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SALES OF NEW MOTOR VEHICLES

and

FINANCING OF MOTOR VEHICLE SALES

MARCH 1950

Sales of New Motor Vehicles

While registering a more moderate increase over 1949 than in the two previous months, March sales of new motor vehicles were maintained at a high level. A total of 34,492 new vehicles were sold at retail during March 1950 for \$68,766,768, 40% in number and 31% in value above the March 1949 sales of 24,637 vehicles valued at \$52,359,305.

Passenger car sales numbered 26,952 cars with a retail value of \$53,173,502, an increase of 59% in number and 49% in value over March a year ago when 16,970 new passenger cars were sold for \$35,791,018.

Sales of new trucks declined 1%, from 7,594 units in March 1949 to 7,519 units in March this year. There were considerable variations between the different regions of the country, however. Saskatchewan and Alberta registered increases of 66% and 18% respectively, while truck sales in British Columbia decreased 25%. The other provinces registered decreases ranging between 9% and 12%.

Sales of buses dropped from 73 in March last year to 21 in March 1950.

Increases in total number of vehicles sold were recorded for all provinces. Quebec sales registered the lowest percentage gain over March 1949 at 16%. Gains in the Maritimes, Ontario, Alberta, and British Columbia ranged between 32% and 45%, while Manitoba sales of new vehicles were 60% in excess of March a year ago and Saskatchewan sales were up 74%.

Cumulative sales for the first quarter of 1950 numbered 90,582 vehicles valued at \$181,062,771, a gain of 79% in number and 67% in value over the first quarter of 1949. Passenger car sales for the first three months of the current year were 128% in number and 113% in value higher than in the corresponding period of 1949. Truck sales were up 1% in number and sales of buses dropped 52%.

Financing of Motor Vehicle Sales

There were 26,654 new and used motor vehicles financed to the extent of \$25,248,367 in March 1950, an increase of 60% in number and 56% in amount of financing over March 1949 when 16,711 vehicles were financed to the extent of \$16,180,664.

New Vehicles--Financing of new vehicle sales continued to advance at a greater rate than financing of sales of used vehicles. New vehicle sales financed numbered 10,464 vehicles, an increase of 77% over the March 1949 figure of 5,899. The amount of financing in March this year was \$14,350,468, 68% above the \$8,537,228 in March a year ago. Gains were recorded for all regions of the country, but were more pronounced in the Western Provinces. Increases in the Maritime Provinces, Quebec and Ontario ranged between 40% and 70%, while in the Western Provinces, gains ranged between 107% and 159%.

Passenger car financing was mainly responsible for the substantial increase in financing of new vehicles. The number of new passenger car sales financed in March 1950 was 7,793, an increase of 111% over March 1949, while the amount of financing involved increased 103%.

Commercial vehicle sales financed numbered 2,671, 21% above the March 1949 figure of 2,213, while the financed value rose 17% from \$3,462,923 to \$4,056,368.

Cumulative figures for the first quarter of 1950 show a total of 24,626 new vehicles with a financed value of \$44,898,763. This is a gain of 87% over the corresponding three months of 1949.

Used Vehicles--Financing of used vehicles continued to register substantial advances over last year. In March 1950, 16,190 used vehicle sales were financed, an increase of 50% over March a year ago when used vehicles financed numbered 10,812.

Of the total vehicles financed, 13,523 were passenger cars, a gain of 55% over the number of passenger cars financed in March 1949, while commercial vehicles financed numbered 2,667, up 29% from March a year ago.

Used vehicle sales financed during the first three months of 1950 numbered 36,637, a gain of 56% over the corresponding period of 1949, while the amount of financing increased 49%.

Financing of New Motor Vehicle Sales Compared with Sales

Table 9 presents, for the first time, a comparison of sales and financing of new vehicles. Results reveal a higher proportion of vehicle sales financed in the early part of this year than in the same period last year.

