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RETAIL TRADE
NOVEMBER, 1951

Canada's retail stores had estimated dollar sales of \$906,700,000 in November 1951, a 9% increase compared with November 1950 sales of \$831,840,000. In the first eleven months of 1951, sales volume rose to \$9,439,950,000, up 11% compared with January-November 1950 sales of \$8,491,050,000 and approximately equal to the 1950 twelve month total of \$9,467,400,000.

TOTAL RETAIL TRADE IN CANADA

Month	1950 \$ '000	1951 \$ '000	% Change 1951/1950
Jan. to Sept.	6,828,770	7,634,560	+ 11.8
October	830,440	898,690	+ 8.2
November	831,840	906,700	+ 9.0
TOTAL	8,491,050	9,439,950	+ 11.2

(1) Final 1950 estimates.

All but two of the twenty-one trades reported November

1951 sales in excess of November 1950 sales volume. A 23% gain in coal and wood dealers' sales was the largest gain followed closely by a 20% increase for grocery and combination stores. Variety stores recorded a large gain of 16%. All trades in the apparel group showed increased sales, with a 17% gain by shoe stores being the largest. Tobacco store sales



were up 14% and country general store sales, 13%.

The "All Others" trade group had a 15% increase; the major kinds of business in this category are government liquor stores, farm implement dealers, farmers' feed and supply stores, used car dealers, florists and office-and-store appliance dealers.

A 14% decline in appliance and radio dealers' sales was the larger of two decreases reported in November 1951 compared with the same month in 1950. Lumber and building material dealers' sales were off 8%.

The largest regional gain recorded in November 1951 was one of 15% in Saskatchewan. All other increases ranged closely around the overall gain of ~9% for Canada, a 4% increase in Manitoba being the most moderate.

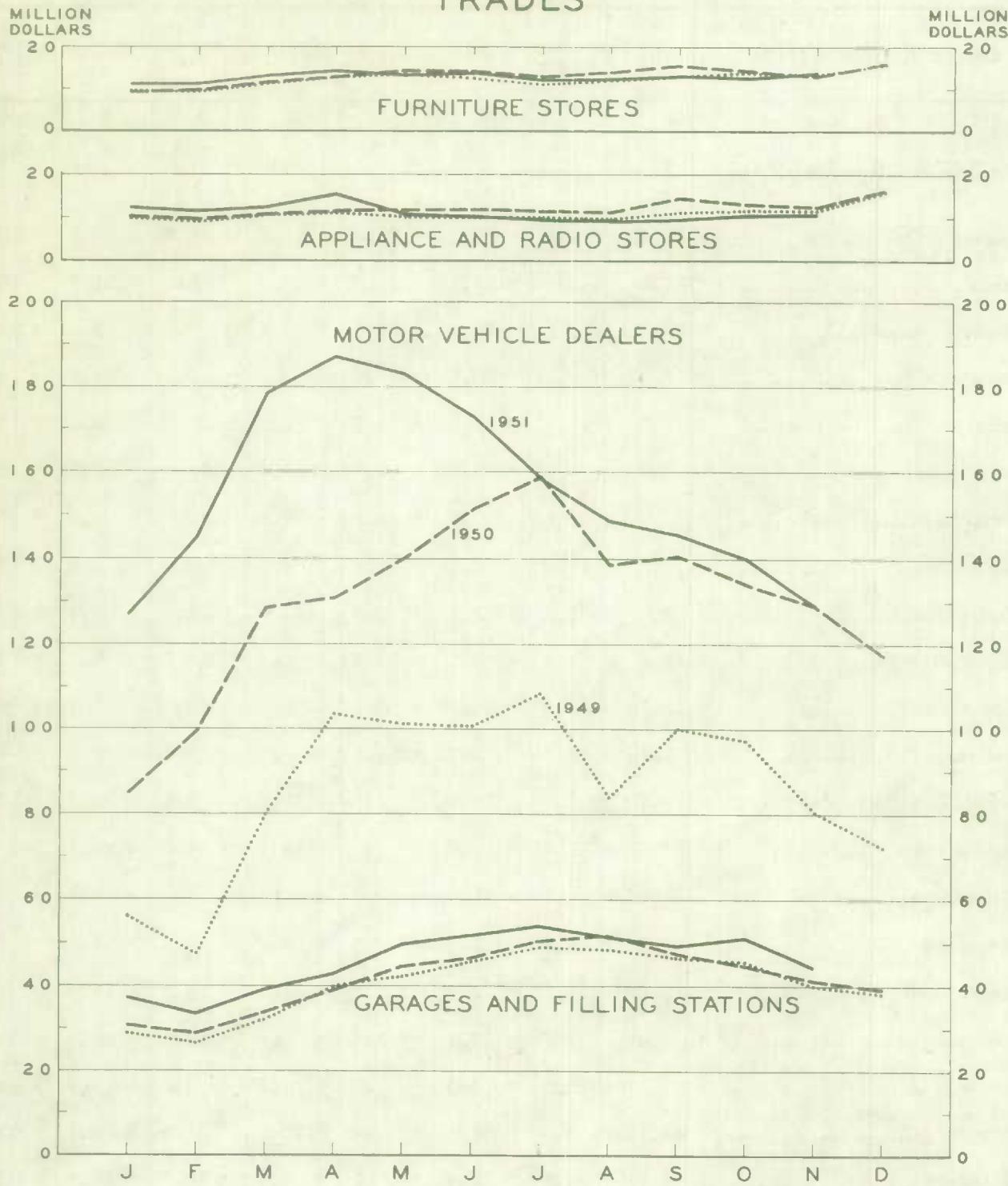
Department store sales and stocks for November 1950 and 1951 are shown in a table on Page 10. Sales were up a moderate 4% while the value of stocks held on November 1, 1951 was \$241 millions, 16% above their value on November 1, 1950 when they totalled \$207 millions.

