

**Friday, May 18, 2001** For release at 8:30 a.m.

## **MAJOR RELEASES**

 Canadian international merchandise trade, March 2001 2 Canada's merchandise exports increased 2.3% to just over \$36.0 billion in March in the wake of a modest recovery in the high-tech sector, while imports rose 1.7% to \$29.9 billion with a rebound in the automotive sector.
Wholesale trade, March 2001 5

Wholesale sales, heavily influenced by the automobile sector, rose 1.7% in March to \$32.2 billion.

## OTHER RELEASES

Steel primary forms, week ending May 12, 20018Oils and fats, March 20018Export and import price indexes, March 20018NEW PRODUCTS9RELEASE DATES: May 22 to 2511





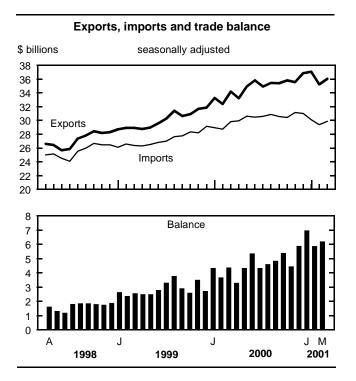
### MAJOR RELEASES

# Canadian international merchandise trade

March 2001

Canada's merchandise exports increased in March in the wake of higher exports in the machinery and equipment sector, largely high-tech and agricultural and fishing products, while imports grew at a slightly slower pace.

Canadian companies exported just over \$36.0 billion in merchandise, up 2.3% from February. Imports went up in March for the first time in four months, increasing 1.7% to \$29.9 billion on the strength of a rebound in the automotive sector.



As a result, the merchandise trade surplus increased to \$6.2 billion in March from \$5.8 billion in February. A slight decline in the trade surplus with the United States was offset by an improved trade balance with other trading partners.

Exports were up 8.5% in the first quarter of 2001 compared with the first quarter of 2000, while imports were 2.1% higher. As a result, the first

#### Note to readers

Merchandise trade is one component of the current account of Canada's balance of payments, which also includes trade in services.

quarter trade balance improved from \$12.3 billion in 2000 to almost \$19.0 billion in 2001.

# High-tech equipment, automotive and agriculture and fishing led rise in exports

Merchandise exports rebounded in March on the strength of a modest recovery in machinery and equipment, mainly high-tech, and agricultural and fishing products.

Exports of machinery and equipment, the largest export group, grew 6.4% to \$9.1 billion in March. This group accounted for one-quarter of Canada's merchandise exports.

Exports of other equipment and tools, mainly specialized high-tech equipment, rebounded 5.5% to \$2.0 billion. This followed two months of decline from the record levels seen in December 2000. On a year-over-year basis, exports from this group were 16.1% higher than in March 2000. Companies in the television and telecommunications group exported \$1.7 billion, a 5.2% increase over February. Exports of office machines and equipment, consisting mainly of wireless equipment, fibre optic products and computer parts were \$836.7 million in March, up 6.8% from February and 6.1% from March 2000.

Automotive products exports increased 2.5% to \$7.4 billion in March, mainly on the strength of gains in exports of trucks, which rose 7.5% to \$1.4 billion, and motor vehicle parts, which were up 3.5% to \$2.0 billion. Exports of passenger cars were largely unchanged from February to March, but were down 7.6% compared with March 2000.

Agricultural and fishing exports rose 3.6% in March to a record high of \$2.5 billion. There were various factors behind this development. Export shipments of meat and meat products have increased for five straight months on the strength of higher exports of Canadian pork to Asia. Wheat exports rose 23.7% to \$305.2 million. While exports of canola were up 29.0% to \$155.4 million due to large exports to China. This is the result of short supplies of canola from China's traditional sources in Europe and Australia. As well, exports of forestry products posted a small increase of 0.4% to \$3.2 billion. Newsprint, paper and paperboard exports were up 2.1% to \$1.2 billion on strong demand from the United States, while exports of lumber and sawmill products fell 1.7% to \$1.3 billion in March, the final month of the Canada–U.S. softwood lumber agreement. In March, Canadian lumber exports were down 3.8% from February and 21.9% from March 2000, and 31.1% lower than the record high set in July 1999.

