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 IHE RADIO INDUSTRY IN CANADA－JANUARI．FEBRUARI AND MARCH． 1932.

Sales of radio receiving sets in Canada during the first quarter of 1932 amounted to 42,404 machines for which the Canadian manufacturer or authorized importer received $\$ 2,155,623$ ．In the corresponding period of 1931 ，a total of 47,653 receivers were disposed of to dealers and wholesalers at $\$ 4,167,715$ ．These figures show that the volume of sales in the first quarter of this year fell off 11 per cent although the average selling price per machine was 48 per cent lower．But while the total sales were lower the market for some models showed improvement：A．C．rocelving sets with a 11st price of less than $\$ 65$ increased to 9,750 from 474 ；A．C．machines selling for $\$ 65$ to less than $\$ 100$ rose to 13,633 from 9,$406 ;$ A．C．combination machines ranging from $\$ 160$ to less than $\$ 260$ advanced to 1,124 from 331 ，and sales of battery operated sets was also higher at 1,150 as against 632 in the first three months of last year． Lower sales were reported for all other types including A．C．sets valued at over $\$ 100$ ， A．C．combination sets worth less than $\$ 160$ ，the higher priced combination sets valued at over $\$ 256$ ，and the miscellaneous receivers such as those used in motor boats or motor cars，etc．

A comparison of the sales by provinces shows that Ontario，Quebec，British Columbia and Nova Scotia took fewer machines during January，February and March of 1932 than in the first quarter of a year ago．Comparatively minor gains were made in all other provinces．In Ontario sales dropped to 19，252 from 23，272，in Quebec to 10,820 from 13，624，in British Columbia to 3，357 from 3，458 and in Mova Scotia to 1， 499 from 1，777．The advances registered in other provinces were to 1,478 from 798 in Saskatchewan，to 1，823 from 1，309 in Alberta，to 3，083 from 2，581 in Manitoba，to 895 from 701 in New Brunswick and to 197 from 133 in Prince Edward Island．

On iaren 31 , 1952, a total of 34,502 sets were reported to be in the hands of authorized manufacturers and importers in Canada. On December 31, 1931, the inventories stood at 34,521 sets.

The figures in this bulletin have been compiled from returns covering the first three months of this year which were submitted to the Bureau of Statistics by the following companies:-

## Name

Brunswick Radio of Canada, Ltd. Canadian General Electric Co. Ltd.
Canadian Marconi Co. Ltd.
Canadian Westinghouse Co, Ltd.
Columbia Phonograph Co. Ltd.
Consolidated Industries Ltd.
Fada Radio Ltd.
Grimes Radio Corp. Ltd.
Kennedy of Canada, Ltd., Colin "B.
Kolster Kadio Ltd.
La Salle Radio Ltd.
Mohawk Radio Ltd.
Northem Electric Co. Ltd.
Philco Products Ltd, of Canada
Rogers-Majestic Corp. Ltd.
Silver Marshall of Canada, Ltd.
Sonora Corp. of Canada, Ltd. (Hayes Pralucts Ltd.)
Sparton of Canada, Ltd.
Stromberg-Carlson Tel. Mfg. Co. of Canada, Ltd.
Victor Talking Machine Co。 of Canada, Ltd. Williams Piano Co. Ltd.

## Address

Hanna Avenue, Toronto, Ontario King and Simcoe Sts., Toronto, 2, Ont. 211 St. Sacrament St., Montreal, P.Q. Hamilton, Ontario.
22 Front St. W., Toronto, Ont.
245 Carlaw Avenue, Toronto, 8, Ont.
821. Queen St. E., Toronto, 8, Ont.