Following is a review of sales estimates of chain office-and-store appliance dealers' sales, by provinces, for November 1950 and 1951:

Chain Office-and-Store Appliance Dealers' Sales

<u>Province</u>	<u>November 1950</u> \$ '000	<u>November 1951</u> \$ '000	<u>% Change Nov. 1951/Nov. 1950</u>
CANADA	4,840	5,210	+ 7.6
Maritime Provinces	170	210	+ 23.5
Quebec	1,100	1,190	+ 8.2
Ontario	2,480	2,660	+ 7.3
Manitoba	250	340	+ 36.0
Saskatchewan	160	110	- 31.2
Alberta	260	270	+ 3.8
British Columbia	420	430	+ 2.4

MONTHLY SALES
FURNITURE-APPLIANCE-AUTOMOTIVE
TRADES



Percentage Changes in Retail Trade — By Provinces and Kinds of Business

(Without Adjustment for Price Changes)

November 1951 Over November 1950

KIND OF BUSINESS OR STORE	CANADA	Maritime Provinces	Quebec	Ontario	Manitoba	Saskatchewan	Alberta	British Columbia
	%	%	%	%	%	%	%	%
TOTAL, ALL TRADES...	+ 9.0	+ 9.0	+ 10.2	+ 8.4	+ 4.1	+ 14.8	+ 8.5	+ 9.2
Grocery & Combination	+ 19.6	+ 14.8	+ 16.0	+ 24.0	+ 15.7	+ 18.0	+ 15.6	+ 20.2
Meat.....	+ 11.3	(b)	+ 11.1	+ 11.0	+ 23.4	- 2.5	+ 11.7	+ 6.9
Country General	+ 13.0	+ 14.1	+ 19.0	+ 12.2	+ 7.3	+ 7.5	+ 9.2	+ 21.6
Department	+ 3.8	- 1.7	+ 10.0	+ 2.6	+ 0.2	+ 0.8	+ 3.3	+ 9.7
Variety	+ 15.6	+ 13.6	+ 11.3	+ 17.3	+ 11.9	+ 25.0	+ 15.1	+ 28.6
Motor Vehicle.....	+ 0.2	- 8.1	+ 0.3	- 7.5	+ 17.8	+ 17.9	+ 5.1	+ 3.7
Garage & Filling Station	+ 7.9	+ 9.6	+ 9.2	+ 8.8	- 4.1	+ 19.5	- 8.5	+ 11.9
Men's Clothing	+ 6.1	+ 15.0	+ 12.4	+ 4.7	- 8.5	+ 5.4	+ 4.2	+ 6.0
Family Clothing	+ 6.3	+ 29.5	+ 3.3	+ 2.2	(a)	+ 13.9	- 4.3	+ 10.2
Women's Clothing	+ 7.8	+ 14.6	+ 2.7	+ 10.5	+ 5.6	+ 18.8	+ 5.7	+ 5.8
Shoe.....	+ 16.6	+ 38.9	+ 26.5	+ 11.7	- 8.0	(b)	+ 14.7	+ 4.8
Hardware	+ 1.7	+ 8.2	+ 1.7	+ 1.3	- 7.0	+ 17.6	+ 2.0	- 6.2
Lumber & Building Material	- 8.3	- 3.0	- 9.6	- 11.6	- 23.2	- 9.4	+ 14.1	+ 3.7
Furniture	+ 8.2	+ 1.7	+ 7.6	+ 3.8	- 14.3	+ 44.0	+ 28.6	+ 17.6
Appliance and Radio	- 13.6	- 6.1	- 21.0	- 17.3	- 6.4	(b)	- 6.3	- 9.3
Restaurant	+ 3.2	+ 8.8	+ 3.3	- 2.4	+ 2.1	+ 10.1	+ 17.3	+ 7.0
Coal & Wood	+ 23.2	+ 18.8	+ 33.7	+ 28.7	+ 4.4	+ 12.7	- 18.2	- 8.3
