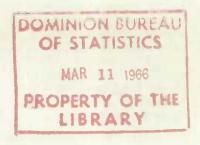
43-206

ANNUAL







# COMMUNICATIONS EQUIPMENT MANUFACTURERS 1963

ANNUAL CENSUS
OF MANUFACTURES

Published by Authority of
The Minister of Trade and Commerce

DOMINION BUREAU OF STATISTICS

Industry Division

March 1966 6521-835

Price: 50 cents

#### **PUBLICATIONS**

In addition to the report, on this industry, the DBS publishes annual statistics on a number of related industries and current statistics on the more important commodities. Copies of reports provided in the following list are available from the Information and Public Relations Division of the DBS, Ottawa or from the Queen's Printer, Hull, P.Q.

			Pri	ice
Catalogue number	Title	Periodicity	Per copy	Per year
31-001	Inventories, Shipments and Orders in Manufacturing Industries	M		\$4.00
31-201	General Review of the Manufacturing Industries of Canada	A	\$2.00	2.00
43 - 203	Manufacturers of Small Electrical Appliances	A	.50	.50
43 - 204	Manufacturers of Major Appliances (Electric and Non-electric)	A	.50	.50
43 - 205	Manufacturers of Household Radio and Television Receivers	A	.50	.50
43 - 206	Communications Equipment Manufacturers	Α	.50	.50
43 - 207	Manufacturers of Electrical Industrial Equipment	A	.50	.50
43 - 208	Battery Manufacturers	A	.50	.50
43 - 209	Manufacturers of Electric Wire and Cable	A	.50	.50
43 - 210	Manufactures of Miscellaneous Electrical Products	A	.50	.50
65 - 004	Exports by Commodities	M	.75	7.50
65 - 007	Imports by Commodities	M	.75	7.50

A - Annual

M — Monthly

Remittances should be in the form of cheque or money order, made payable to the Receiver General of Canada and forwarded to the Information and Public Relations Division, Ottawa or to the Queen's Printer, Hull, P.Q.

## COMMUNICATIONS EQUIPMENT MANUFACTURERS 1963

Data presented in this report under the heading of Communications Equipment Manufacturers reflect implementation of the revised Standard Industrial Classification (S.I.C.) and the New Establishment Concept which are being used by the Dominion Bureau of Statistics in its compilation of industry statistics — see items "Standard Industrial Classification" and "Establishment" in the Explanatory Notes section of this report.

For statistical purposes the industry titled Communications Equipment Manufacturers in the revised Standard Industrial Classification covers the operations of establishments primarily engaged in manufacturing radio and television transmitters, radar equipment, closed circuit television equipment, and electronic navigational aids; public address apparatus, and the related parts and equipment. Included are establishments primarily engaged in manufacturing telephone and telegraph equipment and parts. This industry includes establishments primarily engaged in manufacturing electronic control panels and similar devices.

#### SYMBOLS

The following standard symbols are used in Dominion Bureau of Statistics publications:

- .. figures not available.
- ... figures not appropriate or not applicable.
- nil or zero.
- amount too small to be expressed.
- P preliminary figures.
- revised figures.
- x confidential to meet secrecy requirements of the Statistics Act.

TABLE 1 A. Principal Statistics classified by Province, 1962 and 1963

							y Province		1		2-4-3		
				Mani	afacturing	activity					otal acti	vity	
Year and	Estab- lish-		duction a ated work		Cost of	Cost of	Value of shipments	VF. Lond	Working and pa			otal oyees	Total
province	ments	Number	Man- hours paid	Wages	fuel and elec- tricity	materials and supplies	of goods of own manu- facture	Value added	Number	With- drawals	Number	Salaries and wages	value added
	No.		'000			\$'000				\$'000		\$'0	000
1961													
1901													
Totals	125	15,018	30, 979	57, 520	1,492	93, 750	251, 084	162, 423	9	38	24,000	108, 753	169, 567
							- 84						
1962													
Newfoundland	-	-	-	-		_	-	-	-	-	-	1 7 -	-
Prince Edward Island	-	-	-	-	-	-	_	-	_	_	_	-	-
Nova Scotia	1	x	x	x	x	x	х	x		1	x	x	x
New Brunswick	-	_	_	_	-	-	observe .		-	-	-	_	
Quebec	26	7,326	15, 622	32, 564	695	34,730	123, 899	97.578	x	х	11.641	59, 173	102,944
Ontario	96	10, 291	21,006	35,544	1,010	75, 325	178,493	101,751	10	48	15,014	61,746	106,296
Manitoba	-	_	-	_	-	-	-	_	_	-	-	-	-
Saskatchewan	1	x	х	х	х	x	х	х	-	-	×	x	х
Alberta	4	x	x	х	х	x	х	x	_	-	x	x	х
British Columbia	9	x	х	x	х	х	x	x	x	х	x	х	х
Yukon and Northwest Territories	-	-	-	_	-	_	-	-	_	- esta	-	_	-
Totals	137	18, 188	37, 823	70, 190	1,778	117, 263	319, 752	210, 811	14	67	27, 749	125, 645	220, 880
1963													
Newfoundland	_	1000	_	_		_	_	_	_		-	_	_
Prince Edward Island			_	_	-		_	_	_	-	<b>←</b>		
Nova Scotia	1	х	x	x	х	x	x	x	_	_	x	x	x
New Brunswick	1	x	x	x	x	x	x	x	_	-	x	x	x
Quebec	27	5,714	12, 194	27.554	603	29,880	104, 945	57, 829	x	x	9, 538	51,690	83, 335
Ontario	95	12,038	24, 892	44,814	1,265	96, 599	234,956	148, 649	10	44	17,842	76.537	148, 832
Manitoba	_	_	_	_			_	_	_	_			_
Saskatchewan	1	x	x	x	х	x	x	x	_	-	x	x	x
Alberta	3	x	x	x	x	х	x	х		_	x	x	x
British Columbia	9	x	x a	х	x	x	x	x	х	x	x	x	х
Yukon and Northwest Territories	-	_	-	-	-	_	_	-	-	-		-	
Totals	137	18, 624	38, 862	74, 987	2, 066	136, 338	360, 957	214, 813	14	64	28, 735	133, 558	223, 763

TABLE 1 B. Principal Statistics classified by Size Groups hased on Shipments of Goods of Own Manufacture, 1962 and 1963

				Manu	ufacturing	activity					Total acti	vity	
Size group	Estab- lish- ments		duction s		Cost of	Cost of	Value of shipments of goods	Value	Working and pa	owners		otal oyees	Total
	ments	Number	Man- hours paid	Wages	elec- tricity	and supplies	of own manu- facture	added	Number	With- drawals	Number	Salaries and wages	value added
	No.		'000			\$'000				\$'000		\$10	000
1962													
Inder \$10,000	} 11	16	30	37	3	72	178	109	1	2	33	72	129
25,000 " 49,999 50,000 " 99,999 100,000 " 199,999 200,000 " 499,999 500,000 " 999,999 1,000,000 " 4,999,999	7 12 20 27 19 27	22 92 257 906 966 3,604	46 190 498 1,880 2,027 7,434	69 308 726 2, 331 2, 599 11, 027	2 16 34 96 108 403	120 378 1, 268 4, 378 6, 106 28, 595	274 875 2, 803 9, 961 12, 773 60, 763	156 530 1.481 5.573 7.189 33,774	2 2 3 - 6	11 12 17 	28 149 335 1,174 1,277 5,278	89 571 1, 132 3, 839 4, 374 20, 262	16 53' 1,60 5,71' 7,34' 35,25'
5,000,000 and over lead offices, sales offices and auxiliary units	14	12, 325	25,718	53, 091	1, 116	76, 347	232, 125		_	4 7 7	19, 384		170, 14
Totals	137	18, 188	37, 823	70, 190	1, 778	117, 263	319, 752	210, 811	14	67	27, 749	125, 645	220, 88
1963													
Inder \$10,000	} 5	6	13	18	1	22	64	38	1	4	9	28	3
25,000 " 49,999 50,000 " 99,999 100,000 " 199,999 200,000 " 499,999 500,000 " 499,999 1,000,000 " 4,999,999 5,000,000 and over lead offices, sales offices and	8 13 16 28 21 29 17	15 74 141 797 1.082 3,530 12,979	30 149 288 1,601 2,226 7,106 27,449	53 236 467 2, 384 3, 073 10, 196 58, 560	6 14 32 134 156 449 1,273	107 340 994 4, 468 6, 096 24, 405 99, 907	302 924 2, 168 9, 550 14, 416 55, 276 278, 256	234 586 1, 191 5, 105 8, 377 30, 994 168, 287	2 4 1 -6	9 22 5 — 24 —	25 99 187 1,039 1,379 4,879 20,955	99 350 730 3,868 4,880 17,997 105,005	23 65 1, 20 5, 53 8, 71 31, 04 176, 44
auxiliary units											163	602	(11
Totals	137	18, 624	38, 862	74, 987	2, 066	136, 338	360, 957	214, 813	14	64	28, 735	133, 558	223, 76