### Rebound in auto imports

Automotive imports rebounded in March with a 7.6% increase to \$5.9 billion, after two consecutive monthly declines. Imports of passenger cars rose 16.7% to \$1.6 billion, as dealers pared down inventories through manufacturers' sales promotions and incentives. Imports of motor vehicle parts increased only 1.8% to \$3.4 billion in March, as inventory levels of parts continued to decline.

Canada imported \$10.0 billion worth of machinery and equipment, up 1.7% from February. These shipments accounted for 33.6% of all merchandise imported into Canada in March. A push to increase electricity generation capacity led to record high imports of engines and turbines, worth \$309.0 million. Imports of high-tech equipment hit a record high of \$2.7 billion, up 3.3%.

Imports of consumer goods were up 3.4% to \$3.6 billion, mainly on the strength of record levels of imports of house furnishings, which rose 3.8% to \$524.6 million.

Energy imports increased 6.9% to \$1.7 billion driven by a 14.0% rise in the value of crude petroleum imports in March. Imports of the other energy products subgroup, of which coal is a major part, fell 10.6% to \$403.8 million.

#### Revisions

In general, merchandise trade data are regularly revised for each month of the current year. Factors influencing revisions include late receipt of import and export documentation, incorrect information on customs forms, replacement of estimates which actual figures (once available), changes in classification of merchandise based on more current information, and seasonal adjustments. Consult the appropriate CANSIM tables and matrices for revised data.

Available on CANSIM: tables 2260001, 2260002, 2270001, 2270002 and 2280001-2280009 and matrices 3618, 3619, 3651, 3685-3699, 3701-3711, 3713, 3720, 3887-3913, 8430-8435 and 8438-8447.

With the release of CANSIM II, users can now obtain the same data as in CANSIM, but in a table format that is easier to use and more clearly presented.

This release contains a summary of the merchandise trade data to be published shortly Canadian international merchandise in trade (65-001-XIB, \$14/\$141; 65-001-XPB. \$19/\$188). The publication will include tables by commodity and country on a customs basis. Current account data (which incorporate merchandise trade statistics, investment income service transactions, and transfers) are available quarterly in Canada's balance of international payments (67-001-XIB, \$29/\$93; 67-001-XPB, \$38/\$124). See How to order products.

Merchandise trade data are available by fax on the morning of release.

For more information, or to enquire about the concepts, methods or data quality of this release, contact Jocelyne Elibani, (1-800-294-5583; 613-951-9647), International Trade Division.

