# HOUSING MARKET INFORMATION

# HOUSING NOW TABLES Sherbrooke CMA

Date Released: Second Quarter 2017







# **Publication Update!**

CMHC's Market Analysis Centre (MAC) is currently undertaking a review of its products suite in order to better serve our clients. Some of CMHC's products are being revamped and other new products are in the planning stages.

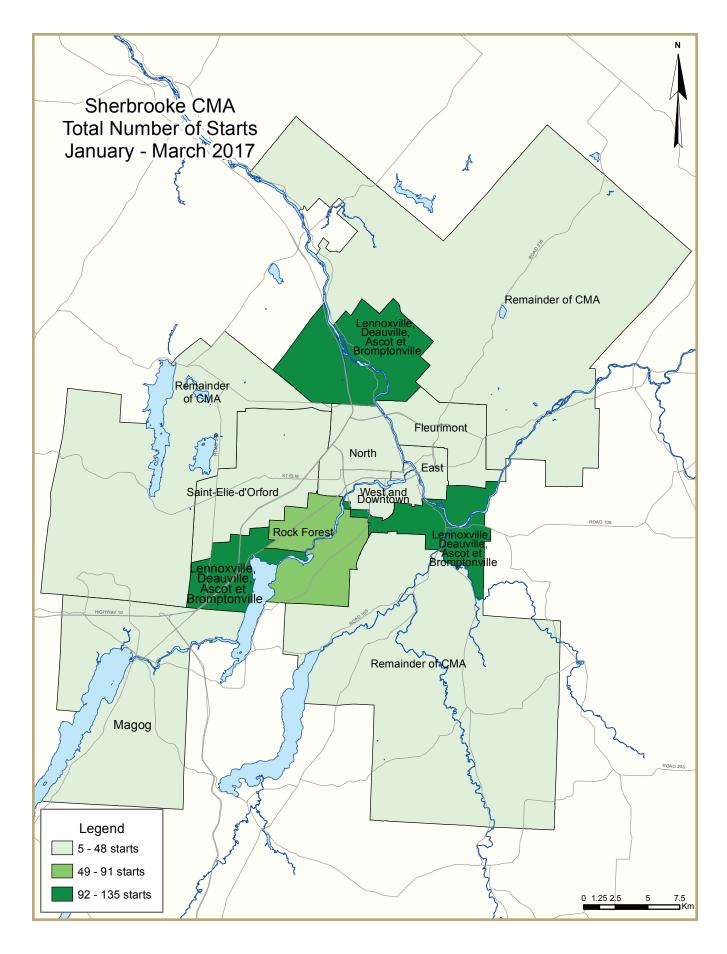
As a result, the **Housing Now** report has become the **Housing Now Tables** and will continue to deliver timely statistics on housing market conditions across Canada, including data on housing starts, completions, mortgage rates, new home prices, absorption rates and economic indicators.

In addition, CMHC will be launching a new publication named the **Housing Market Insight**. This publication will provide insights, analysis and information to support informed decision making within the housing and housing finance sectors. The **Housing Market Insight** will be released shortly.

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# HOUSING NOW REPORT TABLES

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- 2 Starts by Submarket and by Dwelling Type Current Month or Quarter
- 2.1 Starts by Submarket and by Dwelling Type Year-to-Date
- 3 Completions by Submarket and by Dwelling Type Current Month or Quarter
- 3.1 Completions by Submarket and by Dwelling Type Year-to-Date
- 4 Absorbed Single-Detached Units by Price Range

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- 1.3 History of Housing Activity (once a year)
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- 3.4 Completions by Submarket and by Intended Market Current Month or Quarter
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- 4.1 Average Price (\$) of Absorbed Single-Detached Units
- 5 MLS® Residential Activity
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### **SYMBOLS**

- n/a Not applicable
- \* Totals may not add up due to co-operatives and unknown market types
- \*\* Percent change > 200%
- Nil
- -- Amount too small to be expressed
- SA Monthly figures are adjusted to remove normal seasonal variation

	Table 1: Housing Starts (SAAR and Trend) First Quarter 2017													
Sherbrooke CMA	Sherbrooke CMA Annual Monthly SAAR Trend <sup>2</sup>													
	2015	2016	Jan. 2017	Feb. 2017	Mar. 2017	Jan. 2017	Feb. 2017	Mar. 2017						
Single-Detached	305	278	409	473	304	322	365	358						
Multiples	1,062	919	1,776	468	1,044	1,028	1,042	1,148						
Total	1,367	1,197	2,185	941	1,348	1,350	1,407	1,506						
	Quarter	ly SAAR		Actual			YTD							
	2016 Q4	2017 Q1	2016 Q1	2017 Q1	% change	2016 Q1	2017 Q1	% change						
Single-Detached	308	385	30	39	30.0%	30	39	30.0%						
Multiples	1,200	1,096	330	274	-17.0%	330	274	-17.0%						
Total	1,508	1,481	360	313	-13.1%	360	313	-13.1%						

Source: CMHC

<sup>&</sup>lt;sup>1</sup> Census Metropolitan Area

 $<sup>^2</sup>$  The trend is a six-month moving average of the monthly seasonally adjusted annual rates (SAAR) Detailed data available upon request

