### HOUSING MARKET INFORMATION

## HOUSING NOW TABLES Saskatoon CMA

Date Released: Second Quarter 2018







### **Publication Update!**

CMHC's Market Analysis Centre (MAC) is currently undertaking a review of its products suite in order to better serve our clients. Some of CMHC's products are being revamped and other new products are in the planning stages.

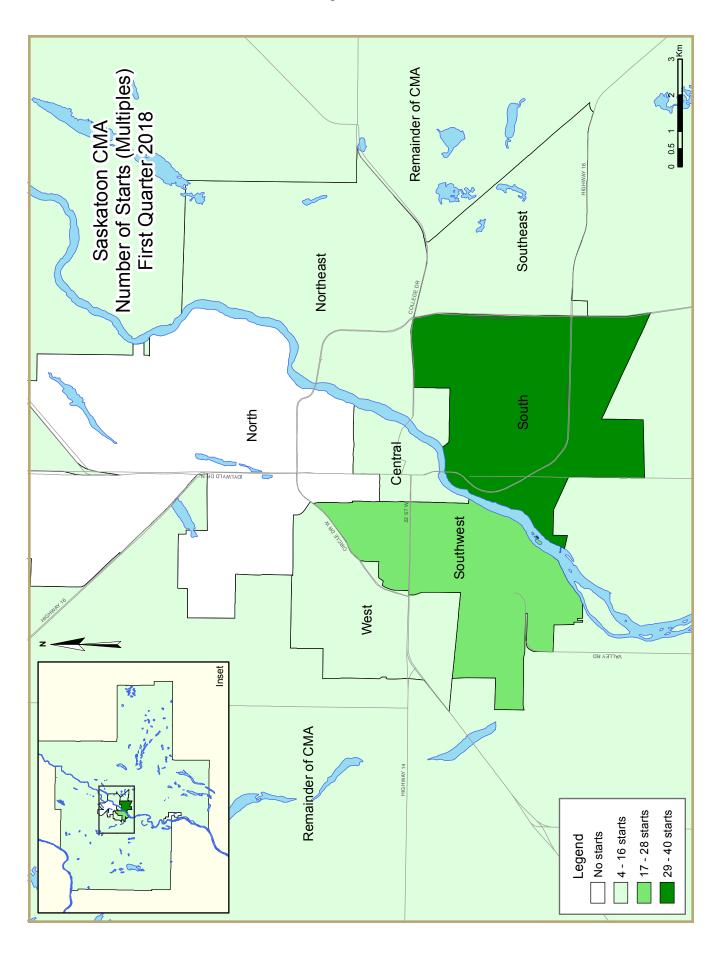
As a result, the **Housing Now** report has become the **Housing Now Tables** and will continue to deliver timely statistics on housing market conditions across Canada, including data on housing starts, completions, mortgage rates, new home prices, absorption rates and economic indicators.

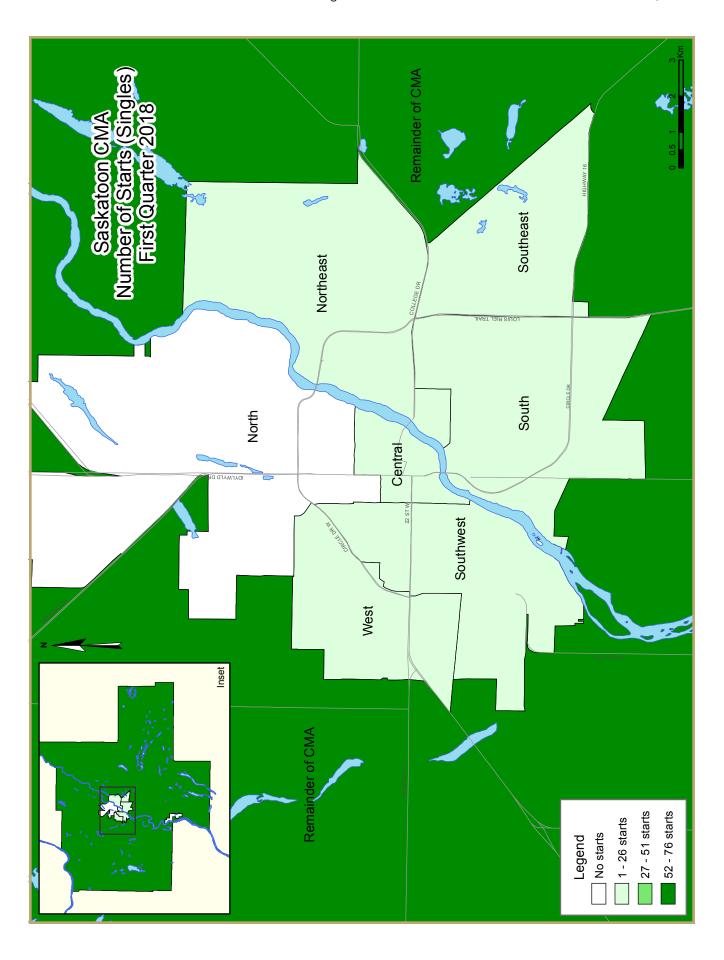
In addition, CMHC will be launching a new publication named the **Housing Market Insight**. This publication will provide insights, analysis and information to support informed decision making within the housing and housing finance sectors. The **Housing Market Insight** will be released shortly.

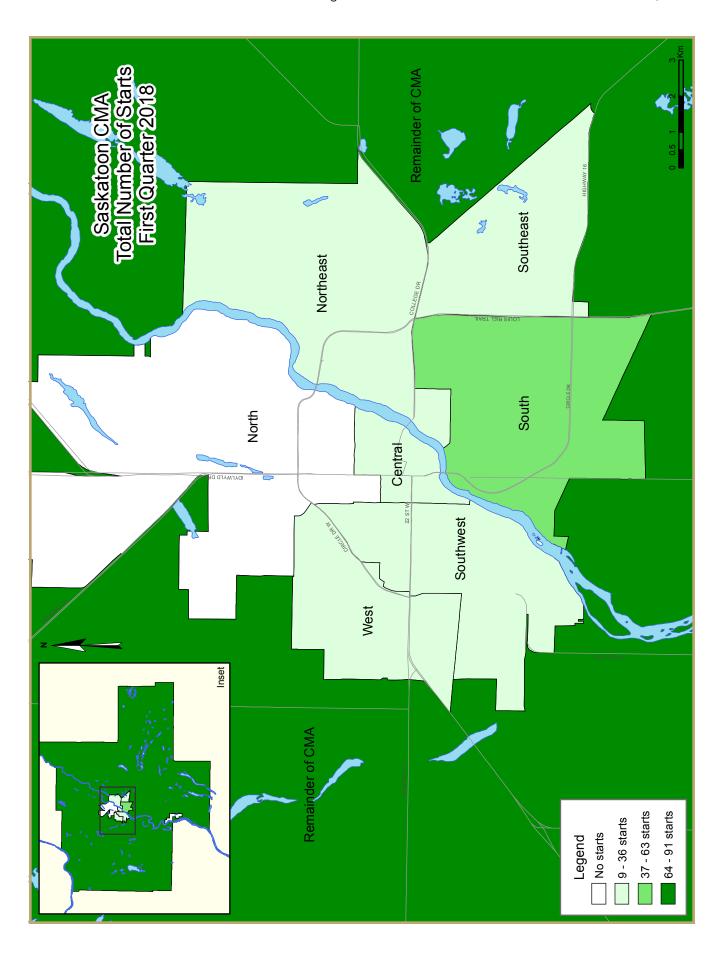
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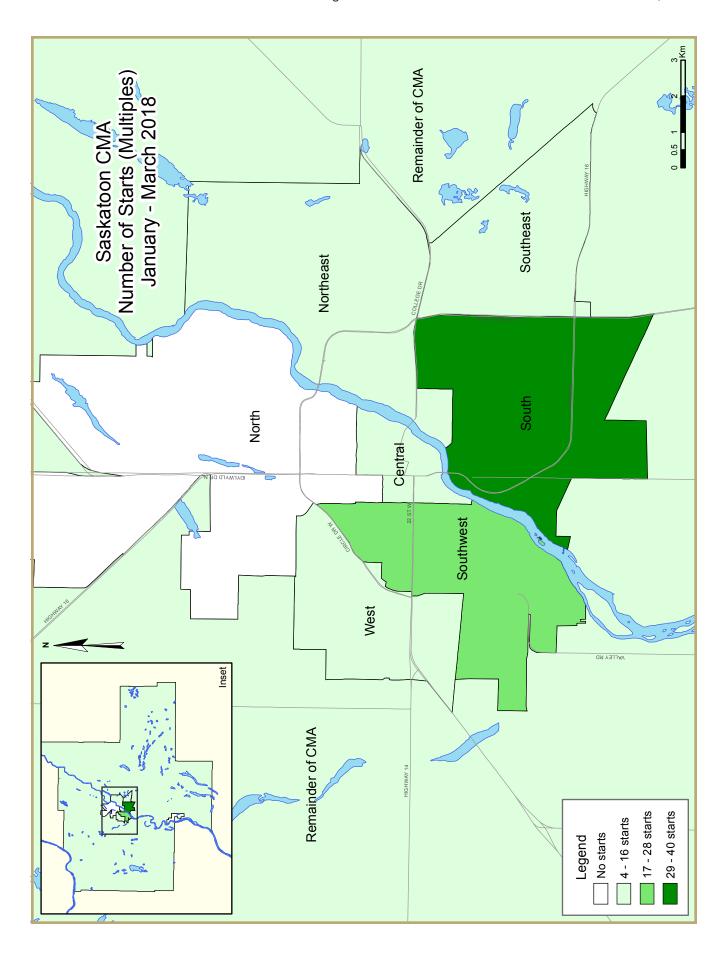
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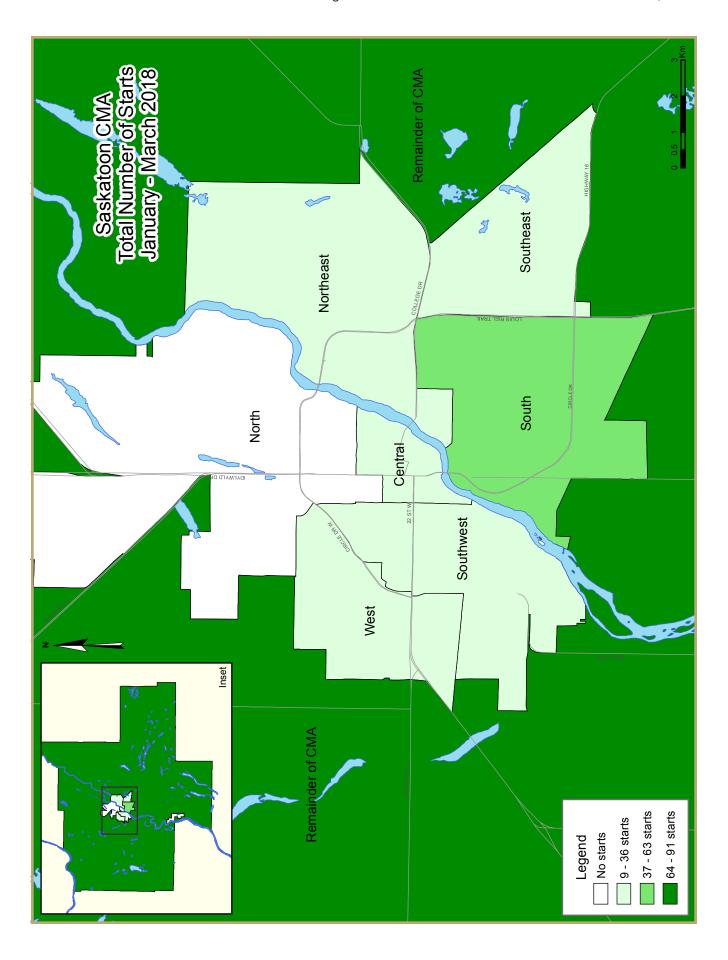


