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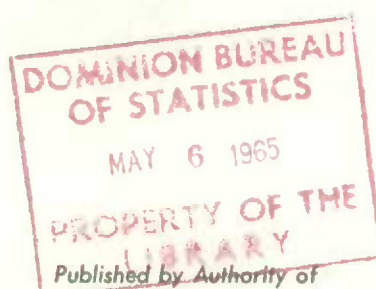
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ANNUAL



STONE PRODUCTS MANUFACTURERS 1962

ANNUAL CENSUS
OF MANUFACTURES



The Minister of Trade and Commerce

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SYMBOLS

The following standard symbols are used in Dominion Bureau of Statistics publications:

- .. figures not available.
- ... figures not appropriate or not applicable.
- nil or zero.
- amount too small to be expressed.
- p preliminary figures.
- r revised figures.



STONE PRODUCTS MANUFACTURERS

1962

Data presented in this report under the heading of Stone Products Manufacturers reflect implementation of the revised Standard Industrial Classification (S.I.C.) and the New Establishment Concept which are being used by the Dominion Bureau of Statistics in its industry statistics compilations—see items “Standard Industrial Classification” and “Establishment” in the Explanatory Notes section of this report.

For statistical purposes the industry titled Stone Products Manufacturers in the revised Standard Industrial Classification covers the operations of establishments primarily engaged in cutting, shaping and finishing stone for building and other purposes. Important products of this industry include monuments and tombstones, dimension stone for buildings, and stone furniture. Establishments that quarry stone and do some shaping and finishing are classified in the Stone Quarries industry. Establishments primarily engaged in buying and selling monuments and tombstones, even though they do some lettering and finishing, are classified in either the Wholesalers, N.E.S. industry or the Retail Stores, N.E.S. industry.

The combination of improvements in internal procedures with the introduction of the final stage of the establishment concept has produced changes which, for some industries, have required adjustments to industry statistical data. In the case of the industry under review changes affecting manufacturing activity were minimal.

TABLE 1. Principal Statistics - Manufacturing Activity,¹ 1957-61
Basis: Revised Standard Industrial Classification and New Establishment Concept²

Year	Estab- lish- ments	Employees						Cost of fuel and elec- tricity ⁴	Cost of materials and supplies used ⁴	Value of shipments of goods of own manu- facture ⁴	Value added ⁴
		Production and related workers ⁴		Administrative and office employees ³		Total ⁴					
		Number	Wages	Number	Salaries	Number	Salaries and wages				
	No.		\$'000		\$'000				\$'000		
1957	140	900	2,682	293	1,138	1,193	3,820	260	4,203	10,182	..
1958	124	842	2,829	288	1,155	1,130	3,984	293	4,210	10,945	6,406
1959	125	874	2,822	291	1,218	1,165	4,040	277	4,078	10,797	6,544
1960	141	948	3,037	299	1,311	1,247	4,348	305	4,675	11,928	7,016
1961	134	775	2,525	320	1,404	1,095	3,929	301	4,404	11,557	6,924

See footnotes following Table 3 A.

TABLE 1 A. Principal Statistics - Manufacturing Activity and Total Activity,¹ 1961 and 1962
Basis: Revised Standard Industrial Classification and New Establishment Concept²

Year and province	Estab- lish- ments	Manufacturing activity							Total activity				
		Production and related workers ⁴			Cost of fuel and elec- tricity ³	Cost of materials and supplies used ⁴	Value of shipments of goods of own manu- facture ⁴	Value added ⁴	Working owners and partners ⁵		Total employees ⁷		Total value added ⁴
		Number	Man- hours paid	Wages					Number	With- drawals	Number	Salaries and wages	
	No.		'000			\$'000				\$'000		\$'000	
1961													
Newfoundland	3	20	35	47	5	54	179	124	5	11	25	66	124
Prince Edward Island	2												
Nova Scotia	6	32	72	88	10	74	290	222	11	11	40	114	220
New Brunswick	5	31	62	92	13	117	402	291	11	11	41	145	290
Quebec	56	330	654	1,001	127	1,606	4,394	2,649	43	146	431	1,459	2,741
Ontario	37	253	493	898	105	1,814	4,237	2,321	28	125	373	1,440	2,375
Manitoba	9	44	97	172	21	430	1,088	681	8	25	67	287	678
Saskatchewan	2	20	40	66	7	119	406	281	11	11	40	138	281
Alberta	2												
British Columbia	11	32	58	127	11	150	499	339	6	21	54	212	367
Totals	133	762	1,510	2,492	300	4,362	11,497	6,908	96	348	1,071	3,862	7,075
1962													
Newfoundland	3	15	34	48	6	77	221	143	5	9	20	72	142
Prince Edward Island	2												
Nova Scotia	4	27	54	92	11	110	285	163	11	11	31	111	163
New Brunswick	6	50	107	153	17	220	604	377	11	11	59	206	374
Quebec	55	300	608	989	125	1,755	4,636	2,811	46	174	401	1,499	2,801
Ontario	37	268	554	1,073	100	1,737	4,389	2,640	24	119	377	1,621	2,641
Manitoba	9	67	122	235	16	328	862	543	8	34	94	369	597
Saskatchewan	2	24	48	82	6	124	434	295	-	-	35	128	290
Alberta	2												
British Columbia	10	24	46	95	5	146	405	261	8	26	35	144	269
Totals	130	775	1,573	2,768	287	4,497	11,836	7,231	95	367	1,052	4,150	7,276

See Table 2 and footnotes following Table 3 A.

TABLE 1 B. Principal Statistics classified by Size Groups based on Shipments of Goods of Own Manufacture, 1961 and 1962
Basis: Revised Standard Industrial Classification and New Establishment Concept¹

Size group	Estab- lish- ments	Manufacturing activity							Total activity				
		Production and related workers ⁴			Cost of fuel and elec- tricity ⁵	Cost of materials and supplies used ⁴	Value of shipments of goods of own manu- facture ⁴	Value added ⁴	Working owners and partners ⁶		Total employees ⁷		Total value added ⁸
		Number	Man- hours paid	Wages					Number	With- drawals	Number	Salaries and wages	
	No.		'000			\$'000				\$'000		\$'000	
1961													
Under \$10,000	10	4	5	8	4	24	66	37	9	19	5	8	42
\$ 10,000 to \$ 24,999	27	37	57	88	12	162	468	292	25	69	45	115	312
25,000 " 49,999	37	97	177	273	34	466	1,352	878	39	134	135	392	879
50,000 " 99,999	26	123	246	381	40	688	1,824	1,136	18	96	180	576	1,188
100,000 " 199,999	16	166	330	543	69	825	2,245	1,341	2	10	233	819	1,405
200,000 " 499,999	14	246	509	880	98	1,491	3,885	2,322	3	20	351	1,445	2,351
500,000 " 999,999	3	89	186	320	43	706	1,658	902	—	—	122	507	900
1,000,000 " 4,999,999	—	—	—	—	—	—	—	—	—	—	—	—	—
5,000,000 and over	—	—	—	—	—	—	—	—	—	—	—	—	—
Head offices, sales offices and auxiliary units ¹⁰	...	...	...	...	...	...	...	...	...	...	...	...	...
Totals	133	762	1,510	2,492	300	4,362	11,497	6,808	98	348	1,071	3,862	7,075
1962													
Under \$10,000	12	6	8	8	4	37	93	52	13	24	6	8	52
\$ 10,000 to \$ 24,999	25	31	57	83	9	174	464	282	25	77	38	105	287
25,000 " 49,999	27	61	116	181	25	368	989	602	33	111	81	241	805
50,000 " 99,999	34	151	307	548	54	951	2,337	1,369	20	124	215	830	1,453
100,000 " 199,999	16	140	297	526	64	646	2,346	1,516	3	13	193	789	1,487
200,000 " 499,999	13	249	514	882	95	1,509	3,649	2,297	1	18	337	1,390	2,272
500,000 " 999,999	3	137	275	537	36	614	1,758	1,114	—	—	178	762	1,128
1,000,000 " 4,999,999	—	—	—	—	—	—	—	—	—	—	—	—	—
5,000,000 and over	—	—	—	—	—	—	—	—	—	—	—	—	—
Head offices, sales offices and auxiliary units ¹⁰	...	...	...	...	...	...	...	...	...	...	4	24	(6)
Totals	130	775	1,573	2,786	287	4,497	11,836	7,231	95	367	1,052	4,150	7,278

See footnotes following Table 3 A.

