Vol. 27 -- No. 3

HIGHLIGHTS

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Merchandising: Chain store sales during November continued todgain over a year earlier, but the rate of increase was less than the average for the eleven months, amounting to $2.4 \%$ against $6.6 \%$. Among eight with increases out of eleven trades, grocery and combination stores had the snallest percentage gain in the month, but for the eleven months still had the substantial adyance of nearly $10 \% \ldots$ Department stcre sales in Noverber were up $2.3 \%$, also below the eleven-month average of $3.9 \%$. The month's increase was broad-based, with increases in all regions except Quebec and in 21 of 29 specified departments.
(Rage 2)

Population: Canada's population rose an estimated 354.000 in the eleven months from January 1 to December 1,1958 to reach. 17,241,000. The period's gain was substantially below the record figure of 516,000 for the corresponding 1957 period, and under the totals of 389,000 in 1956 and 358,000 in 1955. The drop in immigration was mainly responsible for the year's slow-down.
(Page 4)

Manufacturing: Manufacturers' shipments last November were an estimated $1 \%$ higher in value than in November 195?. leaving the eleven-menth total $2 \%$ below the previous year's. Total inventory held was $4.5 \%$ lower than a year earlier, while new orders were almost $11 \%$ higher in value. Shipments were slightly higher than new orders, resulting in a fractional decline in unfilled orders ... Steel ingot production climbed to 100.692 tons $88.5 \%$ of annual rated capacity, in the week ended January 10. Output in the twelve months of 1958 was jown $14 \%$ from 1957, but in December showed a rise of $23 \%$ over a year earlier... Crude ofl consumption by refineries jumped nearly $14 \%$ in November to pit the eleven-month total for 1958 siightly above that for 1957.
(Pages 5-6)

Labour: Estimated labour income in October was nearly $2 \%$ greater than a year earlier at $\$ 1,387,600,000$, with gains in all five economic regions. (Page 9)

External Trade: Commodity imports rose $1.5 \%$ in valus in November cuer a year earlier - the second euccessive increase, while total comodity exports were down $6 \%$. The result was a rise in the month's 1mport surplus to $\$ 48$, 500,000 from $\$ 16,300,000$ for November 1957. The nonth's results left imports for the eleven months $9 \%$ below a year earller, and exports at practically the same level, the cumslative import surolus consequently being sharply lower at $\$ 289,300,000$ compared to $\$ 749,600,000$.

Chain Store Sales Greater to $\$ 263,645,000$ from the comparable 1957 total of $\$ 257,480,000$, placing January-November sales $6.6 \%$ above the year-earlier total at $\$ 2,678,285,000$ versus $\$ 2,511,283,000$. November 1 stocks (at cost) were $7 \%$ greater than a year earlier at $\$ 391,588,000$ versus $\$ 366,084,000$.

November sales of grocery and combination store chains rose $1.7 \%$ to $\$ 113$,818,000 from $\$ 111,910,000$ a year earlier, and January-November sales climbed $9.8 \%$ to $\$ 1,231,177,000$ from $\$ 1,120,943,000$. Seven of the remaining 10 chains reported increases in November compared to a year earlier, while three showed decreases. Percentage increases were: variety stores, $3.2 \%$; family clothing stores, $8.2 \%$; women's clothing stores, $5.9 \%$; shoe stores, $18.4 \%$; hardware stores $15 \%$; lumber and building material dealers, $7.1 \%$; and jewellery stores, $3 \%$. Decreases were: men's clothing stores, $5.4 \%$; furniture, radio and appliance stores, $1.4 \%$; and drug stores, $0.1 \%$. (1)

Department Store Sales 2.3\% Greater In November

Department store sales in November last increased $2.3 \%$ to an estimated $\$ 148,163,000$ from the comparable 1957 total of $\$ 144,879,000$, leaving January November sales $3.9 \%$ above a year earlier at $\$ 1,161,780,000$ versus $\$ 1,117,795$, 000. October 31 stocks were virtually enchanged from the like 1957 total at $\$ 347,333,000$ against $\$ 346,403,000$.

November sales were greater than a year earlier in all regions except Quebec, which reported a decline of $1.3 \%$ to $\$ 24,888,000$ from $\$ 25,217,000$. Sales rose $1.8 \%$ in the Atlantic Provinces to $\$ 12,095,000$ from $\$ 11,882,000,1.4 \%$ in Ontario to $\$ 51,200,000$ from $\$ 50,494,000,0.3 \%$ in Manitoba to $\$ 12,766,000$ from $\$ 12,727,000,7 \%$ in Saskatchewan to $\$ 7,402,000$ from $\$ 6,917,000,11.1 \%$ in Alberta to $\$ 16,160,000$ from $\$ 14,545,000$ and $2.4 \%$ in British Columbia to $\$ 23,-$ 652,000 from $\$ 23,097,000$.
$0 f$ the 29 specified departments, 21 reported larger sales in November as compared to a year earlier. Gains ranged between $9.2 \%$ in women's, misses' and children's shoes and $0.8 \%$ in furniture. Other major percentage gains were: photographic equipment and supplies, $8.6 \%$; major appliances, $8.5 \%$; women's and misses' sportswear, $8.1 \%$; and stationery, books and magazines, $7.5 \%$.

Decreases in November ranged from a high of $12.2 \%$ in furs to a low of $0.1 \%$ in lingerie and corsets. Others were: aprons, housedresses and uniforms, $7.9 \%$; radio and music, $5.7 \%$; food and kindred products, $5.3 \%$; piece goods, $4.4 \%$; linens and domestics, $1.7 \%$; and boys' clothing and furnishings, $0.4 \%$.
(2)

Department Store Sales Department store sales in the week ending January 3 In Year-End Week were $0.1 \%$ smaller than a year earlier, DBS reports in a special statement. Declines of $12.3 \%$ in the Atlantic Provinces, $14.6 \%$ in Saskatchewan, $3.8 \%$ in Alberta and $0.8 \%$ in British Columbia just offset gains of $0.3 \%$ in Quebec, $5.4 \%$ in Ontario and $3.3 \%$ in Manitoba.

Retail Chain Store Sales Reached New Peak In 1957

Retail chain store sales advanced $7.3 \%$ in 1957 to an all-time high of $\$ 2,841,569,000$ from 1956's previous record of $\$ 2,647,055,000$, according to the Bureau's annual report on retail chain stores. Number of chains eased to 493 from 499 in 1956, but average number of stores rose to 8,822 from 8,559 . Average sales per store increased $4.1 \%$ to $\$ 322,000$ from $\$ 309,000$.

Salaries and wages paid to store employees rose almost $10 \%$ to $\$ 242,979,000$ from $\$ 221,136,000$ in 1956 and accounts outstanding at year end $3.6 \%$ to $\$ 148,506$, 000 from $\$ 143,357,000$. End-of year stocks in stores and warehouses were $7.3 \%$ greater than a year earlier at $\$ 326,805,000$ versus $\$ 304,575,000$.

Of the 13 major kinds of businesses, seven chains reported greater sales in 1957 than in 1956 and six smaller sales. Percentage increases were: grocery and combination stores, $13.3 \%$; variety stores, $7.8 \%$; family clothing stores, $11.3 \%$; women's apparel and accessories stores, $5.1 \%$; shoe stores, $8.2 \%$; hardware stores, $6.7 \%$; and drug stores, $10 \%$. Decreases were: meat markets, $2.2 \%$; men's and boys' clothing and furnishings stores (including custom tailors), $2.5 \%$; lumber and building material dealers, $2.6 \%$; furniture stores, $3.5 \%$; household appliance, radio and music stores, $5.4 \%$; and restaurants, $0.5 \%$.

