | 64.1 | 4 |
| 17,567 | 2.7 | 2,555 | 3.2 | 482 | 11.5 | 1,489 | 3.9 | 215,160 | 5.5 | 214 | 15.5 | 513,183 | 7.8 | 5 |
| 515,545 | 77.7 | 12,888 | 16.0 | 758 | 18.1 | 6,055 | 15.8 | 740,965 | 19.0 | 78 | 5.6 | 2,021,563 | 30.6 | 6 |
| 46,546 | 7.0 | 7,826 | 9.7 | 264 | 6.3 | 4,420 | 11.5 | 322,707 | 8.3 | 92 | 6.7 | 656,437 | 9.9 | 7 |
| 6,642 | 1.0 | 20,089 | 24.9 | 526 | 12.6 | 9,975 | 26.1 | 862,809 | 22.2 | 92 | 6.7 | 1,034,637 | 15.7 | 8 |
| 48 | - | - | - | - | - | 10 | - | 3,943 | 0.1 | 2 | 0.1 | 4,500 | 0.1 | 9 |
| 1,777 | 0.3 | 17,829 | 22.2 | 529 | 12.6 | 4,936 | 12.9 | 817,963 | 21.0 | 83 | 6.0 | 993,925 | 15.1 | 10 |
| 1,760 | 0.3 | 14,023 | 17.4 | 473 | 11.3 | 4,375 | 11.4 | 654,985 | 16.8 | 71 | 5.1 | 795,246 | 12.1 | 11 |
| - | - | 192 | 0.3 | 56 | 1.3 | 411 | 1.1 | 26,769 | 0.7 | 12 | 0.9 | 29,160 | 0.4 | 12 |
| 17 | - | 3,614 | 4.5 | - | - | 150 | 0.4 | 135,765 | 3.5 | - | - | 169,075 | 2.6 | 13 |
| - | - | - | - | - | - | - | - | 444 | - | - | - | 444 | - | 14 |
| 7,504 | 1.1 | 4,616 | 5.7 | 150 | 3.6 | 1,847 | 4.8 | 357,383 | 9.2 | 56 | 4.0 | 625,885 | 9.5 | 15 |
| 6,184 | 0.9 | 836 | 1.0 | - | - | 1,121 | 2.9 | 151,686 | 3.9 | 56 | 4.0 | 386,505 | 5.9 | 16 |
| 1,320 | 0.2 | 3,780 | 4.7 | 150 | 3.6 | 726 | 1.9 | 205,697 | 5.3 | - | - | 239,380 | 3.6 | 17 |
| - | - | 34 | 0.1 | - | - | 9 | - | 42,570 | 1.1 | - | - | 43,871 | 0.7 | 18 |
| 61,966 | 9.4 | 2,362 | 2.9 | 198 | 4.7 | 1,236 | 3.3 | 132,552 | 3.4 | 663 | 48.0 | 246,590 | 3.7 | 19 |
| 48,513 | 7.3 | 508 | 0.6 | 59 | 1.4 | 309 | 0.8 | 48,667 | 1.3 | 256 | 18.5 | 106,887 | 1.6 | 20 |
| 199 | - | 213 | 0.3 | 87 | 2.1 | 123 | 0.4 | 12,591 | 0.3 | 387 | 28.0 | 17,771 | 0.3 | 21 |
| 250 | 0.1 | 14 | - | - | - | 100 | 0.3 | 26,164 | 0.7 | - | - | 31,552 | 0.5 | 22 |
| 11,091 | 1.7 | 687 | 0.8 | 24 | 0.6 | 425 | 1.1 | 27,481 | 0.7 | 5 | 0.4 | 56,355 | 0.8 | 23 |
| 1,902 | 0.3 | 940 | 1.2 | 28 | 0.6 | 270 | 0.7 | 16,704 | 0.4 | 15 | 1.1 | 32,145 | 0.5 | 24 |
| 11 | - | - | - | - | - | 9 | - | 945 | - | - | - | 1,880 | - | 25 |

TABLE 13. Selected Data, by Size of Pension Funds, 1964 and 1965

| No. | Selected data | \$0-99,999 |  | $\begin{gathered} \$ 100,000- \\ 999,999 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1964 | 1965 | 1964 | 1965 |
| 1 | TRUSTEED PENSION FUNDS ................................ | 908 | 1,569 | 825 | 997 |
| Funded trusts |  |  |  |  |  |
| 2 | (a) Corporate trustee: <br> (i) Pooled funds | 686 | 1,067 | 444 | 527 |
| 3 | (ii) Mutual funds | 25 | 31 | 2 | 2 |
| 4 | (iii) Individually managed | 53 | 91 | 183 | 191 |
| 5 | (iv) Combination | 25 | 35 | 73 | 84 |
| 6 | (b) Individual trustee ................................. | 116 | 340 | 101 | 172 |
| 7 | (c) Combinations of (a) and (b) ................. | 1 | 4 | 17 | 16 |
| 8 | Pension fund societies | 2 | 1 | 5 | 5 |
| 9 | Investment in pooled funds | 693 | 1,102 | 527 | 621 |
| 10 | Investment in mutual funds | 55 | 92 | 19 | 20 |
|  | Pension funds |  |  |  |  |
| 11 | Contributory | 698 | 1,078 | 590 | 672 |
| 12 | Non-contributory | 210 | 491 | 235 | 325 |
| 13 | Employees covered . ....................................... | 26,312 | 29,379 | 137,208 | 170,736 |

