

Wednesday, June 20, 2001
For release at 8:30 a.m.

## MAJOR RELEASES

## - Wholesale trade, April 2001

Volatility was still evident in wholesale trade in April, as sales fell 0.9\%.

- Composite Index, May 2001

The preliminary estimate for the leading indicator showed no change in May, its sixth straight month without an increase.
(continued on page 2)


## Focus on culture

Winter 2000
Focus on culture, Statistics Canada's quarterly analytical publication on culture statistics, available today, contains articles on trade in cultural goods and services and on challenges faced by heritage institutions.

The article "Market opportunities: International trade of culture goods and services" is an analysis of trade data from 1996 to 2000. Many Canadian artists and products are capturing the attention of consumers, not only in Canada but also around the world. As a result, Canada's net cultural trade position has improved considerably.

The article "Changing times for heritage institutions" examines how heritage institutions are facing the twin challenges of reduced government funding and digital technology.

Focus on culture Volume 12, number 4 (87-004-XIE, $\$ 7 / \$ 20 ; 87-004-X P B, \$ 9 / \$ 27)$ is now available. See How to order products. A free preview article, "Market opportunities: International trade of culture goods and services" is available on Statistics Canada's Web site (www.statcan.ca). From the Our products and services page, choose In depth.

For more information, contact Client Services (1-800-307-3382 or 613-951-7608; cult\&tourstats@statcan.ca; fax: 613-951-9040), Culture, Tourism, and the Centre for Education Statistics.

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## MAJOR RELEASES

## Wholesale trade

April 2001 (preliminary)
Volatility was still evident in wholesale trade in April, as sales fell $0.9 \%$ to $\$ 31.9$ billion. The drop follows a $1.8 \%$ rise in March. With one exception, since October 2000 wholesale sales have risen one month only to fall again the following month. On balance, overall wholesale sales have edged higher since the start of the year, after having levelled out beginning in mid-2000. Prior to this, wholesale sales were generally on the rise since mid-1998.

April's drop was widespread; 8 of the 11 trade groups reported declines. The only ones to advance were apparel and dry goods (+2.2\%), food products $(+1.5 \%)$, and the other products category (+1.0\%), which includes seeds and seed processing, agricultural chemicals and other farm supplies.

Wholesale sectors reporting notable decreases were farm machinery, equipment and supplies (-3.6\%); beverages, drugs and tobacco products (-3.4\%); industrial and other machinery, equipment and supplies (-2.5\%); motor vehicles, parts and accessories (-2.1\%); and metals, hardware, plumbing and heating equipment and supplies (-2.1\%).


## Wholesale sales of farm machinery down, and farm supplies up

Whereas wholesalers of farm machinery, equipment and supplies reported a drop of $3.6 \%$ in April, wholesalers of agricultural chemicals and other farm
supplies where strong contributors to the $1.0 \%$ increase in the other products category. The drop in April in wholesale sales of farm machinery, equipment and supplies followed three consecutive monthly increases. As a result, despite April's drop, wholesale sales of farm machinery, equipment and supplies have been generally rising since late 2000. After cascading downwards since early 1998, sales started to pick up in mid-1999 but were falling again by the summer of 2000 .

## Three consecutive monthly increases ended for wholesalers of industrial machinery

Lower wholesale sales in the industrial and other machinery, equipment and supplies sector $(-2.5 \%)$ followed three consecutive monthly increases. Uncertainty in the softwood lumber industry following the end of the softwood lumber accord in March was a contributing factor to April's decline. Except for a leveling-off of sales in the second half of 2000, wholesale sales in this sector were generally increasing since mid-1998.

## Most provinces suffered setbacks

The majority of provinces reported declines in April. Only wholesalers in Saskatchewan ( $+1.8 \%$ ), Prince Edward Island (+0.6\%), and Nova Scotia ( $+0.5 \%$ ) reported higher sales.

The weaker wholesale sales in industrial and other machinery, equipment and supplies, and in lumber and building supplies contributed to the $6.0 \%$ drop in sales reported by Newfoundland's wholesalers. These two sectors account for approximately $30 \%$ of Newfoundland wholesale sales. Alone, wholesale sales of industrial machinery accounts for one-fifth of total wholesale sales in the province. Since late 2000, wholesalers in Newfoundland have seen their sales decline. Prior to this, wholesale sales in Newfoundland were generally climbing since mid-1998.

Wholesalers in Alberta saw their sales fall 1.1\% in April. This drop followed four consecutive monthly increases. The fall in sales was broadly based; eight of the trade groups reported declines. Despite April's dip, Alberta continues to be the only province where wholesalers have seen their sales generally increase since mid-1998.

