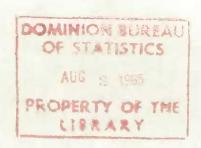
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GLASS AND GLASS PRODUCTS MANUFACTURERS 1962

ANNUAL CENSUS OF MANUFACTURES

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SYMBOLS

The following standard symbols are used in Dominion Bureau of Statistics publications:

- .. figures not available.
- ... figures not appropriate or not applicable.
- nil or zero.
- -- amount too small to be expressed.
- p preliminary figures.
- r revised figures.

GLASS AND GLASS PRODUCTS MANUFACTURERS

1962

Data presented in this report under the heading of Glass and Glass Products Manufacturers reflect implementation of the revised Standard Industrial Classification (S.I.C.) and the New Establishment Concept which are being used by the Dominion Bureau of Statistics in its compilations of industry statistics—see items "Standard Industrial Classification" and "Establishment" in the Explanatory Notes section of this report.

For statistical purposes the industry titled Glass and Glass Products Manufacturers in the revised Standard Industrial Classification covers the operations of establishments primarily engaged in manufacturing flat glass, glass containers, glassware, ovenware, glass brick, fibrous glass products except textile fabrics, mirrors, stained, leaded and ornamented glass, glass novelties and other articles made from glass. This industry includes establishments primarily engaged in etching or painting glass or glassware. Establishments primarily engaged in manufacturing optical lenses and ophthalmic lenses are classified in the Scientific and Professional Equipment Manufacturers industry. And establishments primarily engaged in spinning glass yarns or weaving glass fabrics are classified to the Synthetic Textile Mills industry.

The combination of improvements in internal procedures with the introduction of the final stage of the establishment concept has produced changes which, for some industries, have required adjustments to industry statistical data. For this industry, changes affecting manufacturing activity were minimal.

TABLE 1. Principal Statistics - Manufacturing Activity, 1957-61

Basis: Revised Standard Industrial Classification and New Establishment Concept²

					Em	ployees					Walne of	
	Year	Estab- lish- ments	Product related v			rative and	То	tal ⁴	Cost of fuel and elec-	Cost of materials and supplies	Value of shipments of goods of own	Value added ⁴
			Number	Wages	Number	Salaries	Number	Salaries and wages	tricity4	used ⁴	manu- facture	
		No.		\$'000		\$'000				\$'000		
1957		107	6, 489	22, 291	1, 387	5,808	7.876	28,099	4,955	34,632	90, 230	
1958		96	6,399	23,812	1,410	6,326	7,809	30, 138	4,619	35,864	93,386	52,984
1959		94	7, 254	27,752	1,534	7,096	8,788	34,848	4,934	42,871	107,442	61,46
1960	***************************************	101	7,272	28, 458	1,681	8,084	8,953	36,542	4,851	40,004	104,033	60,483
1961		109	7,640	30,604	1,734	8,937	9,374	39,541	4,941	43,501	113, 154	66,42

See footnotes following Table 3 A.

TABLE 1 A. Principal Statistics - Manufacturing Activity and Total Activity, 1961 and 1962

Basis: Revised Standard Industrial Classification and New Establishment Concept 1

				Man	ufacturing	activity				7	Total acti	vity	
Year, province and sub-group	Estab- lish- ments		oduction ited work		Cost of	Cost of materials	Value of shipments of goods	Value		owners rtners		otal oyees'	Total
sub-group	menta	Number	Man- hours pald	Wages	elec- tricity	and supplies used ⁴	of own manu- facture4	added4	Number	With- drawals	Number	Salaries and wages	value added
	No.		'000			\$'000				\$1000		\$'0	000
1961													
Quebec	30	2,871	6, 193	10,688	1,985	10,694	32,866	20,903	13	52	3,551	14, 274	20,84
Ontario	58	4, 128	8,743	17,052	2,822	27, 354	67,874	38,775	23	88	5, 264	22,918	40, 49
Manitoba	6	62	136	194	16	662	1, 143	477	_	_	116	421	739
Saskatchewan	2	706	1.435	2, 582	139	4,716	10,821	5.869	11	11	828	3, 194	5,968
Alberta	7	100	1, 400	2, 002	139	4, 110	10,021	3,009			040	3, 194	2,800
British Columbia	6	28	42	88	4	226	451	221	11	11	43	157	310
Totals	109	7,795	16,549	30, 604	4, 966	43,651	113, 154	66,246	41	155	9, 802	40, 963	68, 358
1962													
Quebec	31	2, 707	5,832	10,693	2,541	11,613	37, 029	22, 527	11	49	3,450	14, 171	22, 743
Ontario	57	4,367	9,357	19,000	3,097	35, 437	85, 116	47,348	25	92	5,583	25,523	48,79
Manitoba	7	74	145	225	10	732	1.308	567	-	-	96	350	589
Saskatchewan	2	733	1,492	2,729	148	4,942	12, 130	6,968	11	11	864	3,412	6,97
Alberta	7	J											
British Columbia	7	31	64	118	3	302	585	286	11	13	49	204	380
Totals	111	7,912	16,891	32, 765	5, 798	53, 025	136, 168	77, 697	41	163	10,042	43, 660	79, 470
1961													
Glass manufacturers	12	5,814	12,340	22, 926	4, 158	21, 249	68, 111	44.164	11	11	7.077	29,312	44,338
Glass products manufacturers	97	1.981	4, 208	7,678	810	22, 402	45.044	22.082	11	2.3.	2,725	11,651	24,020
Totals	109	7, 795	16, 549	30,604	4, 966	43, 651	113, 154	66, 246	41	155	9,802	40, 963	68, 35
		.,,,,,	,	30,00	.,,	,	200,002	-01/420		200	0,004	20,000	50,500
1962													
Glass manufacturers	12	5, 765	12, 327	24,005	4,913	24, 390	81,573	57,731	11	11	7, 125	30, 230	52, 05
Glass products manufacturers	99	2, 147	4, 564	8,760	885	28,635	54, 595	25,966	11	11	2,917	13, 430	27, 424
Totals	111	7, 912	16, 891	32, 765	5, 798	53, 025	136, 168	77, 697	41	163	10,042	43,660	79, 476

See Table 2 and footnotes following Table 3 A.

TABLE 1B. Principal Statistics classified by Size Groups based on Shipments of Goods of Own Manufacture, 1961 and 1962

Basis: Revised Standard Industrial Classification and New Establishment Concept²

				Man	ufacturing	activity				7	Cotal acti	vity	
Size group	Estab- lish-		oduction ated work		Cost of	Cost of materials	Value of shipments			g owners artners		otal oyees ⁷	Total
	ments	Number	Man- hours paid	Wages	fuel and elec- tricity ⁵	and supplies used ⁴	of goods of own manu- facture	Value added	Number	With- drawals	Number	Salaries and wages	value added*
	No.		'000			\$'000				\$'000		\$'0	000
1961					1		1						
Inder \$10,000	5 16 15 14 13 20 8 11 7	4 25 33 102 172 320 335 1,485 5,319	5 44 67 190 401 681 727 2,893 11,540	7 58 92 296 548 924 1,047 5,867 21,764	2 11 12 43 46 69 64 1, 293 3, 426	10 102 198 418 812 2,904 2,752 11,570 24,883	35 281 495 1, 021 1, 886 5, 367 5, 002 29, 466 69, 602	24 168 284 572 1,022 2,443 2,130 16,649 42,955	5 16 15 - 3 2 - - -	9 61 57 - 18 9 155	5 32 44 154 248 436 395 1,896 6,159 433 9,802	8 75 123 497 912 1,539 1,362 7,993 26,098 2,356 40,963	28 174 298 610 1, 448 2, 627 2, 401 17, 718 43, 163 (110 68, 358
1962 Inder \$10,000 10.000 to \$ 24,999 25,000 " 49,999 100,000 " 199,999 200,000 " 499,999 500,000 " 999,999 1,000,000 " 4,999,999 5,000,000 and over Head offices, sales offices and auxiliary units ¹⁰ Totals	15 19 10 14 23 9 7 10	1 222 54 56 182 406 356 925 5,910	2 40 109 115 400 872 747 1,948 12,659	2 60 170 155 569 1,261 1,205 4,118 25,224	8 12 10 42 89 111 955 4,570	6 101 275 303 806 3,751 3,624 6,909 37,250	20 283 686 688 1,993 7,139 7,059 17,716 100,584	14 177 400 367 1,172 3,378 3,424 10,001 58,764	14 14 14 4 1 4 - -	10 49 52 17 4 30 	1 28 73 83 226 558 459 1,134 6,913 567	2 83 257 274 770 2, 114 1, 842 5, 240 30, 563 2, 515	14 180 458 429 1, 211 3, 870 4, 101 9, 894 59, 431 (104

See footnotes following Table 3 A.

