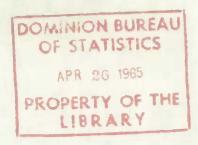
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COMMUNICATIONS EQUIPMENT MANUFACTURERS 1962

ANNUAL CENSUS OF MANUFACTURES

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SYMBOLS

The following standard symbols are used in Dominion Bureau of Statistics publications:

- .. figures not available.
- ... figures not appropriate or not applicable.
- nil or zero.
- -- amount too small to be expressed.
- p preliminary figures.
- r revised figures.

COMMUNICATIONS EQUIPMENT MANUFACTURERS 1962

Data presented in this report under the heading of Communications Equipment Manufacturers reflect implementation of the revised Standard Industrial Classification (S.I.C.) and the New Establishment Concept which are being used by the Dominion Bureau of Statistics in its compilation of industry statistics — see items "Standard Industrial Classification" and "Establishment" in the Explanatory Notes section of this report.

For statistical purposes the industry titled Communications Equipment Manufacturers in the revised Standard Industrial Classification covers the operations of establishments primarily engaged in manufacturing radio and television transmitters, radar equipment, closed circuit television equipment, and electronic navigational aids; public address apparatus, and the related parts and equipment. Included are establishments primarily engaged in manufacturing telephone and telegraph equipment and parts. This industry includes establishments primarily engaged in manufacturing electronic control panels and similar devices.

The introduction of the final stage of the establishment concept in the Annual Census of Manufactures has resulted in certain changes and necessitated some adjustments to the statistics. Refer to the Explanatory Notes section of this report for a more detailed explanation. For the most part the changes in the manufacturing activity of the industry under review resulting from the implementation of the final stage of the establishment concept were of a relatively minor nature as evidenced in the comparative series of statistics shown in Tables 1 and 1A. The differences between the 1961 totals in tables 1 and 1A are mostly the result of the elimination of an activity that was not considered to be a part of this industry.

TABLE 1. Principal Statistics - Manufacturing Activity, 1957-61
Basis: Revised Standard Industrial Classification and New Establishment Concept²

				E	mployees						
Year	Estab- lish- ments		tion and workers ⁴		rative and nployees	То	tal ⁴	Cost of fuel and elec-	Cost of materials and	Value of shipments of goods of own	Value added
	ments	Number	Wages	Number	Salaries	Number	Salaries and wages	tricity4	supplies used ⁴	manu- facture	
	No.		\$'000		\$'000				\$'000		
1957	128	14,677	49,115	8,045	38,766	22,722	87,881	1,256	67,925	194,677	
1958	123	13,671	47,969	8,010	41,153	21,681	89, 124	1,201	66,621	200, 843	128, 573
1959	126	14,423	52,916	7,846	42,809	22,269	95,726	1,328	69, 868	208,355	141,674
1960	129	14,809	56,515	8, 155	45,694	22, 964	102,209	1,505	81, 275	232, 932	154,834
1961	125	15,487	57,520	9,080	52, 138	24,567	109,659	1,492	93,750	251,084	163,288

See footnotes following Table 3 A.

TABLE 1A. Principal Statistics - Manufacturing Activity and Total Activity, 1961 and 1962

Basis: Revised Standard Industrial Classification and New Establishment Concept²

				Mar	ufacturing	activity					Total acti	lvity	
Year and province	Estab- lish- ments	Pr	oduction ited work	and ers ⁴	Cost of	Cost of materials	Value of shipments			owners artners		otal loyees'	Total
piovince	шеньз	Number	Man- hours paid	Wages	fuel and elec- tricity	and supplies used ⁴	of goods of own manu- facture ⁴	Value added ⁴	Number	With- drawals	Number	Salaries and wages	value added*
	No.		'000			\$'000				\$'000		\$'	000
1961													
Nova Scotia	23	6,961	13,095	27,577	641	26, 175	94,816	68,401	2	10	10,670	53,976	70,770
Ontario	90	8,489	17,318	29,006	809	64,360	148,366	88,996	5	19	12,822	52,534	93,689
Saskatchewan	1												
Alberta	2	268	565	937	42	3, 215	7,902	5,027	2	9	508	2,242	5,068
British Columbia	8												
Totals	125	15,018	30, 979	57, 520	1, 492	93, 750	251,084	162, 423	9	38	24,000	108, 753	169, 567
1962													
Nova Scotia	1]											
Quebec	26	7,515	16,034	33, 296	712	36,500	128,079	100,219	2	7	12,023	60,897	105.567
ontario	96	10,291	21,006	35,544	1,010	75,325	178, 493	101,751	10	48	15,014	61,746	106, 296
askatchewan	1												
lberta	4	107	210	258	7	1,362	2,901	1, 796		-	126	356	1,902
ritish Columbia	9	275	573	1,091	47	4,076	10,279	7, 045	2	12	586	2, 646	7, 115
Totals	137	18, 188	37, 823	70, 190	1, 778	117, 263	319, 752	210, 811	14	67	27,749	125, 645	220, 880

See Table 2 and footnotes following Table 3 A.

TABLE I B. Principal Statistics classified by Size Groups based on Shipments of Goods of Own Manufacture, 1961 and 1962

Basis: Revised Standard Industrial Classification and New Establishment Concept'

				Man	ufacturing	activity				Т	otal activ	rity	
Size group	Estab- lish-		duction a		Cost of	Cost of	Value of shipments of goods	Value	Working and par			otal oyees'	Total
	ments	Number	Man- hours paid	Wages	elec- tricity ⁵	and supplies used	of own manu- facture	added ⁴	Number	With- drawals	Number	Salaries and wages	value added*
	No.		'000			\$'000				\$'000		\$'0	000
1961													
nder \$10,000	2 5	} 6	9	16	1	37	98	61	2	7	16	37	7
25,000 " 49,999 50,000 " 99,999 100,000 " 199,999 200,000 " 499,999	7 13 17 27	21 92 195 811	41 160 363 1,505	59 251 555 2,258	29 30 75	102 329 925 3,664	262 981 2,439 9,326	162 672 1,546 5,749	1 2	18 5 8	27 125 282 1,071	84 380 1,011 3,645	17 70 1,556 6,29
500,000 ' 999,999 1,000,000 ' 4,999,999 5,000,000 and over ead offices, sales offices and	19 24 11	1,243 3,200 9,450	2, 292 6, 448 20, 161	2,931 10,484 40,967	117 355 861	5,764 20,055 62,674	13,915 51,273 172,790	7,946 34,382 111,904	=	_	1,575 5,160 15,737	4,876 21,029 77,644	7, 83 34, 82 118, 06
auxiliary units10		***		* * *	100	4 8 4					7	46	(
Totals	125	15,018	30,979	57, 520	1, 492	93, 750	251,084	162, 423	9	38	24,000	108,753	169, 52
1962													
nder \$10,000	2 9	} 16	30	37	3	72	178	109	1	2	33	72	12
25,000 " 49,999 50,000 " 99,999 100,000 " 199,999 200,000 " 499,999	7 12 20 27	22 92 257 906	46 190 498 1,880	69 308 726 2,331	16 34 96	120 378 1,268 4,376	274 875 2,803 9,961	156 530 1.481 5,573	2 2 3	11 12 17	28 149 335 1,174	89 571 1,132 3,839	16 53 1,60 5,71
500,000 ' 999,999	19 27 14	966 3,604 12,325	2,027 7,434 25,718	2,599 11,027 53,091	108 403 1,116	6, 106 28, 595 76, 347	12,773 60,763 232,125	7,189 33,774 161,999	6 -	24 	1,277 5,278 19,384	4,374 20,262 94,731	7, 3 35, 2 170, 1
auxiliary units10	4 0 4				4 0 4		* * *		9 + >		91	574	(1
Totals	137	18, 188	37,823	70, 190	1,778	117, 263	319,752	210, 811	14	67	27,749	125, 645	220,88

See footnotes following Table 3 A.

