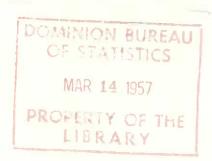


DOES NOT CIRCULATE
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RETAIL TRADE

JANUARY, 1957



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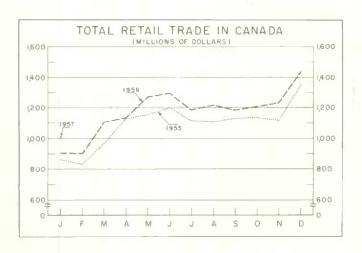


RETAIL TRADE

Retail sales in Canada during January 1957 estimated to be \$1,008,840,000 were 11.5% greater than sales of \$904,382,000 in January a year ago and down 29.9% from December sales of \$1,438,590,000. These and other estimates contained in this bulletin are not adjusted for seasonal variations, price changes or number of shopping days.

Alberta with sales of \$81,367,000 this year showed the largest percentage gain, 18.1% of all provinces. Saskatchewan registered sales 17.7% above those of a year ago for the second largest gain. Quebec with sales higher by 12.0%, Ontario 11.2%, British Columbia 10.1%, Manitoba 9.6% and the Atlantic Provinces 5.1% were the remaining provinces contributing to the overall gain of 11.5%.

Except for the lumber and building material and the furniture, appliance and radio classifications all kinds of business as well as the miscellaneous category showed percentage increases in sales during January. Motor vehicle dealers and grocery and combination stores, two of the largest trades, showed increases of 27.8% and 14.4% respectively. In the breakdown between chain and independent store sales, grocery and combination stores were up 19.2% in the chain store group and 11.1% in the independent store classification. In the fuel dealer category, a seasonal trade, sales increased by



25.4% during January 1957 as compared with the same month in 1956.

Department stores with estimated sales of \$78,361,000 during January were 5.6% above the \$74,188,000 estimated in 1956. The breakdown of department store sales and stocks by departments for

January is not available for publication in this report but will be published separately at a later date in the bulletin Department Store Sales and Stocks.

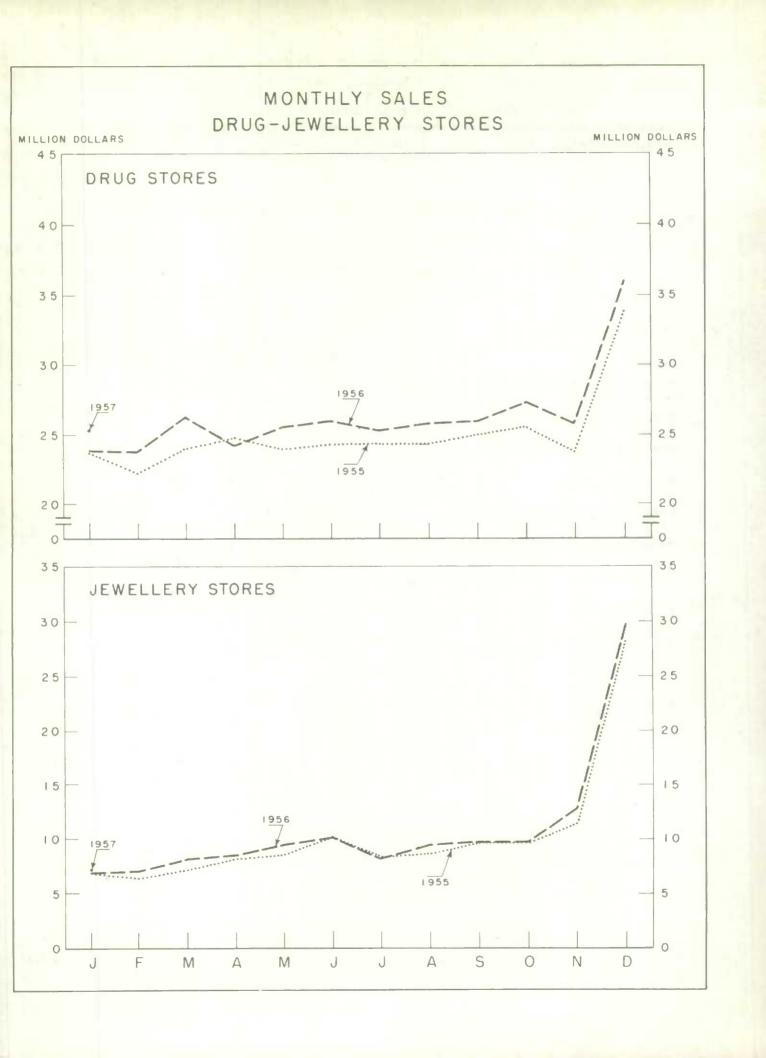
Percentage Changes in Selected Retail Trades

