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CANADA

# MANUFACTURERS OF MAJOR APPLIANCES (ELECTRIC AND NON-ELECTRIC)

1964

ANNUAL CENSUS
OF MANUFACTURES



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## DOMINION BUREAU OF STATISTICS

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#### PUBLICATIONS

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# MANUFACTURERS OF MAJOR APPLIANCES (ELECTRIC AND NON-ELECTRIC)

# 1964

For statistical purposes the industry titled Manufacturers of Major Appliances (Electric and Non-electric) in the revised Standard Industrial Classification covers the operations of establishments primarily engaged in manufacturing household type appliances and machines such as stoves; refrigerators, home and farm freezers; window type air conditioning units; laundry equipment and sewing machines. Establishments primarily engaged in manufacturing small household electric appliances are classified in Industry No. 331 — Manufacturers of Small Electrical Appliances.

It should be noted that while there is no change in the total number of firms included in this report there are three new firms included for the first time in 1964. The total value of shipments increased by 12.7 per cent, the value of materials used increased by 15.6 per cent and the value of production increased by 13 per cent. The ratio of materials used to "Production" was 54.6 per cent in 1963 and 55.6 per cent in 1964. The ratio of "Value added to production" was 44 per cent in 1963 and 43 per cent in 1964.

The total value of major appliances manufactured and shipped by firms classified to the industry represented 81 per cent of their total value of shipments. Some other products manufactured and shipped were warm air furnaces, pumps and pump parts, lawn mowers, car radios, refrigeration and air conditioning equipment, sanitaryware, mobile homes, automotive tools, barn equipment and camping equipment.

#### SYMBOLS

The following standard symbols are used in Dominion Bureau of Statistics publications:

- .. figures not available.
- ... figures not appropriate or not applicable.
- nil or zero.
- amount too small to be expressed.
- p preliminary figures.
- revised figures.
- x confidential to meet secrecy requirements of the Statistics Act.

TABLE 1, Principal Statistics, 1961-64

				Man	ufacturing	activity				т	otal activ	ity	
Year and	Estab-		oduction a ated work		Cost of	Cost of	Value of shipments			g owners artners	Emp	oyees	
province	ments	Number	Man- hours paid	Wages	fuel and elec- tricity	materials and supplies	of goods of own manu- facture	Value added	Number	With- drawals	Number	Salaries and wages	V alue added
	No.		'000			\$,000				\$'000		\$'0	00
1961													
Totals		0.000	40.000	21 200	0.000	100 010	200 210	00 100			11.010	40.044	02 000
LULAIS	43	8, 022	16, 295	31,583	2, 690	109. 910	206, 212	92, 496	_	-	11, 610	49,841	93, 988
1962													
Totals	38	9 004	16 022	33, 091	2 602	115, 557	215. 338	100 505	_	_	11, 318	50 622	104, 402
	38	8,084	16, 933	33, 031	2, 602	110, 991	419, 536	100, 303			11, 310	30,032	104, 406
1963													
Newfoundland	_	_		*****	_		_	_	_	_	_	_	_
Prince Edward Island			_	_	_	rips				_	_	_	_
Nova Scotia	_		_	_	_	_	_	_	_		_	_	_
New Brunswick	3	x	x	x	x	x	x	x	_		x	x	x
Quebec	11	2,107	4,505	8,068	711	31,259	50,849	21,877	1 _11	_	2,863	11,960	22,383
Ontario	24	5,935	12,316	26,711	2, 112	98,315	181.828	81, 482		_	8,532	40,997	85, 164
Manttoba	_	_	_	_	-000*	_	_	-	_	_	_	_	_
Saskatchewan		_24	-	_	_	_	_	_	-		_	-	_
Alberta	_	_	drash	_		_	-	_	_	_	-		
British Columbia	1	x	х	x	x	х	х	х	-	_	x	x	x
Yukon and Northwest Territorles	_	-	_	-		_	-	-	-	-	_		-
Totals	39	8,503	17, 713	36, 272	2, 977	132, 359	239, 272	107, 114	-	_	12, 038	55.070	111, 324
1964													
Newfoundland	_	_	-	_		_	_	_	_	_	_		_
Prince Edward Island	_	_	_	_	-	_	-	_	-	_	_	_	8 - 1
Nova Scotia	_	_	_	-	-	_	_	_	-	-	_	wheate	
New Brunswick	3	x	x	x	x	x	x	x		_	x	x	х
Quebec	11	2, 292	4,878	9,496	792	35,475	58,862	24,543	-	_	3, 120	14,060	24, 291
Ontario	24	6,468	13,575	30,035	2,190	114,317	203,727	90, 286	x	х	9,131	44,769	94, 520
Manitoba	_	_	-	_	_	_	_	-	_	-	-	-	-
Saskatchewan		-	_	-	-	-	- App	_	-	-	_	-	= =
Alberta	_	_		-	_	-	-	-	_	_	_	_	-
British Columbia	1	x	x	х	x	х	x	х	-	_	х	х	x
Yukon and Northwest Territories	-	_	_	_	-	-	_	_	_	_	_	-	-
Totals	39	9, 233	19, 340	41. 109	3, 134	153, 077	269, 620	118, 672	x x	x	12, 934	61, 269	122, 712

TABLE 2, Principal Statistics classified by Size Group based on Value of Shipments of Goods of Own Manufacture, 1963 and 1964

				Man	ufacturing	activity				Т	otal activ	nty	
Size group	Estab- lish- ments		oduction a ated work		Cost of fuel and	Cost of	Value of shipments of goods	Value	Working and pa	owners	Empl	oyees	Value
		Number	Man- hours paid	Wages	elec- tricity	and supplies	of own manu- facture	added	Number	With- drawals	Number	Salaries and wages	added
	No.		'000			\$'000		1		\$'000		\$'(	000
1963					).								
Under \$10,000	-	-	_	_	_	_	spec-	-	2010	_	_	_	-
10,000 to \$ 24,999			-	-		-		MED	norm.			_	
50,000 " 99,999 100,000 " 199,999	6	44	88	160	10	245	529	340		-	59	232	396
200,000 " 499,999 500,000 " 999,999	3	63	126	208	8	459	1,043	567	_	_	81	308	69:
1,000,000 " 4,999,999 5,000,000 and over Head offices, sales offices and	17 13	2,676 5,720	5,614 11,885	10.078 25.826	764 2, 196	31,323 100,332	56,312 181,389	24.451 81.757	_	-	3,623 8,275	14,589 39,942	24,716 85,52
auxiliary units			* * * *		4 4 4		* * *	* * *			,		
Totals	39	8,503	17, 7t3	36, 272	2,977	132, 359	239, 272	107, 114	_	_	12,038	55, 070	111, 32
1964													
Under \$10,000	_	_	_	_	-	_	_	_		_	- 8	40	8
25,000 ' 49,999 50,000 ' 99,999	3	4	8	15	1	56	116	58	х	x	x	X	x
100,000 ' 199,999 200,000 ' 499,999	6	81	166	279	22	535	1,219	692		-	105	403	75
500,000 ' 999,999	16 14	2,328 6,820	4.803 14.363	8,704 32,112	742 2,369	28, 580 123, 907	50, 661 217, 626	21,461 96,461		-	3,169 9,607	12,830 47,681	21.881
auxillary units								* * *	* * *		45	3 15	
Totals	39	9, 233	19, 340	41, 109	3, 134	153, 077	269, 620	118, 672	x	x	12,934	61, 269	122, 713

