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Memorandum

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SALES OF PAINTS, VARNISHES AND LACQUERS

Sales of paints, varnishes and lacquers by manufacturers, which normally account for 96 per cent of the total Canadian production, amounted to \$7,057,790 in November, 1954, compared with \$7,521,130 in 1953. In November, 1954, the trade-sales (exclusive of water paints) accounted for about 46 per cent of the total, industrial sales for 41 per cent, water paints for 2 per cent, latex emulsion for 9 per cent, and unclassified sales for 2 per cent.

Table 1 - Sales of Paints, Varnishes and Lacquers by Canadian Producers, November, 1953 and

	1704		
		1953	1954
	November	\$	\$
1.	Trade sales of paints, varnishes and lacquers		
	(except water paints as given under item 3)	3,571,244	3,225,878
2.	Industrial sales -		
	(a) Paints and varnishes (except item 3)	2,393,572	2,318,396
	(b) Lacquers	580,211	573,011
3.	Sales of all types of water paints of own		
	manufacture	126,445	131,869
40	Latex emulsion paints of own manufacture	582,058	638,155
5.	Unclassified sales	267,600	170,481
	Total all sales	7,521,130	7,057,790

Table 2 - Sales of Paints, Varnishes and Lacquers by Canadian Preducers, Eleven Months Ended
November, 1953 and 1954

		1953	1954
	Eleven months ended November	\$	\$
1.	Trade Sales of paints, varnishes and lacquers (except water paints as given under item 3)	51,994,425	49,046,076*
2.	Industrial sales - (a) Paints and varnishes (except item 3) (b) Lacquers	31,424,488 5,995,940	29,579,737
3.	Sales of all types of water paints of own manufacture	1,981,495	1,969,442
	Latex emulsion paints of own manufacture Unclassified sales	6,743,704 4,97 8 ,285	7,640,591* 2,341,051
	Total all sales	103,118,337	96, 351, 339

^{*} Revised.

NOTE: The above figures are for firms which normally account for 96 per cent of the total Canadian production. These figures have not been expanded.

Prepared in the Metal and Chemical Products Section, Industry and Merchandising Division-



Table 3 - Sales of Paints, Varnishes and Lacquers, by Months, 1954 (Including revisions to date)

	Decade	Industrial sales		Water	Latex	Unclassified	
Month	Trade	Paints and varnishes	Lacquers	paints	emulsion paints	paint sales	
	(Thousands of dollars)						
January	3,055	2,383	484	151	416	196	
February	3,872	2,764	499	170	644	213	
March	4.289	2,797	491	188	904	204	
April	4.984	2,951	530	191	1,109	248	
May consesses on one	5.936	3,172	568	196	1,073	246	
une consussessesses	6,103	3,224	556	174	822	265	
uly coossessesses	5,352	2,617	454	145	475	206	
August	4,790	2,543	524	124	469	199	
September	3,926	2,509	605	130	623	192	
October	3,513	2,301	493	368	469	202	
November	3,226	2,318	573	132	638	170	
Total eleven months.	49,046	29,580	5,774	1,969	7,642	2,341	