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## DOMINION BUREAU

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Industry and Merchandising Dlvistore
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RETAIL TRADE JUNE 1950

Canada's retail trade showed a substantial strengthening during the month of June when sales for seventeen out of twenty-one trades combined to effect a general sales increase of $8 \%$ over June last year. Highlight of the June results was a $30 \%$ gain in motor vehicle dealers' sales, a reflection of the sustained demand for all passenger cars. Sgles of lumber and building material dealers increased by $21 \%$, reflecting the current activity in home construction. Appliance and radio dealers' sales were up $18 \%$, showing a slight moderation in comparison with the increase of $25 \%$. Other notable increases were reported by garages and filling stations, up $14 \%$ and by grocery and combination stores, up 11\%。

Of the three sales declines reported, two were accounted for by clothing stores, sales of women's stores being down $8 \%$ and those of men's down 5\%.

All provinces reported gains in sales volume in June 1950 compared with June 1949. Ontario and British Columbia gains were highest, both being $10 \%$, while the Maritire Provinces gain of $2 \%$ was the most modest. Sales in Manitoba, showed improvement following a setback caused by the May floods showed a gain of $5 \%$ in June.

NOTE: This condensed summary of retail sales in June, 1950, replaces the usual monthly report on retail trade. Publication of more dotailed information will be resumed at an early date, following a complete revision of retail tracie estimates.

Prepered in Merchandising and Services Section.

Cumulative sales for January to June 1950 were up $4.5 \%$ compared with the same period in 1949. In a number of trades, the June comparisons were somewhat different from those shown by cumulative results. The two most important of these differences appeared in the lumber and building materials trade, for which June sales were up $21 \%$ as against an "unchanced" result for the January to June period, and in the coal and wood trade which reported June sales up $9 \%$ as compared with an $18 \%$ increase in the six-month cumulative results.

A table showing the comparative results for June 1949 and 1950 appears in page 3, and the January-June 1950 cumulative results on page 4.

By Provinces and Kinds of Business
(Without id justment for Price Changes)
June 1950 Over June 1949

| Kind of Business or Store | CANADA | Mar. <br> Prov. | Que. | Ont. | Man. | Sask. | Alta. | $\begin{aligned} & \mathrm{Br}_{1} \\ & \mathrm{Col} . \\ & \hline \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\%$ |  | $\%$ | \% | \% | \% | \% |  |
| Total, All Trades | $+7.9$ | $+2.2$ | + 7.8 | +10.1 | + 4.9 | $+3.6$ | +6.7 | + 9.6 |
| Grocery \& Combination | +11.3 | + 7.7 | +8.6 | +14.5 | + 9.4 | + 9.3 | +13.3 | +10.3 |
| Neat | $+2.8$ | - 7.3 | + 7.3 | + 4.4 | + 7.0 | -12.3 | -0.9 | -4.1 |
| Country General | $+4.3$ | + 0.4 | $+3.6$ | + 2.6 | + 1.1 | +12.9 | + 2.4 | + 5.9 |
| Department | $+3.0$ | $-3.7$ | +2.3 | + 2.9 | + 4.8 | -4.8 | + 5.0 | +8.4 |
| Variety | $+7.3$ | -6.1 | $+5.5$ | +14, 6 | -10.5 | (a) | +13.8 | - 6.8 |
| Motor Vehicle | +30.0 | +14.0 | +23.8 | +30.1 | +49.4 | +42.0 | +19.8 | +48.6 |
| Garage \& Filling Station .. | $+14.3$ | $+4.3$ | +19.1 | +18.0 | +10.4 | +22.8 | + 2.8 | +8.2 |
| Men's Clothing | - 4.8 | $-13.7$ | - 0.3 | - 7.3 | -6.4 | -6.0 | $-4.0$ | + 4.2 |
| Family Clothing | $+0.4$ | $-5.9$ | + 4.6 | - 1.4 | $-21.4$ | -5.1 | +10.9 | - 1.1 |
| Women's Clothing | - 7.9 | $+7.1$ | -14.9 | -10.0 | (b) | $+5.9$ | (a) | $+11.5$ |
| Shoe | $+3.1$ | -3.1 | $+8.6$ | - 0.7 | +6.1 | (a) | +17.1 | + 1.5 |
| Hardware | $+1.1$ | - 7.8 | $+6.4$ | $+5.5$ | -9.6 | $-11.7$ | + 0.6 | $-4.0$ |
| Lumber \& Building Waterial. | $+20.7$ | + 7.9 | +31.1 | +36.9 | $-10.2$ | + 4.9 | +11.7 | +22.2 |
| Furniture | $+2.3$ | -29.2 | + 2.6 | + 9.1 | (a) | - 4.2 | -14.1 | + 9.6 |
| Appliance \& Radio ......... | +18.2 | +38.9 | +32.6 | +16.9 | + 9.1 | (b) | $-13.8$ | +10.7 |
| Restaurant | $+4.1$ | $+9.7$ | + 5.2 | $+9.4$ | -11.8 | - 5.8 | $+0.5$ | - 4.5 |
| Coal \& Wood | $+8.5$ | $+16.7$ | $+9.8$ | +11.5 | -12.7 | -11.4 | $-25.0$ | + 3.8 |
| Drug ....................... | + 2.8 | (a) | $+8.8$ | - 1.9 | + 4.8 | (b) | $+1.0$ | + 4.6 |
| Jewellery ................. | (a) | . 6 | -2.3 | + 1.4 | 9.8 | $-13.0$ | +28.1 | (a) |
| Tobacco | . 2 | -11.1 | $+3.3$ | + 1.4 | $-11.8$ | $+5.3$ | (a) | $+1.4$ |
| all Others |  | 2 | $+1.7$ | + 1.0 | - 8.4 | -18.0 | + 0.8 | $+1.3$ |

