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# GLASS AND GLASS PRODUCTS MANUFACTURERS

1965

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M -Monthly

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### GLASS AND GLASS PRODUCTS MANUFACTURERS

#### 1965

For statistical purposes the industry titled Glass and Glass products Manufacturers in the revised Standard Industrial Classification covers the operations of establishments primarily engaged in manufacturing flat glass; plate glass; glass containers; glassware; ovenware; glass brick; fibrous glass products except textile fabrics; mirrors; stained, leaded and ornamented glass; glass novelties and other articles made from glass. This industry includes establishments primarily engaged in etching or painting glass or glassware. Establishments primarily engaged in manufacturing optical lenses and opthalmic lenses are classified in Scientific and Professional Equipment Manufacturers. Establishments primarily engaged in spinning glass yarns or weaving glass fabrics are classified in Synthetic Textile Mills.

Note: For purposes of presentation of statistics In this report recognition is being given to the operations of two sub-classifications within this industry group (a) Glass Manufacturers and (b) Glass Products Manufacturers. The former includes establishments primarily engaged in manufacturing flat glass and glass containers while the latter includes establishments engaged in manufacturing articles from glass, such as, mirrors, hermetically sealed windows, non-shatterable glass, leaded and ornamental glass, etc. The two sub-classifications as a group are covered in Tables 1 to 11 while Tables 12, 13 and 15 carry a separate breakdown of the two sub-classifications. Table 14 gives totals for Canada for certain items regardless of the industries in which they were produced.

Value of shipments and other revenue (manufacturing and non-manufacturing) of the Glass and

Glass Products Industry amounted to \$182.9 millions in 1965, compared with \$160.2 millions in 1964, an increase of \$22.7 millions or about 14 per cent. For the two sub-classifications in this industry group the values were \$91.6 millions in 1965 versus \$86.5 millions in 1964 for Glass Manufacturers and \$91.3 millions in 1965 versus \$73.8 millions in 1964 for Glass Products Manufacturers.

Products of own manufacture shipped by Glass Manufacturers including bottles, sealers and window glass were valued at \$84.4 millions in 1965. Other revenue (non-manufacturing) amounted to \$7.2 millions. For Glass Products Manufacturers, manufactured products such as mirrors, non-shatterable glass, etc. accounted for \$83.9 millions in 1965 while other revenue (non-manufacturing) accounted for \$7.3 millions.

Total inputs for the production of goods of own manufacture increased by \$0.4 millions for Glass Manufacturers and by \$8.6 millions for Glass Products Manufacturers, a net increase of about \$9.0 millions for the industry as a group. Cost of materials and supplies, etc. (total inputs) in 1965 represented 28 per cent of value of Glass Manufacturers' shipments of own manufacture (outputs) unchanged from a similar ratio in 1964. Cost of materials and supplies, etc. in 1965 represented 53 per cent of value of Glass Products Manufacturers' shipments of own manufacture unchanged from 1964. Total cost of materials and supplies etc. in 1965 for the two industries combined represented 40 per cent of value of shipments of own manufacture, unchanged from a similar ratio in 1964.

### SYMBOLS

The following standard symbols are used in Dominion Bureau of Statistics publications:

- .. figures not available.
- ... figures not appropriate or not applicable.
- nil or zero.
- amount too small to be expressed.
- p preliminary figures.
- revised figures.
- x confidential to meet secrecy requirements of the Statistics Act.

TABLE 1. Principal Statistics, 1961-65

		Ì			ufacturing		S, 1961 - 0		Í	т	otal activ	/itv	
Year	Estab-		oduction	and			Value of		Working	owners		loyees	
and province	lish- ments	rel	ated work	ters	Cost of fuel and elec-	Cost of materials and	shipments of goods of own	Value added	and p	artners	Emp		Value added
		Number	Man- hours pald	Wages	tricity	supplies	manu- facture		Number	With- drawals	Number	Salaries and wages	and get a
	No.		,000		1	\$'000		1		\$'000		\$.0	000
1961						1							
Totals	109	7,795	16,549	30,604	4, 966	43,651	113, 154	66,246	41	155	9, 802	40, 963	68, 358
1962													
Totals	111	7, 912	16, 891	32, 765	5,798	53, 025	136, 168	77, 697	41	163	10,042	43,660	79, 476
1963													
Totals	111	8, 101	17,634	35,278	5,601	55, 297	139, 526	80,222	32	143	10,346	47, 120	81, 524
									175				01,04
1964													
Newfoundland	_	-	-	-	-	-	-	-	-	-	-	-	_
Prince Edward Island	-	-	-	-	-	-	-	-	-	-	-	-	-
Nova Scotia		-	_	-	-	-		-	_	-	-	-	-
New Brunswick	1	X	X	x	x	X	x	x	x	X	x	X	x
Quebec	42	2,754	6,398	12,346	2,209	13,882	41,975	25, 966	1.2	49	3,495	16,289	26,688
Ontario	53	4,537	9,952	21.816	3, 239	38, 124	90,656	50, 348	19	91	5, 787	29, 124	50, 993
Manitoba	7	89	183	313	17	1,027	1,872	843	-	-	117	467	838
Saskatchewan	2	X	x	x	X	х	x	x	-	_	x	x	x
Alberta	7	X	X	x	х	х	х	x	х	x	x	x	х
British Columbia	9	54	104	185	7	674	1,084	413	4	23	75	301	558
Yukon and Northwest Territories	-	_	-	-	-	-	-	_	do no	_	_	_	-
Totals	121	8,200	18,228	37, 790	5, 719	59,117	149, 555	86,076	38	171	10,362	49,927	87, 541
1965													
Newfordand		_	_	_	_	_	_	_	_	_		_	_
Prince Edward Island	_	-	-	-	_	deste	11-	_	dire	_	_	-	_
Nova Scotia	1	_			x	x	x	x		_	х	X	x
New Brunswick	1	x	x	x	x	x	x	x	x	x	x	x	X
Quebec	48	2,983	6,814	13,579	2,317	14,383	44.397	27,886	13	62	3,522	16, 567	28, 093
Ontario	56	5, 151	11,160	26,009	3.640	46, 963	108,204	58,519	21	92	6,293	33,460	59, 736
Manitoba	7	102	199	368	15	1,067	2,015	946		_	133	529	954
Saskatchewan	2	x	x	x	x	x	x	x		Bro	x	x	x
Alberta	10	x	x	x	x	x	x	x	x	x	x	x	x
British Columbia	8	51	96	168	6	584	1,063	475	4	26	82	344	582
Yukon and Northwest Territories	-	deta	_	_	_		_	-	_		dro	_	_
Totals	133	9, 003	19,726	43,129	6,208	68, 012	168,344	95,297	41	187	10, 873	54,570	96, 812

TABLE 2. Principal Statistics classified by Size Group based on Value of Shipments of Goods of Own Manufacture, 1964 and 1965

