## CA NAD D

DAPAKTMGNT OF TRADE AND COMMERCE DOMINION BUREAU OF STATISTICS INTERNAL TRADE BRANCH

SURVEY
of

CHAIN STORE SYSTEMS
in
CANADA

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## CHAIN STORES IN CANADA

Chain stores have become in recent years a well known factor in the supplying of commodities of various kinds to the ultimate consumer. Development of this method of distributing goods is proceeding so rapidly that it is difficult to obtain an up-to-date measurement of its dimensions. There has been a large demand for statistical information on the subject and the Dominion Bureau of Statistics is issuing this bulletin, based on data pertaining to the beginning of 1929 as a first attempt to meet an urgent need.

## Number of Chains

It deals with 132 chains of stores, which number includes the great bulk of those existing in the Dominion at the date of the inquiry. The Bureau's list is steadily being added to and it is hoped in time to obtain complete returns.

Chain stores for the distribution of groceries are most numerous, accounting for 24 systems of the 132 covered in the report. These 24 systems inc?ude 1319 stores Neat chains number 10 and include 272 stores, general and variety stores 8 chains with 274 stores, drugs and chamicals 19 chains with 200 stores, and tobacco chains is with 172 stores. All other chain groups had each under 100 stores.

## Sales

Total sales for the 132 chain stores amounted to $\$ 189,723,797$ in 1928. This was equivalent to $\$ 63,880$ per store and, taking the estimated population of the Dominion as $9,658,000$ in 1928 , it works out at about $\$ 20$ per capita. Sales by provinces were largest in Ontario where they reached $\$ 107,213,358$. New Brunswick had the smallest sale, viz., $\$ 3,659,827$. Even if allowance be made for chains which were missed and for those from which information could not be obtained for this year's inquiry, it is obvious that the chain store is at present only doing a fraction of the work of distributing commodities. In the Census of Trading Establishments taken by the Bureau in 1923 it was shown that sales for 60,181 retail establishmonts were $\$ 1,642,103,468$. If allowance be made for the fact that returns were not obtained from all establishments for reasons set forth in the census report and that there has been considerable growth between 1923 and 1929 it is probable that a current estimate of total retail sales of around $\$ 2,000,000,000$ is not far astray. It will be seen therefore that the independent store is still the dominant factor in distribution. Even in groceries the independent store is still the much ommoner method. In the 1923 census 12,640 grocery stores reported sales of $\$ 220,290,427$. This amount should also be much augmented to arrive at current conditions: $\$ 250,000,000$ to $\$ 300,000,000$ is probably a near estimate. The present inquiry shows sales hy grocery chains to have been $\$ 64,408,311$ which though representing a considerable proportion of the business is not yet the dominant factor in a field which has more than any other experienced the chain store movement. In the large cities of Ontario and Quebec chain grocery stores have made greater progress than elsewhere in Canada and occury a more commanding position though it is not sertain that even in these they dominate. Important counter movements are developing in the form of organizations of independent stores for the purpose of large scale buying and advertising. What the future will be is impossible to predict but it seems certain that the immediate outlook is one of intense competition between chains and organized independents and between different chain organizations themselves.

## Sales outlets

An item of special interest in the report is that pertaining to the number of sales outlets. The complete story of the distribution of commodities is not known until all outlets for the sale of each commodity are revealed. For example; chain stores classed as grocery chains are not the only source through which groceries are supplied to the consumer. Large quantities of groceries are also distributed through general stores. A drug store nowadays is usually a means of bringing to the consumer not only drugs but many other groups of commodities such as stationery, tobacco, soda-fountain products, meals and refreshments and so orth. An attempt has been made therefore to enumerate the total number of merchandising outlets for each class of commodity in the

Chain systems coverec. A sumary table shows the number of outlets for the Dominion and - Sor each province and more detailed tables show the outlets in each chain store group classified according to commodity classes.

In all there were 16,166 merchandise outlets in the 132 chain systems, which is an average of over five for each separate store. Many stores, of course distributed only one alass of goods but others, as for example, general stores, handled a very large number of different classes. There were 1,656 outlets for groceries, 1,046 for bakery products, 960 for candy and confectionery, 716 for fresh fruit, 708 for dairy products, 650 for tobacco, 508 for meats, 439 for fish, 415 for ice cream and soft drinks and 394 for meals. Outlets for other classes of goods numbered from 4 to 373 .