TABLE 1 C. Principal Statistics classified by Size Groups based on Manufacturing Value Added, 1961 and 1962
Basis: Revised Standard Industrial Classification and New Establishment Concept¹

Size group	Estab- lish- ments	Manufacturing activity							Total activity				
		Production and related workers ⁴			Cost of fuel and elec- tricity ⁵	Cost of materials and supplies used ⁴	Value of shipments of goods of own manu- facture ⁴	Value added ⁴	Working owners and partners ⁶		Total employees ⁷		Total value added ⁸
		Number	Man- hours paid	Wages					Number	With- drawals	Number	Salaries and wages	
	No.		'000			\$'000				\$'000		\$'000	
1961													
Under \$10,000	24	18	24	36	9	95	253	149	22	52	25	54	189
\$ 10,000 to \$ 24,999	36	73	122	186	33	441	1,087	612	36	122	89	235	643
25,000 " 49,999	34	122	236	384	35	680	1,889	1,224	31	132	191	621	1,251
50,000 " 99,999	18	173	349	540	63	796	2,106	1,257	4	22	229	788	1,320
100,000 " 199,999	16	222	469	808	82	1,370	3,675	2,281	3	20	322	1,323	2,337
200,000 " 499,999	5	154	311	538	78	979	2,488	1,405	—	—	215	860	1,355
500,000 " 999,999	—	—	—	—	—	—	—	—	—	—	—	—	—
1,000,000 " 4,999,999	—	—	—	—	—	—	—	—	—	—	—	—	—
5,000,000 and over	—	—	—	—	—	—	—	—	—	—	—	—	—
Head offices, sales offices and auxiliary units ¹⁰	...	...	...	...	...	...	...	...	...	...	...	...	...
Totals	133	782	1,510	2,492	300	4,362	11,497	6,808	96	348	1,071	3,862	7,075
1962													
Under \$10,000	24	16	27	33	8	102	261	152	26	57	17	35	156
\$ 10,000 to \$ 24,999	33	62	110	166	24	398	991	570	39	143	81	220	573
25,000 " 49,999	34	124	251	463	44	895	2,082	1,164	28	132	178	701	1,249
50,000 " 99,999	18	135	296	473	54	745	2,026	1,253	3	17	184	894	1,245
100,000 " 199,999	13	178	365	681	63	1,100	2,952	1,881	1	18	241	1,012	1,830
200,000 " 499,999	8	260	524	949	94	1,257	3,524	2,230	—	—	347	1,464	2,230
500,000 " 999,999	—	—	—	—	—	—	—	—	—	—	—	—	—
1,000,000 " 4,999,999	—	—	—	—	—	—	—	—	—	—	—	—	—
5,000,000 and over	—	—	—	—	—	—	—	—	—	—	—	—	—
Head offices, sales offices and auxiliary units ¹⁰	...	...	...	...	...	...	...	...	...	...	4	24	(6)
Totals	130	775	1,573	2,768	287	4,497	11,838	7,231	95	367	1,052	4,150	7,276

See footnotes following Table 3 A.

TABLE 1D. Principal Statistics classified by Size Groups based on Total Value Added, 1961 and 1962
Basis: Revised Standard Industrial Classification and New Establishment Concept²

Size group	Estab- lish- ments	Manufacturing activity							Total activity				
		Production and related workers ⁴			Cost of fuel and elec- tricity ⁵	Cost of materials and supplies used ⁴	Value of shipments of goods of own manu- facture ⁴	Value added ⁴	Working owners and partners ⁶		Total employees ⁷		Total value added ⁸
		Number	Man- hours paid	Wages					Number	With- drawals	Number	Salaries and wages	
	No.		'000			\$'000				\$'000		\$'000	
1961													
Under \$10,000	23	17	22	29	9	89	238	139	22	52	21	37	146
\$ 10,000 to \$ 24,999	36	70	118	182	32	417	1,044	597	36	122	86	229	619
25,000 " 49,999	33	119	225	369	34	664	1,811	1,158	31	132	182	589	1,185
50,000 " 99,999	20	173	350	528	64	796	2,205	1,371	4	22	248	801	1,428
100,000 " 199,999	15	218	457	803	79	1,354	3,458	2,047	2	10	306	1,298	2,100
200,000 " 499,999	6	165	338	581	81	1,041	2,741	1,596	1	10	226	908	1,597
500,000 " 999,999	—	—	—	—	—	—	—	—	—	—	—	—	—
1,000,000 " 4,999,999	—	—	—	—	—	—	—	—	—	—	—	—	—
5,000,000 and over	—	—	—	—	—	—	—	—	—	—	—	—	—
Head offices, sales offices and auxiliary units ¹⁰ .....	...	...	...	...	...	...	...	...	...	...	...	...	...
Totals	133	762	1,510	2,492	300	4,362	11,497	6,908	96	348	1,071	3,862	7,075
1962													
Under \$10,000	22	14	23	28	7	90	231	134	24	51	15	30	134
\$ 10,000 to \$ 24,999	35	64	114	171	25	410	1,022	588	41	149	83	225	595
25,000 " 49,999	33	117	237	442	42	869	2,004	1,116	26	132	162	634	1,131
50,000 " 99,999	18	135	296	473	54	745	2,026	1,253	3	17	184	694	1,245
100,000 " 199,999	14	185	378	703	66	1,127	3,030	1,910	1	18	257	1,079	1,948
200,000 " 499,999	8	260	524	948	94	1,257	3,524	2,230	—	—	347	1,464	2,230
500,000 " 999,999	—	—	—	—	—	—	—	—	—	—	—	—	—
1,000,000 " 4,999,999	—	—	—	—	—	—	—	—	—	—	—	—	—
5,000,000 and over	—	—	—	—	—	—	—	—	—	—	—	—	—
Head offices, sales offices and auxiliary units ¹⁰ .....	...	...	...	...	...	...	...	...	...	...	4	24	(6)
Totals	130	775	1,573	2,766	287	4,497	11,836	7,231	95	367	1,052	4,150	7,276

See footnotes following Table 3 A.

TABLE 1E. Principal Statistics classified by Size Groups based on Total Employed,¹² 1961 and 1962
Basis: Revised Standard Industrial Classification and New Establishment Concept²

Size group	Estab- lish- ments	Manufacturing activity							Total activity				
		Production and related workers ⁴			Cost of fuel and elec- tricity ⁵	Cost of materials and supplies used ⁴	Value of shipments of goods of own manu- facture ⁴	Value added ⁴	Working owners and partners ⁶		Total employees ⁷		Total value added ⁸
		Number	Man- hours paid	Wages					Number	With- drawals	Number	Salaries and wages	
	No.		'000			\$'000				\$'000		\$'000	
1961													
Under 5 employees	56	63	106	168	32	447	1,239	767	55	177	83	233	801
5- 14 employees	52	256	505	813	91	1,353	3,683	2,307	39	162	358	1,171	2,424
15- 49 "	25	443	899	1,513	177	2,562	6,573	3,834	2	10	630	2,457	3,851
50- 99 "													
100-199 "													
200-499 "	—	—	—	—	—	—	—	—	—	—	—	—	—
500 employees and over	—	—	—	—	—	—	—	—	—	—	—	—	—
Head offices, sales offices and auxiliary units ¹⁰ .....	...	...	...	...	...	...	...	...	...	...	...	...	...
Totals	133	762	1,510	2,492	300	4,362	11,497	6,908	96	348	1,071	3,862	7,075
1962													
Under 5 employees	53	63	114	176	26	501	1,223	705	59	190	73	206	708
5- 14 employees	55	259	532	919	96	1,641	4,294	2,592	35	160	358	1,339	2,600
15- 49 "	22	453	927	1,670	165	2,355	6,320	3,934	1	18	617	2,560	3,974
50- 99 "													
100-199 "													
200-499 "	—	—	—	—	—	—	—	—	—	—	—	—	—
500 employees and over	—	—	—	—	—	—	—	—	—	—	—	—	—
Head offices, sales offices and auxiliary units ¹⁰ .....	...	...	...	...	...	...	...	...	...	...	4	24	(6)
Totals	130	775	1,573	2,766	287	4,497	11,836	7,231	95	367	1,052	4,150	7,276

See footnotes following Table 3 A.