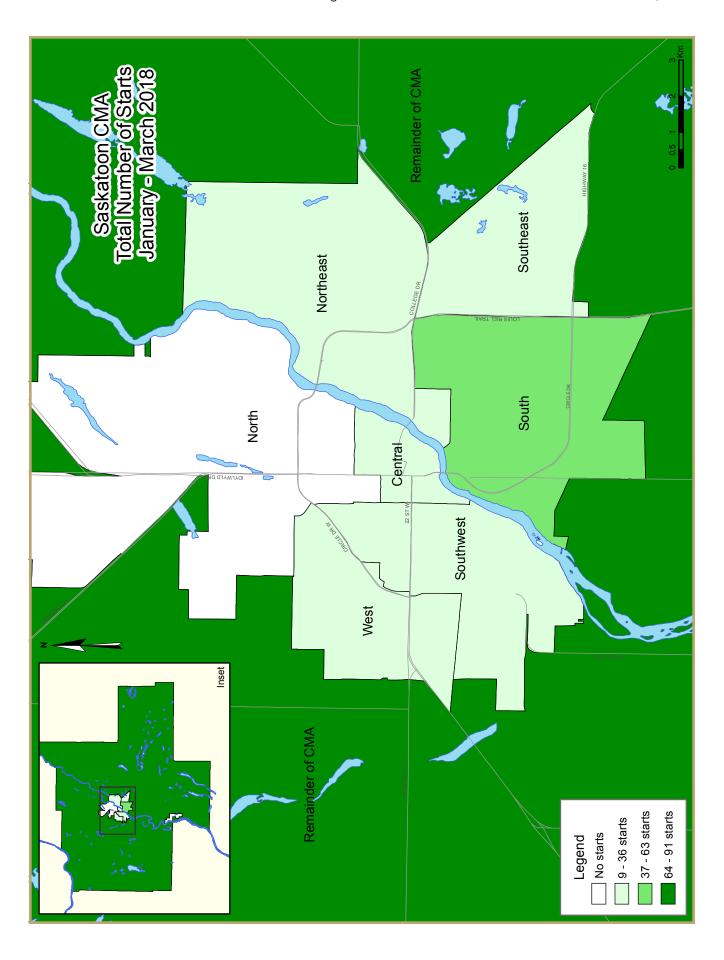












### HOUSING NOW REPORT TABLES

### Available in ALL reports:

- I Housing Starts (SAAR and Trend)
- 1.1 Housing Activity Summary of CMA
- 2 Starts by Submarket and by Dwelling Type Current Month or Quarter
- 2.1 Starts by Submarket and by Dwelling Type Year-to-Date
- 3 Completions by Submarket and by Dwelling Type Current Month or Quarter
- 3.1 Completions by Submarket and by Dwelling Type Year-to-Date
- 4 Absorbed Single-Detached Units by Price Range

### **Available in SELECTED Reports:**

- 1.2 Housing Activity Summary by Submarket
- 1.3 History of Housing Activity (once a year)
- 2.2 Starts by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 2.3 Starts by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 2.4 Starts by Submarket and by Intended Market Current Month or Quarter
- 2.5 Starts by Submarket and by Intended Market Year-to-Date
- 3.2 Completions by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 3.3 Completions by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 3.4 Completions by Submarket and by Intended Market Current Month or Quarter
- 3.5 Completions by Submarket and by Intended Market Year-to-Date
- 4.1 Average Price (\$) of Absorbed Single-Detached Units
- 5 MLS® Residential Activity
- 6 Economic Indicators

### **SYMBOLS**

- n/a Not applicable
- \* Totals may not add up due to co-operatives and unknown market types
- \*\* Percent change > 200%
- Nil
- -- Amount too small to be expressed
- SA Monthly figures are adjusted to remove normal seasonal variation

| Table I: Housing Starts (SAAR and Trend) |         |                                          |           |             |           |           |                    |           |  |  |  |
|------------------------------------------|---------|------------------------------------------|-----------|-------------|-----------|-----------|--------------------|-----------|--|--|--|
| First Quarter 2018                       |         |                                          |           |             |           |           |                    |           |  |  |  |
| Saskatoon CMA                            | Anr     | nual                                     | ١         | 1onthly SAA | R         |           | Trend <sup>2</sup> |           |  |  |  |
|                                          | 2016    | 2017                                     | Jan. 2018 | Feb. 2018   | Mar. 2018 | Jan. 2018 | Feb. 2018          | Mar. 2018 |  |  |  |
| Single-Detached                          | 1,092   | 1,078                                    | 761       | 686         | 750       | 975       | 892                | 856       |  |  |  |
| Multiples                                | 817     | 837                                      | 648       | 396         | 156       | 1,128     | 908                | 922       |  |  |  |
| Total                                    | 1,909   | 1,909 1,915 1,409 1,082 906 2,103        |           |             |           |           |                    | 1,778     |  |  |  |
|                                          |         |                                          |           |             |           |           |                    |           |  |  |  |
|                                          | Quarter | ly SAAR                                  |           | Actual      |           |           | YTD                |           |  |  |  |
|                                          | 2017 Q4 | 2018 QI                                  | 2017 Q1   | 2018 Q1     | % change  | 2017 Q1   | 2018 Q1            | % change  |  |  |  |
| Single-Detached                          | 993     | 673                                      | 190       | 112         | -41.1%    | 190       | 112                | -41.1%    |  |  |  |
| Multiples                                | 1,444   | 400                                      | 124       | 100         | -19.4%    | 124       | 100                | -19.4%    |  |  |  |
| Total                                    | 2,437   | 2,437 1,073 314 212 -32.5% 314 212 -32.5 |           |             |           |           |                    |           |  |  |  |

Source: CMHC

<sup>&</sup>lt;sup>1</sup> Census Metropolitan Area

 $<sup>^2</sup>$  The trend is a six-month moving average of the monthly seasonally adjusted annual rates (SAAR) Detailed data available upon request

| Ta                     | Table 1.1: Housing Activity Summary of Saskatoon CMA |          |                      |        |                 |                 |                             |                 |            |  |  |  |
|------------------------|------------------------------------------------------|----------|----------------------|--------|-----------------|-----------------|-----------------------------|-----------------|------------|--|--|--|
|                        |                                                      | Fi       | rst Quart            |        |                 |                 |                             |                 |            |  |  |  |
|                        |                                                      |          | Owne                 | rship  |                 |                 | Ren                         | tal             |            |  |  |  |
|                        |                                                      | Freehold |                      | C      | Condominium     | ı               | iten                        | tai             | T - 4 - 1% |  |  |  |
|                        | Single                                               | Semi     | Row, Apt.<br>& Other | Single | Row and<br>Semi | Apt. &<br>Other | Single,<br>Semi, and<br>Row | Apt. &<br>Other | Total*     |  |  |  |
| STARTS                 |                                                      |          |                      |        |                 |                 |                             |                 |            |  |  |  |
| Q1 2018                | 112                                                  | 6        | 3                    | 0      | 23              | 38              | 0                           | 30              | 212        |  |  |  |
| QI 2017                | 190                                                  | 20       | 0                    | 0      | 34              | 70              | 0                           | 0               | 314        |  |  |  |
| % Change               | -41.1                                                | -70.0    | n/a                  | n/a    | -32.4           | -45.7           | n/a                         | n/a             | -32.5      |  |  |  |
| Year-to-date 2018      | 112                                                  | 6        | 3                    | 0      | 23              | 38              | 0                           | 30              | 212        |  |  |  |
| Year-to-date 2017      | 190                                                  | 20       | 0                    | 0      | 34              | 70              | 0                           | 0               | 314        |  |  |  |
| % Change               | -41.1                                                | -70.0    | n/a                  | n/a    | -32.4           | -45.7           | n/a                         | n/a             | -32.5      |  |  |  |
| UNDER CONSTRUCTION     |                                                      |          |                      |        |                 |                 |                             |                 |            |  |  |  |
| QI 2018                | 559                                                  | 40       | 47                   | 0      | 142             | 322             | 17                          | 264             | 1,391      |  |  |  |
| QI 2017                | 643                                                  | 44       | 96                   | 0      | 124             | 326             | 0                           | 47              | 1,280      |  |  |  |
| % Change               | -13.1                                                | -9.1     | -51.0                | n/a    | 14.5            | -1.2            | n/a                         | **              | 8.7        |  |  |  |
| COMPLETIONS            |                                                      |          |                      |        |                 |                 |                             |                 |            |  |  |  |
| Q1 2018                | 254                                                  | 6        | 3                    | 0      | 59              | 33              | 0                           | 5               | 360        |  |  |  |
| Q1 2017                | 288                                                  | 20       | П                    | 0      | 38              | 202             | 60                          | 131             | 750        |  |  |  |
| % Change               | -11.8                                                | -70.0    | -72.7                | n/a    | 55.3            | -83.7           | -100.0                      | -96.2           | -52.0      |  |  |  |
| Year-to-date 2018      | 254                                                  | 6        | 3                    | 0      | 59              | 33              | 0                           | 5               | 360        |  |  |  |
| Year-to-date 2017      | 288                                                  | 20       | П                    | 0      | 38              | 202             | 60                          | 131             | 750        |  |  |  |
| % Change               | -11.8                                                | -70.0    | -72.7                | n/a    | 55.3            | -83.7           | -100.0                      | -96.2           | -52.0      |  |  |  |
| COMPLETED & NOT ABSORB | ED                                                   |          |                      |        |                 |                 |                             |                 |            |  |  |  |
| Q1 2018                | 252                                                  | 33       | 14                   | 0      | 161             | 131             | n/a                         | n/a             | 591        |  |  |  |
| Q1 2017                | 273                                                  | 35       | 43                   | 0      | 181             | 352             | n/a                         | n/a             | 884        |  |  |  |
| % Change               | -7.7                                                 | -5.7     | -67.4                | n/a    | -11.0           | -62.8           | n/a                         | n/a             | -33.1      |  |  |  |
| ABSORBED               |                                                      |          |                      |        |                 |                 |                             |                 |            |  |  |  |
| Q1 2018                | 208                                                  | 5        | 0                    | 0      | 56              | 49              | n/a                         | n/a             | 318        |  |  |  |
| Q1 2017                | 256                                                  | 19       | 12                   | 0      | 41              | 29              | n/a                         | n/a             | 357        |  |  |  |
| % Change               | -18.8                                                | -73.7    | -100.0               | n/a    | 36.6            | 69.0            | n/a                         | n/a             | -10.9      |  |  |  |
| Year-to-date 2018      | 208                                                  | 5        | 0                    | 0      | 56              | 49              | n/a                         | n/a             | 318        |  |  |  |
| Year-to-date 2017      | 256                                                  | 19       | 12                   | 0      | 41              | 29              | n/a                         | n/a             | 357        |  |  |  |
| % Change               | -18.8                                                | -73.7    | -100.0               | n/a    | 36.6            | 69.0            | n/a                         | n/a             | -10.9      |  |  |  |

