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## CANADA

DOMINION BUREAU OF STATISTICS

## CENSUS OF MERCHANDISING AND SERVICE ESTABLISHMENTS

## DRUG RETAILING IN CANADA

## 1941

OTTAWA 1945

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## Census of Merchandising and Service Establishments, 1941

Drug Retailing in Canada, 1941
This is one of a series of trade reports presenting a summary of the salient features of one branch of the retail trade of Canada as revealed in the final results of the Census of Merchandising Establishments for 1941. The complete results of the retail merchandise trade section of the census are contained in volume $X$ of the 1941 Census Report. This bulletin gives a sumnary of the figures relating to the retail distribution of drug products and the operations of specialty drup stores.

> Retail Sales of Drug Products

Retail sales of drues and drup sundries through all types of retail outlets amounted to $\$ 56,206,300$ in 1941. This total consists of prescriptions to the value of $\$ 11,732,000$, pharmaceuticals and patent medicines valued at $\$ 36,323,900$ and drug sundries valued at $\$ 8,150,400$.

Prescriptions are sold through drug stores or through the drup departments of department stores. The census sales figure of $\$ 11,732,000$ does not include the sale of medicines throurh physicians' office dispensaries. It includes only the value of sales made through retail stores.

About 90 per cont of the sales of pharmaceuticals and patent medicines were made through drug stores. The other 10 per cent was sold by department stores, by stores specializing in the sale of patent medicines, perfumes, extracts, etc. and by variety stores.

Drug sundries, consisting of rubber goods, sick room supplies, etc., were sold by drug stores to the extent of 78 per cent of the total. Department stores accounted for 17 per cent while variety stores and eneral merchandise stores accounted for the remaining 5 per cent.

## Retail Drug Stores

There were 3,956 retail drup stores in Canada in 1941 and these had total sales of $\$ 101,027,400$. Full-time employees numbered $6,742 \mathrm{male}$ and 3,285 female and to these $\$ 9,348,200$ was paid in salaries and wages. There were also $3,052 \mathrm{male}$ and 1,107 female part-time employees who received $\$ 1,040,700$. In addition there were

3,344 proprietors of unincorporated companies who devoted the major portion of their time to the management of their retail drur businesses.

Of the 3,956 drug stores in operation in 1941,355 belonged to chain companies as taken to mean groups of four or more stores under the same ownership and management. These chain stores accounted for 18.6 per cent of the total retail drug store business.

Not all stores were able to report the extent of their credit activities. According to results for 3,583 stores which did provide this information, credit sales formed 9.0 per cent of the total drug store business. Accounts receivable at the end of the year were reported at $\$ 2,207,100$.

Comnodities Sold by Drug Stores
While the commodities sold by retail drug stores are highly diversified, nevertheless the sale of prescriptions, pharmaceuticals, patent medicines and drug sundries occupies an important role. Sales of these items formed one-half the total annual turnover of drug stores in 1941. Tobacco products came second accounting for 12 per cent of the total volume of business followed by toilet articles and preparations with 10,6 per cent. Percentages for some other items important in the retail drug trade are 7.8 per cent for food products consisting chiefly of candy, confectionery and bottled beverages, 5.8 per cent for meals and lunches, 5.5 per cent for stationery, books and magazines, 2.5 per cent for cameras and photopraphic supplies and 1.9 per cent for household supplies including laundry and toilet soaps.

## Operatinc Expenses

Operating expenses for independent drur stores operatin without soda fountain or lunch counter averaged 26.8 per cent of sales. The ratio stood at 25.7 per cent for a group of 10 stores each having amual salcs in excess of 4100,000 and ranged as high as 52.4 per cent for stores havinp annual sales of lass than $\$ 2.000$ Ratios on a repional basis ranged from 25.1 per cent in the laritime Provinces and 25.3 per cent in Ontario to 28.8 per cent for Quebec and 29.0 per cent for British Columbia. The ratio for the Prairie Provinces occupied an intermediate position, standing at 26.8 per cent.