Value of sales by chains in 1957 was as follows ( 1956 totals in brackets): grocery and combination stores, $\$ 1,241,725,000(\$ 1,096,330,000)$; meat markets, $\$ 7,563,000(\$ 7,730,000)$; variety stores, $\$ 247,223,000(\$ 229,307,000)$; men's and boys' clothing and furnishings stores (including custom tailors), $\$ 28,159,000$ ( $\$ 28,866,000$ ); family clothing stores, $\$ 40,459,000(\$ 36,347,000)$; women's apparel and accessories stores, $\$ 70,707,000(\$ 67,269,000)$; shoe stores, $\$ 57,823,000$ $(\$ 53,433,000)$; hardware stores, $\$ 39,483,000(\$ 37,019,000) ;$ lumber and building material dealers, $\$ 97,254,000(\$ 99,862,000)$; furniture stores, $\$ 52,778,000(\$ 54,-$ 665,000 ) ; household appliance, redio and music stores, $\$ 73,560,000(\$ 77,747,000)$; restaurants, $\$ 36,194,000(\$ 36,375,000)$; and drug stores, $\$ 45,437,000(\$ 41,299,000)$.

Provincial sales totals in order of size in 1957 were ( 1956 totals in brackets): Ontario, $\$ 1,335,057,000(\$ 1,230,388,000)$; Quebec, $\$ 576,716,000$ ( $\$ 540,628,000$ ) ; British Columbia, $\$ 289,463,000(\$ 289,846,000)$; Alberta, $\$ 197,=$ 763,000 ( $\$ 182,111,000$ ) ; Saskatchewan, $\$ 118,935,000(\$ 111,353,000)$; Manitoba, $\$ 112,127,000(\$ 100,591,000)$; Nova Scotia, $\$ 98,111,000(\$ 90,415,000)$; New Brunswick, $\$ 75,968,000(\$ 74,490,000)$; Newfoundland, $\$ 24,079,000(\$ 15,267,000)$; Yukon and Northwest Territories, $\$ 8,034,000(\$ 6,925,000)$; and Prince Edward Island, $\$ 5,317,000(\$ 5,041,000)$.

Operating Results of Chain Furniture Stores

Gross profits of chain furniture stores in 1957 increased to a record $36.69 \%$ of net sales from $33.45 \%$ in 1955, total operating expenses to $41.46 \%$ from $31.24 \%$, according to the Bureau's biennial survey. The result was a net operating loss of $4.77 \%$ compared to a net operating profit of $2.21 \%$ in 1955 . Operating expenses comprised salaries at $16.81 \%$ of net sales versus $14.24 \%$ in 1955, occupancy at $4.43 \%$ versus $4.95 \%$, advertising at $4,82 \%$ versus $3.15 \%$, and all "other" expenses at $15.40 \%$ versus $8.90 \%$. (4)

Fewer Commercial Failures In Third Quarter And Nine Months Of 1958

Commercial failures recorded under the provisions of the Bankruptcy and Winding Up Acts declined $20 \%$ in the third quarter of 1958 to 409 from 512 in the same period of 1957, and their defaulted liabilities dropped to less than half the preceding year's at $\$ 10,058,000$ versus $\$ 20,352,000$. In the January-September period the number of failures fell to 1,522 from 1,633 and the defaulted liabilities to $\$ 44,219,000$ from $\$ 52,644,000$.

Bankruptcies were fewer in number in all main economic areas except British Columbia both in the July-September period and in the three-quarter period. Fewer failures were recorded in all major business groups in the quarter and in all groups except service in the nine months, As in the past, bankruptcies of trading establishments accounted for the largest number of failures.

Failures in the January-September period by major industries: trade, 164 (219 a year earlier) ; manufacturing, 77 (79); construction, 73 (85); service, 50 (58) ; transportation, 17 (24); and agriculture, 6 (9). January-September totals: trade, 625 (690); construction, 255 (282); manufacturing, 253 (264); service, 203 (185) ; transportation, 64 (77); and agriculture, 30 (36). (5)

## POPULATION

Canada's Population Increased 354,000 In 11 Months of 1958

Canada's population increased 354,000 in the first 11 months of 1958, rising to $17,241,000$ at December 1 from $16,887,000$ at the start of the year, according to the Bureau's quarterly estimate. This compared with a record January-November increase of 516,000 in 1957, 389,000 in 1956, and 358,000 in 1955. The slowing in the numerical growth in the nation's population in 1958 was chiefly due to a drop in immigration.

Over the 12 months (December 1, 1957 to December 1, 1958), Canada's estimated population growth was 381,000 (2.3\%), comparing with 552,000 (3.4\%) in 1956-57, 415,000 (2.6\%) in 1955-56, 386,000 (2.5\%) in 1954-55, 433,000 (2.9\%) in 1953-54, $417,000(2.8 \%)$ in 1952-53, and $415,000(2.9 \%)$ in 1951-52. The population growth was $1,160,000$ from the 1956 Census total of $16,081,000$ and $3,232,-$ 000 from the 1951 Census count of $14,009,000$.

The table following lists quarterly estimates of Canada's population from June 1, 1951 to December 1, 1958 (actual census totals for June 1, 1951 and June 1, 1956):

| Year | January | March 1 | June 1 | Ju1y 1 | September | December |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1951 |  |  | 14,009 | 14,050 | 14,129 | 14,242 |
| 1952 | 14,277 | 14,336 | 14,459 | 14,496 | 14,568 | 14,657 |
| 1953 | 14,682 | 14,730 | 14,845 | 14,886 | 14,966 | 15,074 |
| 1954 | 15,105 | 15,162 | 15,287 | 15,330 | 15,409 | 15,507 |
| 1955 | 15,535 | 15,587 | 15,698 | 15,736 | 15,803 | 15,893 |
| 1956 | 15,919 | 15,972 | 16,081 | 16,118 | 16,193 | 16,308 |
| 1957 | 16,344 | 16,420 | 16,589 | 16,650 | 16,745 | 16,860 |
| 1958 | 16,887 | 16,948 | 17,048 | 17,085 | 17,154 | 17,241 |

Manufacturers' Shipments, Inventories And Orders

Manufacturers' shipments in November were valued at $\$ 1,835,662,000$, down $5 \%$ from the revised October value of $\$ 1,922,754,000$ but up $1 \%$ from the November 1957 total of $\$ 1,813,721,000$, according to advance DBS figures. In the six preceding years, November shipments generally decreased from October with only 1954 showing an increase ( $2 \%$ ) . Shipments in the eleven months ending November were valued at $\$ 19,767,241,000$, a decrease of $2 \%$ from 1957's corresponding total of \$20,217,479,000.

Estimated value of inventory owned by manufacturers at the end of November 1958 was $\$ 4,062,231,000$, an increase of $\$ 20,730,000(0.5 \%)$ from the revised 0ctober value of $\$ 4,041,501,000$, but a decrease of $\$ 268,505,000(6 \%)$ from November 1957. November inventories in the past have tended to be slightly higher than October values.

