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ANNUAL



# STONE PRODUCTS MANUFACTURERS 1964

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OF MANUFACTURES



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#### **PUBLICATIONS**

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# STONE PRODUCTS MANUFACTURERS

# 1964

For statistical purposes the industry titled Stone Products Manufacturers in the revised Standard Industrial Classification covers the operations of establishments primarily engaged in cutting, shaping and finishing stone for building and other purposes. Important products of this Industry include monuments and tombstones, dimension stone for buildings, and stone furniture. Establishments that quarry stone and do some shaping and finishing are classified in the Stone Quarries industry. Establishments primarily engaged in buying and selling monuments and tombstones, even though they do some lettering and finishing are classified in either the Wholesalers, N.E.S. industry or the or the Retail Stores, N.E.S. industry.

Value of shipments and other revenue (manufacturing and non-manufacturing) of the Stone Products industry amounted to \$14,551,555 in 1964 compared with \$13,110,818 in 1963, an increase of \$1,440,737 or about 11 per cent. Included in this total were shipments of building stone valued at \$5,270,637 and monuments valued at \$5,998,001. Shipments of other manufactured products (secondary products) amounted to \$2,851,695 while other revenue (non-manufacturing) amounted to \$431,222.

This industry's shipments of building stone and monuments represented 80 per cent of its manufacturing revenue. Secondary products shipped by this industry in 1964 included semi-processed monuments, lettered monuments, marble chips and dust, etc.

The cost of materials and supplies, etc. used in the production of goods of own manufacture increased by \$677,752. Cost of materials and supplies etc. (inputs) in 1964 represented 40 per cent of value of shipments of own manufacture (outputs), compared to 39 per cent in 1963.

# SYMBOLS

The following standard symbols are used in Dominion Bureau of Statistics publications:

- .. figures not available.
- ... figures not appropriate or not applicable.
- nil or zero.
- amount too small to be expressed.
- P preliminary figures.
- revised figures.
- x confidential to meet secrecy requirements of the Statistics Act.

TABLE 1. Principal Statistics, 1961-64

				Man	ufacturing	activity				T	otal activ	ity	
Year and province	Estab- lish- ments		oduction ated work		Cost of fuel and	Cost of materials	Value of shipments of goods	Value		owners artners	Emp	loyees	Value
province	menes	Number	Man- hours paid	Wages	elec- tricity	and supplies	of own manu- facture	added	Number	With- drawals	Number	Salaries and wages	Value added
	No.		'000			\$'000				\$'000		\$10	000
1961													4
Totals	133	762	1,510	2,492	300	4,362	11,497	6,908	96	348	1,071	3,862	7,075
1962													
Totals	130	775	1,573	2,766	287	4,497	11,636	7,231	95	367	1,052	4,150	7,276
1963													
Newfoundland	3	] 12	28	45	6	73	217	140	5	12	19	71	140
Prince Edward Island	2	]	20	10			211	140	,	12	18	* 1	140
Nova Scotla	4	19	38	64	9	107	259	144	x	x	23	81	144
New Brunswick	6	62	134	188	20	225	636	399	х	x	71	240	398
Quebec	57°	301	603°	1,062°	122*	1,725	4,695°	2,878	43	177	407	1,537	2,856
Ontario	39	260	537	1,113	101	2,070	4,976	2,942	24	116	378	1,704	3,018
Manitoba	9	71	146	298	21	518	1.041	529	8	40	100	447	649
Saskatchewan	2	24	49	83	9	134	457	322	000		35	133	320
Alberta	2	J										100	0.00
British Columbia	9	29	56	i 01	5	132	398	260	7	26	35	125	260
Yukon and Northwest Territories	-	- 1	-	-	-	-	_	-	_	-	-	_	-
Totals	133 <sup>r</sup>	778'	1,590	2,954°	294"	4,984°	12,681°	7,614	91	385	1,968°	4,338°	7, 784
1964													
Newfoundland	3	)							!				
Prince Edward Island	1	32	74	107	14	150	450	291	5	15	42	155	291
Nova Scotia	3											200	
New Brunswick	6	49	113	166	18	194	651	425	3	14	61	232	424
Quebec	54	286	590	1,009	120	1,593	4,573	2,791	40	158	390	1, 458	2,803
Ontario	40	275	608	1,247	1 30	2,609	6,115	3,337	25	127	390	1.662	3, 417
Manitoba	9	76	152	327	25	737	1,367	562	В	48	112	515	729
Saskatchewan	2		_										
Alberta	3	27	57	107	7	251	567	361	-	-	42	171	358
British Columbia	10	32	64	106	6	128	396	263	6	26	39	134	266
Yukon and Northwest Territories	_		-	_	_	_	_	_	_	_	_	A00	_
Totals	131	779	1,659	3,068	320	5,662	14,120	8,030	87	388	1,076	4,526	6, 286

TABLE 2. Principal Statistics classified by Size Group based on Value of Shipments of Goods of Own Manufacture, 1963 and 1964

				Man	ufacturing	activity				Т	otal activ	rity	
Size group	Estab- lish- ments		duction a		Cost of	Cost of materials	Value of shipments of goods	Value	Working and pa	owners	Employees		Value
		Number	Man- hours paid	Wages	elec- tricity	and supplies	of own manu- facture	added	Number	With- drawals	Number	Salaries and wages	added
	No.		000			\$'000				\$'000		\$'(	000
1963													
nder \$10,000	11 26 32 32 15	5 22 77 145 120	9 44 153 298 255	10 62 231 510 458	2 9 31 59 46	26 200 507 979 749	81 462 1,203 2,276 2,195	53 253 663 1,311 1,425	9 29 33 15 4	25 104 126 89 28	7 22 93 221 173	14 62 268 819 705	5: 26: 66: 1, 42: 1, 41:
200,000 '' 499,999 500,000 '' 999,999	] 17"	409°	832°	1,683	146 °	2,523	6,464 <sup>r</sup>	3,908°	1	10	549 r	2, 430°	3,96
1,000,000 ' 4,999,999 5,000,000 and overead offices, sales offices and	-	-	_	-	_	_	-	-	-	-	-	-	-
auxillary units	1 * *			0.02							3	20	(
Totals	133°	778 <sup>r</sup>	1, 590 °	2, 594 °	294	4, 984	12, 681 <sup>r</sup>	7,614	91	385	1, 068 <sup>r</sup>	4, 338°	7, 78
1964										}			
10,000 to \$ 24,999	6 24 34 29 18 15 5	1 23 66 124 124 263 178	2 48 138 273 272 539 388 —	2 61 206 447 473 1,048 832	1 8 26 50 46 111 78	9 167 459 675 1,009 1,617 1,727	38 431 1, 186 1, 986 2, 558 4, 403 3, 518	27 261 708 1.289 1,486 2,650 1.610	5 25 37 14 5 1	15 87 157 95 26 8	2 25 80 185 198 361 224	6 67 254 696 839 1,539 1,116	26 71 1, 36 1, 62 2, 64 1, 64
Totals	131	779	1.659	3. 069	320	5.662	14, 120	8.030	87	388	1.076	4. 526	8, 28