January 1957 over January 1956

Chains and Independents

Canada

	All Stores	Chains	Independents
Grocery and Combination	+ 14.4	+ 19.2	+ 11.1
Family Clothing	+ 3.7	+ 2.4	+ 4.0
Women's Clothing	+ 5.0	+ 0.6	+ 6.4
Shoe	+ 6.4	+ 13.6	+ 3.3
Lumber and Building Material	- 6.0	- 4.6	- 6.2
Furniture, Appliance and Radio	- 1.0	+ 1.5	- 1.6
Restaurant	+ 2.3	- 0.6	+ 2.5
Drug	+ 5.7	+ 7.2	+ 5.5
Jewellery	+ 2.9	- 2.3	+ 5.4



January, 1957

(in thousands of dollars)

	KIND OF BUSINESS OR STORE	All Stores	Chain	Independent	All Stores
			Atlantic		
1	TOTAL, ALL TRADES	1,008,840	183,918	824,922	75,965
0		216,810	92,381	124,430	18,970
2	Grocery & Combination				6,342
3	Other Food & Beverage	69,919	33,504	36,414	
4	General	37,369	2,665	34,705	7,849
5	Department	78,361	-	78,361	5,671
6	Variety	15,048	12,517	2,530	1,236
7	Motor Vehicle	171,391	1,394	169,997	10,436
8	Garage & Filling Station	60,738	241	60,497	3,796
9	Men's Clothing	18,039	1,729	16,310	849
0	Family Clothing	13,375	2,388	10,987	1,778
		16,433	3,914	12,519	890
1	Women's Clothing	8,905	2,806	6,099	546
2	Shoe		1,327	13,255	913
3	Hardware	14,581			904
4	Lumber & Building Material	24,444	4,280	20,164	
5	Furniture, Appliance & Radio	40,133	8,122	32,011	2,395
5	Restaurant	36,602	2,703	33,899	1,827
7	Fuel	48,867	484	48,383	2,474
8	Drug	25,322	3,098	22,224	1,750
9	Jewellery	7,116	2,209	4,907	449
0	Miscellaneous	105,387	8,156	97,230	6,890
			Saskatchewan		
				T	
1	TOTAL, ALL TRADES	45,926	7,326	38,600	51,176
	TOTAL, ALL TRADES				
	Grocery & Combination	9,043	3,359	5,684	7,910
2			3,359	5,684 729	7,910 2,270
2	Grocery & Combination Other Food & Beverage	9,043	3,359	5,684 729 (a)	7,910 2,270 4,913
2 3 4	Grocery & Combination Other Food & Beverage General	9,043 2,171 3,081	3,359	5,684 729	7,910 2,270
2 3 4 5	Grocery & CombinationOther Food & BeverageGeneral	9,043 2,171 3,081 6,905	3,359 1,442 (a)	5,684 729 (a)	7,910 2,270 4,913
2 3 4 5 6	Grocery & Combination Other Food & Beverage General Department Variety	9,043 2,171 3,081 6,905 352	3,359	5,684 729 (a) 6,905 16	7,910 2,270 4,913 3,958 549
2 3 4 5 5 7	Grocery & Combination	9,043 2,171 3,081 6,905 352 6,695	3,359 1,442 (a)	5,684 729 (a) 6,905 16 6,695	7,910 2,270 4,913 3,958 549 9,161
2 3 1 5 5 7 8	Grocery & Combination	9,043 2,171 3,081 6,905 352 6,695 2,028	3,359 1,442 (a) - 336 - (a)	5,684 729 (a) 6,905 16 6,695 (a)	7,910 2,270 4,913 3,958 549 9,161 3,478
2 3 4 5 7 8 9	Grocery & Combination	9,043 2,171 3,081 6,905 352 6,695 2,028 544	3,359 1,442 (a) 336 (a)	5,684 729 (a) 6,905 16 6,695 (a) 474	7,910 2,270 4,913 3,958 549 9,161 3,478 605
2 3 4 5 6 7 8 9 0	Grocery & Combination Other Food & Beverage General Department Variety Motor Vehicle Garage & Filling Station Men's Clothing Family Clothing	9,043 2,171 3,081 6,905 352 6,695 2,028 544 457	3,359 1,442 (a) - 336 - (a) 69 (a)	5,684 729 (a) 6,905 16 6,695 (a) 474 (a)	7,910 2,270 4,913 3,958 549 9,161 3,478 605 608
2 3 4 5 6 7 8 9 0 1	Grocery & Combination Other Food & Beverage General Department Variety Motor Vehicle Garage & Filling Station Men's Clothing Family Clothing Women's Clothing	9,043 2,171 3,081 6,905 352 6,695 2,028 544 457 382	3,359 1,442 (a) 336 (a) 69 (a) 123	5,684 729 (a) 6,905 16 6,695 (a) 474 (a)	7,910 2,270 4,913 3,958 549 9,161 3,478 605 608 526