A small increase ( $\$ 4,062,000$ or $1 \%$ ) in the value of inventory held under progress payments arrangements, meant that total inventory held at $\$ 4,590,505,-$ 000 was up $\$ 24,792,000(0.5 \%)$ from the revised October value of $\$ 4,565,713,000$. However, an $11 \%$ increase in progress payments holdings over the year makes total inventory held only $4.5 \%$ below the November 1957 level.

Raw materials inventories at $\$ 1,884,098,000$ were practically unchanged from the revised October value of $\$ 1,880,243,000$, but down about $7 \%$ from November 1957. Goods in process held at $\$ 1,247,702,000$ was up slightly from October and November 1957. If the assumption is made that all inventory held under progress payments arrangements is in the goods in process category, goods in process owned at $\$ 719,428,000$ was about $1 \%$ higher than October bet down $6 \%$ from November 1957. Finished products inventory in November at $\$ 1,458,705,000$ was up slightly ( $\$ 8,958,000$ ) from the revised October value, but down about $5 \%$ from the previous November.

The November ratios of both total inventory owned to shipments (2.21) and finished products to shipments (0.79) were both above their October levels (2.10 and 0.75 ) but below the corresponding values for November 1957 (2.39 and 0.85). November ratios over the past six years have tended to be above the October levels.

The value of new orders received during November was $\$ 1,829,348,000$, up $1 \%$ from the revised October value of $\$ 1,805,205,000$, and almost $11 \%$ from the November, 1957 value of $\$ 1,650,204,000$. The slight upward change during the month differed from the October-November trend in the two previous years, which showed declines of $7 \%$ (1957) and $2 \%$ (1956). Increases occurred in November in the four years prior to 1956, ranging from $4 \%$ to $11 \%$.

Since shipments for the month were slightly higher than new orders received, the result was a further fractional decline ( $\$ 6,314,000$ or $0.3 \%$ ) in the unfilled orders level. The November value was $\$ 2,112,275,000$, which was $9 \%$ below the level at the end of November 1957.

The following table shows estimated values of shipments, inventories and orders in all manufacturing industries:

|  | November <br> 1957 | September <br> 1958 | October <br> 1958 <br> (Revised) | November <br> 1958 |
| :---: | :---: | :---: | :---: | :---: |
| (Preliminary) |  |  |  |  |

## Weekly Steel Ingot Output

Production of steel ingots in the week ended January 10 amounted to 100,692 tons compared to 99,993 ions a week earlier and 77,423 tons two weeks earlier, DBS reports in a special statement. Canada's steel mills operated at $88.5 \%$ of rated capacity in the week versus $87.9 \%$ a week earlier and $68.1 \%$ two weeks earlier.

Stee 1 Ingot \& Pig Iron Output Smaller In 1958

Production of steel ingots in 1958 declined almost $14 \%$ to $4,251,507$ tons from $4,924,133$ in the preceding year and pig iron nearly $18 \%$ to $3,061,055$ tons from 3,718, $=$ 155, according to preliminary DBS figures. December production of steel ingots climbed $23 \%$ to 421,169 tons from the year-earlier total of 343,415 tons and pig iron also $23 \%$ to 304,889 tons from 247,414 .

Steel ingot output in November rose to 382,878 tons from 350,751 a year earlier, but pig iron declined to 253,447 tons from 266,415 and steel castings to 4,818 tons from 7,888 , according to revised DBS figures. January-November steel ingot production decreased to $3,832,158$ tons from $4,580,718$, pig iron to $2,756,116$ tons from $3,470,741$ and steel castings to 86,541 tons from $106,043$. ( $6 \& 7$ )

Crude Ofl Consumption Greater
Consumption of crude ofl by Canada's refineries in November last advanced nearly $14 \%$ to 20,807 , 537 barrels from $18,302,637$ in November 1957 , raising January-November consumption $0.3 \% /$ year earlier at $219,255,108$ barrels versus $218,674,691$. above

Month'scconsumption of domestic crude rose to $11,820,719$ barrels from 8 , 967,554 a year earlier, but imported crude fell to $8,986,818$ barrels from 9,335,083. Eleven-month consumption of domestic crude increased to $121,867,783$ barrels from $116,612,091$, but imported crude declined to $97,387,325$ barrels from 102,062,600.

Receipts for December are forecast at $21,100,909$ barrels, January at 23 , $=$ 039,577 barrels, February at $20,634,828$ barrels and March at $21,102,377$ barrels. (8)

## Motor Vehiclee Produced in 1958

Production of passenger and commercial vehicles in 1958 ceclined $13.6 \%$ to 355,421 units from 411,558 in 1957, passenger cars falling $12.6 \%$ to 297,088 units from 340,014 and comerciel venicles $18.5 \%$ to 58,333 units from 71,544 , accordiag to preliminary DBS figures. December production cirabed $48 \%$ to $38,9 i 2$ units from 26,296 in the preceding year, passenger cars rising $51 \%$ to 33,330 units from 22,058 and comercial vehicles $32 \%$ to 5,582 units from 4,238. (9)

Motor Vehicle Stipments $4.1 \%$ Gzeacer In November

Shipxents of Canadian-made passenger and commercial vehicies for sale in Canada or for export in November last ruse $4.1 \%$ to 35,797 units from the yearearlier total of 34,363 , tut, due to declines in all preceding months except February ard October, Jariuary-November shipments dropped $14,4 \%$ to 321,158 units from 375,165 a yeer earlier. Month's shipments of rehicles imported from the United States rose co 2,230 units from 2,186 , but 11 month shipments declined to 17,127 units frem 18,056 .

November shipments of Canadiar-made passenger cars fo: lomestic and foreign markets advanced to 30,330 units fyom 29,174 in November 1957 ard commercial vehicles to 5,467 units from 5,189 . January-November shipments of passenger care dropped to 265,277 units from 308,812 and commercial venicles to 55,881 units from 66,353 . (10)

Mineral Wool Shfpments Shipments of mineral wool batts in November 1958 totalled 26,962,972. square feet, up from the 1957 November to $=a 1$ of $21,685,819$ square feet, while shipments of granulated and buik or loose wool aggregated $1,203,161$ cubic feet, down from the year-earlier total of $1,333,146$ cubic feet. Janraty-November shipments of batts increased to 251,041,134 square feet from $199,235,576$ in the like 1957 period, but shipments of granudated and bulk or loose wool dropped to $9,458,157$ cubic feet from 9,791, 264. (11)

## Rigid Insulating Boaxd

Froduccion of rigid insulating beard in Novemter increased to $31,665,378$ square feet from $29,772,132$ a year earlier and export shipmenta to $1,788,974$ square feet from $1,765,889$, but domestic shipments decreased to $25,515,078$ square feet from 28,662,374. Janr uary-November output rose to $364,503,546$ square feet from $324,259,505$ a year earlier, domestic shipwents to $337,348,626$ square feet from 290,881,932 and export shipmetsts to $24,092,287$ square feet from $19,420,918$. (12)

More Pafints, Varnishes And 1 açuers Sold In Noyamber And Eliven Montha

Sales of paints, varaishes and lacquers in November climbed $10 \%$ to $\$ 9,342,000$ from $\$ 8,477,000$ in November 1957, trade sales rising to $\$ 5,279,000$ from $\$ 4,848,000$ and industrial sales to $\$ 4,063,000$ from $\$ 3,629,000$. Janiary-November sales rose $5.4 \%$ to $\$ 126,922,000$ from $\$ 120,404,000$ a year eazlier, trade sales advancing to $\$ 80,923,000$ from $\$ 76,064,000$ and industrial sales to $\$ 45,999,000$ from $\$ 44,340,000$. (13)

