### HOUSING MARKET INFORMATION

### HOUSING NOW TABLES

Kitchener-Cambridge-Waterloo and Guelph CMAs

Date Released: Second Quarter 2018







### **Publication Update!**

CMHC's Market Analysis Centre (MAC) is currently undertaking a review of its products suite in order to better serve our clients. Some of CMHC's products are being revamped and other new products are in the planning stages.

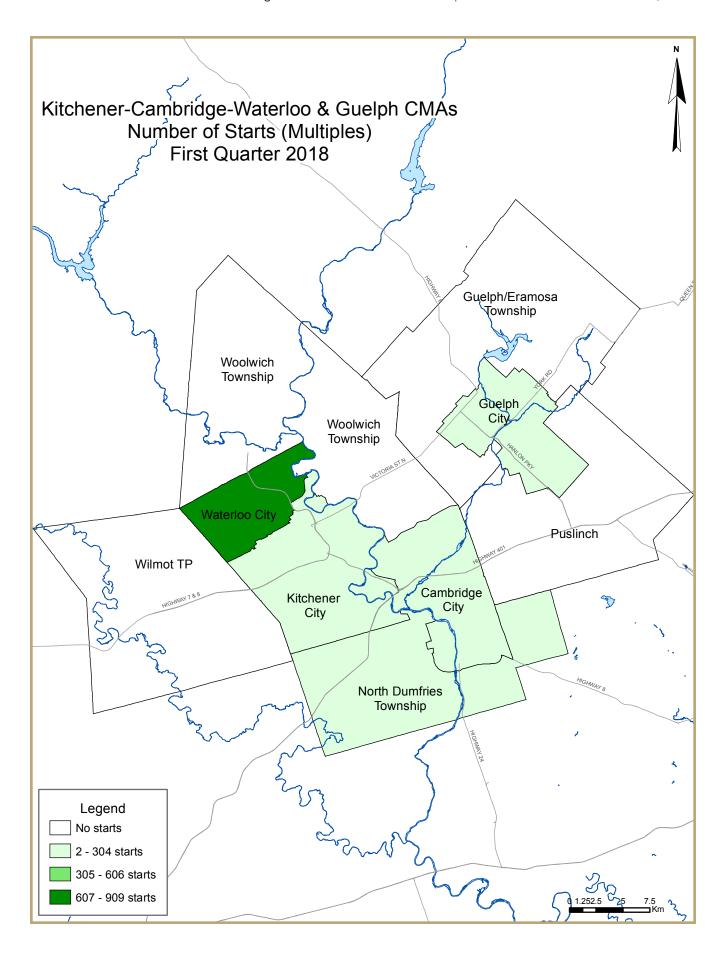
As a result, the **Housing Now** report has become the **Housing Now Tables** and will continue to deliver timely statistics on housing market conditions across Canada, including data on housing starts, completions, mortgage rates, new home prices, absorption rates and economic indicators.