TABLE 14. Income and Expenditures, by Size of Pension Funds, 1964

| No. | Income and expenditures | \$0-99,999 |  | $\begin{gathered} \$ 100,000- \\ 999,999 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | \$'000 | $\%$ | \$'000 | \% |
| 1 | TOTAL INCOME . ......................................... . | 11,384 | 100.0 | 66,974 | 100.0 |
| 2 | CONTRIBUTIONS | 10,204 | 89.6 | 51,907 | 77.5 |
| 3 | Employer . . . . . ............................................. | 6,219 | 54.6 | 31,793 | 47.5 |
| 4 | Employee ...................................................... | 3,985 | 35.0 | 20,114 | 30.0 |
| 5 | OTHER INCOME | 1,180 | 10.4 | 15,067 | 22.5 |
| 6 | Investment income | 949 | 8.4 | 12,727 | 19.0 |
| 7 | Net profit on sale of securities | 95 | 0.8 | 1,543 | 2.3 |
| 8 | Miscellaneous. | 136 | 1.2 | 797 | 1.2 |
| 9 | TOTAL EXPENDITURES | 5,400 | 100.0 | 15,294 | 100.0 |
| 10 | Pensfon payments out of funds | 307 | 5.7 | 4,388 | 28.7 |
| 11 | Cost of pensions purchased | 235 | 4.4 | 3,608 | 23.6 |
| 12 | Cash withdrawals | 2,114 | 39.1 | 5,755 | 37.6 |
| 13 | Admindstration costs | 164 | 3.0 | 691 | 4.5 |
| 14 | Net loss on sale of securities | 5 | 0.1 | 58 | 0.4 |
| 15 | Other expenditures . ....................................... | 2,575 | 47.7 | 794 | 5.2 |

TABLE 13. Selected Data, by Size of Pension Funds, 1964 and 1965

| $\begin{gathered} \$ 1,000,000- \\ 4,999,999 \end{gathered}$ |  | $\begin{gathered} \$ 5,000,000- \\ 24,999,999 \end{gathered}$ |  | $\begin{aligned} & \$ 25,000,000 \\ & \text { and over } \end{aligned}$ |  | Total |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1964 | 1965 | 1964 | 1965 | 1964 | 1965 | 1964 | 1965 |  |
| 244 | 269 | 100 | 116 | 42 | 47 | 2,119 | 2,998 | 1 |
| 26 | 36 | 1 | 4 | - | - | 1,157 | 1,634 | 2 |
| - | - | - | - | - | - | 27 | 33 | 3 |
| 106 | 109 | 42 | 48 | 4 | 5 | 388 | 444 | 4 |
| 46 | 54 | 12 | 16 | 4 | 6 | 160 | 195 | 5 |
| 50 | 55 | 30 | 34 | 24 | 25 | 321 | 626 | 6 |
| 4 | 5 | 5 | 4 | 2 | 3 | 29 | 32 | 7 |
| 12 | 10 | 10 | 10 | 8 | 8 | 37 | 34 | 8 |
| 73 | 89 | 18 | 25 | 7 | 9 | 1,318 | 1,846 | 9 |
| 8 | 11 | 4 | 4 | 4 | 6 | 90 | 133 | 10 |
| 196 | 212 | 77 | 88 | 33 | 37 | 1,594 | 2,087 | 11 |
| 48 | 57 | 23 | 28 | 9 | 10 | 525 | 911 | 12 |
| 182,940 | 194,765 | 352,257 | 376,337 | 637,825 | 700,671 | 1,336,542 | 1,471,888 | 13 |

TABLE 14. Income and Expenditures, by Size of Pension Funds, 1964

| $\begin{gathered} \$ 1,000,000- \\ 4,999,999 \end{gathered}$ |  | $\begin{gathered} \$ 5,000,000- \\ 24,999,999 \end{gathered}$ |  | $\$ 25,000,000$and over |  | Total |  | No. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ 000 | \% | \$'000 | \% | \$'000 | $\%$ | \$ 000 | \% |  |
| 97,510 | 100.0 | 209,653 | 100.0 | 496,001 | 100.0 | 881,522 | 100.0 | 1 |
| 69,659 | 71.5 | 152,990 | 73.0 | 312,028 | 62.9 | 596,788 | 67.7 | 2 |
| 41,901 | 43.0 | 93,279 | 44.5 | 174,695 | 35.2 | 347,887 | 39.5 | 3 |
| 27,758 | 28.5 | 59,711 | 28.5 | 137,333 | 27.7 | 248,901 | 28.2 | 4 |
| 27,851 | 28.5 | 56,663 | 27.0 | 183,973 | 37.1 | 284,734 | 32.3 | 5 |
| 25,168 | 25.8 | 54,203 | 25.8 | 179,900 | 36.3 | 272,947 | 30.9 | 6 |
| 1,776 | 1.8 | 1,926 | 0.9 | 3,227 | 0.6 | 8,567 | 1.0 | 7 |
| 907 | 0.9 | 534 | 0.3 | 846 | 0.2 | 3,220 | 0.4 | 8 |
| 22,344 | 100.0 | 44,638 | 100.0 | 160,703 | 100.0 | 248,379 | 100.0 | 9 |
| 11,878 | 53.1 | 28,213 | 63.2 | 125,396 | 78.0 | 170,182 | 68.5 | 10 |
| 1,247 | 5.6 | 2,851 | 6.4 | 128 | 0.1 | 8,069 | 3.3 | 11 |
| 7,823 | 35.0 | 9,923 | 22.2 | 28,772 | 17.9 | 54,387 | 21.9 | 12 |
| 625 | 2.8 | 774 | 1.7 | 1,950 | 1.2 | 4,204 | 1.7 | 13 |
| 132 | 0.6 | 646 | 1.5 | 3,250 | 2.0 | 4,091 | 1.6 | 14 |
| 639 | 2.9 | 2,231 | 5.0 | 1,207 | 0.8 | 7,446 | 3.0 | 15 |