### Merchandise trade

	February 2001 <sup>r</sup>	March 2001	February	March 2000	January	January	January-March
	2001	2001	to March	2000 to	to March	to March	2000 to
			2001	March	2000	2001	January–March
			2001	2001	2000	2001	2001
			Seasor	nally adjuste	d, \$ current		
	\$ million	S	% chang	е	\$ millio	ons	% change
Principal trading partners							
Exports		~~ ~~~					
United States	30,641	30,786	0.5	5.5	85,320	93,469	9.6
Japan European Union	845 1,820	864 1,980	2.2 8.8	3.5 14.8	2,454 5,113	2,562 5,659	4.4 10.7
Other OECD countries <sup>1</sup>	558	806	0.0 44.4	-1.2	2.138	2.091	-2.2
All other countries	1,356	1,600	18.0	-1.0	4,785	4,522	-2.2
Total	35,220	36,037	2.3	5.5	99,809	108,303	8.5
Imports							
United States	21,591	21,817	1.0	-2.0	65,504	65,081	-0.6
Japan	901	807	-10.4	-15.8	2,779	2,588	-6.9
European Union	2,888	2,962	2.6	2.8	7,967	8,973	12.6
Other OECD countries <sup>1</sup>	1,595	1,609	0.9	27.0	4,054	4,833	19.2
All other countries Total	2,408 29,383	2,678 29,873	11.2 1.7	8.7 0.1	7,228 87,531	7,887 89,362	9.1 2.1
	29,303	29,075	1.7	0.1	07,551	09,302	2.1
Balance United States	9,050	8,969			19.816	28,388	
Japan	9,050	0,909 57			-325	-26	
European Union	-1,068	-982			-2,854	-3,314	
Other OECD countries <sup>1</sup>	-1,037	-803			-1,916	-2,742	
All other countries	-1,052	-1,078			-2,443	-3,365	
Total	5,837	6,164			12,278	18,941	
Principal commodity groupings							
Exports							
Agricultural and fishing products	2,402	2,488	3.6	9.3	6,628	7,307	10.2
Energy products	5,803	5,842	0.7	55.3	10,655	18,065	69.5
Forestry products Industrial goods and materials	3,219 5.413	3,231 5.413	0.4 0.0	-7.4 -0.2	10,518 15.676	9,779 16.413	-7.0 4.7
Machinery and equipment	8,520	9,068	6.4	6.3	24,258	26,879	10.8
Automotive products	7,230	7.410	2.5	-10.9	24,987	22,063	-11.7
Other consumer goods	1,325	1,354	2.2	15.9	3.488	3.980	14.1
Special transactions trade <sup>2</sup>	730	673	-7.8	7.7	1,847	2,114	14.5
Other balance of payments adjustments	578	558	-3.5	-3.5	1,753	1,704	-2.8
Imports							
Agricultural and fishing products	1,627	1,646	1.2	8.4	4,526	4,922	8.7
Energy products	1,628	1,740	6.9	25.0	3,948	5,177	31.1
Forestry products	247	251	1.6	-3.8	745	754	1.2
Industrial goods and materials	6,032 9.852	5,665 10.024	-6.1 1.7	-4.5 2.6	17,115 28.754	17,632 30,282	3.0 5.3
Machinery and equipment Automotive products	9,852 5,460	5,873	7.6	2.0 -11.4	28,754 19,657	30,282 16,868	5.3 -14.2
Other consumer goods	3,460	3.582	3.4	10.0	9.573	10,540	10.1
Special transactions trade <sup>2</sup>	558	568	1.8	7.6	1,577	1,632	3.5
Other balance of payments adjustments	517	524	1.4	-4.2	1,637	1,556	-4.9

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Revised figures. Figures not appropriate or not applicable. Includes Australia, Iceland, Mexico, New Zealand, Norway, Switzerland, Turkey, Poland, South Korea, Hungary and the Czech Republic. These are mainly low valued transactions, value of repairs to equipment, and goods returned to country of origin.

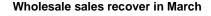
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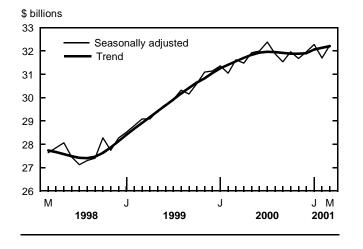
### Wholesale trade

March 2001 (preliminary)

Wholesale sales, heavily influenced by the automobile sector, rose 1.7% in March to \$32.2 billion. This gain almost completely offset February's drop of 1.8%, which was also attributed to the automobile sector. This sector accounts for approximately 17% of total wholesale sales. March saw wholesale sales of motor vehicles, parts and accessories climb 10.8% to more than offset February's drop of 9.9%. Had it not been for the large fluctuations in the automobile sector in these two months, wholesale sales would have been relatively unchanged.

Wholesalers have seen their sales level off since mid-2000, after a period of generally rising sales starting in mid-1998. However, since the start of the year, wholesale sales have started to edge higher. Sales in the first quarter of 2001 were up 0.7% over the fourth quarter of 2000.





Besides the 10.8% rise in wholesale sales reported in the automobile sector, notable increases were also reported in beverage, drug and tobacco products (+2.2%), industrial and other machinery, equipment and supplies (+1.4%), and farm machinery, equipment and supplies (+1.0%). In total, 6 of the 11 trade groups reported increases.

