





GYPSUM PRODUCTS MANUFACTURERS 1965

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GYPSUM PRODUCTS MANUFACTURERS

1965

For statistical purposes the industry titled Gypsum Products Manufacturers in the revised Standard Industrial Classification covers the operations of establishments primarily engaged in manufacturing plaster, plaster board and other products composed wholly or chiefly of gypsum.

Value of shipments and other revenue (manufacturing and non-manufacturing) of the Gypsum Products Manufacturers industry amounted to \$46,431,000 in 1965, compared with \$45,306,000 in 1964, an increase of \$1,125,000 or about 2.5 per cent. Included in this total were shipments of gypsum wallboard, gypsum lath and gypsum plasters valued at \$41,629,000. Shipments of other manufactured products including secondary gypsum products amounted to \$2,877,000, while other revenue (non-manufacturing) amounted to \$4,649,000.

This industry's shipments of gypsum products, that is, gypsum wallboard, gypsum lath, gypsum plasters, etc. accounted for the bulk of its manufacturing revenue. Secondary products shipped by this industry in 1965 included mineral wool products, stucco, crude gypsum, etc.

The cost of materials and supplies, etc. used in the production of goods of own manufacture increased by \$800,000. Cost of materials and supplies etc. (inputs) in 1965 represented 37 per cent of value of shipments of own manufacture (outputs), compared with 36 per cent in 1964.

It should be noted that Table 13 covers the shipments of the establishments classified to this industry whereas Table 14 presents the total value of shipments of specific commodities of Canadian manufacture and includes (if applicable) shipments of those commodities reported by establishments classified to other industries.

SYMBOLS

The following standard symbols are used in Dominion Bureau of Statistics publications:

- .. figures not available.
- ... figures not appropriate or not applicable.
- nil or zero.
- amount too small to be expressed.
- p preliminary figures.
- r revised figures.
- x confidential to meet secrecy requirements of the Statistics

TABLE 1. Principal Statistics, 1961-65

				Man	ufacturing	activity	E			Т	otal acti	vity	
Your and	Estab-		oduction a ated work		Cost of	Cost of	Value of shipments			g owners artners	Emp	loyees	
province	ments	Number	Man- hours pald	Wages	fuel and elec- tricity	materials and supplies	of goods of own manu- facture	Value added	Number	With- drawals	Number	Salaries and wages	Value added
	No.		'000			\$'000	-			\$'000		\$10	00
1961							1						
Totals	14	1, 159	2, 529	4, 901	1,589	14,318	34,343	18, 713	-	-	1,528	6, 708	19, 145
1962													
Totals	13	1,157	2,349	4, 684	1,895	12,918	35, 744	20, 749	_	_	1,500	6,497	21,464
1963													
Totals	14	1,139	2,339	4,743	1, 761	14, 093	37,573	22,007	_	_	1,466	6, 588	22, 534
1964													
Newfoundland	1	х	x	х	X	x	x	X	_	-	x	x	x
Prince Edward Island	-	-	-	_	dess	_	_	_	_	_	_	_	
Nova Scotia	1	x	x	х	x	х	х	X	_	_	x	x	x
New Brunswick	1	x	x	x	x	X	x	x	-		x	x	x
Carebec	2	x	x	х	x	х	х	x	_	_	x	x	x
Ontario	3	397	884	1,965	738	4.695	13,412	7,963		_	491	2,487	8,019
Manitoba	2	x	x	x	I	х	x	х	_	-	х	x	x
Saskatchewan		_	_	_	_	_	_		_	_	_	_	_
Alberta	2	x	x	x	x	х	x	x	_	_	x	x	x
British Columbia	2	x	x	х	x	x	x	x	_	_	x	x	x
Yukon and Northwest Territories	_	_	_	_		_		_	-	-	_	_	_
Totals	14	1,130	2, 509	5,364	1, 882	14,093	40,245	23, 321	_	_	1,443	7,134	24, 581
1965													
Newfoundland	1	x	x	x	x	x	x	x	_	_	x	x	х
Prince Edward Island	_	_	_	_	_	_	_	_	_	_		_	_
Nova Scotia	1	x	x	x	x	x	x	x	_	_	x	x	x
New Brunswick	1	x	х	x	x	x	x	x	-	_	x	X	X
Quebec	2	x	х	х	x	x	x	x	_	_	x	x	x
Ontario	3	436	984	2,277	760	5.328	13,849	7.931	_	_	523	2,786	8,023
Manitoba	2	x	x	x	х	х	x	x	_	_	x	x	x
Saskatchewan	_	_	_	_	_	_	_	_	_	_		_	-
Alberta	2	x	х	x	x	x	x	x	_	_	x	x	x
Edilsh Columbia	2	х	x	x	x	x	x	X	_	_	x	x	x
Tuston and Northwest Territories	_	_	_	_	_	_	_	_	_		_	_	_
Totals	14	1, 149	2,582	5, 741	1, 848	15,276	41,782	24,765	_		1,436	7,407	25,328

TABLE 2. Principal Statistics classified by Size Group based on Value of Shipments of Goods of Own Manufacture, 1964 and 1965

