### HOUSING MARKET INFORMATION

## HOUSING NOW TABLES

St. Catharines-Niagara CMA

Date Released: Fourth Quarter 2017







### **Publication Update!**

CMHC's Market Analysis Centre (MAC) is currently undertaking a review of its products suite in order to better serve our clients. Some of CMHC's products are being revamped and other new products are in the planning stages.

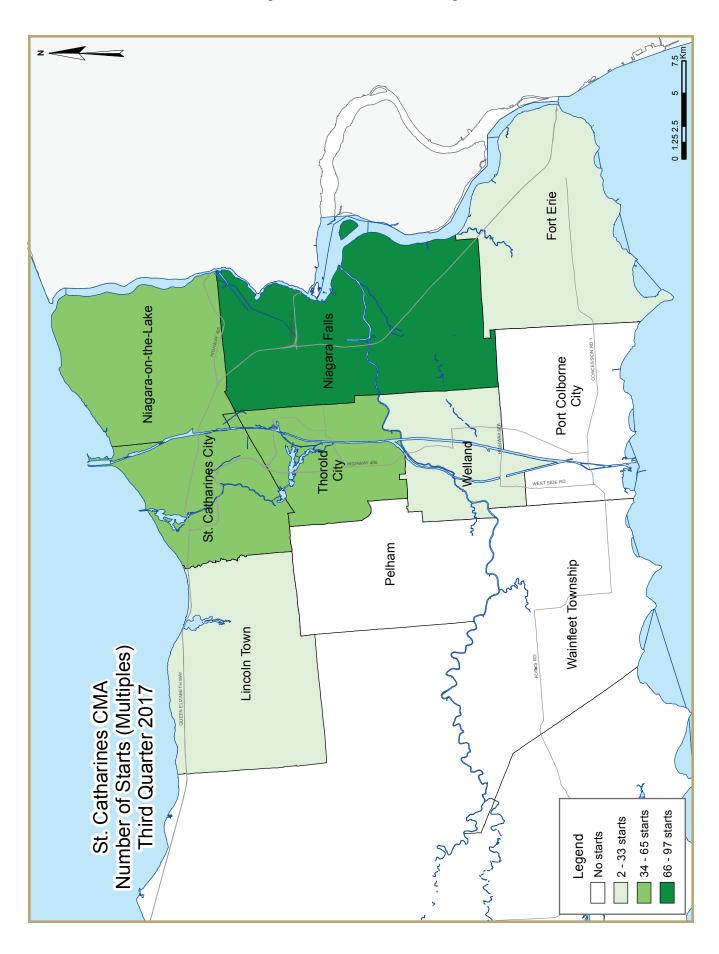
As a result, the **Housing Now** report has become the **Housing Now Tables** and will continue to deliver timely statistics on housing market conditions across Canada, including data on housing starts, completions, mortgage rates, new home prices, absorption rates and economic indicators.

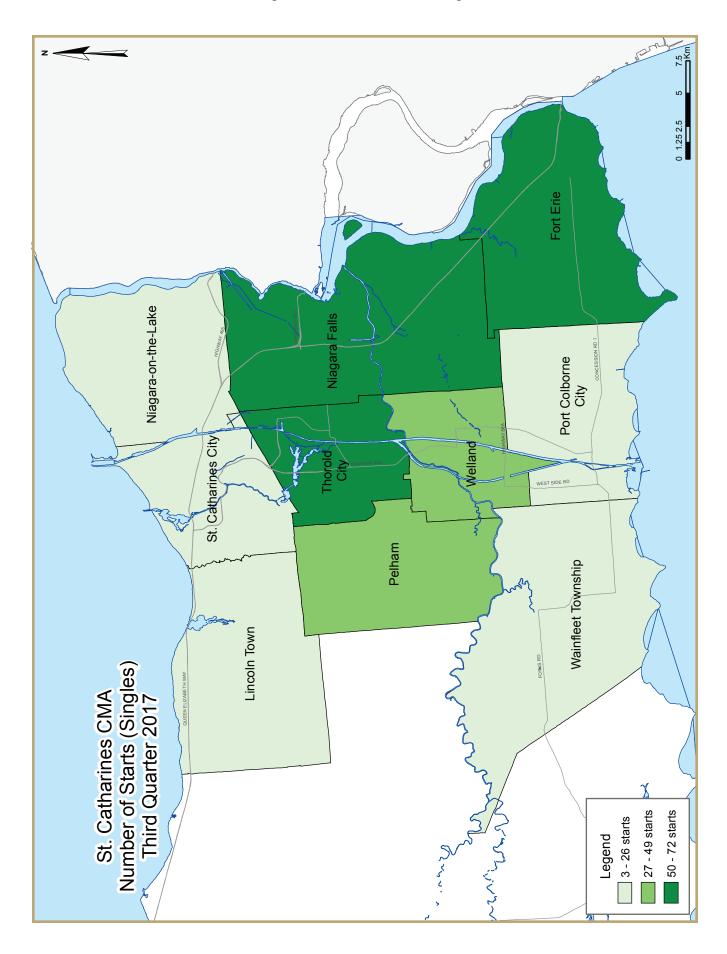
In addition, CMHC will be launching a new publication named the **Housing Market Insight**. This publication will provide insights, analysis and information to support informed decision making within the housing and housing finance sectors. The **Housing Market Insight** will be released shortly.

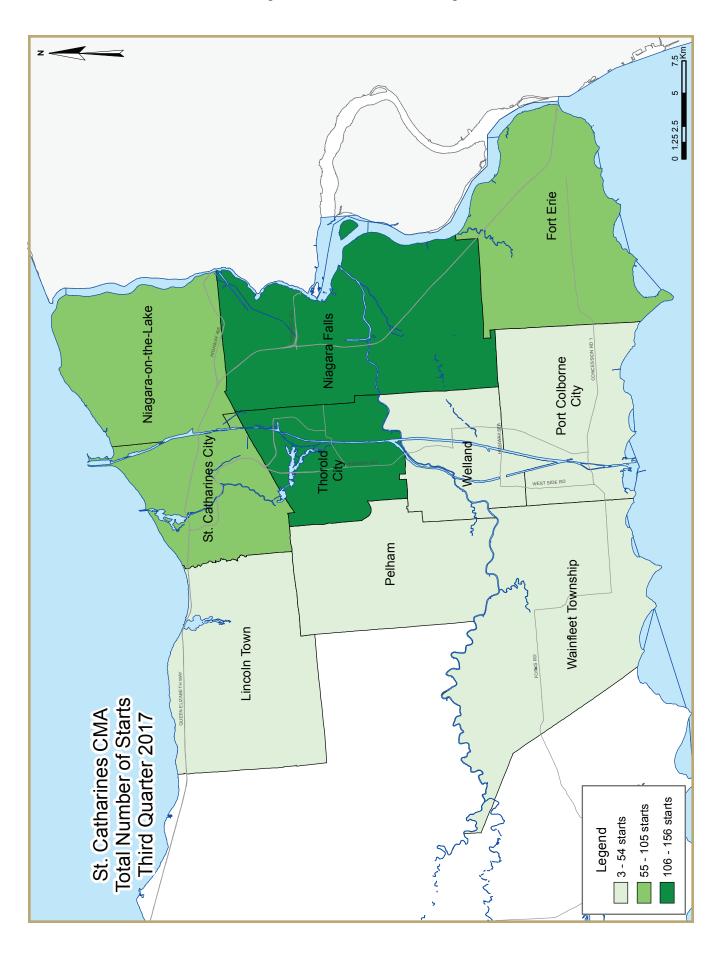
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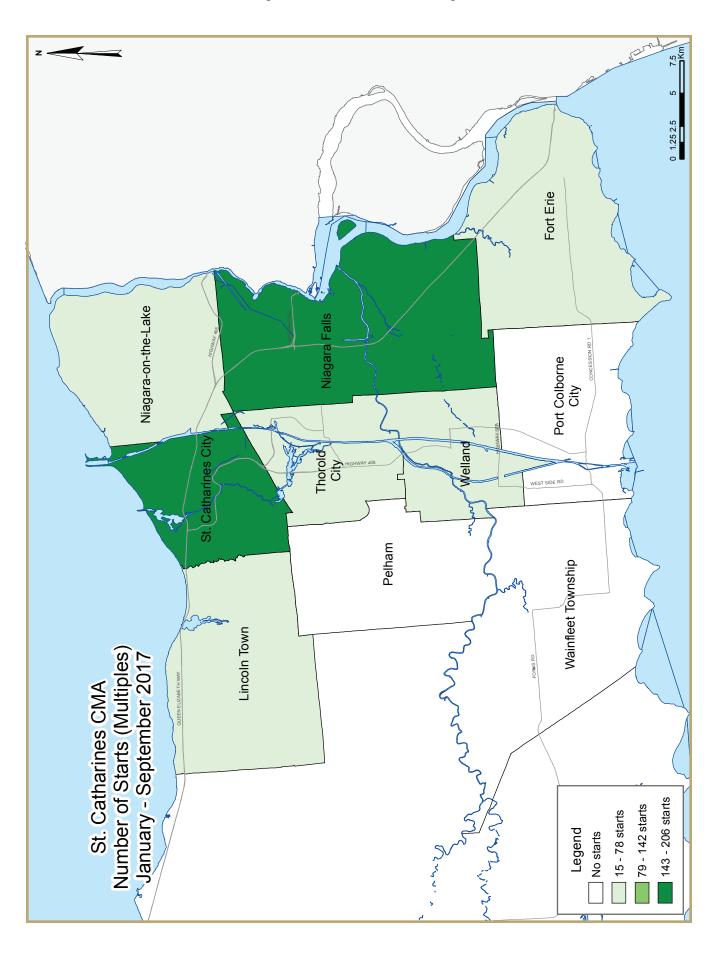
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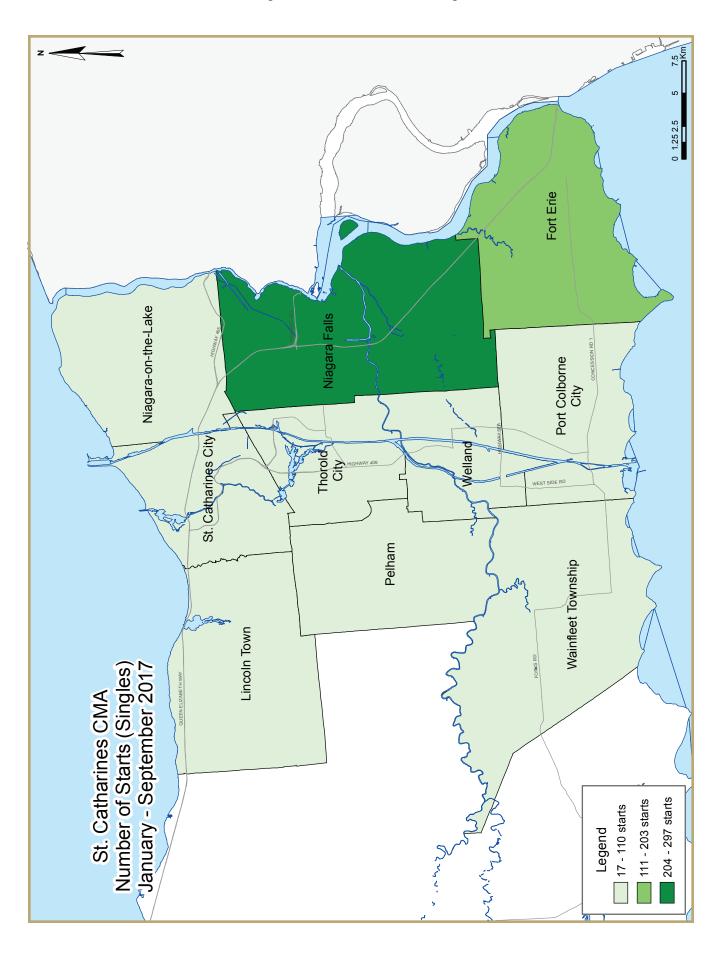