Drug.....	+ 9.4	+ 9.7	+ 13.3	+ 7.4	+ 0.9	+ 12.4	+ 10.9	+ 13.9
Jewellery	+ 7.6	+ 19.6	+ 2.0	+ 9.9	+ 7.5	- 4.8	+ 12.5	+ 6.1
Tobacco	+ 13.9	+ 8.0	+ 6.3	+ 17.4	+ 20.0	+ 21.1	+ 16.7	+ 11.3
All Others	+ 15.3	+ 13.9	+ 14.9	+ 17.1	+ 8.2	+ 38.7	+ 10.9	+ 9.1

(a) Unchanged (b) Not available.

Percentage Changes in Retail Trade — By Provinces and Kinds of Business

(Without Adjustment for Price Changes)

January to November 1951 Over January to November 1950

KIND OF BUSINESS OR STORE	CANADA	Maritime Provinces	Quebec	Ontario	Manitoba	Saskatchewan	Alberta	British Columbia
	%	%	%	%	%	%	%	%
TOTAL, ALL TRADES...	+ 11.2	+ 7.8	+ 12.5	+ 11.9	+ 11.0	+ 11.5	+ 11.5	+ 7.8
Grocery & Combination	+ 15.6	+ 10.0	+ 13.1	+ 19.8	+ 16.7	+ 11.8	+ 15.6	+ 10.9
Meat	+ 12.6	+ 20.5	+ 16.6	+ 11.1	+ 7.4	+ 8.5	+ 12.5	+ 10.0
Country General	+ 12.9	+ 11.5	+ 18.2	+ 10.9	+ 14.6	+ 9.8	+ 8.4	+ 19.3
Department	+ 3.8	- 4.7	+ 5.3	+ 1.9	+ 6.0	+ 6.5	+ 7.9	+ 6.1
Variety	+ 13.0	+ 10.2	+ 13.9	+ 12.4	+ 13.7	+ 12.0	+ 11.7	+ 21.9
Motor Vehicle	+ 19.4	+ 12.6	+ 26.2	+ 20.8	+ 22.8	+ 15.8	+ 22.6	+ 8.8
Garage & Filling Station	+ 9.6	+ 7.6	+ 8.2	+ 11.0	+ 4.1	+ 8.4	+ 11.9	+ 11.2
Men's Clothing	+ 6.7	+ 6.7	+ 6.1	+ 6.7	+ 5.6	+ 5.3	+ 7.9	+ 8.7
Family Clothing	+ 6.8	+ 10.0	+ 3.2	+ 5.5	+ 15.3	+ 13.4	+ 13.9	+ 7.6
Women's Clothing	+ 9.9	+ 5.7	+ 19.8	+ 9.3	+ 5.5	+ 2.7	+ 4.9	- 0.4
Shoe	+ 8.1	+ 9.2	+ 12.7	+ 6.5	+ 0.8	+ 7.8	+ 1.7	+ 6.4
Hardware	+ 6.8	+ 0.6	+ 10.4	+ 8.1	+ 5.8	+ 2.1	+ 4.5	+ 4.9
Lumber & Building Material	+ 3.6	- 0.6	+ 0.7	+ 4.4	+ 3.8	+ 3.9	+ 5.8	+ 1.1
Furniture	- 1.1	- 10.2	+ 0.7	- 1.2	- 12.1	+ 12.4	+ 1.2	- 2.3
Appliance and Radio	- 4.3	- 9.8	- 4.2	- 3.8	- 10.5	(b)	+ 1.0	- 16.2
Restaurant	+ 6.5	+ 7.7	+ 3.6	+ 8.9	+ 2.7	+ 1.3	+ 6.3	+ 7.8
Coal & Wood	+ 0.8	- 2.8	+ 7.2	+ 0.4	- 2.1	+ 5.9	- 16.5	- 18.2
Drug	+ 9.6	+ 9.5	+ 11.5	+ 9.4	+ 5.3	+ 10.9	+ 9.6	+ 9.5
Jewellery	- 1.5	+ 0.6	- 5.3	+ 0.3	+ 0.6	- 3.9	- 6.2	+ 1.3
Tobacco	+ 8.7	+ 11.4	+ 0.8	+ 11.9	+ 17.8	+ 16.8	+ 9.5	+ 7.3
All Others	+ 11.6	+ 9.9	+ 10.7	+ 12.2	+ 13.5	+ 17.2	+ 12.1	+ 7.7