				Man	ufacturing	activity				Т	otal activ	vity	
Size group	Estab- lish- ments		duction a		Cost of	Cost of	Value of shipments of goods	Value	Working and pa	owners	Empl	loyees	Value
		Number	Man- hours paid	Wages	elec- tricity	and supplies	of own manu- facture	added	Number	With- drawals	Number	Salaries and wages	added
	No.		'000			\$'000				\$,000		\$'0	00
1964													
											11, 114		
Jnder \$10,000	_		-	_	_	_	_	_	_	-	_	-	-
10,000 to \$ 24,999	-	-	_	-	-	_	_	-	_	-	_	-	-
50,000 '' 99,999		_	_	_	_				_	_			
100,000 " 199,999			_		_		_						
200,000 " 499,999	1						1.110						
500,000 '' 999,999 1,000,000 '' 4,999,999 5,000,000 and over	14	1, 130	2, 509	5, 364	1,882	14,393	40, 245	23,321	-	-	1,443	7, 134	24,58
lead offices, sales offices and auxiliary units				• • •				4 * *			***	***	
Totals	14	1,130	2,509	5,364	1,882	14,393	40, 245	23,321	_	-	1,443	7, 134	24, 58
1965						11. 1	7 17						
nder \$10,000	7 1				_								
10,000 to \$ 24,999													
25,000 ' 49,999								_					
50,000 ' 99,999 100,000 ' 199,999) -	-	-	-	-	-	-	-	-	-	-	-	
200,000 '' 499,999 500,000 '' 999,999 1,000,000 '' 4,999,999 5,000,000 and over	14	1,149	2,582	5,741	1,848	15,276	41,782	24,765	-	-	1,436	7,407	25, 32
ead offices, sales offices and auxiliary units					+ 0 =								
Totals	14	1,149	2,582	5, 741	1.848	15,276	41.782	24, 765	_	_	1,436	7,407	25, 32

TABLE 3. Principal Statistics classified by Size Group based on Manufacturing Value Added, 1964 and 1965

				Maj	nufacturing	activity				Т	otal acti	vity	
Size group	Estab- lish- ments		duction a		Cost of	Cost of	Value of shipments of goods	Value		owners	Emp	loyees	Value
	270110	Number	Man- hours paid	Wages	elec- tricity	and supplies	of own manu- facture	added	Number	With- drawals	Number	Salaries and wages	added
	No.		'000			\$1000				\$'000		\$10	00
1964													
Under \$10,000	_	_	_	_	_	_	-	-	-	-	_	_	
t0,000 to \$ 24,999	-	-	-	-	_	_	_	-	-	-	-	-	-
25,000 ' 49,999 50,000 ' 99,999	_	- 1	_	_	_	_	-	_	-	-	_	-	-
50,000 ' 99,999 100,000 ' 199,999) -	-	_	_	_	_	_	-	_		_	_	
200,000 ' 499,999 500,000 ' 999,999	14	1, 130	2,509	5,364	1,882	14,393	40, 245	23,321	-	_	1,443	7, 134	24, 58
1,000,000 " 4,999,999 5,000,000 and over Head offices, sales offices and	-	_	-	_	-	-	-	-	-	-	-	-	
auxiliary units		* * *		4 0 3		0 0 0		6 5 0					
Totals	14	1,130	2,509	5,364	1,882	14,393	40,245	23,321	-	-	1,443	7, 134	24,5
1965													
Jnder \$10,000	_	_	_	_		_		_	_	_		_	
t0,000 to \$ 24,999	1000	_	_	_	_	_	_		_	_	_	_	
25,000 ' 49,999] -	-	-	_	_		-	_	-	-	-		
200,000 ** 499,999 500,000 ** 999,999	14	1, 149	2,582	5,741	1,848	15,276	41,782	24,765	_	_	1,436	7,407	25.3
1,000,000 44 4,999,999	J												
5,000,000 and over		_	_			_	_	-					
advittera dilito	4 4 4					2 2 4					* * *		
Totals	14	1,149	2,582	5, 741	1,848	15, 276	41,782	24, 765	_		1,436	7,407	25,3

TABLE 4. Principal Statistics classified by Size Group based on Total Value Added, 1964 and 1965

				Man	ufacturing	activity				T	otal acti	vity	
Mac group	Estab- lish-		duction a		Cost of	Cost of	Value of shipments	77 - 7		owners artners	Emp	loyees	
	ments	Number	Man- hours paid	Wages	fuel and elec- tricity	materials and supplies	of goods of own manu- facture	Value added	Number	With- drawals	Number	Salaries and wages	Value added
	No.		*000			\$'000				\$'000		\$*(000
1964													
Inder \$10,000	-	_	-	_	_	-	_	_	_	_	_	_	_
10,000 to \$ 24,999	_	_	_	_	_	_]	_	_	_	_	_	_	_
25,000 '4 49,999	_	_	_	_	_	_	-	_	_	_	_	_	_
50,000 " 99,999 100,000 " 199,999	1	- 1	-	-	_	_	-	_	_	-	_	-	-
200,000 ** 499,999 500,000 ** 999,999 1,000,000 ** 4,999,999	} 14	1,130	2, 509	5,364	1,882	14,393	40, 245	23,321	-	-	1,443	7,134	24, 58
5,000,000 and over		-	_	_	-	_	-	-	_	_	-	-	
Watting Miles		* * * *	* * *	* * *	* * * *	* * *		* * *	* * *		***		
Totals	14	1,130	2,509	5,364	1,882	14, 393	40,245	23,321	-	_	1,443	7,134	24,58
1965													
nder \$10,000	_	-	_	_	_	-	-	-	_	_	-	-	
10,000 to \$ 24,999	_	-	_	-	_	_	_		-	_	-	-	-
50,000 '' 49,999 50,000 '' 99,999 100,000 '' 199,999	1	_	_	_		_	_		_	_	_		
200,000 '' 499,999	14	1,149	2, 582	5,741	1,848	15,276	41,782	24,765	-	_	1,436	7,407	25,32
and offices, sales offices and	-	-	-	_	_	_	-	_	-	_	_	_	-
Zuxiliary units							* * *	* * *			* * *		
Totals	14	1,149	2,582	5 741	1,848	15,276	41, 783	24, 765	-		1,436	7,407	35,32

TABLE 5. Principal Statistics classified by Size Group based on Total Employed, 1864 and 1865