TABLE 1 C. Principal Statistics classified by Size Groups based on Manufacturing Value Added, 1962 and 1963

Man-hours   Number   Man-hours   paid					Man	ufacturing	activity				-	Total acti	ivity	
Number   N	Size group	lish-						shipments	Value					Total
Under \$10,000		ments	Number	hours	Wages	elec-	and	of own manu-		Number		Number	and	value added
Under \$10,000		No.		,000			\$'000				\$'000		\$'0	000
\$ 10,000 to \$ 24,999	1962													
Totals 137 18, 188 37, 823 70, 190 1, 778 117, 263 319, 752 210, 811 14 67 27, 749 125, 645 220  1963  Under \$10,000 \$ 4 5 11 14 1 13 42 25 1 4 6 16 \$ 16 \$ 10,000 to \$ 24,999 7 16 32 49 4 116 260 132 2 9 21 77 25,000 4 49,999 11 48 97 155 10 528 897 434 4 22 73 273 50,000 99,999 22 181 363 595 42 1, 270 2, 894 1, 590 1 5 255 997 1 100,000 199,999 15 407 822 1, 245 61 2, 081 4, 551 2, 276 — 528 1, 776 2 200,000 499,999 27 1, 233 2, 508 3, 379 191 7, 832 15, 832 8, 122 6 24 1, 564 5, 614 8 500,000 199,999 22 2, 051 4, 108 5, 558 234 12, 361 27, 435 15, 266 — 2, 662 9, 322 14 1, 000,000 14, 999,999 20 4, 945 10, 244 18, 209 544 38, 166 89, 734 50, 914 — 7, 189 30, 686 53 5,000,000 and over 9 9, 738 20, 678 45, 783 978 73, 971 219, 312 136, 053 — 16, 274 84, 186 141	\$ 10,000 to \$ 24,999 25,000 '' 49,999 50,000 '' 99,999 100,000 '' 199,999 200,000 '' 499,999 1,000,000 '' 4,999,999 5,000,000 and over Head offices, sales offices and	12 10 20 20 27 14 19	27 63 241 494 1,439 1,143 4,587	53 127 470 981 3,030 2,230 9,153	68 201 698 1,410 3,608 2,838 16,247	37 74 116 137 394	156 366 1,108 2,965 7,562 10,044 35,031	358 766 2,456 6,124 16,044 19,574 75,608	204 363 1,363 3,149 8,690 9,906 40,541	8	12 17 24	42 88 338 664 1, 808 1, 581 6, 757 16, 366	103 338 1,168 2,309 5,820 5,315 27,150 82,834	50 211 390 1, 452 3, 241 8, 879 10, 290 42, 616 153, 767
1963  Under \$10,000	auxiliary units			4 7 8		7.4.4		* * *						( 16
Under \$10,000	Totals	137	18, 188	37, 823	70, 190	1,778	117, 263	319, 752	210,811	14	67	27, 749	125, 645	220,880
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	1963													
	\$ 10,000 to \$ 24,999 25,000 " 49,999 50,000 " 99,999 100,000 " 199,999 200,000 " 499,999 5,000,000 " 4,999,999 1,000,000 and over Head offices, sales offices and	7 11 22 15 27 22 20 9	16 48 181 407 1, 233 2, 051 4, 945 9, 738	32 97 363 822 2,508 4,108 10,244 20,678	49 155 595 1, 245 3, 379 5, 558 18, 209 45, 783	42 61 191 234 544 978	116 528 1,270 2,081 7,832 12,361 38,166 73,971	260 897 2, 894 4, 551 15, 832 27, 435 89, 734 219, 312	132 434 1,590 2,276 8,122 15,266 50,914 136,053	6	222 5 	73 255 528 1,564 2,662 7,189 16,274	77 273 997 1,776 5,614 9,322 30,696 84,186	25 198 601 1,602 2,441 8,689 14,904 53,976 141,437
Totals														223, 763

TABLE 1 D. Principal Statistics classified by Size Groups based on Total Value Added, 1962 and 1963

				Man	ufacturing	activity				Т	otal activ	ity	
Size group	Estab- lish- ments		oduction a ated work		Cost of	Cost of	Value of shipments of goods	Value	Working and pa			otal oyees	Total
	ments	Number	Man- hours paid	Wages	elec- tricity	and supplies	of own manu- facture	added	Number	With- drawals	Number	Salaries and wages	value added
	No.		,000			\$,000				\$'000		\$'0	00
1962													
Inder \$10,000 10,000 to \$ 24,999 25,000 '' 49,999 50,000 '' 99,999 100,000 '' 199,999 200,000 '' 499,999 5,000,000 '' 4,999,999 1,000,000 '' 4,999,999 1,000,000 and over lead offices, sales offices and auxiliary units	4 11 12 19 19 30 12 19	5 24 80 204 439 1,568 1,054 4,036 10,778	10 47 165 391 876 3, 283 2, 050 8, 069 22, 932	9 58 292 552 1,270 3,976 2,561 14,236 47,235	1 3 14 30 65 137 119 402 1,007	19 136 381 1,061 2,684 8,237 7,274 34,188 63,283	42 314 828 2,301 5,534 17,606 15,170 71,448 206,509	22 182 408 1, 259 2, 848 9, 589 8, 386 36, 886 151, 220	323	13 12 17 17 24	8 38 141 263 586 1,978 1,358 6,227 17,059	11 92 616 801 2.023 6,451 4,268 25,291 85,518	24 184 432 1,267 3,010 9,799 8,471 36,618 159,091
Totals	137	18, 188	37, 823	70, 190	1, 778	117, 283	319, 752		14	67	27, 749	125, 645	220, 880
1963													
Inder \$10,000  10,000 to \$ 24,999  25,000 " 49,999  50,000 " 99,999  100,000 " 199,999  500,000 " 499,999  1,000,000 " 4,999,999  5,000,000 " 4,999,999  ead offices, sales offices and	4 6 10 23 14 31 20 18	30 187 355 1, 413 1, 941 4, 193 10, 490	11 20 61 375 720 2, 865 3, 889 8, 496 22, 425	14 33 113 612 1.088 4,003 5,134 14,547 49,445	1 3 9 43 51 218 219 479 1,043	13 81 251 1,305 1,821 9.008 11,722 32,470 79,667	42 196 620 2, 958 4, 085 18, 200 25, 811 74, 469 234, 577	25 109 387 1,612 2,078 9,374 14,259 41,764 145,203	1 2 4 1 - 6	4 9 222 5 - 24 - -	6 13 43 263 461 1,799 2,524 5,963 17,500	16 48 179 1,026 1,594 6,525 8,686 24,229 90,653	25 109 387 1,692 2,130 10,213 13,906 43,215 152,197
auxiliary units		***			***						163	602	(111
Totals	137	18, 624	38, 862	74, 987	2,066	136,338	360, 957	214, 813	14	64	28, 735	133, 558	223, 783