102 Breithaupt St., Kitchener, Ont.
20 Trinity St., Toronto, 2, Ont.
207 Queen's Quay, Toronto, Ont.
325 Pitt St., Windsor, Ont.
436 Wellington St.W., Toronto, 2, Ont.
637 Craig St. W., Montreal, P. .
1244 E. Dufferin St., Toronto, Ont.
622 Fleet St., Toronto, Ont.
672 Dupont St., Toronto, Ont.
179 King St. W., Toronto, Ont.
Elm and Pine Sts., London, Ont.
211 Geary Ave., Toronto, 4, Ont.
925 Lenoir St., Montreal, P.Q. Oshawa, Unt.

Table 1 - RADIO SALES IN CANADA, FIRST QUARTERS 1931 and 1932, CALENDAR YEARS 1930 and 1931.

| Period | Prince <br> Edward <br> Island | Nova Scotia | New Brunswick | Quebec | Ontario |
| :---: | :---: | :---: | :---: | :---: | :---: |

FIRST QUARTER, 1931 -

| Number of sets $\ldots \ldots$. | 133 | 1,777 | 701 | 13,624 | 23,272 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Per cent of tota1 $\ldots$. | 0.3 | 3.7 | 1.5 | 28.6 | 48.8 |
| Value of sets $\ldots \ldots .0$ | 10,065 | 140,276 | 62,820 | $1,252,670$ | $1,954,295$ |

FIRST GUARTER, 1932 -

| Number of sets ..... | 197 | 1,499 | 895 | 10,820 | 19,252 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Per cent of total $\ldots$. | .5 | 3.5 | 2.1 | 25.5 | 45.4 |
| Value of sets ..... | 10,178 | 74,662 | 50,251 | 549,087 | 975,235 |

CALENDAR YEAR 1930.-

| Number of sets $\ldots \ldots$. | 638 | 8,630 | 4,372 | 61,512 | 104,155 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Per cent of total $\ldots$. | 0.3 | 3.9 | 2.0 | 27.5 | 46.7 |
| Value of sets $\ldots \ldots$. | 70,200 | 830,044 | 494,893 | $6,520,383$ | $10,281,320$ |

CALINDAR YEAR 1931 -


FIRST QUAFTER, 1931

| Number of sets $\ldots \ldots$. | 2,581 | 798 | 1,309 | 3,458 | 47,653 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Per cent of total $\ldots$. | 5.4 | 1.7 | 2.7 | 7.3 | 100.0 |
| Value of sets $\ldots \ldots \$$ | 268,364 | 73,695 | 131,168 | 274,362 | $4,167,715$ |

FIRST QUAFTEF, 1932 -

| Number of sets ...... | 3,083 | 1,478 | 1,823 | 3,357 | 42,404 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Per cent of total $\ldots$. | 7.3 | 3.5 | 4.3 | 7.9 | 100.0 |
| Value of sets $\ldots \ldots$. | 156,426 | 76,650 | 96,264 | 166,870 | $2,155,623$ |

CALENDAR YEAR 1930 -

Number of sets
11,689
Per cent of total ... 5.2
Value of sets .......\$ 1,213,081


8,493
3,8
937,431

$$
\begin{array}{r}
17,705 \\
7.9
\end{array}
$$

223,228
100.0

22,776,225
CALENDAR YEAR 1931 -

| Number of set, $\ldots \ldots$ | 19,340 | 7,158 | $1.3,849$ | 23,902 | 286,122 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Per cent of total.... | 6.7 | 2.5 | 4.9 | 8.4 | 100.0 |
| Value of sets $\ldots \ldots . \$$ | $1,300,547$ | 431,172 | 867,856 | $1,411,510$ | $18,141,347$ |

