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MISCELLANEOUS LEATHER PRODUCTS
MANUFACTURERS
1965

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OF MANUFACTURES

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MISCELLANEOUS LEATHER PRODUCTS MANUFACTURERS

1965

In terms of the revised Standard Industrial Classification and the New Establishment Concept, this industry is defined as comprising those "Establishments primarily engaged in manufacturing leather products and similar articles not elsewhere classified, such as luggage, handbags, and 'small leather goods'. Establishments primarily engaged in manufacturing harness or saddlery, and leather belting are included".

Tables 12 and 13, respectively, show in detail the materials and supplies used in manufacturing and the shipments of goods of own manufacture.

A list of the establishments classified to the industry in the 1965 survey will be found at the end of this report.

SYMBOLS

The following standard symbols are used in Dominion Bureau of Statistics publications:

- .. figures not available.
- ... figures not appropriate or not applicable.
- nil or zero.
- amount too small to be expressed.
- p preliminary figures.
- r revised figures.
- x confidential to meet secrecy requirements of the Statistics Act.

TABLE 1. Principal Statistics, 1961-65

Year and province	Establishments	Manufacturing activity							Total activity				
		Production and related workers			Cost of fuel and electricity	Cost of materials and supplies	Value of shipments of goods of own manufacture	Value added	Working owners and partners		Employees		Value added
		Number	Man-hours paid	Wages					Number	Withdrawals	Number	Salaries and wages	
	No.		'000				\$'000			\$'000		\$'000	
1961													
Totals	181	3,764	7,574	8,823	236	17,598	37,294	20,060	93	356	4,745	13,007	20,791
1962													
Totals	178	4,017	8,251	10,034	232	20,254	41,663	21,368	96	348	4,871	13,958	21,936
1963													
Totals	181	4,352	8,888	11,076	256	21,886	46,147	23,980	101	401	5,158	15,372	24,652
1964													
Newfoundland	2	86	161	212	5	337	709	366	x	x	109	289	374
Prince Edward Island	1												
Nova Scotia	1												
New Brunswick	1												
Quebec	96	2,230	4,521	5,706	109	11,162	22,393	11,288	48	232	2,561	7,495	11,833
Ontario	73	2,118	4,485	6,032	142	12,416	24,934	13,142	38	122	2,506	8,249	13,519
Manitoba	4	128	253	328	13	719	1,553	838	x	x	154	462	854
Saskatchewan	—												
Alberta	3												
British Columbia	4												
Yukon and Northwest Territories	—	—	—	—	—	—	—	—	—	—	—	—	—
Totals	187	4,562	9,421	12,278	268	24,634	49,588	25,635	101	395	5,330	16,495	26,579
1965													
Newfoundland	2	97	181	230	5	331	732	398	x	x	120	311	404
Prince Edward Island	1												
Nova Scotia	1												
New Brunswick	1												
Quebec	103	2,341	4,690	6,461	123	12,241	25,208	13,037	43	210	2,708	8,343	13,641
Ontario	71	2,245	4,624	6,508	159	13,406	27,888	14,352	33	119	2,641	9,007	14,755
Manitoba	5	148	277	389	18	774	1,759	966	x	x	171	516	996
Saskatchewan	—												
Alberta	2												
British Columbia	5												
Yukon and Northwest Territories	—	—	—	—	—	—	—	—	—	—	—	—	—
Totals	191	4,831	9,773	13,588	305	26,753	55,568	28,753	91	377	5,640	18,176	29,796

TABLE 2. Principal Statistics classified by Size Group based on Value of Shipments of Goods of Own Manufacture, 1964 and 1965

Size group	Estab- lish- ments	Manufacturing activity							Total activity				
		Production and related workers			Cost of fuel and elec- tricity	Cost of materials and supplies	Value of shipments of goods of own manu- facture	Value added	Working owners and partners		Employees		Value added
		Number	Man- hours paid	Wages					Number	With- drawals	Number	Salaries and wages	
	No.		'000			\$'000				\$'000		\$'000	
1964													
Under \$10,000	18	3	5	5	—	48	118	71	18	37	3	5	76
\$ 10,000 to \$ 24,999	21	19	40	46	—	134	330	200	25	72	24	62	203
25,000 " 49,999	23	86	179	214	12	375	842	475	16	57	103	260	520
50,000 " 99,999	34	293	609	713	15	1,175	2,463	1,297	22	103	333	868	1,502
100,000 " 199,999	32	470	960	1,199	27	2,000	4,453	2,447	11	66	558	1,579	2,536
200,000 " 499,999	32	967	1,943	2,575	52	5,448	10,390	5,021	9	60	1,130	3,419	5,261
500,000 " 999,999	16	1,022	2,147	2,736	57	5,418	10,750	5,335	—	—	1,185	3,676	5,646
1,000,000 " 4,999,999	11	1,702	3,538	4,790	105	10,037	20,243	10,790	—	—	1,994	6,626	10,835
5,000,000 and over	—	—	—	—	—	—	—	—	—	—	—	—	—
Head offices, sales offices and auxiliary units .....	...	...	...	...	...	...	...	...	...	...	...	...	...
Totals	187	4,562	9,421	12,278	268	24,634	49,588	25,635	101	395	5,330	16,495	26,579
1965													
Under \$10,000	17	2	5	5	3	37	95	57	15	30	3	9	63
\$ 10,000 to \$ 24,999	23	25	49	58	6	152	380	225	23	68	35	84	248
25,000 " 49,999	22	98	204	242	11	328	807	460	17	74	109	271	484
50,000 " 99,999	26	205	428	336	10	798	1,796	997	19	95	231	627	1,049
100,000 " 199,999	39	559	1,143	1,497	34	2,303	5,121	2,839	9	47	661	1,956	2,996
200,000 " 499,999	36	998	2,016	2,871	61	6,137	11,773	5,626	8	64	1,183	3,855	5,984
500,000 " 999,999	14	897	1,772	2,455	52	4,765	9,913	5,271	—	—	1,031	3,171	5,426
1,000,000 " 4,999,999	14	2,047	4,155	5,923	129	12,233	25,683	13,279	—	—	2,387	8,203	13,546
5,000,000 and over	—	—	—	—	—	—	—	—	—	—	—	—	—
Head offices, sales offices and auxiliary units .....	...	...	...	...	...	...	...	...	...	...	...	...	...
Totals	191	4,831	9,773	13,588	305	26,753	55,568	28,753	91	377	5,640	18,176	29,796

TABLE 3. Principal Statistics classified by Size Group based on Manufacturing Value Added, 1964 and 1965

