HOUSING MARKET INFORMATION

HOUSING NOW TABLES Kitchener-Cambridge-Waterloo and Guelph CMAs

Date Released: First Quarter 2018







Publication Update!

CMHC's Market Analysis Centre (MAC) is currently undertaking a review of its products suite in order to better serve our clients. Some of CMHC's products are being revamped and other new products are in the planning stages.

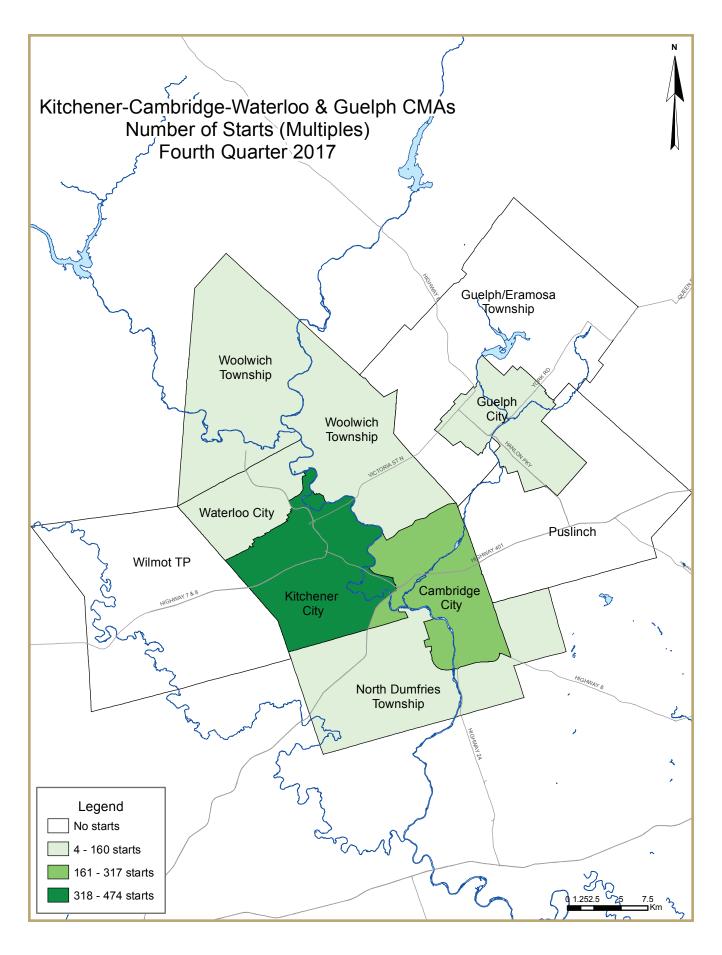
As a result, the **Housing Now** report has become the **Housing Now Tables** and will continue to deliver timely statistics on housing market conditions across Canada, including data on housing starts, completions, mortgage rates, new home prices, absorption rates and economic indicators.

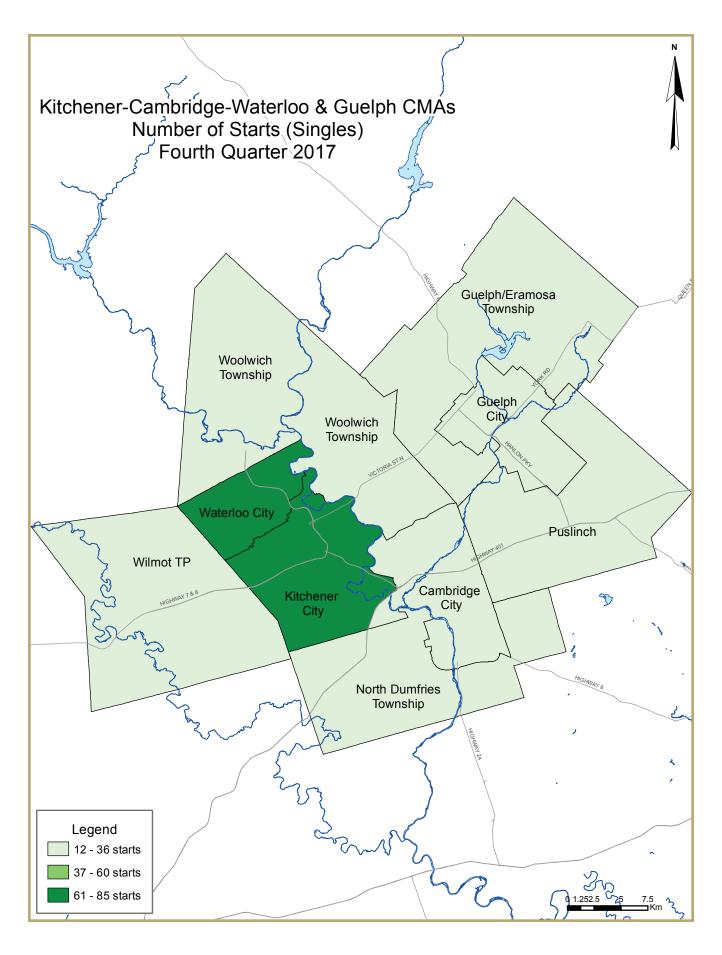
In addition, CMHC will be launching a new publication named the **Housing Market Insight**. This publication will provide insights, analysis and information to support informed decision making within the housing and housing finance sectors. The **Housing Market Insight** will be released shortly.

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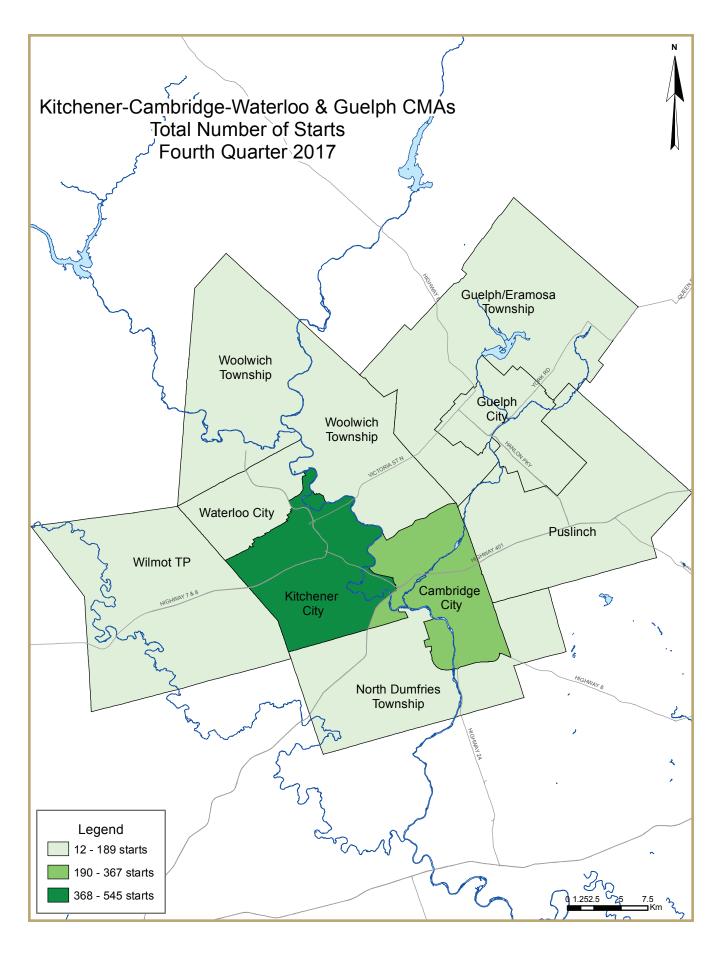
Access CMHC's Market Analysis Centre publications quickly and conveniently on the Order Desk at <u>www.cmhc.ca/housingmarketinformation</u>. View, print, download or subscribe to get market information e-mailed to you on the day it is released. CMHC's electronic suite of national standardized products is available for free.