TABLE 1C. Principal Statistics classified by Size Groups based on Manufacturing Value Added, 1961 and 1962

Basis: Revised Standard Industrial Classification and New Establishment Concept²

				Man	ufacturing	activity					rotal acti	vlty	
Size group	Estab- lish-		roduction and elated workers*		Cost of	Cost of	Value of shipments of goods	Value		owners artners	Total employees'		Total
	ments	Number	Man- hours paid	Wages	elec- tricity ⁵	and supplies used*	of own manu- facture	added*	Number	With- drawals	Number	Salaries and wages	value added
	No.		1000			\$'000				\$'000	1	\$1	000
1961						1							
Inder \$10,000 10,000 to \$ 24,999 25,000 " 49,999 100,000 " 199,999 200,000 " 499,999 200,000 " 499,999 1,000,000 " 499,999 5,000,000 and over lead offices, sales offices and auxiliary units "Totals"	15 24 6 21 18 7 5 9 4	20 50 36 227 285 273 288 2,936 3,580	39 98 73 485 794 627 630 5,916 7,887	57 133 109 700 1. 080 894 1, 257 11, 354 15, 020	31 18 7 59 80 51 145 2.104 2.470	173 342 177 1,558 2,809 2,140 4,030 14,057 18,367	304 754 404 3, 115 5, 199 4, 311 8, 079 41, 549 49, 440	98 395 234 1,491 2,360 2,064 3,992 25,783 29,829	10 25 1 3 2 - - - - 41	222 1000 5 188 9 	30 66 67 320 485 346 418 3,494 4,143 433 9,802	82 183 235 1, 108 1, 617 1, 292 1, 895 14, 126 18, 070 2, 356 40, 963	108 408 266 1,908 2,711 2,183 4,076 26,933 29,872 (110
1962 Inder \$10,000 10,000 to \$ 24,999 25,000 " 49,999 100,000 " 199,999 200,000 " 499,999 200,000 " 499,999 1,000,000 " 499,999 5,000,000 and over Isad offices, sales offices and auxiliary units 10	11 26 10 16 20 9 6 6 7	10 55 58 185 374 312 337 1,103 5,378	16 116 114 411 796 665 729 2.585 11,459	22 177 163 568 1,127 1,051 1,328 5,495 22,836	3 17 9 36 101 53 193 1, 282 4, 104	54 348 255 1, 254 3, 224 3, 081 4, 261 11, 400 29, 148	128 844 620 2, 498 6, 076 5, 956 8, 308 27, 916 83, 820	70 472 358 1, 218 2, 849 2, 880 3, 929 15, 837 50, 084	11 18 7 3 2 - - -	30 71 27 17 17 17 ————————————————————————	12 81 77 221 531 378 453 1.546 6.176 567	29 290 250 785 1, 991 1, 414 2, 041 7, 445 26, 898 2, 515 43, 660	70 53: 41: 1,21: 4,02: 2,91: 3,92: 15,95: 50,53: (10: 79,47:

See footnotes following Table 3 A.

TABLE 1D. Principal Statistics classified by Size Groups based on Total Value Added, 1961 and 1962

Basis: Revised Standard Industrial Classification and New Establishment Concept²

				Man	ufacturing	activity				7	Total acti	vity	
Size group	Estab- lish- ments		oduction ated work		Cost of fuel and	Cost of materials	Value of shipments of goods	**-1		owners rtners		otal Oyees ⁷	Total
	11101200	Number	Man- hours paid	Wages	elec- tricity ⁵	and supplies used	of own manu- facture	Value added	Number	With- drawals	Number	Salaries and wages	value added*
1961	No.		'000			\$'000				\$'000		\$'(000
Under \$10,000	13 25 5 20 18 10 5 9 4	18 51 22 210 319 371 288 2,936 3,580	36 99 43 449 697 791 630 5,916 7,887	51 135 63 643 921 1,160 1,257 11,354 15,020	31 18 3 50 70 74 145 2,104 2,470	114 381 167 1,385 2,458 2,692 4,030 14,057 18,367	234 784 327 2,788 4,699 5,255 8,079 41,549 49,440	83 387 160 1,357 2,215 2,439 3,992 25,783 29,829	9 23 4 3 2 41	19 94 14 18 9 	27 67 35 280 414 491 418 3,494 4,143 433 9,802	74 184 129 935 1,428 1,765 1,895 14,126 18,070 2,356 40,963	88 404 176 1,381 2,399 3,138 4,076 26,933 29,872 (110 68,358
Onder \$10,000	11 23 11 18 16 12 7 6	10 44 56 198 262 377 384 1,203 5,378	16 92 113 438 574 793 822 2,585 11,459	22 138 161 608 804 1,238 1,463 5,495 22,836	3 15 9 39 76 63 208 1,282 4,104	54 317 262 1,279 2,358 3,622 4,585 11,400 29,148	128 748 620 2,595 4,492 7,005 8,844 27,916 83,820	70 410 351 1,287 2,137 3,399 4,123 15,837 50,084	111 188 7 3 2 -	30 71 27 17 17 -	12 62 68 255 350 485 521 1,546 6,176	29 200 201 924 1,228 1,877 2,342 7,445 26,898	70 413 368 1,376 2,209 3,856 4,794 15,959 50,534
Totals	111	7, 912	16, 891	32, 765	5.798	53.025	136, 168	77, 697	41	163	10.042	43,660	79,47

See footnotes following Table 3 A.

TABLE 1E, Principal Statistics classified by Size Groups based on Total Employed. 12 1961 and 1962

Basls: Revised Standard Industrial Classification and New Establishment Concept 2

				Manu	facturing a	activity					Total act	ivity	
Size group	Estab- lish- ments		oduction : ated work		Cost of	Cost of materials	Value of shipments of goods	Value	Working and pa	owners rtners		otal oyees	Total
	ments	Number	Man- hours paid	Wages	elec- tricity ⁵	and supplies used ⁴	of own manu- facture	added4	Number	With- drawals	Number	Salaries and wages	value added*
	No.		,000			\$'000				\$'000		\$'	000
1961						1							,
Under 5 employees	29	37	68	96	15	294	648	343	27	94	49	128	356
5- 14 employees	25	141	311	442	68	1, 295	2, 368	1,001	10	37	194	672	1,089
15- 49	35	646	1, 379	1,947	141	5, 565	11, 162	5, 468	4	24	902	3,277	6,029
50- 99 ''	6	380	828	1, 405	183	3,373	7,532	3, 737		-	449	1,820	4, 124
100-199 "	4	329	686	1,469	232	5,520	10, 237	4,653	-	_	494	2, 230	5, 704
200 - 499 ''	3	943	1,736	3, 480	900	2,721	11,606	8, 089	-	-	1, 122	4, 382	8,002
500 employees and over	7	5,319	11,540	21,764	3,426	24, 883	69,602	42, 955	_	_	6, 159	26, 098	43, 163
Head offices, sales offices and auxiliary units.				• • n	* * *						433	2, 356	(110
Totals	109	7, 795	16, 549	30, 604	4, 966	43, 651	113, 154	66, 246	41	155	9, 802	40, 963	68, 358
1962				- 36									
Under 5 employees	29	36	71	101	13	304	730	410	30	104	44	130	415
5- 14 employees	29	185	414	596	46	1,597	3, 123	1, 483	8	37	240	863	1,536
15- 49 "	33	685	1, 453	2, 170	143	6,560	12, 713	6, 173	3	22	922	3, 533	6. 756
50- 99 ''	5	235	480	858	163	2,003	4,430	2, 325		_	320	1,399	3,004
100 - 199	4	372	804	1,504	210	7,047	11, 565	4, 845	_	_	505	2, 265	5, 062
200-499 ''	4	1,021	2, 210	4,701	1, 120	6, 365	19, 786	12, 377	_	_	1, 268	6,057	12, 275
00 employees and over	7	5, 378	11,459	22,836	4, 104	29, 148	83, 820	50, 084	_	_	6, 176	26, 898	50, 534
lead offices, sales offices and auxiliary units 10			400		*				* * *	***	567	2, 515	(104
Totals	111	7, 912	16, 891	32, 765	5, 798	53, 025	136, 168	77, 697	41	163	10, 042	43, 660	79. 476

See footnotes following Table 3A.