				Man	ufacturing	activity				Т	otal activ	ity	
Size group	Estab- lish- ments		duction a		Cost of	Cost of	Value of shipments of goods	Vaiue	Working and pa		Empl	oyees	Value
		Number	Man- hours paid	Wages	elec- tricity	and supplies	of own manu- facture	added	Number	With- drawals	Number	Salaries and wages	added
	No.		'000			\$'000				\$'000		\$'0	100
1964					1	1							
Under \$10,000	4 15 22 11 14 23 8 12 12	20 42 61 144 385 252 829 6, 467	44 92 143 312 866 525 1,782 14,463	58 158 198 464 1,373 835 3,614 31,089	7 15 28 25 143 52 557 4,891	7 87 299 381 893 3,507 3,377 9,773 40,792	26 246 801 824 1, 972 7, 221 5, 790 20, 363 112, 312	18 155 524 420 1,075 3.545 2,381 10,046 67,913	3 13 17 3 2 - - - - - 3 8	7 49 90 11 15 - - - - 171	1 26 60 80 193 504 339 1,074 7,614 471	4 76 219 290 668 2,032 1,366 4,983 37,506 2,785 49,927	18 195 552 488 1,156 3,704 2,765 9,929 68,968 (233) 87,541
1965 Under \$10,000 \$ 10,000 to \$ 24,999 25,000 " 49,999 100,000 " 199,999 200,000 " 499,999 5,000,000 " 499,999 5,000,000 " 499,999 5,000,000 and over Head offices, sales offices and auxiliary units	7 16 24 15 13 23 12 10 13	15 45 82 135 400 440 615 7,271	30 90 161 276 828 895 1,324 16,121	43 166 281 490 1,391 1,473 2,747 36,538	1 6 20 25 26 182 101 277 5, 568	166 107 358 604 991 3, 268 5, 539 9, 940 47, 188	44 288 878 1,163 2,068 6,951 9,009 17,132 130,809	27 180 506 537 1,077 3,544 3,436 6,906 79,085	5 16 13 5 2	13 62 74 24 14	2 19 65 104 180 510 594 772 8,497	8 58 239 385 705 2,022 2,387 3,780 43,725	27 188 518 613 1,115 3,885 4,160 6,932 79,493
Totals	133	9,003	19, 726	43, 129	6,208	68, 012	168,344	95.297	41	187	10, 873	54,570	96, 81

TABLE 3. Principal Statistics classified by Size Group based on Manufacturing Value Added, 1964 and 1965

				Man	ufacturing	activity				T	otal acti	vity	
Size group	Estab- lish- ments		oduction a ated work		Cost of fuel and	Cost of	Value of shipments of goods	Value		owners artners	Emp	loyees	Value
		Number	Man- hours paid	Wages	elec- tricity	and supplies	of own manu- facture	added	Number	With- drawals	Number	Salaries and wages	added
	No.		'000			\$1000				\$'000		\$'0	000
1964					1	1	1	1					
Under \$10,000 to \$ 24,999	10 25 15 20 15 17 6 5 8	9 30 67 198 243 571 366 1,212 5,504	20 66 139 448 537 1,216 789 2,692 12,321	28 100 207 680 818 2.046 1,527 6,150 26,234	3 177 155 600 74 144 199 1,326 3,881	39 343 466 1,544 2,586 6,876 5,570 9,846 31,848	100 778 953 3, 160 4, 731 12, 548 10, 163 27, 452 89, 671	61 425 504 1,577 2,061 5,586 4,330 16,453 55,078	7 22 7 1 1 1 38	25 99 33 8 7 — — — —	13 42 87 261 318 756 476 1,516 6,422 471	41 138 290 970 1,238 3,088 2,219 7,889 31,269 2,785 49,927	101 425 594 1,661 2,358 5,826 4,319 16,640 55,850 (233) 87,541
1965 Under \$10,000 \$ 10,000 to \$ 24,999 25,000 " 49,999 50,000 " 99,999 100,000 " 199,999 200,000 " 499,999	12 37 10 19 16	3 59 47 186 278 611	6 118 94 369 582 1,247	8 200 164 688 940 2,125	2 30 16 48 57 231	39 634 314 1,662 2,172 7,485	105 1,311 682 3,113 4,570 12,915	65 656 354 1,430 2,347 5,280	10 22 7 2	27 111 35 14	6 83 57 241 372 809	20 296 202 963 1,471 3,302	65 677 354 1,609 2,625 5,997
500,000 " 999,999	6 8	518 1,263 6,038	1, 122 2, 813 13, 373	2,325 6,696 29,983	247 1,450 4,128	6, 784 12, 705 36, 217	11,962 32,818 100,868	4, 948 18, 903 61, 315		-	623 1,595 6,957	2, 973 8, 761 35, 321	4,982 19,161 61,460
Totals	133	9, 003	19, 726	43,129	6,208	68, 012	168,344	95, 297	41	187	10,873	54,570	96, 812

TABLE 4. Principal Statistics classified by Size Group based on Total Value Added, 1964 and 1965

				Man	ufacturing	activity				Т	otal acti-	vity	
Size group	Estab-		oduction a ated work		Cost of	Cost of	Value of shipments		Working and pa	owners	Empl	loyees	Value added
	ments	Number	Man- hours paid	Wages	fuel and elec- tricity	materials and supplies	of goods of own manu- facture	Value added	Number	With- drawals	Number	Salaries and wages	
	No.		'000			\$*000				\$'000		\$'(	000
1964													
Under \$10,000 \$ 10,000 to \$ 24,999 25,000 " 49,999 50,000 " 99,999 100,000 " 199,999 200,000 " 499,999 1,000,000 " 4,999,999 1,000,000 " 4,999,999 5,000,000 and over Head offices, sales offices and	7 27 14 19 17 18 6 5	3 32 52 165 270 596 366 1,212 5,504	6 70 113 372 606 1, 258 789 2, 692 12, 321	7 106 167 571 927 2,101 1,527 6,150 26,234	1 19 11 55 79 147 199 1,326 3,881	21 355 318 1,480 2,313 7,367 5,570 9,846 31,848	61 805 751 2,957 4,548 13,148 10,163 27,452 89,671	41 438 428 1,470 2,164 5,674 4,330 16,453 55,078	5 24 7 1 1	16 108 33 8 7 - -	6 44 68 218 339 802 476 1,516 6,422	15 144 234 812 1, 297 3, 263 2, 219 7, 889 31, 269	41 451 454 1,498 2,324 6,198 4,319 16,640 55,850
auxiliary units			4 * *	441	4 7 4			400			471	2, 785	( 233
Totals	121	8, 200	18, 228	37, 790	5,719	59,117	149,555	86, 076	38	171	10,362	49, 927	87, 541
1965													
Under \$10,000 \$ 10,000 to \$ 24,999 25,000 " 49,999 50,000 " 99,999 100,000 " 199,999 200,000 " 49,999 500,000 " 999,999 1,000,000 " 4,999,999 5,000,000 and over Head offices, sales offices and	12 36 11 17 15 20 8 6 8	3 57 49 153 245 621 574 1,263 6,038	6 114 98 306 504 1,276 1,234 2,813 13,373	8 192 172 562 864 2,169 2,483 6,696 29,983	2 30 16 42 49 230 261 1,450 4,128	39 619 329 1,502 2,002 7,305 7,294 12,705 36,217	105 1,276 717 2,825 3,996 13,046 12,694 32,818 100,868	65 637 373 1,307 1,952 5,582 5,163 18,903 61,315	1.0 222 7 2	27 111 35 14 —	6 79 61 200 313 8 29 703 1,595 6,957	20 281 217 795 1,205 3,399 3,311 8,761 35,321	65 645 386 1,337 2,121 6,243 5,512 19,161 61,460
auxiliary units		- • •									130	1,260	(119
Totals	133	9,003	19,726	43, 129	6, 208	68, 012	168, 344	95, 297	41	187	10,873	54, 570	96, 812

TABLE 5. Principal Statistics classified by Size Group based on Total Employed, 1964 and 1965