Operating expenses for drug stores with soda fountain or selling lunches averaged 25.5 per cent of sales. The expense ratios for this type were lowest for a group of stores with annual sales of between $\$ 20,000$ and $\$ 30,000$. Expense ratios for stores on both sides of this size group were larger. Reason for the higher expense ratio for the larger stores may be found in the fact that the sale of meals with the attendant higher operatinf, costs formed a more important part of the business of these stores than was the case for the smaller units.

Proprietor's Services
The value of the proprietor's services forms an important element of independent store operating expense. Exact calculation of the valuo of the professional, managerial and clerical services of propriators of unincorporated retail drug businesses is not feasible. In order to arrive at some basis for estimating this factor the various proprietors of unincorporated firms were asked to indicate whether or not they withdrew a stated amount as payment for managing their businesses. Such withdrawals were reported. On the basis of the information thus obtained estimates were made of the amounts to be allotted for the value of the proprietor's services in

- 3-
various store sizes. These averages were then attributed to all proprietors in the same size class. The averages used were as follows:

| Annual Sales | Drug Stores Without <br> Soda Fountain or Neals | Drug Stores With <br> Soda Fountain or <br> Meals |
| :---: | :---: | :---: |
| $5,000-9,999$ | 1,000 | 1,000 |
| $10,000-19,999$ | 1,600 | 1,400 |
| $20,000-29,999$ | 2,200 | 1,900 |
| $30,000-49,999$ | 2,800 | 2,400 |
| $50,000-99,999$ | 3,500 | 3,200 |
| 100,000 and over | 5,000 | 5,000 |

Arbitrarily chosen figures for smaller stores were set at $\$ 300$ for proprietors of businesses of less than $\$ 2,000$ annual sales and $\$ 450$ for stores with sales of between $\$ 2,000$ and $\$ 5,000$.

Table 1. Drup Stores - Principal Statistics by Provinces, 1941
An $(x)$ indicates that figures are withheld to avoid disclosing individual operations but these are included in the totals.

|  | CANADA | Prince Edward Island | Nova <br> Scotia |
| :---: | :---: | :---: | :---: |
| 1. Number of stores | 3,956 | 23 | 155 |
| 2. Total sales, 1941 | \$ 101,027,400 | 447,400 | 4,336,800 |
| 3. Stocks on hand, end of year ................ | * 23,462,100 | 155,400 | 975,900 |
| Proprietors of Unincorporated Companies <br> 4. Number of male proprietors | 3,210 | 21 | 116 |
| 5. Number of female proprietors <br> Employees and Wages | , 134 | 21 | 8 |
| Full-time employees |  |  |  |
| 6. Number of male | 6,742 | 23 | 21.3 |
| 7. Number of female | 3,285 | 22 | 212 |
| 8. Salaries and wages | \% 9,348,200 | 348 | 3,803 |
| Part-time employees <br> 9. Number of male. |  |  |  |
| 10. Number of female |  | 3 | 3 |
| 11. Salaries and wages | \$ 1,040,700 | 41 | 210 |
| Stores Classified by Size of Business Annual Sales |  |  |  |
| 12. Less than $\$ 5,000$ - Number of stores | 354 | 3 | 5 |
| 13. Total sales ... | \$ 970,200 | 5,000 |  |
| 14. $\$ 5,000-\$ 9,999$ - Number of stores ........ | 532 | 4 | 15 |
| 15. Total sales... | 3,980,200 | 29,200 | 120,000 |
| 16. $\$ 10,000-\$ 19,999$ Number of stores | 1,048 | 9 | 35 |
| 17. Total sales | \$ 15,646,200 | 140,500 | 525,200 |
| 18. $\$ 20,000-\$ 49,999$ - Number of stores ......... | 1,628 |  | 87 |
| 19. Total sales ............. | 50,494,600 | 112,600 | 2,836,300 |
| 20. \$50,000-\$99,999 - Number of stores | , 336 |  | 12 |
| 21. Total sales ... | \$ $21,453,100$ | 160,100 | 738,500 |
| 22. \$100,000 and over - Number of stores | -58 | - | 1-50, |
| 23. Total sales. | ( $8,483,100$ | - | ( x ) |
| Stores Classified by Type of Operation <br> 24. Independent stores - Number | 3,592 |  |  |
| 25. Sales - Amount | - $82,123,600$ | 447,400 |  |
| 26. Per cent of total | - 81.3 | 100.0 | (x) |
| 27. Chain stores - Number | 355 | - | 18 |
| 28. Sales - Anount | \$ 18,744,900 | - | (x) |
| 29. Per cent of total | 18.6 | - | (x) |
| 30. Other types of operation - Number | 9 | - | - |
| 31. Sales - Amount | \$ 158,900 | - |  |
| 32. Per cent of total. |  | - |  |
| Credit Business, Accounts Receivable <br> 33. Number of stores reportine all cash or pro- |  |  |  |
| portion of cash and credit sales | 3,583 | 17 | 140 |
| 34. Total sales of such stores | 94,661,200 | 316,500 | 3,967,300 |
| 35. Credit sales of such stores - Amount ........ | 8,519,900 | 31,900 | 580,300 |
| 36. Per cent of total sales for stores reporting. | 9.0 | 10.1 | 14.6 |
| 37. Year-end accounts receivable ................ | 2,207,100 | 53,600 | 176,000 |