TABLE 15. Income and Expenditures, by Size of Pension Funds, 1965

| No. | Income and expenditure | \$0-99,999 |  | $\begin{gathered} \$ 100,000- \\ 999,999 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | \$'000 | \% | \$'000 | \% |
| 1 | TOTAL INCOME | 22,346 | 100.0 | 84,239 | 100.0 |
| 2 | COnTRIBUTIONS .............................................. | 20,884 | 93.5 | 67,977 | 80.7 |
| 3 | Employer . | 15,484 | 69.3 | 47,505 | 56.4 |
| 4 | Employee | 5,400 | 24.2 | 20,472 | 24.3 |
| 5 | OTHER INCOME | 1,462 | 6.5 | 16,262 | 19.3 |
| 6 | Investment income ............. | 1,177 | 5.2 | 14,421 | 17.1 |
| 7 | Net profit on sale of securities ................................................................................ | 148 137 | 0.7 0.6 | 1,069 772 | 1.3 0.9 |
|  | Miscellaneous ............................................... | 137 | 0.6 | 772 | 0.9 |
| 9 | TOTAL EXPENDITITRES | 13,396 | 100.0 | 17,713 | 100.0 |
| 10 | Pension payments out of funds .......................... | 422 | 3.2 | 6,104 | 34.5 |
| 11 | Cost of pensions purchased . ............................ | 233 | 1.7 | 1,620 | 9.1 |
| 12 | Cash withdrawals .. | 12,465 | 93.0 | 7,453 | 42.1 |
| 13 | Administration costs | 77 | 0.6 | 798 | 4.5 |
| 14 | Net loss on sale of securities ......................... | 30 | 0.2 | 156 | 0.9 |
| 15 | Other expenditures | 169 | 1.3 | 1,582 | 8.9 |

TABLE 16. Assets, by Size of Pension Funds, 1964

| No. | Assets | \$0-99,999 |  | $\begin{gathered} \$ 100,000- \\ 999,999 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | \$ 000 | \% | \$'000 | \% |
| 1 | TOTAL ASSETS ........................................ | 29,275 | 100.0 | 287,083 | 100.0 |
| 2 | INYESTMENT IN POOLED FUNDS | 21,869 | 74.7 | 147,402 | 51.3 |
| 3 | Investment in mutual funds ............................ | 1,101 | 3.8 | 2,274 | 0.8 |
| 4 | BONDS | 2,838 | 9.6 | 83,736 | 29.1 |
| 5 | Covernment of Canada . .................................. | 795 | 2.7 | 12,173 | 4.2 |
| 6 | Provincial government ..................................... | 832 | 2.8 | 25,758 | 9.0 |
| 7 | Municipal, school boards, etc. | 302 | 1.0 | 13,276 | 4.6 |
| 8 | Other Canadian ................................. . . . . . . . . . | 909 | 3.1 | 32,478 | 11.3 |
| 9 | Non-Canadian . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | - | - | 51 | - |
| 10 | STOCKS | 1,336 | 4.5 | 28,594 | 10.0 |
| 11 | Canadian, comon | 974 | 3.3 | 25,860 | 9.0 |
| 12 | Canadian, preferred ......................................... | 346 | 1.2 | 1,328 | 0.5 |
| 13 | Non-Canadian, common . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 13 | , | 1,406 | 0.5 |
| 14 | Non-Canadian, preferred . ................................. | 3 | - | - | - |
| 15 | MORTGAGES | 259 | 0.9 | 8,475 | 2.9 |
| 16 | Insured residential (NHA) | 38 | 0.1 | 3,237 | 1.1 |
| 17 | Conventional | 221 | 0.8 | 5,238 | 1.8 |
| 18 | REAL ESTATE AND LEASE-BACKS | 198 | 0.7 | 1,377 | 0.5 |
| 19 | MISCELLANEOUS | 1,674 | 5.8 | 15,225 | 5.4 |
| 20 | Cash - Currency, bank and other deposits ... | 1,439 | 4.9 | 10,354 | 3.6 |
| 21 | Accrued interest and dividends receivable .. | 46 | 0.2 | 1,053 | 0.4 |
| 22 | Accounts receivable | 146 | 0.5 | 2,201 | 0.8 |
| 23 | Other assets ................................................. | 43 | 0.2 | 1,617 | 0.6 |

TABLE 15. Income and Expenditures, by Size of Pension Funds, 1965

| $\begin{gathered} \$ 1,000,000- \\ 4,999,999 \end{gathered}$ |  | $\begin{array}{r} \$ 5,000,000- \\ 24,999,999 \end{array}$ |  | $\$ 25,000,000$ and over |  | Total |  | No. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$'000 | \% | \$ 000 | $\%$ | \$ 0000 | \% | \$ ${ }^{\text {a }} 000$ | $\%$ |  |
| 107,076 | 100.0 | 218,731 | 100.0 | 572,536 | 100.0 | 1,004,928 | 100.0 | 1 |
| 74,423 | 69.5 | 152,494 | 69.7 | 362,474 | 63.3 | 678,252 | 67.5 | 2 |
| 45,250 | 42.3 | 93,505 | 42.7 | 204,968 | 35.8 | 406,712 | 40.5 | 3 |
| 29,173 | 27.2 | 58,989 | 27.0 | 157,506 | 27.5 | 271,540 | 27.0 | 4 |
| 32,653 | 30.5 | 66,237 | 30.3 | 210,062 | 36.7 | 326,676 | 32.5 | 5 |
| 26,670 | 24.9 | 63,849 | 29.2 | 202,940 | 35.4 | 309,057 | 30.7 | 6 |
| 2,293 | 2.1 | 2,032 | 0.9 | 5,509 | 1.0 | 11,051 | 1.1 | 7 |
| 3,690 | 3.5 | 356 | 0.2 | 1,613 | 0.3 | 6,568 | 0.7 | 8 |
| 30,161 | 100.0 | 53,743 | 100.0 | 189,348 | 100.0 | 304,361 | 100.0 | 9 |
| 15,254 | 50.6 | 32,199 | 59.9 | 142,632 | 75.3 | 196,611 | 64.6 | 10 |
| 2,265 | 7.5 | 4,162 | 7.8 | 193 | 0.1 | 8,473 | 2.8 | 11 |
| 11,467 | 38.0 | 12,438 | 23.1 | 41,468 | 21.9 | 85,291 | 28.0 | 12 |
| 769 | 2.5 | 668 | 1.2 | 2,332 | 1.3 | 4,644 | 1.5 | 13 |
| 271 | 0.9 | 249 | 0.5 | 1,345 | 0.7 | 2,051 | 0.7 | 14 |
| 135 | 0.5 | 4,027 | 7.5 | 1,378 | 0.7 | 7,291 | 2.4 | 15 |