Size group	Estab- lish- ments	Manufacturing activity							Total activity				
		Production and related workers			Cost of fuel and elec- tricity	Cost of materials and supplies	Value of shipments of goods of own manu- facture	Value added	Working owners and partners		Employees		Value added
		Number	Man- hours paid	Wages					Number	With- drawals	Number	Salaries and wages	
	No.		'000			\$'000				\$'000		\$'000	
1964													
Under \$10,000	32	12	25	28	—	143	319	178	32	73	16	43	186
\$ 10,000 to \$ 24,999	31	93	191	228	10	560	1,119	568	27	90	109	269	605
25,000 " 49,999	31	253	537	634	15	1,186	2,340	1,159	19	99	295	791	1,361
50,000 " 99,999	34	496	1,000	1,241	35	2,139	4,639	2,451	14	73	594	1,686	2,692
100,000 " 199,999	22	547	1,133	1,474	33	3,567	6,353	2,867	7	39	629	1,878	2,889
200,000 " 499,999	26	1,459	2,998	3,882	69	7,002	14,575	7,622	2	20	1,693	5,202	8,012
500,000 " 999,999	6	743	1,534	1,868	27	3,902	7,795	3,942	—	—	806	2,319	3,975
1,000,000 " 4,999,999	5	959	2,004	2,922	78	6,134	12,448	6,847	—	—	1,188	4,307	6,860
5,000,000 and over	—	—	—	—	—	—	—	—	—	—	—	—	—
Head offices, sales offices and auxiliary units .....	...	...	...	...	...	...	...	...	...	...	...	...	...
Totals	187	4,562	9,421	12,278	268	24,634	49,588	25,635	101	395	5,330	16,495	26,579
1965													
Under \$10,000	30	11	22	26	6	131	289	157	29	70	15	37	174
\$ 10,000 to \$ 24,999	28	90	185	226	11	386	859	455	21	76	109	279	524
25,000 " 49,999	29	220	458	541	15	892	1,945	1,025	23	111	247	628	1,044
50,000 " 99,999	41	556	1,117	1,470	33	2,764	5,671	2,919	10	56	661	1,948	3,076
100,000 " 199,999	26	606	1,252	1,763	46	3,846	7,272	3,409	8	64	712	2,340	3,638
200,000 " 499,999	23	1,283	2,578	3,646	63	6,864	14,103	7,345	—	—	1,498	4,785	7,682
500,000 " 999,999	8	920	1,769	2,429	40	4,632	9,737	5,190	—	—	1,015	3,050	5,361
1,000,000 " 4,999,999	6	1,145	2,393	3,487	90	7,238	15,693	8,254	—	—	1,383	5,109	8,348
5,000,000 and over	—	—	—	—	—	—	—	—	—	—	—	—	—
Head offices, sales offices and auxiliary units .....	...	...	...	...	...	...	...	...	...	...	...	...	...
Totals	191	4,831	9,773	13,588	305	26,753	55,568	28,753	91	377	5,640	18,176	29,796

TABLE 4. Principal Statistics classified by Size Group based on Total Value Added, 1964 and 1965

Size group	Estab- lish- ments	Manufacturing activity							Total activity				
		Production and related workers			Cost of fuel and elec- tricity	Cost of materials and supplies	Value of shipments of goods of own manu- facture	Value added	Working owners and partners		Employees		Value added
		Number	Man- hours paid	Wages					Number	With- drawals	Number	Salaries and wages	
	No.		'000			\$'000				\$'000		\$'000	
1964													
Under \$10,000	31	11	23	27	--	135	303	169	31	69	15	42	175
\$ 10,000 to \$ 24,999	29	81	168	198	10	519	1,027	518	27	92	94	233	535
25,000 " 49,999	31	241	508	593	14	1,062	2,178	1,121	20	101	277	712	1,159
50,000 " 99,999	35	493	992	1,221	29	2,179	4,666	2,490	14	73	570	1,560	2,566
100,000 " 199,999	23	554	1,147	1,497	34	3,594	6,380	2,848	7	39	647	1,956	3,071
200,000 " 499,999	25	1,328	2,715	3,482	58	6,270	13,130	6,860	2	20	1,536	4,630	7,140
500,000 " 999,999	8	895	1,865	2,340	45	4,740	9,456	4,781	—	—	1,003	3,055	5,074
1,000,000 " 4,999,999	5	959	2,004	2,922	78	6,134	12,448	6,847	—	—	1,188	4,307	6,860
5,000,000 and over	—	—	—	—	—	—	—	—	—	—	—	—	—
Head offices, sales offices and auxiliary units .....	...	...	...	...	...	...	...	...	...	...	...	...	...
Totals	187	4,562	9,421	12,278	268	24,634	49,588	25,635	101	395	5,330	16,495	26,579
1965													
Under \$10,000	29	11	22	26	6	128	278	150	28	66	15	37	164
\$ 10,000 to \$ 24,999	25	67	135	161	9	293	692	383	21	77	79	193	402
25,000 " 49,999	32	239	497	598	17	969	2,104	1,101	23	107	270	694	1,125
50,000 " 99,999	40	531	1,074	1,391	34	2,796	5,581	2,778	11	63	629	1,831	2,866
100,000 " 199,999	26	583	1,202	1,698	36	3,511	6,766	3,275	8	64	673	2,180	3,411
200,000 " 499,999	24	1,273	2,557	3,609	87	6,755	13,846	7,212	—	—	1,483	4,727	7,565
500,000 " 999,999	9	982	1,894	2,618	47	5,063	10,607	5,601	—	—	1,108	3,405	5,916
1,000,000 " 4,999,999	6	1,145	2,393	3,487	90	7,238	15,693	8,254	—	—	1,383	5,109	8,348
5,000,000 and over	—	—	—	—	—	—	—	—	—	—	—	—	—
Head offices, sales offices and auxiliary units .....	...	...	...	...	...	...	...	...	...	...	...	...	...
Totals	191	4,831	9,773	13,588	305	26,753	55,568	28,753	91	377	5,640	18,176	29,796

TABLE 5. Principal Statistics classified by Size Group based on Total Employed, 1964 and 1965

Size group	Estab- lish- ments	Manufacturing activity							Total activity				
		Production and related workers			Cost of fuel and elec- tricity	Cost of materials and supplies	Value of shipments of goods of own manu- facture	Value added	Working owners and partners		Employees		Value added
		Number	Man- hours paid	Wages					Number	With- drawals	Number	Salaries and wages	
	No.		'000			\$'000				\$'000		\$'000	
1964													
Under 5 employed	54	54	110	128	8	572	1,182	606	51	149	66	169	624
5- 14 employed	49	376	802	982	29	2,009	4,007	2,010	28	124	442	1,260	2,271
15- 49 "	51	1,089	2,227	2,866	70	5,701	11,212	5,535	22	123	1,266	3,695	5,768
50- 99 "	21	1,251	2,540	3,232	54	5,875	12,075	6,266	—	—	1,453	4,364	6,543
100-199 "	9	1,098	2,296	2,974	70	7,048	13,747	6,982	—	—	1,262	4,048	7,134
200-499 "	3	694	1,447	2,097	38	3,428	7,365	4,235	—	—	841	2,959	4,239
500 employed and over	—	—	—	—	—	—	—	—	—	—	—	—	—
Head offices, sales offices and auxiliary units .....	...	...	...	...	...	...	...	...	...	...	...	...	...
Totals	187	4,562	9,421	12,278	268	24,634	49,588	25,635	101	395	5,330	16,495	26,579
1965													
Under 5 employed	47	39	82	97	14	343	796	438	45	127	50	133	465
5- 14 employed	58	418	881	1,133	30	2,624	5,060	2,447	30	148	492	1,416	2,591
15- 49 "	55	1,251	2,529	3,511	78	6,367	12,901	6,545	16	102	1,456	4,559	6,888
50- 99 "	16	949	1,896	2,574	54	4,921	10,517	5,614	—	—	1,131	3,500	5,878
100-199 "	12	1,481	2,936	4,220	76	8,115	17,052	8,856	—	—	1,667	5,460	9,010
200-499 "	3	693	1,449	2,053	54	4,383	9,242	4,853	—	—	844	3,108	4,964
500 employed and over	—	—	—	—	—	—	—	—	—	—	—	—	—
Head offices, sales offices and auxiliary units .....	...	...	...	...	...	...	...	...	...	...	...	...	...
Totals	191	4,831	9,773	13,588	305	26,753	55,568	28,753	91	377	5,640	18,176	29,796