				Mai	nufacturing	activity				7	rotal acti	vity	
Size group	Estab-		oduction ated work		Cost of	Cost of	Value of shipments	Value		owners	Emp	loyees	Value
	ments	Number	Man- hours paid	Wages	fuel and elec- tricity	materials and supplies	of goods of own manu- facture	added	Number	With- drawals	Number	Salaries and wages	Value added
	No.		'000			\$1000				\$1000		\$'0	00
1964					1								
Under 5 employed	-	-	-	_	_	-	-		_	_	_	-	-
15- 49 '' 50- 99 '' 100-199 '' 200-499 ''	14	1,130	2,509	5, 364	1,882	14,393	40, 245	23,321	_		1,443	7, 134	24, 58
600 employed and over	-	-	-	_	_	-	_	-	-	-	_	-	-
auxiliary units		443			4 9 4			0 0 0					
Totals	14	1,130	2,509	5,364	1,882	14,393	40,245	23,321	_	-	1,443	7,134	24,58
1965											-		
Inder 5 employed	1 -	-	-	-	have	_	_	_	-	-	-	_	
15 - 49	6	269	598	1, 267	383	4,031	10,829	6, 191	-	-	347	1,694	6, 31
00 - 199	} 8	880	1,985	4,474	1,465	11,245	30, 952	18,575	_	-	1,089	5,713	19,01
omployed and over	-	-	1 -	_	-	_	_	_	-	_	-	-	
	* * *	* * *				4 4 4	4 4 0			* * *			0 4
Totals	14	1,149	2,582	5,741	1,848	15,276	41,782	24, 765	_	-	1,436	7,407	25,32

TABLE 6. Principal Statistics classified by Type of Organization, 1964 and 1965

				Mar	ufacturing	activity					Total acti	vity	
Type of organization	Estab-		oduction ated work		Cost of	Cost of	Value of shipments			owners	Empl	oyees	Value
o ganzaron	ments	Number	Man- hours paid	Wages	fuel and elec- tricity	materials and supplies	of goods of own manu- facture	Value added	Number	With- drawals	Number	Salaries and wages	added
	No.		1000			\$'000		1		\$'000		\$*(000
1964													
Individual ownerships	-	-	-	-	_	-	-	-	-	-	_		-
Partnerships	-	-	-	_	-	-	-	-	-	-	-		-
Incorporated companies	14	1,130	2,509	5,364	1,882	14,393	40, 245	23, 321	_	-	1,443	7,134	24, 581
Co-operatives	-	-	_	-	_	_		-	400	-	-	_	-
Head offices, sales offices and auxiliary units												* * *	
Totals	14	1,130	2,509	5,364	1,882	14, 393	40, 245	23,321	-	-	1,443	7, 134	24, 581
1965													
Individual ownerships	_	_	-	_	_	-	-	-	-	-	-	_	_
Partnerships	-	_	_	-	_	_		-		_	_	_	_
Incorporated companies	14	1,149	2,582	5,741	1,848	15, 276	41,782	24,765		-	1,436	7,407	25,328
Co-operatives	_	_	_	_	_	-	-	-	-	_	_	-	-
Head offices, sales offices and auxiliary units				* * *	* * *		0 g g			***			
Totals	14	1,149	2,582	5,741	1.848	15, 276	41,782	24,765	-	-	1,436	7,407	25,328

TABLE 7. Calculation of Output, Input and Value Added, 1964 and 1865

Hartie Strate Art Land John L	Manufacti activi		Non-manufa activiti		Tota activi	
The second secon	1964	1965	1964	1965	1964	1965
			\$'00	0		
Output		1				
. Shipments and other revenue	40,245	41,782	5,061	4,649	45,306	46,43
Inventories - Goods of own manufacture:					-700	
Add closing - Goods in process	40	43	4+1	• • •	40	43
Finished goods	1,551	1,656	***		1,55i	1,656
Deduct opening - Goods in process	37	40	***		37	40
Finished goods	2, 202	1,551	***		2,202	1,55
. Net inventory change	(648)	108			(648)	108
. Gross output (i+2)	39,597	41,890	5,061	4,649	44, 658	46,53
Input						
. Purchases of goods not of own manufacture			3, 954	4,272	3,954	4, 27
Inventories - Goods not of own manufacture:					THE PERSON NAMED IN	
Add opening			647	886	647	886
Deduct closing			886	1.138	886	1, 13
. Cost of goods sold (not of own manufacture)			3,715	4, 020	3,715	4,020
. Materials, supplies, etc.	14,393	15, 276	86	65	14, 479	15,34
. Fuei and electricity	1,882	1,848			1,882	1,84
. Gross input (5 + 6 + 7)	16,275	17,124	3,801	4, 085	20,076	21, 20
Value added (3 - 8)	23,321	24, 765	1,260	564	24,581	25, 32