TAble 16. Assets, by Size of Pension Funds, 1964

| $\begin{gathered} \$ 1,000,000- \\ 4,999,999 \end{gathered}$ |  | $\begin{gathered} \$ 5,000,000- \\ 24,999,999 \end{gathered}$ |  | $\$ 25,000,000$and over |  | Total |  | No. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ 1000 | \% | \$'000 | \% | \$'000 | $\%$ | \$ 000 | \% |  |
| 549,984 | 100.0 | 1,147,558 | 100.0 | 3,805,638 | 100.0 | 5,819,538 | 100.0 | 1 |
| 99,158 | 18.0 | 36,518 | 3.2 | 19,407 | 0.5 | 324,354 | 5.6 | 2 |
| 1,477 | 0.3 | 3,968 | 0.3 | 48,830 | 1.3 | 57,650 | 1.0 | 3 |
| 299,097 | 54.4 | 758,312 | 66.1 | 2,763,337 | 72.6 | 3,907,320 | 67.1 | 4 |
| 37,257 | 6.8 | 69,459 | 6.1 | 431,039 | 11.3 | 550,723 | 9.5 | 5 |
| 99,943 | 18.2 | 267,971 | 23.4 | 1,473,343 | 38.7 | 1,867,847 | 32.1 | 6 |
| 47,420 | 8.6 | 151,881 | 13.2 | 380,480 | 10.0 | 593,359 | 10.2 | 7 |
| 114,039 | 20.7 | 267,336 | 23.3 | 477,823 | 12.6 | 892,585 | 15.3 | 8 |
| 438 | 0.1 | 1,665 | 0.1 | 652 | - | 2,806 | - | 9 |
| 100,141 | 18.1 | 195,730 | 17.0 | 454,386 | 12.0 | 780,187 | 13.4 | 10 |
| 86,635 | 15.7 | 162,235 | 14.1 | 351,583 | 9.2 | 627,287 | 10.8 | 11 |
| 4,080 | 0.7 | 4,236 | 0.4 | 9,478 | 0.3 | 19,468 | 0.3 | 12 |
| 9,302 | 1.7 | 29,259 | 2.5 | 93,325 | 2.5 | 133,305 | 2.3 | 13 |
| 124 | - | - | - | - | - | 127 | - | 14 |
| 29,485 | 5.4 | 100,677 | 8.8 | 405,608 | 10.6 | 544, 504 | 9.4 | 15 |
| 8,843 | 1.6 | 50,078 | 4.4 | 290,573 | 7.6 | 352,769 | 6.1 | 16 |
| 20,642 | 3.8 | 50,599 | 4.4 | 115,035 | 3.0 | 191,735 | 3.3 | 17 |
| 2,431 | 0.4 | 13,423 | 1.2 | 24,275 | 0.6 | 41,704 | 0.7 | 18 |
| 18,195 | 3.4 | 38,930 | 3.4 | 89,795 | 2.4 | 163,819 | 2.8 | 19 |
| 10,665 | 2.0 | 18,110 | 1.6 | 38,027 | 1.0 | 78,595 | 1.3 | 20 |
| 3,801 | 0.7 | 8,928 | 0.8 | 36,572 | 1.0 | 50,400 | 0.9 | 21 |
| 2,556 | 0.5 | 11,513 | 1.0 | 14,770 | 0.4 | 31,186 | 0.5 | 22 |
| 1,173 | 0.2 | 379 | - | 426 | - | 3,638 | 0.1 | 23 |