TABLE 3. Principal Statistics classified by Size Group based on Manufacturing Value Added, 1963 and 1964

				Mar	ufacturing	activity				7	otal acti	vity	
Size group	Estab- llsh- ments		oduction ated wor)		Cost of	Cost of	Value of shipments of goods	Value		owners	Emp	ioyees	Value
		Number	Man- hours pald	Wages	elec- tricity	and supplies	of own manu- facture	added	Number	With- drawals	Number	Salaries and wages	added
	No.		,000			\$'000				\$1000		\$10	000
1963						1	1	1					
Inder \$10,000	} 3	13	26	51	2	75	156	67			17	69	9
50,000 " 99,999 100,000 " 199,999	} 5	87	174	297	13	427	962	585	-	Marin.	107	388	60
200,000 ' 499,999 500,000 ' 999,999	} 5	357	750	1,148	84	4,608	7,614	2,973	-		4 4 4	1,531	3, 05
1.000,000 " 4,999,999 5,000,000 and over	19	4,323	9, 183 7, 581	17, 292 17, 484	1.288 1,589	55,077 72,173	100,979 129,562	45,661 57,828	_	-	5,963 5,507	25, 445 27, 638	46.70 60.85
auxiliary units								* * *		0 0 0	* * *		
Totals	39	8, 503	17, 713	36, 272	2, 977	132, 359	239, 272	107, 114	-	-	12, 038	55, 070	111, 32
1964													
Inder \$10,000	_	_	to the	_	_	_	_	_	_	_	_		-
10,000 to \$ 24,999	3	4	8	15	1	56	116	58	х	х	8	40	8
25,000 " 49,999 50,000 " 99,999	} 4	34	67	125	7	186	404	220	_	-	46	184	24
100,000 " 199,999	_	-	_	_	_	_	_	_	_	_	-	_	-
200,000 ' 499,999 500,000 ' 999,999	3	241 153	494 325	757 616	69 50	2,688 2,673	3, 966 5, 161	1,364	_		289 199	962 879	1,57 2,18
1,000,000 " 4,999,999 5,000,000 and over lead offices, sales offices and	16	3,375 5,426	7,083 11,362	13, 242 26, 355	1,008	45,530 101,943	79.172 180,802	33,811 81,043		-	4,692 7,655	20, 157 38, 732	34, 05 84, 57
auxiliary units											45	315	
Totals	39	9, 233	19, 340	41, 109	3, 134	153, 077	269, 620	118.672	x	x	12, 934	61, 269	122, 71

TABLE 4. Principal Statistics classified by Size Group based on Total Value Added, 1963 and 1964

				Man	ufacturing	activity				Т	otal activ	vity	
Size group	Estab- lish-		oduction a ated work		Cost of	Cost of	Value of shipments		Working and pa		Empl	oyees	
	ments	Number	Man- hours paid	Wages	fuel and elec- tricity	materials and supplies	of goods of own manu- facture	Value added	Number	With- drawals	Number	Salaries and wages	Value added
	No.		'000			\$'000				\$'000		\$'0	00
1963													
Inder \$10,000	_	_	_	_	_	_	_	_	_	_	_	_	-
25,000 " 49,999	} 3	13	26	51	2	75	156	67	_	_	17	69	9:
100,000 " 199,999	} 5	87	174	297	13	427	962	585	-	-	107	388	60
200,000 ' 499,999 500,000 ' 999,999	5	357	750	1, 148	84	4.608	7,614	2,973	-	-	444	1,531	3,05
000,000 " 4,999,999	18	3,838 4,208	8,130 8,634	15,030 19,747	1,087	47.790 79.459	88,425 142,115	40, 888 62, 602	_	_	5,374 6,096	22,681 30,402	41.67 65,88
auxiliary units	4.1.4			+ + #		*							
Totals	39	8, 503	17. 713	36, 272	2,977	132, 359	239, 272	107, 114	-	-	12, 038	55, 070	111, 32
1964													
nder \$10,000	_	_	_	_	_				_	_	_	_	
10,000 to \$ 24,999 25,000 " 49,999	7	38	76	139		242	519	278		x	54	224	32:
50,000 4 99,999	1	30	10	109	8	424	318		Х	_^		662	36
200 000 11 100 000	3	126	271	451	35	1,868	2,782	871	_		150	580	93
500,000 " 999,999	4	268	548	923	85	3,494	6, 345	2, 668	_		338	1, 261	2.82
.000,000 ' 4,999,999	16	3,375	7.083	13, 242	1,008	45,530	79.172	33.811	_		4,692	20, 157	34.05
,000,000 and over	9	5, 426	11.362	26, 355	1.998	101.943	180,802	81,043	-		7.655	38, 732	84.57
auxiliary units			* * *		* * *						45	315	
Totals	39	9, 233	19. 340	41, 109	3, 134	153, 077	269, 620	118, 672	1	X	13, 934	61, 269	122, 71

TABLE 5. Principal Statistics classified by Size Group based on Total Employed, 1963 and 1964

	1997			Mat	nufacturing	activity				7	Potal acti	vity	
Size group	Estab-		oduction ated work		Cost of	Cost of	Value of shipments			owners	Emp	loyees	
	ments	Number	Man- hours paid	Wages	fuel and elec- tricity	materials and supplies	of goods of own manu- facture	Value added	Number	With- drawais	Number	Salaries and wages	Value added
	No.		.000			\$*000				\$*000		\$*0	00
1963					1								
Under 5 employed	} 4	19	38	74	4	105	222	173	_	_	25	102	204
15 - 49 "	7	185	385	654	46	2, 424	4, 274	1,903		_	241	946	2,050
000-199 " 200-499 " 500 employed and over	5 15 8	544 3,537 4,218	1, 138 7, 471 8, 681	2, 205 13, 484 19, 855	108 i.011 i.810	11,221 44,808 73,801	19, 248 80, 100 135, 429	7,953 36,006 61,079			798 4,686 6,288	3, 474 19, 126 31, 422	7, 856 36, 467 64, 748
ilead offices, sales offices and auxiliary units								4 + 8					
Totals	39	8, 503	17, 713	36, 272	2,977	132, 359	239. 272	107, 114	-		12, 038	55, 070	111, 324
Under 5 employed	} 5	18	36	63	4	111	258	142	x	x	24	97	168
15 - 49	5	107	222	364	27	1,333	3,730	1,719	_	_	137	516	1.775
00-199 "	6	465	953	1,634	122	7.012	11,339	4,088	_		616	2,381	4, 257
00-499 00 employed and over	13 10	2,636 5,805	5, 928 12, 201	11.319 27,729	851 2, 130	36,685 107,936	54, 125 190, 170	28,026 84,697	-	= =	3,939 8,173	17, 046 40, 814	28, 282 88, 230
auxiliary units			* * *	***	. 4 4	* * *	* * * *		,		45	315	
Totals	39	9, 233	19, 340	41, 109	3, 134	153, 077	269. 620	118.672	X	X	12, 934	61, 269	122, 712

