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NEW MOTOR VEHICLE SALES AND MOTOR VEHICLE FINANCING

DECEMBER 1952

New Motor Vehicle Sales

December 1952 sales of new motor vehicles continued upward, registering an increase of 27% in number and 24% in retail value over December 1951. Sales of passenger cars were solely responsible for the increase, being 48% higher in number and 45% higher in retail value than in December last year. Sales of commercial vehicles on the other hand declined 12% in number and 14% in retail value from the same month a year ago.

In spite of the decrease in sales of new motor vehicles evident during the first four months of 1952, the upward trend for the balance of the year more than compensated for the early declines. Cumulative figures for January to December indicated that 402,259 new vehicles valued at \$1,005,513,908 were sold during 1952 compared with 385,648 vehicles retailed at \$950,159,511 during 1951, an increase of 4% in number and 6% in value. All provinces with the exception of Manitoba registered increased sales over last year.

Note: Retail values quoted in this report are based on the retail price to individual purchasers at the Canadian point of manufacture. In the case of imported vehicles, the values are the retail price delivered at the nearest Canadian distributing centre. Retail values include sales and excise taxes, charges for standard accessories, dealers' commissions, etc. Transportation charges from Canadian point of manufacture to point of delivery are not included.

The heading "Commercial Vehicles" used in the main tables of this report represents the combined sales of trucks and buses. Sales of buses in December are shown separately in the following table.

Sales of Buses, December 1951 and 1952

| <u>Province</u> | <u>Number of Units</u> | | <u>Retail Value</u> | |
|--------------------------|------------------------|-------------|---------------------|-------------|
| | <u>1951</u> | <u>1952</u> | <u>1951</u> | <u>1952</u> |
| Atlantic Provinces | - | 5 | - | 143,008 |
| Quebec | 19 | 8 | 402,435 | 151,107 |
| Ontario | 22 | 5 | 393,064 | 103,752 |
| Manitoba | 2 | 3 | 35,862 | 52,166 |
| Saskatchewan | - | - | - | - |
| Alberta | - | - | - | - |
| British Columbia | 3 | - | 60,448 | - |
| CANADA | 46 | 21 | 891,809 | 450,033 |

Financing of Motor Vehicle Sales

New Vehicles - Financing of sales of new motor vehicles during December 1952 recorded increases of 70% in number and 81% in amount of financing over December 1951. Passenger cars accounted for the greater portion of these increases, 113% in number and 166% in amount of financing as compared with December last year. Commercial vehicles showed slight increases of 6% in number and 3% in amount.

A review of financing of sales of new vehicles during 1952 revealed a decline in the number of vehicles financed during the first quarter of the year as compared with the same period of 1951 but a slight increase in the amount of financing. From April through December there was a rapid increase both in number and amount of financing of new vehicles. January-to-December cumulative figures for 1952 were 37% higher in number and 53% greater in amount of financing than the 1951 totals. As was the case with sales, passenger car financing was responsible for the greater portion of these increases.