TABLE 8. Employment and Payroll, 1964 and 1965

					Emplo	yees						Salari	es and wa	iges	
Yea: and		Product related				inis-		les nd	To	tal	Producti		Admin-	Sales	
province	Manufa	cturing	01	ther		office		bution	10	ıfatı	related v	vorkers	lstra- tive and	and distri-	Total
	Male	Female	Male	Female	Male	Female	Male	Female	Male	Female	Manufac- turing	Other	office	bution	
					numi	oer							\$'000		
1964		1		1	1.5	1 1		1	1	1			1		
Newfoundland	х	x	х	-	Х	x	х	x	x	x	х	X	х	X	X
Prince Edward Island	_	-	-	_	-	-	_	-	_	-	-	-	-	-	_
Nova Scotia	х	х	х	-	x	-	_	x	x	-	X	х	x	х	х
New Brunswick	x	х	х	_	х	х	_	х	X	х	x	х	х	х	х
Quebec	х	_	-	-	X	x	_	-	х	х	х	-	х	-	X
Ontario	397		_	_	64	11	19	_	480	11	1,965	-	418	103	2,48
Manitoba	х	_	_	_	x	x	x	-	х	x	х	-	х	х	X
Saskatchewan	_	-	_	_	-	-	_	-	-	_	_	_		-	_
Alberta	х	-	_	-	x	x	х	-	х	х	х	-	х	х	х
British Columbia	х	_	_	-	х	x	х	-	х	х	X	-	х	х	X
Yukon and Northwest Terri- tories	_	_	_	_	_	_	_	_	→	-	-	_	-	_	_
Totals	1,128	2	4	-	223	32	52	2	1,407	36	5, 364	14	1,387	369	7, 13
1965															
Newfoundland	x	x	_	_	x	x	x	x	x	x	x		x	x	x
Prince Edward Island	^_		-	_	_		_		_	_	_	_	_	_	_
Nova Scotla	×	x	_	-	x	_		x	x	_	x		x	_	x
New Brunswick	×	x	_		x	x	_		X	x	x	_	x		x
Quebec	X		_	_	X	x	_	_	X	X	х	_	x	_	X
Ontario	436	_	_	_	59	9	19	_	514	9	2,277	_	389	121	2, 78
Manitoba	X	_	_		x	x	X	_	X	x	x	_	x	x	x
Saskatchewan		_	-	_	_	_	_	_	_	_	_	_	_	_	_
Alberta	x	_	_	_	x	x	x	_	x	x	x	_	x	x	x
British Columbia	x	_	***	_	x	x	х	_	x	x	x	_	x	x	x
Yukon and Northwest Terri- tories	_			_	_	_	_	_	_	_	_	_	_	_	_
Totals	1.147	2			206	30	50	X	1,403	33	5,741		1,344	323	7,40

TABLE 9. Production and Related Workers, - Manufacturing Activity, 1964 and 1965

	196	14	196	5
Month	Male	Female	Male	Female
		numb	et	77111
Establishments reporting monthly detail (large establishments only):	1	1	1	
January	1,071	2	1,077	
February	1, 144	2	1, 108	
March	1,157	2	1,104	
April	1,026	2	1,078	
May	1,058	2	1, 104	
June	1,167	2	1, 191	
July	1, 158	2	1,202	
August	1,217	2	1,251	
September	1,160	2	1,193	2
October	i, 153	2	1,174	- 2
November	1, 125	2	1,140	
December	1, 107	2	1,128	1
Averages	1, 128	2	1,147	
Establishments reporting annual averages (small establishments only)	-	-	-	
Average for all establishments	1,128	2	1, 147	:

TABLE 10. Inventories, 1965

		Manufa	acturing		Non- manufacturing	
Province	Materials, supplies, etc.	Goods in process	Finished goods of own manufacture	Total	Products or materials purchased for resale	Total inventor:
Opening:			book value	\$'000		
					100	
Newfoundland	Х	Х	X	х	X	Х
Prince Edward Island	_	_	-	-	_	
Nova Scotia	X	Х	X	Х	X	X
New Brunswick	X	х	X	X	Х	X
Quebec	х	x	X	х	x	X
Ontario	854	5	363	1, 222	145	1,367
Manitoba	х	х	X	Х	x	х
Saskatchewan	-	-	-	-	_	-
Alberta	Х	х	х	x	x	х
British Columbia	х	х	х	X	х	x
Yukon and Northwest Territories	_	_	-	-		
Totals	3,304	40	1,551	4,895	886	5, 781
Closing:						
Newfoundland	x	x	x	x	· x	x
Prince Edward Island	-	_	-	_	-	-
Nova Scotia	x	x	x	X	x	x
New Brunswick	x	x	x	x	x	x
Quebec	x	х	x	x	x	x
Ontario	872	9	531	1,412	159	1,571
Manitoba	x	x	x	x	х	x
Saskatchewan	_	_	-	_		_
Alberta	x	x	x	x	x	X
British Columbia	x	x	x	x	x	X
Yukon and Northwest Territories	_	-	_		-	- 4.
Totals	3,376	43	1,656	5,075	1,138	6,213

TABLE 11. Purchased Fuel and Electricity Used, 1964 and 1965

	196	54	1965	
Description	Quantity	Cost	Quantity	Cost
(b) Imported Sub-bituminous coal (from Alberta mines only) Anthracite coal Lignite coal Coke Gasoline (including gasoline used in cars and trucks) Imp	10,120,783 ord gal. 53,891	\$'000 - - - - - - - - - - - - -		\$'000
Electricity purchased k Steam purchased	wh. 61,832,995	618	61, 281, 329	625
All establishments: Total fuel and electricity used		1,882		1,848

TABLE 12. Materials and Supplies - Manufacturing Activity, 1964 and 1965

Description	1964		1965	
	Quantity	Cost	Quantity	Cost
1. Materials used:		\$'000		\$' 000
Cement, Portland bag Clay ton Glue " Gypsum, crude¹ " Lime " Paper, excluding bags " Retarder " Silica sand " Starch and paste All other materials and components used	109,441 356 218 599,667 6,172 71,771 643 1,061 3,381	110 15 31 3,149 137 6,343 140 16 576 2,011	118, 693 172 240 650, 093 7, 588 71, 434 658 1, 525 3, 590	104 77 3,340 154 6,896 146 22 624 1,897
2. Containers and other packaging materials and supplies used		941	* * *	1,005
3. Operating, maintenance and repair supplies used (excluding fuel)		925		1,043
4. Amount paid out to others for work done on materials owned by establishments		-		-
Totals		14,393		15,276

¹ Represents purchased crude gypsum only — Establishments operating combined quarry and products plant are treated as one establishment as of 1961. Gypsum recovered by such establishments not included. For this reason crude gypsum figure not comparable with data reported in prior years — See footnote to text of 1961 report for further details.