2 3 4 5 6 7 8 9 0 1 2	Grocery & Combination	9,043 2,171 3,081 6,905 352 6,695 2,028 544 457 382 227	3,359 1,442 (a) 336 (a) 69 (a) 123 45	5,684 729 (a) 6,905 16 6,695 (a) 474 (a) 259	7,910 2,270 4,913 3,958 549 9,161 3,478 605 608 526 164
2 3 4 5 6 7 8 9 0 1 2 3	Grocery & Combination	9,043 2,171 3,081 6,905 352 6,695 2,028 544 457 382 227 913	3,359 1,442 (a) 336 (a) 69 (a) 123 45 (a)	5,684 729 (a) 6,905 16 6,695 (a) 474 (a) 259 182 (a)	7,910 2,270 4,913 3,958 549 9,161 3,478 605 608 526 164 1,212
2 3 4 5 7 8 9 0 1 2 3 4	Grocery & Combination Other Food & Beverage General Department Variety Motor Vehicle Garage & Filling Station Men's Clothing Family Clothing Women's Clothing Shoe Hardware Lumber & Building Material	9,043 2,171 3,081 6,905 352 6,695 2,028 544 457 382 227 913 2,136	3,359 1,442 (a) 336 (a) 69 (a) 123 45 (a) 436	5,684 729 (a) 6,905 16 6,695 (a) 474 (a) 259 182 (a) 1,700	7,910 2,270 4,913 3,958 549 9,161 3,478 605 608 526 164 1,212 2,292
2 3 4 5 6 7 8 9 0 1 2 3 4	Grocery & Combination	9,043 2,171 3,081 6,905 352 6,695 2,028 544 457 382 227 913 2,136 2,013	3,359 1,442 (a) 336 (a) 69 (a) 123 45 (a) 436 456	5,684 729 (a) 6,905 16 6,695 (a) 474 (a) 259 182 (a) 1,700 1,557	7,910 2,270 4,913 3,958 549 9,161 3,478 605 608 526 164 1,212 2,292 1,532
2 3 4 5 6 7 8 9 0 1 2 3 4 5	Grocery & Combination Other Food & Beverage General Department Variety Motor Vehicle Garage & Filling Station Men's Clothing Family Clothing Women's Clothing Shoe Hardware Lumber & Building Material	9,043 2,171 3,081 6,905 352 6,695 2,028 544 457 382 227 913 2,136 2,013 1,868	3,359 1,442 (a) 336 (a) 69 (a) 123 45 (a) 436	5,684 729 (a) 6,905 16 6,695 (a) 474 (a) 259 182 (a) 1,700 1,557 1,721	7,910 2,270 4,913 3,958 549 9,161 3,478 605 608 526 164 1,212 2,292 1,532 2,199
234567890123456	Grocery & Combination Other Food & Beverage General Department Variety Motor Vehicle Garage & Filling Station Men's Clothing Family Clothing Women's Clothing Shoe Hardware Lumber & Building Material Furniture, Appliance & Radio	9,043 2,171 3,081 6,905 352 6,695 2,028 544 457 382 227 913 2,136 2,013	3,359 1,442 (a) 336 (a) 69 (a) 123 45 (a) 436 456	5,684 729 (a) 6,905 16 6,695 (a) 474 (a) 259 182 (a) 1,700 1,557	7,910 2,270 4,913 3,958 549 9,161 3,478 605 608 526 164 1,212 2,292 1,532
2345678901234567	Grocery & Combination Other Food & Beverage General Department Variety Motor Vehicle Garage & Filling Station Men's Clothing Family Clothing Women's Clothing Shoe Hardware Lumber & Building Material Furniture, Appliance & Radio Restaurant Fuel	9,043 2,171 3,081 6,905 352 6,695 2,028 544 457 382 227 913 2,136 2,013 1,868 1,087	3,359 1,442 (a) 336 (a) 69 (a) 123 45 (a) 436 456	5,684 729 (a) 6,905 16 6,695 (a) 474 (a) 259 182 (a) 1,700 1,557 1,721	7,910 2,270 4,913 3,958 549 9,161 3,478 605 608 526 164 1,212 2,292 1,532 2,199
1 23 4 5 6 7 8 9 0 1 2 3 4 5 6 7 8 9	Grocery & Combination Other Food & Beverage General Department Variety Motor Vehicle Garage & Filling Station Men's Clothing Family Clothing Women's Clothing Shoe Hardware Lumber & Building Material Furniture, Appliance & Radio	9,043 2,171 3,081 6,905 352 6,695 2,028 544 457 382 227 913 2,136 2,013 1,868	3,359 1,442 (a) 336 (a) 69 (a) 123 45 (a) 436 456 147	5,684 729 (a) 6,905 16 6,695 (a) 474 (a) 259 182 (a) 1,700 1,557 1,721 1,087	7,910 2,270 4,913 3,958 549 9,161 3,478 605 608 526 164 1,212 2,292 1,532 2,199 794