(b) Not available

Estimated Retail Trade — By Provinces and Kinds of Business

OCTOBER, 1951
(revised)

(in thousands of dollars)

KIND OF BUSINESS OR STORE	CANADA *	Maritime Provinces	Quebec	Ontario	Manitoba	Saskatchewan	Alberta	British Columbia
TOTAL, ALL TRADES	898,690	58,400	212,590	341,690	59,040	61,160	72,060	93,740
Grocery & Combination.....	140,760	10,750	40,240	58,160	6,270	4,880	7,630	12,830
Meat.....	18,040	460	5,110	6,360	770	890	1,730	2,710
Country General.....	49,340	5,800	10,610	8,390	4,200	9,650	6,980	3,700
Department.....	81,290	5,530	12,780	29,140	12,510	4,870	6,000	10,450
Variety.....	15,980	1,640	4,730	7,290	410	450	730	730
Motor Vehicle.....	139,860	8,030	34,220	46,790	9,710	11,590	9,040	20,490
Garage & Filling Station.....	50,890	3,070	10,750	21,630	2,850	4,540	3,860	4,200
Men's Clothing.....	15,580	1,030	3,300	7,170	690	670	1,200	1,520
Family Clothing.....	17,030	1,740	5,330	4,780	640	2,030	960	1,550
Women's Clothing.....	14,460	930	4,130	4,990	480	800	1,180	1,940
Shoe.....	8,080	690	2,230	3,630	240	180	410	710
Hardware.....	19,080	1,030	4,580	6,490	1,050	1,600	2,720	1,620
Lumber & Building Material.....	34,390	720	3,870	15,730	3,570	3,230	3,980	3,290
Furniture.....	12,530	590	3,870	5,530	230	300	730	1,300
Appliance & Radio.....	10,590	700	2,840	4,720	350	440	830	700
Restaurant.....	33,320	1,250	6,940	13,670	2,780	1,500	3,090	4,080
Coal & Wood.....	20,870	1,150	5,130	10,910	1,540	1,140	110	880
Drug.....	19,620	1,580	3,860	8,700	1,180	1,080	1,280	1,950
Jewellery.....	5,990	430	1,430	2,480	320	170	400	750
Tobacco.....	7,620	250	1,700	4,330	120	230	280	700
All Others	183,370	11,030	44,940	70,800	9,130	10,920	18,920	17,640

* Canada totals do not include Newfoundland, North West Territories and Yukon figures.