TABLE 1 C. Principal Statistics classified by Size Groups based on Manufacturing Value Added, 1961 and 1962

Basis: Revised Standard Industrial Classification and New Establishment Concept²

				Man	ifacturing	activity				Tot	tal activi	ty	
Size group	Estab- lish- ments		duction a		Cost of	Cost of materials	Value of shipments of goods	Value		owners artners		otal oyees'	Total
	113033 843	Number	Man- hours paid	Wages	elec- tricitys	and supplies used4	of own manu- facture	added4	Number	With- drawals	Number	Salaries and wages	value added*
	No.		'000			\$'000				\$'000		\$'00	0
1961													
Under \$10,000 \$ 10,000 to \$ 24,999 25,000 '' 49,999 50,000 '' 99,999 100,000 '' 199,999 200,000 '' 49,999 500,000 '' 999,999 1,000,000 '' 4,999,999 1,000,000 '' 4,999,999 Head offices, sales offices and auxiliary units 10	4 9 11 14 19 31 13 17 7	2 18 79 167 409 1,477 1,205 3,780 7,881	4 31 139 299 758 2,788 2,305 7,939 16,715	5 54 205 450 1,148 3,805 3,361 13,760 34,734	6 25 22 39 145 154 302 799	21 124 504 921 1,990 8,542 5,482 27,492 48,675	42 280 892 2,001 4,669 19,558 14,020 63,879 145,743	17 154 365 1,048 2,814 10,042 8,909 40,509 98,546	2 4 3 9	7 18 13	5 29 101 235 543 1,990 1,688 6,048 13,354 7 24,000	13 86 295 782 1,785 6,697 5,946 25,695 67,408 46 108,753	1 16 43: 1.06: 2.88: 10,22: 8.72: 42.38: 103,63:
1962 Under \$10,000 \$ 10,000 to \$ 24,999 25,000 " 49,999 100,000 " 199,999 200,000 " 499,999 200,000 " 499,999 1,000,000 " 4,999,999 5,000,000 and over lead offices, sales offices and auxiliary units 20	5 12 10 20 20 27 14 19 10	6 27 63 241 494 1, 439 1, 143 4, 587 10, 168	11 53 127 470 981 3.030 2,230 9,153 21,769	14 68 201 698 1,410 3,608 2,838 16,247 45,107	1 4 8 37 74 116 137 394 1,007	26 156 366 1,108 2,965 7,562 10,044 35,031 60,003	56 358 766 2,456 6,124 16,044 19,574 75,608 198,768	29 204 363 1,363 3,149 8,690 9,906 40,541 146,566	3 2 3 6 14	13 12 17 - 24 - -	14 42 88 338 664 1,808 1,581 6,757 16,366	34 103 338 1,168 2,309 5,820 5,315 27,150 82,834 574	50 21: 390 1.45: 3,24: 8.87: 10,29: 42,61: 153,76:

See footnotes following Table 3 A.

TABLE 1D. Principal Statistics classified by Size Groups based on Total Value Added, 1961 and 1962

Basis: Revised Standard Industrial Classification and New Establishment Concept²

				Mar	ufacturing	activity				T	otal activ	ity	
Size group	Estab- lish-		duction a		Cost of	Cost of	Value of shipments			owners rtners	To empl	tal oyees*	Total
	ments	Number	Man- hours paid	Wages	fuel and elec- tricity ^s	and supplies used ⁴	of goods of own manu- facture*	Value added*	Number	With- drawals	Number	Salaries and wages	value added*
	No.		,000			\$'000				\$'000		\$'(000
1961													
Inder \$10,000 10,000 to \$ 24,999 25,000 " 49,999 50,000 " 99,999 100,000 " 199,999 500,000 " 499,999 5,000,000 " 4,999,999 5,000,000 and over lead offices, sales offices and auxiliary units "	4 9 9 15 19 32 13 17 7	2 18 66 164 406 1,519 1,182 3,780 7,881	4 31 115 295 748 2,889 2,243 7,939 16,715	5 54 179 432 1, 132 3, 902 3, 323 13, 760 34, 734	6 24 17 45 150 148 302 799	21 124 461 891 1,973 8,754 5,360 27,492 48,675	42 280 773 1,963 4,566 20,132 13,707 63,879 145,742	17 154 303 1, 034 2, 722 10, 417 8, 721 40, 509 98, 546	2 4 3	1 18 13 - - - -	5 29 85 228 541 2,032 1,671 6,048 13,354	13 86 253 757 1,767 6,840 5,888 25,695 67,408	17 165 313 1,079 2,750 10,233 8,956 42,384 103,633
Totals	125	15,018	30,979	57, 520	1,492	93, 750	251, 084	162, 423	9	38	24,000	108, 753	169, 52
1962													
Inder \$10,000 10,000 to \$ 24,999 25,000 '' 49,999 50,000 '' 99,999 200,000 '' 199,999 200,000 '' 499,999 1,000,000 '' 4,999,999 5,000,000 dover lead offices, sales offices and auxiliary units 10	11 12 19 19 30 12 19	5 24 80 204 439 1,568 1,054 4,036 10,778	10 47 165 391 876 3,283 2,050 8,069 22,932	9 58 292 552 1,270 3,976 2,561 14,236 47,235	1 3 14 30 65 137 119 402 1,007	19 136 381 1,061 2,684 8,237 7,274 34,188 63,283	42 314 828 2,301 5,534 17,606 15,170 71,448 206,509	22 182 408 1,259 2,848 9,589 8,396 36,886 151,220	3 2 3 6	13 12 17 24	8 38 141 263 586 1,978 1,358 6,227 17,059	11 92 616 801 2,023 6,451 4,268 25,291 85,518	24 184 432 1, 267 3, 010 9, 799 8, 471 38, 618 159, 091
Totals	137	18, 188	37,823	70, 190	1, 778	117, 263	319, 752	210,811	14	67	27,749	125, 645	220, 880

See footnotes following Table 3 A.

TABLE 1E. Principal Statistics classified by Size Groups based on Total Employed, 11 1961 and 1962

Basis: Revised Standard Industrial Classification and New Establishment Concept 2

				Man	ufacturing	activity				T	otal acti	vity	
Size group	Estab- lish-		duction a		Cost of	Cost of materials	Value of shipments of goods	Value	Working and pa			otal oyees'	Total
	ments	Number	Man- hours pald	Wages	elec- tricitys	and supplies used ⁴	of goods of own manu- facture4	added*	Number	With- drawals	Number	Salaries and wages	value added*
1961	No.		,000			\$'000				\$'000		\$'0	000
Inder 5 employees	13	16	28	48	6	213	483	252	6	25	29	108	266
5- 14 employees	23	154	302	474	25	877	2,230	1,490	2	8	227	802	1,535
15 - 49 "	34	652	1,280	1,987	113	4,637	11,501	6,727	1	5	996	3,814	6,709
50- 99 "	18	980	1,827	2,635	87	5,606	14,889	9, 148	_	_	1,249	4,093	9,669
00 - 199 "	16	1,663	3,117	4,043	174	8, 261	20, 276	11, 289	0-4	-	2,277	7, 203	11,649
00-499 ''	11	2,380	5, 212	8,520	186	17, 176	39,341	23, 485	-	-	3,684	15,519	24, 058
00 employees and over	10	9,173	19,213	39,814	901	56,981	162, 365	110,033			15,531	77, 167	115, 645
ead offices, sales offices and auxiliary units10		4	* * *				4 + 4			4 + 1	7	46	(4
Totals	125	15,018	30, 979	57, 520	1,492	93, 750	251, 084	162, 423	9	38	24,000	108, 753	169, 527
1962													
nder 5 employees	16	29	59	84	7	203	462	252	5	25	40	107	262
5- 14 employees	20	125	246	375	17	791	1,665	920	2	12	178	577	972
15 - 49 ''	40	789	1,576	2,386	152	7,550	15.908	8,339	1	5	1,159	4,505	8,552
50 - 99 ''	21	1, 164	2, 423	3, 151	102	6, 384	15,032	9, 276	6	24	1,460	4, 936	9,534
00 - 199 **	16	1,697	3,393	4, 497	166	10,978	23,671	12, 895	_	_	2,290	7,664	13,368
00-499 "	13	2,890	6,124	9,258	342	23,902	56,915	33, 997	-	_	4, 475	17,891	34,998
00 employees and over	11	11,494	24,002	50, 438	992	67,455	206,099	145, 132	-	_	18,056	89, 391	153, 209
ead offices, sales offices and auxiliary units 10			191								91	574	(16
Totals	137	18, 188	37,823	70, 190	1,778	117, 263	319,752	210,811	14	67	27, 749	125, 645	220, 880

See footnotes following Table 3 A.

TABLE 1 F. Principal Statistics classified by Type of Organization, 1961 and 1962

Basis: Revised Standard Industrial Classification and New Establishment Concept³

				Mar	ufacturing	activity				7	Cotal acti	vity	
Type of organization	Estab- lish- ments		oduction ated work		Cost of	Cost of materials	Value of shipments of goods	Value		owners rtners		otal oyees'	Total
	menss	Number	Man- hours pald	Wages	elec- tricity ^s	and supplies used*	of own manu- facture	added*	Number	With- drawals	Number	Salaries and wages	value added*
	No.		'000			\$'000				\$'000		\$'0	000
1961													
Individual ownerships	} 8	33	54	81	23	290	448	151	9	38	37	87	151
Incorporated companies	117	14, 985	30, 925	57, 440	i, 468	93, 460	250, 636	162, 272	-	-	23, 956	108,620	169,380
Cooperatives	-	480	-	-	-		-		-	-	_	_	-
Head offices, sales offices and auxiliary units 10	4 4 4		• • •	* * *		* * *		4 4 4			7	46	(4
Totals	125	15, 018	30,979	57, 520	1, 492	93, 750	251, 084	162, 423	9	38	24, 900	108, 753	169, 527
1962													
individual ownerships	4	22	44	45	3	124	251	124	4	18	23	47	128
Partnerships	3	68	146	173	7	522	856	322	10	48	76	197	446
incorporated companies	130	18, 098	37, 633	69,971	1, 768	116,617	318, 645	210, 365			27, 559	124, 827	220, 322
Cooperatives	_	_	-	-	_	-	-		-	_	_	-	-
lead offices, sales offices and auxiliary units10			b 4 0	4					4 5 4	4 > 6	91	574	(16
Totals	137	18, 188	37, 823	70, 190	1, 778	117, 263	319, 752	210, 811	14	67	27, 749	125, 645	220, 880

See footnotes following Table 3 A.

