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# Updated Consultation: Agreement for Data Protection under Section 66 of the *Pest Control Products Act*

*(publié aussi en français)*

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## Consultation Foreword

Health Canada's Pest Management Regulatory Agency (PMRA) invites stakeholders to comment on proposed revisions to the Agreement for Data Protection under section 66 of the *Pest Control Products Act* (currently called the Ministerial Agreement for Data Protection under the *Pest Control Products Act*) following comments received on the 30 December 2016 consultation proposal included with the [Review of the Data Protection Program for Pesticides in Canada](#).

In accordance with section 66 of the *Pest Control Products Act*, the Agreement is required when an Applicant wishes to follow the formal process specified in the Pest Control Products Regulations to rely on a Registrant's compensable data to register a generic product. The Agreement is to be used in conjunction with the *Pest Control Products Act* and Regulations.

The PMRA will accept written comments on the proposed revisions to the Agreement for Data Protection under section 66 of the *Pest Control Products Act* up to 30 days from the publication of this document.

### Consultation Comments and Changes Summary:

The PMRA received several comments during the previous consultation (30 December 2016 to 31 March 2017) on Revisions to the Agreement for Data Protection under section 66 of the *Pest Control Products Act* (Update to 2010-06-23 Version). The PMRA has reviewed these comments and proposed further changes to the proposed revised Agreement that aim to address many of these comments. **The proposed further changes are found throughout this document in bold text**, and a summary is provided below.

1. The forward has been revised to address concerns that Registrants may not sign the Agreement that has been sent to them to begin the 120 day negotiation period.
2. Text has been added to Article 5 and a new section (section 19) was added to Appendix B that indicates that the Applicant has 30 days following the end of the negotiations to pursue binding arbitration to help ensure timeliness of the process.
3. Article 6 has additional text to indicate that the arbitration is terminated when the Applicant indicates that they are no longer pursuing a registration that relies on the Registrant's data, and that the arbitrator can now extend the period for the delivery of the arbitral award beyond 120 days as per subsection 17.91(4) of the Pest Control Products Regulations.
4. Article 7 and Appendix C, sections 10 and 11, have added text that clarifies that there is one Arbitral Award with two parts, namely, one part that sets out the compensation payable for reliance on the Registrant's data and the other that sets out the costs payable by either party as determined by the Arbitrator.
5. The costs payable by either party as determined by the Arbitrator is always enforceable regardless of whether the Applicant pursues a registration. However, if the Applicant indicates that they are either no longer pursuing their application to register or are no

longer going to rely on the Registrant's data, then the part of the Arbitral Award requiring compensation payable for reliance on the Registrant's data is not enforceable.

6. It has been clarified that if an Applicant has made use of an escrow account to receive early registration, then they do not have an option to not comply with the part of the Arbitral Award that requires compensation payable for reliance on the Registrant's data.
7. Appendix C, paragraph 1.2 has been removed as it is unnecessary for the Agreement to outline conflict rules in the event of a direct conflict between the Agreement and the *Commercial Arbitration Act*, as this is governed by subsections 66(1) and 66(3) of the *Pest Control Products Act*.
8. Appendix C, section 10 has added text to clarify that the Arbitrator can include interest on both the compensation payable and the costs part of the Arbitral Award.
9. Additional text has been added to Article 10 to indicate that Health Canada expects the Registrant to provide the Applicant with a letter of access pursuant to subsection 17.94(1) of the Pest Control Products Regulations. The letter of access provided by the Registrant to the Applicant must not contain any restrictions on the use of the data by the Applicant. However, this does not limit any restrictions on the use of the data by the applicant that the parties may otherwise agree to.
10. Appendix B, section 6 has been added to require parties to provide first offers within 40 days after the delivery of the agreement by the Applicant to the Registrant to help ensure negotiations are occurring.
11. Appendix B, section 15 has been added to indicate that although there are to be no transcripts or recordings kept of the mediation, parties themselves can keep their own notes.
12. Appendix D has text added to indicate that the limitations on disclosure at arbitration does not apply to last offers at negotiations as per Appendix C, section 3.2 or to the conduct of the parties at negotiations as per Appendix B, section 5.

This consultation is open for 30 days from the date of publication.

Please forward your comments to the [PMRA Publications Section](#). Questions or comments can also be directed to the Pest Management Information Service.

Comments should include:

- title of this consultation document;
- your full name and organization;
- your phone number; and
- your complete mailing address or email address.

## Foreword

This document outlines the **terms and conditions of** agreements prescribed by the Minister under section 66 of the *Pest Control Products Act*. An agreement has to be entered into when an Applicant wishes to follow the formal process specified in the Pest Control Products Regulations (also referred to as “Regulations”) to rely on a Registrant's compensable data to register a generic product. The Agreement is to be used in conjunction with the *Pest Control Products Act* and Pest Control Products Regulations.

