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MANUFACTURERS OF SMALL ELECTRICAL APPLIANCES

1962

ANNUAL CENSUS
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SYMBOLS

The following standard symbols are used in Dominion Bureau of Statistics publications:

- .. figures not available.
- ... figures not appropriate or not applicable.
- nil or zero.
- -- amount too small to be expressed.
- p preliminary figures.
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MANUFACTURERS OF SMALL ELECTRICAL APPLIANCES

1962

Data presented in this report under the heading of Manufacturers of Small Electrical Appliances reflect implementation of the revised Standard Industrial Classification (S.I.C.) and the New Establishment Concept which are being used by the Dominion Bureau of Statistics in its compilation of industry statistics—see items "Standard Industrial Classification" and "Establishment" in the Explanatory Notes section of this report. For statistical purposes the industry titled Manufacturers of Small Electrical Appliances in the revised Standard Industrial Classification covers the operations of establishments primarily engaged in manufacturing small electrical appliances such as vacuum cleaners, fans, toasters, irons and water heaters. Establishments primarily engaged in manufacturing household refrigerators and farm and home freezers; domestic cooking and heating stoves; domestic laundry equipment; and sewing machines are classified in Industry No. 332—Manufacturers of Major Appliances (Electric and Non-electric).

The introduction of the final stage of the establishment concept in the Annual Census of Manufactures has resulted in certain changes and necessitated some adjustments to the statistics. Refer to the Explanatory Notes section of this report for a more detailed explanation. For the most part the changes in the manufacturing activity of the industry under review resulting from the implementation of the final stage of the establishment concept were of a relatively minor nature as evidenced in the comparative series of statistics shown in Tables 1 and 1 A.

TABLE 1. Principal Statistics - Manufacturing Activity, 1957 - 61
Basis: Revised Standard Industrial Classification and New Establishment Consequence

				Em	oloyees					Value of	
Year	Estab- lish-		tion and workers*		ative and	То	tal ⁴	Cost of fuel and elec-	Cost of materials and supplies	shipments of goods of own	Value added
	ments	Number	Wages	Number	Salaries	Number	Salaries and wages	tricity4	used4	manu- facture ⁴	
	No.		\$'000		\$'000			1	\$'000		-
1957 1958 1959 1960 1961	65 57 65 64 58	2,964 2,925 3,401 2,822 2,749	9,348 9,734 11,580 10,026 9,777	951 918 1,079 944 978	4,488 4,608 5,248 4,931 5,121	3, 915 3, 843 4, 480 3, 766 3, 727	13,837 14,342 16,828 14,957 14,897	465 493 589 548 543	29,186 27,942 34,837 28,985 31,201	58,508 60,676 68,556 61,626 64,864	32, 109 34, 047 31, 103 33, 275

See footnotes following Table 3 A.

TABLE 1 A. Principal Statistics — Manufacturing Activity and Total Activity, 1961 and 1962

Basis: Revised Standard Industrial Classification and New Establishment Concept²

				Manu	ıfacturing	activity				Т	otal activ	rity	
Year and	Estab- lish-		duction a		Cost of	Cost of materials	Value of shipments of goods	Value		owners artners		tal yees'	Total
province	ments	Number	Man- hours paid	Wages	elec- tricity ⁸	and supplies used ⁴	of own manu- facture	added4	Number	With- drawals	Number	Salaries and wages	value added ^s
	No.		,000			\$'000				\$'000		\$,00	00
1961													
Quebec	7 45	405 2, 268	787 4,556	1,413 8,010	68 417	2,883 27,755	7,344 56,984	4,379 28,746	10	10	583 3, 299	2,261 13,457	4, 253 29, 433
ManitobaBritish Columbia	3	} 82	163	367	59	938	2,053	1,039	3	11	121	559	1, 056
Totals	59	2,755	5,506	9,790	545	31,577	66, 382	34, 165	6	18	4,003	16, 277	34, 74
1962													
Quebec	7 44	368 2,579	810 5, 292	1,405 9,150	72 427	2,998 34,436	7,886 66,856	4,758	10	10	462 3,692	1,805 14,965	4, 69° 35, 31°
ManitobaBritish Columbia	2	} 60	131	302	40	972	1,748	596	3	11	89	480	676
Totals	57	3,007	6, 233	10,857	539	38, 406	76,490	40,022	5	17	4, 243	17,250	40, 684

See Table 2 and footnotes following Table 3 A.

TABLE 1 B. Principal Statistics classified by Size Groups based on Shipments of Goods of Own Manufacture, 1961 and 1962

Basis: Revised Standard Industrial Classification and New Establishment Concept²

				Manı	ıfacturing	activity				T	otal activ	rity	
Size group	Estab-		duction s ted work		Cost of	Cost of materials	Value of shipments	V7-1		owners rtners	To emplo	tal oyees ⁷	Total
	ments	Number	Man- hours paid	Wages	fuel and elec- tricity'	and supplies used	of goods of own manu- facture ⁴	Value added	Number	With- drawals	Number	Salaries and wages	value added ⁶
	No.		'000			\$'000				\$'000		\$'00	00
1961													
Under \$10,000 \$ 10,000 to \$ 24,999 25,000 " 49,999 100,000 " 199,999 200,000 " 499,999 500,000 " 499,999 1,000,000 " 4,999,999 1,000,000 " 4,999,999 Head offices, sales offices and auxiliary units	3 6 4 3 9 14 13 3	1 6 14 23 46 144 499 1,181 841	1 7 29 30 69 224 931 2,483 1,732	1 9 47 48 111 335 1,321 4,427 3,491	1 4 3 10 28 119 205 174	4 40 93 128 276 1,551 5,757 12,529 11,198	16 77 230 289 522 3, 266 10, 318 26, 331 25, 333	6 35 134 161 265 1,612 4,459 13,734 13,760	3 1 2	9555	1 14 21 35 59 199 687 1,700 1,287	1 29 72 94 169 653 2,382 6,808 6,069	45 134 177 428 1,624 4,449 14,206 13,675
Totals	59	2,755	5,506	9,790	545	31,577	66,382	34, 165	6	18	4,003	16, 277	34,74

See footnotes following Table 3 A.

TABLE 1B. Principal Statistics classified by Size Groups based on Shipments of Goods of Own Manufacture,

1961 and 1962 - Concluded

				Manu	facturing	activity				Т	otal activ	ity	
Size group	Estab- lish-		duction a		Cost of	Cost of materials	Value of shipments of goods	Value		owners artners	To empio		Total
	ments	Number	Man- hours paid	Wages	elec- tricity ⁵	and supplies used ⁴	of own manu- facture*	added*	Number	With- drawals	Number	Salaries and wages	value added*
	No.		'000			\$'000				\$'000		\$100	0
1962													
Under \$10,000\$ 10,000 to \$ 24,999	} 4	2	3	4	1	18	41	23	3	10	2	4	22
25,000 ' 49,999 50,000 ' 99,999	6	13 23	26 46	42 62	4 7	112 155	240 356	124 194	_2	8 -	20 37	66 125	138 203
100,000 '' 199,999 200,000 '' 499,999	} 10	149	306	344	30	1,727	3, 165	1,430	-	-	202	594	1,426
500,000 " 999,999 1,000,000 " 4,999,999 5,000,000 and over	10 17 4	307 1,397 1,116	637 2,924 2,292	980 4,651 4,774	81 200 216	3,222 16,256 14,916	6,652 33,080 32,955	3, 241 14, 780 20, 230	=	=	423 1,921 1,638	1,642 7,002 7,817	3,300 15,461 20,134
Head offices, sales offices and auxiliary units			***										
Totals	57	3,007	6, 233	10,857	539	38, 406	76, 490	40, 022	5	17	4, 243	17, 250	40,684

See footnotes following Table 3 A.