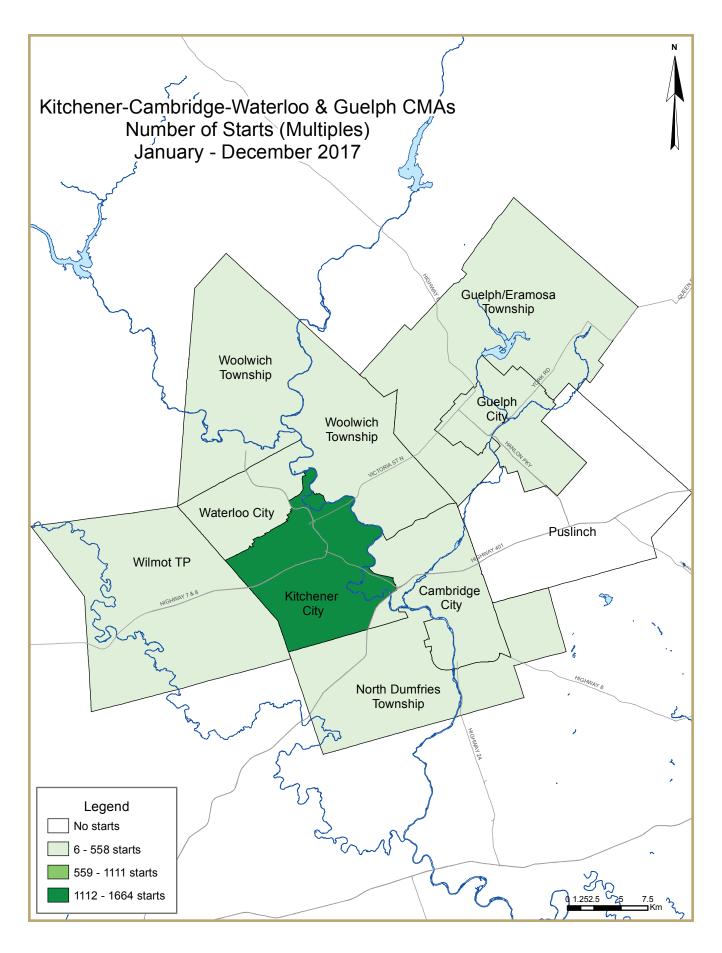


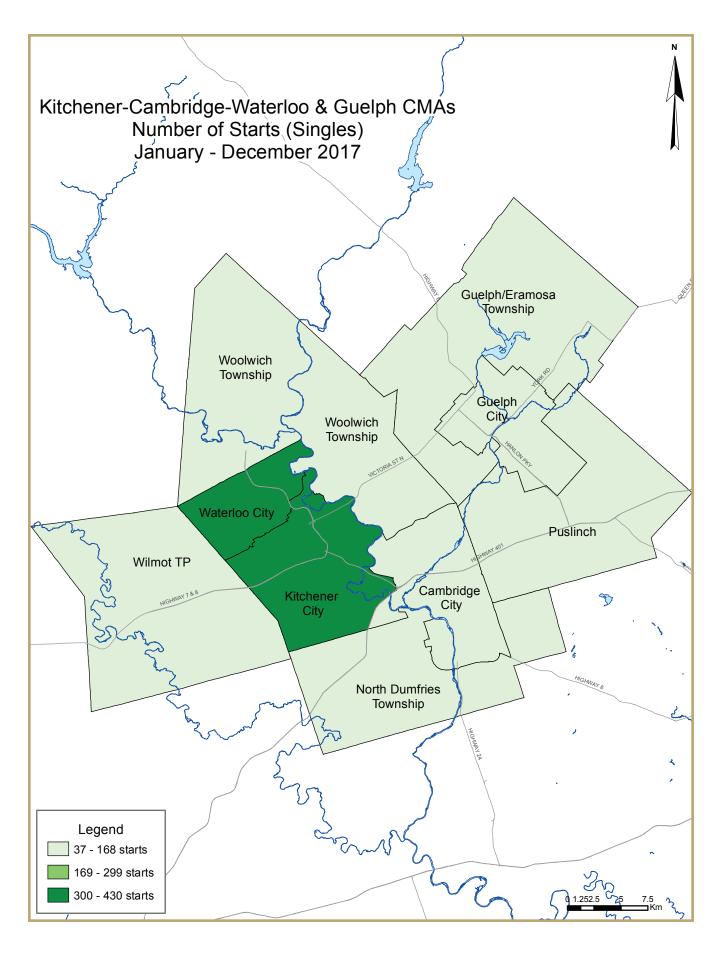


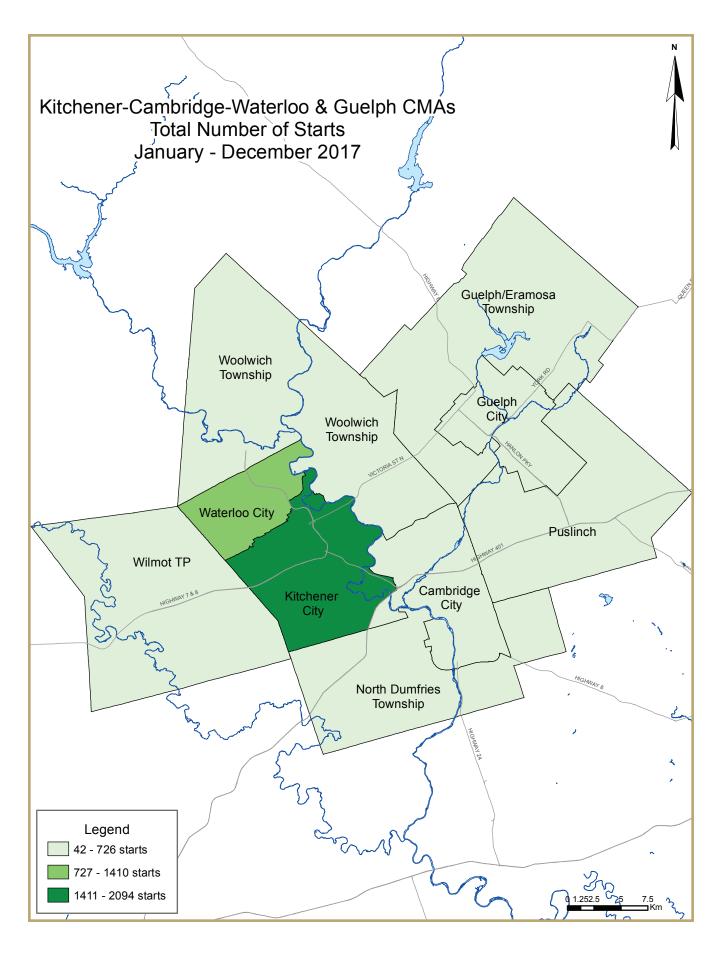


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HOUSING NOW REPORT TABLES

Available in ALL reports:

- I Housing Starts (SAAR and Trend)
- I.I Housing Activity Summary of CMA
- 2 Starts by Submarket and by Dwelling Type Current Month or Quarter
- 2.1 Starts by Submarket and by Dwelling Type Year-to-Date
- 3 Completions by Submarket and by Dwelling Type Current Month or Quarter
- 3.1 Completions by Submarket and by Dwelling Type Year-to-Date
- 4 Absorbed Single-Detached Units by Price Range

Available in SELECTED Reports:

- 1.2 Housing Activity Summary by Submarket
- 1.3 History of Housing Activity (once a year)
- 2.2 Starts by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 2.3 Starts by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 2.4 Starts by Submarket and by Intended Market Current Month or Quarter
- 2.5 Starts by Submarket and by Intended Market Year-to-Date
- 3.2 Completions by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 3.3 Completions by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 3.4 Completions by Submarket and by Intended Market Current Month or Quarter
- 3.5 Completions by Submarket and by Intended Market Year-to-Date
- 4.1 Average Price (\$) of Absorbed Single-Detached Units
- 5 MLS[®] Residential Activity
- 6 Economic Indicators

SYMBOLS

- n/a Not applicable
- * Totals may not add up due to co-operatives and unknown market types
- ** Percent change > 200%
- Nil
- -- Amount too small to be expressed
- SA Monthly figures are adjusted to remove normal seasonal variation

	Table I: Housing Starts (SAAR and Trend)											
Fourth Quarter 2017												
Kitchener CMA ¹	Anı	nual	1	1onthly SAA	R		Trend ²					
	2016	2017	Oct. 2017	Nov. 2017	Dec. 2017	Oct. 2017	Nov. 2017	Dec. 2017				
Single-Detached	1,392	1,095	852	935	829	930	873	876				
Multiples	2,682	2,755	1,236	6,840	1,656	3,296	4,068	4,076				
Total	4,074	3,850	2,088	7,775	2,485	4,226	4,941	4,952				
	Quarter	ly SAAR		Actual			YTD					
	2017 Q3	2017 Q4	2016 Q4	2017 Q4	% change	2016 Q4	2017 Q4	% change				
Single-Detached	891	893	376	225	-40.2%	1,392	1,095	-21.3%				
Multiples	3,894	3,240	897	811	-9.6%	2,682	2,755	2.7%				
Total	4,785	4,133	١,273	1,036	-18.6%	4,074	3,850	-5.5%				

	Table I:	Housing	Starts (S	AAR and	Trend)						
Fourth Quarter 2017											
Guelph CMA ^I	Anr	nual	1	1onthly SAA	R		Trend ²				
	2016	2017	Oct. 2017	Nov. 2017	Dec. 2017	Oct. 2017	Nov. 2017	Dec. 2017			
Single-Detached	249	243	266	273	524	214	208	263			
Multiples	812	780	288	3,000	960	260	718	820			
Total	1,061	1,023	554	3,273	I,484	474	926	١,083			
	Quarter	ly SAAR		Actual			YTD				
	2017 Q3	2017 Q4	2016 Q4	2017 Q4	% change	2016 Q4	2017 Q4	% change			
Single-Detached	173	310	65	66	1.5%	249	243	-2.4%			
Multiples	216	1,416	131	354	170.2%	812	780	-3.9%			
Total	389	1,726	196	420	114.3%	1,061	1,023	-3.6%			