				Mai	ufacturing	activity				7	Cotal acti	vity	
Size group	Estab-		oduction ated work		Cost of	Cost of	Value of shipments			owners	Emp	loyees	
	ments	Number	Man- hours paid	Wages	fuel and elec- tricity	materials and supplies	of goods of own manu- facture	Value added	Number	With- drawals	Number	Salaries and wages	Value added
	No.		'000			\$*000				\$*000		\$*0	00
1964													
Under 5 employed	39 28 32 7 4 4 7	46 192 728 328 392 1,183 5,331	100 441 1,588 660 898 2,602 11,940	150 657 2,575 1,220 1,898 6,084 25,206	24 68 188 183 221 1,333 3,702	502 1,813 9,122 3,721 8,639 8,890 26,431	1,134 3,695 16,421 7,376 15,199 26,644 79,087	621 1,861 7,151 3,398 6,427 16,717 49,900	33	139 25 7 —	63 253 952 460 542 1,432 6,189	207 924 3,889 1,983 2,801 7,587 29,751	634 1,916 7,571 3,658 6,720 16,620 50,655
TD-A-1-	121	8,200	40.000	***					***				
1965			18, 228	37, 790	5, 719	59, 117	149, 555	86, 076	38	171	10, 362	49, 927	87,541
Under 5 employed	49 23 34 11 5 4 7	56 153 730 489 524 1,221 5,830	112 311 1,498 1,015 1,193 2,677 12,919	193 537 2,583 1,968 2,592 6,569 28,688	33 47 230 235 274 1,447 3,942	680 1,632 7,377 7,327 11,365 10,266 29,366	1, 441 3,000 13,652 12,959 19,907 29,341 88,045	739 1, 343 6, 101 5, 491 8, 346 17, 961 55, 316	37 3 1	165 16 6 - - -	82 191 935 690 684 1,475 6,686	290 713 3,753 3,268 3,617 8,194 33,474	759 1, 347 6, 607 6, 134 8, 777 17, 859 55, 448
Totals	133	9,003	19,726	43, 129	6, 208	68,012	168.344	95, 297	41	187	10, 873	54, 570	96, 812

TABLE 6. Principal Statistics classified by Type of Organization, 1964 and 1965

				Man	ufacturing	activity					Total acti	vity	
Type of organization	Estab-		oduction ated worl		Cost of	Cost of	Value of shipments			owners	Empl	oyees	
	ments	Number	Man- hours paid	Wages	fuel and elec- tricity	materials and supplies	of goods of own manu- facture	Value added	Number	With- drawals	Number	Salaries and wages	Value added
	No.		'000			\$'000				\$1000		\$'0	00
1964													
Individual ownerships	26	46	101	160	16	366	893	514	27	126	54	184	528
Partnerships	5	5	12	16	3	74	173	96	11	45	6	18	96
Incorporated companies	90	8, 149	18, 115	37,614	5,699	58,677	148,489	85, 465			9, 831	46,940	87, 149
Co-operatives	_		_	-	_	_					_	_	_
Head offices, sales offices and auxiliary units				* * *	* * *				4	* * *	471	2, 785	( 233
Totals	121	8,200	18,228	37,790	5,719	59,117	149,555	86,076	38	171	10,362	49,927	87,541
1965													
Individual ownerships	28	50	100	184	17	417	972	541	28	133	57	204	5 48
Partnerships	6	4	8	15	4	86	201	114	13	54	5	17	114
Incorporated companies	99	8,949	19,618	42,930	6, 187	67-508	167, 171	94, 643	-	_	10,681	53, 089	96, 268
Co-operatives	-		-	_	_		-			_	_	_	-
Head offices, sales offices and auxiliary units											130	1, 260	(119)
Totals	133	9,003	19,726	43, 129	6,208	68,012	168,314	95,297	41	187	10,873	54,570	96,812

TABLE 7. Calculation of Output, Input and Value Added, 1964 and 1965

	Manufact activi		Non-manufa activiti		Tota activi	
	1964	1965	1964	1965	1964	1965
			\$'00	0		
Output						
1. Shipments and other revenue	149,555	168,344	10,695	14, 519	160, 250	182, 863
Inventories - Goods of own manufacture:						
Add closing - Goods in process	970	1, 182	* * *		970	1, 182
Finished goods	14,686	15, 797	• • •		14, 686	15, 797
Deduct opening - Goods in process	1, 144	1,044	• • •		1, 144	1, 044
Finished goods	13, 154	14, 762			13, 154	14,762
2. Net inventory change	1, 358	1, 173		***	1, 358	1, 173
3. Gross output (1+2)	150,913	169, 517	10, 695	14, 519	161,608	184,036
Input					1.0	
4. Purchases of goods not of own manufacture		***	8, 220	11,811	8, 220	11,811
Inventories - Goods not of own manufacture:					and the same	
Add opening			960	1, 061	960	1,061
Deduct closing			957	1,093	957	1,093
5. Cost of goods sold (not of own manufacture)		4 0 0	8, 223	11,779	8, 223	11,779
6. Materials, supplies, etc.	59, 117	68,012	1,008	I, 226	60, 125	69, 23
7. Fuel and electricity	5,719	6. 208			5,719	6, 208
8. Gross input (5 + 6 + 7)	64, 836	74, 220	9, 231	13,005	74, 067	87, 225
Value added (3 ~ 8)	86,076	95,297	1,464	1,514	87,541	96,812

TABLE 8. Employment and Payroll, 1964 and 1965

					Emplo	yees						Salari	es and wa	iges	
Year and		Product related				inis-		les nd	To	otal	Producti		Admin-	Sales	
province	Manufa	cturing	O	her	and	office	distri	bution			related v	workers	istra- tive and	and distri-	Total
	Male	Female	Male	Female	Male	Female	Male	Female	Male	Female	Manufac- turing	Other	office	bution	
1964					numl	per			1				\$'000		
Newfoundland													-		}
Prince Edward Island					_							_		_	
Nova Scotia	_		_								_				
New Brunswick	x				_		_		×	_	3.	4000		_	×
Quebec	2,374	380	6		474	176	65	20	2,919	576	12, 346	33	3, 352	559	16, 28
Ontario	3,715	822	4		692	335	172	47	4, 583	1, 204	21.816	21	6, 167	1, 119	29, 12
Manitoba	79	10	anne .	_	23	3	2		104	13	313	-	146	8	46
Saskatchewan	x	x	*****		x	x	x	x	X	X	K		X	X	X
Alberta	X	x	_	_	X	x	х	x	X	X	K	_	x	X	X
British Columbia	42	12	-	_	11	4	6	-	59	16	185		67	49	30
Yukon and Northwest Terri-						1				20	100		01	13	30
tories	-	-	_	_	_	-	-	-	-	****	-	-	_	-	-
Totals	6,694	1,506	10	_	1,276	548	259	69	8,239	2,123	37,790	53	10,255	1,828	49,92
1965															
Newfoundland	_	_	_	_	_	_	_		_	_	gany	_			_
Prince Edward Island	_	_	-	_	_	_	_	-		_	_			_	_
Nova Scotia	_	-	_		х	_		_	x	_	-	_	x		x
New Brunswick	X	x	-	-	х	х	х		х	х	х	****	x	x	x
Quebec	2, 554	429	2	-	380	80	66	11	3,002	520	13, 579	10	2, 434	544	16, 56
Ontario	4,032	1, 119	4	-	688	342	92	16	4,816	1, 477	26,009	18	6,657	776	33, 46
Manitoba	92	10	_	-	19	4	8	_	119	14	368	_	119	42	52
Saskatchewan	х	х	_		X	x	х	_	х	x	х	_	х	х	X
Alberta	х	х	_	_	X	х	х	х	X	х	Ж	_	x	ж	х
British Columbia	42	9	-	-	18	3	10	-	70	12	168	_	120	56	34
Yukon and Northwest Terri- tories	_	_	-	_	-	_	_	_	_			_	_		
Totals	7,167	1,836	6	gany	1, 186	459	190	29	8,549	2, 324	43, 129	28	9,902	1.510	54.56