(a) Unchanged. (b) Not available.

| Kind of Business or Store | CANADA | $\begin{aligned} & \text { Mar. } \\ & \text { Prov. } \end{aligned}$ | Que. | Ont, | Nian. | Sask. | cla. | Br. Col. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \% | - | 9 | 浐 | $\%$ | ? | ? | , |
| Total, AIl Trades ...... | $+4.5$ | $+5.4$ | + 4.1 | $+6.2$ | $+1.3$ | - 1.3 | $+3.4$ | +4.2 |
| Grocery \& Combination | $+5.3$ | + 1.0 | $+4.5$ | $+6.9$ | + 4.7 | $+2.5$ | $+7.8$ | $+5.0$ |
| Meat | 1.1 | -2.8 | +2.8 | $+0.2$ | - 8.4 | $-14.0$ | - 1.1 | - 5.8 |
| Country General |  |  | - 3.5 | - 1.5 | - 4.2 | - 1.3 | $-3.5$ | - 1.4 |
| Department | . 3 | - 2.5 | $+0.9$ | - 1.5 | -2.5 | - 7.4 | $+1.0$ | - 0.1 |
| Variety | + 1.9 | - 2.8 | - 0.8 | $+7.2$ | - 9.8 | - 5.5 | +2.9 | - 9.8 |
| liotor Vehicle | +35.1 | +37.9 | +26.5 | +38.9 | +51.1 | +25.1 | +25.6 | +45.1 |
| Garage \& Filling Station .. | +12.6 | +15.4 | +18.3 | +13.1 | $+2.0$ | $+7.2$ | $+3.7$ | +14.2 |
| Wien's Clothing | -10.6 | -14.4 | $-12.4$ | -10.3 | - 5.4 | -10.1 | -6.7 | -10.0 |
| Family Clothing | $-7.7$ | - 7.4 | -6.1 | -6.9 | -14.2 | -16.9 | $-8.7$ | - 9.1 |
| Women's Clothine | -14.0 | - 1.7 | $-17.3$ | $-13.7$ | -27.6 | $-8.2$ | -11.0 | -10.7 |
| Shoe | . 7 | - 1.1 | $+2.2$ | - 5.0 | -12.6 | $-10.1$ | $+8.1$ | - 9.2 |
| Hardware | . 2 | -6.3 | -2.1 | -6.2 | -14.1 | -17.5 | - 7.1 | -10.0 |
| Lumber \& Building Material. | $+0.4$ | -0.6 | $+5.2$ | $+0.9$ | -14.5 | $+0.8$ | $+1.0$ | $+7.7$ |
| Furniture | - 1.9 | - 5.2 | - 6.6 | $+3.2$ | $-13.3$ | - 7.6 | -6.9 | $-4.5$ |
| Appliance \& Radio ......... | +10.9 | $+6.3$ | +11.5 | +16.8 | - 6.6 | (b) | -2.0 | + 4.6 |
| Restaurant | (a) | $+8.6$ | -0.2 | $+1.6$ | - 5.9 | - 1.3 | -2.8 | -2.8 |
| Coal \& Wood | +18.1 | $+18.5$ | +22.8 | +20.8 | + 2.8 | +26.6 | - 4.1 | $+3.1$ |
| Drue | - 1.0 | - 1.0 | $+4.2$ | $-3.3$ | +2.3 | $+2.0$ | - 1.8 | -2.2 |
| Jewellery .................. | . 9 | - 0.6 | -10.0 | - 7.6 | $-12.7$ | -6.3 | +26.0 | - 5.9 |
| Tobacco | $+2.8$ | - 3.9 | $+5.3$ | $+4.0$ | -3.2 | $-5.4$ | + 1.8 | - 5.2 |
| All Others | - 1.4 | + 0.7 | $+0.6$ | + 0.3 | -9.2 | -14.4 | - 1.3 | -1.1 |

[^0]
[^0]:    (a) Unchanged.
    (b) Not available.

