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# **Aviation**

# Civil Aviation, Quarterly Operating and Financial Statistics, Canadian Air Carriers, Levels I and II



# First Quarter 2015 to Fourth Quarter 2015

# **Highlights**

- In 2015, Canadian Level I and II air carriers reported 73.5 million passengers in their scheduled and charter operations, up 4.8% from 2014. The passenger counts on scheduled flights reached 72.0 million (+6.8%), while the number of passengers flying on chartered flights declined 44.8% to 1.5 million, as a major charter carrier, CanJet Airlines, suspended its services on September 1, 2015. Scheduled services saw a growth in passengers carried over 2014 in each of the four quarters; conversely, charter services saw a decline in passengers carried in all four quarters of 2015. The scheduled passenger counts totalled 19.8 million in the third quarter of 2015, the highest number ever recorded for a quarter, surpassing the 18.5 million reported in the same quarter of 2014.
- In 2015, these carriers recorded 174.5 billion passenger-kilometres flown in their scheduled and charter operations, up 5.6% from the previous year. Scheduled services accounted for 98.8% of the demand for travel, as measured by passenger-kilometres.
- These same carriers reported a slight decline in their scheduled passenger load factor (a measure of the fullness of their aircraft) compared to 2014. The load factor decreased from 82.5% in 2014 to 82.1% in 2015, as the demand for travel, as measured by passenger-kilometres, advanced at a slightly slower pace (+7.8%) than the supply (capacity), as measured by available seat-kilometres (+8.3%). In 2015, these carriers recorded their highest passenger load factor on scheduled flights in the third quarter (85.2%) and their lowest, in the fourth quarter (79.4%).
- Total operating revenues in 2015 reached \$21.3 billion, up 2.4% (+\$502.2 million) from 2014, reflecting growth in the first three quarters. Passenger revenues accounted for 88.5% of total operating revenues, down from 89.2% the year before. The increase in operating revenues was mainly due to traffic growth of 5.6% partly offset by a yield (passenger revenues per passenger-kilometre) decline of 3.8%.
- In 2015, total operating expenses amounted to \$19.0 billion, down 1.8% (-\$355.9 million) from the previous year, largely because of lower fuel costs. This decrease was largely offset by the impact of the capacity growth and the unfavourable impact of a weaker Canadian dollar on foreign currency denominated operating expenses.
- Canadian Level I and II air carriers reported net operating income of \$2.4 billion in 2015, up from \$1.5 billion the previous year following year-over-year increases in all four quarters.
- Net income (net operating income plus net non-operating income) rose 93.5% to \$1.1 billion in 2015 from \$588.3 million in 2014, marking the fourth increase in six years. This improvement in profitability was largely accounted for by the increase in net operating income of \$638.8 million in the first and third quarters of 2015 combined. However, the rise in net non-operating loss from \$909.8 million in 2014 to \$1.2 billion in 2015 dampened the increase in net income.





- From the first quarter of 2015 to the fourth quarter of 2015, the operating ratio (which reflects a carrier's ability
  to meet its short-term obligations and represents the proportion of operating revenue absorbed by operating
  expenses) ranged between 0.81 in the third quarter and 0.94 in the fourth quarter. Overall, this means that the
  carriers earned 19.0 cents of profit for every dollar spent in the third quarter of 2015 and 6.0 cents of profit in the
  fourth quarter. An operating ratio greater than 1.00 would indicate that these carriers experienced an operating
  loss.
- For the four quarters of 2015, the highest profit margin (11.5%) was recorded in the third quarter. The profit margin represents the profit earned per revenue dollar and is obtained by dividing net income by operating revenue, with this ratio being expressed as a percentage. In other words, every dollar of service sold in the third quarter earned 11.5 cents of profit for the carriers. The negative profit margin for the fourth quarter (-1.6%) reflected the strong increase in non-operating expenses, which offset the gain in net operating income. While the third quarter produced the highest profit margin in 2015, the most notable increase occurred in the first quarter (from -5.4% in 2014 to +0.5% in 2015).
- In 2015, operating revenue per employee varied from \$95,766 in the fourth quarter to \$122,988 in the third quarter. This employee productivity measure showed year-over-year increases from 2014 to 2015 in each of the first three quarters, with the gains ranging from 2.0% in the second quarter to 4.3% in the first quarter, before declining by 2.6% in the fourth quarter. Another method of assessing productivity in the aviation industry is to calculate tonne-kilometres flown per employee. According to this measure, labour productivity in 2015 bettered the previous level in each of the four quarters. The increases ranged from 1.3% in the fourth quarter to 5.6% in the third quarter. As in the previous year, the tonne-kilometres flown per employee were highest in the third quarter, at 113,541.
- Total employment reported by Canadian Level I and II air carriers rose in all but the second quarter of 2015 compared to the previous year, with the gains ranging from 0.2% in the first quarter to 1.8% in the fourth quarter. In the second quarter, it remained virtually unchanged (-25 employees) at 50,176 employees. The string of quarterly year-over-year increases in total wages and salaries paid that began in the fourth quarter of 2005 (except for the fourth quarter of 2013) continued in each quarter of 2015. Increases ranged from 3.0% in the first quarter to 10.4% in the second quarter. Overall, the total amount paid in wages and salaries in 2015 rose 5.8% to \$3.7 billion.