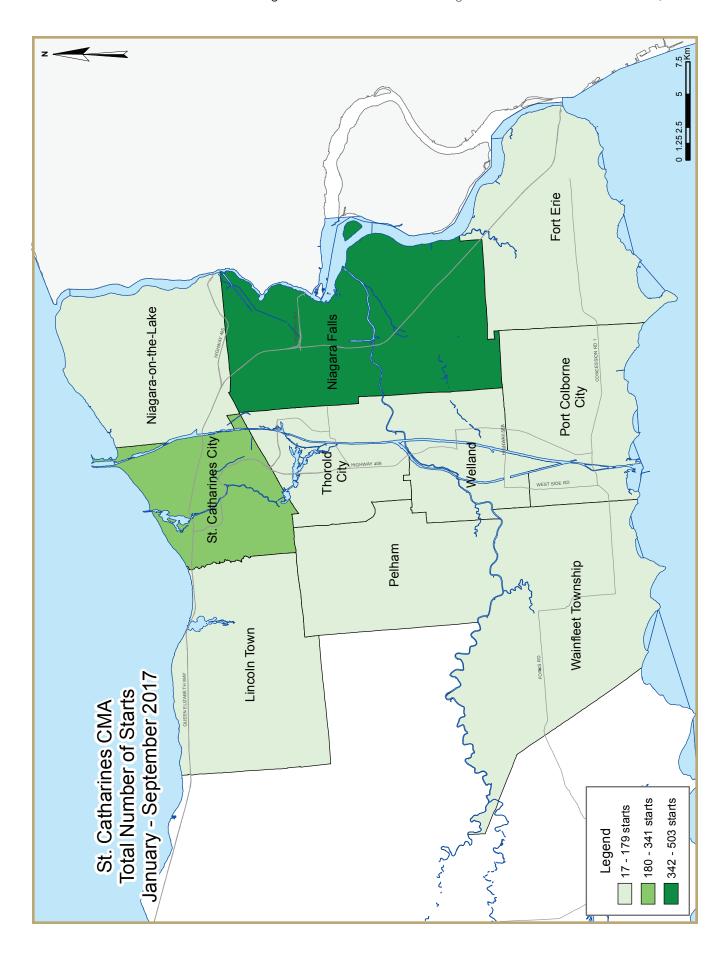












### HOUSING NOW REPORT TABLES

### Available in ALL reports:

- I Housing Starts (SAAR and Trend)
- 1.1 Housing Activity Summary of CMA
- Starts by Submarket and by Dwelling Type Current Month or Quarter
- 2.1 Starts by Submarket and by Dwelling Type Year-to-Date
- 3 Completions by Submarket and by Dwelling Type Current Month or Quarter
- 3.1 Completions by Submarket and by Dwelling Type Year-to-Date
- 4 Absorbed Single-Detached Units by Price Range

### **Available in SELECTED Reports:**

- 1.2 Housing Activity Summary by Submarket
- 1.3 History of Housing Activity (once a year)
- 2.2 Starts by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 2.3 Starts by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 2.4 Starts by Submarket and by Intended Market Current Month or Quarter
- 2.5 Starts by Submarket and by Intended Market Year-to-Date
- 3.2 Completions by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 3.3 Completions by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 3.4 Completions by Submarket and by Intended Market Current Month or Quarter
- 3.5 Completions by Submarket and by Intended Market Year-to-Date
- 4.1 Average Price (\$) of Absorbed Single-Detached Units
- 5 MLS® Residential Activity
- 6 Economic Indicators

### **SYMBOLS**

- n/a Not applicable
- \* Totals may not add up due to co-operatives and unknown market types
- \*\* Percent change > 200%
- Nil
- -- Amount too small to be expressed
- SA Monthly figures are adjusted to remove normal seasonal variation

	Table I:	Housing	Starts (S	AAR and	Trend)			
		Third	Quarter	2017				
St Catharines-Niagara CMA	Anr	nual	٢	1onthly SAA	R		Trend <sup>2</sup>	
	2015	2016	July 2017	Aug. 2017	Sept. 2017	July 2017	Aug. 2017	Sept. 2017
Single-Detached	1,002	1,438	1,215	1,155	975	1,435	1,351	1,255
Multiples	735	519	1,128	708	1,020	842	852	918
Total	1,737	1,957	2,343	1,863	1,995	2,277	2,203	2,173
	Quarter	ly SAAR		Actual			YTD	
	2017 Q2	2017 Q3	2016 Q3	2017 Q3	% change	2016 Q3	2017 Q3	% change
Single-Detached	1,469	1,331	460	340	-26.1%	1,079	927	-14.1%
Multiples	882	1,056	159	238	49.7%	427	574	34.4%
Total	2,351	2,387	619	578	-6.6%	1,506	1,501	-0.3%

Source: CMHC

Census Metropolitan Area

 $<sup>^2</sup>$  The trend is a six-month moving average of the monthly seasonally adjusted annual rates (SAAR) Detailed data available upon request

Tabl	e I.Ia: Ho	using Ac	tivity S <u>ur</u>	nmary <u>o</u> i	f the Ni <u>a</u> g	ara Regi	on		
		_	ird Quar	_					
			Owne	rship					
		Freehold		C	Condominium		Ren	tal	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
STARTS									
Q3 2017	343	58	153	2	71	2	0	5	634
Q3 2016	498	64	76	3	6	120	6	11	784
% Change	-31.1	-9.4	101.3	-33.3	**	-98.3	-100.0	-54.5	-19.1
Year-to-date 2017	948	92	424	12	157	2	6	7	1,648
Year-to-date 2016	1,184	98	205	4	44	167	13	27	1,742
% Change UNDER CONSTRUCTION	-19.9	-6.1	106.8	200.0	**	-98.8	-53.8	-74.1	-5.4
Q3 2017	1,072	112	672	7	176	458	9	75	2,581
Q3 2016	1,181	102	494	6	123	209	6	96	2,217
% Change	-9.2	9.8	36.0	16.7	43.1	119.1	50.0	-21.9	16.4
COMPLETIONS									
Q3 2017	399	28	128	7	86	П	2	5	666
Q3 2016	304	34	92	- 1	57	0	22	134	644
% Change	31.3	-17.6	39.1	**	50.9	n/a	-90.9	-96.3	3.4
Year-to-date 2017	1,140	80	271	9	115	22	9	34	1,680
Year-to-date 2016	840	68	218	- 1	115	0	43	140	1,425
% Change	35.7	17.6	24.3	**	0.0	n/a	-79.1	-75.7	17.9
COMPLETED & NOT ABSORE	BED								
Q3 2017	24	3	3	0	0	0	n/a	n/a	30
Q3 2016	54	12	30	I	- 1	0	n/a	n/a	98
% Change	-55.6	-75.0	-90.0	-100.0	-100.0	n/a	n/a	n/a	-69.4
ABSORBED									
Q3 2017	401	33	143	8	87	П	n/a	n/a	683
Q3 2016	276	31	91	2	56	0	n/a	n/a	456
% Change	45.3	6.5	57.1	**	55.4	n/a	n/a	n/a	49.8
Year-to-date 2017	1,092	84	298	10	112	22	n/a	n/a	1,618
Year-to-date 2016	805	66	217	3	100	- 1	n/a	n/a	1,192
% Change	35.7	27.3	37.3	**	12.0	**	n/a	n/a	35.7