TABLE 17. Assets, by Size of Pension Punds, 1965

|  | Assets | \$0-99,999 |  | $\begin{gathered} \$ 100,000- \\ 999,999 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | \$ ${ }^{\prime} 000$ | \% | \$'000 | \% |
| 1 | TOTAL ASSETS . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 46,779 | 100.0 | 339,187 | 100.0 |
| 2 | INVESTMENT IN POOLED PUNDS . ......................... | 30,033 | 64.2 | 173,714 | 51.2 |
| 3 | Investment in mutual punds | 2,179 | 4.6 | 2,430 | 0.7 |
| 4 | BONDS . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 2,748 | 5.9 | 84,946 | 25.0 |
| 5 | Government of Canada | 510 | 1.1 | 11,607 | 3.4 |
| 6 | Provincial government | 953 | 2.0 | 26,894 | 7.9 |
| 7 | Municipal, school boards, etc. | 299 | 0.6 | 12,361 | 3.7 |
| 8 | Other Canadian | 909 | 2.0 | 33,956 | 10.0 |
| 9 | Non-Canadian . | 77 | 0.2 | 128 | - |
| 10 | STOCKS | 4,537 | 9.7 | 40,596 | 12.0 |
| 11 | Canadian, common | 1,676 | 3.6 | 29,790 | 8.8 |
| 12 | Canadian, preferred | 2,780 | 5.9 | 8,508 | 2.5 |
| 13 | Non-Canadian, common | 54 | 0.1 | 2,295 | 0.7 |
| 14 | Non-Canadian, preferred | 27 | 0.1 | 3 | - |
| 15 | MORTGACES | 824 | 1.8 | 12,127 | 3.6 |
| 16 | Insured residential (NHA) | 134 | 0.3 | 2,814 | 0.8 |
| 17 | Conventional | 690 | 1.5 | 9,313 | 2.8 |
| 8 | rral estate and lease-backs ........................... | 208 | 0.4 | 3,970 | 1.2 |
| 9 | MISCELLANEOUS . ............... . . . . . . . . . . . . . . . . . . . . . . | 6,250 | 13.4 | 21,404 | 6.3 |
| 0 | Cash on hand and in chartered banks | 2,822 | 6.0 | 11,988 | 3.5 |
| 1 | Guaranteed investment certificates (1) ................. | 1,409 | 3.0 | 3,116 | 0.9 |
| 2 | Short-termin investments (1) ............................... | 1,061 | 2.3 | 2,933 | 0.9 |
| 3 | Accrued interest and dividends receivable | 63 | 0.1 | 1,108 | 0.3 |
| 4 | Accounts recelvable | 448 | 1.0 | 2,088 | 0.6 |
| 5 | Dher assets ................................................ | 447 | 1.0 | 171 | 0.1 |

(1) New item-previously included in Miscellaneous total.
table 17. Assets, by Size of Pension Funds, 1965

| $\begin{gathered} \$ 1,000,000- \\ 4,999,999 \end{gathered}$ |  | $\begin{gathered} \$ 5,000,000- \\ 24,999,999 \end{gathered}$ |  | $\begin{aligned} & \$ 25,000,000 \\ & \text { and over } \end{aligned}$ |  | Total |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ 1000 | 7 | \$ 000 | \% | \$'000 | \% | \$ 000 | \% |  |
| 584,095 | 100.0 | 1,332,924 | 100.0 | 4,297,112 | 100.0 | 6,600,097 | 100.0 | 1 |
| 118,415 | 20.3 | 66,442 | 5.0 | 39,315 | 0.9 | 427,919 | 6.5 | 2 |
| 2,101 | 0.3 | 3,839 | 0.3 | 21,038 | 0.5 | 31,587 | 0.5 | 3 |
| 292,999 | 50.1 | 836,304 | 62.7 | 3,013,323 | 70.1 | 4,230,320 | 64.1 | 4 |
| 34,901 | 6.0 | 67,128 | 5.0 | 399,037 | 9.3 | 513,183 | 7.8 | 5 |
| 93,416 | 16.0 | 280,958 | 21.1 | 1,619,342 | 37.7 | 2,021,563 | 30.6 | 6 |
| 46,589 | 7.9 | 175,250 | 13.1 | 421,938 | 9.8 | 656,437 | 9.9 | 7 |
| 116,856 | 20.0 | 310,509 | 23.3 | 572,407 | 13.3 | 1,034,637 | 15.7 | 8 |
| 1,237 | 0.2 | 2,459 | 0.2 | 599 | - | 4,500 | 0.1 | 9 |
| 112,028 | 19.2 | 240,267 | 18.0 | 596,497 | 13.9 | 993,925 | 15.0 | 10 |
| 97,996 | 16.8 | 199,391 | 14.9 | 466.393 | 10.9 | 795,246 | 12.0 | 11 |
| 3,964 | 0.7 | 4,992 | 0.4 | 8,916 | 0.2 | 29,160 | 0.4 | 12 |
| 9,905 | 1.7 | 35,633 | 2.7 | 121,188 | 2.8 | 169,075 | 2.6 | 13 |
| 163 | - | 251 | - | - | - | 444 | - | 14 |
| 34,877 | 6.0 | 125,314 | 9.4 | 452,743 | 10.5 | 625,885 | 9.5 | 15 |
| 8,516 | 1.5 | 54,402 | 4.1 | 320,639 | 7.4 | 386,505 | 5.9 | 16 |
| 26,361 | 4.5 | 70,912 | 5.3 | 132,104 | 3.1 | 239,380 | 3.6 | 17 |
| 1,687 | 0.3 | 13,278 | 1.0 | 24,728 | 0.6 | 43,871 | 0.7 | 18 |
| 21,988 | 3.8 | 47,480 | 3.6 | 149,468 | 3.5 | 246,590 | 3.7 | 19 |
| 10,110 | 1.8 | 16,275 | 1.2 | 65,692 | 1.5 | 106,887 | 1.6 | 20 |
| 1,699 | 0.3 | 2,147 | 0.2 | 9,400 | 0.2 | 17,771 | 0.3 | 21 |
| 3,653 | 0.6 | 8,067 | 0.6 | 15,838 | 0.4 | 31,552 | 0.5 | 22 |
| 3,685 | 0.6 | 10,470 | 0.8 | 41,029 | 1.0 | 56,355 | 0.8 | 23 |
| 2,634 | 0.5 | 10,513 | 0.8 | 16,462 | 0.4 | 32,145 | 0.5 | 24 |
| 207 | - | 8 | - | 1,047 | - | 1,880 | - | 25 |

## Pooled Pension Trust Funds

The data compiled below show the asset profile of the pooled pension trust funds administered and offered to the public by eleven trust companies in Canada. Upon accepting pension money for investment in theit pooled funds, trust companies become trustees of the pension funds thus established. For each case a Declaration of Trust is entered upon wherein the fiduciary responsibilities of the trustees are outlined.