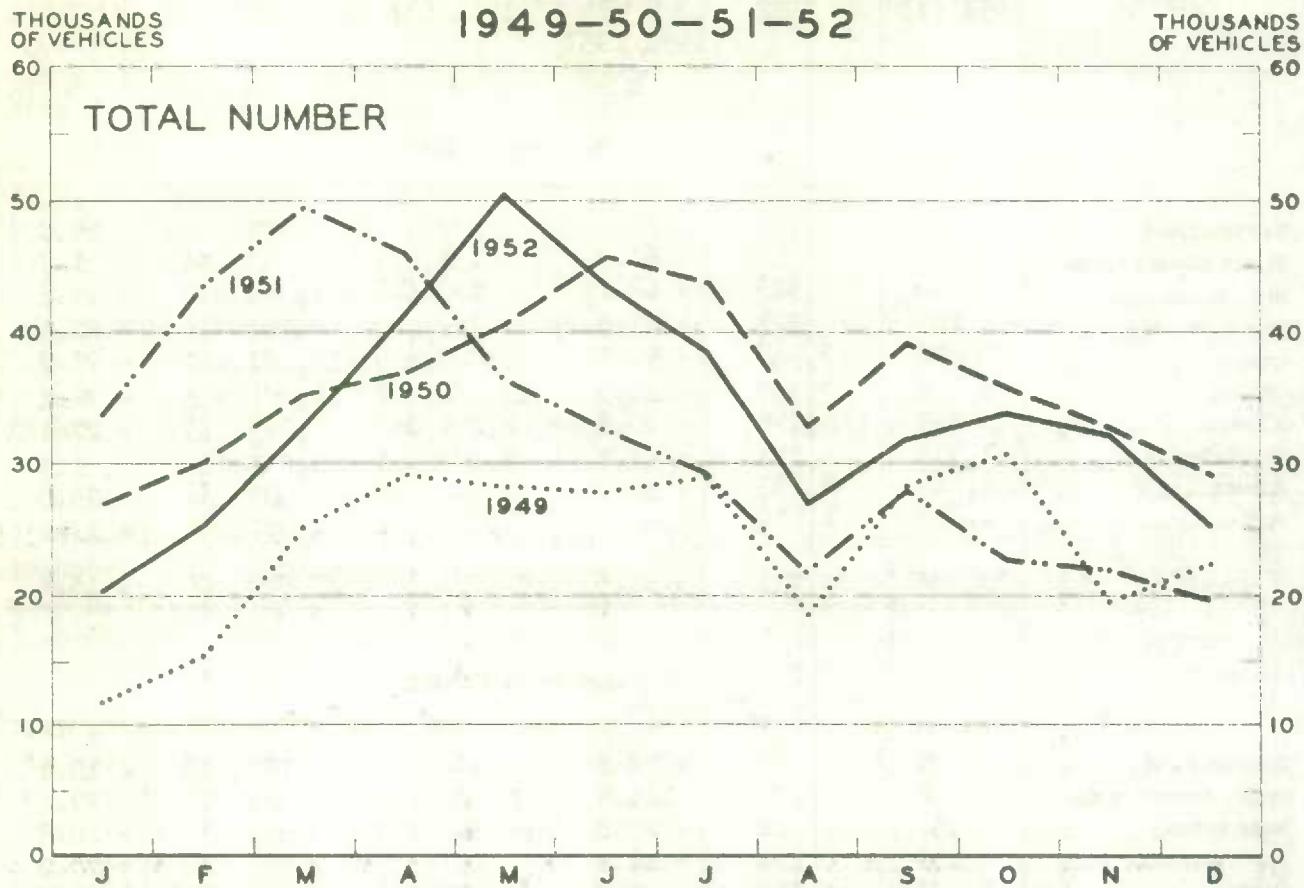
Used Vehicles - The number of used vehicles financed and the amount of financing in both the passenger and commercial classes were greater in December 1952 than in the same month last year.

Financing of used vehicles was greater both in number and amount for each month of 1952 than for the corresponding month in 1951. The upward trend was much more rapid after April and the January-to-December cumulative totals showed increases of 50% in number and 86% in amount of financing over 1951.

Sales and Financing of New Vehicles Compared

| <u>Month and Item</u> | <u>Passenger Cars</u> | | <u>Commercial Vehicles</u> | |
|-----------------------|-----------------------|-------------|----------------------------|-------------|
| | <u>1951</u> | <u>1952</u> | <u>1951</u> | <u>1952</u> |
| No. Sold | 12,935 | 19,294 | 6,872 | 6,027 |
| No. Financed | 4,740 | 10,103 | 3,223 | 3,402 |
| % of Sales Financed | 36.6 | 52.4 | 46.9 | 56.4 |
| <u>Jan. - Dec.</u> | | | | |
| No. Sold | 275,686 | 292,054 | 109,962 | 110,205 |
| No. Financed | 81,726 | 124,776 | 44,529 | 47,865 |
| % of Sales Financed | 29.6 | 42.7 | 40.5 | 43.4 |