TABLE 3. Principal Statistics classified by Size Group based on Manufacturing Value Added, 1963 and 1964

				Mar	nufacturing	activity				7	otal acti	vity	
Size group	Estab- lish- ments		duction a		Cost of fuel and	Cost of materials	Value of shipments of goods	Value		owners artners	Emp	loyees	Value
		Number	Man- hours paid	Wages	elec- tricity	and supplies	of own manu- facture	added	Number	Witb- drawals	Number	Salaries and wages	added
	No.		,000		-	\$1000				\$1000		\$*0	00
1963												1	
Under \$10,000	25 41 29 16 12	11 82 123 116 177	21 164 251 251 367	23 251 423 427 689	6 33 51 43 63	136 691 726 737 1,086	294 1, 391 1, 825 1, 855 3, 005	151 713 1,070 1,093 1,827	24 41 20 4	78 160 104 28 5	13 100 168 176 244	26 315 598 706 1,007	167 712 1.066 1.207 1,893
200,000 ' 499,999 500,000 ' 999,999	} 10°	269 °	538 °	1, 140°	98"	1.607	4, 311°	2,760°	1	10	364	1, 166°	2,747
1,000,000 " 4,999,999	-	-	-	_	-	-	-	-	-	-	_	_	_
5,000,000 and over	_	_	_	-	-	_	_	_	_	_	_	_	
auxiliary units											3	20	(6
Totals	133 <sup>r</sup>	778"	1, 590 °	2, 954 <sup>r</sup>	294°	4. 984	12, 681°	7. 614	91	385	1, 068°	4. 338°	7,784
1964													
Under \$10,000	16 44 22 24 16 9	6 76 69 137 236 255	12 160 151 310 485 541	14 232 249 515 909 1,150	3 28 26 59 90 113 —	72 504 471 987 1.622 2,006	18 2 1, 30 1 1, 277 2, 560 4, 005 4, 794	107 779 775 1,542 2,314 2,513	16 44 20 5 2	52 181 116 26 13	8 89 94 226 326 332	19 275 356 936 1,343 1,588	109 789 848 1.686 2.304 2,550
auxiliary units	* * *								***		1	9	( • •
Totals	131	779	1, 659	3, 069	320	5, 662	14. 120	8.030	87	388	1, 076	4, 526	8, 28

TABLE 4. Principal Statistics classified by Size Group based on Total Value Added, 1963 and 1964

				Man	ufacturing	activity				T	otal activ	vity	
Size group	Estab-		duction a		Cost of	Cost of	Value of shipments			owners artners	Emp	loyees	
	ments	Number	Man- hours paid	Wages	fuel and elec- tricity	materials and supplies	of goods of own manu- facture	Value added	Number	With- drawals	Number	Salaries and wages	Value added
	No.		'000			\$1000				\$'000		\$'0	00
1963								1					
Under \$10,000 \$ 10,000 to \$ 24,999 25,000 '' 49,999 50,000 '' 99,999 100,000 '' 199,999 200,000 '' 499,999	24 42 29 15 12	11 82 123 111 161	21 164 251 239 334	23 251 423 406 629	6 33 51 40 61	1 20 708 726 700 872	273 1,412 1,825 1,758 2,656	147 717 1,070 1,037 1,698	23 42 20 4	74 163 104 28 5	13 100 168 157 230	26 315 598 616 947	147 732 1,066 1,037 1,800
200,000 " 499,999	} 11 <sup>r</sup>	290	583°	1,222	103°	1,859	4,756°	2,945	1	10	397	1,816 <sup>r</sup>	3,009
auxiliary units		0.00			* + *	- 0 4					3	20	(6
Totals	133 °	7782	1,590°	2,954°	294 <sup>r</sup>	4,984	12,681	7,614	91	385	1,068	4,338*	7,784
Under \$10,000	16 42 23 23 17 10	6 72 69 131 240 261	12 152 151 298 492 553	14 219 243 493 929 1,171	3 27 24 56 93 116	72 480 460 930 1,637 2,063	182 1, 236 1, 275 2, 440 4, 072 4, 915	107 738 784 1,482 2,346 2,573	16 41 23 5 2	52 171 126 26 13	8 84 95 204 330 354	19 258 353 828 1.363 1.696	109 738 793 1,479 2,410 2,757
auxiliary units											1	9	(
Totals	131	779	1,659	3,069	320	5,662	14.120	8,030	87	388	1.076	4.526	8,286

TABLE 5. Principal Statistics classified by Size Group based on Total Employed, 1963 and 1964