To more adequately serve the diverse needs of the numerous small funds a number of trust companies introduced a variety of pooled funds. These permit each pension trust to build up an effectively balanced investment mix tailared to its own special objectives and pension philosophy. For example, trust companies offer such diverse pooled funds as Fixed Income Fund, Government Bond Fund, Equity or Common Stock Fund, Conventional Mortgage Fund, NHA Mortgage Fund and American Equity Fund.

In Table A of this report it may be seen that investments in pooled funds in 1965 amounted to $\$ 428$ million as compiled from individual pension funds covered by this survey. The asset distribution below was compiled from consolidsted trust company reports covering their total pooled fund investments and differs somewhat from the aggregate of individual reports. The discrepancy between the book value of assets as reported by the trust companies and the total compled from individual returns may be explained aa follows:

1. The data below include amounts reported by trust companies on deferred profit-sharing plans and registered retirement ssvings plans. These two categories of plans were not included in this survey and therefore do not appear in any of the aggregates in Table A.
2. Pension plans which began operations during 1965 were excluded from this survey since plans are not included until they have been in operation for at least one year.
3. Although most trust companieb submitted pooled pension trust fund reports for the year ending December 31 , 1965, some reports were based on financial years ending November 30,1965 and February 28, 1966. On the other hand however, the financial year ends on the questionaires received from individual pension funds ranged from July 1, 1965 to June 30, 1966.

Distribution of Assets in Pooled Pension Trust Funds as reported by Trust Companies

| Assets | Book value |  |  |  | Market value |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1964 |  | 1965 |  | 1964 |  | 1965 |  |
|  | \$ ${ }^{1000}$ | \% | \$ ${ }^{\prime} 000$ | \% | \$ 000 | \% | \$ 000 | $\%$ |
| TOTAL ASSETS ............................... | 349,850 | 100.0 | 480,984 | 100.0 | 379,741 | 100.0 | 506,464 | 100.0 |
| BONDS ........................................... | 134,542 | 38.5 | 159,421 | 33.2 | 135,962 | 35.8 | 154,485 | 30.6 |
| Goverrment of Canada | 5,677 | 1.6 | 6,761 | 1.4 | 5,713 | 1.5 | 6,540 | 1.3 |
| Provinclal government | 30,012 | 8.6 | 33,221 | 6.9 | 30,290 | 8.0 | 32,090 | 6.3 |
| Municipal, school boards, etc. | 8,317 | 2.4 | 8,632 | 1.8 | 8,376 | 2.2 | 8,351 | 1.7 |
| Other Canadian .. | 90,536 | 25.9 | 110,521 | 23.0 | 91,583 | 24.1 | 107,222 | 21.2 |
| Non-Caradian ... | - | - | 286 | 0.1 |  | - | 282 | 0.1 |
| STOCKS ......................................... | 92,186 | 26.3 | 124,900 | 25.9 | 119,620 | 31.5 | 156,136 | 30.7 |
| Canadian, common ............................. | 71,510 | 20.4 | 95,770 | 19.9 | 94,822 | 25.0 | 121,280 | 23.9 |
| Canadian, preferred ........................... | 1,208 | 0.3 | 2,017 | 0.4 | 1,436 | 0.4 | 2,215 | 0.4 |
| Non-Canadian, comon | 19,468 | 5.6 | 26,984 | 5.6 | 23,362 | 6.1 | 32,492 | 6.4 |
| Non-Canadian, preferred ....................... | - | - | 129 | - | - | - | 149 | - |
| MORTGAGES ....................................... | 117,220 | 33.5 | 187,312 | 38.9 | 118,257 | 31.1 | 186,492 | 36.8 |
| Insured reeldential (NHA) | 44,208 | 12.6 | 48,311 | 10.0 | 45,245 | 11.9 | 48,905 | 9.7 |
| Conventional ........... | 73,012 | 20.9 | 139,001 | 28.9 | 73,012 | 19.2 | 137,587 | 27.1 |
| REAL EState and lease-backs ................. | 1,791 | 0.5 | 829 | 0.2 | 1.791 | 0.5 | 829 | 0.2 |
| MISCELLANEOUS | 4,111 | 1.2 | 8,522 | 1.8 | 4,111 | 1.1 | 8,522 | 1.7 |
| Cash on hand and in chartered banks | 775 | 0.2 | 6,202 | 1.3 | 775 | 0.2 | 6,202 | 1.2 |
| Guaranteed investment certificates and short-term investments(1) | - | - | 25 | - | - | $\cdots$ | 25 | $\bigcirc$ |
| Accrued interest and dividends receivable... | 1,434 | 0.4 | 2,033 | 0.4 | 1,434 | 0.4 | 2,033 | 0.4 |
| Accounts receivable | 252 | 0.1 | 260 | 0.1 | 252 | 0.1 | 260 | 0.1 |
| Other assets ..................................... | 2,650 | 0.5 | 2 | - | 1,650 | 0.4 | 2 | - |

[^2]
## APPENDIX B

## Segregated Funds, 1965

## Segregsted Funds of Insurance Companies

Segregated funds, which allow insurance companies to diversify their pension business by offering clients a medium for unrestricted investment of pension funds in equities, were first introduced in canada in 1961. In that year federal insurance laws were amended permitting insurance companies to invest pension contributions in equities, provided these funds were segregated from regular life insurance and annuities business. These funds, established under Section 81 (5) of the Canadian and British Insurance Companies Act (1) are commonly called "Segregated Funds".