NEW MOTOR VEHICLE SALES 1949-50-51-52



% CHANGE IN NEW MOTOR VEHICLE SALES BY PROVINCES 1952/1951

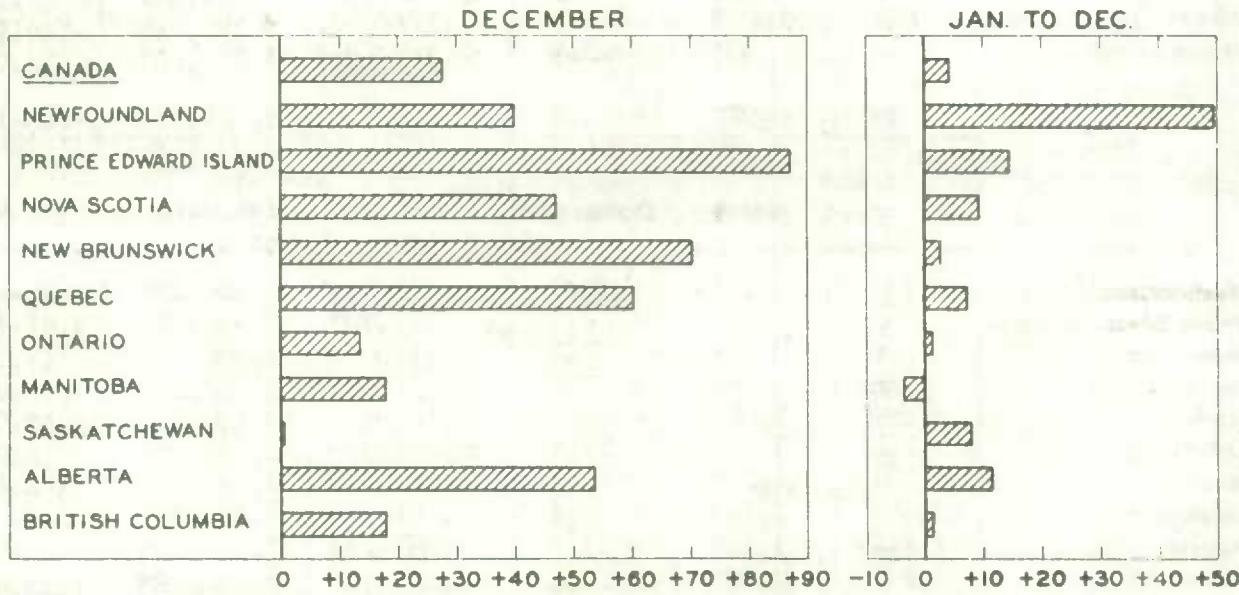


TABLE 1 New Motor Vehicle Sales, by Provinces
December, 1951 and 1952

| Province | Number | | | Retail Value | | |
|---|----------|--------|------------------------|--------------|------------|------------------------|
| | 1951 (1) | 1952 | % Change, 1952/1951 | 1951 (1) | 1952 | % Change, 1952/1951 |
| | | | % | \$ | \$ | % |
| Passenger Cars | | | | | | |
| Newfoundland | 71 | 118 | + 66.2 | 173,874 | 277,793 | + 59.8 |
| Prince Edward Island... | 53 | 88 | + 66.0 | 131,851 | 213,184 | + 61.7 |
| Nova Scotia | 336 | 545 | + 62.2 | 856,415 | 1,314,670 | + 53.5 |
| New Brunswick | 287 | 521 | + 81.5 | 715,503 | 1,305,719 | + 82.5 |
| Quebec | 2,028 | 3,948 | + 94.7 | 5,203,609 | 10,181,428 | + 95.7 |
| Ontario | 5,295 | 7,537 | + 42.3 | 13,584,922 | 18,801,945 | + 38.4 |
| Manitoba | 899 | 1,176 | + 30.8 | 2,279,065 | 2,895,715 | + 27.1 |
| Saskatchewan | 1,353 | 1,371 | + 1.3 | 3,423,518 | 3,370,617 | - 1.5 |
| Alberta..... | 1,361 | 2,150 | + 58.0 | 3,506,580 | 5,435,156 | + 55.0 |
| British Columbia | 1,252 | 1,760 | + 40.6 | 3,037,541 | 4,057,282 | + 33.6 |
| Canada | 12,935 | 19,214 | + 48.5 | 32,912,878 | 47,853,509 | + 45.4 |
| Commercial Vehicles | | | | | | |
| Newfoundland | 77 | 89 | + 15.6 | 170,000 | 188,343 | + 10.8 |
| Prince Edward Island... | 32 | 71 | +121.9 | 60,856 | 138,392 | +127.4 |