TABLE 1 C. Principal Statistics classified by Size Groups based on Manufacturing Value Added, 1961 and 1962

Basis: Revised Standard Industrial Classification and New Establishment Concept²

				Manu	ifacturing	activity				T	otal activ	ity	
Style group	Estab- lish-		duction a		Cost of	Cost of materials	Value of shipments	Value		owners urtners	To	tal oyees'	Total
	ments	Number	Man- hours paid	Wages	fuel and elec- tricity ⁵	and supplies used	of goods of own manu- facture	added*	Number	With- drawals	Number	Salaries and wages	value added*
	No.		'000			\$'000				\$1000		\$100	10
1961													
Under \$10,000	5	2	1	2	1	21	47	19	3	9	7	18	30
\$ 10,000 to \$ 24,999	7	15	27	40	3	124	238	113	3	10	24	73	12
25,000 ' 49,999	4	22	32	51	4	90	237	146	_	_	31	78	147
50,000 ' 99,999	4	35	55	68	13	382	641	255	_	_	48	143	26:
100,000 '' 199,999	7	142	199	299	26	1,649	2,740	1,018	_	_	170	465	1, 17
200,000 '' 499,999	17	634	1, 197	1,736	139	6,638	12,300	5,442	_	_	859	3,037	5,51
500,000 " 999,999	8	449	961	1,393	84	5,310	11, 284	5,691	_	-	669	2, 151	5, 920
1,000,000 ' 4,999,999 5,000,000 and over	} 7	1,456	3,035	6, 179	275	17,362	38,893	21,483	-	_	2,195	10, 311	21, 56
Head offices, sales offices and auxiliary units						• • •		***					
Totals	59	2, 755	5,506	9,790	545	31, 577	66, 382	34, 165	6	18	4, 003	16, 277	34, 74
1962													
Under \$10,000	4	2	3	4	1	18	41	23	3	9	2	4	2
10,000 to \$ 24,999	6	13	26	42	4	112	240	124	2	8	20	66	13
25,000 ' 49,999	7	35	70	91	12	329	582	242	-	_	51	162	25
50,000 " 99,999 100,000 " 199,999	} 8	130	282	392	41	2, 113	3,300	1,032	-	_	175	598	1, 11
200,000 ' 499,999	15	521	1,054	1.597	105	6, 194	11, 169	4.868	_	_	719	2, 626	4,81
500,000 " 999,999	9	604	1, 269	1,698	66	9,677	15, 821	6,451	_	_	884	2, 849	7, 11
1,000,000 " 4,999,999	1	001	2,200	2,000		0,011	10,021	0, 101			004	a, 045	7, 14
5,000,000 and over	8	1,702	3,529	7, 033	311	19, 963	45, 336	27, 283	_	-	2, 392	10, 946	27, 22
load offices, sales offices and auxiliary units									***	***	400		
Totals	57	3,007	6, 233	10, 857	539	38, 406	76, 490	40.022	5	17	4, 243	17, 250	40,68

See footnotes following Table 3 A.

TABLE 1D. Principal Statistics classified by Size Groups based on Total Value Added, 1961 and 1962

Basis: Revised Standard Industrial Classification and New Establishment Concept²

				Manı	facturing	activity				7	Cotal acti	vity	
Size group	Estab- lish- ments		duction ted work		Cost of	Cost of materials	Value of shipments of goods	Value	Working and pa			otai oyees'	Total
	ments	Number	Man- hours paid	Wages	elec- tricitys	and supplies used	of own manu- facture ⁴	added*	Number	With- drawals	Number	Salaries and wages	value added
	No.		'000			\$'000				\$'000		\$'(000
1961						1							
nder \$10,000 10,000 to \$ 24,999 25,000 '' 49,999 50,000 '' 99,999 100,000 '' 199,999 200,000 '' 499,999 500,000 '' 999,999	4 7 5 4 6 17 8	2 13 24 35 119 582 518	1 23 36 55 167 1,087 1,091	2 34 57 88 249 1,586 1,580	3 4 13 23 129 95	11 96 128 382 1,551 6,202 5,469	27 201 295 641 2, 546 11, 368 10, 893	9 103 165 255 896 5,088 5,276	3 3	9 10 - - - -	4 23 35 48 142 793 689	7 65 97 143 392 2, 802 2, 313	15 108 178 263 896 5, 250 5, 378
1,000,000 4,999,999ead offices, sales offices and auxiliary units	} 8	1,462	3, 046	6, 192	277	17,737	40,410	22, 373	-	-	2, 269	10, 458	22,658
Totals	59	2, 755	5, 506	9, 790	545	31, 577	66, 382	34, 165	6	18	4,003	16, 277	34, 740
1962													
nder \$10,000	4 5	10	3 20	4 34	1 3	18 92	41 201	23 106	3 2	9	13	4 45	10
25,000 ' 49,999 50,000 '' 99,999	} 10	68	142	167	18	835	1,030	436	-	_	98	292	45
100,000 '' 199,999	5 16 8	79 542 587	166 1, 105 1, 236	206 1,713 1,653	15 125 63	1,604 6,472 8,596	2, 340 11, 721 13, 817	704 5,020 5,549		=	105 749 799	321 2, 794 2, 540	705 5, 05 5, 840
1,000,000 4,999,999 5.000,000 and over ead offices, sales offices and auxiliary units	} 9	1, 719	3, 563	7,079	314	21.044	47, 340	28, 185	-	_	2, 477	11, 265	28, 49
Totals	57	3, 007	6, 233	10,857	539	38, 406	76, 490	40, 022	5	17	4. 243	17, 250	40, 68

See footnotes following Table 3 A.

TABLE 1E. Principal Statistics classified by Size Groups based on Total Employed. 11 1961 and 1962

Basis: Revised Standard Industrial Classification and New Establishment Concept²

				Man	ufacturing	activity				7	Total activ	vity	
Size group	Estab- lish-		duction ted work		Cost of	Cost of materials	Value of shipments	22-1		owners irtners		otal oyees'	Total
	ments	Number	Man- hours paid	Wages	fuel and elec- tricity ⁵	and supplies used	of goods of own manu- facture	Value added	Number	With- drawals	Number	Salaries and wages	value added*
New York	No.		'000			\$'000				\$'000		\$'0	00
1961													
Jnder 5 employees	12 8 16 14 4	16 46 329 708 468	31 82 558 1,374 974	50 113 835 1,980 1,740	13 91 133 75	150 713 4,026 8,284 3,288	309 1,308 7,979 15,665 7,025	149 518 3,865 6,883 4,149	5 1 - -	14 5 -	30 66 484 992 591	98 192 1,742 3,153 2,440	172 522 4, 025 7, 140 4, 225
200-499 " 500 employees and over	} 5	1,188	2, 487	5, 071	228	15, 115	34, 097	18,602	-	-	1,840	8, 651	18, 661
Totals	59	2, 755	5, 506	9, 790	545	31, 577	66, 382	34, 165	6	18	4, 003	16, 277	34, 74
1962													
Under 5 employees	12 6 16 12 6	19 37 281 595 781	37 74 595 1, 206 1, 607	60 90 786 1,952 2,382	7 9 77 109 88	185 510 4, 735 8, 241 8, 258	405 805 8,594 14,458 14,374	213 281 3, 793 6, 173 6, 046	5 -	17 - - -	27 55 431 865 1,001	102 160 1,571 3,248 3,386	221 295 3, 846 6, 507 6, 447
200-499 600 employees and over Head offices, sales offices and auxiliary units	} 5	1, 294	2, 716	5,586	249	18, 478	37, 855	23, 516		-	1, 864	8,784	23, 361
Totals	57	3, 007	6, 233	10, 857	539	38, 406	76, 490	40, 022	5	17	4, 243	17, 250	40, 684

See footnotes following Table 3 A.

TABLE 1 F. Principal Statistics classified by Type of Organization, 1961 and 1962

Basis: Revised Standard Industrial Classification and New Establishment Concept²

				Man	ufacturing	activity				Т	otal activ	rity	
Type of organization	Estab- lish- ments		duction		Cost of	Cost of materials	Value of shipments of goods	Value	Working and pa	owners rtners		tal oyees ⁷	Total
	mento	Number	Man- hours paid	Wages	elec- tricity ⁵	supplies used	of own manu- facture ⁴	added4	Number	With- drawals	Number	Salaries and wages	value added*
	No.		'000			\$'000				\$'000		\$10	000
1961													
Individual ownerships	6	9	14	20	1	55	115	55	6	18	11	22	57
Partnerships	-	_	_	-	_	_	_	_	_	_	_	_	_
Incorporated companies	53	2,746	5,492	9,770	544	31,522	66,266	34,110	_	_	3,992	16,255	34,689
Cooperatives	-	-	_	-	_	_	_	_	_	_	_	- 1	-
Head offices, sales offices and auxiliary units							* * 4			* 6 4			
Totals	59	2, 755	5,506	9, 790	545	31,577	66,382	34, 165	6	18	4,003	16,277	34,746
1962													
Individual ownerships	5	4	6	14	1	53	115	60	5	17	4	14	62
Partnerships	-	-	_	_	_	_	_	_			_	_	_
incorporated companies	52	3,003	6,225	10, 843	538	38, 353	76,375	39,961	-	_	4,239	17,237	40,622
Cooperatives	-	_	_	-	_	-	_	-	-	_	_	_	_
lead offices, sales offices and auxiliary units													
Totals	57	3,007	6,233	10,857	539	38,406	76,490	40.022	5	17	4,243	17,250	40, 684

See footnotes following Table 3 A.