TABLE 13. Shipments of Goods of Own Manufacture, 1964 and 1965

Description	1964		1965	
	Quantity	Value	Quantity	Value
. Products:		\$'000		\$,000
Gypsum wallboard sq. ft. Gypsum lath Gypsum hardwall plasters ton Other gypsum plasters " All other products	568, 577, 796 247, 467, 496 169, 536 73, 800	25, 960 8, 082 3, 790 2, 046 2, 731	593, 563, 811 242, 265, 372 186, 736 53, 395	27, 996 7, 771 4, 306 1, 556 2, 877
. Amount received in payment for work done on materials and products owned by others	_	-	_	_
Less adjustment for value of sales taxes, excise duties, outward transportation charges and discounts, returns and allowances which could not be deducted from individual commodity items described above	***	(2, 365)	• • •	(2,724)
Net adjustment for establishments receiving progress payments	_	-	-	-
Total adjusted value of shipments and work done		40, 245		41,782

TABLE 14. Shipments of Selected Goods of Own Manufacture – All Industries, 1956-65 (Includes shipments from other industries which manufacture, as a secondary activity, the commodities listed)

Gypsum Wallboard and Gypsum Lath

Year	Gypsum wa	Gypsum wallboard		Gypsum lath	
	Square feet	Value	Square feet	Value	
		\$*000		\$*000	
1956	301,731,334	11,779	372,261,631	11, 168	
1957	304,591,000	12,004	322, 402, 000	9,744	
1958	375,003,665	14,897	395,449,386	12,001	
1959	399,528,231	15,853	367,014,811	11,310	
1960	369,561,735	14, 276	262, 112, 581	8,162	
1961	426,825,445	17,874	264, 427, 023	8, 264	
1962	456,603,976	19,592	256,825,214	7,945	
1963	500,016,372	22,782	240,543,752	8,308	
1964	568,577,796	25,960	247, 467, 496	8,082	
1965	593,563,811	27,996	242, 265, 372	7,771	

List of Establishments classified to This Industry, 1965
(Does not include establishments classified to other industries, which as a secondary activity, manufacture products typical of this industry)

Name Location		on		
Newfoundland:				
Atlantic Gypsum Limited	Corner Brook			
Nova Scotia:				
Domtar Construction Materials Ltd.	Windsor			
New Brunswick:				
Canadian Gypsum Company Limited	Hili sborough			
Quebec;				
Canadian Gypsum Company Limited Domtar Construction Materials Ltd.				
Ontario:	74 19 46 19 1			
Canadian Gypsum Company Limited	Hagersville			
Domtar Construction Materials Ltd.				
Western Gypsum Products Ltd.	Clarkson			
lanitoba:				
Domtar Construction Materials Ltd.	Sargent St., Winnipeg			
Western Gypsum Products Ltd.	1200 Empress St., Winnipeg			
lberta:				
Domtar Construction Material's Ltd.	30th Ave. and 17th St. S.E., Calgary			
Western Gypsum Products Limited				
tritish Columbia:				
Domtar Construction Materials Ltd.	Surrey			
Western Gypsum Products Limited	2995 Wall St., Vancouver			

CONCEPTS AND DEFINITIONS

Census of Manufactures

General

The Census of Manufactures is an annual mail survey covering Canada's Manufacturing Industries. It is based on the Standard Classification of Industries and full details concerning the system may be found in the Standard Industrial Classification manual, Catalogue No. 12-501 which is available from the Queen's Printer or the Dominion Bureau of Statistics. In summary, the Classification as it relates to the manufacturing industries provides for a breakdown into 140 industries arranged in 20 major industry groups. Of the 140 (3 digit) industries, 18 are further broken down into 55 (4 digit) sub classes. At the Canada level, principal statistics are collected and compiled for 176 separate industries. They cannot all be published separately by province, however, because of the confidential nature of the data in certain provinces.

The reporting unit for the Census is designated as the establishment (see definition of "Establishment" in following section) and a return is requested from every establishment classified to a manufacturing industry. Although respondents are required to submit reports covering the calendar year, financial year reports other than the calendar year are accepted in instances where respondents find it impossible to supply calendar year data from accounting records. When an establishment is operated for only part of a year a report is required covering the period of operation.

There are four different questionnaires used in the Census of Manufactures; (a) short form (b) long form (c) head office questionnaire and (d) commodity questionnaire. The short and long forms are used to obtain principal statistics and commodities shipped from establishments classified to manufacturing industries and differ only in the amount of detail requested. The short form is a single-sheet questionnaire sent to small manufacturers generally reporting shipments of less than \$100,000; this cut-off, however, varies somewhat between industries. The head office questionnaire is generally used for company head offices and/or auxiliary units separately located from the manufacturing establishment(s), (see following notes on Head offices and auxiliary units). The Commodity questionnaire is used to survey certain establishments which are coded (on the basis of their principal activity) to industries other than manufacturing in the Standard Industrial Classification system, but which undertake some manufacturing as a subsidiary activity. This single-sheet questionnaire is designed to collect information on the quantity and value of goods of own manufacture shipped by such establishments in order to achieve full coverage of domestically manufactured commodities (see the following note under Shipments).

The results of the Census are presented in some 135 publications. In addition to these annual industry publications there are annual summary reports for Canada and the provinces and special reports giving principal statistics by detailed geographic areas, by type of ownership and size of establishment. A special annual report covering the shipments of all manufactured commodities arranged in alphabetical order is also published.

Since 1960 the following major changes have been implemented in the Census of Manufactures: (a) a revised Standard Industrial Classification (b) a new establishment definition and (c) an extension of the establishment definition to cover the non-manufacturing activities of manufacturing establishments. The statistics presented in the reports reflect the complete implementation of these changes and enable comparisons to be made back to and including 1961. For a complete description of the procedures followed in establishing the revised series, reference should be made to the Explanatory Notes included in the 1960, 1961 and 1962 industry publications. The statistical framework within which the Census of Manufactures is now carried out is based on the following concepts and definitions which have been developed as part of a general programme to achieve a fully integrated system of economic statistics.