## Sales by Classes of Commodities

Sales according to commodity classes were largest for groceries, the amount being $\$ 58,325,206$ out of total sales for all 132 chains of $\$ 189,723,797$. Next in order came meats with sales amounting to $\$ 13,788,687$, meals $\$ 6,944,108$, musical instruments and steet music $\$ 6,619,171$, candy and confectionery $\$ 6,071,065$, men's and boys' clothing $\$ 5,964,444$, women's outer-wear $\$ 5,625,414$, furniture $\$ 5,274,941$, hardware $\$ 4,921,185$, dairy products $\$ 4,522,502$, boots and shoes $\$ 4,430,607$.

Grocery sales represented $30.7 \%$ of the total, meats $7.3 \%$, meals $3.7 \%$, musical instruments and sheet music $3.5 \%$, candy and confectionery $3.2 \%$, men's and boys' clothing $3.1 \%$, furniture $2.8 \%$, hardware $2.6 \%$, dairy products $2.4 \%$, boots and shoes $2.3 \%$. $53.6 \%$ was for foodstuffs, $16.3 \%$ for clothing and $30.5 \%$ for miscellaneous items.

## Capital Investment.

Of the 152 chains 106 were incorporated companies and a record was obtained of their capitalization. In these companies there was an investment of $\$ 11,563,000$ in bonds, $\$ 22,726,334$ in common stocks and $\$ 22,750,319$ in preferred stocks. Of this investment $82 \%$ or $\$ 46,894,453$ was owned in Canada, $15 \%$ or $\$ 8,469,304$ was owned in the Inited States, 2.5 or $\$ 1,628,255$ in Great Britain and. $5 \%$ or 48,041 in other countries.

| Class of Chain | :Number Number of Stcre Onits |  |  |  |  |  |  |  |  | : Total <br> : Stores <br> : iteported <br> : for <br> :132 Chains |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\because$ of <br> :Chains <br> : re- <br> :portad | Nova Scotia 4 Chains | New <br> Brunswick 3 <br> Chains | $\begin{aligned} & \text { पweber } \\ & 25 \\ & \text { Cnains } \end{aligned}$ | Ontario 73 <br> Chains | $\begin{gathered} \text { i.anitoba } \\ 9 \\ \text { Chains } \\ \hline \end{gathered}$ | Saskatchewar 4 Chains | $\begin{array}{lc} : & \text { Albertia } \\ \vdots & 5 \\ \text { B Chains } \\ \hline \end{array}$ | $:$ Britima <br> $:$ Columbia <br> $:$ 9 <br> $:$ Chains |  |
| -akery Producto | 8 | - | - | 10 | 53 | - | - | - | 7 | 70 |
| 300 ts and Shoes | 8 | - | 3 | 11 | 49 | 1 | - | 1 | - | 65 |
| Candy and Confectionery | 5 | - | - | 31 | 48 | 10 | - | - | 6 | 95 |
| Drugs and Chemicals | 19 | - | - | 32 | 113 | 12 | 5 | 2 | 36 | 200 |
| Furniture | 3 | - | - | 6 | 9 | - | - | - | - | 74 |
| Furs | 3 | 1 | - | 5 | 7 | 1 | 3 | - | - | 17 |
| Seneral and Variety | 8 | 25 | 8 | 64 | 120 | 8 | 32 | 5 | 12 | 274 |
| -rocers | 24 | 18 | - | 373 | 776 | 14 | 24 | 45 | 49 | 1319 |
| :Vardware | 5 | - | - | - | 66 | - | - | 4 | - | 70 |
| Aen's Clothing and Furnishings | 8 | 1 | 2 | 12 | 46 | 4 | 3 | 4 | 5 | 77 |
| Iten's liats and Caps | 3 | - | - | - | 11 | - | - | - | - | 12 |
| Ousical Instruments | 4 | - | - | 4 | 26 | - | 5 | 8 | 3 | 46 |
| Chats and Poultry | 10 | - | - | 18 | 151 | 7 | - | 27 | 67 | 272 |
| Restaurarts | 6 | - | - | 10 | 44 | 1 | - | - | - | 63 |
| Tubacce and Cigars | 3 | - | - | 53 | 87 | 9 | 8 | 4 | 11 | 172 |
| Joman's Jeat | 8 | 1 | 1 | 14 | 37 | 4 | 2 | 4 | 8 | 72 |
| $x$ Uiscellanocus | 7 | - | 25 | 6 | 34 | 2 | 3 | 2 | - | 72 |
| TOIAL | 132 | 46 | 39 | 737 | 1677 | 73 | 85 | 108 | 209 | 2970 |