# **Statistical Tables**

Table 1 Financial performance indicators, Canadian air carriers, Levels I and II – First quarter 2014 to fourth quarter 2015

	Operating ratio	Profit margin
	ratio	percent
2014		
First quarter	0.99	-5.4
Second quarter	0.93	6.6
Third quarter	0.85	9.5
ourth quarter	0.96	-0.8
2015		
First quarter	0.92	0.5
Second quarter	0.90	9.3
hird quarter	0.81	11.5
ourth quarter	0.94	-1.6

Table 2 Productivity measures, Canadian air carriers, Levels I and II – First quarter 2014 to fourth quarter 2015

	Operating revenue per employee	Tonne-kilometres flown per employee
	dollars	tonne-kilometres
2014 First quarter Second quarter Third quarter Fourth quarter	100,225 101,532 119,389 98,319	93,421 92,419 107,529 86,926
2015 First quarter Second quarter Third quarter Fourth quarter	104,529 103,566 122,988 95,766	96,806 96,230 113,541 88,038
	% change from 2	2014 to 2015
First quarter Second quarter Third quarter Fourth quarter	4.3 2.0 3.0 -2.6	3.6 4.1 5.6 1.3

Table 3 Operating statistics - First quarter of 2014 and 2015

	2014	2015	Change from 2014 to 2015
	thousands		percent
All services Number of carriers included 1 Passengers Goods carried (kilograms) Passenger-kilometres Passenger tonne-kilometres Goods tonne-kilometres Total tonne-kilometres Hours flown	25 17,356 164,854 40,649,646 4,064,965 559,773 4,624,737 606	25 18,111 161,343 42,540,258 4,254,026 548,823 4,802,849 614	0.0 4.4 -2.1 4.7 -2.0 3.9 1.3
Scheduled services Passengers Goods carried (kilograms) Passenger-kilometres Available seat-kilometres Passenger load factor (percent) Passenger tonne-kilometres Goods tonne-kilometres Total tonne-kilometres Available tonne-kilometres Weight load factor (percent) Hours flown	16,226 112,492 37,916,667 46,484,137 81.6 3,791,667 490,926 4,282,593 5,814,076 73.7 556	17,665 115,202 41,776,568 51,206,118 81.6 4,177,657 483,622 4,661,278 6,259,007 74.5 584	8.9 2.4 10.2 10.2  10.2 -1.5 8.8 7.7  5.0
Charter services Passengers Goods carried (kilograms) Passenger-kilometres Passenger tonne-kilometres Goods tonne-kilometres Total tonne-kilometres Hours flown	1,129 52,362 2,732,979 273,298 68,846 342,144 50	446 46,141 763,689 76,369 65,201 141,570	-60.5 -11.9 -72.1 -72.1 -5.3 -58.6 -39.6

Table 4 Income statement - First quarter of 2014 and 2015

	2014	2015	Change from 2014 to 2015
_	thousands of dolla	ars	percent
Operating revenues			
Scheduled services	4,363,334	4,713,887	8.0
Passengers	4,149,679	4,493,712	8.3
Goods	213,656	220,174	3.1
Charter services	381,684	187,515	-50.9
Passengers	328,329	132,766	-59.6
Goods	53,355	54,748	2.6
Other revenues (including subsidies)	216,518	284,576	31.4
Total operating revenues	4,961,536	5,185,977	4.5
Operating expenses			
Total operating expenses	4,921,158	4,781,672	-2.8
Non-operating income (expenses) Total non-operating income (expenses), net			
(including provision for income taxes)	-308,568	-376,184	21.9
Net income (loss)	-268,190	28,122	
Employment expenses			
Average number of employees 1	49,504	49,613	0.2
Total wages and salaries paid	854,682	880,362	3.0

<sup>1.</sup> Figures expressed in full, not in thousands.