⁽a) Indicates figures withheld to avoid disclosing individual operations, but are included in the totals. Any slight differences between the totals and their components are due to the rounding of the figures.

January, 1957

(in thousands of dollars)

Chain	Independent	All Stores	Chain	Independent	All Stores	Chain	Independent	No
Pro	vinces		Quebec		Ontario			
12,155	63,810	240,397	39,128	201,269	401,454	86,723	314,731	1
3,953	15,017	62,357	20,156	42,201	86,609	49,407	37,203	2
(a)	(a)	19,914	5,962	13,952	25,454	13,594	11,860	3
710	7,139	6,419	473	5,945	7,364	440	6,924	4
1 100	5,671	13,051	_	13,051	25,983	400	25,983	5
1,129	107	4,082	3,389	693	7,062	5,972	1,090	6
(a)	(a)	36,940	-	36,940	64,784	(a)	(a)	7
(a)	(a)	14,126	(a)	(a)	26,328	(a)	(a)	8
(a)	(a)	4,428	366	4,061	7,897	1,038	6,858	9
107	782	4,906 4,171	1,178	3,729	3,988	685	3,303	10
(a)	(a)	2,207	748	3,186	7,171	1,914	5,258	11
(a)	(a)	2,813	(a)	1,459 (a)	5,701	1,497 550	2,877	12
_	904	4,362	(a)	(a)	9,448	1,144	5,151	13
353	2,042	9,066	2,300	6,766	18,317	3,362	8,304	14
64	1,764	8,953	737	8,216	14,467	1,004	13,463	15
m	2,474	14,058	-	14,058	25,786	(a)	(a)	17
140	1,611	5,306	450	4,856	10,842	1,322	9,521	18
117	332	1,689	462	1,227	3,064	1,035	2,030	19
282	6,608	21,549	1,227	20,322	46,815	3,234	43,581	20
Saska	tchewan		Alberta		Bı	British Columbia		
6,831	44,345	81,367	11,919	69,448	112,550	19,830	92,720	21
2,151	5,759	12,753	4,924	7,829	19,169	8,432	10,737	22
1,370	901	4,677	2,467	2,210	9,089	5,062	4,027	23
(a)	(a)	4,036	(a)	(a)	3,707	564	3,142	24
-	3,958	8,915	40	8,915	13,878	-	13,878	25
453	95	821	640	181	946	598	348	26
(.)	9,161	19,719	_	19,719	23,654	-	23,654	27
(a)	(a)	4,612	(a)	(a)	6,370	(a)	(a)	28
(a)	(a)	1,768	(a)	(a)	1,950	(a)	(a)	29
(a)	(a)	797	(a)	(a)	842	(a)	(a)	30
123	402 122	1,482	287	1,196	1,812	375	1,436	31