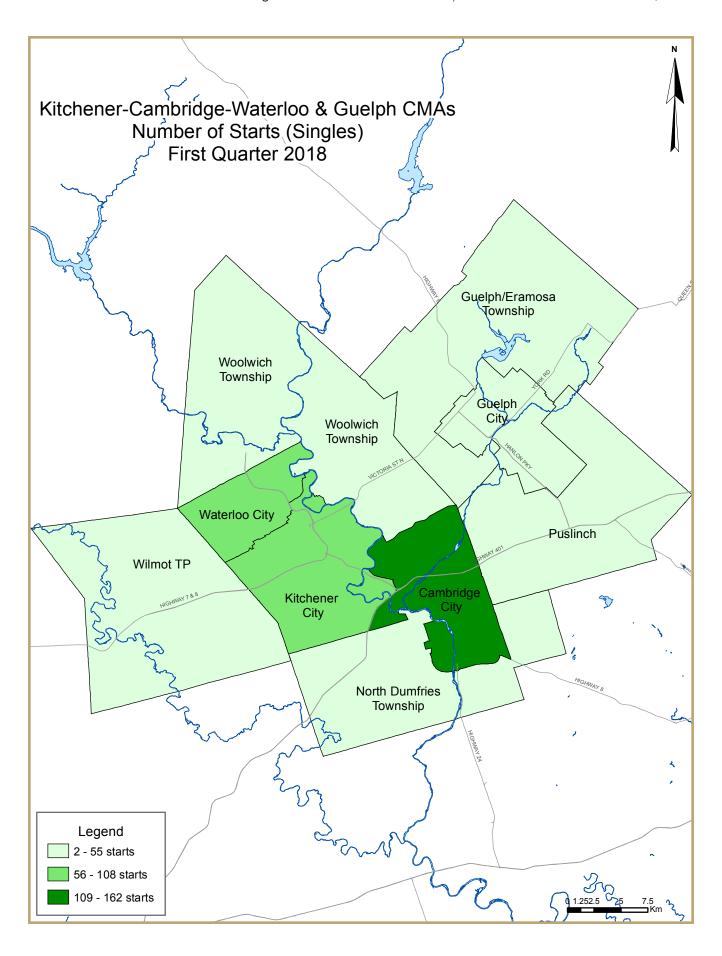
In addition, CMHC will be launching a new publication named the **Housing Market Insight**. This publication will provide insights, analysis and information to support informed decision making within the housing and housing finance sectors. The **Housing Market Insight** will be released shortly.

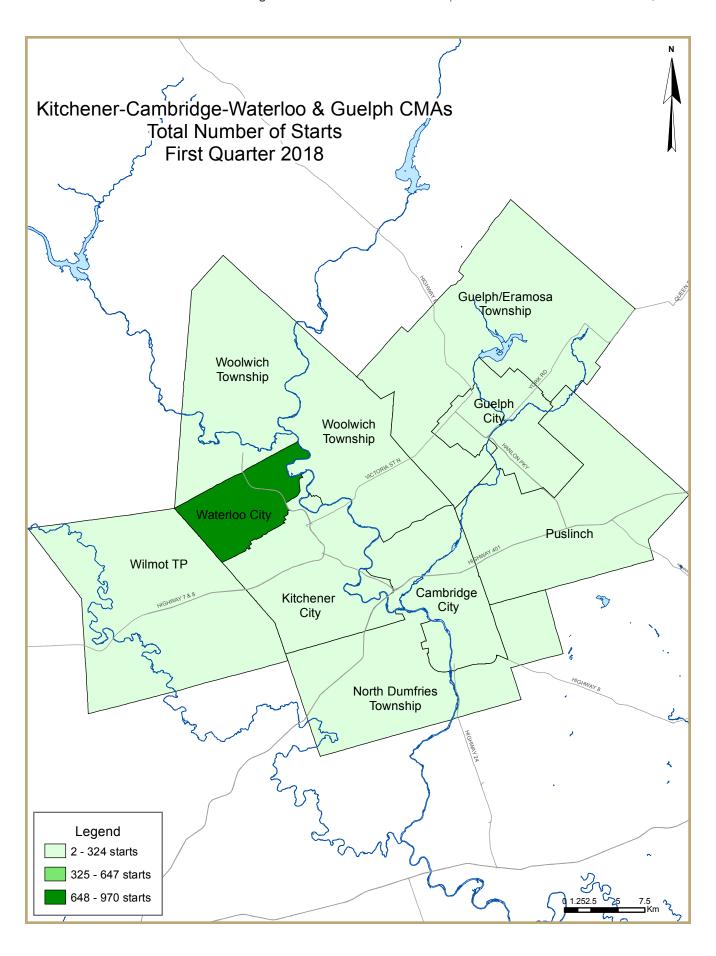
### SUBSCRIBE NOW!