Source: CMHC

^I Census Metropolitan Area

 2 The trend is a six-month moving average of the monthly seasonally adjusted annual rates (SAAR)

Detailed data available upon request

Detailed data available upon request

Table 1.1a: Ho	using Act	-	_			idge-Wa	terloo CM	1A	
		Fοι	urth Quai	rter 2017	,				
			Owne	rship			Ren	tal	
		Freehold		C	Condominium	ı	Ken	Lai	T 14
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
STARTS									
Q4 2017	223	30	57	2	143	97	0	484	I,036
Q4 2016	376	12	26	0	133	27	0	699	I,273
% Change	-40.7	150.0	119.2	n/a	7.5	**	n/a	-30.8	-18.6
Year-to-date 2017	1,093	70	243	2	486	986	0	970	3,850
Year-to-date 2016	1,392	66	217	0	242	633	0	1,524	4,074
% Change	-21.5	6. I	12.0	n/a	100.8	55.8	n/a	-36.4	-5.5
UNDER CONSTRUCTION									
Q4 2017	479	42	4	2	422	1,278	2	I,648	4,014
Q4 2016	870	40	165	0	201	843	4	1,723	3,846
% Change	-44.9	5.0	-14.5	n/a	110.0	51.6	-50.0	-4.4	4.4
COMPLETIONS									
Q4 2017	320	20	61	0	52	174	1	561	1,189
Q4 2016	300	18	34	0	28	44	0	459	883
% Change	6.7	11.1	79.4	n/a	85.7	**	n/a	22.2	34.7
Year-to-date 2017	1,516	68	255	0	270	438	7	977	3,531
Year-to-date 2016	1,017	46	388	0	180	1,479	0	۱,495	4,605
% Change	49.1	47.8	-34.3	n/a	50.0	-70.4	n/a	-34.6	-23.3
COMPLETED & NOT ABSORB	ED								
Q4 2017	120	6	9	0	25	42	n/a	n/a	202
Q4 2016	54	2	13	0	10	85	n/a	n/a	164
% Change	122.2	200.0	-30.8	n/a	150.0	-50.6	n/a	n/a	23.2
ABSORBED									
Q4 2017	302	22	63	0	51	156	n/a	n/a	594
Q4 2016	304	18	36	0	32	47	n/a	n/a	437
% Change	-0.7	22.2	75.0	n/a	59.4	**	n/a	n/a	35.9
Year-to-date 2017	I,450	64	248	0	255	481	n/a	n/a	2,498
Year-to-date 2016	1,039	48	407	0	181	1,442	n/a	n/a	3,117
% Change	39.6	33.3	-39.1	n/a	40.9	-66.6	n/a	n/a	-19.9

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т	able I.Ib:		-		-	oh CMA			
		Foi	urth Quai	rter 2017					
			Owne	rship			Ren	-al	
		Freehold		C	Condominium		Ken	lai	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
STARTS									
Q4 2017	65	10	37	I	2	184	0	121	420
Q4 2016	60	20	67	5	28	16	0	0	196
% Change	8.3	-50.0	-44.8	-80.0	-92.9	**	n/a	n/a	114.3
Year-to-date 2017	239	68	99	4	39	279	0	295	1,023
Year-to-date 2016	226	36	148	19	111	295	4	222	1,061
% Change	5.8	88.9	-33.1	-78.9	-64.9	-5.4	-100.0	32.9	-3.6
UNDER CONSTRUCTION									
Q4 2017	104	28	118	5	25	419	0	454	1,153
Q4 2016	130	30	144	14	123	428	0	526	1,395
% Change	-20.0	-6.7	-18.1	-64.3	-79.7	-2.1	n/a	-13.7	-17.3
COMPLETIONS									
Q4 2017	61	30	15	I	11	169	0	0	287
Q4 2016	53	0	41	4	52	218	0	0	368
% Change	15.1	n/a	-63.4	-75.0	-78.8	-22.5	n/a	n/a	-22.0
Year-to-date 2017	264	70	114	12	153	377	2	274	1,266
Year-to-date 2016	223	22	198	9	147	240	0	77	916
% Change	18.4	**	-42.4	33.3	4.1	57.I	n/a	**	38.2
COMPLETED & NOT ABSORB	ED								
Q4 2017	27	18	23	0	24	38	n/a	n/a	130
Q4 2016	10	2	0	I	5	2	n/a	n/a	20
% Change	170.0	**	n/a	-100.0	**	**	n/a	n/a	**
ABSORBED									
Q4 2017	55	15	10	I	7	132	n/a	n/a	220
Q4 2016	56	0	42	5	51	219	n/a	n/a	373
% Change	-1.8	n/a	-76.2	-80.0	-86.3	-39.7	n/a	n/a	-41.0
Year-to-date 2017	246	54	89	13	136	341	n/a	n/a	879
Year-to-date 2016	226	22	201	10	146	237	n/a	n/a	842
% Change	8.8	145.5	-55.7	30.0	-6.8	43.9	n/a	n/a	4.4

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	Table I.2:					narket			
		Foi	urth Quai						
			Owne	ership			Ren	tal	
		Freehold		C	Condominium		i i i i i i i i i i i i i i i i i i i	cai	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
STARTS									
Kitchener City									
Q4 2017	71	2	31	0	0	97	0	344	545
Q4 2016	176	2	20	0	101	27	0	2	328
Cambridge City									
Q4 2017	15	2	22	0	112	0	0	140	291
Q4 2016	67	0	0	0	6	0	0	93	166
North Dumfries Township									
Q4 2017	19	16	4	0	0	0	0	0	39
Q4 2016	10	0	0	0	13	0	0	0	23
Waterloo City									
Q4 2017	85	6	0	0	31	0	0	0	122
Q4 2016	95	4	0	0	13	0	0	604	716
Woolwich Township									
Q4 2017	17	4	0	0	0	0	0	0	21
Q4 2016	28	6	6	0	0	0	0	0	40
Wilmot Township									
Q4 2017	16	0	0	2	0	0	0	0	18
Q4 2016	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Kitchener-Cambridge-Waterloo C	MA								
Q4 2017	223	30	57	2	143	97	0	484	1,036
Q4 2016	376	12	26	0	133	27	0	699	1,273
Guelph City									
Q4 2017	20	10	37	0	2	184	0	121	374
Q4 2016	31	20	63	0	28	16	0	0	158
Guelph/Eramosa Township									
Q4 2017	20	0	0	0	0	0	0	0	20
Q4 2016	15	0	4	0	0	0	0	0	19
Puslinch Township									
Q4 2017	25	0		1	0	0	0	0	26
Q4 2016	14	0	0	5	0	0	0	0	19
Guelph CMA									
Q4 2017	65	10	37	1	2	184	0	121	420
Q4 2016	60	20	67	5	28	16	0	0	196

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	Table 1.2:		·			narket			
		Fo	urth Quai						
			Owne	rship			Ren	tal	
		Freehold		C	Condominium		Ken	lai	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
UNDER CONSTRUCTION									
Kitchener City									
Q4 2017	186	4	69	0	144	642	2	798	I,845
Q4 2016	397	16	114	0	124	492	0	356	1,499
Cambridge City							, i i i i i i i i i i i i i i i i i i i		
Q4 2017	46	2	37	0	228	20	0	267	600
Q4 2016	224	2	0	0	25	76	0	245	572
North Dumfries Township									
Q4 2017	19	16	13	0	10	0	0	0	58
Q4 2016	25	0	10	0	21	0	0	0	56
Waterloo City									
Q4 2017	155	8	5	0	36	616	0	583	I,403
Q4 2016	164	14	19	0	31	275	4	1,097	1,604
Woolwich Township									
Q4 2017	39	10	17	0	0	0	0	0	66
Q4 2016	60	8	22	0	0	0	0	25	115
Wilmot Township							, i i i i i i i i i i i i i i i i i i i		
Q4 2017	34	2	0	2	4	0	0	0	42
Q4 2016	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Kitchener-Cambridge-Waterloo CN	1A								
Q4 2017	479	42	141	2	422	1,278	2	1,648	4,014
Q4 2016	870	40	165	0	201	843	4	1,723	3,846
Guelph City									
Q4 2017	39	28	97	I	7	419	0	454	I,045
Q4 2016	68	30	125	2	102	428	0	526	1,281
Guelph/Eramosa Township									
Q4 2017	31	0	21	0	18	0	0	0	70
Q4 2016	37	0	19	0	21	0	0	0	77
Puslinch Township									
Q4 2017	34	0	0	4	0	0	0	0	38
Q4 2016	25	0	0	12	0	0	0	0	37
Guelph CMA									
Q4 2017	104	28 30	118	5	25	419	0	454	1,153
Q4 2016	130	30	144	14	123	428	0	526	1,395

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1	Table 1.2:		_			narket			
		Foi	urth Qua						
			Owne	ership			Ren	tal	
		Freehold		C	Condominium		Ken	tai	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
COMPLETIONS									
Kitchener City									
Q4 2017	128	6	45	0	25	174	0	177	555
Q4 2016	176	2	28	0	9	44	0	36	295
Cambridge City									
Q4 2017	48	0	0	0	12	0	I	0	61
Q4 2016	45	0	0	0	14	0	0	151	210
North Dumfries Township									
Q4 2017	25	0	12	0	10	0	0	0	47
Q4 2016	3	0	0	0	0	0	0	0	3
Waterloo City									
Q4 2017	66	10	0	0	5	0	0	377	458
Q4 2016	58	2	0	0	5	0	0	265	330
Woolwich Township									
Q4 2017	26	4	4	0	0	0	0	7	41
Q4 2016	18	14	6	0	0	0	0	7	45
Wilmot Township									
Q4 2017	27	0	0	0	0	0	0	0	27
Q4 2016	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Kitchener-Cambridge-Waterloo C	MA								
Q4 2017	320	20	61	0	52	174	1	561	1,189
Q4 2016	300	18	34	0	28	44	0	459	883
Guelph City									
Q4 2017	27	30	15	0	7	169	0	0	248
Q4 2016	30	0	41	0	35	218	0	0	324
Guelph/Eramosa Township									
Q4 2017	13	0	0	0	4	0	0	0	17
Q4 2016	18	0	0	0	17	0	0	0	35
Puslinch Township									
Q4 2017	21	0	0	I	0	0	0	0	22
Q4 2016	5	0	0	4	0	0	0	0	9
Guelph CMA									
Q4 2017	61	30	15	1	11	169	0	0	287
Q4 2016	53	0	41	4	52	218	0	0	368