Estimated Retail Trade — By Provinces and Kinds of Business

NOVEMBER, 1951

(in thousands of dollars)

KIND OF BUSINESS OR STORE	CANADA *	Maritime Provinces	Quebec	Ontario	Manitoba	Saskatchewan	Alberta	British Columbia
TOTAL, ALL TRADES	906,700	59,710	219,560	342,800	62,200	54,260	71,480	96,680
Grocery & Combination.....	145,780	10,940	41,310	60,850	6,200	5,050	7,770	13,660
Meat.....	17,660	(b)	5,000	6,040	790	790	1,720	2,790
Country General	47,230	5,740	10,480	8,640	4,090	7,640	6,520	4,110
Department	101,900	6,790	16,220	38,560	15,780	5,200	6,810	12,540
Variety	17,370	1,750	4,810	8,150	470	550	840	810
Motor Vehicle	129,210	6,940	30,160	42,390	9,610	10,200	9,110	20,800
Garage & Filling Station	44,270	2,850	10,480	18,700	2,840	3,000	2,370	4,030
Men's Clothing	18,600	1,150	4,260	8,510	1,080	780	1,240	1,580
Family Clothing.....	17,950	2,020	5,350	5,540	840	1,800	890	1,510
Women's Clothing	14,450	1,100	3,820	5,070	570	760	1,110	2,020
Shoe	9,750	750	2,960	4,590	230	(b)	390	650
Hardware	17,520	1,060	4,130	5,500	1,060	1,600	2,530	1,650
Lumber & Building Material	29,460	640	3,120	13,120	2,920	2,700	3,890	3,080
Furniture	13,930	610	4,400	5,770	300	360	1,080	1,400
Appliance & Radio	10,780	770	2,480	4,460	440	(b)	1,480	680
Restaurant	30,080	1,240	6,960	11,150	2,440	1,530	3,260	3,510
Coal & Wood	22,110	1,390	5,630	10,890	1,660	1,240	180	1,110
Drug	18,560	1,470	3,830	8,030	1,130	1,000	1,220	1,880
Jewellery	6,920	550	1,550	2,880	430	200	450	870
Tobacco	7,800	270	1,690	4,520	120	230	280	690
All Others	185,370	11,170	50,920	69,440	9,200	8,990	18,340	17,310

* Canada totals do not include Newfoundland, North West Territories and Yukon figures.

(b) Not available.

Estimated Retail Trade — Chain and Independent — By Provinces and Kinds of Business
NOVEMBER, 1951

(In thousands of dollars)

Kind of Business or Store	All Stores	Chain	Independent	All Stores
Canada				
TOTAL, ALL TRADES	906,700	155,290	751,410	59,710
Grocery and Combination	145,780	57,260	88,520	10,940
Meat	17,660	570	17,080	510
Country General	47,230	1,480	45,750	5,740
Department	101,900	-	101,900	6,790
Variety	17,370	15,110	2,260	1,750
Motor Vehicle	129,210	2,190	127,020	6,940
Garage & Filling Station	44,270	240	44,030	2,850
Men's Clothing	18,600	2,200	16,400	1,150
Family Clothing	17,950	4,300	13,650	2,020
Women's Clothing	14,450	3,570	10,880	1,100
Shoe	9,750	3,960	5,800	750
Hardware	17,520	(1)	(1)	1,060
Lumber & Building Material	29,460	6,740	22,720	640
Furniture	13,930	3,040	10,880	610
Appliance & Radio	10,780	2,610	8,170	770
Restaurant	30,080	2,010	28,070	1,240
Coal & Wood	22,110	(1)	(1)	1,390
Drug	18,560	2,470	16,090	1,470
Jewellery	6,920	2,940	3,990	550
Tobacco	7,800	1,380	6,420	270
All Others	185,370	41,700	143,670	11,170
Maritime				
TOTAL, ALL TRADES	62,200	7,240	54,960	54,260
Grocery & Combination	6,200	2,670	3,530	5,050
Meat	790	-	790	790
Country General	4,090	(1)	(1)	7,640
Department	15,780	-	15,780	5,200
Variety	470	470	-	550
Motor Vehicle	9,610	(1)	(1)	10,200
Garage & Filling Station	2,840	(1)	(1)	3,000
Men's Clothing	1,080	(1)	(1)	780
Family Clothing	840	100	740	1,800
Women's Clothing	570	170	400	760
Shoe	230	50	180	180
Hardware	1,060	(1)	(1)	1,600
Lumber & Building Material	2,920	860	2,060	2,700
Furniture	300	-	300	360
Appliance & Radio	440	(1)	(1)	460
Restaurant	2,440	100	2,340	1,530
Coal & Wood	1,660	-	1,660	1,240
Drug	1,130	(1)	(1)	1,000
Jewellery	430	(1)	(1)	200
Tobacco	120	(1)	(1)	230
All Others	9,200	2,280	6,920	8,990
Saskatchewan				
TOTAL, ALL TRADES	62,200	7,240	54,960	54,260
Grocery & Combination	6,200	2,670	3,530	5,050
Meat	790	-	790	790
Country General	4,090	(1)	(1)	7,640
Department	15,780	-	15,780	5,200
Variety	470	470	-	550
Motor Vehicle	9,610	(1)	(1)	10,200
Garage & Filling Station	2,840	(1)	(1)	3,000
Men's Clothing	1,080	(1)	(1)	780
Family Clothing	840	100	740	1,800
Women's Clothing	570	170	400	760
Shoe	230	50	180	180
Hardware	1,060	(1)	(1)	1,600
Lumber & Building Material	2,920	860	2,060	2,700
Furniture	300	-	300	360
Appliance & Radio	440	(1)	(1)	460
Restaurant	2,440	100	2,340	1,530
Coal & Wood	1,660	-	1,660	1,240
Drug	1,130	(1)	(1)	1,000
Jewellery	430	(1)	(1)	200
Tobacco	120	(1)	(1)	230
All Others	9,200	2,280	6,920	8,990