TABLE 2. Industry Outputs, Inputs and Value Added, 1961 and 1962 Basis: Revised Standard Industrial Classification and New Establishment Concept²

Item	1961		1962	
		\$'000		
Manufacturing activity:				
Value of shipments - Goods of own manufacture		251,084		319,752
Add: Closing inventory - Goods in process	51, 244		57, 228	
Finished goods	13, 552	64, 796	16, 738	73,966
Deduct: Opening inventory - Goods in process	45, 384		50,879	
Finished goods	12, 831	(58, 215)	12, 988	(63, 867)
Gross output - Manufacturing activity	****	257,665		329, 851
Deduct: Cost of materials and supplies used in manufacturing activity	93,750		117, 263	
Cost of fuel and electricity used	1, 492	(95, 242)	1, 778	(119, 041)
Value added - Manufacturing activity		182, 423		210, 811
Non-manufacturing activities:		- 8-1		
Value of shipments - Goods not of own manufacture		• •		50, 561
Add: Ali other revenue			2,944	
Closing inventory — Goods purchased for resale	4,734		5, 833	8,777
Deduct: Purchases of goods for resale as such			42, 268	
Opening inventory - Goods not of own manufacture	3,944		4, 792	
Cost of all other materials and supplies used		()	2, 212	(49, 270)
Value added - Non-manufacturing activities		7, 104		10,069
Total value added	169, 52	7	220, 88	30

See footnote following Table 3 A.

TABLE 3. Employment and Payroll, 1961 and 1962

Basis: Revised Standard Industrial Classification and New Establishment Concept²

					E	mployees						Salai	ries and w	ages	
Year		Production related w				inis-	Sa.	les,		tal	Producti		Admin-	Sales.	Total
and province	Manufa	cturing4	Ot	her ^e		ffice ^{6,9}		bution ⁹	emplo	yees ^{7,9}	related	workers	istra- tive	and distri-	salaries
	Male	Female	Male	Female	Male	Female	Male	Female	Male	Female	Manufac- turing	Other	and office	bution	wages
					nun	ber							\$'000		
1961						1 1		r							
Nova ScotiaQuebec	3,921	2,340							7, 453	3,217	27, 577				53,976
OntarioSaskatchewan	3,818	4.671	* *		q 0				7,065	5,757	29,006			4.0	52,534
AlbertaBritish Columbia	110	158	• •	4 4	• •	• •	* *		285	223	937	**			2, 242
Totals	7,849	7. 169				4.0			14, 803	9, 197	57, 520				108, 753
1962															
Nova ScotiaQuebec	4, 461	3,054	1	_	3,069	764	523	151	8,054	3,969	33, 296	5	23, 740	3,855	60, 897
Ontario	4,315	5,976	27	28	3,279	1.049	242	98	7, 863	7, 151	35, 544	153	24, 131	1.917	61.746
Alberta British Columbia	154	228	-	-	209	83	26	12	389	323	1,349	-	1,435	218	3,002
Totals	8,930	9, 258	28	28	6, 557	1,896	791	261	16, 306	11,443	70, 196	158	49, 307	5, 989	125, 643

See footnotes following Table 3 A.

TABLE 3 A. Production and Related Workers,4 - Manufacturing Activity, by Montbs, 1962

Basis: Revised Standard Industrial Classification and New Establishment Concept²

Month		nts reporting y detail
	Male	Female
	num	ber
January	8, 128	8,118
February	8, 273	8,322
March	8,400	8,542
April	8,472	8,803
May	8,617	8, 929
June.	8,682	9,083
July	8, 562	8,758
August	8,614	9,072
September	8, 596	9, 192
October	8,483	9, 138
November	8,418	9,137
December	8,270	8, 909
Average for establishments reporting monthly detail (collected only for large establishments)	8,477	8, 815
Average for small establishments (only annual averages collected)	453	443
Average for all establishments	8,930	9,258

See Table 2 and Explanatory Notes concerning manufacturing and non-manufacturing activities.

See Explanatory Notes.
 This category, in this table only, includes working owners and partners. Since administrative and office employees are engaged in a variety of activities they have been excluded from manufacturing activity beginning with the revised 1961 series shown in the following tables. They are included here for purposes

of comparaison with the tabulations of previous years.

Conceptually identical to previous years. See Explanatory Notes.

Cannot be reported separately for manufacturing and non-manufacturing activities but related substantially manufacturing activity. Identical concept to previous years.

6 Working owners and partners were included with administrative and office employees in the "Manufacturing series" published in former years. See Ex-

** Working owners and partners were included with administrative and office employees in the "Manufacturing series" published in former years, See Explanatory Notes.

** Includes production and related workers, administrative and office employees, sales distribution and other employees. See Explanatory Notes for the treatment of head office employees and those employed in auxiliary units.

** Value of total shipments and other operational revenue less total cost of materials, supplies, fuels used and purchases of products and materials for resale in the same condition; all adjusted for inventory changes where required. See Table 2 and Explanatory Notes.

** Sales and distribution workers and production workers (non-manufacturing) are included for the first time as a result of the full implementation of the new definition of the establishment. The figures for production workers (non-manufacturing), administrative and office employees and sales and distribution workers are not yet available for 1961 but form part of total employees. Sales and distribution workers may include some employees that are reported as part of a manufacturing establishment but are not working at the establishment's location. Head offices, sales offices, etc., which report separately are included in the figures for the province in which they are located.

10 These data cover the activities reported by separately located units such as head offices, sales offices, administrative offices, laboratories, warehouses, etc. Such units do not usually constitute separate "establishments" as they do not normally generate all the necessary elements of input and output statistics. However, they are treated as extensions of manufacturing establishments and, in the case of individual industries, may be located in provinces where no processing plants are situated. For the most part, these units contribute only to costs of operations (mainly salaries and wages) and they are included here to provide completeness and consistency of the statistics. See Explan

Note: Figures may not add due to rounding.

TABLE 4. Materials and Supplies Used in Manufacturing Activity, 1962

Basis: Revised Standard Industrial Classification and New Establishment Concept¹

Description		Quantity	Cost
			\$'000
fateriais used:			
Aluminum:			
Castings	lb.	167, 117	206
Wire rods		155,741	91
Sheets and strip		1,740,618	819 511
		•••	311
Brass and bronze:	16	50.004	40
Castings Wire rods		59,994 747,897	40 337
Sheets and strip		918.790	597
Other			273
Copper:			
Wire rods	lb.	756, 485	260
Sheets and strip		69,326	46
Tubing and pipe	10	93,282	125
Wire, enamelled	44	1,480,073	1,288
Wire, other insulated		***	972
Other		***	253
Glass tubing and cane		444	1,965
Insulating varnishes, japans, enamels and lacquers		4	87
Iron and steel:			
Castings:			
Iron (gray and malicable)	ton	100	55
Steel	40	199	47
Steel bars and rods	8.6	1,482	474
Steel sheets and strip:			
Plain	44	6,070	1,238
Galvanized Steel wire		821 109	105 15
Structural steel		1.285	278
Other steel (except alloy)		1,200	872
Alloy steel, all forms:			
Stainless			202
Silicon sheets and strips		1.735	857
Other alloy			282
Lead	1h	50,915	34
Mica, unfabricated forms only		18,141	13
Motors, electric:		40.000	
Under 1 h.p. 1 h.p. and over, A.C. or D.C.		13,633	156
		-	
Paints, stains, lacquers, for finishing only		4 + 0	526
Resins, synthetic, all types		***	840
Resistance wire ribbon and strip		* * *	178
Tubes, electronic	No.	1,502,164	3, 464
Tungsten wire			94
			01
All other materials and components used ²		0 0 0	89, 913
Containers and other packaging materials and supplies used	*********	*******************************	1,778
Operating, maintenance and repair supplies used (excluding fuel)			6,556
Amount paid out to others for work done on materials owned by establishments			1,616
Total		*********************	117, 263

¹ See Explanatory Notes.

² No detailed information on materials used was collected from small establishments, the estimated costs for which are included here. In 1962 these estimated costs were \$4,896,000.