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	Table 1.2:		Activity			narket			
		FO	Owne						
		Freehold	Owne	•	Condominium		Ren	tal	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and	Apt. & Other	Total*
			a Ouler		Jenni	Other	Row	Other	
COMPLETED & NOT ABSORB	ED								
Kitchener City	18	0	4	0	r.	10			45
Q4 2017		0	4	0	5	18	n/a	n/a	45
Q4 2016	23	2	11	0	9	50	n/a	n/a	95
Cambridge City Q4 2017	36	0	0	0	1	0	n/a		37
Q4 2017 Q4 2016	10	0	0	0	1	22	n/a n/a	n/a n/a	37
North Dumfries Township	10	U		0	I	22	n/a	n/a	34
Q4 2017	7	0	0	0	0	0	n/a	n/a	7
Q4 2017 Q4 2016	/	0	0	0	0	0	n/a n/a	n/a n/a	/
Waterloo City		0	U	U	U	U	II/d	11/d	1
Q4 2017	35	4	0	0	19	24	n/a	n/a	82
Q4 2017 Q4 2016	17	ب 0	0	0	0	13	n/a	n/a	30
Woolwich Township	17	U	U	U	U	13	11/a	11/ a	50
Q4 2017	16	2	5	0	0	0	n/a	n/a	23
Q4 2016	3	0	1	0	0	0	n/a	n/a	4
Wilmot Township	5	U	1	U	U	Ū	11/ d	TI/ d	
Q4 2017	8	0	0	0	0	0	n/a	n/a	8
Q4 2016	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Kitchener-Cambridge-Waterloo CM		11/4	11/4	11/4	- Tir u	11/4	in a	Th'u	11/4
Q4 2017	120	6	9	0	25	42	n/a	n/a	202
Q4 2016	54	2	13	0	10	85	n/a	n/a	164
				-					
Guelph City									
Q4 2017	12	18	23	0	20	38	n/a	n/a	111
Q4 2016	7	2	0	0	4	2	n/a	n/a	15
Guelph/Eramosa Township									
Q4 2017	10	0	0	0	4	0	n/a	n/a	14
Q4 2016	3	0	0	0	I	0	n/a	n/a	4
Puslinch Township									
Q4 2017	5	0	0	0	0	0	n/a	n/a	5
Q4 2016	0	0	0	I	0	0	n/a	n/a	1
Guelph CMA									
Q4 2017	27	18	23	0	24	38	n/a	n/a	130
Q4 2016	10	2	0		5	2	n/a	n/a	20

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-	Table 1.2:					narket			
		Fo	urth Quai	rter 2017	·				
			Owne	rship			D		
		Freehold		C	Condominium		Ren	tal	Total*
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
ABSORBED									
Kitchener City									
Q4 2017	129	6	47	0	26	156	n/a	n/a	364
Q4 2016	181	2	28	0	9	43	n/a	n/a	263
Cambridge City									
Q4 2017	53	0	0	0	15	0	n/a	n/a	68
Q4 2016	43	0	0	0	14	4	n/a	n/a	61
North Dumfries Township									
Q4 2017	23	0	12	0	10	0	n/a	n/a	45
Q4 2016	3	0	0	0	0	0	n/a	n/a	3
Waterloo City									
Q4 2017	52	12	0	0	0	0	n/a	n/a	64
Q4 2016	58	2	0	0	9	0	n/a	n/a	69
Woolwich Township									
Q4 2017	23	4	4	0	0	0	n/a	n/a	31
Q4 2016	19	14	8	0	0	0	n/a	n/a	41
Wilmot Township									
Q4 2017	22	0	0	0	0	0	n/a	n/a	22
Q4 2016	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Kitchener-Cambridge-Waterloo CI	MA								
Q4 2017	302	22	63	0	51	156	n/a	n/a	594
Q4 2016	304	18	36	0	32	47	n/a	n/a	437
Guelph City									
Q4 2017	28	15	10	0	7	132	n/a	n/a	192
Q4 2016	31	0	42	0	33	219	n/a	n/a	325
Guelph/Eramosa Township									
Q4 2017	8	0	0	0	0	0	n/a	n/a	8
Q4 2016	20	0	0	0	18	0	n/a	n/a	38
Puslinch Township									
Q4 2017	19	0	0	I	0	0	n/a	n/a	20
Q4 2016	5	0	0	5	0	0	n/a	n/a	10
Guelph CMA									
Q4 2017	55	15	10	1	7	132	n/a	n/a	220
Q4 2016	56	0	42	5	51	219	n/a	n/a	373

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Table 1.3a: History of Housing Starts										
	Kit	chener-C	Cambridg	e-Water						
			2008 - 2							
		Freehold		C	Condominium	1	Rent	tal		
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*	
2017	١,093	70	243	2	486	986	0	970	3,850	
% Change	-21.5	6.1	12.0	n/a	100.8	55.8	n/a	-36.4	-5.5	
2016	1,392	66	217	0	242	633	0	1,524	4,074	
% Change	39.9	83.3	-55.1	n/a	70.4	5.5	-100.0	61.3	26.8	
2015	995	36	483	0	142	600	11	945	3,212	
% Change	14.9	-10.0	39.2	-100.0	7.6	-69.4	-54.2	-12.4	-27.8	
2014	866	40	347	2	132	١,960	24	١,079	4,450	
% Change	25.7	42.9	99.4	100.0	-15.9	**	50.0	66.5	141.8	
2013	689	28	174	1	157	127	16	648	I,840	
% Change	-20.9	-30.0	-34.3	n/a	-1.9	-82.3	33.3	-22.5	-36.6	
2012	871	40	265	0	160	716	12	836	2,900	
% Change	-26.2	5.3	86.6	-100.0	11.1	55.3	n/a	-15.0	-1.8	
2011	1,180	38	142	6	144	461	0	983	2,954	
% Change	-5.8	-59.6	-48.7	200.0	-30.1	45.0	-100.0	51.7	4.9	
2010	١,253	94	277	2	206	318	15	648	2,815	
% Change	7.9	51.6	-8.0	n/a	-23.4	38.3	114.3	141.8	22.5	
2009	1,161	62	301	0	269	230	7	268	2,298	
% Change	-19.7	-24.4	-15.0	-100.0	27.5	**	75.0	-45.2	-12.8	
2008	1,445	82	354	I	211	48	4	489	2,634	

Table 1.3b: History of Housing Starts												
			Guelph	СМА								
2008 - 2017												
	Ownership											
		Freehold		C	Condominium		Ren	tal				
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	r Semi, and Other Row		Total*			
2017	239	68	99	4	39	279	0	295	1,023			
% Change	5.8	88.9	-33.1	-78.9	-64.9	-5.4	-100.0	32.9	-3.6			
2016	226	36	148	19	111	295	4	222	1,061			
% Change	-33.1	50.0	-30.8	**	-24.0	32.9	n/a	15.6	-7.0			
2015	338	24	214	5	146	222	0	192	1,141			
% Change	68.2	-55.6	72.6	66.7	**	-49.1	n/a	-8.1	7.2			
2014	201	54	124	3	37	436	0	209	1,064			
% Change	8.1	-34.1	**	-57.1	-78.2	7.1	-100.0	**	19.6			
2013	186	82	9	7	170	407	5	24	890			
% Change	-30.1	86.4	-87.7	-22.2	24.1	107.7	n/a	**	21.8			
2012	266	44	73	9	137	196	0	6	731			
% Change	4.7	-12.0	49.0	80.0	-2.8	13.3	-100.0	-92.9	-4.3			
2011	254	50	49	5	141	173	8	84	764			
% Change	-36.7	47.1	-59.8	0.0	-47.6	-8.0	n/a	**	-25.2			
2010	401	34	122	5	269	188	0	2	1,021			
% Change	34.6	-54.1	22.0	**	**	168.6	n/a	n/a	80.1			
2009	298	74	100	I	24	70	0	0	567			
% Change	-29.2	68.2	-21.3	-75.0	-27.3	-79.5	n/a	-100.0	-47.8			
2008	421	44	127	4	33	341	0	117	1,087			

	Table 2: Starts by Submarket and by Dwelling TypeFourth Quarter 2017												
	Single Semi Row Apt. & Other Total												
Submarket	Q4 2017	Q4 2016	Q4 2017	Q4 2016	Q4 2017	Q4 2016	Q4 2017	Q4 2016	Q4 2017	Q4 2016	% Change		
Kitchener-Cambridge-Waterloo	225	376	30	12	200	159	581	726	1,036	1,273	-18.6		
Kitchener City	71	176	2	2	31	121	441	29	545	328	66.2		
Cambridge City	15	67	2	0	134	6	140	93	291	166	75.3		
North Dumfries Township	19	10	16	0	4	13	0	0	39	23	69.6		
Waterloo City	85	95	6	4	31	13	0	604	122	716	-83.0		
Woolwich Township	17	28	4	6	0	6	0	0	21	40	-47.5		
Wilmot Township	18	n/a	0	n/a	0	n/a	0	n/a	18	n/a	n/a		
Guelph CMA	66	65	12	20	37	95	305	16	420	196	114.3		
Guelph City	20	31	12	20	37	91	305	16	374	158	136.7		
Guelph/Eramosa Township	20	15	0	0	0	4	0	0	20	19	5.3		
Puslinch Township	26	19	0	0	0	0	0	0	26	19	36.8		

