### HOUSING MARKET INFORMATION

## HOUSING NOW TABLES Saguenay CMA

Date Released: Fourth Quarter 2017







### **Publication Update!**

CMHC's Market Analysis Centre (MAC) is currently undertaking a review of its products suite in order to better serve our clients. Some of CMHC's products are being revamped and other new products are in the planning stages.

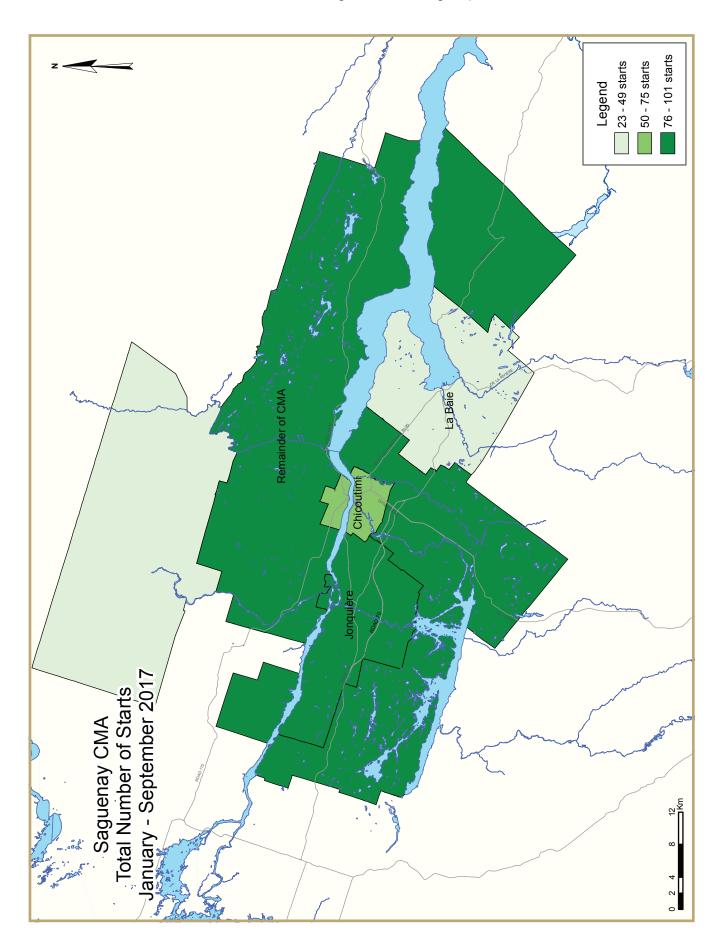
As a result, the **Housing Now** report has become the **Housing Now Tables** and will continue to deliver timely statistics on housing market conditions across Canada, including data on housing starts, completions, mortgage rates, new home prices, absorption rates and economic indicators.

In addition, CMHC will be launching a new publication named the **Housing Market Insight**. This publication will provide insights, analysis and information to support informed decision making within the housing and housing finance sectors. The **Housing Market Insight** will be released shortly.

### **SUBSCRIBE NOW!**

Access CMHC's Market Analysis Centre publications quickly and conveniently on the Order Desk at <a href="https://www.cmhc.ca/housingmarketinformation">www.cmhc.ca/housingmarketinformation</a>. View, print, download or subscribe to get market information e-mailed to you on the day it is released. CMHC's electronic suite of national standardized products is available for free.





### HOUSING NOW REPORT TABLES

### Available in ALL reports:

- I Housing Starts (SAAR and Trend)
- 1.1 Housing Activity Summary of CMA
- Starts by Submarket and by Dwelling Type Current Month or Quarter
- 2.1 Starts by Submarket and by Dwelling Type Year-to-Date
- 3 Completions by Submarket and by Dwelling Type Current Month or Quarter
- 3.1 Completions by Submarket and by Dwelling Type Year-to-Date
- 4 Absorbed Single-Detached Units by Price Range

### **Available in SELECTED Reports:**

- 1.2 Housing Activity Summary by Submarket
- 1.3 History of Housing Activity (once a year)
- 2.2 Starts by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 2.3 Starts by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 2.4 Starts by Submarket and by Intended Market Current Month or Quarter
- 2.5 Starts by Submarket and by Intended Market Year-to-Date
- 3.2 Completions by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 3.3 Completions by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 3.4 Completions by Submarket and by Intended Market Current Month or Quarter
- 3.5 Completions by Submarket and by Intended Market Year-to-Date
- 4.1 Average Price (\$) of Absorbed Single-Detached Units
- 5 MLS® Residential Activity
- 6 Economic Indicators

### **SYMBOLS**

- n/a Not applicable
- \* Totals may not add up due to co-operatives and unknown market types
- \*\* Percent change > 200%
- Nil
- -- Amount too small to be expressed
- SA Monthly figures are adjusted to remove normal seasonal variation