TABLE 6. Principal Statistics classified by Type of Organization, 1964 and 1965

Type of organization	Establishments	Manufacturing activity							Total activity				
		Production and related workers			Cost of fuel and electricity	Cost of materials and supplies	Value of shipments of goods of own manufacture	Value added	Working owners and partners		Employees		Value added
		Number	Man-hours paid	Wages					Number	Withdrawals	Number	Salaries and wages	
	No.		'000			\$'000				\$'000		\$'000	
1964													
Individual ownerships	48	225	457	574	13	917	2,097	1,184	48	179	252	671	1,245
Partnerships	24	153	308	374	12	720	1,781	1,055	53	217	174	439	1,051
Incorporated companies	115	4,184	8,657	11,330	242	22,998	45,710	23,396	...	...	4,904	15,384	24,283
Co-operatives .....	-	-	-	-	-	-	-	-	...	...	-	-	-
Head offices, sales offices and auxiliary units .....	...	...	...	...	...	...	...	...	...	...	...	...	...
Totals	187	4,562	9,421	12,278	268	24,634	49,588	25,635	101	395	5,330	16,495	26,579
1965													
Individual ownerships	49	238	482	631	21	945	2,106	1,143	49	205	261	708	1,221
Partnerships	18	105	209	274	17	515	1,308	778	42	173	124	333	775
Incorporated companies	124	4,488	9,082	12,683	267	25,293	52,154	26,832	...	...	5,255	17,135	27,800
Co-operatives .....	-	-	-	-	-	-	-	-	...	...	-	-	-
Head offices, sales offices and auxiliary units .....	...	...	...	...	...	...	...	...	...	...	...	...	...
Totals	191	4,831	9,773	13,588	305	26,753	55,568	28,753	91	377	5,640	18,176	29,796

TABLE 7. Calculation of Output, Input and Value Added, 1964 and 1965

	Manufacturing activity		Non-manufacturing activities		Total activity	
	1964	1965	1964	1965	1964	1965
	\$'000					
Output						
1. Shipments and other revenue	49,588	55,568	3,326	3,669	52,914	59,237
Inventories—Goods of own manufacture:						
Add closing—Goods in process	989	1,225	...	...	989	1,225
Finished goods	3,613	3,862	...	...	3,613	3,862
Deduct opening—Goods in process	815	1,005	...	...	815	1,005
Finished goods	2,838	3,839	...	...	2,838	3,839
2. Net inventory change	949	243	...	...	949	243
3. Gross output (1 + 2)	50,537	55,811	3,326	3,669	53,863	59,480
Input						
4. Purchases of goods not of own manufacture .....	...	...	2,235	2,546	2,235	2,546
Inventories—Goods not of own manufacture:						
Add opening .....	...	...	472	564	472	564
Deduct closing .....	...	...	514	695	514	695
5. Cost of goods sold (not of own manufacture) .....	...	...	2,193	2,415	2,193	2,415
6. Materials, supplies, etc.	24,634	26,753	188	211	24,822	26,964
7. Fuel and electricity	268	305	...	...	268	305
8. Gross input (5 + 6 + 7)	24,902	27,058	2,381	2,626	27,283	29,684
Value added (3 - 8)	25,635	28,753	945	1,043	26,579	29,796

TABLE 8. Employment and Payroll, 1964 and 1965

Year and province	Employees										Salaries and wages					
	Production and related workers				Adminis- trative and office		Sales and distribution		Total		Production and related workers		Admin- istra- tive and office	Sales and distrib- ution	Total	
	Manufacturing		Other													
	Male	Female	Male	Female	Male	Female	Male	Female	Male	Female	Manufac- turing	Other				
	number										\$'000					
1964																
Newfoundland	}															
Prince Edward Island																
Nova Scotia		55	31	-	-	9	7	7	-	71	38	212	-	44	33	289
New Brunswick																
Quebec		1,020	1,210	-	-	117	89	115	10	1,252	1,309	5,706	-	1,175	615	7,495
Ontario		741	1,377	-	-	170	114	89	15	1,000	1,506	6,032	-	1,596	620	8,249
Manitoba	}															
Saskatchewan		33	95	-	-	7	10	8	1	48	106	328	-	72	62	462
Alberta																
British Columbia																
Yukon and Northwest Terri- tories		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Totals		1,849	2,713	-	-	303	220	219	26	2,371	2,959	12,278	-	2,886	1,330	16,495
1965																
Newfoundland	}															
Prince Edward Island																
Nova Scotia		65	32	-	-	9	7	7	-	81	39	230	-	47	34	310
New Brunswick																
Quebec		1,034	1,307	-	-	129	101	124	13	1,287	1,421	6,461	-	1,226	655	8,343
Ontario		773	1,472	-	-	186	111	82	17	1,041	1,600	6,508	-	1,817	662	9,007
Manitoba	}															
Saskatchewan		43	105	-	-	8	8	7	-	58	113	389	-	84	83	518
Alberta																
British Columbia																
Yukon and Northwest Terri- tories		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Totals		1,915	2,916	-	-	332	227	220	30	2,467	3,173	13,588	-	3,154	1,434	18,176

TABLE 9. Production and Related Workers, - Manufacturing Activity, 1964 and 1965

Month	1964		1965	
	Male	Female	Male	Female
	number			
Establishments reporting monthly detail (large establishments only):				
January	1,645	2,352	1,599	2,548
February	1,662	2,425	1,634	2,619
March	1,672	2,490	1,672	2,680
April	1,649	2,444	1,677	2,653
May	1,648	2,404	1,680	2,590
June	1,676	2,439	1,700	2,560
July	1,700	2,506	1,694	2,576
August	1,704	2,602	1,741	2,710
September	1,695	2,565	1,734	2,807
October	1,695	2,616	1,754	2,844
November	1,675	2,587	1,773	2,868
December	1,630	2,405	1,727	2,705
Averages	1,679	2,488	1,703	2,681
Establishments reporting annual averages (small establishments only)	170	225	212	235
Average for all establishments	1,849	2,713	1,915	2,916

TABLE 10. Inventories, 1965

Province	Manufacturing				Non-manufacturing	Total inventories
	Materials, supplies, etc.	Goods in process	Finished goods of own manufacture	Total	Products or materials purchased for resale	
book value \$'000						
Opening:						
Newfoundland	198	—	23	221	—	221
Prince Edward Island						
Nova Scotia						
New Brunswick						
Quebec	2,276	379	1,348	4,004	301	4,304
Ontario	3,284	609	2,327	6,221	260	6,481
Manitoba	193	16	140	350	3	353
Saskatchewan						
Alberta						
British Columbia						
Yukon and Northwest Territories	—	—	—	—	—	—
Totals	5,952	1,005	3,839	10,796	564	11,360
Closing:						
Newfoundland	264	—	26	290	—	290
Prince Edward Island						
Nova Scotia						
New Brunswick						
Quebec	2,623	462	1,459	4,543	326	4,870
Ontario	3,498	760	2,226	6,484	369	6,853
Manitoba	193	4	151	349	—	349
Saskatchewan						
Alberta						
British Columbia						
Yukon and Northwest Territories	—	—	—	—	—	—
Totals	6,578	1,225	3,862	11,666	695	12,361

TABLE 11. Purchased Fuel and Electricity Used, 1964 and 1965

Description	1964		1965	
	Quantity	Cost	Quantity	Cost
		\$'000		\$'000
1. Large establishments reporting commodity detail:				
Bituminous coal:				
(a) From Canadian mines	ton	—	—	—
(b) Imported	"	658	689	10
Sub-bituminous coal (from Alberta mines only)	"	—	—	—
Anthracite coal	"	—	31	1
Lignite coal	"	—	—	—
Coke	"	—	—	—
Gasoline (including gasoline used in cars and trucks)	Imp. gal.	74,573	90,198	38
Fuel oil including kerosene or coal oil	"	281,234	243,282	32
Wood	cord	—	200	1
Gas:				
(a) Liquefied petroleum gases	Imp. gal.	—	—	—
(b) Other manufactured gas	M cu. ft.	—	—	—
(c) Natural gas	"	23,257	39,798	38
Other fuel .....	...	2	...	—
Electricity purchased	kwh.	8,118,761	8,822,536	142
Steam purchased .....	...	—	...	—
2. Small establishments not reporting commodity detail:				
Estimate for fuel and electricity .....	...	30	...	44
3. All establishments:				
Total fuel and electricity used .....	...	268	...	305

