

Statistics Canada

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MAJOR RELEASES

● Financial statistics for enterprises, first quarter 2004
Corporate profits increased 6.0% in the first quarter of 2004, fueled by gains in the oil and gas and banking sectors. Eight increases in the past nine quarters have boosted operating profits to a record high of \$47.4 billion.

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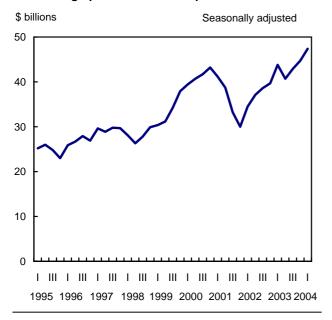
Financial statistics for enterprises

First quarter 2004 (preliminary)

Corporate profits increased 6.0% in the first quarter of 2004, fueled by gains in the oil and gas and banking sectors. Eight increases in the past nine quarters have boosted operating profits to a record high of \$47.4 billion

The non-financial industries enjoyed a 6.4% jump in profits, led by oil and gas (+18.2%) and manufacturing companies (+13.5%). Transportation and warehousing companies lost ground in the first quarter, as their profits dropped 11.8% to \$2.1 billion. Overall, 10 of the 17 non-financial industries showed higher profits in the first quarter.

Record high profits in the first quarter



The financial industries reported a 5.0% improvement in operating profits, led by a 15.8% gain by the depository credit intermediaries (mainly chartered banks). Insurance carriers saw profits slide 7.8% to \$2.4 billion.

Soaring prices a boon for oil and gas producers

Oil and gas extraction companies reaped the benefits of rising crude oil prices in the first quarter, as operating profits jumped 18.2% to \$4.8 billion. Strong demand coupled with worldwide supply concerns lifted

Note to readers

These quarterly financial statistics cover the activities of all corporations in Canada, excluding government controlled and not-for-profit corporations.

Operating profits represent the profits earned from normal business activities, excluding interest expense on borrowing and valuation adjustments. For non-financial industries, operating profits exclude interest and dividend revenue and capital gains/losses. For financial industries, interest and dividend revenue, capital gains/losses and interest paid on deposits are included in the calculation of operating profits.

Effective with this release, an updated version of the North American Industry Classification System (NAICS 2002) and a new set of industry aggregations have been introduced to the Quarterly Survey of Financial Statistics for Enterprises. The previous set of industrial aggregations consisting of 157, 58 and 24 groups have been replaced by a new set of 67, 48 and 22 industry groups and a group of 10 financial instruments. Historical series for the new aggregations are now available. For general information or to order data, or for a concordance table relating the old industrial aggregation to the new, contact Client Services (1-888-811-6235) or Jeannine D'Angelo (613-951-2604), jeannine.d'angelo @statcan.ca.

average crude oil prices almost 15% above fourth quarter levels. However, profits remained well below those earned a year earlier when crude prices spiked to all-time highs, jolted by the war in Iraq and Venezuelan supply disruptions.

Sizeable gain for manufacturers

Manufacturers enjoyed a profitable first quarter, despite the effects of the strong Canadian dollar on export prices and higher production costs associated with rising energy prices. The Canadian dollar eased back over the past few months following decade-high levels in January. Overall, manufacturing profits increased 13.5% to a four quarter high of \$10.2 billion, despite an operating revenue slide of 0.7%. Excluding a decline by the manufacturers of motor vehicles and parts, however, manufacturing revenue increased 1.0% in the quarter.

Petroleum and coal producers posted the strongest profit gain in the manufacturing sector, as their profits swelled 34.3% to \$1.6 billion. Refined oil prices increased with the rising crude prices, but both remained significantly below the first quarter peak levels of last year. Domestic and foreign demand for refined petroleum products were solid in the quarter.

Chemical manufacturers saw their profits rise 21.7% to \$1.4 billion. Most of the gains were associated with

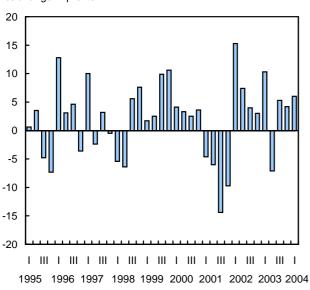
improved efficiencies in controlling costs, as profit margins were much improved despite little growth in revenue and prices.