(1) Includes Yukon and Northwest Territories.

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Table 1. Drup Stores - Principal Statistics by Provinces, 1941
An $(x)$ indicates that figures are withheld to avoid disclosing individual operations but these are included in the totals.

| New <br> Brunswick | Quebec | Ontario | Manitoba | Saskatchowan | Alberta | British Columbia |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 111 | 726 | 1,720 | 251 | 351 | 309 | 305 | 1. |
| 3,487,300 | 18,067,200 | 49,208,500 | 6,211,400 | 5,039,500 | 5,855,300 | 8,277,000 | 2. |
| 741,200 | 4,509,200 | 10,299,600 | 1,192,900 | 1,721,100 | 1,795,100 | 2,039,200 | 3. |
| 86 | 610 | 1,371 | 206 | 309 | 253 | 229 | 4. |
| 8 | 28 | 49 | 3 | 15 | 13 | 8 | 5. |
| 209 | 1,778 | 2,980 | 422 | 269 | 305 | 537 | 6. |
| 239 | 609 | 1,391 | 291 | 144 | 179 | 198 | 7. |
| 387,700 | 1,862,100 | 4,288,700 | 623,000 | 355,200 | 512,500 | 895,700 | 8. |
| 46 | 271 | 2,001 | 253 | 103 | 125 | 162 | 9. |
| 49 | 114 | 558 | 105 | 81 | 109 | 59 | 10. |
| 16,800 | 116,700 | 639,000 | 87,600 | 32,800 | 57,800 | 64,300 | 11. |
| 2 | 126 | 72 | 24 | 74 | 32 | 16 | 12. |
| 5,300 | 299,700 | 216,300 | 72,500 | 210,000 | (x) | 55,300 | 13. |
| 12 | 91 | 159 | 36 | 109 | 69 | 35 | 14. |
| 83,700 | 689,800 | 1,198,500 | 277,300 | 795,100 | 501,300 | 269,200 | 15. |
| 37 | 172 | 442 | 66 | 94 | 103 | 90 | 16. |
| 555,200 | 2,534,500 | 6,710,200 | 909,300 | 1,334,400 | 1,492,800 | 1,384,100 | 17. |
| 44 | 271 | 831 | 103 | 64 | 92 | 129 | 18. |
| 1,412,300 | 8,540,600 | 25,981,400 | 3,183,300 | 1,892,900 | 2,627,400 | 3,826,900 | 19. |
| - 12 | 52 | 197 | -15 | -8 | 9 | 28 | 20. |
| 705,100 | 3,290,600 | 12,652,800 | 840,000 | (x) | 623,300 | 1,803,100 | 21. |
| 4 |  | 19 | 7 | 2 | 4 | 7 | 22. |
| 725,700 | 2,712,000 | 2,449,300 | 769,000 | (x) | (x) | 938,400 | 23. |
| 107 | 670 | 1,524 | 241 | 341 | 289 | 255 | 24. |
| (x) | 14,978,100 | 38.935,500 | (x) | (x) | 5,087,700 | (x) | 25. |
| (x) | 82.9 | 79.1 | (x) | (x) | 86.9 | (x) | 26. |
| ${ }^{4}$ | 55 | 194 | 10 | 7 | 18 | 49 | 27. |
| (x) | 3,085,500 | 10,236,500 | (x) | (x) | 753.200 | (x) | 28. |
| (x) | 17.1 | 20.8 | (x) | (x) | 12.9 | (x) | 29. |
| - | 1 |  | - | 3 | 2 | 1 | 30. |
| - | 3,600 | 36,500 | - | (x) | 14,400 | (x) | 31. |
| - | - | 0.1 | - | (x) | 0.2 | (x) | 32. |
| 101 | 619 | 1,611 | 225 | 312 | 271 | 284 | 33. |
| 3,34,6,600 | 16,414,500 | 46,807,400 | 5,311,700 | 4,635,400 | 5,337,200 | 7,880,000 | 34. |
| 384,100 | 942,600 | 3,695,400 | 547,100 | 546,000 | 592,300 | 1,192,700 | 35. |
| 11.5 | 5.7 | 7.9 | 9.3 | 11.8 | 11.1 | 15.1 | 36. |
| 115,400 | 288,700 | 833,500 | 129,500 | 182.100 | 196,800 | 230.800 | 37. |