TABLE 5. Fuel and Electricity Used' in Manufacturing Activity, 2 1962

Basis: Revised Standard Industrial Classification and New Establishment Concept³

Description		Quantity	Cost
			\$'000
Large establishments which reported commodity detail:			
Bituminous coal: (a) From Canadian mines (b) Imported	ton	1, 488 2, 493	19 30
Sub-bituminous coal (from Alberta mines only)	4.6	980	16
Anthracite coal		130	2
Lignite coal		-	
Coke	***************************************		_
Gasoline (including gasoline used in cars and trucks)	Imp. gal.	120,500	52
Fuel oil including kerosene or coal oil	**	4, 141, 023	383
Wood	********************	_	_
Gas: (a) Liquefied petroleum gases (b) Other manufactured gas (c) Natural gas		153, 054	_
Other fuel		200,001	28
Electricity purchased		102, 893, 853	942
Steam purchased			55
. Estimate for small establishments for which no data were collected:			
Fuel and electricity		***	123
. All establishments:			
Total fuel and electricity used			1,778

TABLE 6. Shipments of Goods of Own Manufacture, 1962

Basis: Revised Standard Industrial Classification and New Establishment Concept1

Description		Quantity	Value
			\$'000
Products:			
Domestic radio receiving sets and record players	No.	5, 863	383
Broadcast studio equipment (radio and television) including transmitters, antenna equipment, etc		1 * *	5,370
Radio communication equipment for civilian use			14, 189
Radio communication equipment for defence		***	8, 927
Radar equipment, commercial and defence			28,721
Sonar equipment, commercial and defence		* * 5	1,877
Navigational equipment, airborne and marine		***	15,056
Telephone materials, excluding intercommunication and inter-office		* * *	100, 915
Multiplex equipment			3
Signal systems, traffic, fire alarm, etc.		***	3, 682
Electronic tubes	No.	14, 177, 487	22, 337
Antennae and antenna parts and mounting, domestic type			2, 969
Spare parts (less tubes) for maintenance of electronic telecommunication equipment and other electronic equipment, commercial and defence			3, 120
Contract maintenance of electronic equipment, commercial and defence			3, 985
Electronic sound equipment including amplifiers, loud speakers, public address systems, etc.			4,413
All other radio and electronic equipment			33, 193
All other products		2 4 4	56,710
Amount received in payment for work done on materials and products owned by others			2, 239
Less adjustment for value of sales taxes, excise duties and outward transportation charges which couldividual commodity items described above	d not b	e deducted from in-	(974
Net adjustment for establishments receiving progress payments ²			12, 641
Total adjusted value of shipments and work done			319,752

¹ Does not include fuel and electricity produced for own use.
² Includes only fuel and electricity purchased, Conceptually identical to previous years in that it also includes relatively small amounts used in non-manufacturing activities since these cannot be reported separately.

³ See Explanatory Notes.

See Explanatory Notes.
 See footnote 1, Table 7.
 Confidential, included in "All other products".

TABLE 7, Industry Inventories, 19621

Basis: Revised Standard Industrial Classification and New Establishment Concept²

		Manufacturing				
Province	Raw materials and supplies	Goods in process	Finished goods of own manufacture	Total manufacturing	Products or materials purchased for resale	Total inventories
			book val	це \$'000		
Opening:3	1 7 10 1					
Nova Scotia	4,875	29,879	3,771	38, 525	2,049	40,574
Ontario	8,646	18,916	9, 125	36, 689	2, 668	39, 357
Saskatchewan]					
Alberta	} 1,579	2,084	92	3,755	75	3, 830
British Columbia	}					
Totals ⁴	15, 101	50, 879	12, 988	78, 969	4, 792	83, 761
Closing:			HARA I			
Nova Scotia	5,917	35, 470	7,532	48,919	2, 750	51,669
Quebec		30, 210	1,002	20,013	2, 100	01,000
Ontario	10,448	18, 572	9,063	38,083	3,036	41, 120
Saskatchewan						
Alberta	1, 352	3, 186	143	4,681	47	4,728
British Columbia)					
Totals ⁴	17, 718	57, 228	16, 738	91,684	5, 833	97, 518

Values represent book values of inventories owned in Canada. Inventories held for which progress payments have been received are not included. Where progress payment accounts are maintained the change in these accounts is treated as a net adjustment to shipments.

See Explanatory Notes.

The opening inventories may differ from the closing inventories for the previous survey year because of changes in classification, the receipt of revised data, the inclusion of new establishments and the removal of establishments which did not operate during the survey year.

Figures may not add due to rounding.

TABLE 8. Shipments of Goods of Own Manufacture - All Industries, 1961 and 1962

A. Specified Communications Equipment¹

A. Specified Communications	Edarbment			
Item	196	1	1962	
	Quantity	Value	Quantity	Value
		\$'000		\$'000
Broadcast studio equipment (radio and television) including transmitters, antenna equipment, etc.		8, 288	000	5, 390
Radio communication equipment for civilian use:				
Aviation		2, 541	• • •	4, 548
Marine	4 0 0	2, 503		637
Land mobile		2, 155		2, 282
Point to point		2, 497	0 0 0	9,012
Radio communication equipment for defence:				
Aviation		7, 190		3,570
Marine		393		1, 333
Land mobile		1, 601		987
Point to point	* * *	6,809		4, 297

See footnote at end of table.

TABLE 8. Shipments of Goods of Own Manufacture - All Industries, 1961 and 1962 - Concludes A. Specified Communications Equipment1 - Concluded

	1961		1962	
Item	Quantity	Value	Quantity	Value
		\$'000		\$'000
Radar equipment, commercial and defence	***	25,917		33,963
Sonar equipment, commercial and defence			* * *	5,820
Airborne navigational equipment	* * *	15, 868	444	24, 623
Telephone materials, including central and private branch exchange switchboard, tele- phones, transmitters, receivers, parts and supplies, excluding intercommunication tele- phones and inter-office communication sets		87, 821		101, 166
nter-office communication sets, electronic type		547		604
Carrier current equipment		12,457		20, 229
Multiplex equipment		411		4
Traffic signal systems		716		75
Fire alarm signal systems		1,536		1, 64
nterior signal and clock systems, excluding telephones and inter-office communication sets	• • •	2, 428		2, 17
Electronic tubes:				
Electronic receiving tubes:				
Entertainment type	13,624,910	9,690	15,881,939	11, 28
Other, including power, industrial and military	680, 116	3,952	536, 500	3,07
relevision picture tubes, including rebuilt tubes	532,561	10,496	622, 645	12,51
Miscellaneous electronic equipment:				
Antennae and antenna parts and mountings, domestic type	4 + +	2,940	0.4.6	3, 11
Resistors, electronic, excluding power service	***	3,910		4, 87
Electronic control (replays, photo-electric timing, capacitance, etc. and electronic con-		1, 236		1, 71
trol panels for industrial application)	***	121		1:
Radio frequency heating equipment	4		* * *	-
other electronic equipment, commercial and defence		2, 303		4,9
Contract maintenance of electronic telecommunication equipment and other electronic equipment, commercial and defence	• • •	4,905		4, 20
Electronic sound equipment, including amplifiers, loud speakers, public address systems, etc.		3,534		5, 20
All other radio and electronic equipment, not specified eisewhere ²		27,716		36,98
Totals ¹		252, 492		311, 07

For record players, radio and television receiving sets, see Catalogue No. 43-205.

(a) Including semi-conductors, crystals, closed circuit industrial television, sonar equipment etc, where less than three firms reported shipments.
(b) Does not include capacitors, see Table 8 B.
(c) Transformers for radio, T.V. and other electronic applications not included, see Catalogue No. 43-207.
(c) Transformers for radio, T.V. and other electronic applications not included, see Catalogue No. 43-207.

There is also other electronic equipment included in Catalogue No. 47-206 "Scientific and Professional Equipment Manufacturers",

Confidential.

