



CANADA-EUROPEAN UNION COMPREHENSIVE ECONOMIC AND TRADE AGREEMENT



QUICK FACTS

When CETA enters into force, almost **94%** of the EU agricultural tariff lines will be **duty-free**, including tariff lines for **Canadian processed pulse products** such as chick pea flour, canned pulses and specialty soups.

Canadian exports of processed pulse products to the EU: **CDN \$690 000 (2015)***

*Source: CatsNet

Enhanced Opportunities in the European Union for **CANADIAN PROCESSED PULSE PRODUCTS**

Approximately 18% of European Union (EU) agriculture tariff lines are currently duty-free. Some Canadian processed pulses are subject to tariffs as high as 19.2%. The elimination of EU tariffs will help Canadian producers, processors and exporters to be more competitive in the EU.

Whole pulses are and will continue to be duty-free when exported to the EU. Below are some examples of processed pulse products that will become duty-free when the Comprehensive Economic and Trade Agreement (CETA) enters into force:

DUTY-FREE UPON CETA'S ENTRY INTO FORCE	
Product (illustrative list only)	EU tariffs have been as high as:
Canned pulses	19.2%
Lentil flour	7.7%
Pulse meal and Powder	7.7%
Soups/Broths	11.5%

Rules of Origin

Under CETA, processed pulse products produced from inputs that are wholly obtained (i.e., grown and harvested) in Canada or the EU are considered originating products and will receive preferential tariff treatment. Products that are sufficiently processed in Canada or the EU will also be eligible for preferential tariff treatment since they will be considered originating. For Canadian pulse products containing non-originating/imported material or ingredients, exporters must satisfy the applicable product-specific rule of origin (CETA, Annex 5 of the Rules of Origin Procedures Protocol) in order to be considered originating.





Classifying a Product

To determine whether your product qualifies for preferential duty-free access once CETA enters into force, you can use the EU's [Binding Tariff Information \(BTI\) system](#), which provides Canadian exporters with the opportunity to obtain a binding, written ruling concerning the tariff classification of their products prior to export. This provides exporters with assurance regarding the tariff classification that their products will receive, as well as further guidance and information regarding the rule of origin that the products must satisfy in order to benefit from preferential tariff treatment under CETA.

Exporting to the EU

Other requirements may apply (e.g., labelling, packaging, additives allowed) so make sure you are aware of them.



Learn more about CETA, doing business in Europe and other requirements that may apply, at: www.international.gc.ca/ceta and www.agr.gc.ca/europe

GET HELP NAVIGATING THE MARKET.

Contact a Trade Commissioner in your export market:
www.tradecommissioner.gc.ca/eng/find-trade-contacts.jsp
or the Market Access Secretariat: MAS-SAM@agr.gc.ca

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