F Includes 7 Chains: Automobile Accossorias, Automobile tire Stores, Dyers and Cleanerg, Radio Sets, and Stationosy.

| Cless of Chain | $\begin{aligned} & \text { Total } \\ & \text { Sulos } \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { \% of } \\ & \text { Total } \end{aligned}$ |
| :---: | :---: | :---: |
| :akery Products | 1,576,228 | 0.8 |
| Soots and Shoes | $3,188,603$ | 1.7 |
| condy and Confectionery | 3,084,037 | 1.6 |
| Drugs and Chemicals | 9,753,776 | 5.2 |
| Furniture | 9,143,537 | 4.9 |
| Furs | 1,185,301. | 0.6 |
| General and Variety | 39,459,314 | 20.8 |
| Grocers | 64,408,311 | 33.9 |
| Hardwara | 3,467,946 | 1.8 |
| Wen's Clothing and Furnishings | $5.520,123$ | 2.9 |
| on's Hats and cops | 676,761 | 0.4 |
| ?'usical Instruments | 5,938,441 | 3.1 |
| Heats and Poultry | 19,279,471 | 10.2 |
| Sestaurants | $7,436,068$ | 3.9 |
| Tobecco and "igars | 6,403,753 | 3.3 |
| Nomen's \%ear | 4,555,333 | 2.4 |
| (iscellaneous | 4,645,098 | 2.5 |
| Tot a 1 | 189,723,797 |  |

TABIE NO. III - PROVINCIAL SALES BY ALI CHAINS - 1928

| Frovince | Total Sales | $\begin{array}{r} 101 \\ \hline \end{array}$ |
| :---: | :---: | :---: |
| Mova Beoria | 4,821,82? | 2.5 |
| Hew jorunswick | $3,659,827$ | 2.0 |
| -rebec | 43,242,126 | 22.8 |
| Ontario | 107,213,358 | 56.5 |
| lianitoba | $5,175,973$ | 2.7 |
| Saskatchewan | 5,247,519 | 2.8 |
| Alberta | 7,205,318 | 3.8 |
| Pritish Columbia | 13, 157,854 | 6.9 |
| Iotal | 189,723,797 |  |