B. Capacitors

	Value		
Item	1961	1962	
	\$'000	\$'000	
adio and T.V. capacitors, including radio condensers	4,020	5, 569	
apacitors for electronic application (other than radio and T.V.)			
luorescent ballast capacitors	3, 216	4,752	
iscellaneous capacitors			
Totals	7, 237	10, 322	

List of Establishments, 1962

Name	Location
Nova Scotia:	
E.M.I Cossor Electronics Ltd.	Dartmouth
Quebec;	
Alpha Electronic Products Co. Reg'd. Amplitrol Electronics Ltd.	Montreal
Amplified Electronics Liu.	Montreal Montreal
Berry Ltd., C.M.	Dorval
Canadian Aviation Electronics Ltd. Canadian Cameo Chime Co. Ltd.	Ville St. Laurent Montreal
Chaput Limitée, Paul	Montreal
Constanta Company of Canada Limited, The Eclipse Electrical Alarm Inc.	Verdun Montreal
Electrolabs Reg'd.	Montreal
General Precision Industries Ltd. Hallburton & White Limited	Montreal Montreal
International Systcoms Ltd.	St. Laurent
King's Electronics (Canada) Ltd., Kirkland (Canada) Ltd., H.R.,	Montreal Montreal
Multi-Vox Ltd.	Montreal
National Semiconductors Ltd. Needco Cooling Semi-Conductors Ltd.	Montreal Montreal
Northern Electric Co. Ltd.	Montreal
Pylon Electronic Development Co. Ltd. Radio Engineering Products Ltd.	Ville Lasalle Granby
R.C.A. Victor Company Ltd.	Montreal
Standard Electric Time Co. of Canada Ltd., The	Pointe Claire Montreal
Superior Electronics Inc.	Montreal
Televox Systems Inc.	Québec
Ontario:	
Aerovox Canada Ltd.	Hamilton
Airtron Canada Ltd.	Toronto
Amphenol Canada Ltd. Amplifone Canada Ltd.	Toronto Believille
Andrew Antenna Corp. Ltd.	Whithy
Artiference (Canada) Ltd.	Toronto Toronto
Audio Transformer, Company Limited	Waterloo
Automatic Coil Mfg. Ltd. Automatic Electric (Canada) Limited	Toronto Brockviile
Avionics Ltd.	Niagara on-the-Lake
Bayly Engineering Ltd. Beama Engineering Ltd.	Ajax Toronto
Benco Television Associates Ltd.	Rexdale
Broy Engineering Ltd. Canadian Arsenals Limited	Toronto Scarborough
Canadian Astatic Limited	Toronto
Canadian General Electric Company Limited (Electronic Equipment)	Toronto Toronto
Canadian Industrial Consultants Ltd.	Toronto
Canadian Stackpole Ltd	Toronto Hamilton
Canadian Westinghouse Company Limited (Tube Division)	Hamilton
Cannon Electric Canada Limited Capacitors of Canada Ltd.	Toronto Scarborough
Central ab Canada Ltd.	Ajax
Colben Manufacturing Co. Ltd	Toronto
Consolitated Electronic Equipment Co	Willowdale
Croven Limited	Whitby Kitchener
CTS of Canada Ltd.	Streetsville
Dale Electronics Canada Ltd. Darcy Limited, J.H.	Scarborough Smith Falls
Delhi Metal Products Ltd,	Delhi
Delta Electronics	Toronto Toronto
Edwards of Canada Limited	Owen Sound
Electronic Craftsmen Ltd. Electronic Materials International Ltd.	Waterloo Ottawa
Electronics Corporation of America (Canada) Limited	Toronto
Erie Resistor of Canada Ltd, Essex Electronics of Canada Ltd,	Trenton Trenton
Ferritronics Limited	Willowdale
Fire Devices Mfg, Ltd. General Instrument (F.W. Sickles of Canada Ltd.)	Willowdale Waterloo
Graphico Precision Works Co.	Scarborough
Hammond Manufacturing Co. Ltd. Industrionics Canada Ltd.	Guelph Windsor
Kelk, George, Ltd.	Willowdale
Lindsay Antenna & Specialty Products Litton Systems (Canada) Limited	Lindsay Rexdale
Marktronic Ltd.	Fort Union
Marsland & Company, Eric	Kitchener Kitchener
McCurdy Radio Industries Limited	Toronto

List of Establishments, 1962 - Concluded

Name	Location
Ontario Concluded:	
McNeil Electronics Ltd,	Toronto
Measurement Engineering Limited	Arnprior
Morina Electronics Engineering Co.	Toronto
Northern Electric Company Limited	Belleville
Northern Electric Company Limited	London
Northern Radio Manufacturing	Ottawa Guelph
Potter & Brumfield Canada Ltd. Precision Electronic Components (1956) Ltd.	
Presentey Engineering Products Ltd.	Ottawa
Quality Hermetics Ltd.	Toronto
Radio Components Ltd.	Toronto
Radio Condenser Company Limited	Toronto
Radio Speakers (Canada) Ltd,	Waterloo
Raytheon (Canada) Ltd. Renfrew Electric Co, Ltd.	Toronto
R.C.A. Victor Company Ltd.	
Richmond Hill Laboratory	Toronto
Sinclair Radio Laboratories Ltd.	Downsview
Smallwood Limited, S.G.	Kitchener
Snelgrove Co. Limited, C.R.	Don Mills
Soundmaster Limited	Ottawa
Sprague TCC (Canada) Ltd.	Toronto
Standard Coil Products (Canada) Ltd.	
Standard Television Products Limited	
Stark & Co. Ltd., H.G.	
Stark Electronic Instruments Ltd.	Ajax
Telequipment Mfg. Co. Ltd.	London
Tenatronics Ltd.	Newmarket
Titania Electric Corporation of Canada Ltd.	Gananoque
T.M.C. Canada Ltd.	Ottawa
Topping Electronics Limited, F.V.	Toronto
Trans Wave Electronics Co.	Toronto
Tri-View Electronics Ltd,	Scarborough
Vanal Mfg. Co. Ltd.	Toronto
Varian Associates of Canada	Georgetown
Watkins Electronics Ltd.	Toronto
Welwyn Canada Ltd.	London
Williamson-Hughes Ltd,	Kitchener
Saskatchewan: Western Television Laboratories Ltd,	Saskatoon
western Television Daboratories Ditta	Despects
Alberta:	
Automatic Electric (Canada) Limited	Lethbridge
Caltron Mfg. Ltd.	Calgary
Electronic Research & Development Co. Ltd.	Calgary
Silver Glo Ltd.	
Politich Columbia	
British Columbia:	
Barvic Engineering Ltd.	Vancouver
Ekolite Limited	
F. Gordon Daniels Electronics Ltd.	
Humble Manufacturing Co, Ltd, Lemkurt Electric Co, of Canada Ltd,	
McCarter Radio & Television Ltd.	Vancouver
Spilsbury & Tindall Ltd,	Vancouver
Vision Manufacturing Ltd.	Richmond
West Coast Radio Telephone Manufacturers	Vancouver

EXPLANATORY NOTES

This report is one in a series of about 140 publications which present the results of the 1962 Census of Manufactures. Most reports in this series refer to specific industries, but there are summary reports for Canada and the provinces and special reports on geographical distribution and on type of ownership and size of establishments.

With the publication of the results of the 1962 Census of Manufactures, the Bureau has completed a major revision in the classification and concept of its annual census of manufacturing establishments. Because of its size and complexity, this project had to be carried out in three stages. The first stage was the change in classification and the results of the 1960 Census, together with the re-compilation of the 1957, 1958 and 1959 Censuses were published in the 1960 reports on the basis of the revised Standard Industrial Classification. This part of the project was confined entirely to a re-coding of existing reporting units. The second stage consisted of the implementation of the new definition of the reporting unit i.e. "establishment" as it applied to manufacturing activities of manufacturing establishments (See following note on "Establishment"). Results of the 1961 Census reflected this change in concept and, in order to provide comparability of data for recent years, the 1961 reports contained principal statistics on the basis of the new establishment definition for years back to 1957.

The third stage which was the extension of the definition of the establishment to cover total activities of manufacturing establishments is reflected in the statistics for 1961 and 1962 contained in this report. This full implementation of the new definition of the establishment has resulted in an extension of the data to non-manufacturing activities of manufacturing establishments and in additional changes in the 1961 statistics of manufacturing activities. Statistics on manufacturing activities will continue to be shown separately as in the past but, beginning with 1961, data on all operations (total activity) of manufacturing establishments will also be given. By definition "total activity" relates to all operational data and excludes such non-operational items as rent, interest and dividends. In addition, statistics on man-hours paid will be included as part of the regular series of industry statistics. For many industries, adjustments and revisions were made to the 1961 data on manufacturing activities which were published during the second stage to bring them in line with reporting procedures followed in the 1962 Census and to reflect the final application of the new concept. The 1961 statistics on manufacturing activities contained in this report are thus not entirely comparable with those published in the 1961 reports. However, the 1961 statistics are shown in this publication in both their original and revised forms in order to provide a link with the immediate past. A more complete account of recent changes and additions and brief descriptions of the principal industry statistics are given in following sections of these notes.

Standard Industrial Classification

The revised Standard Industrial Classification which was introduced with the 1960 Census of Manufactures and applied to the results of the 1957, 1958 and 1959 censuses provides for a breakdown of the manufacturing universe into 140 industries arranged in 20 major groups. Custom Tailoring Shops is the only industry class in the Manufacturing Industries Division of the classification which is not covered in the annual Census of Manufactures. It is surveyed as part of the Decennial Census of Merchandising and Service Establishments. Of the 140 "three-digit" industry classes in the Manufacturing Industries Division, 21 are further broken down into 67 "four-digit" sub-classes. With the exception of the Wood Preservation and Sound Recording industries, the figures for which are at present confidential and have to be included with those of related industries, the statistics for all of the "four-digit" sub-classes are published regularly. Thus, at the Canada level, principal statistics are compiled for 183 industries. These cannot all be published separately by province because of the confidential nature of the data in certain provinces.

