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## MAJOR RELEASES

- Retail trade, March 2003

Lower consumer spending in the automotive and general merchandise sectors drove total retail sales down $0.7 \%$ in March to $\$ 26.4$ billion.

- Leading indicators, April 2003

The composite leading index rose $0.1 \%$ in April after a $0.2 \%$ gain in March, continuing the string of small gains that began in the summer of 2002.

## OTHER RELEASES

Non-wage job benefits, 2000

## Perspectives on labour and income

May 2003 online edition
The May 2003 online edition of Perspectives on labour and income features two articles on non-wage benefits. "Non-wage job benefits" examines what kinds of jobs come with benefits, such as insurance packages, pension plans, and wellness or employee assistance programs. "Health-related insurance for the self-employed" looks at coverage of the self-employed by extended medical, dental, and disability insurance. Also included is an update on work absences.

The May 2003 online edition of Perspectives on labour and income, Vol. 4, no. 5 (75-001-XIE, \$5/\$48) is now available. See How to order products. For more information, contact Henry Pold (613 951-4608; henry.pold@statcan.ca), Labour and Household Surveys Analysis Division.

## MAJOR RELEASES

## Retail trade

## March 2003

Lower consumer spending in the automotive and general merchandise sectors drove total retail sales down $0.7 \%$ in March to $\$ 26.4$ billion. This followed sales increases in February (+1.8\%), January (+0.8\%) and December ( $+0.2 \%$ ). Excluding sales by motor and recreational vehicle dealers, the largest component of the automotive sector, total retail sales remained unchanged in March.

In spite of March's decline, retailers posted their strongest quarterly sales results of the last 12 months. Retail sales advanced $1.8 \%$ in the first quarter compared with the fourth quarter of 2002. Retail sales have generally been increasing since the fall of 2001, following the September 2001 slump and a period of essentially flat sales that began in April of that year.

In constant dollars, retail sales fell $0.8 \%$ in March, but advanced $1.4 \%$ in the first quarter from the fourth quarter of 2002.


March's decline in the automotive (-2.3\%) and general merchandise ( $-1.3 \%$ ) sectors pulled down an otherwise positive month for retail sales. In fact, sales increased by at least $1 \%$ in four of the seven retail

## Note to readers

Estimates from the Monthly Retail Trade Survey are classified according to the 1980 Standard Industrial Classification. Revised seasonally adjusted estimates in current and constant dollars are presented this month only for January and February 2003, instead of the usual three-month period. This was necessary in order to keep the sum of seasonally adjusted monthly estimates for 2002 equal to the sum of unadjusted monthly estimates.
sectors in March - drug (+1.3\%), furniture (+1.1\%), food (+1.0\%) and clothing (+1.0\%).

## Lower consumer spending in automotive and general merchandise sectors

Sales in the automotive sector fell $2.3 \%$ in March, driven down by lower sales at motor and recreational vehicle dealers ( $-2.5 \%$ ) and gasoline service stations $(-3.3 \%)$. This followed sizable gains in February for both motor and recreational vehicle dealers ( $+5.0 \%$ ) and gasoline service stations ( $+7.3 \%$ ).

Sales by motor and recreational vehicle dealers previously attained their current level in early 2002, after advancing 18.7\% from October 2001 to January 2002. Reduced gasoline sales volumes at the pump were behind March's lower sales at gasoline service stations. Gasoline service stations have generally been reporting increasing sales in terms of dollars since early 2002, after a year of declines.

After remaining unchanged in February, sales in the general merchandise sector declined $1.3 \%$ in March. Within this sector, both department stores ( $-0.9 \%$ ) and other general merchandise stores ( $-1.8 \%$ ) suffered sales losses. Sales in department stores, although volatile, have been generally flat since early 2002, after increasing rapidly in January 2002 and December 2001. Sales in other general merchandise stores remained essentially flat since mid-2002, following a year of general increases.

## Sales up in four of the seven retail sectors

Drug stores posted March's largest sales increase (+1.3\%), after showing little sales growth since the spring of 2002. Previously, drug stores had been experiencing a period of strong gains that began in the spring of 2000.

After staying away from furniture stores in the previous two months, consumers returned in March,
pushing sales up $1.1 \%$ from February. Still surfing the housing wave, furniture stores have been showing high sales since the spring of 2002 . However, monthly increases were relatively modest over that period, compared with the strong gains observed from October 2001 to January 2002. Sales in furniture stores soared $10.0 \%$ in that four-month period.