				Mat	ufacturing	activity				1	l'otal acti	vity	
Size group	Estab-		oduction ated work		Cost of	Cost of	Value of shipments			owners artners	Emp	loyees	
	ments	Number	Man- hours paid	Wages	fuel and eiec- tricity	materials and supplies	of goods of own manu- facture	Value addsd	Number	With- drawals	Number	Salaries and wages	Value added
	No.		'000			\$'000				\$1000		\$'0	00
1963						1							
Under 5 employed	62 49	72 241	1 44 498	209 871	31 99	670 1,579	1,543 3,950	640 2,357	63 26	249 121	85 341	254 1,287	854 2, 352
50- 99 "	22"	465°	949°	1,874°	164	2,735	7,188°	4, 417	2	15	639°	2,777	4,585
100 - 199 ''	_	_	-	-	-	-	_	-	_	-	-	-	_
500 employed and over		_	_	_	_	_	_	_	_	_	_	-	-
lead offices, sales offices and auxiliary units						2 4 4	0 9 0	010			3	20	(6
Totals	133°	778	1,5902	2,954	294	4.984	12,681	7.614	91	385	1.068 °	4,338°	7.784
						-,,,,,	10,002	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		303	1,000	1,000	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
1964						•							
Under 5 employed	66	9 2 215	197 480	307 797	41 83	741 1,430	1,900 3,907	1,120	66 19	28 6 69	107 324	356 1,290	1, 205 2, 404
15 - 49	23	472	962	1,965	197	3, 492	8,313	4, 501	2	13	844	2,871	4,677
()() - 199 **	-	-	-	-	_	_	_	-	-	-	_	-	_
00 - 499 ''	_	_	_	-	_	-	-	-	-	-	-	-	-
lead offices, sales offices and			_	_	_	_	_	-	_	_	-	_	_
auxiliary units				100	***						1	9	(
Totals	131	779	1.859	3.069	320	5,662	14,120	8,030	87	388	1.076	4.526	8,286

TABLE 6. Principal Statistics classified by Type of Organization, 1963 and 1964

				Man	ufacturing	activity				-	Total acti	vity	
Type of organization	Estab-		oduction lated work		Cost of	Cost of	Value of shipments			owners	Empl	oyees	
	ments	Number	Man- hours pald	Wages	fuel and elec- tricity	materials and supplies	of goods of own manu- facture	Value added	Number	With- drawals	Number	Salaries and wages	Value added
	No.		'000			\$'000				\$'000		\$*0	00
1963					į				}				
individual ownerships	57	117	236	369	45	837	2,119	1, 241	57	257	147	483	1, 237
Partnerships	17	26	52	94	11	328	732	399	34	128	34	121	415
Incorporated companies	59°	635°	1,303	2, 491°	238 °	3.825	9,829	5,974			884°	3,714°	6,139°
Co-operatives	-	_	-	-	_	-	-	-			_	-	-
Head offices, sales offices and auxiliary units							* * •			* * 1	3	20	(6)
Totals	133°	778"	1,590°	2,954	294°	4,984°	12,681	7,614	91	385	1,068°	4,338	7,784
1964													
Individual ownerships	57	123	262	419	49	847	2, 163	1.288	59	260	138	472	1, 289
Partnerships	13	18	39	60	8	248	579	324	28	1 29	28	98	332
incorporated companies	61	638	1,358	2,590	263	4. 567	11,378	6, 418		* * *	909	3,947	6,665
Co-operatives	-	-	-	-	_	_	_	_				_	-
Head offices, sales offices and auxiliary units	,	0 4 4	4 * 0		4 4 4		* * *				1	9	( )
Totals	131	779	1,659	3, 069	320	5,662	14,120	8.030	87	388	1.076	4.526	B. 286

TABLE 7. Calculation of Output, Input and Value Added, 1963 and 1964

4 4 1	Manufact activi		Non-manufa activit		Total activity	
	1963	1964	1963	1964	1963	1964
			\$'00	Ö -		
Output		1	1			
Shipments and other revenue	12,681°	14,120	430	432	13,111 <sup>r</sup>	14,552
Inventories - Goods of own manufacture:						
Add closing - Goods in process	397 °	271	* * *	* * *	397 °	271
Finished goods	561	965			561°	965
Deduct opening - Goods in process	293"	395	***		293*	395
Finished goods	454°	949	• • •		454°	949
Net inventory change	211	(108)			211"	(108
Gross output (1+2)	12, 892°	14,012	430	432	13,322	14.444
Input						
Purchases of goods not of own manufacture	• • •		181	139	161	139
Inventories - Goods not of own manufacture:						
Add opening		***	23	37	23	37
Deduct closing			12	50	12	50
. Cost of goods sold (not of own manufacture)	***	***	192	126	192	126
. Materials, supplies, etc.	4, 984"	5,662	68 °	50	5,052°	5.712
. Fuel and electricity	294"	320	• • •	* * *	294°	320
. Gross input (5 + 6 + 7)	5,279°	5,982	280°	176	5, 538°	6,158
Value added (3 ~ 8)	7,614°	8,030	170°	256	7,784	8,286

TABLE 8. Employment and Payroll, 1963 and 1964

						Employ	/ees						Salari	es and wa	ges	
Year and			Product related v		-	Admi trat	ive	a	les nd	То	tal	Producti related v		Admin- istra-	Sales	
province	М	anufa	cturing	0	ther	and o	ffice	distri	butlon			TO SMOOTH TO	018015	tive and	and distri- bution	Total
	М	(ale	Female	Male	Female	Male	Female	Male	Female	Male	Female	Manufac- turing	Other	office	Dation	
						numb	er							\$'000		
1963					1					1	-					
Newfoundiand	1	12	_			3	1	2	1	17	2	45	_	17	9	7
Prince Edward Island	3	14	_	_	_			-	,							
Nova Scotia		19	-	-	_	3	1	-	-	22	1	64		17	_	8
New Brunswick		62	-	_		8	1	4000	-	70	-1	188	guern.	52	p.m.	24
Quebec		296°	5	-	_	57	12	35	2	388	19	1,062°	-	289"	186	1, 53
Ontario		260	-	1	-	76	19	21	1	358	20	1, 113	1	486	104	1, 70
Manitoba		69	2	11	-	10	4	4	-	94	6	298	43	77	29	44
Saskatchewan	1									00	0	0.0		50	-	13:
Alberta	3	21	3	_	_	6	5	illeri	-	27	- 8	83		50		
British Columbia		29	-	_	-	5	-	1	-	35	-	101	_	20	3	12
Yukon and Northwest Terri- tories		-	-	-	-	_	-	_	-	-	-	-	_	-dru	_	
Totals		168°	10	12	-	168 <sup>r</sup>	43	63	4	1, 011	57	2, 954°	44	1,009	331	4, 33
1964																100
			ļ													
Newfoundland	n	0.0	_			6	2	1	1	39	3	107	_	41	7	15
Prince Edward Island	1	32	-			0	6	Δ.	1	29	3	101	_	41		- 13
Nova Scotia	7	49	_			7	2	3	_	59	2	166	_	48	19	23
New Brunswick		284	2	_	-	52	16	34	2	370	20	1.009	_	303	146	1, 45
Quebec		273	2			62	25	28	_	363	27	1, 248		497	1 18	1, 86
Ontario		77	1	12		13	4	5		107	5	327	5.2	101	34	51
Manitoba		11	1	14		15	*	3	-	201	"	021	32	101	0.3	0.
Saskatchewan Alberta	}	26	1	_	_	6	7	2	_	34	8	107	g <sub>int</sub>	54	10	17
British Columbia	1	32	500	-	_	7	_	_	_	39	_	106	_	28	_	13
Yukon and Northwest Terri-		06				'				3.5		100		20		13
tories		-	-	-	-	-	-	_	-	-	-	-	-	-	-	-
Totals		773	6	12	_	153	56	73	3	1,011	65	3, 069	52	1,072	333	4, 52