This document has been designed as a template agreement to be signed by the parties; but, in the absence of one or both parties signing a version of the template Agreement or varying certain terms and conditions of the Agreement (where the regulations or the terms of the Agreement provide that the parties can agree otherwise), Articles 1 to 14 of the Agreement (and associated Appendices) will apply to any negotiation for compensation entered into by the parties under subsection 17.9(1) of the Pest Control Products Regulations, as well as any arbitration triggered by the applicant under subsection 17.91(1) of the Pest Control Products Regulations. Sections of the Agreement template that are shaded in grey are not terms and conditions prescribed by the Minister, but are included to facilitate entry into an agreement by the parties. Unless otherwise varied, Articles 1 to 14 form the Agreement entered into by the parties under subsection 17.9(1) of the Pest Control Products Regulations whether or not this template agreement is signed by both parties.

## Agreement

**This Agreement made in duplicate the day of \_\_\_\_\_, 201\_\_**

**Between:**

(Name of Registrant data provider)  
(Herein after referred to as “the Registrant”)

**And:**

(Name of generic product applicant)  
(Herein after referred to as “the Applicant”)

Hereinafter individually referred to as “a Party” or collectively referred to as “the Parties”.

**Whereas** the Registrant is the owner of a pest control product known as (name of product, registered under the *Pest Control Products Act*);

**And whereas** the Applicant is the owner of a pest control product known as (name of product), the active ingredient of which has been determined by the Minister of Health (“the Minister”) under the *Pest Control Products Act* to be equivalent to the active ingredient in (name of Registrant's product);

**And whereas** the Applicant wishes to obtain the right to use or rely on data provided by the Registrant under the *Pest Control Products Act* in relation to (name of Registrant's product) in support of the Applicant's application to register (name of Applicant's product) by complying with the Pest Control Products Regulations under the *Pest Control Products Act* (“the Regulations”) regarding the payment of compensation;

**And whereas** the Applicant wishes to enter into negotiations with the Registrant pursuant to the Regulations for the purpose of determining the compensation that would have to be paid in accordance with the Regulations to register the Applicant's product using or relying on the data identified in Appendix A, if the Applicant should decide to continue pursuing that application;

**And whereas** the Registrant wishes to comply with the requirements of the Regulations regarding the determination of the compensation to be paid by the Applicant to the Registrant in compliance with the Regulations for the right to use or rely on those data;

**Now therefore** the Parties covenant and agree as follows:

### Article 1 No Obligation for Applicant to Register Product

This Agreement does not impose on the Applicant an obligation to continue pursuing the registration of a pest control product. The determination of compensation payable and the method of such payment are intended to enable the Minister to decide what the Applicant must do to satisfy the regulatory requirements if the Applicant decides to continue pursuing the

registration application. If the Applicant enters into a negotiated settlement with the Registrant, the terms of the settlement agreement will be binding upon the Parties. If the Parties proceed to binding arbitration, then the award will be enforceable as set out in Article 7.

## Article 2 Negotiation Period

During the 120-day period beginning on the day after the date of the delivery of this Agreement in accordance with the Regulations, or any extended time on which the Parties have agreed, the Parties shall enter into negotiations for the purpose only of determining the compensation payable and the method and security of such payment for the right to use or rely on the data identified in Appendix A.

## Article 3 Conduct of Negotiations

The Parties may elect to enter into direct negotiations for the whole duration of the negotiations period or for a limited period. The Parties may decide to seek the assistance of a third party neutral to facilitate their negotiations, including through mediation, at any time during the period of direct negotiations.

The Parties shall follow the steps described in Appendix B, unless the Parties agree otherwise, for the conduct of their negotiations within the time period determined in accordance with Article 2.

## Article 4 Negotiated Settlement

Where a settlement is reached through the conduct of negotiations in accordance with Article 3, the Parties shall sign a settlement agreement.

## Article 5 Arbitration

If the Parties fail to conclude a negotiated settlement within the time period determined in accordance with Article 2, the Applicant may, **if delivered within 30 days of the negotiation period expiry date, give written notice** to the Registrant requiring that the determination of the compensation payable and the method, and security, of such payment be submitted to binding arbitration.

## Article 6 Arbitration Period

Where written notice has been delivered, the arbitration period begins on the day after delivery of the written notice in accordance with the Regulations. The arbitration period ends when:

- a) the Arbitral Tribunal issues an order to terminate the proceedings because the Parties have reached a negotiated settlement;
- b) the Arbitral Tribunal issues an order to terminate the proceedings because the Applicant has provided written **notice to the Registrant and the Arbitral Tribunal that it does not intend to rely on the Registrant's data to register its product**; or,



- c) 30 days after a final arbitral award is issued by the Arbitral Tribunal, or such other time period if the Parties agree.

As per subsection 17.91(4) of the Regulations, an arbitral award must be made within 120 days after the commencement of the arbitration period unless the Parties agree to an extension **or the Arbitral Tribunal provides written notice to the Parties, before the end of that period, that the period has been extended.** The Arbitral Tribunal, when informed of the Parties' agreement on an extension **or where the Arbitral Tribunal has extended the period,** may delay the delivery of an arbitral award until the extended period expires.

