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## IRWIU AU TELCNJSIG. THOEIVI:GG SEAS

Sales of radio recoiving sets by Canadian producers during February, 1954, totalled 33,82E units valued at $2,555,128$ at list prices. The provincial distribution of sales was as follovs: Ontario, 11,896; Quebec, 6,948; British Columbia, 3,146; Lanitoba, 2,346; Atlantic Prorinces, 3,605; Alberta, 3,740 and Saskatchewan, 2,147.

Sales of television sets totalled 33,029 sets, of mich 21,733 mere table models, 14,720 were consoles and 2,576 were tiree-way cominations. The provincia] distribution of these sales was as follows: Ontario, 18,348; Quebec, 14,696 ; British Columbia, 3,923; Atlantic Provinces, 802 and Prairie Provinces, 260. In dollar value the February sales of television sets totalled $\mathbf{i l 4}, 253,223$.
'L'able 1 - Production of Radio Receiving Sots (excluding television), 1240-1922



Table 3 - Eroducers' Domestic Sales of 'ielevision Sets, 1949-1953


[^0]Table 4 - Producers' Domestic Sales of Television Sets, by lionths, 1953 and 1954

|  | Table <br> models | Consoles | $\begin{aligned} & \begin{array}{l} \text { Three-way } \\ \text { combinations } \end{array} \\ & \text { (Number } \end{aligned}$ | Table models <br> ) | Consoles | Three-way combinations |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| January ........ | 13,324 | 9,224 | 930 | 18,63. | 14,676 | 1,089 |
| February ....... | 15,188 | 9.439 | 1,346 | 21,733 | $11_{1,720}$ | 1,576 |
| Total two months | 28.512 | 18,663 | 2,276 | 40,364 | 29.396 | 2,665 |
| piarch ........ | 14,914 | 11,149 | 565 |  |  |  |
| April .......... | 9,623 | 9,240 | 1,076 |  |  |  |
| Lixy ............ | 11,296 | 7,416 | 519 |  |  |  |
| $J$ une | 6,231 | 4,375 | 189 |  |  |  |
| July ........... | 5,198 | 3,438 | 708 |  |  |  |
| August ......... | 13,710 | 7,962 | 678 |  |  |  |
| September ...... | 25,128 | 15,768 | 1,810 |  |  |  |
| October ........ | 35,043 | 22,181 | 2,053 |  |  |  |
| November | 32,683 | 21,043 | 1,823 |  |  |  |
| December ....... | 28,236 | 20,939 | 2,051 |  |  |  |
| Total ....... | 210,574 | 142,174 | 13,748 |  |  |  |

Table 5 - Producers' Domestic Sales of Radio Receiving Sets, by Honths, 1953 and 1954


|  | Starting inventory | Factory production | Sales | $\begin{aligned} & \text { Closing } \\ & \text { inventory } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
|  | (Number of units) |  |  |  |
| Home sets |  |  |  |  |
| Standard: Under 30 ............... | 45,261 | 14,313 | 6,569 |  |
| \$30-350............... | 31,652 | 11,333 | 6,997 | $35,988$ |
| Over 50 ................. |  |  |  |  |
| Wulti-band: Under \$65 ................ | 4,247 | 2,261 | 1,219 | 5,289 |
| Over 65 ................. | 10,262 | 1,051 | 873 | 10,440 |
| Battery: Standard ................... | $1,486$ | 909 | 24.4 |  |
| Nulti-band ................ | $1,496$ | $612$ | 127 | $1,981$ |
| Clock sets ............................ | 26,244 | 10,561 | 3,584 | 33,221 |
| Total home sets .................... | 121,636 | 41,043 | 19,628 | 143,051 |
| Portables |  |  |  |  |
| Battery-electric ...................... | 9,844 | 2,094 | 1,303 | 10,635 |
| Battery ................................. | 2,957 | 481 | 137 | 3,301 |
| Auto . . . . . ............................... | 33,002 | 8,039 | 8,358 | 32,683 |
| Combinations |  |  |  |  |
| Standard: Table and portable ..... | 5,731 | 234 | 727 | 5,238 |
| Console - Under \$200 .... | 3,203 | 795 | 412 | 3,586 |
| Over ${ }^{\text {d }} 200 \ldots$ | 11,136 | 1,665 |  |  |
| Multi-band: Table and portable ...... | 3 | -•• | 2 | 1 |
| Console - Under \$200.... |  | 1 | 1 |  |
| \%200- $\% 300 \ldots$ | 4,474 | 1,117 | 1,406 | 4,185 |
| Uver $\$ 300 \ldots$ | 2,850 |  | $405$ | 2,617 |
| Total combinations | 27,397 | 3,984 | 4,402 | 26,979 |
| Total all types ........................ | 194,836 | 55,641 | 33,828 | 216,649 |