TABLE 12. Materials and Supplies - Manufacturing Activity, 1964 and 1965

Description	1964		1965	
	Quantity	Cost \$'000	Quantity	Cost \$'000
1. Materials used:				
Harness leather	lb. 95,790	74	64,490	39
Cowhide:				
(a) Top grain	sq. ft. 3,806,945	1,790	4,438,661	2,152
(b) Split	lb. 3,804,114	712	3,821,865	773
Calf skin:				
(a) Top grain	sq. ft. 285,296	164	507,260	344
Goat skin:				
(a) Top grain	" 515,557	271	1,216,565	811
(b) Split	-	-	-	-
Horse hide:				
(a) Top grain	sq. ft. 235,272	108	217,403	112
(b) Split	-	-	-	-
Pig skin:				
(a) Top grain	sq. ft. 49,722	30	19,959	13
(b) Split	lb. 187,500	47	137,350	64
Sheep skin:				
(a) Top grain	sq. ft. 281,980	108	110,332	48
(b) Split	lb. 10,800	3	12,462	4
Lamb skin:				
(a) Top grain	sq. ft. 64,490	34	91,438	43
Belting leather	lb. 110,035	159	89,880	147
Lace leather	" 1,000	1	12,910	11
Split leather, n.e.s. ....	...	191	...	78
Other leathers .....	...	1,251	...	764
Imitation leather	yard 819,744	884	1,030,974	988
Coated fabrics of all kinds	" 955,527	1,085	1,352,292	1,469
Linings	" 2,546,119	1,212	2,545,194	1,295
Felt	lb. 211,194	188	257,059	236
Lumber and plywood .....	...	661	...	826
Hardware .....	...	3,739	...	4,428
Plastics .....	...	3,121	...	3,632
Paper and paper products .....	...	877	...	856
All other materials and components used ¹ .....	...	6,409	...	5,772
2. Containers and other packaging materials and supplies used .....	...	652	...	859
3. Operating, maintenance and repair supplies used (excluding fuel) .....	...	439	...	565
4. Amount paid out to others for work done on materials owned by establishments .....	...	424	...	425
Totals .....	...	24,634	...	26,753

¹ No detailed information on materials used was collected from small establishments, the estimated costs for which are included here. These estimated costs were \$1,948,932 in 1964 and \$1,969,770 in 1965.

TABLE 13. Shipments of Goods of Own Manufacture, 1964 and 1965

Description	1964		1965	
	Quantity	Value \$'000	Quantity	Value \$'000
1. Products:				
Harness:				
Single set	1,188	133	1,526	156
Double "	86	12	78	10
Collars (separate) No.	2,303	30	2,336	31
Parts "	...	101	...	115
Saddles "	...	1	...	1
Saddle parts "	...	1	...	1
Halters No.	31,148	116	...	1
Sweat pads "	...	1	...	1
Trunks No.	148,283	1,450	189,314	2,089
Hand luggage:				
Men's hand luggage (except zippered) soft side "	62,476	678	73,550	954
Men's hand luggage (except zippered) hard side "	139,295	2,542	250,330	3,507
Women's hand luggage (except zippered) soft side "	51,174	568	64,043	681
Women's hand luggage (except zippered) hard side "	503,864	5,874	497,948	5,378
Zippered hand luggage, all types "	225,960	1,456	435,545	2,605
Bags, shopping, sports, etc., leather "	17,309	148	61,661	272
Bags, shopping, sports, etc., other "	1,115,830	988	811,450	1,295
Brief, stationery, portfolio, cases and bags "	1,010,848	3,531	1,330,987	4,158
Cases, toilet "	71,561	288	522,248	540
Cases, utility, card, key, cigarette, etc. "	2,738,480	1,411	2,043,424	1,350
Hand bags, leather "	782,548	5,715	922,658	6,452
Hand bags, plastic "	4,773,708	9,940	4,534,397	9,910
Hand bags, other "	252,682	549	61,338	323
Coin purses "	439,010	410	...	1
Billfolds and wallets "	2,472,286	4,004	2,491,169	4,484
Tobacco pouches "	36,900	13	...	1
School bags "	689,193	894	480,473	836
Photo frames and writing cases "	...	1	...	1
Body belts No.	3,744,539	1,193	3,518,346	1,186
Straps doz.	136,213	637	159,144	767
Baby harness "	...	1	...	1
Leather washers and gaskets "	...	489	...	1
Dog collars "	...	115	...	1
Transmission belting lb.	52,928	237	...	1
Sporting goods "	...	104	...	132
Chamois lining yard	591,890	343	622,000	383
Fancy articles of leather "	...	236	...	303
All other products "	...	5,227	...	7,280
2. Amounts received in payment for work done on materials and products owned by others	...	272	...	490
Less adjustment for value of sales taxes, excise duties and outward transportation charges which could not be deducted from individual commodity items described above	...	(114)	...	(123)
Total adjusted value of shipments and work done	...	49,588	...	55,568

¹ Confidential, included with "All other products".

List of Establishments classified to this Industry, 1965

(Does not include establishments classified to other industries, which as a secondary activity, manufacture products typical of this industry)