Table 2. Number of Drug Stores and Drug Store Sales
for Places of 10,000 Population or Over

| City or Town | Population | Number of Stores | Total Sales |
| :---: | :---: | :---: | :---: |
|  |  |  | \$ |
| Belleville ........ | 15,710 | 9 | 292,900 |
| Brandon ............ | 17,383 | 6 | 229,500 |
| Brantford .......... | 31,948 | 13 | 453,200 |
| Brockville ......... | 11,342 | 6 | 237,500 |
| Calgary ......... | 88,904 | 40 | 1,173,400 |
| Cap-de-la-Madeline. | 11,961 | 1 | (x) |
| Charlottetown ...... | 14,821 | 11 | 265,400 |
| Chatham, Ont. ...... | 17,369 | 12 | 410,200 |
| Chicoutimi ......... | 16,040 | 4 | 147,000 |
| Cornwall ........... | 14,117 | 6 | 238,200 |
| Dartmouth ......... | 10,847 | 5 | 216,300 |
| Drumondville ..... | 10,555 | 3 | 130,200 |
| Edmonton ........... | 93,817 | 45 | 1,175,200 |
| Fort William ...... | 30,585 | 9 | 383,900 |
| Forest Hill ........ | 11,757 | 11 | 394,200 |
| Fredericton | 10,062 | 6 | 271,700 |
| Galt. . | 15,346 | 7 | 223,300 |
| Glace Bay .......... | 25,147 | 5 | 139,000 |
| Granby .............. | 14,197 | 6 | 88,300 |
| Guelph ............. | 23,273 | 11 | 350,100 |
| Halifax ............ | 70,488 | 41 | 1,512,000 |
| Hamilton .......... | 166,337 | 93 | 3,467,300 |
| Hull | 32,947 | 9 | 207,200 |
| Joliette | 12,74 | 2 | (x) |
| Jonquière ........... | 13,769 | 1 | (x) |
| Kinyston ........... | 30,126 | 21 | 776,500 |
| Kitchener ........... | 35,657 | 12 | 422,100 |
| Lachine ............ | 20,051 | 5 | 122,800 |
| Lethbridge ......... | 14.612 | 7 | 261,500 |
| Jévis. | 11,991 | 5 | 107,400 |
| London ............. | 78,264 | 38 | 1,359,400 |
| Medicine Hat ....... | 10,571 | 6 | 181,000 |
| Moncton $\qquad$ | 22,763 | 15 | 495,700 |
| Montreal | 903,007 | 296 | 9,938,500 |
| Lioose Jaw .......... | 20,753 | 7 | 257,300 |
| New Westminster .... | 21,967 | 9 | 304,600 |
| Hiagara Falls ...... | 20,589 | 16 | 764,200 |
| North Bay .......... | 15,599 | 9 | 271,200 |
| Oshawa............ | 26,813 | 8 | 493,800 |