|  | Commodities | Amount of Sales | Percentage of Total |
| :---: | :---: | :---: | :---: |
| 1. | Arms and Ammunition | 108.203 | . 5703 |
| 2. | Art Goods and Antiques | 13.000 | . 0052 |
| 3 | Autonobiles and Accessories | 1,93\%,354 | 1.02? |
| 4 | Agricultural Implements | 801.874 | - +226 |
| 5. | Bekery Procucts | 5.170.304 | 2.725 |
| 6. | Books | 90.958 | . 0479 |
| 7. | Ecots and Shoes and Other Footwear | 4,430,07 | 2.335 |
| 8. | Cameras and Photographic Supplies | 227.998 | . 1202 |
| 9. | Candy and Confectionery | 6,071,055 | 3.200 |
| 10. | Childrens and Infants Tear | 750,0.i1 | . 3953 |
| 11. | Cigars, Tooacco and Smoking Supplies | 7.51+.651 | 3.961 |
| 12. | Clothing, Men's and Boys' | 5,964.454 | 3.144 |
| 13. | Crockery, China and Glassware | 2.027 .510 | 1.009 |
| 14 | Dairy Products | 4,5?2,502 | 2.383 |
| 15. | Diugs and Chemicals | 4,849,514 | 2.556 |
| 16. | Electrical Supplies | 824.345 | . 4345 |
| 17. | Tish and Sea Food | 1,200,72+ | . 6329 |
| 18. | Plowers, Plants and Seeds | 550,957 | . 2904 |
| 19. | Fruit, fresh | 2,598,886 | 1.369 |
| 20. | Furniture | 5,274,91.1 | 2.780 |
| 21. | Fur gocds | 1,156,235 | 6.094 |
| 22. | Graceries and Delicatissen | 58,325,200 | 30.742 |
| 23. | Grain and Feed | 130.500 | . 0688 |
| 24. | Hardware and Tools | 4.921.185 | 2. 594 |
| 25. | Harness and Saddlery | 195.549 | . 1031 |
| 26. | Hats and Caps, Men's and Boys' | 783.912 | . 4132 |
| 27. | House Furnishings | 1,436,279 | . 757 |
| 33. | Household Supplies | 2,020,792 | 1.065 |
| 29. | Ice Cream and Soft Drinks | 2,115,004 | 1.115 |
| 30. | Jewelry, Watches and Clocks | 1,297,037 | .6836 |
| 31. | Instruments, Surgical and Scientific | 80,000 | . 0421 |
| 32. | Kitchen Utensils | 985.673 | . 5195 |
| 33. | Leather G ods | 390,500 | . 2058 |
| $3+$ | Heals | 6,944.108 | 3.660 |
| , | Meat and Poultry | 13,788,687 | 7.263 |
| 6. | Mer 's Furitshings | 1,313,679 | . 6324 |
| 37. | Willinery | 856,415 | . 4514 |
| 38. | Wotor Cycles and Eicycles | 20.300 | . 02.08 |
| 39. | Musical Instruments ant Sheet Music | 6,619,171 | 3.459 |
| 40. | Notions | 3, $105.10 \%$ | 1.037 |
| 41. | Office Furniture | 1.476 | . 0007 |
| 42. | Office Supplies and Siationery | 2,971,604 | 1.566 |
| 43. | O-tical Goods | 67,000 | . 0353 |
| 44. | Paint, Oil and Varnish | 423.028 | . 2229 |
| 4 | S Sece Goods, Cottcn | 435.425 | - 2295 |
| +0. | " " Faycn | 120,344 | .0634 |
| 47. | " " Silk | 420. 248 | . 2215 |
| 48. | " " Tool | 87.,250 | . 0459 |
| 49. | Rav a wots and Supplies | 1.370,900 | .7258 |
| 50. | Subjer Goods, not including tires, etc. | 382,8324 | . 2018 |
| 51. | Sporting Goods | $2 C 3.287$ | . 1071 |
| 52. | Stoves and Ranges, Electric Fire and Oil | 1,268,984 | . 6689 |
| 53. | Toilet Articles and Preparations | 4,503,206 | 2.374 |
| 54. | Toy3 and Games | 1,668.845 | . 8796 |
| 55. | Vegetatles, fresh | 1,008,766 | . 5317 |
| 50. | Vall farer | -60.536 | . 0379 |
| 57. | Women's Hosiery | 2,687.9.09 | 1.416 |
| 58. | Tomen's Outorvear | 5,625,414 | 2.905 |
| 59. | Tomeis's Uncorrear | 2,931.950 | 1.571 |
| 60. | Fancy Work | $742: 314$ | - 3913 |
| 61. | Noveities | 511.221 | . 2642 |
| 62. | Dry Goocis | 210. i E 5 | -1109 |
| 63. | Gasolira | 5:331 | . 0002 |
| 64. | Barber Shoe receipts | 23,2E? | . 0122 |
| 65. | Binliaud Full recoipts | 72,990 | . 0384 |
| 66. | jutlders lateriais | 93.750 | .0494 |
| 67. | Miscejlaneous | 366 35? | $\therefore 931$ |
|  | Total | $189.723,107$ |  |

TABLE V. - NUMBER OF MERCHANDISE OUTLETS IN CHAIN STORE SYSTENS, CLASSIFIED INTC COMAODITY CLASSES aND GHAIN GROUPS.