Tab	le I.I: Ho	ousing Ac	tivity Sur	nmary of	f Sherbro	oke CM	Δ.		
		Fi	rst Quart	er 2017					
			Owne	rship			Ren	6-1	
		Freehold		C	Condominium	1	Ken	itai	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
STARTS									
Q1 2017	39	56	25	0	0	4	0	189	313
Q1 2016	30	48	6	0	0	10	0	242	360
% Change	30.0	16.7	**	n/a	n/a	-60.0	n/a	-21.9	-13.1
Year-to-date 2017	39	56	25	0	0	4	0	189	313
Year-to-date 2016	30	48	6	0	0	10	0	242	360
% Change	30.0	16.7	**	n/a	n/a	-60.0	n/a	-21.9	-13.1
UNDER CONSTRUCTION									
Q1 2017	133	82	49	0	0	130	0	473	867
Q1 2016	140	90	57	0	0	161	0	416	912
% Change	-5.0	-8.9	-14.0	n/a	n/a	-19.3	n/a	13.7	-4.9
COMPLETIONS									
Q1 2017	63	34	16	0	0	0	0	256	376
Q1 2016	45	16	17	0	0	16	0	30	124
% Change	40.0	112.5	-5.9	n/a	n/a	-100.0	n/a	**	**
Year-to-date 2017	63	34	16	0	0	0	0	256	376
Year-to-date 2016	45	16	17	0	0	16	0	30	124
% Change	40.0	112.5	-5.9	n/a	n/a	-100.0	n/a	**	**
COMPLETED & NOT ABSORB	ED								
Q1 2017	18	73	35	0	0	14	n/a	n/a	140
Q1 2016	28	55	32	0	0	32	n/a	n/a	147
% Change	-35.7	32.7	9.4	n/a	n/a	-56.3	n/a	n/a	-4.8
ABSORBED									
QI 2017	65	27	6	0	0	6	n/a	n/a	104
Q1 2016	43	15	12	0	0	10	n/a	n/a	80
% Change	51.2	80.0	-50.0	n/a	n/a	-40.0	n/a	n/a	30.0
Year-to-date 2017	65	27	6	0	0	6	n/a	n/a	104
Year-to-date 2016	43	15	12	0	0	10	n/a	n/a	80
% Change	51.2	80.0	-50.0	n/a	n/a	-40.0	n/a	n/a	30.0

1	Table 1.2: Housing Activity Summary by Submarket First Quarter 2017												
			Owne										
		Freehold			Condominium		Ren	ital					
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*				
STARTS													
Old City of Sherbrooke													
Q1 2017	2	2	0	0	0	4	0	27	35				
Q1 2016	2	0	0	0	0	10	0	38	50				
Suburbs of the old city of Sherbroo	ke												
Q1 2017	13	52	25	0	0	0	0	160	250				
Q1 2016	16	42	6	0	0	0	0	204	292				
New City of Sherbrooke													
QI 2017	15	54	25	0	0	4	0	187	285				
Q1 2016	18	42	6	0	0	10	0	242	342				
Magog													
QI 2017	6	2	0	0	0	0	0	2	10				
Q1 2016	4	6	0	0	0	0	0	0	10				
Remainder of the CMA													
Q1 2017	18	0	0	0	0	0	0	0	18				
Q1 2016	8	0	0	0	0	0	0	0	8				
Sherbrooke CMA													
Q1 2017	39	56	25	0	0	4	0	189	313				
Q1 2016	30	<del>4</del> 8	6	0	0	10	0	242	360				
UNDER CONSTRUCTION													
Old City of Sherbrooke													
Q1 2017	10	2	2	0	0	118	0	167	299				
Q1 2016	11	6	0	0	0	155	0	163	335				
Suburbs of the old city of Sherbrook													
Q1 2017	50	66	40	0	0	0	0	291	447				
Q1 2016	45	74	52	0	0	0	0	244	463				
New City of Sherbrooke													
Q1 2017	60	68	42	0	0	118	0	458	746				
QI 2016	56	80	52	0	0	155	0	407	798				
Magog													
QI 2017	18	6	4	0	0	0	0	3	31				
Q1 2016	13	10	3	0	0	0	0	4	30				
Remainder of the CMA													
Q1 2017	55	8		0		12	0	12	90				
Q1 2016	71	0	2	0	0	6	0	5	84				
Sherbrooke CMA													
Q1 2017	133	82	49	0	0	130		473	867				
Q1 2016	140	90	57	0	0	161	0	416	912				

1	Table 1.2: Housing Activity Summary by Submarket First Quarter 2017												
			Owne										
		Freehold			Condominium		Ren	ital					
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*				
COMPLETIONS													
Old City of Sherbrooke													
Q1 2017	7	0	3	0	0	0	0	43	60				
Q1 2016	2	0	3	0	0	4	0	28	37				
Suburbs of the old city of Sherbroo	ke												
Q1 2017	21	32	9	0	0	0	0	207	269				
Q1 2016	28	16	14	0	0	0	0	2	60				
New City of Sherbrooke													
Q1 2017	28	32	12	0	0	0	0	250	329				
Q1 2016	30	16	17	0	0	4	0	30	97				
Magog													
Q1 2017	12	2	4	0	0	0	0	0	18				
Q1 2016	5	0	0	0	0	12	0	0	17				
Remainder of the CMA													
Q1 2017	23	0	0	0	0	0	0	6	29				
Q1 2016	10	0	0	0	0	0	0	0	10				
Sherbrooke CMA													
Q1 2017	63	34	16	0	0	0	0	256	376				
Q1 2016	45	16	17	0	0	16	0	30	124				
COMPLETED & NOT ABSORB	ED												
Old City of Sherbrooke													
Q1 2017	4	4	1	0	0	11	n/a	n/a	20				
Q1 2016	5	- 1	2	0	0	21	n/a	n/a	29				
Suburbs of the old city of Sherbroo													
Q1 2017	11	64	30	0	0	0	n/a	n/a	105				
Q1 2016	15	43	30	0	0	5	n/a	n/a	93				
New City of Sherbrooke													
Q1 2017	15	68	31	0	0	11	n/a	n/a	125				
Q1 2016	20	44	32	0	0	26	n/a	n/a	122				
Magog													
Q1 2017	0	4		0	0	0		n/a	8				
Q1 2016	3	П	0	0	0	6	n/a	n/a	20				
Remainder of the CMA													
QI 2017	3	I		0		3		n/a					
Q1 2016	5	0	0	0	0	0	n/a	n/a	5				
Sherbrooke CMA													
Q1 2017	18	73	35	0		14		n/a					
Q1 2016	28	55	32	0	0	32	n/a	n/a	147				