| Nova Scotia | 190 | 228 | + 20.0 | 398,737 | 481,612 | + 20.8 |
| New Brunswick | 159 | 238 | + 49.7 | 401,511 | 682,616 | + 70.0 |
| Quebec | 1,131 | 1,112 | - 1.7 | 3,418,517 | 2,995,349 | - 12.4 |
| Ontario | 2,545 | 1,363 | - 46.4 | 7,016,658 | 3,853,836 | - 45.1 |
| Manitoba | 422 | 380 | - 10.0 | 1,002,440 | 863,482 | - 13.9 |
| Saskatchewan | 823 | 814 | - 1.1 | 1,758,798 | 1,847,652 | + 5.1 |
| Alberta..... | 881 | 1,297 | + 47.2 | 2,174,661 | 3,195,249 | + 46.9 |
| British Columbia | 612 | 435 | - 28.9 | 1,557,685 | 1,173,003 | - 24.7 |
| Canada | 6,872 | 6,027 | - 12.3 | 17,959,863 | 15,419,534 | - 14.1 |
| Total - Passenger Cars and Commercial Vehicles | | | | | | |
| Newfoundland | 148 | 207 | + 39.9 | 343,874 | 466,136 | + 35.6 |
| Prince Edward Island... | 85 | 159 | + 87.1 | 192,707 | 351,576 | + 82.4 |
| Nova Scotia | 526 | 773 | + 47.0 | 1,255,152 | 1,796,282 | + 43.1 |
| New Brunswick | 446 | 759 | + 70.2 | 1,117,014 | 1,988,335 | + 78.0 |
| Quebec | 3,159 | 5,060 | + 60.2 | 8,622,126 | 13,176,777 | + 52.8 |
| Ontario | 7,840 | 8,900 | + 13.5 | 20,601,580 | 22,655,781 | + 10.0 |
| Manitoba | 1,321 | 1,556 | + 17.8 | 3,281,505 | 3,759,197 | + 14.6 |
| Saskatchewan | 2,176 | 2,185 | + 0.4 | 5,182,316 | 5,218,269 | + 0.7 |
| Alberta..... | 2,242 | 3,447 | + 53.7 | 5,681,241 | 8,630,405 | + 51.9 |
| British Columbia | 1,864 | 2,195 | + 17.8 | 4,595,226 | 5,230,285 | + 13.8 |
| Canada | 19,807 | 25,241 | + 27.4 | 50,872,741 | 63,273,043 | + 24.4 |

(1) Revised.