	Table I:	Housing	Starts (S	AAR and	Trend)							
Third Quarter 2017												
Saguenay CMA <sup>I</sup>	CMA <sup>I</sup> Annual Monthly SAAR Trend <sup>2</sup>											
	2015	2016	July 2017	Aug. 2017	Sept. 2017	July 2017	Aug. 2017	Sept. 2017				
Single-Detached	205	190	134	217	184	170	175	177				
Multiples	300	222	120	144	96	190	210	174				
Total	505	412	254	361	280	360	385	351				
	Quarter	ly SAAR		Actual			YTD					
	2017 Q2	2017 Q3	2016 Q3	2017 Q3	% change	2016 Q3	2017 Q3	% change				
Single-Detached	163	150	54	66	22.2%	129	137	6.2%				
Multiples	228	112	55	30	-45.5%	135	121	-10.4%				
Total	391	262	109	96	-11.9%	264	258	-2.3%				

Source: CMHC

<sup>&</sup>lt;sup>1</sup> Census Metropolitan Area

 $<sup>^2</sup>$  The trend is a six-month moving average of the monthly seasonally adjusted annual rates (SAAR) Detailed data available upon request

Table 1.1: Housing Activity Summary of Saguenay CMA												
		Th	ird Quar	ter 2017								
			Owne	rship			Ren	tal				
		Freehold		C	Condominium	ı	ixen	tai	T . 1*			
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*			
STARTS												
Q3 2017	66	14	6	0	0	0	0	10	96			
Q3 2016	54	16	4	0	0	0	0	35	109			
% Change	22.2	-12.5	50.0	n/a	n/a	n/a	n/a	-71.4	-11.9			
Year-to-date 2017	137	42	14	0	0	0	0	65	258			
Year-to-date 2016	129	56	10	0	0	0	0	69	264			
% Change	6.2	-25.0	40.0	n/a	n/a	n/a	n/a	-5.8	-2.3			
UNDER CONSTRUCTION												
Q3 2017	87	28	10	0	4	4	0	19	152			
Q3 2016	89	32	8	0	0	0	0	53	182			
% Change	-2.2	-12.5	25.0	n/a	n/a	n/a	n/a	-64.2	-16.5			
COMPLETIONS												
Q3 2017	54	18	4	0	0	4	18	30	152			
Q3 2016	42	20	2	0	0	0	0	28	92			
% Change	28.6	-10.0	100.0	n/a	n/a	n/a	n/a	7.1	65.2			
Year-to-date 2017	121	34	10	0	0	8	18	79	294			
Year-to-date 2016	97	38	14	0	0	4	0	154	307			
% Change	24.7	-10.5	-28.6	n/a	n/a	100.0	n/a	-48.7	-4.2			
COMPLETED & NOT ABSORB	ED											
Q3 2017	2	17	0	0	5	16	n/a	n/a	40			
Q3 2016	7	43	4	0	4	36	n/a	n/a	94			
% Change	-71.4	-60.5	-100.0	n/a	25.0	-55.6	n/a	n/a	-57.4			
ABSORBED												
Q3 2017	54	29	5	0	- 1	- 1	n/a	n/a	90			
Q3 2016	41	13	2	0	0	3	n/a	n/a	59			
% Change	31.7	123.1	150.0	n/a	n/a	-66.7	n/a	n/a	52.5			
Year-to-date 2017	124	59	9	0	- 1	13	n/a	n/a	206			
Year-to-date 2016	110	41	15	0	0	6	n/a	n/a	172			
% Change	12.7	43.9	-40.0	n/a	n/a	116.7	n/a	n/a	19.8			

	Table 1.2: Housing Activity Summary by Submarket Third Quarter 2017											
			Owne									
		Freehold		C	Condominium		Rer	ital				
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*			
STARTS							11011					
Chicoutimi												
Q3 2017	10	2	2	0	0	0	0	6	20			
Q3 2016	5	2	0	0	0	0	0	4	11			
Jonquière												
Q3 2017	4	6	2	0	0	0	0	4	16			
Q3 2016	7	10	2	0	0	0	0	23	42			
La Baie												
Q3 2017	6	0	0	0	0	0	0	0	6			
Q3 2016	4	0	0	0	0	0	0	0	4			
Remainder of the CMA												
Q3 2017	46	6	2	0	0	0	0	0	54			
Q3 2016	38	4	2	0	0	0	0	8	52			
Saguenay CMA												
Q3 2017	66	14	6	0	0	0	0	10	96			
Q3 2016	54	16	4	0	0	0	0	35	109			
UNDER CONSTRUCTION												
Chicoutimi												
Q3 2017	12	4	2	0	0	0	0	15	33			
Q3 2016	7	4	0	0	0	0	0	22	33			
Jonquière												
Q3 2017	7	18	4	0	4	0	0	4	37			
Q3 2016	15	16	4	0	0	0	0	23	58			
La Baie												
Q3 2017	16	0	0	0	0	0	0	0	16			
Q3 2016	10	2	0	0	0	0	0	0	12			
Remainder of the CMA												
Q3 2017	52	6	4	0		4		0	66			
Q3 2016	57	10	4	0	0	0	0	8	79			
Saguenay CMA												
Q3 2017	87	28	10	0	4	4	_	19	152			
Q3 2016	89	32	8	0	0	0	0	53	182			