TABLE 2. Industry Outputs, Inputs and Value Added, 1961 and 1962 Basis: Revised Standard Industrial Classification and New Establishment Concept²

Item	1961		1962	
		\$'000		
Manufacturing activity:				
Value of shipments - Goods of own manufacture		66,382		76,490
Add: Closing inventory - Goods in process	3,602		4,775	
Finished goods	5,517	9,119	6,742	11,517
Deduct: Opening inventory - Goods in process	3,186		3,831	
Finished goods	6,028	(9,214)	5,409	(9,040)
Gross output - Manufacturing activity		66,287		78,967
Deduct: Cost of materials and supplies used in manufacturing activity	31,577		38,406	
Cost of fuel and electricity used	545	(32,122)	539	(38,945)
Value added - Manufacturing activity		34,165		40,022
Non-manufacturing activities:				
Value of shipments - Goods not of own manufacture				4,697
Add: All other revenue			408	
Closing inventory - Goods purchased for resale	63 7		952	1,360
Deduct: Purchases of goods for resale as such			4,310	
Opening inventory - Goods not of own manufacture	464		636	
Cost of all other materials and supplies used		()	449	(5,395
Value added - Non-manufacturing activities		581		662
Total value added	34.74	6	40, 68	

See footnote following Table 3 A.

TABLE 3. Employment and Payroll, 1961 and 1962

Basis: Revised Standard Industrial Classification and New Establishment Concept²

					Emplo	yees						Salar	ies and w	ages	
Year and		Producti related			tra	unis- tive	8	les,		otal	Product		Admin- istra-	Sales,	Total
province	Manufa	cturing4	Otl	her°	and o	ffice ^{6,9}	distri	oution9	empro	yees .	retated	MOINCIS	tive and	and distri- bution	salaries and wages
	Male	Female	Male	Female	Male	Female	Male	Female	Male	Female	Manufac- turing	Other	office	Duvign	Wages
					nun	aber						,	\$'000		
1961															
Quebec Ontario	292 1,306	113 962				4 4			373 2,016	210 1, 283	1,413 8,010		0 h		2, 261 13, 457
Manitoba	} 82					. ,			112	9	367			• •	559
Totals	1,680	1,075					v *	* *	2, 501	1,502	9, 790		6 0		16, 277
1962															
Quebec	279 1,417	89 1, 162	5 19	_	45 470	26 324	18 255	45	347 2, 161	115 1,531	1, 405 9, 150	36 49	265 4, 162	100 1,603	1, 805 14, 965
Manitoba British Columbia	} 60	-	_	-	11	8	12	-	83	6	302	_	115	63	480
Totals	1, 756	1, 251	24	_	526	356	285	45	2,591	1,652	10, 857	85	4, 542	1, 766	17, 250

See footnotes following Table 3 A.

TABLE 3 A. Production and Related Workers,4 - Manufacturing Activity, by Months, 1962

Basis: Revised Standard Industrial Classification and New Establishment Concept²

Month	Establishme month!	ents reporting y detail
ATA CARRIA	Male	Female
	nu	mber
anuary	1,708	1,086
Pebruary	1,734	1, 104
(arch	1,723	1, 106
April	1,696	1, 143
lay	1,686	1,159
une	1,716	1, 159
uly	1,731	1, 177
August	1.760	1,253
eptember	1,790	1,435
October	1, 853	1,502
lovember	1,863	1,480
December	1,810	1,370
contbly averages	1,756	1,251

See Table 2 and Explanatory Notes concerning manufacturing and non-manufacturing activities.

 See Explanatory Notes.
 This category, in this table only, includes working owners and partners. Since administrative and office employees are engaged in a variety of activities they have been excluded from manufacturing activity beginning with the revised 1961 series shown in the following tables. They are included here for purposes of comparison with the tabulations of previous years.

Conceptually identical to previous years. See Explanatory Notes.

Cannot be reported separately for manufacturing and non-manufacturing activities but related substantially to manufacturing activity. Identical concept

to previous years.

6 Working owners and partners were included with administrative and office employees in the "Manufacturing series" published in former years. See Ex-

*Working owners and partners were included with administrative and office employees in the "Manufacturing series" published in former years. See Explanatory Notes.

*Includes production and related workers, administrative and office employees, sales distribution and other employees. See Explanatory Notes for the treatment of head office employees and those employed in auxiliary units.

*Value of total shipments and other operational revenue less total cost of materials, supplies, fuels used and purchases of products and materials for resale in the same condition; all adjusted for inventory changes where required. See Table 2 and Explanatory Notes.

*Sales and distribution workers and production workers (non-manufacturing) are included for the first time as a result of the full implementation of the new definition of the establishment. The figures for production workers (non-manufacturing), administrative and office employees and sales and distribution workers are not yet available for 1961 but form part of total employees. Sales and distribution workers may include some employees that are reported as part of a manufacturing establishment but are not working at the establishment's location. Head offices, sales offices, etc., which report separately are included in the figures for Confidential data.

Description

**Descriptio

Confidential data

11 Includes paid employees and working owners hut excludes unpaid family workers.

Note: Figures may not add due to rounding.

TABLE 4. Materials and Supplies Used in Manufacturing Activity, 1962

Basis: Revised Standard Industrial Classification and New Establishment Concept¹

Description		Quantity	Cost
			\$1000
Materials used:			
Aluminum: Castings	. lb.	2,131,402	999
Wire rods	44	4,433	3
Sheet and strip		643,729	294 398
Frass and bronze:			
Castings	1b.	80,093	90
Wire rods		27, 925 493, 222	12 256
Sheet and strip			157
Carbon brushes			81
Copper:			
Wire rods	lb.	58,458	31
Sheets and strip	. 11	212,900 295,037	116 213
Tubing and pipe Wire, enamelled	44	536,079	3 85
Wire, other insulated	o 9	¢ A A	367 234
			37
Cotton and linen, all forms, i.s., sheets, tapes, etc.		***	
Insulating varnishes, japans, snamels and lacquers		B 0 0	16
Insulators, porcelain and glass, 600 volts and over	N 4		5
Iron and steel (except alloy):			
Castings (rough and semi-finished received from foundry):			
Iron, gray and malleable		243 274	101
Steel			
Steel bars and rods	194	1,718	295
Steel sheets and strip: Plain	44	6,039	1,136
Galvanized		1,492	311
Steel wire	**	54	14
Other (except alloy)		, , ,	416
Alloy steel, in all forms: Stainless			313
Silicon sheets and strips	ton	560	269
Other alloy, including tool steel, all forms	101	* * *	753
Lead	1b.	2,500	1
Mica (unfabricated forms only)	41	120,000	108
Motors, electric:			
Under 1 hp.	No.	257,213	585
1 hp. and over A.C. or D.C.	011	6,200	64
Paints, stains, lacquers, etc. (for finishing only)			192
Resins synthetic (moulding powders, sheets, etc.):			
Vinyl type (PVC, etc.)			23 74
Polyethylene type (polythene, etc.) Other (bakelite, etc.)	***	* * * ,	219
Resistance wire, ribbon and strip		86,083	483
Sulphuric acid, 100%		40,076	2
		40,010	
All other materials and components used ²		4 9 6	26,554
Containers and other packaging materials and supplies used			1,362
Operating, maintenance and repair supplies used (excluding fuel)		0 + P coo 4 4 7 7 7 7 7 7 4 7 4 5 5 5 7 7 7 7 7 7	1,044
Amount paid out to others for work done on materials owned by sstablishments		************************	324
Total			38,406

¹ See Explanatory Notes.

² No detailed information on materials used was collected from small establishments, the estimated costs for which are included here. In 1962 these satimated costs were \$1,284,000.

TABLE 5. Fuel and Electricity Used¹ in Manufacturing Activity,² 1962

Basis: Revised Standard Industrial Classification and New Establishment Concept³

Description		Quantity	Cost
			\$'000
Large establishments which reported commodity detail:			
Bituminous coal:			
(a) From Canadian mines	A	_	_
(b) Imported	ton	2,003	26
Sub-bituminous coal (from Alberta mines only)		-	_
Anthracite coal Lignite coal		-	_
Coke			
Gasoline (including gasoline used in cars and trucks)	Imp. gal.	62, 751	25
Wood		1, 040, 949	107
Gas:			
(a) Liquefied petroleum gases (b) Other manufactured gas	Imp. gal.	352	40 49
(b) Other manufactured gas		_	_
(c) Natural gas	M cu. ft.	92, 041	83
Other fuel		***	8
Electricity purchased	kwh.	28, 833, 180	253
Steam purchased		* * *	4
Estimate for small establishments for which no data were collected:			
Fuel and electricity			33
All establishments:			
Total fuel and electricity used			539

TABLE 6. Shipments of Goods of Own Manufacture, 1962 Basis: Revised Standard Industrial Classification and New Establishment Concept

Description	Quantity	Value
	No.	\$'000
Products:		
Air space heaters, electric:		
Fan forced type, portable Other type	97, 103 57, 414	1, 130 1, 616
Bed coverings, electric (blankets, sheets, etc.)	147,993	1,358
Coffee makers, electric:		
Domestic, automatic Domestic, non-automatic	108, 130 42, 613	1, 440 142
Fans, electric (except industrial type):		
Wall bracket, table, counter and desk Exhaust and ventilating Other fans (except industrial)	54,095 22,718	403 431 709
Flat irons, electric:		
Domestic, steam Dry, automatic Other irons, electric	418,712 51,639	4, 140 322 47
Floor polishers, electric (household type)	169, 100	4, 766
Frying pans, electric, domestic	229, 537	2, 477
Heating pads (including footwarmers)	152, 467	447
Kettles, electric, domestic	356,657	2, 206
Electric cooking stoves or ranges over 35 amps. etc.	4,089	364
Electric cooking plates or grills including stoves for glass coffee makers	117, 219	558
Other stoves and ranges		799
Toasters, electric:		
Domestic, sandwich Domestic, automatic Domestic, non-automatic	42,502 293,742 51,838	181 3,030 91

See footnote at end of table.