TABLE 9. Production and Related Workers, - Manufacturing Activity, 1963 and 1964

	196	3	196	4
Month	Male	Female	Male	Female
		numb	er	
Establishments reporting monthly detail (large establishments only):	1		1	
January	522	6	514	
February	556	6	524	
March	516°	9	550	
April	547°	11	558	
May	575°	12	600	
June	610°	13	608	
July	610°	14	614	
August	593°	15	610	- CEPPORE II
September	582"	11	1 00	
October	572	10	607	•
November	574	9	596	
December	549°	6	544	
Averages	586°	10	578	_
stablishments reporting annual averages (small establishments only)	182		195	_
Average for all establishments	768*	10	773	

TABLE 10. Inventories, 1964

		Manufa	cturing		Non- manufacturing	
Province	Materials, supplies, etc.	Goods in process	Finished goods of own manufacture	Total	Products or materials purchased for resale	Total inventories
			book value	\$1000		
Opening:						
Newfoundland	1					
Prince Edward Island	29	1	37	66	-	66
Nova Scotia	J					
New Brunswick	51	13	90	153	_	153
Quebec	540	80	350	970	6	976
Ontario	759	199	375	1,333	31	1, 364
Manitoba	124	98	66	289	-	289
Saskatchewan						
Alberta	72	_	22	94	-	94
British Columbia	14	3	10	27	_	27
Yukon and Northwest Territories		_	-	_	-	stee
Totals	1, 590	395	949	2, 934	37	2, 971
Closing:						
Newfoundland	)					
Prince Edward Island	32	1	41	74	_	74
Nova Scotia						
New Brunswick	58	11	78	147	-	147
Quebec	625	48	313	985	14	999
Ontario	843	174	361	1,379	36	1,415
Manitoba	191	33	88	313	_	313
Saskatchewan						
Alberta	93	2	71	166	^	166
British Columbia	18	2	12	32	-	3.2
Yukon and Northwest Territories	-	_	_	-	-	-
Totals	1.860	271	965	3, 096	50	3, 146

TABLE 11. Purchased Fuel and Electricity Used in Manufacturing Activity, 1963 and 1964

	1963		1964	
Description	Quantity	Cost	Quantity	Cost
		\$'000		\$'000
. Large establishments reporting commodity detail:				
Bituminous coal:				
(a) From Canadian mines ton	345*	5°	216	3
(b) Imported	10		118	
Sub-bituminous coal (from Alberta mines only)	-	-		_
Anthracite coal	81	1	3	es el
Lignite coal	_	_	_	_
Coke	9		10	
Gasoline (including gasoline used in cars and trucks) Imp. gal.	184,668	59°	217,955	88
Fuel oil including kerosene or coal oil	306, 502°	50°	224, 353	36
Woodcord	2		1	
Gas:				
(a) Liquefied petroleum gases	4, 672	1	284	
(b) Other manufactured gas	_	_	_	_
(c) Natural gas	15, 251	12	19.864	17
Other fuel		2		_
Electricity purchased kwh.	4, 278, 320	91	5, 181, 257	10 2
Steam purchased	1,1.0,010	1		
		•	***	
Small establishments not reporting commodity detail:				_
Estimate for fuel and electricity	***	71	* * *	7
All establishments:				
Total fuel and electricity used		294 <sup>r</sup>		320

TABLE 12. Materials and Supplies - Manufacturing Activity, 1963 and 1964

	Cost		
Description			
	1963	1964	
	\$'000	\$'000	
Materials used:			
Stone:			
From Canadian quarries	714°	1, 157	
Imported	975°	1, 149	
Semi-finished monuments and slabs for further processing except lettering	223	290	
Monuments cut and polished, for lettering only	154	276	
Silica sand or ground quartz	10	14	
All other materials and components used <sup>1</sup>	2.502	2, 259	
Containers and other packaging materials and supplies used	98"	66	
Operating, maintenance and repair supplies used (excluding fuel)	257"	312	
Amount paid out to others for work done on materials owned by establishments	51	139	
Totals	4,984	5, 662	

<sup>&</sup>lt;sup>1</sup> No detailed information on materials used was collected from small establishments, the estimated costs for which are included here. These estimated costs were \$1,280,113 in 1963 and \$1,275,046 in 1964.