March's sales advance in food stores ( $+1.0 \%$ ) continued a general pattern of strong monthly increases observed since early 2000 . About $25.0 \%$ of all sales in food stores were non-food items in 2002, compared with $20.0 \%$ in 1997.

In March, rising sales in women's clothing stores ( $+2.4 \%$ ) and in stores in the "other clothing" category $(+0.6 \%)$ led to a $1.0 \%$ overall sales gain in the clothing sector. Stores in the "other clothing" category sell a variety of women's, men's and children's clothing. Though volatile, retailers in the clothing sector have had generally flat sales since early 2002.

## British Columbia posts largest decline

As was the case in most provinces, retailers in British Columbia posted sales declines in the automotive and general merchandise sectors in March. However, the decline in auto sales was more pronounced in British Columbia, where the number of new motor vehicles sold in March dropped 10.5\% from February. Total retail sales in that province fell $2.9 \%$ in March, cancelling out the gains observed in the previous two months. Sales in British Columbia have generally been increasing since the start of 1999.

In Ontario, retail sales fell $0.5 \%$ in March, ending a string of three consecutive monthly gains. March's retail sales decline in Ontario, smaller than the national average, was concentrated in the automotive and general merchandise sectors. The pace of retail sales growth in Ontario has accelerated in recent months, compared with the weaker gains reported throughout much of 2002.

## Related indicators for April

Total employment edged down $0.1 \%$ in April, reflecting weaker growth in job creation since the start of 2003. Over the first four months of 2003, total employment advanced by 49,000 , compared with an increase of 216,000 in the same period of 2002. Housing starts fell $5.7 \%$ in April, down for a second straight month, after reaching a 15 -year high in February. According to preliminary figures from the auto industry, it is estimated that the number of new motor vehicles sold in April was down approximately $4 \%$ from March, a second decrease in two months.

SARS (Severe Acute Respiratory Syndrome) occupied the headlines in April. Supermarkets in the Toronto metropolitan area may have benefited from lower spending in restaurants, but sales for most retailers may have been adversely affected by reduced traffic in stores. Retail sales in the Toronto metropolitan area account for approximately $40 \%$ of all sales in Ontario and about $15 \%$ nationally.

## Available on CANSIM: tables 080-0001 to 080-0005

 and 076-0005.Information on methods and data quality available in the Integrated Meta Data Base: survey numbers, including related surveys, 2406 and 2408.

The March 2003 issue of Retail trade (63-005-XIB, \$16/\$155) will be available soon. See How to order products.

For general information or to order data, contact Client Services (1-877-421-3067; 613-951-3549; retailinfo@statcan.ca). For analytical information, or to enquire about the concepts, methods or data quality of this release, contact Paul Gratton (613-951-3541; paul.gratton@statcan.ca), Distributive Trades Division.