TABLE 1E. Principal Statistics classified by Size Groups based on Total Employed, 1962 and 1963

				Manu	ufacturing	activity			T-	Т	otal activ	vity	
Size group	Estab- iish-		duction a sted work		Cost of	Cost of	Value of shipments			owners urtners		otal loyees	Total
	ments	Number	Man- hours paid	Wages	fuel and eiec- tricity	materials and supplies	of goods of own manu- facture	Value added	Number	With- drawals	Number	Salaries and wages	value added
	No.		'000			\$'000				\$1000		\$*0	00
1962													
Under 5 employed	16 20 40 21 16 13 11	29 125 789 1, 164 1, 697 2, 890 11, 494	59 246 1,576 2,423 3,393 6,124 24,002	84 375 2,386 3,151 4,497 9,258 50,438	7 17 152 102 166 342 992	203 791 7, 550 6, 384 10, 978 23, 902 67, 455	462 1,665 15,908 15,032 23,671 56,915 206,099	252 920 8, 339 9, 276 12, 895 33, 997 145, 132	5 2 1 6 - -	25 12 5 24 —	40 178 1, 159 1, 460 2, 290 4, 475 18, 056	107 577 4,505 4,905 7,664 17,891 89,391	262 972 8, 552 9, 534 13, 368 34, 998 153, 209
auxiliary units	***	***						* * *			91	574	(16)
Totals	137	18, 188	37, 823	70, 190	1, 778	117, 263	319, 752	210,811	14	67	27, 749	125, 645	220, 880
1963													
Under 5 employed 5- 14 employed 15- 49 15- 99 100-199 200-499 100-190 Head offices, sales offices and	15 23 35 22 15 14 13	26 147 738 1, 200 1, 678 2, 829 12, 006	295 1,493 2,445 3,413 6,016 25,147	96 504 2,375 3,567 4,429 9,774 54,242	8 39 194 153 145 360 1, 167	217 1, 237 7, 919 7, 301 8, 398 23, 402 87, 866	540 2, 621 16, 253 17, 893 20, 986 54, 112 248, 552	320 1, 431 8, 196 10, 228 12, 491 29, 776 152, 368	5 3 8	25 15 - 24 - -	33 210 1.073 1.513 2.251 4.209 19.283	132 833 4,377 5,665 7,638 17,980 96,331	320 1, 512 8, 161 10, 618 13, 014 31, 710 158, 540
auxiliary units		* * * *		0 0 0					4 0 0	* * *	163	602	(111
Totals	137	18, 624	38,862	74, 987	2,066	136, 338	360,957	214, 813	14	64	28,735	133, 558	223,763

TABLE 1 F. Principal Statistics classified by Type of Organization, 1962 and 1963

				Mant	afacturing	activity				Т	otal activ	rity	
Type of organization	Estab-		duction a		Cost of	Cost of	Value of shipments			owners	Total employees		Total
西南道县	ments	Number	Man- hours paid	Wages	fuel and elec- tricity	materials and supplies	of goods of own manu- facture	Value added	Number	With- drawals	Number	Salaries and wages	value added
	No.		,000			\$'000				\$'000		\$'0	00
1962							1						
Individual ownerships	4	22	44	45	3	124	251	124	4	18	23	47	1 28
Partnerships	3	68	146	173	7	522	856	322	10	48	76	197	446
Incorporated companies	130	18,098	37,633	69,971	1,768	116,617	318,645	210, 365			27, 559	124,827	220, 322
Cooperatives	-	-	_		_	_	_	-	-	-	-	_	
Head offices, sales offices and auxiliary units										• • •	91	574	(16
Totals	137	18,188	37, 823	70,190	1,778	117, 263	319,752	210,811	14	67	27,749	125, 645	220,880
1963													
Individual ownerships	4	15	30	36	3	97	214	122	4	18	15	. 36	1 22
Partner ships	3	61	122	145	7	547	870	346	10	46	65	162	510
Incorporated companies	130	18,548	38,710	74,807	2,056	135, 694	359,873	214, 345	2 = 0		28, 492	132,758	223, 242
Cooperatives	_	-	_	_	_	_	III	_				_	_
Head offices, sales offices and auxiliary units			* * *	***	* * *		***				163	602	( 111
Totals	137	18,624	38,862	74, 987	2,066	136,338	360,957	214,813	14	64	28, 735	133, 558	223, 763

TABLE 2. Industry Output, Input and Value Added, 1962 and 1963

	Manufactu activit		Non-manufa activiti		Total activit	
	1962	1963	1962	1963	1962	1963
			\$'000			
Output						
1. Shipments and other revenue	319.752	360,957	53, 505	61, 140	373, 257	422,097
Inventories - Goods of own manufacture:						
Add closing - Goods in process	57, 228	51,646	* 4 *		57, 228	51,646
Finished goods	16, 738	16,816	* * *	* * •	16, 738	16,816
Less opening - Goods in process	50,879	57, 351			50,879	57, 351
Finished goods	12,988	18, 851		* * *	12,988	18,851
2. Net inventory change	10,099	(7,740)			10,099	(7,740
3. Gross output (1 + 2)	329,851	353, 217	53, 505	61, 140	383, 356	414, 357
Input						
4. Purchases of goods not of own manufacture		8 0 0	42, 266	48, 541	42, 266	48, 541
Inventories - Goods not of own manufacture:						
Add opening			4,792	5,844	4,792	5, 844
Less closing			5, 833	4, 824	5, 833	4,824
5. Cost of goods sold (not of own manufacture)			41, 225	49,561	41, 225	49,561
6. Materials, supplies, components and semi-processed goods	117, 263	136, 338	2, 212	2, 628	119,475	138,966
7. Fuel and electricity	1,778	2,066	* * *		1,778	2,066
8. Gross input (5+6+7)	119,041	138, 404	43, 437	52, 189	162, 478	190, 593
Census value added (3-8)	210,811	214, 813	10,069	8,950	220,880	223,763

TABLE 3. Employment and Payroll, 1962 and 1963

					Emplo	oyees						Salar	ies and w	ages	
Year and		Producti related			tra	ninis-	8.	les nd		tal	Product		Admin- istra-	Sales	Total
province	Manufa	cturing	0	ther	and	office	distri	bution	empi	oyees	renaced	WOIKEIP	tive and	and distri- bution	salaries and wages
	Male	Female	Male	Female	Male	Female	Male	Female	Male	Female	Manufac- turing	Other	office		
					num	ber		t					\$'000		
1962						1									
Newfoundland			-	_	_		_	-	_	_	-	_	_		-
Prince Edward Island	_	_	_	_	-		_		_	_	_	_	_	_	
Nova Scotia	x	x	_	_	I	x	x	x	x	x	x	_	x	x	x
New Brunswick				_							_	_	_ ^ _	^	^ _
Quebec	4, 337	2, 989	1	-	2,927	713	523	151	7, 788	3,853	32,564	5	22,748	3, 856	59, 173
Ontario	4, 315	5,976	27	28	3, 279	1,049	242	98	7, 863	7, 151	35,544	153	24, 131	1,917	61,746
Manitoba	-	-	_	-	-	-		-	_	-	_	-		-,02.	-
Saskatchewan	x	X	****	_	x	x	x	x	×	x	x	_	x	x	x
Alberta	x	x	_	_	X	x	x	x	x	x	x	-	x	X	X
British Columbia	x	x	_	_	x	x	x	x	x	x	x	_	x	x	X
Yukon and Northwest Terri- tories		-		_	-	_	_			_	_	-		_	_
Totals	8, 930	9, 258	28	28	6, 557	1, 896	791	261	16, 306	11,443	70, 190	158	49, 307	5,989	125, 645
1963															
Newfoundland	_	_	_	_	_	_	_	_	_			_	_		_
Prince Edward Island	_		_	_	_	_	-	_	_		_				_
Nova Scotia	x	x	x	_	x	x	x	x	x	x	x	X	x	x	x
New Brunswick	x	x	×	-	X	x	x	x	x	x	x	x	x	x	x
Quebec	3, 767	1, 947	2	-	2, 523	609	502	186	6,794	2,742	27, 554	10	19.832	4, 294	51,690
Ontario	5, 310	6,726	38	50	4, 058	1, 311	244	105	9,650	8, 192	44,814	262	29,416	2,044	76, 537
Manitoba	-	-	_	_	_	_	_	_	_	_	_	_	-	-	_
Saskatchewan	×	x	x	_	x	x	x	x	x	x	x	x	x	x	x
Alberta	x	x	x	_	х	x	x	x	x	х	x	x	x	x	x
British Columbia	x	х	x	_	х	x	X	x	X	x	x	X	x	x	x
Yukon and Northwest Terri-															
tories	-	-		-	-	-	-	ottos	-	-	-	-	-	-	-
Totals	9, 598	9, 026	43	50	6, 905	2,028	779	306	17, 325	11 410	74.987	283	51,672	6 616	133, 558