TaKLE 2 - PRODECTION AND SALES OF RADIOS IN CANALA, BY CLASSES, FIRST QUAKTERS OE I931 and 1952 , TITH $\ldots$ INYENCORIES ON MARCH 31,1931 and 1932. $\qquad$

| According to list prices, with tubes | January, February and Merch, $1 \quad 9 \quad 3 \quad 1$ |  |  | January, February and March, 1932 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Production | Sales | Inventory March 31. 1931 | Production | Sales | Inventory March 31. 1932 |
| A, C. Receiring sets only - |  |  |  |  |  |  |
| Below \$ $\$ 5,00$.0.0. | 11 | 474 | 546 | 8,532 | 9.750 | 3,536 |
| \$65.00 to \$99.99 | ${ }^{7}, 967$ | 9406 | 2.895 | 12,933 | 13,633 | 9,381 |
| \$100.00 ta \$135.99 | 13.389 | 11,968 | 3,918 | 8,653 | 7,476 | 9.333 |
| \$136.00 tq \$175.99. | 4.179 | 6,773 | 2,205 | 5.812 | 5,104 | 7.365 |
| \$176,00 tq \$130.99.0. | 4.304 | $7 \times 102$ | 3,481 | 2,473 | 2,317 | 1,584 |
| \$200 to \$255.00 | 2,873 | 5,495 | 2,975 | 387 | 940 | 474 |
| Above \$255.00 | 716 | 1,564 | 2,067 | 148 | 208 | 399 |
| Total A.C. Sets | 33,439 | 42,782 | 18,087 | 38.943 | 39,428 | 32.072 |
| Total selling value at works 0000000 \$ | 22423.078 | $3,520,648$ | $\therefore 2$ | 2,048,515 1 | 17, 775 |  |
| A. C Combined Phonograph and Radic - |  |  |  |  |  |  |
| Below \$159.99 ....6............ | 1,165 | 1,185 | 1 | の\% | 92 | 23 |
| \$160.00 to \$199.99 | 350 | 201 | 149 | 1,531 | 813 | 1.,444 |
| \$200.00 to \$255.99 | 15 | 1.30 | 29 | 348 | 311 | 35 |
| Above \$255,99 | 2,120 | 2.382 | 3,005 | 285 | 555 | 65 |
| Sotal Combination sets .. | 3,650 | 3.898 | 3,184 | 2.164 | 1,771 | I, 567 |
| Total selling value at works . . . . . . $\$$ | 587.585 | 591.961 | - | 197,943 | 171.397 | - |
| Battory Operated Recoiving sets - |  |  |  |  |  |  |
| Table modals .0.0.0. | 36 | 93 | 49 | 156 | 182 | 77 |
| Console models | 118 | 539 | 2.145 | 1.083 | 868 | 723 |
| Total Battery set,s .a.o... | 154 | 632 | 2,192 | 1,239 | 1,150 | 800 |
| Total salling value at works $\ldots, \ldots 00 . \$$ | 12,616 | 42.193 | -0.00 | 96,065 | 63,883 | $\bigcirc$ |
| Miscellaneous sets, including motor cars |  |  |  |  |  |  |
| motor boat etc. - |  |  |  |  |  |  |
| Total a 0000000 | 376 | 341 | 35 | 84 | 55 | 113 |
| Total selling value at works ....0.0.\$ | 14.239 | 12,913 | $\cdots 0$ | 4.620 | 2.568 | 00 |
| TOTAL RECEIVING SEIS | 37,619 | 47,653 | 23,498 | 42,430 | 42.404 | 34,552 |
| TOTAL SELJING VALOE AT WORKS $\ldots \ldots \ldots \ldots$ | 3,037,518 | 4.167,715 | $\cdots 2$ | 2,347,143 2, | 155,623 | ○. |

Tabie 3 -. ANALYSIS OF RADIO SALES IN CANADA, BY PROVINCES, JANUARY, FEBRUARY AND MARCH, 1932.