TABLE 2 New Motor Vehicle Sales, by Provinces
January-to-December 1951 and 1952

| Province | Number | | | Retail Value | | |
|---|----------|---------|------------------------|--------------|---------------|------------------------|
| | 1951 (1) | 1952 | % Change, 1952/1951 | 1951 (1) | 1952 | % Change, 1952/1951 |
| | | | % | \$ | \$ | % |
| Passenger Cars | | | | | | |
| Newfoundland | 2,020 | 2,977 | + 47.4 | 4,863,259 | 7,010,283 | + 44.1 |
| Prince Edward Island... | 1,219 | 1,304 | + 7.0 | 2,941,872 | 3,115,674 | + 5.9 |
| Nova Scotia | 8,527 | 9,390 | + 10.1 | 20,496,124 | 22,650,471 | + 10.5 |
| New Brunswick | 7,410 | 7,858 | + 6.0 | 17,915,044 | 19,206,397 | + 7.2 |
| Quebec | 52,786 | 58,756 | + 11.3 | 135,449,611 | 149,829,695 | + 10.6 |
| Ontario | 121,479 | 124,624 | + 2.6 | 301,159,763 | 310,842,891 | + 3.2 |
| Manitoba | 16,668 | 16,351 | - 1.9 | 41,029,673 | 40,111,889 | - 2.2 |
| Saskatchewan | 18,013 | 19,488 | + 8.2 | 44,503,873 | 48,231,062 | + 8.4 |
| Alberta..... | 22,448 | 25,174 | + 12.1 | 55,906,861 | 63,204,815 | + 13.1 |
| British Columbia | 25,116 | 26,132 | + 4.0 | 58,916,766 | 60,756,869 | + 3.1 |
| Canada..... | 275,686 | 292,054 | + 5.9 | 683,182,846 | 724,960,046 | + 6.1 |
| Commercial Vehicles | | | | | | |
| Newfoundland | 1,068 | 1,638 | + 53.4 | 2,259,788 | 3,507,536 | + 55.2 |
| Prince Edward Island... | 752 | 954 | + 26.9 | 1,487,744 | 1,967,375 | + 32.2 |
| Nova Scotia | 3,542 | 3,792 | + 7.1 | 7,441,470 | 8,595,635 | + 15.5 |
| New Brunswick | 3,512 | 3,356 | - 4.4 | 8,003,360 | 8,034,188 | + 0.4 |
| Quebec | 20,216 | 19,527 | - 3.4 | 54,320,780 | 57,113,360 | + 5.1 |
| Ontario | 37,792 | 36,494 | - 3.4 | 94,693,818 | 92,103,606 | - 2.7 |
| Manitoba | 6,813 | 6,256 | - 8.2 | 15,230,404 | 15,162,693 | - 0.4 |
| Saskatchewan | 12,411 | 13,383 | + 7.8 | 26,462,615 | 30,802,533 | + 16.4 |
| Alberta..... | 14,510 | 16,015 | + 10.4 | 32,808,203 | 39,902,975 | + 21.6 |
| British Columbia | 9,346 | 8,790 | - 6.0 | 24,268,483 | 23,363,961 | - 3.7 |
| Canada..... | 109,962 | 110,205 | + 0.2 | 266,976,665 | 280,553,862 | + 5.1 |
| Total - Passenger Cars and Commercial Vehicles | | | | | | |
| Newfoundland | 3,088 | 4,615 | + 49.4 | 7,123,047 | 10,517,819 | + 47.7 |
| Prince Edward Island... | 1,971 | 2,258 | + 14.6 | 4,429,616 | 5,083,049 | + 14.8 |
| Nova Scotia | 12,069 | 13,182 | + 9.2 | 27,937,594 | 31,246,106 | + 11.8 |
| New Brunswick | 10,922 | 11,214 | + 2.7 | 25,918,404 | 27,240,585 | + 5.1 |
| Quebec | 73,002 | 78,283 | + 7.2 | 189,770,391 | 206,943,055 | + 9.0 |
| Ontario | 159,271 | 161,118 | + 1.2 | 395,853,581 | 402,946,497 | + 1.8 |
| Manitoba | 23,481 | 22,607 | - 3.7 | 56,260,077 | 55,274,582 | - 1.8 |
| Saskatchewan | 30,424 | 32,871 | + 8.0 | 70,966,488 | 79,033,595 | + 11.4 |
| Alberta..... | 36,958 | 41,189 | + 11.4 | 88,715,064 | 103,107,790 | + 16.2 |
| British Columbia | 34,462 | 34,922 | + 1.3 | 83,185,249 | 84,120,830 | + 1.1 |
| Canada..... | 385,648 | 402,259 | + 4.3 | 950,159,511 | 1,005,513,908 | + 5.8 |

(1) Revised.

TABLE 3 Financing of Sales of New Motor Vehicles, by Provinces
 December 1951 and 1952