TABLE 6. Principal Statistics classified by Type of Organization, 1963 and 1964

				Man	ufacturing	activity				1	Total acti	vity	
Type of organization	Estab-		oduction ated wor		Cost of	Cost of	Value of shipments		Working and pa	owners	Empl	oyees	Tabus.
Os Breets trans and	ments	Number	Man- hours paid	Wages	fuel and elec- tricity	materials and supplies	of goods of own manu- facture	Value added	Number	With- drawals	Number	Salaries and wages	Value added
	No.		'000			\$'000				\$'000		\$10	000
1963									6				1
Individual ownerships	_	_	_	_	_	_	-	_	_	_	_	_	-
Partnerships	_	_	-	-	_	_		-		-	_	-	-
Incorporated companies	39	8,503	17.713	36, 272	2,977	132,359	239, 272	107,114		0 1 1	12,038	55,070	111, 324
Co-operatives			_	_	_	_	_	-			_		_
Head offices, sales offices and auxiliary units							* 4 4	* * *	4 6 6	4 4 4		4 5 4	- •
Totals	39	8,503	17, 713	36, 272	2,977	132, 359	239, 272	107,114	_	_	12, 038	55, 0 , 0	111, 324
1964 Individual ownerships	)												
Partnerships	39	9, 233	19,340	41, 109	3,134	153,077	269,620	118,622	x	х	12,889	60,954	122, 712
Incorporated companies	)							1000					
Co-operatives	_	_	_	_	_	_	-	_		4	_	_	-
Head offices, sales offices and auxiliary units							4 + 0	***	4 0 0	4 0 0	45	315	
Totals	30	9, 233	19, 340	41. 109	3. 134	153.077	269, 620	118.672	X	X	12,034	61, 269	122, 712

TABLE 7. Calculation of Output, Input and Value Added, 1963 and 1964

The state of the same of the same	Manufact activi		Non-manufa activit		Tota activi	
	1963	1964	1963	1964	1963	1964
			\$'00	0		_
Output						
1. Shipments and other revenue	239, 272	269,620	21,856	22,708	261.128	292, 328
Inventories - Goods of own manufacture:	- 100		-11-		Alle 1	
Add closing - Goods in process	13, 195	14,447			13, 195	14,447
Finished goods	28,927	32,867		* * *	28,927	32,867
Deduct opening-Goods in process	12.060	13,001			12.060	13,001
Finished goods	26.883	29,050	0 0 0		26,883	29,050
2. Net inventory change	3, 179	5, 263	• • •	* * *	3, 179	5,263
3. Gross output (1+2)	242, 451	274,883	21,856	22, 708	264.307	297,591
Input		10.0			1.00	
4. Purchases of goods not of own manufacture			16.05=	10.004	15.055	10.004
Inventories - Goods not of own manufacture:	***	• • •	15,857	19, 234	15.857	19,234
Add opening			F 110	4 200	5,112	4, 200
	6 6 4		5,112	4, 200		
Deduct closing	8 4 4	4 8 4	4.070	5,438	4,070	5,438
5. Cost of goods sold (not of own manufacture)		4 * *	16,899	17,996	16,899	17.996
6. Materials, supplies, etc.	132, 359	153,077	746	672	133, 105	153,749
7. Fuel and electricity	2.977	3, 134	6 8 0	6 8 8	2.977	3,134
8. Gross input (5+6+7)	135,336	156, 211	17,645	18,668	152, 981	174,879
Value added (3 - 8)	107, 114	118, 672	4, 210	4,040	111.324	122, 712

TABLE 8. Employment and Payroll, 1963 and 1964

					Emplo	yees						Salari	es and wa	ges	
Year and		Product related			Adm			les	To	tal	Producti		Admin-	Sales	_
province	Manufa	cturing	O	ther		office	distri		10	E 03.5	related w	vorkers	istra- tive and	and distri-	Total
A	Male	Female	Male	Female	Male	Female	Male	Female	Male	Female	Manufac- turing	Other	office	bution	
					numl	19c							\$'000		
1963		1							1	1					
Newfoundland	-	-	-		-	-		_	-	_	_	_	_	-	-
Prince Edward Island	_	_	-	-	_	-	_	_	_	_	_	_	_	-	-
Nova Scotia	-	-	-	-	-	-	_	-		-	_	_	-	-	-
New Brunswick	х	X	-	-	ж	x	х	-	х	Х	X	_	X	X	Х
Quebec	1,958	149	1	_	424	141	170	20	2.553	310	8.068	2	2,894	996	11,960
Ontarlo	5,661	274	11	_	1,328	399	708	151	7, 708	824	26,711	53	9,351	4,881	40,997
Manitoba	_	_	_	- '		-	-	-	_	_	_		-	_	-
Saskatchewan	_	_	_	_	_	_		_	-	_	-	-	_	_	-
Alberta	-	_	_	_	_	_	_	_	_	-	-	-	-	-	-
British Columbia	х	X		-	x	x	ж	-	X	х	Х	_	x	X	X
Yukon and Northwest Terri- tories	-	-	_	_	_	_		_	-	-	-	_	_	-	_
Totals	8,077	426	12		1, 849	604	899	171	10, 837	1, 201	36, 272	55	12,718	6,025	55, 076
1964															
Newfoundland	_	_	-	tors:	_	-	-	_	_	_			-	_	-
Prince Edward Island	_	_		_	_	-		_	_	_	_		_	-	-
Nova Scotia	_	_	_		_	_	_	_	_	_	-	_	_	_	_
New Brunswick	x	x	_		x	x	x	x	х	х	x		х	X	х
Quebec	2, 120	172	_	_	468	147	186	27	2,774	346	9,496	_	3,228	1,337	14,060
Ontario	6.095	373		_	1,429	440	647	147	8,171	960	30,035	_	10,317	4.417	44,769
Manitoba	_	_		_	_	_	_	_	_	_	_	dense.		_	_
Saskatchewan		_	-		_	-	_	_	_	_	_	_		-	_
Alberta	-	-	_	-	-	-	_	_	_	-	-	_	_	_	_
British Columbia	х	x	_	_	×	x	x	x	х	X	х	_	x	x	х
Yukon and Northwest Terri- tories	_	_	-	_	_	_	_	-	_	_	_	_	_		_
Totals	8, 685	548		_	1,992	657	875	177	11, 552	1,382	41, 109	_	14, 129	6,031	61. 265