| 1                    | Гable I.2: | _        |                      |        | y by Subr       | narket          |                             |                 |        |
|----------------------|------------|----------|----------------------|--------|-----------------|-----------------|-----------------------------|-----------------|--------|
|                      |            | Fi       | rst Quart<br>Owne    |        |                 |                 |                             |                 |        |
|                      |            | Freehold | Owne                 |        | Condominium     |                 | Ren                         | ital            |        |
|                      |            | rreenoid |                      |        | ondominium      |                 | C: 1                        |                 | Total* |
|                      | Single     | Semi     | Row, Apt.<br>& Other | Single | Row and<br>Semi | Apt. &<br>Other | Single,<br>Semi, and<br>Row | Apt. &<br>Other |        |
| STARTS               |            |          |                      |        |                 |                 |                             |                 |        |
| Central              |            |          |                      |        |                 |                 |                             |                 |        |
| QI 2018              | - 1        | 0        | 0                    | 0      | 0               | 0               | 0                           | 8               | 9      |
| QI 2017              | 0          | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 0      |
| South                |            |          |                      |        |                 |                 |                             |                 |        |
| Q1 2018              | 6          | 0        | 0                    | 0      | 0               | 38              | 0                           | 2               | 46     |
| QI 2017              | 34         | 4        | 0                    | 0      | 0               | 70              | 0                           | 0               | 108    |
| Southeast            |            |          |                      |        |                 |                 |                             |                 |        |
| Q1 2018              | 3          | 0        | 0                    | 0      | 4               | 0               | 0                           | 4               | 11     |
| QI 2017              | 10         | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 10     |
| Northeast            |            |          |                      |        |                 |                 |                             |                 |        |
| Q1 2018              | 13         | 0        | 0                    | 0      | 2               | 0               | 0                           | 4               | 19     |
| QI 2017              | 22         | 0        | 0                    | 0      | 11              | 0               | 0                           | 0               | 33     |
| North                |            |          |                      |        |                 |                 |                             |                 |        |
| QI 2018              | 0          | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 0      |
| QI 2017              | 5          | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 5      |
| Southwest            |            |          |                      |        |                 |                 |                             |                 |        |
| Q1 2018              | 6          | 2        | 0                    | 0      | 17              | 0               | 0                           | 0               | 25     |
| QI 2017              | 0          | 2        | 0                    | 0      | 0               | 0               | 0                           | 0               | 2      |
| West                 |            |          |                      |        |                 |                 |                             |                 |        |
| Q1 2018              | 7          | 0        | 0                    | 0      | 0               | 0               | 0                           | 4               | 11     |
| QI 2017              | 4          | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 4      |
| Remainder of the CMA |            |          |                      |        |                 |                 |                             |                 |        |
| Q1 2018              | 76         | 4        | 3                    | 0      | 0               | 0               | 0                           | 8               | 91     |
| QI 2017              | 114        | 14       | 0                    | 0      | 23              | 0               | 0                           | 0               | 151    |
| First Nations        |            |          |                      |        |                 |                 |                             |                 |        |
| Q1 2018              | 0          | 0        | 0                    | 0      | 0               | 0               | -                           | 0               | 0      |
| Q1 2017              | - 1        | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | - 1    |
| Saskatoon CMA        |            |          |                      |        |                 |                 |                             |                 |        |
| Q1 2018              | 112        | 6        | 3                    | 0      | 23              | 38              | 0                           | 30              | 212    |
| Q1 2017              | 0          | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 0      |

| Table 1.2: Housing Activity Summary by Submarket First Quarter 2018 |        |          |                      |        |                 |                 |                             |                 |        |  |  |
|---------------------------------------------------------------------|--------|----------|----------------------|--------|-----------------|-----------------|-----------------------------|-----------------|--------|--|--|
|                                                                     |        | гі       | Owne                 |        |                 |                 |                             |                 |        |  |  |
|                                                                     |        | Freehold |                      |        | Condominium     | ı               | Ren                         | ital            |        |  |  |
|                                                                     | Single | Semi     | Row, Apt.<br>& Other | Single | Row and<br>Semi | Apt. &<br>Other | Single,<br>Semi, and<br>Row | Apt. &<br>Other | Total* |  |  |
| UNDER CONSTRUCTION                                                  |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| Central                                                             |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| QI 2018                                                             | 8      | 0        | 0                    | 0      | 5               | 130             | 0                           | 16              | 159    |  |  |
| QI 2017                                                             | 6      | 0        | 0                    | 0      | 0               | 128             | 0                           | 0               | 134    |  |  |
| South                                                               |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| QI 2018                                                             | 29     | 22       | 16                   | 0      | 6               | 44              | 0                           | 186             | 303    |  |  |
| QI 2017                                                             | 85     | 12       | 77                   | 0      | 8               | 109             | 0                           | 0               | 291    |  |  |
| Southeast                                                           |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| QI 2018                                                             | 54     | 0        | 6                    | 0      | 4               | 82              | 0                           | 51              | 197    |  |  |
| QI 2017                                                             | 64     | 4        | 19                   | 0      | 2               | 89              | 0                           | 0               | 178    |  |  |
| Northeast                                                           |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| QI 2018                                                             | 88     | 0        | 3                    | 0      | 59              | 0               | 0                           | 3               | 153    |  |  |
| QI 2017                                                             | 101    | 2        | 0                    | 0      | 50              | 0               | 0                           | 0               | 153    |  |  |
| North                                                               |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| QI 2018                                                             | 12     | 2        | 0                    | 0      | 0               | 66              | 0                           | 0               | 80     |  |  |
| QI 2017                                                             | 20     | 2        | 0                    | 0      | 8               | 0               | 0                           | 0               | 30     |  |  |
| Southwest                                                           |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| QI 2018                                                             | 18     | 4        | 0                    | 0      | 43              | 0               | 17                          | 0               | 82     |  |  |
| QI 2017                                                             | 18     | 8        | 0                    | 0      | 17              | 0               | 0                           | 0               | 43     |  |  |
| West                                                                |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| QI 2018                                                             | 38     | 0        | 0                    | 0      | 0               | 0               | 0                           | 2               | 40     |  |  |
| QI 2017                                                             | 23     | 0        | 0                    | 0      | 2               | 0               | 0                           | 0               | 25     |  |  |
| Remainder of the CMA                                                |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| QI 2018                                                             | 310    | 12       | 22                   | 0      | 25              | 0               | 0                           | 6               | 375    |  |  |
| QI 2017                                                             | 325    | 16       | 0                    | 0      | 37              | 0               | 0                           | 47              | 425    |  |  |
| First Nations                                                       |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| QI 2018                                                             | 2      | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 2      |  |  |
| QI 2017                                                             | - 1    | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | - 1    |  |  |
| Saskatoon CMA                                                       |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| QI 2018                                                             | 559    | 40       | 47                   | 0      | 142             | 322             | 17                          | 264             | 1,391  |  |  |
| QI 2017                                                             | 643    | 44       | 96                   | 0      | 124             | 326             | 0                           | 47              | 1,280  |  |  |

|                      | Table 1.2: | _        | Activity             |        | y by Subr       | narket          |                             |                 |        |
|----------------------|------------|----------|----------------------|--------|-----------------|-----------------|-----------------------------|-----------------|--------|
|                      |            | <u> </u> | Owne                 |        |                 |                 |                             |                 |        |
|                      |            | Freehold |                      |        | Condominium     |                 | Ren                         | tal             |        |
|                      | Single     | Semi     | Row, Apt.<br>& Other | Single | Row and<br>Semi | Apt. &<br>Other | Single,<br>Semi, and<br>Row | Apt. &<br>Other | Total* |
| COMPLETIONS          |            |          |                      |        |                 |                 |                             |                 |        |
| Central              |            |          |                      |        |                 |                 |                             |                 |        |
| QI 2018              | 5          | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 5      |
| QI 2017              | 0          | 2        | 0                    | 0      | 0               | 0               | 0                           | 0               | 2      |
| South                |            |          |                      |        |                 |                 |                             |                 |        |
| QI 2018              | 35         | 4        | 0                    | 0      | 11              | 33              | 0                           | 0               | 83     |
| QI 2017              | 46         | 6        | 5                    | 0      | 18              | 0               | 60                          | 0               | 135    |
| Southeast            |            |          |                      |        |                 |                 |                             |                 |        |
| QI 2018              | 24         | 0        | 3                    | 0      | 0               | 0               | 0                           | 0               | 27     |
| QI 2017              | 32         | 0        | 6                    | 0      | 2               | 112             | 0                           | 115             | 267    |
| Northeast            |            |          |                      |        |                 |                 |                             |                 |        |
| QI 2018              | 48         | 2        | 0                    | 0      | 37              | 0               | 0                           | I               | 88     |
| QI 2017              | 48         | 2        | 0                    | 0      | 5               | 90              | 0                           | 0               | 145    |
| North                |            |          |                      |        |                 |                 |                             |                 |        |
| QI 2018              | 8          | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 8      |
| QI 2017              | 6          | 4        | 0                    | 0      | 0               | 0               | 0                           | 0               | 10     |
| Southwest            |            |          |                      |        |                 |                 |                             |                 |        |
| QI 2018              | 3          | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 3      |
| QI 2017              | 8          | 0        | 0                    | 0      | 4               | 0               | 0                           | 0               | 12     |
| West                 |            |          |                      |        |                 |                 |                             |                 |        |
| QI 2018              | 8          | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 8      |
| QI 2017              | 12         | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 12     |
| Remainder of the CMA |            |          |                      |        |                 |                 |                             |                 |        |
| QI 2018              | 123        | 0        | 0                    | 0      | 11              | 0               | 0                           | 4               | 138    |
| QI 2017              | 136        | 6        | 0                    | 0      | 9               | 0               | 0                           | 16              | 167    |
| First Nations        |            |          |                      |        |                 |                 |                             |                 |        |
| QI 2018              | 0          | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 0      |
| QI 2017              | 0          | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 0      |
| Saskatoon CMA        |            |          |                      |        |                 |                 |                             |                 |        |
| QI 2018              | 254        | 6        | 3                    | 0      | 59              | 33              | 0                           | 5               | 360    |
| QI 2017              | 288        | 20       | П                    | 0      | 38              | 202             | 60                          | 131             | 750    |