Does not include fuel and electricity produced for own use.

Includes only fuel and electricity purchased. Conceptually identical to previous years in that it also includes relatively small amounts used in non-manufacturing activities since these cannot be reported separately.

See Explanatory Notes.

TABLE 6. Shipments of Goods of Own Manufacture, 1962 - Concluded

Description	Quantity	Value
	No.	\$'000
Products - Concluded:		
Vacuum cleaners:		
Electric, domestic, upright floor models Electric, domestic cylinder, or other straight suction type Electric, domestic, hand models and attachments for all types	33, 048 149, 873 2, 204	1,603 8,152 305
Waffle irons, electric, domestic	50, 512	452
Water tank heaters, domestic, all types	350,846	6, 288
Other appliances, parts and attachments	• • •	15,960
Heating elements:		
For electric stoves, etc. For other electrical appliances	• • •	4,923 641
All other products		11,698
Amount received in payment for work done on materials and products owned by others	***************************************	132
Less adjustment for value of sales taxes, excise duties and outward transportation charges which could not be dividual commodity items described above	e deducted from in-	(323)
Net adjustment for establishments receiving progress payments ²	010410201020 0044 1070 0000000000000000000000000000	-
Total adjusted value of shipments and work done		76, 490

¹ See Explanatory Notes. ² See footnote 1, Table 7.

TABLE 7. Industry Inventories, 19621 Basis: Revised Standard Industrial Classification and New Establishment Concept²

		Manufa	Non- manufacturing			
Province	Raw materials and supplies	Goods in process	Finished goods of own manufacture	Total manufacturing	Products or materials purchased for resale	Total inventories
			book val	ue \$'000		
Opening:3						
Quebec	816	185	381	1, 382	-	1,382
Ontario	6, 168	3,332	4,925	14,426	634	15,060
Manitoba British Columbia	204	114	102	420	2	422
Totals ⁴	7, 188	3, 631	5, 409	16,228	636	16, 864
Closing:						
Quebec	877	203	305	1, 385	-	1, 385
Ontario	7, 691	4, 536	6, 396	18, 623	902	19, 524
Manitoba	} 145	35	41	222	51	273
Totals ⁴	8,713	4, 775	6, 742	20, 230	952	21, 182

¹ Values represent book values of inventories owned in Canada. Inventories held for which progress payments have been received are not included. Where progress payment accounts are maintained the change in these accounts is treated as a net adjustment to shipments.
² See Explanatory Notes.
³ The opening inventories may differ from the closing inventories for the previous survey year because of changes in classification, the receipt of revised data, the inclusion of new establishments and the removal of establishments which did not operate during the survey year.
⁴ Figures may not add due to rounding.

TABLE 8. Shipments of Goods of Own Manufacture - All Industries¹
A. Electric Vacuum Cleaners and Parts, 1953 - 62

Year	Floor n	nodels	Cylinder	Cylinder models		Hand models ²		Attachments and parts		Total	
1 641	Number	Value	Number	Value	Number	Value	Number	Value	Number	Value	
		\$'000		\$'000		\$'000		8'000		\$'000	
1953	37, 126	2, 239	70, 833	4,334	7, 705	136		1,211	_	7, 922	
1954	22, 801	1,523	88, 381	4,752	5, 435	119	-	967		7, 363	
1955	19,795	1,341	125.711	6, 832	-	_		1,008	_	9, 181	
1956	20, 727	1, 541	145, 621	8, 105	-	_	_	529	_	10, 347	
1957	22,516	1,681	126, 252	7,052		_		372	_	9, 105	
1958	25,310	1, 741	132, 201	8, 048				251	4.0	10,041	
1959	32, 616	1, 930	130, 989	8, 087				220		10, 238	
1960	32,508	1, 576	132, 780	7, 651		* 4		351	6 0	9, 579	
1961	34, 314	1.695	129, 761	7, 265				245		9, 206	
1962	34, 548	1,678	159, 190	8, 441				335	4 4	10, 454	

B. Flat Irons, 1953 - 62

	Stea	Steam		atlc	Non-auto	omatic	Total ²		
Aest	Number	Value	Number	Value	Number	Value	Number	Value	
		\$'000		\$'000		\$'000		\$'000	
1953	160, 478	1,666	252, 306	2,350	69,444	217	482,228	4, 233	
1954	234, 624	2, 509	207, 620	1, 410	54,724	168	496, 968	4, 088	
1955	330.791	3,347	202, 299	1, 250	65, 351	180	598, 411	4,777	
1956	424,084	4, 332	141,086	853	46, 681	161	611, 851	5, 340	
1957	356,714	3, 865	134, 789	828	33, 346	115	524, 849	4, 810	
1958	323, 823	3,399	96,000	571	30, 314	102	450, 137	4, 037	
1959	328, 150	3,438	90, 493	590	18, 770	57	437, 413	4, 06	
1960	299,211	3,071	84, 472	569	12,610	26	396, 293	3,666	
1961	297, 958	2, 939	62, 448	391	11,542	28	371,948	3, 360	
1962	432,910	4, 268	51,639	322	12,523	47	497, 072	4, 637	

C. Electric Toasters, 1953-62

Year	Dome autom		Dome non-aut		Dome: sandw		Oth	er ^s	Tot	al
1601	Number	Value	Number	Value	Number	Value	Number	Value	Number	Value
		\$'000		\$1000		\$'000		\$'000		\$'000
1953	134, 146	1, 903	114, 775	328	54,477	274	2, 646	16	306, 044	2,522
1954	159, 878	2, 259	110,455	301	38, 623	183	275	12	309, 231	2,756
1955	191,558	2,602	110, 280	284	40, 111	176	199	13	342, 148	3,077
1956	230, 387	3,099	94, 088	224	49,712	214	274	15	374, 461	3, 554
1957	193, 411	2, 567	71,983	149	58,830	233	107	3	324, 331	2,953
1958	202, 087	2,579	64, 151	134	45,317	194	90	1	311, 645	2, 909
1959	201, 845	2, 690	56,796	117	43, 531	194	5		302, 177	3,003
1960	184, 647	2, 338	52, 831	107	41,089	173		* *	278, 567	2,619
1961	188, 923	2, 142	53,851	108	40,757	171			283, 531	2, 422
1962	293, 742	3,030	51, 838	91	42, 502	181			388, 082	3,302

See footnotes at end of table.

TABLE 8. Shipments of Goods of Own Manufacture - All Industries 1 - Concluded D. Domestic Water-tank Heaters, 1961 and 1962

	1961		1962		
	Number	Value	Number	Value	
		\$'000		\$'000	
Cast iron, for coal, wood or oil (120 gallons of less)	3,263	101	2,075	306	
Gas, automatic	105, 228	6,989	122, 781	7,574	
Electric, circulating type	11,686	251	3,489	29	
Electric, immersion type	291,565	731	260, 224	622	
Clamp-on type	5,762	29	4,948	25	
Electric, automatic storage tank type, including tank and controls	152,007	8,999	174, 140	10,356	
Totals	569, 511	17, 100	567, 657	18, 912	

E. Miscellaneous Small Electric Appliances, 1961 and 1962

Item	1961		1962		
150-11	Number	Value	Number	Value	
		\$'000		\$'000	
Heating pads	156, 996	497	162,963	474	
loor polishers	206,061	5,547	180,799	5,060	
Offee makers, domestic	108,580	1, 203	162,629	1,705	
Kettles	370,836	2,327	424,566	2,590	
ty pans	227,852	2,279	237,537	2,577	
Fans:					
Portable	92,631	825	78, 239	855	
All other	51,359	1, 186	113,601	2,559	
Food mixers, juicers and blenders, electric, domestic	184,000	2,795	191,959	2,706	
Hair dryers, electric, domestic	268,797	3,700	603,040	7,572	
Bed coverings, electric (blankets, sheets, etc.)	109,567	1,092	147,993	1,358	
Can openers, electric			36, 868	442	
Razors (dry shavers), electric	• •		333,815	4,236	

Includes shipments from other industries which manufacture, as a secondary activity, the commodities listed above.

Hand models included with attachments and parts from 1955 on.
Excluding travel irons,
Does not include waffe iron sandwich toaster combination.
Includes commercial type.
Excludes "Other".
Includes range hoods since 1962.