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FINANCING OF MOTOR VEHICLES SALES IN CANADA, 1949 (REVISED) - 1950

THOUSANDS
OF VEHICLESTHOUSANDS
OF VEHICLES

15

15

NEW VEHICLES

10

10

5

5

0

0

25

25

USED VEHICLES

20

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15

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LEGEND

COMMERCIAL
1949
PASSENGER
1949



TABLE 1.--NEW MOTOR VEHICLE SALES, BY PROVINCES

MARCH 1949 AND 1950

Province	Number			Retail Value		
	1949	1950	% Change, 1950/1949	1949	1950	% Change, 1950/1949
		%	\$	\$	\$	%
Total - Passenger Cars, Trucks, and Buses						
CANADA (1) ...	24,637	34,492	+40.0	52,359,305	68,766,768	+31.3
Maritimes	2,219	3,039	+37.0	4,479,257	5,789,625	+29.3
Quebec	5,099	5,906	+15.8	10,988,674	12,018,389	+ 9.4
Ontario	9,129	13,196	+44.6	19,478,396	26,620,809	+36.7
Manitoba	1,415	2,258	+39.6	2,880,291	4,466,477	+55.1
Saskatchewan ...	2,084	3,635	+74.4	4,386,037	7,177,442	+63.6
Alberta	2,362	3,381	+43.1	5,375,416	6,894,006	+28.3
British Columbia.	2,329	3,077	+32.1	4,771,234	5,800,020	+21.6
Passenger Cars						
CANADA (1) ...	16,970	26,952	+58.8	35,791,018	53,173,502	+48.6
Maritimes	1,433	2,324	+62.2	2,986,271	4,435,604	+48.5
Quebec	3,568	4,545	+27.4	7,658,851	9,233,234	+20.6
Ontario	6,574	10,962	+66.7	14,021,712	21,820,861	+55.6
Manitoba	948	1,849	+95.0	1,958,592	3,631,315	+85.4
Saskatchewan ...	1,299	2,345	+80.5	2,730,195	4,691,213	+71.8
Alberta	1,449	2,320	+60.1	3,024,212	4,571,124	+51.2
British Columbia.	1,699	2,607	+53.4	3,411,185	4,790,151	+40.4
Trucks						
CANADA (1) ...	7,594	7,519	- 1.0	15,277,448	15,210,054	- 0.4
Maritimes	786	714	- 9.2	1,492,986	1,347,928	- 9.7
Quebec	1,519	1,361	-10.4	3,128,135	2,785,155	-11.0
Ontario	2,530	2,226	-12.0	5,103,204	4,661,691	- 8.7
Manitoba	467	409	-12.4	921,699	835,162	- 9.4
Saskatchewan ...	776	1,290	+66.2	1,493,785	2,486,229	+66.4
Alberta	890	1,049	+17.9	1,837,435	2,084,020	+13.4
British Columbia.	626	470	-24.9	1,300,204	1,009,869	-22.3
Buses						
CANADA (1) ...	73	21	-71.2	1,290,839	383,212	--70.3
Maritimes	-	1	-	-	6,093	-
Quebec	12	-	-	201,688	-	-
Ontario	25	8	-68.0	353,480	138,257	-60.9
Manitoba	-	-	-	-	-	-
Saskatchewan ...	9	-	-	162,057	-	-
Alberta	23	12	-47.8	513,769	238,862	-53.5
British Columbia.	4	-	-	59,315	-	-

(1) Excluding Newfoundland.