Wood and paper manufacturers reported a third straight rise in operating profits. Profits of \$1.0 billion were 13.0% above fourth quarter levels, and were almost triple those earned in the second quarter of 2003. Wood prices strengthened on the heels of sustained demand from the North American housing sector. Meanwhile, pulp and paper markets picked up and prices improved throughout the quarter.

Thriving domestic and international demand triggered revenue and profit growth in the primary metals industry. Profits jumped 28.2% to \$0.4 billion, propelled by a 3.7% increase in revenue. Demand for steel from the oil and gas industry accelerated, as exploration companies expanded drilling activity. The Monthly Survey of Manufacturing recently reported that demand for raw steel by China is skyrocketing, raising concerns about possible shortages. Prices for most metals showed healthy increases in the quarter.

Profit growth continued

% change in profits



Transportation profits retreated from fourth quarter peak

Operating profits in the transportation and warehousing industry were down, following two straight quarters of double-digit growth. The decline

was led by the transportation carriers, whose operating profits fell 19.2% to \$1.4 billion from an all-time high of \$1.8 billion in the fourth quarter. A labour disruption, airfare discounting and higher fuel costs were all cited as factors in the profit slide. However, first quarter results remained historically strong, bolstered by rising manufacturing shipments and increased passenger travel.

Banks led financial sector gains

The depository credit intermediaries were the big winners in the financial group of industries, mainly because of gains by the chartered banks. Operating profits of the chartered banks rose 17.3% to reach a record high of \$5.2 billion, benefiting from lower loan loss provisions in an improved credit environment and higher net interest income. Stronger equity markets contributed to growth in underwriting fees, trading gains, and securities trading commissions.

Insurance carriers' operating profits slipped in the first quarter, primarily as a result of a \$174 million (-13.7%) decline in the profits of life insurers. Higher life insurance and annuity claims were only partly offset by increased premiums and annuity considerations. Meanwhile, property and casualty insurers reported little change in operating profits.

Profit margin improved for all industries

The operating profit margin jumped to 7.7% in the first quarter from 7.2% in the previous quarter. This was the largest quarter-to-quarter improvement since the first quarter of 2003. Corporations succeeded in controlling their operating costs, resulting in a 6.0% rise in operating profits despite a marginal decline in operating revenue.

The return on shareholders' equity fell to 9.5% from 10.3% in the fourth quarter of 2003. Robust growth in operating profits was obscured by lower capital gains, resulting in a 7.4% drop in after-tax profits. The return on shareholders' equity averaged 7.4% in 2001, 6.2% in 2002 and 9.9% in 2003.

Available on CANSIM: tables 187-0001 and 187-0002.

Definitions, data sources and methods: survey number 2501.

The first quarter 2004 issue of the *Quarterly Financial Statistics for Enterprises* (61-008-XIE, \$28/\$93) will soon be available.

Financial statistics for enterprises for the second quarter of 2004 will be released on August 26.

For more information or to order data, contact Client Services (1-888-811-6235). To enquire about the concepts, methods, or data quality of this release, or for more information on the new industry aggregations, contact Bill Potter

(613-951-2662 bill.potter@statcan.ca), Haig McCarrell (613-951-5948; haig.mccarrell@statcan.ca) or Danielle Lafontaine-Sorgo (613-951-2634; danielle.lafontaine-sorgo@statcan.ca), Industrial Organization and Finance Division.

Financial statistics for enterprises

	First quarter 2003 ^r	Fourth quarter 2003 ^r	First quarter 2004 ^p	First quarter 2003 to first quarter 2004	Fourth quarter 2003 to first quarter 2004
	seasonally adjusted				
	\$ billions		% change		
All industries Operating revenue Operating profit After-tax profit	613.9	619.3	618.3	0.7	-0.2
	43.8	44.7	47.4	8.1	6.0
	27.2	28.6	26.5	-2.5	-7.4
Non-financial Operating revenue Operating profit After-tax profit	559.4	563.1	561.0	0.3	-0.4
	33.7	32.9	35.0	3.9	6.4
	21.6	21.6	19.1	-11.5	-11.3
Financial Operating revenue Operating profit After-tax profit	54.5	56.2	57.3	5.2	1.9
	10.1	11.8	12.4	22.0	5.0
	5.6	7.0	7.4	32.9	4.6

r Revised figures.