(a)	(a)	1,747	154	268	965	230	736	32
1,072	1,220	2,893	(a) 1,135	(a) 1,758	2,407	(a)	(a)	33
319	1,213	3,406	506	2,900	3,404	298 827	2,110	34
32	2,167	2,816	103	2,714	4,471	616	2,577 3,855	35 36
_	794	125		125	4,544	(a)	(a)	37
(a)	(a)	1,892	256	1,636	2,800	736	2,063	38
71	225	391	202	189	906	240	667	39
				/	/ ~~	Avid W	701	137

(Without Adjustment for Price Changes)

January 1957 Over January 1956

KIND OF BUSINESS OR STORE	CANADA	Atlantic Provinces	Quebec	Ontario	Manitoba	Saskat- chewan	Alberta	British Columbia
	%	%	%	%	70	%	%	%
TOTAL, ALL TRADES	+11.5	+ 5.1	+12.0	+11.2	+ 9.6	+17.7	+18.1	+10.1
Grocery & Combination	+14.4	+12.3	+12.7	+16.5	+11.2	+12.7	+13.6	+15.4
Other Food & Beverage	+ 7.7	+ 7.1	+ 7.8	+ 5.7	+12.6	+14.0	+12.3	+ 8.6
General	+ 6.6	+ 8.0	+11.1	(c)	+ 6.4	+11.9	+ 4.9	+ 5.8
Department	+ 5.6	+ 5.3	+ 0.5	+ 3.5	+ 5.9	+ 4.5	+10.2	+12.7
Variety	+ 7.7	+ 8.0	+ 4.8	+ 8.2	+ 5.1	+13.7	+ 6.2	+15.8
Motor Vehicle	+27.8	+ 0.8	+32.8	+27.5	+34.5	+42.0	+51.2	+14.7
Garage & Filling Station	+12.0	+ 5.8	+16.4	+10.0	+ 4.4	+27.8	+ 9.9	+10.9
Men's Clothing	+ 7.2	+ 9.0	+ 0.2	+ 7.5	+18.3	+28.7	+13.9	+ 8.6
Family Clothing	+ 3.7	+ 5.7	+ 7.3	- 0.6	+ 3.2	+ 8.2	+ 3.2	- 0.6
Women's Clothing	+ 5.0	+ 7.1	+10.5	+ 2.4	+10.7	+ 3.7	+18.0	- 6.6
Shoe	+ 6.4	+ 3.0	+ 8.1	+ 6.3	+ 0.9	+ 7.9	+ 8.5	+ 4.7
Hardware	+ 2.0	- 0.8	+ 6.4	- 6.8	+ 6.5	+17.3	+16.0	+ 4.6
Lumber & Building Material	- 6.0	+ 7.0	- 6.4	- 6.5	- 8.2	+ 6.0	+ 0.7	-20.4
Furniture, Appliance & Radio	- 1.0	-15.1	- 7.6	+ 3.6	+ 8.8	+15.9	- 2.6	- 3.7
Restaurant	+ 2.3	- 0.1	- 1.3	+ 2.2	+ 3.4	- 2.4	+ 6.3	+11.2
Fuel	+25.4	+35.2	+34.3	+22.8	+15.9	-11.0	+37.4	+21.3
Drug	+ 5.7	+ 4.2	+ 8.3	+ 1.9	+ 2.7	+10.9	+10.8	+12.8
Jewellery	+ 2.9	- 6.7	+ 8.3	+ 0.7	+ 7.0	+ 3.9	+ 4.0	+ 3.5
Miscellaneous		- 8.4	+ 5.8	+ 7.3	+ 0.8	+27.7	+17.2	+ 5.3