TABLE 2.--NEW MOTOR VEHICLE SALES, BY PROVINCES

JANUARY-TO-MARCH, 1949 AND 1950

Province	Number			Retail Value		
	1949	1950	% Change, 1950/1949	1949	1950	% Change, 1950/1949
		%	\$	\$	\$	%
Total - Passenger Cars, Trucks, and Buses						
CANADA (1) ...	50,625	90,582	+78.9	108,524,877	181,062,771	+66.8
Maritimes	4,240	7,099	+67.4	8,536,223	13,603,440	+59.4
Quebec	9,952	15,793	+58.7	22,264,452	32,448,571	+45.7
Ontario	20,590	39,049	+89.7	43,615,649	78,695,549	+80.4
Manitoba	2,945	5,093	+72.9	5,987,738	10,132,776	+69.2
Saskatchewan ..	4,004	6,918	+72.8	8,528,836	13,534,369	+58.7
Alberta	4,637	8,067	+74.0	10,434,361	16,104,194	+54.3
British Columbia	4,257	8,563	+101.2	9,157,618	16,543,872	+80.7
Passenger Cars						
CANADA (1) ...	31,222	71,071	+127.6	66,416,182	141,102,207	+112.5
Maritimes	2,290	5,357	+133.9	4,770,894	10,291,052	+115.7
Quebec	6,183	12,463	+101.6	13,407,481	25,650,610	+91.3
Ontario	13,743	32,267	+134.8	29,445,094	64,620,199	+119.5
Manitoba	1,725	3,992	+131.4	3,622,306	7,974,370	+120.1
Saskatchewan ..	2,117	4,423	+112.2	4,492,468	8,948,038	+99.2
Alberta	2,368	5,400	+128.0	5,023,537	10,704,357	+118.1
British Columbia	2,796	7,099	+153.9	5,654,402	12,913,581	+128.4
Trucks						
CANADA (1) ...	19,229	19,427	+ 1.0	38,913,620	38,352,348	- 1.4
Maritimes	1,948	1,735	- 10.9	3,747,578	3,285,349	- 12.3
Quebec	3,717	3,328	- 10.5	7,915,084	6,759,672	- 14.6
Ontario	6,812	6,759	- 0.8	13,690,234	13,684,338	(x)
Manitoba	1,220	1,101	- 9.8	2,365,432	2,158,406	- 8.8
Saskatchewan ..	1,865	2,425	+ 30.0	3,594,897	4,586,331	+ 27.6
Alberta	2,231	2,654	+ 19.0	4,572,083	5,154,302	+ 12.7
British Columbia	1,436	1,425	- 0.8	3,028,312	2,723,950	- 10.1
Buses						
CANADA (1) ...	174	84	- 51.7	3,195,075	1,608,216	- 49.7
Maritimes	2	7	+250.0	17,751	27,039	+ 52.3
Quebec	52	2	- 96.2	941,887	38,289	- 95.9
Ontario	35	23	- 34.3	480,321	391,012	- 18.6
Manitoba	-	-	-	-	-	-
Saskatchewan ..	22	-	-	441,471	-	-
Alberta	38	13	- 65.8	838,741	245,535	- 70.7
British Columbia	25	39	+ 56.0	474,904	906,341	+ 90.8

(x) Change less than 0.05 per cent.

(1) Excluding Newfoundland.

TABLE 3. - NEW MOTOR VEHICLE SALES, BY MONTHS*** CANADA, 1949 AND 1950**

Month	Number			Retail Value		
	1949	1950	% Change, 1950/1949	1949	1950	% Change, 1950/1949
		%	\$	\$	\$	%

Total - Passenger Cars, Trucks, and Buses

January	11,492	26,593	+131.4	24,677,689	53,714,978	+117.7
February	14,496	29,497	+103.5	31,487,883	58,581,025	+ 86.0
March	24,637	34,492	+ 40.0	52,359,305	68,766,768	+ 31.3
Jan. - March .	50,625	90,582	+ 78.9	108,524,877	181,062,771	+ 66.8

Passenger Cars

January	6,216	20,809	+234.8	13,158,649	41,752,682	+217.3
February	8,036	23,310	+190.1	17,466,515	46,176,023	+164.4
March	16,970	26,952	+ 58.8	35,791,018	53,173,502	+ 48.6
Jan. - March .	31,222	71,071	+127.6	66,416,182	141,102,207	+112.5