Table 1.2: Housing Activity Summary by Submarket											
		Fi	rst Quart	er 2017							
			Owne	rship			Ren	tal	101		
		Freehold		C	Condominium	ı	Ken	Lai			
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*		
ABSORBED											
Old City of Sherbrooke											
Q1 2017	6	0	2	0	0	1	n/a	n/a	9		
Q1 2016	4	0	2	0	0	3	n/a	n/a	9		
Suburbs of the old city of Sherbrool	ke										
Q1 2017	22	27	4	0	0	5	n/a	n/a	58		
Q1 2016	24	15	10	0	0	1	n/a	n/a	50		
New City of Sherbrooke											
QI 2017	28	27	6	0	0	6	n/a	n/a	67		
QI 2016	28	15	12	0	0	4	n/a	n/a	59		
Magog											
QI 2017	14	0	0	0	0	0	n/a	n/a	14		
QI 2016	4	0	0	0	0	6	n/a	n/a	10		
Remainder of the CMA											
QI 2017	23	0	0	0	0	0	n/a	n/a	23		
QI 2016	11	0	0	0	0	0	n/a	n/a	- 11		
Sherbrooke CMA											
QI 2017	65	27	6	0	0	6	n/a	n/a	104		
QI 2016	43	15	12	0	0	10	n/a	n/a	80		

Table 1.3: History of Housing Starts of Sherbrooke CMA 2007 - 2016												
			Owne	rship				1				
		Freehold		C	Condominium	1	Ren	tal				
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*			
2016	278	210	92	0	0	34	0	552	1,197			
% Change	-8.9	22.1	-20.0	n/a	n/a	-79.9	n/a	-5.2	-12.4			
2015	305	172	115	0	0	169	0	582	1,367			
% Change	-17.3	14.7	-12.9	n/a	n/a	67.3	-100.0	55.6	21.2			
2014	369	150	132	0	0	101	2	374	1,128			
% Change	-16.5	-34.8	-3.6	n/a	n/a	32.9	n/a	-38.8	-24.6			
2013	442	230	137	0	0	76	0	611	1,496			
% Change	-27.5	-9.4	-43.4	n/a	n/a	33.3	-100.0	28.4	-14.1			
2012	610	254	242	0	0	57	4	476	1,741			
% Change	9.5	22.1	12.6	n/a	n/a	-37.4	n/a	-5.6	10.5			
2011	557	208	215	0	0	91	0	504	1,575			
% Change	-2.3	-8.8	27.2	n/a	n/a	-31.1	n/a	7.9	-4.9			
2010	570	228	169	0	0	132	0	467	1,656			
% Change	-14.7	137.5	19.0	n/a	-100.0	37.5	n/a	-5.1	4.8			
2009	668	96	142	0	7	96	0	492	1,580			
% Change	-16.7	100.0	82.1	n/a	-65.0	-34.2	-100.0	2.1	-2.9			
2008	802	48	78	0	20	1 <del>4</del> 6	4	482	1,627			
% Change	20.4	-20.0	-2.5	n/a	25.0	33.9	n/a	32.8	23.4			
2007	666	60	80	0	16	109	0	363	1,318			

Table 2: Starts by Submarket and by Dwelling Type First Quarter 2017												
	Sin	gle	Se	mi	Ro	w	Apt. & Other		Total			
Submarket	Q1 2017	QI 2016	QI 2017	Q1 2016	QI 2017	QI 2016	QI 2017	QI 2016	QI 2017	QI 2016	% Change	
Sherbrooke (West and City Centre)	2	0	0	0	0	0	12	8	14	8	75.0	
Sherbrooke (East)	0	0	2	0	0	0	6	0	8	0	n/a	
Sherbrooke (North)	0	2	0	0	0	0	13	40	13	42	-69.0	
Old City of Sherbrooke	2	2	2	0	0	0	31	48	35	50	-30.0	
Fleurimont	2	5	12	8	0	0	10	30	24	43	-44.2	
Rock Forest	3	3	32	4	21	0	30	186	86	193	-55.4	
Saint-Élie-d'Orford	5	3	0	18	0	0	0	6	5	27	-81.5	
Lennoxville, Deauville, Ascot, Bromptonville	3	5	8	12	4	4	120	8	135	29	**	
Suburbs of the old city of Sherbrooke	13	16	52	42	25	4	160	230	250	292	-14.4	
New City of Sherbrooke	15	18	54	42	25	4	191	278	285	342	-16.7	
Magog	6	4	2	6	0	0	2	0	10	10	0.0	
Remainder of the CMA	18	8	0	0	0	0	0	0	18	8	125.0	
Sherbrooke CMA	39	30	56	48	25	4	193	278	313	360	-13.1	

