

Friday, May 14, 2010
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## Releases

Monthly Survey of Manufacturing, March 2010
Manufacturing sales advanced $1.2 \%$ to $\$ 44.5$ billion in March. Food and motor vehicle manufacturers were the largest contributors to the gains.

New motor vehicle sales, March 2010
New motor vehicles sold decreased $4.2 \%$ to 132,867 units in March, giving back about half of the gains from the previous month. Lower truck sales were the largest contributor to the decline in sales.
Steel wire and specified wire products, March $2010 \quad 9$
Food services and drinking places, annual, 2008 9
Consulting services, 2008 9
Annual Survey of Traveller Accommodation, 2008 9
New products and studies 10

Release dates: May 17 to May 21, $2010 \quad 12$

## Releases

## Monthly Survey of Manufacturing <br> <br> March 2010

 <br> <br> March 2010}Manufacturing sales advanced $1.2 \%$ to $\$ 44.5$ billion in March. Food and motor vehicle manufacturers were the largest contributors to the gains. Manufacturing sales have been trending upward since the low point reached in May 2009.

Constant dollar manufacturing sales increased 1.7\% in March. Constant dollar sales have increased for seven consecutive months.

Sales gains were reported in 12 of 21 industries, representing two-thirds of total sales.


1. Seasonally adjusted.

## Durable goods as well as food manufacturers behind gains

Food manufacturers reported the greatest increase in the value of sales, up $3.5 \%$ compared with February. This was the largest increase in food sales since January 2008. Prior to the increase in March, food sales had been relatively flat over the preceding six months.

Besides food manufacturing, most of the remaining sales increases for March were attributable to the durable goods industries. Motor vehicle manufacturers

## Note to readers

All data in this release are seasonally adjusted and are expressed in current dollars unless otherwise specified.

Preliminary data are provided for the current reference month. Revised data, based on late responses, are updated for the three previous months.

Non-durable goods industries include food, beverage and tobacco products, textile mills, textile product mills, clothing, leather and allied products, paper, printing and related support activities, petroleum and coal products, chemicals, and plastics and rubber products.

Durable goods industries include wood products, non-metallic mineral products, primary metals, fabricated metal products, machinery, computer and electronic products, electrical equipment, appliances and components, transportation equipment, furniture and related products and miscellaneous manufacturing.

## Production-based industries

For the aerospace industry and shipbuilding industries, the value of production is used instead of sales of goods manufactured. This value is calculated by adjusting monthly sales of goods manufactured by the monthly change in inventories of goods in process and finished products manufactured.

Unfilled orders are a stock of orders that will contribute to future sales assuming that the orders are not cancelled.

New orders are those received whether sold in the current month or not. New orders are measured as the sum of sales for the current month plus the change in unfilled orders from the previous month to the current month.
reported a $3.6 \%$ increase in March, the sixth advance in seven months. However, the gain in motor vehicle manufacturing was largely offset by a $9.6 \%$ decrease in aerospace products and parts production.

Other durable good sales increases included non-metallic mineral products ( $+7.7 \%$ ) and wood product manufacturing ( $+4.9 \%$ ). Non-metallic mineral sales, in particular cement and concrete manufacturers, benefited from warm weather in March. Wood product sales have grown steadily over the past six months.

## Every province reports gains

Provincial gains were reported across the country in March, ranging from increases of $0.1 \%$ in Quebec to $45.0 \%$ in Newfoundland and Labrador.

Sales in the Atlantic provinces rose 6.4\% in March after a $9.5 \%$ drop the previous month. Sales in the region have increased in five of the past six months.

Manufacturers in Manitoba reported a 4.9\% increase in sales compared with February, the strongest gain outside of the Atlantic provinces. Manitoba has not seen the same degree of recovery in manufacturing as the other provinces, with sales increasing only twice in the past six months.

Sales were also strong in British Columbia, up 3.8\%. Paper products, transportation, and food manufacturers were behind much of the gains. Manufacturing sales in British Columbia have been on the upswing since July 2009.