TABLE 9. Production and Related Workers, - Manufacturing Activity, 1964 and 1965

Month	190	64	196	55
Month	Male	Female	Male	Female
		numb	er	
Establishments reporting monthly detail (large establishments only):		1		
January	6, 139	1, 258	6, 679	1,532
February	6, 187	1, 431	6, 690	1,508
March	6, 282	1, 422	6, 797	1,695
April	6, 288	1,519	6,940	1,774
May	6,585	1,552	7, 123	1,903
June	6,896	1,609	7,422	2,014
July	6,629	1,618	7,078	1,914
August	6,614	1, 653	6,742	1,875
September	6,666	1,406	7,014	1,761
October	6, 324	1, 290	7,073	1,921
November	6,704	1,502	7, 191	1,986
December	6, 357	1,519	7, 126	1,860
Averages	6, 479	1, 482	6,982	1,812
Establishments reporting annual averages (small establishments only)	215	24	185	24
Average for all establishments	6, 694	1, 506	7, 167	1,836

TABLE 10. Inventories, 1965

		Manufa	cturing		Non- manufacturing	
Province	Materials, supplies, etc.	Goods in process	Finished goods of own manufacture	Total	Products or materials purchased for resale	Total inventories
			book value	\$'000	1	
Opening:						
Newfoundland	-	**	-		-	-
Prince Edward Island	-	_	-			_
Nova Scotia	х	Х	Х	Х	_	х
New Brunswick	-	_	ALAKA .	_		_
Quebec	2, 795	105	6, 115	9,014	279	9, 293
Ontario	9, 118	901	7,441	17, 459	771	18, 230
Manitoba	286	30	27	343	5	348
Saskatchewan	x	X	Х	X	_	X
Alberta	х	х	Х	X	X	Х
British Columbia	182	_	18	199	_	199
Yukon and Northwest Territories	_	-	_		-	-
Totals	13,450	1,044	14,762	29,256	1,061	30,316
Closing:						
Newfoundland	_	-	-	eten.	_	_
Prince Edward Island	_	_	_	_	_	_
Nove Scotia	x	х	x	x	_	х
New Brunswick	х	х	х	х	_	x
Quebec	3, 123	113	6, 295	9,531	346	9,877
Ontario	9, 194	1,021	8, 240	18,454	732	19, 186
Manitoba	346	36	34	416	6	422
Saskat chewan	х	x	х	x	_	x
Alberta	х	х	x	х	x	x
British Columbia	193	TO SERVED VE	20	213		213
Yukon and Northwest Territories		-	_	_		10
Totals	13,901	1,182	15,797	30,880	1,093	31,973

TABLE 11. Purchased Fuel and Electricity Used, 1964 and 1965

		1964		1965	
Description		Quantity	Cost	Quantity	Cost
			\$'000		\$'000
Large establishments reporting commodity detail:		TO-I			
Bituminous coal:					
(a) From Canadian mines	ton	_	_	_	_
(b) Imported		3,054	35	3,065	38
Sub-bituminous coal (from Alberta mines only)	4.0	-	_	-	
Anthracite coal	1.4	2		_	_
Lignite coal	4.4	-	-		_
Coke	***			_	- 2 -
Gasoline (including gasoline used in cars and trucks)	Imp. gal.	300,627	103	360, 794	129
Fuel oil including kerosene or coal oil	16	26, 804, 781	1,996	27, 236, 521	2,089
Wood	, cord	_	_	_	_
Gas:					
(a) Liquefied petroleum gases	Imp. gal.	172,766	41	207, 504	56
(b) Other manufactured gas	M cu. ft.	_	_	-	-
(c) Natural gas		3, 280, 829	1, 928	3,955,324	2, 110
Other fuel	****		13	• • •	1
Electricity purchased	kwh.	236,662,765	1,523	265,709,397	1.710
Steam purchased		0 4 0	-	v 4 0	
2. Small establishments not reporting commodity detail:					
Estimate for fuel and electricity		* * *	80		7.4
3. All establishments:					z 000
Total fuel and electricity used		***	5,719	0 0 0	6,208

TABLE 12. Materials and Supplies - Manufacturing Activity, 1964 and 1965

		1964		1965	
Description		Quantity	Cost	Quantity	Cost
Glass manufacturers			\$,000		\$'000
. Materials used:					
Arsenic Barytes Borax Cobalt oxide Chromite Cullet Fluorspar Lime Nepheline syenite Salt cake Selenium (metal and salts) Silica sand Soda ash All other materials and components used Containers and other packaging materials and supplies used Operating, maintenance and repair supplies used (excluding fuel)	ton	168, 793 1, 361, 400 30, 415 4, 762 64 36, 973 2, 744 47, 279 33, 858 6, 527, 046 6, 729 298, 009 108, 997	13 32 2 6 5 492 175 346 572 111 31 2,551 4,679 1,043 4,393 8,306	196, 095 1, 572, 382 32, 354 7, 078 62 32, 957 2, 598 72, 067 37, 825 6, 561, 585 8, 643 322, 411 116, 115	1 3 1 46 16 49 60 11 4 2,65 4,95 77 4,66 8,13
Amount pald out to others for work done on materials owned by establishments			159		11
Totals			22,916		23, 25
Glass products manufacturers					
Materials used:  Bevelled or polished edge plates  Bevelled or polished edge sheets  Figured and cathedral glass, leaded glass, etc.  Glass blanks for making cut glass articles  Glass tubing  Plate glass used for bevelling, silvering, laminating, etc.  Sheet glass used for bevelling, silvering, laminating, etc.  Grinding and polishing materials  Silver nitrate  All other materials and components used <sup>1</sup>			377 44 779 115 13, 292 7, 976 166 76 11, 542		46 93 15, 74 10, 02 21 8
Containers and other packaging materials and supplies used			1,072		1,44
Operating, maintenance and repair supplies used (excluding fuel)			674		1,00
Amount paid out to others for work done on materials owned by establishments			87		
Totals		***	36, 201	102	44,7
Grand totals			59,117		68,0

<sup>&</sup>lt;sup>1</sup> No detailed information on materials used was collected from small establishments, the estimated costs for which are included here. These estimated costs were \$2,446,798 in 1964 and \$1,695,126 in 1965.

TABLE 13. Shipments of Goods of Own Manufacture, 1964 and 1965

	Value		
Description	1964	1965	
Glass manufacturers	\$'000		
Products: Glass manufacturers: Pressed, blown and drawn glass (including bottles, sealers, artistic glass, window glass, etc.)	81, 568	85, 768	
Amount received in payment for work done on materials and products owned by others.  Less adjustment for value of sales taxes, excise duties and outward transportation charges which could not be deducted from individual commodity items described above.  Net adjustment for establishments receiving progress payments.	(388)	(1,324)	
Total adjusted value of shipments and work done	81,212	84, 444	
Glass products manufacturers			
Products: Mirrors; Plate glass Sheet glass Other products of glass: Bevelled or polished edge plate Bevelled or polished edge sheet glass Leaded glass, including memorial windows Cut glass (tumblers, bowls, etc.) Decorated glassware (including engraved, etched, sand-blasted, applied colour, etc.) Druggists' physicians' and laboratory glassware Insulating multi-pane window units, air seal (hermetically sealed) Other glass products Ail other products	4, 170 1, 021 343 178 319 1, 082 1, 836 649 12, 829 43, 201 2, 102	4, 513 1, 542 330 231 321 1, 334 2, 479 696 12, 180 58, 906 683	
Amount received in payment for work done on materials and products owned by others Luss adjustment for value of sales taxes, excise duties and outward transportation charges which could not be deducted from individual commodity items described above Not adjustment for establishments receiving progress payments	(92)	743 (57)	
Total adjusted value of shipments and work done	68,343	83,900	
Grand totals	149, 555	168,344	