Table 2.1: Starts by Submarket and by Dwelling Type												
January - March 2017												
	Sin	gle	Sei	Semi		Row		Apt. & Other		Total		
Submarket	YTD	YTD	YTD	%								
	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016	Change	
Sherbrooke (West and City Centre)	2	0	0	0	0	0	12	8	14	8	75.0	
Sherbrooke (East)	0	0	2	0	0	0	6	0	8	0	n/a	
Sherbrooke (North)	0	2	0	0	0	0	13	40	13	42	-69.0	
Old City of Sherbrooke	2	2	2	0	0	0	31	48	35	50	-30.0	
Fleurimont	2	5	12	8	0	0	10	30	24	43	-44.2	
Rock Forest	3	3	32	4	21	0	30	186	86	193	-55.4	
Saint-Élie-d'Orford	5	3	0	18	0	0	0	6	5	27	-81.5	
Lennoxville, Deauville, Ascot,	3	5	8	12	4	4	120	8	135	29	**	
Bromptonville			Ū			,						
Suburbs of the old city of Sherbrooke	13	16	52	42	25	4	160	230	250	292	-14.4	
New City of Sherbrooke	15	18	54	42	25	4	191	278	285	342	-16.7	
Magog	6	4	2	6	0	0	2	0	10	10	0.0	
Remainder of the CMA	18	8	0	0	0	0	0	0	18	8	125.0	
Sherbrooke CMA	39	30	56	48	25	4	193	278	313	360	-13.1	

Table 2.2: Starts by			welling T irter 2017		by Intend	ed Mark	et		
		Ro	ow		Apt. & Other				
Submarket	Freeho Condor		Rental			ld and minium	Rental		
	QI 2017 QI 2016 QI 2017 QI 2016 Q				QI 2017	QI 2016	QI 2017	QI 2016	
Sherbrooke (West and City Centre)	0	0	0	0	0	0	12	8	
Sherbrooke (East)	0	0	0	0	0	0	6	0	
Sherbrooke (North)	0	0	0	0	4	10	9	30	
Old City of Sherbrooke	0	0	0	0	4	10	27	38	
Fleurimont	0	0	0	0	0	2	10	4	
Rock Forest	21	0	0	0	0	0	30	186	
Saint-Élie-d'Orford	0	0	0	0	0	0	0	6	
Lennoxville, Deauville, Ascot, Bromptonville	4	4	0	0	0	0	120	8	
Suburbs of the old city of Sherbrooke	25	4	0	0	0	2	160	204	
New City of Sherbrooke	25	4	0	0	4	12	187	242	
Magog	0	0	0	0	0	0	2	0	
Remainder of the CMA	0 0 0				0	0	0	0	
Sherbrooke CMA	25	4	0	0	4	12	189	242	

Table 2.3: Starts by Submarket, by Dwelling Type and by Intended Market  January - March 2017											
		<u> </u>	ow			Apt. &	Other				
Submarket	Freeho Condo		Rei	ntal	Freeho Condo		Rental				
	YTD 2017	YTD 2016	YTD 2017	YTD 2016	YTD 2017	YTD 2016	YTD 2017	YTD 2016			
Sherbrooke (West and City Centre)	0	0	0	0	0	0	12	8			
Sherbrooke (East)	0 0 0 0 0 6										
Sherbrooke (North)	0	0	0	0	4	10	9	30			
Old City of Sherbrooke	0	0	0	0	4	10	27	38			
Fleurimont	0	0	0	0	0	2	10	4			
Rock Forest	21	0	0	0	0	0	30	186			
Saint-Élie-d'Orford	0	0	0	0	0	0	0	6			
Lennoxville, Deauville, Ascot, Bromptonville	4	4	0	0	0	0	120	8			
Suburbs of the old city of Sherbrooke	25	4	0	0	0	2	160	204			
New City of Sherbrooke	25	4	0	0	4	12	187	242			
Magog	0	0	0	0	0	0	2	0			
Remainder of the CMA	0	0	0	0	0	0	0	0			
Sherbrooke CMA	25	4	0	0	4	12	189	242			

Table 2.4: Starts by Submarket and by Intended Market First Quarter 2017											
Submarket	Free	hold	Condo	minium	Rer	ntal	Total*				
Submarket	QI 2017	QI 2016	QI 2017	QI 2016	Q1 2017	QI 2016	QI 2017	QI 2016			
Sherbrooke (West and City Centre)	2	0	0	0	12	8	14	8			
Sherbrooke (East)	2	0	0	0	6	0	8	0			
Sherbrooke (North)	0	2	4	10	9	30	13	42			
Old City of Sherbrooke	4	2	4	10	27	38	35	50			
Fleurimont	14	15	0	0	10	4	24	43			
Rock Forest	56	7	0	0	30	186	86	193			
Saint-Élie-d'Orford	5	21	0	0	0	6	5	27			
Lennoxville, Deauville, Ascot, Bromptonville	15	21	0	0	120	8	135	29			
Suburbs of the old city of Sherbrooke	90	64	0	0	160	204	250	292			
New City of Sherbrooke	94	66	4	10	187	242	285	342			
Magog	8	10	0	0	2	0	10	10			
Remainder of the CMA	18	8	0	0	0	0	18	8			
Sherbrooke CMA	120	84	4	10	189	242	313	360			

Table 2.5: Starts by Submarket and by Intended Market  January - March 2017											
	Free	hold	Condo	minium	Rei	ntal	Total*				
Submarket	YTD 2017	YTD 2016									
Sherbrooke (West and City Centre)	2	0	0	0	12	8	14	8			
Sherbrooke (East)	2	0	0	0	6	0	8	0			
Sherbrooke (North)	0	2	4	10	9	30	13	42			
Old City of Sherbrooke	4	2	4	10	27	38	35	50			
Fleurimont	14	15	0	0	10	4	24	43			
Rock Forest	56	7	0	0	30	186	86	193			
Saint-Élie-d'Orford	5	21	0	0	0	6	5	27			
Lennoxville, Deauville, Ascot, Bromptonville	15	21	0	0	120	8	135	29			
Suburbs of the old city of Sherbrooke	90	64	0	0	160	204	250	292			
New City of Sherbrooke	94	66	4	10	187	242	285	342			
Magog	8	10	0	0	2	0	10	10			
Remainder of the CMA	18	8	0	0	0	0	18	8			
Sherbrooke CMA	120	84	4	10	189	242	313	360			