TABLE 1F. Principal Statistics classified by Type of Organization, 1961 and 1962

Basis: Revised Standard Industrial Classification and New Establishment Concept²

				Man	ufacturing	activity				7	otal acti	vlty	
Type of organization	Estab- lish-		oduction ated work		Cost of	Cost of	Value of shipments	Value		g owners artners		otal oyees ⁷	Total
	ments	Number	Man- hours paid	Wages	fuel and elec- tricity ⁸	and supplies used	of goods of own manu- facture	added ⁴	Number	With- drawals	Number	Salarles and wages	value added
	No.		'000			\$'000				\$'000		\$10	000
1961													
Individual ownerships	25	70	160	217	19	368	880	479	25	97	84	260	490
Partnerships	7	27	67	62	7	168	440	268	16	57	32	99	275
Incorporated companies	77	7, 698	16,322	30, 305	4, 939	43, 115	111,835	65, 499		-	9, 253	38, 248	67, 703
Cooperatives	_	_	_	_	_	_	1000	_	070	_	-	-	-
Head offices, sales offices and auxiliary units								***			433	2,356	(110
Totals	109	7, 795	16, 549	30, 604	4, 966	43, 651	113, 154	66, 246	41	155	9, 802	40, 963	68, 358
1962													
Individual ownerships	24	50	93	148	13	325	766	430	26	88	57	175	432
Partnerships	7	38	105	131	8	328	719	390	15	75	43	151	391
Incorporated companies	80	7. 824	16, 693	32, 485	5,777	52, 372	134, 683	76, 877		-	9,375	40,818	78, 758
Cooperatives	_		_	_	-	_	_	_		_	_	_	_
Head offices, sales offices and auxiliary units 10								***		1 4 4	567	2, 515	(104
Totals	111	7, 912	16, 891	32, 765	5, 798	53, 025	136,168	77, 697	41	163	10,042	43,660	79, 476

See footnotes following Table 3 A.

TABLE 2. Industry Outputs, Inputs and Value Added, 1961 and 1962
Basis: Revised Standard Industrial Classification and New Establishment Concept²

Item 1962 1961 \$'000 Manufacturing activity: Value of shipments - Goods of own manufacture 113, 154 136, 188 Add: Closing inventory - Goods in process 1, 111 1, 160 Finished goods 11, 220 12, 331 11,592 12,772 Deduct: Opening inventory - Goods in process 1,067 1.085 Finished goods 9,555 (10, 622)11,334 (12, 419)Gross output - Manufacturing activity 114,863 136, 521 Deduct: Cost of materials and supplies used in manufacturing activity 43,851 53,025 Cost of fuel and electricity used 4,966 (48, 617)5, 798 (58, 823) Value added - Manufacturing activity 66, 248 77,698 Non-manufacturing activities: Value of shipments - Goods not of own manufacture 8, 235 307 Add: All other revenue Closing inventory - Goods purchased for resale 1,140 648 955 Deduct: Purchases of goods for resale as such 5,802 Opening inventory - Goods not of own manufacture 1, 147 1.061 Cost of all other materials and supplies used 549 (..) (7.412)Value added - Non-manufacturing activities 2.112 1.778 68,358 79, 476 Total value added ...

See footnote following Table 3 A.

TABLE 3. Employment and Payroll, 1961 and 1962

Basis: Revised Standard Industrial Classification and New Establishment Concept1

					Emplo	yees						Salar	ies and w	ages	
Year		Producti related v				inis-		les, nd		tal	Producti		Admin-	Sales.	Total
and province	Manufac	turing4	Ot	her*	and of	fice ^{6,9}	distri	oution*	emplo	yees',	related w	orkers	istra- tive	and distri-	salaries
	Male	Female	Male	Female	Male	Female	Male	Female	Male	Female	Manufac- turing	Other	and office	bution	wages
1961					num	ber							\$'000		
Quebec Ontario Manitoba	2,345 3,293 47	526 835 15							2,844 4,097 93	707 1,167 23	10.688 17.052 194	* *		4 A 4	14.274 22.918 421
Saskatchewan Alberta British Columbia	} 460 24	246			• •		**		553 37	275 6	2,582 88	* *	4 .		3, 195 157
Totals 1962	6, 169	1,626			4 +	• •			7, 624	2,178	30, 604			* *	40, 963
Quebec Ontario Manitoba	2,349 3,528 64	358 839 10	16	=	406 648 16	184 304 4	94 212 2	43 44 —	2,865 4,396 82	585 1, 187 14	10,693 19,000 225	78 37	2,938 5,446 112	462 1,040 12	14,171 25,522 350
Saskatchewan Alberta British Columbia	} 453 26	280	2	_	73 9	28	27 6	_1	555 41	309	2,729 118	5	544 53	134 33	3,412 204
Totals	6, 420	1,492	26	_	1,152	523	341	88	7, 939	2,103	32, 765	120	9, 093	1,681	43,660

See footnotes following Table 3 A.

TABLE 3 A. Production and Related Workers,4 - Manufacturing Activity, by Months, 1962 Basic Revised Standard Industrial Classification and New Establishment Concent²

Month		ents reporting y detall
	Male	Female
	nu	mber
January	6,209	1,485
Pehruary	6,382	1,509
farch	6,364	1,602
pril	6,515	1.563
lay	6,441	1,585
une	6,953	1,696
uly	6,652	1,689
ugust	4,842	1,051
eptember	4,655	1,021
october	5,925	1, 112
Vovember	8,660	1,600
December	6,608	1,580
Average for establishments reporting monthly detail (collected only for large establishments)	6,200	1,460
Average for small establishments (only annual averages collected)	220	32
lverage for all establishments	6,420	1,492

See Table 2 and Explanatory Notes concerning manufacturing and non-manufacturing activities.

³ See Explanatory Notes.
³ This category, in this table only, includes working owners and partners. Since administrative and office employees are engaged in a variety of activities they have been excluded from manufacturing activity beginning with the revised 1961 series shown in the following tables. They are included here for purposes they have been excluded from manufacturing activity beginning with the revised 1961 series shown in the following tables. They are included here for purposes

Conceptually identical to previous years. See Explanatory Notes.

Cannot be reported separately for manufacturing and non-manufacturing activities but related substantially to manufacturing activity. Identical concept

to previous years.

6 Working owners and partners were included with administrative and office employees in the "Manufacturing series" published in former years, See Ex-

*Working owners and partners were included with administrative and office employees, sales distribution and other employees. See Explanatory Notes for the treatment of head office employees and those employed in auxiliary units.

*Value of total shipments and other operational revenue less total cost of materials, supplies, fuels used and purchases of products and materials for resale in the same condition; all adjusted for inventory changes where required. See Table 2 and Explanatory Notes.

*Sales and distribution workers and production workers (non-manufacturing) are included for the first time as a result of the full implementation of the new definition of the establishment. The figures for production workers (non-manufacturing), administrative and office employees and sales and distribution workers not yet available for 1961 but form part of total employees. Sales and distribution workers may include some employees that are reported as part of a manufacturing establishment but are not working at the establishment's location. Head offices, sales offices, etc., which report separately are included in the figures for the province in which they are located.

facturing establishment but are not working at the establishment's location. Head offices, sales offices, etc., which report separately are included in the figures for the province in which they are located.