A notable decline was reported by wholesalers in the other products category (-1.7%), which includes newsprint, toys and novelties, and waste material. Wholesalers of lumber and building materials (-1.4%), and food products (-0.9%) also saw declines.

#### Wholesale sales in the automobile sector rallied

Wholesale sales of motor vehicles, parts and accessories rose 10.8% to \$5.8 billion in March. This increase offset February's slump. March also saw manufacturing shipments of motor vehicles and motor vehicle parts bounce back. Imports and exports of auto products also rose in March. Recent volatility is evident in this sector, as wholesalers react to unpredictability in demand, falling production, and fluctuating inventories. Wholesalers of motor vehicles, parts and accessories reported a 3.9% drop in their inventories in March.

Wholesale sales in the automobile sector were down 1.2% in the first quarter of 2001 compared with the fourth quarter of 2000, the third consecutive quarterly decline. Wholesalers of motor vehicles, parts and accessories have seen their sales generally decline since the spring of 2000.

# Strength in the automobile sector helped most provinces

Wholesalers in Ontario reported an increase of 3.2% in March. Strong wholesale sales in the automobile sector, the industrial and other machinery sector, and the computer and electronics sector contributed to the rise. Ontario wholesalers have seen their sales improve since the start of the year. Prior to 2001, sales had weakened since the spring of 2000, following a period of generally rising sales starting in mid-1998.

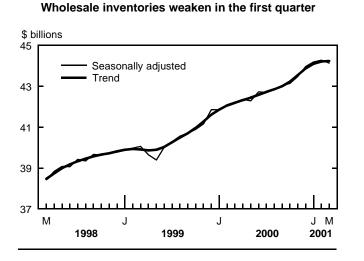
British Columbia wholesalers continued their comeback in March with a 0.8% rise, the third consecutive monthly increase. Besides reporting strong wholesale sales in the automotive sector, wholesalers in British Columbia also reported healthy sales in industrial and other machinery, equipment and supplies, and in metals, hardware, plumbing and heating equipment and supplies.

All provinces and territories reported a positive first quarter, except Prince Edward Island and Nova Scotia. The leading provinces in first quarter growth were Alberta (+3.1%), Manitoba (+2.8%), and Saskatchewan (+2.3%).

### Wholesale inventories slipped

Wholesale inventories fell 0.3% to \$44.1 billion in March. Declines were reported in 5 of the 11 trade groups. In contrast, wholesale inventories of computers, packaged software and other electronic machinery climbed 5.2%. A large part of this build-up was reported to meet firm orders with an April shipping date.

Total wholesale inventories have been generally rising over the last several years. However, the pace of the rise has slackened since the start of 2001. The inventory-to-sales ratio fell from 1.40 in February to 1.37 in March. The ratio has generally stabilized over the last few months at about 1.38. Prior to this, the ratio had been on the rise since mid-2000.



# Available on CANSIM: tables 810001 and 810002 and matrices 59, 61, 648 and 649.

With the release of CANSIM II, users can now obtain the same data as in CANSIM, but in a table format that is easier to use and more clearly presented.

The March 2001 issue of *Wholesale trade* (63-008-XIB, \$14/\$140) will be available soon. See *How* to order products.

With the release of CANSIM II, users can now obtain the same data as in CANSIM, but in a table format that is easier to use and more clearly presented.

Wholesale trade estimates for April will be released June 20.

For data or general information, contact the Client Services Unit (1-877-421-3067; 613-951-3549; *wholesaleinfo@statcan.ca*). To enquire about the concepts, methods or data quality of this release, contact Alexander Hays (613-951-3552; *haysale@statcan.ca*), Distributive Trades Division.