1	able 2.1		-		t and by ber 201		ng Type	2			
	Single		Se	Semi		Row		Other			
Submarket	YTD 2017	YTD 2016	YTD 2017	YTD 2016	YTD 2017	YTD 2016	YTD 2017	YTD 2016	YTD 2017	YTD 2016	% Change
Kitchener-Cambridge-Waterloo	1,095	1,392	70	66	715	442	1,970	2,174	3,850	4,074	-5.5
Kitchener City	430	728	14	24	323	317	1327	675	2094	1744	20.1
Cambridge City	110	263	2	2	293	27	194	311	599	603	-0.7
North Dumfries Township	52	27	16	0	39	27	0	0	107	54	98.1
Waterloo City	301	290	24	18	45	43	442	1156	812	1507	-46.1
Woolwich Township	95	84	12	22	11	28	7	32	125	166	-24.7
Wilmot Township	107	n/a	2	n/a	4	n/a	0	n/a	113	n/a	n/a
Guelph CMA	243	249	70	36	134	259	576	517	1,023	1,061	-3.6
Guelph City	118	136	70	36	112	210	574	517	874	899	-2.8
Guelph/Eramosa Township	57	67	0	0	22	49	2	0	81	116	-30.2
Puslinch Township	68	46	0	0	0	0	0	0	68	46	47.8

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Table 2.2: Starts by Submarket, by Dwelling Type and by Intended Market Fourth Quarter 2017													
		Ro	w w			Apt. &	Other						
Submarket	Freeho Condor		Ren	ital	Freeho Condor		Rental						
	Q4 2017 Q4 2016		Q4 2017	Q4 2016	Q4 2017	Q4 2016	Q4 2017	Q4 2016					
Kitchener-Cambridge-Waterloo	200	159	0	0	97	27	484	699					
Kitchener City	31	121	0	0	97	27	344	2					
Cambridge City	134	134 6		0	0	0	140	93					
North Dumfries Township	4	13	0	0	0	0	0	0					
Waterloo City	31	13	0	0	0	0	0	604					
Woolwich Township	0	6	0	0	0	0	0	0					
Wilmot Township	0	n/a	0	n/a	0	n/a	0	n/a					
Guelph CMA	37	95	0	0	184	16	121	0					
Guelph City	37	91	0	0	184	16	121	0					
Guelph/Eramosa Township	0	4	0	0	0	0	0	0					
Puslinch Township	0	0	0	0	0	0	0	0					

Table 2.3: Starts by Submarket, by Dwelling Type and by Intended Market January - December 2017												
		Ro	ow.			Apt. &	Other					
Submarket	Freeho Condo		Rer	ntal	Freeho Condor		Rental					
	YTD 2017	YTD 2016	YTD 2017	YTD 2016	YTD 2017	YTD 2016	YTD 2017	YTD 2016				
Kitchener-Cambridge-Waterloo	715	715 442 0 0 1,000 650 970										
Kitchener City	323	317	0	0	538	443	789	232				
Cambridge City	293	293 27		0	20	0	174	311				
North Dumfries Township	39	27	0	0	0	0	0	0				
Waterloo City	45	43	0	0	442	207	0	949				
Woolwich Township	11	28	0	0	0	0	7	32				
Wilmot Township	4	n/a	0	n/a	0	n/a	0	n/a				
Guelph CMA	134	l 34 259 0 0 281 295 295										
Guelph City	112	210	0	0	279	295	295	222				
Guelph/Eramosa Township	22	49	0	0	2	0	0	0				
Puslinch Township	0	0	0	0	0	0	0	0				

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Table 2.4: Starts by Submarket and by Intended Market Fourth Quarter 2017													
Submarket	Freel	nold	Condor	minium	Ren	ital	Total*						
Submarket	Q4 2017	Q4 2016	Q4 2017	Q4 2016	Q4 2017 Q4 2016		Q4 2017	Q4 2016					
Kitchener-Cambridge-Waterloo	310	414	242	160	484	699	1,036	١,273					
Kitchener City	104	198	97	128	344	2	545	328					
Cambridge City	39	67	112	6	I 40	93	291	166					
North Dumfries Township	39	39 10		13	0	0	39	23					
Waterloo City	91	99	31	13	0	604	122	716					
Woolwich Township	21	40	0	0	0	0	21	40					
Wilmot Township	16	n/a	2	n/a	0	n/a	18	n/a					
Guelph CMA	112	147	187	49	121	0	420	196					
Guelph City	67 4		186 44		121	0	374	158					
Guelph/Eramosa Township	20 19		0 0		0 0		20	19					
Puslinch Township	25	14	1	5	0	0	26	19					

Table 2.5: Starts by Submarket and by Intended Market January - December 2017													
Submarket	Free	hold	Condor	minium	Rer	ntal	Total*						
Submarket	YTD 2017	YTD 2016											
Kitchener-Cambridge-Waterloo	1,406	١,675	I,474	875	970	1,524	3,850	4,074					
Kitchener City	620	914	685	598	789	232	2,094	1,744					
Cambridge City	149	149 265		27	174	311	599	603					
North Dumfries Township	87	87 37		20 17		0	107	54					
Waterloo City	325	325	487	487 233		0 949		I,507					
Woolwich Township	118	134	0	0	7	32	125	166					
Wilmot Township	107	n/a	6	n/a	0	n/a	113	n/a					
Guelph CMA	406	410	322	425	295	226	1,023	1,061					
Guelph City	282 295		297 378		295	226	874	899					
Guelph/Eramosa Township	59 86		22	30) 0 0		81	116					
Puslinch Township	65	29	3	17	0	0	68	46					

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Tat	Table 3: Completions by Submarket and by Dwelling Type Fourth Quarter 2017													
	Sir	ngle	Se	Semi		Row		Other						
Submarket	Q4 2017	Q4 2016	Q4 2017	Q4 2016	Q4 2017	Q4 2016	Q4 2017	Q4 2016	Q4 2017	Q4 2016	% Change			
Kitchener-Cambridge-Waterloo	321	300	20	18	113	62	735	503	1,189	883	34.7			
Kitchener City	128	176	6	2	70	37	351	80	555	295	88. I			
Cambridge City	49	45	0	0	12	14	0	151	61	210	-71.0			
North Dumfries Township	25	3	0	0	22	0	0	0	47	3	**			
Waterloo City	66	58	10	2	5	5	377	265	458	330	38.8			
Woolwich Township	26	18	4	14	4	6	7	7	41	45	-8.9			
Wilmot Township	27	n/a	0	n/a	0	n/a	0	n/a	27	n/a	n/a			
Guelph CMA	62	57	30	0	26	93	169	218	287	368	-22.0			
Guelph City	27	30	30	0	22	76	169	218	248	324	-23.5			
Guelph/Eramosa Township	13	18	0	0	4	17	0	0	17	35	-51.4			
Puslinch Township	22	9	0	0	0	0	0	0	22	9	144.4			

Tabl	Table 3.1: Completions by Submarket and by Dwelling Type January - December 2017													
	Single		Semi		Ro		Apt. &	Other		Total				
Submarket	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	%			
	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016	Change			
Kitchener-Cambridge-Waterloo	1,517	1,017	70	46	509	548	1,435	2,994	3,531	4,605	-23.3			
Kitchener City	641	623	24	10	334	395	558	1,098	1,557	2,126	-26.8			
Cambridge City	288	130	2	0	54	102	228	259	572	491	16.5			
North Dumfries Township	57	12	0	0	47	7	0	0	104	19	**			
Waterloo City	308	213	32	12	58	32	615	1,630	1,013	I,887	-46.3			
Woolwich Township	115	39	10	24	16	12	32	7	173	82	111.0			
Wilmot Township	108	n/a	2	n/a	0	n/a	2	n/a	112	n/a	n/a			
Guelph CMA	278	232	70	22	267	345	651	317	1,266	916	38.2			
Guelph City	I 48	140	70	22	242	314	651	317	1,111	793	40. I			
Guelph/Eramosa Township	63	59	0	0	25	31	0	0	88	90	-2.2			
Puslinch Township	67	33	0	0	0	0	0	0	67	33	103.0			

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Table 3.2: Com	pletions by		cet, by Dw th Quarter		e and by Ir	ntended M	larket		
		Ro	ww.			Apt. &	Other		
Submarket	Freeho Condor		Ren	ntal	Freeho Condor		Rental		
	Q4 2017	Q4 2016	Q4 2017	Q4 2016	Q4 2017	Q4 2016	Q4 2017	Q4 2016	
Kitchener-Cambridge-Waterloo	113	62	0	0	174	44	561	459	
Kitchener City	70	37	0	0	174	44	177	36	
Cambridge City	12	14	0	0	0	0	0	151	
North Dumfries Township	22	0	0	0	0	0	0	0	
Waterloo City	5	5	0	0	0	0	377	265	
Woolwich Township	4	6	0	0	0	0	7	7	
Wilmot Township	0	n/a	0	n/a	0	n/a	0	n/a	
Guelph CMA	26	93	0	0	169	218	0	0	
Guelph City	22	76	0	0	169	218	0	0	
Guelph/Eramosa Township	4	17	0 0		0 0		0	0	
Puslinch Township	0	0	0	0	0	0	0	0	