## Article 7 Enforcement of Arbitral Award

### 7.1 **Subject to the requirements of this Article, an arbitral award is binding and enforceable following the earlier of:**

- a) the date that the Applicant notifies the Registrant in writing that it intends to register the applicable pest control product; or
- b) 30 days from the date that an arbitral award was issued, unless the Arbitral Tribunal orders a longer notice period or the Parties agree otherwise.

### 7.2 **The part of the arbitral award dealing with compensation payable by the Applicant to the Registrant for reliance on the Registrant's data is not binding and enforceable in the event of the following:**

- a) **during the arbitration period** the Applicant notifies the Registrant **and the Arbitral Tribunal in writing**, that it will discontinue its application for registration of the applicable pest control product **or that it will not rely on the Registrant's data for registration of its product; or,**
- b) the Applicant fails to provide notice of its intention to proceed with the registration of the applicable pest control product within 30 days of the issuance of the arbitral award, but any costs awarded by the Arbitral Tribunal **in favour of the Registrant pursuant to Appendix C, sections 10.2 and 11.2** will be binding and enforceable against the Applicant.

### 7.3 **If the arbitral award on compensation is not binding and enforceable against the Applicant for the reasons set out in paragraphs 7.2(a) or (b), the Applicant must not use or rely on the Registrant's data if the Applicant intends to proceed with the registration of its product.**

### 7.4 **Section 7.2 does not apply if an Applicant has proceeded with early registration of its product under subsection 17.93 of the Regulations. The third party with whom the Applicant has entered into an escrow agreement must still pay the Registrant the amount of the arbitral award as per subparagraph 17.93(1)(d)(ii) of the Regulations.**

## Article 8 Conduct of Arbitration

The Applicant and the Registrant shall conduct the arbitration in accordance with the rules prescribed in Appendix C, unless the Parties agree otherwise.

## Article 9 Confidentiality and Privacy

The Parties shall comply with the confidentiality and privacy requirements set out in Appendix D, unless the Parties agree otherwise, except with respect to matters provided in section 5 of that Appendix.

## Article 10 Delivery of Letter of Access

When a negotiated settlement is reached or an arbitral award is issued, **the Registrant must provide the Applicant with a letter of access pursuant to subsection 17.94 (1) of the Pest Control Products Regulations. The letter of access provided by the Registrant to the Applicant must not contain any restrictions on the use of the data by the Applicant. However, this does not limit any restrictions on the use of the data by the Applicant that the parties may otherwise agree to.** If the Registrant has not provided a letter of access and the Applicant wishes to pursue the registration, the Applicant may deliver proof to the Minister of compliance with the settlement or arbitral award for the purpose of administering paragraph 16(2)(d) and subsection 17.94(2) of the Regulations.

## Article 11 Compensation Principles

The Parties shall have regard to the compensation principles set out in Appendix “E”.

## Article 12 Last Offers

For purposes of the regulations, a Party's last offer will be presented in the form provided in Appendix F.

## Article 13 Proprietary Interest in Data

The Applicant has no proprietary interest in data which they obtained the right to use or rely on in accordance with the regulations.

## Article 14 Applicable Law

Except as otherwise indicated herein, this Agreement shall be subject to, and construed in accordance with, the laws in (*specify the name of the Canadian jurisdiction*). If the Parties fail to specify a Canadian jurisdiction, the laws of Ontario apply.

**In witness thereof**, the Parties have signed

Executed on behalf of the Applicant by:  
(Name and title of signatory)

In the presence of:  
(Witness)

Date:

Executed on behalf of the Registrant by:  
(Name and title of signatory)

In the presence of:  
(Witness)

Date:

## **Appendix A - Compensable Data**

The Parties will provide the list of compensable data here for which a letter of access will be requested.

## **Appendix B - Conduct of Negotiations**

### **Part A: Direct Negotiations**

#### **First Meeting**

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1. The Parties will convene their first direct negotiations meeting within 10 days after the delivery of the agreement in accordance with the Regulations, unless the Parties agree otherwise.

#### **Organizational Matters**

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2. Before the first scheduled meeting, the Parties will discuss and attempt to reach agreement on organization matters (for example, time, date, location and participants) that will facilitate their direct negotiations.

3. No transcript or recording will be kept of the direct negotiations; but this does not prevent a Party from keeping its own notes of the negotiations.

#### **Role of the Parties**

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4. The Parties will attempt to obtain a negotiated settlement by:

- a. identifying underlying interests;
- b. isolating points of agreement and disagreement;
- c. exploring alternative solutions;
- d. considering compromises or accommodations; and
- e. taking any other measures that will assist in the determination of the compensation payable by the Applicant to the Registrant.

5. The Parties undertake to communicate and exchange information during the negotiation process and make serious efforts to obtain a negotiated settlement in accordance with Article 3.