## Wholesale inventories unchanged

The value of inventories held by wholesalers remained relatively unchanged in April at $\$ 44.0$ billion, down $0.1 \%$. The two wholesale sectors with the largest
inventory levels in terms of value - the industrial and other machinery sector and the automotive sector remained unchanged. Overall, wholesalers have not been accumulating inventories since the start of the year. Previously, levels had been generally climbing over the last several years.

An important decline in inventory was reported in the computer and electronic sector (-2.2\%). In March, wholesalers in the computer and electronic sector built up their inventories to meet April shipping dates.

The inventory-to-sales ratio rose marginally from 1.37 in March to 1.38 in April. The ratio has generally leveled off since the start of the year. Prior to this, the ratio had been generally climbing since mid-2000.
Wholesale inventory-to-sales ratio has stabilized
since the start of the year

| Ratio |
| :--- | Seasonally adjusted

Available on CANSIM: tables 810001 and 810002 and matrices 59, 61, 648 and 649.

The April 2001 issue of Wholesale trade ( $63-008-$ XIB, $\$ 14 / \$ 140$ ) will be available soon. See How to order products.

Wholesale trade estimates for May will be released July 20.

For data or general information, contact the Client Services Unit (1-877-421-3067; 613-951-3549; wholesaleinfo@statcan.ca). To enquire about concepts, methods or data quality of this release, contact Alexander Hays (613-951-3552; haysale@statcan.ca), Distributive Trades Division.

The Daily, June 20, 2001

Wholesale merchants' sales and inventories

|  | $\begin{aligned} & \text { April } \\ & 2000 \end{aligned}$ | January $2001^{r}$ | $\begin{aligned} & \text { February } \\ & 2001^{r} \end{aligned}$ | $\begin{aligned} & \text { March } \\ & 2001^{r} \end{aligned}$ | $\begin{aligned} & \text { April } \\ & 2001^{\text {p }} \end{aligned}$ | $\begin{array}{r} \hline \text { March } \\ \text { to } \\ \text { April } \\ 2001 \end{array}$ | $\begin{array}{r} \text { April } \\ 2000 \\ \text { to } \\ \text { April } \\ 2001 \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Seasonally adjusted |  |  |  |  |  |  |
|  | \$ millions |  |  |  |  | \% change |  |
| Sales, all trade groups | 31,476 | 32,315 | 31,644 | 32,224 | 31,919 | -0.9 | 1.4 |
| Food products | 4,793 | 5,140 | 5,185 | 5,164 | 5,243 | 1.5 | 9.4 |
| Beverage, drug and tobacco products | 1,963 | 2,141 | 2,236 | 2,308 | 2,229 | -3.4 | 13.6 |
| Apparel and dry goods | 545 | 572 | 556 | 541 | 553 | 2.2 | 1.5 |
| Household goods | 864 | 887 | 890 | 901 | 892 | -1.0 | 3.3 |
| Motor vehicles, parts and accessories | 6,218 | 5,913 | 5,271 | 5,786 | 5,667 | -2.1 | -8.9 |
| Metals, hardware, plumbing and heating equipment and supplies | 2,011 | 2,021 | 2,029 | 2,034 | 1,991 | -2.1 | -1.0 |
| Lumber and building materials | 2,288 | 2,316 | 2,317 | 2,292 | 2,273 | -0.8 | -0.7 |
| Farm machinery, equipment and supplies | 611 | 596 | 615 | 635 | 612 | -3.6 | 0.1 |
| Industrial and other machinery, equipment and supplies | 4,870 | 5,028 | 5,095 | 5,199 | 5,069 | -2.5 | 4.1 |
| Computers, packaged software and other electronic machinery | 2,937 | 3,054 | 2,925 | 2,921 | 2,905 | -0.6 | -1.1 |
| Other products | 4,377 | 4,647 | 4,525 | 4,443 | 4,486 | 1.0 | 2.5 |
| Sales by province and territory |  |  |  |  |  |  |  |
| Newfoundland | 224 | 230 | 221 | 229 | 215 | -6.0 | -3.7 |
| Prince Edward Island | 55 | 51 | 49 | 48 | 48 | 0.6 | -12.5 |
| Nova Scotia | 567 | 571 | 553 | 554 | 557 | 0.5 | -1.7 |
| New Brunswick | 408 | 379 | 406 | 393 | 384 | -2.3 | -6.0 |
| Quebec | 6,299 | 6,744 | 6,647 | 6,605 | 6,574 | -0.5 | 4.4 |
| Ontario | 15,748 | 16,002 | 15,468 | 15,962 | 15,839 | -0.8 | 0.6 |
| Manitoba | 897 | 962 | 914 | 940 | 873 | -7.2 | -2.8 |
| Saskatchewan | 1,000 | 976 | 961 | 987 | 1,005 | 1.8 | 0.5 |
| Alberta | 2,976 | 3,188 | 3,198 | 3,246 | 3,211 | -1.1 | 7.9 |
| British Columbia | 3,279 | 3,181 | 3,191 | 3,231 | 3,182 | -1.5 | -3.0 |
| Yukon | 9 | 11 | 13 | 9 | 10 | 10.3 | 8.6 |
| Northwest Territories | 13 | 17 | 20 | 17 | 21 | 18.9 | 63.7 |
| Nunavut | 2 | 3 | 3 | 3 | 2 | -34.7 | -19.0 |
| Inventories, all trade groups | 42,359 | 44,167 | 44,237 | 44,058 | 43,999 | -0.1 | 3.9 |
| Food products | 2,798 | 3,044 | 3,077 | 3,109 | 3,110 | 0.0 | 11.1 |
| Beverage, drug and tobacco products | 2,447 | 2,680 | 2,735 | 2,815 | 2,760 | -2.0 | 12.8 |
| Apparel and dry goods | 1,067 | 1,130 | 1,151 | 1,152 | 1,163 | 1.0 | 9.0 |
| Household goods | 1,510 | 1,666 | 1,697 | 1,662 | 1,668 | 0.4 | 10.5 |
| Motor vehicles, parts and accessories | 6,551 | 6,827 | 6,885 | 6,575 | 6,576 | 0.0 | 0.4 |
| Metals, hardware, plumbing and heating equipment and supplies | 3,905 | 3,993 | 3,918 | 3,845 | 3,811 | -0.9 | -2.4 |
| Lumber and building materials | 4,093 | 4,061 | 4,014 | 4,044 | 4,016 | -0.7 | -1.9 |
| Farm machinery, equipment and supplies Industrial and other machinery, equipment and | 2,008 | 1,883 | 1,896 | 1,859 | 1,894 | 1.9 | -5.6 |
| supplies | 10,395 | 11,074 | 11,145 | 11,105 | 11,110 | 0.1 | 6.9 |
| Computers, packaged software and other electronic machinery | 2,373 | 2,245 | 2,178 | 2,267 | 2,217 | -2.2 | -6.6 |
| Other products | 5,212 | 5,564 | 5,540 | 5,626 | 5,672 | 0.8 | 8.8 |