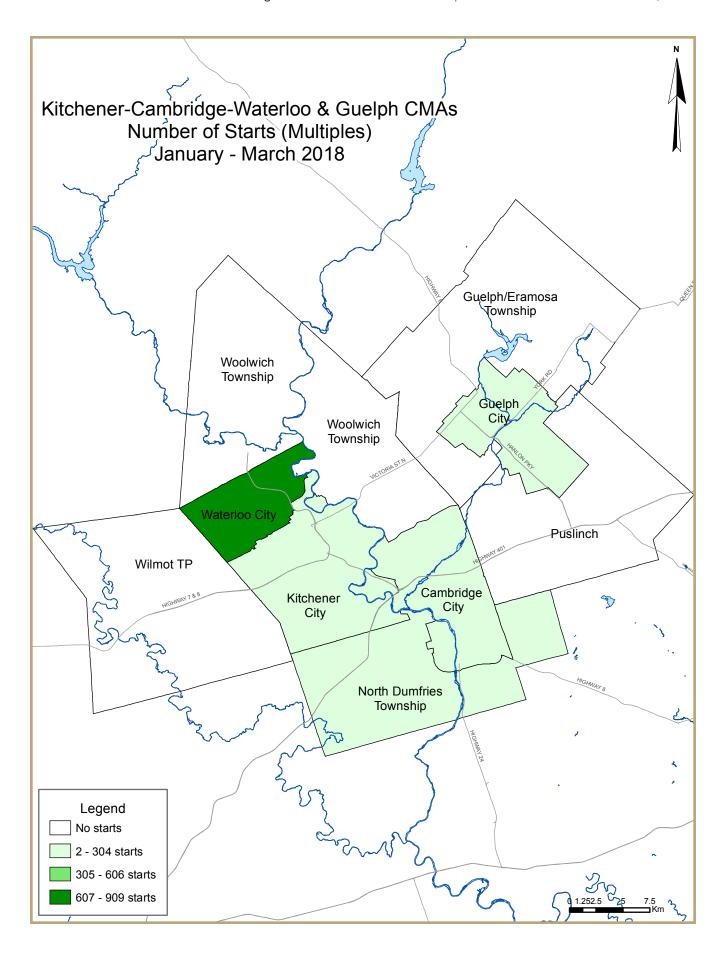
Access CMHC's Market Analysis Centre publications quickly and conveniently on the Order Desk at <a href="https://www.cmhc.ca/housingmarketinformation">www.cmhc.ca/housingmarketinformation</a>. View, print, download or subscribe to get market information e-mailed to you on the day it is released. CMHC's electronic suite of national standardized products is available for free.