| Table 1.2: Housing Activity Summary by Submarket First Quarter 2018 |        |          |                      |        |                 |                 |                             |                 |        |  |  |
|---------------------------------------------------------------------|--------|----------|----------------------|--------|-----------------|-----------------|-----------------------------|-----------------|--------|--|--|
|                                                                     |        | <u> </u> | Owne                 |        |                 |                 |                             |                 |        |  |  |
|                                                                     |        | Freehold |                      |        | Condominium     |                 | Ren                         | tal             |        |  |  |
|                                                                     | Single | Semi     | Row, Apt.<br>& Other | Single | Row and<br>Semi | Apt. &<br>Other | Single,<br>Semi, and<br>Row | Apt. &<br>Other | Total* |  |  |
| COMPLETED & NOT ABSORE                                              | BED    |          |                      |        |                 |                 |                             |                 |        |  |  |
| Central                                                             |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| Q1 2018                                                             | 2      | 0        | 0                    | 0      | 0               | 0               | n/a                         | n/a             | 2      |  |  |
| QI 2017                                                             | 0      | 3        | 0                    | 0      | 3               | 0               | n/a                         | n/a             | 6      |  |  |
| South                                                               |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| QI 2018                                                             | 22     | 9        | 0                    | 0      | 8               | 19              | n/a                         | n/a             | 58     |  |  |
| QI 2017                                                             | 28     | П        | 3                    | 0      | 6               | 39              | n/a                         | n/a             | 87     |  |  |
| Southeast                                                           |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| QI 2018                                                             | 17     | 2        | Ш                    | 0      | 2               | 21              | n/a                         | n/a             | 53     |  |  |
| QI 2017                                                             | 27     | 2        | 8                    | 0      | I               | 150             | n/a                         | n/a             | 188    |  |  |
| Northeast                                                           |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| QI 2018                                                             | 52     | 6        | 0                    | 0      | 107             | 69              | n/a                         | n/a             | 234    |  |  |
| QI 2017                                                             | 72     | 9        | 30                   | 0      | 109             | 130             | n/a                         | n/a             | 350    |  |  |
| North                                                               |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| QI 2018                                                             | 7      | 0        | 0                    | 0      | 0               | 0               | n/a                         | n/a             | 7      |  |  |
| QI 2017                                                             | 2      | 4        | 0                    | 0      | 0               | 0               | n/a                         | n/a             | 6      |  |  |
| Southwest                                                           |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| QI 2018                                                             | 3      | 2        | 0                    | 0      | 11              | 0               | n/a                         | n/a             | 16     |  |  |
| QI 2017                                                             | 7      | 0        | 0                    | 0      | 14              | 0               | n/a                         | n/a             | 21     |  |  |
| West                                                                |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| QI 2018                                                             | 5      | 0        | 0                    | 0      | 14              | 2               | n/a                         | n/a             | 21     |  |  |
| QI 2017                                                             | 17     | 0        | 0                    | 0      | 19              | 12              | n/a                         | n/a             | 48     |  |  |
| Remainder of the CMA                                                |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| QI 2018                                                             | 141    | 14       | 3                    | 0      | 19              | 20              | n/a                         | n/a             | 197    |  |  |
| QI 2017                                                             | 117    | 6        | 2                    | 0      | 29              | 21              | n/a                         | n/a             | 175    |  |  |
| First Nations                                                       |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| QI 2018                                                             | 3      | 0        | 0                    | 0      | 0               | 0               | n/a                         | n/a             | 3      |  |  |
| QI 2017                                                             | 3      | 0        | 0                    | 0      | 0               | 0               | n/a                         | n/a             | 3      |  |  |
| Saskatoon CMA                                                       |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| QI 2018                                                             | 252    | 33       | 14                   | 0      | 161             | 131             | n/a                         | n/a             | 591    |  |  |
| QI 2017                                                             | 273    | 35       | 43                   | 0      | 181             | 352             | n/a                         | n/a             | 884    |  |  |

| Table 1.2: Housing Activity Summary by Submarket First Quarter 2018 |        |          |                      |        |                 |                 |                             |                 |        |  |  |
|---------------------------------------------------------------------|--------|----------|----------------------|--------|-----------------|-----------------|-----------------------------|-----------------|--------|--|--|
|                                                                     |        | Fi       | rst Quart<br>Owne    |        |                 |                 |                             |                 |        |  |  |
|                                                                     |        |          | Owne                 |        |                 |                 | Ren                         | tal             |        |  |  |
|                                                                     |        | Freehold |                      | (      | Condominium     |                 |                             |                 | Total* |  |  |
|                                                                     | Single | Semi     | Row, Apt.<br>& Other | Single | Row and<br>Semi | Apt. &<br>Other | Single,<br>Semi, and<br>Row | Apt. &<br>Other | rocar  |  |  |
| ABSORBED                                                            |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| Central                                                             |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| QI 2018                                                             | 3      | 0        | 0                    | 0      | 0               | 0               | n/a                         | n/a             | 3      |  |  |
| QI 2017                                                             | 0      | 0        | 0                    | 0      | 3               | 0               | n/a                         | n/a             | 3      |  |  |
| South                                                               |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| QI 2018                                                             | 24     | 1        | 0                    | 0      | 10              | <del>4</del> 0  | n/a                         | n/a             | 75     |  |  |
| QI 2017                                                             | 42     | 8        | 5                    | 0      | 3               | 3               | n/a                         | n/a             | 61     |  |  |
| Southeast                                                           |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| QI 2018                                                             | 24     | 1        | 0                    | 0      | 0               | 3               | n/a                         | n/a             | 28     |  |  |
| QI 2017                                                             | 34     | 0        | 7                    | 0      | 3               | 5               | n/a                         | n/a             | 49     |  |  |
| Northeast                                                           |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| QI 2018                                                             | 35     | 0        | 0                    | 0      | 36              | 6               | n/a                         | n/a             | 77     |  |  |
| QI 2017                                                             | 42     | 0        | 0                    | 0      | 21              | 19              | n/a                         | n/a             | 82     |  |  |
| North                                                               |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| QI 2018                                                             | 7      | 1        | 0                    | 0      | 0               | 0               | n/a                         | n/a             | 8      |  |  |
| QI 2017                                                             | 4      | 7        | 0                    | 0      | 0               | 0               | n/a                         | n/a             | - 11   |  |  |
| Southwest                                                           |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| QI 2018                                                             | 3      | - 1      | 0                    | 0      | 3               | 0               | n/a                         | n/a             | 7      |  |  |
| QI 2017                                                             | 5      | 2        | 0                    | 0      | 1               | 0               | n/a                         | n/a             | 8      |  |  |
| West                                                                |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| QI 2018                                                             | 8      | 0        | 0                    | 0      | 0               | 0               | n/a                         | n/a             | 8      |  |  |
| QI 2017                                                             | 8      | 0        | 0                    | 0      | 0               | 2               | n/a                         | n/a             | 10     |  |  |
| Remainder of the CMA                                                |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| QI 2018                                                             | 104    | - 1      | 0                    | 0      | 7               | 0               | n/a                         | n/a             | 112    |  |  |
| QI 2017                                                             | 121    | 2        | 0                    | 0      | 10              | 0               | n/a                         | n/a             | 133    |  |  |
| First Nations                                                       |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| Q1 2018                                                             | 0      | 0        | 0                    | 0      |                 | 0               | n/a                         | n/a             | 0      |  |  |
| QI 2017                                                             | 0      | 0        | 0                    | 0      | 0               | 0               | n/a                         | n/a             | 0      |  |  |
| Saskatoon CMA                                                       |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| Q1 2018                                                             | 208    | 5        | 0                    | 0      | 56              | 49              | n/a                         | n/a             | 318    |  |  |
| Q1 2017                                                             | 256    | 19       | 12                   | 0      | 41              | 29              | n/a                         | n/a             | 357    |  |  |

| Table 1.3: History of Housing Starts of Saskatoon CMA<br>2008 - 2017 |        |          |                      |        |                 |                 |                                             |       |        |  |  |  |
|----------------------------------------------------------------------|--------|----------|----------------------|--------|-----------------|-----------------|---------------------------------------------|-------|--------|--|--|--|
|                                                                      |        |          | Owne                 | ership |                 |                 | Rer                                         |       |        |  |  |  |
|                                                                      |        | Freehold |                      | C      | Condominium     | ı               | Kei                                         | ıtaı  |        |  |  |  |
|                                                                      | Single | Semi     | Row, Apt.<br>& Other | Single | Row and<br>Semi | Apt. &<br>Other | Single,<br>Semi, and<br>Row Apt. &<br>Other |       | Total* |  |  |  |
| 2017                                                                 | 1,078  | 42       | 97                   | 0      | 173             | 423             | 17                                          | 85    | 1,915  |  |  |  |
| % Change                                                             | -1.3   | -25.0    | 169.4                | n/a    | 34.1            | 93.2            | -76.4                                       | -72.1 | 0.3    |  |  |  |
| 2016                                                                 | 1,092  | 56       | 36                   | 0      | 129             | 219             | 72                                          | 305   | 1,909  |  |  |  |
| % Change                                                             | 9.2    | -33.3    | -72.9                | n/a    | -43.2           | -61.0           | **                                          | 7.4   | -16.7  |  |  |  |
| 2015                                                                 | 1,000  | 84       | 133                  | 0      | 227             | 561             | 4                                           | 284   | 2,293  |  |  |  |
| % Change                                                             | -36.5  | -40.0    | 72.7                 | n/a    | -47.5           | -41.6           | -20.0                                       | -16.5 | -35.1  |  |  |  |
| 2014                                                                 | 1,576  | 140      | 77                   | 0      | 432             | 961             | 5                                           | 340   | 3,531  |  |  |  |
| % Change                                                             | -4.9   | -31.4    | **                   | -100.0 | 10.5            | 99.8            | n/a                                         | 51.1  | 18.5   |  |  |  |
| 2013                                                                 | 1,657  | 204      | 21                   | - 1    | 391             | 481             | 0                                           | 225   | 2,980  |  |  |  |
| % Change                                                             | -15.9  | 17.2     | -69.1                | -98.1  | 88.9            | -52.2           | -100.0                                      | -5.5  | -20.6  |  |  |  |
| 2012                                                                 | 1,971  | 174      | 68                   | 54     | 207             | 1,007           | 34                                          | 238   | 3,753  |  |  |  |
| % Change                                                             | 23.3   | 70.6     | -29.9                | **     | -38.4           | 117.5           | n/a                                         | -38.7 | 25.4   |  |  |  |
| 2011                                                                 | 1,599  | 102      | 97                   | 9      | 336             | 463             | 0                                           | 388   | 2,994  |  |  |  |
| % Change                                                             | -2.4   | 59.4     | 155.3                | n/a    | 45.5            | 145.0           | n/a                                         | 75.6  | 25.7   |  |  |  |
| 2010                                                                 | 1,638  | 64       | 38                   | 0      | 231             | 189             | 0                                           | 221   | 2,381  |  |  |  |
| % Change                                                             | 48.8   | 52.4     | 58.3                 | n/a    | 59.3            | 65.8            | -100.0                                      | n/a   | 66.7   |  |  |  |
| 2009                                                                 | 1,101  | 42       | 24                   | 0      | 145             | 114             | 2                                           | 0     | 1,428  |  |  |  |
| % Change                                                             | -14.3  | -53.3    | n/a                  | -100.0 | -40.1           | -83.7           | n/a                                         | n/a   | -38.4  |  |  |  |
| 2008                                                                 | 1,285  | 90       | 0                    | 3      | 242             | 699             | 0                                           | 0     | 2,319  |  |  |  |

|                      | Table 2: Starts by Submarket and by Dwelling Type First Quarter 2018 |         |         |         |         |         |              |         |         |         |                   |  |  |
|----------------------|----------------------------------------------------------------------|---------|---------|---------|---------|---------|--------------|---------|---------|---------|-------------------|--|--|
|                      | Single                                                               |         | Se      | emi     | Ro      | ow      | Apt. & Other |         |         |         |                   |  |  |
| Submarket            | QI 2018                                                              | QI 2017 | QI 2018 | QI 2017 | QI 2018 | QI 2017 | QI 2018      | QI 2017 | QI 2018 | QI 2017 | %<br>Change       |  |  |
| Central              | - 1                                                                  | 0       | 0       | 0       | 0       | 0       | 8            | 0       | 9       | 0       | n/a               |  |  |
| South                | 6                                                                    | 34      | 0       | 4       | 0       | 0       | 40           | 70      | 46      | 108     | -57. <del>4</del> |  |  |
| Southeast            | 3                                                                    | 10      | 4       | 0       | 0       | 0       | 4            | 0       | - 11    | 10      | 10.0              |  |  |
| Northeast            | 13                                                                   | 22      | 2       | 0       | 0       | - 11    | 4            | 0       | 19      | 33      | -42.4             |  |  |
| North                | 0                                                                    | 5       | 0       | 0       | 0       | 0       | 0            | 0       | 0       | 5       | -100.0            |  |  |
| Southwest            | 6                                                                    | 0       | 2       | 2       | 17      | 0       | 0            | 0       | 25      | 2       | **                |  |  |
| West                 | 7                                                                    | 4       | 0       | 0       | 0       | 0       | 4            | 0       | - 11    | 4       | 175.0             |  |  |
| Remainder of the CMA | 76                                                                   | 114     | 4       | 20      | 3       | 17      | 8            | 0       | 91      | 151     | -39.7             |  |  |
| First Nations        | 0                                                                    | I       | 0       | 0       | 0       | 0       | 0            | 0       | 0       | I       | -100.0            |  |  |
| Saskatoon CMA        | 112                                                                  | 190     | 12      | 26      | 20      | 28      | 68           | 70      | 212     | 314     | -32.5             |  |  |

