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CANADA MORTGAGE AND HOUSING CORPORATION

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"While mortgage debt continued to grow, mortgagors in Peterborough did not show signs of financial distress during the 2012-2016 period. Trends in non-mortgage debt raise some concern, as increases in delinquencies for credit cards and car loans came almost exclusively from the consumers without a mortgage during 2016 when compared to 2015."



Olga Golozub Market Analyst Peterborough, Ontario

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Mortgage and Consumer Credit Trends in Peterborough CMA

Highlights

- Between 2012 and 2016, mortgagors¹ did not show signs of financial distress, as mortgage delinquencies remained muted and the debt service ratio declined.
- The population aged 25 to 34, which includes many first-time buyers, acted cautiously during the 2012-2016 period. Fewer of them took on a mortgage and the growth in mortgage debt per mortgagor was slower than for most other age groups.
- Seniors are holding more mortgage debt. The number of people over 65 with mortgages increased much faster than the population in this age group. Also, the increase in the average mortgage debt per mortgagor aged over 74 was the second highest among all age groups during the 2012-2016 period, which may make them more vulnerable to an interest rate increase.
- Borrowers without mortgages experienced some difficulties, since the increase in delinquencies for credit cards and car loans came almost exclusively from consumers without mortgages during 2016 when compared to 2015.

Introduction

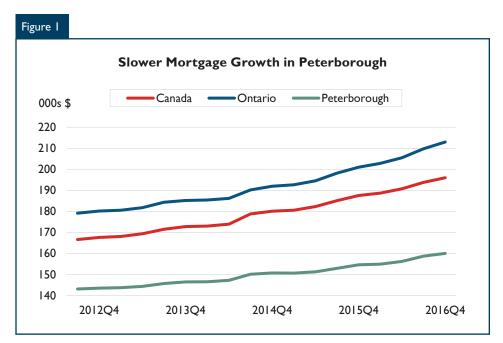
For the first time in Canadian history total household credit surpassed \$2 trillion² at the end of 2016. Households' borrowing behaviour continues to remain an area of interest to policy makers and government officials³. The purpose of this report is to profile the debt borrowing in Peterborough Census Metropolitan Area⁴ (CMA) by focusing on mortgage and non-mortgage debts held by various age groups⁵. The analysis⁶ is based on data provided to CMHC by the credit rating agency Equifax Canada⁷.



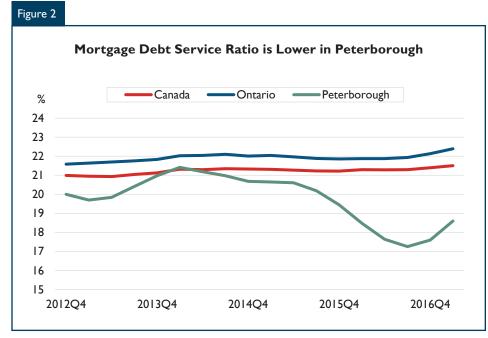


Mortgage Holders are Not Showing Signs of Financial Distress

- The average mortgage in Peterborough increased by almost 12% from \$143,000 at the end of 2012 to \$160,000 by the end of 2016. During the same period, it grew by 17 and 18% in Canada and Ontario respectively (Figure I). To understand whether this level of debt is concerning, it is worth looking at the ability of mortgagors to service their debt.
- The ability to service mortgage debt depends on mortgagors' income. The assumption was made that the average income of people in the labour force is the same as the average income of mortgagors. A higher average number of mortgagors per mortgage in Peterborough than in Ontario or Canada raised the income supporting each mortgage and reduced the mortgage debt service ratio⁸ (DSR). The DSR was relatively stable at the national and provincial levels. It was more volatile in Peterborough9, but generally lower than the Ontario and Canadian levels (Figure 2).



Source: Equifax



Source: CMHC calculations using Equifax and Statistics Canada data from the Labour Force Survey