TABLE V. - INGIBER OF MERCHANDISE OUTLETS IN CHAIN STORE SYSTEMS, CLASSIFIED INTO COMNODITY CLASSES AND CHAIN GROUPS - Continued

| Type of Chain Store |  |  |  | $\begin{aligned} & 0 \\ & 0 \\ & 0 \\ & 0 \\ & 3 \\ & 7 \\ & 4 \end{aligned}$ |  |  | stood pure exampish |  |  |  |  |  |  |  |  | spooy rayzeet |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 18 | 19 | 20 | 21 | 22 | 23 | 24 | 25 | 26 | 27 | 28 | 29 | 30 | 31 | 32 | 33 | 34 |
| Bakery Products Bocts \& Stices | - | - | - | - | - | - | - | - | - | - | - | 7 | - |  |  |  | 7 |
| Candy \% Confectionery | - |  |  |  |  |  |  | - |  |  | - | 4 | - |  |  |  | - |
| Drugs \& Chemicals | 9 | - | - | - | - |  |  | - |  |  | - | 156 | 25 | 43 |  |  | 14 |
| Fur Goods |  |  |  | 17 | - |  |  | - | - |  | - | 156 | 25 | 43 | - | 48 | 70 |
| Furniture |  | - | 70 | 17 | - | - |  | 65 | - | 9 | 74 | - |  |  |  |  | - |
| Groceries \& Delicatissen | - | 544 |  | - | 1319 | 22 | - | 6 | - | 8 | 14 | 38 | - | - |  |  | 11 |
| General \& Variety | 151 | 47 | 29 | 29 | - 215 | 2 | 227 | - | 79 | 29 | 168 | 38 168 | 172 | - | 172 | 59 | 11 126 |
| Hardwaro and Tools | 66 |  |  |  | 215 | 5 | 70 | 61 | 7 | 29 | 168 56 | 168 | 172 13 | - | 172 70 | 59 52 | 126 - |
| Lien's Clothing | - | - | - | - |  |  | - | - | 12 | 4 | 56 | - | 13 |  | 70 | 52 | - |
| Wers's liats and Caps | - | - | - | - | - | - | - | - | 12 | - | - | - | - | - |  |  | - |
| Music | - | - | - | - | - | - | - | - | - |  | - | - |  |  |  |  |  |
| Meats and Foultry Restaurarts | 106 | 125 | - | - | 122 | - | - | - | - | - | 16 | 19 | - | - | - | - | 103 |
| Restaurarts Tcbacce | - |  |  |  | - | - | - | - | - | - | - | 23 | - | - | - | - | 63 |
| Wcmen's ifear | - | - |  |  |  |  |  | - | - |  | - | - | 14 | - | - | - | - |
| Miscellaneous | - | - | 14 | 25 | - | - | - | - | - |  |  |  | - | - | - | 10 | - |
|  | 332 | 716 | 113 | 75 | 1656 | 27 | 297 | 126 | 103 | 42 | 314 | 415 | 224 | 43 | 242 | 169 | 394 |