TABLE 3A. Production and Related Workers, - Manufacturing Activity, by Months, 1962 and 1963

	Estal	olishments report	ing monthly det	ail
Month	196	2	196	3
	Male	Female	Male	Female
		numbe	r	
January	8, 128	8, 118	9, 106	8,734
February	8, 273	8,322	9, 124	8,833
March	8,400	8,542	9,324	8,756
April	8,472	8,803	9,320	8,687
May	8,617	8,929	9,425	8,584
June	8,682	9,083	9,449	8,458
July	8,562	8,758	9,404	8, 404
August	8,614	9,072	9, 363	8,460
September	8,596	9, 192	9, 193	8,408
October	8,483	9, 138	9, 188	8,604
November	8,418	9, 137	9, 200	8,640
December	8,270	8,909	9, 282	8,577
Average for establishments reporting monthly detail (collected only for large establishments)	8,477	8,815	9, 196	8,554
Average for small establishments (only annual averages collected)	453	443	402	472
Average for all establishments	8,930	9, 258	9, 598	9,026

TABLE 4. Industry Inventories, 1963

		Manuf	acturing		Non- manufacturing	
Province	Raw materials and supplies	Goods in process	Finished goods of own manufacture	Total manufacturing	Products or materials purchased for resale	Total inventories
			book val	ue \$'000		
Opening:						
Newfoundland	-	-	-		_	_
Prince Edward Island	_	-	-	-	-	
Nova Scotia	x	x	x	x	х	х
New Brunswick	x	x	x	х	X	ж
Quebec	5, 123	34, 630	7,680	47, 433	2,770	50, 203
Ontario	9,741	18, 264	10,391	38, 396	3,058	41, 454
Manitoba	_	_	-	_	-	_
Saskatchewan	х	x	x	х	х	X
Alberta	x	x	x	x	X	x
British Columbia	x	x	x	x	x	x
Yukon and Northwest Territories	_	_	_	_	_	_
Totals	16, 563	57, 351	18, 851	92,766	5, 844	98, 610
Closing:						
Newfoundland	-	_	_	-	_	-
Prince Edward Island	_	_	-	_	_	_
Nova Scotia	x	х	x	х	x	x
New Brunswick	x	х	x	x	x	X
Quebec	4.757	20,634	4, 843	30, 234	2, 113	32, 34
Ontario	10, 409	26, 966	11, 266	48, 640	2, 603	51, 24
Manitoba			_	_	_	4
Saskatchewan	x	x	x	x	x	x
Alberta	x	x	x	x	x	x
British Columbia	x	X	x	x	x	х
Yukon and Northwest Territories		_	- 37	_	_	_
Totals	16, 835	51,646	16, 816	85, 297	4, 824	90,12

TABLE 5. Purchased Fuel and Electricity Used in Manufacturing Activity, 1962 and 1963

	1962		1963	
Description	Quantity	Cost	Quantity	Cost
		\$'000		\$'000
1. Large establishments which reported commodity detail:				
Bituminous coal:				
(a) From Canadian mineston	1, 488	19	1,639	21
(b) Imported	2, 493	30	2, 360	27
Sub-bituminous coal (from Alberta mines only)	980	16	_	_
Apthracite coal	130	2	-	_
Lignite coal	_	_	-	_
Coke		_	-	-
Gasoline (including gasoline used in cars and trucks) Imp. gal.	120,500	52	153, 526	61
Fuel oil including kerosene or coal oil	4, 141, 023	383	4, 565, 180	418
Wood	_	-	_	-
Gas:				
(a) Liquefied petroleum gases		_	1,472	1
(b) Other manufactured gas	_	- 1	_	_
(c) Natural gas	153, 054	128	164, 491	160
Other fuel		28		33
Electricity purchased	102, 893, 853	942	132, 183, 958	1, 104
Steam purchased		55	***	31
Vector protession in the contract of the contr				
2. Estimate for small establishments:				
Fuel and electricity	474	123	4 0 0	210
3. All establishments:	11 10 17 19			
Total fuel and electricity used	4 4 4	1,778		2, 066

TABLE 6. Materials and Supplies - Manufacturing Activity, 1962 and 1963

			1962		1963	
Description		Quantity	Cost	Quantity	Cost	
			\$'000		\$'000	
. Materials used:						
Aluminum:	,,	105 115	200	00.000	1.0	
Castings	1	167,117	206	85, 080 90, 693	13	
Wire rods Sheets and strip	1	155, 741	819	1, 600, 604	68	
Other		2,120,020	511		49	
Brass and bronze:  Castings	1b	59, 994	40	16, 474		
Wire rods		747.897	337	646, 904	28	
Sheets and strip		918, 790	597	1, 184, 348	7:	
Other		4	273	,	30	
Copper: Wire rods	1b.	756, 485	260	117,437		
Sheets and strip		69, 326	46	89, 972		
Tubing and pipe		93, 282	125	88,982		
Wire, enamelled	1	1,480,073	1,288	1,653,589	1,4	
Wire, other insulated			972		1,2	
Other			253		- 6	
Giass tubing and cane			1,965		2. 1	
Insulating varnishes, japans, enamels and lacquers		4	87			
Iron and steel:						
Castings:						
Iron (gray and malleable)	ton	100	55	7		
Steel		199	47	198		
Steel bars and rods		1,462	474	521	2	
Steel sheets and strip:						
Plain	44	6,070	1,238	6, 052	1, 1	
Galvanized	1	621	105	1, 140	1	
Steel wire		109	15	5		
Structural steel		1, 285	278	203		
Other steel (except alloy)	11704010-00-0	***	672	* * *	1,1	
Alloy steel, all forms:						
Stainless			202	***	2	
Silicon sheets and strips		1,735	857	1,469	5	
Other alloy		• • •	262		3	
Lead	lb.	50, 915	34	6,744		
Mica, unfabricated forms only		18, 141	13	4.150		
Motors, electric:						
Under 1 h.p.	No.	13,633	156	5,852	1	
1 h.p. and over, A.C. or D.C.		_	_	5, 570	5	
Paints, stains, lacquers, for finishing only			526		1	
		***		6 8 4		
Resins, synthetic, all types	40.410.41040		840	***	1, 1	
Resistance wire ribbon and strip			178			
Tubes, electronic	No.	1,502,164	3.464	1.973,294	2, 8	
Tungsten wire			94		1	
Ail other materials and components used <sup>1</sup>			89,913		108,	
		***		8 * 4		
Containers and other packaging materials and supplies used		***	1,778	***	1, (	
Operating, maintenance and repair supplies used (excluding fuel)			6,556	# 4 4	6.	
Amount paid out to others for work done on materials owned by establishments		•••	1,616	***	1,8	
Totals			117, 263	***	136,	

<sup>&</sup>lt;sup>1</sup> No detailed information on materials used was collected from small establishments, the estimated costs for which are included here. These estimated costs were \$4,896,000 in 1962 and \$4,775,000 in 1963.