TABLE 1 F. Principal Statistics classified by Type of Organization, 1961 and 1962

Basis: Revised Standard Industrial Classification and New Establishment Concept²

Type of organization	Establishments	Manufacturing activity							Total activity				
		Production and related workers ⁴			Cost of fuel and electricity ⁵	Cost of materials and supplies used ⁴	Value of shipments of goods of own manufacture ⁴	Value added ⁴	Working owners and partners ⁶		Total employees ⁷		Total value added ⁸
		Number	Man-hours paid	Wages					Number	Withdrawals	Number	Salaries and wages	
	No.		'000			\$'000				\$'000		\$'000	
1961													
Individual ownerships	57	132	256	393	51	745	2,017	1,243	56	196	157	457	1,331
Partnerships	16	48	84	145	17	356	936	566	40	152	61	181	578
Incorporated companies	58	582	1,170	1,954	233	3,261	8,544	5,099	—	—	853	3,223	5,166
Cooperatives	—	—	—	—	—	—	—	—	—	—	—	—	—
Head offices, sales offices and auxiliary units ¹⁰ .....	...	...	...	...	...	...	...	...	...	...	...	...	...
Totals	133	762	1,510	2,492	300	4,362	11,497	6,908	96	348	1,071	3,862	7,075
1962													
Individual ownerships	54	117	224	362	47	761	1,971	1,179	56	235	146	442	1,169
Partnerships	16	30	53	100	10	299	686	378	39	133	38	116	379
Incorporated companies	58	828	1,296	2,304	230	3,437	9,180	5,675	—	—	864	3,568	5,735
Cooperatives	—	—	—	—	—	—	—	—	—	—	—	—	—
Head offices, sales offices and auxiliary units ¹⁰ .....	...	...	...	...	...	...	...	...	...	...	4	24	(6)
Totals	130	775	1,573	2,766	287	4,497	11,836	7,231	95	367	1,052	4,150	7,276

See footnotes following Table 3 A.

TABLE 2. Industry Outputs, Inputs and Value Added, 1961 and 1962

Basis: Revised Standard Industrial Classification and New Establishment Concept²

Item	1961	1962
	\$'000	
Manufacturing activity:		
Value of shipments—Goods of own manufacture	11,497	11,836
Add: Closing inventory—Goods in process	382	396
Finished goods	581	643
Deduct: Opening inventory—Goods in process	342	313
Finished goods	549	546
Gross output—Manufacturing activity	11,569	12,016
Deduct: Cost of materials and supplies used in manufacturing activity	4,362	4,497
Cost of fuel and electricity used	300	287
Value added—Manufacturing activity	6,908	7,231
Non-manufacturing activities:		
Value of shipments—Goods not of own manufacture .....	..	327
Add: All other revenue .....	..	102
Closing inventory—Goods purchased for resale	107	83
Deduct: Purchases of goods for resale as such .....	..	258
Opening inventory—Goods not of own manufacture	97	106
Cost of all other materials and supplies used .....	..	83
Value added—Non-manufacturing activities	167	45
Total value added	7,075	7,276

See footnote following Table 3 A.

TABLE 3. Employment and Payroll, 1961 and 1962
Basis: Revised Standard Industrial Classification and New Establishment Concept²

Year and province	Employees										Salaries and wages				
	Production and related workers				Adminis- trative and office ^a		Sales, and distribution ^b		Total employees ^c		Production and related workers		Admin- istrative and office	Sales, and distri- bution	Total salaries and wages
	Manufacturing ^d		Other ^e		Male	Female	Male	Female	Male	Female	Manufacturing	Other			
	Male	Female	Male	Female											
	number										\$'000				
1961															
Newfoundland	}	18	2	..	..	..	..	..	..	23	2	48	..	..	67
Prince Edward Island		31	1	..	..	..	..	..	..	38	2	88	..	..	114
Nova Scotia		31	—	..	..	..	..	..	..	40	1	92	..	..	145
New Brunswick		330	—	..	..	..	..	..	..	415	16	1,001	..	..	1,459
Quebec		251	2	..	..	..	..	..	..	355	18	898	..	..	1,440
Ontario		41	3	..	..	..	..	..	..	61	6	172	..	..	287
Manitoba	}	16	4	..	..	..	..	..	..	29	11	66	..	..	138
Saskatchewan		32	—	..	..	..	..	..	..	52	2	127	..	..	212
Alberta		750	12	..	..	..	..	..	..	1,013	58	2,492	..	..	3,862
British Columbia															
Totals															
1962															
Newfoundland	}	15	—	—	—	3	—	1	1	19	1	48	—	15	72
Prince Edward Island		27	—	—	—	3	1	—	—	30	1	92	—	20	111
Nova Scotia		50	—	—	—	8	1	—	—	58	1	153	—	53	206
New Brunswick		300	—	—	—	57	15	27	2	384	17	989	—	372	1,499
Quebec		263	5	1	—	68	19	21	—	353	24	1,073	1	451	97
Ontario		65	2	6	—	12	4	5	—	88	6	235	23	85	26
Manitoba	}	20	4	—	—	5	6	—	—	25	10	82	—	46	128
Saskatchewan		24	—	1	—	9	—	1	—	35	—	95	3	45	1
Alberta		764	11	8	—	165	46	55	3	992	60	2,766	27	1,086	271
British Columbia															
Totals															

See footnotes following Table 3 A.

TABLE 3 A. Production and Related Workers,⁴ — Manufacturing Activity, by Months, 1962
Basis: Revised Standard Industrial Classification and New Establishment Concept²

Month	Establishments reporting monthly detail	
	Male	Female
	number	
January	530	3
February	511	3
March	529	10
April	562	11
May	574	14
June	583	16
July	593	15
August	614	15
September	633	12
October	634	11
November	597	10
December	567	4
Average for establishments reporting monthly detail (collected only for large establishments)	585	11
Average for small establishments (only annual averages collected)	179	..
Average for all establishments	764	11

¹ See Table 2 and Explanatory Notes concerning manufacturing and non-manufacturing activities.

² See Explanatory Notes.

³ This category, in this table only, includes working owners and partners. Since administrative and office employees are engaged in a variety of activities they have been excluded from manufacturing activity beginning with the revised 1961 series shown in the following tables. They are included here for purposes of comparison with the tabulations of previous years.

⁴ Conceptually identical to previous years. See Explanatory Notes.

⁵ Cannot be reported separately for manufacturing and non-manufacturing activities but related substantially to manufacturing activity. Identical concept to previous years.

⁶ Working owners and partners were included with administrative and office employees in the "Manufacturing series" published in former years. See Explanatory Notes.

⁷ Includes production and related workers, administrative and office employees, sales distribution and other employees. See Explanatory Notes for the treatment of head office employees and those employed in auxiliary units.

⁸ Value of total shipments and other operational revenue less total cost of materials, supplies, fuels used and purchases of products and materials for re-sale in the same condition; all adjusted for inventory changes where required. See Table 2 and Explanatory Notes.

⁹ Sales and distribution workers and production workers (non-manufacturing), are included for the first time as a result of the full implementation of the new definition of the establishment. The figures for production workers (non-manufacturing), administrative and office employees and sales and distribution workers are not yet available for 1961 but form part of total employees. Sales and distribution workers may include some employees that are reported as part of a manufacturing establishment but are not working at the establishment's location. Head offices, sales offices, etc., which report separately are included in the figures for the province in which they are located.