In Quebec, sales edged up $0.1 \%$ compared with February. A 10.6\% drop in the transportation equipment industry was offset by strong gains in food, beverage and tobacco, and chemical product manufacturing. Sales in Ontario advanced $0.7 \%$, reflecting rising sales in motor vehicle and motor vehicle parts manufacturing.

## Inventory levels decline

Inventory levels fell $1.1 \%$ in March compared with February. Inventories dropped steadily from February to September 2009, with the rate of decrease slowing over the past six months.

The decline in March was largely driven by petroleum and coal and aerospace product manufacturers, down $7.3 \%$ and $3.3 \%$ respectively. Raw materials and finished products were both behind the decrease in petroleum and coal product inventories.

Chemical manufacturing was the main offsetting movement, up $1.4 \%$. About half of the increase was due to resin, synthetic rubber, and artificial and synthetic fibers and filaments manufacturing.

Inventory levels decrease in March


1. Seasonally adjusted.

The inventory-to-sales ratio fell from 1.35 in February to 1.32 in March. This was the lowest level since September 2008.

The inventory-to-sales ratio continues to decline


1. Seasonally adjusted.

## Unfilled orders fall for the first time in four months

The backlog of unfilled orders declined for the first time in four months, down $0.4 \%$ to $\$ 53.0$ billion.

Unfilled orders in the transportation equipment industry fell 0.6\%, despite a 0.5\% advance in the aerospace industry. Excluding aerospace products and parts, unfilled orders were down $1.0 \%$ compared with February.

The other notable decrease in unfilled orders took place in computer and electronic products, down 2.7\%.


New orders decreased 0.7\% in March to $\$ 44.3$ billion. New orders fell in three key industries, namely computers and electronics, transportation equipment, and machinery. Despite the decrease in March, new orders have been trending upward since June 2009.

Available on CANSIM: tables 304-0014, 304-0015 and 377-0008.

Definitions, data sources and methods: survey number 2101.

Data from the April Monthly Survey of Manufacturing will be released on June 15.

For a more detailed synopsis of the trends and indicators that affected manufacturers in 2009, the "Annual review of manufacturing" will soon be released in Analysis in Brief (11-621-M, free).

For more information, or to order data, contact the dissemination officer (toll-free 1-866-873-8789; 613-951-9497; fax: 613-951-3877; manufact@statcan.gc.ca). To enquire about the concepts, methods or data quality of this release, contact Elton Cryderman (613-951-4317, elton.cryderman@statcan.gc.ca), Manufacturing and Energy Division.

| Manufacturing: Principal statistics |  |  |  |  |
| :--- | :--- | ---: | ---: | ---: |