Sales of Canadian Clay Products Up In October

Producers' sales of products made from Canadian clays increased $21 \%$ in October last year to $\$ 4,463,100$ from the comparable 1957 total of $\$ 3,693,900$ and $20 \%$ in January-October to $\$ 35,592,500$ from $\$ 29,723,700$. Sales were larger in October and January-October than a year earlier for building brick, structural tile, drain tile, sewer pipe and pottery, but smaller for fireclay blocks and shapes. (14)

Factory Sales of Electric Storage Batteries Smaller

Factory sales of electric storage batteries by firms that normally account fer $95 \%$ of Canadian production declined $10 \%$ in November to $\$ 2,823,600$ from $\$ 3,147,600$ a year earlier, four of the six types showing smaller shipments. January-November shipments dropped $12 \%$ to $\$ 25,395,000$ from $\$ 28,859,300$ in the first 11 months of 1957, five of the six types recording decreased shipments. (15)

Coke Production Smaller
Production of coke in October last declined to 272,220
tons from the October 1957 total of 317,905 tons, leaving January-October output under the corresponding 1957 total at $2,890,844$ tons versus $3,519,826$. Month. $\}$ a year earlier, exports to 8,863 tons from 11,772 and amount available for consumption to 283,466 tons from 346,441 . (16)

## Industry And Production Notes

The following advance releases give figures which have recently become available in the regular compllations of the Industry and Merchandising Division, and which will appear at a later date in regular publications.

Retail Sales In 1957- Retail sales for 1957 were estimated at $\$ 14,826$, $=$ 441,000 , an increase of $3.7 \%$ over the preceding year's $\$ 14,297,557,000$. A11 provinces shared in the increase, Quebec leading with a gain of $6 \%$, Saskatchewan next with $5.2 \%$, Alberta $4.5 \%$, and Manitoba $3.7 \%$. All trades with the exceptions of motor vehicle dealers, lumber and building material dealers, and furniture, appliance and radio stores showed larger sales than in 1956. Garages and filling stations and grocery and combination stores registered the largest increases.

Candles- Shipments from 19 firms comprising the candle industry in 1957 were factory valued at $\$ 2,910,400$ versus $\$ 2,790,000$ for 15 firms in the preceding year. They employed 251 persons (232 in 1956), paid $\$ 685,700$ in salaries and wages $(\$ 681,000)$, and spent $\$ 1,324,700$ for materials and supplies $(\$ 1,245,-$ 100).

Leather Belting Industry- Gross factory value of shipments in the leather belting industry in 1957 amounted to $\$ 1,166,300$, a decrease of $19.4 \%$ from the preceding year's $\$ 1,446,700$, and a drop of close to $52 \%$ from $\$ 2,412,600$ in the record year of 1947. There were 11 establishments in operation in both 1957 and 1956 and 148 persons were employed versus 142 , with salaries and wages totalling $\$ 479,900$ versus $\$ 460,600$. Materials and suppiies cost $\$ 533,800$, a drop of $22.4 \%$ from $\$ 687,400$ in 1956 .

Automotive Parts \& Accessories Wholesalers- A panel of 76 reporting wholesale firms in thesutomotive parts and accessories trade realized an average gross profit of $25.36 \%$ of net sales, with an operating expense ratio of $22.10 \%$ and net profit before ircome tax deduction of $3.91 \%$ in 1957. Ratios of operating expenses tended vary inversely with firm size, and firms with the largest sales had the highest average net operating profit (3.58\%) as well as the highest average net profit before income tax deduction ( $4.37 \%$ ) after allowing for non-trading items. Average net sales of 41 identical firms increased by $19.8 \%$ from $\$ 771,1 i 7$ in 1955 to $\$ 923,906$ in 1957 ; the average gross profit of these firms fell from $25.22 \%$ to $24.69 \%$; total operating expenses declined from $21.95 \%$ to $21.22 \%$; and net operating profit increased from $3.27 \%$ to $3.47 \%$.

Miscellaneous Leather Products Industry- Shipments in the miscellaneous leather products industry in 1957 amounted to $\$ 28,411,000$, a drop of $2.2 \%$ from $\$ 29,040,000$ in 1956. There were 212 firms in operation, nine less than in the preceding year. Employees numbered 4,281 (4,575 in 1956), and salaries and wages totalled $\$ 10,081,000(\$ 10,263,000)$. Cost of materials at $\$ 12,806,000$ ( $\$ 13,985,000$ in 1956), was $8.4 \%$ lower. Chief products shipped were: hand luggage, $\$ 5,600,000$; other luggage, $\$ 3,122,000$; leather handbags, $\$ 3,464,000$; other hardbags, $\$ 3,275,000$; briefcases and portfolios, $\$ 2,353,000$; billfolds and wallets, $\$ 2,134,000$; and body belts, $\$ 1,849,000$.

## LABOUR

Labour Income In October Canada's paid workers in October received an estimated $\$ 1,387.6$ milition in the form of salaries and wages and supplementary labour income, down $1.3 \%$ from the September total of $\$ 1,405.3$ miliion but up $1.9 \%$ from the October 1957 total of $\$ 1,363.6$ million. A substantial part of the decline from a month eariler is seasonal in nature. The seasonally adjusted total was $\$ 1,352.8 \mathrm{million}, 0.1 \%$ smaller than the preceding month's $\$ 1,354,8$ million but $1.8 \%$ greater than the year-earlier total of $\$ 1,327.9$ million.

The relatively small over-all change in the seasonally adjusted income total from September to October resulted from offsetting movements in the industrial components. The hieher levels attained by the trade and service groups overbalanced the lower levels reached by the miring and manufacturing groups. Public utilities and transportation, storage and communication groups were at virtually the same levels.

October's labour income total was smaller in the five regions compared to a month earlier, but for the first time sirce February was larger in all compared to a year earlier. Normal seasonal influences were evident in the month-to-month decline in all regions, with the decreases in the Atlantic, Prairie Provinces and British Columbia being more prominent.

The seasonally adjusted October total in Ontario exhibited a rather sharp drop from the September level in contrast to the sequence of comparatively minor fluctuations which occurred in the previous four months. The seasonally adjusted totale in Quebec, the Prairies, and Brdtish Columbia rose from the preceding month, but declined in the Atlantic Provinces. (17)

Hiring Rates In Industry Down In 1957 From 1956

Reflecting the decline in economic activity, hiring rates in industries surveyed semi-anrually declined In 1957 to an average of 6.7 per 100 employees on the payroli from 7.4 in 1956 , while separation rates were little changed at 6.9 in 1957 against 7.0 in 1956, according to the Bureau's semi-annual report "Hiring and Separation Rates in Certain Industries" covering the period March 1956 to February 1958. With a lower hiring rate for 1957 and nearly the same separation rate, the measure of jobs vacated and filled per 100 employees $=$ the average monthly replacement rate - fell to 6.0 in 1957 from 6.5 in 1956.

The figures in this latest issue of the semi-annual report relate, as of December 1957, to some 58,700 establishments and some $3,086,000$ employees. They are based upon UIC data from employers with one establishment and 10 or more employees and all employers with over one establishment and any insured workers. The report contains figures enabling comparisons to be made between male and female turnover rates of different industries, in different regions, by months.