1	Гable 1.2:	_	Activity		y by Subr	narket			
			Owne				_		
		Freehold			Condominium		Ren	tal	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
COMPLETIONS									
Chicoutimi									
Q3 2017	- 11	8	0	0	0	0	0	10	53
Q3 2016	8	6	0	0	0	0	0	18	32
Jonquière									
Q3 2017	9	4	4	0	0	4	0	10	31
Q3 2016	8	8	0	0	0	0	0	10	26
La Baie									
Q3 2017	4	0	0	0	0	0	16	6	26
Q3 2016	3	0	0	0	0	0	0	0	3
Remainder of the CMA									
Q3 2017	30	6	0	0	0	0	2	4	42
Q3 2016	23	6	2	0	0	0	0	0	31
Saguenay CMA									
Q3 2017	54	18	4	0	0	4	18	30	152
Q3 2016	42	20	2	0	0	0	0	28	92
<b>COMPLETED &amp; NOT ABSORB</b>	ED								
Chicoutimi									
Q3 2017	0	5	0	0	4	0	n/a	n/a	9
Q3 2016	0	11	0	0	4	2	n/a	n/a	17
Jonquière									
Q3 2017	1	10	0	0	1	8	n/a	n/a	20
Q3 2016	3	16	0	0	0	18	n/a	n/a	37
La Baie									
Q3 2017	0	0	0	0	0	0	n/a	n/a	0
Q3 2016	0	- 1	4	0	0	0	n/a	n/a	5
Remainder of the CMA									
Q3 2017	- 1	2	0	0	0	8	n/a	n/a	11
Q3 2016	4	15	0	0	0	16	n/a	n/a	35
Saguenay CMA									
Q3 2017	2	17	0	0	5	16	n/a	n/a	40
Q3 2016	7	43	4	0	4	36	n/a	n/a	94

1	Γable 1.2:	_	Activity ird Quar		ry by Subr	narket			
			Owne	ership			Ren		
		Freehold			Condominium	ı	Ker	itai	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Total*	
ABSORBED									
Chicoutimi									
Q3 2017	П	7	0	C	0	0	n/a	n/a	18
Q3 2016	8	5	0	C	0	3	n/a	n/a	16
Jonquière									
Q3 2017	9	13	3	C	l	1	n/a	n/a	27
Q3 2016	8	4	0	C	0	0	n/a	n/a	12
La Baie									
Q3 2017	4	- 1	2	C	0	0	n/a	n/a	7
Q3 2016	3	0	0	C	0	0	n/a	n/a	3
Remainder of the CMA									
Q3 2017	30	8	0	C	0	0	n/a	n/a	38
Q3 2016	22	4	2	C	0	0	n/a	n/a	28
Saguenay CMA									
Q3 2017	54	29	5	C	I	- 1	n/a	n/a	90
Q3 2016	41	13	2	C	0	3	n/a	n/a	59

Table 1.3: History of Housing Starts of Saguenay CMA 2007 - 2016												
			Owne	ership			D	4-1				
		Freehold			Condominium		Ren	tai				
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*			
2016	190	76	12	0	0	0	16	118	412			
% Change	-7.3	-26.9	-71.4	n/a	n/a	-100.0	n/a	-18.1	-18.4			
2015	205	104	42	10	0	144	505					
% Change	-23.5	-17.5	10.5	-64.3	n/a	-32.1	-24.9					
2014	268	126	38	0	0	28	0	212	672			
% Change	-20.5	-30.8	-48.6	n/a	n/a	-17.6	n/a	-27.4	-26.9			
2013	337	182	74	0	0	34	0	292	919			
% Change	-15.8	-16.5	32.1	n/a	-100.0	-32.0	n/a	-24.9	-17.7			
2012	400	218	56	0	4	50	0	389	1,117			
% Change	-15.8	172.5	-3.4	n/a	n/a	**	n/a	67.7	30.0			
2011	475	80	58	0	0	14	0	232	859			
% Change	25.0	73.9	52.6	n/a	n/a	-50.0	n/a	-9.7	9.7			
2010	380	46	38	0	0	28	0	257	783			
% Change	12.8	**	-58.7	n/a	n/a	16.7	n/a	116.0	34.1			
2009	337	12	92	0	0	24	0	119	584			
% Change	-15.8	100.0	48.4	n/a	n/a	4.3	n/a	-68.5	-32.8			
2008	400	6	62	0	0	23	0	378	869			
% Change	7.2	0.0	21.6	n/a	n/a	-4.2	n/a	116.0	26.9			
2007	373	6	51	0	0	24	0	175	685			

	Table 2: Starts by Submarket and by Dwelling Type Third Quarter 2017												
Single Semi Row Apt. & Other Total													
O3 2017 O3 2016										% Change			
Chicoutimi	10	5	2	2	0	0	8	4	20	- 11	81.8		
Jonquière	4	7	6	10	0	0	6	25	16	42	-61.9		
La Baie	6	4	0	0	0	0	0	0	6	4	50.0		
Remainder of the CMA	emainder of the CMA 46 38 6 4 0 0 2 10 54 52 3.8												
Saguenay CMA	Gaguenay CMA 66 54 14 16 0 0 16 39 96 109 -11.9												