Reporting establishments are classified or allotted to specific industries in the classification system on the basis of the value of principal products made or shipped. In general, establishments primarily engaged in repair work (Shoe Repair Shops, Motor Vehicle Repair Shops etc.) are not included in manufacturing industries. Exceptions are establishments primarily engaged in furniture, ship, boat, aircraft and railroad rolling stock repairs which are classified to the manufacturing industries producing the products involved. Establishments primarily engaged in assembling parts into complete units have always been included in manufacturing industries.

Full details concerning the revised classification system are contained in the Standard Industrial Classification Manual, Catalogue No. 12-501, which is available from either the Queen's Printer or the Dominion Bureau of Statistics.

It should be noted that two new industries (Poultry Processors and Dental Laboratories) and three new groups of establishments (book publishers in the Publishing Industry, electro-plating establishments in the Metal Stamping, Pressing and Coating Industry and prescription branches in the Ophthalmic Goods Manufacturers Industry) have been included in the 1961 (revised) and 1962 Census statistics and will continue to be included thereafter. They were surveyed for the first time in the 1960 Census (1961 Census in the case of prescription branches) in line with the revised classification but, since they did not represent new production, they were removed from the 1960 and 1961 compilations published in the 1961 Census reports in order to provide complete comparability of data over the period 1957-61. Statistics for this period are repeated in the 1962 reports to supply a link with the revised 1961 data and the new 1962 statistics.

Establishment

The reporting unit in the Census of Manufactures is the **establishment.** The majority of establishments are firms, but many firms have more than one manufacturing establishment. Such firms are requested to submit a separate Census of Manufactures report for each manufacturing establishment which can meet the reporting requirements described below.

Beginning with the 1961 Census of Manufactures the establishment is defined as follows:

"The smallest unit which is a separate operating entity capable of reporting all the following principal statistics:

Materials and supplies used, Goods purchased for resale as such, Fuel and power consumed, Number of employees and salaries and wages, Inventories, Shipments or sales."

Following is a description of the main features of the new establishment concept introduced in the 1961 Census, how they differ from those of the old "activity" concept and the steps taken to correct for breaks in continuity.

(a) The establishment is to be distinguished from smaller subdivisions or departments which do not have records that permit them to report all items required of an establishment. Prior to 1961, some establishments were required to submit two or more separate reports when they were engaged in activities which were classifiable to different industries. Beginning with 1961, separate reports for such activities are required only in cases where accounting records can provide the necessary input and output elements of principal statistics. Special reporting arrangements were made with respondents when the acceptance of combined reports would have seriously affected the statistics for particular industries or areas. Where continuity of industry statistics was affected by this change in reporting procedures; adjustments to the data were made back to 1957 in order to maintain comparability of the series for recent years.1

(b) A manufacturing establishment is typically a factory, mill or plant principally engaged in manufacturing activities. Prior to 1961, the Census of Manufactures attempted to cover the manufacturing activities of all establishments, whether or not they were primarily engaged in manufacturing. Beginning with the 1961 Census, establishments (accounting entities) which are not primarily engaged in manufacturing are no longer included as manufacturing establishments in the basic industry statistics.

Again, adjustments were made to reflect the removal of such reporting units for the period 1957-60. These reporting units are now listed as establishments in other Bureau surveys, such as Wholesale Trade, Construction etc. This has resulted in a somewhat smaller universe represented by the Census of Manufactures. In terms of overall 1960 Census results, the number of establishments transferred to other industries totalled 2,786 or 8% but these represented only 0.7% of total employment and of total value of shipments of manufactured products. In order, however, to maintain complete coverage of certain commodity items produced mainly in manufacturing establishments, many non-manufacturing establishments are now surveyed by the Industry Division for commodity shipments only and the latter are included in those tables of industry reports showing shipments of certain commodities "from all industries".

(c) A manufacturing establishment may be, and often is, engaged in other activities in addition to its principal manufacturing activity. Prior to 1961 the main emphasis in the Census of Manufactures was on manufacturing activity. Beginning with 1961, each establishment reports on all the activities carried out within its accounting boundaries (except income from investments such as rent, interest and dividends) and data on different activities (manufacturing, trading in goods not of own manufacture, construction by own labour force, revenue from services etc.) are requested separately. However, the statistics published in the 1961 reports were confined to manufacturing activity only in order to maintain comparability with previous years and to permit a more thorough audit of the new data. The 1962 reports contain principal statistics on total activities of manufacturing establishments for 1961 and 1962 with the main elements of manufacturing activity shown separately as in the past. It should be noted that the statistics for separate activities are not completely consistent. Some respondents cannot distinguish in their records materials, shipments and inventories relating to own manufacturing activities from those relating to goods not of their own manufacture or to other activities and can report operational data in total only under manufacturing activity. This situation has always existed, however, and is not considered important enough to invalidate the use of the data in the measurement of manufacturing as an "activity". The values assigned by the respondent to materials and shipments of own manufactured goods include costs in varying degrees that relate to internal (to the establishment) transportation, warehousing and selling activities, but it is not possible to make adjustments to arrive at a uniform valuation for manufacturing activity only; although valuation at the establishment "boundary" must be accepted. the items valued under manufacturing activities still relate, in most cases, to "goods of own manufacture". In the case of employment only data on manufacturing production workers and manufacturing man-hours can be assigned, in total, to manufacturing activity; administrative and office employees can seldom be allocated to separate activities.

¹ Most of these adjustments were made when the results of the 1961 Census were being compiled. Since publication of these results in the 1961 reports additional adjustments were made to the 1961 data, as noted earlier, and these are reflected, where applicable, in the revised 1961 statistics contained in this report.

Complete consistency, therefore, can be obtained only at the "all operations" (total activity) level, and for studies or statistical measures requiring accurate co-ordinated data, the "total" statistics should be used.

(d) Additional changes resulted from intensive editing and follow-up consistent with the introduction of the new concept. An example of such changes is the provision for the elimination, in total, of sales taxes and outward transportation charges from value of shipments. Prior to 1961, although the value of shipments for each product was requested excluding taxes and transportation charges, no allowance had been made for the reporting of these items in total when the respondents' records did not permit their deduction from the values of the individual products. Another example is a change in the valuation of shipments where, prior to 1961, a manufacturing company operating warehouses or sales outlets was reporting value of shipments in terms of an estimated manufacturer's price in accordance with the old activity concept, even though his records were not kept on this basis. Since the accounting boundary in such cases extends to distribution operations, the respondent was instructed in 1961 to report shipments at the final selling price in order to obtain more realistic and accurate data.2 Adjustments were made to the value of shipments for the period 1957-60 to reflect such changes and maintain continuity of the shipments data. Since no actual data to make these corrections were available for back years, 1961 adjustment ratios were applied to the previous years for each industry affected, on the assumption that the valuation changes in 1961 applied in equal proportions to the preceding period.3

(e) The new concept also demands that inventories held apart from plant be included with plant inventories if establishment boundaries extend to warehouses and sales outlets. Prior to 1961, compilations took into account only the inventories held at plant. In this case, however, most of the missing data were available from supplementary questions in the Annual Census and from the Monthly Inventories and Shipments Survey and actual corrections could be made for previous years.

See footnote 1.

(f) Prior to 1961 the Census of Manufactures did not have complete coverage of head and administrative offices and had never surveyed separate sales offices, warehouses or laboratories operated by manufacturing firms. Beginning with the 1961 survey, complete coverage of these auxiliary units was effected. In the past the employment and salaries and wages of those head and administrative offices that were surveyed were either coded in total to the industry in which the greatest portion of the company's manufacturing activities was classified or else, in the case of certain large multi-unit firms with establishments in several industries, were pro-rated among the different industries involved. In the original 1961 statistics published in 1961 reports, the same coverage and treatment of head offices was applied to maintain comparability over the 1957-61 period. Beginning with the revised 1961 statistics, all head offices and auxiliary units are covered and are processed according to the methods described below.

1. Single-Establishment Companies

In the great majority of cases central administrative and executive personnel of companies consisting only of one establishment are generally located at the site of the manufacturing plant and are automatically included in the plant reports. Where head offices and auxiliary units are geographically separate from plant locations and employ a sizeable number of workers they are surveyed on special questionnaires.

Separately located head offices, sales offices, administrative offices and other separate auxiliary units (laboratories, warehouses, etc.) do not usually constitute separate establishments for purposes of industry statistics since they do not normally generate operational revenues but give rise only to costs of operation (mainly salaries and wages) which make up part of the selling price of manufactured products and which are thus included in the value of shipments or sales. Where such units belong to single-establishment companies, they will be considered as extensions of the establishment's boundaries and their operations consolidated with the establishment's total activity.