COVSTRUCTION

Building Permits Issued Up 25\% Ir Value In November

Value of building permits issued by Canadian municipalities in November 1958 totalled $\$ 174,924,000$, up $26 \%$ from the 1957 November value of $\$ 138,902,000$.

Smaller values than a year earlier in Prince Edward Island, New Brunswick and British Columbia were more than offset by larger values in the other provinces. November totals were: Newfoundland, $\$ 1,360,000$ ( $\$ 1,17 j, 000$ in November 1957); Prince Edward Island, $\$ 85,000(\$ 94,000)$; Nova Scotia, $\$ 4,371,000(\$ 1,350,000) ;$ New Brunswick, $\$ 1,064,000(\$ 2,565,00)$; Quebec, $\$ 49,233,000(\$ 33,660,000)$; Ontario, $\$ 81,956,000(\$ 65,022,000)$; Manitcba, $\$ 5,121,000(\$ 3,712,000)$; Saskatchew 1 , $\$ 6,163,000(\$ 3,855,000)$; Alberta, $\$ 13,988,000(\$ 11,269,000)$; and British Columbia, $\$ 11,583,000$ ( $\$ 16,202,000$ ). (19)

BORDERTRAVEL

Vehicular Border Crossings Smaller In November, 11 Months

Vehicles entering Canada from the United States in November last numbered $1,130,600$, down $2.2 \%$ from the like 1957 total of $1,156,300$, leaving January-November entries $31 i g h t l y$ below a year earlier at $16,833,600$ versus 16,864,900. Month's entries by foreign vehicles declined to 532,500 from 542,400 a year earlier and returning Canadian vehicles to 598,100 from 613,900. Elevenmonth entries by foreign vehicles decreased to 8,691,800 from 8,794,700, but returning Canadian vehicles increased to $8,141,800$ from $8,070,300$.

Travellers entering Canada from the United States by rail, bus, boat and plane increased $2.7 \%$ in October to 194,300 from 189,200 a year earlier, but decreased $5 \%$ in January-October to 2,434,700 from 2,563,700. Foreign travellers entering Canada by these means of transportation rose in October to 87,900 from 83,400 and returning Canadians to 106,500 from 105,800 . Foreign travellers entering the country declined in January-October to 1,283,300 from 1,400,500 and returning Canadians to $1,151,300$ from $1,163,200$. (20)

Less Iron Ore Shipped In November, 11 Months

Shipments of iron ore from Canada's mines in November fell to $1,128,902$ tons from $1,520,505$ a year earlier, ore shipped for export declining to 974,631 tons from $1,274,020$ and to Canadian customers to 154,271 tons from 246,485. End-of-November stocks were larger than a year earlier at 2,594,466 tons against 1,087,954. January-November shipments dropped to $15,104,670$ tons from the comparable 1957 total of $21,937,204$, export shipments decreasing to $13,347,465$ tons from 19,691 , 882 and to the domestic market to $1,757,205$ tons from 2,245,322. (21)

## Record Tonnages of Sand, Gravel Shipped In 1957

Commerial production of sand and gravel reached a record total in 1957 of $159,829,512$ tons valued at $\$ 91,939,354$ from $1956^{\prime}$ s previous high of $148,801,268$ tons valued at $\$ 81,957,352$. Production of washed or screened grades increased to $29,442,197$ tons in the year from $26,006,170$ in 1956 and output of bank or pitrun grades to $130,387,315$ tons from $122,795,098$.

Production in 1957 by provinces: Newfoundland, 2,796,273 tons (2,490,580 in 1956); Nova Scotia, 1,933,070 (1,675,458); New Brunswick, 7, 342, 928 ( 6,140 , 029) ; Quebec, $40,913,961(37,175,708)$; Ontario, $66,129,158(61,436,363)$; Manitoba, $6,647,280(6,883,026)$; Saskatchewan, $6,565,563(6,466,810)$; Alberta, 11,$801,422(10,522,441)$; and British Columbia, $15,699,857(16,010,853)$. (22)

## FISHERIES

Seafish Catch Greater Catch of sea fish and shellfish in November jumped to $181,993,000$ pounds from the corresponding 1957 November total of $69,394,000$ pounds, with a comparable increase in the landed value to $\$ 4,722,000$ from $\$ 2,401,000$ a year earlier. A large catch of herring on both coasts was mainly responsible for the sharp gain。 January-November landings declined $3 \%$ to $1,728,000,000$ pounds from $1,780,000,000$ a year earlier, but the landed value rose steeply to $\$ 97,040,000$ from $\$ 78,050,000$. (22a)

## FOOD \& AGRICULTURE

9-City Creamery Butter Stocks of creamery butter in nine citied of Canada at Stocks 27.5\% Creater

January 8 amounted to $51,606,000$ pounds, some $27.5 \%$ greater than last year's comparable total of 40,476, 000 pounds, DBS reports in a special statement. Holdings were larger this year than last in all cities except Montreal, Calgary and Vancouver.

January 8 creamery butter stocks by city were: Quebec, 5,678,000 pounds (4,029,000 a year ago); Montreal, 24,444,000 (24,562,000); Toronto, 4,723,000 ( $1,779,000$ ) ; Winnipeg, $9,630,000(4,308,000)$; Regina, $1,272,000(435,000)$; Saskatoon, 1,245,000 (600,000); Edmonton, 1,963,000 (1,456,000); Calgary, 465, $000(1,043,000)$; and Vancouver, $2,186,000(2,264,000)$.

Stocks of Canned Fruit And Vegetables At November 30

Stocks of canned fruit held by canners at November 30, 1958 were larger than at the end of October for six items but smaller for five, while holdings of canned vegetables were smaller for eight of the nine items, according to an advance release of the month's figures.

November 30 stocks of canned fruit were: solid pack apples, 252,000 cases (152,000 at October 31); apple juice, $1,217,000(658,000)$; apple sauce, 473,000 ( 260,000 ) ; apricots, 132,000 ( 125,000 ); cherries, 267,000 ( 295,000 ); peaches, $1,557,000(1,754,000)$; Bartlett pears, $401,000(388,000)$; Kieffer pears, 373,$000(74,000)$; plums, $298,000(339,000)$; raspberries, $100,000(101,000)$; and strawberries, 61,000 (70,000).

End-of-November stocks of canned vegetables: asparagus, 126,000 cases (150,000 at the end of October); green beans, $1,017,000(1,070,000)$; wax beans, $1,001,000(1,047,000)$; beets, $478,000(464,000)$; whole kerne 1 corn, $1,328,000$ $(1,658,000)$; cream style corn, $2,071,000(2,229,000)$; peas, $3,582,000(3,938,-$ $000)$; tomatoes, $1,002,000(1,203,000)$; and tomato juice, $4,186,000(4,393,000)$.

## Wheat Exports \& Supplies

Overseas export clearances of Canadian wheat in the week ended December 23 increased by one-third to 3,946,000 bushels from the comparable 1957 total of $2,904,000$ bushels, leaving August 1 - December 23 clearances $3.6 \%$ under a year earlier at 101,417,000 bu;hels versus $105,182,000$ bushels. Visible supplies in Canada at December 23 amounted to $376,509,000$ bushels, up $1.1 \%$ from the week-earlier total of 372 , 247,000 bushels and $0.6 \%$ from the year-earlier total of $374,339,000$ bushels.