Establishment

A manufacturing establishment is typically a factory, mill or plant principally engaged in manufacturing activities. The majority of such establishments are firms but many firms have more than one establishment. Such firms are requested to submit a separate Census of Manufactures report for each manufacturing establishment which can meet the reporting requirements embodied in the following definition of the "establishment":

"The smallest unit which is a separate operating entity capable of reporting the following principal statistics:

Materials and supplies used
Goods purchased for resale as such
Fuel and power consumed
Number of employees and salaries and wages
Man-hours worked and paid
Inventories
Shipments or sales."

Each establishment is required to report on all the activities carried out within it's accounting boundaries (except income from investments such as rent, interest and dividends) and data on the different activities (manufacturing, trading in goods not of own manufacture, construction by own labour

force, revenue from services, etc.) are requested to be reported separately. It should be noted that the statistics for separate activities are not completely consistent since some respondents cannot distinguish, in their records, materials, shipments and inventories relating solely to their own manufacturing activities. For example, inventory of goods purchased for re-sale may not be distinguishable from inventory of own manufactured goods. Complete consistency, therefore, can be obtained only at the "all operations" (total activity) level and for studies or statistical measures requiring accurate coordinated data, the "total" statistics should be used.

The number of establishments represents the number of operating units that are principally engaged in the activities of the manufacturing industries to which they have been classified. These units do not necessarily represent the total number engaged in the production of a commodity mainly produced in a certain industry. Some commodities are produced as secondary products in other manufacturing and non-manufacturing industries. It should be noted that head offices and auxiliary units which are surveyed separately are not included in the establishment count, (see following notes on head offices and auxiliary units).

Head Offices and Auxiliary Units

All head offices and auxiliary units of companies classified to the manufacturing industries such as sales offices, administrative offices, warehouses, laboratories, etc. are now surveyed as part of the Census of Manufactures.

These head offices and auxiliary units are either included in an establishment report or are surveyed by means of the head office questionnaire. The former is the most common case where a single establishment firm has its executive personnel, sales office, etc. located at the site of the manufacturing plant (establishment). The special head office questionnaire is generally used where a firm, regardless of the number of establishments, has separately located offices or auxiliary units. Such offices or units do not constitute establishments within the Census of Manufactures as they do not normally generate operational revenues, but give rise only to costs of operations (mainly salaries and wages) which are automatically included in the value of shipments or sales. Although not considered as establishments, and hence, not included in the "establishment" count for an industry, the operational costs are reflected in either the "Industry" statistics (3 or 4 digit level) or the "Major group" statistics (2 digit level) according to the following rules:

- (a) In the case of single establishment firms, statistics for separately located offices and units are classified to the same industry (3 or 4 digit) as the establishment;
- (b) In the case of multi-establishment firms, the statistics for such offices and units are coded to the same industry as the establishments of the firm, when all establishments are in the same industry (3 or 4 digit). When establishments of

such firms are coded (1) to different industries within a major group, (2) to industries in different major groups or (3) to industries in different divisions of the Standard Industrial Classification, then the statistics are included in the major group totals (2 digit level) in which the major part of the company's operations are classified. Although this may result in some distortion of major group statistics in the case of (2) and (3) the statistics at the industry (3 or 4 digit) level in all cases will be left free of these company-wide data.

Employees

(a) Production and related workers — Manufacturing activities

In addition to those engaged in production and assembling activities, they include those employed in storing, inspecting, handling, packing, warehousing, etc. They also include employees engaged in maintenance, repair, janitorial and watchman services and line supervisors (working foremen) engaged in similar work to that of the employees they supervise. For those establishments reporting on the "long" form, production and related workers engaged in manufacturing activity are reported as those receiving pay during the last pay period of each month, an average for the year being obtained by summing the monthly figures and dividing by 12. This procedure is followed even though the establishment did not operate in all months in order to arrive at equivalent annual full-time employment. The numbers are somewhat affected by turnover, in that employment is overstated when an employee changes employment during a pay period. In the case of those establishments reporting on the "short" form, respondents are requested to report average annual figures. The man-hours of production and related workers in manufacturing activity represent total man-hours paid (total hours at work during the calendar year plus hours not worked but nevertheless paid for, such as paid vacations, sick leave, statutory holidays, etc.). Data on man-hours are not collected from establishments reporting on the short form. Man-hours for these establishments are estimated on the basis of ratios derived from the 1958 census. During this census all establishments reported on the long form. In reporting overtime hours, respondents are requested to report only hours actually at work. It should be noted that the division of hours paid into production and related workers payrolls results in average hourly earnings and does not represent hourly wage rates which are collected and published by the Department of Labour and which are based on selected occupations.

(b) Production and related workers — Non-manufacturing activities

Such employees include those on manufacturing establishments' payrolls engaged in activities such as construction undertaken for the use of these establishments, some outside piece-workers employed in certain industries, logging employees who are reported as part of a sawmilling establishment and any other production workers who are not engaged in manufacturing-type operations.

(c) Administrative and office employees

This category includes all executive and supervisory officials such as presidents, vicepresidents, comptrollers, secretaries, treasurers. etc., together with managers, professional, technical and research employees, superintendents and factory supervisors above the line supervisor or working foreman level, and clerical staffs. Also included are employees in activities such as advertising, credit collections, purchasing, personnel, legal, medical, etc. It should be noted that prior to 1961 this category also included working owners and partners. Also included in this category are employees located at head offices or auxiliary units separately located from the establishment; these are generally included in the figures for the province in which they are located according to the rules outlined under "Head offices and auxiliary units" a hove

(d) Sales and distribution workers

This category includes office personnel whose salaries are charged to selling expense, travelling salesmen, driver salesmen, truckdrivers and their helpers, etc. It may also include some sales employees who are reported as part of a manufacturing establishment but are not working at the establishment's location. These are generally broken down by province in cases where more than 15 employees are involved in any one province. The figures exclude persons working on a commission basis who are not considered regular employees of the establishment.