Name	Location
Newfoundland:	
- Belbin, J. & Son	111 Cabot St., St. John's
- Gold Sail Leather Goods Ltd.	Water Street, Harbour Grace
Prince Edward Island:	
- Eastern Converters Ltd.	Corner King & Water Sts., Summerside
Nova Scotia:	
- Christie Trunk & Bag Co. Ltd.	71 Albion St., Amherst
New Brunswick:	
- Rhena Limited	531 St-Francis, Edmundston
- Sackville Harness Limited	88 Main St., Sackville
Quebec:	
- Aero Luggage Corp.	71 Laurier West, Montreal
- Alana Handbags Ltd.	9847 St. Urbain St., Montreal
- Alligator Leather Goods Co.	699 St. Maurice St., Montreal
- Armen Handbags Reg'd.	4563, boul. St-Laurent, Montréal
- Art Luggage & Novelties Ltd.	2375 Ekers Ave., Montreal
- Ateliers Rayand Inc., Les	704, boul. Hamel, Québec
- Atlas Trunk & Luggage Mfg. Co. Inc.	2091 Beaudry St., Montreal
- B. & H. Leather Goods	145 B St-Philippe St., Montreal
- Beaudoin Mfg. Co. Ltd.	4005 est, rue Ontario, Montréal
- Beausoleil, Gérard	245, rue Beauvilliers, St-Gabriel-de-Brandon
- Belcor Handbags Ltd.	2315, boul. Gouin-E., Rivière-des-Prairies
- Belgolux Handbags	6666 St-Urbain St., Montreal
- Bérard, Paul Leather Works Reg'd.	2445, rue Lafontaine, St-Hyacinthe
- Bernard Handbags Ltd.	540 Beauharnois St., Montreal
- Best Chamols Ltd.	2733 Notre-Dame St. E., Montreal
- Blondy Luggage Co.	2375 Ekers St., Montreal
- Bouchard & Frère Tanneurs Inc.	Village-des-Aulnaies
- British Leather Goods Inc.	781 William St., Montreal
- Bruner Mfg. Corp.	930 Wellington St. W., Montreal 3
- Canada Belt Co. Ltd.	225 Liège St. W., Montreal
- Canada Bill Fold Mfg.	2705 Bates Rd., Montreal
- Canadian Luggage Co. Ltd.	971 St. Timothée St., Montreal
- Canadian Novelty Purse Mfg. Co.	736 Notre-Dame St. W., Montreal
- Capitol Leather Goods Inc.	3920 Rouen St., Montreal 4
- Capri Handbags Inc.	2375 Ekers Ave., Montreal
- Carmen Luggage Co.	999 Notre-Dame St. W., Montreal
- Century Leather Goods Ltd.	2035 Desjardins Ave., Montreal
- Charmaine Handbags Inc.	8400 St. Lawrence Blvd., Montreal
- Colonial Handbag Ltd.	6410, boul. des Mille-Isles, Ville-St-François, Cté Laval
- Coré Accessoires Inc.	83 Rachel St. E., Montreal
- Creations Dina Inc.	5230 St. Lawrence Blvd., Montreal
- Cuir Faga Ltée, Les	Plessisville
- Dari Handbags Inc.	365 Beaubien St. W., Montreal
- De Bell Luggage Inc.	211 St. Catherine St. E., Montreal
- Denise Hand Bags Ent.	8010, Ave. Henri-Julien, Montréal
- Dionite Luggage Inc.	45, rue Desjardins, Lévis
- Distinctive Leather Goods	3400, boul. Métropolitain-est, Ville-St-Michel
- Eagle Leather Works Co.	4264 Ontario St. E., Montreal
- Elegant Leathercraft Inc.	1449 St. Alexander, Montreal
- Esto Leathercraft Co.	Brousseau Station
- Exclusive Leather Products Corp.	642 Courcelles St., Montreal
- Fancy Leather Limited	25-29 Verdon St., Quebec
- Fiesta Handbags Ltd.	9060 Park Ave., Montreal
- Fournier, J. E., Ltée	17 ouest, rue Notre-Dame, Montréal
- G. & D. Handbags Reg'd.	5106 Clark St., Montreal
- Gaulin, Sarto	St. Césaire
- Girard of Canada Ltd.	St-Hyacinthe
- Gold Seal Handbags Ltd.	80 St. Viateur St. E., Montreal
- Gordon Belt & Novelty Co. Ltd.	1470 Peel St., Montreal
- Grimaud, J.P., Ent.	79 est, rue Beaubien, Montréal
- Guarantee Handbags Co.	929 Perrault Lane, Montreal
- Guérin, G.	2975, rue Sarazin, Québec 3
- Handbags Limited	9200 Meilleur St., Montreal
- High Grade Leather Goods Ltd.	2454 des Carrières St., Montreal
- Holiday Luggage Mfg. Inc.	4444 Jarry St. E., Montreal
- Hunter Brand Mfg. Ltd.	20 St. Zotique St. W., Montreal
- Italian Fancy Leather Goods Inc.	6600 St. Urbain St. Montreal
- Klein, A. Bag Mfg. Co.	1410 Panet St., Montreal
- Lachance, G.I., Industries Inc., Les	263, rue St-Paul, Québec
- Lawtas, Trajan	2705 Bates Rd., Montreal
- Lay Whip Co. Ltd., The	Rock Island
- Lortie, J.E. Cle. Ltée	101 ouest, rue St-Paul, Montréal
- Lowenthal Brothers Inc.	686 Notre-Dame St. W., Montréal
- Mark Manufacturers Inc.	408 St. James St. W., Montreal
- Maroquinerie Artistik Leather Goods Reg'd.	2383, rue Jeanne-d'Arc, Montréal
- Marquise Handbag Co. Ltd., La	160, rue St-Viateur, Montréal
- Marvel Leather Goods Mfg. Co.	2625 Albert St., Montreal
- Mastercraft Leather Goods Ltd.	1800 Parthenais St., Montreal
- Master Leather Products Ltd.	10 Ontario St. W., Montreal
- McLaren Belting, J.C. Co. Ltd., The	620 Beaumont Ave., Montreal
- Merc Handbags	2395 Cartier St., Montreal
- Milano Leather Inc.	389 St. Paul St. W., Montreal
- Monarch Belts & Leather Goods Co.	3575 St. Lawrence Blvd., Montreal
- Montreal Belt Reg'd.	1435 Bleury St., Montreal