Trucks

January	5,221	5,749	+ 10.1	10,518,670	11,243,338	+ 6.9
February	6,414	6,159	- 4.0	13,117,502	11,898,956	- 9.3
March	7,594	7,519	- 1.0	15,277,448	15,210,054	- 0.4
Jan. - March .	19,229	19,427	+ 1.0	38,913,620	38,352,348	- 1.4

Buses

January	55	35	- 36.4	1,000,370	718,958	- 28.1
February	46	28	- 39.1	903,866	506,046	- 44.0
March	73	21	- 71.2	1,290,839	383,212	- 70.3
Jan. - March .	174	84	- 51.7	3,195,075	1,608,216	- 49.7

*** Excluding Newfoundland.**

TABLE 4. - FINANCING OF SALES OF NEW MOTOR VEHICLES, BY MONTHS*CANADA, 1949 AND 1950

Month	Number of Vehicles			Amount of Financing		
	1949	1950	% Change, 1950/1949	1949	1950	% Change, 1950/1949
		%	\$	\$	\$	%
Total - Passenger Cars and Commercial Vehicles						
January	3,635	6,140	+ 68.9	5,254,917	8,449,534	+ 60.8
February	3,612	8,022	+ 122.1	5,462,738	11,098,761	+ 103.2
March	5,899	10,464	+ 77.4	8,537,228	14,350,468	+ 68.1
Jan. - March	13,146	24,626	+ 87.3	19,254,883	33,898,763	+ 76.1
Passenger Cars						
January	2,306	4,563	+ 97.9	3,037,843	6,077,949	+100.1
February	2,067	6,197	+199.8	2,918,886	8,219,171	+181.6
March	3,686	7,793	+111.4	5,074,305	10,294,100	+102.9
Jan. - March	8,059	18,553	+130.2	11,031,034	24,591,220	+122.9
Commercial Vehicles						
January	1,329	1,577	+ 18.7	2,217,074	2,371,585	+ 7.0
February	1,545	1,825	+ 18.1	2,543,852	2,879,590	+ 13.2
March	2,213	2,671	+ 20.7	3,462,923	4,056,368	+ 17.1
Jan. - March	5,087	6,073	+ 19.4	8,223,849	9,307,543	+ 13.2

★ Excluding Newfoundland.

TABLE 5. - FINANCING OF SALES OF NEW MOTOR VEHICLES, BY PROVINCES

MARCH 1949 AND 1950

Province	Number of Vehicles			Amount of Financing		
	1949	1950	% Change, 1950/1949	1949	1950	% Change, 1950/1949
		%	\$	\$	\$	%
Total - Passenger Cars and Commercial Vehicles						
CANADA (1)	5,899	10,464	+ 77.4	8,537,228	14,350,468	+ 68.1
Maritimes	637	948	+ 48.8	828,737	1,182,407	+ 42.7
Quebec	1,512	2,129	+ 40.8	2,360,451	3,241,360	+ 37.3
Ontario	2,323	3,955	+ 70.3	3,191,812	5,282,979	+ 65.5
Manitoba	269	558	+107.4	364,105	745,523	+104.8
Saskatchewan	238	605	+154.2	341,946	782,384	+128.8
Alberta	439	1,135	+158.5	696,328	1,590,118	+128.4
British Columbia ...	481	1,134	+135.8	753,849	1,525,697	+102.4
Passenger Cars						
CANADA (1)	3,686	7,793	+111.4	5,074,305	10,294,100	+102.9
Maritimes	362	693	+ 91.4	471,430	835,365	+ 77.2
Quebec	997	1,558	+ 56.3	1,516,229	2,278,477	+ 50.3
Ontario	1,563	3,064	+ 96.0	2,036,482	3,978,724	+ 95.4
Manitoba	145	435	+200.0	197,395	574,060	+190.8
Saskatchewan	129	425	+229.5	166,784	538,538	+222.9
Alberta	220	724	+229.1	299,087	952,671	+211.8
British Columbia ..	270	894	+231.1	386,898	1,156,265	+198.9
Commercial Vehicles						
CANADA (1)	2,213	2,671	+ 20.7	3,462,923	4,056,368	+ 17.1
Maritimes	275	255	- 7.3	357,307	347,042	- 2.9
Quebec	515	571	+ 10.9	844,222	962,883	+ 14.1
Ontario	760	891	+ 17.2	1,155,330	1,304,255	+ 12.9
Manitoba	124	123	- 0.8	166,710	171,463	+ 2.9
Saskatchewan	109	180	+ 65.1	175,162	243,846	+ 39.2
Alberta	219	411	+ 87.7	397,241	657,447	+ 65.5
British Columbia ...	211	240	+ 13.7	366,951	369,432	+ 0.7