TABLE 7. Shipments of Goods of Own Manufacture, 1962 and 1963

		1962		1963	
Description	Quantity	Value	Quantity	Value	
	No.	\$'000	No.	\$*000	
1. Products:					
Domestic radio receiving sets and record players	5,863	383	1	1	
Broadcast studio equipment (radio and telivision) including transmitters, antenna equipment, etc.	4 + 1	5,370	444	5, 230	
Radlo communication equipment for civilian use		14, 189		23,003	
Radio communication equipment for defence	111	8,927	* * *	13, 565	
Radar equipment, commercial and defence		28,721		23, 586	
Sonar equipment, commercial and defence		1,877		4, 293	
Navigational equipment, alrborne and marine		15,056		29,689	
Telephone materials, excluding intercommunication and inter-office		100,915	* * *	115,945	
Multiplex equipment	111	2		2	
Signal systems, traffic, fire alarm, etc.		3,682		5,856	
Electronic tubes	14, 177, 487	22, 337	11,759,887	20,582	
Antennae and antenna parts and mounting, domestic type		2,969		3,047	
Spare parts (less tubes) for maintenance of electronic telecommunication equipment and other electronic equipment, commercial and defence		3, 120	* * *	3,042	
Contract maintenance of electronic equipment, commercial and defence		3,985	4 4 4	5, 241	
Electronic sound equipment including amplifiers, loud speakers, public address systems, etc.		4,413	4 , ,	5, 196	
All other radio and electronic equipment		33, 193		61,841	
All other products		56,710	• • •	36, 555	
2. Amount received in payment for work done on materials and products owned by others		2, 239		8,706	
Less adjustment for value of sales taxes, excise duties and outward transportation charges which could not be deducted from individual commodity items described above		(974)	. • 4	(900	
Net adjustment for establishments receiving progress payments		12,641		(3,519	
Total adjusted value of shipments and work done	b 4 4	319, 752		360, 957	

 $<sup>^{\</sup>rm t}$  Included with "All other radio and electronic equipment".  $^{\rm 2}$  Included with "All other products".

TABLE 8. Shipments of Selected Goods of Own Manufacture - All Industries, 1962 and 1963 (Includes shipments from other industries which manufacture, as a secondary activity, the commodities listed)

#### A. Specified Communications Equipment

Item		1962		1963	
		Value	Quantity	Value	
	No.	\$'000	No.	\$*000	
Broadcast studio equipment (radio and television) including transmitters, antenna equipment, etc.	4 * *	5,390		5, 230	
Radio communication equipment for civilian use:					
Aviation	444	4,548	h + #	2	
Marine		637		1,037	
Land mobile		2, 282		4,376	
Point to point	4 4 4	9,012	2 4 4	18, 231	
Radio communication equipment for defence:					
Aviation		3,570		2,856	
Marine		1,333		2	
Land mobile		987		2	
Point to point		4, 297	* * *	4, 157	
Radar equipment, commercial and defence		33,963	* * *	<b>25.</b> 920	
Sonar equipment, commercial and defence		5,820		9, 221	
Airborne navigational equipment		24,623		52, 306	

See footnotes at end of table.

TABLE 8. Shipments of Selected Goods of Own Manufacture - All Industries, 1962 and 1963 - Concluded A. Specified Communications Equipment<sup>1</sup> - Concluded

Item		1962		1963	
Acm	Quantity	Value	Quantity	Value	
	No.	\$'000	No.	\$'000	
Telephone materials, including central and private branch exchange switchboard, telephones, trans-					
mitters, receivers, parts and supplies, excluding intercommunication telephones and inter-office communication sets	* * *	101, 166	0 0 0	115, 733	
inter-office communication sets, electronic type		604		508	
Carrier current equipment	* * #	20, 224		2	
Multiplex equipment	* * *	2		4, 111	
Traffic signal systems		751		722	
Fire alarm signal systems		1,648		2,071	
nterior signal and clock systems, excluding telephones and inter-office communication sets		2, 179	1	4, 619	
Electronic tubes:					
Electronic receiving tubes:					
Entertainment type	15, 88 i, 939	11, 287	14, 132, 185	10,07	
Other, including power, industrial and military	538, 500	3,079	308, 818	2, 14	
Felevision picture tubes, including rebuilt tubes	622, 645	12,513	657, 466	12, 37	
Miscellaneous electronic equipment:			100		
Antennae and antenna parts and mountings, domestic type	11.	3, 119	***	3, 04	
Resistors, electronic, excluding power service		4,872	4.4.4	5, 30	
Electronic control (replays, photo-electric timing, capacitance, etc. and electronic control panels for industrial application)		1,713		2, 27	
Radio (requency heating equipment		115	• • •	2, 21	
Spare parts (less tubes) for maintenance of electronic telecommunication equipment and other		***	***		
electronic equipment, commercial and defence	4 4 1	4, 909		6,04	
Contract maintenance of electronic telecommunication equipment and other electronic equipment,		4, 245		5, 24	
commercial and defence	* * *	5, 202	4.4.4	5, 41	
All other radio and electronic equipment <sup>1</sup>	0 0 P	36, 982	* * *	52, 37	
Totals <sup>4</sup>		311,070		355, 40	

For record players, radio and television receiving sets, see Catalogue No. 43-205.

Confidential, included with "All other radio and electronic equipment".

(a) including semi-conductors, crystals, closed circuit industrial television, sonar equipment etc. where less than three firms reported shipments.

(b) Does not include capacitors, see Table 8 B.

(c) Transformers for radio, T.V. and other electronic applications not included, see Catalogue No. 43-207.

There is also other electronic equipment included in Catalogue No. 47-206 "Scientific and Professional Equipment Manufacturers".

#### B. Capacitors

D. Capacitoto			
	Value		
Item	1962	1963	
	\$'000		
Radio and T.V. capacitors, including radio condensers	5, 569	4, 251	
Capacitors for electronic application (other than radio and T.V.)			
Fluorescent ballast capacitors	4,752	6,670	
Miscelianeous capacitors			
Totals	10, 322	10, 921	

List of Establishments classified to This Industry, 1963 (Does not include establishments classified to other industries, which as a secondary activity, manufacture products typical of this industry)