List of Establishments classified to this Industry, 1965 - Continued

Name	Location
Quebec - Concluded:	
- Montreal Chamois Mfg. Co. Ltd.	120 McGill St., Montreal
- National Belt Company	2118 Bleury St., Montreal
- Normandie Bag & Novelty Co. Handbag Ltd.	5550 Fullum St., Montreal
- Ouellet & Cie	Ave de Gaspé, St-Jean Port-Joli, GM Hotel
- Pall Mail Specialties	360 Récollet St., Montreal
- Pottel, J. & Sons Inc.	2635 Aird Ave., Montreal
- Prashker, Max, Reg'd.	24 Mount Royal Ave. W., Montreal
- Premier Leather Goods Ltd.	350 Inspector St., Montreal
- Quality Handbags Co.	4362 St. Lawrence Blvd., Montreal
- Queen Leather Products Inc.	495 Port Royal W., Montreal 12
- Rihal Handbag Manufacturing	617 Dowd St., Montreal
- Royal Leather Goods Co.	223 St. Zotique W., Montreal
- Ruel, Edouard, Ltée	416, rue St-Joseph, Lauzon
- S.T. Handbags	12 Maguire St., Montreal
- St. Constant Sales Ltd.	St. Constant
- Service Belt	2118 Bleury St., Montreal
- Sirois, Marcel Inc.	Cacouna, Cte Rivière-du-Loup
- Spiegel Leather Goods	270 Queen St., Montreal
- Sport Gloves Inc.	St-Tite
- Stylecraft Leather Mfg. Co.	3175 ouest, rue St-Jacques Montréal
- T. & T. Leather Bags Ltd.	400 Dowd St., Montreal
- Tarkor Leather Goods Co.	9697 St. Lawrence Blvd., Montreal
- Thom Stimac Ltd. 118 St. André St.	3419 Doré St. , Montreal
- United Belt Co. Ltd.	974 St. Lawrence Blvd., Montreal
- Union Trunk & Luggage Co. Ltd.	10150 Notre-Dame St. E., Montreal
- Uzor Fine Leather Goods	5722 St. André St., Montreal 10
- Vallise Scott Ltée	Scott Junction, Cte Dorchester
- Vogue Bags Limited	209 St. Catherine St. E., Montreal
- Vogue Belts & Novelties Mfg. Co. Ltd.	7160 Clark St., Montreal
74 Ontario:	
- Air-Lite Luggage Co. Ltd.	131 Jarvis St., Toronto
- Allen-Ritchie Co. Ltd.	44 Alice St., Brantford
- Anderson, C.G.	71 Jarvis St., Toronto
- Balnes Brothers	James St., Petrolia
- Belgian Leather Goods Limited	116 Spadina Ave., Toronto
- Belmont Novelty Co. Ltd.	1366 Bathurst St., Toronto 10
- Belt Mfg. Co. of Canada Ltd.	1425 Weston Rd., Toronto 15
- Biltmore Leather Products	143 Pears Ave., Toronto 5
- Brown's Chamois Products Co.	131 John St., Toronto 2 B
- Camel Leather Goods Ltd.	487 Adelaide St. W., Toronto
- Canadian Chamois Co.	471 Richmond St. W., Toronto
- Carson, Hugh Co. Ltd.	72 Albert St., Ottawa 4
- Chamberlain Leather Goods	7 St. James St. , Toronto 1
- Cooper-Weeks Limited	260 Laughton Ave., Toronto 9
- Custom Leather Products Ltd.	72 Victoria St. S., Kitchener
- Delta Leather Products Ltd.	962 Eastern Ave., Toronto 6
- Dominion Luggage Co. Ltd.	65 Densley Ave., Toronto 15
- Bola Mfg. Co. Ltd.	68 Broadview Ave., Toronto
- Dova Manufacturing Co.	135 Tecumseth St., Toronto 3
- Dyck, D. Industries Limited	507 Frederick St., Kitchener
- Edwards-Day Limited	2113 Dundas St. W., Toronto 3
- Empress Leather Products Ltd.	119 Spadina Ave., Toronto 2 B
- Everlite Luggage Co.	210 Sussex Mews, Toronto 4
- Exclusive Leather Goods Co.	445 Richmond St. W., Toronto 2 B
- Ferree, E.H. Co. Ltd.	1701 Lewis Ave., Niagara Falls
- Freedman, Sam	1875 Dundas St. W., Toronto
- Freeman Leather Works	193 Edgemont St. S., Hamilton
- Griffith, G.L. & Sons Ltd.	341 Erie St., Stratford
- H.B. Band Harness Mfg. Co.	1266 Queen St. W., Toronto
- Hawkins, Thomas E.	44 Balsam Ave., Toronto
- Heller, Frank & Co. Ltd.	59 Willow St., Acton
- Holman Leather Goods Company	1364 Danforth Ave., Toronto 6
- Holman Luggage Limited	167 Suffolk St., Guelph
- Hort, John Hollywood Handbags Ltd.	129 Spadina Ave., Toronto
- Ingram-Hurst Company	191 John St., Toronto 2 B
- Jay Leathercraft Limited	99 Coleman Ave. , Toronto 13
- Jeffrey Luggage Ltd.	Amprior
- Julian Sale Leather Goods Co.	127 Strachan Ave., Toronto 3
- Kaitting, Geo. C. & Sons Ltd.	54 Ainslie St. S., Galt
- Kirkpatrick, W.E.	748 Broadview Ave., Toronto 6
- Kumberg, O. Leather Goods	207 Springdale Blvd., Toronto 6
- Laurentian Leather Goods	131 Bloor St. W., Toronto
- Legrice, Ed. C. Ltd.	49 Chauncey Ave., Toronto 18
- Lewis (Pioneer Luggage) Canada Ltd., B.	51 Lucy Ave., Toronto
- Linnenbank Leather Goods Ltd.	602 Victoria Ave., Niagara Falls
- Louch, D.G. Leather Goods	Queen St., St. Mary's
- Massachusetts Leather of Canada Ltd.	600 Montrose Rd., Niagara Falls
- McBrine, L. Co. Ltd., The	35-39 Water St. S., Kitchener
- Miller Equipment Co. of Canada Ltd.	Trenton, Peterborough
- Mitchell, W. & J. Ltd.	755 Dundas St. E., Toronto 2
- Monarch Belting Co.	436 Wellington St. W., Toronto 2 B
- National Leather Products Ltd.	474 Bathurst St., Toronto 2 B
- Nor-Bet Specialties Limited	721 Kent St., Niagara Falls
- Norris Equipment Company	20 Durham St. N., Sudbury
- Nurmi Leather Products	10 Duke St., Toronto 2
- Oceanic Leather Goods Ltd.	82 Spadina Ave., Toronto 2 B
- Oil Seals Limited	542 Erie St., Stratford
- Ontario Tanning Co.	220 Spring Valley Rd., Kitchener
- Paragon Leather Goods Limited	646 Adelaide St. W., Toronto 3

List of Establishments classified to this Industry, 1965 - Concluded

Name	Location
Ontario - Concluded:	
- Paterson Leather Co. Ltd.	3236 Sandwich St. W., Windsor
- Quigley Welting Company	1 Beaufort St., London
- Rainee Mfg. Products Limited	4 Thorncliff Park Drive, Leaside Toronto
- Resnik, Julius Canada Ltd.	Saunders Drive, Cornwall
- Royal Leather Goods Co.	250 Esplanada St., Toronto 2
- Samsonite of Canada Ltd.	753 Ontario St., Stratford
- Standard Plastics Products (Canada) Ltd.	1320 Jane St., Toronto
- Supply Luggage Co. Ltd.	91-93 Brandon Ave., Toronto
- Tilley, Frank & Son Ltd.	10 Canmotor Ave., Toronto 18
- Tourist Supply Co. Ltd.	468 King St. W., Toronto 2B
- Vanity Fair Belts Ltd.	35 Camden St., Toronto 2 B
- Wiley Leather & Plastic Industries Ltd.	110 - 6 Barbados Blvd., Scarborough
Manitoba:	
- Arroway Handbag Ltd.	245 McDermot Ave., Winnipeg
- Bli-Kor Mfg. Ltd.	222 Logan Ave., Winnipeg
- Elvette Handbag Co.	118 Market Ave., Winnipeg
- Ervey Handbag Co.	154 Market Ave., Winnipeg 2
- Pitt Leather Goods Co.	312 Ross Ave., Winnipeg 2
- Western Rawhide & Harness Mfg. Co.	1238 Chevrier Blvd., Winnipeg
- Western Whip Canada Ltd.	349 Dwyer St., St. Boniface
	429 Kilbride Ave., Winnipeg
Alberta:	
- Eximor's Saddlery Corp. Ltd.	High River
- Hamen, M.A. Sales Co. Ltd. & Mfg. Ltd.	1725-9A St. S.W., Calgary
- Peterson & Co.	1416 Centre A. St., N.E., Calgary
British Columbia:	
- Canadian Saddlery Manufacturers	Coldstream
- Durabilt Luggage Limited	6 West-17th Ave., Vancouver 10
- Leather Specialities	4408 Main St., Vancouver 10
- Thompson's Leather Goods Co.	741 E. Broadway, Vancouver 10
- Travelgard Limited	1424 Charles St., Vancouver 8

9-000 Skyway Luggage Co.

1400 Charles St., Vancouver

CONCEPTS AND DEFINITIONS

Census of Manufactures

General

The Census of Manufactures is an annual mail survey covering Canada's Manufacturing Industries. It is based on the Standard Classification of Industries and full details concerning the system may be found in the Standard Industrial Classification manual, Catalogue No. 12-501 which is available from the Queen's Printer or the Dominion Bureau of Statistics. In summary, the Classification as it relates to the manufacturing industries provides for a breakdown into 140 industries arranged in 20 major industry groups. Of the 140 (3 digit) industries, 18 are further broken down into 55 (4 digit) sub classes. At the Canada level, principal statistics are collected and compiled for 176 separate industries. They cannot all be published separately by province, however, because of the confidential nature of the data in certain provinces.

The reporting unit for the Census is designated as the **establishment** (see definition of "Establishment" in following section) and a return is requested from every establishment classified to a manufacturing industry. Although respondents are required to submit reports covering the calendar year, financial year reports other than the calendar year are accepted in instances where respondents find it impossible to supply calendar year data from accounting records. When an establishment is operated for only part of a year a report is required covering the period of operation.

There are four different questionnaires used in the Census of Manufactures; (a) short form (b) long form (c) head office questionnaire and (d) commodity questionnaire. The short and long forms are used to obtain principal statistics and commodities shipped from establishments classified to manufacturing industries and differ only in the amount of detail requested. The short form is a single-sheet questionnaire sent to small manufacturers generally reporting shipments of less than \$100,000; this cut-off, however, varies somewhat between industries. The head office questionnaire is generally used for company head offices and/or auxiliary units separately located from the manufacturing establishment(s), (see following notes on Head offices and auxiliary units). The Commodity questionnaire is used to survey certain establishments which are coded (on the basis of their principal activity) to industries other than manufacturing in the Standard Industrial Classification system, but which undertake some manufacturing as a subsidiary activity. This single-sheet questionnaire is designed to collect information on the quantity and value of goods of own manufacture shipped by such establishments in order to achieve full coverage of domestically manufactured commodities (see the following note under Shipments).