|  |  |  |  |  |  |  |  |  | Mitish Columbia |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| According to list prices, -intin tubes | Prince Edward Island | Nove <br> Scatia | New <br> Bruns- <br> rick | Quebec | Ontario | Manitoba | Saskatcheman | Alberta |  | CANADA |
| A.C. Recelving sets only - | No. | No. | No. | $\mathrm{N}_{\mathrm{O}}$ 。 | iso. | No. | No. | No. | No. | No. |
| Below \$65.00 ......0.0.0 | 30 | 267 | 144 | 2.346 | 5,301 | 440 | 297 | 324 | 601 | 9.750 |
| \$65,00 to \$99.99 ....... | 89 | 525 | 238 | 3,379 | 6,339 | 1,062 | 406 | 490 | 1,105 | 13,633 |
| \$ 100.00 to $\$ 135.99 \ldots$. | 30 | 259 | 199 | 1,943 | 2,982 | 663 | 284 | 325 | 791 | 7, 476 |
| \$136.00 to \$175.99 | 19 | 236 | 130 | 1,589 | 2,044 | 383 | 176 | 179 | 348 | 5,104 |
| \$176.00 to \$199.99 ... | 4 | 72 | 41 | 616 | 1.059 | 148 | 70 | 107 | 200 | 2,317 |
| \$200.00 to \$ $\$ 55.00 \ldots$ | 3 | 28 | 12 | 217 | 406 | 78 | 39 | 79 | 48 | 940 |
| nibove \$255.00 |  | 2 |  | 57 | 133 | 6 | 2 | 2 | 6 | 208 |
| Total A.C. Sets . . . . . ${ }^{\text {d }}$ | 175 | 1.389 | 764 | 10,177 | 18,264 | 2.780 | 1,274 | 1,506 | 3.099 | 39,428 |
| Total solling value at works.0.0.0.0.0........ $\$$ | 8,239 | 65,490 | 39 s 864 | 494,008 | 897.492 | 130,934 | $63_{2} 037 \quad 7$ | 74,899 1 | 43,812 | 917, 77 |

$\frac{\text { A }_{0} C_{0} \text { Combined Phonograph and } \text { Radio }_{\text {a }}}{\text { Bel.ow } \$ 159.99}=$

| Bel.ow \$159.99 |  |  |  | 46 | 41 | $\cdots$ | 2 | $\ldots$ | 3 | 92 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$160.00 to \$799.99 .... | 3 | 52 | 14 | 253 | 218 | 87 | 36 | 43 | 107 | 813 |
| \$200.00 to \$255.99 | 1 | 14 | 4 | 65 | 90 | 73 | 1 ? | 21 | 26 | 311 |
| Above \$255.99 | 10 | 12 | 13 | 150 | 235 | 31 | 17 | 27 | 60 | 555 |
| Total Combipation sets. | 14 | 78 | 31 | 514 | 584 | 191 | 72 | 91 | 196 | , 771 |

Total selling value at


Battery Operated Receiving Sets -

| Table models |  | 4 | 3 | 35 | 100 | 17 | 7 | 9 | 7 | 182 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Console models | 8 | 25 | 95 | 78 | 279 | 91 | 124 | 216 | 52 | 868 |
| Total Battary sets..... |  | 29 | 98 | 113 | 379 | 108 | 131 | 225 | 59 | 19150 |
| Total selling value at works................... \$ | 465 |  | 7,207 | 5,949 | 19.526 | 7,001 | 6,499 | 12,372 | 3,256 | 63,883 |

## Miscellaneous sets. including motor

| Total |  | 3 | 2 | 16 | 25 | 4 | 1 | 1 | 3 | 55 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total salling value at works................... |  | 128 | 86 | 755 | 1,183 | 202 | 43 | 43 | 128 | 2,568 |
| TOTAL RECEIVING SETS......TOTAL SELITNG VALOE ATWORKS................. | 197 | 1,499 | 895 | 10,820 | 19,252 | 3,083 | 1,478 | 1,823 | 3,357 | 42,404 |
|  |  |  |  |  |  |  |  |  |  |  |
|  | ,178 | 74,662 | 50,251 | 549,087 | 975,235 | 156,426 | 76,650 | 96, 264 | 166,870 | 55,623 |