$r$ revised
$\rho$ preliminary
not applicable

1. Percent change calculated at thousands of dollars for current dollars, and millions of dollars for constant dollars.

## Manufacturing sales: Industry aggregates

| Major group of industries | $\begin{array}{r} \hline \text { March } \\ 2009 \end{array}$ | $\begin{gathered} \text { February } \\ 2010^{r} \end{gathered}$ | $\begin{gathered} \hline \text { March } \\ 2010^{p} \end{gathered}$ | $\begin{array}{r} \text { February } \\ \text { to } \\ \text { March } \\ 2010 \end{array}$ | $\begin{array}{r} \hline \text { March } \\ 2009 \\ \text { to } \\ \text { March } \\ 2010 \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Seasonally adjusted |  |  |  |  |
|  | \$ millions |  |  | \% change ${ }^{1}$ |  |
| Food manufacturing | 6,710 | 6,771 | 7,006 | 3.5 | 4.4 |
| Beverage and tobacco product | 864 | 900 | 941 | 4.5 | 8.9 |
| Textile mills | 128 | 128 | 128 | -0.3 | -0.3 |
| Textile product mills | 139 | 163 | 173 | 6.1 | 25.0 |
| Clothing manufacturing | 223 | 190 | 185 | -2.6 | -17.3 |
| Leather and allied product | 32 | 36 | 32 | -11.1 | 1.3 |
| Wood product | 1,371 | 1,568 | 1,644 | 4.9 | 20.0 |
| Paper manufacturing | 2,122 | 2,200 | 2,220 | 0.9 | 4.6 |
| Printing and related support activities | 785 | 746 | 738 | -1.0 | -5.9 |
| Petroleum and coal product | 4,514 | 5,521 | 5,439 | -1.5 | 20.5 |
| Chemical | 3,486 | 3,852 | 3,827 | -0.7 | 9.8 |
| Plastics and rubber products | 1,559 | 1,707 | 1,707 | 0.0 | 9.5 |
| Non-metallic mineral product | 936 | 1,100 | 1,184 | 7.7 | 26.5 |
| Primary metal | 2,846 | 3,284 | 3,346 | 1.9 | 17.6 |
| Fabricated metal product | 2,510 | 2,438 | 2,486 | 2.0 | -0.9 |
| Machinery | 2,369 | 2,198 | 2,280 | 3.7 | -3.8 |
| Computer and electronic product | 1,466 | 1,562 | 1,479 | -5.3 | 0.9 |
| Electrical equipment, appliance and component | 821 | 757 | 776 | 2.4 | -5.6 |
| Transportation equipment | 5,674 | 7,130 | 7,182 | 0.7 | 26.6 |
| Motor vehicle | 2,695 | 3,734 | 3,867 | 3.6 | 43.5 |
| Motor vehicle body and trailer | 233 | 236 | 232 | -1.7 | -0.3 |
| Motor vehicle parts | 1,218 | 1,608 | 1,652 | 2.7 | 35.6 |
| Aerospace product and parts | 1,046 | 1,222 | 1,105 | -9.6 | 5.7 |
| Railroad rolling stock | 112 | 94 | 99 | 5.6 | -11.5 |
| Ship and boat building | 125 | 103 | 93 | -9.3 | -25.7 |
| Furniture and related product | 900 | 891 | 934 | 4.8 | 3.8 |
| Miscellaneous manufacturing | 968 | 857 | 830 | -3.1 | -14.3 |
| Non-durable goods industries | 20,561 | 22,213 | 22,395 | 0.8 | 8.9 |
| Durable goods industries | 19,861 | 21,786 | 22,141 | 1.6 | 11.5 |

[^0]1. Percent change calculated at thousands of dollars.

| Manufacturing sales: Provinces and territories |  |  |
| :--- | ---: | ---: | ---: | ---: |

## revised

preliminary

1. Percent change calculated at thousands of dollars.

## New motor vehicle sales

March 2010
New motor vehicles sold decreased 4.2\% to 132,867 units in March, giving back about half of the gains from the previous month. Lower truck sales were the largest contributor to the decline in sales.

New motor vehicle sales down in March


Preliminary industry data indicate that the number of new motor vehicles sold decreased by 5\% in April.

## Truck and passenger car sales down

Sales of new trucks (which include minivans, sport-utility vehicles, light and heavy trucks, vans and buses) decreased $5.7 \%$ to 67,960 units in March. Despite the decline in March, truck sales have continued to follow an upward trend that began at the beginning of 2009 .

The number of new passenger cars sold in March decreased $2.5 \%$ to 64,907 units. Sales of North American-built passenger cars fell $5.7 \%$, partially offsetting February's increase. The number of overseas-built passenger cars sold rose $1.5 \%$, a third consecutive monthly increase.

## Sales down in most provinces

The number of new motor vehicles sold decreased in nine provinces in March. The largest declines were registered in provinces that had strong increases in February.

Saskatchewan ( $-14.1 \%$ ) posted the biggest percentage decline, following increases of about $10 \%$ in each of the previous three months.

The largest contributor to the national decline was a $4.2 \%$ decrease in Ontario. March's decrease partially offset gains registered in February.

Sales in the region formed by British Columbia and the territories $(-0.9 \%)$ fell for a fifth consecutive month. This series of decreases follows a run of eight consecutive increases.

Prince Edward Island ( $+7.6 \%$ ) was the only province where sales increased in March. This gain offset the declines in January and February.

## Available on CANSIM: table 079-0003.

Definitions, data sources and methods: survey number 2402.