| ٦                    | Гable 2.    |             | s by Sut<br>January |             | _           | Dwelli      | ing Type     | е           |             |             |                   |
|----------------------|-------------|-------------|---------------------|-------------|-------------|-------------|--------------|-------------|-------------|-------------|-------------------|
|                      | Single      |             | Se                  | mi          | Row         |             | Apt. & Other |             |             |             |                   |
| Submarket            | YTD<br>2018 | YTD<br>2017 | YTD<br>2018         | YTD<br>2017 | YTD<br>2018 | YTD<br>2017 | YTD<br>2018  | YTD<br>2017 | YTD<br>2018 | YTD<br>2017 | %<br>Change       |
| Central              | 1           | 0           | 0                   | 0           | 0           | 0           | 8            | 0           | 9           | 0           | n/a               |
| South                | 6           | 34          | 0                   | 4           | 0           | 0           | 40           | 70          | 46          | 108         | -57. <del>4</del> |
| Southeast            | 3           | 10          | 4                   | 0           | 0           | 0           | 4            | 0           | 11          | 10          | 10.0              |
| Northeast            | 13          | 22          | 2                   | 0           | 0           | - 11        | 4            | 0           | 19          | 33          | -42.4             |
| North                | 0           | 5           | 0                   | 0           | 0           | 0           | 0            | 0           | 0           | 5           | -100.0            |
| Southwest            | 6           | 0           | 2                   | 2           | 17          | 0           | 0            | 0           | 25          | 2           | **                |
| West                 | 7           | 4           | 0                   | 0           | 0           | 0           | 4            | 0           | - 11        | 4           | 175.0             |
| Remainder of the CMA | 76          | 114         | 4                   | 20          | 3           | 17          | 8            | 0           | 91          | 151         | -39.7             |
| First Nations        | 0           | I           | 0                   | 0           | 0           | 0           | 0            | 0           | 0           | - 1         | -100.0            |
| Saskatoon CMA        | 112         | 190         | 12                  | 26          | 20          | 28          | 68           | 70          | 212         | 314         | -32.5             |

| Table 2.2: Starts by Submarket, by Dwelling Type and by Intended Market First Quarter 2018 |                  |         |                  |     |      |        |       |   |  |  |  |  |
|--------------------------------------------------------------------------------------------|------------------|---------|------------------|-----|------|--------|-------|---|--|--|--|--|
|                                                                                            |                  | Ro      | w                |     |      | Apt. & | Other |   |  |  |  |  |
| Submarket                                                                                  | Freeho<br>Condor |         | ld and<br>minium | Rer | ıtal |        |       |   |  |  |  |  |
|                                                                                            | QI 2018          | QI 2018 |                  |     |      |        |       |   |  |  |  |  |
| Central                                                                                    | 0                | 0       | 0                | 0   | 0    | 0      | 8     | 0 |  |  |  |  |
| South                                                                                      | 0                | 0       | 0                | 0   | 38   | 70     | 2     | 0 |  |  |  |  |
| Southeast                                                                                  | 0                | 0       | 0                | 0   | 0    | 0      | 4     | 0 |  |  |  |  |
| Northeast                                                                                  | 0                | 11      | 0                | 0   | 0    | 0      | 4     | 0 |  |  |  |  |
| North                                                                                      | 0                | 0       | 0                | 0   | 0    | 0      | 0     | 0 |  |  |  |  |
| Southwest                                                                                  | 17               | 0       | 0                | 0   | 0    | 0      | 0     | 0 |  |  |  |  |
| West                                                                                       | 0                | 0       | 0                | 0   | 0    | 0      | 4     | 0 |  |  |  |  |
| Remainder of the CMA                                                                       | 3                | 17      | 0                | 0   | 0    | 0      | 8     | 0 |  |  |  |  |
| First Nations                                                                              | 0                | 0       | 0                | 0   | 0    | 0      | 0     | 0 |  |  |  |  |
| Saskatoon CMA                                                                              | 20               | 28      | 0                | 0   | 38   | 70     | 30    | 0 |  |  |  |  |

| Table 2.3: S         | Table 2.3: Starts by Submarket, by Dwelling Type and by Intended Market  January - March 2018 |                                                                |     |      |                 |    |     |      |  |  |  |  |  |  |
|----------------------|-----------------------------------------------------------------------------------------------|----------------------------------------------------------------|-----|------|-----------------|----|-----|------|--|--|--|--|--|--|
|                      | Apt. &                                                                                        | Other                                                          |     |      |                 |    |     |      |  |  |  |  |  |  |
| Submarket            | Freeho<br>Condoi                                                                              |                                                                | Rer | ntal | Freeho<br>Condo |    | Rer | ntal |  |  |  |  |  |  |
|                      | YTD 2018                                                                                      | YTD 2018 YTD 2017 YTD 2018 YTD 2017 YTD 2018 YTD 2017 YTD 2018 |     |      |                 |    |     |      |  |  |  |  |  |  |
| Central              | 0                                                                                             | 0                                                              | 0   | 0    | 0               | 0  | 8   | 0    |  |  |  |  |  |  |
| South                | 0                                                                                             | 0                                                              | 0   | 0    | 38              | 70 | 2   | 0    |  |  |  |  |  |  |
| Southeast            | 0                                                                                             | 0                                                              | 0   | 0    | 0               | 0  | 4   | 0    |  |  |  |  |  |  |
| Northeast            | 0                                                                                             | 11                                                             | 0   | 0    | 0               | 0  | 4   | 0    |  |  |  |  |  |  |
| North                | 0                                                                                             | 0                                                              | 0   | 0    | 0               | 0  | 0   | 0    |  |  |  |  |  |  |
| Southwest            | 17                                                                                            | 0                                                              | 0   | 0    | 0               | 0  | 0   | 0    |  |  |  |  |  |  |
| West                 | 0                                                                                             | 0                                                              | 0   | 0    | 0               | 0  | 4   | 0    |  |  |  |  |  |  |
| Remainder of the CMA | 3                                                                                             | 17                                                             | 0   | 0    | 0               | 0  | 8   | 0    |  |  |  |  |  |  |
| First Nations        | 0                                                                                             | 0                                                              | 0   | 0    | 0               | 0  | 0   | 0    |  |  |  |  |  |  |
| Saskatoon CMA        | 20                                                                                            | 28                                                             | 0   | 0    | 38              | 70 | 30  | 0    |  |  |  |  |  |  |

| Table 2.4: Starts by Submarket and by Intended Market First Quarter 2018 |                         |         |         |         |         |         |         |         |  |  |  |  |
|--------------------------------------------------------------------------|-------------------------|---------|---------|---------|---------|---------|---------|---------|--|--|--|--|
| Submarket                                                                | Freehold                |         | Condor  | minium  | Rer     | ntal    | Total*  |         |  |  |  |  |
| Submarket                                                                | QI 2018                 | QI 2017 | QI 2018 | QI 2017 | QI 2018 | Q1 2017 | QI 2018 | Q1 2017 |  |  |  |  |
| Central                                                                  | 1                       | 0       | 0       | 0       | 8       | 0       | 9       | 0       |  |  |  |  |
| South                                                                    | 6                       | 38      | 38      | 70      | 2       | 0       | 46      | 108     |  |  |  |  |
| Southeast                                                                | 3                       | 10      | 4       | 0       | 4       | 0       | 11      | 10      |  |  |  |  |
| Northeast                                                                | 13                      | 22      | 2       | 11      | 4       | 0       | 19      | 33      |  |  |  |  |
| North                                                                    | 0                       | 5       | 0       | 0       | 0       | 0       | 0       | 5       |  |  |  |  |
| Southwest                                                                | 8                       | 2       | 17      | 0       | 0       | 0       | 25      | 2       |  |  |  |  |
| West                                                                     | 7                       | 4       | 0       | 0       | 4       | 0       | 11      | 4       |  |  |  |  |
| Remainder of the CMA                                                     | 83                      | 83 128  |         | 23      | 8       | 0       | 91      | 151     |  |  |  |  |
| First Nations                                                            | 0                       | - 1     | 0       | 0       | 0       | 0       | 0       | - 1     |  |  |  |  |
| Saskatoon CMA                                                            | 121 210 61 104 30 0 212 |         |         |         |         |         |         |         |  |  |  |  |

| Table 2.5: Starts by Submarket and by Intended Market  January - March 2018 |          |          |          |          |          |          |          |          |  |  |  |  |
|-----------------------------------------------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|--|--|--|--|
| Submarket                                                                   | Freehold |          | Condor   | minium   | Rer      | ntal     | Total*   |          |  |  |  |  |
| Submarket                                                                   | YTD 2018 | YTD 2017 |  |  |  |  |
| Central                                                                     | - 1      | 0        | 0        | 0        | 8        | 0        | 9        | 0        |  |  |  |  |
| South                                                                       | 6        | 38       | 38       | 70       | 2        | 0        | 46       | 108      |  |  |  |  |
| Southeast                                                                   | 3        | 10       | 4        | 0        | 4        | 0        | 11       | 10       |  |  |  |  |
| Northeast                                                                   | 13       | 22       | 2        | 11       | 4        | 0        | 19       | 33       |  |  |  |  |
| North                                                                       | 0        | 5        | 0        | 0        | 0        | 0        | 0        | 5        |  |  |  |  |
| Southwest                                                                   | 8        | 2        | 17       | 0        | 0        | 0        | 25       | 2        |  |  |  |  |
| West                                                                        | 7        | 4        | 0        | 0        | 4        | 0        | 11       | 4        |  |  |  |  |
| Remainder of the CMA                                                        | 83       | 83 128   |          | 23       | 8        | 0        | 91       | 151      |  |  |  |  |
| First Nations                                                               | 0 1      |          | 0        | 0        | 0        | 0        | 0        | I        |  |  |  |  |
| Saskatoon CMA                                                               | 121      | 210      | 61       | 104      | 30       | 0        | 212      | 314      |  |  |  |  |

| Table 3: Completions by Submarket and by Dwelling Type First Quarter 2018 |                                                   |                |         |         |         |         |              |         |         |         |             |  |
|---------------------------------------------------------------------------|---------------------------------------------------|----------------|---------|---------|---------|---------|--------------|---------|---------|---------|-------------|--|
|                                                                           | Sir                                               | ngle           | Se      | mi      | Row     |         | Apt. & Other |         | Total   |         |             |  |
| Submarket                                                                 | QI 2018                                           | QI 2017        | QI 2018 | QI 2017 | QI 2018 | QI 2017 | QI 2018      | QI 2017 | QI 2018 | QI 2017 | %<br>Change |  |
| Central                                                                   | 5                                                 | 0              | 0       | 2       | 0       | 0       | 0            | 0       | 5       | 2       | 150.0       |  |
| South                                                                     | 35                                                | 46             | 4       | 6       | - 11    | 83      | 33           | 0       | 83      | 135     | -38.5       |  |
| Southeast                                                                 | 24                                                | 32             | 0       | 2       | 3       | 6       | 0            | 227     | 27      | 267     | -89.9       |  |
| Northeast                                                                 | 48                                                | <del>4</del> 8 | 2       | 2       | 37      | 5       | - 1          | 90      | 88      | 145     | -39.3       |  |
| North                                                                     | 8                                                 | 6              | 0       | 4       | 0       | 0       | 0            | 0       | 8       | 10      | -20.0       |  |
| Southwest                                                                 | 3                                                 | 8              | 0       | 0       | 0       | 4       | 0            | 0       | 3       | 12      | -75.0       |  |
| West                                                                      | 8                                                 | 12             | 0       | 0       | 0       | 0       | 0            | 0       | 8       | 12      | -33.3       |  |
| Remainder of the CMA                                                      | 123                                               | 136            | 6       | 8       | 5       | 7       | 4            | 16      | 138     | 167     | -17.4       |  |
| First Nations                                                             | 0                                                 | 0              | 0       | 0       | 0       | 0       | 0            | 0       | 0       | 0       | n/a         |  |
| Saskatoon CMA                                                             | katoon CMA 254 288 12 24 56 105 38 333 360 750 -5 |                |         |         |         |         |              |         |         |         | -52.0       |  |

