

# INNOVATIVE SOLUTIONS CANADA

CHALLENGE  
OPPORTUNITY

MEETS



Government  
of Canada

Gouvernement  
du Canada

Canada

## THE CONCEPT

A new approach to give small businesses an opportunity to be part of the solution by participating in a highly competitive program that encourages innovation by supporting cutting-edge research and the development of technology and products that will help solve challenges issued by the Government of Canada.

**We fund your innovative solutions and work with you!**

## WHY APPLY

We want innovators who are willing to push the envelope, scale up their business and undertake the latest in research and development to advance the next generation of solutions that can become viable commercial products.

Responding to a posted challenge and winning an Innovative Solutions Canada grant or contract means that you:

- receive funding to develop your solution with no repayment or repayable contribution
- retain the rights to the intellectual property you develop
- maintain all equity in your company

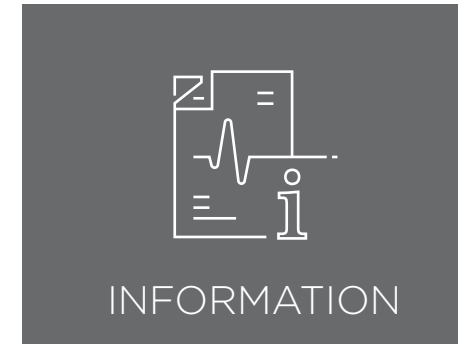
Getting into the program sends a powerful signal to potential investors and customers that your small business is ready for a challenge, ready to scale up and capable of developing truly novel solutions.

**WE'RE AIMING SQUARELY AT YOU, THE INNOVATOR.**

## OUR CHALLENGES

We have challenges across a wide range of fields that have an impact on the lives of Canadians. To overcome these obstacles, it takes innovation and an entrepreneurial spirit. That's why we're setting out to work directly with Canadian small businesses and innovators from proof of concept, to prototype, to commercialization. In return, the government will gain access to the latest, most innovative products and services.

**We want innovative solutions. We're using a new approach and providing you with the tools you need:**



## OUR NEW APPROACH

<b>APPLY</b>	Visit <a href="http://www.canada.ca/innovative-solutions">www.canada.ca/innovative-solutions</a> Review posted challenges and submit your solution proposal.
<b>PHASE 1</b>	If your proposal is selected, you will receive up to six months and up to \$150,000 in funding to develop a proof of concept for your solution.
<b>PHASE 2</b>	With a successful concept, you would then be eligible to receive up to two years and up to \$1 million in funding to support prototype development.
<b>PHASE 3</b>	Now that you have a working prototype, your small business is on the path to commercializing the product, and the federal government could be your first buyer!

## TOGETHER, WE WILL:

- fuel innovation
- grow Canadian companies
- encourage inclusive procurement
- address key economic, social and environmental priorities
- advance government priorities

## ELIGIBILITY

Solution proposals can only be submitted by a small business that meets all of the following criteria:

- for profit
- incorporated in Canada (federally or provincially)
- 499 or fewer full-time equivalent (FTE) employees\*
- research and development activities that take place in Canada
- 50% or more of its annual wages, salaries and fees are currently paid to employees and contractors who spend the majority of their time working in Canada\*
- 50% or more of its FTE employees have Canada as their ordinary place of work\*
- 50% or more of its senior executives (Vice President and above) have Canada as their principal residence\*

\*Calculations must take into account and include affiliated businesses, such as parent companies and subsidiaries, that are either in or outside of Canada.

## DEADLINES

Each of our challenges has a specific application deadline listed on the website.

Subscribe to our mailing list and visit our website often as new challenges will be posted regularly.

## CONTACT US

Email: [solutions@canada.ca](mailto:solutions@canada.ca)

Phone: 1-800-328-6189

Twitter: @AskISED



## OPPORTUNITY AWAITS

[www.canada.ca/innovative-solutions](http://www.canada.ca/innovative-solutions)

### OUR PARTNERS

- Agriculture and Agri-Food Canada
- Canada Border Services Agency
- Canadian Food Inspection Agency
- Canadian Space Agency
- Correctional Service Canada
- Employment and Social Development Canada
- Environment and Climate Change Canada
- Fisheries and Oceans Canada
- Global Affairs Canada
- Health Canada
- Indigenous and Northern Affairs Canada
- Innovation, Science and Economic Development Canada
- National Defence and the Canadian Armed Forces
- National Research Council Canada
- Natural Resources Canada
- Public Health Agency of Canada
- Public Services and Procurement Canada
- Royal Canadian Mounted Police
- Shared Services Canada
- Transport Canada