TABLE 9. Capital and Repair Expenditures, 1962

Capital expenditures			Re	pair expenditu	ires	Total capital and repair expenditures			
Year	Construction	Machinery and equipment	Sub- total	Construction	Machinery and equipment	Sub- total	Construction	Machinery and equipment	Total
					\$'000				
1962	289	1,216	1,505	250	986	1,236	539	2, 202	2,741

Source: Business Finance Division. - DBS.

List of Establishments, 1962

Name	Location
Quebec:	
de la principa de la companya de la	
Canadian Armature Works Inc.	Montreal
Danby Appliance Corp.	[Montreal
Electro-steam Mfg, Co, Ltd.	Montreal
Electrolux (Canada) Ltd.	
Giant Electric Mfg. Co. Ltd. G.P. Gas Appliances Co.	Montreal Montreal
Home Steel Products Ltd.	Montreal
entario:	
Brock Snyder Mfg, Co. Ltd.	Grimsby
Canadian Chromalox Co. Ltd.	Rexdale
Canadian Fractional Motors Co. Ltd.	
Canadian General Electric Co. Ltd. Canadian General Electric Co. Ltd.	Barrie Toronto
Canadian Westinghouse Co. Ltd.	Hamilton
Chandler Electric Co.	Toronto
Clyde rans Ltd.	Toronto
Continental Electric Co. Ltd. Cory Corp'n. Canada Ltd.	Toronto
Elgee Products Ltd.	Toronto
Filter Queen Corp. Ltd.	Toronto
Filtro Electric, Ltd.	Toronto
Force Electric Products Ltd. George W. Endress Co. Ltd.	
Hanks Craft (Canada) Ltd.	Ajax
Hoover Co. Ltd.	Hamilton
Hygrade Electric Mig. Co.	Toronto
Knight Rebound Controllers Ltd.	
Lanark Mills Ltd. Landers, Frary and Clark (Canada) Ltd.	Perth Toronto
Leader Fan Co. Ltd.	Toronto
McGraw - Edison (Canada) Ltd.	Oakville
Markel Electric Products Nutone Electrical Mfg. Co. Ltd.	Fort Erie
Ohm - Rite Electric Ltd.	Toronto
Proctor-Silex Ltd.	Picton
Pyrexon Ray Co. Ltd.	Toronto
Rotor Electric Co. Ltd. Ruud Mfg. Co.	
Samson-Dominion Ltd.	Toronto
Schick (Canada) Ltd.	Toronto
Schultz Mfg, Co. Ltd.	
Sheraton Mig. Co. Ltd. Sloan Engineering Ltd.	Toronto Don Mills
Standard Appliance Mig. Co. Ltd.	Toronto
Still-Man Mfg. Can. Ltd.	Scarborough
Sunbeam Corporation (Canada) Ltd.	Toronto
Superior Electrics Ltd. Swenson & Son Ltd.	Pembroke Toronto
Switson Industries Ltd.	Welland
Thermax Division of Moffats Ltd.	Orillia
Triad Equipment Ltd.	Downsview
White Products (Canada) Ltd.	Windsor
anitoba:	
Element Specialty Mfg. Co.	Winnipeg
Master Products, Co. Red Devil Heater Mfg, Co.	Winnipeg
Red Devil Heater Mfg. Co. Supreme Electric Appliance Ltd.	Winnipeg Winnipeg
ritish Columbia:	
Allied Engineering of B.C. Ltd.	Vancouver

EXPLANATORY NOTES

This report is one in a series of about 140 publications which present the results of the 1962 Census of Manufactures. Most reports in this series refer to specific industries, but there are summary reports for Canada and the provinces and special reports on geographical distribution and on type of ownership and size of establishments.

With the publication of the results of the 1962 Census of Manufactures, the Bureau has completed a major revision in the classification and concept of its annual census of manufacturing establishments. Because of its size and complexity, this project had to be carried out in three stages. The first stage was the change in classification and the results of the 1960 Census, together with the re-compilation of the 1957, 1958 and 1959 Censuses were published in the 1960 reports on the basis of the revised Standard Industrial Classification. This part of the project was confined entirely to a re-coding of existing reporting units. The second stage consisted of the implementation of the new definition of the reporting unit i.e. "establishment" as it applied to manufacturing activities of manufacturing establishments (See following note on "Establishment"). Results of the 1961 Census reflected this change in concept and, in order to provide comparability of data for recent years, the 1961 reports contained principal statistics on the basis of the new establishment definition for years back to 1957.

The third stage which was the extension of the definition of the establishment to cover total activities of manufacturing establishments is reflected in the statistics for 1961 and 1962 contained in this report. This full implementation of the new definition of the establishment has resulted in an extension of the data to non-manufacturing activities of manufacturing establishments and in additional changes in the 1961 statistics of manufacturing activities. Statistics on manufacturing activities will continue to be shown separately as in the past but, beginning with 1961, data on all operations (total activity) of manufacturing establishments will also be given. By definition "total activity" relates to all operational data and excludes such non-operational items as rent, interest and dividends. In addition, statistics on man-hours paid will be included as part of the regular series of industry statistics. For many industries, adjustments and revisions were made to the 1961 data on manufacturing activities which were published during the second stage to bring them in line with reporting procedures followed in the 1962 Census and to reflect the final application of the new concept. The 1961 statistics on manufacturing activities contained in this report are thus not entirely comparable with those published in the 1961 reports. However, the 1961 statistics are shown in this publication in both their original and revised forms in order to provide a link with the immediate past. A more complete account of recent changes and additions and brief descriptions of the principal industry statistics are given in following sections of these notes.

Standard Industrial Classification

The revised Standard Industrial Classification which was introduced with the 1960 Census of Manufactures and applied to the results of the 1957. 1958 and 1959 censuses provides for a breakdown of the manufacturing universe into 140 industries arranged in 20 major groups. Custom Tailoring Shops is the only industry class in the Manufacturing Industries Division of the classification which is not covered in the annual Census of Manufactures. It is surveyed as part of the Decennial Census of Merchandising and Service Establishments. Of the 140 "three-digit" industry classes in the Manufacturing Industries Division, 21 are further broken down into 67 "four-digit" sub-classes. With the exception of the Wood Preservation and Sound Recording industries, the figures for which are at present confidential and have to be included with those of related industries, the statistics for all of the "four-digit" sub-classes are published regularly. Thus, at the Canada level, principal statistics are compiled for 183 industries. These cannot all be published separately by province because of the confidential nature of the data in certain provinces.

Reporting establishments are classified or allotted to specific industries in the classification system on the basis of the value of principal products made or shipped. In general, establishments primarily engaged in repair work (Shoe Repair Shops, Motor Vehicle Repair Shops etc.) are not included in manufacturing industries. Exceptions are establishments primarily engaged in furniture, ship, boat, aircraft and railroad rolling stock repairs which are classified to the manufacturing industries producing the products involved. Establishments primarily engaged in assembling parts into complete units have always been included in manufacturing industries.

Full details concerning the revised classification system are contained in the Standard Industrial Classification Manual, Catalogue No. 12-501, which is available from either the Queen's Printer or the Dominion Bureau of Statistics.

It should be noted that two new industries (Poultry Processors and Dental Laboratories) and three new groups of establishments (book publishers in the Publishing Industry, electro-plating establishments in the Metal Stamping, Pressing and Coating Industry and prescription branches in the Ophthalmic Goods Manufacturers Industry) have been included in the 1961 (revised) and 1962 Census statistics and will continue to be included thereafter. They were surveyed for the first time in the 1960 Census (1961 Census in the case of prescription branches) in line with the revised classification but, since they did not represent new production, they were removed from the 1960 and 1961 compilations published in the 1961 Census reports in order to provide complete comparability of data over the period 1957-61. Statistics for this period are repeated in the 1962 reports to supply a link with the revised 1961 data and the new 1962 statistics.

Establishment

The reporting unit in the Census of Manufactures is the **establishment**. The majority of establishments are firms, but many firms have more than one manufacturing establishment. Such firms are requested to submit a separate Census of Manufactures report for each manufacturing establishment which can meet the reporting requirements described below.

Beginning with the 1961 Census of Manufactures the establishment is defined as follows:

"The smallest unit which is a separate operating entity capable of reporting all the following principal statistics:

Materials and supplies used,
Goods purchased for resale as such,
Fuel and power consumed,
Number of employees and salaries and wages,
Inventories,
Shipments or sales."

Following is a description of the main features of the new establishment concept introduced in the 1961 Census, how they differ from those of the old "activity" concept and the steps taken to correct for breaks in continuity.