(e) Total Employees

This total comprises the foregoing categories including employees located at separately located head offices and auxiliary units. The numbers of employees included under categories (b), (c) and (d) are reported in the form of annual averages and represent as closely as possible full time employment; adjustments are made when reported figures indicate the existence of part time or seasonal employment. In all the above categories, figures on employment refer to the calendar year whether or not other establishment statistics can only be reported on a fiscal year other than the calendar year.

Working Owners or Partners

These are not now included in the statistics of employees and salaries and wages. There is some duplication in numbers when a person owns more than one establishment and is reported as a working owner on each Census return. Withdrawals of working owners are defined as amounts withdrawn by owners or partners for normal living expenses excluding withdrawals for payment of income tax.

Salaries and Wages

Salaries and wages refer to gross earnings of employees before deductions for income tax and employees contributions to social services such as sickness, accident and unemployment insurance, pensions, etc. They include all salaries, wages,

bonuses, profits shared with employees, the value of room and board where provided, commissions (paid to regular employees only) as well as any other allowance forming part of the worker's earnings. Payments for over-time are included. Figures on salaries and wages refer to the calendar year.

Fuel and Electricity

Figures for fuel refer to amounts actually used (including fuel used in cars, trucks, locomotives, etc.), not to purchases unless the quantities are substantially the same. Any fuel and electricity produced by establishments for internal consumption are not included in the total cost. Values represent laid down cost at the establishment including freight, duty, etc. Although fuel and electricity used is considered part of manufacturing activity it should be noted that it also includes relatively small amounts used in non-manufacturing activities since these cannot be reported separately.

Materials and Supplies

(a) Manufacturing activities

Figures represent quantities and laid down cost values, at the establishment, of materials, supplies and purchased components owned and used during the year in manufacturing activities and related processes. These statistics represent only commodity items or physical goods (cost of services or overhead charges such as advertising, insurance, depreciation, etc. are not included) whether purchased from others or received as transfers (in the form of materials, components or semi-processed goods) from other establishments of the reporting company. Included are maintenance and repair supplies not chargeable to fixed assets accounts and any amounts charged by other establishments for work done on materials owned by the reporting establishment, Cost of repairs or maintenance done by outside contractors and cost of returnable containers are not included.

(b) Non-manufacturing activities

1. Purchases for re-sale as such

Figures represent cost of materials or products purchased from others by the reporting establishment (or received as transfers from other establishments of the reporting company) for re-sale as such in the same condition as purchased. Included are any finished products received on consignment from other countries.

2. Other materials and supplies used

Figures represent the cost of materials and supplies, if any, used in new construction and in the production of machinery and equipment (for the use of the reporting establishment) by the establishment's own employees. Included are materials used for any capital repairs and alterations carried out by the establishment's employees. Amounts paid to outside contractors for construction and repair work are not included nor is the cost of

purchased machinery and equipment. Also included is the cost of office supplies not chargeable to fixed assets accounts and the cost of such other items of materials and supplies used as food, beverages and supplies for establishment-operated cafeterias and lunch counters, first aid and medical supplies, laboratory supplies, etc.

Shipments

(a) General

The figures represent revenue from all production, sales, services and related activities of reporting establishments with shipments valued in Canadian dollars at the point at which the establishment relinquishes control. The unsold portion at year end of consignment shipments in Canada is treated as inventory and not as shipments but all shipments to foreign countries for which the form B13 "Customs Canada Export Entry" has been completed, are treated as shipments.

In those industries where work on principal products extends over a relatively long period, (Fabricated Structural Metal Industry, Aircraft and Parts Manufacturers, Railroad Rolling Stock Industry and Shipbuilding and Repair Industry) the value of production rather than the value of shipments is recorded. There are certain establishments in other industries which also operate on a basis of progress payments. For these establishments, shipments are also adjusted to work put in place on the basis of the net change in progress payments over the year.

(b) Shipments of goods of own manufacture

These figures represent shipments of goods made from own materials either in the reporting establishments or by other manufacturers on the basis of a charge to the reporting establishments for work done. Included are revenue from repair and custom work, amounts received in payment for work done on materials owned by other establishments and the cost (book value) of any goods shipped on a rental basis.

All products and by-products of own manufacture shipped from the establishment are covered, including transfer shipments to sales outlets, distributing warehouses or to other manufacturing plants of the reporting firm, when such units are treated as separate establishments. The value of shipments are net of returned goods, discounts, returns, allowances, sales tax and excise taxes and duties, returnable containers and charges for outward transportation by common or contract carriers. Transportation or delivery expense incurred by the reporting establishment's own carriers are included,

Shipments of goods of own manufacture of establishments which are coded to some other division of the Standard Industrial Classification (on the basis of principal activity) but which are engaged in manufacturing as a subsidiary activity

are collected by means of the Commodity questionnaire referred to earlier. Such shipments together with shipments of goods of own manufacture of establishments forming the universe of manufacturing industries are compiled and recorded in the various industry publications.

(c) Shipments of goods not of own manufacture

These figures represent the net selling value at establishment (net of discounts, returns, allowances, sales taxes and excise duties and taxes and transportation charges by common or contract carriers) of all products or materials (including products transferred from other establishments of the reporting firm) sold as such in the same condition as purchased or received as transfers. For those industries which ship such goods on a rental basis, the value of shipments represents the book value of these goods. All sales of consignment goods from other countries are included.