| Table 3.1: Completions by Submarket and by Dwelling Type  January - March 2018 |        |      |      |      |      |      |              |      |       |      |        |  |
|--------------------------------------------------------------------------------|--------|------|------|------|------|------|--------------|------|-------|------|--------|--|
|                                                                                | Single |      | Se   | mi   | Row  |      | Apt. & Other |      | Total |      |        |  |
| Submarket                                                                      | YTD    | YTD  | YTD  | YTD  | YTD  | YTD  | YTD          | YTD  | YTD   | YTD  | %      |  |
|                                                                                | 2018   | 2017 | 2018 | 2017 | 2018 | 2017 | 2018         | 2017 | 2018  | 2017 | Change |  |
| Central                                                                        | 5      | 0    | 0    | 2    | 0    | 0    | 0            | 0    | 5     | 2    | 150.0  |  |
| South                                                                          | 35     | 46   | 4    | 6    | 11   | 83   | 33           | 0    | 83    | 135  | -38.5  |  |
| Southeast                                                                      | 24     | 32   | 0    | 2    | 3    | 6    | 0            | 227  | 27    | 267  | -89.9  |  |
| Northeast                                                                      | 48     | 48   | 2    | 2    | 37   | 5    | - 1          | 90   | 88    | 145  | -39.3  |  |
| North                                                                          | 8      | 6    | 0    | 4    | 0    | 0    | 0            | 0    | 8     | 10   | -20.0  |  |
| Southwest                                                                      | 3      | 8    | 0    | 0    | 0    | 4    | 0            | 0    | 3     | 12   | -75.0  |  |
| West                                                                           | 0      | 0    | 0    | 0    | 0    | 0    | 8            | 12   | -33.3 |      |        |  |
| Remainder of the CMA                                                           | 123    | 136  | 6    | 8    | 5    | 7    | 4            | 16   | 138   | 167  | -17.4  |  |
| First Nations                                                                  | 0      | 0    | 0    | 0    | 0    | 0    | 0            | 0    | 0     | 0    | n/a    |  |
| Saskatoon CMA                                                                  | 254    | 288  | 12   | 24   | 56   | 105  | 38           | 333  | 360   | 750  | -52.0  |  |

| Table 3.2: Completions by Submarket, by Dwelling Type and by Intended Market First Quarter 2018 |         |                             |         |         |              |                  |         |         |  |  |  |  |
|-------------------------------------------------------------------------------------------------|---------|-----------------------------|---------|---------|--------------|------------------|---------|---------|--|--|--|--|
|                                                                                                 |         | Ro                          | ow .    |         | Apt. & Other |                  |         |         |  |  |  |  |
| Submarket                                                                                       |         | Freehold and<br>Condominium |         | Rental  |              | ld and<br>minium | Rental  |         |  |  |  |  |
|                                                                                                 | QI 2018 | Q1 2017                     | QI 2018 | Q1 2017 | QI 2018      | Q1 2017          | QI 2018 | QI 2017 |  |  |  |  |
| Central                                                                                         | 0       | 0                           | 0       | 0       | 0            | 0                | 0       | 0       |  |  |  |  |
| South                                                                                           | 11      | 23                          | 0       | 60      | 33           | 0                | 0       | 0       |  |  |  |  |
| Southeast                                                                                       | 3       | 6                           | 0       | 0       | 0            | 112              | 0       | 115     |  |  |  |  |
| Northeast                                                                                       | 37      | 5                           | 0       | 0       | 0            | 90               | 1       | 0       |  |  |  |  |
| North                                                                                           | 0       | 0                           | 0       | 0       | 0            | 0                | 0       | 0       |  |  |  |  |
| Southwest                                                                                       | 0       | 4                           | 0       | 0       | 0            | 0                | 0       | 0       |  |  |  |  |
| West                                                                                            | 0       | 0                           | 0       | 0       | 0            | 0                | 0       | 0       |  |  |  |  |
| Remainder of the CMA                                                                            | 5       | 7                           | 0       | 0       | 0            | 0                | 4       | 16      |  |  |  |  |
| First Nations                                                                                   | 0       | 0 0                         |         | 0       | 0            | 0                | 0       | 0       |  |  |  |  |
| Saskatoon CMA                                                                                   | 56      | 45                          | 0       | 60      | 33           | 202              | 5       | 131     |  |  |  |  |

| Table 3.3: Completions by Submarket, by Dwelling Type and by Intended Market  January - March 2018 |                             |          |          |          |                 |          |          |          |  |  |  |  |
|----------------------------------------------------------------------------------------------------|-----------------------------|----------|----------|----------|-----------------|----------|----------|----------|--|--|--|--|
|                                                                                                    |                             | Ro       | w        |          | Apt. & Other    |          |          |          |  |  |  |  |
| Submarket                                                                                          | Freehold and<br>Condominium |          | Rental   |          | Freeho<br>Condo |          | Rental   |          |  |  |  |  |
|                                                                                                    | YTD 2018                    | YTD 2017 | YTD 2018 | YTD 2017 | YTD 2018        | YTD 2017 | YTD 2018 | YTD 2017 |  |  |  |  |
| Central                                                                                            | 0                           | 0        | 0        | 0        | 0               | 0        | 0        | 0        |  |  |  |  |
| South                                                                                              | 11                          | 23       | 0        | 60       | 33              | 0        | 0        | 0        |  |  |  |  |
| Southeast                                                                                          | 3                           | 6        | 0        | 0        | 0               | 112      | 0        | 115      |  |  |  |  |
| Northeast                                                                                          | 37                          | 5        | 0        | 0        | 0               | 90       | - 1      | 0        |  |  |  |  |
| North                                                                                              | 0                           | 0        | 0        | 0        | 0               | 0        | 0        | 0        |  |  |  |  |
| Southwest                                                                                          | 0                           | 4        | 0        | 0        | 0               | 0        | 0        | 0        |  |  |  |  |
| West                                                                                               | 0                           | 0        | 0        | 0        | 0               | 0        |          |          |  |  |  |  |
| Remainder of the CMA 5                                                                             |                             |          | 0        | 0        | 0               | 0        | 4        | 16       |  |  |  |  |
| First Nations                                                                                      |                             | 0        | 0        | 0        | 0               | 0        | 0        | 0        |  |  |  |  |
| Saskatoon CMA                                                                                      | 56                          | 45       | 0        | 60       | 33              | 202      | 5        | 131      |  |  |  |  |

| Table 3.4: Completions by Submarket and by Intended Market First Quarter 2018 |                                       |         |         |         |         |         |         |         |  |  |  |  |
|-------------------------------------------------------------------------------|---------------------------------------|---------|---------|---------|---------|---------|---------|---------|--|--|--|--|
| Submarket                                                                     | Freehold                              |         | Condor  | minium  | Ren     | ntal    | Total*  |         |  |  |  |  |
| Submarket                                                                     | QI 2018                               | Q1 2017 | QI 2018 | QI 2017 | QI 2018 | QI 2017 | QI 2018 | Q1 2017 |  |  |  |  |
| Central                                                                       | 5                                     | 2       | 0       | 0       | 0       | 0       | 5       | 2       |  |  |  |  |
| South                                                                         | 39                                    | 57      | 44      | 18      | 0       | 60      | 83      | 135     |  |  |  |  |
| Southeast                                                                     | 27                                    | 38      | 0       | 114     | 0       | 115     | 27      | 267     |  |  |  |  |
| Northeast                                                                     | 50                                    | 50      | 37      | 95      | 1       | 0       | 88      | 145     |  |  |  |  |
| North                                                                         | 8                                     | 10      | 0       | 0       | 0       | 0       | 8       | 10      |  |  |  |  |
| Southwest                                                                     | 3                                     | 8       | 0       | 4       | 0       | 0       | 3       | 12      |  |  |  |  |
| West                                                                          | 8                                     | 12      | 0       | 0       | 0       | 0       | 8       | 12      |  |  |  |  |
| Remainder of the CMA                                                          | 123 142                               |         | 11      | 9       | 4       | 16      | 138     | 167     |  |  |  |  |
| First Nations                                                                 | 0                                     | 0       | 0       | 0       | 0       | 0       | 0       | 0       |  |  |  |  |
| Saskatoon CMA                                                                 | askatoon CMA 263 319 92 240 5 191 360 |         |         |         |         |         |         |         |  |  |  |  |

| Table 3.5: Completions by Submarket and by Intended Market  January - March 2018 |          |          |          |          |          |          |          |          |  |  |  |  |
|----------------------------------------------------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|--|--|--|--|
| Submarket                                                                        | Free     | hold     | Condo    | minium   | Rer      | ntal     | Total*   |          |  |  |  |  |
| Submarket                                                                        | YTD 2018 | YTD 2017 |  |  |  |  |
| Central                                                                          | 5        | 2        | 0        | 0        | 0        | 0        | 5        | 2        |  |  |  |  |
| South                                                                            | 39       | 39 57    |          | 18       | 0        | 60       | 83       | 135      |  |  |  |  |
| Southeast                                                                        | 27       | 38       | 0        | 114      | 0        | 115      | 27       | 267      |  |  |  |  |
| Northeast                                                                        | 50       | 50       | 37       | 95       | I        | 0        | 88       | 145      |  |  |  |  |
| North                                                                            | 8        | 10       | 0        | 0        | 0        | 0        | 8        | 10       |  |  |  |  |
| Southwest                                                                        | 3        | 8        | 0        | 4        | 0        | 0        | 3        | 12       |  |  |  |  |
| West                                                                             | 8        | 12       | 0        | 0        | 0        | 0        | 8        | 12       |  |  |  |  |
| Remainder of the CMA                                                             | 123 142  |          | 11       | 9        | 4        | 16       | 138      | 167      |  |  |  |  |
| First Nations                                                                    | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |  |  |  |  |
| Saskatoon CMA                                                                    | 263      | 319      | 92       | 240      | 5        | 191      | 360      | 750      |  |  |  |  |