1	Гable 2.		_		t and by ber 20		ng Type	е				
Single Semi Row Apt. & Other Total												
Submarket YTD YTD YTD YTD YTD YTD YTD YTD YTD %												
	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016	Change	
Chicoutimi	24	14	10	12	0	0	23	24	57	50	14.0	
Jonquière	15	25	20	28	0	0	42	41	77	94	-18.1	
La Baie	17	11	0	2	0	0	6	0	23	13	76.9	
Remainder of the CMA	81	79	12	14	0	0	8	14	101	107	-5.6	
Saguenay CMA	137	129	42	56	0	0	79	79	258	264	-2.3	

Table 2.2: S	Table 2.2: Starts by Submarket, by Dwelling Type and by Intended Market Third Quarter 2017													
Row Apt. & Other														
Submarket		Freehold and Rental Freehold and Condominium Rental												
	Q3 2017	Q3 2016	Q3 2017	Q3 2016	Q3 2017	Q3 2016	Q3 2017	Q3 2016						
Chicoutimi	0	0	0	0	2	0	6	4						
Jonquière	0	0	0	0	2	2	4	23						
La Baie	0	0	0	0	0	0	0	0						
Remainder of the CMA 0 0 0 0 2 2 0 8														
Saguenay CMA	0	0	0	0	6	4	10	35						

Table 2.3: S	Table 2.3: Starts by Submarket, by Dwelling Type and by Intended Market  January - September 2017												
Row Apt. & Other													
Submarket		Freehold and Condominium Rental Freehold and Condominium Rental											
	YTD 2017	YTD 2016	YTD 2017	YTD 2016	YTD 2017	YTD 2016	YTD 2017	YTD 2016					
Chicoutimi	0	0	0	0	2	2	21	22					
Jonquière	0	0	0	0	8	2	34	39					
La Baie	0	0 0 0 0 0 6											
Remainder of the CMA	Remainder of the CMA 0 0 0 0 4 6 4 8												
Saguenay CMA	0	0	0	0	14	10	65	69					

Та	Table 2.4: Starts by Submarket and by Intended Market Third Quarter 2017												
Freehold Condominium Rental Total*													
Submarket	Q3 2017	Q3 2016	Q3 2017	Q3 2016	Q3 2017	Q3 2016	Q3 2017	Q3 2016					
Chicoutimi	14	7	0	0	6	4	20	11					
Jonquière	12	19	0	0	4	23	16	42					
La Baie	6	4	0	0	0	0	6	4					
Remainder of the CMA 54 44 0 0 0 8 54 52													
Saguenay CMA													

Та	Table 2.5: Starts by Submarket and by Intended Market  January - September 2017												
Freehold Condominium Rental Total*													
Submarket	YTD 2017	YTD 2016	YTD 2017	YTD 2016	YTD 2017	YTD 2016	YTD 2017	YTD 2016					
Chicoutimi	36	28	0	0	21	22	57	50					
Jonquière	43	55	0	0	34	39	77	94					
La Baie	17	13	0	0	6	0	23	13					
Remainder of the CMA	emainder of the CMA 97 99 0 0 4 8 101 107												
Saguenay CMA													

Tat	Table 3: Completions by Submarket and by Dwelling Type Third Quarter 2017													
Single Semi Row Apt. & Other Total														
Submarket	Q3 2017	Q3 2016	Q3 2017	Q3 2016	Q3 2017	Q3 2016	Q3 2017	Q3 2016	Q3 2017	Q3 2016	% Change			
Chicoutimi	- 11	8	8	6	0	0	34	18	53	32	65.6			
Jonquière	9	8	4	8	0	0	18	10	31	26	19.2			
La Baie	4	3	0	0	16	0	6	0	26	3	**			
Remainder of the CMA	23	8	6	0	0	4	2	42	31	35.5				
Saguenay CMA	42	20	20	16	0	62	30	152	92	65.2				

Tabl	Table 3.1: Completions by Submarket and by Dwelling Type												
January - September 2017													
Single Semi Row Apt. & Other Total													
Submarket	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	%		
	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016	Change		
Chicoutimi	17	14	8	10	0	0	34	36	59	60	-1.7		
Jonquière	15	15	12	16	0	0	52	38	79	69	14.5		
La Baie	21	13	4	2	16	0	10	88	51	103	-50.5		
Remainder of the CMA 68 55 12 10 0 0 25 10 105 75											40.0		
Saguenay CMA	121	97	36	38	16	0	121	172	294	307	-4.2		

Table 3.2: Com	Table 3.2: Completions by Submarket, by Dwelling Type and by Intended Market Third Quarter 2017													
Row Apt. & Other														
Submarket	Freeho Condor		Rer	ntal	Freeho Condor		Rental							
	Q3 2017	Q3 2016	Q3 2017	Q3 2016	Q3 2017	Q3 2016	Q3 2017	Q3 2016						
Chicoutimi	0	0	0	0	0	0	10	18						
Jonquière	0	0	0	0	8	0	10	10						
La Baie	0	0	16	0	0	0	6	0						
Remainder of the CMA	0	0	0	0	0	2	4	0						
Saguenay CMA 0 0 16 0 8 2 30														