#### **First Offers**

6. Unless the Parties agree otherwise, the Parties will exchange with one another first offers on the amount of compensation payable within 40 days after the delivery of the agreement by the Applicant in accordance with the Regulations. The first offers must be in writing and set out the proposed amount to be paid for the compensable data listed in Appendix A as well as information outlining how the amount was calculated with reference to the compensation principles set out in Appendix E to this Agreement.

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### Termination of Direct Negotiations

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7. Direct negotiations are terminated when any of the following occurs:

- a. the negotiation period (120 days), or as extended by agreement of the Parties, expires and no settlement has been reached;
- b. the Parties agree, in writing, to submit the matter to arbitration in accordance with the agreement, prior to the expiration of the negotiation period; or
- c. the Parties reach a settlement and sign a written agreement resolving the determination of the compensation payable by the Applicant to the Registrant and the method, and security, of payment.

### Suspension of Direct Negotiations

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8. The Parties may agree to suspend their direct negotiations if they decide to seek the assistance of a third party neutral to facilitate their negotiations, including through mediated negotiation as provided in Part B of this Appendix.

### Cost of Direct Negotiations

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9. Each Party shall bear its own costs with respect to the conduct of direct negotiations. Any common costs will be shared equally between the Parties.

### Last Offers

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**10. When the direct negotiations between the Parties are terminated pursuant paragraph 7(a) or 7(b), each Party may present a last offer in writing to the other Party in accordance with the Regulations. It is agreed that the last offers will be made in the form annexed hereto as Appendix F.**

### Negotiated Settlement

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11. For the purposes of paragraph 16(2)(d) and subsection 17.94(2) of the Regulations, the Applicant may deliver to the Minister a redacted version of a settlement agreement that shall disclose the identities of the Parties, the identity of the Registrant's product, the amount and method, and security, of payment of the compensation payable, the identities and signatures of the signatories and the date of execution of the settlement agreement for the purpose of providing proof of compliance with the settlement.

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## Part B: Mediated Negotiations

### Choice of Mediator

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12. Further to the Parties' agreement to suspend their direct negotiations in accordance with section 8 above, the Parties agree to appoint [*name of mediator*] / will appoint a third party neutral to assist them in their negotiations and act as mediator within five days of the suspension of the negotiations. Where the Parties cannot agree upon the choice of a mediator at the expiration of the 5-day period, the Parties shall apply within the next 10-day period to the ADR Institute of Canada for the appointment of a mediator.

### First Mediated Negotiation Session

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13. The Parties shall request a mediated negotiation session within 10 days of the mediator being appointed, unless the Parties agree otherwise.

### Responsibilities of the Parties during mediation

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14. The Parties undertake to communicate and exchange information during the mediated negotiation process and make serious efforts to obtain a negotiated settlement in accordance with Article 3. The Parties and/or their representatives attending the mediated negotiation will have the authority to reach a settlement in this matter, or will have the means to readily and rapidly obtain that authority.

**15. While no transcript or recording will be kept of the negotiations during the mediated negotiation, this does not prevent the Parties or the mediator from keeping their own notes.**

### Termination of the Mediated Negotiation

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16. (1) The mediated negotiation is terminated when any of the following occurs:

- a. the negotiation period (120 days), or as extended by agreement of the Parties, expires and no settlement has been reached;
- b. the Parties agree in writing to submit the matter to arbitration in accordance with the agreement, prior to the expiration of the negotiations period; or
- c. the Parties reach a settlement and sign a written agreement resolving the determination of the compensation payable by the Applicant to the Registrant and the method, and security, of payment.

16. (2) The mediated negotiation can also be terminated when a Party engaged in the mediated negotiation either advises the other Party and the mediator in writing of its intention to withdraw from the mediated negotiation or is deemed by the mediator to have abandoned the process. The termination does not terminate the direct negotiations unless the negotiation period (120 days), or as extended by agreement of the Parties, has expired and no settlement has been reached.

### **Costs**

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17. The Parties agree to share equally the mediator's fees and the costs of the mediated negotiation session, such as the mediator's travel expenses and rental costs. Each Party shall bear its own costs with respect to the conduct of the mediated negotiation.

### **Last Offers**

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18. When the mediated negotiation is terminated pursuant to subsection 16(1), paragraph 16(a) or 16(b), each Party may present a last offer in writing to the other Party in accordance with the Regulations. It is agreed that the last offers will be made in the form annexed hereto as Appendix F.

### **Pursuing Binding Arbitration**

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**19. If the Parties fail to conclude a negotiated settlement within the negotiation period (120 days), or as extended by agreement of the Parties, and the negotiation period has expired, the Applicant may, if delivered within 30 days of the negotiation period expiry date, give written notice to the Registrant requiring that the determination of the compensation payable and the method, and security, of such payment be submitted to binding arbitration.**



## Appendix C - Conduct of Arbitration

### 1. Scope of the Rules

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1.1 The Rules on the conduct of arbitration set out in this Appendix apply to the arbitration of disputes between the Parties arising under the *Pest Control Products Act* in relation to the use of or reliance on compensable data for the purposes authorized or permitted by the *Pest Control Products Act*.