Table 3: Completions by Submarket and by Dwelling Type First Quarter 2017													
	Sin	Single		Semi		Row		Other	Total				
Submarket	Q1 2017	Q1 2016	QI 2017	QI 2016	Q1 2017	QI 2016	QI 2017	QI 2016	QI 2017	Q1 2016	% Change		
Sherbrooke (West and City Centre)	- 1	- 1	0	0	0	3	15	24	16	28	-42.9		
Sherbrooke (East)	- 1	0	0	0	0	0	17	0	18	0	n/a		
Sherbrooke (North)	5	- 1	0	0	3	0	18	8	26	9	188.9		
Old City of Sherbrooke	7	2	0	0	3	3	50	32	60	37	62.2		
Fleurimont	4	4	4	2	4	6	29	0	41	12	**		
Rock Forest	4	7	14	0	5	4	178	- 1	201	12	**		
Saint-Élie-d'Orford	7	6	0	4	0	0	0	0	7	10	-30.0		
Lennoxville, Deauville, Ascot, Bromptonville	6	11	14	10	0	4	0	I	20	26	-23.1		
Suburbs of the old city of Sherbrooke	21	28	32	16	9	14	207	2	269	60	**		
New City of Sherbrooke	28	30	32	16	12	17	257	34	329	97	**		
Magog	12	5	2	0	4	0	0	12	18	17	5.9		
Remainder of the CMA	23	10	0	0	0	0	6	0	29	10	190.0		
Sherbrooke CMA	63	45	34	16	16	17	263	46	376	124	**		

Table 3.1	Table 3.1: Completions by Submarket and by Dwelling Type													
January - March 2017														
	Sin	gle	Sei	mi	Ro	w	Apt. &	Other						
Submarket	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	0/ 61			
	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016	% Change			
Sherbrooke (West and City Centre)	- 1	I	0	0	0	3	15	24	16	28	-42.9			
Sherbrooke (East)	- 1	0	0	0	0	0	17	0	18	0	n/a			
Sherbrooke (North)	5	- 1	0	0	3	0	18	8	26	9	188.9			
Old City of Sherbrooke	7	2	0	0	3	3	50	32	60	37	62.2			
Fleurimont	4	4	4	2	4	6	29	0	41	12	**			
Rock Forest	4	7	14	0	5	4	178	- 1	201	12	**			
Saint-Élie-d'Orford	7	6	0	4	0	0	0	0	7	10	-30.0			
Lennoxville, Deauville, Ascot, Bromptonville	6	11	14	10	0	4	0	ı	20	26	-23.1			
Suburbs of the old city of Sherbrooke	21	28	32	16	9	14	207	2	269	60	**			
New City of Sherbrooke	28	30	32	16	12	17	257	34	329	97	**			
Magog	12	5	2	0	4	0	0	12	18	17	5.9			
Remainder of the CMA	23	10	0	0	0	0	6	0	29	10	190.0			
Sherbrooke CMA	63	45	34	16	16	17	263	46	376	124	**			

Table 3.2: Completions by Submarket, by Dwelling Type and by Intended Market First Quarter 2017													
		Ro	ow .			Apt. &	Other						
Submarket	Freeho Condor		Rer	Rental		old and minium	Rer	ntal					
	Q1 2017	QI 2016	QI 2017	QI 2016	Q1 2017	QI 2016	QI 2017	Q1 2016					
Sherbrooke (West and City Centre)	0	3	0	0	0	0	8	24					
Sherbrooke (East)	0	0	0	0	0	0	17	0					
Sherbrooke (North)	3	0	0	0	0	4	18	4					
Old City of Sherbrooke	3	3	0	0	0	4	43	28					
Fleurimont	4	6	0	0	0	0	29	0					
Rock Forest	5	4	0	0	0	0	178	- 1					
Saint-Élie-d'Orford	0	0	0	0	0	0	0	0					
Lennoxville, Deauville, Ascot, Bromptonville	0	4	0	0	0	0	0	1					
Suburbs of the old city of Sherbrooke	9	14	0	0	0	0	207	2					
New City of Sherbrooke	12	17	0	0	0	4	250	30					
Magog	4	4 0		0	0	12	0	0					
Remainder of the CMA	0	0	0	0	0	0	6	0					
Sherbrooke CMA	16	17	0	0	0	16	256	30					

Table 3.3: Completions by Submarket, by Dwelling Type and by Intended Market  January - March 2017														
	Row Apt. & Other													
Submarket	Freeho Condo		Re	ntal	Freeho Condo		Rental							
	YTD 2017	YTD 2016	YTD 2017	YTD 2016	YTD 2017	YTD 2016	YTD 2017	YTD 2016						
Sherbrooke (West and City Centre)	0	3	0	0	0	0	8	24						
Sherbrooke (East)	0	0	0	0	0	0	17	0						
Sherbrooke (North)	3	0	0	0	0	4	18	4						
Old City of Sherbrooke	3	3	0	0	0	4	43	28						
Fleurimont	4	6	0	0	0	0	29	0						
Rock Forest	5	4	0	0	0	0	178	- 1						
Saint-Élie-d'Orford	0	0	0	0	0	0	0	0						
Lennoxville, Deauville, Ascot, Bromptonville	0	4	0	0	0	0	0	1						
Suburbs of the old city of Sherbrooke	9	14	0	0	0	0	207	2						
New City of Sherbrooke	12	12 17		0	0	4	250	30						
Magog	4	4 0		0	0	12	0	0						
Remainder of the CMA	0	0	0	0	0	0	6	0						
Sherbrooke CMA	16	17	0	0	0	16	256	30						