TABLE 9. Production and Related Workers, - Manufacturing Activity, 1963 and 1964

	196	13	196	4
Month	Male	Female	Male	Female
		numbe	31	
Establishments reporting monthly detail (large establishments only):		1		
January	7,661	417	7, 967	434
February	7, 762	404	8,407	453
March		425	8,538	46
April	- 0-0	443	8,526	461
May		435	8,501	47
June	0.010	417	8,809	481
July	8,061	387	8,780	481
August	0.414	420	8,936	613
September	8,386	448	9,272	681
October	8,394	447	9,077	673
November	8, 180	442	8,920	68
December	m 000	434	8.461	63:
Averages	8,077	426	8,685	541
Establishments reporting annual averages (small establishments only)		* * *	0 0 1	* * *
Average for all establishments	8,077	426	8, 685	54

TABLE 10. Inventories, 1964

The state of the s		Manufa	cturing		Non- manufacturing	
Province	Materials, supplies, etc.	Goods in process	Finished goods of own manufacture	Total	Products or materials purchased for resale	Total inventories
			book value	\$'000		
Opening:						
Newfoundiand	-	-	4400		100	_
Prince Edward Island	-	-		_	_	_
Nova Scotia	_	_		-		
New Brunswick	х	х	x	X	x	x
Quebec	3,611	5, 113	7,164	15,887	1,032	16,91
Ontario	12,445	7.726	20, 777	40,948	3, 155	44, 10
Manitoba	-	_	- 1	_	_	-
Saskatchewan	_	_	_	_	_	_
Alberta		_	- 1	_	_	_
British Columbia	х	x	x	x	х	x
Yukon and Northwest Territories		_	_			_
Totals	16, 921	13,001	29, 050	58,972	4, 200	63, 17
Closing:						
Newfoundland		_	_	-	-	_
Prince Edward Island		_	- 1	_	_	_
Nova Scotia		_		_	_	_
New Brunswick	х	х	x	x	x	х
Quebec	3,856	5,572	8,652	18,080	1,312	19, 39
Ontario	17, 434	8,702	22.866	49,003	4, [15]	53, 111
Manitoba		_	_		_	-
Saskatchewan	_	_	_	_		
Alberta	_	_	_	-	_	-
British Columbia	x	x	x	x	x	X
Yukon and Northwest Territories	_	_	_		-	
Totals	22, 266	14, 447	32, 867	69, 580	5, 438	75, 018

TABLE 11. Purchased Fuel and Electricity Used in Manufacturing Activity, 1963 and 1964

Posterior		1963		1964	
Description		Quantity	Cost	Quantity	Cost
			\$'000		\$.000
I. Large establishments reporting commodity detail:					
Bituminous coal:					
(a) From Canadian mines	ton	6,419	84	1,990	32
(b) Imported		16,757	187	15, 123	189
Sub-bituminous coal (from Alberta mines only)		_		-	_
Anthracite coal	94	-	-		
Lignite coal			_	_	_
Coke	40	659	26	697	28
Gasoline (including gasoline used in cars and trucks)	Imp. gal.	295,090	114	219,986	79
Fuel oil including kerosene or coal oil		7,062,361	610	7, 932, 942	650
Wood	cord	-	_	-	_
Gas:				10.0	
(a) Liquefied petroleum gases	Imp. gal.	97, 275	35	180, 937	51
(b) Other manufactured gas	M cu. ft.	_	-		-
(c) Natural gas	24	275, 738	217	526, 802	438
Other fuel	****		7		4
Electricity purchased	kwh.	169,351.870	1,529	161, 796, 881	1,466
Steam purchased			166		191
2. Small establishments not reporting commodity detail:					
Estimate for fuel and electricity			2		Ŧ
3. All establishments:					
Total fuel and electricity used	***		2,977		3.134

TABLE 12. Materials and Supplies - Manufacturing Activity, 1963 and 1964

Descripcion		1963		1964	
Sescription		Quantity	Cost	Quantity	Cost
			\$'000		\$'000
. Materials used:					
Aluminum:		0	100	000 000	
Castings Sheets and strip		1, 104, 611	428	959,039	641
Other		1,100,780	622 276	1,552,676	481
Brass and bronze:					
Castings	lb.	94, 674	54	68, 260	4(
Wire rods	4.4	370,240	135	507,028	200
Sheets and strip	44	373,412	195	401,892	208
Other			105		113
Copper:					
Sheets and strip	lb.	22,829	16	26, 196	17
Tubing and pipe		829, 184	708	739,500	730
Wire, enamelled	4 #	318,410	204	395, 251	256
Wire, other insulated	****		620		800
Other	***	9 4	32	9.6	3:
Insulating varnishes, japans, enamels and lacquers	***		209		170
Iron and steel (except alioy):					
Castings:					
Iron, gray and malleable	ton	4,208	1,545	4,468	1,663
Steel		70	35	33	10
Plg iron		3,950	290	4,324	313
Sand bars and rods	144	4,500	847	5, 866	1, 05
Samel sheets and strip:					
Plain		92, 441	15,722	106,632	17, 495
Galvanized		4,503	787	5, 135	1,019
geel wire		831	224	1,444	296
Scrap iron and steel	****	3, 230	129	3, 887	14:
Other (except alloy)		3, 200	1,990	0,001	2, 25
Alloy steel - In all forms:		1	1,000		2,00
Stainless			350	2 0	39
Silicon sheets and strips		26	9	5	
Other alioy, including tool steel			101		54
Lead	1b.	52,088	20	168, 05 1	4
Mica (unfabricated forms only)	1.4	255,000	130	240,000	168
Motors electric:					
Under 1 h.p.	No.	460, 237	5,750	730,082	7,43
1 h.p. and over A.C. or D.C.	**	306	16	10,503	541
Paints, stains, lacquer for finishing only	11077		1,426		2,026
Resins, synthetic:					
Vinyl type			158		15
Polyethylene type	***		504	* s	1,33
Other (bakelite, etc.)		* •	153		430
Resistance wire, ribbon and strip	1ъ.	56,545	130	62,073	143
Sulphuric acid, 100%	1.4	480,048	13	473, 166	1
All other materials and components used1	****		89, 224		100,25
2. Containers and other packaging materials and supplies used	,		4,880		4,81
3. Operating, maintenance and repair supplies used (excluding fuel)	4.046		3,511	4 4 4	5,00
4. Amount paid out to others for work done on materials owned by establishments		4 4 4	804		1,600
Totals			122 250		182 02
Totals	. * 7 4 7	1 . 1	132, 359		153, 07

No detailed information on materials used was collected from small establishments, the estimated costs for which are included here. These estimated costs were \$250,000 in 1963 and \$192,745 in 1964.