Name	Location
Nova Scotia:	The star out h
EMI - Cossor Electronics Ltd.	Dartmouth
New Brunswick:	Garanta Mari
Radio Engineering Products Ltd.	Campbellton
Quebec:	
Alpha Electronic Products Co. Reg'd.  Amplitrol Electronics Ltd.	205 St. Zotique St. W., Montreal 8 7080 Hutchison St., Montreal
Audio-Video Inc.	3155 Hochelaga St., Montreal 9720 Waverley St., Montreal 12
Auto Vox Inc.	Quebec
Canadian Aviation Electronics Ltd. Canadian Cameo Chime Co. Ltd.	Ville St. Laurent 10332 Lille St., Montreal
Chaput, Paul Ltee.	2626 Bates Rd., Montreal
Constanta Company of Canada Limited, The	Verdun 5868 Delorimier St., Montreal 35
Electrolabs Reg'd, Haliburton & White Limited	2500 Bates Rd., Montreal 8235 Mountain Sights Ave., Montreal
International Systems Ltd.	St. Laurent
King's Electronics (Canada) Ltd. Kirkland, H.R. (Canada) Ltd.	2425 Grand Blvd. Montreal 4604 Coolbrook Ave., Montreal
Microwave Devices Ltd. Multi-Vox Ltd.	Ville St. Leonard 9967 St. Michel Blvd. Montreal
National Semiconductors Ltd.	St. Laurent
Northern Electric Co. Ltd. Pylon Electronic Development Co. Ltd.	1261 Shearer St., Montreal   Ville La Salle
R.C.A. Victor Company Ltd.	1001 Lenoir St., Montreal 30
R.C.A. Victor Company Ltd.  Rivard Electronic Research & Mfg. Ltd.	Cowansville 811 Chatham St., Montreal 3
Standard Electric Time Co. of Canada Ltd., The	Pointe Claire
Standard Telephones & Cables Mfg. Co. (Canada) Ltd. Superior Electronics Inc.	101 Louvain St. W., Montreal 11 2255 Dandurand St., Montreal
Televox Systems Inc.	Québec 8
Ontario:	
Aerovox Canada Ltd. Amphenol Canada Ltd.	1551 Barton St. E., Hamilton 349 Carlaw Ave., Toronto 8
Amplifone Canada Ltd.	Belleville
Andrew Antenna Corp. Ltd. Antiference ( Canada) Ltd.	Whitby 169 Bartley Rd., Toronto 16
Arrow Radio Co. Ltd	1829 Davenport Rd., Toronto 9 Waterloo
Automatic Coil Mfg. Ltd.	50 Wingold Ave., Toronto 19
Automatic Electric (Canada) Limited Avionics Ltd.	Brockville   Niagara on-the-Lake
Bayly Engineering Ltd.  Beama Engineering Ltd.	Ajax 76 Densley Ave., Toronto 15
Benco Television Associates Ltd.	Rexdale
Broy Engineering Ltd.  Canadian Arsenals Limited	14 Old Weston Rd., Toronto 9 651 Warden Ave., Scarborough
Canadian Astatic Limited	2273 Danforth Ave., Toronto 13
Canadian General Electric Company Limited (Electronic Equipment)  Canadian General Electric Company Limited (Tube Section)	830 Landsdowne Ave., Toronto 189 Dufferln St., Toronto
Canadian Industrial Consultants Ltd. Canadian Stackpole Ltd.	60 Newscastle St., Toronto 18 550 Evans Ave., Toronto 14
Canadian Westinghouse Company Limited (Electronic Devices)	Longwood Rd., Hamilton
Canadian Westinghouse Company Limited (Tube Division)	Aberdeen Ave., Hamilton 160 Bartley Dr., Toronto 16
Capacitors of Canada Ltd. Centralab Canada Ltd.	38 Upton Rd., Scarborough
Collben Mfg. Co. Ltd.	Ajax Dundas
Collins Radio Co, of Canada Limited Consolidated Electronic Equipment Co. Ltd.	11 Bermondsey Dr., Toronto 94 Sheppard Ave. W., Willowdale
Croven Limited	Whitby
CTS of Canada Ltd.  Dale Electronics Canada Ltd.	Streetsville 18 Howden Rd., Scarborough
Darcy, J.H. Limited	Smith Falls Delhi
Delta Electronics Ltd.	Ronson Rd., Rexdale
Eclipse Electronics Co. Edwards of Canada Limited	153 Logan Ave., Toronto 8 Owen Sound
Electronic Craftsmen Ltd.	Waterloo
Electronic Materials International Ltd.  Electronics Corporation of America (Canada) Limited	850 Belfast Rd., Ottawa 520 Klpling Ave. S., Toronto 18
Erie Technological Products of Canada Ltd,  Essex Electronics of Canada Ltd,	Trenton Trenton
Ferritronics Limited	Richmond Hill
Fire Devices Mfg. Ltd. General Instrument of Canada Ltd.	157 Willowdale Ave., Willowdale Waterloo
Graphico Precision Works Co.	74 Mack Ave., Scarborough
Gulton Industries (Canada) Ltd.  Hammond Manufacturing Co, Ltd.	Gueiph
Industrionles Canada Ltd.  Jarry Hydraulles Ltd.	362 Chitver Rd., Windser Hawkesbury
Kelk, George, Ltd.	5 Lesmill Rd., Don Mills
Lindsay Antenna & Specialty Products  Litton Systems (Canada) Limited	Lindsay Rexdale
Marsland Eric & Company	Kitchener
Marsland Engineering Ltd. McCurdy Radio Industries Limited	Kitchener   22 Front St., W., Toronto 1

#### List of Establishments classified to This Industry, 1963 - Concluded

Name	Location
ontario - Concluded:	
McNeil Electronics Ltd.	5 Sable St., Toronto 15
Measurement Engineering Limited	
Morina Electronics Mfg. Co. Ltd.	41 Shorncliffe Rd., Toronto 18
Multi-Elmac of Canada Ltd.	Windsor
Northern Electric Company Ltd.	Bramalea
Northern Electric Company Limited	Belleville
Northern Electric Company Limited Northern Radio Manufacturing Co. Ltd.	London 1950 Bank St., Ottawa 10
Potter & Brumfield Canada Ltd.	Guelph
Precision Electronic Components (1956) Ltd.	77 Densley Ave., Toronto 15
Presentey Engineering Products Ltd.	
Quality Hermetics Ltd.	45 Hollinger Rd., Toronto 16
Radio Components Ltd.	50 Wingold Ave., Toronto 19
Radjo Condenser Company Limited	6 Bermondsey Rd., Toronto 16
Radio Speakers (Canada) Ltd.	37 Hanna Ave., Toronto 3
Raytheon (Canada) Ltd.	
Renfrew Electric Co. Ltd.	349 Carlaw Ave., Toronto 6
R.C.A. Victor Company Ltd.	Renfrew
Richmond Hill Laboratories Ltd.	35 Crockford Blvd., Scarborough
Sinclair Radio Laboratories Ltd.	
Smallwood, S.G. Limited	Kltchener
Snelgrove, C.R. Co. Limited	
Soundmaster Limited	
Sprague TCC (Canada) Ltd.	50 Bertal Rd., Toronto 15
Standard Coil Products (Canada) Ltd. Standard Television Products Limited	37 Drummond St., Toronto 15
Stark, H.G. & Co. Ltd.	126 Willowdale Ave., Willowdale
Stark Electronic Instruments Ltd.	Ajax
Telequipment Ltd.	London
Tenatronics Ltd.	
T.M.C. Canada Ltd.	
Topping, F.V. Electronics Ltd.	94 Laird Dr., Toronto 17
Trans Wave Electronics Co. Ltd.	17 Colville Rd., Toronto 10
Trl-View Electronics Ltd.	
Uni-Tel Ltd.	120-5 Barbados Blvd., Scarborough
Vanal Mfg. Co. Ltd.	
Varian Associates of Canada Ltd.	
Watkins Electronics Ltd.	60 Wingold Ave., Toronto 19
Welwyn Canada Ltd.	
Williamson-Hughes Ltd.	Kitchener
askatchewan:	
Western Television Laboratories Ltd.	1612-14 St, West, Saskatoon
lberta:	
Automatic Electric (Canada) Limited	
Caltron Mfg. 1.td.	
Mandrel Industries Ltd.	303 Forge Road S.E., Calgary
ritish Columbia:	
Barvic Engineering Ltd.	909 Beach Ave., Vancouver 1
Crown Electronics	
Ekolite Limited	525 E. Hastings St., Vancouver 4
Humble Manufacturing Co. Ltd.	
Lemkurt Electric Co. of Canada Ltd.	
McCarter Radio & Television Ltd.	1625 West 3rd Ave., Vancouver 9
Spilsbury & Tindall Ltd.	120 E. Cordova St., Vancouver 4
Vision Manufacturing Dlv. of S & V Mfg. Ltd.	Richmond
West Coast Radio Telephone Manufacturers	1366 W Pender St., Vancouver 5

#### CONCEPTS AND DEFINITIONS

Census of Manufactures

#### General

The Census of Manufactures is an annual mail survey covering Canada's Manufacturing Industries. It is based on the Standard Classification of Industries and full details concerning the system may be found in the Standard Industrial Classification manual, Catalogue No. 12-501 which is available from the Queen's Printer or the Dominion Bureau of Statistics. In summary, the Classification as it relates to the manufacturing industries provides for a breakdown into 140 industries arranged in 20 major industry groups. Of the 140 (3 digit) industries, 18 are further broken down into 58 (4 digit) sub classes. At the Canada level, principal statistics are collected and compiled for 178 separate industries. They cannot all be published separately by province, however, because of the confidential nature of the data in certain provinces.

The reporting unit for the Census is designated as the establishment (see definition of "Establishment" in following section) and a return is requested from every establishment classified to a manufacturing industry. Although respondents are required to submit reports covering the calendar year, financial year reports other than the calendar year are accepted in instances where respondents find it impossible to supply calendar year data from accounting records. When an establishment is operated for only part of a year a report is required covering the period of operation.

