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Memorandum

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SALES OF PAINTS, VARNISHES AND LACQUERS

Sales of paints, varnishes and lacquers by manufacturers, which normally account for 96 per cent of the total Canadian production amounted to \$12,828,038 in June, 1955. Trade sales accounted for \$8,551,307 or about 67% and industrial sales for \$4,276,731 or about 33% of the total sales.

Table 1 - Sales of Paints, Varnishes and Lacquers by Canadian Producers, June, 1955, and Six Months Ended June, 1955

	June, 1955	Six months ended June, 1955
	\$	\$
<u>Trade sales</u>		
(a) Paints, varnishes, lacquers, thinners and removers, except (b)	7,564,377	32,808,806
(b) All water-reducible types including latex emulsion, resin emulsion, casein, cement, calcimine, etc., in paste, powder or liquid form	986,930	6,448,862
<u>Industrial sales</u>		
(a) Product finishes, special maintenance finishes and thinners	3,428,362	16,801,260
(b) Cellulose type lacquers and thinners	847,869	4,470,254
TOTAL	12,828,038	60,529,182

NOTE: The above figures are for firms which normally account for 96 per cent of the total Canadian production. The figures have not been expanded to 100 per cent.

Table 2 - Sales of Paints, Varnishes and Lacquers, by Months, 1955 (Including revisions to date)

Month	<u>Trade sales</u>		<u>Industrial sales</u>	
	Paints, varnishes, lacquers, etc.	Water-reducible types including latex emulsion, etc.	Product finishes	Cellulose type lacquers and thinners
January	3,436,181	763,525	2,271,517	759,417
February	3,781,037	899,318	2,238,474	640,650
March	4,636,182	1,103,514	2,661,580	756,923
April	6,037,684	1,399,766	2,852,745	697,233
May	7,353,345	1,295,809	3,348,082	768,162
June	7,564,377	986,930	3,428,862	847,869
Total six months	32,808,806	6,448,862	16,801,260	4,470,254

Prepared in the Metal and Chemical Products Section, Industry and Merchandising Division.

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