¹⁰ These data cover the activities reported by separately located units such as head offices, sales offices, administrative offices, laboratories, warehouses, etc. Such units do not usually constitute separate "establishments" as they do not normally generate all the necessary elements of input and output statistics. However, they are treated as extensions of manufacturing establishments and, in the case of individual industries, may be located in provinces where no processing plants are situated. For the most part, these units contribute only to costs of operations (mainly salaries and wages) and they are included here to provide completeness and consistency of the statistics. See Explanatory Notes which deal with Single and Multi establishments for a complete explanation of procedures.

¹¹ Confidential data.

¹² Includes paid employees and working owners but excludes unpaid family workers.

Note: Figures may not add due to rounding.

TABLE 4. Materials and Supplies Used in Manufacturing Activity, 1962

Basis: Revised Standard Industrial Classification and New Establishment Concept¹

Description	Cost
	\$'000
1. Materials used:	
Stone:	
From Canadian quarries	948
Imported	1,141
Semi-finished monuments and slabs for further processing except lettering	314
Monuments cut and polished, for lettering only	128
Silica sand or ground quartz	9
All other materials and components used ²	1,540
2. Containers and other packaging materials and supplies used	31
3. Operating, maintenance and repair supplies used (excluding fuel)	281
4. Amount paid out to others for work done on materials owned by establishments	104
Total	4,497

¹ See Explanatory Notes.

² No detailed information on materials used was collected from small establishments, the estimated costs for which are included here. In 1962 these estimated costs were \$1,054,510.

TABLE 5. Fuel and Electricity Used¹ in Manufacturing Activity,² 1962

Basis: Revised Standard Industrial Classification and New Establishment Concept³

Description	Quantity	Cost
		\$'000
1. Large establishments which reported commodity detail:		
Bituminous coal:		
(a) From Canadian mines	ton 286	5
(h) Imported	" 124	2
Sub-bituminous coal (from Alberta mines only)	—	—
Anthracite coal	ton 105	1
Lignite coal	—	—
Coke	ton 36	1
Gasoline (including gasoline used in cars and trucks)	Imp. gal. 159,026	83
Fuel oil including kerosene or coal oil	" 233,128	32
Wood	cord 28	--
Gas:		
(a) Liquefied petroleum gases	Imp. gal. 5,759	1
(b) Other manufactured gas	—	—
(c) Natural gas	M cu. ft. 11,811	9
Other fuel .....	...	—
Electricity purchased	kwh 5,864,846	102
Steam purchased .....	...	—
2. Estimate for small establishments for which no data were collected:		
Fuel and electricity .....	...	70
3. All establishments:		
Total fuel and electricity used .....	...	287

¹ Does not include fuel and electricity produced for own use.

² Includes only fuel and electricity purchased. Conceptually identical to previous years in that it also includes relatively small amounts used in non-manufacturing activities since these cannot be reported separately.

³ See Explanatory Notes.

TABLE 6. Shipments of Goods of Own Manufacture, 1962
Basis: Revised Standard Industrial Classification and New Establishment Concept¹

Description	Value
	\$'000
1. Products:	
Building stone, finished—Granite	1,349
Limestone	1,765
Marble	1,225
Sandstone	—
Monuments, bases and markers, finished—Granite	5,373
Limestone	17
Marble	492
All other products	1,446
2. Amount received in payment for work done on materials and products owned by others	90
Less adjustment for value of sales taxes, excise duties and outward transportation charges which could not be deducted from individual commodity items described above	(133)
Net adjustment for establishments receiving progress payments ² .....	...
Total adjusted value of shipments and work done	11,836

¹ See Explanatory Notes.

² See footnote 1, Table 7.

TABLE 7. Industry Inventories,¹ 1962
Basis: Revised Standard Industrial Classification and New Establishment Concept²

Province	Manufacturing				Non-manufacturing	Total inventories
	Raw materials and supplies	Goods in process	Finished goods of own manufacture	Total manufacturing	Products or materials purchased for resale	
	book value \$'000					
Opening: ³						
Newfoundland	18	2	22	42	—	42
Prince Edward Island	9	6	20	35	—	35
Nova Scotia	15	16	60	91	—	91
New Brunswick	501	71	149	721	—	721
Quebec	662	119	225	1,006	106	1,112
Ontario	133	77	43	253	—	253
Manitoba	53	10	24	87	—	87
Saskatchewan	84	12	3	99	—	99
Alberta						
British Columbia						
Totals ⁴	1,475	313	546	2,334	106	2,440
Closing:						
Newfoundland	17	2	26	45	—	45
Prince Edward Island	12	6	20	38	—	38
Nova Scotia	34	16	70	120	—	120
New Brunswick	536	81	194	811	—	811
Quebec	687	169	263	1,119	63	1,182
Ontario	134	94	50	278	—	278
Manitoba	47	10	16	73	—	73
Saskatchewan	123	18	4	145	—	145
Alberta						
British Columbia						
Totals ⁴	1,590	396	643	2,629	63	2,692

¹ Values represent book values of inventories owned in Canada. Inventories held for which progress payments have been received are not included. Where progress payment accounts are maintained the change in these accounts is treated as a net adjustment to shipments.

² See Explanatory Notes.

³ The opening inventories may differ from the closing inventories for the previous survey year because of changes in classification, the receipt of revised data, the inclusion of new establishments and the removal of establishments which did not operate during the survey year.

⁴ Figures may not add due to rounding.

TABLE 8. Capital and Repair Expenditures, 1960-62

Year	Capital expenditures			Repair expenditures			Total capital and repair expenditures		
	Construction	Machinery and equipment	Sub-total	Construction	Machinery and equipment	Sub-total	Construction	Machinery and equipment	Total
	\$'000								
1960 ¹ .....	...	...	...	...	...	...	...	...	...
1961 ¹ .....	...	...	...	...	...	...	...	...	...
1962	36	104	140	22	250	272	58	354	412

¹ Data not available for 1960 and 1961.

Source: Business Finance Division. — DBS.