Table 3.3: Com	Table 3.3: Completions by Submarket, by Dwelling Type and by Intended Market													
January - September 2017														
Row Apt. & Other														
Submarket	Freeho Condo		Rental		Freeho Condo		Rental							
	YTD 2017	YTD 2016	YTD 2017	YTD 2016	YTD 2017	YTD 2016	YTD 2017	YTD 2016						
Chicoutimi	0	0	0	0	0	6	10	30						
Jonquière	0	0	0	0	8	2	44	36						
La Baie	0	0	16	0	4	2	6	86						
Remainder of the CMA	0	0	0	0	6	8	19	2						
Saguenay CMA	0	0	16	0	18	18	79	154						

Table	Table 3.4: Completions by Submarket and by Intended Market Third Quarter 2017													
Freehold Condominium Rental Total*														
Submarket	Q3 2017	Q3 2016	Q3 2017	Q3 2016	Q3 2017	Q3 2016	Q3 2017	Q3 2016						
Chicoutimi	19	14	0	0	10	18	53	32						
Jonquière	17	16	4	0	10	10	31	26						
La Baie	4	3	0	0	22	0	26	3						
Remainder of the CMA	36	31	0	0	6	0	42	31						
Saguenay CMA	76	64	4	0	48	28	152	92						

Table	Table 3.5: Completions by Submarket and by Intended Market  January - September 2017													
Freehold Condominium Rental Total*														
Submarket	YTD 2017	YTD 2016	YTD 2017	YTD 2016	YTD 2017	YTD 2016	YTD 2017	YTD 2016						
Chicoutimi	25	26	0	4	10	30	59	60						
Jonquière	31	33	4	0	44	36	79	69						
La Baie	29	17	0	0	22	86	51	103						
Remainder of the CMA	80	73	4	0	21	2	105	75						
<b>Saguenay CMA</b> 165 149 8 4 97 154 294														

	Tal	ole 4: /	Absorb		ngle-Do ird Qu			ts by F	Price R	ange			
		Price Ranges											
Submarket	< \$15	0,000	\$150,000 - \$199,999		,	\$200,000 - \$249,999		\$250,000 - \$299,999		000 +	Total	Median Price (\$)	Average Price (\$)
	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)		(Ψ)	11ice (ψ)
Chicoutimi													
Q3 2017	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0	-	-
Q3 2016	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0	-	-
Year-to-date 2017	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0	-	-
Year-to-date 2016	0	0.0	0	0.0	0	0.0	0	0.0	- 1	100.0	- 1	-	-
Jonquière													
Q3 2017	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0	-	-
Q3 2016	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0	-	-
Year-to-date 2017	0	0.0	0	0.0	2	100.0	0	0.0	0	0.0	2	-	-
Year-to-date 2016	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0	-	-
La Baie													
Q3 2017	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0	-	-
Q3 2016	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0	-	-
Year-to-date 2017	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0	-	-
Year-to-date 2016	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0	-	-
Remainder of the CMA													
Q3 2017	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0	-	-
Q3 2016	0	0.0	0	0.0	- 1	100.0	0	0.0	0	0.0	I	-	-
Year-to-date 2017	0	0.0	- 1	50.0	- 1	50.0	0	0.0	0	0.0	2	-	-
Year-to-date 2016	0	0.0	0	0.0	- 1	100.0	0	0.0	0	0.0	I	-	-
Saguenay CMA													
Q3 2017	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0	-	-
Q3 2016	0	0.0	0	0.0	- 1	100.0	0	0.0	0	0.0	I	-	-
Year-to-date 2017	0	0.0	- 1	25.0	3	75.0	0	0.0	0	0.0	4	-	-
Year-to-date 2016	0	0.0	0	0.0	- 1	50.0	0	0.0	- 1	50.0	2	-	-

Source: CMHC (Market Absorption Survey)

Table	Table 4.1: Average Price (\$) of Absorbed Single-detached Units Third Quarter 2017													
Submarket         Q3 2017         Q3 2016         % Change         YTD 2017         YTD 2016         % Change														
Chicoutimi	-	-	n/a	-	-	n/a								
Jonquière	-	-	n/a	-	-	n/a								
La Baie	-	-	n/a	-	-	n/a								
Remainder of the CMA	Remainder of the CMA n/a n/a													
Saguenay CMA	-	-	n/a	-	-	n/a								

Source: CMHC (Market Absorption Survey)