Various types of pension contracts covered by segregated funds have been introduced by insurance companies to meet the varying requirements of their clients. Some clients have a completely separate fund allocated to them which is administered solely on their behalf, and which represents the entire assets of their pension fund. others participate in the pooled segregated funds but have the right (which is not always exercised) to have a portion of their pension fund invested in a Deposit Administracion Plan. In some instances clients elect to have most of their pension funds in the deposit Admindstration Plan of the insurance company but allocate a given proportion of the contributions to the pooled segregated funds.

The payment of pensions out of these funds may be met in one of two ways. On retirement the dollar value of assets accumulated in the segregated fund on behalf of the retiring employee may be used to purchase an immediate annuity for a fixed dollar amount. This method appears to be the one most widely used. Alternatively, the pension may be paid directly out of the segregated fund providing variable payments according to the value of the assets held, thus providing what is known as a "variable annuity". (2) The whole concept of segregated funds is still in its infancy. It is reasonable to expect therefore, that as this type of pension business grows there will be an increased demand for other variations to existing procedures.

Segregated funds, in their first five years of existence, have accumulated assets of a book value of nearly $\$ 94$ million. Of the aggregate portfolio held by insurance companies in segregated funds, $38 \%$ of the book value were held in bonds, with $14 \%$ in the bonds of the three levels of government and $23 \%$ in corporate bonds. Nearly $30 \%$ of the assets were held in Canadian common stocks; another $32 \%$ were in mortgages most of which were conventional mortgages.
(1) Also authorized under Section 37 (5) of the Foreign Insurance Companies Act, and Section 139 ( 1 ) of the Canadian and British Insurance Companies Act.
(2) Pedoe, Arthur, F.I.A., F.S.A., "Life Insurance, Annuities and Pensions" University of Toronto Press, Toronto, Ontario, 1964.

Distribution of Asgets in Segregated Funds as Reported by Insurance Companies, 1964 and 1965

| Asbets |
| :--- |

[^3]APPENDIX C - Questionnaire for Financial Survey of
Trusteed Pension Plans, 1965
K.ep ane copy for your files and return one copy free tope to posiage Bureou of Statistics, Ottawa.

CONFIDENTIAL

DOMINION BUREAU OF STATISIICS
Unemployment Insurance and Pensions Section
Labour Division
OTTAWA, CANADA
FINANCIAL SURVEY OF TRUSTEED PENSION PLANS 1965

## Taken in conformity with the requirements of the Stetisfica Act, Chap. 257 of the Revised Statutes of Caends 1952

## FOR EXPLANATORY NOTES AND DEFINITIONS SEE PAGE 3

## SECTION A.

1. Docs this organization operate of contribure to an employec pension plan?

| $\square$ Yes | $\square$ No |
| :--- | :--- |
| $\square$ Yes | $\square$ No |
| $\square$ Yes | $\square$ No |

2. If "yes" is this plen administered in whole of in part as a trusteed pension fund? .....................................................................
3. Does this organizetion make regular contributions to a pension plan other than the trusteed type?No
4. If "yes"", please indicate type of plan:

TH losured $\quad$ Other (flease specify)
$\square$ Goveromens Annuity $\quad$ If you have onswered "yes" to question (2), please complete the bolance of the echedule.
If you hove answered "no" po question (2), no further informotion is required. Please sign and return the schedule to the Dominien Bureau
of Statistics to allow the deletlon of this arganizatlon's nam from our mailing list.
Notw: If this organization has more than one fund of the rrusteed type, please submit a separate report for each, Additional copies of the schedule will be sent to you on request.

## SECTION B.

1. Year of inauguration of erusteed plan
2. Are the members of the plan required to make coatributions? $\qquad$ YesNo
3. How many employees on your payroll were members of this plan at December 31, 1965, or nearest financial year end?

SECTION C - GENERAL INFORMATION

1. Form of shis Organization:

| $\square$ Incorporeted business | Municipal government or agency | $\square$ Religious or charivable | [ Irede or employee association |
| :---: | :---: | :---: | :---: |
| Uaincorporated business | Provincial government or mency | $\square$ Educaciona] | L Other (please specify) |
| $\square$ Cooperarive | Federal government or agency | $\square$ Health |  |

2. List of affiliared or subsidiary firms or organizanions included in this report (consolidered reports only).

Name
Address
$\qquad$
$\qquad$
$\qquad$

SECTION D - INFORMATION ABOUT TRUSTEED FUND

1. Method of Trusteeship -
(a) $\square$ Corporate trustec (trust company) - pooled funds only

Name of trust company
(b) $\square$ Corporate trustec (trust company) - mutual funds only

Name of trust company
(c) $\square$ Corporte trustee (trust company) - entire fund individually managed by truse company

Name of teust company
(d) $\square$ Corporate trustee (inuse company) - fund parly in pooled funds and partly individually managed by trust company

Name of trust company
(e) $\square$ Corporate trustee (trust company) - fund partly in mutual funds and partly individually managed by trust company

Name of erust company
(i) [lndividual erustees
(g) $\square$ Corporate trustee (trust company) pooled funds partly, and individual trustees

Name of trust company
(h) $\square$ Pension fund society
(i) $\square$ Other (please specify)

## TO BE COMPLETED BY EMPLOYING COMPANY OR ORGANIZATION

Note: Entries for subsections 1,2 and 3 cover a period of one yeor only

| For a period of one year <br> ending Dec, 31, 1965 <br> or nesrese finsincisi <br> year end ing |
| :---: |
| (Date (omir cenes) |
|  |

## 3. EXPENDITURES:

(i) Pension payments out of fund (including lump sum settements in lieu of pension at retirement)
(ii) Cast of pensions purchased from Government Anauities Branch or an insurance company
(iii) Cash withdrawnis on deach, separation, disconsinuence of plen
(iv) Adminisutation costs (if charged against fund)
(v) Net loss on sales of securities
(vi) Other expenditures (please specify)

## Totnl expenditures

4. ASSETS:

Note - Those assets held in pooled funds of a trust company should be shown in total as ONE entry in subsection (i) below.
Those assets held in mucuml funds should be shown in coral as ONE enter in sub-
Those assets held in mutual funds should be shown in total as ONE entry in subDO NOT show detailed breakdown of the composition of these pooled funds or mutual funds into bonds, stocks, mortgages, etc.