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Table 2. Number of Drug Stores and Drug Store Salcs
for Places of 10,000 Population or ver

| City or Town | Population | Number of Stores | Total Sales |
| :---: | :---: | :---: | :---: |
|  |  |  | \% |
| Ottawa ......... | 154,951 | 73 | 2,324,100 |
| Outremont | 30,751 | 10 | 344,300 |
| Owen Sound | 15,002 | 11 | 246,500 |
| Pembroke | 11,159 | 6 | 177,400 |
| Peterborouch | 25,350 | 14 | 441,000 |
| Port Arthur ... | 21,426 | 11 | 389,900 |
| Prince Albert. | 12.508 | 6 | 211,800 |
| Quebec.. | 150,757 | 41 | 1,199,200 |
| Regina. | 58,245 | 30 | 802,800 |
| St. Boniface. | 18.157 | 6 | 126,300 |
| St. Catharines. | 30,275 | 20 | 734.400 |
| St. Hyacinthe ... | 17,798 | 6 | 210,600 |
| St. Jean ....... | 13,646 | 6 | 240,800 |
| St. Jerôme | 11,329 | 1 | (x) |
| Saint John | 51,741 | 30 | 1,396,200 |
| St. Thomas | 17.132 | 11 | 294,000 |
| Sarnia | 18.734 | 11 | 294,800 |
| Saskation | 43,027 | 29 | 918,500 |
| Sault Ste. Varie | 25,794 | 13 | 407,800 |
| Shawiniran Falls | 20,325 | 5 | 158,100 |
| Sherbrooke ..... | 35,065 | 15 | 482,200 |
| Sorel ...... | 12,251 | 4 | 127,000 |
| Stratford | 17,038 | 6 | 229,700 |
| Sudbury ... | 32,203 | 16 | 485,100 |
| Sydney . . . . . | 28,305 | 11 | 363,700 |
| Thetford Mines | 12,716 | 4 | 77,900 |
| Timmins. | 28,790 | 13 | 481,100 |
| Toronto | 667.457 | 443 | 15,033,400 |
| Trois Rivières | 42,007 | 10 | 248,100 |
| Truro | 10,272 | 6 | 269,900 |
| Valloyfield | 17,052 | 4 | 130,600 |
| Vancouver | 275,353 | 130 | 3,829,300 |
| Verdun. | 67,349 | 17 | 478,400 |
| Victoria | 44,068 | 24 | 1,092,900 |
| Welland. | 12,500 | 9 | 1327,500 |
| Westmount | 26,047 | 10 | 485,500 |
| Windsor, Ont. | 105,311 | 60 | 2,246,000 |
| Winnipeg, | 221,960 | 120 | 4,047,300 |
| Woodstock. | 12,461 | 7 | 176,600 |

