

Statistics Canada

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	Retailers posted a 0.3% sales decrease in July following a 1.9% gain in June	

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MAJOR RELEASES

Retail trade

July 2002

Retailers posted a 0.3% sales decrease in July, following a 1.9% gain in June and a 1.0% decline in May. Retail sales in July were \$25.6 billion. Excluding sales by motor and recreational vehicle dealers, retail sales decreased 0.1% in July, after a 2.2% gain in June.

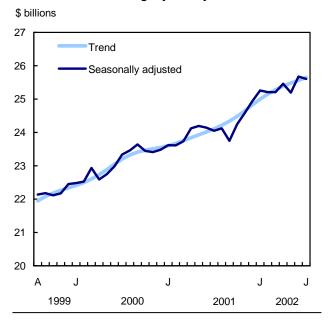
Retail sales have progressed little (+1.4%) since January, following four months of sharp advances. As a result, overall spending in retail stores was up 6.5% from July 2001. Furthermore, retail sales in the first seven months of 2002 were 6.1% higher than in the same period of 2001.

Before October 2001, retail sales showed little movement in the spring and summer of 2001, followed by a significant drop in September 2001.

July's weakness in retail sales was concentrated in the clothing (-3.3%), furniture (-1.6%) and general merchandise (-1.1%) sectors. Smaller declines occurred in the other retail category (-0.5%) and drug stores (-0.2%). Sales advanced in the food (+0.5%) and automotive sectors (+0.2%).

In constant dollars, retail sales fell 0.7% in July, following a 1.8% increase in June.

Retail sales decline slightly in July



Note to readers

Estimates from the Monthly Retail Survey are classified according to the 1980 Standard Industrial Classification.

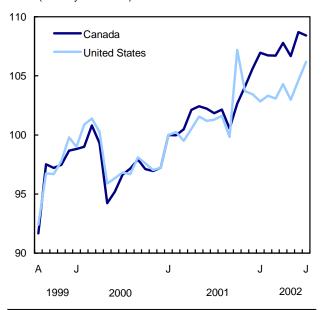
Post-September 11 retail sales

During the four months following the events of September 11, Canadian and US retail sales behaved very differently. Both countries reported similar declines in September 2001 (-1.6% in Canada and -1.7% in the United States). In October, US sales soared 7.4%, but sales in Canada rose a relatively modest 2.1%. After October, sales in Canada continued to advance through January 2002, before flattening out. In the United States, sales peaked in October and were generally lacklustre thereafter.

Since February 2002, sales performance in the two countries has been quite similar, although July sales fell 0.3% in Canada and rose 1.5% in the United States. (Food services, building material dealers and non-store retailers were excluded from total US retail sales in order to make a more direct comparison with Canadian retail sales.)

Retail sales in Canada and the United States

Index (January 2001=100)



Consumers reduce spending in clothing stores

Consumer spending in clothing stores fell 3.3% in July after jumping 6.1% in June. All store types in the clothing sector posted lower sales in July. Sales in clothing have been generally flat since January. This contrasts with the growth seen in the fall of 2001.

Sales in the furniture sector fell 1.6% in July, a second consecutive decline. Both segments of the sector reported decreases in July: retailers of household furniture and appliances saw their sales fall for a second month (-1.5%), and sales by household furnishings stores dropped 1.8%. Sales in the furniture sector have slowed in recent months after a period of rapid growth since 1996.

Sales setback in the general merchandise sector

Consumers spent 1.1% less in the general merchandise sector in July, after a 3.9% gain in June. The main contributors to the decline were stores in the "other general merchandise" category, where sales were down 3.3%, mostly offsetting June's 3.7% increase. Sales by department stores rose 0.5% in July after a 4.0% gain in June. Sales in the general merchandise sector have advanced rapidly since September 2001, after a period of moderate growth that started in the spring of 2000.

Food and automobile sectors report higher sales

Food store sales grew 0.5% in July, after a 0.9% gain in June. With five gains in the last six months, food store retailers continued the sales growth begun in the spring of 2000.