10 These data cover the activities reported by separately located units such as head offices, sales offices, administrative offices, laboratories, warehouses, etc. Such units do not usually constitute separate 'establishments' as they do not normally generate all the necessary elements of input and output statistics. However, they are treated as extensions of manufacturing establishments and, in the case of individual industries, may be located in provinces where no processing plants are situated. For the most part, these units contribute only to costs of operations (mainly salaries and wages) and they are included here to provide completeness and consistency of the statistics. See Explanatory Notes which deal with Single and Multi establishments for a complete explanation of procedures.

11 Confidential data.

11 Confidential data. includes paid employees and working owners but excludes unpaid family workers.

Note: Figures may not add due to rounding.

TABLE 4. Materials and Supplies Used in Manufacturing Activity, 1962

Basis: Revised Standard Industrial Classification and New Establishment Concept¹

Description	Quantity	Cost
Glass manufacturers		\$'000
aterials used:		
Arsenic	179, 163	12
Barytes	1, 256, 256	35
Borax	532, 535 4, 779	32
Cobalt oxide	4, 119	7
Chromite ton Cullet	59, 746	741
Fluorspar	1, 157	78
Lime	64, 288	649
Nepheline syenite	35, 864 6, 051, 500	570 103
Salt cake	6, 729	40
Silica sand ton	341,649	3, 241
Soda ash	116, 639	5, 127
il other materials and components used	• • •	390
ontainers and other packaging materials and supplies used		5, 144
perating, maintenance and repair supplies used (excluding fuel)		8, 147
		67
mount paid out to others for work done on materials owned by establishments		
Total		24, 390
Glass products manufacturers		
laterials used:		4==
Bevelled or polished edge plates		455 20
Bevelled or polished edge sheets	41201214114144444444444444444444	21
Glass blanks for making cut glass articles		625
Glass tubing		66
Plate glass used for bevelling, silvering, laminating, etc.		10, 649 5, 227
Sheet glass used for bevelling, slivering, laminating, etc. Grinding and polishing materials		249
Silver nitrate		48
Il other materials and components used ²		9,772
		999
ontainers and other packaging materials and supplies used		468
perating, maintenance and repair supplies used (excluding fuel)		37
mount paid out to others for work done on materials owned by establishments		28, 635
Total	0 3 5 0 0 5 0 0 0 0 0 0 0 0 0 0 0 0 0 0	53, 025

¹ See Explanatory Notes.

² No detailed information on materials used was collected from small establishments, the estimated costs for which are included here. In 1962 these estimated costs were \$1,772,600,

TABLE 5. Fuel and Electricity Used¹ in Manufacturing Activity, ² 1962 Basis: Revised Standard Industrial Classification and New Establishment Concept³

Description		Quantity	Cost
Large establishments which reported commodity detail:			\$'000
Bituminous coal: (a) From Canadian mines (b) Imported Sub-bituminous coal (from Alberta mines only)	ton	2,000	34
Anthracite coal Lignite coal Coke Gasoline (including gasoline used in cars and trucks) Fuel oil including kerosene or coal oil Wood	imp. gal.	260, 252 32, 091, 143	91 2,324
Gas: (a) Liquefied petroieum gases (b) Other manufactured gas (c) Natural gas Other fuel Electricity purchased	mp. gal.	110, 552 2, 112, 237 218, 272, 532	29 1,285 13 1,960
Steam purchased Estimate for small establishments for which no data were collected: Fuel and electricity	hwii.	810, 212, 332	61
All establishments: Total fuel and electricity used			5, 798

Does not include fuel and electricity produced for own use.

Includes only fuel and electricity purchased. Conceptually identical to previous years in that it also includes relatively small amounts used in non-manufacturing activities since these cannot be reported separately.

See Explanatory Notes.

TABLE 6. Shipments of Goods of Own Manufacture, 1962

Basis: Revised Standard Industrial Classification and New Establishment Conception

Description	Value
	\$'000
Glass manufacturers	
Products:	
Glass manufacturers: Pressed, blown and drawn glass (including bottles, sealers, artistic glass, window glass, etc.)	81,876
Amount received in payment for work done on materials and products owned by others	_
Less adjustment for value of sales taxes, excise duties and outward transportation charges which could not be deducted from in- dividual commodity items described above	(303)
Net adjustment for establishments receiving progress payments?	_
Total adjusted value of shipments and work done	81,573
Glass products manufacturers	
Products:	
Mirrors: Plate glass Sheet glass Cother products of glass: Bevelled or pollsbed edge plate Bevelled or pollsbed edge sheet glass Leaded glass, including memorial windows	3, 216 1, 075 131 111 391
Cut glass (tumblers, bowls, etc.) Decorated glassware (including engraved, etched, sand-blasted, applied colour, etc.) Druggists', physicians' and laboratory glassware Insulating multi-pane window units, air seal (hermetically sealed) Other glass products	1, 086 1, 859 475 8, 788 35, 787
All other products	1,112
Amount received in payment for work done on materials and products owned by others	715
less adjustment for value of sales taxes, exclse duties and outward transportation charges which could not be deducted from in- dividual commodity items described above	(152)
Net adjustment for establishments receiving progress payments ²	-
Total adjusted value of shipments and work done	54, 595
Grand total	136, 168

¹ See Explanatory Notes. ² See footnote 1, Table 7.

TABLE 7. Industry Inventories, 1962

Basis: Revised Standard Industrial Classification and New Establishment Concept2

		Manufa	Non- manufacturing			
Province	Raw materials and supplies	Goods in process	Finished goods of own manufacture	Total manufacturing	Products or materials purchased for resale	Total inventories*
			book val	ue \$'000		
Opening: Quebec Ontario Manitoba Saskatchewan Alberta British Columbia Totajs ⁴	2.423 6.008 77 840 89	108 969 7 1 1	6,858 5,047 16 1,030 2	9, 389 12, 024 100 1, 871 92 23, 475	1,046 7	9, 397 13, 070 100 1, 878 92 24, 536
Closing: Quebec Ontario Manitoba Saskatchewan Alberta British Columbia	2,634 7,058 120 1,057	1,074 5 7	5,820 5,709 19 952	8, 547 13, 841 144 2, 016	10 631 5	8, 557 14, 472 144 2, 021
Totals ⁴	10, 955	1, 180	12, 506	24, 641	648	25, 289

¹ Values represent book values of inventories owned in Canada. Inventories held for which progress payments have been received are not included. Where progress payment accounts are maintained the change in these accounts is treated as a net adjustment to shipments.

2 See Explanatory Notes.

3 The opening inventories may differ from the closing inventories for the previous survey year because of changes in classification, the receipt of cavined data, the inclusion of new establishments and the removal of establishments which did not operate during the survey year.

4 Figures may not add due to rounding.

3 The difference between figures in this table and those in Table 2 arises from firms reporting output of products on the basis of production mather than of shipments. Consequently, inventories of finished products for such respondents are not taken into account for purposes of compiling ratio adjusting Table 2.

TABLE 8. Shipments of Goods of Own Manufacture - All Industries, 1953-62 Metal Windows¹

Year	Aluminum	Steel	Combinatio and scr	Insulating multi-pane window units			
			Aluminum	Steel	air seal (hermetically sealed)		
	\$'000						
1953	4,591	2,896	2,558	681	3		
1954	7,192	3,414	4, 098	628	3		
1955	12,304	2, 903	5,686	720	3		
1956	13,193	5, 107	6,710	4	3		
957	19,441	4, 931	7, 399	4	8		
958	22,416	4, 245	8, 877	4	3		
959	22,152	4, 036	12,051	4	9		
1960	11,453	5, 650	15, 847	4	5, 851		
961	17,663	4,378	15, 147	4	9, 394		
1962	17, 905	4,043	13, 360	4	12,506		

Includes shipments from other industries which manufacture, as a secondary activity, the commodities listed here.
Residential, factory and commercial use.
New category for 1960 - Included in other categories previously.
Included in "Steel", column 2.

TABLE 9. Capital and Repair Expenditures, 1960 - 62

Capital expenditures		es	Repair expenditures			Total capital and repair expenditures			
Yolk	Construction	Machinery and equipment	Sub- total	Construction	Machinery and equipment	Sub- total	Construction	Machinery and equipment	Total
					\$'000		1	.1-	
1960	3,638	3,803	7, 441	585	6, 923	7,508	4,223	10,726	14, 949
1961	1,493	3,613	5,106	588	8, 220	8,808	2, 081	11,833	13, 914
1962	3,230	4,674	7,904	712	9, 848	10,560	3, 942	14,522	18, 464

Source: Business Finance Division. - DBS.