TABLE 13. Shipments of Goods of Own Manufacture, 1963 and 1964

Description	196	3	1964		
Description	Quantity	Value	Quantity	Value	
	No.	\$1000	No.	\$,000	
. Products:					
Laundry equipment:					
Dryers, mechanical:					
Electric	129, 283	15.251	120,574	13,440	
Gas	16,671	2,395	18, 132	2, 473	
Washing machines, domestic:					
Electric: Automatic	121,490	22, 327	144,748	24.829	
Conventional	224,634	17, 987	281,736	22,635	
Gasoline	1, 251	131	1	3	
Refrigeration and air-conditioning equipment:	7. 1955				
Freezers, home and farm:					
Upright	12, 769	1,714	11,481	1,843	
Chest	125, 168	20,690	137,449	20, 3 to	
Refrigerators, household, electric	285, 483	48,977	314,994	52,59	
Stoves and ranges:	1000	1 . 1			
Built-in cooking ovens, domestic, electric	21,885	2,741	29, 845	3,720	
Coal, wood, sawdust burning:	21,000			0,12	
Cooking	7, 148	819	3,852	50	
Heating	8,536	395	7,696	40	
Solid fuel and gas or oil and gas combination	2, 536	635	2,325	57	
Solid fuel and electric or oil and electric combination	2,609	703	3, 250	758	
Gas, cooking ,with ovens, domestic	37, 60 t	4,917	40,643	5, 537	
Gas, heating and space heaters	15,557	931	6,092	460	
Ejectric cooking top mountings	18,893	1,061	19,014	1, 15	
Electric cooking stoves or ranges:	,	.,,,,,,			
Less than 28 inches wide	81,444	8, 256	83,221	9,00	
28-32 inches wide	161,795	25, 132	175, 262	26, 290	
Over 32 Inches wide	i, 136	381	1,277	35	
Fuel oil (distillate):					
Cooking Heating and space heaters	7, 684 38, 246	1,357 2,203	6,954	2, 08	
negung and space heaters	30, 240	2, 203	41,020	2, 000	
Furnaces, warm air:					
Coal or wood burning	708	109	397	6:	
Gas burning	17,854	2,397	23, 480	3, 65	
Oil burning	26,230	5,973	32,907	8,22	
Amount received for repairs		6.052		5, 77	
All about an duran		44 070		61 52	
All other products		44,972		61, 53	
. Amount received in payment for work done on materials and products owned by others	* * *	1,441	4 0 0	1,40	
Less adjustment for value of sales taxes, excise duties and outward transportation charges which could not be deducted from individual commodity items described above	-1	( 675)		(1,245	
Net adjustment for establishments receiving progress payments	* * *		***		
Total adjusted value of shipments and work done	* * 4	239, 272		269, 620	

Confidential, included with "All other products".

# TABLE 14. Shipments of Selected Goods of Own Manufacture - All Industries

(Includes shipments from other industries which manufacture, as a secondary activity, the commodities listed)

# A. Stoves Made in Canada, 1963 and 1964

	1963	1964
Soal, wood and sawdust burning cooking stoves and ranges, including ranges with gas or electric extension No. \$'000	7, 907 86 1	5, 008 584
oal, wood and sawdust burning heating stoves and space heaters, including all heaters, circulators, Quebec, box, oak, Franklin globular and laundry	12, 970 535	11, <b>94</b> 2 535
olid fueland gas combination oroll and gas combination (not including stoves or ranges with gas extension) No. \$'000	2, 536 635	2, 325 574
olid fuel and electric combination or oil and electric combination (not including stoves or ranges with electric extension)	2, <b>609</b> 703	3, 250 758
as cooking stoves and ranges (not combinations), (including all styles with ovens)	41, 176 5, 174	45, 585 5, 879
sas heating stoves and space heaters No. \$'000	23, 355 1, 742	16,041 1,192
Cooking ovens, electric, built-in No. \$'000	22, 048 2, 766	19, 162 2, 222
lectric cooking top mountings No. \$'000	19, 078 1, 070	19, 202 1, 164
lectric cooking stoves or ranges (over 35 amperes), all styles with ovens	247, 865 34, 068	262, 254 35, 848
lectric rangettes, including cord attachment and oven as one unit	10, 684 394	11, 264 450
Rectric cooking plates and grills, including stoves for glass coffee-makers	63, 421 334	71,539 424
tl (kerosene) and gasoline cooking stoves and ranges		
(kerosene) and gasoline heating stoves and space heaters No. \$'000	3, 265 208	2, 712 169
uel oil (distillate) cooking stoves and ranges	10,648 1,488	9. 237 1. 347
rel oil (distillate) heating stoves and space heaters	38, 246 2, 203	41,628 2,088

# B. Household Mechanical Refrigerators, 1955-64

Y ear	Number	Value	Year	Number	Value
2 1 1 2 1 1		\$1000			\$'000
955	271, 532	49,548	1960	239, 436	40, 211
956	269, 213	47,443	1961	234,662	39,800
957	235, 539	42, 429	1962	247, 693	41, 444
958	226,523	39,759	1963	293, 236	50, 016
959	256, 778	44, 548	1964	330, 872	55, 583

Complete units (electric and gas), all sizes.

# C. Home Freezers, 1955 - 64

Year	Number	Value	Year	Number	Value
		\$'000			\$'000
955	13, 081	3, 296	1960	73,606	13, 531
956	12, 691	3, 176	1961	91, 797	15, 972
957	20, 908	4,619	1962	127,683	20, 545
958	31,685	6,713	1963	137, 937	22, 404
959	60, 665	12, 103	1964	157, 150	23, 304

TABLE 14. Shipments of Selected Goods of Own Manufacture - All Industries - Concluded
D. Domestic Washing Machines, 1955-64

4.12 18****	Electric				Gasoline		Total	
Year	Automatic <sup>2</sup>		Conventional					
	Number	Value	Number	Value	Number	Value	Number	Value
		\$'000		\$'000		\$'000		\$'000
1955	36, 782	7,136	237,600	22,765	5, 420	622	279,802	30,524
956	49, 765	9, 292	250,879	23, 552	5, 278	636	305, 922	33, 480
1957	52, 569	10,313	220, 632	20, 283	3,546	414	276,747	31,011
958	60,326	11,983	234, 200	21,800	3,686	422	298, 212	34, 200
959	76,718	14,668	246, 191	21,440	3,974	454	326,883	36, 56
960	75, 337	14,768	211,848	18,873	2,581	283	289,766	33,926
961	84, 476	16, 265	211,039	18,312	2,107	242	297, 622	34, 819
962	94, 432	17,782	206,571	18,027	2,254	236	315,857	36, 04
963	121, 490	22,327	225, 682	18,024		3 0	347,172	40, 35
1964	144,748	24,829	234, 544	21,518			379, 292	46, 347

<sup>&</sup>lt;sup>2</sup> Includes automatic washer-dryers.

