



Price: \$2.00 a year

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NEW MOTOR VEHICLE SALES AND MOTOR VEHICLE FINANCINGDECEMBER, 1958DOMINION BUREAU
OF STATISTICS

FEB 13

PROPERTY OF THE
LIBRARY

Type	Number of Units			Retail Value (\$'000)		
	1957 ⁽¹⁾	1958	% Change 1958/57	1957 ⁽¹⁾	1958	% Change 1958/57
New Motor Vehicle Sales						
<u>January - December</u>						
Total Vehicles⁽²⁾						
Passenger Cars.....	382,023	376,084	- 1.6	1,087,620	1,108,847	+ 2.0
Commercial Vehicles..	76,276	68,014	-10.8	281,311	254,283	- 9.6
Total	458,299	444,098	- 3.1	1,368,931	1,363,130	- 0.4
<u>December</u>						
British and European Vehicles						
Passenger Cars.....	3,710	5,445	+46.8	6,865	10,634	+54.9
Commercial Vehicles..	356	694	+94.9	781	1,532	+96.2
Total	4,066	6,139	+51.0	7,646	12,166	+59.1
Motor Vehicle Financing						
<u>January - December</u>						
New Vehicles						
Passenger Cars.....	171,904	146,377	-14.8	385,043	332,825	-13.6
Commercial Vehicles..	29,116	21,188	-27.2	95,056	71,114	-25.2
Total	201,020	167,565	-16.6	480,099	403,939	-15.9
Used Vehicles						
Passenger Cars.....	365,883	333,481	- 8.9	346,111	328,182	- 5.2
Commercial Vehicles..	48,348	42,878	-11.3	52,942	51,024	- 3.6
Total	414,231	376,359	- 9.1	399,053	379,206	- 5.0

(1) Revised

(2) Includes British and European Vehicles

Retail values quoted in this report are based on the retail price to individual purchasers at the Canadian point of manufacture. In the case of imported vehicles, the values are the retail price delivered at the nearest Canadian distributing centre. Retail values include sales and excise taxes, charges for standard accessories, dealers' commissions, etc. Transportation charges from Canadian point of manufacture to point of delivery are not included.

The financing shown herein represents only that business done by sales finance and acceptance companies engaged in the purchase or discounting of notes receivable arising from retail instalment sales of new and used motor vehicles.

Prepared in Industry and Merchandising Division

TABLE 1 New Motor Vehicle Sales, by Provinces

December 1957 and 1958

Province	Number			Retail Value		
	1957 ⁽¹⁾	1958	% Change, 1958/57	1957 ⁽¹⁾	1958	% Change, 1958/57
			%	\$'000	\$'000	%
Passenger Cars						
Newfoundland.....	137	243	+77.4	366	658	+79.8
Prince Edward Island	55	95	+72.7	141	252	+78.7
Nova Scotia	816	958	+17.4	2,100	2,609	+24.2
New Brunswick	483	552	+14.3	1,315	1,542	+17.3
Quebec	4,796	5,256	+ 9.6	14,774	16,818	+13.8
Ontario	10,492	13,132	+25.2	30,599	40,332	+31.8
Manitoba	1,069	1,456	+36.2	3,161	4,404	+39.3
Saskatchewan.....	1,112	1,547	+39.1	3,337	4,882	+46.3
Alberta	2,047	2,758	+34.7	5,977	8,564	+43.3
British Columbia ²	2,153	3,179	+47.7	6,271	9,512	+51.7
Canada	23,160	29,176	+26.0	68,041	89,573	+31.6
Commercial Vehicles						
Newfoundland.....	58	93	+60.3	189	262	+38.6
Prince Edward Island	24	28	+16.7	66	81	+22.7
Nova Scotia	161	208	+29.2	512	600	+17.2
New Brunswick	80	196	+145.0	252	682	+170.6
Quebec	903	1,124	+24.5	3,516	4,410	+25.4
Ontario	1,315	2,103	+59.9	5,747	8,035	+39.8
Manitoba	228	279	+22.4	800	965	+20.6
Saskatchewan.....	282	434	+53.9	958	1,346	+40.5
Alberta	532	920	+72.9	1,753	3,470	+97.9
British Columbia ²	361	475	+31.6	1,254	1,497	+19.4
Canada	3,944	5,860	+48.6	15,047	21,348	+41.9
Total - Passenger Cars and Commercial Vehicles						
Newfoundland.....	195	336	+72.3	555	920	+65.8
Prince Edward Island	79	123	+55.7	207	333	+60.9
Nova Scotia	977	1,166	+19.3	2,612	3,209	+22.9
New Brunswick	563	748	+32.9	1,567	2,224	+41.9
Quebec	5,699	6,380	+11.9	18,290	21,228	+16.1
Ontario	11,807	15,235	+29.0	36,346	48,367	+33.1
Manitoba	1,297	1,735	+33.8	3,961	5,369	+35.5
Saskatchewan.....	1,394	1,981	+42.1	4,295	6,228	+45.0
Alberta	2,579	3,678	+42.6	7,730	12,034	+55.7
British Columbia ²	2,514	3,654	+45.3	7,525	11,009	+46.3
Canada	27,104	35,036	+29.3	83,088	110,921	+33.5

(1) Revised

(2) Includes Yukon and Northwest Territories

TABLE 2 Financing of Sales of New Motor Vehicles, by Provinces
December 1957 and 1958

Province	Number of Vehicles			Amount of Financing		
	1957	1958	% Change, 1958/57	1957	1958	% Change, 1958/57
			%	\$'000	\$'000	%
Passenger Cars						
Atlantic Provinces	565	556	- 1.6	1,152	1,070	- 7.1
Quebec	2,508	2,276	- 9.3	6,085	5,546	- 8.9
Ontario	4,374	4,269	- 2.4	9,769	9,866	+ 1.0
Manitoba	374	311	-16.8	802	765	- 4.6
Saskatchewan.....	474	425	-10.3	1,019	956	- 6.2
Alberta	1,108	960	-13.4	2,634	2,360	-10.4
British Columbia ²	897	772	-13.9	2,096	1,959	- 6.5
Canada	10,300	9,569	- 7.1	23,557	22,522	- 4.4
Commercial Vehicles						
Atlantic Provinces	141	136	- 3.5	352	457	+29.8
Quebec	441	462	+ 4.8	1,450	1,597	+10.1
Ontario	476	496	+ 4.2	1,613	1,460	- 9.5
Manitoba	74	80	+ 8.1	252	378	+50.0
Saskatchewan.....	97	78	-19.6	266	211	-20.7
Alberta	232	279	+20.3	739	1,177	+59.3
British Columbia ²	142	133	- 6.3	515	512	- 0.6
Canada	1,603	1,664	+ 3.8	5,187	5,792	+11.7
Total - Passenger Cars and Commercial Vehicles						
Atlantic Provinces	706	692	- 2.0	1,504	1,527	+ 1.5
Quebec	2,949	2,738	- 7.2	7,535	7,143	- 5.2
Ontario	4,850	4,765	- 1.8	11,382	11,326	- 0.5
Manitoba	448	391	-12.7	1,054	1,143	+ 8.4
Saskatchewan.....	571	503	-11.9	1,285	1,167	- 9.2
Alberta	1,340	1,239	- 7.5	3,373	3,537	+ 4.9
British Columbia ²	1,039	905	-12.9	2,611	2,471	- 5.4
Canada	11,903	11,233	- 5.6	28,744	28,314	- 1.5

(2) Includes Yukon and Northwest Territories

TABLE 3 Financing of Sales of Used Motor Vehicles, by Provinces
December 1957 and 1958

Province	Number of Vehicles			Amount of Financing		
	1957	1958	% Change, 1958/57	1957	1958	% Change, 1958/57
			%	\$'000	\$'000	%
Passenger Cars						
Atlantic Provinces	1,806	1,453	-19.5	1,558	1,252	-19.6
Quebec	4,044	3,639	-10.0	4,215	3,950	- 6.3
Ontario	7,988	7,177	-10.2	7,619	7,271	- 4.6
Manitoba	800	681	-14.9	741	704	- 5.0
Saskatchewan.....	1,025	942	- 8.1	858	841	- 2.0
Alberta	2,216	2,055	- 7.3	2,058	1,988	- 3.4
British Columbia ²	1,938	1,604	-17.2	2,032	1,743	-14.2
Canada	19,817	17,551	-11.4	19,081	17,749	- 7.0
Commercial Vehicles						
Atlantic Provinces	381	289	-24.1	286	353	+23.4
Quebec	584	608	+ 4.1	758	834	+10.0
Ontario	828	702	-15.2	1,081	826	-23.6
Manitoba	125	113	- 9.6	90	170	+88.9
Saskatchewan.....	194	186	- 4.1	168	177	+ 5.4
Alberta	528	488	- 7.6	831	822	- 1.1
British Columbia ²	352	349	- 0.9	740	741	+ 0.1
Canada	2,992	2,735	- 8.6	3,954	3,923	- 0.8
Total - Passenger Cars and Commercial Vehicles						
Atlantic Provinces	2,187	1,742	-20.3	1,844	1,605	-13.0
Quebec	4,628	4,247	- 8.2	4,973	4,784	- 3.8
Ontario	8,816	7,879	-10.6	8,700	8,097	- 6.9
Manitoba	925	794	-14.2	831	874	+ 5.2
Saskatchewan.....	1,219	1,128	- 7.5	1,026	1,018	- 0.8
Alberta	2,744	2,543	- 7.3	2,889	2,810	- 2.7
British Columbia ²	2,290	1,953	-14.7	2,772	2,484	-10.4
Canada	22,809	20,286	-11.1	23,035	21,672	- 5.9

(2) Includes Yukon and Northwest Territories.