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SALES OF PAINTS, VARNISHES AND LACQUERS

Sales of paints, varnishes and lacquers by manufacturers, which normally account for 96 per cent of the total Canadian production amounted to \$9,158,199 in March, 1955. Trade sales accounted for \$5,739,696 or about 63% and industrial sales for \$3,418,503 or about 37% of the total sales.

Table 1 - Sales of Paints, Varnishes and Lacquers by Canadian Producers, March, 1955,
and Three Months Ended March, 1955

	March, 1955	Three months ended March, 1955
	\$	\$
<u>Trade sales</u>		
(a) Paints, varnishes, lacquers, thinners and removers, except (b)	4,636,182	11,853,400
(b) All water-reducible types including latex emulsion, resin emulsion, casein, cement, calcimine, etc., in paste, powder or liquid form	1,103,514	2,766,357
<u>Industrial sales</u>		
(a) Product finishes, special maintenance finishes and thinners	2,661,580	7,171,571
(b) Cellulose type lacquers and thinners	756,923	2,156,990
TOTAL	9,158,199	23,948,318

NOTE: The above figures are for firms which normally account for 96 per cent of the total Canadian production. The figures have not been expanded to 100 per cent.

Table 2 - Sales of Paints, Varnishes and Lacquers, by Months, 1955 (Including revisions to date)

Month	Trade sales		Industrial sales	
	Paints, varnishes, lacquers, etc.	Water-reducible types including latex emulsion, etc.	Product finishes	Cellulose type lacquers and thinners
January	3,436,181	763,525	2,271,517	759,417
February	3,781,037	899,318	2,238,474	640,650
March	4,636,182	1,103,514	2,661,580	756,923
Total three months ...	11,853,400	2,766,357	7,171,571	2,156,990

Prepared in the Metal and Chemical Products Section, Industry and Merchandising Division.

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