The March 2010 issue of New Motor Vehicle Sales (63-007-X, free) will be available soon.

Data on new motor vehicle sales for April will be released on June 14.

For general information, or to order data, contact Client Services (toll-free 1-877-421-3067; 613-951-3549; retailinfo@statcan.gc.ca). To enquire about the concepts, methods or data quality of this release, contact Mark Switzer (613-951-7137), Distributive Trades Division.

## New motor vehicle sales

|  | $\begin{array}{r} \hline \text { March } \\ 2009 \end{array}$ | $\begin{gathered} \hline \text { February } \\ 2010^{r} \end{gathered}$ | $\begin{gathered} \hline \text { March } \\ 2010^{p} \end{gathered}$ | $\begin{array}{r} \hline \text { March } \\ 2009 \\ \text { to } \\ \text { March } \\ 2010 \\ \hline \end{array}$ | $\begin{array}{r} \hline \text { February } \\ \text { to } \\ \text { March } \\ 2010 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Seasonally adjusted |  |  |  |  |
|  | number of vehicles |  |  | \% change |  |
| New motor vehicles | 120,605 | 138,666 | 132,867 | 10.2 | -4.2 |
| Passenger cars | 61,546 | 66,578 | 64,907 | 5.5 | -2.5 |
| North American ${ }^{1}$ | 35,278 | 37,086 | 34,967 | -0.9 | -5.7 |
| Overseas | 26,268 | 29,492 | 29,940 | 14.0 | 1.5 |
| Trucks, vans and buses | 59,059 | 72,088 | 67,960 | 15.1 | -5.7 |
| New motor vehicles |  |  |  |  |  |
| Newfoundland and Labrador | 2,264 | 2,761 | 2,734 | 20.8 | -1.0 |
| Prince Edward Island | 439 | 472 | 508 | 15.7 | 7.6 |
| Nova Scotia | 3,801 | 4,674 | 4,066 | 7.0 | -13.0 |
| New Brunswick | 2,753 | 3,576 | 3,247 | 17.9 | -9.2 |
| Quebec | 33,628 | 37,152 | 36,615 | 8.9 | -1.4 |
| Ontario | 43,994 | 51,002 | 48,881 | 11.1 | -4.2 |
| Manitoba | 3,467 | 4,117 | 3,635 | 4.8 | -11.7 |
| Saskatchewan | 3,732 | 4,453 | 3,826 | 2.5 | -14.1 |
| Alberta | 14,856 | 17,560 | 16,571 | 11.5 | -5.6 |
| British Columbia ${ }^{2}$ | 11,671 | 12,899 | 12,784 | 9.5 | -0.9 |
|  | March 2009 | February $2010^{\text {r }}$ | March 2010 ${ }^{\text {P }}$ | March 2009 to March 2010 |  |
|  | Unadjusted |  |  |  |  |
|  | number of vehicles |  |  | \% change |  |
| New motor vehicles | 129,831 | 101,788 | 148,029 | 14.0 |  |
| Passenger cars | 65,695 | 45,417 | 70,252 | 6.9 |  |
| North American ${ }^{1}$ | 38,347 | 24,871 | 38,427 | 0.2 |  |
| Overseas | 27,348 | 20,546 | 31,825 | 16.4 |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| Newfoundland and Labrador | 2,234 | 1,693 | 2,822 | 26.3 |  |
| Prince Edward Island | 417 | 297 | 529 | 26.9 |  |
| Nova Scotia | 4,098 | 3,242 | 4,404 | 7.5 |  |
| New Brunswick | 2,958 | 2,553 | 3,545 | 19.8 |  |
| Quebec | 38,272 | 26,476 | 44,685 | 16.8 |  |
| Ontario | 47,304 | 37,427 | 53,797 | 13.7 |  |
| Manitoba | 3,643 | 2,921 | 3,790 | 4.0 |  |
| Saskatchewan | 3,795 | 3,187 | 3,902 | 2.8 |  |
| Alberta | 15,152 | 13,770 | 17,491 | 15.4 |  |
| British Columbia ${ }^{2}$ | 11,958 | 10,222 | 13,064 | 9.2 |  |

## revised

preliminary

1. Manufactured or assembled in Canada, the United States or Mexico.
2. Includes Yukon, the Northwest Territories and Nunavut.