	Table 5:	Centris <sup>®</sup> Re	sidential Ac	tivity for Sag	uenay		
						Last Four	Quarters <sup>3</sup>
	Number of Sales	Number of New Listings	Number of Active Listings	Average Price (\$)	Active Listings to Sales Ratio <sup>2</sup>	Average Price <sup>2</sup> (\$)	Active Listings to Sales Ratio <sup>2</sup>
SINGLE FAMILY*							
Q3 2017	208	441	1,178	183,145	17.0	184,990	15.7
Q3 2016	200	446	1,172	182,211	17.6	180,588	16.2
% Change	4.0	-1.1	0.6	0.5	n/a	2.4	n/a
YTD 2017	723	1,554	1,195	187,355	14.9	n/a	n/a
YTD 2016	745	1,570	1,225	182,996	14.8	n/a	n/a
% Change	-3.0	-1.0	-2.4	2.4	n/a	n/a	n/a
CONDOMINIUMS*							
Q3 2017	13		134				24.0
Q3 2016	21		136				24.4
% Change	-38.1	n/a	-1.2	n/a	n/a	n/a	n/a
YTD 2017	56		135	166,727	21.8	n/a	n/a
YTD 2016	50		138	157,989	24.9	n/a	n/a
% Change	12.0	n/a	-2.2	5.5	n/a	n/a	n/a
PLEX*							
Q3 2017	19	70	191				20.1
Q3 2016	27	72	163				18.4
% Change	-29.6	-2.8	17.4	n/a	n/a		n/a
YTD 2017	85	232	182	189,259	19.2	n/a	n/a
YTD 2016	91	227	171	192,159	16.9	n/a	n/a
% Change	-6.6	2.2	6.4	-1.5	n/a	n/a	n/a
TOTAL							
Q3 2017	241	559	1,506	187,889	18.7	184,674	16.7
Q3 2016	248	577	1, <del>4</del> 73	183,030	17.8	,	17.0
% Change	-2.8	-3.1	2.2	2.7	n/a		n/a
YTD 2017	865	1,956	1,515	187,258	15.8	n/a	n/a
YTD 2016	887	1,967	1,536	182,660	15.6	n/a	n/a
% Change	-2.5	-0.6	-1.4	2.5	n/a	n/a	n/a

 $<sup>^{\</sup>rm I}$  Source: QFREB by the Centris  $^{\rm @}$  system

<sup>&</sup>lt;sup>2</sup> Calculations: CMHC.

<sup>&</sup>lt;sup>3</sup> Weighted average for the last four quarters, to reduce strong variations from one quarter to another and give a clearer trend.

<sup>--</sup> Data not available when there are fewer than 30 sales.

n/a Not applicable.

 $<sup>{}^{*}</sup>$  Refer to Centris  $^{\! ^{^{^{\! @}}}}$  for the definitions.

			Т		Economi		tors					
		_		Thi	rd Quarto	er 2017						
		Inter	rest Rates		NHPI,	СРІ	Saguenay Labour Market					
		P & I Per \$100,000	Mortgag (% I Yr. Term		Total, (Quebec) 2016.12 =100	(Quebec) 2002 =100	Employment SA (,000)	Unemployment Rate (%) SA	Participation Rate (%) SA	Average Weekly Earnings (\$)		
2016	January	561	3.14	4.64	99.4	124.6	76.0	7.8	60.9	829		
	February	561	3.14	4.64	99.5	125.1	75.7	8.7	61.4	825		
	March	561	3.14	4.64	99.6	125.6	74.8	9.2	61.0	826		
	April	561	3.14	4.64	99.6	126.0	73.5	9.9	60.4	825		
	May	561	3.14	4.64	99.6	126.2	72.4	9.7	59.3	824		
	June	561	3.14	4.64	99.6	126.0	71.8	8.9	58.4	822		
	July	567	3.14	4.74	99.7	125.6	72.0	7.0	57.3	832		
	August	567	3.14	4.74	99.7	125.3	71.8	6.8	57.0	850		
	September	561	3.14	4.64	100.0	125.8	73.5	6.6	58.3	851		
	October	561	3.14	4.64	100.0	125.9	73.6	7.0	58.6	836		
	November	561	3.14	4.64	100.0	125.6	74.0	6.9	58.9	834		
	December	561	3.14	4.64	100.0	125.2	72.7	7.3	58.1	843		
2017	January	561	3.14	4.64	100.1	126.2	72.9	7.6	58.5	849		
	February	561	3.14	4.64	100.3	126.6	74.0	6.9	59.0	846		
	March	561	3.14	4.64	100.2	126.7	73.5	6.5	58.3	844		
	April	561	3.14	4.64	100.3	127.0	74.4	6.5	59.1	847		
	May	561	3.14	4.64	100.4	127.1	75.2	6.8	59.9	847		
	June	561	3.14	4.64	100.5	126.7	77.0	7.0	61.4	852		
	July	573	3.14	4.84	100.7	126.7	77.1	6.9	61.4	853		
	August	573	3.14	4.84	100.7	126.7	77.5	6.7	61.6	851		
	September	575	3.09	4.89		127.1	77.5	6.6	61.6	857		
	October											
	November											
	December											

<sup>&</sup>quot;P & I" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)

 $Source: CMHC, adapted from Statistics \ Canada \ (CANSIM), \ Statistics \ Canada \ (CANSIM)$ 

<sup>&</sup>quot;NHPI" means New Housing Price Index

<sup>&</sup>quot;CPI" means Consumer Price Index

<sup>&</sup>quot;SA" means Seasonally Adjusted

### **METHODOLOGY**

### **Starts & Completions Survey Methodology**

The Starts and Completions Survey is conducted by way of site visits which are used to confirm that new units have reached set stages in the construction process. Since most municipalities in the country issue building permits, these are used as an indication of where construction is likely to take place. In areas where there are no permits, reliance has to be placed either on local sources or searching procedures.