Table 3. Independent Drug Stores Without Soda Fountain or Lunches Operating Expenses, for Owned and Rented Stores by Economic Divisions

| Region | Number | Salos |  | eratin Expen | rses, Per C | ert of | Sales |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\qquad$ $\begin{gathered} \text { Occupancy } \\ \text { Basis } \end{gathered}$ Basi | of Stores Reporting | of Stores Reporting |  | $\begin{gathered} \text { Proprietars } \\ \text { Services } \\ \text { Est. } \end{gathered}$ | $\left\lvert\, \begin{gathered} \text { Employees } \\ \text { Wages } \end{gathered}\right.$ | Rentals | Other Expenses |
|  |  | 8 | $\%$ | $\%$ | \% | \% | \% |
| CANADA |  |  |  |  |  |  |  |
| Total, All Stores <br> Owned $\qquad$ <br> Rented $\qquad$ | 2,272 | 47,986,200 | 26.8 | 7.8 | 9.1 | 2.6 | 7.3 |
|  | 712 | 12,362,900 | 26.2 | 8.5 | 8.6 | - | 9.1 |
|  | 1,560 | 35,623,300 | 27.1 | 7.6 | 9.3 | 3.5 | 6.7 |
| Maritimes |  |  |  |  |  |  |  |
| Total, All Stores <br> Orned $\qquad$ <br> Rented ... | 146 | 3,250,000 | 25.1 | 7.8 | 9.3 | 1.6 | 6.4 |
|  | 60 | 1,053,400 | 25.0 | 9.9 | 7.2 | - | 7.9 |
|  | 86 | 2,196,600 | 25.2 | 6.8 | 10.3 | 2.4 | 5.7 |
| Quebec |  |  |  |  |  |  |  |
| Total, All Stores Owned $\qquad$ Rented $\qquad$ | 457 | 9,978,300 | 28.8 | 7.6 | 9.4 | 2.8 | 9.0 |
|  | 134 | 2,868,600 | 26.7 | 6.7 | 8.9 | - | 11.1 |
|  |  | 7,109.700 | 29.6 | 8.0 | 9.6 | 3.9 | 8.1 |
| Ontario |  |  |  |  |  |  |  |
| Total, All Stores Owned $\qquad$ Rented $\qquad$ | 921 | 21,725,000 | 25.3 | 7.8 | 8.8 | 2.6 | 6.1 |
|  | 248 | 4,970,700 | 25.5 | 8.3 | 9.1 | - | 8.1 |
|  | 673 | 16,754,300 | 25.3 | 7.7 | 8.7 | 3.4 | 5.5 |
| Prairie Provinces |  |  |  |  |  |  |  |
| Total, All Stores <br> Owned <br> .... <br> Rented $\qquad$ | 567 | 9,110,100 | 26.8 | 8.3 | 8.4 | 2.5 | 7.6 |
|  | 244 | 3,032,000 | 26.9 | 9.9 | 7.8 | - | 9.2 |
|  | 323 | 6,078,100 | 26.9 | 7.5 | 8.7 | 3.8 | 6.9 |
| British Columbia |  |  |  |  |  |  |  |
| Total, All Stores Owned.... Rented ... | 181 | 3,922,800 | 29.0 | 7.1 | 11.5 | 3.3 | 7.1 |
|  | 26 | 438,200 | 28.3 | 8.8 | 8.9 |  | 10.6 |
|  | 155 | 3,484,600 | 29.1 | 6.9 | 11.8 | 3.7 | 6.7 |

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Tatle 4. Indopendent Drup Stores ifith Soda Fountain or Lunchos Operating Expenses, for Owned and Renbed Stores, by Ronomic Divisions