There are four different questionnaires used in the Census of Manufactures; (a) short form (b) long form (c) head office questionnaire and (d) commodity questionnaire. The short and long forms are used to obtain principal statistics and commodities shipped from establishments classified to manufacturing industries and differ only in the amount of detail requested. The short form is a single-sheet questionnaire sent to small manufacturers generally reporting shipments of less than \$100,000; this cut-off, however, varies somewhat between industries. The head office questionnaire is generally used for company head offices and/or auxiliary units separately located from the manufacturing establishment(s), (see following notes on Head offices and auxiliary units). The Commodity questionnaire is used to survey certain establishments which are coded (on the basis of their principal activity) to industries other than manufacturing in the Standard Industrial Classification system, but which undertake some manufacturing as a subsidiary activity. This single-sheet questionnaire is designed to collect information on the quantity and value of goods of own manufacture shipped by such establishments in order to achieve full coverage of domestically manufactured commodities (see the following note under Shipments).

The results of the Census are presented in some 140 publications. In addition to these annual industry publications there are annual summary reports for Canada and the provinces and special reports giving principal statistics by detailed geographic areas, by type of ownership and size of establishment. A special annual report covering the shipments of all manufactured commodities arranged in alphabetical order is also published.

Since 1960 the following major changes have been implemented in the Census of Manufactures: (a) a revised Standard Industrial Classification (b) a new establishment definition and (c) an extension of the establishment definition to cover the non-manufacturing activities of manufacturing establishments. The statistics presented in the various 1963 reports reflect the complete implementation of these changes and enable comparisons to be made with the years 1961 and 1962. For a complete description of the procedures followed in establishing the revised series, reference should be made to the Explanatory Notes included in the 1960, 1961 and 1962 industry publications. The statistical framework within which the Census of Manufactures is now carried out is based on the following concepts and definitions which have been developed as part of a general programme to achieve a fully integrated system of economic statistics.

#### **Establishment**

A manufacturing establishment is typically a factory, mill or plant principally engaged in manufacturing activities. The majority of such establishments are firms but many firms have more than one establishment. Such firms are requested to submit a separate Census of Manufactures report for each manufacturing establishment which can meet the reporting requirements embodied in the following definition of the "establishment":

"The smallest unit which is a separate operating entity capable of reporting the following principal statistics:

Materials and supplies used
Goods purchased for resale as such
Fuel and power consumed
Number of employees and salaries and wages
Man-hours worked and paid
Inventories
Shipments or sales."

Each establishment is required to report on all the activities carried out within it's accounting boundaries (except income from investments such as rent, interest and dividends) and data on the different activities (manufacturing, trading in goods not of own manufacture, construction by own labour force, revenue from services, etc.) are requested to be reported separately. It should be noted that the statistics for separate activities are not completely consistent since some respondents cannot distinguish, in their records, materials, shipments and inventories relating solely to their own manufacturing activities. For example, inventory of goods purchased for re-sale may not be distinguishable from inventory of own manufactured goods. Complete consistency, therefore, can be obtained only at the "all operations" (total activity) level and for studies or statistical measures requiring accurate coordinated data, the "total" statistics should be used.

The number of establishments represents the number of operating units that are principally engaged in the activities of the manufacturing industries to which they have been classified. These units do not necessarily represent the total number engaged in the production of a commodity mainly produced in a certain industry. Some commodities are produced as secondary products in other manufacturing and non-manufacturing industries. It should be noted that head offices and auxiliary units which are surveyed separately are not included in the establishment count, (see following notes on head offices and auxiliary units).

#### **Head Offices and Auxiliary Units**

All head offices and auxiliary units of companies classified to the manufacturing industries such as sales offices, administrative offices, warehouses, laboratories, etc. are now surveyed as part of the Census of Manufactures.

These head offices and auxiliary units are either included in an establishment report or are surveyed by means of the head office questionnaire. The former is the most common case where a single establishment firm has its executive personnel, sales office, etc. located at the site of the manufacturing plant (establishment). The special head office questionnaire is generally used where a firm, regardless of the number of establishments, has separately located offices or auxiliary units. Such offices or units do not constitute establishments within the Census of Manufactures as they do not normally generate operational revenues, but give rise only to costs of operations (mainly salaries and wages) which are automatically included in the value of shipments or sales. Although not considered as establishments, and hence, not included in the "establishment" count for an industry, the operational costs are reflected in either the "Industry" statistics (3 or 4 digit level) or the "Major group" statistics (2 digit level) according to the following rules:

- (a) In the case of single establishment firms, statistics for separately located offices and units are classified to the same industry (3 or 4 digit) as the establishment;
- (b) In the case of multi-establishment tirms, the statistics for such offices and units are coded to the same industry as the establishments of the

firm, when all establishments are in the same industry (3 or 4 digit). When establishments of such firms are coded (1) to different industries within a major group, (2) to industries in different major groups or (3) to industries in different divisions of the Standard Industrial Classification, then the statistics are included in the major group totals (2 digit level) in which the major part of the company's operations are classified. Although this may result in some distortion of major group statistics in the case of (2) and (3) the statistics at the industry (3 or 4 digit) level in all cases will be left free of these company-wide data.

#### **Employees**

## (a) Production and related workers - Manufacturing activity

In addition to those engaged in production and assembling activities, they include those employed in storing, inspecting, handling, packing, warehousing, etc. They also include employees engaged in maintenance, repair, janitorial and watchman services and line supervisors (working foremen) engaged in similar work to that of the employees they supervise. Production and related workers engaged in manufacturing activity are reported as those receiving pay during the last pay period of each month, an average for the year being obtained by summing the monthly figures and dividing by 12. This procedure is followed even though the establishment did not operate in all months in order to arrive at equivalent annual fulltime employment. The numbers are somewhat affected by turnover, in that employment is overstated when an employee changes employment during a pay period. The man-hours of production and related workers in manufacturing activity represent total man-hours paid (total hours at work during the calendar year plus hours not worked but nevertheless paid for, such as paid vacations, sick leave, statutory holidays, etc.). In reporting overtime hours, respondents are requested to report only hours actually at work. It should be noted that the division of hours paid into production and related workers payrolls results in average hourly earnings and does not represent hourly wage rates which are collected and published by the Department of Labour and which are based on selected occupations.

### (b) Production and related workers - Non-manufacturing activities

Such employees include those on manufacturing establishments' payrolls engaged in activities such as construction undertaken for the use of these establishments, some outside piece-workers employed in certain industries, logging employees who are reported as part of a sawmilling establishment and any other production workers who are not engaged in manufacturing-type operations.

#### (c) Administrative and office employees

This category includes all executive and supervisory officials such as presidents, vice-presidents, comptrollers, secretaries, treasurers,

etc., together with managers, professional, technical and research employees, superintendents and factory supervisors above the line supervisor or working foreman level, and clerical staffs. Also included are employees in activities such as advertising, credit collections, purchasing, personnel, legal, medical, etc. It should be noted that prior to 1961 this category also included working owners and partners. Also included in this category are employees located at head offices or auxiliary units separately located from the establishment; these are generally included in the figures for the province in which they are located according to the rules outlined under "Head offices and auxiliary units" above.

#### (d) Sales and distribution workers

This category includes office personnel whose salaries are charged to selling expense, travelling salesmen, driver salesmen, truckdrivers and their helpers, etc. It may also include some sales employees who are reported as part of a manufacturing establishment but are not working at the establishment's location. These are generally broken down by province in cases where more than 15 employees are involved in any one province. The figures exclude persons working on a commission basis who are not considered regular employees of the establishment.

#### (e) Total Employees

This total comprises the foregoing categories including employees located at separately located head offices and auxiliary units. The numbers of employees included under categories (b), (c) and (d) are reported in the form of annual averages and represent as closely as possible full time employment; adjustments are made when reported figures indicate the existence of part time or seasonal employment. In all the above categories, figures on employment refer to the calendar year whether or not other establishment statistics can only be reported on a fiscal year other than the calendar year.