The Starts and Completions Survey is carried out monthly in urban areas with population in excess of 50,000, as defined by the 2016 Census. In urban areas with populations of 10,000 to 49,999, all Starts are enumerated in the last month of the quarter (i.e. four times a year, in March, June, September and December). In these centres with quarterly enumeration, Completion activity is modeled based on historical patterns. Monthly Starts and Completions activity in these quarterly locations are statistically estimated at a provincial level for single and multi categories. Centres with populations below 10,000 are enumerated on a sample basis, also in the last month of each quarter (i.e. four times a year, in March, June, September and December).

The Starts and Completions Survey enumerates dwelling units in new structures only, designed for non-transient and year-round occupancy.

Mobile homes are included in the surveys. A mobile home is a type of manufactured house that is completely assembled in a factory and then moved to a foundation before it is occupied.

Trailers or any other movable dwelling (the larger often referred to as a mobile home) with no permanent foundation are excluded from the survey.

Conversions and/or alterations within an existing structure are excluded from the surveys as are seasonal dwellings, such as: summer cottages, hunting and ski cabins, trailers and boat houses; and hostel accommodations, such as: hospitals, nursing homes, penal institutions, convents, monasteries, military and industrial camps, and collective types of accommodation such as: hotels, clubs, and lodging homes.

### **Market Absorption Survey Methodology**

The Market Absorption Survey is carried out in conjunction with the Starts and Completions Survey in urban areas with populations in excess of 50,000. When a structure is recorded as completed, an update is also made as units are sold or rented. The dwellings are then enumerated each month until such time as full absorption occurs.

### STARTS AND COMPLETIONS SURVEY AND MARKET ABSORPTION SURVEY DEFINITIONS

A "dwelling unit", for purposes of the Starts and Completions Survey, is defined as a structurally separate set of self-contained living premises with a private entrance from outside the building or from a common hall, lobby, or stairway inside the building. Such an entrance must be one that can be used without passing through another separate dwelling unit.

A "start", for purposes of the Starts and Completions Survey, is defined as the beginning of construction work on a building, usually when the concrete has been poured for the whole of the footing around the structure, or an equivalent stage where a basement will not be part of the structure.

The number of units "under construction" as at the end of the period shown, takes into account certain adjustments which are necessary for various reasons. For example, after a start on a dwelling has commenced construction may cease, or a structure, when completed, may contain more or fewer dwelling units than were reported at start.

A "completion", for purposes of the Starts and Completions Survey, is defined as the stage at which all the proposed construction work on a dwelling unit has been performed, although under some circumstances a dwelling may be counted as completed where up to 10 per cent of the proposed work remains to be done.

The term "absorbed" means that a housing unit is no longer on the market (i.e. has been sold or rented). This usually happens when a binding contract is secured by a non-refundable deposit and has been signed by a qualified purchaser. The purpose of the Market Absorption Survey is to measure the rate at which units are sold or rented after they are completed, as well as collect prices.

### **DWELLING TYPES**

A "Single-Detached" dwelling (also referred to as "Single") is a building containing only one dwelling unit, which is completely separated on all sides from any other dwelling or structure. Includes link homes, where two units may share a common basement wall but are separated above grade. Also includes cluster-single developments.

A "Semi-Detached (Double)" dwelling (also referred to as "Semi") is one of two dwellings located side-by-side in a building, adjoining no other structure and separated by a common or party wall extending from ground to roof.

A "**Row (Townhouse)**" dwelling is a one family dwelling unit in a row of three or more attached dwellings separated by a common or party wall extending from ground to roof.

The term "**Apartment and other**" includes all dwellings other than those described above, including structures commonly known as stacked townhouses, duplexes, triplexes, double duplexes and row duplexes.

### INTENDED MARKET

The "intended market" is the tenure in which the unit is being marketed. This includes the following categories:

Freehold: A residence where the owner owns the dwelling and lot outright.

**Condominium (including Strata-Titled):** An individual dwelling which is privately owned, but where the building and/or the land are collectively owned by all dwelling unit owners. A condominium is a form of ownership rather than a type of house.

Rental: Dwelling constructed for rental purposes regardless of who finances the structure.

### GEOGRAPHICAL TERMS

A census metropolitan area (CMA) or a census agglomeration (CA) is formed by one or more adjacent municipalities centred on a population centre (known as the core). A CMA must have a total population of at least 100,000 of which 50,000 or more must live in the core based on adjusted data from the previous Census of Population Program. A CA must have a core population of at least 10,000 also based on data from the previous Census of Population Program. To be included in the CMA or CA, other adjacent municipalities must have a high degree of integration with the core, as measured by commuting flows derived from data on place of work from the previous Census Program.