Table 3.4: Completions by Submarket and by Intended Market First Quarter 2017													
Submarket	Free	Freehold		minium	Rer	ntal	Total*						
Submarket	QI 2017	QI 2016	QI 2017	QI 2016	QI 2017	QI 2016	QI 2017	QI 2016					
Sherbrooke (West and City Centre)	I	4	0	0	8	24	16	28					
Sherbrooke (East)	I	0	0	0	17	0	18	0					
Sherbrooke (North)	8	- 1	0	4	18	4	26	9					
Old City of Sherbrooke	10	5	0	4	43	28	60	37					
Fleurimont	12	12	0	0	29	0	41	12					
Rock Forest	23	Ш	0	0	178	- 1	201	12					
Saint-Élie-d'Orford	7	10	0	0	0	0	7	10					
Lennoxville, Deauville, Ascot, Bromptonville	20	25	0	0	0	I	20	26					
Suburbs of the old city of Sherbrooke	62	58	0	0	207	2	269	60					
New City of Sherbrooke	72	63	0	4	250	30	329	97					
Magog	18	5	0	12	0	0	18	17					
Remainder of the CMA	23	23 10		0	6	0	29	10					
Sherbrooke CMA	113	78	0	16	256	30	376	124					

Table 3.5: Completions by Submarket and by Intended Market  January - March 2017													
	Free	hold	Condo	minium	Rei	ntal	Total*						
Submarket	YTD 2017	YTD 2016											
Sherbrooke (West and City Centre)	I	4	0	0	8	24	16	28					
Sherbrooke (East)	- 1	0	0	0	17	0	18	0					
Sherbrooke (North)	8	- 1	0	4	18	4	26	9					
Old City of Sherbrooke	10	5	0	4	43	28	60	37					
Fleurimont	12	12	0	0	29	0	41	12					
Rock Forest	23	П	0	0	178	- 1	201	12					
Saint-Élie-d'Orford	7	10	0	0	0	0	7	10					
Lennoxville, Deauville, Ascot, Bromptonville	20	25	0	0	0	I	20	26					
Suburbs of the old city of Sherbrooke	62	58	0	0	207	2	269	60					
New City of Sherbrooke	72	63	0	4	250	30	329	97					
Magog	18	5	0	12	0	0	18	17					
Remainder of the CMA	23	10	0	0	6	0	29	10					
Sherbrooke CMA	113	78	0	16	256	30	376	124					

	Table 4: Absorbed Single-Detached Units by Price Range													
First Quarter 2017														
					Price F	Ranges								
Submarket	< \$20	0,000	,	\$200,000 - \$249,999		\$250,000 - \$299,999		\$300,000 - \$349,999		\$350,000 +		Median Price (\$)	Average Price (\$)	
	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)		11166 (ψ)	11100 (ψ)	
Old City of Sherbrook	9													
Q1 2017	0	0.0	0	0.0	0	0.0	I	33.3	2	66.7	3	-	-	
Q1 2016	0	0.0	- 1	50.0	0	0.0	0	0.0	- 1	50.0	2	-	-	
Year-to-date 2017	0	0.0	0	0.0	0	0.0	I	33.3	2	66.7	3	-	-	
Year-to-date 2016	0	0.0	I	50.0	0	0.0	0	0.0	- 1	50.0	2	-	-	
Suburbs of the old city	of Sherl	brooke												
Q1 2017	0	0.0	1	10.0	3	30.0	2	20.0	4	40.0	10	-	-	
QI 2016	0	0.0	0	0.0	3	60.0	I	20.0	- 1	20.0	5	-	-	
Year-to-date 2017	0	0.0	1	10.0	3	30.0	2	20.0	4	40.0	10	-	-	
Year-to-date 2016	0	0.0	0	0.0	3	60.0	I	20.0	1	20.0	5	-	-	
New City of Sherbrook	ce													
Q1 2017	0	0.0	1	7.7	3	23.1	3	23.1	6	46.2	13	-	-	
Q1 2016	0	0.0	1	14.3	3	42.9	I	14.3	2	28.6	7	-	-	
Year-to-date 2017	0	0.0	1	7.7	3	23.1	3	23.1	6	46.2	13	-	-	
Year-to-date 2016	0	0.0	1	14.3	3	42.9	I	14.3	2	28.6	7	-	-	
Magog														
Q1 2017	0	0.0	1	14.3	2	28.6	3	42.9	1	14.3	7	-	-	
QI 2016	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0	-	-	
Year-to-date 2017	0	0.0	- 1	14.3	2	28.6	3	42.9	- 1	14.3	7	-	-	
Year-to-date 2016	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0	-	-	
Remainder of the CMA														
Q1 2017	0	0.0	I	33.3	1	33.3	0	0.0	- 1	33.3	3	-	-	
QI 2016	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0	-	-	
Year-to-date 2017	0	0.0	I	33.3	- 1	33.3	0	0.0	- 1	33.3	3	-	-	
Year-to-date 2016	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0	-	-	
Sherbrooke CMA														
QI 2017	0	0.0	3	13.0	6	26.1	6	26.1	8	34.8	23	-	348,348	
QI 2016	0	0.0	I	14.3	3	42.9	I	14.3	2	28.6	7	-	288,750	
Year-to-date 2017	0	0.0	3	13.0	6	26.1	6	26.1	8	34.8	23	-	348,348	
Year-to-date 2016	0	0.0	I	14.3	3	42.9	I	14.3	2	28.6	7	-	288,750	