Table I.II	o: Housing	•	/ Summa ird Quar	_	Catharine	es-Niagar	a CMA		
			Owne						
		Freehold	Owne	- F	Condominium	1	Ren	tal	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
STARTS									
Q3 2017	338	38	122	2	71	2	0	5	578
Q3 2016	457	64	76	3	2	0	6	11	619
% Change	-26.0	-40.6	60.5	-33.3	**	n/a	-100.0	-54.5	-6.6
Year-to-date 2017	913	70	334	12	157	2	6	7	1,501
Year-to-date 2016	1,075	98	205	4	37	47	13	27	1,506
% Change	-15.1	-28.6	62.9	200.0	**	-95.7	-53.8	-74.1	-0.3
UNDER CONSTRUCTION									
Q3 2017	1,046	92	516	7	153	35	9	75	1,933
Q3 2016	1,110	100	411	6	115	89	6	96	1,933
% Change	-5.8	-8.0	25.5	16.7	33.0	-60.7	50.0	-21.9	0.0
COMPLETIONS									
Q3 2017	378	26	128	7	86	11	2	5	643
Q3 2016	259	34	89	1	54	0	22	134	593
% Change	45.9	-23.5	43.8	**	59.3	n/a	-90.9	-96.3	8.4
Year-to-date 2017	1,057	78	271	9	111	22	9	34	1,591
Year-to-date 2016	750	68	215	1	96	0	43	140	1,313
% Change	40.9	14.7	26.0	**	15.6	n/a	-79.1	-75.7	21.2
COMPLETED & NOT ABSORB	ED								
Q3 2017	23	3	3	0	0	0	n/a	n/a	29
Q3 2016	50	12	8	1	1	0	n/a	n/a	72
% Change	-54.0	-75.0	-62.5	-100.0	-100.0	n/a	n/a	n/a	-59.7
ABSORBED									
Q3 2017	397	33	136	8	87	П	n/a	n/a	672
Q3 2016	262	31	91	2	56	0	n/a	n/a	442
% Change	51.5	6.5	49.5	**	55.4	n/a	n/a	n/a	52.0
Year-to-date 2017	1,078	83	276	10	112	22	n/a	n/a	1,581
Year-to-date 2016	770	66	217	2	100	- 1	n/a	n/a	1,156
% Change	40.0	25.8	27.2	**	12.0	**	n/a	n/a	36.8

	Table 1.2:	Housing	Activity	Summar	y by Subr	narket			
		Th	ird Quar	ter 2017					
			Owne	ership			_		
		Freehold			Condominium	1	Ren	tal	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
STARTS									
St. Catharines City									
Q3 2017	16	6	12	0	17	2	0	5	58
Q3 2016	12	8	8	- 1	2	0	6	2	39
Niagara Falls									
Q3 2017	58	26	66	1	5	0	0	0	156
Q3 2016	232	2	19	0	0	0	0	9	262
Welland									
Q3 2017	42	0	11	0	0	0	0	0	53
Q3 2016	17	0	20	0	0	0	0	0	37
Lincoln Town									
Q3 2017	14	2	0	- 1	0	0	0	0	17
Q3 2016	15	0		2	0	0	0	0	17
Fort Erie									
Q3 2017	55	2	0	0	0	0	0	0	57
Q3 2016	37	4		0	0	0	0	0	41
Niagara-on-the-Lake									
Q3 2017	20	0	0	0	49	0	0	0	69
Q3 2016	45	24	0	0	0	0	0	0	69
Pelham						-			
Q3 2017	46	0	0	0	0	0	0	0	46
Q3 2016	43	2		0	0	0	0	0	52
Port Colborne									
Q3 2017	12	0	0	0	0	0	0	0	12
Q3 2016	12	0		0	0	0	0	0	12
Thorold City		-	-	-	-	-	-	-	. –
Q3 2017	72	2	33	0	0	0	0	0	107
Q3 2016	32	24		0	0	0	0	0	78
Wainfleet Township				-	-	-	-	-	
Q3 2017	3	0	0	0	0	0	0	0	3
Q3 2016	12	0		0		0		0	12
St. Catharines-Niagara CMA		-		-	-	-		-	
Q3 2017	338	38	122	2	71	2	0	5	578
Q3 2016	457	64		3	2	0		- 11	619
Grimsby	.01	<b>V</b> .			_	-			5.7
Q3 2017	3	0	31	0	0	0	0	0	34
Q3 2016	7	0		0	4	120		0	131
West Lincoln	,		- i			0		Ĭ	
Q3 2017	2	20	0	0	0	0	0	0	22
Q3 2016	34	0		0	0	0		0	34
Niagara Region	31			U	U		U	Ů	31
Q3 2017	343	58	153	2	71	2	0	5	634
Q3 2016	498	64		3		120		11	784
20 2010	770	7	70	J	U	120	U	11	707

	Table 1.2:	Housing	Activity	Summar	y by Subr	narket_			
			ird Quar						
			Owne						
		Freehold			Condominium		Ren	tal	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and	Apt. & Other	Total*
UNDER CONSTRUCTION							Row		
St. Catharines City									
Q3 2017	52	22	65	2	85	29	5	28	288
Q3 2017	61	16	27	2	31	27	2	25	191
Niagara Falls	01	10	21	2	31	21	2	23	171
Q3 2017	317	34	232	0	3	0	0	47	633
Q3 2016	502	8	217	2	68	0	0	56	853
Welland	302	J	217	2	00	U	Ū	30	033
Q3 2017	105	4	30	0	3	0	0	0	142
Q3 2016	59	2		0	6	3	0	0	111
Lincoln Town	37	Z	71	U	U	J	Ū		111
Q3 2017	43	2	57	5	5	0	0	0	112
Q3 2016	24	2		2	0	0	0	0	28
Fort Erie	21		Ü		J	J	J	Ĭ	20
Q3 2017	165	10	25	0	0	0	4	0	204
Q3 2016	119	6	6	0	0	0	4	- i	136
Niagara-on-the-Lake	117	J	U	J	U	J	,		130
Q3 2017	68	2	3	0	55	6	0	0	134
Q3 2016	151	32	22	0	10	22	0	0	237
Pelham	131	32		J	10		J	Ĭ	257
Q3 2017	100	2	18	0	2	0	0	0	122
Q3 2016	81	2	-	0	0	0	0	0	115
Port Colborne	01		32		J	J	J	Ĭ	113
Q3 2017	33	0	0	0	0	0	0	0	33
Q3 2016	18	0	0	0	0	0	0	0	18
Thorold City		-		•		·			
Q3 2017	120	16	86	0	0	0	0	0	222
Q3 2016	64	32	66	0	0	37	0	14	213
Wainfleet Township									
Q3 2017	43	0	0	0	0	0	0	0	43
Q3 2016	31	0	0	0	0	0	0	0	31
St. Catharines-Niagara CMA									
Q3 2017	1,046	92		7		35	9	75	1,933
Q3 2016	1,110	100	411	6	115	89	6	96	1,933
Grimsby									
Q3 2017	8	0		0		423		0	610
Q3 2016	11	2	83	0	4	120	0	0	220
West Lincoln									
Q3 2017	18	20		0		0		0	38
Q3 2016	60	0	0	0	4	0	0	0	64
Niagara Region									
Q3 2017	1,072	112		7		458		75	2,581
Q3 2016	1,181	102	494	6	123	209	6	96	2,217