2. Multi-Establishment Companies

In the case of companies with more than one establishment the following rules are applied:

- (i) Where all the establishments of a company are classified to the same (three-digit) industry, the head office and other auxiliary units are coded to that same industry.
- (ii) Where the establishments of a company are not all classified to the same (three-digit) industry but are coded to different industries, or industries in different industry groups or even different divisions

² Some manufacturing firms operate sales branches or selling warehouses as separate sales establishments for which complete accounting records of receipts, expenses, employment and sales are maintained. In such cases the plants, in effect, "sell" to the sales outlets on much the same basis as they would to independent buyers. The value of plant shipments is based on factory prices and the "boundary" of the manufacturing establishment does not extend beyond the plant. The sales outlets in such cases constitute separate sales establishments and are classified to wholesale or retail trade. Some sales outlets of manufacturing firms, although they physically handle products of the plants, do not maintain separate accounts and are generally treated for statistical purposes as extensions of manufacturing operations. Special arrangements were made for separate reporting in a few cases where the treatment of such outlets as manufacturing extensions would seriously affect the significance of statistics for particular manufacturing and trade industries.

⁴ See footnote 2 for exceptions.

of the Standard Industrial Classification, the inclusion of data for head office and auxiliary units in any one of the (three-digit) industries concerned would distort the relationship between items of principal statistics. In such cases, the auxiliary units are coded at the group (two-digit) level in tabulations of industry statistics. Where multi-establishment companies cut across group or major division lines of the Classification, the head office and auxiliary units will be coded to the (two-digit) industry group in which the major part of the company's operations are classified. Although this may result in some distortion of (two-digit) industry group statistics it will eliminate distortion within groups as it will leave statistics at the (three-digit) industry level free of these company-wide data.

Period Covered

Respondents are asked to submit figures for the calendar year, if at all possible, and most reports are on this basis. Financial year reports for periods differing from the calendar year are accepted in instances where respondents find it impossible to supply calendar year data from accounting records. However, the data on employees, salaries, wages and man-hours are requested on a calendar year basis in all cases.

When establishments are operated for only a portion of a year, a report is required covering the period of operation.

Working Owners or Partners

Beginning with the revised 1961 statistics working owners and partners of unincorporated businesses are shown as a separate category in the principal statistics and are neither included in the number of employees nor in salaries and wages; there is some duplication in numbers when a person owns more than one establishment and is reported as a working owner on each census return. In all previous reports of the Census of Manufactures these workers were included as part of the number of administrative and office employees and their withdrawals were included as part of salaries. Withdrawals are defined as amounts withdrawn by owners or partners for normal living expenses, excluding withdrawals for payment of income tax.

Number of Establishments

The number of establishments represents the number of operating units (accounting entities as per the new definition of the establishment) for which separate reports are submitted. Head offices located apart from establishments and which are surveyed separately and separate sales and administrative auxiliaries that are treated as extensions of manufacturing activities are not included in the establishment count. However, the operational statistics (employment, salaries etc.) of such auxiliary units which are coded at the "three-digit"

level are included in the principal statistics of industries coded at the same level; those units coded at the "two-digit" level are included with the statistics for groups of industries.

Employees

As noted above, the number of working owners and partners are excluded from the number of employees, beginning with the revised 1961 statistics. This change brings the definition of "employees" in the Census of Manufactures in line with that of "employees" in the Bureau's monthly Employment Survey and with that of "paid workers" in the Bureau's Labour Force Survey. For purposes of historical comparisons, the number of working owners and partners should be added to total employees (beginning with the revised 1961 data) in order to correspond with the figure of "total employees" published in previous reports concerned with the Annual Census of Manufactures.

In addition to production and related workers engaged in manufacturing activities, total employees include administrative, office, sales and distribution workers as well as any production workers employed in non-manufacturing activities such as construction undertaken for the use of the establishment by its own employees (when these are treated as a separate work force) or logging (mostly in connection with sawmills or planing mills). Number of employees represents as closely as possible equivalent annual full-time employment. Adjustments are made when reported figures indicate the existence of part-time or seasonal employment.

Administrative and office employees include all executive and supervisory officials such as presidents, vice-presidents, controllers, secretaries, treasurers etc., together with managers, professional, technical and research employees, superintendents and factory supervisors above the working foreman level, and clerical staffs. Also included are employees in activities such as advertising, credit collections, purchasing, personnel, legal, medical etc. Sales and distribution workers include office personnel whose salaries are charged to selling expense, travelling salesmen, driver salesmen, truck drivers and their helpers, etc. They exclude persons working on a commission basis who are not considered regular employees.

Production and related workers in manufacturing activities include, in addition to those engaged in processing and assembling, those employed in storing, inspecting, handling, packing, warehousing, etc. They also include employees in related activities such as maintenance, repair, janitorial and watchman services. Working foremen doing similar work to that of employees they supervise are also included. Production workers employed in non-manufacturing activities such as construction undertaken for the use of the establishment, logging

employees or outside piece-workers employed in certain industries are excluded from the number of production and related workers but are part of the total number of employees in those industries.

Production and related workers are reported as those receiving pay during the last pay period of each month, an average for the year being obtained by summing the monthly figures and dividing by twelve. This procedure is followed even though the plant did not operate in all months in order to derive equivalent annual full-time employment. The numbers are somewhat affected by turn over, in that employment is overstated when an employee changes employment within the same industry during a pay period. Other categories of workers are reported in the form of annual averages. Figures on employment and man-hours refer to the calendar year whether or not some establishments report other data on a financial year basis.

Man-hours of production and related workers in manufacturing activities represent total man-hours paid (total hours at work during the calendar year plus hours not worked but nevertheless paid for, such as paid vacations, sick leave, statutory holidays etc.). In reporting overtime hours, respondents are requested to report only hours actually at work. It should be noted that the division of hours paid into production and related workers payrolls results in average hourly earnings and does not represent hourly wage rates which are collected and published by the Department of Labour and which are based on selected occupations.

Salaries and Wages

Salaries and Wages refer to gross earnings of the employees described above, before deductions for income tax and employees' contributions to social services such as sickness, accident and unemployment insurance, pensions etc. They include all salaries, wages, bonuses, profits shared with employees, the value of room and board where provided, commissions (paid to regular employees only), as well as any other allowance forming part of the workers' earnings. Payments for overtime are included.

Wages refer to amounts paid to production and related workers engaged in manufacturing operations as defined above. Salaries refer to amounts paid to all other categories of employees including relatively small numbers of production workers engaged in construction and extractive operations or who are employed as outside piece-workers. Figures on salaries and wages refer to the calendar year whether or not some establishments reported other data on a financial year basis.

Fuel and Electricity

Figures for fuel refer to amounts actually used (including fuel used in cars, trucks, locomotives etc.) not to purchases unless the quantities are

substantially the same. Any fuel and electricity produced by establishments for internal consumption are not included in the total cost. Values represent laid-down cost at the establishment including freight, duty etc.

Materials and Supplies

(a) Used in manufacturing activities. Figures represent quantities and laid-down cost values, at the establishment, of materials, supplies and purchased components owned and used during the year in manufacturing activities and related processes. The statistics represent only commodity items or physical goods (costs of services or overhead charges such as advertising, insurance, depreciation etc. are not included) whether purchased from others or received as transfers (in the form of materials, components or semi-processed goods) from other establishments of the reporting company. Respondents are required to report materials and supplies used not purchased. Included are maintenance and repair supplies not chargeable to fixed assets accounts and any amounts charged by other establishments for work done on materials owned by the reporting establishment. Cost of repairs or maintenance done by outside contractors and cost of returnable containers are not included.

(b) Purchases for resale as such. Figures represent the cost of materials or products purchased from others by the reporting establishment (or received as transfers from other establishments of the reporting company) for re-sale as such in the same condition as purchased. Included are any finished products received on consignment from other countries.

(c) Other materials and supplies used. Figures represent the cost of materials and supplies, if any, used in new construction and in the production of machinery and equipment (for the use of the reporting establishment) by the establishment's own employees. Included are materials used for any capital repairs and alterations carried out by the establishment's employees. Value of construction and repair work done by outside contractors is not included nor is the cost of purchased machinery and equipment. Also included is the cost of office supplies not chargeable to fixed assets accounts and the cost of such other items of materials and supplies used as food, beverages and supplies for establishmentoperated cafeterias and lunch counters, first aid medical supplies, laboratory supplies etc.

Shipments

In general the figures represent revenue from all production, sales, services and related activities of reporting establishments. Non-operating revenues such as rent, interest and dividends and the sale of used fixed assets are excluded.