The results of the Census are presented in some 135 publications. In addition to these annual industry publications there are annual summary reports for Canada and the provinces and special reports giving principal statistics by detailed geographic areas, by type of ownership and size of establishment. A special annual report covering the shipments of all manufactured commodities arranged in alphabetical order is also published.

Since 1960 the following major changes have been implemented in the Census of Manufactures; (a) a revised Standard Industrial Classification (b) a new establishment definition and (c) an extension of the establishment definition to cover the non-manufacturing activities of manufacturing establishments. The statistics presented in the reports reflect the complete implementation of these changes and enable comparisons to be made back to and including 1961. For a complete description of the procedures followed in establishing the revised series, reference should be made to the Explanatory Notes included in the 1960, 1961 and 1962 industry publications. The statistical framework within which the Census of Manufactures is now carried out is based on the following concepts and definitions which have been developed as part of a general programme to achieve a fully integrated system of economic statistics.

Establishment

A manufacturing establishment is typically a factory, mill or plant principally engaged in manufacturing activities. The majority of such establishments are firms but many firms have more than one establishment. Such firms are requested to submit a separate Census of Manufactures report for each manufacturing establishment which can meet the reporting requirements embodied in the following definition of the "establishment":

"The smallest unit which is a separate operating entity capable of reporting the following principal statistics:

- Materials and supplies used
- Goods purchased for resale as such
- Fuel and power consumed
- Number of employees and salaries and wages
- Man-hours worked and paid
- Inventories
- Shipments or sales."

Each establishment is required to report on all the activities carried out within its accounting boundaries (except income from investments such as rent, interest and dividends) and data on the different activities (manufacturing, trading in goods not of own manufacture, construction by own labour

force, revenue from services, etc.) are requested to be reported separately. It should be noted that the statistics for separate activities are not completely consistent since some respondents cannot distinguish, in their records, materials, shipments and inventories relating solely to their own manufacturing activities. For example, inventory of goods purchased for re-sale may not be distinguishable from inventory of own manufactured goods. Complete consistency, therefore, can be obtained only at the "all operations" (total activity) level and for studies or statistical measures requiring accurate coordinated data, the "total" statistics should be used.

The number of establishments represents the number of operating units that are principally engaged in the activities of the manufacturing industries to which they have been classified. These units do not necessarily represent the total number engaged in the production of a commodity mainly produced in a certain industry. Some commodities are produced as secondary products in other manufacturing and non-manufacturing industries. It should be noted that head offices and auxiliary units which are surveyed separately are not included in the establishment count, (see following notes on head offices and auxiliary units).

Head Offices and Auxiliary Units

All head offices and auxiliary units of companies classified to the manufacturing industries such as sales offices, administrative offices, warehouses, laboratories, etc. are now surveyed as part of the Census of Manufactures.

These head offices and auxiliary units are either included in an establishment report or are surveyed by means of the head office questionnaire. The former is the most common case where a single establishment firm has its executive personnel, sales office, etc. located at the site of the manufacturing plant (establishment). The special head office questionnaire is generally used where a firm, regardless of the number of establishments, has separately located offices or auxiliary units. Such offices or units do not constitute establishments within the Census of Manufactures as they do not normally generate operational revenues, but give rise only to costs of operations (mainly salaries and wages) which are automatically included in the value of shipments or sales. Although not considered as establishments, and hence, not included in the "establishment" count for an industry, the operational costs are reflected in either the "Industry" statistics (3 or 4 digit level) or the "Major group" statistics (2 digit level) according to the following rules:

(a) In the case of single establishment firms, statistics for separately located offices and units are classified to the same industry (3 or 4 digit) as the establishment;

(b) In the case of multi-establishment firms, the statistics for such offices and units are coded to the same industry as the establishments of the firm, when all establishments are in the same industry (3 or 4 digit). When establishments of

such firms are coded (1) to different industries within a major group, (2) to industries in different major groups or (3) to industries in different divisions of the Standard Industrial Classification, then the statistics are included in the major group totals (2 digit level) in which the major part of the company's operations are classified. Although this may result in some distortion of major group statistics in the case of (2) and (3) the statistics at the industry (3 or 4 digit) level in all cases will be left free of these company-wide data.

Employees

(a) Production and related workers — Manufacturing activities

In addition to those engaged in production and assembling activities, they include those employed in storing, inspecting, handling, packing, warehousing, etc. They also include employees engaged in maintenance, repair, janitorial and watchman services and line supervisors (working foremen) engaged in similar work to that of the employees they supervise. For those establishments reporting on the "long" form, production and related workers engaged in manufacturing activity are reported as those receiving pay during the last pay period of each month, an average for the year being obtained by summing the monthly figures and dividing by 12. This procedure is followed even though the establishment did not operate in all months in order to arrive at equivalent annual full-time employment. The numbers are somewhat affected by turnover, in that employment is overstated when an employee changes employment during a pay period. In the case of those establishments reporting on the "short" form, respondents are requested to report average annual figures. The man-hours of production and related workers in manufacturing activity represent total man-hours paid (total hours at work during the calendar year plus hours not worked but nevertheless paid for, such as paid vacations, sick leave, statutory holidays, etc.). Data on man-hours are not collected from establishments reporting on the short form. Man-hours for these establishments are estimated on the basis of ratios derived from the 1958 census. During this census all establishments reported on the long form. In reporting overtime hours, respondents are requested to report only hours actually at work. It should be noted that the division of hours paid into production and related workers payrolls results in average hourly earnings and does not represent hourly wage rates which are collected and published by the Department of Labour and which are based on selected occupations.

(b) Production and related workers — Non-manufacturing activities

Such employees include those on manufacturing establishments' payrolls engaged in activities such as construction undertaken for the use of these establishments, some outside piece-workers employed in certain industries, logging employees who are reported as part of a sawmilling establishment and any other production workers who are not engaged in manufacturing-type operations.

(c) Administrative and office employees

This category includes all executive and supervisory officials such as presidents, vice-presidents, comptrollers, secretaries, treasurers, etc., together with managers, professional, technical and research employees, superintendents and factory supervisors above the line supervisor or working foreman level, and clerical staffs. Also included are employees in activities such as advertising, credit collections, purchasing, personnel, legal, medical, etc. It should be noted that prior to 1961 this category also included working owners and partners. Also included in this category are employees located at head offices or auxiliary units separately located from the establishment; these are generally included in the figures for the province in which they are located according to the rules outlined under "Head offices and auxiliary units" above.

(d) Sales and distribution workers

This category includes office personnel whose salaries are charged to selling expense, travelling salesmen, driver salesmen, truckdrivers and their helpers, etc. It may also include some sales employees who are reported as part of a manufacturing establishment but are not working at the establishment's location. These are generally broken down by province in cases where more than 15 employees are involved in any one province. The figures exclude persons working on a commission basis who are not considered regular employees of the establishment.

(e) Total Employees

This total comprises the foregoing categories including employees located at separately located head offices and auxiliary units. The numbers of employees included under categories (b), (c) and (d) are reported in the form of annual averages and represent as closely as possible full time employment; adjustments are made when reported figures indicate the existence of part time or seasonal employment. In all the above categories, figures on employment refer to the calendar year whether or not other establishment statistics can only be reported on a fiscal year other than the calendar year.

Working Owners or Partners

These are not now included in the statistics of employees and salaries and wages. There is some duplication in numbers when a person owns more than one establishment and is reported as a working owner on each Census return. Withdrawals of working owners are defined as amounts withdrawn by owners or partners for normal living expenses excluding withdrawals for payment of income tax.