	Table 1.2:				y by Subr	narket			
		Th	ird Quar	ter 2017					
			Owne	rship			_		
		Freehold			Condominium	1	Ren	tal	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
COMPLETIONS									
St. Catharines City									
Q3 2017	12	0	0	3	16	0	2	4	37
Q3 2016	13	8	7	0	8	0	6	134	176
Niagara Falls									
Q3 2017	145	4	81	3	57	0	0	0	290
Q3 2016	103	0	9	- 1	23	0	0	0	136
Welland									
Q3 2017	29	0	7	0	3	0	0	0	39
Q3 2016	22	2	8	0	3	0	14	0	49
Lincoln Town									
Q3 2017	15	2	0	I	0	0	0	0	18
Q3 2016	15	0		0	0	0	0	0	15
Fort Erie		-	-	-	-	-		-	
Q3 2017	54	2	0	0	0	0	0	- 1	57
Q3 2016	32	0	0	0	0	0	0	0	32
Niagara-on-the-Lake	32		, and the second		, and the second	, and the second	J	Ĭ	72
Q3 2017	55	2	16	0	10	11	0	0	94
Q3 2016	37	22	22	0	20	0	0	0	101
Pelham	37			· ·	20	J	J	Ĭ	101
Q3 2017	30	0	6	0	0	0	0	0	36
Q3 2016	17	0	16	0	0	0	0	0	33
Port Colborne	17	U	10	J	U	U	Ū		33
Q3 2017	2	0	0	0	0	0	0	0	2
Q3 2016	1	0	0	0	0	0	0	0	1
Thorold City	,	U	J	U	U	U	U		'
Q3 2017	32	16	18	0	0	0	0	0	66
Q3 2016	9	2		0	0	0	2	0	40
Wainfleet Township	,		Li	U	U	U		Ŭ	10
Q3 2017	4	0	0	0	0	0	0	0	4
Q3 2016	10	0	0	0	0	0	0	0	10
St. Catharines-Niagara CMA	10				, and the second	, and the second	J	Ĭ	
Q3 2017	378	26	128	7	86	11	2	5	643
Q3 2016	259	34		- 1	54	0		134	593
Grimsby									
Q3 2017	2	0	0	0	0	0	0	0	2
Q3 2016	15	0		0	0	0		0	15
West Lincoln				•					
Q3 2017	19	2	0	0	0	0	0	0	21
Q3 2016	30	0		0		0	-	0	36
Niagara Region	50		J		J				30
Q3 2017	399	28	128	7	86	11	2	5	666
Q3 2016	304			1	57	0		134	644
Q3 2010	304	34	72	- 1	5/	U	22	134	044

-	Fable 1.2:	Housing	Activity	Summar	y by Subr	narket			
		Tł	ird Quar	ter 2017					
			Owne	rship			_		
		Freehold			Condominium	1	Ren	tal	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
COMPLETED & NOT ABSORB	ED								
St. Catharines City									
Q3 2017	4	0	0	0	0	0	n/a	n/a	4
Q3 2016	2	0	0	0	0	0	n/a	n/a	2
Niagara Falls					·				
Q3 2017	7	0	0	0	0	0	n/a	n/a	7
Q3 2016	16	I	6	I	0	0	n/a	n/a	24
Welland									
Q3 2017	0	0	0	0	0	0	n/a	n/a	0
Q3 2016	- 1	0	0	0	0	0	n/a	n/a	- 1
Lincoln Town									
Q3 2017	4	0	3	0	0	0	n/a	n/a	7
Q3 2016	6	0	0	0	0	0	n/a	n/a	6
Fort Erie									
Q3 2017	0	0	0	0	0	0	n/a	n/a	0
Q3 2016	5	I	0	0	0	0	n/a	n/a	6
Niagara-on-the-Lake									
Q3 2017	3	0	0	0	0	0	n/a	n/a	3
Q3 2016	13	7		0	- 1	0	n/a	n/a	23
Pelham		•		-	-	-		- 1,	
Q3 2017	0	0	0	0	0	0	n/a	n/a	0
Q3 2016	2	0	0	0	0	0	n/a	n/a	2
Port Colborne	_		ű	, and the second		J	1174	11, 4	_
Q3 2017	0	0	0	0	0	0	n/a	n/a	0
Q3 2016	0	0	0	0	0	0	n/a	n/a	0
Thorold City	U		J	J	U	Ü	11/4	11/4	J
Q3 2017	4	3	0	0	0	0	n/a	n/a	7
Q3 2016	5	3	0	0	0	0	n/a	n/a	8
Wainfleet Township			· ·	_	•		,	,	
Q3 2017	1	0	0	0	0	0	n/a	n/a	- 1
Q3 2016	0	0	0	0	0	0	n/a	n/a	0
St. Catharines-Niagara CMA									
Q3 2017	23	3	3	0	0	0	n/a	n/a	29
Q3 2016	50	12		- 1		0		n/a	72
Grimsby									
Q3 2017	- 1	0	0	0	0	0	n/a	n/a	- 1
Q3 2016	4	0		0		0		n/a	26
West Lincoln									
Q3 2017	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Q3 2016	n/a	n/a		n/a		n/a		n/a	n/a
Niagara Region						4	, .		
Q3 2017	24	3	3	0	0	0	n/a	n/a	30
Q3 2016	54	12		I		0		n/a	98
C- =7.0	J.1	12	50			-	11/4	11, α	, 0

	Table 1.2:	Housing	Activity	Summar	y by <mark>S</mark> ubr	narket_			
		Th	ird Quar	ter 2017					
			Owne	rship			_		
		Freehold			Condominium	1	Ren	tal	1
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
ABSORBED									
St. Catharines City									
Q3 2017	- 11	0	0	3	16	0	n/a	n/a	30
Q3 2016	14	6	7	0	10	0	n/a	n/a	37
Niagara Falls									
Q3 2017	153	5	87	4	57	0	n/a	n/a	306
Q3 2016	112	0	9	2	23	0	n/a	n/a	146
Welland									
Q3 2017	29	0	7	0	3	0	n/a	n/a	39
Q3 2016	21	2		0	3	0	n/a	n/a	34
Lincoln Town									
Q3 2017	12	3	0	I	0	0	n/a	n/a	16
Q3 2016	- 11	0	2	0	0	0	n/a	n/a	13
Fort Erie					-				
Q3 2017	60	3	0	0	0	0	n/a	n/a	63
Q3 2016	30	0		0	0	0	n/a	n/a	30
Niagara-on-the-Lake		-	-	-	-	_			
Q3 2017	60	4	18	0	П	11	n/a	n/a	104
Q3 2016	36	21	22	0	20	0	n/a	n/a	99
Pelham	-					, and the second	.,,		
Q3 2017	30	0	6	0	0	0	n/a	n/a	36
Q3 2016	18	0	16	0	0	0	n/a	n/a	34
Port Colborne	10	Ū	10	J		J	11/4	11/α	<b>3</b> 1
Q3 2017	2	0	0	0	0	0	n/a	n/a	2
Q3 2016	1	0	0	0	0	0	n/a	n/a	1
Thorold City	·	J	Ü			J	11/4	11/α	
Q3 2017	34	18	18	0	0	0	n/a	n/a	70
Q3 2016	9	2	27	0	0	0	n/a	n/a	38
Wainfleet Township		_		-	-	_			
Q3 2017	6	0	0	0	0	0	n/a	n/a	6
Q3 2016	10	0	0	0	0	0	n/a	n/a	10
St. Catharines-Niagara CMA									
Q3 2017	397	33	136	8	87	- 11	n/a	n/a	672
Q3 2016	262	31		2		0	n/a	n/a	442
Grimsby									
Q3 2017	4	0	7	0	0	0	n/a	n/a	11
Q3 2016	14	0		0	0	0	n/a	n/a	14
West Lincoln									
Q3 2017	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Q3 2016	n/a	n/a		n/a	n/a	n/a		n/a	n/a
Niagara Region	1.74	1.74	11, α	11/4	11/4	11/4	11/α	11, 4	11/4
Q3 2017	401	33	143	8	87	- 11	n/a	n/a	683
Q3 2016	276	31		2		0		n/a	456
20 2010	2/0	JI	71		30	U	11/4	11/4	TJ0

Table 1.3a: History of Housing Starts of the Niagara Region 2007 - 2016												
			Owne				_					
		Freehold			Condominium		Ren	tal				
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*			
2016	1,445	114	339	5	62	393	13	27	2,398			
% Change	39.7	0.0	-28.9	-66.7	31.9	**	44.4	-49.I	28.2			
2015	1,034	114	477	15	47	121	9	53	1,870			
% Change	-0.6	-9.5	3.9	-42.3	-62.4	**	-55.0	51. <del>4</del>	0.3			
2014	1,040	126	459	26	125	33	20	35	1,864			
% Change	39.8	15.6	62.2	136.4	-3.1	-54.2	5.3	**	35.9			
2013	744	109	283	- 11	129	72	19	5	1,372			
% Change	6.3	94.6	31.0	57.1	87.0	n/a	18.8	-97.3	9.9			
2012	700	56	216	7	69	0	16	184	1,2 <del>4</del> 8			
% Change	-3.8	64.7	-32.7	0.0	3.0	n/a	60.0	5.7	-6.9			
2011	728	34	321	7	67	0	10	174	1,341			
% Change	-13.9	-41.4	57.4	75.0	-32.3	n/a	-56.5	**	5.2			
2010	846	58	204	4	99	0	23	41	1,275			
% Change	29.2	45.0	117.0	n/a	-2.0	-100.0	**	-6.8	31.3			
2009	655	40	94	0	101	35	2	44	971			
% Change	-15.4	-25.9	-66.2	-100.0	40.3	-68.5	-75.0	**	-25.5			
2008	774	54	278	4	72	111	8	3	1,304			
% Change	-17.0	-10.0	51.9	100.0	-4.0	44.2	-27.3	-25.0	-3.0			
2007	932	60	183	2	75	77	П	4	1,344			