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Preliminary figures.

OTHER RELEASES

Production and Disposition of Tobacco Products

April 2004

Total cigarettes sold in April by Canadian manufacturers decreased 5% from March to 3.0 billion cigarettes, unchanged from the level observed in April 2003.

Cigarette production stood at 3.1 billion cigarettes, a decrease of 3% from March, but an increase of 2% from the 3.0 billion cigarettes produced in April 2003.

Closing inventories between March and April increased 5% to 4.0 billion cigarettes, 16% lower than the closing inventory level of April 2003.

Available on CANSIM: table 303-0007.

Definitions, data sources and methods: survey number 2142.

The April 2004 issue of *Production and Disposition of Tobacco Products* (32-022-XIB, \$6/\$51) is now available. See *How to order products*.

For general information, or to enquire about the concepts, methods or data quality of this release, contact the dissemination officer (1-866-873-8789; 613-951-9497; *manufact@statcan.ca*), Manufacturing, Construction and Energy Division.

Aircraft movement statistics: Small airports

February 2004

The February 2004 monthly report, Vol. 2 (TP141, free) is available on Transport Canada's website (http://www.tc.gc.ca/pol/en/Report/tp141e/tp141.htm).

Note: The TP 141 monthly report is issued in two volumes. Volume 1 presents statistics for the major Canadian airports (i.e., those with NAV CANADA air-traffic control towers or flight service stations). Volume 2 presents statistics for the smaller airports (i.e., those without air- traffic control towers). Both volumes are available free upon release at Transport Canada's website.

For more information about this website, contact Michel Villeneuve (613-990-3825; *villenm@tc.gc.ca*) or Sheila Rajani (613-993-9822; *rajanis@tc.gc.ca*), Transport Canada.

Definitions, data sources and methods: survey number 2715.

For more information, or to enquire about the concepts, methods or data quality of this release, contact Kathie Davidson (613-951-0141; fax: 613-951-0010; aviationstatistics@statcan.ca), Transportation Division.

Sawmills and Planing Mills

March 2004

Data on sawmills and planing mills for March are now available.

Available on CANSIM: table 303-0009.

Definitions, data sources and methods: survey numbers, including related surveys, 2134 and 2135.

The March 2004 issue of *Sawmills and Planing Mills*, Vol. 58, no. 3 (35-003-XIB, \$10/\$93) is now available. See *How to order products*.

For more information, or to enquire about the concepts, methods or data quality of this release, contact the dissemination officer (1-866-873 8789; 613-951-9497; *manufact@statcan.ca*), Manufacturing, Construction and Energy Division.

Particleboard, Oriented Strandboard and Fibreboard

March 2004

Data on particleboard, oriented strandboard and fibreboard for March are now available.

Available on CANSIM: table 303-0002.

Definitions, data sources and methods: survey number 2141.

The March 2004 issue of *Particleboard*, *Oriented Strandboard and Fibreboard*, Vol. 40, no. 3 (36-003-XIB, \$6/\$51) is now available. See *How to order products*.

For more information, or to enquire about the concepts, methods or data quality of this release, contact the dissemination officer (1-866-873-8789; 613-951-9497; *manufact@statcan.ca*), Manufacturing, Construction and Energy Division

NEW PRODUCTS

Income Trends in Canada, 2002 Catalogue number 13F0022XCB (\$209).

Production and Disposition of Tobacco Products, April 2004, Vol. 33, no. 4

Catalogue number 32-022-XIB (\$6/\$51).

Sawmills and Planing Mills, March 2004, Vol. 58, no. 3 Catalogue number 35-003-XIB (\$10/\$93).

Particleboard, Oriented Strandboard and Fibreboard, March 2004, Vol. 40, no. 3 Catalogue number 36-003-XIB (\$6/\$51).

All prices are in Canadian dollars and exclude sales tax. Additional shipping charges apply for delivery outside Canada.

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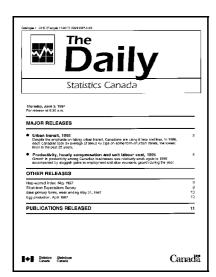
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