In July, sales by retailers in the automotive sector increased slightly (+0.2%), after a 1.7% gain in June. Despite this gain, sales in this sector increased at a much slower pace recently after strong growth in the fall of 2001. Sales by gasoline service stations (+3.4%) were the main contributor to July's increase. The increase in the gasoline service stations reflects a 2.8% rise in the price of gasoline at the pump. Partly offsetting the gain in gasoline service stations sales was

the 0.8% drop in sales by automobile and recreational vehicle dealers.

Mixed signals from the provinces

Retail sales advanced in Prince Edward Island (+3.8%), Newfoundland and Labrador (+1.7%), Saskatchewan (+0.9%) and New Brunswick (+0.3%). Sales were almost unchanged in Nova Scotia, Quebec, Ontario and Manitoba.

British Columbia (-1.7%) and Alberta (-1.3%) reported drops in sales. In both provinces, July's weaker sales ended three consecutive months of growth. Retail sales have generally been rising since the spring of 1999 in British Columbia and Alberta.

Related indicators for August

Total employment surged by 59,000 in August, continuing the upward trend that began at the start of 2002. Preliminary figures from the automotive industry indicate that new motor vehicle sales rose in August from July. Housing starts bounced back in August with a 5.9% rise after remaining almost unchanged in July.

Available on CANSIM: tables 080-0001 to 080-0005.

Information on methods and data quality available in the Integrated Meta Data Base: survey number 2406.

The July 2002 issue of *Retail trade* (63-005-XIB, \$16/\$155) will be available soon. See *How to order products*.

Retail sales estimates for August will be released on October 23.

For general information or to order data, contact Client Services (1-877-421-3067; 613-951-3549; retailinfo@statcan.ca). To enquire about the concepts, methods or data quality of this release, contact Pierre Desjardins (613-951-9682; pierre.desjardins@statcan.ca), Distributive Trades Division.

Retail sales							
	July	April	May	June	July	June	July
	2001	2002 ^r	2002 ^r	2002 ^r	2002 ^p	to	2001
						July	to
						2002	July 2002
<u> </u>			Sea	sonally adjusted			
		5	millions			% chang	е
Food	5,317	5,488	5,489	5,538	5,566	0.5	4.7
Supermarkets and grocery stores	4,911	5,091	5,098	5,145	5,175	0.6	5.4
All other food stores	405	397	392	393	392	-0.2	-3.3
Drug and patent medicine stores	1,201	1,284	1,305	1,299	1,296	-0.2	7.9
Clothing	1,293	1,386	1,320	1,401	1,355	-3.3	4.8
Shoe stores	146	153	144	156	155	-0.7	6.3
Men's clothing stores	118	124	117	118	115	-2.9	-2.3
Women's clothing stores	383	420	393	419	406	-3.2	5.9
Other clothing stores	646	690	666	707	679	-3.9	5.1
Furniture	1,349	1,506	1,529	1,515	1,491	-1.6	10.5
Household furniture and appliance stores	1,093	1,215	1,243	1,226	1,207	-1.5	10.5
Household furnishings stores	257	292	285	290	285	-1.8	10.8
Automotive	9,558	10,264	10,126	10,301	10,318	0.2	8.0
Motor and recreational vehicle dealers	6,390	6,856	6,847	6,927	6,872	-0.8	7.5
Gasoline service stations	1,789	1,933	1,867	1,886	1,950	3.4	9.0
Automotive parts, accessories and services	1,379	1,475	1,412	1,487	1,497	0.6	8.6
General merchandise stores	2,747	2,832	2,787	2,896	2,865	-1.1	4.3
Retail stores not elsewhere classified	2,587	2,701	2,641	2,728	2,715	-0.5	4.9
Other semi-durable goods stores	754	771	765	802	768	-4.3	1.8
Other durable goods stores	639	667	657	667	668	0.1	4.6
All other retail stores not elsewhere classified	1,194	1,264	1,218	1,258	1,279	1.7	7.1
Total, retail sales	24,053	25,461	25,197	25,676	25,608	-0.3	6.5
Total excluding motor and recreational vehicle dealers	17,662	18,605	18,350	18,749	18,736	-0.1	6.1
	17,002	10,003	10,330	10,749	10,730	-0.1	0.1
Provinces and territories	404	400	445	447	404	4.7	0.0
Newfoundland and Labrador	424	432	415	417	424	1.7	0.0
Prince Edward Island Nova Scotia	108 729	113 759	111 762	105 758	109 758	3.8 0.0	0.4 4.0
New Brunswick	729 578	759 601	762 605	758 611	758 613	0.0	4.0 6.0
Quebec	5,477	5,841	5.822	5,888	5,883	-0.1	7.4
Ontario	5,477 9.049	9,571	9,295	5,888 9,595	9,609	-0.1 0.1	7.4 6.2
Manitoba	835	906	882	893	893	0.0	6.9
Saskatchewan	697	740	745	755	762	0.9	9.4
Alberta	2.895	3.083	3.110	3.159	3.119	-1.3	7.8
British Columbia	3,180	3,326	3,361	3,404	3,345	-1.7	5.2
Yukon	29	30	32	33	34	1.9	14.7
Northwest Territories	35	42	41	40	42	4.3	19.3
Nunavut	17	17	17	17	17	-0.4	3.2