### 2. Appointment of Arbitral Tribunal

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2.1 The Parties shall designate an Arbitral Tribunal, consisting of either a single arbitrator or three arbitrators, to preside over the arbitration process within 5 days, unless the Parties agree otherwise, of the delivery by the Applicant of the notice in writing to submit to binding arbitration in accordance with the Regulations.

2.2 Where Parties are unable to agree upon the number of arbitrators, a single arbitrator will be appointed. If the Parties cannot agree upon the identity of that arbitrator at the expiration of the 5-day period, the Parties shall apply within the next 10-day period, unless the Parties agree otherwise, to the ADR Institute of Canada, or alternatively, to a judge of the Federal Court of Canada for the appointment of an arbitrator.

2.3 Where the Parties agree to appoint three arbitrators, each Party shall appoint one arbitrator within 5 days, unless the Parties agree otherwise, of the delivery by the Applicant of the notice to submit to binding arbitration. Those two arbitrators so appointed shall jointly appoint a third arbitrator within 5 days of their appointment, or failing their agreement at the expiration of the 5-day period, the Parties may apply within the next 10-day period, unless the Parties agree otherwise, to the ADR Institute of Canada, or alternatively, to a judge of the Federal Court of Canada for the appointment of a third arbitrator. The appointed third arbitrator shall act as chair of the Arbitral Tribunal.

2.4 Where an Arbitral Tribunal consists of more than one arbitrator, the Parties may agree or the Arbitral Tribunal may decide, after hearing the submissions of the Parties, to delegate the determination of some or all pre-hearing procedural matters to the chair of the Arbitral Tribunal.

2.5 Unless otherwise agreed by the Parties, a person appointed to Arbitral Tribunal shall be and remain at all times wholly independent and shall not act as an advocate for any Party to the arbitration.

2.6 Every arbitrator shall, before accepting an appointment, sign and deliver to the Parties a statement declaring that he or she knows of no circumstances likely to give rise to a reasonable apprehension of bias and that he or she will avoid and disclose to the Parties any such circumstances arising after that time and before the arbitration is concluded.

2.7 Any arbitrator who is unable to serve or to continue to serve due to disqualification, death or disability shall be replaced in the same manner as his or her original appointment.

### **3. Binding Arbitration Method**

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3.1 Final offer arbitration shall be the binding arbitration method used by the Arbitral Tribunal to determine awards under these rules. The Arbitral Tribunal shall have regard to the compensation principles in Appendix E.

3.2 If the Parties provided last offers in accordance with the Regulations at the termination of the negotiation period pursuant to Appendix B, they are deemed final offers for purposes of the arbitration.

3.3 If either Party fails to provide a last offer in accordance with the Regulations, that Party shall provide a final offer for purposes of the arbitration within 5 days of the appointment of the Arbitral Tribunal, unless the Parties agree otherwise. It is agreed that the final offer will be made in the form annexed hereto as Appendix F.

3.4 The Arbitral Tribunal shall, in conducting a final offer arbitration, have regard to the information provided to the arbitrator by the Parties in support of their final offers and, unless the Parties agree to limit the amount of information to be provided, to any additional information that is provided by the Parties at the Arbitral Tribunal's request.

3.5 The decision of the Arbitral Tribunal in conducting final offer arbitration shall be the selection by the arbitrator of the final offer of either of the Parties, including the terms and conditions for the payment of compensation.

### **4. Communications**

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4.1 Any notification or communication to the Arbitral Tribunal or to a Party or its designated Representative may be delivered by registered mail, or any other method that would provide proof of delivery, including email or fax, at a location identified for such purpose by the Arbitral Tribunal and each Party.

4.2 No Party or person acting on behalf of a Party may communicate ex parte with the Arbitral Tribunal, except as directed by the Arbitral Tribunal, or where the communication is initiated by the Arbitral Tribunal for the purposes of administrative coordination of the arbitration.

### **5. Case Management Procedure or Procedural Conference**

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5.1 The Arbitral Tribunal may convene a procedural conference within 5 days, unless the Parties agree otherwise, of the appointment of the Arbitral Tribunal, and, where the Arbitral Tribunal consists of more than one arbitrator, of the last member of the Arbitral Tribunal to resolve procedural or administrative issues. A procedural conference agenda may be created to assist any

discussions involving the identification and clarification of the issues in dispute. The questions to be addressed at a procedural conference may include:

1. Should the hearing be oral or based on submitted documents and written interrogatories posed to the parties by the Arbitral Tribunal?
2. If an oral hearing is not required, how much time will be required for the production of documents and responses?
3. If an oral hearing is required, how much time will be required and where should the oral hearing be held?
4. If an oral hearing is required, should the evidence be pre-filed in written form under statutory declaration to facilitate cross-examination? Where multiple witnesses will be cross-examined, is it appropriate to allow for cross-examination of a panel of witnesses?
5. To what extent, and pursuant to what procedure, will there be any disclosure and production of facts and documents?
6. Should time be scheduled for the hearing of any issues with respect to pre-hearing disclosure?
7. Are there any specific issues of confidentiality that the Arbitral Tribunal should address?
8. Are the Parties willing to jointly prepare briefs or legal authorities for use in the arbitration?
9. Can the Parties agree on time limits and a schedule for the introduction of viva voce evidence?
10. Will expert evidence be required? Are any special rules relating to experts required?
11. What language will be used in the arbitration?
12. Should final argument be oral or written? If oral argument is necessary, should there be a time limit? Should there be a timetable for delivery of written argument? Should there be any special procedures for reply argument by the Applicant on any new point raised by the Registrant?
13. Should the Parties agree on a provisional timetable with timelines other than the ones provided in these Rules?

5.2 Procedural conferences will take place by telephone conference call, unless otherwise agreed.

5.3 The Arbitral Tribunal shall issue a procedural order and record any agreement made at any procedural conference and shall promptly send a copy of such order or record to each of the Parties.

## **6. Compliance with the Provisional Timetable**

6.1 The Arbitral Tribunal and the Parties should make all reasonable efforts to comply with the provisional timetable provided in these Rules or the one they have agreed upon. Extensions and revisions of the timetable can be made by the Parties or by the Arbitral Tribunal within the arbitration period or as extended by the Parties.

6.2 The Arbitral Tribunal shall conduct the arbitration process as expeditiously as possible and, subject to the timetable to in section 6.1, in the manner the Arbitral Tribunal considers appropriate having regard to the circumstances of the matter.

## **7. Written Proceedings Only**

7.1 The Arbitral Tribunal may dispense with an oral hearing if the Parties agree that an oral hearing is unnecessary, given the issues in dispute. In such case, the Arbitral Tribunal shall set timelines for the presentation of written evidence and submissions.

7.2 Where a documents-only arbitration is convened in accordance with section 7.1, each Party may direct interrogatories to the other Party 7 days after having received communications from the Arbitral Tribunal or the other Party, and the other Party shall answer the interrogatories within 14 days, unless the Parties agree otherwise.

7.3 The deadline for any final written evidence and submission should be within 20 days after the interrogatories are done, unless the Parties agree otherwise. Written evidence shall be submitted pursuant to a statutory declaration.

## **8. Need for a Hearing**

8.1 If an oral hearing is required, then following the first procedural conference the Arbitral Tribunal shall determine if further procedural conferences are required and either set the dates for those procedural conferences, or establish the timelines for any other procedural matters and the date for an oral hearing for the arbitration, which date should be within 40 days of the first procedural conference, unless the Parties agree otherwise.

8.2 In the case where an oral hearing is required, then, unless the Arbitral Tribunal otherwise directs or unless the Parties agree otherwise:

1. sworn statements of evidence shall be filed in advance of the hearing in lieu of examination-in-chief and witnesses shall be subject only to cross-examination and re-examination in accordance with timelines to be set following the first procedural conference;
2. the oral hearing, including oral arguments, shall be completed within 5 days, unless the Parties agree otherwise; and
3. no transcripts of the proceedings shall be required.

8.3 The Parties may agree that an oral hearing of the arbitration may also take place by telephone conference call.

## **9. Additional Evidence**

9.1 At any time during the arbitration process, the Arbitral Tribunal may, subject to section 3.4, request any Party to provide further evidence or submissions in such a manner as it determines.

9.2 The Arbitral Tribunal may, at any time, seek independent advice on any matter in dispute from any person or review and take notice of relevant facts or law provided that the Parties shall be given notice and provide input as well as have the opportunity to review the content of the advice and make submissions thereon. At the request of a Party, the Arbitral Tribunal may require that the person providing such advice attend the hearing and answer questions posed by any Party or the Arbitral Tribunal.

## 10. The Arbitral Award

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10.1 The Arbitral Tribunal will render its arbitral award within a reasonable time period after the close of the oral hearing or the presentation of written Reply argument, or after the Applicant **has provided written notice of its intention to discontinue its application for registration of the applicable pest control product or that it will not rely on the Registrant's data for registration of its product**, but no later than 120 days from the commencement of the arbitration or as extended by the Parties **or the Arbitral Tribunal**.

10.2 The arbitral award shall set out:

- a) the nature of the issues in dispute;
- b) the final decision regarding the final offers presented **on compensation payable for reliance on the Registrant's data**;
- c) the terms and conditions for the payment of compensation, including the payment of compensation in accordance with a schedule of payments;
- d) the facts and the law to the extent the Arbitral Tribunal deems them necessary to explain its award; and
- e) **any costs payable by either Party as determined under section 11 of this Appendix.**

10.3 **In the event that the Parties have not stipulated the interest payable on compensation in their final offers**, the Arbitral Tribunal may order the Parties to pay simple or compound interest **on the compensation payable for reliance on the Registrant's data and for any costs ordered to be paid by either Party** for the applicable time period and at a rate that it considers just.