Retail sales


[^0]
## Retail sales

|  | $\begin{array}{r} \hline \text { March } \\ 2002 \end{array}$ | $\begin{gathered} \hline \text { February } \\ 2003^{r} \end{gathered}$ | $\begin{gathered} \hline \text { March } \\ 2003^{p} \end{gathered}$ | $\begin{array}{r} \hline \text { March } \\ 2002 \\ \text { to } \\ \text { March } \\ 2003 \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
|  | Unadjusted |  |  |  |
|  | \$ millions |  |  | \% change |
| Food | 5,523 | 5,111 | 5,616 | 1.7 |
| Supermarkets and grocery stores | 5,127 | 4,754 | 5,224 | 1.9 |
| All other food stores | 396 | 357 | 391 | -1.1 |
| Drug and patent medicine stores | 1,248 | 1,206 | 1,284 | 3.0 |
| Clothing | 1,123 | 886 | 1,141 | 1.6 |
| Shoe stores | 115 | 91 | 117 | 1.2 |
| Men's clothing stores | 89 | 69 | 85 | -4.3 |
| Women's clothing stores | 342 | 260 | 336 | -2.0 |
| Other clothing stores | 576 | 466 | 603 | 4.8 |
| Furniture | 1,349 | 1,194 | 1,405 | 4.1 |
| Household furniture and appliance stores | 1,084 | 944 | 1,112 | 2.6 |
| Household furnishings stores | 265 | 249 | 293 | 10.4 |
| Automotive | 9,707 | 8,678 | 10,390 | 7.0 |
| Motor and recreational vehicle dealers | 6,739 | 5,490 | 6,871 | 2.0 |
| Gasoline service stations | 1,784 | 2,048 | 2,224 | 24.7 |
| Automotive parts, accessories and services | 1,185 | 1,140 | 1,296 | 9.4 |
| General merchandise stores | 2,454 | 2,118 | 2,448 | -0.2 |
| Department stores | 1,398 | 1,168 | 1,399 | 0.1 |
| Other general merchandise stores | 1,056 | 951 | 1,049 | -0.6 |
| Retail stores not elsewhere classified |  |  |  |  |
| Other semi-durable goods stores | 619 | 567 | 615 | -0.5 |
| Other durable goods stores | 550 | 505 | 548 | -0.4 |
| All other retail stores not elsewhere classified | 1,131 | 978 | 1,123 | -0.7 |
| Total, retail sales | 23,703 | 21,242 | 24,572 | 3.7 |
| Total excluding motor and recreational vehicle dealers | 16,964 | 15,753 | 17,701 | 4.3 |
| Provinces and territories |  |  |  |  |
| Newfoundland and Labrador | 390 | 332 | 409 | 4.8 |
| Prince Edward Island | 96 | 82 | 94 | -2.3 |
| Nova Scotia | 723 | 615 | 706 | -2.4 |
| New Brunswick | 572 | 474 | 556 | -2.9 |
| Quebec | 5,476 | 4,773 | 5,715 | 4.4 |
| Ontario | 8,784 | 7,963 | 9,153 | 4.2 |
| Manitoba | 835 | 733 | 847 | 1.4 |
| Saskatchewan | 684 | 627 | 735 | 7.5 |
| Alberta | 2,886 | 2,638 | 3,054 | 5.8 |
| British Columbia | 3,169 | 2,923 | 3,204 | 1.1 |
| Yukon | 29 | 27 | 31 | 6.9 |
| Northwest Territories | 42 | 40 | 49 | 16.3 |
| Nunavut | 17 | 15 | 19 | 8.4 |

[^1]
## Leading indicators

April 2003
The composite leading index rose $0.1 \%$ in April after a $0.2 \%$ gain in March, continuing the string of small gains that began in the summer of 2002. Household demand continued to grow enough to offset weakness in manufacturing, where export demand has slowed. Overall, four components posted gains in April, the same as in March. Four components fell while two were unchanged.

## Composite index



Housing fell again in April after turning down in March, as housing starts retreated from their impressive high set in February. In April, they were situated at
about their average level of 2002, which was the best in 13 years. At the same time, growth in services employment decelerated sharply from $0.5 \%$ in March to $0.1 \%$ in April, as the accommodation and food industry was hard-hit by the SARS crisis, especially in Ontario. Conversely, sales of durable goods snapped out of a nine-month slump, led by autos.

Two of the three manufacturing components fell. New orders for durable goods trended down for a sixth straight month $(-0.8 \%)$, while the ratio of shipments to stocks returned to its negative trend with a $0.6 \%$ decline after a brief one-month upturn. Manufacturers cut their labour requirements again by trimming payrolls, as the average workweek has been stable for nearly a year.

The US leading indicator levelled off after three straight gains. The components related to household demand fell further, as real disposable income posted its first back-to-back losses in February and March since the September 2001 attacks.

Available on CANSIM: table 377-0003.
Information on methods and data quality available in the Integrated Meta Data Base: survey number 1601.

A more detailed analysis of the components is available on Statistics Canada's website (www.statcan.ca). From the Canadian statistics page, choose Economic conditions, then click on the banner ad for Canadian economic observer. From that page, choose Issues of CEO, then Composite Index. For more information on the economy, the April 2003 issue of Canadian economic observer (11-010-XIB, \$17/\$170; 11-010-XPB, \$23/\$227) is now available. See How to order products.

For more information, or to enquire about the concepts, methods or data quality of this release, contact Francine Roy (613-951-3627), Current Economic Analysis Group.