#### **Working Owners or Partners**

These are not now included in the statistics of employees and salaries and wages. There is some duplication in numbers when a person owns more than one establishment and is reported as a working owner on each Census return. Withdrawals of working owners defined as amounts withdrawn by owners or partners for normal living expenses excluding withdrawals for payment of income tax.

#### Salaries and Wages

Salaries and wages refer to gross earnings of employees before deductions for income tax and employees contributions to social services such as sickness, accident and unemployment insurance, pensions, etc. They include all salaries, wages, bonuses, profits shared with employees, the value of room and board where provided, commissions (paid to regular employees only) as well as any

other allowance forming part of the worker's earnings. Payments for over-time are included. Figures on salaries and wages refer to the calendar year.

#### Fuel and Electricity

Figures for fuel refer to amounts actually used (including fuel used in cars, trucks, locomotives, etc.), not to purchases unless the quantities are substantially the same. Any fuel and electricity produced by establishments for internal consumption are not included in the total cost. Values represent laid down cost at the establishment including freight, duty, etc. Although fuel and electricity used is considered part of manufacturing activity it should be noted that it also includes relatively small amounts used in non-manufacturing activities since these cannot be reported separately.

#### Materials and Supplies

#### (a) Manufacturing activities

Figures represent quantities and laid down cost values, at the establishment, of materials, supplies and purchased components owned and used during the year in manufacturing activities and related processes. These statistics represent only commodity items or physical goods (cost of services or overhead charges such as advertising, insurance, depreciation, etc. are not included) whether purchased from others or received as transfers (in the form of materials, components or semi-processed goods) from other establishments of the reporting company. Included are maintenance and repair supplies not chargeable to fixed assets accounts and any amounts charged by other establishments for work done on materials owned by the reporting establishment. Cost of repairs or maintenance done by outside contractors and cost of returnable containers are not included.

#### (b) Non-manufacturing activities

#### 1. Purchases for re-sale as such

Figures represent cost of materials or products purchased from others by the reporting establishment (or received as transfers from other establishments of the reporting company) for re-sale as such in the same condition as purchased. Included are any finished products received on consignment from other countries.

#### 2. Other materials and supplies used

Figures represent the cost of materials and supplies, if any, used in new construction and in the production of machinery and equipment (for the use of the reporting establishment) by the establishment's own employees. Included are materials used for any capital repairs and alterations carried out by the establishment's employees. Amounts paid to outside contractors for construction and repair work are not included nor is the cost of purchased machinery and equipment. Also included is the cost of office supplies not chargeable to

fixed assets accounts and the cost of such other items of materials and supplies used as food, beverages and supplies for establishment-operated cafeterias and lunch counters, first aid and medical supplies, laboratory supplies, etc.

#### **Shipments**

#### (a) General

The figures represent revenue from all production, sales, services and related activities of reporting establishments with shipments valued in Canadian dollars at the point at which the establishment relinquishes control. The unsold portion at year end of consignment shipments in Canada is treated as inventory and not as shipments but all shipments to foreign countries for which the form B13 "Customs Canada Export Entry" has been completed, are treated as shipments.

In those industries where work on principal products extends over a relatively long period, (Fabricated Structural Metal Industry, Aircraft and Parts Manufacturers, Railroad Rolling Stock Industry and Shipbuilding and Repair Industry) the value of production rather than the value of shipments is recorded. There are certain establishments in other industries which also operate on a basis of progress payments. For these establishments, shipments are also adjusted to work put in place on the basis of the net change in progress payments over the year.

#### (b) Shipments of goods of own manufacture

These figures represent shipments of goods made from own materials either in the reporting establishments or by other manufacturers on the basis of a charge to the reporting establishments for work done. Included are revenue from repair and custom work, amounts received in payment for work done on materials owned by other establishments and the cost (book value) of any goods shipped on a rental basis.

All products and by-products of own manufacture shipped from the establishment are covered, including transfer shipments to sales outlets, distributing warehouses or to other manufacturing plants of the reporting firm, when such units are treated as separate establishments. The value of shipments are net of returned goods, discounts, returns, allowances, sales tax and excise taxes and duties, returnable containers and charges for outward transportation by common or contract carriers. Transportation or delivery expense incurred by the reporting establishment's own carriers are included.

Shipments of goods of own manufacture of establishments which are coded to some other division of the Standard Industrial Classification (on the basis of principal activity) but which are engaged in manufacturing as a subsidiary activity are collected by means of the Commodity questionnaire referred to earlier. Such shipments together

with shipments of goods of own manufacture of establishments forming the universe of manufacturing industries are compiled and recorded in the various industry publications.

#### (c) Shipments of goods not of own manufacture

These figures represent the net selling value at establishment (net of discounts, returns, allowances, sales taxes and excise duties and taxes and transportation charges by common or contract carriers) of all products or materials (including products transferred from other establishments of the reporting firm) sold as such in the same condition as purchased or received as transfers. For those industries which ship such goods on a rental basis, the value of shipments represents the book value of these goods. All sales of consignment goods from other countries are included.

#### (d) Other revenue

Figures represent the book value of fixed assets, if any, (new construction and machinery and equipment including major repairs, alterations, additions, modifications, installation and assembly work) produced during the year for the use of reporting establishments by the establishment's own employees and for which depreciation accounts are maintained. Included also are any revenues from the sale of electricity and from any operations performed by the establishment's own employees, such as revenue from goods produced or purchased for rental (the book value of such goods are included as part of shipments of goods of own manufacture or shipments of goods not of own manufacture), servicing revenues, commissions on sales (when not included in value of sales), revenue for companyoperated cafeterias and lunch counters and revenue from outside installation or construction work not related to the establishment's own products, sale of used materials (excluding sale of used fixed assets) research and development work, etc. As mentioned previously the figures do not include non-operating revenue such as rent, dividends, interest, etc.

#### Inventories

#### (a) Manufacturing activities

Values represent the book values of manufacturing inventory owned in Canada. Inventories held for which progress payments have been received are not included. Where progress payment accounts are maintained, the change in these accounts is treated as a net adjustment to shipments. Figures consist of inventory owned at the plant and at warehouses or selling outlets which are treated as extensions of establishments for the purpose of reporting shipments. Inventory owned in transit in Canada or on consignment in Canada is included. Goods shipped abroad and held in inventory are included in shipments. Opening inventories may differ from the closing inventories of the previous year because of changes in classification, the



receipt of revised data, the inclusion of new establishments and the removal of establishments which did not operate during the survey year.

#### (b) Non-manufacturing activities

Figures represent the book value of inventory of goods purchased for re-sale as such without further processing, owned by the reporting establishments and held at plants and at any warehouses or selling outlets which are treated as extensions of establishments. Other characteristics are the same as in (a) above.

#### Value Added

#### (a) By manufacturing activities

Figures are compiled by deducting the cost of materials and fuel and electricity consumed from the value of production (value of shipments adjusted for changes in the value of inventories of finished goods and goods in process).

#### (b) By non-manufacturing activities

The figures are compiled by deducting the the cost of goods purchased for re-sale (adjusted for changes in the value of inventories of goods

purchased for re-sale) and the cost of other materials and supplies used from the value of shipments of goods not of own manufacture, plus other revenue.

#### (c) By Total activities

The figures consist of value added by manufacturing activities plus value added by non-manufacturing activities. This total value added figure may, in some cases, be less than value added by manufacturing activities as a result of expenditures associated with non-manufacturing exceeding revenues from such activities or because of a decrease in inventory of goods not of own manufacture exceeding the mark-up on the sale of such goods. "Value added" is sometimes referred to as net production. However, to arrive at the National Accounts concept of net production, or Gross Domestic Product at "Factor cost" it would be necessary to subtract also the cost of advertising, insurance and other business expenses which are not collected as part of the annual Census of Manufactures. "Value added" figures for the primary industries, manufacturing and construction are published in DBS publication Catalogue No. 61-202, "Survey of Production".