Table 1.3	b: History	y of Hous	sing Start 2007 - 2		Catharines	s-Niagara	ı CMA		
			Owne	ership				. 1	
		Freehold		C	Condominium		Ren	tal	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
2016	1,433	114	273	5	39	53	13	27	1,957
% Change	45.0	1.8	-30.7	-61.5	-17.0	-56.2	44.4	-49.1	12.7
2015	988	112	394	13	47	121	9	53	1,737
% Change	12.3	-11.1	26.3	-18.8	-50.0	n/a	-55.0	71.0	17.4
2014	880	126	312	16	94	0	20	31	1,479
% Change	23.8	15.6	42.5	**	9.3	-100.0	5.3	**	20.9
2013	711	109	219	2	86	72	19	5	1,223
% Change	7.9	94.6	42.2	-71.4	41.0	n/a	18.8	-97.3	7.6
2012	659	56	15 <del>4</del>	7	61	0	16	184	1,137
% Change	2.5	64.7	-14.4	**	-9.0	n/a	60.0	5.7	2.4
2011	643	34	180	2	67	0	10	174	1,110
% Change	-9.6	-41.4	5.9	100.0	-18.3	n/a	-56.5	**	2.2
2010	711	58	170	- 1	82	0	23	41	1,086
% Change	24.3	45.0	80.9	n/a	13.9	-100.0	**	-6.8	26.4
2009	572	40	94	0	72	35	2	44	859
% Change	-15. <del>4</del>	-25.9	-55.2	-100.0	0.0	-68.5	-75.0	**	-24.5
2008	676	54	210	4	72	111	8	3	1,138
% Change	-15.1	-10.0	64.1	100.0	1.4	44.2	-27.3	-25.0	-1.0
2007	796	60	128	2	71	77	11	4	1,149

	Table 2	: Starts	_	market Quarte	_	Dwelli	ng Type	:			
	Sir	gle	Se	Semi		Row		Other			
Submarket	Q3 2017	Q3 2016	Q3 2017	Q3 2016	Q3 2017	Q3 2016	Q3 2017	Q3 2016	Q3 2017	Q3 2016	% Change
St. Catharines City	16	13	6	16	29	8	7	2	58	39	48.7
Niagara Falls	59	232	26	2	71	19	0	9	156	262	-40.5
Welland	42	17	0	0	- 11	20	0	0	53	37	43.2
Lincoln Town	15	17	2	0	0	0	0	0	17	17	0.0
Fort Erie	55	37	2	4	0	0	0	0	57	41	39.0
Niagara-on-the-Lake	20	45	0	24	49	0	0	0	69	69	0.0
Pelham	46	43	0	2	0	7	0	0	46	52	-11.5
Port Colborne	12	12	0	0	0	0	0	0	12	12	0.0
Thorold City	72	32	2	24	33	22	0	0	107	78	37.2
Wainfleet Township	3	12	0	0	0	0	0	0	3	12	-75.0
St. Catharines-Niagara CMA	340	460	38	72	193	76	7	- 11	578	619	-6.6
Grimsby	3	7	0	0	31	4	0	120	34	131	-74.0
West Lincoln	2	34	20	0	0	0	0	0	22	34	-35.3
Niagara Region	345	501	58	72	224	80	7	131	634	784	-19.1

1	Table 2.		_		_		ng Type	e			
January - September 2017 Single Semi Row Apt. & Other Total											
Submarket	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	%
	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016	Change
St. Catharines City	49	46	22	34	131	40	- 11	31	213	151	41.1
Niagara Falls	297	540	34	6	172	101	0	9	503	656	-23.3
Welland	100	62	4	2	11	28	0	3	115	95	21.1
Lincoln Town	59	33	4	2	66	8	0	0	129	43	200.0
Fort Erie	132	89	8	4	11	3	0	0	151	96	57.3
Niagara-on-the-Lake	50	126	2	32	55	7	0	- 11	107	176	-39.2
Pelham	101	86	0	2	0	20	0	0	101	108	-6.5
Port Colborne	24	14	0	0	0	0	0	0	24	14	71. <del>4</del>
Thorold City	98	66	2	28	41	36	0	20	141	150	-6.0
Wainfleet Township	17	17	0	0	0	0	0	0	17	17	0.0
St. Catharines-Niagara CMA	927	1,079	76	110	487	243	11	74	1,501	1,506	-0.3
Grimsby	13	- 11	0	0	90	4	0	120	103	135	-23.7
West Lincoln	22	98	22	0	0	3	0	0	44	101	-56.4
Niagara Region	962	1,188	98	110	577	250	П	194	1,648	1,742	-5.4

Table 2.2: S	starts by Su		by Dwelliı d Quarter		nd by Inter	nded Mark	æt	
		Ro	w			Apt. &	Other	
Submarket	Freeho Condor		Rer	ital	Freeho Condor		Rer	ıtal
	Q3 2017	Q3 2016	Q3 2017	Q3 2016	Q3 2017	Q3 2016	Q3 2017	Q3 2016
St. Catharines City	29	8	0	0	2	0	5	2
Niagara Falls	71	19	0	0	0	0	0	9
Welland	- 11	20	0	0	0	0	0	0
Lincoln Town	0	0	0	0	0	0	0	0
Fort Erie	0	0	0	0	0	0	0	0
Niagara-on-the-Lake	49	0	0	0	0	0	0	0
Pelham	0	7	0	0	0	0	0	0
Port Colborne	0	0	0	0	0	0	0	0
Thorold City	33	22	0	0	0	0	0	0
Wainfleet Township	0	0	0	0	0	0	0	0
St. Catharines-Niagara CMA	193	76	0	0	2	0	5	11
Grimsby	31	4	0	0	0	120	0	0
West Lincoln	0	0	0	0	0	0	0	0
Niagara Region	224	80	0	0	2	120	5	11

Table 2.3: Starts by Submarket, by Dwelling Type and by Intended Market  January - September 2017													
		January	- Septeml	per 2017									
		Ro	ow .			Apt. &	Other						
Submarket	Freeho Condo		Rer	ntal	Freeho Condor		Rer	ntal					
	YTD 2017	YTD 2016	YTD 2017	YTD 2016	YTD 2017	YTD 2016	YTD 2017	YTD 2016					
St. Catharines City	131	37	0	3	4	27	7	4					
Niagara Falls	172	101	0	0	0	0	0	9					
Welland	11	28	0	0	0	3	0	0					
Lincoln Town	66	8	0	0	0	0	0	0					
Fort Erie	11	3	0	0	0	0	0	0					
Niagara-on-the-Lake	55	7	0	0	0	11	0	0					
Pelham	0	20	0	0	0	0	0	0					
Port Colborne	0	0	0	0	0	0	0	0					
Thorold City	41	36	0	0	0	6	0	14					
Wainfleet Township	0	0	0	0	0	0	0	0					
St. Catharines-Niagara CMA	487 240 0 3 4 47						7	27					
Grimsby	90	4	0	0	0	120	0	0					
West Lincoln	0	3	0	0	0	0	0 0						
Niagara Region	577	247	0	3	4	167	7	27					

Та	ble 2.4: Sta	_	bmarket a d Quarter		ended Mar	ket		
Submarket	Freel	nold	Condor	ninium	Ren	ntal	Tot	al*
Submarket	Q3 2017	Q3 2016	Q3 2017	Q3 2016	Q3 2017	Q3 2016	Q3 2017	Q3 2016
St. Catharines City	34	28	19	3	5	8	58	39
Niagara Falls	150	253	6	0	0	9	156	262
Welland	53	37	0	0	0	0	53	37
Lincoln Town	16	15	1	2	0	0	17	17
Fort Erie	57	41	0	0	0	0	57	41
Niagara-on-the-Lake	20	69	49	0	0	0	69	69
Pelham	46	52	0	0	0	0	46	52
Port Colborne	12	12	0	0	0	0	12	12
Thorold City	107	78	0	0	0	0	107	78
Wainfleet Township	3	12	0	0	0	0	3	12
St. Catharines-Niagara CMA	498	597	75	5	5	17	578	619
Grimsby	34	7	0	124	0	0	34	131
West Lincoln	22	34	0	0	0	0	22	34
Niagara Region	554	638	75	129	5	17	634	784

Та	ble 2.5: St		bmarket a - Septeml		ended Mar	ket		
Submarket	Free	hold	Condo	minium	Rer	ntal	Tot	al*
Submarket	YTD 2017	YTD 2016	YTD 2017	YTD 2016	YTD 2017	YTD 2016	YTD 2017	YTD 2016
St. Catharines City	101	82	99	52	13	17	213	151
Niagara Falls	497	633	6	14	0	9	503	656
Welland	115	92	0	3	0	0	115	95
Lincoln Town	118	41	- 11	2	0	0	129	43
Fort Erie	151	96	0	0	0	0	151	96
Niagara-on-the-Lake	52	165	55	11	0	0	107	176
Pelham	101	108	0	0	0	0	101	108
Port Colborne	24	14	0	0	0	0	24	14
Thorold City	141	130	0	6	0	14	141	150
Wainfleet Township	17	17	0	0	0	0	17	17
St. Catharines-Niagara CMA	1,317	1,378	171	88	13	40	1,501	1,506
Grimsby	103	11	0	124	0	0	103	135
West Lincoln	44	98	0	3	0	0	44	101
Niagara Region	1,464	1,487	171	215	13	40	1,648	1,742