TABLE 14. Shipments of Selected Goods of Own Manufacture - All Industries, 1956-1965 (Includes shipments from other industries which manufacture, as a secondary activity, the commodities listed)

#### A. Metal Windows<sup>1</sup>

Year	Aluminum	Steel	Combination and ser	insulating multi-pane window units		
			Aluminum	Steel	air seal (hermetically sealed)	
			\$'000			
956	13, 193 19, 441 22, 416 22, 152 11, 453 17, 663 17, 905 19, 785 24, 852 28, 573	5,107 4,931 4,245 4,036 5,650 4,378 4,519 3,802 3,159 4,121	6,710 7,399 8,877 12,051 15,847 15,147 13,360 17,631 18,907	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	9,394 12,506 14,108 16,629	

TABLE 15. Principal Statistics classified by Industry Sub-groups 1961 - 1965

		Manufacturing activity						Total activity					
Year and sub <del>-</del> group	Estab- lish- ments	Production and related workers		Cost of	Cost of	Value of shipments		Working owners and partners		Total employees		Total	
		Number	Man- hours paid	Wages	fuel and elec- tricity	materlals and supplies	of own	Value added	Number	With drawals	Number	Salaries and wages	value added
	No.		'000 \$'000			\$'000			\$10	100			
Glass manufacturers													
1961 1962 1963 1964 1965	12 12 12 13 12	5,814 5,765 5,873 5,900 6,248	12,340 12,327 12,910 13,244 13,898	22,926 24,005 25,724 27,513 30,106	4, 156 4, 913 4, 661 4, 695 4, 998	21, 249 24, 390 23, 355 22, 916 23, 256		44, 164 51, 731 51, 644 54, 400 56, 779	X X X X	X X X X	7,077 7,125 7,293 7,221 7,220	29, 312 30, 230 32, 675 34, 457 35, 685	44,73 52,05 51,105 54,79 56,79
Glass products manufacturers													
1961 1962 1963 1964 1965	97 99 99 108 121	1,981 2,147 2,228 2,300 2,755	4,208 4,564 4,725 4,984 5,828	7,678 8,760 9,554 10,277 13,023	810 885 940 1,024 1,210	22, 402 28, 635 31, 942 36, 201 44, 756	45, 044 54, 595 61, 403 68, 343 83, 900	22,082 25,966 28,578 31,676 38,518	X X X X	x x x x	2,725 2,917 3,053 3,141 3,653	11,651 13,430 14,444 15,470 18,884	24, 020 27, 424 29, 555 32, 742 40, 019

#### List of Establishments Classified to This Industry, 1965

(Does not include establishments classified to other industries, which as a secondary activity, manufacture products typical of this industry)

Name	Location
G1	ass manufacturers
Quebec:	
Canadian Pittsburgh Industries Ltd. Consumers Glass Co. Ltd. Dominion Glass Company Limited	258 Second Ave., Viile St-Pierre

THE OLD TO .	
Chalet Artistic Glass Ltd	
Consumers Glass Co. Ltd	***************************************
Pilkington Bros. (Canada) Ltd	

Cornwall 249 Klpling Ave. S., Toronto Hamilton and Wallaceburg 350 Danforth Rd., Scarborough

#### Alberta:

Altaglass
Dominion Glass Company Limited
Peace River Glass Company Ltd.

Medicine Hat Redcliff Fort Saskatchewan

Residential factory and commercial use.
 Included in "steel", column 2.
 New category for 1960—Included in other categories previously.

Name

Location

#### Glass products manufacturers

Nova Scotia:	
Beyer Mirror Co.	82 Tulip St., Dartmouth
New Brunswick:	
Cuppens Studios Ltd.	190 Somerset St., St. John
Cappain season see managemental and a second of the control of the	130 domeract at., at. John
Quebec:	
Anglo-Canadían Mercantile Co. Ltd.  Belgium Glass Works Reged.	822 2iame Ave Pointe-aux-Tromblee
Canadian Pittsburgh Industries Ltd.	255 Decarie Blvd., St-Laurent
Canadian Plate Glass and Mirror Co. Ltd. Centre du Thermo Enrg.	8151 Metropolitan Blvd., Montreal St-Basile-le-Grand
Columbia Frame Inc. D. C. Glass Ltée	636 St. Paul St. W., Montreal 3640 Sabrevois St., Montreal-Nord
David, R., Cle Eng.	16272 St-Hubert St. Montreal
Dugal Auto Glass Edag Crystal Co. Ltd.	969 Rachel St., Montreal 19999 rue Paris, Montreal-Nord
Glass Hall Co. Ltd. Glasspack Limited	6832 Garnier St., Montreal
Imperial Glass & Mirror Mfg. Reg'd.	708 Walnut St., Montreal 30 101 Boul. D'Anjou, Châteauguay
Insulation Manufacturers and Processors Ltd.	75 Stinson Bivd., St. Laurent 2165 Parthenais St., Montreal
Les Industries Duovitre Ltée	467 Boul. Lamarche, Chicoutimi
Les Prodults de Verri Scelle Ltée	850 Boul, des Laurentides, St. Antoine-des-Laurentides 296 de La Concorde, Montreal-Nord
Lorraine Glass Industries Ltd. Lubbers, Theodore J. Co. Ltd.	1 275 Murray St. Montreal
Miroirs Laurier Litée	5971 Monkland Ave., Montreal Laurier Station Co., Lotbinière
Mirolrs St-Antoine Inc., Les Mirolrs Victoriuville Ltée	291 Roul des Laurentides St-Antoine-des-Leurentides
weon Company, The	9124 Park Ave., Montreal 11
Notre-Dame Cut Glass Co. Ltd. Perfect Fiberglass & Plastic Co. Reg'd.	686 Notre-Dame W., Montreal 3 281 rue Laval, Chomedey
Plyplane Inc. Phillips Cut Glass Co. Ltd.	99111 Blud Pay Lawson Willa D'Aniou
Wientific Glassplowing Regid.	15 Monere St., Montreal [1]
Star Glass (1963) Ltd. Stotter, E. Glass Products	4040 Jean Talon St. W., Montreal 455 Port Royal W., Montreal
Superseal Corporation	4475 Boul, Laurier, Douville
Vanhorne Glass & Mirrors Inc.  Verrières du Quépec Enr., Les	1333-1335 Vanhorne Ave., Montreal 8 281, rue Darveau, Québec 8
Vitra Glass Ltée Viterie Bouchard Glass Inc.	6026 Hochelaga, Montreal 7640 Lajeunesse St., Montreal
Vitrerie Canadienne Inc.	Champigny
Vitrerie Contrecoeur Enr. Vitrerie D. C. Glass Ltée	Contrecoeur 3640 Sabrevois St., Montreal-Nord
Vitterie Generale Daveluyville Litee	217 rue Principale, Daveluvville
Vitrerle Magog Glass Inc. Wulker Glass Co. Ltd.	575 Champlain, Magog 9551 Ray Lawson, Viile D'Anjou
White Mirror & Glass Co. Ltd. Winter and Company	4081 St. Urbain St., Montréal 234 Laurier Ave., W., Montreal
and a company is an interest to the contract t	201 Damiel Me, no, mondeal
Ontario:	
Acadian Glass and Mirror Co. Acorn Products (Canada) Ltd.	5 Roselyn Ave., Toronto 12
Armatux Glass industries Limited	27 Penn Drive, Weston   17 Racine Rd., Rexdale
Beach Neon Belgium Mirror and Glass Co.	54 Alice Crescent, Scarborough 1057 Egiinton Ave. W., Toronto
Cunadian Pittsburgh industries Ltd	59 York St., London
Chimes Glass & Mirror Ltd. Clapperton and Sons Ltd.	435 Spadina Ave., Toronto 23 River St., Toronto 2
Corning Glass Works of Canada Ltd. Crystal Manufacturing Co. Ltd.	145 Vanderhoof Ave., Toronto
Cutler Brands Limited	215 Toronto Ave., Oshawa 126 Geary Ave., Toronto
Dual-Pane Company Limited	542 Brant St., Windsor 3174 Walker Rd., Windsor
Duplate Canada Ltd.	166 South Service Rd., Oakville
Duplate Canada Ltd. Duplate Canada Ltd.	First Ave., Oshawa 1850 Waiker Rd., Windsor
Dupont Neon	82 Power St., Toronto 66 Penn Drive, Weston
Eleyda Corp. Limited Limerald Glasa Co. Ltd.	2 Thorncliffe Pk. D., Toronto
Excelsior Glass Limited	17 Lesmill Rd., Don Mills 15 Ontario Rd., St. Thomas
Pord Motor Co. of Canada Ltd.	Crowland Township Welland County
Goldfish Supply Co, Ltd. Hofophane Co, Ltd., The Hughes, W. J. and Sons "Corn Flower" Ltd.	39 Albert St., Stouffville 418 Kipling Ave., S., Toronto 18
Johns, U. A. Giass Co. Ltg.	102 Tycos Drive, Toronto 10 219 Broadview Ave., Toronto 8
Lipman Sterling Limited	41 Peter St., Toronto
London Glass and Mirror Co. Luxfer Studios, The	679 York St., London 162 Parliament St., Toronto
McCausiand, Robert, Ltd. McConnell Glass Ltd.	162 Parliament St., Toronto 30 Chauncey Ave., Toronto 18 164 St. Patrick St., Stratford
Worldwied Jan	o memuriay ave., foronto s
owens-lilinois of Canada Ltd.	18 Rivalda Rd., Weston 50 Belfield Rd., Rexdale
Pikington Bros. (Canada) Ltd. Precision Glass Co. Ltd.	1111 Miliwood Rd., Toronto 121 Judge Rd., Toronto
Pringle & London Studios	162 Parliament St., Toronto