A "Rural" area, for the purposes of this publication, is a centre with a population less than 10,000.

2017 data based on 2016 Census Definitions. 2012-2016 data based on 2011 Census Definitions. 2007-2011 data based on 2006 Census Definitions.

### CMHC HELPS CANADIANS MEET THEIR HOUSING NEEDS.

Canada Mortgage and Housing Corporation (CMHC) has been helping Canadians meet their housing needs for more than 70 years. As Canada's authority on housing, we contribute to the stability of the housing market and financial system, provide support for Canadians in housing need, and offer unbiased housing research and advice to Canadian governments, consumers and the housing industry. Prudent risk management, strong corporate governance and transparency are cornerstones of our operations.

For more information, visit our website at www.cmhc.ca or follow us on Twitter, LinkedIn, Facebook and YouTube.

You can also reach us by phone at 1-800-668-2642 or by fax at 1-800-245-9274. Outside Canada call 613-748-2003 or fax to 613-748-2016.

Canada Mortgage and Housing Corporation supports the Government of Canada policy on access to information for people with disabilities. If you wish to obtain this publication in alternative formats, call 1-800-668-2642.

The Market Analysis Centre's (MAC) electronic suite of national standardized products is available for free on CMHC's website. You can view, print, download or subscribe to future editions and get market information e-mailed automatically to you the same day it is released. It's quick and convenient! Go to <a href="https://www.cmhc.ca/en/hoficlincl/homain">www.cmhc.ca/en/hoficlincl/homain</a>

For more information on MAC and the wealth of housing market information available to you, visit us today at <a href="https://www.cmhc.ca/housingmarketinformation">www.cmhc.ca/housingmarketinformation</a>

To subscribe to printed editions of MAC publications, call 1-800-668-2642.

©2017 Canada Mortgage and Housing Corporation. All rights reserved. CMHC grants reasonable rights of use of this publication's content solely for personal, corporate or public policy research, and educational purposes. This permission consists of the right to use the content for general reference purposes in written analyses and in the reporting of results, conclusions, and forecasts including the citation of limited amounts of supporting data extracted from this publication. Reasonable and limited rights of use are also permitted in commercial publications subject to the above criteria, and CMHC's right to request that such use be discontinued for any reason.

Any use of the publication's content must include the source of the information, including statistical data, acknowledged as follows:

Source: CMHC (or "Adapted from CMHC," if appropriate), name of product, year and date of publication issue.

Other than as outlined above, the content of the publication cannot be reproduced or transmitted to any person or, if acquired by an organization, to users outside the organization. Placing the publication, in whole or part, on a website accessible to the public or on any website accessible to persons not directly employed by the organization is not permitted. To use the content of any CMHC Market Analysis publication for any purpose other than the general reference purposes set out above or to request permission to reproduce large portions of, or entire CMHC Market Analysis publications, please complete the CMHC Copyright request form and email it to CMHC's Canadian Housing Information Centre at <a href="mailto:chic@cmhc.ca">chic@cmhc.ca</a>. For permission, please provide CHIC with the following information: Publication's name, year and date of issue.

Without limiting the generality of the foregoing, no portion of the content may be translated from English or French into any other language without the prior written permission of Canada Mortgage and Housing Corporation.

The information, analyses and opinions contained in this publication are based on various sources believed to be reliable, but their accuracy cannot be guaranteed. The information, analyses and opinions shall not be taken as representations for which Canada Mortgage and Housing Corporation or any of its employees shall incur responsibility.

# Housing market intelligence you can count on

### FREE REPORTS AVAILABLE ON-LINE

Local, regional and national analysis and data pertaining to current market conditions and future-oriented trends.

- Canadian Housing Statistics
- Condominium Owners Report
- Housing Information Monthly
- Housing Market Assessment
- Housing Market Insight
- Housing Now Tables
- Housing Market Outlook, Canada
- Housing Market Outlook, Highlight Reports Regional and Northern
- Housing Market Outlook, Canada and Major Centres
- Housing Market Tables: Selected South Central Ontario Centres
- Preliminary Housing Starts Data
- Rental Market Reports, Canada and Provincial Highlights
- Rental Market Reports, Major Centres
- Residential Construction Digest, Prairie Centres
- Seniors' Housing Reports

### FREE DATA TABLES AVAILABLE ON-LINE

- Housing Construction Activity by Municipality
- Comprehensive Rental Market Survey Tables
- Comprehensive New Home Construction Tables

### Get the market intelligence you need today!

Click www.cmhc.ca/housingmarketinformation to view, download or subscribe.

CMHC's Market Analysis Centre provides a wealth of local, regional, and national data, information, and analysis through its suite of reports, data tables, and interactive tools.

- Forecasts and Analysis –
   Future-oriented information about local, regional and national housing trends.
- Statistics and Data –
   Information on current housing market activities starts, rents, vacancy rates and much more.

### HOUSING MARKET INFORMATION PORTAL!

The housing data you want, the way you want it.

- Information in one central location
- Quick and easy access
- Neighbourhood level data

cmhc.ca/hmiportal