| Province | Number of Vehicles | | | Amount of Financing | | |
|---|--------------------|---------------|------------------------|---------------------|-------------------|------------------------|
| | 1951 (1) | 1952 | % Change, 1952/1951 | 1951 (1) | 1952 | % Change, 1952/1951 |
| | | % | \$ | \$ | \$ | % |
| Passenger Cars | | | | | | |
| Atlantic Provinces | 263 | 756 | + 187.5 | 330,184 | 1,220,968 | + 269.8 |
| Quebec | 818 | 1,823 | + 122.9 | 1,171,064 | 3,320,287 | + 183.5 |
| Ontario | 1,546 | 4,025 | + 160.3 | 1,942,328 | 6,311,597 | + 225.0 |
| Manitoba | 373 | 537 | + 44.0 | 476,675 | 819,964 | + 72.0 |
| Saskatchewan | 592 | 695 | + 17.4 | 786,822 | 1,094,096 | + 39.1 |
| Alberta | 787 | 1,328 | + 68.7 | 1,105,524 | 2,283,195 | + 106.5 |
| British Columbia | 361 | 939 | + 160.1 | 445,880 | 1,591,726 | + 257.0 |
| Canada | 4,740 | 10,103 | + 113.1 | 6,258,477 | 16,641,833 | + 165.9 |
| Commercial Vehicles | | | | | | |
| Atlantic Provinces | 233 | 336 | + 44.2 | 430,149 | 590,853 | + 37.4 |
| Quebec | 766 | 618 | - 19.3 | 1,856,969 | 1,504,115 | - 19.0 |
| Ontario | 975 | 1,039 | + 6.6 | 2,023,995 | 1,874,449 | - 7.4 |
| Manitoba | 172 | 156 | - 9.3 | 283,192 | 243,275 | - 14.1 |
| Saskatchewan | 265 | 347 | + 30.9 | 439,555 | 702,052 | + 59.7 |
| Alberta | 515 | 660 | + 28.2 | 1,094,651 | 1,410,540 | + 28.9 |
| British Columbia | 297 | 246 | - 17.2 | 634,710 | 631,622 | - 0.5 |
| Canada | 3,223 | 3,402 | + 5.6 | 6,763,221 | 6,956,906 | + 2.9 |
| Total - Passenger Cars and Commercial Vehicles | | | | | | |
| Atlantic Provinces | 496 | 1,092 | + 120.2 | 760,333 | 1,811,821 | + 138.3 |
| Quebec | 1,584 | 2,441 | + 54.1 | 3,028,033 | 4,824,402 | + 59.3 |
| Ontario | 2,521 | 5,064 | + 100.9 | 3,966,323 | 8,186,046 | + 106.4 |
| Manitoba | 545 | 693 | + 27.2 | 759,867 | 1,063,239 | + 39.9 |
| Saskatchewan | 857 | 1,042 | + 21.6 | 1,226,377 | 1,796,148 | + 46.5 |
| Alberta | 1,302 | 1,988 | + 52.7 | 2,200,175 | 3,693,735 | + 67.9 |
| British Columbia | 658 | 1,185 | + 80.1 | 1,080,590 | 2,223,348 | + 105.8 |
| Canada | 7,963 | 13,505 | + 69.6 | 13,021,698 | 23,598,739 | + 81.2 |

(1) Revised.

TABLE 4 Financing of Sales of New Motor Vehicles, by Provinces

January-to-December, 1951 and 1952

| Province | Number of Vehicles | | | Amount of Financing | | |
|---|--------------------|---------|------------------------|---------------------|-------------|------------------------|
| | 1951 (1) | 1952 | % Change, 1952/1951 | 1951 (1) | 1952 | % Change, 1952/1951 |
| | | | % | \$ | \$ | % |
| Passenger Cars | | | | | | |
| Atlantic Provinces | 5,841 | 9,737 | + 66.7 | 7,373,585 | 14,813,058 | +100.9 |
| Quebec | 18,080 | 27,507 | + 52.1 | 27,410,674 | 46,762,910 | + 70.6 |
| Ontario | 31,489 | 48,874 | + 55.2 | 39,906,507 | 71,877,017 | + 80.1 |
| Manitoba | 4,777 | 6,570 | + 37.5 | 6,171,274 | 9,562,735 | + 55.0 |
| Saskatchewan | 5,768 | 7,952 | + 37.9 | 7,836,300 | 12,051,080 | + 53.8 |
| Alberta | 8,670 | 13,251 | + 52.8 | 11,959,987 | 21,330,128 | + 78.3 |
| British Columbia | 7,101 | 10,885 | + 53.3 | 9,487,704 | 17,260,533 | + 81.9 |
| Canada | 81,726 | 124,776 | + 52.7 | 110,146,031 | 193,657,461 | + 75.8 |
| Commercial Vehicles | | | | | | |
| Atlantic Provinces | 3,687 | 4,405 | + 19.5 | 5,768,948 | 7,546,647 | + 30.8 |
| Quebec | 11,355 | 10,763 | - 5.2 | 22,819,734 | 24,263,337 | + 6.3 |
| Ontario | 13,529 | 14,005 | + 3.5 | 23,883,945 | 26,911,002 | + 12.7 |
| Manitoba | 2,436 | 2,444 | + 0.3 | 3,867,929 | 4,352,968 | + 12.5 |
| Saskatchewan | 3,822 | 4,566 | + 19.5 | 6,045,655 | 8,844,411 | + 46.3 |
| Alberta | 5,908 | 7,694 | + 30.2 | 11,055,959 | 17,228,440 | + 55.8 |
| British Columbia | 3,792 | 3,988 | + 5.2 | 7,614,708 | 9,030,483 | + 18.6 |
| Canada | 44,529 | 47,865 | + 7.5 | 81,056,878 | 98,177,288 | + 21.1 |
| Total - Passenger Cars and Commercial Vehicles | | | | | | |
| Atlantic Provinces | 9,528 | 14,142 | + 48.4 | 13,142,533 | 22,359,705 | + 70.1 |
| Quebec | 29,435 | 38,270 | + 30.0 | 50,230,408 | 71,026,247 | + 41.4 |
| Ontario | 45,018 | 62,879 | + 39.7 | 63,790,452 | 98,788,019 | + 54.9 |
| Manitoba | 7,213 | 9,014 | + 25.0 | 10,039,203 | 13,915,703 | + 38.6 |
| Saskatchewan | 9,590 | 12,518 | + 30.5 | 13,881,955 | 20,895,491 | + 50.5 |
| Alberta | 14,578 | 20,945 | + 43.7 | 23,015,946 | 38,558,568 | + 67.5 |
| British Columbia | 10,893 | 14,873 | + 36.5 | 17,102,412 | 26,291,016 | + 53.7 |
| Canada | 126,255 | 172,641 | + 36.7 | 191,202,909 | 291,834,749 | + 52.6 |