Level I air carriers. This includes every Canadian air carrier that, in the calendar year before the year in which information is provided, transported at least 2 million

Table 5 Operating statistics - Second quarter of 2014 and 2015

	2014	2015	Change from 2014 to 2015
	thousands		percent
All services Number of carriers included 1 Passengers Goods carried (kilograms) Passenger-kilometres Passenger tonne-kilometres Goods tonne-kilometres Total tonne-kilometres Hours flown	25	25	0.0
	17,216	17,951	4.3
	167,179	155,612	-6.9
	40,569,631	42,707,705	5.3
	4,056,963	4,270,771	5.3
	582,556	557,689	-4.3
	4,639,520	4,828,459	4.1
	593	616	3.9
Scheduled services Passengers Goods carried (kilograms) Passenger-kilometres Available seat-kilometres Passenger load factor (percent) Passenger tonne-kilometres Goods tonne-kilometres Total tonne-kilometres Available tonne-kilometres Weight load factor (percent) Hours flown	16,522	17,654	6.8
	111,504	130,190	16.8
	39,168,835	42,347,825	8.1
	47,406,790	51,823,871	9.3
	82.6	81.7	
	3,916,883	4,234,782	8.1
	513,846	523,651	1.9
	4,430,729	4,758,433	7.4
	6,292,525	6,943,682	10.3
	70.4	68.5	
	552	592	7.1
Charter services Passengers Goods carried (kilograms) Passenger-kilometres Passenger tonne-kilometres Goods tonne-kilometres Total tonne-kilometres Hours flown	694	297	-57.2
	55,674	25,422	-54.3
	1,400,796	359,881	-74.3
	140,080	35,988	-74.3
	68,711	34,038	-50.5
	208,790	70,026	-66.5
	41	25	-39.4

Table 6 Income statement - Second quarter of 2014 and 2015

	2014	2015	Change from 2014 to 2015
_	thousands of dolla	ars	percent
Operating revenues			
Scheduled services	4,572,732	4,743,031	3.7
Passengers	4,355,559	4,514,421	3.6
Goods	217,173	228,610	5.3
Charter services	245,997	120,663	-50.9
Passengers	194,652	91,079	-53.2
Goods	51,345	29,585	-42.4
Other revenues (including subsidies)	278,287	332,810	19.6
Total operating revenues	5,097,016	5,196,504	2.0
Operating expenses			
Total operating expenses	4,737,096	4,689,759	-1.0
Non-operating income (expenses) Total non-operating income (expenses), net			
(including provision for income taxes)	-21,235	-21,652	2.0
Net income (loss)	338,685	485,093	43.2
Employment expenses			
Average number of employees 1	50,201	50,176	0.0
Total wages and salaries paid	889,434	981,664	10.4

<sup>1.</sup> Figures expressed in full, not in thousands.

Level I air carriers. This includes every Canadian air carrier that, in the calendar year before the year in which information is provided, transported at least 2 million

Table 7 Operating statistics - Third quarter of 2014 and 2015

	2014	2015	Change from 2014 to 2015
	thousands		percent
All services Number of carriers included 1 Passengers Goods carried (kilograms) Passenger-kilometres Passenger tonne-kilometres Goods tonne-kilometres Total tonne-kilometres Hours flown	25	25	0.0
	18,886	20,194	6.9
	169,142	169,374	0.1
	46,982,156	50,539,823	7.6
	4,698,216	5,053,982	7.6
	593,170	570,252	-3.9
	5,291,385	5,624,234	6.3
	636	665	4.5
Scheduled services Passengers Goods carried (kilograms) Passenger-kilometres Available seat-kilometres Passenger load factor (percent) Passenger tonne-kilometres Goods tonne-kilometres Total tonne-kilometres Available tonne-kilometres Weight load factor (percent) Hours flown	18,463	19,805	7.3
	116,709	139,032	19.1
	46,534,034	50,096,171	7.7
	54,575,838	58,794,329	7.7
	85.3	85.2	
	4,653,403	5,009,617	7.7
	527,482	525,895	-0.3
	5,180,885	5,535,512	6.8
	7,182,389	8,074,879	12.4
	72.1	68.6	
	599	636	6.2
Charter services Passengers Goods carried (kilograms) Passenger-kilometres Passenger tonne-kilometres Goods tonne-kilometres Total tonne-kilometres Hours flown	422	389	-7.8
	52,433	30,342	-42.1
	448,122	443,652	-1.0
	44,812	44,365	-1.0
	65,688	44,357	-32.5
	110,500	88,722	-19.7
	37	29	-21.8