## E. Domestic Electric Ironing Machines, 1955-64

Year	Number	Value	Year	Number	Value
		\$'000			\$1000
955	3,900	367	1960	1,720	260
956	4.647	380	1961	1,041	162
957	2,740	310	1962	1,000	150
958	1,754	230	1963		
959	1,115	177	1964		

# F. Clothes Dryers, Automatic, 1955-64

Year	Elect	ric	Gas	S	Total	
A Cont	Number	Value	Number	Value	Number	Value
		\$'000		\$'000		\$'000
955					38, 027	5, 191
956		0 0			55,389	7,743
957		0 .	• •		65, 950	9, 191
958	81,868	10,693	3,237	519	85, 105	11,213
959	105, 813	13,589	4, 490	776	110, 313	14, 365
960	100, 486	13, 243	10,025	1,754	110,511	14,997
961	105,632	13, 182	11,889	2, 116	117,521	15, 298
962	120, 235	14,748	11,627	1,820	131,862	16, 568
963	129,283	15, 251	16,671	2, 395	145,954	17,646
964	135,228	14, 846	18, 132	2, 472	153, 360	17,318

# List of Establishments classified to This Industry, 1964

(Does not include establishments classified to other industries, which as a secondary activity, manufacture products typical of this industry)

Name	Location
New Brunswick:	
Parent and Warting Pandonts & Inited	To Aville
Enamel and Heating Products Limited	
Enterprise Foundry Co. Ltd.  Record Stove and Furnace Co. Limited	
Record Stove and Furnace Co. Elimited	Box 686, Moncton
Quebec:	
Arrow Products Ltd.	754 Wellington St., Montreal
Belanger, A. Limitée	
Canadian General Electric Co. Ltd.	
Connor, J.H. and Son	
Continental Industries Ltd.	
Hickory Industries of Can. Ltd.	
Hupp Canada (1961) Ltd.	
La Fonderie de L'Islet Limitée	
New Williams Mfg. Co. Ltd., The	
Singer Company of Canada Ltd.	
Tappan-Gurney Ltd.	
Ontario:	
Beach Foundry Ltd.	
Beatty Bros. Ltd.	Fergus
B. & P. Manufacturing	
Belwood Appliance Co. Ltd.	
Brantford Washing Machines Ltd.	
Canadian Westinghouse Co. Ltd.	
Canadian Coleman Co. Ltd., The	
Easy Washing Machine Co. Ltd.	76 Miranda Ave., Toronto
Escort Cooler Company Ltd.	
Fairgreve & Son Ltd.	44 Dovercourt Rd., Toronto
Findlays Ltd.	
Franklin Mfg. Co. (Canada) Ltd	
Franklin Mfg. Co. (Canada) Ltd	
Frigidaire Products of Canada Ltd.	
General Freezer Ltd.	
General Steel Wares Limited	
Gilson Manufacturing Co. Ltd.	Guelph
John Inglis Company Limited	14 Strachan Ave., Toronto
Kelvinator of Canada Ltd.	
Maxwells (1964) Ltd.	
Moffats Limited	Weston
Wood, W.C. Co. Ltd., The	
Simplicity Products Ltd.	
Simpson, A.H. Industries Ltd.	157 Willowdale Ave., Willowdale
British Columbia:	The state of the s
Coast Foundry Co. Ltd.	Burnaby

# CONCEPTS AND DEFINITIONS

Census of Manufactures

#### General

The Census of Manufactures is an annual mail survey covering Canada's Manufacturing Industries. It is based on the Standard Classification of Industries and full details concerning the system may be found in the Standard Industrial Classification manual. Catalogue No. 12-501 which is available from the Queen's Printer or the Dominion Bureau of Statistics. In summary, the Classification as it relates to the manufacturing industries provides for a breakdown into 140 industries arranged in 20 major industry groups. Of the 140 (3 digit) industries, 18 are further broken down into 56 (4 digit) sub classes. At the Canada level, principal statistics are collected and compiled for 176 separate industries. They cannot all be published separately by province, however, because of the confidential nature of the data in certain provinces.

The reporting unit for the Census is designated as the establishment (see definition of "Establishment" in following section) and a return is requested from every establishment classified to a manufacturing industry. Although respondents are required to submit reports covering the calendar year, financial year reports other than the calendar year are accepted in instances where respondents find it impossible to supply calendar year data from accounting records. When an establishment is operated for only part of a year a report is required covering the period of operation.

There are four different questionnaires used in the Census of Manufactures; (a) short form (b) long form (c) head office questionnaire and (d) commodity questionnaire. The short and long forms are used to obtain principal statistics and commodities shipped from establishments classified to manufacturing industries and differ only in the amount of detail requested. The short form is a single-sheet questionnaire sent to small manufacturers generally reporting shipments of less than \$100,000; this cut-off, however, varies somewhat between industries. The head office questionnaire is generally used for company head offices and/or auxiliary units separately located from the manufacturing establishment(s), (see following notes on Head offices and auxiliary units). The Commodity questionnaire is used to survey certain establishments which are coded (on the basis of their principal activity) to industries other than manufacturing in the Standard Industrial Classification system, but which undertake some manufacturing as a subsidiary activity. This single-sheet questionnaire is designed to collect information on the quantity and value of goods of own manufacture shipped by such establishments in order to achieve full coverage of domestically manufactured commodities (see the following note under Shipments).

The results of the Census are presented in some 140 publications. In addition to these annual industry publications there are annual summary reports for Canada and the provinces and special reports giving principal statistics by detailed geographic areas, by type of ownership and size of establishment. A special annual report covering the shipments of all manufactured commodities arranged in alphabetical order is also published.

Since 1960 the following major changes have been implemented in the Census of Manufactures: (a) a revised Standard Industrial Classification (b) a new establishment definition and (c) an extension of the establishment definition to cover the non-manufacturing activities of manufacturing establishments. The statistics presented in the various 1963 reports reflect the complete implementation of these changes and enable comparisons to be made with the years 1961 and 1962. For a complete description of the procedures followed in establishing the revised series, reference should be made to the Explanatory Notes included in the 1960, 1961 and 1962 industry publications. The statistical framework within which the Census of Manufactures is now carried out is based on the following concepts and definitions which have been developed as part of a general programme to achieve a fully integrated system of economic statistics.

#### Establishment

A manufacturing establishment is typically a factory, mill or plant principally engaged in manufacturing activities. The majority of such establishments are firms but many firms have more than one establishment. Such firms are requested to submit a separate Census of Manufactures report for each manufacturing establishment which can meet the reporting requirements embodied in the following definition of the "establishment":

"The smallest unit which is a separate operating entity capable of reporting the following principal statistics:

Materials and supplies used
Goods purchased for resale as such
Fuel and power consumed
Number of employees and salaries and wages
Man-hours worked and paid
Inventories
Shipments or sales."