List of Establishments, 1962

Name	Location		
Glass manufacturers			
Quebec:			
Canadian Pittsburg Industries Ltd. Consumers Glass Co. Ltd. Dominion Glass Company Limited Iroquois Glass Ltd.	St-Laurent Ville St-Pierre Montreal Candiac		
Ontario:			
Chalet Artistic Glass Co. Ltd. Consumers Glass Co. Ltd. Dominion Glass Company Limited Pilkington Bros. (Canada) Ltd.	Cornwall Toronto Hamilton and Wallaceburg Scarborough		
Niberta:			
Altaglass	Medicine Hat Redcliff Fort Saskatchewan		

Name Location

Glass products manufacturers

Quebec:	
Anglo-Canadian Mercantile Co.	Verdun
Belgian Glass Works Reg'd.	Pointe-Aux-Trembles
Canadian Plate Glass and Mirror Company Ltd.	Montreal
Columbia Frame Inc. David, R., Cie, Enrg.	Montreal Montreal
Despres, J.R., Glass Co. Ltd.	Montreal
Dugal Auto Glass	Montreal
Glass Hall Co. Ltd.	Montreal
Giasspack Limited	Montreal St. Laurent
Lafayette Glass Co. Ltd.	Montreal
Lubbers, Theodore J.	Montreal
Magog Glass Co.	Magog
Mimirs Laurier Ltée.	Laurier Station
Miroir Victoria Ville Ltée. Phillips Cut Glass Co. Ltd.	Victoria Ville Montreal
Star Glass Ltd.	Montreal
Stotter, E., Glass Products	Montreal
Vitra Glass Ltée.	Montreal Montreal
Viterie Bouchard Glass Inc. Vitrerie Canadienne Inc.	Champigny
Vitrerie Contrecoeur Enrg.	Contrecoeur
Vitrerie D.C. Glass Inc.	Montreal
Vitrerie General Enrg.	Daveluyviile
Walker Glass Co. Ltd.	Ville d'Anjou Montreal
White Mirror and Glass Company Winier and Company	Montreal
Ontario:	
Acadian Glass and Mirror Co.	Toronto
Armalux Glass Industries Limited	Rexdale
Bahnair of Canada Ltd.	Weston
Beach Neon	Scarborough
Belgium Mirror and Glass Co.	Toron!
Canadian Pittsburgh Industries Ltd. Central Ornamental Glass Co.	Toronto
Clapperton and Sons Ltd.	Toronia
Clapperton and Sons Ltd. Corning Glass Works of Canada Ltd.	Leasile
Cutler Brands Limited	Toronia
Dual-Pane Company Limited Duplate Canada Ltd.	Windsor Oakville, Catana, Winisar
Dupont Neon	Scarborough
Emerald Glass Co.	Toronto
Excelsion Glass Company Limited	Weston
Entralite Glass Industries Ltd.	Toronto St. Thomas
Flen-O-Lite of Canada Ltd. Flint Glass Ltd.	Toronto
Ford Motor Co. of Canada Ltd.	Niagara Falls
Goldfish Supply Co. Ltd.	Stouffville
Holiday Filnt Glass Ltd.	Toronto Etobicnke
Holophane Co. Ltd., The Hughes, W.J., and Sons "Corn Flower" Ltd.	Toronto
Jewell, Ernest C., and Son	Toronto
Johns, O.H., Glass Co. Ltd., The	Toronto
Lipman Sterling Limited	Toronto
London Glass and Mirror Co.	London Toronto
Luxfer Prism Co. Ltd. McCausland, Robert, Ltd.	Toronto
McConneil Mirrors and Glass	Stratford
Monogram Glass Co. of Canada Ltd.	Cornwali
North American Glass Industries	Weston Windsor
Paoli Industries, De Pilkington Bros. (Canada) Ltd.	Toronto
Precision Glasscraft Co.	Toronto
Pringle and London	Toronto
Queen City Glass Company Limited	Toronto Toronto
Sealite-Glass Ltd. Service Glass and Mirror Ltd.	Toronto
Sherrlff, R.G., Limited	Toronto
Smith, Kenneth M., Co. Ltd.	Toronto
Smits and Ramsdale	Markham
Southwick industries	Oakville Toronto
Star Aquarium Products Strathroy Glass Company	Strathroy
Strathroy Glass Company Thermo Rite Manufacturing Co.	St. Catharines
Tooke, Gerald E.	Toronto
Toronto Glass and Mirror Co.	Rexdaie Toronto
Versteeg, Charles, Studios Ltd. X.L. Glass Co.	Hamilton

Manitoba:	
	St. Boniface
Brooker Window Ltd. Fui-View Sashless Window Mfg.	Winnipeg
Fui-View Sashless Window Mfg. Parmount Glass and Millwork Ltd.	St. Boniface
Seal-Dow Ltd.	Fort Garry
Structural Glass Ltd. Tru-Vu Windows Ltd.	Winnipeg St. James
Westcan Industries Ltd.	Winnipeg

List of Establishments, 1962 - Concluded

Name	Address
Glass products manufacturers —	Concluded
Saskatchewan: Canadian Pittsburgh Industries Ltd. Solarpane Manufacturing Co. Ltd.	Moose Jaw Regina
Alberta: Continental Glass Mig. Co. Custom Glass Ltd. Para Glass Ltd. Prairie Stucco Supply and Sales Ltd.	Clagary Edmonton Calgary Edmonton
British Columbia: Fraser, J., Glass Works Hastings Glass and Mirrors Prince George Glass Works Ltd. Seaboard Chemicals Ltd. Schick, Samuel E. Wallin's Glass Co. Ltd. Western Glass Co. Ltd.	Vancouver Vancouver Prince George Vancouver Vancouver Vancouver Vancouver Vancouver

EXPLANATORY NOTES

This report is one in a series of about 140 publications which present the results of the 1962 Census of Manufactures. Most reports in this series refer to specific industries, but there are summary reports for Canada and the provinces and special reports on geographical distribution and on type of ownership and size of establishments.

With the publication of the results of the 1962 Census of Manufactures, the Bureau has completed a major revision in the classification and concept of its annual census of manufacturing establishments. Because of its size and complexity, this project had to be carried out in three stages. The first stage was the change in classification and the results of the 1960 Census, together with the re-compilation of the 1957, 1958 and 1959 Censuses were published in the 1960 reports on the basis of the revised Standard Industrial Classification. This part of the project was confined entirely to a re-coding of existing reporting units. The second stage consisted of the implementation of the new definition of the reporting unit i.e. "establishment" as it applied to manufacturing activities of manufacturing establishments (See following note on "Establishment"). Results of the 1961 Census reflected this change in concept and, in order to provide comparability of data for recent years, the 1961 reports contained principal statistics on the basis of the new establishment definition for years back to 1957.

The third stage which was the extension of the definition of the establishment to cover total activities of manufacturing establishments is reflected in the statistics for 1961 and 1962 contained in this report. This full implementation of the new definition of the establishment has resulted in an extension of the data to non-manufacturing activities of manufacturing establishments and in additional changes in the 1961 statistics of manufacturing activities. Statistics on manufacturing activities will continue to be shown separately as in the past but, beginning with 1961, data on all operations (total activity) of manufacturing establishments will also be given. By definition "total activity" relates to all operational data and excludes such non-operational items as rent, interest and dividends. In addition, statistics on man-hours paid will be included as part of the regular series of industry statistics. For many industries, adjustments and revisions were made to the 1961 data on manufacturing activities which were published during the second stage to bring them in line with reporting procedures followed in the 1962 Census and to reflect the final application of the new concept. The 1961 statistics on manufacturing activities contained in this report are thus not entirely comparable with those published in the 1961 reports. However, the 1961 statistics are shown in this publication in both their original and revised forms in order to provide a link with the immediate past. A more complete account of recent changes and additions and brief descriptions of the principal industry statistics are given in following sections of these notes.