(1) Revised.

TABLE 5 Financing of Sales of Used Motor Vehicles, by Provinces
December 1951 and 1952

| Province | Number of Vehicles | | | Amount of Financing | | |
|---|--------------------|---------------|------------------------|---------------------|-------------------|------------------------|
| | 1951 (1) | 1952 | % Change. 1952/1951 | 1951 (1) | 1952 | % Change. 1952/1951 |
| | | | % | \$ | \$ | % |
| Passenger Cars | | | | | | |
| Atlantic Provinces | 1,090 | 2,103 | + 92.9 | 592,086 | 1,545,171 | +161.0 |
| Quebec | 1,859 | 3,304 | + 77.7 | 1,294,528 | 3,018,060 | +133.1 |
| Ontario | 6,160 | 11,092 | + 80.1 | 3,234,348 | 8,657,791 | +167.7 |
| Manitoba | 783 | 1,227 | + 56.7 | 469,967 | 1,012,841 | +115.5 |
| Saskatchewan | 1,081 | 1,396 | + 29.1 | 744,707 | 1,138,824 | + 52.9 |
| Alberta | 1,866 | 2,475 | + 32.6 | 1,212,500 | 2,175,067 | + 79.4 |
| British Columbia | 1,501 | 2,238 | + 49.1 | 892,384 | 2,051,093 | +129.8 |
| Canada | 14,340 | 23,835 | + 66.2 | 8,440,520 | 19,598,847 | +132.2 |
| Commercial Vehicles | | | | | | |
| Atlantic Provinces | 509 | 617 | + 21.2 | 363,455 | 447,020 | + 23.0 |
| Quebec | 771 | 845 | + 9.6 | 842,753 | 933,416 | + 10.8 |
| Ontario | 1,333 | 1,545 | + 15.9 | 1,111,061 | 1,473,014 | + 32.6 |
| Manitoba | 245 | 284 | + 15.9 | 198,804 | 233,728 | + 17.6 |
| Saskatchewan | 375 | 511 | + 36.3 | 278,554 | 424,071 | + 52.2 |
| Alberta | 689 | 804 | + 16.7 | 603,508 | 868,962 | + 44.0 |
| British Columbia | 414 | 505 | + 22.0 | 375,396 | 468,095 | + 24.7 |
| Canada | 4,336 | 5,111 | + 17.9 | 3,773,531 | 4,848,306 | + 28.5 |
| Total - Passenger Cars and Commercial Vehicles | | | | | | |
| Atlantic Provinces | 1,599 | 2,720 | + 70.1 | 955,541 | 1,992,191 | +108.5 |
| Quebec | 2,630 | 4,149 | + 57.8 | 2,137,281 | 3,951,476 | + 84.9 |
| Ontario | 7,493 | 12,637 | + 68.7 | 4,345,409 | 10,130,805 | +133.1 |
| Manitoba | 1,028 | 1,511 | + 47.0 | 668,771 | 1,246,569 | + 86.4 |
| Saskatchewan | 1,456 | 1,907 | + 31.0 | 1,023,261 | 1,562,895 | + 52.7 |
| Alberta | 2,555 | 3,279 | + 28.3 | 1,816,008 | 3,044,029 | + 67.6 |
| British Columbia | 1,915 | 2,743 | + 43.2 | 1,267,780 | 2,519,188 | + 98.7 |
| Canada | 18,676 | 28,946 | + 55.0 | 12,214,051 | 24,447,153 | +100.2 |

(1) Revised.