(a) Shipments of goods of own manufacture

These figures represent shipments of goods made from own materials either in the reporting establishments or by other manufacturers on the basis of a charge to the reporting establishments for work done. Included are revenue from repair and custom work, amounts received in payment for work done on materials owned by other establishments and the cost of any goods shipped on a rental basis.

All products and by-products of own manufacture shipped from the establishment are covered, including transfer shipments to sales outlets, distributing warehouses or to other manufacturing plants of the reporting firm when such units are treated as separate establishments. (See notes on "Establishment").

Such shipments are net of returned goods, and value figures at the establishment exclude discounts, returns, allowances, sales taxes and excise duties, returnable containers, and charges for outward transportation by common or contract carriers. Transportation or delivery expenses incurred by the reporting establishments' own carriers are not deducted.

The unsold portion, at year-end, of consignment shipments in Canada, is treated as inventory and not as shipments, but all shipments to foreign countries, for which form B.13 "Customs Canada, Export Entry" has been completed, are treated as shipments.

In four industries, viz. Fabricated Structural Metal Industry, Aircraft and Parts Manufacturers, Railroad Rolling Stock Industry and Shipbuilding and Repair, where work on principal products extends over a relatively long period, the value of production, rather than the value of shipments, is recorded. For these industries value of production is computed from the value of deliveries of complete units during the year plus the value of work done during the year on unfinished units less the value of work done in previous years on units delivered in the year under review. Adjustments to the value of shipments are also made for firms in these industries and in some other industries which operate on the basis of progress payments. The latter are treated as sales and not as inventory, so that for firms which use a progress payments account, an adjustment to the value of shipments is made for the net change in this account during the year.

(b) Shipments of goods not of own manufacture

These figures represent the net selling value at the establishment (less discounts, returns, allowances, sales taxes and excise duties and transportation charges by common or contract carriers) of all products or materials (including products transferred from other establishments of the reporting firm) sold as such in the same condition as purchased or received as transfers. For those industries which ship goods on a rental basis value of shipments represents the book value of such goods. All sales of consignment goods from other countries are included.

(c) Other revenue

Figures represent the book value of fixed assets, if any, (new construction and machinery and equipment including major repairs and alterations, additions, modifications, installation and assembly work) produced during the year for the use of reporting establishments by the establishments' own employees and for which depreciation accounts are maintained. Included also are any revenues from the sale of electricity and from any operations performed by the establishments' own employees, such as revenue from goods produced for rental (the book value of such goods are included as part of factory shipments), servicing revenues, commissions on sales (when not included in value of sales), revenue from company-operated cafeterias and lunch counters and revenue from outside installation or construction work not related to the establishments' own products, sale of used materials (excluding sale of used fixed assets), research and development work etc. As mentioned previously the figures do not include non-operating revenue such as rent, dividends, interest, etc.

Inventories

(a) Manufacturing inventory

Values represent the book value of manufacturing inventory owned in Canada. The value of inventory held for which progress payments have been received is treated as shipments and is not included in inventory owned. Figures consist of inventory owned at the plant and at warehouses or selling outlets which are treated as extensions of establishments for the purpose of reporting shipments. Inventory owned in transit in Canada or on consignment in Canada is included. Inventory owned abroad has already been reported as shipments and is excluded.

(b) Inventory of goods purchased for re-sale

Figures represent the book value of inventory of goods purchased for re-sale as such without further processing, owned by reporting establishments and held at the plants and at any warehouses or selling outlets which are treated as extensions of establishments. Inventory owned in transit in Canada or on consignment in Canada is included.

Because of changes in classification, the receipt of revised data, the inclusion of new establishments or the removal of old establishments which did not operate during the latest year, the opening inventory for the latest year does not necessarily coincide with the closing inventory of the preceding year.

Value Added

(a) By manufacturing activities

Figures are compiled by deducting the cost of materials and fuel and electricity consumed from the value of production (value of shipments adjusted for changes in the value of inventories of finished goods and goods in process).

(b) By total activities

Figures consist of value added by manufacturing activities plus value added by non-manufacturing activities and is compiled by deducting the cost of goods purchased for re-sale and the cost of other materials and supplies used from the value of shipments of goods not of own manufacture plus other revenue, adjusted for changes in the value of inventories of goods purchased for re-sale.

"Value added" is sometimes referred to as net production. However, to arrive at the National Accounts concept of net production, or "Gross domestic product at factor cost", it would be necessary to subtract also the cost of advertising, insurance and other business expenses which are not collected in the annual Census of Manufactures. "Value added" figures for the primary industries, manufacturing and construction are published in DBS publication Catalogue No. 61-202, Survey of Production.

Short Forms

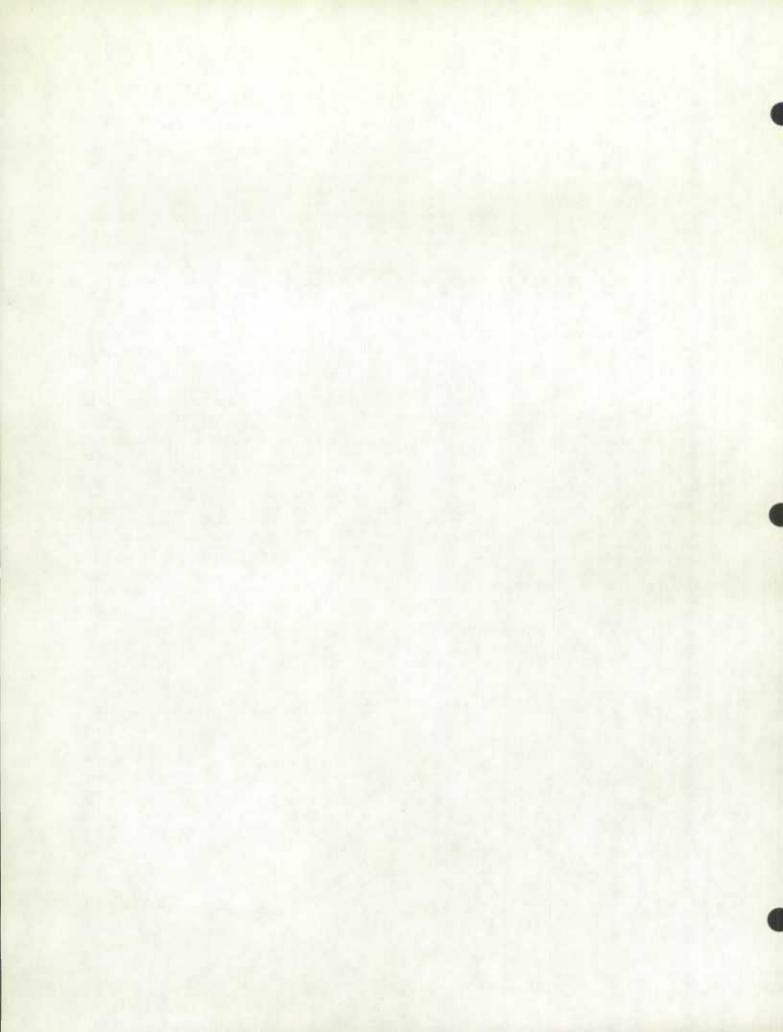
Since 1949, in order to ease the reporting burden for smaller firms, a one-page short form has been used asking for only a limited amount of detail. For purposes of publication, missing data were estimated on the basis of appropriate ratios. Beginning with the 1959 census, the general limit for short forms was raised from \$50,000 (the limit used since 1949) to \$100,000 value of shipments and a new medium form was used. This form is a shortened version of the long form in that some of the general questions were pared down and the detailed lists of materials and products were limited to the more important items. The general limits for firms in this category were set at between \$100,000-\$500,000 value of shipments, but in the case of both the

short and medium forms there are lower cut-offs for a number of industries in which the smaller firms account for a larger share of total shipments.

Prior to 1961, the short form was limited to a question on the principal items of factory shipments. In the 1961 and 1962 censuses, in addition to the question on shipments of goods of own manufacture, general questions on employment and payroll and on total revenue were added on all short forms. The other elements of principal statistics, viz. value of materials, fuel and electricity and inventories, were estimated by using ratios based on the change in the value of shipments reported in 1961 and 1962. This was done to permit the complete compilation of basic industry statistics by industry and by geographic location. The proportions of the estimated data was generally less than 5 per cent of the total in each category of principal statistics.

Beginning with the 1963 census, general questions on total purchases of materials, fuel and electricity and on total inventory were added on the short forms. The two questions, however, were designed so that the data can be easily derived from respondents' regular accounting records. This will permit a complete tabulation of principal statistics without the necessity of estimating missing items and will result in increased accuracy for rural area statistics where small firms account for a relatively important part of industrial output.

The addition of extra questions on the short form in recent years has also permitted an increase in the cut-off limits for short forms in many industries. This has meant that many more firms are now receiving the short form instead of the long or medium form. It has also resulted in the withdrawal of the medium form in a number of industries, thus further simplifying collection and tabulation procedures.





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