| Region | Funver | Sulos |  | rating Expen | nses, Per C | Cent of | Sales |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| and Occupancy Besis | of Stores Reporting | of Stores Repurtirig | Total | $\begin{gathered} \text { Proprietors' } \\ \text { Services } \\ \text { Est. } \\ \hline \end{gathered}$ | Employees' Wages | Rentals | Other <br> Experses |
|  |  | 3 | $\%$ | \% | \% | \% | \% |
| CAl:ADA |  |  |  |  |  |  |  |
| Fotal, All Stores | 927 | 29,062,100 | 25.5 | 6.0 | 9.8 | 2.6 | 7.1 |
| Owned .... | 21 C | 5,653,600 | 24.4 | 6.7 | 8.7 | - | 9.0 |
| ? ${ }^{\text {ented }}$ | 717 | 23,408,500 | 25.8 | 5.9 | 10.1 | 3.2 | 6.6 |
| Maritimes |  |  |  |  |  |  |  |
| Total, All Stores | 94 | 32,604,900 | 25.7 | 5. 8 | 9.8 | 1.8 | 8.3 |
| Owned . | 19 | 717,500 | 25.? | 6.3 | 7.7 | - | 9.2 |
| Rented | 75 | 2,887,400 | 26.5 | 5.7 | 10.4 | 2.3 | 8.1 |
| quebec |  |  |  |  |  |  |  |
| Total, All Stores | 87 | 3,319,700 | 31.4 | 5.8 | 11.8 | 4.7 | 9.1 |
| Guned .. | 12 | 484,300 | 28.7 | 4.9 | 10.3 | - | 13.5 |
| Rented | 75 | 2,835,400 | 31.8 | 5.9 | 12.1 | 5.4 | 8.4 |
| Ontario |  |  |  |  |  |  |  |
| Total, All Stores | 486 | 15,495,200 | 24.1 | 6.0 | 9.3 | 2.5 | 6.3 |
| owned | 100 | 2,996,500 | 24.1 | 6.3 | 9.5 | - | 8.3 |
| Rented | 386 | 12,498,700 | 24.0 | 5.9 | 9.2 | 3.1 | 5.8 |
| Prairie Provinces |  |  |  |  |  |  |  |
| Total, All Stores | 202 | 5,168,700 |  |  |  |  |  |
| Owned .... | 68 | 1,255,100 | 24.6 | 8.4 | 7.2 | - | 9.0 |
| Rented | 134 | 3,913,600 | 27.5 | 5.6 | 11.3 | 3.3 | 7.3 |
| British Columbia |  |  |  |  |  |  |  |
| Total, All Stores | 58 | 1,473,600 | 26.2 | 6.6 | 10.3 | 2.5 | 6.8 |
| - Owned .... | 11 | 200,200 | 23.0 | 8.1 | 6.2 | - | 8.7 |
| ?entod ... | 47 | 1,273,400 | 26.7 | 6.4 | 10.9 | 2.9 | 6.5 |

Table 5. Independent Drug Stores Without Soda Fountain or Lunches Operating Exponses, by Size of Business for Owned and Rented Stores, Canada, 1941

