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RETAIL TRADE
AUGUST, 1950

Reoording the largest gain since April 1949, Canada's retail trade increased $13 \%$ in August 1950 compared with August 1949. All provinces, and practically all trades, shared in this marked sales increase, reflecting the generally widespread upward swing in consumer spending apparent in August 1950.

Outstanding in the August 1950 results was the $52 \%$ gain in motor vehicle dealers' sales, a further indication of the sustained demand for new passenger cars. Coal and wood dealers' sales were up $25 \%$, the second successive month in which mariced gains in sales were reported. Other notable increases were shown by gajages and filling stations, up $24 \%$; lumber and building material dealer:3, up $22 \%$; and appliance and radio dealers, up $16 \%$. Grocery and combination stores sales were up a substantial 9\%. For the first time in many months, all trades in the apparel group recorded gains in sales voitume, with the $9 \%$ increase in men's clothing stores being the largest. Of the three minor declines re= ported, tobacoo stores $2 \%$ deerease was the largeat.

All provinces shared in the gains in ames volume in August 1950 compared with the same month in 1949. Sales were up $19 \%$ in Kanitoba. Othor large gains were recorded in Alberisa and British Columbia, alos

NOTE: This condensed sumary of rotail $13 a 108$ in August 1960 replaces the usual monthly report on retail tride. Publioations of more detailed information will be rosumed at an oarly date following a ompleto revision of retail trade estimates.

Prepared in Merchandising and Services Seotion.
being up $17 \%$ and $15 \%$ respectively. Maritime Provinces' gain of $7 \%$ was the most modest.

Cumulative sales for January-to-August 1950 were up $6 \%$ compared with the same period in 1949. Results for all provinces, except Saskatchewan, deviated little from the natioral average. Saskatchewan's retail sales were virtually unchanged from the danuary-to-August 1949 volume. Some trades showed distinctly different results in August than in the eight-months' cumulative comparison. August comparisons for these, with January-to-August results in brackets, were as follows: men's clothing stores $+9 \%(-8 \%)$; women's clothing stores $+8 \%(-10 \%)$; hardware stores $+12 \%(-3 \%)$ : furniture stores $+10 \%(+1 \%)$.

A table showing the comparative results for August 1949 and 1950 appears on page 3, and the January-August 1950 cumulative results on page 4.
(Without Adjustment for Price Changes)
Aucust 1950 Over August 1949

| Kind of Business or store | Mar. Prov. | Que. | Ont. | Man. | Sask. | Alta. | $\begin{aligned} & \hline \hline \mathrm{Br} . \\ & \mathrm{Col} \end{aligned}$ | CANADÁ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | - | \% | \% | \% | \% | \% | Sol | \% |
| Grocery \& Combination | $+2.1$ | $+6.5$ | -13.3 | $+6.5$ | $+4.6$ | $+6.6$ | +10.1 | $+9.1$ |
| Meat | -8.3 | +20.4 | +6.0 | $+1.4$ | -7.6 | $+2.8$ | -4.2 | $+7.2$ |
| Country General | $+5.2$ | $+3.2$ | $+5.2$ | - 4.4 | $+0.4$ | - 1.3 | $+1.0$ | $+1.9$ |
| Department | - 4.4 | $+5.9$ | + 6.6 | $+12.7$ | $+3.1$ | +20.6 | $+4.8$ | $+6.4$ |
| Variety | - 4.5 | $+5.5$ | $+12.3$ | $+6.7$ | $+2.8$ | $+3.6$ | -3.4 | $+6.7$ |
| Motor Vehicle | +40.8 | +51.8 | $+40.0$ | +104.0 | +36.9 | $+59.2$ | +77.6 | +51.7 |
| Garage \& Filling Station .... | +16.5 | +14.8 | $+16.9$ | $+36.5$ | $+36.6$ | +24.1 | +52.0 | +23.5 |
| Men's Clothing | -17.9 | +17.5 | $+8.7$ | (b) | $+3.2$ | (a) | + 0.9 | $+8.5$ |
| Family Clothing | - 5.0 | $-1.7$ | +10.1 | + 2.9 | $+3.9$ | $+6.1$ | $+2.3$ | $+3.0$ |
| Women's Clothing | $+13.5$ | - 7.9 | $+16.3$ | $+34.9$ | (a) | $-4.3$ | $+2.5$ | $+7.8$ |
| Shoe | $+2.1$ | $+5.7$ | $+3.0$ | $+15.0$ | $+7.7$ | - 5.9 | (a) | $+3.5$ |
| Hardware | $+3.2$ | +22.4 | +12.0 | $+3.5$ | $+5.3$ | $+10.2$ | $+7.8$ | +11.9 |
| Lumber \& Building Material .. | - 7.1 | $+35.5$ | +18.7 | $+32.0$ | $+30.1$ | +19.1 | $+9.3$ | +21.6 |
| Furniture | -14.1 | $+8.1$ | +12.9 | $+5.6$ | $+9.1$ | $+14.3$ | +15.1 | $+9.9$ |
| Appliance \& Padio | -22.2 | $=1.3$ | +29.7 | + 22.2 | (b) | (a) | +54.0 | +16.3 |
| Restaurant | $+1.8$ | - 6.1 | $+5.1$ | - 17.5 | -5.2 | - 2.0 | $-3.7$ | $-0.7$ |
| Cool \& Wood | $+15.3$ | +26.8 | +26.7 | + 34.2 | $+27.5$ | (b) | + 8.5 | $+25.2$ |
| Drug | - 4.1 | $+2.1$ | -2.2 | $+2.7$ | $+2.3$ | -2.9 | + 5.2 | - 0.5 |
| Jewellery | - 2.4 | $+3.3$ | $+3.4$ | (a) | - 4.8 | (a) | +16.9 | $+4.0$ |
| Tobacco | - 3.4 | - 0.5 | -2.2 | - 6.2 | - 5.0 | $+3.3$ | -2.6 | - 1.7 |
| All Others | $+7.9$ | $+4.9$ | $+4.0$ | - 4.5 | - 1.6 | $+18.1$ | $+5.6$ | $+4.7$ |
| Total, All Trades | $+6.9$ | $+11.3$ | +12.6 | $+18.9$ | $+9.9$ | +16.5 | +15.3 | +12.6 |