Salaries and Wages

Salaries and wages refer to gross earnings of employees **before** deductions for income tax and employees contributions to social services such as sickness, accident and unemployment insurance, pensions, etc. They include all salaries, wages,

bonuses, profits shared with employees, the value of room and board where provided, commissions (paid to regular employees only) as well as any other allowance forming part of the worker's earnings. Payments for over-time are included. Figures on salaries and wages refer to the calendar year.

Fuel and Electricity

Figures for fuel refer to amounts actually used (including fuel used in cars, trucks, locomotives, etc.), not to purchases unless the quantities are substantially the same. **Any fuel and electricity produced by establishments for internal consumption are not included in the total cost.** Values represent laid down cost at the establishment including freight, duty, etc. Although fuel and electricity used is considered part of manufacturing activity it should be noted that it also includes relatively small amounts used in non-manufacturing activities since these cannot be reported separately.

Materials and Supplies

(a) Manufacturing activities

Figures represent quantities and laid down cost values, at the establishment, of materials, supplies and purchased components owned and used during the year in manufacturing activities and related processes. These statistics represent only commodity items or physical goods (cost of services or overhead charges such as advertising, insurance, depreciation, etc. are not included) whether purchased from others or received as transfers (in the form of materials, components or semi-processed goods) from other establishments of the reporting company. Included are maintenance and repair supplies not chargeable to fixed assets accounts and any amounts charged by other establishments for work done on materials owned by the reporting establishment. Cost of repairs or maintenance done by outside contractors and cost of returnable containers are not included.

(b) Non-manufacturing activities

1. Purchases for re-sale as such

Figures represent cost of materials or products purchased from others by the reporting establishment (or received as transfers from other establishments of the reporting company) for re-sale as such in the same condition as purchased. Included are any finished products received on consignment from other countries.

2. Other materials and supplies used

Figures represent the cost of materials and supplies, if any, used in new construction and in the production of machinery and equipment (for the use of the reporting establishment) by the establishment's own employees. Included are materials used for any capital repairs and alterations carried out by the establishment's employees. Amounts paid to outside contractors for construction and repair work are not included nor is the cost of

purchased machinery and equipment. Also included is the cost of office supplies not chargeable to fixed assets accounts and the cost of such other items of materials and supplies used as food, beverages and supplies for establishment-operated cafeterias and lunch counters, first aid and medical supplies, laboratory supplies, etc.

Shipments

(a) General

The figures represent revenue from all production, sales, services and related activities of reporting establishments with shipments valued in Canadian dollars at the point at which the establishment relinquishes control. The unsold portion at year end of consignment shipments in Canada is treated as inventory and not as shipments but all shipments to foreign countries for which the form B13 "Customs Canada Export Entry" has been completed, are treated as shipments.

In those industries where work on principal products extends over a relatively long period, (Fabricated Structural Metal Industry, Aircraft and Parts Manufacturers, Railroad Rolling Stock Industry and Shipbuilding and Repair Industry) the value of production rather than the value of shipments is recorded. There are certain establishments in other industries which also operate on a basis of progress payments. For these establishments, shipments are also adjusted to work put in place on the basis of the net change in progress payments over the year.

(b) Shipments of goods of own manufacture

These figures represent shipments of goods made from own materials either in the reporting establishments or by other manufacturers on the basis of a charge to the reporting establishments for work done. Included are revenue from repair and custom work, amounts received in payment for work done on materials owned by other establishments and the cost (book value) of any goods shipped on a rental basis.

All products and by-products of own manufacture shipped from the establishment are covered, including transfer shipments to sales outlets, distributing warehouses or to other manufacturing plants of the reporting firm, when such units are treated as separate establishments. The value of shipments are net of returned goods, discounts, returns, allowances, sales tax and excise taxes and duties, returnable containers and charges for outward transportation by common or contract carriers. Transportation or delivery expense incurred by the reporting establishment's own carriers are included.

Shipments of goods of own manufacture of establishments which are coded to some other division of the Standard Industrial Classification (on the basis of principal activity) but which are engaged in manufacturing as a subsidiary activity

are collected by means of the Commodity questionnaire referred to earlier. Such shipments together with shipments of goods of own manufacture of establishments forming the universe of manufacturing industries are compiled and recorded in the various industry publications.

(c) Shipments of goods not of own manufacture

These figures represent the net selling value at establishment (net of discounts, returns, allowances, sales taxes and excise duties and taxes and transportation charges by common or contract carriers) of all products or materials (including products transferred from other establishments of the reporting firm) sold as such in the same condition as purchased or received as transfers. For those industries which ship such goods on a rental basis, the value of shipments represents the book value of these goods. All sales of consignment goods from other countries are included.

(d) Other revenue

Figures represent the book value of fixed assets, if any, (new construction and machinery and equipment including major repairs, alterations, additions, modifications, installation and assembly work) produced during the year for the use of reporting establishments by the establishment's own employees and for which depreciation accounts are maintained. Included also are any revenues from the sale of electricity and from any operations performed by the establishment's own employees, such as revenue from goods produced or purchased for rental (the book value of such goods are included as part of shipments of goods of own manufacture or shipments of goods not of own manufacture), servicing revenues, commissions on sales (when not included in value of sales), revenue for company-operated cafeterias and lunch counters and revenue from outside installation or construction work not related to the establishment's own products, sale of used materials (excluding sale of used fixed assets) research and development work, etc. As mentioned previously the figures do not include non-operating revenue such as rent, dividends, interest, etc.

Inventories

(a) Manufacturing activities

Values represent the book values of manufacturing inventory owned in Canada. Inventories held for which progress payments have been received are not included. Where progress payment accounts are maintained, the change in these accounts is treated as a net adjustment to shipments. Figures consist of inventory owned at the plant and at warehouses or selling outlets which are treated as extensions of establishments for the purpose of reporting shipments. Inventory owned in transit in Canada or on consignment in Canada is included. Goods shipped abroad and held in inventory are included in shipments. Opening inventories may differ from the closing inventories of the previous year because of changes in classification, the



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receipt of revised data, the inclusion of new establishments and the removal of establishments which did not operate during the survey year.

(b) Non-manufacturing activities

Figures represent the book value of inventory of goods purchased for re-sale as such without further processing, owned by the reporting establishments and held at plants and at any warehouses or selling outlets which are treated as extensions of establishments. Other characteristics are the same as in (a) above.

Value Added

(a) By manufacturing activities

Figures are compiled by deducting the cost of manufacturing materials, supplies, etc. and fuel and electricity consumed from the (value of shipments of goods of own manufacture adjusted for changes in the value of inventories of finished goods and goods in process).

(b) By non-manufacturing activities

The figures are compiled by deducting the cost of goods purchased for re-sale (adjusted for changes in the value of inventories of goods pur-

chased for re-sale) and the cost of non-manufacturing materials and supplies used from the value of shipments of goods not of own manufacture, plus other revenue.

(c) By Total activities

The figures consist of value added by manufacturing activities plus value added by non-manufacturing activities. This total value added figure may, in some cases, be less than value added by manufacturing activities as a result of expenditures associated with non-manufacturing exceeding revenues from such activities or because of a decrease in inventory of goods not of own manufacture exceeding the mark-up on the sale of such goods. "Value added" is sometimes referred to as net output or net production. However, to arrive at the National Accounts concept of net production, or Gross Domestic Product at "Factor cost" it would be necessary to subtract also the cost of advertising, insurance and other business expenses which are not collected as part of the annual Census of Manufactures. "Value added" figures for the primary industries, manufacturing and construction are published in DBS publication Catalogue No. 61-202, "Survey of Production".