| Type of Chain Store | Meat and Poultry |  |  | $\begin{aligned} & \text { Totor Cycles and } \\ & \text { Bicycles } \end{aligned}$ |  |  |  |  | spoon [rotqdo |  | $\begin{aligned} & \Omega \\ & 0 \\ & + \\ & + \\ & +0 \\ & 0 \\ & 1 \\ & 0 \\ & 0 \\ & 0 \\ & 0 \\ & 0 \\ & 0 \\ & 0 \\ & 0 \\ & 0 \\ & \text { H } \end{aligned}$ | นofry- spooy eวəṭd | MTTS- spoov eootd | $\begin{array}{r}-1 \\ 0 \\ 0 \\ 0 \\ 0 \\ 0 \\ 0 \\ 0 \\ 0 \\ 0 \\ 0 \\ 0 \\ 0 \\ 0 \\ 0 \\ \hline 1\end{array}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 35 | 36 | 37 | 38 | 32 | 40 | 41 | 42 | 43 | 44 | 45 | $4 E$ | 47 | 48 | 49 | 50 | 51 |
| Bakery Producte Boots \& Stions |  | 7 | - | - | - | - | - | - | - | - | - | - | - | - | - |  | - |
| Dandy \& Confectionery |  | 7 |  | - | - | - | - | - | - | - |  | - |  | - | - | - |  |
| drugs \& Chemicals |  |  |  | - | - | 4 | - | - | - | - |  | - |  | - | - | - | - |
| Far Goods |  |  |  | - | 3 | 54 | - | 64 | 59 | - | - | - | - | - | - | 141 | - |
| Furniture |  |  |  |  | 69 |  | - |  | - |  | - | - |  | - | - | - | - |
| Groceries \& Lolicatissen | 19 | - | - | - | 69 | - | 4 | - | - | - | - | - | - | - | 69 | - | - |
| General \& Variety | 43 | 64 | 190 | - | 17 | 249 | - | 172 | - | 5 | - | - | - | - |  | - | - |
| Hardware and Tools |  | 64 | 190 | 62 | 17 | 249 | - | 172 | - | 54 | 93 | 76 | 58 | 33 | 29 | 77 | 54 |
| Men's Clothing |  | 13 |  | 62 | - | - | - | - |  | 70 | - | - | - |  | 57 | - | 61 |
| Mer's Hats and Caps |  | 1 |  |  |  |  | - | - |  |  | - | - | - | - | - | - | - |
| Music | - | - |  |  | 4 |  |  |  |  | - | - | - | - | - | - | - | - |
| Meats ard Pcultry | 272 |  |  |  | 46 |  |  |  |  |  |  |  | - | - | 27 | - | - |
| Restaurants |  |  |  |  |  |  |  |  |  | - |  | - | - | - | - | - | - |
| Tobacec |  |  |  |  |  |  |  |  |  |  | - | - | - | - | - | - | - |
| Women's Wear |  |  | 10 |  |  | 14 |  | - | - | - | - | - | - | - | - | - | - |
| Miscellaneous | - | - | 10 | - | 14 | 3 | 7 | - | - | - | - | - | - | - | - | - | - |
|  |  |  |  |  |  |  |  | 7 |  | - | - | - | - | - | 35 | - | 10 |
|  | 508 | 84 | 200 | 62 | 149 | 324 | 11 | 243 | 59 | 124 | 93 | 76 | 58 | 33 | 217 | 218 | 125 |

TABLE V. - NUMBER OF NERCHANDISE OUTLETS IN CHAIN STORE SYSTEMS, CLASSIFIED INTO COMMODITY CLASSES AND CHAIN GROUPS - Concluded