(a) Unchanged.
(b) Not available.
(Without Adjustment for Price Changes)
January to August 1950 Over January to August 1949

| Kind of Business or Store | Mar. Prov. | Que. | Ont. | Man. | Sask. | Alta. | Br . Col | CANADA |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \% | $\%$ | \% | \% | \% | \% | \% | \% |
| Grocery \& Combination | $+1.0$ | $+4.8$ | $+6.8$ | $+4.8$ | +2.2 | $+6.9$ | $+5.4$ | $+5.4$ |
| Meat | $-4.0$ | $+5.6$ | $+1.0$ | - 7.2 | $-13.3$ | $-3.2$ | - 5.2 | (a) |
| Country General | $-1.7$ | -2.0 | -0.9 | $-4.1$ | - 0.4 | -2.7 | - 0.6 | - 1.6 |
| Department | -2.3 | $+2.3$ | $+0.9$ | $+0.9$ | -6.0 | $+2.9$ | $+1.4$ | $+0.7$ |
| Variety | $-2.7$ | $+0.5$ | $+7.9$ | $-6.8$ | - 5.1 | $+2.6$ | - 9.2 | $+2.7$ |
| Motor Vehicle | +34.8 | +28.7 | +37.9 | +56.2 | +25.9 | +29.5 | +51.7 | $+36.3$ |
| Garage \& Filling Station | $+12.4$ | $+16.4$ | +13.0 | $+9.4$ | +11.2 | $+7.6$ | +22.0 | $+13.7$ |
| Men's Clothing | -14.9 | - 6.9 | - 7.9 | - 1.2 | -9.2 | - 6.0 | - 9.9 | - 7.9 |
| Family Clothing | - 6.1 | $-5.7$ | $-4.0$ | -11.1 | -12.9 | - 5.1 | $-4.5$ | - 5.6 |
| Women's Clothing | - 1.1 | -14.3 | -9.1 | $-18.6$ | -6.1 | - 9.4 | $-8.0$ | $-10.2$ |
| Shoe | $+0.3$ | $+3.6$ | $-3.3$ | - 9.1 | -8.4 | $+3.1$ | -8.5 | - 1.5 |
| Hardware | $-4.3$ | $+3.8$ | -2.2 | -10.3 | $-13.3$ | $-3.2$ | $-5.8$ | -2.8 |
| Lumber \& Building Material | + 0.2 | $+14.8$ | $+4.1$ | - 1.9 | $+6.1$ | $+6.6$ | $+8.7$ | $+5.5$ |
| Furniture | - 6.6 | $-4.0$ | $+6.3$ | -4.1 | $-5.0$ | $-3.7$ | $+0.6$ | $+1.0$ |
| Appliance \& Radio | - 0.7 | $+10.8$ | $+18.4$ | $+2.0$ | (b) | -2.3 | $+5.3$ | $+12.5$ |
| Restaurant | $+6.8$ | - 0.9 | $+1.7$ | - 7.6 | $-3.2$ | - 2.4 | $-3.7$ | - 0.4 |
| Cosl \& Wood | $+17.4$ | +21.9 | $+24.2$ | $+5.0$ | +26.0 | $-7.3$ | $+4.3$ | +20.1 |
| Drug | - 1.6 | $+3.7$ | $-3.1$ | $+1.8$ | $+1.3$ | - 1.8 | - 0.8 | $-1.0$ |
| Jewellery | (a) | $-7.4$ | - 5.0 | - 9.1 | - 6.5 | +21.5 | -2.2 | - 3.6 |
| Tobacco | $-3.3$ | $+4.2$ | $+3.3$ | $-4.0$ | - 4.6 | $+1.3$ | -4.7 | $+2.2$ |
| All Others | $+1.2$ | $+1.2$ | $+0.6$ | -8.2 | $-12.8$ | $+2.2$ | $-0.1$ | - 0.6 |
| Total, All Trades ...... | $+4.9$ | $+5.3$ | $+7.3$ | $+4.9$ | $+0.1$ | $+5.7$ | $+6.4$ | $+5.8$ |

[^0]
[^0]:    (a) Unchanged.
    (b) Not available.-