(1) Indicates figures withheld to avoid disclosing individual operations, but are included in the totals. Any slight differences between the totals and their components are due to the rounding of the figures.

(b) Not available

Estimated Retail Trade — Chain and Independent — By Provinces and Kinds of Business

NOVEMBER, 1951

(in thousands of dollars)

Chain	Independent	All Stores	Chain	Independent	All Stores	Chain	Independent
Provinces							
			Quebec			Ontario	
9,940	49,770	219,560	31,880	187,680	342,800	74,010	268,790
2,100	8,840	41,310	11,900	29,410	60,850	31,290	29,560
(b)	(b)	5,000	-	5,000	6,040	530	5,510
230	5,510	10,480	470	10,020	8,640	260	8,380
-	6,790	16,220	-	16,220	38,560	-	38,560
1,550	200	4,810	3,750	1,060	8,150	7,330	820
(1)	(1)	30,160	(1)	(1)	42,390	(1)	(1)
(1)	(1)	10,480	(1)	(1)	18,700	(1)	(1)
(1)	(1)	4,260	280	3,980	8,510	1,670	6,850
(1)	(1)	5,350	1,630	3,720	5,540	1,110	4,430
80	1,010	3,820	680	3,130	5,070	1,740	3,340
(1)	(1)	2,960	1,270	1,690	4,590	2,220	2,360
(1)	(1)	4,130	(1)	(1)	5,500	(1)	(1)
-	640	3,120	(1)	(1)	13,120	(1)	(1)
(1)	(1)	4,400	1,490	2,910	5,770	950	4,830
(1)	(1)	2,480	1,030	1,450	4,460	850	3,600
(1)	(1)	6,960	550	6,410	11,150	870	10,280
-	1,390	5,630	-	5,630	10,890	(1)	(1)
140	1,330	3,830	230	3,600	8,030	1,290	6,730
(1)	(1)	1,550	(1)	(1)	2,880	1,390	1,490
(1)	(1)	1,690	420	1,280	4,520	(1)	(1)
3,570	7,600	50,920	6,810	44,120	69,440	19,300	50,140
Saskatchewan							
			Alberta			British Columbia	
7,530	46,730	71,480	10,700	60,780	96,680	14,010	82,670
(1)	(1)	7,770	(1)	(1)	13,660	4,960	8,700
(1)	(1)	1,720	-	1,720	2,790	(1)	(1)
(1)	(1)	6,520	(1)	(1)	4,110	(1)	(1)
-	5,200	6,810	-	6,810	12,540	-	12,540
540	10	840	740	90	810	730	80
(1)	(1)	9,110	(1)	(1)	20,800	(1)	(1)
-	3,000	2,370	-	2,370	4,030	(1)	(1)
(1)	(1)	1,240	(1)	(1)	1,580	(1)	(1)
840	960	890	(1)	(1)	1,510	(1)	(1)
190	580	1,110	220	890	2,020	490	1,530
(1)	(1)	390	90	300	650	120	530
-	1,600	2,530	(1)	(1)	1,650	(1)	(1)
1,770	930	3,890	2,320	1,570	3,080	(1)	(1)
(1)	(1)	1,080	-	1,080	1,400	460	940
(b)	(b)	1,480	260	1,220	680	80	610
(1)	(1)	3,260	40	3,220	3,510	420	3,090
-	1,240	180	-	180	1,110	-	1,110
(1)	(1)	1,220	160	1,050	1,880	500	1,390
(1)	(1)	450	(1)	(1)	870	(1)	(1)
(1)	(1)	280	(1)	(1)	690	(1)	(1)
1,850	7,140	18,340	3,010	15,330	17,310	4,890	12,420