Name

Location

#### Glass products manufacturers - Concluded

#### Ontario - Concluded:

Intario - Concluded:

Queen City Glass (Toronto) Ltd.

Robeson P. A. Aquarlums

Sealite-Glass Ltd.

Service Glass and Mirror Ltd.

Smith, Kenneth M., Co. Ltd., The

Smits and Ramsdale

Star Aquarlum Products

Sterelo Glass & Mirrors Ltd.

Strathroy Glass Ltd.

Thermo-Rite Manufacturing Co., The

Tooke, Gerald E.

Toronlo Glass and Mirror Ltd.

Wheaton Glass Co. of Canada Ltd.

X. L. Glass Co.

243 Victoria St., Toronto 1932 Mattawa Ave., Cooksville 247 Bridgeland Ave., Toronto 1185 Roselawn Ave., Toronto 30 Industrial St., Toronto Markham 70 Belfield Rd., Rexdale 357 Wilson Ave., Downsview Strathroy Stratnroy 134 Hartzel Rd., St. Catharines 19 New St., Toronto 67 Racine Rd., Rexdale Brampton 56 King St. W., Hamilton

#### Manitoba:

Allmar Distributors Ltd.
Brooker Wirdow Ltd.
Parmount Glass and Millwork Ltd.
Seal-Dow Ltd.
Structural Glass Ltd.
Tru-Vu Industries Ltd.
Westcan Industries Ltd.

11 Higgins Ave., Winnipeg 2 602 Des Meurons St., St. Boniface 105 Panet Rd., St. Boniface 1565 Seel Ave., Winnipeg 19 466 Higgins Ave., Winnipeg 2 1090 Pacific Ave., Winnipeg 3 309 Elgln Ave., Winnipeg

#### Saskatchewan:

Canadian Pittsburgh Industries Ltd. Solarpane Manufacturing Co. Ltd.

376 Manltoba St. W., Moose Jaw 500-10th Ave. E., Regina

#### Alberta:

Avanti Art and Glass Co.
Esterglass Products Ltd.
Continental Glass Mfg. Co. Ltd.
Custom Glass Ltd.
Perma-Seal Glass Ltd.
Vroom Art Studios Ltd.
Winter Art Glass Studio

2012-10th Ave. N. E., Calmar 11929-156th St., Edmonton 215-35 th Ave. N. W. Calmar 11402-105th Ave., Edmonton 11688-147th St., Edmonton 2135 Kensington Rd., Calgary Edmonton Industrial Airport, Edmonton

#### British Columbia:

Fraser, J., Glass Works
Hastings Glass and Mirrors
Kam-Seai Mig. Ltd.
Model Glass Shop
Sams Art Glass Sams Aft Glass
Vancouver Scientific Glassblowing .....
Walth's Glass Co. Ltd.
Western Glass Co. Ltd.

2132 Granville St., Vancouver 1150 E. Cordova St., Vancouver Highway 5, Kamloops 1751 Kingsway, Vancouver 2137 New St., Vancouver 530 West-15th Ave., Vancouver 9 1969 S. W. Marine Drive, Vancouver 891 Main St., Vancouver

#### CONCEPTS AND DEFINITIONS

#### Census of Manufactures

#### General

The Census of Manufactures is an annual mail survey covering Canada's Manufacturing Industries. It is based on the Standard Classification of Industries and full details concerning the system may be found in the Standard Industrial Classification manual, Catalogue No. 12-501 which is available from the Queen's Printer or the Dominion Bureau of Statistics. In summary, the Classification as it relates to the manufacturing industries provides for a breakdown into 140 industries arranged in 20 major industry groups. Of the 140 (3 digit) industries, 18 are further broken down into 55 (4 digit) aub classes. At the Canada level, principal statistics are collected and compiled for 176 separate industries. They cannot all be published separately by province, however, because of the confidential nature of the data in certain provinces.

The reporting unit for the Census is designated as the establishment (see definition of "Establishment" in following section) and a return is requested from every establishment classified to a manufacturing industry. Although respondents are required to submit reports covering the calendar year, financial year reports other than the calendar year are accepted in instances where respondents find it impossible to supply calendar year data from accounting records. When an establishment is operated for only part of a year a report is required covering the period of operation.

There are four different questionnaires used in the Census of Manufactures; (a) short form (b) long form (c) head office questionnaire and (d) commodity questionnaire. The short and long forms are used to obtain principal statistics and commodities shipped from establishments classified to manufacturing industries and differ only in the amount of detail requested. The short form is a single-sheet questionnaire sent to small manufacturers generally reporting shipments of less than \$100,000; this cut-off, however, varies somewhat between industries. The head office questionnaire is generally used for company head offices and/or auxiliary units separately located from the manufacturing establishment(s), (see following notes on Head offices and auxiliary units). The Commodity questionnaire is used to survey certain establishments which are coded (on the basis of their principal activity) to industries other than manufacturing in the Standard Industrial Classification system, but which undertake some manufacturing as a subsidiary activity. This single-sheet questionnaire is designed to collect information on the quantity and value of goods of own manufacture shipped by such establishments in order to achieve full coverage of domestically manufactured commodities (see the following note under Shipments.