Table 3.3: Completions by Submarket, by Dwelling Type and by Intended Market January - December 2017													
		Ro	w			Apt. &	Other						
Submarket	Freeho Condoi		Rer	ntal	Freeho Condoi		Rental						
	YTD 2017	YTD 2016	YTD 2017	YTD 2016	YTD 2017	YTD 2016	YTD 2017	YTD 2016					
Kitchener-Cambridge-Waterloo	505	548	4	0	458	۱,499	977	١,495					
Kitchener City	334	395	0	0	350	732	208	366					
Cambridge City	54	102	0	0	40	108	188	151					
North Dumfries Township	47	7	0 0		0	0	0	0					
Waterloo City	54	32	4	0	68	659	547	971					
Woolwich Township	16	12	0	0	0	0	32	7					
Wilmot Township	0	n/a	0	n/a	0	n/a	2	n/a					
Guelph CMA	267	345	0	0	377	240	274	77					
Guelph City	242	314	0 0		377	240	274	77					
Guelph/Eramosa Township	25	31	0 0		0	0	0	0					
Puslinch Township	0	0	0	0	0	0	0	0					

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Table 3.4: Completions by Submarket and by Intended Market Fourth Quarter 2017													
Submanifest	Freel	nold	Condor	ninium	Ren	tal	Total*						
Submarket	Q4 2017	Q4 2016	Q4 2017 Q4 2016		Q4 2017 Q4 2016		Q4 2017	Q4 2016					
Kitchener-Cambridge-Waterloo	401	352	226	72	562	459	1,189	883					
Kitchener City	179	206	199	53	177	36	555	295					
Cambridge City	48	45	12	14	I	151	61	210					
North Dumfries Township	37	3	10	0	0	0	47	3					
Waterloo City	76	60	5 5		377	265	458	330					
Woolwich Township	34	38	0	0	7	7	41	45					
Wilmot Township	27	n/a	0	n/a	0	n/a	27	n/a					
Guelph CMA	106	94	181	274	0	0	287	368					
Guelph City	72 71		176 253		0	0	248	324					
Guelph/Eramosa Township	13 18		4 17		0 0		17	35					
Puslinch Township	21	5	I	4	0	0	22	9					

Table 3.5: Completions by Submarket and by Intended Market January - December 2017													
Submarket	Freehold		Condor	minium	Rer	ntal	Total*						
Submarket	YTD 2017	YTD 2016	YTD 2017	YTD 2016	YTD 2017 YTD 2016		YTD 2017	YTD 2016					
Kitchener-Cambridge-Waterloo	1,839	1,451	708	١,659	984	١,495	3,531	4,605					
Kitchener City	874	966	475	794	208	366	1,557	2,126					
Cambridge City	287	287 155		185	191	151	572	491					
North Dumfries Township	73	73 12		7	0	0	104	19					
Waterloo City	354	243	108	108 673		971	1,013	I,887					
Woolwich Township	141	75	0	0	32	7	173	82					
Wilmot Township	110	n/a	0	n/a	2	n/a	112	n/a					
Guelph CMA	448	443	542	396	276	77	١,266	916					
Guelph City	328 360		507 356		276	77	1,111	793					
Guelph/Eramosa Township	63 59		25 31		0 0		88	90					
Puslinch Township	57	24	10	9	0	0	67	33					

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Table 4a: Absorbed Single-Detached Units by Price Range													
				Fou		larter	2017						
					Price F	Ranges							
Submarket	< \$35	0,000	\$350,0 \$399,		\$400, \$449		\$450, \$499		\$500,0)00 +	Total	Median Price (\$)	Average Price (\$)
	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)		Πιτε (ψ)	Πτιςς (ψ)
Kitchener City													
Q4 2017	0	0.0	7	5.5	9	7.0	16	12.5	96	75.0	128	600,000	609,969
Q4 2016	18	9.9	34	18.8	34	18.8	26	14.4	69	38.1	181	450,000	464,073
Year-to-date 2017	40	6.2	103	16.0	119	18.4	102	15.8	281	43.6	645	475,000	503,552
Year-to-date 2016	65	10.0	100	15.4	145	22.3	79	12.2	260	40. I	649	450,000	470,937
Cambridge City													
Q4 2017	1	2.1	0	0.0	0	0.0	4	8.5	42	89.4	47	585,000	589,246
Q4 2016	0	0.0	2	5.0	12	30.0	14	35.0	12	30.0	40	-	480,681
Year-to-date 2017	2	0.8	1	0.4	4	۱.6	32	12.9	209	84.3	248	570,000	564,512
Year-to-date 2016	0	0.0	22	19.0	35	30.2	33	28.4	26	22.4	116	455,000	469,872
North Dumfries Township													
Q4 2017	0	0.0	0	0.0	0	0.0	0	0.0	20	100.0	20	-	565,505
Q4 2016	0	0.0	0	0.0	0	0.0	I	100.0	0	0.0	- 1	-	-
Year-to-date 2017	0	0.0	1	2.3	4	9.3	2	4.7	36	83.7	43	-	545,181
Year-to-date 2016	0	0.0	3	75.0	0	0.0	I	25.0	0	0.0	4	-	-
Waterloo City													
Q4 2017	0	0.0	0	0.0	1	1.9	2	3.8	49	94.2	52	630,000	688,394
Q4 2016	3	5.2	6	10.3	12	20.7	4	6.9	33	56.9	58	500,000	527,887
Year-to-date 2017	- 1	0.3	8	2.8	52	17.9	36	12.4	193	66.6	290	550,000	606,353
Year-to-date 2016	3	1.4	14	6.6	38	17.9	24	11.3	133	62.7	212	500,000	594,691
Woolwich Township													
Q4 2017	0	0.0	0	0.0	0	0.0	0	0.0	21	100.0	21	595,000	608,260
Q4 2016	2	13.3	6	40.0	4	26.7	0	0.0	3	20.0	15	-	419,524
Year-to-date 2017	5	5.6	7	7.9	12	13.5	8	9.0	57	64.0	89	595,000	527,966
Year-to-date 2016	3	9.1	18	54.5	7	21.2	0	0.0	5	15.2	33	-	415,364
Wilmot Township													
Q4 2017	0	0.0	0	0.0	0	0.0	1	5.9	16	94.I	17	-	628,950
Q4 2016	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Year-to-date 2017	0	0.0	0	0.0	0	0.0	4	4.8	80	95.2	84	565,000	586,311
Year-to-date 2016	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Kitchener-Cambridge-Water													
Q4 2017	- 1	0.4	7	2.5	10	3.5	23	8.1	244	85.6	285	600,000	618,064
Q4 2016	23	7.8	48	16.3	62	21.0	45	15.3	117	39.7	295	450,000	475,846
Year-to-date 2017	48	3.4	120	8.6	191	13.7	184	13.2	856	61.2	1,399	535,000	543,102
Year-to-date 2016	71	7.0	157	15.5	225	22.2	137	13.5	424	41.8	1,014	455,000	493,703

Source: CMHC (Market Absorption Survey)

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Table 4b: Absorbed Single-Detached Units by Price Range													
Fourth Quarter 2017													
	Price Ranges												
Submarket	< \$400,000		\$400,000 - \$449,999		\$450,000 - \$499,999		\$500,000 - \$549,999		\$550,000 +		Total	Median Price (\$)	Average Price (\$)
	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)		Frice (\$)	rnce (\$)
Guelph City													
Q4 2017	0	0.0	0	0.0	0	0.0	2	7.1	26	92.9	28	-	626,815
Q4 2016	0	0.0	0	0.0	2	6.9	5	17.2	22	75.9	29	-	596,373
Year-to-date 2017	0	0.0	0	0.0	I	0.8	7	5.3	124	93.9	132	600,000	658,724
Year-to-date 2016	0	0.0	0	0.0	4	3.0	35	26. I	95	70.9	134	-	571,564
Guelph/Eramosa Township													
Q4 2017	0	0.0	0	0.0	0	0.0	0	0.0	6	100.0	6	-	-
Q4 2016	0	0.0	0	0.0	0	0.0	0	0.0	17	100.0	17	-	657,935
Year-to-date 2017	0	0.0	0	0.0	0	0.0	0	0.0	44	100.0	44	-	774,388
Year-to-date 2016	0	0.0	0	0.0	0	0.0	0	0.0	52	100.0	52	-	619,604
Puslinch Township													
Q4 2017	0	0.0	3	20.0	I	6.7	0	0.0	П	73.3	15	-	-
Q4 2016	0	0.0	0	0.0	0	0.0	0	0.0	5	100.0	5	-	-
Year-to-date 2017	0	0.0	4	11.1	I	2.8	0	0.0	31	86. I	36	-	993,148
Year-to-date 2016	0	0.0	0	0.0	0	0.0	0	0.0	18	100.0	18	-	-
Guelph CMA													
Q4 2017	0	0.0	3	6.1	L	2.0	2	4.1	43	87.8	49	655,000	718,769
Q4 2016	0	0.0	0	0.0	2	3.9	5	9.8	44	86.3	51	605,000	715,134
Year-to-date 2017	0	0.0	4	1.9	2	0.9	7	3.3	199	93.9	212	650,000	718,898
Year-to-date 2016	0	0.0	0	0.0	4	2.0	35	17.2	165	80.9	204	575,000	658,692