|                      | Tab    | ole 4: <i>A</i> | Absorb            | ed Sin     | gle-De          | tache        | d Unit                   | s by Pı   | rice Ra     | nge       |       |                     |            |
|----------------------|--------|-----------------|-------------------|------------|-----------------|--------------|--------------------------|-----------|-------------|-----------|-------|---------------------|------------|
|                      |        |                 |                   | Fir        | st Qua          | rter 2       | 018                      |           |             |           |       |                     |            |
|                      |        |                 |                   |            | Price F         |              |                          |           |             |           |       |                     |            |
| Submarket            | < \$35 | 0,000           | \$350,0<br>\$399. |            | \$400,<br>\$449 |              | \$450,000 -<br>\$499,999 |           | \$500,000 + |           | Total | Median              | Average    |
|                      | Units  | Share (%)       | Units             | Share (%)  | Units           | Share<br>(%) | Units                    | Share (%) | Units       | Share (%) |       | Price (\$)          | Price (\$) |
| Central              |        | (,,,            |                   | (, -)      |                 | (,           |                          | (,,,      |             | (, -)     |       |                     |            |
| Q1 2018              | 0      | 0.0             | I                 | 33.3       | 0               | 0.0          | 0                        | 0.0       | 2           | 66.7      | 3     | -                   | -          |
| QI 2017              | 0      | n/a             | 0                 | n/a        | 0               | n/a          | 0                        | n/a       | 0           | n/a       | 0     | -                   | -          |
| Year-to-date 2018    | 0      | 0.0             | ı                 | 33.3       | 0               | 0.0          | 0                        | 0.0       | 2           | 66.7      | 3     | -                   | -          |
| Year-to-date 2017    | 0      | n/a             | 0                 | n/a        | 0               | n/a          | 0                        | n/a       | 0           | n/a       | 0     | -                   | -          |
| South                |        |                 |                   |            |                 |              |                          |           |             |           |       |                     |            |
| Q1 2018              | 6      | 25.0            | 2                 | 8.3        | 7               | 29.2         | 5                        | 20.8      | 4           | 16.7      | 24    | -                   | 446,882    |
| Q1 2017              | 3      | 7.1             | 15                | 35.7       | 14              | 33.3         | 5                        | 11.9      | 5           | 11.9      | 42    | -                   | -          |
| Year-to-date 2018    | 6      | 25.0            | 2                 | 8.3        | 7               | 29.2         | 5                        | 20.8      | 4           | 16.7      | 24    | -                   | 446,882    |
| Year-to-date 2017    | 3      | 7.1             | 15                | 35.7       | 14              | 33.3         | 5                        | 11.9      | 5           | 11.9      | 42    | _                   | -          |
| Southeast            | 3      | 7               |                   |            | . 1             | 23.5         |                          |           |             |           | 12    |                     |            |
| Q1 2018              | 3      | 12.5            | - 1               | 4.2        | 5               | 20.8         | 7                        | 29.2      | 8           | 33.3      | 24    | 470,000             | 479,149    |
| Q1 2017              | 4      | 11.8            | 4                 | 11.8       | 6               | 17.6         | 6                        | 17.6      | 14          | 41.2      | 34    | 455,000             | 491,171    |
| Year-to-date 2018    | 3      | 12.5            | 1                 | 4.2        | 5               | 20.8         | 7                        | 29.2      | 8           | 33.3      | 24    | 470,000             | 479,149    |
| Year-to-date 2017    | 4      | 11.8            | 4                 | 11.8       | 6               | 17.6         | 6                        | 17.6      | 14          | 41.2      | 34    | 455,000             | 491,171    |
| Northeast            | 7      | 11.0            | 7                 | 11.0       | 0               | 17.0         | 0                        | 17.0      | 17          | 71.2      | דנ    | <del>1</del> 33,000 | 771,171    |
| QI 2018              | 4      | 11.4            | 3                 | 8.6        | 13              | 37.1         | 6                        | 17.1      | 9           | 25.7      | 35    |                     |            |
| Q1 2018<br>Q1 2017   | 8      | 20.0            | 3                 | 7.5        | 7               | 17.5         | 6                        | 17.1      | 16          | 40.0      | 40    | -                   | 7/7 122    |
| Year-to-date 2018    | 4      | 11.4            | 3                 | 7.5<br>8.6 | 13              | 37.1         | 6                        | 17.1      | 9           | 25.7      | 35    | -                   | 767,133    |
|                      |        |                 |                   |            | -               |              |                          |           |             |           |       | -                   | 7/7 122    |
| Year-to-date 2017    | 8      | 20.0            | 3                 | 7.5        | 7               | 17.5         | 6                        | 15.0      | 16          | 40.0      | 40    | -                   | 767,133    |
| North                |        | 42.0            | 0                 | 0.0        | 2               | 20.4         | 0                        | 0.0       | 2           | 20.4      | -     |                     |            |
| Q1 2018              | 3      | 42.9            | 0                 | 0.0        | 2               | 28.6         | 0                        | 0.0       | 2           | 28.6      | 7     | -                   | -          |
| Q1 2017              | 0      | 0.0             | 3                 | 75.0       | 0               | 0.0          | 0                        | 0.0       | 1           | 25.0      | 4     | -                   | -          |
| Year-to-date 2018    | 3      | 42.9            | 0                 | 0.0        | 2               | 28.6         | 0                        | 0.0       | 2           | 28.6      | 7     | -                   | -          |
| Year-to-date 2017    | 0      | 0.0             | 3                 | 75.0       | 0               | 0.0          | 0                        | 0.0       | 1           | 25.0      | 4     | -                   | -          |
| Southwest            |        |                 |                   |            |                 |              |                          |           |             |           | _     |                     |            |
| Q1 2018              | 3      | 100.0           | 0                 | 0.0        | 0               | 0.0          | 0                        | 0.0       | 0           | 0.0       | 3     | -                   | -          |
| Q1 2017              | - 1    | 20.0            | 3                 | 60.0       | 0               | 0.0          | I                        | 20.0      | 0           | 0.0       | 5     | -                   | -          |
| Year-to-date 2018    | 3      | 100.0           | 0                 | 0.0        | 0               | 0.0          | 0                        | 0.0       | 0           | 0.0       | 3     | -                   | -          |
| Year-to-date 2017    | - 1    | 20.0            | 3                 | 60.0       | 0               | 0.0          | I                        | 20.0      | 0           | 0.0       | 5     | -                   | -          |
| West                 |        |                 |                   |            |                 |              |                          |           |             |           |       |                     |            |
| Q1 2018              | 3      | 37.5            | 3                 | 37.5       | I               | 12.5         | I                        | 12.5      | 0           | 0.0       | 8     | -                   | -          |
| QI 2017              | 3      | 37.5            | 4                 | 50.0       | 0               | 0.0          | 0                        | 0.0       | - 1         | 12.5      | 8     | -                   | -          |
| Year-to-date 2018    | 3      | 37.5            | 3                 | 37.5       | - 1             | 12.5         | 1                        | 12.5      | 0           | 0.0       | 8     | -                   | -          |
| Year-to-date 2017    | 3      | 37.5            | 4                 | 50.0       | 0               | 0.0          | 0                        | 0.0       | I           | 12.5      | 8     | -                   | -          |
| Remainder of the CMA |        |                 |                   |            |                 |              |                          |           |             |           |       |                     |            |
| Q1 2018              | 39     | 37.5            | 40                | 38.5       | 11              | 10.6         | 6                        | 5.8       | 8           | 7.7       | 104   | -                   | 383,054    |
| Q1 2017              | 28     | 23.1            | 46                | 38.0       | 21              | 17.4         | 8                        | 6.6       | 18          | 14.9      | 121   | 395,000             | 396,047    |
| Year-to-date 2018    | 39     | 37.5            | 40                | 38.5       | - 11            | 10.6         | 6                        | 5.8       | 8           | 7.7       | 104   | -                   | 383,054    |
| Year-to-date 2017    | 28     | 23.1            | 46                | 38.0       | 21              | 17.4         | 8                        | 6.6       | 18          | 14.9      | 121   | 395,000             | 396,047    |
| First Nations        |        |                 |                   |            |                 |              |                          |           |             |           |       |                     |            |
| Q1 2018              | 0      | n/a             | 0                 | n/a        | 0               | n/a          | 0                        | n/a       | 0           | n/a       | 0     | -                   | -          |
| QI 2017              | 0      | n/a             | 0                 | n/a        |                 | n/a          | 0                        | n/a       | 0           | n/a       | 0     | -                   | -          |
| Year-to-date 2018    | 0      | n/a             | 0                 | n/a        |                 | n/a          | 0                        | n/a       | 0           | n/a       | 0     | -                   | -          |
| Year-to-date 2017    | 0      | n/a             | 0                 | n/a        |                 | n/a          | 0                        | n/a       | 0           | n/a       | 0     | -                   | -          |
| Saskatoon CMA        |        |                 |                   |            |                 |              |                          |           | J           |           |       |                     |            |
| QI 2018              | 61     | 29.3            | 50                | 24.0       | 39              | 18.8         | 25                       | 12.0      | 33          | 15.9      | 208   | 390,000             | 412,387    |
| Q1 2017              | 47     | 18.5            | 78                | 30.7       | 48              | 18.9         | 26                       | 10.2      | 55          | 21.7      | 254   | 400,000             | 448,976    |
| Year-to-date 2018    | 61     | 29.3            | 50                | 24.0       |                 | 18.8         | 25                       | 12.0      | 33          | 15.9      | 208   | 390,000             | 412,387    |
| Year-to-date 2017    | 47     | 18.5            | 78                | 30.7       | 48              | 18.9         | 26                       | 10.2      | 55          | 21.7      | 254   | 400,000             | 448,976    |
| 1 Sul -tO-Gate 2017  | 17     | 10.5            | , 0               | 30.7       | 10              | . 0.7        | 20                       | 10.2      | 23          | 41./      | 2J T  | 100,000             | 1 10,770   |

Source: CMHC (Market Absorption Survey)

| Table 4.1: Average Price (\$) of Absorbed Single-detached Units First Quarter 2018                            |         |         |      |         |         |      |  |  |  |  |  |  |
|---------------------------------------------------------------------------------------------------------------|---------|---------|------|---------|---------|------|--|--|--|--|--|--|
| Submarket         Q1 2018         Q1 2017         % Change         YTD 2018         YTD 2017         % Change |         |         |      |         |         |      |  |  |  |  |  |  |
| Central                                                                                                       | -       | -       | n/a  | -       | -       | n/a  |  |  |  |  |  |  |
| South                                                                                                         | 446,882 | -       | n/a  | 446,882 | -       | n/a  |  |  |  |  |  |  |
| Southeast                                                                                                     | 479,149 | 491,171 | -2.4 | 479,149 | 491,171 | -2.4 |  |  |  |  |  |  |
| Northeast                                                                                                     | -       | 767,133 | n/a  | -       | 767,133 | n/a  |  |  |  |  |  |  |
| North                                                                                                         | -       | -       | n/a  | -       | -       | n/a  |  |  |  |  |  |  |
| Southwest                                                                                                     | -       | -       | n/a  | -       | -       | n/a  |  |  |  |  |  |  |
| West                                                                                                          | -       | -       | n/a  | -       | -       | n/a  |  |  |  |  |  |  |
| Remainder of the CMA                                                                                          | 383,054 | 396,047 | -3.3 | 383,054 | 396,047 | -3.3 |  |  |  |  |  |  |
| First Nations                                                                                                 | -       | -       | n/a  | -       | -       | n/a  |  |  |  |  |  |  |
| Saskatoon CMA                                                                                                 | 412,387 | 448,976 | -8.1 | 412,387 | 448,976 | -8.1 |  |  |  |  |  |  |

Source: CMHC (Market Absorption Survey)