10.4 When issuing an arbitral award, the Arbitral Tribunal shall also provide the Parties with a signed copy of a summary of, or extract from, the award which shall include the identities of the Parties to the arbitration, the identity of the Registrant's product, the amount and method, and security, of payment of the award and the date on which the award was issued.

10.5 When providing the Minister with proof of compliance with an award for the purpose of administering paragraph 16(2)(d) and subsection 17.94(2) of the Regulations, the Applicant may include the summary or extract that was provided by the Arbitration Tribunal in accordance with section 10.4.

10.6 When money has been put in escrow by the Applicant, the Arbitral Tribunal shall direct that funds be released to the Parties in accordance with the award.

## 11. Costs of Arbitration

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11.1 Subject to section 11.2, the cost of the arbitration including facility costs, independent advisor fees, translation costs, and the fees and disbursements of the Arbitral Tribunal (“arbitration costs”), shall be fixed by the Arbitral Tribunal and shall be allocated between the Parties in equal shares.

**11.2 The Arbitral Tribunal may, at their discretion, vary the allocation of costs referenced in section 11.1 and order one of the Parties to pay all or a greater share of the costs referred to in section 11.1, as well as all or a share of the reasonable legal fees and disbursements incurred by the other Party, taking into account the subject matter in dispute, the outcome, and the conduct of the parties prior to and during the arbitration, including:**

- a) if the Applicant notifies the Registrant during the arbitration period, or within the time period specified by the Arbitral Tribunal or otherwise agreed to by the Parties, that it will **discontinue its application for registration of the applicable pest control product or that it will not rely on the Registrant’s data for registration of its product; or,**
- b) if the Applicant fails to provide notice of its intention to proceed with the registration of the applicable pest control product within 30 days of the issuance of the arbitral award.

## Appendix D - Confidentiality and Privacy

### Confidentiality and Privacy

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1. Any direct or assisted negotiation or arbitration convened pursuant to this Agreement is confidential and private. Only the Parties, their representatives and advisors may attend the negotiation or arbitration. Other persons may only attend with the consent of the Parties.
2. Any person involved in a negotiation or arbitration in accordance with section 1 shall agree to be bound by this Appendix or any other similar undertaking.
3. The mediator or arbitrator shall not be compelled to disclose such records or to testify in any adversarial or judicial forum. The Parties agree not to subpoena or require the testimony of the mediator or arbitrator or to produce records or notes.

### Inadmissibility of Information Disclosed in Negotiation or Mediated Negotiation

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4.1 Subject to section 4.2, the Parties will not rely on or introduce as evidence in any proceeding, including an arbitration under this Agreement whether or not that arbitration relates to the subject matter of the negotiations, any oral or written information disclosed in or arising from a direct or mediated negotiation under this Agreement, including:

- a. any documents of third parties produced in the course of the direct or mediated negotiation that are not otherwise produced or producible;
- b. any views expressed, or suggestions made, by any Party in respect of a possible settlement of the matter;
- c. any admissions made by any Party in the course of the direct or mediated negotiation, unless otherwise stipulated by the admitting Party; and
- d. the fact that any Party has indicated a willingness to make or accept a proposal for settlement.

4.2 **If the Parties proceed to arbitration then** the limitations on disclosure in section 4.1 do not apply to:

- a. the disclosure of any last offers made by the Parties during negotiations, as these are deemed to be final offers for the purposes of the arbitration as per Appendix C, section 3.2; and**
- b. any conduct of the Parties during negotiations which is inconsistent with the undertakings set out in Appendix B, section 5 for the purposes of making submissions to the Arbitral Tribunal about the allocation of costs as per Appendix C, section 11.2.**

**Exception to Non-Disclosure**

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5. No oral or written information concerning the existence of the direct or assisted negotiation or arbitration, or anything which occurs or is disclosed within the direct or assisted negotiation or arbitration, shall be disclosed or used outside of that process, or for any other purpose by a Party except:

- a. for any administrative purpose in conducting a direct or assisted negotiation or arbitration;
- b. in connection with an application to a court for interim relief or to set aside, recognize or enforce an agreement or an arbitral award;
- c. to the Minister in relation to the enforcement or administration of the Act;
- d. where a Party is required to do so by law or by a court or competent regulatory body; and in the case of an arbitral award,
- e. to assist future Arbitral Tribunals as set out in accordance with the Act; or
- f. to an independent expert for the sole purpose of assisting an arbitral tribunal in its understanding of the issues under its jurisdiction.

**Supplementary Confidentiality Agreement**

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6. The Parties may enter into a specific confidentiality agreement governing the disclosure of oral or written information to be used by the Parties in negotiation or arbitration, subject to the rule provided in section 4.