Source: CMHC (Market Absorption Survey)

Table 4.1: Average Price (\$) of Absorbed Single-detached Units  First Quarter 2017													
Submarket         Q1 2017         Q1 2016         % Change         YTD 2017         YTD 2016         % Change													
Old City of Sherbrooke	-	-	n/a	-	-	n/a							
Suburbs of the old city of Sherbrooke	-	-	n/a	-	-	n/a							
New City of Sherbrooke	-	-	n/a	-	-	n/a							
Magog	-	-	n/a	-	-	n/a							
Remainder of the CMA													
Sherbrooke CMA	348,348	288,750	20.6	348,348	288,750	20.6							

Source: CMHC (Market Absorption Survey)

	Table 5: Ce	ntris <sup>®</sup> Resid	ential Activ	rity <sup>l</sup> for She	rbrooke		
						Last Four	Quarters <sup>3</sup>
	Number of Sales	Number of New Listings	Number of Active Listings	Average Price (\$)	Active Listings to Sales Ratio <sup>2</sup>	Average Price <sup>2</sup> (\$)	Active Listings to Sales Ratio <sup>2</sup>
SINGLE FAMILY*							
QI 2017	417	699	1,359	236,849	9.8	246,831	11.8
Q1 2016	386	783	1,479	221,087	11.5	252,468	13.4
% Change	8.0	-10.7	-8.1	7.1	n/a	-2.2	n/a
YTD 2017	417	699	1,359	236,849	9.8	n/a	n/a
YTD 2016	386	783	1,479	221,087	11.5	n/a	n/a
% Change	8.0	-10.7	-8.1	7.1	n/a	n/a	n/a
CONDOMINIUMS*							
QI 2017	52	142	358	176,429	20.7	227,530	15.9
QI 2016	60	143	392	166,213	19.6	170,450	19.5
% Change	-13.3	-0.7	-8.7	6.1	n/a	33.5	n/a
YTD 2017	52	142	358	176,429	20.7	n/a	n/a
YTD 2016	60	143	392	166,213	19.6	n/a	n/a
% Change	-13.3	-0.7	-8.7	6.1	n/a	n/a	n/a
PLEX*							
QI 2017	46	99	197	251,450	12.8	244,179	16.0
Q1 2016	47	101	249	229,287	15.9	248,519	14.4
% Change	-2.1	-2.0	-20.9	9.7	n/a	-1.7	n/a
YTD 2017	46	99	197	251,450	12.8	n/a	n/a
YTD 2016	47	101	249	229,287	15.9	n/a	n/a
% Change	-2.1	-2.0	-20.9	9.7	n/a	n/a	n/a
TOTAL							
Q1 2017	516	944	1,937	230,080	11.3	240,109	12.9
Q1 2016	494	1,036	2,142	214,672	13.0	242,681	14.5
% Change	4.5	-8.9	-9.6	7.2		-1.1	n/a
YTD 2017	516	944	1,937	230,080	11.3	n/a	n/a
YTD 2016	494	1,036	2,142	215,030	13.0	n/a	n/a
% Change	4.5	-8.9	-9.6	7.0	n/a	n/a	n/a

 $<sup>^{\</sup>rm I}$  Source: QFREB by the Centris  $^{\rm I\!\! B}$  system

 $<sup>^{\</sup>rm 2}$  Calculations: CMHC.

 $<sup>^{3}</sup>$  Weighted average for the last four quarters, to reduce strong variations from one quarter to another and give a clearer trend.

<sup>--</sup> Data not available when there are fewer than 30 sales.

n/a Not applicable.

 $<sup>\</sup>ensuremath{^{*}}$  Refer to Centris® for the definitions.

<sup>\*\*</sup> Observed change greater than 100%.

			T	able 6:	Economi	c Indica	tors					
				Firs	st Quarte	er 2017						
		Inter	rest Rates		NHPI, Total,	CPI	Sherbrooke Labour Market					
		P & I Per \$100,000	Mortgag (% I Yr. Term		(Quebec) 2016.12 =100	(Quebec) 2002 =100	Employment SA (,000)	Unemployment Rate (%) SA	Participation Rate (%) SA	Average Weekly Earnings (\$)		
2016	January	561	3.14	4.64	99.4	124.6	105.5	6.7	62.8	807		
	February	561	3.14	4.64	99.5	125.1	106.2	7.0	63.3	810		
	March	561	3.14	4.64	99.6	125.6	106.6	7.0	63.5	807		
	April	561	3.14	4.64	99.6	126.0	106.2	7.2	63.3	806		
	May	561	3.14	4.64	99.6	126.2	105.6	6.7	62.6	807		
	June	561	3.14	4.64	99.6	126.0	105.3	6.5	62.2	809		
	July	567	3.14	4.74	99.7	125.6	106.3	5.8	62.3	810		
	August	567	3.14	4.74	99.7	125.3	106.6	5.7	62.3	816		
	September	561	3.14	4.64	100.0	125.8	106.2	5.6	61.9	824		
	October	561	3.14	4.64	100.0	125.9	107.0	5.4	62.2	822		
	November	561	3.14	4.64	100.0	125.6	107.0	5.7	62.4	813		
	December	561	3.14	4.64	100.0	125.2	108.1	5.4	62.7	803		
2017	January	561	3.14	4.64	100.1	126.2	107.0	5.5	62.1	792		
	February	561	3.14	4.64	100.3	126.6	106.1	5.5	61.5	789		
	March	561	3.14	4.64		126.7	106.3	6.1	62.0	788		
	April											
	May											
	June											
	July											
	August											
	September											
	October											
	November											
	December											

<sup>&</sup>quot;P & I" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)

Source: CMHC, adapted from Statistics Canada (CANSIM), Statistics Canada (CANSIM)

<sup>&</sup>quot;NHPI" means New Housing Price Index

<sup>&</sup>quot;CPI" means Consumer Price Index

<sup>&</sup>quot;SA" means Seasonally Adjusted

# METHODOLOGY

## **Starts & Completions Survey Methodology**

The Starts and Completions Survey is conducted by way of site visits which are used to confirm that new units have reached set stages in the construction process. Since most municipalities in the country issue building permits, these are used as an indication of where construction is likely to take place. In areas where there are no permits, reliance has to be placed either on local sources or searching procedures.