TABLE 13. Shipments of Goods of Own Manufacture, 1963 and 1964

Description	Value	
	1963	1964
	\$*000	\$'000
. Products:		
Building stone, finished:		
Granite	1,361	1,501
Limestone	1.608°	2, 803
Marble	836	821
Sandstone	273	148
Monuments, bases and markers, finished:		
Granite	3.838	5,313
Limestone	298	217
Marble	365	468
All other products	4,094 <sup>F</sup>	2, 877
Amount received in payment for work done on materials and products owned by others	157	137
Less adjustment for value of sales taxes, excise duties and outward transportation charges which could not be deducted from individual commodity items described above	(149)	(182)
Net adjustment for establishments receiving progress payments	-	-
Total adjusted value of shipments and work done	12,681 <sup>r</sup>	14, 120

# List of Establishments classified to This Industry, 1964

(Does not include establishments classified to other industries, which as a secondary activity, manufacture products (spical of this industry)

N ame	Location	
Newfoundland:		
Cook's Marble Works Mulr's Marble Works Ltd. Skinners Monumental Works	. 198 Water St., St. John's	
Prince Edward Island: Beck, Vere, and Son Ltd.	. Montague	
Nova Scotia:		
MacLeod's Monument Works	. North Sydney	
New Brunswick:		
Charlotte County Granite Works	Shediac Westmorland Rd., East Saint John Sussex Shediac	
Quebec:		
Aiello, Sehastiano, Enr.  Allain, Henri  Beaulieu, Eljear, et Fils Enr.	. Waterloo . Ste-Hélène	
Beebe Granite Works Co. Ltd. Bélanger, Lucien Berson, L., and Son	. St-Fabien . 3884 St. Lawrence Blvd., Montreal	
Bérubé, Lucien Bonette, Ernest, Ltée Border Granite Co, Ltd., The	. 10052, rue Bruxelle, Montréal-Nord Beebe	
Brunet, A. Canadian Cut Stone Reg'd. Caron and Théberge Liée	Terrebonne Iberville	
Caron, Eugène Chabot, Fernand Chaussé, E., et Fils	Scott Junction 1650, rue King-Ouest, Sherbrooke	
Daudelin, Rolland Delwaide and Goffin Enr. Dominion Granite Ltd.	. 1105, rue St-Valier-Ouest, Québec Beebe	
Ducharme, J. Maurice Dupont, Jean-Claude Eastern Granite Co. Ltd. Emslie, John, and Son Reg'd. Eternit Cie de Granit Ltée.	. 6340, rue de Normanville, Montréal Beebe Beebe	
Fortin, Dollard J. G.L.M. Granite Co. Ltd. Godin and Delisie Enr. Gosselin et Caron Enr. Gosselin M.	St-David St-Samuel-de-Frontenac 855, rue St-Valler-Ouest, Québec Beauceville-Est	
Granite Aima Inc. Houde and Prères Enr. Isabelle, Pernand	Alma Cap-de-la-Madeleine Ste-Cécile	
Jenne, E.H. Kipling Memorial Works Lacroix Granite Co. Lacroix R. and I. Granite Inc.	Cookshire Vimont	
Lavoie, Roland Enr. Lussier, A. Enr. Monument et Architecture Enr.	3290 Cadillac St., Montreal Rimouski	
Monuments Punéraires St-Samuel Moreau, Granit Ent. Paquin, Laurent et Fils Ltée	Chicoutimi Trols-Rivières	
Parent, G.H. Esq	. Dolbeau	
Quebec Granite and Marble Reg'd.	. 1864 Darling, St., Montreal . 2116 Bleury St., Montreal	
Smith Marble and Construction Co. Ltd. St. Martin, R.N. et Fils Enr. St-Plerre, J.A. Thériault, André Enr.	19 Fournier Bivd., Hull Lac-des-Écorces Rimouski	
Thériault, J.L. et Fils Ltée Todoro et Bigras Ltée Villeneuve, L. et Frères Enr. Vincent et Fils Enr.	6752, rue Sherbrooke-Est, Montréal 1050, rue de la Canardière, Québec	
Ontario:		
Ambroise, J.D. Monuments Limited Brown, George, and Sons Ottawa Ltd. Campbell Monument Co. Ltd.	. 473 Bronson Ave., Ottawa	

# List of Establishments classified to This Industry, 1964 - Concluded

Name	Location	
mtario - Concluded:		
Creber Son & Co	1343 St. Clair Ave. W., Toronto 3205 Danforth Ave., Scarboro	
Geard Cut Stone Limited	612 William St., London 429 Spadina Ave., Toronto	
Hibberd, Arthur Cut Stone Ltd	195 Melita Ave., Toronto 14 31 Railside Rd., Don Mills	
Lacasse, Reg'd.	Sudbury 213 York St., Ottawa	
London Marble and Granite Co. Ltd	493 Richmond St., London	
Lon's Stone Works Ltd	100 Everett St., Believille Ajax	
Ontario Marbie Company Limited, Div. of Brooks Marble and Tile Co. Ltd	Peterborough R.R. No. 5, Hamiiton	
Quality Memorial Works	Woodbridge Winona	
Rigg Memorial Works Ltd.	605 Queen St., Niagara Falls 203 New Toronto St., Toronto	
Ritchie Cut Stone Co. Ltd	296 O'Connor Drive, Toronto	
Rutter Granite Co. Ltd., The Sanderson Monument Co. Ltd.	73 Ontario St., Port Hope 33 Peter St. S., Orillia	
Scott, James N., Cut Stone Co. Ltd Shantz, Ray Memorials	3 Canvarco Rd., Leaside 1142 Victoria St. N., Kitchener	
Sharp Bros. Cut Stone Co. Ltd.	516 Kenilworth Ave. N., Hamilton	
Skelton Memorials Smith Memorial Works	3 Durham St., Walkerville 1543 Main St. E., Hamilton	
Smith Monument Co. Ltd. Standard Stone Co. Ltd., The	349 Weston Road, Toronto 1704 Howard Ave., Windsor	
Sudbury Memorial Works Superior Stone Co. Ltd.	Sudbury 528 Victoria St. N., Kitchener	
Thomson Granite Co. Ltd.	862 Dupont St., Toronto	
Tompkins and Heels Monuments	161 Essa Rd., Barrie 46 Shaftesbury Ave. Rear, Toronto	
Wardell—York Memorials Limited	4956 Yonge St., Willowdale Wingham	
anitoba:	<u> </u>	
Brunet Monuments	405 Bertrand St., St-Boniface	
Delande, M.C., Memorials Guinn and Simpson Co. Ltd.	972 Main St., Winnipeg Portage la Prairie	
Mac Intyre, A.L., and Sons	St-Boniface 6 849 Notre-Dame Ave., Winnipeg	
Memorial Marble and Tile Co. Ltd.  Neepawa Marble and Granite Works	1180 Wall St., Winnipeg Neepawa	
Portage Memorials	Portage la Prairle	
Somerville Marble and Granite Works	Brandon	
skatchewan:		
Moose Jaw Marble and Granite Works Ltd.	706 Athabasca St. E., Moose Jaw	
Yorkton Monumental Works Ltd	107 West Broadway, Yorkton	
lberta:		
Alberta Granite Marble and Stone Company Limited	10702 - 101st St., Edmonton Red Deer	
Marmac Manufacturing Ltd.	4207 B-17 A St. S.E., Calgary	
itish Columbia:		
B.C. Monumental Works Ltd	Argyle St., Vancouver Burnaby	
Carrara Marble & Granite Ltd. Chandler, W.R., Memorials and Western Granite Co. Ltd.	1750 Kent St., Vancouver 5498 Fraser St., Vancouver	
Kingsway Monumental Works	3070 Kingsway, Vancouver	
Memorial Granite and Bronze	3163 Admiral Rd., Victoria 633 David St., Victoria	
Newall Monumental Works	5096 Fraset St., Vancouver 1403 May St., Victoria	
Westaway Monumental Works	143 E. Columbia St., New Westminster	