The results of the Census are presented in some 135 publications. In addition to these annual industry publications there are annual summary reports for Canada and the provinces and special reports giving principal statistics by detailed geographic areas, by type of ownership and size of establishment. A special annual report covering the shipments of all manufactured commodities arranged in alphabetical order is also published.

Since 1960 the following major changes have been implemented in the Census of Manufactures; (a) a revised Standard Industrial Classification (b) a new establishment definition and (c) an extension of the establishment definition to cover the non-manufacturing activities of manufacturing establishments. The statistics presented in the reports reflect the complete implementation of these changes and enable comparisons to be made back to and including 1961. For a complete description of the procedures followed in establishing the revised series, reference should be made to the Explanatory Notes included in the 1960, 1961 and 1962 industry publications. The statistical framework within which the Census of Manufactures is now carried out is based on the following concepts and definitions which have been developed as part of a general programme to achieve a fully integrated system of economic statistics.

#### Establishment

A manufacturing establishment is typically a factory, mill or plant principally engaged in manufacturing activities. The majority of such establishments are firms but many firms have more than one establishment. Such firms are requested to submit a separate Census of Manufactures report for each manufacturing establishment which can meet the reporting requirements embodied in the following definition of the "establishment":

"The smallest unit which is a separate operating entity capable of reporting the following principal statistics:

Materials and supplies used
Goods purchased for resale as such
Fuel and power consumed
Number of employees and salaries and wages
Man-hours worked and paid
Inventories
Shipments or sales."

Each establishment is required to report on all the activities carried out within it's accounting boundaries (except income from investments such as rent, interest and dividends) and data on the different activities (manufacturing, trading in goods not of own manufacture, construction by own labour force, revenue from services, etc.) are requested to be reported separately. It should be noted that the statistics for separate activities are not completely consistent since some respondents cannot distinguish, in their records, materials, shipments and inventories relating solely to their own manufacturing activities. For example, inventory of goods purchased for re-sale may not be distinguishable from inventory of own manufactured goods. Complete consistency, therefore, can be obtained only at the "all operations" (total activity) level and for studies or statistical measures requiring accurate coordinated data, the "total" statistics should be used.

The number of establishments represents the number of operating units that are principally engaged in the activities of the manufacturing industries to which they have been classified. These units do not necessarily represent the total number engaged in the production of a commodity mainly produced in a certain industry. Some commodities are produced as secondary products in other manufacturing and non-manufacturing industries. It should be noted that head offices and auxiliary units which are surveyed separately are not included in the establishment count, (see following notes on head offices and auxiliary units).

#### Head Offices and Auxiliary Units

All head offices and auxiliary units of companies classified to the manufacturing industries such as sales offices, administrative offices, warehouses, laboratories, etc. are now surveyed as part of the Census of Manufactures.

These head offices and auxiliary units are either included in an establishment report or are surveyed by means of the head office questionnaire. The former is the most common case where a single establishment firm has its executive personnel, sales office, etc. located at the site of the manufacturing plant (establishment). The special head office questionnaire is generally used where a firm, regardless of the number of establishments, has separately located offices or auxiliary units. Such offices or units do not constitute establishments within the Census of Manufactures as they do not normally generate operational revenues, but give rise only to costs of operations (mainly salaries and wages) which are automatically included in the value of shipments or sales. Although not considered as establishments, and hence, not included in the "establishment" count for an industry, the operational costs are reflected in either the "Industry" statistics (3 or 4 digit level) or the "Major group" statistics (2 digit level) according to the following rules:

- (a) In the case of single establishment firms, statistics for separately located offices and units are classified to the same industry (3 or 4 digit) as the establishment;
- (b) In the case of multi-establishment firms, the statistics for such offices and units are coded to the same industry as the establishments of the firm, when all establishments are in the same industry (3 or 4 digit). When establishments of

such firms are coded (1) to different industries within a major group, (2) to industries in different major groups or (3) to industries in different divisions of the Standard Industrial Classification, then the statistics are included in the major group totals (2 digit level) in which the major part of the company's operations are classified. Although this may result in some distortion of major group statistics in the case of (2) and (3) the statistics at the industry (3 or 4 digit) level in all cases will be left free of these company-wide data.

#### **Employees**

#### (a) Production and related workers - Manufacturing activities

In addition to those engaged in production and assembling activities, they include those employed in storing, inspecting, handling, packing, warehousing, etc. They also include employees engaged in maintenance, repair, janitorial and watchman services and line supervisors (working foremen) engaged in similar work to that of the employees they supervise. For those establishments reporting on the "long" form, production and related workers engaged in manufacturing activity are reported as those receiving pay during the last pay period of each month, an average for the year being obtained by summing the monthly figures and dividing by 12. This procedure is followed even though the establishment did not operate in all months in order to arrive at equivalent annual full-time employment. The numbers are somewhat affected by turnover, in that employment is overstated when an employee changes employment during a pay period. In the case of those establishments reporting on the "short" form, respondents are requested to report average annual figures. The man-hours of production and related workers in manufacturing activity represent total man-hours paid (total hours at work during the calendar year plus hours not worked but nevertheless paid for, such as paid vacations, sick leave, statutory holidays, etc.). Data on man-hours are not collected from establishments reporting on the short form. Man-hours for these establishments are estimated on the basis of ratios derived from the 1958 census. During this census all establishments reported on the long form. In reporting overtime hours, respondents are requested to report only hours actually at work. It should be noted that the division of hours paid into production and related workers payrolls results in average hourly earnings and does not represent hourly wage rates which are collected and published by the Department of Labour and which are based on selected occupations.

## (b) Production and related workers — Non-manufacturing activities

Such employees include those on manufacturing establishments' payrolls engaged in activities such as construction undertaken for the use of these establishments, some outside piece-workers employeed in certain industries, logging employees who are reported as part of a sawmilling establishment and any other production workers who are not engaged in manufacturing-type operations.

#### (c) Administrative and office employees

This category includes all executive and supervisory officials such as presidents, vicepresidents, comptrollers, secretaries, treasurers. etc., together with managers, professional, technical and research employees, superintendents and factory supervisors above the line supervisor or working foreman level, and clerical staffs. Also included are employees in activities such as advertising, credit collections, purchasing, personnel, legal, medical, etc. It should be noted that prior to 1961 this category also included working owners and partners. Also included in this category are employees located at head offices or auxiliary units separately located from the establishment; these are generally included in the figures for the province in which they are located according to the rules outlined under "Head offices and auxiliary units" above.

#### (d) Sales and distribution workers

This category includes office personnel whose salaries are charged to selling expense, travelling salesmen, driver salesmen, truckdrivers and their helpers, etc. It may also include some sales employees who are reported as part of a manufacturing establishment but are not working at the establishment's location. These are generally broken down by province in cases where more than 15 employees are involved in any one province. The figures exclude persons working on a commission basis who are not considered regular employees of the establishment.

#### (a) Total Employees

This total comprises the foregoing categories including employees located at separately located head offices and auxiliary units. The numbers of employees included under categories (b), (c) and (d) are reported in the form of annual averages and represent as closely as possible full time employment; adjustments are made when reported figures indicate the existence of part time or seasonal employment. In all the above categories, figures on employment refer to the calendar year whether or not other establishment statistics can only be reported on a fiscal year other than the calendar year.

#### **Working Owners or Partners**

These are not now included in the statistics of employees and salaries and wages. There is some duplication in numbers when a person owns more than one establishment and is reported as a working owner on each Census return. Withdrawals of working owners are defined as amounts withdrawn by owners or partners for normal living expenses excluding withdrawals for payment of income tax.

