Sales of paints, varnishes and lacquers by manufacturers, which normally account for 96 per cent of the total Canadian production amounted to $\$ 8,331,262$ in September, 1952, compared with $\$ 6,874,045$ in 1951. In September, 1952, the trade sales (exclusive of water paints) accounted for about 49 per cent of the total, industrial sales for 40 per cent, water paints for 7 per cent, and unclassified sales for 4 per cent.

Sales of Paints, Varnishes and Lacquers by Canadian Producers, September, 1951 and 1952 and Nine Monthe finded September, 1951 and 1952

|  | 1951 | 1958 |
| :---: | :---: | :---: |
| September | \$ | \$ |
| 1. Trade Sales of paints, varnishes and lacquers (except water paints as given under item 3) | 3,338,915 | 4,026,603 |
| 2. Industrial Sales - |  |  |
| (a) Paints and Varnishes (except iter 3) .. | 2,500,315 | 2,883,896 |
| (b) Lacquers ................................. | 391,899 | 496,689 |
| 3. Sales of all types of water paints of own manufacture $\qquad$ | 415,458 | 613,966 |
| 4. Unclassified sales | 227,458 | 310,108 |
| Total all sales | 6,874,045 | 8,331,262 |
| Nine months ended September |  |  |
| 1. Trade Sales of paints, varnishes and lacquers (except water paints as given under item 3) | 40,544,399 | 42,019,983 |
| 2. Industrial Sales - |  |  |
| (a) Paints and varnishes (except item 3) .. | 25,572,496 | 24,652,723 |
| (b) Lacquers ................................ | 4,511,230 | 4,185,601 |
| 3. Sales of all types of water paints of own manufacture | 3,511,378 | 5,762,119 |
| 4. Unclassified sales ........................... | 3,961,046 | 4,590,304 |
| Total all sales .......... | 78,100,549 | 81,210,730 |

Note: The above figures are for firms which normally account for 96 per cent of the total Canadian production.