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Department Store Sales and Stocks
November 1950 and November 1951

These figures are estimates of total department store sales and stocks.
Stocks are at selling value.

Department	SALES			STOCKS	
	Nov. 1950	Nov. 1951	Change 1951/50	Oct. 31 1951	Stock/Sales Ratio Nov. 1951
	(\$000)	(\$000)	%	(\$000)	
TOTAL, ALL DEPARTMENTS	98,170	101,900	+ 3.8	241,460	2.4
1. Women's and Misses' Dresses	2,410	2,500	+ 3.7	4,220	1.7
2. Women's and Misses' Coats and Suits	2,900	2,620	- 9.7	4,090	1.6
3. Women's and Misses' Sportswear	1,980	2,150	+ 8.6	5,080	2.4
4. Furs	2,820	2,820	(a)	6,140	2.2
5. Girls' and Infants' Wear	5,160	5,700	+ 10.5	9,760	1.7
6. Lingerie and Corsets	3,510	3,840	+ 9.4	8,250	2.1
7. Aprons, Housedresses and Uniforms	510	520	+ 2.0	930	1.8
8. Millinery	850	920	+ 8.2	1,160	1.3
9. Hosiery and Apparel Accessories	4,250	4,700	+ 10.6	9,780	2.1
10. Women's, Misses' and Children's Shoes	4,550	4,840	+ 6.4	12,960	2.7
11. Ladies' Apparel and Accessories,					
TOTAL 1 - 10	28,940	30,610	+ 5.8	62,370	2.0
12. Men's Clothing	3,820	3,730	- 2.4	10,080	2.7
13. Men's Furnishings	6,010	6,520	+ 8.5	14,240	2.2
14. Boys' Clothing and Furnishings	3,170	3,370	+ 6.3	7,830	2.3
15. Men's and Boys' Shoes	2,130	2,160	+ 1.4	5,490	2.5
16. Food and Kindred Products	5,960	6,610	+ 10.9	4,880	0.7
17. Toiletries, Cosmetics and Drugs	2,000	2,280	+ 14.0	5,480	2.4
18. Photographic Equipment and Supplies	230	280	+ 21.7	970	3.5
19. Piece Goods	2,130	2,140	+ 0.5	8,830	4.1
20. Linens and Domestics	3,360	3,320	- 1.2	8,740	2.6
21. Smallwares	2,090	2,210	+ 5.7	6,190	2.8
22. China and Glassware	1,210	1,230	+ 1.7	7,380	6.0
23. Home Furnishings	5,560	5,240	- 5.8	21,410	4.1
24. Furniture	4,620	4,370	- 5.4	13,050	3.0
25. Major Appliances	2,850	2,390	- 16.1	8,610	3.6
26. Radio and Music	1,490	1,520	+ 2.0	5,160	3.4
27. Hardware and Housewares	4,590	4,520	- 1.5	12,540	2.8
28. Jewellery	2,280	2,300	+ 0.9	9,190	4.0
29. Sporting Goods and Luggage	5,240	5,790	+ 10.5	14,240	2.5
30. Stationery, Books and Magazines	1,950	2,140	+ 9.7	4,900	2.3
31. All Other Departments	8,540	9,170	+ 7.4	9,880	1.1

Note. Canada totals do not include Newfoundland figures.

(a) Change of less than .05 per cent.

Stock Sales Ratios — are obtained by dividing Stocks at Selling Value as at the beginning of the month by Sales made during the month.