Note: Inventories: Include factory inventory plus distributors' inventories. Sales: Distributors' sales; i.e., all sales to dealers and users. Price classifications: Suggested list prices (including taxes).

\begin{tabular}{|c|c|c|}
\hline \& factory production \& Sales <br>
\hline \multicolumn{3}{|l|}{Home sets} <br>
\hline Standard: Under \$30 \& 21,783 \& 14,796 <br>
\hline \$30-\$50 \& 19,619 \& 13,095 <br>
\hline Over \$50. \& -87 \& 221 <br>
\hline Multi-band: Under ${ }^{\text {\% }} 65$..................... \& 3,056 \& 1,797 <br>
\hline Over \$65 \& 2,192 \& 1,725 <br>
\hline Battery: Standard \& 1,220 \& 498* <br>
\hline Multi-bend \& 612 \& 237 <br>
\hline Clock sets \& 14.662 \& 7.001 <br>
\hline Total home sets ..... \& 63,231 \& 39,370 <br>
\hline \multicolumn{3}{|l|}{Portables} <br>
\hline Battery - electric ........................... \& 3,220 \& <br>
\hline Battery \& 1,199 \& $$
375
$$ <br>
\hline Auto . ............ \& 17,035 \& 17,640 <br>
\hline \multicolumn{3}{|l|}{Combinations} <br>
\hline \multirow[t]{6}{*}{Standard:

Table and portable
Console - Under $\$ 200$
Over $\$ 200$} \& 1,168 \& 1,551 <br>
\hline \& 1,199 \& 1,153 <br>
\hline \& 4,113 \& 3,256 <br>
\hline \& 4, \& -2 <br>
\hline \& 1,971 \& 3,192 <br>
\hline \& 1,385 \& <br>
\hline Total combinations \& 8,838 \& 10,112 <br>
\hline Total all types ................................. \& 93,523 \& 69,691 <br>
\hline \multicolumn{3}{|l|}{* Revised.} <br>
\hline \multicolumn{3}{|l|}{Table 9 - Production and Sales of Television Receiving Sets Two lionths Ended February, 1954} <br>
\hline \& Factory production \& Sales <br>
\hline \& \& <br>
\hline \multicolumn{3}{|l|}{Table models} <br>
\hline $17^{\prime \prime}$ and under \& 20,937 \& <br>

\hline 18" - 22" \& 21,005 \& $$
17,520
$$ <br>

\hline Over 22" \& ... \& ... <br>
\hline \multicolumn{3}{|l|}{Consoles} <br>
\hline 17" and under .............................. \& 6,617 \& 5,886 <br>

\hline 18" - 22" ............................................ \& 31,246 \& $$
23,195
$$ <br>

\hline Over 22'...................................... \& 954 \& 315 <br>
\hline \multicolumn{3}{|l|}{Ihree-way combinations} <br>
\hline 1711 and under ................................. \& 357 \& 370 <br>
\hline 18' and over .............................. \& 2,900 \& 2,295 <br>
\hline Totals ........................................ \& 24,016 \& 72,425 <br>
\hline
\end{tabular}