#### Salaries and Wages

Salaries and wages refer to gross earnings of employees before deductions for income tax and employees contributions to social services such as sickness, accident and unemployment insurance, pensions, etc. They include all salaries, wages, bonuses, profits shared with employees, the value of foom and board where provided, commissions (paid to regular employees only) as well as any other allowance forming part of the worker's earnings. Payments for over-time are included. Figures on salaries and wages refer to the calendar year.

#### Fuel and Electricity

Figures for fuel refer to amounts actually used (including fuel used in cars, trucks, locomotives, etc.), not to purchases unless the quantities are substantially the same. Any fuel and electricity produced by establishments for internal consumption are not included in the total cost. Values represent laid down cost at the establishment including freight, duty, etc. Although fuel and electricity used is considered part of manufacturing activity it should be noted that it also includes relatively small amounts used in non-manufacturing activities since these cannot be reported separately.

#### **Materials and Supplies**

#### (a) Manufacturing activities

Figures represent quantities and laid down cost values, at the establishment, of materials, supplies and purchased components owned and used during the year in manufacturing activities and related processes. These statistics represent only commodity items or physical goods (cost of services or overhead charges such as advertising, insurance, depreciation, etc. are not included) whether purchased from others or received as transfers (in the form of materials, components or semi-processed goods) from other establishments of the reporting company. Included are maintenance and repair supplies not chargeable to fixed assets accounts and any amounts charged by other establishments for work done on materials owned by the reporting establishment. Cost of repairs or maintenance done by outside contractors and cost of returnable containers are not included.

#### (b) Non-manufacturing activities

#### 1. Purchases for re-sale as such

Figures represent cost of materials or products purchased from others by the reporting establishment (or received as transfers from other establishments of the reporting company) for re-sale as such in the same condition as purchased, Included are any finished products received on consignment from other countries.

#### 2. Other materials and supplies used

Figures represent the cost of materials and supplies, if any, used in new construction and in the production of machinery and equipment (for the use of the reporting establishment) by the establishment's own employees. Included are materials used for any capital repairs and alterations carried out by the establishment's employees. Amounts paid to outside contractors for construction and repair work are not included nor is the cost of

purchased machinery and equipment. Also included is the cost of office supplies not chargeable to fixed assets accounts and the cost of such other items of materials and supplies used as food, beverages and supplies for establishment-operated cafeterias and lunch counters, first aid and medical supplies, laboratory supplies, etc.

#### Shipments

#### (a) General

The figures represent revenue from all production, sales, services and related activities of reporting establishments with shipments valued in Canadian dollars at the point at which the establishment relinquishes control. The unsold portion at year end of consignment shipments in Canada is treated as inventory and not as shipments but all shipments to foreign countries for which the form B13 "Customs Canada Export Entry" has been completed, are treated as shipments.

In those industries where work on principal products extends over a relatively long period, (Fabricated Structural Metal Industry, Aircraft and Parts Manufacturers, Railroad Rolling Stock Industry and Shipbuilding and Repair Industry) the value of production rather than the value of shipments is recorded. There are certain establishments in other industries which also operate on a basis of progress payments. For these establishments, shipments are also adjusted to work put in place on the basis of the net change in progress payments over the year.

#### (b) Shipments of goods of own manufacture

These figures represent shipments of goods made from own materials either in the reporting establishments or by other manufacturers on the basis of a charge to the reporting establishments for work done. Included are revenue from repair and custom work, amounts received in payment for work done on materials owned by other establishments and the cost (book value) of any goods shipped on a rental basis.

All products and by-products of own manufacture shipped from the establishment are covered, including transfer shipments to sales outlets, distributing warehouses or to other manufacturing plants of the reporting firm, when such units are treated as separate establishments. The value of shipments are net of returned goods, discounts, returns, allowances, sales tax and excise taxes and duties, returnable containers and charges for outward transportation by common or contract carriers. Transportation or delivery expense incurred by the reporting establishment's own carriers are included.

Shipments of goods of own manufacture of establishments which are coded to some other division of the Standard Industrial Classification (on the basis of principal activity) but which are engaged in manufacturing as a subsidiary activity

are collected by means of the Commodity questionnaire referred to earlier. Such shipments together with shipments of goods of own manufacture of establishments forming the universe of manufacturing industries are compiled and recorded in the various industry publications.

#### (c) Shipments of goods not of own manufacture

These figures represent the net selling value at establishment (net of discounts, returns, allowances, sales taxes and excise duties and taxes and transportation charges by common or contract carriers) of all products or materials (including products transferred from other establishments of the reporting firm) sold as such in the same condition as purchased or received as transfers. For those industries which ship such goods on a rental basis, the value of shipments represents the book value of these goods. All sales of consignment goods from other countries are included.

#### (d) Other revenue

Figures represent the book value of fixed assets, if any, (new construction and machinery and equipment including major repairs, alterations, additions, modifications, installation and assembly work) produced during the year for the use of reporting establishments by the establishment's own employees and for which depreciation accounts are maintained. Included also are any revenues from the sale of electricity and from any operation performed by the establishment's own employees. such as revenue from goods produced or purchased for rental (the book value of such goods are included as part of shipments of goods of own manufacture or shipments of goods not of own manufacture), servicing revenues, commissions on sales (when not included in value of sales), revenue for companyoperated cafeterias and lunch counters and revenue from outside installation or construction work not related to the establishment's own products, sale of used materials (excluding sale of used fixed assets) research and development work, etc. As mentioned previously the figures do not include non-operating revenue such as rent, dividends, interest, etc.

#### Inventories

#### (a) Manufacturing activities

Values represent the book values of manufacturing inventory owned in Canada. Inventories held for which progress payments have been received are not included. Where progress payment accounts are maintained, the change in these accounts is treated as a net adjustment to shipments. Figures consist of inventory owned at the plant and at warehouses or selling outlets which are treated as extensions of establishments for the purpose of reporting shipments. Inventory owned in transit in Canada or on consignment in Canada is included. Goods shipped abroad and held in inventory are included in shipments. Opening inventories may differ from the closing inventories of the previous year because of changes in classification, the

receipt of revised data, the inclusion of new establishments and the removal of establishments which did not operate during the survey year.

#### (b) Non-manufacturing activities

Figures represent the book value of inventory of goods purchased for re-sale as such without further processing, owned by the reporting establishments and held at plants and at any warehouses or selling outlets which are treated as extensions of establishments. Other characteristics are the same as in (a) above.

#### Value Added

#### (a) By manufacturing activities

Figures are compiled by deducting the cost of manufacturing materials, supplies, etc. and fuel and electricity consumed from the (value of shipments of goods of own manufacture adjusted for changes in the value of inventories of finished goods and goods in process).

#### (b) By non-manufacturing activities

The figures are compiled by deducting the cost of goods purchased for re-sale (adjusted for changes in the value of inventories of goods pur-

chased for re-sale) and the cost of non-manufacturing materials and supplies used from the value of shipments of goods not of own manufacture, plus other revenue.

#### (c) By Total activities

The figures consist of value added by manufacturing activities plus value added by non-manufacturing activities. This total value added figure may, in some cases, be less than value added by manufacturing activities as a result of expenditures associated with non-manufacturing exceeding revenues from such activities or because of a decrease in inventory of goods not of own manufacture exceeding the mark-up on the sale of such goods. "Value added" is sometimes referred to as net output or net production. However, to arrive at the National Accounts concept of net production, or Gross Domestic Product at "Factor cost" it would be necessary to subtract also the cost of advertising, insurance and other business expenses which are not collected as part of the annual Census of Manufactures. "Value added" figures for the primary industries, manufacturing and construction are published in DBS publication Catalogue No. 61-202, "Survey of Production".

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