Table 8 Income statement - Third quarter of 2014 and 2015

	2014	2015	Change from 2014 to 2015
_	thousands of dolla	ars	percent
Operating revenues			
Scheduled services	5,375,311	5,553,701	3.3
Passengers	5,158,313	5,328,557	3.3
Goods	216,998	225,143	3.8
Charter services	185,544	144,989	-21.9
Passengers	132,284	109,726	-17.1
Goods	53,259	35,263	-33.8
Other revenues (including subsidies)	314,135	393,541	25.3
Total operating revenues	5,874,989	6,092,231	3.7
Operating expenses			
Total operating expenses	4,992,582	4,934,996	-1.2
Non-operating income (expenses) Total non-operating income (expenses), net			
(including provision for income taxes)	-325,027	-454,584	39.9
Net income (loss)	557,380	702,651	26.1
Employment expenses			
Average number of employees 1	49,209	49,535	0.7
Total wages and salaries paid	838,868	871,602	3.9

<sup>1.</sup> Figures expressed in full, not in thousands.

Level I air carriers. This includes every Canadian air carrier that, in the calendar year before the year in which information is provided, transported at least 2 million

Table 9 Operating statistics - Fourth quarter of 2014 and 2015

	2014	2015	Change from 2014 to 2015
	thousands		percent
All services Number of carriers included 1 Passengers Goods carried (kilograms) Passenger-kilometres Passenger tonne-kilometres Goods tonne-kilometres Total tonne-kilometres Hours flown	25 16,640 188,872 37,045,448 3,704,545 617,748 4,322,292 580	25 17,199 168,839 38,746,748 3,874,675 583,831 4,458,506 591	0.0 3.4 -10.6 4.6 4.6 -5.5 3.2 1.9
Scheduled services Passengers Goods carried (kilograms) Passenger-kilometres Available seat-kilometres Passenger load factor (percent) Passenger tonne-kilometres Goods tonne-kilometres Total tonne-kilometres Available tonne-kilometres Weight load factor (percent) Hours flown	16,215 130,566 36,420,386 45,532,529 80.0 3,642,039 549,796 4,191,835 5,975,240 70.2 549	16,857 132,408 38,297,434 48,232,168 79,4 3,829,743 536,868 4,366,611 6,518,878 67.0 566	4.0 1.4 5.2 5.9  5.2 -2.4 4.2 9.1 
Charter services Passengers Goods carried (kilograms) Passenger-kilometres Passenger tonne-kilometres Goods tonne-kilometres Total tonne-kilometres Hours flown	424 58,306 625,062 62,506 67,952 130,458 31	342 36,432 449,313 44,931 46,964 91,895 25	-19.5 -37.5 -28.1 -28.1 -30.9 -29.6 -18.7

Table 10 Income statement - Fourth quarter of 2014 and 2015

	2014	2015	Change from 2014 to 2015
_	thousands of dolla	ars	percent
Operating revenues			
Scheduled services	4,383,060	4,357,800	-0.6
Passengers	4,134,753	4,100,567	-0.8
Goods	248,307	257,234	3.6
Charter services	179,258	147,346	-17.8
Passengers	125,022	103,914	-16.9
Goods	54,236	43,432	-19.9
Other revenues (including subsidies)	326,508	344,721	5.6
Total operating revenues	4,888,825	4,849,867	-0.8
Operating expenses			
Total operating expenses	4,673,394	4,561,939	-2.4
Non-operating income (expenses) Total non-operating income (expenses), net			
(including provision for income taxes)	-254,984	-365,526	43.4
Net income (loss)	-39,553	-77,597	96.2
Employment expenses			
Average number of employees 1	49,724	50,643	1.8
Total wages and salaries paid	875,538	926,635	5.8

<sup>1.</sup> Figures expressed in full, not in thousands.

Level I air carriers. This includes every Canadian air carrier that, in the calendar year before the year in which information is provided, transported at least 2 million

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- not available for a specific reference period
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- 0s value rounded to 0 (zero) where there is a meaningful distinction between true zero and the value that was rounded
- revised
- suppressed to meet the confidentiality requirements of the Statistics Act
- X E use with caution
- F too unreliable to be published
- significantly different from reference category (p < 0.05)

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