Shipments of Fruit And Ornamental Nursery Stock

Canada's nurseries shipped some 5,793,200 domestic and imported fruit trees, shrubs and plants to the value of $\$ 779,200$, and some $16,747,100$ ornamental trees, shrubs and plants to the value of $\$ 3,857,700$ during the 18 months from July 1,1956 to December 31, 1957.

Shipments of fruit trees, shrubs and plants comprised 310,200 apple species, 322,100 tender tree fruit species, $4,616,800$ small fruit species and 544,100 "other" species. Total ornamental species shipped included $1,103,900$ rose bushes, 4,499, 100 "other" ornamental shrubs, 449,500 deciduous trees, 1, 862, 100 evergreen trees, and $7,854,200$ bulbs and tubers. (24)

PRICES
Security Price Indexes


* Revised according to annual revision.

Consumer Price Indexes For Regional Cities Consumer price indexes were lower in four regional cities between the beginning of November and December 1958, the Montreal, Toronto, Saskatoon-Regina and Edmonton-Calgary indexes recording declines of $0.2 \%$. The Winnipeg and Vancouver indexes both rose $0.2 \%$ in the same period, while those for $S t$. John's, Halifax, Saint John and Ottawa remained unchanged at November levels.

Food indexes were lower in eight of the ten regional cities with the St. John's food index unchanged and that for Winnipeg increasing a fractional $0.1 \%$. Prices of eggs, oranges, grapefruit, chicken, and pork were lower in most cities, while beef, fresh vegetables, apples, and butter were reported at higher levels.

The shelter index rose in six regional cities and remained at November levels in the other four. Clothing indexes were higher in eight of the ten regional cities, unchanged in two. The household operation indexes were up in all regional cities except St. John's. Other comodities and services increased in five cities, were down fractionally in one city and were unchanged in the remaining four regional cities.

Consumer Price Indexes For Regional Cities of Canada At The Beginaing of December 1958 (1) (Base $1949=100$ )

Total Indexes Group Indexes - December 1958
Other
November December
Household Commodities
19581958 Food Shelter Clothing Operation \& Services

| St. John's (2) | 112.6 | 112.6 | 109.5 | 114.2 | 103.3 | 108.7 | 124.0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Halifax | 124.3 | 124.3 | 117.7 | 132.2 | 116.7 | 126.5 | 132.7 |
| Saint John | 126.7 | 126.7 | 120.8 | 135.4 | 117.3 | 122.7 | 138.7 |
| Montreal | 127.2 | 125.9 | 127.1 | 143.0 | 107.9 | 119.2 | 133.2 |
| Ottawa | 126.5 | 126.5 | 120.8 | 146.6 | 113.1 | 120.4 | 133.4 |
| Toronto | 129.4 | 129.1 | 120.7 | 154.0 | 113.7 | 122.5 | 136.3 |
| Winnipeg | 123.8 | 124.0 | 121.8 | 131.1 | 116.9 | 118.2 | 130.5 |
| Saskatoon-Regina | 123.0 | 122.7 | 120.2 | 122.2 | 118.9 | 123.6 | 127.0 |
| Edmonton-Calgary | 122.7 | 122.5 | 119.1 | 125.2 | 115.8 | 121.2 | 130.1 |
| Vancouver ...... | 127.5 | 127.8 | 124.4 | 137.9 | 114.8 | 128.9 | 133.7 |

(1) Total indexes for November and December and December group index detail are shown in the above table. These indexes show changes in retail prices of goods and services in each city. They do not indicate whether it costs more or less to live in one city than another.
(2) Index on the base June $1951=100$.

Index of Farm Prices of Agricultural Products

Index of farm prices of agricultural products in November was estimated at 236.4 , unchanged from the revised October figure. Lower prices for poultry and eggs between October and November were counterbalanced by higher prices for dairy products and potatoes.

## Imports Lip Slightly in November

Canada's comodity imports rose $1.5 \%$ in Nov. ember as compared with the corresponding month in 1957, according to preliainary figures for the month released today by the Dmanion Bureau of Statistics. This followed a rise of slighty more than $4 \%$ in October, these two gains being the first since September 1957. Total exports for November, as reported on Decemier 19, dec 1 ined $6 \%$ from a year earlier, thus resuiring in an enlarged import surplus on the month's foreign trade.

Imports from all countries in November had an estimated value of $\$ 457,200$, 000 as compared with $\$ 450,600,000$ in November 1957. Total exports for November amounted to $\$ 408,700,000$ against $\$ 434,300,000$ a year earller, and the import surpius on the month's foreign trade was larger at $\$ 48,500,000$ as against $\$ 16,-$ 300,000 in the same montin of 1957.

For the 11 months ending November 1958 the aggregate value of imports from all countries was $\$ 4,769,500,000$, a decrease of some $9 \%$ from the year-earlier figure of $\$ 5,230,800,000$. Totol exports for the same period were valued at $\$ 4,-$ $480,200,000$, cluse to the preceding year's 11 -month total of $\$ 4,481,200,000$. The result was a sharp reduction in the import surplus to $\$ 289,300,000$ from $\$ 749,600,000 \mathrm{An} 195$ ?

Imports from the United States showed Ii.ttle change in November at $\$ 300$, 600,000 versus $\$ 299,900,000$ in the corresponding month in 1957, but exports fell to $\$ 239,800,000$ Ecom $\$ 256,600,000$. In the January-November period imports dropped to $\$ 3,289,600,060$ srom $\$ 3,722,000,000$ and exports to $\$ 2,641,700,000$ from $\$ 2,695,900,000$. The 1 mport surplus was larger in November at $\$ 60,800,000$ versus $\$ 43,300,000$ a year eariler, buc sharply reduced in the 11 -month period at $\$ 647,-$ 900,000 versus $\$ 1,026,100,000$.

Purchases from the Uniced Kingdom were Little changed in November at $\$ 49$, 500,000 versus $\$ 49,800,000$ a year earlier and in the January-November period at $\$ 487,000,000$ versis $\$ 485,800,000$. Total exports to the United Kingdom were slightly lower in Novewber at $\$ 72,500,000$ versus $\$ 74,100,000$ in the corresponding month of 1957, but 11-month shipments were higher at $\$ 712,700,000$ versus $\$ 678,200,000$. The export balance in Novenber was $\$ 23,000,000$ versus $\$ 24,300,000$ a year earlier, bringing the 11 -month total to $\$ 225,700,000$ versus $\$ 192,400,000$.

Imports from other comonwealth countries were little changed in November at $\$ 22,500,000$ versus $\$ 22,800,000 \mathrm{in}$ the corresponding month of 1957 , but 11 month purchases were smaller at $\$ 197,900,000$ versus $\$ 226,300,000$. Total exports to these countries were larger in November at $\$ 29,300,000$ versus $\$ 20,300,000$ in the same month of 1957 and a1so in the 11 -month period at $\$ 266,100,000$ versus $\$ 208,000,000$.

Purchases from all farelgn countries other than the United States rose to $\$ 84,600,000$ in November from $\$ 73,100,000$ a year earlier, but the 11 -month total was virtually unchariged at $\$ 795,000,000$ versus $\$ 796,700,000$. Sales to these countries fell in November to $\$ 57,100,000$ from $\$ 83,300,000$ and in the JanuaryNovember period to $\$ 859,700,000$ from $\$ 999,100,000$.