TABLE 6 Financing of Sales of Used Motor Vehicles, by Provinces
January-to-December 1951 and 1952

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| Province | Number of Vehicles | | | Amount of Financing | | |
|---|--------------------|---------|------------------------|---------------------|-------------|------------------------|
| | 1951 (1) | 1952 | % Change, 1952/1951 | 1951 (1) | 1952 | % Change, 1952/1951 |
| | | | % | \$ | \$ | % |
| Passenger Cars | | | | | | |
| Atlantic Provinces | 20,694 | 31,615 | + 52.8 | 11,222,640 | 21,915,499 | + 95.3 |
| Quebec | 34,250 | 59,049 | + 72.4 | 23,033,049 | 49,696,876 | +115.8 |
| Ontario | 112,737 | 173,356 | + 53.8 | 60,714,800 | 123,178,612 | +102.9 |
| Manitoba | 11,613 | 19,294 | + 66.1 | 6,777,279 | 14,243,213 | +110.2 |
| Saskatchewan | 12,842 | 20,635 | + 60.7 | 7,896,191 | 15,248,044 | + 93.1 |
| Alberta | 22,868 | 36,642 | + 60.2 | 14,562,555 | 29,116,550 | + 99.9 |
| British Columbia | 24,136 | 33,932 | + 40.6 | 14,569,095 | 28,061,488 | + 92.6 |
| Canada | 239,140 | 374,523 | + 56.6 | 138,775,609 | 281,460,282 | +102.8 |
| Commercial Vehicles | | | | | | |
| Atlantic Provinces | 7,526 | 8,964 | + 19.1 | 4,933,912 | 6,338,269 | + 28.5 |
| Quebec | 10,770 | 13,349 | + 23.9 | 10,474,724 | 13,758,359 | + 31.3 |
| Ontario | 19,474 | 22,670 | + 16.4 | 14,604,439 | 19,505,410 | + 33.6 |
| Manitoba | 3,102 | 3,863 | + 24.5 | 2,251,832 | 2,980,008 | + 32.3 |
| Saskatchewan | 4,616 | 6,581 | + 42.6 | 3,339,506 | 5,387,591 | + 61.3 |
| Alberta | 7,587 | 10,302 | + 35.8 | 6,252,153 | 10,083,738 | + 61.3 |
| British Columbia | 5,360 | 6,136 | + 14.5 | 4,836,221 | 6,068,590 | + 25.5 |
| Canada | 58,435 | 71,865 | + 23.0 | 46,692,787 | 64,121,965 | + 37.3 |
| Total - Passenger Cars and Commercial Vehicles | | | | | | |
| Atlantic Provinces | 28,220 | 40,579 | + 43.8 | 16,156,552 | 28,253,768 | + 74.9 |
| Quebec | 45,020 | 72,398 | + 60.8 | 33,507,773 | 63,455,235 | + 89.4 |
| Ontario | 132,211 | 196,026 | + 48.3 | 75,319,239 | 142,684,022 | + 89.4 |
| Manitoba | 14,715 | 23,157 | + 57.4 | 9,029,111 | 17,223,221 | + 90.8 |
| Saskatchewan | 17,458 | 27,216 | + 55.9 | 11,235,697 | 20,635,635 | + 83.7 |
| Alberta | 30,455 | 46,944 | + 54.1 | 20,814,708 | 39,200,288 | + 88.3 |
| British Columbia | 29,496 | 40,068 | + 35.8 | 19,405,316 | 34,130,078 | + 75.9 |
| Canada | 297,575 | 446,388 | + 50.0 | 185,468,396 | 345,582,247 | + 86.3 |

(1) Revised.

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