[^0]
## Composite Index <br> <br> May 2001

 <br> <br> May 2001}The preliminary estimate for the leading indicator showed no change in May, its sixth straight month without an increase. The original estimate of no change in April was revised to a slight decline, in line with the trend since the turn of the year. In May, four components rose, one less than in April, four decreased and two were unchanged.

The weakness in the stock market and in manufacturing in recent months spread to services in May, with employment in this sector stalled for the first time since October 1999. The drop was particularly sharp for professional services in Ontario, where the decrease was by far the largest since records were first compiled in 1987. Ontario has been affected by slumping U.S. demand for autos and information technology. The downward trend of the U.S. leading indicator has slowed, as the money supply and the yield curve moved in a positive direction.

Boosted by gains in disposable income at the start of the year, household demand for big-ticket items remains the strongest sector in the economy, accounting for three of the four components that expanded. Housing continued on its upward trend, and falling vacancy rates, especially for multiple units, suggest more gains may be in store. Furniture and appliance sales continued to grow rapidly. Spending on other durable goods turned up, as auto sales received a boost from rebates.

## Multiple-unit housing



## Available on CANSIM: table 3770003 and matrix 193.

For more information on the economy, the June issue of Canadian economic observer (11-010-XPB, $\$ 23 / \$ 227$ ) is available this week. See How to order products.

For more information, or to enquire about the concepts, methods or data quality of this release, contact Francine Roy (613-951-3627), Current Economic Analysis Group.