(1) Excluding Newfoundland.

TABLE 6. - FINANCING OF SALES OF USED MOTOR VEHICLES, BY PROVINCES

MARCH 1949 AND 1950

Province	Number of Vehicles			Amount of Financing		
	1949	1950	% Change, 1950/1949	1949	1950	% Change, 1950/1949
		%	\$	\$	\$	%
Total - Passenger Cars and Commercial Vehicles						
CANADA (1) .	10,812	16,190	+ 49.7	7,643,436	10,897,899	+ 42.6
Maritimes	845	1,476	+ 74.7	550,922	865,469	+ 57.1
Quebec	1,369	2,247	+ 64.1	1,183,411	1,773,882	+ 49.9
Ontario	5,969	7,502	+ 25.7	3,761,563	4,742,947	+ 26.1
Manitoba	313	734	+134.5	223,332	486,769	+118.0
Saskatchewan ...	223	575	+157.8	169,531	368,996	+117.7
Alberta	957	1,694	+ 77.0	809,582	1,198,421	+ 48.0
British Columbia.	1,136	1,962	+ 72.7	945,095	1,461,415	+ 54.6
Passenger Cars						
CANADA (1) ...	8,740	13,523	+ 54.7	5,847,377	8,862,179	+ 51.6
Maritimes	559	1,118	+100.0	346,930	647,355	+ 86.6
Quebec	1,021	1,811	+ 77.4	813,505	1,363,501	+ 67.6
Ontario	5,202	6,574	+ 26.4	3,217,543	4,095,728	+ 27.3
Manitoba	237	615	+159.5	161,372	402,647	+149.5
Saskatchewan	139	428	+207.9	105,634	267,906	+153.6
Alberta	687	1,305	+ 90.0	506,654	902,808	+ 78.2
British Columbia .	895	1,672	+ 86.8	695,739	1,182,234	+ 69.9
Commercial Vehicles						
CANADA (1) ...	2,072	2,667	+ 28.7	1,796,059	2,035,720	+ 13.3
Maritimes	286	358	+ 25.2	203,992	218,114	+ 6.9
Quebec	348	436	+ 25.3	369,906	410,381	+ 10.9
Ontario	767	928	+ 21.0	544,020	647,219	+ 19.0
Manitoba	76	119	+ 56.6	61,960	84,122	+ 35.8
Saskatchewan	84	147	+ 75.0	63,897	101,090	+ 58.2
Alberta	270	389	+ 44.1	302,928	295,613	- 2.4
British Columbia .	241	290	+ 20.3	249,356	279,181	+ 12.0

(1) Excluding Newfoundland.