(a) The establishment is to be distinguished from smaller subdivisions or departments which do not have records that permit them to report all items required of an establishment. Prior to 1961, some establishments were required to submit two or more separate reports when they were engaged in activities which were classifiable to different industries. Beginning with 1961, separate reports for such activities are required only in cases where accounting records can provide the necessary input and output elements of principal statistics. Special reporting arrangements were made with respondents when the acceptance of combined reports would have seriously affected the statistics for particular industries or areas. Where continuity of industry statistics was affected by this change in reporting procedures, adjustments to the data were made back to 1957 in order to maintain comparability of the series for recent years.1

(b) A manufacturing establishment is typically a factory, mill or plant principally engaged in manufacturing activities. Prior to 1961, the Census of Manufactures attempted to cover the manufacturing activities of all establishments, whether or not they were primarily engaged in manufacturing. Beginning with the 1961 Census, establishments (accounting entities) which are not primarily engaged in manufacturing are no longer included as manufacturing establishments in the basic industry statistics.

Again, adjustments were made to reflect the removal of such reporting units for the period 1957-60. These reporting units are now listed as establishments in other Bureau surveys, such as Wholesale Trade, Construction etc. This has resulted in a somewhat smaller universe represented by the Census of Manufactures. In terms of overall 1960 Census results, the number of establishments transferred to other industries totalled 2,786 or 8% but these represented only 0.7% of total employment and of total value of shipments of manufactured products. In order, however, to maintain complete coverage of certain commodity items produced mainly in manufacturing establishments, many non-manufacturing establishments are now surveyed by the Industry Division for commodity shipments only and the latter are included in those tables of industry reports showing shipments of certain commodities "from all industries".

(c) A manufacturing establishment may be, and often is, engaged in other activities in addition to its principal manufacturing activity. Prior to 1961 the main emphasis in the Census of Manufactures was on manufacturing activity. Beginning with 1961. each establishment reports on all the activities carried out within its accounting boundaries (except income from investments such as rent, interest and dividends) and data on different activities (manufacturing, trading in goods not of own manufacture, construction by own labour force, revenue from services etc.) are requested separately. However, the statistics published in the 1961 reports were confined to manufacturing activity only in order to maintain comparability with previous years and to permit a more thorough audit of the new data. The 1962 reports contain principal statistics on total activities of manufacturing establishments for 1961 and 1962 with the main elements of manufacturing activity shown separately as in the past. It should be noted that the statistics for separate activities are not completely consistent. Some respondents cannot distinguish in their records materials. shipments and inventories relating to own manufacturing activities from those relating to goods not of their own manufacture or to other activities and can report operational data in total only under manufacturing activity. This situation has always existed, however, and is not considered important enough to invalidate the use of the data in the measurement of manufacturing as an "activity". The values assigned by the respondent to materials and shipments of own manufactured goods include costs in varying degrees that relate to internal (to the establishment) transportation, warehousing and selling activities, but it is not possible to make adjustments to arrive at a uniform valuation for manufacturing activity only; although valuation at the establishment "boundary" must be accepted, the items valued under manufacturing activities still relate, in most cases, to "goods of own manufacture". In the case of employment only data on manufacturing production workers and manufacturing man-hours can be assigned, in total, to manufacturing activity; administrative and office employees can seldom be allocated to separate activities.

¹ Most of these adjustments were made when the results of the 1961 Census were being compiled. Since publication of these results in the 1961 reports additional adjustments were made to the 1961 data, as noted earlier, and these are reflected, where applicable, in the revised 1961 statistics contained in this report.

Complete consistency, therefore, can be obtained only at the "all operations" (total activity) level, and for studies or statistical measures requiring accurate co-ordinated data, the "total" statistics should be used.

(d) Additional changes resulted from intensive editing and follow-up consistent with the introduction of the new concept. An example of such changes is the provision for the elimination, in total, of sales taxes and outward transportation charges from value of shipments. Prior to 1961, although the value of shipments for each product was requested excluding taxes and transportation charges, no allowance had been made for the reporting of these items in total when the respondents' records did not permit their deduction from the values of the individual products. Another example is a change in the valuation of shipments where, prior to 1961, a manufacturing company operating warehouses or sales outlets was reporting value of shipments in terms of an estimated manufacturer's price in accordance with the old activity concept, even though his records were not kept on this basis. Since the accounting boundary in such cases extends to distribution operations, the respondent was instructed in 1961 to report shipments at the final selling price in order to obtain more realistic and accurate data.2 Adjustments were made to the value of shipments for the period 1957-60 to reflect such changes and maintain continuity of the shipments data. Since no actual data to make these corrections were available for back years, 1961 adjustment ratios were applied to the previous years for each industry affected, on the assumption that the valuation changes in 1961 applied in equal proportions to the preceding period.3

(e) The new concept also demands that inventories held apart from plant be included with plant inventories if establishment boundaries extend to warehouses and sales outlets. Prior to 1961, compilations took into account only the inventories held at plant. In this case, however, most of the missing data were available from supplementary questions in the Annual Census and from the Monthly Inventories and Shipments Survey and actual corrections could be made for previous years.

³ See footnote 1.

(f) Prior to 1961 the Census of Manufactures did not have complete coverage of head and administrative offices and had never surveyed separate sales offices, warehouses or laboratories operated by manufacturing firms. Beginning with the 1961 survey, complete coverage of these auxiliary units was effected. In the past the employment and salaries and wages of those head and administrative offices that were surveyed were either coded in total to the industry in which the greatest portion of the company's manufacturing activities was classified or else, in the case of certain large multi-unit firms with establishments in several industries, were pro-rated among the different industries involved. In the original 1961 statistics published in 1961 reports, the same coverage and treatment of head offices was applied to maintain comparability over the 1957-61 period. Beginning with the revised 1961 statistics, all head offices and auxiliary units are covered and are processed according to the methods described below.

1. Single-Establishment Companies

In the great majority of cases central administrative and executive personnel of companies consisting only of one establishment are generally located at the site of the manufacturing plant and are automatically included in the plant reports. Where head offices and auxiliary units are geographically separate from plant locations and employ a sizeable number of workers they are surveyed on special questionnaires.

Separately located head offices, sales offices, administrative offices and other separate auxiliary units (laboratories, warehouses, etc.) do not usually constitute separate establishments for purposes of industry statistics since they do not normally generate operational revenues but give rise only to costs of operation (mainly salaries and wages) which make up part of the selling price of manufactured products and which are thus included in the value of shipments or sales. Where such units belong to single-establishment companies, they will be considered as extensions of the establishment's boundaries and their operations consolidated with the establishment's total activity.

2. Multi-Establishment Companies

In the case of companies with more than one establishment the following rules are applied:

- (i) Where all the establishments of a company are classified to the same (three-digit) industry, the head office and other auxiliary units are coded to that same industry.
- (ii) Where the establishments of a company are not all classified to the same (three-digit) industry but are coded to different industries, or industries in different industry groups or even different divisions

² Some manufacturing firms operate sales branches or selling warehouses as separate sales establishments for which complete accounting records of receipts. expenses, employment and sales are maintained. In such cases the plants, in effect, "sell" to the sales outlets on much the same basis as they would to independent buyers. The value of plant shipments is based on factory prices and the "boundary" of the manufacturing establishment does not extend beyond the plant. The sales outlets in such cases constitute separate sales establishments and are classified to wholesale or retail trade, Some sales outlets of manufacturing firms, although they physically handle products of the plants, do not maintain separate accounts and are generally treated for statistical purposes as extensions of manufacturing operations. Special arrangements were made for separate reporting in a few cases where the treatment of such outlets as manufacturing extensions would seriously affect the significance of statistics for particular manufacturing and trade industries.

⁴ See footnote 2 for exceptions.

of the Standard Industrial Classification, the inclusion of data for head office and auxiliary units in any one of the (three-digit) industries concerned would distort the relationship between items of principal statistics. In such cases, the auxiliary units are coded at the group (two-digit) level in tabulations of industry statistics. Where multi-establishment companies cut across group or major division lines of the Classification, the head office and auxiliary units will be coded to the (two-digit) industry group in which the major part of the company's operations are classified. Although this may result in some distortion of (two-digit) industry group statistics it will eliminate distortion within groups as it will leave statistics at the (three-digit) industry level free of these company-wide data.

Period Covered

Respondents are asked to submit figures for the calendar year, if at all possible, and most reports are on this basis. Financial year reports for periods differing from the calendar year are accepted in instances where respondents find it impossible to supply calendar year data from accounting records. However, the data on employees, salaries, wages and man-hours are requested on a calendar year basis in all cases.

When establishments are operated for only a portion of a year, a report is required covering the period of operation.

Working Owners or Partners

Beginning with the revised 1961 statistics working owners and partners of unincorporated businesses are shown as a separate category in the principal statistics and are neither included in the number of employees nor in salaries and wages; there is some duplication in numbers when a person owns more than one establishment and is reported as a working owner on each census return. In all previous reports of the Census of Manufactures these workers were included as part of the number of administrative and office employees and their withdrawals were included as part of salaries. Withdrawals are defined as amounts withdrawn by owners or partners for normal living expenses, excluding withdrawals for payment of income tax.