The preliminary figures for November, with comparative figures for November 1957 are summarized in the table following:

$\frac{\text { November }}{1957} \quad$| January-November |
| :---: |
| Millions of Dollars |

Exports (domestic \& foreign):

| United Kingdom................ | 74.1 | 72.5 | 678.2 | 712.7 |
| :---: | :---: | :---: | :---: | :---: |
| Other Commwealth countries. | 20.3 | 29.3 | 208.0 | 266.1 |
| United States | 256.6 | 239.8 | 2,695.9 | 2,641.7 |
| All other countries | 83.3 | 67.1 | 899.1 | 859.7 |
| Totals. | 434.3 | 408.7 | 4,481.2 | 4,480.2 |
| Imports:* |  |  |  |  |
| United Kingdom................ | 49.8 | 49.5 | 485.8 | 487.0 |
| Other Comonwealth countries. | 22.8 | 22.5 | 226.3 | 197.9 |
| United States | 299.9 | 300.6 | 3,722.0 | 3,289.6 |
| All other countries | 78.1 | 84.6 | 796.7 | 795.0 |
| Totals. | 450.6 | 457.2 | 5,230.8 | 4,769.5 |

* Estimate only for 1958; subject to revision.

Domestic Exports $\mathrm{Fell} 7 \%$ In November; Canada's domestic exports to all coum-
Littie Changed In January-November tries in November were valued at $\$ 398,-$ 700,000 , a decrease of $7 \%$ from the preceding year's November total of $\$ 427,000,000$, DBS reports in its regular monthly summary. Total for the January-November period was $\$ 4,391,000,000$, slightly under the preceding year's 11 -month total of $\$ 4,395,700,000$.

Geographically, reduced values were posted in November for the United States, the United Kingdom, Latin American countries, and European countries, but increases for the rest of the Commonwealth and all "other" foreign countries. Among major commedities there were smaller values for grains other than wheat, cattle, newsprint paper, iron ore, aluminum and products, copper and products, nickel, asbestos, and crude petroleum, but increases for wheat flour, fish and fishery products, planks and boards, farm machinery and implements uranium ores and concentrates, and aircraft and parts.

Domestic exports to the United States declined to $\$ 231,692,000$ in November from $\$ 250,827,000$ in the corresponding month of 1957 and to $\$ 2,566,696,000$ in the January-November period from $\$ 2,627,846,000$. Decreases were registered in November for 7 of the 9 main comodity grouns, the increases being in the wood and paper and the iron and products groups. In the 11 -month period there were increases for the animal, non-ferrous metals, and chemicals and allied products groups.

Shipments to the United Ringdom moved narrowly lower in November to $\$ 72$, 097,000 from $\$ 73,727,000$ in the corresponding month of 1957 , but the JanuaryNovember value rose to $\$ 708,018,000$ from $\$ 673,474,000$. Eleven-month values were higher than in 1957 for 5 main comodity groups and lower for four.

Exports to the rest of the Commonwealth rose in November to $\$ 28,327,000$ from $\$ 19,861,000$ a year earlier and in the January-November period to $\$ 263,581$, 000 from \$204,753,000. Sharply increased exports to India accounted for a large part of the group gain both in November and the cumulative period. Values were smaller than in 1957 for the West Indies Federation and New Zealand in both periods, and were smaller in the month but larger in the cumulative period for the Union of South Africa, Pakistan and Australia.

Exports to Latin American countries as a group dropped to $\$ 15,567,000$ in November from $\$ 20,250,000$ in the corresponding month of 1957 and to $\$ 163,104,000$ in the January-November period from $\$ 204,122,000$. Both November and 11 -month values were smaller than in 1957 for Argentina, Brazil and Mexico, smaller in the month but larger in the cumulative period to Cuba, Permi, and Venezuela, and larger in the month but smaller in the 11 months to Colombia and Panama.

Shipments to European countries as a group dropped sharply in November to $\$ 35,024,000$ from $\$ 50,090,000$ in the same month of 1957, but January-November exports to the area rose substantially to $\$ 528,307,000$ from $\$ 484,970,000$. Values were smaller in the month but larger in the cumulative period for Eelgium and Luxembourg, Federal Republic of Germany, Netherlands, Norway, and the U.S.S.R.

Exports to all "other" foreign countries rose in Nowember to \$1/, 514,000 from \$11,115,000 in the corresponding month last year, but January-November exports fell to $\$ 146,281,000$ from $\$ 182,679,000$. Japan and the Philippines accounted for a large part of the total, being larger in the month but smaller in the cumulative pericd. (26)

## Imports In First Nine Months of 1958

Imports into Canada in the first nine months of 1958 were valuec at $\$ 3,813,000,000$, showing a $11.3 \%$ decrease from the corresponding period of 195?. The volume of imports declined somewhat less than their value as average prices of imports rose fractionally. In the third quarter of 1958, imports were I. O Iower at \$1,243,100,000 than in the same period a year earlier, a rate of decline about the same as in the second quarter but less than in the first quarter. September imports at $\$ 422,400,000$ were $5.1 \%$ Iower than in the correspording month of 1957 . On a season-ally-adjusted basis imports continued to decline from the peak level of the first quarter of 195?.

The share of the Canadian import total accounted for by the United States in the first nine months of 1958 went down to $69.6 \%$ from $72.0 \%$ in the same period a year earlier. The proportion of imports coming from the United Kingdom rose from $9.1 \%$ to $10.2 \%$, and the share of imports accounted for by Europe and other foreign countries (excluding the United States and Latir America) went up respectively from $5.4 \%$ to $5.8 \%$ and from $2.5 \%$ to $3.5 \%$. The proportion of Canada's imports coming from Letin America remained at $6.7 \%$, while in the case of the Commonwealth countries (other than the United Kingdom) there was virtually no change at $4.0 \%$.

The import decline in the first nine months of 1958 extended to every major cormodity group except the two smallest, wood products and animal products, which had slight increases. The iron and its products group fell most in both absolute and relative terms as declines were registered for almost every leading commodity. Non-farm machinery accounted for about one-fifth of the total decline of imports into Canada, the value of rolling-mill products was halved, and pipes, tubes and fittings were reduced by two-fifths. There were also lower imports of farm implements and machinery, automobile parts, engines and boilers, cooking and heating apparatus, tools, iron ore and freight automobiles. Passenger automobiles were a striking exception to the general trend with an increase of one-quarter.

Among other leading comodities, there were also decreases for crude petroleum and products, electrical apparatus, n.o.p., cotton and wool products, coal, rubber and products, sugar and products, coffee and chicory and refrigerators and freezers. Tourist purchases and imports of vegetables remained almost unchanged, and there were some increases for fruits, aircraft and parts, books and printed matter, paper, plastics and products, and scientific equipment. (27 \& 28)

Review Of Canada's Foreign Trade In First Half of 1958

The value of Canada's foreign trade declined somewhat during the first six months of 1958 from the record first half-year level reached in the corresponding period of 1957, according to the Review of Foreign Trade released this week by the Dominion Bureau of Statistics. Total exports were $2.2 \%$ higher in value and reached $\$ 2,381,000,000$. The value of imports, however, declined by $11.5 \%$ to $\$ 2,570,000,000$. Consequently, the import balance in the first half of 1958 was reduced to $\$ 189$ million, from $\$ 574$ million in the first half of 1957 which was the highest level ever recorded in a six-month period.