## Composite Index

|  | $\begin{array}{r} \hline \text { December } \\ 2000 \end{array}$ | January 2001 | February 2001 | $\begin{array}{r} \text { March } \\ 2001 \end{array}$ | $\begin{gathered} \text { April } \\ 2001 \end{gathered}$ | $\begin{gathered} \text { May } \\ 2001 \end{gathered}$ | Last month of data available |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  | \% change |
| Composite leading indicator (1992=100) | 167.1 | 166.7 | 166.6 | 166.3 | 166.2 | 166.2 | 0.0 |
| Housing index (1992=100) ${ }^{1}$ | 99.6 | 102.0 | 103.0 | 102.9 | 103.8 | 107.5 | 3.6 |
| Business and personal services employment ('000) | 2,485 | 2,495 | 2,500 | 2,502 | 2,505 | 2,504 | 0.0 |
| TSE 300 stock price index (1975=1,000) | 9,804 | 9,419 | 8,959 | 8,552 | 8,378 | 8,223 | -1.9 |
| Money supply, M1 (\$ millions, 1992) ${ }^{2}$ | 94,081 | 94,240 | 94,953 | 95,544 | 96,359 | 96,928 | 0.6 |
| U.S. composite leading indicator $(1992=100)^{3}$ | 107.9 | 107.6 | 107.5 | 107.3 | 107.1 | 107.0 | -0.1 |
| Manufacturing |  |  |  |  |  |  |  |
| Average work week (hours) | 38.8 | 38.8 | 38.8 | 38.9 | 38.9 | 38.9 | 0.0 |
| New orders, durables (\$ millions, 1992) ${ }^{4}$ | 23,527 | 23,500 | 23,203 | 22,864 | 22,968 | 22,699 | -1.2 |
| Shipments/inventories of finished goods ${ }^{4}$ | 1.89 | 1.86 | 1.86 | 1.84 | 1.81 | 1.78 | $-0.03^{5}$ |
| Retail trade |  |  |  |  |  |  |  |
| Furniture and appliance sales (\$ millions, 1992) ${ }^{4}$ | 1,530 | 1,537 | 1,545 | 1,569 | 1,583 | 1,602 | 1.2 |
| Other durable goods sales (\$ millions, 1992) ${ }^{4}$ | 7,096 | 7,097 | 7,075 | 7,079 | 7,063 | 7,088 | 0.3 |
| Unsmoothed composite | 166.2 | 166.3 | 167.3 | 166.2 | 165.1 | 166.2 | 0.7 |

[^1]
## OTHER RELEASES

## Annual Survey of Manufacturers 1999

The Annual Survey of Manufacturers provides information on more than 250 different industries. Data for the industries listed in the following tables are now available for Canada.

Available on CANSIM: table 301003 and matrices 11811, 11816, 11817, 11829, 11830, 11833, 11834, 11837, 11843, 11844, 11875, 11876, 11878, 11879, 11882-11887, 11914, 11915, 11926, 11927, 11971, 11986, 11988, 11989, 11993, 11994, 12000, 12018, 12019, 12079, 12083, 12084, 12162 and 12163.

Data for the industries listed in the table will appear in Manufacturing industries of Canada: National and provincial areas (31-203-XPB, \$68).

Research papers on manufacturing are available on Statistics Canada's Web site (www.statcan.ca). From the Our products and services page, choose Research papers (free), then Manufacturing.

For general information, to order data, or to enquire about the concepts, methods or data quality of this release, contact the Dissemination Officer (1-866-873-8789; 613-951-9497; manufact@statcan.ca), Manufacturing, Construction and Energy Division.

Value of shipments

|  | NAICS | 1998 | 1999 |
| :--- | :--- | ---: | ---: | ---: |

## Crushing statistics

May 2001
Canadian oilseed processors crushed 168194 metric tonnes of canola in May, according to the monthly survey of crushing plants. Oil production totalled 69662 tonnes, while meal production amounted to 104642 tonnes.

In the first 10 months of the 2000/2001 crop year, the canola crush volume was 2588626 tonnes, up $2 \%$ from 2536242 tonnes in the same 10 months of 1999/2000.

## Available on CANSIM: table 10005 and matrix 5687.

The May 2001 issue of Cereals and oilseeds review (22-007-XIB, \$11/\$112; 22-007-XPB, \$15/\$149) will be available in August. See How to order products.

For more information or to enquire about the concepts, methods or data quality of this release, contact Les Macartney (613-951-8714; les.macartney@statcan.ca) or Karen Gray (204-983-2856; karen.gray@statcan.ca), Agriculture Division.

## Construction type plywood

April 2001
Canadian firms produced 173576 cubic metres of construction-type plywood during April, up 5.7\% from the 164161 cubic metres produced in April 2000.

Year-to-date production totalled 681453 cubic metres, an increase of $1.6 \%$ from the 670935 cubic metres produced during the same period of 2000.

## Available on CANSIM: table 3030005 and matrix 122.

The April 2001 issue of Construction type plywood (35-001-XIB, \$5/\$47) is now available. See How to order products.

For more information, or to enquire about the concepts, methods or data quality of this release, contact Sara Breen (613-951-3521; sara.breen@statcan.ca), Manufacturing, Construction and Energy Division.