[^1]|  | $\begin{aligned} & \text { Atiantic* } \\ & \text { Provinces } \end{aligned}$ | Quebec | Ontario |  |  |  |  | Prairies | British <br> Columbia | CANADA |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Toronto | hamiltoniviagara | Windsor | Cttara and East. Ont. | Other Ontario |  |  | Units | \% |
|  | (ivmber of units) |  |  |  |  |  |  |  |  |  |  |
| 17" and under ...... | 299 | 3,950 | 2,319 | 950 | 679 | 1,160 | 1,710 | 50 | 1,025 | 12,142 | 3,270,165 |
| IE゙ - 22".......... | 172 | 4,134 | 2,214 | 351 | 227 | 589 | 669 | 44 | 1,191 | 9,591 | 3,516,975 |
| Cver 22 ".......... | ... | . | -.. | ... | $\cdots$ | . . | ... | - $\cdot$ | - | $\cdots$ | . |
| Consoles |  |  |  |  |  |  |  |  |  |  |  |
| 1711 and unoier ...... | 163 | 833 | 411 | 14,2 | 126 | 236 | 534 | 12 | 460 | 2,017 | 901,411 |
| $18^{\prime \prime}-22^{11} \ldots . . . .$. | 132 | 5,374 | 2,670 | 734 | 323 | 544 | 096 | 94 | 1,102 | 11,669 | 5,544,270 |
| -ver 22" . .......... | 6 | 79 | 4 | 2 | 3 | 16 | 7 | 6 | 11 | 134 | 68,456 |
| hiee-say corbinations |  |  |  |  |  |  |  |  |  |  |  |
| 17" and under ...... | 1 | 12 | 50 | 12 | 5 | 111 | 9 | 1 | - | 201 | 76,362 |
| 18" and over ....... | 29 | 314 | 544 | 27 | 34 | 141 | 99 | 53 | 134 | 1,375 | 855,584 |
| Sotal ................ | 802 | 14.696 | 8,212 | 2,218 | 1,397 | 2,797 | 3,724 | 260 | 3,923 | 38,029 | 14,253,223 |
| Total February, 1953 |  | 7,524 | 9,499 | 3,574 | 1,750 | 1,187 | 1,142 | 3 | 1,288 | 25,073 | 10,994, 041 |
| *- !aritine Provinces and Wemfoundand. |  |  |  |  |  |  |  |  |  |  |  |
| Table 11 - Sales of Radio Receiving Sets, by Areas, February, 1954 (Tith Comparable Totals for February, 1953) |  |  |  |  |  |  |  |  |  |  |  |
|  | Atiantic ${ }^{\text {* }}$ <br> Frovinces | Quebec | Ontari | Uenitoba S |  | Saskatchewan | alberta | British Colurioia |  | CAAAD |  |
| (ifumier of units) |  |  |  |  |  |  |  |  |  |  |  |
| liowe sets ............. | 3,075 | 5,725 |  |  |  | 1,490 | 2,324 |  | 36 | 19,628 | 857,893 |
| Portables ............ | 115 | 179 |  | 6 |  | 86 | 166 |  | 19 | 1,440 | 142,980 |
| Auto ................. | 71 | 378 |  |  |  | 113 | 502 |  | 28 | 8,358 | 454,094 |
| C'ominaivions ......... | 34.4 | 666 |  | 5 | 5 | 458 | 748 |  | 63 | 4,402 | 1,099,261 |
| Total all types ...... | 3,605 | 0,948 | II, |  |  | 2,147 | 3,740 |  | 46 | 33,828 | 2,555,128 |
| Total Februar, 1953 | 3,212 | 8,535 | 25, |  |  | 2,071 | 3,371 |  | 81 | 47,696 | 1.,579,256 |

[^2]

*     - Laritime Provinces and Newioundland.

Table 13 - Sales of Television Feceiving Sets, By Areas, Two Months Ended February, 1954 (7ith Comparable Totals for 1953)


| Month | Television sets |  | Radio receiving sets |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Mumber | \$ | Number | \$ |
| January . . . . . . . . . . . | 1,235 | 145,683 | 596 | 87,990 |
| February .............. | 1,937 | 221,102 | 416 | 42,174 |
| Total two months ..... | 3,172 | 366,785 | 1,012 | 130,164 |

Table 15 - Exports of Radio Receiving Sets, February, 1954


[^3]

## but what about the rest <br> of <br> the <br> world?

what do you know about your competitors abroad? . . . possible new sources of supply? ... the overseas markets where there are chances for you to sell?
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Address $\qquad$

## toreien srade


[^0]:    Prepared in the lletal and Chemical Products Section, industry and lierchandising Division. 6512-516:5-5-54

[^1]:    Note: Sales - Distributors' sales, i.e., all sales to dealers and users. Price classifications: Suggested list prices (including taxes).

[^2]:    - Liaritime Provinces and Verfoundand.

    Note: Price classifications - Sufgested list prices (including taxes).

[^3]:    * Revised.