# CONCEPTS AND DEFINITIONS

Census of Manufactures

#### General

The Census of Manufactures is an annual mail survey covering Canada's Manufacturing Industries. It is based on the Standard Classification of Industries and full details concerning the system may be found in the Standard Industrial Classification manual, Catalogue No. 12-501 which is available from the Queen's Printer or the Dominion Bureau of Statistics. In summary, the Classification as it relates to the manufacturing industries provides for a breakdown into 140 industries arranged in 20 major industry groups. Of the 140 (3 digit) industries. 18 are further broken down into 56 (4 digit) sub classes. At the Canada level, principal statistics are collected and compiled for 176 separate industries. They cannot all be published separately by province, however, because of the confidential nature of the data in certain provinces.

The reporting unit for the Census is designated as the establishment (see definition of "Establishment" in following section) and a return is requested from every establishment classified to a manufacturing industry. Although respondents are required to submit reports covering the calendar year, financial year reports other than the calendar year are accepted in instances where respondents find it impossible to supply calendar year data from accounting records. When an establishment is operated for only part of a year a report is required covering the period of operation.

There are four different questionnaires used in the Census of Manufactures; (a) short form (b) long form (c) head office questionnaire and (d) commodity questionnaire. The short and long forms are used to obtain principal statistics and commodities shipped from establishments classified to manufacturing industries and differ only in the amount of detail requested. The short form is a single-sheet questionnaire sent to small manufacturers generally reporting shipments of less than \$100,000; this cut-off, however, varies somewhat between industries. The head office questionnaire is generally used for company head offices and/or auxiliary units separately located from the manufacturing establishment(s), (see following notes on Head offices and auxiliary units). The Commodity questionnaire is used to survey certain establishments which are coded (on the basis of their principal activity) to industries other than manufacturing in the Standard Industrial Classification system, but which undertake some manufacturing as a subsidiary activity. This single-sheet questionnaire is designed to collect information on the quantity and value of goods of own manufacture shipped by such establishments in order to achieve full coverage of domestically manufactured commodities (see the following note under Shipments).

The results of the Census are presented in some 140 publications. In addition to these annual industry publications there are annual summary reports for Canada and the provinces and special reports giving principal statistics by detailed geographic areas, by type of ownership and size of establishment. A special annual report covering the shipments of all manufactured commodities arranged in alphabetical order is also published.

Since 1960 the following major changes have been implemented in the Census of Manufactures: (a) a revised Standard Industrial Classification (b) a new establishment definition and (c) an extension of the establishment definition to cover the non-manufacturing activities of manufacturing establishments. The statistics presented in the various 1963 reports reflect the complete implementation of these changes and enable comparisons to be made with the years 1961 and 1962. For a complete description of the procedures followed in establishing the revised series, reference should be made to the Explanatory Notes included in the 1960, 1961 and 1962 industry publications. The statistical framework within which the Census of Manufactures is now carried out is based on the following concepts and definitions which have been developed as part of a general programme to achieve a fully integrated system of economic statistics.

#### **Establishment**

A manufacturing establishment is typically a factory, mill or plant principally engaged in manufacturing activities. The majority of such establishments are firms but many firms have more than one establishment. Such firms are requested to submit a separate Census of Manufactures report for each manufacturing establishment which can meet the reporting requirements embodied in the following definition of the "establishment":

"The smallest unit which is a separate operating entity capable of reporting the following principal statistics:

Materials and supplies used
Goods purchased for resale as such
Fuel and power consumed
Number of employees and salaries and wages
Man-hours worked and paid
Inventories
Shipments or sales."

Each establishment is required to report on all the activities carried out within it's accounting boundaries (except income from investments such as rent, interest and dividends) and data on the different activities (manufacturing, trading in goods not of own manufacture, construction by own labour force, revenue from services, etc.) are requested to be reported separately. It should be noted that the statistics for separate activities are not completely consistent since some respondents cannot distinguish, in their records, materials, shipments and inventories relating solely to their own manufacturing activities. For example, inventory of goods purchased for re-sale may not be distinguishable from inventory of own manufactured goods. Complete consistency, therefore, can be obtained only at the "all operations" (total activity) level and for studies or statistical measures requiring accurate coordinated data, the "total" statistics should be used.

The number of establishments represents the number of operating units that are principally engaged in the activities of the manufacturing industries to which they have been classified. These units do not necessarily represent the total number engaged in the production of a commodity mainly produced in a certain industry. Some commodities are produced as secondary products in other manufacturing and non-manufacturing industries. It should be noted that head offices and auxiliary units which are surveyed separately are not included in the establishment count, (see following notes on head offices and auxiliary units).

# **Head Offices and Auxiliary Units**

All head offices and auxiliary units of companies classified to the manufacturing industries such as sales offices, administrative offices, warehouses, laboratories, etc. are now surveyed as part of the Census of Manufactures.