### Wholesale merchants' sales and inventories

	March 2000	December 2000	January 2001 <sup>r</sup>	February 2001 <sup>r</sup>	March 2001 <sup>p</sup>	February to March 2001	March 2000 to March 2001
			Seasor	nally adjusted			
			\$ millions			% change	)
Sales, all trade groups	31,621	31,951	32,274	31,696	32,241	1.7	2.0
Food products	4,763	5,282	5,135	5,179	5,131	-0.9	7.7
Beverage, drug and tobacco products	1,958	2,195	2,140	2,251	2,300	2.2	17.5
Apparel and dry goods	545	552	573	557	548	-1.6	0.6
Household goods	850	866	886	890	896	0.6	5.4
Motor vehicles, parts and accessories Metals, hardware, plumbing and heating	6,205	5,642	5,860	5,279	5,849	10.8	-5.7
equipment and supplies	2,088	2,037	2,025	2.036	2,031	-0.2	-2.7
Lumber and building materials	2,529	2,307	2,314	2,317	2,285	-1.4	-9.6
Farm machinery, equipment and supplies Industrial and other machinery, equipment and	635	583	594	616	622	1.0	-2.0
supplies Computers, packaged software and other	4,880	4,942	5,039	5,111	5,184	1.4	6.2
electronic machinery	2.812	3.035	3.060	2.933	2.944	0.4	4.7
Other products	4,357	4,510	4,648	4,529	4,450	-1.7	2.1
Sales by province and territory							
Newfoundland	220	229	232	225	232	3.2	5.6
Prince Edward Island	53	51	51	49	48	-2.7	-10.0
Nova Scotia	578	586	568	553	546	-1.2	-5.5
New Brunswick	402	390	379	405	401	-1.0	-0.4
Quebec	6,435	6,720	6,736	6,670	6,624	-0.7	2.9
Ontario	15,754	15,838	15,988	15,499	15,999	3.2	1.6
Manitoba	868	940	962	919	949	3.2	9.4
Saskatchewan	950	923	969	936	955	2.0	0.5
Alberta	3,019	3,111	3,184	3,205	3,232	0.8	7.1
British Columbia	3,317	3,133	3,176	3,199	3,225	0.8	-2.8
Yukon	10	10	11	13	9	-31.0	-7.3
Northwest Territories	12	15	16	20	17	-12.9	37.3
Nunavut	2	3	3	3	3	13.9	45.9
Inventories, all trade groups	42,209	43,977	44,191	44,276	44,140	-0.3	4.6
Food products	2,855	2,944	3,044	3,079	3,117	1.2	9.2
Beverage, drug and tobacco products	2,421	2,694	2,688	2,744	2,811	2.4	16.1
Apparel and dry goods	1,101	1,143	1,131	1,152	1,161	0.8	5.5
Household goods	1,490	1,667	1,669	1,698	1,680	-1.0	12.8
Motor vehicles, parts and accessories Metals, hardware, plumbing and heating	6,494	6,803	6,843	6,891	6,619	-3.9	1.9
equipment and supplies	3,882	4,029	4,001	3,930	3,853	-2.0	-0.8
umber and building materials	4,066	4,108	4,059	4,016	4,030	0.4	-0.9
Farm machinery, equipment and supplies ndustrial and other machinery, equipment and	2,010	1,872	1,879	1,896	1,853	-2.3	-7.9
supplies Computers, packaged software and other	10,306	11,074	11,076	11,161	11,139	-0.2	8.1
electronic machinery	2.441	2 170	2,249	2 1 2 1	2,295	5.2	-6.0
Other products	2,441 5,142	2,179 5,465	2,249 5,553	2,181 5,529	2,295 5,583	5.2 1.0	-6.0 8.6

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Revised figures. Preliminary figures. р

### **OTHER RELEASES**

### Steel primary forms

Week ending May 12, 2001 (preliminary)

Steel primary forms production for the week ending May 12 totalled 299 015 metric tonnes, up 8.6% from 275 336 tonnes a week earlier and down 6.5 % from 319 730 tonnes in the same week of 2000. The year-to-date total at the end of the reference week was 5 286 297 tonnes, a 12.4 % decrease compared with 6 034 840 tonnes produced in the same period of 2000.