The Daily, May 21, 2003

## Leading indicators

|  | $\begin{array}{r} \hline \text { November } \\ 2002 \end{array}$ | $\begin{array}{r} \hline \text { December } \\ 2002 \end{array}$ | $\begin{array}{r} \hline \text { January } \\ 2003 \end{array}$ | $\begin{array}{r} \hline \text { February } \\ 2003 \end{array}$ | $\begin{gathered} \hline \text { March } \\ 2003 \end{gathered}$ | $\begin{aligned} & \text { April } \\ & 2003 \end{aligned}$ | Last month of data available |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  | \% change |
| Composite leading indicator (1992=100) | 179.4 | 179.8 | 180.2 | 180.6 | 180.9 | 181.1 | 0.1 |
| Housing index (1992=100) ${ }^{1}$ | 128.5 | 128.6 | 128.6 | 131.4 | 130.4 | 128.9 | -1.2 |
| Business and personal services employment ('000) | 2,566 | 2,584 | 2,597 | 2,610 | 2,624 | 2,627 | 0.1 |
| S\&P/TSX stock price index ( $1975=1,000$ ) | 6,443 | 6,445 | 6,437 | 6,512 | 6,530 | 6,534 | 0.1 |
| Money supply, M1 (\$ millions, 1992) ${ }^{2}$ | 111,438 | 110,974 | 111,054 | 110,533 | 109,944 | 109,645 | -0.3 |
| US composite leading indicator (1992=100) ${ }^{3}$ | 110.0 | 109.9 | 110.0 | 110.1 | 110.2 | 110.2 | 0.0 |
| Manufacturing |  |  |  |  |  |  |  |
| Average workweek (hours) | 39.2 | 39.2 | 39.2 | 39.2 | 39.2 | 39.2 | 0.0 |
| New orders, durables (\$ millions, 1992) ${ }^{4}$ | 22,044 | 21,960 | 21,820 | 21,480 | 21,165 | 20,998 | -0.8 |
| Shipments/inventories of finished goods ${ }^{4}$ | 1.80 | 1.80 | 1.80 | 1.78 | 1.78 | 1.77 | $-0.01^{5}$ |
| Retail trade |  |  |  |  |  |  |  |
| Furniture and appliance sales (\$ millions, 1992) ${ }^{4}$ | 1,795 | 1,802 | 1,809 | 1,822 | 1,836 | 1,840 | 0.2 |
| Other durable goods sales (\$ millions, 1992) ${ }^{4}$ | 7,661 | 7,682 | 7,641 | 7,635 | 7,617 | 7,661 | 0.6 |
| Unsmoothed composite leading indicator | 179.9 | 181.1 | 181.1 | 181.3 | 181.0 | 180.9 | -0.1 |

[^2]
## OTHER RELEASES

## Non-wage job benefits <br> 2000

Access to non-wage benefits is uneven - high wage earners are six times more likely to receive them than low earners. High levels of education and work experience are also important factors, according to a report published today in the online version of Perspectives on labour and income. The cost of non-wage benefits has increased steadily in the past half-century, and now accounts for more than one-third of total labour costs.

However, while benefits are more and more commonplace, not all employees have access to them. According to the Survey of Labour and Income Dynamics, $46 \%$ of the nation's 13.7 million employees in 2000 belonged to a registered pension plan. Only 2\% reported having an employer-sponsored group RRSP to which the employer contributed.

About one-half of all employees had all three types of employer-sponsored insurance: extended medical, dental, and life/disability. One-third had access to at least one type of personal or family support program.

The study shows that jobs that are high-wage, unionized, full-time, permanent or in large firms were more likely to offer all types of non-wage benefits to employees. Workers with higher education levels and more work experience were more likely to be in these high-wage, high-benefit jobs.

Conversely, certain groups of employees were doubly disadvantaged with less access to non-wage benefits and lower hourly wages. These groups include employees with less than high school education, and those in part-time, temporary or non-unionized jobs.

The median hourly wage in public administration was $\$ 20.20$. About $69 \%$ of the employees in this sector had insurance coverage, and $82 \%$ were covered by a registered pension plan. In contrast, the one million workers in the food and accommodation services industry had median hourly earnings of $\$ 7.60$. Only $13 \%$ of these employees had insurance coverage, and just $10 \%$ had pension coverage.

Other industries with insurance and pension plan coverage rates at least 10 percentage points below the average were wholesale and retail trade, construction, and primary industries such as fishing, forestry, agriculture and mining.