Source: CMHC (Market Absorption Survey)

Table 4.1: Average Price (\$) of Absorbed Single-detached Units Fourth Quarter 2017											
Submarket	Q4 2017	Q4 2016	% Change	YTD 2017	YTD 2016	% Change					
Kitchener-Cambridge-Waterloo	618,064	475,846	29.9	543,102	493,703	10.0					
Kitchener City	609,969	464,073	31.4	503,552	470,937	6.					
Cambridge City	589,246	480,681	22.6	564,512	469,872	20.					
North Dumfries Township	565,505	-	n/a	545,181	-	n/					
Waterloo City	688,394	527,887	30.4	606,353	594,691	2.					
Woolwich Township	608,260	419,524	45.0	527,966	415,364	27.					
Wilmot Township	628,950	n/a	n/a	586,311	n/a	n/					
Guelph CMA	718,769	715,134	0.5	718,898	658,692	9.					
Guelph City	626,815	596,373	5.1	658,724	571,564	15.					
Guelph/Eramosa Township	-	657,935	n/a	774,388	619,604	25.					
Puslinch Township	-	-	n/a	993,148	-	n					

Source: CMHC (Market Absorption Survey)

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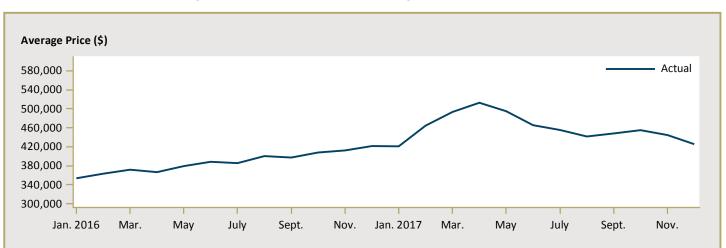


Figure 5.1a: MLS[®] Residential Average Price for Kitchener



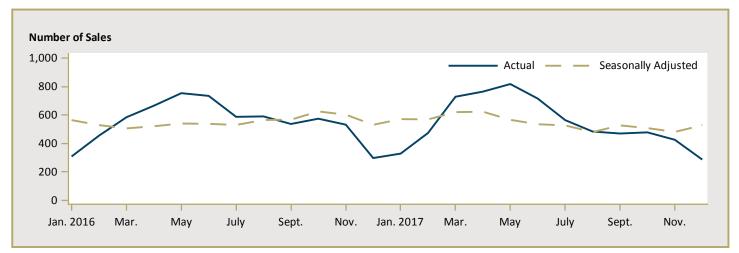
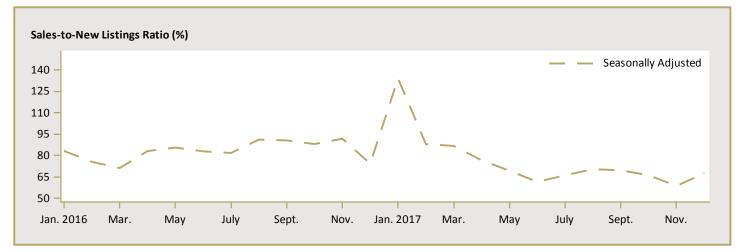


Figure 5.3a: MLS® Residential Sales- to- New Listings Ratio for Kitchener



MLS® is a registered trademark of the Canadian Real Estate Association (CREA).

Source: CREA / Haver Analytics

Note: Seasonally adjusted data of average price are not available at the time of publication.

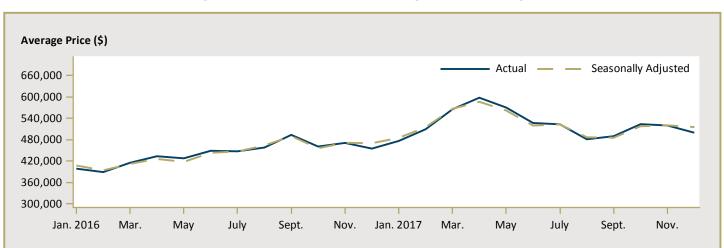


Figure 5.1b: MLS® Residential Average Price for Guelph



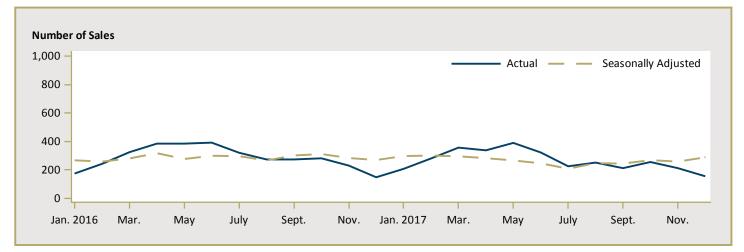
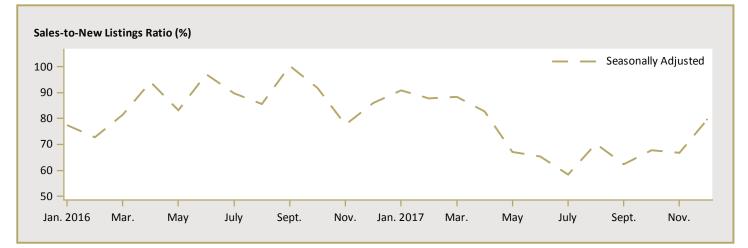


Figure 5.3b: MLS[®] Residential Sales- to- New Listings Ratio for Guelph



MLS® is a registered trademark of the Canadian Real Estate Association (CREA).

Source: CREA / Haver Analytics

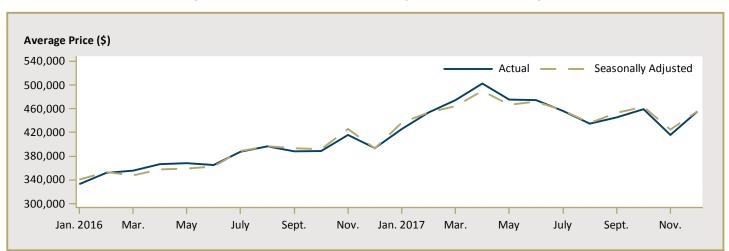


Figure 5.1c: MLS[®] Residential Average Price for Cambridge



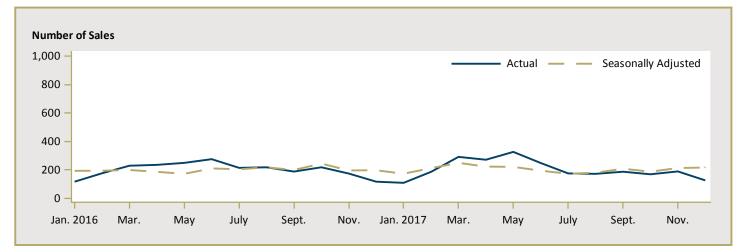
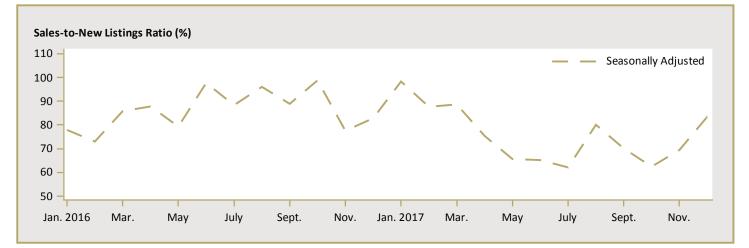


Figure 5.3c: MLS® Residential Sales- to- New Listings Ratio for Cambridge



MLS® is a registered trademark of the Canadian Real Estate Association (CREA).

Source: CREA / Haver Analytics

			Т	able 6	a: Econom	ic Indica	tors				
				Fou	urth Quart	er 2017					
		Inter	est Rates		Cambridge- Waterloo	CPI, 2002 =100 (Ontario)	Kitchener Labour Market				
		P & I Per \$100,000	Mortag (% I Yr. Term				Employment SA (,000)	Unemployment Rate (%) SA	Participation Rate (%) SA	Average Weekly Earnings (\$)	
2016	January	561	3.14	4.64	96.0	127.8	280.7	6.4	70.8	950	
	February	561	3.14	4.64	96.1	128.2	283.0	6.1	71.1	960	
	March	561	3.14	4.64	96.2	129.0	285.0	5.9	71.4	954	
	April	561	3.14	4.64	97.0	129.6	286.5	5.6	71.5	945	
	May	561	3.14	4.64	97.3	130.1	285.6	5.6	71.2	947	
	June	561	3.14	4.64	97.4	130.4	283.9	5.8	70.8	958	
	July	567	3.14	4.74	97.5	130.3	282.3	5.8	70.4	973	
	August	567	3.14	4.74	98.0	129.9	280.4	5.7	69.7	986	
	September	561	3.14	4.64	98.0	30.	279.5	5.2	69.0	1,009	
	October	561	3.14	4.64	98.7	130.6	278.8	5.0	68.7	1,023	
	November	561	3.14	4.64	99.2	130.2	278.0	5.0	68.4	1,024	
	December	561	3.14	4.64	100.0	130.0	279.1	5.0	68.6	1,019	
2017	January	561	3.14	4.64	101.0	130.8	278.8	5.2	68.6	1,019	
	February	561	3.14	4.64	101.5	131.2	279.9	5.5	69.0	1,011	
	March	561	3.14	4.64	101.7	131.4	281.3	5.6	69.4	1,002	
	April	561	3.14	4.64	103.2	132.0	285.0	5.2	69.9	984	
	May	561	3.14	4.64	103.6	131.9	288.1	5.3	70.7	980	
	June	561	3.14	4.64	103.7	32.	291.6	5.2	71.4	971	
	July	573	3.14	4.84	103.7	131.9	294.4	4.8	71.7	965	
	August	573	3.14	4.84	103.7	131.8	295.2	4.4	71.5	963	
	September	575	3.09	4.89	103.7	132.3	293.2	4.5	70.9	965	
	October	581	3.24	4.99	103.6	132.3	288.1	5.1	70.1	964	
	November	581	3.24	4.99	103.6	132.7	287.9	5.0	69.9	969	
	December	581	3.24	4.99		132.0	286.2	4.9	69.3	976	