Standard Industrial Classification

The revised Standard Industrial Classification which was introduced with the 1960 Census of Manufactures and applied to the results of the 1957, 1958 and 1959 censuses provides for a breakdown of the manufacturing universe into 140 industries arranged in 20 major groups. Custom Tailoring Shops is the only industry class in the Manufacturing Industries Division of the classification which is not covered in the annual Census of Manufactures. It is surveyed as part of the Decennial Census of Merchandising and Service Establishments. Of the 140 "three-digit" industry classes in the Manufacturing Industries Division, 21 are further broken down into 67 "four-digit" sub-classes. With the exception of the Wood Preservation and Sound Recording industries, the figures for which are at present confidential and have to be included with those of related industries, the statistics for all of the "four-digit" sub-classes are published regularly. Thus, at the Canada level, principal statistics are compiled for 183 industries. These cannot all be published separately by province because of the confidential nature of the data in certain provinces.

Reporting establishments are classified or allotted to specific industries in the classification system on the basis of the value of principal products made or shipped. In general, establishments primarily engaged in repair work (Shoe Repair Shops, Motor Vehicle Repair Shops etc.) are not included in manufacturing industries. Exceptions are establishments primarily engaged in furniture, ship, boat, aircraft and railroad rolling stock repairs which are classified to the manufacturing industries producing the products involved. Establishments primarily engaged in assembling parts into complete units have always been included in manufacturing industries.

Full details concerning the revised classification system are contained in the Standard Industrial Classification Manual, Catalogue No. 12-501, which is available from either the Queen's Printer or the Dominion Bureau of Statistics.

It should be noted that two new industries (Poultry Processors and Dental Laboratories) and three new groups of establishments (book publishers in the Publishing Industry, electro-plating establishments in the Metal Stamping, Pressing and Coating Industry and prescription branches in the Ophthalmic Goods Manufacturers Industry) have been included in the 1961 (revised) and 1962 Census statistics and will continue to be included thereafter. They were surveyed for the first time in the 1960 Census (1961 Census in the case of prescription branches) in line with the revised classification but, since they did not represent new production, they were removed from the 1960 and 1961 compilations published in the 1961 Census reports in order to provide complete comparability of data over the period 1957-61. Statistics for this period are repeated in the 1962 reports to supply a link with the revised 1961 data and the new 1962 statistics.

Establishment

The reporting unit in the Census of Manufactures is the **establishment**. The majority of establishments are firms, but many firms have more than one manufacturing establishment. Such firms are requested to submit a separate Census of Manufactures report for each manufacturing establishment which can meet the reporting requirements described below.

Beginning with the 1961 Census of Manufactures the establishment is defined as follows:

"The smallest unit which is a separate operating entity capable of reporting all the following principal statistics:

Materials and supplies used, Goods purchased for resale as such, Fuel and power consumed, Number of employees and salaries and wages, Inventories, Shipments or sales."

Following is a description of the main features of the new establishment concept introduced in the 1961 Census, how they differ from those of the old "activity" concept and the steps taken to correct for breaks in continuity.

(a) The establishment is to be distinguished from smaller subdivisions or departments which do not have records that permit them to report all items required of an establishment. Prior to 1961, some establishments were required to submit two or more separate reports when they were engaged in activities which were classifiable to different industries. Beginning with 1961, separate reports for such activities are required only in cases where accounting records can provide the necessary input and output elements of principal statistics. Special reporting arrangements were made with respondents when the acceptance of combined reports would have seriously affected the statistics for particular industries or areas. Where continuity of industry statistics was affected by this change in reporting procedures, adjustments to the data were made back to 1957 in order to maintain comparability of the series for recent years.1

(b) A manufacturing establishment is typically a factory, mill or plant principally engaged in manufacturing activities. Prior to 1961, the Census of Manufactures attempted to cover the manufacturing activities of all establishments, whether or not they were primarily engaged in manufacturing. Beginning with the 1961 Census, establishments (accounting entities) which are not primarily engaged in manufacturing are no longer included as manufacturing establishments in the basic industry statistics.

Again, adjustments were made to reflect the removal of such reporting units for the period 1957-60. These reporting units are now listed as establishments in other Bureau surveys, such as Wholesale Trade, Construction etc. This has resulted in a somewhat smaller universe represented by the Census of Manufactures. In terms of overall 1960 Census results, the number of establishments transferred to other industries totalled 2,786 or 8% but these represented only 0.7% of total employment and of total value of shipments of manufactured products. In order, however, to maintain complete coverage of certain commodity items produced mainly in manufacturing establishments, many non-manufacturing establishments are now surveyed by the Industry Division for commodity shipments only and the latter are included in those tables of industry reports showing shipments of certain commodities "from all industries".

(c) A manufacturing establishment may be, and often is, engaged in other activities in addition to its principal manufacturing activity. Prior to 1961 the main emphasis in the Census of Manufactures was on manufacturing activity. Beginning with 1961, each establishment reports on all the activities carried out within its accounting boundaries (except income from investments such as rent, interest and dividends) and data on different activities (manufacturing, trading in goods not of own manufacture, construction by own labour force, revenue from services etc.) are requested separately. However, the statistics published in the 1961 reports were confined to manufacturing activity only in order to maintain comparability with previous years and to permit a more thorough audit of the new data. The 1962 reports contain principal statistics on total activities of manufacturing establishments for 1961 and 1962 with the main elements of manufacturing activity shown separately as in the past. It should be noted that the statistics for separate activities are not completely consistent. Some respondents cannot distinguish in their records materials, shipments and inventories relating to own manufacturing activities from those relating to goods not of their own manufacture or to other activities and can report operational data in total only under manufacturing activity. This situation has always existed, however, and is not considered important enough to invalidate the use of the data in the measurement of manufacturing as an "activity". The values assigned by the respondent to materials and shipments of own manufactured goods include costs in varying degrees that relate to internal (to the establishment) transportation, warehousing and selling activities, but it is not possible to make adjustments to arrive at a uniform valuation for manufacturing activity only; although valuation at the establishment "boundary" must be accepted, the items valued under manufacturing activities still relate, in most cases, to "goods of own manufacture". In the case of employment only data on manufacturing production workers and manufacturing man-hours can be assigned, in total, to manufacturing activity; administrative and office employees can seldom be allocated to separate activities.

¹ Most of these adjustments were made when the results of the 1961 Census were being compiled. Since publication of these results in the 1961 reports additional adjustments were made to the 1961 data, as noted earlier, and these are reflected, where applicable, in the revised 1961 statistics contained in this report.

Complete consistency, therefore, can be obtained only at the "all operations" (total activity) level. and for studies or statistical measures requiring accurate co-ordinated data, the "total" statistics should be used.

(d) Additional changes resulted from intensive editing and follow-up consistent with the introduction of the new concept. An example of such changes is the provision for the elimination, in total, of sales taxes and outward transportation charges from value of shipments. Prior to 1961, although the value of shipments for each product was requested excluding taxes and transportation charges, no allowance had been made for the reporting of these items in total when the respondents' records did not permit their deduction from the values of the individual products. Another example is a change in the valuation of shipments where, prior to 1961, a manufacturing company operating warehouses or sales outlets was reporting value of shipments in terms of an estimated manufacturer's price in accordance with the old activity concept, even though his records were not kept on this basis. Since the accounting boundary in such cases extends to distribution operations, the respondent was instructed in 1961 to report shipments at the final selling price in order to obtain more realistic and accurate data.2 Adjustments were made to the value of shipments for the period 1957-60 to reflect such changes and maintain continuity of the shipments data. Since no actual data to make these corrections were available for back years, 1961 adjustment ratios were applied to the previous years for each industry affected, on the assumption that the valuation changes in 1961 applied in equal proportions to the preceding period.3

(e) The new concept also demands that inventories held apart from plant be included with plant inventories if establishment boundaries extend to warehouses and sales outlets. Prior to 1961. compilations took into account only the inventories held at plant. In this case, however, most of the missing data were available from supplementary questions in the Annual Census and from the Monthly Inventories and Shipments Survey and actual corrections could be made for previous years.

