## Memorandum

## SALES OF PAINTS VARNISHES AND LACQUERS

Sales of paints, varnishes and lacquers by manufacturers, which normally account for 96 per cont of the total Cansdian production, amounted to $\$ 7,057,790$ in November, 1954 , compared with $\$ 7,521,130$ in 1953. In November, 1954 , the trade: asios (exclusive of water paints) accounted for about 46 per cent of the total, industrial sales for 41 per cent, water paints for 2 per cent, latex emulsion for 9 per cont, and unclassified sales for 2 per cont.

Table 1 -Sales of Paints, Varnishes and Lacquers by Canadian Producers, November, 1953 and 1954

## Noyember

1. Trade sales of paints, varnishes and lacquers

1953 1954

|  | 1953 | 1954 |
| :---: | :---: | :---: |
| Noyember | \% | \$ |
| 1. Trade sales of paints, varnishes and lacquers (except water paints as given under item 3)... <br> 2. Industrial sales - | 3,571,244 | 3,225,878 |
| (a) Paints and varnishes (except item 3) <br> (b) Lacquers | $\begin{array}{r} 2,393,572 \\ 580,211 \end{array}$ | $\begin{array}{r} 2,318,396 \\ 573,011 \end{array}$ |
| 3. Sales of all types of water paints of own menufacture $\qquad$ <br> 4. Latex emulsion paints of own manfacture $\qquad$ <br> 5. Unclassified sales ......................................... | $\begin{aligned} & 126,445 \\ & 582,058 \\ & 267,600 \\ & \hline \end{aligned}$ | $\begin{array}{r} 131,869 \\ 638,155 \\ 170,481 \\ \hline \end{array}$ |
| Total all salos ........................ | 7,521,130 | 7,057,790 |

Table 2 - Sales of Paints, Varnishes and Lacquers by Canadian Praiucers, Eloven Months Ended Noyember, 1953 and 1954
$1953 \quad 1954$

## Eloven months onded November

1. Trade Sales of paints, varnishes and lacquers
(except water paints as given under item 3)
...

| $51,994,425$ | $49,046,076^{*}$ |
| ---: | ---: |
| $31,424,488$ | $29,579,737$ |
| $5,995,940$ | $5,774,442$ |
| $1,981,495$ | $1,969,442$ |
| $6,743,704$ | $7,640,591^{*}$ |
| $4,978,285$ | $2,341,051$ |
| $103,118,337$ | $96,351,339$ |

## * Revised.

NOTE: The above figures are for firms which normally account for 96 per cent of the total Canadian production. These figures have not been expanded.
Prepared in the Metal and Chemical Products Section, Industry and Merchandising Division.
Table 3 - Sales of Paints, Varnishes and Lacquers, by Months, 1954
Month (Including revisions to
(Thousands or dollars)

| January 00000000000000 | 3,055 | 2,383 | 484 | 15 | 416 | 196 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Febriary ............. | 3,872 | 2,764 | 497 | 270 | 64.4 | 213 |
| March | 4,289 | 2,797 | 491 | 188 | 904 | 204 |
| April | 4,984 | 2,951 | 530 | 191 | 1,109 | 248 |
| May .0.0.0.0.0.0.0.0. | 5,936 | 3,172 | 568 | 196 | 1.073 | 246 |
| June | 6,103 | 3,224 | 556 | 174 | 822 | 26. |
| July | 5,352 | 2,617 | 4.5:\% | 145 | 475 | 206 |
| Auguat 0.0.0.0.0.....0. | 4,790 | 2,543 | 524 | 124 | 469 | 199 |
| Seplember ............. | 3,926 | 2,509 | 605 | 130 | 623 | 192 |
| October | 3,513 | 2,301 | 493 | 368 | 469 | 202 |
| November | 3,226 | 2,318 | 573 | 132 | 638 | 170 |
| Total eleven months. | 49,046 | 29,580 | 5,774 | 1,969 | 7,642 | 2,34]. |