The Starts and Completions Survey is carried out monthly in urban areas with population in excess of 50,000, as defined by the 2016 Census. In urban areas with populations of 10,000 to 49,999, all Starts are enumerated in the last month of the quarter (i.e. four times a year, in March, June, September and December). In these centres with quarterly enumeration, Completion activity is modeled based on historical patterns. Monthly Starts and Completions activity in these quarterly locations are statistically estimated at a provincial level for single and multi categories. Centres with populations below 10,000 are enumerated on a sample basis, also in the last month of each quarter (i.e. four times a year, in March, June, September and December).

The Starts and Completions Survey enumerates dwelling units in new structures only, designed for non-transient and year-round occupancy.

Mobile homes are included in the surveys. A mobile home is a type of manufactured house that is completely assembled in a factory and then moved to a foundation before it is occupied.

Trailers or any other movable dwelling (the larger often referred to as a mobile home) with no permanent foundation are excluded from the survey.

Conversions and/or alterations within an existing structure are excluded from the surveys as are seasonal dwellings, such as: summer cottages, hunting and ski cabins, trailers and boat houses; and hostel accommodations, such as: hospitals, nursing homes, penal institutions, convents, monasteries, military and industrial camps, and collective types of accommodation such as: hotels, clubs, and lodging homes.

# **Market Absorption Survey Methodology**

The Market Absorption Survey is carried out in conjunction with the Starts and Completions Survey in urban areas with populations in excess of 50,000. When a structure is recorded as completed, an update is also made as units are sold or rented. The dwellings are then enumerated each month until such time as full absorption occurs.

# STARTS AND COMPLETIONS SURVEY AND MARKET ABSORPTION SURVEY DEFINITIONS

A "dwelling unit", for purposes of the Starts and Completions Survey, is defined as a structurally separate set of self-contained living premises with a private entrance from outside the building or from a common hall, lobby, or stairway inside the building. Such an entrance must be one that can be used without passing through another separate dwelling unit.

A "start", for purposes of the Starts and Completions Survey, is defined as the beginning of construction work on a building, usually when the concrete has been poured for the whole of the footing around the structure, or an equivalent stage where a basement will not be part of the structure.

The number of units "under construction" as at the end of the period shown, takes into account certain adjustments which are necessary for various reasons. For example, after a start on a dwelling has commenced construction may cease, or a structure, when completed, may contain more or fewer dwelling units than were reported at start.

A "completion", for purposes of the Starts and Completions Survey, is defined as the stage at which all the proposed construction work on a dwelling unit has been performed, although under some circumstances a dwelling may be counted as completed where up to 10 per cent of the proposed work remains to be done.

The term "absorbed" means that a housing unit is no longer on the market (i.e. has been sold or rented). This usually happens when a binding contract is secured by a non-refundable deposit and has been signed by a qualified purchaser. The purpose of the Market Absorption Survey is to measure the rate at which units are sold or rented after they are completed, as well as collect prices.

# **DWELLING TYPES:**

A "**Single-Detached**" dwelling (also referred to as "**Single**") is a building containing only one dwelling unit, which is completely separated on all sides from any other dwelling or structure. Includes link homes, where two units may share a common basement wall but are separated above grade. Also includes cluster-single developments.

A "Semi-Detached (Double)" dwelling (also referred to as "Semi") is one of two dwellings located side-by-side in a building, adjoining no other structure and separated by a common or party wall extending from ground to roof.

A "Row (Townhouse)" dwelling is a one family dwelling unit in a row of three or more attached dwellings separated by a common or party wall extending from ground to roof.

The term "**Apartment and other**" includes all dwellings other than those described above, including structures commonly known as stacked townhouses, duplexes, triplexes, double duplexes and row duplexes.

# **INTENDED MARKET:**

The "intended market" is the tenure in which the unit is being marketed. This includes the following categories:

Freehold: A residence where the owner owns the dwelling and lot outright.

**Condominium (including Strata-Titled):** An individual dwelling which is privately owned, but where the building and/or the land are collectively owned by all dwelling unit owners. A condominium is a form of ownership rather than a type of house.

Rental: Dwelling constructed for rental purposes regardless of who finances the structure.

# **GEOGRAPHICAL TERMS:**

A census metropolitan area (CMA) or a census agglomeration (CA) is formed by one or more adjacent municipalities centred on a large urban area (known as the urban core). The census population count of the urban core is at least 10,000 to form a census agglomeration and at least 100,000 to form a census metropolitan area. To be included in the CMA or CA, other adjacent municipalities must have a high degree on integration with the central urban area, as measured by commuting flows derived from census place of work data. CMAs and CAs contain whole municipalities or Census Subdivisions.

A "Rural" area, for the purposes of this publication, is a centre with a population less than 10,000.

2017 data based on 2016 Census Definitions. 2012-2016 data based on 2011 Census Definitions. 2007-2011 data based on 2006 Census Definitions.

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