TABLE 7. - FINANCING OF SALES OF NEW MOTOR VEHICLES, BY PROVINCES
JANUARY-TO-MARCH, 1949 AND 1950

Province	Number of Vehicles			Amount of Financing		
	1949	1950	% Change, 1950/1949	1949	1950	% Change, 1950/1949
		%	\$	\$	\$	%
Total - Passenger Cars and Commercial Vehicles						
CANADA (1)....	13,146	24,626	+ 87.3	19,254,883	33,898,763	+ 76.1
Maritimes	1,389	2,086	+ 50.2	1,845,329	2,647,463	+ 43.5
Quebec	3,162	5,359	+ 69.5	5,009,006	8,079,077	+ 61.3
Ontario	5,467	10,198	+ 86.5	7,638,554	13,599,267	+ 78.0
Manitoba	500	1,193	+138.6	706,718	1,604,040	+127.0
Saskatchewan	493	1,122	+127.6	681,066	1,467,862	+115.5
Alberta	1,081	2,358	+118.1	1,706,676	3,367,327	+ 97.3
British Columbia	1,054	2,310	+119.2	1,667,534	3,133,727	+ 87.9
Passenger Cars						
CANADA (1)....	8,059	18,553	+130.2	11,031,034	24,591,220	+122.9
Maritimes	736	1,498	+103.5	966,181	1,828,339	+ 89.2
Quebec	2,035	4,087	+100.8	3,059,481	5,942,051	+ 94.2
Ontario	3,631	8,013	+120.7	4,747,493	10,372,054	+118.5
Manitoba	272	879	+223.2	366,523	1,152,975	+214.6
Saskatchewan ...	264	779	+195.1	341,758	998,848	+192.3
Alberta	524	1,485	+183.4	701,679	1,957,919	+179.0
British Columbia.	597	1,812	+203.5	847,919	2,339,034	+175.9
Commercial Vehicles						
CANADA (1)...	5,087	6,073	+ 19.4	8,223,849	9,307,543	+ 13.2
Maritimes	653	588	- 10.0	879,148	819,124	- 6.8
Quebec	1,127	1,272	+ 12.9	1,949,525	2,137,026	+ 9.6
Ontario	1,836	2,185	+ 19.0	2,891,061	3,227,213	+ 11.6
Manitoba	228	314	+ 37.7	340,195	451,065	+ 32.6
Saskatchewan ...	229	343	+ 49.8	339,308	469,014	+ 38.2
Alberta	557	873	+ 56.7	1,004,997	1,409,408	+ 40.2
British Columbia.	457	498	+ 9.0	819,615	794,693	- 3.0

(1) Excluding Newfoundland.

TABLE 8. - FINANCING OF SALES OF USED MOTOR VEHICLES, BY PROVINCES,
JANUARY-TO-MARCH, 1949 AND 1950

Province	Number of Vehicles			Amount of Financing		
	1949	1950	% Change, 1950/1949	1949	1950	% Change, 1950/1949
			%	\$	\$	%
Total - Passenger Cars and Commercial Vehicles						
CANADA (1) ...	23,424	36,637	+ 56.4	16,606,839	24,771,535	+ 49.2
Maritimes	1,800	3,228	+ 79.3	1,210,018	1,945,041	+ 60.7
Quebec	2,828	5,143	+ 81.9	2,506,860	4,128,340	+ 64.7
Ontario	13,483	18,525	+ 37.4	8,449,964	11,589,588	+ 37.2
Manitoba	618	1,544	+149.8	460,615	1,109,745	+140.9
Saskatchewan ...	405	1,019	+151.6	307,355	658,994	+114.4
Alberta	1,938	3,282	+ 69.3	1,659,173	2,391,025	+ 44.1
British Columbia	2,352	3,896	+ 65.6	2,012,854	2,948,802	+ 46.5
Passenger Cars						
CANADA (1) ...	18,760	30,493	+ 62.5	12,490,189	19,951,055	+ 59.7
Maritimes	1,175	2,362	+101.0	739,796	1,396,331	+ 88.7
Quebec	2,009	4,035	+100.8	1,613,693	3,039,562	+ 88.4
Ontario	11,666	16,279	+ 39.5	7,128,650	9,995,813	+ 40.2
Manitoba	458	1,233	+169.2	310,232	874,068	+181.7
Saskatchewan ...	248	761	+206.9	187,443	486,184	+159.4
Alberta	1,366	2,509	+ 83.7	1,032,627	1,740,317	+ 68.5
British Columbia	1,838	3,314	+ 80.3	1,477,748	2,418,780	+ 63.7
Commercial Vehicles						
CANADA (1) ...	4,664	6,144	+ 31.7	4,116,650	4,820,480	+ 17.1
Maritimes	625	866	+ 38.6	470,222	548,710	+ 16.7
Quebec	819	1,108	+ 35.3	893,167	1,088,778	+ 21.9
Ontario	1,817	2,246	+ 23.6	1,321,314	1,593,775	+ 20.6
Manitoba	160	311	+ 94.4	150,383	235,677	+ 56.7
Saskatchewan ...	157	258	+ 64.3	119,912	172,810	+ 44.1
Alberta	572	773	+ 35.1	626,546	650,708	+ 3.9
British Columbia	514	582	+ 13.2	535,106	530,022	- 1.0