Tab	ole 3: Co	ompleti		Submar Quarte		by Dw	elling T	уре			
	Sin	ıgle		emi		ow	Apt. &	Other		Total	
Submarket	Q3 2017	Q3 2016	Q3 2017	Q3 2016	Q3 2017	Q3 2016	Q3 2017	Q3 2016	Q3 2017	Q3 2016	% Change
St. Catharines City	15	13	2	14	16	15	4	134	37	176	-79.0
Niagara Falls	148	104	4	0	138	32	0	0	290	136	113.2
Welland	29	22	0	2	10	25	0	0	39	49	-20.4
Lincoln Town	16	15	2	0	0	0	0	0	18	15	20.0
Fort Erie	54	32	2	0	0	0	- 1	0	57	32	78.1
Niagara-on-the-Lake	55	37	2	22	26	42	- 11	0	94	101	-6.9
Pelham	30	17	0	0	6	16	0	0	36	33	9.1
Port Colborne	2	- 1	0	0	0	0	0	0	2	- 1	100.0
Thorold City	32	9	16	4	18	27	0	0	66	40	65.0
Wainfleet Township	4	10	0	0	0	0	0	0	4	10	-60.0
St. Catharines-Niagara CMA	385	260	28	42	214	157	16	134	643	593	8.4
Grimsby	2	15	0	0	0	0	0	0	2	15	-86.7
West Lincoln	19	30	2	0	0	6	0	0	21	36	-41.7
Niagara Region	406	305	30	42	214	163	16	134	666	644	3.4

Tabl	le 3.1: C	omplet	ions by	Subma	rket and	d by Dw	elling <b>1</b>	уре			
		Ja	nuary -	Septem	ber 20 l	7					
	Sin	gle	Sei	mi	Ro	w	Apt. &	Other		Total	
Submarket	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	%
	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016	Change
St. Catharines City	49	44	10	26	40	45	4	136	103	251	-59.0
Niagara Falls	502	342	8	6	243	54	9	0	762	402	89.6
Welland	58	69	0	6	27	59	0	0	85	134	-36.6
Lincoln Town	35	39	2	0	4	40	0	0	41	79	-48.1
Fort Erie	131	56	6	4	3	4	- 1	0	141	64	120.3
Niagara-on-the-Lake	122	111	36	36	29	79	22	0	209	226	-7.5
Pelham	82	54	0	0	15	20	0	0	97	74	31.1
Port Colborne	16	5	0	0	0	8	0	0	16	13	23.1
Thorold City	63	18	22	8	21	27	20	4	126	57	121.1
Wainfleet Township	Ш	13	0	0	0	0	0	0	П	13	-15.4
St. Catharines-Niagara CMA	1,069	751	84	86	382	336	56	140	1,591	1,313	21.2
Grimsby	15	33	0	0	0	0	0	0	15	33	-54.5
West Lincoln	68	57	2	0	4	22	0	0	74	79	-6.3
Niagara Region	1,152	841	86	86	386	358	56	140	1,680	1,425	17.9

Table 3.2: Com	pletions by		cet, by Dw d Quarter		e and by lı	ntended M	larket				
		Ro	W			Apt. &	Other				
Submarket	Freeho Condor		Rer	ital	Freeho Condor		Rer	ıtal			
	Q3 2017	Q3 2016	Q3 2017	Q3 2016	Q3 2017	Q3 2016	Q3 2017	Q3 2016			
St. Catharines City	16	15	0	0	0	0	4	134			
Niagara Falls	138	32	0	0	0	0	0	0			
Welland	10	11	0	14	0	0	0	0			
Lincoln Town	0	0	0	0	0	0	0	0			
Fort Erie	0	0	0	0	0	0	1	0			
Niagara-on-the-Lake	26	42	0	0	11	0	0	0			
Pelham	6	16	0	0	0	0	0	0			
Port Colborne	0	0	0	0	0	0	0	0			
Thorold City	18	27	0	0	0	0	0	0			
Wainfleet Township	0	0	0	0	0	0	0	0			
St. Catharines-Niagara CMA	214	143	0	14	11	0	5	134			
Grimsby	0	0	0	0	0	0	0	0			
West Lincoln	0	6	0	0	0	0	0 0				
Niagara Region	214	149	0	14	11	0	5	134			

Table 3.3: Completions by Submarket, by Dwelling Type and by Intended Market  January - September 2017													
		January	- Septemi	per 2017									
		Ro	ow .			Apt. &	Other						
Submarket	Freeho Condo		Rer	ntal	Freeho Condor		Rer	ıtal					
	YTD 2017	YTD 2016	YTD 2017	YTD 2016	YTD 2017	YTD 2016	YTD 2017	YTD 2016					
St. Catharines City	40	42	0	3	0	0	4	136					
Niagara Falls	243	54	0	0	0	0	9	0					
Welland	27	45	0	14	0	0	0	0					
Lincoln Town	4	40	0	0	0	0	0	0					
Fort Erie	3	4	0	0	0	0	1	0					
Niagara-on-the-Lake	29	79	0	0	22	0	0	0					
Pelham	15	20	0	0	0	0	0	0					
Port Colborne	0	0	0	8	0	0	0	0					
Thorold City	21	27	0	0	0	0	20	4					
Wainfleet Township	0	0	0	0	0	0	0	0					
St. Catharines-Niagara CMA	382	311	0	25	22	0	34	140					
Grimsby	0	0	0	0	0	0	0	0					
West Lincoln	4	22	0	0	0	0	0 0						
Niagara Region	386	333	0	25	22	0	34	140					

Table	3.4: Comp		Submarke d Quarter		Intended N	1arket		
Submarket	Freel	nold	Condor	ninium	Ren	ital	Tot	al*
Submarket	Q3 2017	Q3 2016	Q3 2017	Q3 2016	Q3 2017	Q3 2016	Q3 2017	Q3 2016
St. Catharines City	12	28	19	8	6	140	37	176
Niagara Falls	230	112	60	24	0	0	290	136
Welland	36	32	3	3	0	14	39	49
Lincoln Town	17	15	1	0	0	0	18	15
Fort Erie	56	32	0	0	1	0	57	32
Niagara-on-the-Lake	73	81	21	20	0	0	94	101
Pelham	36	33	0	0	0	0	36	33
Port Colborne	2	- 1	0	0	0	0	2	- 1
Thorold City	66	38	0	0	0	2	66	40
Wainfleet Township	4	10	0	0	0	0	4	10
St. Catharines-Niagara CMA	532	382	104	55	7	156	643	593
Grimsby	2	15	0	0	0	0	2	15
West Lincoln	21	33	0	3	0	0	21	36
Niagara Region	555	430	104	58	7	156	666	644

Table	3.5: Comp		Submark - Septemb		Intended I	<b>1</b> arket		
Submarket	Free	hold	Condor	minium	Rer	ntal	Tot	al*
Submarket	YTD 2017	YTD 2016	YTD 2017	YTD 2016	YTD 2017	YTD 2016	YTD 2017	YTD 2016
St. Catharines City	62	65	28	31	13	155	103	251
Niagara Falls	676	373	77	29	9	0	762	402
Welland	82	108	3	12	0	14	85	134
Lincoln Town	40	74	I	5	0	0	41	79
Fort Erie	139	64	1	0	I	0	141	64
Niagara-on-the-Lake	177	206	32	20	0	0	209	226
Pelham	97	74	0	0	0	0	97	74
Port Colborne	16	5	0	0	0	8	16	13
Thorold City	106	51	0	0	20	6	126	57
Wainfleet Township	- 11	13	0	0	0	0	- 11	13
St. Catharines-Niagara CMA	1, <del>4</del> 06	1,033	142	97	43	183	1,591	1,313
Grimsby	15	33	0	0	0	0	15	33
West Lincoln	70	60	4	19	0	0	74	79
Niagara Region	1,491	1,126	146	116	43	183	1,680	1,425