## Poolad and mufual funds

(i) Investment in pooled pension funds of a trust company
(ii) Investment in mutual funds and investment funds

## Bonds

(iii) Bonds of, or guaranceed by, Government of Canada
(iv) Bonds of, of guaranceed by, Provincial governments
(v) Bonds of Canadian municipal governments, school boards, esc.
(vi) Other Canadian bonds
(vii) Non-Canadian bonds

Slock
(viii) Canadian stocks, common
(ix) Canadian stocks, preferred
(x) Non-Canadian stocks, common
(Ei) Non-Canadian stocks, preferred

## Mortgages

(xii) Mortgages - Insuped residencial (NHA)
(xiii) Mortgages - Ocher

## Reol estate and leonebocks

(xiv) Real esiace and lease-backs

Mise llaneous
(xv) Gash on hand and in charrered banks
( $x$ vi) Guaranteed investment certificates
(xvii) Short-remm investments (please specify)
(xviii) Accpued interest and dividends receivable
(xis) Accounts receivable
( $x$ x) Oher assets (please specify)


Note: If it is necessary to obtain the financial information in the preceding sections directly from a trustee outside your company, please complete the authorization notice below and returp this questionnaire in its entirety to the Unemployment lnsurance and Pensions Section of the Labour Division of the Dominion Bureau of Statistics.

## AUTHORIZATION NOTICE

Please ensure that entries are made for questions 1 and 2 below when completing this authorization notice:

1. How many employees on your payroll were members of this plan at December 31, 1965, or nearest financial year end?
2. Contributions for a period of one year ending Dec. 31, 1965 or nearest financial year ending:
(Date $\qquad$
$\square$ -)
Employer contributions .............................................................................................................


This is to authorize
(Name of Trusten of the Penalon Fund)

to supply the Dominion Bureau of Statistics with the information requested in Section E of the schedule, "Financial Survey of Trusteed Pension Plans, $1965^{\prime \prime}$. We understand that the information will be treated as strictly confidential and used only in compiling aggregates.

## EXPLANATORY NOTES

## Subsidiary Companies

1. A parent corporation located in Canada should complete either
(a) separate reports for the parent and each subsidiary company, or
(b) one combined or consolidated report covering the parent company and its Canadian subsidiaries. Ia this latter case, list the companies covered in Section C 2.
2. A subsidiary whose report is consolidated with that of the parent company should not complete the questionnaire, but should enter the name and address of the parent company and return it to the Dominion Bureau of Statistics.
3. A subsidiary whose parent company is located outside Canada should complete this report.
4. A subsidiary whose report is not consolidated with that of the parent company should complete this report.
5. Consolidated reports completed by parent companies should exclude subsidiaries located outside Canada.

## Trusteed Fund

This is trusteed pension plan where contributions are deposited with a selected trustee other than an insurance company or the Government Annuities Branch. The trustee may be corporate trust company, or an individual or group of individuals.

There are sometimes combinations of these types of trusteeships (See Section D1). Some participants in pooled funds of a corporate trust company keep certain of their investments separate from the pooled funds (See Section DI (d)). Individual trustees may allocate some of the contributions to a corporate trust company's pooled fund (See Section DI (g)).

Contributions are invested and administered by the trustee in accordance with the terms of a contractual agreement.

## Pension Fund Society

This is a body incorporated under either federal or provincial charter (Pension Fund Society Act, Companies Acts, etc.) and whose operations are similar to those of the Trusteed Fund.

## More Than One Pension Plan in Operation

If your organization operates more than one trusteed persion fund, please complece a separate report for each. Additional copies of the schedule will be sent to you on request.

If your organization operates both a trusteed pension fund and some other type, please confine this report to the erusteed fund.

## Pension Plon Inoperative

If contributions are not curtently being made to a trusteed pension fund but the trustee is still administering the accumulated assets of the fund, please complete the appropriate items, particularly Section E 4, or the authorization form.

Assets - For the purpose of this survey, the following definitions apply:

## Investment in Pooled Funds of o Trust Company (See Section E 4(i))

Applicable where several organizations have ownership interests in one or more classified pooled funds. Report book and market values of units in Section E 4(i).

## Investment in Mutual Funds (See Section E A(ii))

Applicable where the mutual fund shares are purchased either by a trust company or by individual erustees. Report book and marker values of shares in Section $\mathbf{E} 4$ (ii).

## Conadion Bond or Stock

All bonds and stocks (without regard to currency of payment) issued by Canadian corporations and institutions, and Canadian dollar issues of foreign corporations and institutions (include I.B.R.D. and the Commonwealth of Australia).

## Employee

The term "employee" may not be exactly applicable bur is intended to cover participants of a trusteed pension fund, whether or not they are employees of a commercial organization.

s




[^0]:    revised Eigures.

[^1]:    (1) New item-previouly included in Miscellaneous total.

[^2]:    (1) New item-previously included in Miscellaneous total.

[^3]:    (1) New item-previously included in Miscellaneous total.