Revised figures. Preliminary figures.

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Retail Sales					
	July	June	July	July	
	2001	2002 ^r	2002 ^p	2001	
				to	
				July	
				July 2002	
	Unadjusted				

	Unadjusted			
		\$ millions		% change
Food Supermarkets and grocery stores All other food stores	5,375 4,957 417	5,703 5,290 413	5,724 5,318 406	6.5 7.3 -2.7
Drug and patent medicine stores	1,167	1,254	1,273	9.1
Clothing Shoe stores Men's clothing stores Women's clothing stores Other clothing stores	1,162 131 101 357 573	1,359 168 125 419 647	1,220 143 99 377 601	5.0 9.7 -2.3 5.7 4.9
Furniture Household furniture and appliance stores Household furnishings stores	1,336 1,074 261	1,464 1,174 290	1,480 1,185 295	10.8 10.3 12.8
Automotive Motor and recreational vehicle dealers Gasoline service stations Automotive parts, accessories and services	10,149 6,747 1,949 1,453	11,443 7,876 1,968 1,599	11,240 7,442 2,167 1,631	10.7 10.3 11.2 12.3
General merchandise stores	2,544	2,853	2,700	6.1
Retail stores not elsewhere classified Other semi-durable goods stores Other durable goods stores All other retail stores not elsewhere classified	2,712 789 627 1,295	2,835 860 660 1,314	2,869 816 664 1,389	5.8 3.3 5.9 7.2
Total, retail sales	24,444	26,911	26,506	8.4
Total excluding motor and recreational vehicle dealers	17,696	19,036	19,064	7.7
Provinces and territories Newfoundland and Labrador Prince Edward Island Nova Scotia New Brunswick Quebec Ontario Manitoba Saskatchewan Alberta British Columbia Yukon Northwest Territories Nunavut	447 128 760 596 5,613 9,070 835 706 2,905 3,297 34 36	446 116 804 649 6,238 10,078 916 785 3,259 3,522 38 43	455 130 799 643 6,131 9,870 913 791 3,181 3,492 40 44	2.0 1.6 5.2 7.8 9.2 8.8 9.3 12.1 9.5 5.9 18.2 21.8

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Revised figures. Preliminary figures.

OTHER RELEASES

Deliveries of major grains

August 2002

Data on August grain deliveries are now available.

Available on CANSIM: table 001-0001.

The August 2002 issue of *Cereals and oilseeds review* (22-007-XIB, \$11/\$112; 22-007-XPB, \$15/\$149) will be available in November. See *How to order products*.

For more information, or to enquire about the concepts, methods or data quality of this release, contact Susan Anderson (613-951-3859; sue.anderson@statcan.ca), Agriculture Division.

Pulpwood and wood residue statistics July 2002

Pulpwood receipts in July totalled 2 594 151 cubic metres, up 17.2% from 2 212 506 cubic metres in July 2001. Wood residue receipts increased 7.8% to 7 190 434 cubic metres from 6 669 798 cubic metres in July 2001. Consumption of pulpwood and wood residue totalled 10 239 784 cubic metres, up 8.6% from 9 428 956 cubic metres in July 2001.