Each establishment is required to report on all the activities carried out within it's accounting boundaries (except income from investments such as rent, interest and dividends) and data on the different activities (manufacturing, trading in goods not of own manufacture, construction by own labour force, revenue from services, etc.) are requested to be reported separately. It should be noted that the statistics for separate activities are not completely consistent since some respondents cannot distinguish, in their records, materials, shipments and inventories relating solely to their own manufacturing activities. For example, inventory of goods purchased for re-sale may not be distinguishable from inventory of own manufactured goods. Complete consistency, therefore, can be obtained only at the "all operations" (total activity) level and for studies or statistical measures requiring accurate coordinated data, the "total" statistics should be used.

The number of establishments represents the number of operating units that are principally engaged in the activities of the manufacturing industries to which they have been classified. These units do not necessarily represent the total number engaged in the production of a commodity mainly produced in a certain industry. Some commodities are produced as secondary products in other manufacturing and non-manufacturing industries. It should be noted that head offices and auxiliary units which are surveyed separately are not included in the establishment count, (see following notes on head offices and auxiliary units).

#### Head Offices and Auxiliary Units

All head offices and auxiliary units of companies classified to the manufacturing industries such as sales offices, administrative offices, warehouses, laboratories, etc. are now surveyed as part of the Census of Manufactures.

These head offices and auxiliary units are either included in an establishment report or are surveyed by means of the head office questionnaire. The former is the most common case where a single establishment firm has its executive personnel, sales office, etc. located at the site of the manufacturing plant (establishment). The special head office questionnaire is generally used where a firm, regardless of the number of establishments, has separately located offices or auxiliary units. Such offices or units do not constitute establishments within the Census of Manufactures as they do not normally generate operational revenues, but give rise only to costs of operations (mainly salaries and wages) which are automatically included in the value of shipments or sales. Although not considered as establishments, and hence, not included in the "establishment" count for an industry, the operational costs are reflected in either the "Industry" statistics (3 or 4 digit level) or the "Major group" statistics (2 digit level) according to the following rules:

- (a) In the case of single establishment firms, statistics for separately located offices and units are classified to the same industry (3 or 4 digit) as the establishment;
- (b) In the case of multi-establishment firms, the statistics for such offices and units are coded to the same industry as the establishments of the firm, when all establishments are in the same industry (3 or 4 digit). When establishments of

such firms are coded (1) to different industries within a major group, (2) to industries in different major groups or (3) to industries in different divisions of the Standard Industrial Classification, then the statistics are included in the major group totals (2 digit level) in which the major part of the company's operations are classified. Although this may result in some distortion of major group statistics in the case of (2) and (3) the statistics at the industry (3 or 4 digit) level in all cases will be left free of these company-wide data.

#### **Employees**

# (a) Production and related workers — Manufacturing activities

In addition to those engaged in production and assembling activities, they include those employed in storing, inspecting, handling, packing, warehousing, etc. They also include employees engaged in maintenance, repair, janitorial and watchman services and line supervisors (working foremen) engaged in similar work to that of the employees they supervise. For those establishments reporting on the "long" form, production and related workers engaged in manufacturing activity are reported as those receiving pay during the last pay period of each month, an average for the year being obtained by summing the monthly figures and dividing by 12. This procedure is followed even though the establishment did not operate in all months in order to arrive at equivalent annual full-time employment. The numbers are somewhat affected by turnover, in that employment is overstated when an employee changes employment during a pay period. In the case of those establishments reporting on the "short" form, respondents are requested to report average annual figures. The man-hours of production and related workers in manufacturing activity represent total man-hours paid (total hours at work during the calendar year plus hours not worked but nevertheless paid for, such as paid vacations, sick leave, statutory holidays, etc.). Data on man-hours are not collected from establishments reporting on the short form, Man-hours for these establishments are estimated on the basis of ratios derived from the 1958 census. During this census all establishments reported on the long form. In reporting overtime hours, respondents are requested to report only hours actually at work. It should be noted that the division of hours paid into production and related workers payrolls results in average hourly earnings and does not represent hourly wage rates which are collected and published by the Department of Labour and which are based on selected occupations.

# (b) Production and related workers — Non-manufacturing activities

Such employees include those on manufacturing establishments' payrolls engaged in activities such as construction undertaken for the use of these establishments, some outside piece-workers employed in certain industries, logging employees who are reported as part of a sawmilling establishment and any other production workers who are not engaged in manufacturing-type operations.

#### (c) Administrative and office employees

This category includes all executive and supervisory officials such as presidents, vicepresidents, comptrollers, secretaries, treasurers, etc., together with managers, professional, technical and research employees, superintendents and factory supervisors above the line supervisor or working foreman level, and clerical staffs. Also included are employees in activities such as advertising, credit collections, purchasing, personnel, legal, medical, etc. It should be noted that prior to 1961 this category also included working owners and partners. Also included in this category are employees located at head offices or auxiliary units separately located from the establishment: these are generally included in the figures for the province in which they are located according to the rules outlined under "Head offices and auxiliary units" ahove.

#### (d) Sales and distribution workers

This category includes office personnel whose salaries are charged to selling expense, travelling salesmen, driver salesmen, truckdrivers and their helpers, etc. It may also include some sales employees who are reported as part of a manufacturing establishment but are not working at the establishment's location. These are generally broken down by province in cases where more than 15 employees are involved in any one province. The figures exclude persons working on a commission basis who are not considered regular employees of the establishment.

#### (e) Total Employees

This total comprises the foregoing categories including employees located at separately located head offices and auxiliary units. The numbers of employees included under categories (b), (c) and (d) are reported in the form of annual averages and represent as closely as possible full time employment; adjustments are made when reported figures indicate the existence of part time or seasonal employment. In all the above categories, figures on employment refer to the calendar year whether or not other establishment statistics can only be reported on a fiscal year other than the calendar year.

#### **Working Owners or Partners**

These are not now included in the statistics of employees and salaries and wages. There is some duplication in numbers when a person owns more than one establishment and is reported as a working owner on each Census return. Withdrawals of working owners are defined as amounts withdrawn by owners or partners for normal living expenses excluding withdrawals for payment of income tax.

#### Salaries and Wages

Salaries and wages refer to gross earnings of employees before deductions for income tax and employees contributions to social services such as sickness, accident and unemployment insurance, pensions, etc. They include all salaries, wages, bonuses, profits shared with employees, the value of room and board where provided, commissions (paid to regular employees only) as well as any other allowance forming part of the worker's earnings. Payments for over-time are included. Figures on salaries and wages refer to the calendar year.

#### Fuel and Electricity

Figures for fuel refer to amounts actually used (including fuel used in cars, trucks, locomotives, etc.), not to purchases unless the quantities are substantially the same. Any fuel and electricity produced by establishments for internal consumption are not included in the total cost. Values represent laid down cost at the establishment including freight, duty, etc. Although fuel and electricity used is considered part of manufacturing activity it should be noted that it also includes relatively small amounts used in non-manufacturing activities since these cannot be reported separately.