List of Establishments, 1962

Name	Location
Newfoundland:	
Cook's Marble Works	St. John's
Muir's Marble Works Ltd.	St. John's
Skinner's Monumental Works	St. John's
Prince Edward Island:	
Currie Bros.	Charlottetown
Beck Vere and Son Ltd.	Montague
Nova Scotia:	
Gehue's Granite Works	Lawrencetown
Nova Stone Limited	Dartmouth
Steele, John D. and Son Ltd.	North Sydney
Tingley Monuments Ltd.	Amherst
New Brunswick:	
Charlotte County Granite Works	St. Stephen
Dupuis Bros.	Shediac
Kane, M.T. and Co., Ltd.	East Saint John
Nelson Monuments Ltd.	Sussex
Smith, Estate of E. A.	Shediac
Trites Monuments and Quarry Ltd.	Fredericton
Quebec:	
Aiello, S.	Montreal
Beaulieu, Eljeur et Fils Engr.	Ste. Hélène
Beebe Granite Works, Ltd.	Beebe
Berson, Messrs. L. and Son	Montreal
Berube, Lucien	Rimouski
Bonette, Ernest Ltée	Montreal
Border Granite Co., Ltd.	Beebe
Brunet, A.	Ormstown
Canadian Cut Stone Reg'd.	Montreal
Caron and Theberge Ltée	Iberville
Caron, Eugène, Esq.	Ste. Anne de Beaupré
Caron, M. Conrad	Beauceville
Chabot, Fernand, Esq.	Scott Junction
Chaussé, Messrs. E. et Fils	Sherbrooke
Daudelin, Rolland, Esq.	St. Hyacinthe
Delwaide and Goffin Enr.	Quebec
Dominion Granite Ltd.	Beebe
Ducharme, J. Maurice, Esq.	Victoriaville
Emslie, John and Son Reg'd.	Beebe
Eternit, Cie de Granit Ltée	Disraeli
Everlasting Granite Co., Ltd.	St. Samuel
Fortin, Dollard J., Esq.	St. David
Godin and Dellsie Engr.	Quebec
Gosselin, M.	Valleyfield
Gronin, J. (Monuments)	Drummondville
Houde & Frères Engr.	Cap-de-la-Madeleine
Isabelle, Fernand	Ste. Cecile
Jenne, E.H. Esq.	Sutton
Kipling Memorial Works	Cookshire
Lacroix, R. and I. Granite Inc.	Montreal N.
Lavoie, Jean Marc et Philippe	Notre Dame, d'Herberville
Lavoie, Roland, Engr.	Cap-de-la-Madeleine
Les Carrieres Martineau et Deschambault Inc.	Montreal
Les Granites du Lac Sagway Inc.	Lac Sagway
Les Monuments Waterloo	Waterloo
Lussier, A., Engr.	Montreal
Montreal Granite Works Co.	Montreal
Monument and Architecture Enr'g.	Rimouski-Est.
Monuments Funéraires St. Samuel	St. Samuel
Moreau, Granit, Engr.	Chicoutimi
Paquin, Laurin et Fils Ltée.	Trois-Rivières
Parent, G.H. Esq.	St-Jérôme
Polycarpe Moreau Inc.	Heberville-Station
Provost, Emellen	Sherbrooke
Quebec Granite and Marble Reg'd.	Montreal
Rousseau, George	Rimouski
Smith Bros. Memorial Art Ltd.	Outremont
Smith Marble and Construction Co., Ltd.	Montreal
St. Martin, R.N. et Fils Engr.	Hull
St. Pierre, J.A.	Lac des Ecorces
Therriault, Andre	Rimouski
Therriault, J.L. et Fils Ltée.	Québec
Todoro & Bigras Ltée.	Montreal
Villeneuve, L. et Frères Engr.	Québec
Vincent et Fils Engr.	Lachine
Ontario:	
Ambroise, J.D., Monuments Limited	Eastview
Brown, Messrs. George and Sons	Ottawa
Campbell Monument Co., Ltd.	Belleville
Canadian Art Memorials Ltd.	Port Credit

List of Establishments, 1962 - Concluded

Name	Location
Ontario - Concluded:	
Chesley Memorial Works	Chesley
Cornelius Monuments Limited	St. Catharines
Creher, Messrs. Son and Co.	Toronto
Davis Monument Co.	Scarborough
Dufferin Marble Co.	Toronto
Geard Cut Stone Limited	London
Goldberg Monuments	Toronto
Ilomaki Bros.	Toronto
Kilvington Granite Co.	Don Mills
Lacasse Reg'd.	Sudbury
Laurin, J.P. Ltd.	Ottawa
London Marble and Granite Co.	London
Lon's Stone Works Ltd.	Belleville
Luckett's Dress Stone	Islington
Martile Company Limited, The	Ajax
Ontario Marble Company Limited	Peterborough
Peninsula Cut Stone	Hamilton
Rigg Memorial Works	Niagara Falls
Ritchie Cut Stone Co., Ltd., The	New Toronto
Rivercourt Memorials	Toronto
Rutter Granite Co., Ltd., The	Port Hope
Sanderson Monument Co., Ltd.	Orillia
Scott, James N., Cut Stone Co., Ltd.	Toronto
Shantz, Ray, Memorials	Kitchener
Sharp Bros. Cut Stone Co., Ltd.	Hamilton
Skelton Memorials	Walkerton
Smith Monument Co., Ltd.	Toronto
Standard Stone Co., Ltd.	Windsor
Sudbury Memorial Works	Sudbury
Superior Stone Limited	Kitchener
Thomson Granite Co., Ltd.	Toronto
Tompkins and Heels, Monuments	Barrie
United Marble Co.	Toronto
Manitoba:	
Brunet Monuments	St. Boniface
Delande, M.C.	Winnipeg
Guinn and Simpson Co., Ltd.	Portage la Prairie
Lon's Stone Works Ltd.	St. Boniface
Mac Intyre, A.L., and Sons, Art Memorials	Winnipeg
Memorial Marble & Tile Co., Ltd.	Winnipeg
Neepawa Marble and Granite Works	Neepawa
Portage Memorials	Portage la Prairie
Somerville Marble and Granite Works	Brandon
Saskatchewan:	
Moose Jaw Marble and Granite Works Ltd.	Moose Jaw
Yorkton Monumental Works Ltd.	Yorkton
Alberta:	
Alberta Granite Marble and Stone Company Limited	Edmonton
MacLean Granite Co.	Red Deer.
British Columbia:	
B.C. Monumental Works Ltd.	Vancouver
Burnaby Monumental Works	South Burnaby
Chandler, W.R., Memorials and Western Granite Co. Ltd.	Vancouver
Kingsway Monumental Works	Vancouver
McDonald, J.A. and C.H., Ltd.	Vancouver
Memorial Granite and Bronze	Victoria
Mortimer's Monumental Works	Victoria
Newall Monumental Works	Vancouver
Stewart Monumental Works Ltd.	Victoria
Westaway Monumental Works	New Westminster

EXPLANATORY NOTES

This report is one in a series of about 140 publications which present the results of the 1962 Census of Manufactures. Most reports in this series refer to specific industries, but there are summary reports for Canada and the provinces and special reports on geographical distribution and on type of ownership and size of establishments.

With the publication of the results of the 1962 Census of Manufactures, the Bureau has completed a major revision in the classification and concept of its annual census of manufacturing establishments. Because of its size and complexity, this project had to be carried out in three stages. The first stage was the change in classification and the results of the 1960 Census, together with the re-compilation of the 1957, 1958 and 1959 Censuses were published in the 1960 reports on the basis of the revised Standard Industrial Classification. This part of the project was confined entirely to a re-coding of existing reporting units. The second stage consisted of the implementation of the new definition of the reporting unit i.e. "establishment" as it applied to **manufacturing activities** of manufacturing establishments (See following note on "Establishment"). Results of the 1961 Census reflected this change in concept and, in order to provide comparability of data for recent years, the 1961 reports contained principal statistics on the basis of the new establishment definition for years back to 1957.

The third stage which was the extension of the definition of the establishment to cover **total activities** of manufacturing establishments is reflected in the statistics for 1961 and 1962 contained in this report. This full implementation of the new definition of the establishment has resulted in an extension of the data to non-manufacturing activities of manufacturing establishments and in additional changes in the 1961 statistics of manufacturing activities. Statistics on manufacturing activities will continue to be shown separately as in the past but, beginning with 1961, data on all operations (total activity) of manufacturing establishments will also be given. By definition "total activity" relates to all operational data and excludes such non-operational items as rent, interest and dividends. In addition, statistics on man-hours paid will be included as part of the regular series of industry statistics. For many industries, adjustments and revisions were made to the 1961 data on **manufacturing activities** which were published during the second stage to bring them in line with reporting procedures followed in the 1962 Census and to reflect the final application of the new concept. The 1961 statistics on manufacturing activities contained in this report are thus not entirely comparable with those published in the 1961 reports. However, the 1961 statistics are shown in this publication in both their original and revised forms in order to provide a link with the immediate past. A more complete account of recent changes and additions and brief descriptions of the principal industry statistics are given in following sections of these notes.

Standard Industrial Classification

The revised Standard Industrial Classification which was introduced with the 1960 Census of Manufactures and applied to the results of the 1957, 1958 and 1959 censuses provides for a breakdown of the manufacturing universe into 140 industries arranged in 20 major groups. Custom Tailoring Shops is the only industry class in the Manufacturing Industries Division of the classification which is not covered in the annual Census of Manufactures. It is surveyed as part of the Decennial Census of Merchandising and Service Establishments. Of the 140 "three-digit" industry classes in the Manufacturing Industries Division, 21 are further broken down into 67 "four-digit" sub-classes. With the exception of the Wood Preservation and Sound Recording industries, the figures for which are at present confidential and have to be included with those of related industries, the statistics for all of the "four-digit" sub-classes are published regularly. Thus, at the Canada level, principal statistics are compiled for 183 industries. These cannot all be published separately by province because of the confidential nature of the data in certain provinces.