|  | Number | Sales |  | eratine Expen | nses, Per C | cent of | Sales |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | of Stores Reporting | of Stores Reporting | Total | $\begin{array}{\|c\|} \hline \text { Proprietors } \\ \text { Services } \\ \text { Est. } \\ \hline \end{array}$ | $\begin{gathered} \text { Employees } \\ \text { Wag, es } \\ \hline \end{gathered}$ | Rentals | Other Exponses |
|  |  | $\$$ | $\%$ | \% | \% | \% | \% |
| Total, All Stores | 2,272 | 47,986,200 | 26.8 | 7.8 | 9.1 | 2.6 | 7.3 |
| Owned | 712 | 12,362,900 | 26.2 | 8.5 | 8.6 | - | 9.1 |
| Rented | 1,560 | 35,623,300 | 27.1 | 7.6 | 9.3 | 3.5 | 6.7 |
| Less than \$2,000. | 55 | 69,300 | 52.4 | 22.5 | 5.9 | 3.6 | 20.3 |
| Owned ... | 38 | 48,600 | 48.1 | 22.8 | 4.5 | - | 20.8 |
| Rented | 17 | 20,700 | 62.3 | 21.7 | 9.2 | 12.1 | 19.3 |
| \$2,000-4,999 | 167 | 608,500 | 31.9 | 11.9 | 3.6 | 3.8 | 12.6 |
| Owned | 79 | 267,300 | 31.8 | 12.7 | 2.9 | - | 16.2 |
| Rented | 88 | 341,200 | 32.0 | 11.2 | 4.2 | 6.8 | 9.8 |
| \$5,000-9,999 | 390 | 2,917,300 | 29.4 | 13.1 | 4.5 | 2.9 | 8.9 |
| Owned | 162 | 1,185,500 | 27.6 | 13.8 | 3.9 | - | 9.9 |
| Rented | 228 | 1,731,800 | 30.6 | 12.7 | 4.3 | 4.8 | 8.1 |
| \$10,000-19,999 | 696 | 10,383,100 | 27.2 | 10.2 | 7.0 | 2.7 | 7.3 |
| Owned | 224 | 3,175,000 | 26.8 | 11.2 | 6.4 | - | 9.2 |
| Rented | 472 | 7,208,100 | 27.4 | 9.8 | 7.2 | 3.8 | 6.5 |
| \$20,000-29,999 | 492 | 12,096,700 | 26.7 | 8.1 | 8.9 | 2.7 | 7.0 |
| Owned | 109 | 2,625,100 | 26,5 | 8.4 | 9.5 | - | 8.7 |
| Rented | 383 | 9,471,600 | 26.8 | 8.1 | 8.7 | 3.5 | 6.5 |
| \$30,000-49,999 | $345^{\circ}$ | 12,647,600 | 26.1 | 6.9 | 9.9 | 2.6 | 6.7 |
| Owned | 74 | 2,670,500 | 25.0 | 6.6 | 10.8 | - | 7.5 |
| Rented | 271 | 9,977,100 | 26.4 | 7.0 | 9.6 | 3.3 | 6.4 |
| \$50,000-99,999 | 117 | 7,215,300 | 26.6 | 4.7 | 12.2 | 2.4 | 7.4 |
| Owned | 24 | 1,446,500 | 24.2 | 5.1 | 11.4 | - | 7.8 |
| Rersted | 93 | 5,768,700 | 27.2 | 4.6 | 12.4 | 3.0 | 7.2 |
| $\$ 100,000$ and over | 10 | 2,048,400 | 25.7 | 0.7 | 13.7 | 1.8 | 9.5 |
| Orned | 2 | 944,300 | 24.1 | 1.1 | 10.5 | - | 12.6 |
| Rented | 8 | 1,104,100 | 27.0 | 0.5 | 16.4 | 3.4 | 6.8 |

Table 6. Independent Drug Stores With Soda Fountain or Lunches Operating Expenses, by Size of Business for Owned and Rented Stores, Canada, 1941


An $(x)$ indicates that figures are withhold to gvoid disclosing individual operations but these are included in the totals.

Table 7. Retail Sales of Drus and Drug Sundries Through All Types of Retail outlets by provinces, 1941

| Province | Druss and drug sundries Total | Prescriptions | Drucs <br> pharmacuticals <br> patent <br> medicir.es | Drug sundries |
| :---: | :---: | :---: | :---: | :---: |
| $\text { CANADA } \stackrel{(1)}{\ldots}$ | 56,206,300 | $\$$ <br> $11,732,000$ | $\$$ <br> $35,323,900$ | $8,150,40 \mathrm{C}$ |
| Prince Edward Island . | 240,400 | 60,200 | 147,600 | 32.600 |
| Nova Scotia | 2,399,000 | 578,700 | 1,481,000 | 339,300 |
| New Brunswick | 1,985,200 | 462,300 | 1,206,900 | 316,000 |
| Quebec | 12,639,800 | 3,161,800 | 8,109,600 | 1,368,400 |
| Ontario | 24,519,200 | 4,088,200 | 16,850,500 | 3,580,500 |
| Manitoba | 3,309,500 | 746,200 | 1,861,200 | 702,100 |
| Saskatchewarı | 2,857,200 | 624,900 | 1,744,100 | 488,200 |
| Alberta | 3,345,000 | 731,900 | 2,049,100 | 564,000 |
| British Columbia. | 4,860,100 | 1,265,700 | 2,842,600 | 751,800 |

(1) Includes Yukon and Northwest Territories.