(d) Other revenue

Figures represent the book value of fixed assets, if any, (new construction and machinery and equipment including major repairs, alterations, additions, modifications, installation and assembly work) produced during the year for the use of reporting establishments by the establishment's own employees and for which depreciation accounts are maintained. Included also are any revenues from the sale of electricity and from any operations performed by the establishment's own employees, such as revenue from goods produced or purchased for rental (the book value of such goods are included as part of shipments of goods of own manufacture or shipments of goods not of own manufacture), servicing revenues, commissions on sales (when not included in value of sales), revenue for companyoperated cafeterias and lunch counters and revenue from outside installation or construction work not related to the establishment's own products, sale of used materials (excluding sale of used fixed assets) research and development work, etc. As mentioned previously the figures do not include non-operating revenue such as rent, dividends. interest, etc.

Inventories

(a) Manufacturing activities

Values represent the book values of manufacturing inventory owned in Canada. Inventories held for which progress payments have been received are not included. Where progress payment accounts are maintained, the change in these accounts is treated as a net adjustment to shipments. Figures consist of inventory owned at the plant and at warehouses or selling outlets which are treated as extensions of establishments for the purpose of reporting shipments. Inventory owned in transit in Canada or on consignment in Canada is included. Goods shipped abroad and held in inventory are included in shipments. Opening inventories may differ from the closing inventories of the previous year because of changes in classification, the

receipt of revised data, the inclusion of new establishments and the removal of establishments which did not operate during the survey year.

(b) Non-manufacturing activities

Figures represent the book value of inrelators of goods purchased for re-sale as such without further processing, owned by the reporting establishments and held at plants and at any warehouses or selling outlets which are treated as extensions of establishments. Other characteristics are the same as in (a) above.

Value Added

(a) By manufacturing activities

Figures are compiled by deducting the cost of manufacturing materials, supplies, etc. and fuel and electricity consumed from the (value of shipments of goods of own manufacture adjusted for changes in the value of inventories of finished goods and goods in process).

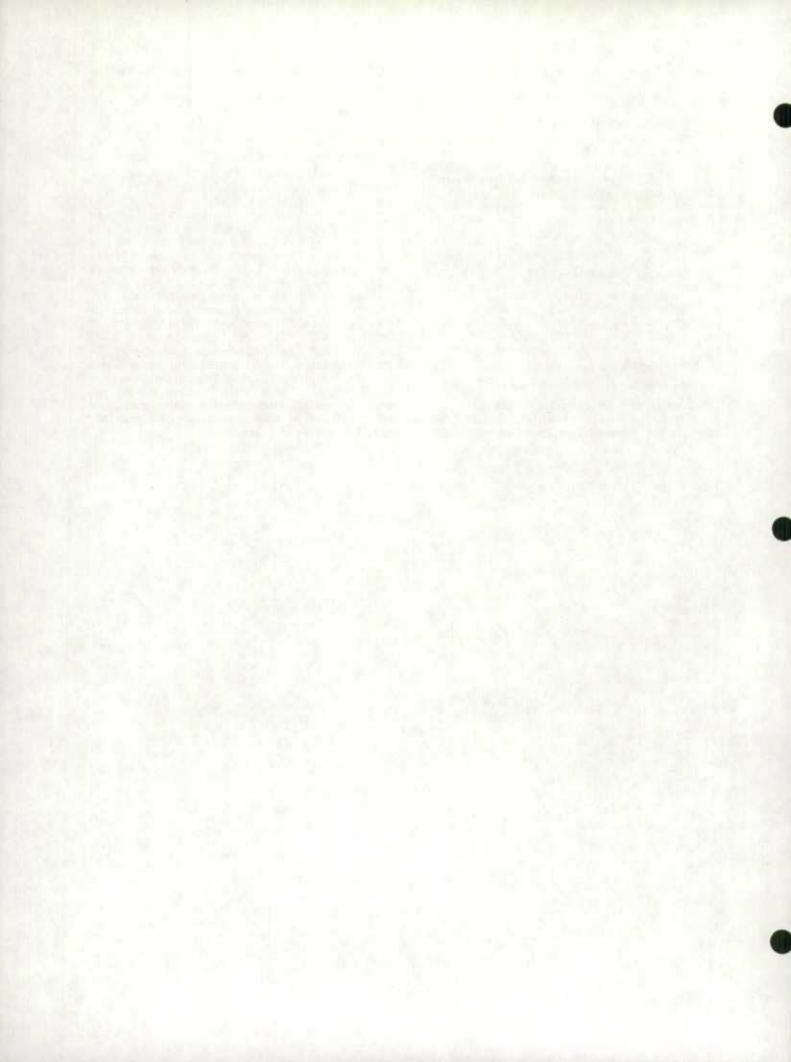
(b) By non-manufacturing activities

The figures are compiled by deducting the cost of goods purchased for re-sale (adjusted for changes in the value of inventories of goods pur-

chased for re-sale) and the cost of non-manufacturing materials and supplies used from the value of shipments of goods not of own manufacture, plus other revenue.

(c) By Total activities

The figures consist of value added by manufacturing activities plus value added by non-manufacturing activities. This total value added figure may, in some cases, be less than value added by manufacturing activities as a result of expenditures associated with non-manufacturing exceeding revenues from such activities or because of a decrease in inventory of goods not of own manufacture exceeding the mark-up on the sale of such goods. "Value added" is sometimes referred to as net output or net production. However, to arrive at the National Accounts concept of net production, or Gross Domestic Product at "Factor cost" it would be necessary to subtract also the cost of advertising, insurance and other business expenses which are not collected as part of the annual Census of Manufactures. "Value added" figures for the primary industries, manufacturing and construction are published in DBS publication Catalogue No. 61-202, "Survey of Production".





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