Reporting establishments are classified or allotted to specific industries in the classification system on the basis of the value of principal products made or shipped. In general, establishments primarily engaged in repair work (Shoe Repair Shops, Motor Vehicle Repair Shops etc.) are not included in manufacturing industries. Exceptions are establishments primarily engaged in furniture, ship, boat, aircraft and railroad rolling stock repairs which are classified to the manufacturing industries producing the products involved. Establishments primarily engaged in assembling parts into complete units have always been included in manufacturing industries.

Full details concerning the revised classification system are contained in the Standard Industrial Classification Manual, Catalogue No. 12-501, which is available from either the Queen's Printer or the Dominion Bureau of Statistics.

It should be noted that two new industries (Poultry Processors and Dental Laboratories) and three new groups of establishments (book publishers in the Publishing Industry, electro-plating establishments in the Metal Stamping, Pressing and Coating Industry and prescription branches in the Ophthalmic Goods Manufacturers Industry) have been included in the 1961 (revised) and 1962 Census statistics and will continue to be included thereafter. They were surveyed for the first time in the 1960 Census (1961 Census in the case of prescription branches) in line with the revised classification but, since they did not represent new production, they were removed from the 1960 and 1961 compilations published in the 1961 Census reports in order to provide complete comparability of data over the period 1957-61. Statistics for this period are repeated in the 1962 reports to supply a link with the revised 1961 data and the new 1962 statistics.

Establishment

The reporting unit in the Census of Manufactures is the **establishment**. The majority of establishments are firms, but many firms have more than one manufacturing establishment. Such firms are requested to submit a separate Census of Manufactures report for each manufacturing establishment which can meet the reporting requirements described below.

Beginning with the 1961 Census of Manufactures the establishment is defined as follows:

"The smallest unit which is a separate operating entity capable of reporting all the following principal statistics:

- Materials and supplies used,
- Goods purchased for resale as such,
- Fuel and power consumed,
- Number of employees and salaries and wages,
- Inventories,
- Shipments or sales."

Following is a description of the main features of the new establishment concept introduced in the 1961 Census, how they differ from those of the old "activity" concept and the steps taken to correct for breaks in continuity.

(a) The establishment is to be distinguished from smaller subdivisions or departments which do not have records that permit them to report all items required of an establishment. Prior to 1961, some establishments were required to submit two or more separate reports when they were engaged in activities which were classifiable to different industries. Beginning with 1961, separate reports for such activities are required only in cases where accounting records can provide the necessary input and output elements of principal statistics. Special reporting arrangements were made with respondents when the acceptance of combined reports would have seriously affected the statistics for particular industries or areas. Where continuity of industry statistics was affected by this change in reporting procedures, adjustments to the data were made back to 1957 in order to maintain comparability of the series for recent years.¹

(b) A manufacturing establishment is typically a factory, mill or plant principally engaged in manufacturing activities. Prior to 1961, the Census of Manufactures attempted to cover the manufacturing activities of all establishments, whether or not they were primarily engaged in manufacturing. Beginning with the 1961 Census, establishments (accounting entities) which are not primarily engaged in manufacturing are no longer included as manufacturing establishments in the basic industry statistics.¹

¹ Most of these adjustments were made when the results of the 1961 Census were being compiled. Since publication of these results in the 1961 reports additional adjustments were made to the 1961 data, as noted earlier, and these are reflected, where applicable, in the revised 1961 statistics contained in this report.

Again, adjustments were made to reflect the removal of such reporting units for the period 1957-60. These reporting units are now listed as establishments in other Bureau surveys, such as Wholesale Trade, Construction etc. This has resulted in a somewhat smaller universe represented by the Census of Manufactures. In terms of overall 1960 Census results, the number of establishments transferred to other industries totalled 2,786 or 8% but these represented only 0.7% of total employment and of total value of shipments of manufactured products. In order, however, to maintain complete coverage of certain commodity items produced mainly in manufacturing establishments, many non-manufacturing establishments are now surveyed by the Industry Division for commodity shipments only and the latter are included in those tables of industry reports showing shipments of certain commodities "from all industries".

(c) A manufacturing establishment may be, and often is, engaged in other activities in addition to its principal manufacturing activity. Prior to 1961 the main emphasis in the Census of Manufactures was on manufacturing activity. Beginning with 1961, each establishment reports on all the activities carried out within its accounting boundaries (except income from investments such as rent, interest and dividends) and data on different activities (manufacturing, trading in goods not of own manufacture, construction by own labour force, revenue from services etc.) are requested separately. However, the statistics published in the 1961 reports were confined to manufacturing activity only in order to maintain comparability with previous years and to permit a more thorough audit of the new data. The 1962 reports contain principal statistics on total activities of manufacturing establishments for 1961 and 1962 with the main elements of manufacturing activity shown separately as in the past. It should be noted that the statistics for separate activities are not completely consistent. Some respondents cannot distinguish in their records materials, shipments and inventories relating to own manufacturing activities from those relating to goods not of their own manufacture or to other activities and can report operational data in total only under manufacturing activity. This situation has always existed, however, and is not considered important enough to invalidate the use of the data in the measurement of manufacturing as an "activity". The values assigned by the respondent to materials and shipments of own manufactured goods include costs in varying degrees that relate to internal (to the establishment) transportation, warehousing and selling activities, but it is not possible to make adjustments to arrive at a uniform valuation for manufacturing activity only; although valuation at the establishment "boundary" must be accepted, the items valued under manufacturing activities still relate, in most cases, to "goods of own manufacture". In the case of employment only data on manufacturing production workers and manufacturing man-hours can be assigned, in total, to manufacturing activity; administrative and office employees can seldom be allocated to separate activities.

Complete consistency, therefore, can be obtained only at the "all operations" (total activity) level, and for studies or statistical measures requiring accurate co-ordinated data, the "total" statistics should be used.

(d) Additional changes resulted from intensive editing and follow-up consistent with the introduction of the new concept. An example of such changes is the provision for the elimination, in total, of sales taxes and outward transportation charges from value of shipments. Prior to 1961, although the value of shipments for each product was requested excluding taxes and transportation charges, no allowance had been made for the reporting of these items in total when the respondents' records did not permit their deduction from the values of the individual products. Another example is a change in the valuation of shipments where, prior to 1961, a manufacturing company operating warehouses or sales outlets was reporting value of shipments in terms of an estimated manufacturer's price in accordance with the old activity concept, even though his records were not kept on this basis. Since the accounting boundary in such cases extends to distribution operations, the respondent was instructed in 1961 to report shipments at the final selling price in order to obtain more realistic and accurate data.² Adjustments were made to the value of shipments for the period 1957-60 to reflect such changes and maintain continuity of the shipments data. Since no actual data to make these corrections were available for back years, 1961 adjustment ratios were applied to the previous years for each industry affected, on the assumption that the valuation changes in 1961 applied in equal proportions to the preceding period.³

(e) The new concept also demands that inventories held apart from plant be included with plant inventories if establishment boundaries extend to warehouses and sales outlets. Prior to 1961, compilations took into account only the inventories held at plant. In this case, however, most of the missing data were available from supplementary questions in the Annual Census and from the Monthly Inventories and Shipments Survey and actual corrections could be made for previous years.

² Some manufacturing firms operate sales branches or selling warehouses as separate sales establishments for which complete accounting records of receipts, expenses, employment and sales are maintained. In such cases the plants, in effect, "sell" to the sales outlets on much the same basis as they would to independent buyers. The value of plant shipments is based on factory prices and the "boundary" of the manufacturing establishment does not extend beyond the plant. The sales outlets in such cases constitute separate sales establishments and are classified to wholesale or retail trade. Some sales outlets of manufacturing firms, although they physically handle products of the plants, do not maintain separate accounts and are generally treated for statistical purposes as extensions of manufacturing operations. Special arrangements were made for separate reporting in a few cases where the treatment of such outlets as manufacturing extensions would seriously affect the significance of statistics for particular manufacturing and trade industries.