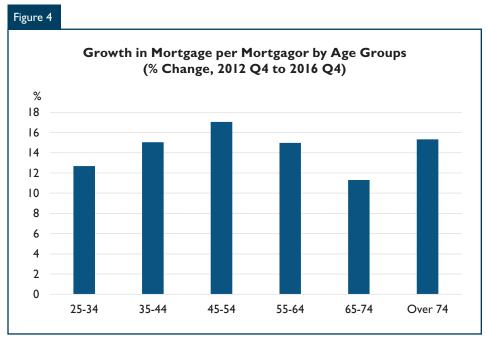
- On average, at the end of 2016 there were 1.4 mortgagors per mortgage (Figure 3). During 2012-2016 period, mortgagors younger than 35 years old were more likely to share the mortgage with co-signers. Mortgagors under 35 held a relatively large share of new mortgages¹⁰ in Canada, Ontario and Peterborough, which kept the average number of mortgagors per new mortgage higher than for existing mortgages.
- Consistent with rising housing prices, the average new mortgage in Peterborough rose 28% from \$175,000 at the end of 2012 to \$224,000 by the end of 2016.
- The average monthly payment for new mortgages rose more modestly from \$1,070 at the end of 2012 to \$1,180 in 2016, as the impact of rising prices was partly offset by declining mortgage rates during the period.

Seniors Carrying More Mortgage Debt

■ The data suggest that the population aged 25 to 34, which includes many first-time buyers, acted cautiously. Fewer of them took on a mortgage and the growth in the mortgage debt per mortgagor was the second lowest among age groups. Between 2012 and 2016 the population in this age group grew by 15%11, the second highest increase among all age groups, but the number of mortgagors did not increase as rapidly (Figure 4).



Source: Equifax

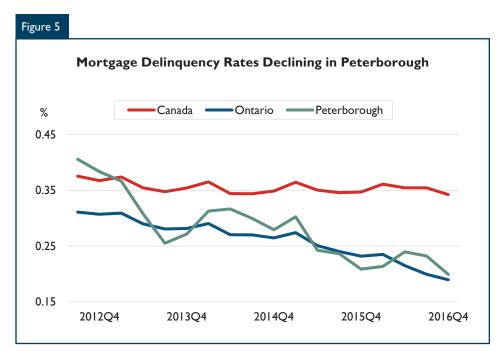


Source: CMHC calculations using Equifax data

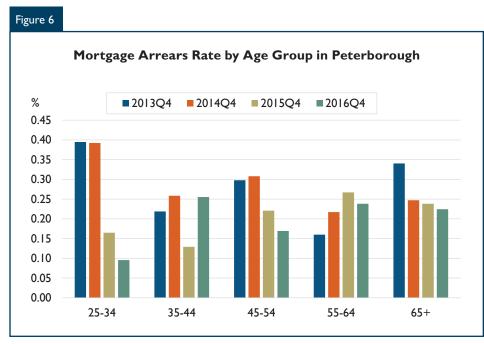
By contrast, the number of mortgagors aged 65-74 and older than 74 increased much faster than the population in their respective age groups, implying greater willingness to carry a mortgage. The increase in the average mortgage per mortgagor was the lowest among age groups for the 65-74 year olds, but mortgagors aged 74 and over had the second highest increase. At the same time, the number of mortgagors per mortgage for the over 74 age group was higher than average. One explanation for this pattern might be that some mortgagors in this age group are acting as co-signers on a mortgage agreement with their children or grandchildren.

Mortgage Delinquencies Remained Muted

- The share of mortgages in arrears in Peterborough remained low during the 2012-2016 period. At the national level, delinquencies remained mostly steady at 0.35% during the same time period. In Ontario and Peterborough delinquencies trended lower, which signaled an improved performance in servicing mortgage debt (Figure 5).
- A stronger labour market was a factor allowing more households to service their mortgages in a timely manner. Between the end of 2012 and through 2016 employment was growing in both Ontario and Canada and at a slightly faster rate in Ontario. Peterborough experienced a strong recovery in employment in 2013 which contributed to the decline in mortgage arrears throughout this period.



Source: Equifax

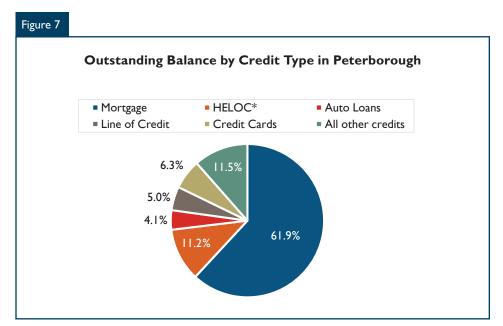


Source: Equifax

 When mortgage delinquencies in Q4 2016 were compared to the same quarter of the previous years in the 2013-2016 period, a downward trend among 25-34 and 45-54 age groups was evident (Figure 6). The proportion of arrears for mortgagors older than 65 declined slightly.