⁽c) Unchanged

(Without Adjustment for Price Changes)

January 1957 Over December 1956

KIND OF BUSINESS OR STORE	CANADA	Atlantic Provinces	Quebec	Ontario	Manitoba	Saskat- chewan	Alberta	British Columbia
	%	%	%	%	70	%	%	%
TOTAL, ALL TRADES	-29.9	-38.7	-26.6	-28.8	-34.8	-34.0	-29.5	-29.8
Grocery & Combination	-17.0	-22.9	-13.2	-17.1	-15.6	-23.5	-18.7	-18.0
Other Food & Beverage	-48.6	-42.3	-40.5	-50.6	-63.1	-57.0	-57.0	-49.3
General	-36.2	-42.0	-38.0	-29.3	-38.4	-33.1	-33.6	-36.7
Department	-53.8	-59.3	-55.8	-54.5	-51.4	-51.0	-49.3	-52.3
Variety	-69.0	-76.6	-65.4	-69.3	-70.1	-68.1	-70.9	-64.9
Motor Vehicte	- 2.0	-14.5	+10.3	- 6.0	- 7.7	-29.5	+22.4	- 1.3
Garage & Filling Station	- 1.6	-20.3	+12.4	+ 0.5	- 8.4	-11.0	-15.3	- 4.1
Men's Clothing	-47.1	-58.4	-43.7	-45.7	-49.9	-54.5	-48.7	-48.7
Family Clothing	-55.6	-66.7	-47.8	-57.4	-62.7	-51.0	-58.3	-47.7
Women's Clothing	-50.6	-61.3	-46.4	-52.6	-49.8	-39.7	-46.0	-50.9
Shoe	-44.2	-60.7	-51.7	-39.9	-29.1	-45.9	-44.3	-28.3
lardware	-53.1	-63.0	-47.4	-52.1	-56.3	-60.5	-53.2	-48.2
Lumber & Building Material	-13.2	-17.1	-18.0	-12.3	- 6.0	-11.0	-20.1	- 3.4
Furniture, Appliance & Radio	-30.5	-45.6	-34.4	-26.4	- 5.4	-23.6	-19.8	-45.3
Restaurant	-11.3	+13.9	-18.9	-10.2	-14.5	+ 2.8	-10.2	-11.0
Fuel	+29.6	+15.4	+29.0	+38.6	- 3.1	- 8.8	+54.3	+14.2
)rug	-29.7	-32.7	-18.4	-30.8	-31.4	-35.7	-37.1	-32.1
ewellery	-76.2	-79.5	-74.9	-76.9	-75.5	-78.3	-73.4	-74.6
liscellaneous	-31.1	-38.1	-38.6	-27.1	-41.6	-26.7	-35.9	-16.6