³ See footnote 1.

(f) Prior to 1961 the Census of Manufactures did not have complete coverage of head and administrative offices and had never surveyed separate sales offices, warehouses or laboratories operated by manufacturing firms. Beginning with the 1961 survey, complete coverage of these auxiliary units was effected. In the past the employment and salaries and wages of those head and administrative offices that were surveyed were either coded in total to the industry in which the greatest portion of the company's manufacturing activities was classified or else, in the case of certain large multi-unit firms with establishments in several industries, were pro-rated among the different industries involved. In the original 1961 statistics published in 1961 reports, the same coverage and treatment of head offices was applied to maintain comparability over the 1957-61 period. Beginning with the revised 1961 statistics, all head offices and auxiliary units are covered and are processed according to the methods described below.

1. Single-Establishment Companies

In the great majority of cases central administrative and executive personnel of companies consisting only of one establishment are generally located at the site of the manufacturing plant and are automatically included in the plant reports. Where head offices and auxiliary units are geographically separate from plant locations and employ a sizeable number of workers they are surveyed on special questionnaires.

Separately located head offices, sales offices, administrative offices and other separate auxiliary units (laboratories, warehouses, etc.) do not usually constitute separate establishments⁴ for purposes of industry statistics since they do not normally generate operational revenues but give rise only to costs of operation (mainly salaries and wages) which make up part of the selling price of manufactured products and which are thus included in the value of shipments or sales. Where such units belong to single-establishment companies, they will be considered as extensions of the establishment's boundaries and their operations consolidated with the establishment's total activity.

2. Multi-Establishment Companies

In the case of companies with more than one establishment the following rules are applied:

(i) Where all the establishments of a company are classified to the same (three-digit) industry, the head office and other auxiliary units are coded to that same industry.

(ii) Where the establishments of a company are not all classified to the same (three-digit) industry but are coded to different industries, or industries in different industry groups or even different divisions

⁴ See footnote 2 for exceptions.

of the Standard Industrial Classification, the inclusion of data for head office and auxiliary units in any one of the (three-digit) industries concerned would distort the relationship between items of principal statistics. In such cases, the auxiliary units are coded at the group (two-digit) level in tabulations of industry statistics. Where multi-establishment companies cut across group or major division lines of the Classification, the head office and auxiliary units will be coded to the (two-digit) industry group in which the major part of the company's operations are classified. Although this may result in some distortion of (two-digit) industry group statistics it will eliminate distortion within groups as it will leave statistics at the (three-digit) industry level free of these company-wide data.

Period Covered

Respondents are asked to submit figures for the calendar year, if at all possible, and most reports are on this basis. Financial year reports for periods differing from the calendar year are accepted in instances where respondents find it impossible to supply calendar year data from accounting records. However, the data on employees, salaries, wages and man-hours are requested on a calendar year basis in all cases.

When establishments are operated for only a portion of a year, a report is required covering the period of operation.

Working Owners or Partners

Beginning with the revised 1961 statistics working owners and partners of unincorporated businesses are shown as a separate category in the principal statistics and are neither included in the number of employees nor in salaries and wages; there is some duplication in numbers when a person owns more than one establishment and is reported as a working owner on each census return. In all previous reports of the Census of Manufactures these workers were included as part of the number of administrative and office employees and their withdrawals were included as part of salaries. Withdrawals are defined as amounts withdrawn by owners or partners for normal living expenses, excluding withdrawals for payment of income tax.

Number of Establishments

The number of establishments represents the number of operating units (accounting entities as per the new definition of the establishment) for which separate reports are submitted. Head offices located apart from establishments and which are surveyed separately and separate sales and administrative auxiliaries that are treated as extensions of manufacturing activities are not included in the establishment count. However, the operational statistics (employment, salaries etc.) of such auxiliary units which are coded at the "three-digit"

level are included in the principal statistics of industries coded at the same level; those units coded at the "two-digit" level are included with the statistics for groups of industries.

Employees

As noted above, the number of working owners and partners are excluded from the number of employees, beginning with the revised 1961 statistics. This change brings the definition of "employees" in the Census of Manufactures in line with that of "employees" in the Bureau's monthly Employment Survey and with that of "paid workers" in the Bureau's Labour Force Survey. For purposes of historical comparisons, the number of working owners and partners should be added to total employees (beginning with the revised 1961 data) in order to correspond with the figure of "total employees" published in previous reports concerned with the Annual Census of Manufactures.

In addition to production and related workers engaged in manufacturing activities, total employees include administrative, office, sales and distribution workers as well as any production workers employed in non-manufacturing activities such as construction undertaken for the use of the establishment by its own employees (when these are treated as a separate work force) or logging (mostly in connection with sawmills or planing mills). Number of employees represents as closely as possible equivalent annual full-time employment. Adjustments are made when reported figures indicate the existence of part-time or seasonal employment.

Administrative and office employees include all executive and supervisory officials such as presidents, vice-presidents, controllers, secretaries, treasurers etc., together with managers, professional, technical and research employees, superintendents and factory supervisors above the working foreman level, and clerical staffs. Also included are employees in activities such as advertising, credit collections, purchasing, personnel, legal, medical etc. Sales and distribution workers include office personnel whose salaries are charged to selling expense, travelling salesmen, driver salesmen, truck drivers and their helpers, etc. They exclude persons working on a commission basis who are not considered regular employees.

Production and related workers in manufacturing activities include, in addition to those engaged in processing and assembling, those employed in storing, inspecting, handling, packing, warehousing, etc. They also include employees in related activities such as maintenance, repair, janitorial and watchman services. Working foremen doing similar work to that of employees they supervise are also included. Production workers employed in non-manufacturing activities such as construction undertaken for the use of the establishment, logging

employees or outside piece-workers employed in certain industries are excluded from the number of production and related workers but are part of the total number of employees in those industries.

Production and related workers are reported as those receiving pay during the last pay period of each month, an average for the year being obtained by summing the monthly figures and dividing by twelve. This procedure is followed even though the plant did not operate in all months in order to derive equivalent annual full-time employment. The numbers are somewhat affected by turn over, in that employment is overstated when an employee changes employment within the same industry during a pay period. Other categories of workers are reported in the form of annual averages. Figures on employment and man-hours refer to the calendar year whether or not some establishments report other data on a financial year basis.

Man-hours of production and related workers in manufacturing activities represent total man-hours paid (total hours at work during the calendar year plus hours not worked but nevertheless paid for, such as paid vacations, sick leave, statutory holidays etc.). In reporting overtime hours, respondents are requested to report only hours actually at work. It should be noted that the division of hours paid into production and related workers payrolls results in **average** hourly earnings and does **not** represent hourly wage rates which are collected and published by the Department of Labour and which are based on selected occupations.

Salaries and Wages

Salaries and Wages refer to gross earnings of the employees described above, **before** deductions for income tax and employees' contributions to social services such as sickness, accident and unemployment insurance, pensions etc. They include all salaries, wages, bonuses, profits shared with employees, the value of room and board where provided, commissions (paid to regular employees only), as well as any other allowance forming part of the workers' earnings. Payments for overtime are included.

Wages refer to amounts paid to production and related workers engaged in manufacturing operations as defined above. Salaries refer to amounts paid to all other categories of employees including relatively small numbers of production workers engaged in construction and extractive operations or who are employed as outside piece-workers. Figures on salaries and wages refer to the calendar year whether or not some establishments reported other data on a financial year basis.

Fuel and Electricity

Figures for fuel refer to amounts actually used (including fuel used in cars, trucks, locomotives etc.) not to purchases unless the quantities are

substantially the same. **Any fuel and electricity produced by establishments for internal consumption are not included in the total cost.** Values represent laid-down cost at the establishment including freight, duty etc.