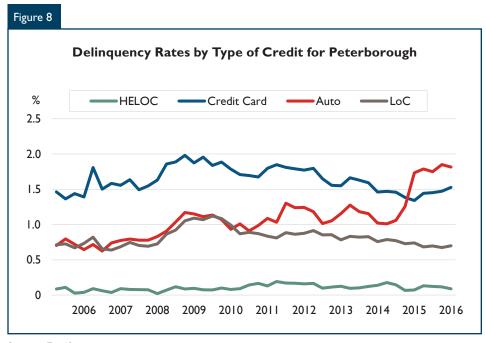
Slower Growth in Non-Mortgage Debt

- At the end of 2016, non-mortgage debt¹² accounted for 38.1% of the total debt in Peterborough, down from 42.2% in 2012. The shift implies that non-mortgage debt was growing at a slower rate than mortgage debt, which in nominal terms accounted for 61.9% of the total debt in Peterborough (Figure 7).
- Delinquency rates have been trending upward in auto loans since late 2014 and after years of decline, delinquency rates in credit cards started to inch up quarter after quarter during 2016 (Figure 8). This suggest that some consumers began to experience difficulty meeting their monthly obligations.



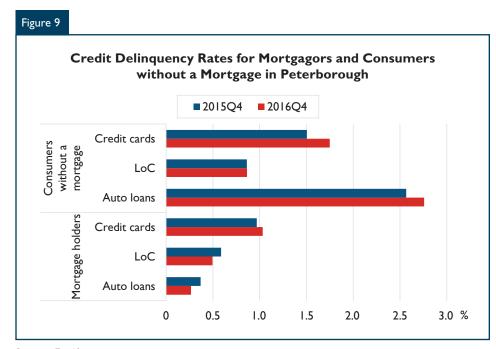
Source: Equifax

*HELOC - Home equity line of credit



Source: Equifax

Increases in delinquencies for credit cards and car loans came almost exclusively from consumers without a mortgage in Q4 2016 when compared to Q4 2015 (Figure 9). The average credit score of consumers without a mortgage deteriorated during 2015-2016 periods, while the average credit score of consumers with a mortgage has been on an upward trend since early 2014. An increased number of auto loans provided to consumers with lower credit scores has contributed to a sizable growth in auto loan delinquency rates.



Source: Equifax

ENDNOTES

- A mortgagor is a consumer with a mortgage. A mortgagee is the lender. The mortgagee will acquire a property if the mortgagor cannot repay a loan.
- ² Statistics Canada. CANSIM Table 176-0032 Credit measures, Bank of Canada. Last updated February 24, 2017.
- ³ "We are getting at the overall concern around family indebtedness and a sense that we recognize that Canadians are relatively highly indebted," Remarks by Bill Morneau, Finance Minister, in an interview to the "Globe and Mail", Oct. 3, 2016. "Years of low interest rates have, by design, encouraged growth in household credit, leaving many highly indebted. In Canada, average household debt is around 165% of disposable income." Remarks by Carolyn Wilkins, Bank of Canada Senior Deputy Governor, Sept. 14, 2016. "I encouraged the (Canadian) government to remain vigilant against vulnerabilities in the housing sector." Christine Lagarde, Managing Director of the International Monetary Fund (IMF), Sept. 14, 2016
- ⁴ Any reference to Peterborough is a reference to Peterborough CMA, which includes the City of Peterborough, Cavan-Monaghan, Douro-Dummer, Otonabee-South Monaghan and Selwyn Townships.
- ⁵ Equifax mortgage data is available beginning mid-2012, while other credit information is available from 2006.
- ⁶ The analysis does not take into account household assets.
- Data are based on information reported to Equifax and covers approximately 85% of the market. Coverage can vary by type of credit, time period and geography.
- ⁸ The debt service ratio was calculated as the monthly mortgage payment divided by monthly income. Monthly income is based on the underlying trend in average weekly earnings (Statistics Canada CANSIM Table 282-007I) multiplied by the number of mortgagors per mortgage.
- ⁹ Income data in Peterborough tend to be volatile since they are based on a survey of relatively small sample.
- ¹⁰ New mortgages include newly issued mortgages as well as mortgages renewed or refinanced with a new lender. The data may or may not include loans that are refinanced or renewed with the same lender, depending on how each financial institution is reporting.
- ¹¹ Statistics Canada. Table 051-0056 Estimates of population by census metropolitan area, sex and age group for July I, based on the Standard Geographical Classification (SGC) 2011, annual (persons). CANSIM. Last updated March 7, 2017.
- ¹² Non-mortgage debt includes credit cards, auto loans, student loans, installment loans, revolving loans and secured and unsecured lines of credit.

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