These head offices and auxiliary units are either included in an establishment report or are surveyed by means of the head office questionnaire. The former is the most common case where a single establishment firm has its executive personnel, sales office, etc. located at the site of the manufacturing plant (establishment). The special head office questionnaire is generally used where a firm, regardless of the number of establishments, has separately located offices or auxiliary units. Such offices or units do not constitute establishments within the Census of Manufactures as they do not normally generate operational revenues, but give rise only to costs of operations (mainly salaries and wages) which are automatically included in the value of shipments or sales. Although not considered as establishments, and hence, not included in the "establishment" count for an industry, the operational costs are reflected in either the "Industry" statistics (3 or 4 digit level) or the "Major group" statistics (2 digit level) according to the following rules:

- (a) In the case of single establishment firms, statistics for separately located offices and units are classified to the same industry (3 or 4 digit) as the establishment;
- (b) In the case of multi-establishment firms, the statistics for such offices and units are coded to the same industry as the establishments of the firm, when all establishments are in the same industry (3 or 4 digit). When establishments of

such firms are coded (1) to different industries within a major group, (2) to industries in different major groups or (3) to industries in different divisions of the Standard Industrial Classification, then the statistics are included in the major group totals (2 digit level) in which the major part of the company's operations are classified. Although this may result in some distortion of major group statistics in the case of (2) and (3) the statistics at the industry (3 or 4 digit) level in all cases will be left free of these company-wide data.

#### **Employees**

# (a) Production and related workers — Manufacturing activities

In addition to those engaged in production and assembling activities, they include those employed in storing, inspecting, handling, packing, warehousing, etc. They also include employees engaged in maintenance, repair, janitorial and watchman services and line supervisors (working foremen) engaged in similar work to that of the employees they supervise. For those establishments reporting on the "long" form, production and related workers engaged in manufacturing activity are reported as those receiving pay during the last pay period of each month, an average for the year being obtained by summing the monthly figures and dividing by 12. This procedure is followed even though the establishment did not operate in all months in order to arrive at equivalent annual full-time employment. The numbers are somewhat affected by turnover, in that employment is overstated when an employee changes employment during a pay period. In the case of those establishments reporting on the "short" form, respondents are requested to report average annual figures. The man-hours of production and related workers in manufacturing activity represent total man-hours paid (total hours at work during the calendar year plus hours not worked but nevertheless paid for, such as paid vacations, sick leave, statutory holidays, etc.). Data on man-hours are not collected from establishments reporting on the short form. Man-hours for these establishments are estimated on the basis of ratios derived from the 1958 census. During this census all establishments reported on the long form. In reporting overtime hours, respondents are requested to report only hours actually at work. It should be noted that the division of hours paid into production and related workers payrolls results in average hourly earnings and does not represent hourly wage rates which are collected and published by the Department of Labour and which are based on selected occupations.

# (b) Production and related workers — Non-manufacturing activities

Such employees include those on manufacturing establishments' payrolls engaged in activities such as construction undertaken for the use of these establishments, some outside piece-workers employed in certain industries, logging employees who are reported as part of a sawmilling establishment and any other production workers who are not engaged in manufacturing-type operations.

# (c) Administrative and office employees

This category includes all executive and supervisory officials such as presidents, vicepresidents, comptrollers, secretaries, treasurers. etc., together with managers, professional, technical and research employees, superintendents and factory supervisors above the line supervisor or working foreman level, and clerical staffs. Also included are employees in activities such as advertising, credit collections, purchasing, personnel, legal, medical, etc. It should be noted that prior to 1961 this category also included working owners and partners. Also included in this category are employees located at head offices or auxiliary units separately located from the establishment; these are generally included in the figures for the province in which they are located according to the rules outlined under "Head offices and auxiliary units" above.

# (d) Sales and distribution workers

This category includes office personnel whose salaries are charged to selling expense, travelling salesmen, driver salesmen, truckdrivers and their helpers, etc. It may also include some sales employees who are reported as part of a manufacturing establishment but are not working at the establishment's location. These are generally broken down by province in cases where more than 15 employees are involved in any one province. The figures exclude persons working on a commission basis who are not considered regular employees of the establishment.

#### (e) Total Employees

This total comprises the foregoing categories including employees located at separately located head offices and auxiliary units. The numbers of employees included under categories (b), (c) and (d) are reported in the form of annual averages and represent as closely as possible full time employment; adjustments are made when reported figures indicate the existence of part time or seasonal employment. In all the above categories, figures on employment refer to the calendar year whether or not other establishment statistics can only be reported on a fiscal year other than the calendar year.

#### **Working Owners or Partners**

These are not now included in the statistics of employees and salaries and wages. There is some duplication in numbers when a person owns more than one establishment and is reported as a working owner on each Census return. Withdrawals of working owners are defined as amounts withdrawn by owners or partners for normal living expenses excluding withdrawals for payment of income tax.

#### Salaries and Wages

Salaries and wages refer to gross earnings of employees before deductions for income tax and employees contributions to social services such as sickness, accident and unemployment insurance, pensions, etc. They include all salaries, wages, bonuses, profits shared with employees, the value of room and board where provided, commissions (paid to regular employees only) as well as any other allowance forming part of the worker's earnings. Payments for over-time are included. Figures on salaries and wages refer to the calendar year.

# Fuel and Electricity

Figures for fuel refer to amounts actually used (including fuel used in cars, trucks, locomotives, etc.), not to purchases unless the quantities are substantially the same. Any fuel and electricity produced by establishments for internal consumption are not included in the total cost. Values represent laid down cost at the establishment including freight, duty, etc. Although fuel and electricity used is considered part of manufacturing activity it should be noted that it also includes relatively small amounts used in non-manufacturing activities since these cannot be reported separately.

# Materials and Supplies

# (a) Manufacturing activities

Figures represent quantities and laid down cost values, at the establishment, of materials. supplies and purchased components owned and used during the year in manufacturing activities and related processes. These statistics represent only commodity items or physical goods (cost of services or overhead charges such as advertising. insurance, depreciation, etc. are not included) whether purchased from others or received as transfers (in the form of materials, components or semi-processed goods) from other establishments of the reporting company. Included are maintenance and repair supplies not chargeable to fixed assets accounts and any amounts charged by other establishments for work done on materials owned by the reporting establishment. Cost of repairs or maintenance done by outside contractors and cost of returnable containers are not included.