Materials and Supplies

(a) Used in manufacturing activities. Figures represent quantities and laid-down cost values, at the establishment, of materials, supplies and purchased components owned and used during the year in manufacturing activities and related processes. The statistics represent only commodity items or physical goods (costs of services or overhead charges such as advertising, insurance, depreciation etc. are not included) whether purchased from others or received as transfers (in the form of materials, components or semi-processed goods) from other establishments of the reporting company. Respondents are required to report materials and supplies **used** not **purchased**. Included are maintenance and repair supplies not chargeable to fixed assets accounts and any amounts charged by other establishments for work done on materials owned by the reporting establishment. Cost of repairs or maintenance done by outside contractors and cost of returnable containers are not included.

(b) Purchases for resale as such. Figures represent the cost of materials or products purchased from others by the reporting establishment (or received as transfers from other establishments of the reporting company) for re-sale as such in the same condition as purchased. Included are any finished products received on consignment from other countries.

(c) Other materials and supplies used. Figures represent the cost of materials and supplies, if any, used in new construction and in the production of machinery and equipment (for the use of the reporting establishment) by the establishment's own employees. Included are materials used for any capital repairs and alterations carried out by the establishment's employees. Value of construction and repair work done by outside contractors is not included nor is the cost of purchased machinery and equipment. Also included is the cost of office supplies not chargeable to fixed assets accounts and the cost of such other items of materials and supplies used as food, beverages and supplies for establishment-operated cafeterias and lunch counters, first aid medical supplies, laboratory supplies etc.

Shipments

In general the figures represent revenue from all production, sales, services and related activities of reporting establishments. Non-operating revenues such as rent, interest and dividends and the sale of used fixed assets are excluded.

(a) Shipments of goods of own manufacture

These figures represent shipments of goods made from own materials either in the reporting establishments or by other manufacturers on the basis of a charge to the reporting establishments for work done. Included are revenue from repair and custom work, amounts received in payment for work done on materials owned by other establishments and the cost of any goods shipped on a rental basis.

All products and by-products of own manufacture shipped from the establishment are covered, including transfer shipments to sales outlets, distributing warehouses or to other manufacturing plants of the reporting firm when such units are treated as separate establishments. (See notes on "Establishment").

Such shipments are net of returned goods, and value figures at the establishment exclude discounts, returns, allowances, sales taxes and excise duties, returnable containers, and charges for outward transportation by common or contract carriers. Transportation or delivery expenses incurred by the reporting establishments' own carriers are not deducted.

The unsold portion, at year-end, of consignment shipments in Canada, is treated as inventory and not as shipments, but all shipments to foreign countries, for which form B.13 "Customs Canada, Export Entry" has been completed, are treated as shipments.

In four industries, viz. Fabricated Structural Metal Industry, Aircraft and Parts Manufacturers, Railroad Rolling Stock Industry and Shipbuilding and Repair, where work on principal products extends over a relatively long period, the value of production, rather than the value of shipments, is recorded. For these industries value of production is computed from the value of deliveries of complete units during the year plus the value of work done during the year on unfinished units less the value of work done in previous years on units delivered in the year under review. Adjustments to the value of shipments are also made for firms in these industries and in some other industries which operate on the basis of progress payments. The latter are treated as sales and not as inventory, so that for firms which use a progress payments account, an adjustment to the value of shipments is made for the net change in this account during the year.

(b) Shipments of goods not of own manufacture

These figures represent the net selling value at the establishment (less discounts, returns, allowances, sales taxes and excise duties and transportation charges by common or contract carriers) of all products or materials (including products transferred from other establishments of the reporting firm) sold as such in the same condition as purchased or received as transfers. For those industries which ship goods on a rental basis value of shipments represents the book value of such goods. All sales of consignment goods from other countries are included.

(c) Other revenue

Figures represent the book value of fixed assets, if any, (new construction and machinery and equipment including major repairs and alterations, additions, modifications, installation and assembly work) produced during the year for the use of reporting establishments by the establishments' own employees and for which depreciation accounts are maintained. Included also are any revenues from the sale of electricity and from any operations performed by the establishments' own employees, such as revenue from goods produced for rental (the book value of such goods are included as part of factory shipments), servicing revenues, commissions on sales (when not included in value of sales), revenue from company-operated cafeterias and lunch counters and revenue from outside installation or construction work not related to the establishments' own products, sale of used materials (excluding sale of used fixed assets), research and development work etc. As mentioned previously the figures do not include non-operating revenue such as rent, dividends, interest, etc.

Inventories

(a) Manufacturing inventory

Values represent the book value of manufacturing inventory owned in Canada. The value of inventory held for which progress payments have been received is treated as shipments and is not included in inventory owned. Figures consist of inventory owned at the plant and at warehouses or selling outlets which are treated as extensions of establishments for the purpose of reporting shipments. Inventory owned in transit in Canada or on consignment in Canada is included. Inventory owned abroad has already been reported as shipments and is excluded.

(b) Inventory of goods purchased for re-sale

Figures represent the book value of inventory of goods purchased for re-sale as such without further processing, owned by reporting establishments and held at the plants and at any warehouses or selling outlets which are treated as extensions of establishments. Inventory owned in transit in Canada or on consignment in Canada is included.

Because of changes in classification, the receipt of revised data, the inclusion of new establishments or the removal of old establishments which did not operate during the latest year, the opening inventory for the latest year does not necessarily coincide with the closing inventory of the preceding year.

Value Added

(a) By manufacturing activities

Figures are compiled by deducting the cost of materials and fuel and electricity consumed from the value of production (value of shipments adjusted for changes in the value of inventories of finished goods and goods in process).

(b) By total activities

Figures consist of value added by manufacturing activities plus value added by non-manufacturing activities and is compiled by deducting the cost of goods purchased for re-sale and the cost of other materials and supplies used from the value of shipments of goods not of own manufacture plus other revenue, adjusted for changes in the value of inventories of goods purchased for re-sale.

"Value added" is sometimes referred to as net production. However, to arrive at the National Accounts concept of net production, or "Gross domestic product at factor cost", it would be necessary to subtract also the cost of advertising, insurance and other business expenses which are not collected in the annual Census of Manufactures. "Value added" figures for the primary industries, manufacturing and construction are published in DBS publication Catalogue No. 61-202, Survey of Production.

Short Forms

Since 1949, in order to ease the reporting burden for smaller firms, a one-page short form has been used asking for only a limited amount of detail. For purposes of publication, missing data were estimated on the basis of appropriate ratios. Beginning with the 1959 census, the general limit for short forms was raised from \$50,000 (the limit used since 1949) to \$100,000 value of shipments and a new medium form was used. This form is a shortened version of the long form in that some of the general questions were pared down and the detailed lists of materials and products were limited to the more important items. The general limits for firms in this category were set at between \$100,000-\$500,000 value of shipments, but in the case of both the

short and medium forms there are lower cut-offs for a number of industries in which the smaller firms account for a larger share of total shipments.

Prior to 1961, the short form was limited to a question on the principal items of factory shipments. In the 1961 and 1962 censuses, in addition to the question on shipments of goods of own manufacture, general questions on employment and payroll and on total revenue were added on all short forms. The other elements of principal statistics, viz, value of materials, fuel and electricity and inventories, were estimated by using ratios based on the change in the value of shipments reported in 1961 and 1962. This was done to permit the complete compilation of basic industry statistics by industry and by geographic location. The proportions of the estimated data was generally less than 5 per cent of the total in each category of principal statistics.

Beginning with the 1963 census, general questions on total purchases of materials, fuel and electricity and on total inventory were added on the short forms. The two questions, however, were designed so that the data can be easily derived from respondents' regular accounting records. This will permit a complete tabulation of principal statistics without the necessity of estimating missing items and will result in increased accuracy for rural area statistics where small firms account for a relatively important part of industrial output.

The addition of extra questions on the short form in recent years has also permitted an increase in the cut-off limits for short forms in many industries. This has meant that many more firms are now receiving the short form instead of the long or medium form. It has also resulted in the withdrawal of the medium form in a number of industries, thus further simplifying collection and tabulation procedures.

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