Number of Establishments

The number of establishments represents the number of operating units (accounting entities as per the new definition of the establishment) for which separate reports are submitted. Head offices located apart from establishments and which are surveyed separately and separate sales and administrative auxiliaries that are treated as extensions of manufacturing activities are not included in the establishment count. However, the operational statistics (employment, salaries etc.) of such auxiliary units which are coded at the "three-digit"

level are included in the principal statistics of industries coded at the same level; those units coded at the "two-digit" level are included with the statistics for groups of industries.

Employees

As noted above, the number of working owners and partners are excluded from the number of employees, beginning with the revised 1961 statistics. This change brings the definition of "employees" in the Census of Manufactures in line with that of "employees" in the Bureau's monthly Employment Survey and with that of "paid workers" in the Bureau's Labour Force Survey. For purposes of historical comparisons, the number of working owners and partners should be added to total employees (beginning with the revised 1961 data) in order to correspond with the figure of "total employees" published in previous reports concerned with the Annual Census of Manufactures.

In addition to production and related workers engaged in manufacturing activities, total employees include administrative, office, sales and distribution workers as well as any production workers employed in non-manufacturing activities such as construction undertaken for the use of the establishment by its own employees (when these are treated as a separate work force) or logging (mostly in connection with sawmills or planing mills). Number of employees represents as closely as possible equivalent annual full-time employment. Adjustments are made when reported figures indicate the existence of part-time or seasonal employment.

Administrative and office employees include all executive and supervisory officials such as presidents, vice-presidents, controllers, secretaries, treasurers etc., together with managers, professional, technical and research employees, superintendents and factory supervisors above the working foreman level, and clerical staffs. Also included are employees in activities such as advertising, credit collections, purchasing, personnel, legal, medical etc. Sales and distribution workers include office personnel whose salaries are charged to selling expense, travelling salesmen, driver salesmen, truck drivers and their helpers, etc. They exclude persons working on a commission basis who are not considered regular employees.

Production and related workers in manufacturing activities include, in addition to those engaged in processing and assembling, those employed in storing, inspecting, handling, packing, warehousing, etc. They also include employees in related activities such as maintenance, repair, janitorial and watchman services. Working foremen doing similar work to that of employees they supervise are also included. Production workers employed in non-manufacturing activities such as construction undertaken for the use of the establishment, logging

employees or outside piece-workers employed in certain industries are excluded from the number of production and related workers but are part of the total number of employees in those industries.

Production and related workers are reported as those receiving pay during the last pay period of each month, an average for the year being obtained by summing the monthly figures and dividing by twelve. This procedure is followed even though the plant did not operate in all months in order to derive equivalent annual full-time employment. The numbers are somewhat affected by turn over, in that employment is overstated when an employee changes employment within the same industry during a pay period. Other categories of workers are reported in the form of annual averages. Figures on employment and man-hours refer to the calendar year whether or not some establishments report other data on a financial year basis.

Man-hours of production and related workers in manufacturing activities represent total man-hours paid (total hours at work during the calendar year plus hours not worked but nevertheless paid for, such as paid vacations, sick leave, statutory holidays etc.). In reporting overtime hours, respondents are requested to report only hours actually at work. It should be noted that the division of hours paid into production and related workers payrolls results in average hourly earnings and does not represent hourly wage rates which are collected and published by the Department of Labour and which are based on selected occupations.

Salaries and Wages

Salaries and Wages refer to gross earnings of the employees described above, before deductions for income tax and employees' contributions to social services such as sickness, accident and unemployment insurance, pensions etc. They include all salaries, wages, bonuses, profits shared with employees, the value of room and board where provided, commissions (paid to regular employees only), as well as any other allowance forming part of the workers' earnings. Payments for overtime are included.

Wages refer to amounts paid to production and related workers engaged in manufacturing operations as defined above. Salaries refer to amounts paid to all other categories of employees including relatively small numbers of production workers engaged in construction and extractive operations or who are employed as outside piece-workers. Figures on salaries and wages refer to the calendar year whether or not some establishments reported other data on a financial year basis.

Fuel and Electricity

Figures for fuel refer to amounts actually used (including fuel used in cars, trucks, locomotives etc.) not to purchases unless the quantities are

substantially the same. Any fuel and electricity produced by establishments for internal consumption are not included in the total cost. Values represent laid-down cost at the establishment including freight, duty etc.

Materials and Supplies

- (a) Used in manufacturing activities. Figures represent quantities and laid-down cost values, at the establishment, of materials, supplies and purchased components owned and used during the year in manufacturing activities and related processes. The statistics represent only commodity items or physical goods (costs of services or overhead charges such as advertising, insurance, depreciation etc. are not included) whether purchased from others or received as transfers (in the form of materials, components or semi-processed goods) from other establishments of the reporting company. Respondents are required to report materials and supplies used not purchased. Included are maintenance and repair supplies not chargeable to fixed assets accounts and any amounts charged by other establishments for work done on materials owned by the reporting establishment. Cost of repairs or maintenance done by outside contractors and cost of returnable containers are not included.
- (b) Purchases for resale as such. Figures represent the cost of materials or products purchased from others by the reporting establishment (or received as transfers from other establishments of the reporting company) for re-sale as such in the same condition as purchased. Included are any finished products received on consignment from other countries.
- (c) Other materials and supplies used. Figures represent the cost of materials and supplies, if any, used in new construction and in the production of machinery and equipment (for the use of the reporting establishment) by the establishment's own employees. Included are materials used for any capital repairs and alterations carried out by the establishment's employees. Value of construction and repair work done by outside contractors is not included nor is the cost of purchased machinery and equipment. Also included is the cost of office supplies not chargeable to fixed assets accounts and the cost of such other items of materials and supplies used as food, beverages and supplies for establishmentoperated cafeterias and lunch counters, first aid medical supplies, laboratory supplies etc.

Shipments

In general the figures represent revenue from all production, sales, services and related activities of reporting establishments. Non-operating revenues such as rent, interest and dividends and the sale of used fixed assets are excluded.

(a) Shipments of goods of own manufacture

These figures represent shipments of goods made from own materials either in the reporting establishments or by other manufacturers on the basis of a charge to the reporting establishments for work done. Included are revenue from repair and custom work, amounts received in payment for work done on materials owned by other establishments and the cost of any goods shipped on a rental basis.

All products and by-products of own manufacture shipped from the establishment are covered, including transfer shipments to sales outlets, distributing warehouses or to other manufacturing plants of the reporting firm when such units are treated as separate establishments. (See notes on "Establishment").

Such shipments are net of returned goods, and value figures at the establishment exclude discounts, returns, allowances, sales taxes and excise duties, returnable containers, and charges for outward transportation by common or contract carriers. Transportation or delivery expenses incurred by the reporting establishments' own carriers are not deducted.

The unsold portion, at year-end, of consignment shipments in Canada, is treated as inventory and not as shipments, but all shipments to foreign countries, for which form B.13 "Customs Canada, Export Entry" has been completed, are treated as shipments.

In four industries, viz. Fabricated Structural Metal Industry, Aircraft and Parts Manufacturers, Railroad Rolling Stock Industry and Shipbuilding and Repair, where work on principal products extends over a relatively long period, the value of production, rather than the value of shipments, is recorded. For these industries value of production is computed from the value of deliveries of complete units during the year plus the value of work done during the year on unfinished units less the value of work done in previous years on units delivered in the year under review. Adjustments to the value of shipments are also made for firms in these industries and in some other industries which operate on the basis of progress payments. The latter are treated as sales and not as inventory, so that for firms which use a progress payments account, an adjustment to the value of shipments is made for the net change in this account during the year.

(b) Shipments of goods not of own manufacture

These figures represent the net selling value at the establishment (less discounts, returns, allowances, sales taxes and excise duties and transportation charges by common or contract carriers) of all products or materials (including products transferred from other establishments of the reporting firm) sold as such in the same condition as purchased or received as transfers. For those industries which ship goods on a rental basis value of shipments represents the book value of such goods. All sales of consignment goods from other countries are included.

(c) Other revenue

Figures represent the book value of fixed assets, if any, (new construction and machinery and equipment including major repairs and alterations, additions, modifications, installation and assembly work) produced during the year for the use of reporting establishments by the establishments' own employees and for which depreciation accounts are maintained. Included also are any revenues from the sale of electricity and from any operations performed by the establishments' own employees, such as revenue from goods produced for rental (the book value of such goods are included as part of factory shipments), servicing revenues, commissions on sales (when not included in value of sales), revenue from company-operated cafeterias and lunch counters and revenue from outside installation or construction work not related to the establishments' own products, sale of used materials (excluding sale of used fixed assets), research and development work etc. As mentioned previously the figures do not include non-operating revenue such as rent, dividends, interest, etc.