The closing inventory of pulpwood and wood residue totalled 11 324 514 cubic metres, down 13.9% from 13 157 689 cubic metres in July 2001. Year-to-date consumption of pulpwood and wood residue at the end of July was 66 595 322 cubic metres, down 1.6% from 67 703 973 cubic metres in the same period of 2001.

Available on CANSIM: table 303-0008.

The July 2002 issue of *Pulpwood and wood residue statistics*, Vol. 45, no. 7 (25-001-XIB, \$6/\$55) is now available. See *How to order products*.

For more information, or to enquire about the concepts, methods or data quality of this release, contact the dissemination officer (1-866-873-8789; 613-951-9497; *manufact@statcan.ca*), Manufacturing, Construction and Energy Division.

Commercial and Institutional Building Energy Use Survey

2000

Buildings in food-related industries, such as grocery stores, bakeries and restaurants, were on average the biggest energy users in the commercial and institutional sector in 2000, according to first-ever data from a survey that provides information on energy consumption.

The new Commercial and Institutional Building Energy Use Survey showed that food-related buildings had the highest average energy intensities, based on gigajoules per square foot, for all three main energy sources: electricity, natural gas and heating oil.

In contrast, public assembly buildings such as galleries, community centres and concert halls had the lowest levels of energy intensity, less than one-fifth the level of food retail stores.

The survey, sponsored by Natural Resources Canada, provides data on energy consumption and building characteristics for commercial and institutional buildings in census metropolitan areas and census agglomerations with populations of 50,000 and greater in Atlantic Canada, and 175,000 and greater for other provinces.

About 64% of sampled commercial and institutional buildings used natural gas as the main source of energy for heating. Electricity was second (28%).

Forced air furnaces were by far the most popular equipment used to heat commercial and institutional buildings, followed by boilers and packaged or self-contained heating units.

Packaged air conditioning units, also known as self-contained units, were the equipment of choice for the majority of commercial and institutional buildings that used cooling equipment. About 51% of cooled commercial and institutional buildings used such units. Forced central air accounted for 21% of cooling equipment, and only about 10% of buildings used window-mounted units.

About 53% of building owners or managers cited economic competitiveness as a factor in their decision to install energy conservation features, and 41% cited access to funding. Only 15% of building owners or managers cited concern for the environment.

Regular maintenance and repair was the most popular means of conserving energy for heating and air conditioning. Temperature setbacks, outdoor air economizers, equipment resets and variable air volume systems were also common conservation features.

Aggregate data from the Commercial and Institutional Building Energy Use Survey are now available in table format.

For general information or to order data, contact Client Services (1-877-679-2746). To enquire about the concepts, methods, or data quality of this release, contact David Ogden (613-951-1564; dave.ogden@statcan.ca), Small Business and Special Surveys Division.

The Office of Energy Efficiency (OEE) at Natural Resources Canada is currently producing an in-depth publication related to these data. For more information on this publication, contact David McNabb (613-947-3316) or consult the OEE's Web site (www.oee.nrcan.gc.ca).

NEW PRODUCTS

Pulpwood and wood residue statistics, July 2002, Vol. 45, no. 7

Catalogue number 25-001-XIB (\$6/\$55).

Monthly Survey of Manufacturing, July 2002, Vol. 56, no. 7

Catalogue number 31-001-XIB (\$15/\$147).

Wholesale trade, July 2002, Vol. 65, no. 7 **Catalogue number 63-008-XIB** (\$14/\$140).

All prices are in Canadian dollars and exclude sales tax. Additional shipping charges apply for delivery outside Canada.

Catalogue numbers with an -XIB or an -XIE extension are Internet versions; those with -XMB or -XME are microfiche; -XPB or -XPE are paper versions; -XDB are electronic versions on diskette and -XCB are electronic versions on compact disc.

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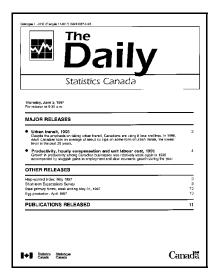
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