#### (b) Non-manufacturing activities

# 1. Purchases for re-sale as such

Figures represent cost of materials or products purchased from others by the reporting establishment (or received as transfers from other establishments of the reporting company) for re-sale as such in the same condition as purchased. Included are any finished products received on consignment from other countries.

# 2. Other materials and supplies used

Figures represent the cost of materials and supplies, if any, used in new construction and in the production of machinery and equipment (for the use of the reporting establishment) by the establishment's own employees. Included are materials used for any capital repairs and alterations carried out by the establishment's employees. Amounts paid to outside contractors for construction and repair work are not included nor is the cost of

purchased machinery and equipment. Also included is the cost of office supplies not chargeable to fixed assets accounts and the cost of such other items of materials and supplies used as food, beverages and supplies for establishment-operated cafeterias and lunch counters, first aid and medical supplies, laboratory supplies, etc.

# Shipments

# (a) General

The figures represent revenue from all production, sales, services and related activities of reporting establishments with shipments valued in Canadian dollars at the point at which the establishment relinquishes control. The unsold portion at year end of consignment shipments in Canada is treated as inventory and not as shipments but all shipments to foreign countries for which the form B13 "Customs Canada Export Entry" has been completed, are treated as shipments.

In those industries where work on principal products extends over a relatively long period, (Fabricated Structural Metal Industry, Aircraft and Parts Manufacturers, Railroad Rolling Stock Industry and Shipbuilding and Repair Industry) the value of production rather than the value of shipments is recorded. There are certain establishments in other industries which also operate on a basis of progress payments. For these establishments, shipments are also adjusted to work put in place on the basis of the net change in progress payments over the year.

#### (b) Shipments of goods of own manufacture

These figures represent shipments of goods made from own materials either in the reporting establishments or by other manufacturers on the basis of a charge to the reporting establishments for work done. Included are revenue from repair and custom work, amounts received in payment for work done on materials owned by other establishments and the cost (book value) of any goods shipped on a rental basis.

All products and by-products of own manufacture shipped from the establishment are covered, including transfer shipments to sales outlets, distributing warehouses or to other manufacturing plants of the reporting firm, when such units are treated as separate establishments. The value of shipments are net of returned goods, discounts, returns, allowances, sales tax and excise taxes and duties, returnable containers and charges for outward transportation by common or contract carriers. Transportation or delivery expense incurred by the reporting establishment's own carriers are included.

Shipments of goods of own manufacture of establishments which are coded to some other division of the Standard Industrial Classification (on the basis of principal activity) but which are engaged in manufacturing as a subsidiary activity

are collected by means of the Commodity questionnaire referred to earlier. Such shipments together with shipments of goods of own manufacture of establishments forming the universe of manufacturing industries are compiled and recorded in the various industry publications.

# (c) Shipments of goods not of own manufacture

These figures represent the net selling value at establishment (net of discounts, returns, allowances, sales taxes and excise duties and taxes and transportation charges by common or contract carriers) of all products or materials (including products transferred from other establishments of the reporting firm) sold as such in the same condition as purchased or received as transfers. For those industries which ship such goods on a rental basis, the value of shipments represents the book value of these goods. All sales of consignment goods from other countries are included.

# (d) Other revenue

Figures represent the book value of fixed assets, if any, (new construction and machinery and equipment including major repairs, alterations, additions, modifications, installation and assembly work) produced during the year for the use of reporting establishments by the establishment's own employees and for which depreciation accounts are maintained. Included also are any revenues from the sale of electricity and from any operations performed by the establishment's own employees, such as revenue from goods produced or purchased for rental (the book value of such goods are included as part of shipments of goods of own manufacture or shipments of goods not of own manufacture), servicing revenues, commissions on sales (when not included in value of sales), revenue for companyoperated cafeterias and lunch counters and revenue from outside installation or construction work not related to the establishment's own products, sale of used materials (excluding sale of used fixed assets) research and development work, etc. As mentioned previously the figures do not include non-operating revenue such as rent, dividends, interest, etc.

# Inventories

#### (a) Manufacturing activities

Values represent the book values of manufacturing inventory owned in Canada. Inventories held for which progress payments have been received are not included. Where progress payment accounts are maintained, the change in these accounts is treated as a net adjustment to shipments. Figures consist of inventory owned at the plant and at warehouses or selling outlets which are treated as extensions of establishments for the purpose of reporting shipments. Inventory owned in transit in Canada or on consignment in Canada is included. Goods shipped abroad and held in inventory are included in shipments. Opening inventories may differ from the closing inventories of the previous year because of changes in classification, the

receipt of revised data, the inclusion of new establishments and the removal of establishments which did not operate during the survey year.

# (b) Non-manufacturing activities

Figures represent the book value of inventory of goods purchased for re-sale as such without further processing, owned by the reporting establishments and held at plants and at any warehouses or selling outlets which are treated as extensions of establishments. Other characteristics are the same as in (a) above.

# Value Added

# (a) By manufacturing activities

Figures are compiled by deducting the cost of manufacturing materials, supplies, etc. and fuel and electricity consumed from the (value of shipments of goods of own manufacture adjusted for changes in the value of inventories of finished goods and goods in process).

# (b) By non-manufacturing activities

The figures are compiled by deducting the cost of goods purchased for re-sale (adjusted for changes in the value of inventories of goods pur-

chased for re-sale) and the cost of non-manufacturing materials and supplies used from the value of shipments of goods not of own manufacture, plus other revenue.

# (c) By Total activities

The figures consist of value added by manufacturing activities plus value added by non-manufacturing activities. This total value added figure may, in some cases, be less than value added by manufacturing activities as a result of expenditures associated with non-manufacturing exceeding revenues from such activities or because of a decrease in inventory of goods not of own manufacture exceeding the mark-up on the sale of such goods. "Value added" is sometimes referred to as net output or net production. However, to arrive at the National Accounts concept of net production, or Gross Domestic Product at "Factor cost" it would be necessary to subtract also the cost of advertising, insurance and other business expenses which are not collected as part of the annual Census of Manufactures. "Value added" figures for the primary industries, manufacturing and construction are published in DBS publication Catalogue No. 61-202, "Survey of Production".



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