Inventories

(a) Manufacturing inventory

Values represent the book value of manufacturing inventory owned in Canada. The value of inventory held for which progress payments have been received is treated as shipments and is not included in inventory owned. Figures consist of inventory owned at the plant and at warehouses or selling outlets which are treated as extensions of establishments for the purpose of reporting shipments. Inventory owned in transit in Canada or on consignment in Canada is included. Inventory owned abroad has already been reported as shipments and is excluded.

(b) Inventory of goods purchased for re-sale

Figures represent the book value of inventory of goods purchased for re-sale as such without further processing, owned by reporting establishments and held at the plants and at any warehouses or selling outlets which are treated as extensions of establishments. Inventory owned in transit in Canada or on consignment in Canada is included.

Because of changes in classification, the receipt of revised data, the inclusion of new establishments or the removal of old establishments which did not operate during the latest year, the opening inventory for the latest year does not necessarily coincide with the closing inventory of the preceding year.

Value Added

(a) By manufacturing activities

Figures are compiled by deducting the cost of materials and fuel and electricity consumed from the value of production (value of shipments adjusted for changes in the value of inventories of finished goods and goods in process).

(b) By total activities

Figures consist of value added by manufacturing activities plus value added by non-manufacturing activities and is compiled by deducting the cost of goods purchased for re-sale and the cost of other materials and supplies used from the value of shipments of goods not of own manufacture plus other revenue, adjusted for changes in the value of inventories of goods purchased for re-sale.

"Value added" is sometimes referred to as net production. However, to arrive at the National Accounts concept of net production, or "Gross domestic product at factor cost", it would be necessary to subtract also the cost of advertising, insurance and other business expenses which are not collected in the annual Census of Manufactures. "Value added" figures for the primary industries, manufacturing and construction are published in DBS publication Catalogue No. 61-202, Survey of Production.

Short Forms

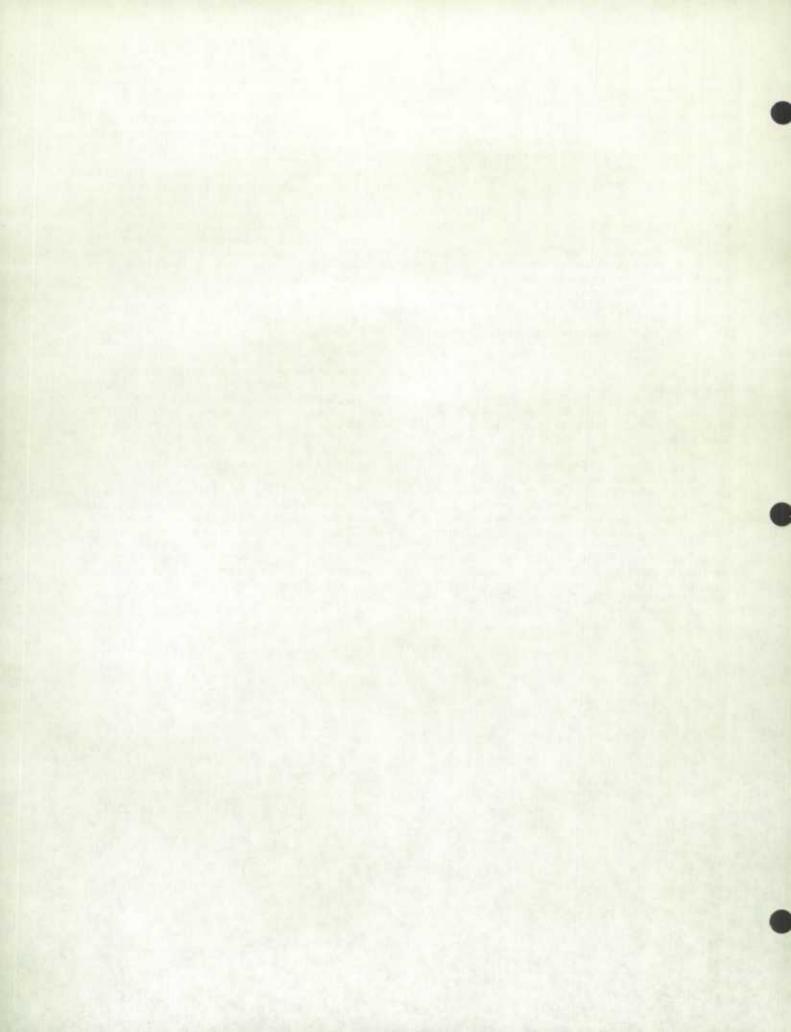
Since 1949, in order to ease the reporting burden for smaller firms, a one-page short form has been used asking for only a limited amount of detail. For purposes of publication, missing data were estimated on the basis of appropriate ratios. Beginning with the 1959 census, the general limit for short forms was raised from \$50,000 (the limit used since 1949) to \$100,000 value of shipments and a new medium form was used. This form is a shortened version of the long form in that some of the general questions were pared down and the detailed lists of materials and products were limited to the more important items. The general limits for firms in this category were set at between \$100,000-\$500,000 value of shipments, but in the case of both the

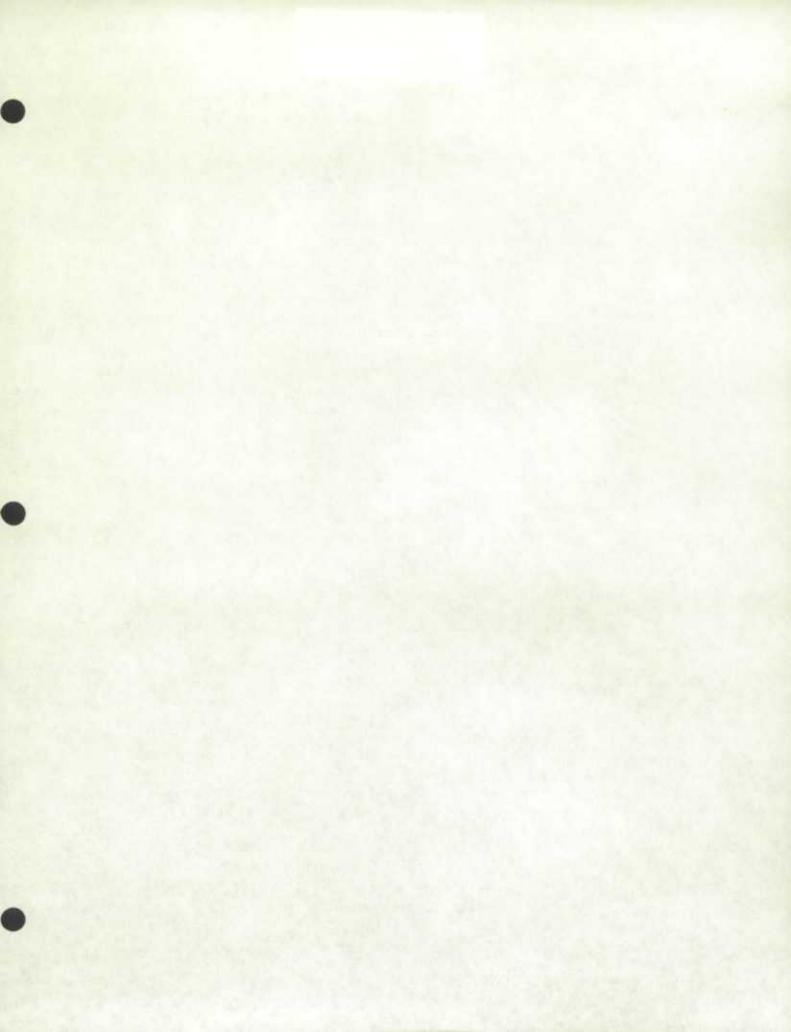
short and medium forms there are lower cut-offs for a number of industries in which the smaller firms account for a larger share of total shipments.

Prior to 1961, the short form was limited to a question on the principal items of factory shipments. In the 1961 and 1962 censuses, in addition to the question on shipments of goods of own manufacture, general questions on employment and payroll and on total revenue were added on all short forms. The other elements of principal statistics, viz. value of materials, fuel and electricity and inventories, were estimated by using ratios based on the change in the value of shipments reported in 1961 and 1962. This was done to permit the complete compilation of basic industry statistics by industry and by geographic location. The proportions of the estimated data was generally less than 5 per cent of the total in each category of principal statistics.

Beginning with the 1963 census, general questions on total purchases of materials, fuel and electricity and on total inventory were added on the short forms. The two questions, however, were designed so that the data can be easily derived from respondents' regular accounting records. This will permit a complete tabulation of principal statistics without the necessity of estimating missing items and will result in increased accuracy for rural area statistics where small firms account for a relatively important part of industrial output.

The addition of extra questions on the short form in recent years has also permitted an increase in the cut-off limits for short forms in many industries. This has meant that many more firms are now receiving the short form instead of the long or medium form. It has also resulted in the withdrawal of the medium form in a number of industries, thus further simplifying collection and tabulation procedures.





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