Table 4: Absorbed Single-Detached Units by Price Range													
					_	arter 2				J			
					Price F								
Submarket	< \$30	0,000	\$300, \$349		\$350, \$399	000 -	\$400, \$449		\$450,0	000 +	Total	Median	Average
	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)		Price (\$)	Price (\$)
St. Catharines City													
Q3 2017	- 1	7.7	- 1	7.7	2	15.4	I	7.7	8	61.5	13	-	855,320
Q3 2016	0	0.0	4	28.6	3	21.4	- 1	7.1	6	42.9	14	-	433,561
Year-to-date 2017	2	4.7	2	4.7	6	14.0	5	11.6	28	65.I	43	480,000	606,994
Year-to-date 2016	8	17.8	12	26.7	9	20.0	3	6.7	13	28.9	45	360,000	396,394
Niagara Falls													
Q3 2017	5	3.2	10	6.4	17	10.8	19	12.1	106	67.5	157	530,000	564,603
Q3 2016	- 11	9.6	23	20.2	28	24.6	33	28.9	19	16.7	114	390,000	402,869
Year-to-date 2017	24	4.7	78	15.2	122	23.8	64	12.5	224	43.8	512	440,000	477,410
Year-to-date 2016	33	9.4	78	22.3	102	29.1	74	21.1	63	18.0	350	380,000	396,683
Welland			, 3	5		=711		=		. 2.3			,
Q3 2017	4	13.8	3	10.3	4	13.8	2	6.9	16	55.2	29	395,000	442,926
Q3 2016	ı	4.8	5	23.8	8	38.1	2		5	23.8	21	420,000	396,100
Year-to-date 2017	8	13.6	7	11.9	8	13.6	4		32	54.2	59	395,000	439,835
Year-to-date 2016	5	7.0	23	32.4	23	32.4	10	14.1	10	14.1	71	355,000	378,028
Lincoln Town	,	7.0	23	32.1	23	32.1	10	1 1.1	10	1 1.1	/ 1	333,000	370,020
Q3 2017	3	23.1	7	53.8	3	23.1	0	0.0	0	0.0	13	-	335,759
Q3 2017 Q3 2016	I	10.0	0	0.0	0	0.0	4	40.0	5	50.0	10	-	468,495
Year-to-date 2017	7	21.9	17	53.1	4	12.5	<del>-</del> ا	3.1	3	9.4	32		337,736
Year-to-date 2017	9	31.0	4	13.8	4	13.8	4	13.8	8	27.6	29	-	420,316
Fort Erie	7	31.0	7	13.0	7	13.0	7	13.0	0	27.0	27	-	420,316
		. 7	4			10.3	0	12.0	20	47.0	50	475.000	F 4F 202
Q3 2017	- 1	1.7	4 5	6.9	6	10.3	8	13.8	39	67.2	58 27	475,000	545,282
Q3 2016	5	18.5	-	18.5	-	11.1		0.0	14	51.9		355,000	468,362
Year-to-date 2017	2	1.5	7	5.2	19	14.2	24		82	61.2	134	475,000	541,023
Year-to-date 2016	10	18.5	14	25.9	П	20.4	I	1.9	18	33.3	54	355,000	430,378
Niagara-on-the-Lake													
Q3 2017	0		0	0.0	6	10.0	17	28.3	37	61.7	60	480,000	665,837
Q3 2016	0	0.0	0	0.0	5	13.9	10	27.8	21	58.3	36	470,000	588,011
Year-to-date 2017	0	0.0	0	0.0	8	6.2	25	19.2	97	74.6	130	680,000	746,896
Year-to-date 2016	0	0.0	1	0.9	15	13.5	33	29.7	62	55.9	111	485,000	538,937
Pelham													
Q3 2017	0		0	0.0	0	0.0	I	3.4	28	96.6	29	650,000	640,250
Q3 2016	0		0	0.0	- 1	5.9	3	17.6	13	76.5	17	482,500	510,980
Year-to-date 2017	2		0	0.0	2		6	7.5	70	87.5	80	595,000	592,447
Year-to-date 2016	0	0.0	0	0.0	5	9.8	12	23.5	34	66.7	51	485,000	530,050
Port Colborne													
Q3 2017	0		0	0.0	- 1	100.0	0		0	0.0	- 1	-	-
Q3 2016	0		0	0.0	- 1	100.0	0		0	0.0		-	-
Year-to-date 2017	3		0	0.0	4	36.4	I	9.1	3	27.3	- 11	-	433,622
Year-to-date 2016	0	0.0	I	25.0	- 1	25.0	I	25.0	- 1	25.0	4	-	-
Thorold City													
Q3 2017	- 1	2.9	6	17.6	2	5.9	7	20.6	18	52.9	34	495,000	464,367
Q3 2016	0	0.0	I	11.1	4	44.4	0	0.0	4	44.4	9	-	-
Year-to-date 2017	5	7.8	7	10.9	5	7.8	10	15.6	37	57.8	64	490,000	481,961
Year-to-date 2016	0	0.0	3	12.5	8	33.3	6	25.0	7	29.2	24		426,083

Source: CMHC (Market Absorption Survey)

	Tab	ole 4: A	bsorb		gle-De rd Qua			s by P	rice Ra	ange			
					Price R								
Submarket	< \$30	0,000	\$300,000 - \$349,999		\$350,000 - \$399,999		\$400,000 - \$449,999		\$450,000 +		Total	Median Price (\$)	Average Price (\$)
	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)		11100 (ψ)	ττις (ψ)
Wainfleet Township													
Q3 2017	0	0.0	0	0.0	- 1	50.0	- 1	50.0	0	0.0	2	-	-
Q3 2016	0	0.0	0	0.0	0	0.0	0	0.0	- 1	100.0	- 1	-	-
Year-to-date 2017	0	0.0	0	0.0	- 1	50.0	- 1	50.0	0	0.0	2	-	-
Year-to-date 2016	0	0.0	0	0.0	0	0.0	0	0.0	I	100.0	- 1	-	-
St. Catharines-Niagara CMA													
Q3 2017	15	3.8	31	7.8	42	10.6	56	14.1	252	63.6	396	500,000	559,167
Q3 2016	18	7.2	38	15.2	53	21.2	53	21.2	88	35.2	250	425,000	454,095
Year-to-date 2017	53	5.0	118	11.1	179	16.8	141	13.2	576	54.0	1,067	470,000	525,875
Year-to-date 2016	65	8.8	136	18.4	178	24.1	144	19.5	217	29.3	740	400,000	429,542
Grimsby													
Q3 2017	0	0.0	- 1	25.0	0	0.0	0	0.0	3	75.0	4	-	-
Q3 2016	0	0.0	0	0.0	0	0.0	- 1	7.1	13	92.9	14	-	593,163
Year-to-date 2017	0	0.0	- 1	7.1	3	21.4	0	0.0	10	71.4	14	-	-
Year-to-date 2016	- 1	2.8	0	0.0	3	8.3	3	8.3	29	80.6	36	-	588,099
West Lincoln													
Q3 2017	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Q3 2016	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Year-to-date 2017	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Year-to-date 2016	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Niagara Region													
Q3 2017	15	3.8	32	8.0	42	10.5	56	14.0	255	63.8	400	500,000	560,158
Q3 2016	18	6.8	38	14.4	53	20.1	54	20.5	101	38.3	264	405,000	453,424
Year-to-date 2017	53	4.9	119	11.0	182	16.8	141	13.0	586	54.2	1,081	460,000	525,389
Year-to-date 2016	66	8.5	136	17.5	181	23.3	147	18.9	246	31.7	776	390,000	434,225

Source: CMHC (Market Absorption Survey)

Table 4.1: Average Price (\$) of Absorbed Single-detached Units Third Quarter 2017												
Submarket	Q3 2017	Q3 2016	% Change	YTD 2017	YTD 2016	% Change						
St. Catharines City	855,320	433,561	97.3	606,994	396,394	53.1						
Niagara Falls	564,603	402,869	40.1	477,410	396,683	20.4						
Welland	442,926	396,100	11.8	439,835	378,028	16.3						
Lincoln Town	335,759	468,495	-28.3	337,736	420,316	-19.6						
Fort Erie	545,282	468,362	16.4	541,023	430,378	25.7						
Niagara-on-the-Lake	665,837	588,011	13.2	746,896	538,937	38.6						
Pelham	640,250	510,980	25.3	592,447	530,050	11.8						
Port Colborne	-	-	n/a	433,622	-	n/a						
Thorold City	464,367	-	n/a	481,961	426,083	13.1						
Wainfleet Township	-	-	n/a	-	-	n/a						
St. Catharines-Niagara CMA	559,167	454,095	23.1	525,875	429,542	22.4						
Grimsby	-	593,163	n/a	-	588,099	n/a						
West Lincoln	n/a	n/a	n/a	n/a	n/a	n/a						
Niagara Region	560,158	453,424	23.5	525,389	434,225	21.0						

Source: CMHC (Market Absorption Survey)

Figure 5.1: MLS® Residential Average Price for Niagara

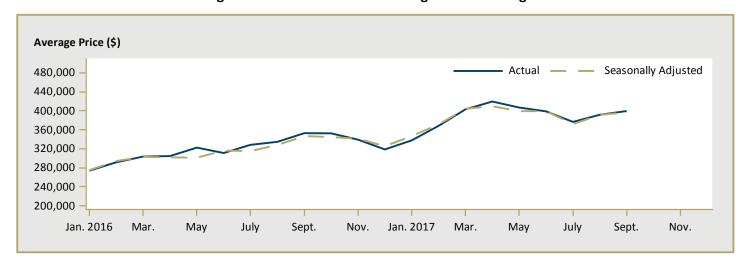


Figure 5.2: MLS® Residential Sales for Niagara

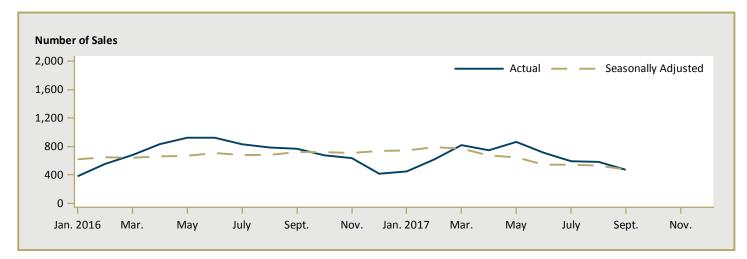
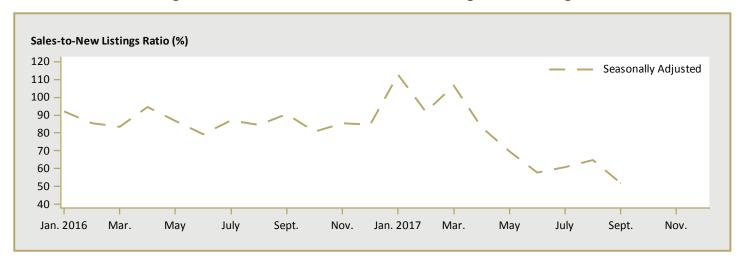


Figure 5.3: MLS® Residential Sales- to- New Listings Ratio for Niagara



MLS® is a registered trademark of the Canadian Real Estate Association (CREA).