TATIE IT. CCMMODITY CIASSES - 1928

| Commodity | N.S. | N.B. | que. | Ont. | Мап. | Sask. | Alta. |  | Total cmmodity outlets |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Arms and Ammunition | 4 | 2 | 19 | 76 | - | - | 4 | - | 105 |
| Art Goods \& Antiques | - | - | 52 | - | - | - | - | - | 52 |
| dutcmobiles \& Accessories | 5 | 26 | 7 | 75 |  |  | - | - | 113 |
| Asricultural Implements | - | 25 | 65 | 52 |  | - | - | - | 142 |
| Bakery Products | 6 |  | 338 | 616 | 28 | 25 | 26 | 7 | 1046 |
| Books | 5 | 1 | 18 | 58 | 3 | 2 | 2 | 15 | 104 |
| Boots and Shoes \&other Footwear $\begin{array}{lllllll}9 & 6 & 35 & 95 & 5 & 25\end{array}$ Cameras \& Photographic |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Candy \& Confectionery | 33 | 6 | 236 | 517 | 45 | 37 | 32 | 54 | 960 |
| Children's \& Infant's wear | 11 | 2 | 7 | 63 |  | 25 |  | - | 108 |
| Cigars,Tobacco and Smoking |  |  |  |  |  |  |  |  |  |
| Clothing, Men's and Boys' | 12 | 4 | 15 | 95 |  | 28 | 4 | 5 | 167 |
| Crockery, China \& Glassware | 31 | 8 | 78 | 173 | 4 | 7 | 8 | 12 | 321 |
| Dairy Produce | 12 | - | 215 | 341 | 19 | 25 | 29 | 67 | 708 |
| Drues and Chemicals | 16 | 3 | 56 | 131 | 12 | 5 |  | 36 | 261 |
| Electrical Supplies | 11 | 2 | 14 | 117 | - | 2 | - | - | 146 |
| Fish and Sea Food | - | - | 83 | 245 | 15 | 2 | 29 | 67 | 439 |
| Flowers, Plants, Seeds | 10 | 4 | 45 | 218 | 7 | 32 | 4 | 12 | 332 |
| Fruit, fresh | 12 | - | 215 | 380 | 21 | 42 | 27. | 19 | 716 |
| Furniture | 5 | 15 | 67 | 26 | - | - |  |  | 113 |
| Fur Goods |  | 25 | 7 | 33 | 1 | 3 |  | - | 75 |
| Groceries \& Delicatissen | 26 | 7 | 468 | 965 | 25 | 56 | 48 | 61 |  |
| Grain and Feed | 12 | - | - | 15 | - | - | - | - | 27 |
| Hardware and Tools | 25 | 8 | 64 | 169 | 4 | 7 | + | 12 | 297 |
| Harness and Saddlery |  | - | 65 | 57 | - | 5 | 4 | - | 126 |
| Eats \& Caps, Men's \& Boys ${ }^{\text {l }}$ | 9 | 3 | 26 | 40 | - | 25 | - |  | 103 |
| House Furnishings |  |  | 2 | 34 | - |  | - | - | 42 |
| Household Supplies | 10 | 4 | 104 | 144 | 4 | 32 | 4 | 12 | 314 |
| Ice Cream \& Soft Drinks | 10 | 4 | 78 | 211 | 30 | 37 | 6 | 39 | 415 |
| Instruments, Surgical and |  |  |  |  |  |  |  |  | 43 |
| Jewelry, Tatches and Clocks | 15 | 5 | 54 | 103 | 4 | 7 | 8 | 28 | 224 |
| Kitchen Utensils | 15 | 5 | 40 | 151 | 4 | 7 | 8 | 12 | 242 |
| Leather Goods | 11 | 2 | 12 | 137 | 3 | 2 | $?$ | - | 169 |
| Meals | 10 | 4 | 69 | 232 | 29 | 12 | , | 32 | 394 |
| Meat and Poultry |  | - | 153 | 221 | 7 | 25 | 29 | 67 | 508 |
| Men's Turnishings | 5 | 1 | 17 | 59 | 1 | - |  | - | 84 |
| Millinery | 15 | 5 | 44 | 109 | 4 | 7 | 4 | 12 | 200 |
| Nusical Instruments and |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Notions | 21 | 6 | 65 | 152 | 12 | 34 | 6 | 28 | 324 |
| Office Furniture. |  | - | - |  | 2 | 2 | 2 | - | 11 |
| Office Supplies \& Stationery | 15 | 5 | 44 | 126 | 18 | 15 | 8 | 12 | 243 |
| Optical Goods | - | - | 4 | 32 | 3 |  | 2 | 16 |  |
| Paint, Oil \& Varnish | 9 | 3 | 21 | 87 | - | 2 | 4 | - | 124 |
| Piece Goods, Cotton |  | 1 | 9 | 49 | 4 | 25 | - | - | 93 |
| " " Ray on |  | 1 | 2 | 39 | 4 | 25 |  | - | 76 |
| " " Silk |  | 1 | 2 | 21 | 4 | 25 | - | - | 58 |
| " "1 Wool | 5 | 1 | 2 | 21 | 4 |  | - | - | 33 |
| Rubber Goods, (not including ${ }^{\text {a }}$ ( ${ }^{\text {a }}$ |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Sportirg Goods | , | 3 | 21 | 92 | - | - | - | - | 125 |
| Stoves \& Ranges, |  |  |  |  |  |  |  |  |  |
| Electric, Fire \& 011 |  | 11 |  |  | $\overline{4}$ |  | 4 | - |  |
| Toilet Articles \& Preparations |  | 6 | 77 | 124 |  |  |  |  |  |
| Tegetables, fresh | 12 | - | 187 | 226 | 17 | 42 | 27 | - | 511 |
|  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
|  |  |  | $\begin{aligned} & 56 \\ & 56 \end{aligned}$ | $\begin{aligned} & 164 \\ & 161 \end{aligned}$ |  |  |  | 127 | 320 |
|  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Gasoline | - | - | - |  |  |  |  | - |  |
| Miscellaneous - $11 \begin{array}{llllllll} \\ \text { l }\end{array}$ |  |  |  |  |  |  |  |  |  |
| Total Commodity Outlets | 616 | 318 | 3993 | 8620 | 434 | 862 | 439 | $88+$ | 6106 |