For more information, or to enquire about the concepts, methods or data quality of this release, contact Julie Mayer (613-951-5370; *julie.mayer@statcan.ca*), Manufacturing, Construction and Energy Division.

### Oils and fats

March 2001

Production of all types of deodorized oils in March totalled 94 399 metric tonnes, an increase of 8.6% from 86 915 tonnes in February. Year-to-date production to the end of March was 277 111 tonnes, down 5.8% compared with 294 318 tonnes in the same period of 2000.

Domestic sales of deodorized margarine oil totalled 8 737 tonnes; deodorized shortening oil sales were 27 550 tonnes; and deodorized salad oil sales were 27 488 tonnes in March.

### Available on CANSIM: table 3030012 and matrix 185.

With the release of CANSIM II, users can now obtain the same data as in CANSIM, but in a table format that is easier to use and more clearly presented.

The March 2001 issue of *Oils and fats*, Vol. 52, no. 3 (32-006-XIB, \$5/\$47) is now available. See *How to order products*.

For more information, or to enquire about the concepts, methods or data quality of this release, contact Peter Zylstra (613-951-3511; *zylspet@statcan.ca*), Manufacturing, Construction and Energy Division.

### Export and import price indexes March 2001

Current- and fixed-weighted export and import price indexes (1992=100) on a balance of payments basis are now available. Price indexes are listed from January 1992 to March 2001 for the five commodity sections and the major commodity groups (62 exports and 61 imports).

Current- and fixed-weighted U.S. price indexes (1992=100) are also available on a customs basis. Price indexes are listed from January 1992 to March 2001. Included with the U.S. commodity indexes are the 10 all-countries and U.S.-only Standard International Trade Classification section indexes.

Indexes for the five commodity sections and the major commodity groups are also now available on a customs basis.

# Available on CANSIM: tables 2280001-2280009 and matrices 3618, 3619, 3651, 3685, 8430-8435, and 8438-8447.

With the release of CANSIM II, users can now obtain the same data as in CANSIM, but in a table format that is easier to use and more clearly presented.

The March 2001 issue of *Canadian international merchandise trade* (65-001-XIB, \$14/\$141 or 65-001-XPB, \$19/\$188) will be available shortly. See *How to order products*.

For more information, or to enquire about the concepts, methods or data quality of this release, contact Jocelyne Elibani (1-800-294-5583; 613-951-9647), International Trade Division.

### **NEW PRODUCTS**

Infomat — A weekly review, May 18, 2001 Catalogue number 11-002-XIE (\$3/\$109).

Infomat — A weekly review, May 18, 2001 Catalogue number 11-002-XPE (\$4/\$145).

Livestock statistics updates, First quarter 2001 Catalogue number 23-603-UPE (\$45/\$149).

**Oils and fats**, Vol. 52, no. 3, March 2001 **Catalogue number 32-006-XIB** (\$5/\$47).

Sawmills and planing mills, Vol. 55, no. 3, March 2001 Catalogue number 35-003-XIB (\$9/\$86).

Primary iron and steel, Vol. 56, no. 3, March 2001 Catalogue number 41-001-XIB (\$5/\$47). Corporations Returns Act, 1998 Catalogue number 61-220-XPB (\$40).

Science statistics, Vol. 25, no. 3 Catalogue number 88-001-XIB (\$6/\$59).

Science statistics, Vol. 25, No. 4 Catalogue number 88-001-XIB (\$6/\$59).

All prices are in Canadian dollars and exclude sales tax. Additional shipping charges apply for delivery outside Canada.

Catalogue numbers with an -XIB or an -XIE extension are Internet versions; those with -XMB or -XME are microfiche; -XPB or -XPE are paper versions; -XDB are electronic versions on diskette and -XCD are electronic versions on compact disc.

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# RELEASE DATES: MAY 22 TO 25

(Release dates are subject to change.)

Release date	Title	Reference period
22	Retail trade	March 2001
24	Employment Insurance	March 2001
24	Composite Index	April 2001
24	Canada's international transactions in securities	March 2001
25	Deposit-accepting intermediaries: Activities and economic performance	1999