A second report available today in Perspectives analyses coverage rates among self-employed people aged 15 to 69 with respect to extended health, dental and disability insurance plans. It found that in 2000, 41\%
of the nearly 2.1 million self-employed Canadians had no coverage in any of the three health-related insurance plans. Most cited cost as the main reason for non-coverage. Only about $17 \%$ - mostly well-educated and with high employment income ( $\$ 60,000$ or more) had coverage in all three plans.

A large proportion of the self-employed acquire coverage in health and dental plans by piggybacking on the employer-sponsored plan of a spouse or close relative. For those not so lucky, the expensive approach of direct purchase appears to be the most feasible option.

Almost 7 in 10 self-employed workers in the accommodation and food service industry had no coverage, likely because they could not afford it.

The articles "Benefits of the job" and "Health-related insurance for the self-employed" are available in the May 2003 online edition of Perspectives on labour and income, Vol. 4, no. 5 (75-001-XIE, \$5/\$48). See How to order products.

For more information, or to enquire about the concepts, methods or data quality of this release, contact Katherine Marshall (613-951-6890; katherine.marshall@statcan.ca) or Ernest Akyeampong (613-951-4624; ernest.akyeampong@statcan.ca), Labour and Household Surveys Analysis Division.

## Provincial and territorial gross domestic product - Erratum 2002

Because of a technical problem that occurred during the processing, some of the annual labour data consistent with the System of National Accounts were reported incorrectly in the April 28 issue of The Daily. These data were part of the release entitled "Provincial and territorial gross domestic product, 2002."

The corrections were mainly concentrated in the hours worked series by sector from 1997 to 2002 as well as overall hours in the territories for 2002.

Below is the table on hours worked for all jobs with the corrected numbers.

## Available on CANSIM: tables 383-0009 and 383-0010.

## Information on methods and data quality available in the Integrated Meta Data Base: survey number 1402.

We apologize for any inconvenience these errors may have caused to our readers.

For more information, contact Jean-Pierre maynard@statcan.ca), Micro-economic Analysis Maynard (613-951-3654); fax: 613-951-3652; Division.

## Hours worked for all jobs

|  | 2002 | 1999 | 2000 | 2001 | 2002 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 000 | \% change |  |  |  |
| Canada | 27,881,631 | 3.2 | 2.4 | -0.1 | 1.5 |
| Newfoundland and Labrador | 386,311 | 4.5 | 1.4 | 0.8 | 2.7 |
| Prince Edward Island | 131,576 | 5.4 | 3.0 | 3.0 | 2.6 |
| Nova Scotia | 770,630 | 2.5 | -1.0 | 0.1 | 1.3 |
| New Brunswick | 630,075 | 3.1 | 1.4 | 0.0 | 0.8 |
| Quebec | 6,210,843 | 4.8 | 2.4 | -2.1 | 2.5 |
| Ontario | 11,123,530 | 4.5 | 2.8 | 0.4 | 1.1 |
| Manitoba | 1,063,328 | 3.3 | 0.3 | 0.6 | 1.7 |
| Saskatchewan | 875,325 | 0.1 | -0.2 | -3.5 | -0.2 |
| Alberta | 3,193,294 | -0.2 | 3.3 | 5.0 | 1.0 |
| British Columbia | 3,396,611 | 0.5 | 2.9 | -2.0 | 2.3 |
| Yukon | 27,417 | 1.7 | 3.0 | -2.1 | -1.0 |
| Northwest Territories | 46,422 | .. | 4.7 | 9.4 | 6.0 |
| Nunavut | 18,104 | . | 5.0 | 3.2 | 4.5 |

Figures not available.

## NEW PRODUCTS

The Consumer Price Index, April 2003, Vol. 82, no. 4
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Perspectives on labour and income, May 2003, Vol. 4, no. 5
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[^0]:    ${ }_{p}$ Revised figures.
    $p$ Preliminary figures.

[^1]:    $r$ Revised figures.
    $p$ Preliminary figures.

[^2]:    Composite index of housing starts (units) and house sales (multiple listing service).
    Deflated by the Consumer Price Index for all items.
    The figures in this row reflect data published in the month indicated, but the figures themselves refer to data for the month immediately preceding. The figures in this row reflect data published in the month indicated, but the figures themselves refer to data for the second preceding month.
    Difference from previous month.