"P & I" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)

"NHPI" means New Housing Price Index

"CPI" means Consumer Price Index

"SA" means Seasonally Adjusted

Source: CMHC, adapted from Statistics Canada (CANSIM), Statistics Canada (CANSIM)

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			Т		o: Econom Irth Quart		tors					
		Inter	est Rates		NHPI,	CPI, 2002 =100 (Ontario)	Guelph Labour Market					
		P & I Per \$100,000	Mortgag (% I Yr. Term				Employment SA (,000)	Unemployment Rate (%) SA	Participation Rate (%) SA	Average Weekly Earnings (\$)		
2016	January	561	3.14	4.64	94.2	127.8	94.9	4.0	76.4	969		
	February	561	3.14	4.64	94.6	128.2	95.8	3.9	77.0	990		
	March	561	3.14	4.64	94.8	129.0	95.6	4.5	77.3	1,009		
	April	561	3.14	4.64	95.3	129.6	93.6	4.9	75.8	1,004		
	May	561	3.14	4.64	96.6	130.1	90.7	5.6	73.9	996		
	June	561	3.14	4.64	97.0	130.4	88.8	5.5	72.2	982		
	July	567	3.14	4.74	97.8	130.3	87.5	5.3	70.9	970		
	August	567	3.14	4.74	98.2	129.9	87.7	4.9	70.6	965		
	September	561	3.14	4.64	98.5	130.1	87.5	4.8	70.2	972		
	October	561	3.14	4.64	99.5	130.6	88.8	4.6	71.1	976		
	November	561	3.14	4.64	99.9	130.2	90.9	4.1	72.4	971		
	December	561	3.14	4.64	100.0	130.0	91.0	4.4	72.6	956		
2017	January	561	3.14	4.64	100.3	130.8	90.2	5.5	3 70. 9 70. 8 70. 6 71. 1 72. 4 72. 5 72. 8 72.	950		
	February	561	3.14	4.64	101.1	131.2	89.3	5.8	72.1	932		
	March	561	3.14	4.64	101.4	131.4	89.2	5.7	71.8	925		
	April	561	3.14	4.64	103.0	132.0	89.7	4.6	71.3	938		
	May	561	3.14	4.64	103.8	131.9	89.7	3.9	70.7	967		
	June	561	3.14	4.64	103.9	32.	91.2	3.8	71.6	977		
	July	573	3.14	4.84	104.1	131.9	91.8	4.5	72.5	958		
	August	573	3.14	4.84	104.2	131.8	92.3	4.7	73.0	940		
	September	575	3.09	4.89	104.3	132.3	91.5	5.8	73.1	932		
	October	581	3.24	4.99	104.4	132.3	91.8	5.9	73.3	929		
	November	581	3.24	4.99	104.5	132.7	91.8	6.7	73.8	938		
	December	581	3.24	4.99		132.0	91.9	6.1	73.4	957		

"P & I" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)

"NHPI" means New Housing Price Index

"CPI" means Consumer Price Index

"SA" means Seasonally Adjusted

Source: CMHC, adapted from Statistics Canada (CANSIM), Statistics Canada (CANSIM)

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METHODOLOGY

Starts & Completions Survey Methodology

The Starts and Completions Survey is conducted by way of site visits which are used to confirm that new units have reached set stages in the construction process. Since most municipalities in the country issue building permits, these are used as an indication of where construction is likely to take place. In areas where there are no permits, reliance has to be placed either on local sources or searching procedures.

The Starts and Completions Survey is carried out monthly in urban areas with population in excess of 50,000, as defined by the 2016 Census. In urban areas with populations of 10,000 to 49,999, all Starts are enumerated in the last month of the quarter (i.e. four times a year, in March, June, September and December). In these centres with quarterly enumeration, Completion activity is modeled based on historical patterns. Monthly Starts and Completions activity in these quarterly locations are statistically estimated at a provincial level for single and multi categories. Centres with populations below 10,000 are enumerated on a sample basis, also in the last month of each quarter (i.e. four times a year, in March, June, September and December).

The Starts and Completions Survey enumerates dwelling units in new structures only, designed for non-transient and year-round occupancy.

Mobile homes are included in the surveys. A mobile home is a type of manufactured house that is completely assembled in a factory and then moved to a foundation before it is occupied.

Trailers or any other movable dwelling (the larger often referred to as a mobile home) with no permanent foundation are excluded from the survey.

Conversions and/or alterations within an existing structure are excluded from the surveys as are seasonal dwellings, such as: summer cottages, hunting and ski cabins, trailers and boat houses; and hostel accommodations, such as: hospitals, nursing homes, penal institutions, convents, monasteries, military and industrial camps, and collective types of accommodation such as: hotels, clubs, and lodging homes.

Market Absorption Survey Methodology

The Market Absorption Survey is carried out in conjunction with the Starts and Completions Survey in urban areas with populations in excess of 50,000. When a structure is recorded as completed, an update is also made as units are sold or rented. The dwellings are then enumerated each month until such time as full absorption occurs.

STARTS AND COMPLETIONS SURVEY AND MARKET ABSORPTION SURVEY DEFINITIONS

A "**dwelling unit**", for purposes of the Starts and Completions Survey, is defined as a structurally separate set of self-contained living premises with a private entrance from outside the building or from a common hall, lobby, or stairway inside the building. Such an entrance must be one that can be used without passing through another separate dwelling unit.

A "**start**", for purposes of the Starts and Completions Survey, is defined as the beginning of construction work on a building, usually when the concrete has been poured for the whole of the footing around the structure, or an equivalent stage where a basement will not be part of the structure.

The number of units "**under construction**" as at the end of the period shown, takes into account certain adjustments which are necessary for various reasons. For example, after a start on a dwelling has commenced construction may cease, or a structure, when completed, may contain more or fewer dwelling units than were reported at start.

A "**completion**", for purposes of the Starts and Completions Survey, is defined as the stage at which all the proposed construction work on a dwelling unit has been performed, although under some circumstances a dwelling may be counted as completed where up to 10 per cent of the proposed work remains to be done.

The term "**absorbed**" means that a housing unit is no longer on the market (i.e. has been sold or rented). This usually happens when a binding contract is secured by a non-refundable deposit and has been signed by a qualified purchaser. The purpose of the Market Absorption Survey is to measure the rate at which units are sold or rented after they are completed, as well as collect prices.

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DWELLING TYPES

A "**Single-Detached**" dwelling (also referred to as "**Single**") is a building containing only one dwelling unit, which is completely separated on all sides from any other dwelling or structure. Includes link homes, where two units may share a common basement wall but are separated above grade. Also includes cluster-single developments.

A "**Semi-Detached (Double)**" dwelling (also referred to as "**Semi**") is one of two dwellings located side-by-side in a building, adjoining no other structure and separated by a common or party wall extending from ground to roof.

A "**Row (Townhouse)**" dwelling is a one family dwelling unit in a row of three or more attached dwellings separated by a common or party wall extending from ground to roof.

The term "**Apartment and other**" includes all dwellings other than those described above, including structures commonly known as stacked townhouses, duplexes, triplexes, double duplexes and row duplexes.

INTENDED MARKET

The "intended market" is the tenure in which the unit is being marketed. This includes the following categories:

Freehold: A residence where the owner owns the dwelling and lot outright.

Condominium (including Strata-Titled): An individual dwelling which is privately owned, but where the building and/or the land are collectively owned by all dwelling unit owners. A condominium is a form of ownership rather than a type of house.

Rental: Dwelling constructed for rental purposes regardless of who finances the structure.

GEOGRAPHICAL TERMS

A census metropolitan area (CMA) or a census agglomeration (CA) is formed by one or more adjacent municipalities centred on a population centre (known as the core). A CMA must have a total population of at least 100,000 of which 50,000 or more must live in the core based on adjusted data from the previous Census of Population Program. A CA must have a core population of at least 10,000 also based on data from the previous Census of Population Program. To be included in the CMA or CA, other adjacent municipalities must have a high degree of integration with the core, as measured by commuting flows derived from data on place of work from the previous Census Program.

A "Rural" area, for the purposes of this publication, is a centre with a population less than 10,000.

2017 data based on 2016 Census Definitions. 2012-2016 data based on 2011 Census Definitions. 2007-2011 data based on 2006 Census Definitions.

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