Figure 5.1: MLS® Residential Average Price for Saskatoon

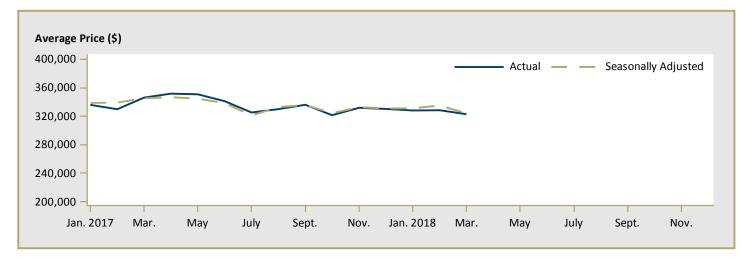


Figure 5.2: MLS® Residential Sales for Saskatoon

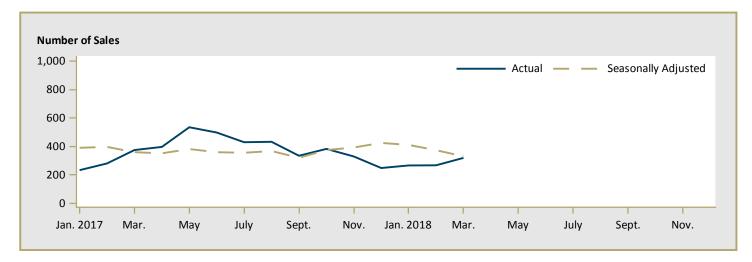
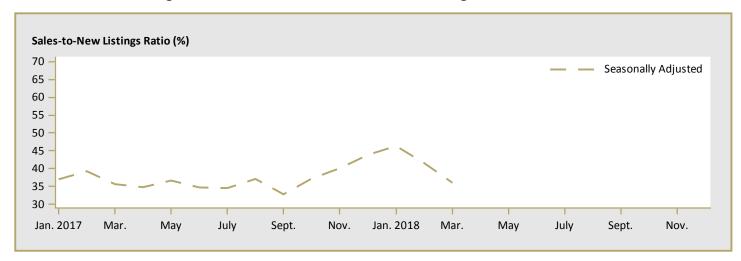


Figure 5.3: MLS® Residential Sales- to- New Listings Ratio for Saskatoon



MLS® is a registered trademark of the Canadian Real Estate Association (CREA).

Source: CREA / Haver Analytics

|      |           |                           | Т                              | able 6: | Economic                            | Indicat | ors                     |                             |                              |                                    |  |
|------|-----------|---------------------------|--------------------------------|---------|-------------------------------------|---------|-------------------------|-----------------------------|------------------------------|------------------------------------|--|
|      |           |                           |                                |         | st Quarter                          |         |                         |                             |                              |                                    |  |
|      |           | Inter                     | est Rates                      |         | NHPI,<br>Total,                     | CPI.    | Saskatoon Labour Market |                             |                              |                                    |  |
|      |           | P & I<br>Per<br>\$100,000 | Mortgag<br>(%<br>I Yr.<br>Term |         | Saskatoon<br>CMA<br>2016.12<br>=100 | 2002    | Employment<br>SA (,000) | Unemployment<br>Rate (%) SA | Participation<br>Rate (%) SA | Average<br>Weekly<br>Earnings (\$) |  |
| 2017 | January   | 561                       | 3.14                           | 4.64    | 99.9                                | 133.6   | 170.2                   | 7.4                         | 70.8                         | 1,017                              |  |
|      | February  | 561                       | 3.14                           | 4.64    | 99.9                                | 133.5   | 169.9                   | 7.2                         | 70.3                         | 1,022                              |  |
|      | March     | 561                       | 3.14                           | 4.64    | 99.9                                | 133.5   | 169.5                   | 7.6                         | 70.3                         | 1,009                              |  |
|      | April     | 561                       | 3.14                           | 4.64    | 99.9                                | 134.8   | 169.1                   | 7.7                         | 70.1                         | 1,009                              |  |
|      | May       | 561                       | 3.14                           | 4.64    | 99.6                                | 134.4   | 169.4                   | 8.3                         | 70.5                         | 1,000                              |  |
|      | June      | 561                       | 3.14                           | 4.64    | 99.1                                | 134.5   | 169.9                   | 8.4                         | 70.6                         | 991                                |  |
|      | July      | 573                       | 3.14                           | 4.84    | 99.1                                | 134.4   | 170.9                   | 8.4                         | 70.9                         | 985                                |  |
|      | August    | 573                       | 3.14                           | 4.84    | 99.1                                | 135.4   | 171.5                   | 8.2                         | 70.8                         | 988                                |  |
|      | September | 575                       | 3.09                           | 4.89    | 98.9                                | 135.4   | 172.1                   | 7.9                         | 70.7                         | 1,003                              |  |
|      | October   | 581                       | 3.24                           | 4.99    | 98.9                                | 136.1   | 172.2                   | 7.7                         | 70.4                         | 1,013                              |  |
|      | November  | 581                       | 3.24                           | 4.99    | 98.4                                | 137.3   | 171.0                   | 7.7                         | 69.8                         | 1,021                              |  |
|      | December  | 581                       | 3.24                           | 4.99    | 98.4                                | 136.5   | 170.1                   | 7.7                         | 69.4                         | 1,005                              |  |
| 2018 | January   | 590                       | 3.34                           | 5.14    | 98.4                                | 137.1   | 170                     | 7.4                         | 68.8                         | 1,002                              |  |
|      | February  | 590                       | 3.34                           | 5.14    | 97.9                                | 137.4   | 170.8                   | 6.9                         | 68.8                         | 1,001                              |  |
|      | March     | 590                       | 3.34                           | 5.14    |                                     | 137.5   | 171.9                   | 6.5                         | 68.8                         | 1,004                              |  |
|      | April     |                           |                                |         |                                     |         |                         |                             |                              |                                    |  |
|      | May       |                           |                                |         |                                     |         |                         |                             |                              |                                    |  |
|      | June      |                           |                                |         |                                     |         |                         |                             |                              |                                    |  |
|      | July      |                           |                                |         |                                     |         |                         |                             |                              |                                    |  |
|      | August    |                           |                                |         |                                     |         |                         |                             |                              |                                    |  |
|      | September |                           |                                |         |                                     |         |                         |                             |                              |                                    |  |
|      | October   |                           |                                |         |                                     |         |                         |                             |                              |                                    |  |
|      | November  |                           |                                |         |                                     |         |                         |                             |                              |                                    |  |
|      | December  |                           |                                |         |                                     |         |                         |                             |                              |                                    |  |

<sup>&</sup>quot;P & I" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)

 $Source: CMHC, adapted from Statistics \ Canada \ (CANSIM), \ Statistics \ Canada \ (CANSIM)$ 

<sup>&</sup>quot;NHPI" means New Housing Price Index

<sup>&</sup>quot;CPI" means Consumer Price Index

<sup>&</sup>quot;SA" means Seasonally Adjusted

### **METHODOLOGY**

### **Starts & Completions Survey Methodology**

The Starts and Completions Survey is conducted by way of site visits which are used to confirm that new units have reached set stages in the construction process. Since most municipalities in the country issue building permits, these are used as an indication of where construction is likely to take place. In areas where there are no permits, reliance has to be placed either on local sources or searching procedures.

The Starts and Completions Survey is carried out monthly in urban areas with population in excess of 50,000, as defined by the 2016 Census. In urban areas with populations of 10,000 to 49,999, all Starts are enumerated in the last month of the quarter (i.e. four times a year, in March, June, September and December). In these centres with quarterly enumeration, Completion activity is modeled based on historical patterns. Monthly Starts and Completions activity in these quarterly locations are statistically estimated at a provincial level for single and multi categories. Centres with populations below 10,000 are enumerated on a sample basis, also in the last month of each quarter (i.e. four times a year, in March, June, September and December).

The Starts and Completions Survey enumerates dwelling units in new structures only, designed for non-transient and year-round occupancy.

Mobile homes are included in the surveys. A mobile home is a type of manufactured house that is completely assembled in a factory and then moved to a foundation before it is occupied.

Trailers or any other movable dwelling (the larger often referred to as a mobile home) with no permanent foundation are excluded from the survey.

Conversions and/or alterations within an existing structure are excluded from the surveys as are seasonal dwellings, such as: summer cottages, hunting and ski cabins, trailers and boat houses; and hostel accommodations, such as: hospitals, nursing homes, penal institutions, convents, monasteries, military and industrial camps, and collective types of accommodation such as: hotels, clubs, and lodging homes.

### **Market Absorption Survey Methodology**

The Market Absorption Survey is carried out in conjunction with the Starts and Completions Survey in urban areas with populations in excess of 50,000. When a structure is recorded as completed, an update is also made as units are sold or rented. The dwellings are then enumerated each month until such time as full absorption occurs.

### STARTS AND COMPLETIONS SURVEY AND MARKET ABSORPTION SURVEY DEFINITIONS

A "dwelling unit", for purposes of the Starts and Completions Survey, is defined as a structurally separate set of self-contained living premises with a private entrance from outside the building or from a common hall, lobby, or stairway inside the building. Such an entrance must be one that can be used without passing through another separate dwelling unit.

A "start", for purposes of the Starts and Completions Survey, is defined as the beginning of construction work on a building, usually when the concrete has been poured for the whole of the footing around the structure, or an equivalent stage where a basement will not be part of the structure.

The number of units "under construction" as at the end of the period shown, takes into account certain adjustments which are necessary for various reasons. For example, after a start on a dwelling has commenced construction may cease, or a structure, when completed, may contain more or fewer dwelling units than were reported at start.

A "completion", for purposes of the Starts and Completions Survey, is defined as the stage at which all the proposed construction work on a dwelling unit has been performed, although under some circumstances a dwelling may be counted as completed where up to 10 per cent of the proposed work remains to be done.

The term "absorbed" means that a housing unit is no longer on the market (i.e. has been sold or rented). This usually happens when a binding contract is secured by a non-refundable deposit and has been signed by a qualified purchaser. The purpose of the Market Absorption Survey is to measure the rate at which units are sold or rented after they are completed, as well as collect prices.

### **DWELLING TYPES**

A "**Single-Detached**" dwelling (also referred to as "**Single**") is a building containing only one dwelling unit, which is completely separated on all sides from any other dwelling or structure. Includes link homes, where two units may share a common basement wall but are separated above grade. Also includes cluster-single developments.

A "**Semi-Detached (Double)**" dwelling (also referred to as "**Semi**") is one of two dwellings located side-by-side in a building, adjoining no other structure and separated by a common or party wall extending from ground to roof.

A "Row (Townhouse)" dwelling is a one family dwelling unit in a row of three or more attached dwellings separated by a common or party wall extending from ground to roof.

The term "**Apartment and other**" includes all dwellings other than those described above, including structures commonly known as stacked townhouses, duplexes, triplexes, double duplexes and row duplexes.

### INTENDED MARKET

The "intended market" is the tenure in which the unit is being marketed. This includes the following categories:

Freehold: A residence where the owner owns the dwelling and lot outright.

**Condominium (including Strata-Titled):** An individual dwelling which is privately owned, but where the building and/or the land are collectively owned by all dwelling unit owners. A condominium is a form of ownership rather than a type of house.

Rental: Dwelling constructed for rental purposes regardless of who finances the structure.

### GEOGRAPHICAL TERMS

A census metropolitan area (CMA) or a census agglomeration (CA) is formed by one or more adjacent municipalities centred on a population centre (known as the core). A CMA must have a total population of at least 100,000 of which 50,000 or more must live in the core based on adjusted data from the previous Census of Population Program. A CA must have a core population of at least 10,000 also based on data from the previous Census of Population Program. To be included in the CMA or CA, other adjacent municipalities must have a high degree of integration with the core, as measured by commuting flows derived from data on place of work from the previous Census Program.

A "Rural" area, for the purposes of this publication, is a centre with a population less than 10,000.

2017 data based on 2016 Census Definitions. 2012-2016 data based on 2011 Census Definitions. 2007-2011 data based on 2006 Census Definitions.

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