### **Materials and Supplies**

#### (a) Manufacturing activities

Figures represent quantities and laid down cost values, at the establishment, of materials, supplies and purchased components owned and used during the year in manufacturing activities and related processes. These statistics represent only commodity items or physical goods (cost of services or overhead charges such as advertising, insurance, depreciation, etc. are not included) whether purchased from others or received as transfers (in the form of materials, components or semi-processed goods) from other establishments of the reporting company. Included are maintenance and repair supplies not chargeable to fixed assets accounts and any amounts charged by other establishments for work done on materials owned by the reporting establishment. Cost of repairs or maintenance done by outside contractors and cost of returnable containers are not included.

#### (b) Non-manufacturing activities

#### 1. Purchases for re-sale as such

Figures represent cost of materials or products purchased from others by the reporting establishment (or received as transfers from other establishments of the reporting company) for re-sale as such in the same condition as purchased. Included are any finished products received on consignment from other countries.

#### 2. Other materials and supplies used

Figures represent the cost of materials and supplies, if any, used in new construction and in the production of machinery and equipment (for the use of the reporting establishment) by the establishment's own employees. Included are materials used for any capital repairs and alterations carried out by the establishment's employees. Amounts paid to outside contractors for construction and repair work are not included nor is the cost of

purchased machinery and equipment. Also included is the cost of office supplies not chargeable to fixed assets accounts and the cost of such other items of materials and supplies used as food, beverages and supplies for establishment-operated cafeterias and lunch counters, first aid and medical supplies, laboratory supplies, etc.

#### Shipments

#### (a) General

The figures represent revenue from all production, sales, services and related activities of reporting establishments with shipments valued in Canadian dollars at the point at which the establishment relinquishes control. The unsold portion at year end of consignment shipments in Canada is treated as inventory and not as shipments but all shipments to foreign countries for which the form B13 "Customs Canada Export Entry" has been completed, are treated as shipments.

In those industries where work on principal products extends over a relatively long period, (Fabricated Structural Metal Industry, Aircraft and Parts Manufacturers, Railroad Rolling Stock Industry and Shipbuilding and Repair Industry) the value of production rather than the value of shipments is recorded. There are certain establishments in other industries which also operate on a basis of progress payments. For these establishments, shipments are also adjusted to work put in place on the basis of the net change in progress payments over the year.

#### (b) Shipments of goods of own manufacture

These figures represent shipments of goods made from own materials either in the reporting establishments or by other manufacturers on the basis of a charge to the reporting establishments for work done. Included are revenue from repair and custom work, amounts received in payment for work done on materials owned by other establishments and the cost (book value) of any goods shipped on a rental basis.

All products and by-products of own manufacture shipped from the establishment are covered, including transfer shipments to sales outlets, distributing warehouses or to other manufacturing plants of the reporting firm, when such units are treated as separate establishments. The value of shipments are net of returned goods, discounts, returns, allowances, sales tax and excise taxes and duties, returnable containers and charges for outward transportation by common or contract carriers. Transportation or delivery expense incurred by the reporting establishment's own carriers are included.

Shipments of goods of own manufacture of establishments which are coded to some other division of the Standard Industrial Classification (on the basis of principal activity) but which are engaged in manufacturing as a subsidiary activity

are collected by means of the Commodity questionnaire referred to earlier. Such shipments together with shipments of goods of own manufacture of establishments forming the universe of manufacturing industries are compiled and recorded in the various industry publications.

## (c) Shipments of goods not of own manufacture

These figures represent the net selling value at establishment (net of discounts, returns, allowances, sales taxes and excise duties and taxes and transportation charges by common or contract carriers) of all products or materials (including products transferred from other establishments of the reporting firm) sold as such in the same condition as purchased or received as transfers. For those industries which ship such goods on a rental basis, the value of shipments represents the book value of these goods. All sales of consignment goods from other countries are included.

#### (d) Other revenue

Figures represent the book value of fixed assets, if any, (new construction and machinery and equipment including major repairs, alterations, additions, modifications, installation and assembly work) produced during the year for the use of reporting establishments by the establishment's own employees and for which depreciation accounts are maintained. Included also are any revenues from the sale of electricity and from any operations performed by the establishment's own employees, such as revenue from goods produced or purchased for rental (the book value of such goods are included as part of shipments of goods of own manufacture or shipments of goods not of own manufacture), servicing revenues, commissions on sales (when not included in value of sales), revenue for companyoperated cafeterias and lunch counters and revenue from outside installation or construction work not related to the establishment's own products, sale of used materials (excluding sale of used fixed assets) research and development work, etc. As mentioned previously the figures do not include non-operating revenue such as rent, dividends, interest, etc.

#### **Inventories**

#### (a) Manufacturing activities

Values represent the book values of manufacturing inventory owned in Canada. Inventories held for which progress payments have been received are not included. Where progress payment accounts are maintained, the change in these accounts is treated as a net adjustment to shipments. Figures consist of inventory owned at the plant and at warehouses or selling outlets which are treated as extensions of establishments for the purpose of reporting shipments. Inventory owned in transit in Canada or on consignment in Canada is included. Goods shipped abroad and held in inventory are included in shipments. Opening inventories may differ from the closing inventories of the previous year because of changes in classification, the

receipt of revised data, the inclusion of new establishments and the removal of establishments which did not operate during the survey year.

#### (b) Non-manufacturing activities

Figures represent the book value of inventory of goods purchased for re-sale as such without further processing, owned by the reporting establishments and held at plants and at any warehouses or selling outlets which are treated as extensions of establishments. Other characteristics are the same as in (a) above.

#### Value Added

#### (a) By manufacturing activities

Figures are compiled by deducting the cost of manufacturing materials, supplies, etc. and fuel and electricity consumed from the (value of shipments of goods of own manufacture adjusted for changes in the value of inventories of finished goods and goods in process).

#### (b) By non-manufacturing activities

The figures are compiled by deducting the cost of goods purchased for re-sale (adjusted for changes in the value of inventories of goods pur-

chased for re-sale) and the cost of non-manufacturing materials and supplies used from the value of shipments of goods not of own manufacture, plus other revenue.

#### (c) By Total activities

The figures consist of value added by manufacturing activities plus value added by non-manufacturing activities. This total value added figure may, in some cases, be less than value added by manufacturing activities as a result of expenditures associated with non-manufacturing exceeding revenues from such activities or because of a decrease in inventory of goods not of own manufacture exceeding the mark-up on the sale of such goods. "Value added" is sometimes referred to as net output or net production. However, to arrive at the National Accounts concept of net production, or Gross Domestic Product at "Factor cost" it would be necessary to subtract also the cost of advertising, insurance and other business expenses which are not collected as part of the annual Census of Manufactures, "Value added" figures for the primary industries, manufacturing and construction are published in DBS publication Catalogue No. 61-202, "Survey of Production".

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