(f) Prior to 1961 the Census of Manufactures did not have complete coverage of head and administrative offices and had never surveyed separate sales offices, warehouses or laboratories operated by manufacturing firms. Beginning with the 1961 survey, complete coverage of these auxiliary units was effected. In the past the employment and salaries and wages of those head and administrative offices that were surveyed were either coded in total to the industry in which the greatest portion of the company's manufacturing activities was classified or else, in the case of certain large multi-unit firms with establishments in several industries, were pro-rated among the different industries involved. In the original 1961 statistics published in 1961 reports, the same coverage and treatment of head offices was applied to maintain comparability over the 1957-61 period. Beginning with the revised 1961 statistics, all head offices and auxiliary units are covered and are processed according to the methods described below.

1. Single-Establishment Companies

In the great majority of cases central administrative and executive personnel of companies consisting only of one establishment are generally located at the site of the manufacturing plant and are automatically included in the plant reports. Where head offices and auxiliary units are geographically separate from plant locations and employ a sizeable number of workers they are surveyed on special questionnaires.

Separately located head offices, sales offices, administrative offices and other separate auxiliary units (laboratories, warehouses, etc.) do not usually constitute separate establishments for purposes of industry statistics since they do not normally generate operational revenues but give rise only to costs of operation (mainly salaries and wages) which make up part of the selling price of manufactured products and which are thus included in the value of shipments or sales. Where such units belong to single-establishment companies, they will be considered as extensions of the establishment's boundaries and their operations consolidated with the establishment's total activity.

2. Multi-Establishment Companies

In the case of companies with more than one establishment the following rules are applied:

- (i) Where all the establishments of a company are classified to the same (three-digit) industry, the head office and other auxiliary units are coded to that same industry.
- (ii) Where the establishments of a company are not all classified to the same (three-digit) industry but are coded to different industries, or industries in different industry groups or even different divisions

² Some manufacturing firms operate sales branches or selling warehouses as separate sales establishments for which complete accounting records of receipts. expenses, employment and sales are maintained. In such cases the plants, in effect, "sell" to the sales outlets on much the same basis as they would to independent buyers. The value of plant shipments is based on factory prices and the "boundary" of the manufacturing establishment does not extend beyond the plant. The sales outlets in such cases constitute separate sales establishments and are classified to wholesale or retail trade. Some sales outlets of manufacturing firms, although they physically handle products of the plants, do not maintain separate accounts and are generally treated for statistical purposes as extensions of manufacturing operations. Special arrangements were made for separate reporting in a few cases where the treatment of such outlets as manufacturing extensions would seriously affect the significance of statistics for particular manufacturing and trade industries.

See footnote 1.

See footnote 2 for exceptions.

of the Standard Industrial Classification, the inclusion of data for head office and auxiliary units in any one of the (three-digit) industries concerned would distort the relationship between items of principal statistics. In such cases, the auxiliary units are coded at the group (two-digit) level in tabulations of industry statistics. Where multi-establishment companies cut across group or major division lines of the Classification, the head office and auxiliary units will be coded to the (two-digit) industry group in which the major part of the company's operations are classified. Although this may result in some distortion of (two-digit) industry group statistics it will eliminate distortion within groups as it will leave statistics at the (three-digit) industry level free of these company-wide data.

Period Covered

Respondents are asked to submit figures for the calendar year, if at all possible, and most reports are on this basis. Financial year reports for periods differing from the calendar year are accepted in instances where respondents find it impossible to supply calendar year data from accounting records. However, the data on employees, salaries, wages and man-hours are requested on a calendar year basis in all cases.

When establishments are operated for only a portion of a year, a report is required covering the period of operation.

Working Owners or Partners

Beginning with the revised 1961 statistics working owners and partners of unincorporated businesses are shown as a separate category in the principal statistics and are neither included in the number of employees nor in salaries and wages; there is some duplication in numbers when a person owns more than one establishment and is reported as a working owner on each census return. In all previous reports of the Census of Manufactures these workers were included as part of the number of administrative and office employees and their withdrawals were included as part of salaries. Withdrawals are defined as amounts withdrawn by owners or partners for normal living expenses, excluding withdrawals for payment of income tax.

Number of Establishments

The number of establishments represents the number of operating units (accounting entities as per the new definition of the establishment) for which separate reports are submitted. Head offices located apart from establishments and which are surveyed separately and separate sales and administrative auxiliaries that are treated as extensions of manufacturing activities are not included in the establishment count. However, the operational statistics (employment, salaries etc.) of such auxiliary units which are coded at the "three-digit"

level are included in the principal statistics of industries coded at the same level; those units coded at the "two-digit" level are included with the statistics for groups of industries.

Employees

As noted above, the number of working owners and partners are excluded from the number of employees, beginning with the revised 1961 statistics. This change brings the definition of "employees" in the Census of Manufactures in line with that of "employees" in the Bureau's monthly Employment Survey and with that of "paid workers" in the Bureau's Labour Force Survey. For purposes of historical comparisons, the number of working owners and partners should be added to total employees (beginning with the revised 1961 data) in order to correspond with the figure of "total employees" published in previous reports concerned with the Annual Census of Manufactures.

In addition to production and related workers engaged in manufacturing activities, total employees include administrative, office, sales and distribution workers as well as any production workers employed in non-manufacturing activities such as construction undertaken for the use of the establishment by its own employees (when these are treated as a separate work force) or logging (mostly in connection with sawmills or planing mills). Number of employees represents as closely as possible equivalent annual full-time employment. Adjustments are made when reported figures indicate the existence of part-time or seasonal employment.

Administrative and office employees include all executive and supervisory officials such as presidents, vice-presidents, controllers, secretaries, treasurers etc., together with managers, professional, technical and research employees, superintendents and factory supervisors above the working foreman level, and clerical staffs. Also included are employees in activities such as advertising, credit collections, purchasing, personnel, legal, medical etc. Sales and distribution workers include office personnel whose salaries are charged to selling expense, travelling salesmen, driver salesmen, truck drivers and their helpers, etc. They exclude persons working on a commission basis who are not considered regular employees.

Production and related workers in manufacturing activities include, in addition to those engaged in processing and assembling, those employed in storing, inspecting, handling, packing, warehousing, etc. They also include employees in related activities such as maintenance, repair, janitorial and watchman services. Working foremen doing similar work to that of employees they supervise are also included. Production workers employed in non-manufacturing activities such as construction undertaken for the use of the establishment, logging

employees or outside piece-workers employed in certain industries are excluded from the number of production and related workers but are part of the total number of employees in those industries.

Production and related workers are reported as those receiving pay during the last pay period of each month, an average for the year being obtained by summing the monthly figures and dividing by twelve. This procedure is followed even though the plant did not operate in all months in order to derive equivalent annual full-time employment. The numbers are somewhat affected by turn over, in that employment is overstated when an employee changes employment within the same industry during a pay period. Other categories of workers are reported in the form of annual averages. Figures on employment and man-hours refer to the calendar year whether or not some establishments report other data on a financial year basis.

Man-hours of production and related workers in manufacturing activities represent total man-hours paid (total hours at work during the calendar year plus hours not worked but nevertheless paid for, such as paid vacations, sick leave, statutory holidays etc.). In reporting overtime hours, respondents are requested to report only hours actually at work. It should be noted that the division of hours paid into production and related workers payrolls results in average hourly earnings and does not represent hourly wage rates which are collected and published by the Department of Labour and which are based on selected occupations.

Salaries and Wages

Salaries and Wages refer to gross earnings of the employees described above, before deductions for income tax and employees' contributions to social services such as sickness, accident and unemployment insurance, pensions etc. They include all salaries, wages, bonuses, profits shared with employees, the value of room and board where provided, commissions (paid to regular employees only), as well as any other allowance forming part of the workers' earnings. Payments for overtime are included.

Wages refer to amounts paid to production and related workers engaged in manufacturing operations as defined above. Salaries refer to amounts paid to all other categories of employees including relatively small numbers of production workers engaged in construction and extractive operations or who are employed as outside piece-workers. Figures on salaries and wages refer to the calendar year whether or not some establishments reported other data on a financial year basis.

Fuel and Electricity

Figures for fuel refer to amounts actually used (including fuel used in cars, trucks, locomotives etc.) not to purchases unless the quantities are

substantially the same. Any fuel and electricity produced by establishments for internal consumption are not included in the total cost. Values represent laid-down cost at the establishment including freight, duty etc.