(1) Excluding Newfoundland.

TABLE 9. - NEW MOTOR VEHICLES - PERCENTAGE OF SALES FINANCED
MARCH, 1949 and 1950 and JANUARY-MARCH, 1949 and 1950

Province	March				January - March			
	Number		Value		Number		Value	
	1949	1950	1949	1950	1949	1950	1949	1950
Total - Passenger Cars, Trucks and Buses								
CANADA (1)	23.9	30.3	16.3	20.9	26.0	27.2	17.7	18.7
Maritime Provinces.	28.7	31.2	18.5	20.4	32.8	29.4	21.6	19.5
Quebec	29.7	36.0	21.5	27.0	31.8	33.9	22.5	24.9
Ontario	25.4	30.0	16.4	19.8	26.6	26.1	17.5	17.3
Manitoba	19.0	24.7	12.6	16.7	17.0	23.4	11.8	15.8
Saskatchewan	11.4	16.6	7.8	10.9	12.3	16.2	8.0	10.8
Alberta	18.6	33.6	13.0	23.1	23.3	29.2	16.4	20.9
British Columbia ..	20.7	36.9	15.8	26.3	24.8	27.0	18.2	18.9
Passenger Cars								
CANADA (1)	21.7	28.9	14.2	19.4	25.8	26.1	16.6	17.4
Maritime Provinces.	25.3	29.8	15.8	18.8	32.1	28.0	20.3	17.8
Quebec	27.9	34.3	19.8	24.7	32.9	32.8	22.8	23.2
Ontario	23.8	28.0	14.5	18.2	26.4	24.8	16.1	16.1
Manitoba	15.3	23.5	10.1	15.8	15.8	22.0	10.1	14.5
Saskatchewan	9.9	18.1	6.1	11.5	12.5	17.3	7.6	11.2
Alberta	15.2	31.2	9.9	20.4	22.1	27.5	14.0	18.3
British Columbia ..	15.9	34.3	11.3	24.1	21.4	25.5	15.0	18.1
Trucks and Buses								
CANADA	28.9	35.4	20.9	26.0	26.2	31.1	19.5	23.3
Maritime Provinces .	35.0	35.7	23.9	25.6	33.5	33.8	23.3	24.7
Quebec	33.6	42.0	25.4	34.6	29.9	38.2	22.0	31.4
Ontario	29.7	39.9	21.2	27.2	26.8	32.2	20.4	22.9
Manitoba	26.6	30.1	18.1	20.5	18.7	38.5	14.4	20.9
Saskatchewan	13.9	14.0	10.6	9.8	12.1	14.1	8.4	10.2
Alberta	24.0	38.7	16.9	28.3	24.5	32.7	18.6	26.1
British Columbia ...	33.5	51.1	27.0	36.6	31.3	34.0	23.4	21.9

(1) Excluding Newfoundland.