## International trade in cultural goods and services <br> 2000

Canada's trade deficit in cultural goods and services declined for the first time in five years in 2000, as
the growth rate in exports far exceeded the growth in imports.

The nation sold almost $\$ 4.5$ billion worth of cultural products to the world last year, up $8.1 \%$ from 1999. However, imports rose only $1.7 \%$ to $\$ 7.5$ billion.

This resulted in a trade deficit of just over $\$ 3.0$ billion, down substantially from the peak of nearly $\$ 3.3$ billion in 1999. Prior to this decline, the deficit had been growing steadily during the decade.

Between 1996 and 2000, imports of cultural commodities and services increased $22.7 \%$, while exports went up 38.4\%. As a point of comparison, total merchandise trade prices, for both exports and imports, rose only $11 \%$ over the same period.

Canada's bookstores, newstands, record shops, cinemas and television programming testify to the nation's position as one of the biggest importers and consumers of cultural products in the world. However, during the past decade, the Canadian cultural sector, in particular the film and video production sector, has made substantial inroads into foreign markets.

The United States is Canada's foremost trading partner, both for imports and exports. In 2000, the United States received a substantial 94\% of Canada's culture commodity exports, worth $\$ 2.2$ billion. At the same time, it accounted for $83 \%$ of Canada's cultural commodity imports, worth $\$ 3.9$ billion.

Export activities play a crucial role in cultural employment, sustaining an estimated $5 \%$ to $10 \%$ of culture jobs in Canada. The sectors most influenced by export-based employment in 1997/98 were the film and video production sector, which accounted for 38\% of all jobs, and post-production and laboratory services, accounting for $41 \%$ of all jobs.

The study "Market opportunities: International trade of culture goods and services" is now available as a free preview article on Statistics Canada's Web site (www.statcan.ca). From the Our products and services page, choose In depth. Focus on culture, Vol. 12, no. 4 (87-004-XIE, \$7/\$20; 87-004-XPB, \$9/\$27), is also now available. See How to order products.

For more information, or to enquire about the concepts, methods or data quality of this release, contact Michel Durand (613-951-1566) or Cindy Carter (613-951-6755), or contact Client Services (1-800-307-3382; 613-951-7608; fax: 613-951-9040; cult\&tourstats@statcan.ca), Culture, Tourism and the Centre for Education Statistics.

## Manufacturing industries of Canada: National and provincial areas 1998

The publication Manufacturing Industries of Canada: National and provincial areas, 1998 is now available. The publication is based on the Annual Survey of Manufacturers. This survey collects information on approximately 35,000 manufacturing establishments grouped into 259 national industries. Data collected from the Annual Survey of Manufacturing are now classified according to the 1997 North American Industry Classification System, which replaces the 1980 Standard Industrial Classification. The survey measures manufacturing production and provides an indication of the well-being of each industry and its contribution to the Canadian economy.

Manufacturing industries of Canada: National and provincial areas, 1998 includes an analysis of
the manufacturing industry and a feature article on "The Development of the North American Industry Classification System (NAICS) Manufacturing Time-series, 1990-1997, Outline." It also includes tables on principal statistics, notably shipments, materials purchased and labour data.

The publication, Manufacturing industries of Canada: National and provincial areas, 1998 ( $31-203-\mathrm{XPB}, \$ 68$ ) is now available. The data are also available electronically on demand. See How to order products.

For more information, or to enquire about the concepts, methods or data quality of this release, contact the Dissemination Officer (1-866-873-8789; 613-951-9497; manufact@statcan.ca), Manufacturing, Construction and Energy Division.

## NEW PRODUCTS

Manufacturing industries of Canada: National and provincial areas, 1998
Catalogue number 31-203-XPB (\$68).

Construction type plywood, April 2001
Catalogue number 35-001-XIB (\$5/\$47).

Focus on culture, Winter 2000, Vol. 12, no. 4 Catalogue number 87-004-XIE (\$7/\$20).

Focus on culture, Winter 2000, Vol. 12, no. 4
Catalogue number 87-004-XPB (\$9/\$27).

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Editor: Tom Vradenburg (613-951-1103, tom.vradenburg@statcan.ca)
Head of Official Release: Madeleine Simard (613-951-1088), madeleine.simard@statcan.ca
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[^0]:    ${ }_{p}$ Revised figures.
    $p$ Preliminary figures.

[^1]:    1 Composite index of housing starts (units) and house sales (multiple listing service).
    2 Deflated by the Consumer Price Index for all items.
    The figures in this row reflect data published in the month indicated, but the figures themselves refer to data for the month immediately preceding.
    4 The figures in this row reflect data published in the month indicated, but the figures themselves refer to data for two preceding months.
    5 Difference from previous month.