Materials and Supplies

(a) Used in manufacturing activities. Figures represent quantities and laid-down cost values, at the establishment, of materials, supplies and purchased components owned and used during the year in manufacturing activities and related processes. The statistics represent only commodity items or physical goods (costs of services or overhead charges such as advertising, insurance, depreciation etc. are not included) whether purchased from others or received as transfers (in the form of materials, components or semi-processed goods) from other establishments of the reporting company. Respondents are required to report materials and supplies used not purchased. Included are maintenance and repair supplies not chargeable to fixed assets accounts and any amounts charged by other establishments for work done on materials owned by the reporting establishment. Cost of repairs or maintenance done by outside contractors and cost of returnable containers are not included.

(b) Purchases for resale as such. Figures represent the cost of materials or products purchased from others by the reporting establishment (or received as transfers from other establishments of the reporting company) for re-sale as such in the same condition as purchased. Included are any finished products received on consignment from other countries.

(c) Other materials and supplies used. Figures represent the cost of materials and supplies, if any, used in new construction and in the production of machinery and equipment (for the use of the reporting establishment) by the establishment's own employees. Included are materials used for any capital repairs and alterations carried out by the establishment's employees. Value of construction and repair work done by outside contractors is not included nor is the cost of purchased machinery and equipment. Also included is the cost of office supplies not chargeable to fixed assets accounts and the cost of such other items of materials and supplies used as food, beverages and supplies for establishmentoperated cafeterias and lunch counters, first aid medical supplies, laboratory supplies etc.

Shipments

In general the figures represent revenue from all production, sales, services and related activities of reporting establishments. Non-operating revenues such as rent, interest and dividends and the sale of used fixed assets are excluded.

(a) Shipments of goods of own manufacture

These figures represent shipments of goods made from own materials either in the reporting establishments or by other manufacturers on the basis of a charge to the reporting establishments for work done. Included are revenue from repair and custom work, amounts received in payment for work done on materials owned by other establishments and the cost of any goods shipped on a rental basis.

All products and by-products of own manufacture shipped from the establishment are covered, including transfer shipments to sales outlets, distributing warehouses or to other manufacturing plants of the reporting firm when such units are treated as separate establishments. (See notes on "Establishment").

Such shipments are net of returned goods, and value figures at the establishment exclude discounts, returns, allowances, sales taxes and excise duties, returnable containers, and charges for outward transportation by common or contract carriers. Transportation or delivery expenses incurred by the reporting establishments' own carriers are not deducted.

The unsold portion, at year-end, of consignment shipments in Canada, is treated as inventory and not as shipments, but all shipments to foreign countries, for which form B.13 "Customs Canada, Export Entry" has been completed, are treated as shipments.

In four industries, viz. Fabricated Structural Metal Industry, Aircraft and Parts Manufacturers, Railroad Rolling Stock Industry and Shipbuilding and Repair, where work on principal products extends over a relatively long period, the value of production, rather than the value of shipments, is recorded. For these industries value of production is computed from the value of deliveries of complete units during the year plus the value of work done during the year on unfinished units less the value of work done in previous years on units delivered in the year under review. Adjustments to the value of shipments are also made for firms in these industries and in some other industries which operate on the basis of progress payments. The latter are treated as sales and not as inventory, so that for firms which use a progress payments account, an adjustment to the value of shipments is made for the net change in this account during the year.

(b) Shipments of goods not of own manufacture

These figures represent the net selling value at the establishment (less discounts, returns, allowances, sales taxes and excise duties and transportation charges by common or contract carriers) of all products or materials (including products transferred from other establishments of the reporting firm) sold as such in the same condition as purchased or received as transfers. For those industries which ship goods on a rental basis value of shipments represents the book value of such goods. All sales of consignment goods from other countries are included.

(c) Other revenue

Figures represent the book value of fixed assets, if any, (new construction and machinery and equipment including major repairs and alterations. additions, modifications, installation and assembly work) produced during the year for the use of reporting establishments by the establishments' own employees and for which depreciation accounts are maintained. Included also are any revenues from the sale of electricity and from any operations performed by the establishments' own employees, such as revenue from goods produced for rental (the book value of such goods are included as part of factory shipments), servicing revenues, commissions on sales (when not included in value of sales), revenue from company-operated cafeterias and lunch counters and revenue from outside installation or construction work not related to the establishments' own products, sale of used materials (excluding sale of used fixed assets), research and development work etc. As mentioned previously the figures do not include non-operating revenue such as rent, dividends, interest, etc.

Inventories

(a) Manufacturing inventory

Values represent the book value of manufacturing inventory owned in Canada. The value of inventory held for which progress payments have been received is treated as shipments and is not included in inventory owned. Figures consist of inventory owned at the plant and at warehouses or selling outlets which are treated as extensions of establishments for the purpose of reporting shipments. Inventory owned in transit in Canada or on consignment in Canada is included. Inventory owned abroad has already been reported as shipments and is excluded.

(b) Inventory of goods purchased for re-sale

Figures represent the book value of inventory of goods purchased for re-sale as such without further processing, owned by reporting establishments and held at the plants and at any warehouses or selling outlets which are treated as extensions of establishments. Inventory owned in transit in Canada or on consignment in Canada is included.

Because of changes in classification, the receipt of revised data, the inclusion of new establishments or the removal of old establishments which did not operate during the latest year, the opening inventory for the latest year does not necessarily coincide with the closing inventory of the preceding year.

Value Added

(a) By manufacturing activities

Figures are compiled by deducting the cost of materials and fuel and electricity consumed from the value of production (value of shipments adjusted for changes in the value of inventories of finished goods and goods in process).

(b) By total activities

Figures consist of value added by manufacturing activities plus value added by non-manufacturing activities and is compiled by deducting the cost of goods purchased for re-sale and the cost of other materials and supplies used from the value of shipments of goods not of own manufacture plus other revenue, adjusted for changes in the value of inventories of goods purchased for re-sale.

"Value added" is sometimes referred to as net production. However, to arrive at the National Accounts concept of net production, or "Gross domestic product at factor cost", it would be necessary to subtract also the cost of advertising, insurance and other business expenses which are not collected in the annual Census of Manufactures. "Value added" figures for the primary industries, manufacturing and construction are published in DBS publication Catalogue No. 61-202, Survey of Production.

Short Forms

Since 1949, in order to ease the reporting burden for smaller firms, a one-page short form has been used asking for only a limited amount of detail. For purposes of publication, missing data were estimated on the basis of appropriate ratios. Beginning with the 1959 census, the general limit for short forms was raised from \$50,000 (the limit used since 1949) to \$100,000 value of shipments and a new medium form was used. This form is a shortened version of the long form in that some of the general questions were pared down and the detailed lists of materials and products were limited to the more important items. The general limits for firms in this category were set at between \$100,000-\$500,000 value of shipments, but in the case of both the

short and medium forms there are lower cut-offs for a number of industries in which the smaller firms account for a larger share of total shipments.

Prior to 1961, the short form was limited to a question on the principal items of factory shipments. In the 1961 and 1962 censuses, in addition to the question on shipments of goods of own manufacture, general questions on employment and payroll and on total revenue were added on all short forms. The other elements of principal statistics, viz. value of materials, fuel and electricity and inventories, were estimated by using ratios based on the change in the value of shipments reported in 1961 and 1962. This was done to permit the complete compilation of basic industry statistics by industry and by geographic location. The proportions of the estimated data was generally less than 5 per cent of the total in each category of principal statistics.

Beginning with the 1963 census, general questions on total purchases of materials, fuel and electricity and on total inventory were added on the short forms. The two questions, however, were designed so that the data can be easily derived from respondents' regular accounting records. This will permit a complete tabulation of principal statistics without the necessity of estimating missing items and will result in increased accuracy for rural area statistics where small firms account for a relatively important part of industrial output.

The addition of extra questions on the short form in recent years has also permitted an increase in the cut-off limits for short forms in many industries. This has meant that many more firms are now receiving the short form instead of the long or medium form. It has also resulted in the withdrawal of the medium form in a number of industries, thus further simplifying collection and tabulation procedures.

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