**Ruling on Confidentiality by the Arbitral Tribunal**

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7. An Arbitral Tribunal may at any time determine a procedure to rule upon a claim by any Party that certain information must be kept confidential and may rule upon how that information will be treated during and after the arbitration process.



## Appendix E - Compensation Principles

### Introduction

These compensation principles are for consideration in the determination of financial compensation under the Pest Control Products Regulations for data protection. These principles are intended as a tool for use by arbitrators in rendering decisions with respect to the amount of financial compensation to be awarded during the arbitration process as well as to aid Parties in reaching a negotiated settlement. These principles are not formally binding on any Party. The arbitrator will retain discretion under the final offer binding arbitration process in deciding which Party's compensation offer to accept.

The compensation principles seek to balance the range of stakeholder interests that may be affected, directly or indirectly, by the functioning of the data compensation process. While each process may raise unique issues, it is expected that certain questions regarding compensation - in particular, on what basis data costs should be determined; the sharing of data costs between Parties; and whether and how other potential adjustments should be addressed - will arise regularly during data compensation processes. The purpose of compensation principles is to encourage consistency and predictability in how such issues are considered in the determination of financial compensation.

The absence of wording on other potential principles or factors should not be construed as deterring Parties from raising them for consideration. It is expected that these principles will evolve as experience is gained with the pesticide data compensation system.

### Compensation Principles

#### Eligible Data Costs and Calculations of Costs

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The scope of compensable data costs should reflect the broad range of activities undertaken by the Registrant to develop and conduct studies, and to analyze data that are used in support of a registration. These may include costs incurred for review by senior scientific experts, overhead, and regulatory submission costs, as well as costs for the development of data, including pilot studies and repeated studies, if valid reasons for the repetition can be demonstrated.

Use of reasonable methods to estimate costs are considered appropriate in instances where actual, historic cost information (for example, invoice records) is unavailable or incomplete.

Note that in some situations, data may be relied upon by the PMRA - and therefore, be subject to compensation - long after it was originally generated. Discounting costs based on the age of data is not recommended. Instead, where these circumstances arise, it may be appropriate to determine compensation based on a reasonable estimate of the present day costs that would be incurred if this data were to be re-generated.

## **Basis of Compensation**

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Compensation should be determined on the basis of the cost of data rather than the value of the data. “Value-based” claims for compensation - based on such factors as the market share that the Applicant anticipates securing; the “early entry” benefits that may accrue to Applicants when they rely on data rather than generating their own data; or “lost” revenues of data owners expected as a result of the entry of a generic competitor - should be discouraged.

## **Adjustments to Data Costs**

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A recommended approach for addressing key adjustments is as follows:

*Inflation* - adjusting compensation by applying an established index (for example, Consumer Price Index) from the period the compensable data was generated may be appropriate.

*Interest on studies* - Where the Applicant's registration precedes the determination of a compensation award, an interest charge accrued from the point at which the compensable data is relied upon, normally the date of the Applicant's registration, may be appropriate.

*Financial/Investment Risk Premium* - Taking a broad approach to the scope of compensable costs (as recommended in Eligible Data Costs above) represents an appropriate method to recognize the activities and efforts undertaken by Registrants. Claims for an additional adjustment to the cost of compensable data to reflect financial risks borne by Registrants to successfully obtain or maintain a registration should generally be discouraged.

## Appendix F - Form of Last Offer for Use in Relation to a Generic Application

**In the matter** of the *Pest Control Products Act* and the Regulations thereunder

### Last Offer

**Whereas** subsection 17.91(2) of the Regulations provides for the presentation by the Registrant and the Applicant to one another of their last offers in writing where the negotiations end without a settlement of the compensation payable having been reached;

**And Whereas** the negotiations between (identity of Registrant) and (identity of the Applicant) have ended without a settlement having been reached;

**And whereas** it is acknowledged that this last offer will be the final offer for purposes of arbitration in accordance with Appendix C if the matter is submitted to arbitration

**Now therefore** (identity of “the Registrant” or “the Applicant”) hereby presents its last offer to (identity of “the Applicant” or “the Registrant”) as the compensation to be paid by the Applicant for the right to rely on the compensable data identified in Appendix A, as follows:

1. The amount of the offer is \_\_\_\_\_ payable in Canadian currency.
2. The payment is to be made in a lump sum.

**or**

3. (a) The payment is to be made in \_\_ (Number) \_\_ equal annual installments on the anniversary of the first such payment.

### optional

- (b) Security in the form of \_\_ (type) \_\_ is to be provided in relation to future installments, and
- (c) Interest at the rate of \_\_\_\_\_ on future installments is to be paid at the time of payment of an installment.

**In witness whereof**, this last offer has been

Executed on behalf of the (Registrant or Applicant) by: (Name and title of signatory)

In the presence of:  
(Witness)

Date: