

63 007

DOMINION BUREAU OF STATISTICS

OTTAWA - CANADA

Published by Authority of the Hon. Gordon Churchill, Minister of Trade and Commerce

Vol. 30 - No. 6

June, 1958

\$2.00 a year

NEW MOTOR VEHICLE SALES AND MOTOR VEHICLE FINANCING

Type	Number of Units			Retail Value (\$'000)		
	1957 ⁽¹⁾	1958	% Change 1958/57	1957 ⁽¹⁾	1958	% Change 1958/57
New Motor Vehicle Sales						
January - June						
<u>All Vehicles</u> ⁽²⁾						
Passenger Cars	221,786	210,155	- 5.2	635,358	622,614	- 2.0
Commercial Vehicles	44,798	35,303	-21.2	167,039	132,127	-20.9
Total	266,584	245,458	- 7.9	802,397	754,741	- 5.9
June						
<u>British and European Vehicles</u>						
Passenger Cars	4,245	7,986	+88.1	8,132	15,460	+90.1
Commercial Vehicles	380	581	+52.9	819	1,238	+51.2
Total	4,625	8,567	+85.2	8,951	16,698	+86.5
Motor Vehicle Financing						
January - June						
<u>New Vehicles</u>						
Passenger Cars	87,865	78,871	-10.2	195,801	178,903	- 8.6
Commercial Vehicles	16,315	10,627	-34.9	54,445	35,163	-35.4
Total	104,180	89,498	-14.1	250,246	214,071	-14.5
<u>Used Vehicles</u>						
Passenger Cars	190,612	178,251	- 6.5	178,705	175,849	- 1.6
Commercial Vehicles	24,792	22,447	- 9.5	27,065	27,263	+ 0.7
Total	215,404	200,698	- 6.8	205,770	203,112	- 1.3

(1) Revised

(2) Includes British and European Vehicles

Retail values quoted in this report are based on the retail price to individual purchasers at the Canadian point of manufacture. In the case of imported vehicles, the values are the retail price delivered at the nearest Canadian distributing centre. Retail values include sales and excise taxes, charges for standard accessories, dealers' commissions, etc. Transportation charges from Canadian point of manufacture to point of delivery are not included.

The financing shown herein represents only that business done by sales finance and acceptance companies engaged in the purchase or discounting of notes receivable arising from retail instalment sales of new and used motor vehicles.

Prepared in Retail Trade Section,
Industry and Merchandising Division

6505-506-68

TABLE 1 New Motor Vehicle Sales, by Provinces
June 1957 and 1958

Province	Number			Retail Value		
	1957 ⁽¹⁾	1958	% Change, 1958/57	1957 ⁽¹⁾	1958	% Change, 1958/57
			%	\$'000	\$'000	%
Passenger Cars						
Newfoundland.....	493	537	+ 8.9	1,253	1,428	+14.0
Prince Edward Island ...	136	168	+23.5	368	447	+21.5
Nova Scotia	1,193	1,549	+29.8	3,358	4,130	+23.0
New Brunswick	1,022	1,095	+ 7.1	2,902	2,930	+ 1.0
Quebec	10,012	8,893	-11.2	29,347	26,700	- 9.0
Ontario	14,141	16,110	+13.9	39,098	46,981	+20.2
Manitoba	2,237	2,152	- 3.8	6,217	6,415	+ 3.2
Saskatchewan.....	2,123	1,935	- 8.9	6,019	5,849	- 2.8
Alberta	3,618	3,313	- 8.4	10,412	9,908	- 4.8
British Columbia ²	3,300	3,018	- 8.5	9,266	8,402	- 9.3
Canada	38,275	38,770	+ 1.3	108,240	113,190	+ 4.6
Commercial Vehicles						
Newfoundland.....	118	154	+30.5	427	460	+ 7.7
Prince Edward Island ...	59	44	-25.4	159	127	-20.1
Nova Scotia	244	244	(3)	722	742	+ 2.8
New Brunswick	288	208	-27.8	890	698	-21.6
Quebec	1,517	1,177	-22.4	6,098	5,153	-15.5
Ontario	2,506	2,166	-13.6	9,231	7,708	-16.5
Manitoba	512	366	-28.5	1,700	1,993	+17.2
Saskatchewan.....	556	411	-26.1	1,745	1,404	-19.5
Alberta	999	798	-20.1	3,570	2,739	-23.3
British Columbia ²	790	573	-27.5	2,752	2,156	-21.7
Canada	7,589	6,141	-19.1	27,294	23,180	-15.1
Total - Passenger Cars and Commercial Vehicles						
Newfoundland.....	611	691	+13.1	1,680	1,888	+12.4
Prince Edward Island ...	195	212	+ 8.7	527	574	+ 8.9
Nova Scotia	1,437	1,793	+24.8	4,080	4,872	+19.4
New Brunswick	1,310	1,303	- 0.5	3,792	3,628	- 4.3
Quebec	11,529	10,070	-12.7	35,445	31,853	-10.1
Ontario	16,647	18,276	+ 9.8	48,329	54,689	+13.2
Manitoba	2,749	2,518	- 8.4	7,917	8,408	+ 6.2
Saskatchewan.....	2,679	2,346	-12.4	7,764	7,253	- 6.6
Alberta	4,617	4,111	-11.0	13,982	12,647	- 9.5
British Columbia ²	4,090	3,591	-12.2	12,018	10,558	-12.1
Canada	45,864	44,911	- 2.1	135,534	136,370	+ 0.6

(1) Revised

(2) Includes Yukon and Northwest Territories

(3) No change

TABLE 2 Financing of Sales of New Motor Vehicles, by Provinces
June 1957 and 1958

Province	Number of Vehicles			Amount of Financing		
	1957 *	1958	% Change, 1958/57	1957 *	1958	% Change, 1958/57
			%	\$'000	\$'000	%
Passenger Cars						
Atlantic Provinces	1,310	997	-23.9	2,691	2,024	-24.8
Quebec	4,265	3,832	-10.2	10,199	9,053	-11.2
Ontario	6,226	6,110	- 1.9	13,541	13,613	+ 0.5
Manitoba	720	645	-10.4	1,544	1,419	- 8.1
Saskatchewan.....	735	638	-13.2	1,610	1,421	-11.7
Alberta	1,922	1,509	-21.5	4,278	3,539	-17.3
British Columbia ²	1,369	1,124	-17.9	3,291	2,719	-17.4
Canada	16,547	14,855	-10.2	37,154	33,788	- 9.1
Commercial Vehicles						
Atlantic Provinces	282	172	-39.0	733	471	-35.7
Quebec	661	466	-29.5	2,412	1,505	-37.6
Ontario	811	679	-16.3	2,805	2,148	-23.4
Manitoba	117	77	-34.2	459	346	-24.6
Saskatchewan.....	244	113	-53.7	837	594	-29.0
Alberta	460	310	-32.6	1,613	1,169	-27.5
British Columbia ²	332	160	-51.8	1,502	735	-51.1
Canada	2,907	1,977	-32.0	10,361	6,968	-32.7
Total - Passenger Cars and Commercial Vehicles						
Atlantic Provinces	1,592	1,169	-26.6	3,424	2,495	-27.1
Quebec	4,926	4,298	-12.7	12,611	10,558	-16.3
Ontario	7,037	6,789	- 3.5	16,346	15,761	- 3.6
Manitoba	837	722	-13.7	2,003	1,765	-11.9
Saskatchewan.....	979	751	-23.3	2,447	2,015	-17.7
Alberta	2,382	1,819	-23.6	5,891	4,708	-20.1
British Columbia ²	1,701	1,284	-24.5	4,793	3,454	-27.9
Canada	19,454	16,832	-13.5	47,515	40,756	-14.2

(2) Includes Yukon and Northwest Territories.

* Final revision between "new" motor vehicles and "used" motor vehicles separately has not been possible on the basis of the annual survey.

TABLE 3 Financing of Sales of Used Motor Vehicles, by Provinces
June 1957 and 1958

Province	Number of Vehicles			Amount of Financing		
	1957*	1958	% Change, 1958/57	1957 *	1958	% Change, 1958/57
			%	\$'000	\$'000	%
Passenger Cars						
Atlantic Provinces	3,528	2,954	-16.3	3,046	2,564	-15.8
Quebec	8,812	8,187	- 7.1	8,727	8,458	- 3.1
Ontario	14,327	13,222	- 7.7	13,169	12,947	- 1.7
Manitoba	1,591	1,525	- 4.1	1,481	1,486	+ 0.3
Saskatchewan.....	1,725	1,721	- 0.2	1,429	1,525	+ 6.7
Alberta	3,821	3,831	+ 0.3	3,525	3,700	+ 5.0
British Columbia ²	3,487	2,775	-20.4	3,784	2,942	-22.3
Canada	37,291	34,215	- 8.2	35,161	33,622	- 4.4
Commercial Vehicles						
Atlantic Provinces	663	544	-17.9	529	428	-19.1
Quebec	1,003	865	-13.8	1,050	1,024	- 2.5
Ontario	1,180	1,103	- 6.5	1,221	1,279	+ 4.8
Manitoba	253	164	-35.2	288	169	-41.3
Saskatchewan.....	284	259	- 8.8	270	231	-14.4
Alberta	681	540	-20.7	838	646	-22.9
British Columbia ²	515	415	-19.4	917	966	+ 5.3
Canada	4,579	3,890	-15.0	5,113	4,743	- 7.2
Total - Passenger Cars and Commercial Vehicles						
Atlantic Provinces	4,191	3,498	-16.5	3,575	2,992	-16.3
Quebec	9,815	9,052	- 7.8	9,777	9,482	- 3.0
Ontario	15,507	14,325	- 7.6	14,390	14,226	- 1.1
Manitoba	1,844	1,689	- 8.4	1,769	1,655	- 6.4
Saskatchewan.....	2,009	1,980	- 1.4	1,699	1,756	+ 3.4
Alberta	4,502	4,371	- 2.9	4,363	4,346	- 0.4
British Columbia ²	4,002	3,190	-20.3	4,701	3,908	-16.9
Canada	41,870	38,105	- 9.0	40,274	38,365	- 4.7

(2) Includes Yukon and Northwest Territories.

* Final revision between "new" motor vehicles and "used" motor vehicles separately has not been possible on the basis of the annual survey.