There was very little change in the average prices of exports and imports between the first six months of 1957 and 1958. Export prices were $0.9 \%$ lower and import prices $1.3 \%$ higher, resulting in some deterioration in the terms of trade. Thus exports increased in volume slightly more than in value, while imports declined in volume less than in value. On a seasonally adjusted basis exports, after declining in the last quarter of 1957 and again in the first quarter of 1958 , turned up in the second quarter of 1958. Imports continued their fall from the peak level of the first quarter of 1957, but at a lower rate of decline between the first and second quarters of 1958 than in the three previous quarterly downward movements.

In addition to discussing the leading developments in Canadian foreign trade, Chapter 1 of this Review presents a brief description of the international commodity position in the post-war period in general and of the situation in wheat and non-ferrous metals in particular. Chapters II and III deal in more detail with Canada's trade with leading countries and principal trading areas. Chapter IV discusses the seasonal pattern of Canadian trade and describes some of the techniques used in its derivation, while Chapter V contains the usual statistical notes and explanations.
(29)

Carloadings In 1958 Cars of railway revenue freight loaded on lines in Canada Down 6.6\% From 1957 in the final 10 days of 1958 increased $23.2 \%$ to 81,325 from 66,003 in the like period of 1957, raising December loadings $1.7 \%$ to 280,092 from 275,303 . The total for the year was $6.6 \%$ under the previous year at $3,770,988$ versus $4,037,346$ and $14.3 \%$ smaller than the alltime high of $4,402,581$ cars reached in 1956.

Cars received from connections rose $3.8 \%$ in the 10 -day period to 33,269 from 32,047 a year earlier, but fell $1 \%$ in December to 114,940 from 116,082 and $13.1 \%$ in the year to $1,407,690$ from $1,619,131$. The year's total was $19.1 \%$ below 1956's record total of $1,741,024$ cars.

Principal comnodities moved in smaller volume in 1958 included: coal, 208,366 cars ( 240,771 in 1957); iron ore, 188,468 ( 248,569 ); non-ferrous ores and concentrates, 117,228 ( 143,662 ); manufactured iron and steel products, 59,900 ( 79,909 ); pulpwood, 124,586 ( 170,621 ); newsprint paper, $142,237(159,734)$; automobiles, trucks and parts, $67,572(85,602)$; and $1 . c .1$. merchandise, 595,668 ( 658,775 ). Carried in larger volume: wheat and "other" grain, 380,853 cars $(359,291)$; "other" mine products, 121,331 (93,217); lumber, timber and plywood, 218,031 ( 188,960 ); and miscellaneous carload commodities, 314,994 ( 290,527 ). (30)

Canada's Air Lines Carried More Passengers Less Freight In August

Canada's air carriers transported $9.8 \%$ more revenue passengers but $23.2 \%$ less revenue cargo in August last year as compared to August 1957. Operating revenues rose $14.2 \%$ to a new monthly record of $\$ 20,292,-$ 700 from the corresponding 1957 total of $\$ 17,770,800$ and operating expenses a smaller $7.2 \%$ to $\$ 16,765,900$ from $\$ 15,640,900$, resulting in an increase in operating income compared to a year earlier for the third consecutive month to $\$ 3$, 526,800 from \$2,129,900.

Revenue passengers carried increased to 423,070 in August from 385,468 a year earlier, an increase in the number carried by unit toll services to 364,073 from 319,535 more than offsetting a decline in bulk transportation to 58,997 from 65, 933.

Revenue cargo (including airmail) carried in the month dropped sharply to $19,483,900$ pounds from $25,362,800$ a year earlier. Freight carried declined to $15,474,700$ pounds from 21,343,000 and excess baggage to 554,800 pounds from 586,100 , more than offsetting a rise in airmail to $2,247,000$ pounds from $2,241,-$ 400 and in express to $1,207,400$ from $1,192,300$. (31)

## First National Estimates Of Motor Transport Traffic

The first national report of motor transport traffic statistics has now been compiled by the Dominion Bureau of Statistics and will be published shortly. According to an advance release, all trucks registered in Canada during the year 1957 travelled 5,645 million miles. Approximately 845 million miles or $15.0 \%$ of the total were travelled by "for-hire" trucks and 2,089 miliion miles or $37.0 \%$ by private intercity vehicles.

Urban trucks accounted for 1,727 million miles or approximately $30.6 \%$ of the total, while farm trucks, the largest vehicle class, accounted for only 984 million miles or $17.4 \%$ of the total. For-hire trucks in Canada averaged 18,200 miles during the year, while each farm truck travelled an average distance of 3,400 miles. The arerage yearly mileage travelled by all trucks in Canada was 6,800 milles.

In tems of net ton miles, trucks of over 5 tons gross vehicle weight performed $93 \%$ of road transport in Canada although they equalled only one-quarter of total registrations. The fact that the remaining three-quarters, composed of trucks 5 tons or under, accounted for only $7 \%$ of total net ton miles, results from the relatively low average load ( .45 tons) carried by these light-weight vehicles and because they travel empty $60 \%$ of the time.

Total revenue received by "for-hire" trucks in Canada amounted to $\$ 381$ million, an average rate of $\$ 8,200$ per vehicle. This was equivalent to 45.16 per mile or $8.2 \phi$ per ton mile. In interprovincial and international service, the average revenue received by "for-hire" carriers was $5.5 \hat{f}$ per tor mile.

Total Truck Traffic in Canada by Type of Operation, 1957

Total mileage travelled $\quad 1000$ Average yearly mileage per truck

Miles per gallon of gasoline Miles per gallon of diesel oil

Total tons of goods carried ${ }^{\prime} 000$ Average weight of goods carried ton

Total net ton miles performed 1000 Average net ton miles per truck

Percentage of capacity utilized Revenue per tor mils Average gross ton miles per truck

## Private <br> For-hire Intercity Urban Farm Total

| 845,025 | $2,088,835$ | $1,727,339$ | 983,862 | $5,645,061$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 18,200 | 9,700 | 6,200 | 3,400 | 6,800 |
| 6.6 | 10.5 | 11.2 | 13.2 | 10.3 |
| 6.0 | 5.9 | 5.9 | - | 6.0 |
| 126,262 | 139,096 | 154,930 | 28,567 | 448,855 |
| 8.2 | 3.6 | 1.4 | 1.2 | 3.5 |


| $4,666,800$ | $3,274,579$ | $1,327,743$ | 389,103 | $9,658,225$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 100,700 | 15,200 | 4,800 | $\mathbf{1}, 300$ | 11,600 |
| 47.8 | 38.2 | 31.1 | 23.1 | 39.8 |
| 8.2 | - | - | - | - |
| 213,900 | 44,900 | 20,400 | 8,600 | 33,300 |

$$
100,700 \quad 15,200 \quad 4,800 \quad i, 300 \quad 11,600
$$

$213,900 \quad 44,900 \quad 20,400 \quad 8,600 \quad 33,300$
(Publications are mumbered similarly to news items to indicate source of latter)
1 - Chain Store Sales \& Stocks, November, $10 ¢$
2 - Department Store Sales \& Stocks, November, 10 \&
3 - Retail Chain Stores, 1957, 50\&
4 - Operating Results of Chain Furniture Stores, 1957, 25k
5 - Commercial Failures Under the Provisions of the Bankruptcy \& Winding Up Acts, 3rd Quarter 1958, 25d
6 - Steel Ingots \& Pig Iron, December, $10 \&$
7 - M: Production of Pig Iron \& Steel, November, 10 \&
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