Note: Figures may not add up to totals due to rounding.

## Steel wire and specified wire products <br> March 2010

Data on steel wire and specified wire production are now available for March.

## Available on CANSIM: table 303-0047.

Definitions, data sources and methods: survey number 2106.

The March 2010 issue of Steel, Tubular Products and Steel Wire (41-019-X, free) will soon be available.

For more information, or to enquire about the concepts, methods or data quality of this release, contact the dissemination officer (toll-free 1-866-873-8789; 613-951-9497; manufact@statcan.gc.ca), Manufacturing and Energy Division.

## Food services and drinking places, annual 2008

The 2008 edition of Service Bulletin: Food Services and Drinking Places, which contains industry highlights along with financial data including revenues, expenses, and operating profit margins, is now available.

Definitions, data sources and methods: survey number 4704.

The publication Service Bulletin: Food Services and Drinking Places, 2008 (63-243-X, free), is now available from the Key resource module of our website under Publications.

For more information, or to enquire about the concepts, methods or data quality of this release, contact Client Services (toll-free 1-877-801-3282; 613-951-4612; servicesind@statcan.gc.ca), Service Industries Division.

## Consulting services <br> 2008

The 2008 edition of Service Bulletin: Consulting Services, which contains industry highlights along with financial data including revenues, expenses, and operating profit margins, is now available. The publication also includes product information, data by type of client and by geographic region.

Definitions, data sources and methods: survey number 4717.

The publication Service Bulletin: Consulting Services, 2008 ( $63-259-X$, free), is now available from the Key resource module of our website under Publications.

For more information, or to enquire about the concepts, methods or data quality of this release, contact Client Services (toll-free 1-877-801-3282; 613-951-4612; servicesind@statcan.gc.ca), Service Industries Division.

## Annual Survey of Traveller Accommodation 2008

The 2008 edition of Service Bulletin: Traveller Accommodation Services, which contains industry highlights along with financial data including revenues, expenses, and operating profit margins, is now available.

Definitions, data sources and methods: survey number 2418.

The publication Service Bulletin: Traveller Accommodation Services, 2008 (63-253-X, free), is now available from the Key resource module of our website under Publications.

For more information, or to enquire about the concepts, methods or data quality of this release, contact Client Services (toll-free 1-877-801-3282; 613-951-4612; servicesind@statcan.gc.ca), Service Industries Division.

## New products and studies

Survey of Household Spending: Public Use Microdata File, 2008<br>Catalogue number 62M0004X (CD-ROM, free)<br>Food Services and Drinking Places, 2008<br>Catalogue number 63-243-X (PDF, free; HTML, free)<br>Traveller Accommodation Services, 2008<br>Catalogue number 63-253-X (PDF, free; HTML, free)<br>Consulting Services, 2008<br>Catalogue number 63-259-X (PDF, free; HTML, free)

All prices are in Canadian dollars and exclude sales tax. Additional shipping charges apply for delivery outside Canada.

Catalogue numbers with an -XWE, -XIB or an -XIE extension are Internet versions; those with -XMB or -XME are microfiche; -XPB or -XPE are paper versions; -XDB or -XDE are electronic versions on diskette; -XCB or -XCE are electronic versions on compact disc; -XVB or -XVE are electronic versions on DVD and -XBB or -XBE a database.

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## Release dates: May 17 to May 21, 2010

(Release dates are subject to change.)

| Release <br> date | Title | Reference period |
| :--- | :--- | :--- |
| 18 | Canada's international transactions in securities | March 2010 |
| 19 | Health Reports | May 2010 |
| 19 | Wholesale trade | March 2010 |
| 19 | Travel between Canada and other countries | March 2010 |
| 20 | Employment Insurance | March 2010 |
| 20 | Leading indicators | April 2010 |
| 21 | Consumer Price Index | April 2010 |
| 21 | Retail trade | March 2010 |


[^0]:    revised
    preliminary