Source: CREA / Haver Analytics

Note: The data represents the combined St. Catharines District, Niagara Falls - Fort Erie, and the Welland District Real Estate Boards.

Table 6: Economic Indicators Third Quarter 2017												
		Inter	Interest Rates				St. Catharines-Niagara CMA Labour Market					
		P & I Per \$100,000	Mortgag (% I Yr. Term		St. Catharines- Niagara CMA 2016.12 =100	CPI, 2002 =100 (Ontario)	Employment SA (,000)	Unemployment Rate (%) SA	Participation Rate (%) SA	Average Weekly Earnings (\$)		
2016	January	561	3.14	4.64	94.7	127.8	205.1	8.6	65.3	845		
	February	561	3.14	4.64	95.1	128.2	205.4	8.4	65.2	860		
	March	561	3.14	4.64	95.3	129.0	202.9	8.2	64.2	867		
	April	561	3.14	4.64	95.9	129.6	200.4	7.4	62.9	848		
	May	561	3.14	4.64	96.7	130.1	197.4	7.8	62.2	829		
	June	561	3.14	4.64	97.9	130.4	198.0	8.3	62.6	819		
	July	567	3.14	4.74	98.0	130.3	200.0	7.8	62.8	812		
	August	567	3.14	4.74	98.0	129.9	202.3	6.8	62.9	810		
	September	561	3.14	4.64	98.8	130.1	203.6	6.0	62.7	809		
	October	561	3.14	4.64	99.3	130.6	205.9	6.2	63.4	820		
	November	561	3.14	4.64	99.2	130.2	206.1	6.4	63.6	829		
	December	561	3.14	4.64	100.0	130.0	205.6	6.4	63.5	827		
2017	January	561	3.14	4.64	100.9	130.8	202.8	6.4	62.6	818		
	February	561	3.14	4.64	101.0	131.2	199.4	6.4	61.5	809		
	March	561	3.14	4.64	101.0	131.4	197.5	6.4	60.9	804		
	April	561	3.14	4.64	102.8	132.0	196.1	6.8	60.7	820		
	May	561	3.14	4.64	103.7	131.9	197.3	6.9	61.1	832		
	June	561	3.14	4.64	103.8	132.1	197.9	7.2	61.3	849		
	July	573	3.14	4.84	103.9	131.9	200.2	6.6	61.6	848		
	August	573	3.14	4.84	103.9	131.8	200.1	6.5	61.5	850		
	September	575	3.09	4.89		132.3	197.7	6.3	60.6	851		
	October											
	November											
	December											

<sup>&</sup>quot;P & I" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)

Source: CMHC, adapted from Statistics Canada (CANSIM), Statistics Canada (CANSIM)

<sup>&</sup>quot;NHPI" means New Housing Price Index

<sup>&</sup>quot;CPI" means Consumer Price Index

<sup>&</sup>quot;SA" means Seasonally Adjusted

### **METHODOLOGY**

### **Starts & Completions Survey Methodology**

The Starts and Completions Survey is conducted by way of site visits which are used to confirm that new units have reached set stages in the construction process. Since most municipalities in the country issue building permits, these are used as an indication of where construction is likely to take place. In areas where there are no permits, reliance has to be placed either on local sources or searching procedures.

The Starts and Completions Survey is carried out monthly in urban areas with population in excess of 50,000, as defined by the 2016 Census. In urban areas with populations of 10,000 to 49,999, all Starts are enumerated in the last month of the quarter (i.e. four times a year, in March, June, September and December). In these centres with quarterly enumeration, Completion activity is modeled based on historical patterns. Monthly Starts and Completions activity in these quarterly locations are statistically estimated at a provincial level for single and multi categories. Centres with populations below 10,000 are enumerated on a sample basis, also in the last month of each quarter (i.e. four times a year, in March, June, September and December).

The Starts and Completions Survey enumerates dwelling units in new structures only, designed for non-transient and year-round occupancy.

Mobile homes are included in the surveys. A mobile home is a type of manufactured house that is completely assembled in a factory and then moved to a foundation before it is occupied.

Trailers or any other movable dwelling (the larger often referred to as a mobile home) with no permanent foundation are excluded from the survey.

Conversions and/or alterations within an existing structure are excluded from the surveys as are seasonal dwellings, such as: summer cottages, hunting and ski cabins, trailers and boat houses; and hostel accommodations, such as: hospitals, nursing homes, penal institutions, convents, monasteries, military and industrial camps, and collective types of accommodation such as: hotels, clubs, and lodging homes.

### **Market Absorption Survey Methodology**

The Market Absorption Survey is carried out in conjunction with the Starts and Completions Survey in urban areas with populations in excess of 50,000. When a structure is recorded as completed, an update is also made as units are sold or rented. The dwellings are then enumerated each month until such time as full absorption occurs.

# STARTS AND COMPLETIONS SURVEY AND MARKET ABSORPTION SURVEY DEFINITIONS

A "dwelling unit", for purposes of the Starts and Completions Survey, is defined as a structurally separate set of self-contained living premises with a private entrance from outside the building or from a common hall, lobby, or stairway inside the building. Such an entrance must be one that can be used without passing through another separate dwelling unit.

A "start", for purposes of the Starts and Completions Survey, is defined as the beginning of construction work on a building, usually when the concrete has been poured for the whole of the footing around the structure, or an equivalent stage where a basement will not be part of the structure.

The number of units "under construction" as at the end of the period shown, takes into account certain adjustments which are necessary for various reasons. For example, after a start on a dwelling has commenced construction may cease, or a structure, when completed, may contain more or fewer dwelling units than were reported at start.

A "completion", for purposes of the Starts and Completions Survey, is defined as the stage at which all the proposed construction work on a dwelling unit has been performed, although under some circumstances a dwelling may be counted as completed where up to 10 per cent of the proposed work remains to be done.

The term "absorbed" means that a housing unit is no longer on the market (i.e. has been sold or rented). This usually happens when a binding contract is secured by a non-refundable deposit and has been signed by a qualified purchaser. The purpose of the Market Absorption Survey is to measure the rate at which units are sold or rented after they are completed, as well as collect prices.

### **DWELLING TYPES**

A "Single-Detached" dwelling (also referred to as "Single") is a building containing only one dwelling unit, which is completely separated on all sides from any other dwelling or structure. Includes link homes, where two units may share a common basement wall but are separated above grade. Also includes cluster-single developments.

A "Semi-Detached (Double)" dwelling (also referred to as "Semi") is one of two dwellings located side-by-side in a building, adjoining no other structure and separated by a common or party wall extending from ground to roof.

A "Row (Townhouse)" dwelling is a one family dwelling unit in a row of three or more attached dwellings separated by a common or party wall extending from ground to roof.

The term "**Apartment and other**" includes all dwellings other than those described above, including structures commonly known as stacked townhouses, duplexes, triplexes, double duplexes and row duplexes.

### INTENDED MARKET

The "intended market" is the tenure in which the unit is being marketed. This includes the following categories:

Freehold: A residence where the owner owns the dwelling and lot outright.

**Condominium (including Strata-Titled):** An individual dwelling which is privately owned, but where the building and/or the land are collectively owned by all dwelling unit owners. A condominium is a form of ownership rather than a type of house.

Rental: Dwelling constructed for rental purposes regardless of who finances the structure.

### GEOGRAPHICAL TERMS

A census metropolitan area (CMA) or a census agglomeration (CA) is formed by one or more adjacent municipalities centred on a population centre (known as the core). A CMA must have a total population of at least 100,000 of which 50,000 or more must live in the core based on adjusted data from the previous Census of Population Program. A CA must have a core population of at least 10,000 also based on data from the previous Census of Population Program. To be included in the CMA or CA, other adjacent municipalities must have a high degree of integration with the core, as measured by commuting flows derived from data on place of work from the previous Census Program.

A "Rural" area, for the purposes of this publication, is a centre with a population less than 10,000.

2017 data based on 2016 Census Definitions. 2012-2016 data based on 2011 Census Definitions. 2007-2011 data based on 2006 Census Definitions.

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