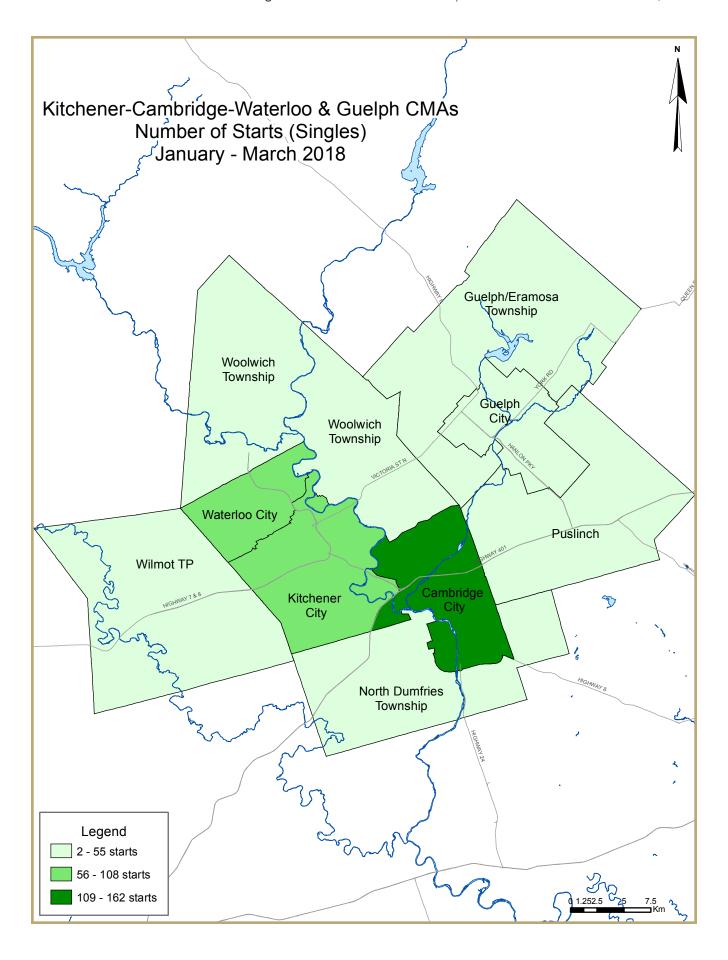


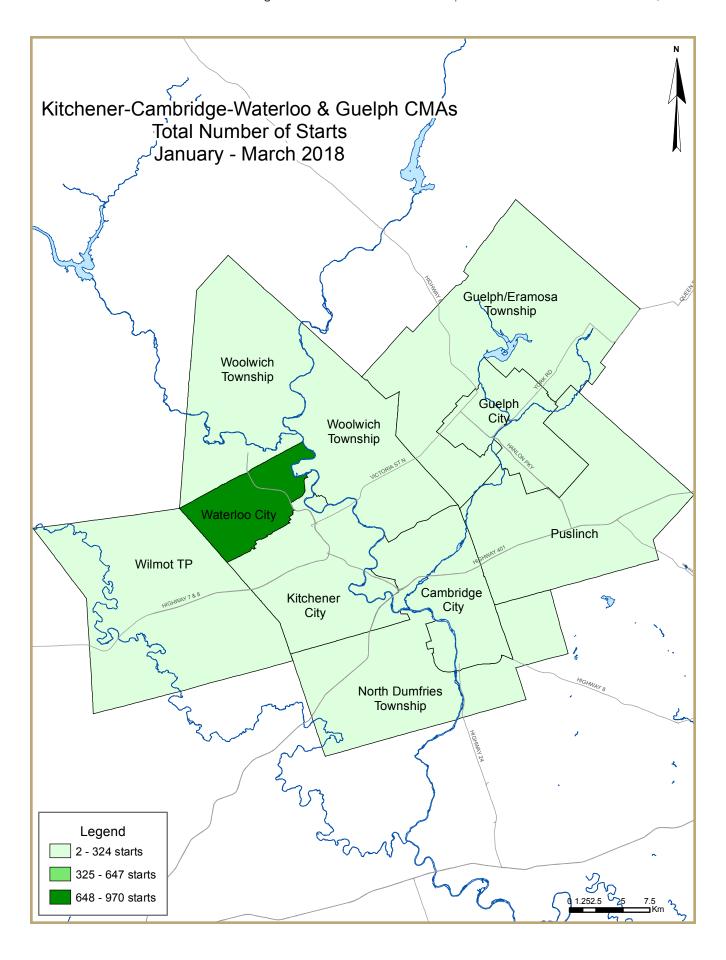












### HOUSING NOW REPORT TABLES

### Available in ALL reports:

- I Housing Starts (SAAR and Trend)
- 1.1 Housing Activity Summary of CMA
- Starts by Submarket and by Dwelling Type Current Month or Quarter
- 2.1 Starts by Submarket and by Dwelling Type Year-to-Date
- 3 Completions by Submarket and by Dwelling Type Current Month or Quarter
- 3.1 Completions by Submarket and by Dwelling Type Year-to-Date
- 4 Absorbed Single-Detached Units by Price Range

### **Available in SELECTED Reports:**

- 1.2 Housing Activity Summary by Submarket
- 1.3 History of Housing Activity (once a year)
- 2.2 Starts by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 2.3 Starts by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 2.4 Starts by Submarket and by Intended Market Current Month or Quarter
- 2.5 Starts by Submarket and by Intended Market Year-to-Date
- 3.2 Completions by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 3.3 Completions by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 3.4 Completions by Submarket and by Intended Market Current Month or Quarter
- 3.5 Completions by Submarket and by Intended Market Year-to-Date
- 4.1 Average Price (\$) of Absorbed Single-Detached Units
- 5 MLS® Residential Activity
- 6 Economic Indicators

### **SYMBOLS**

- n/a Not applicable
- \* Totals may not add up due to co-operatives and unknown market types
- \*\* Percent change > 200%
- . Nil
- -- Amount too small to be expressed
- SA Monthly figures are adjusted to remove normal seasonal variation

	Table 1: Housing Starts (SAAR and Trend)												
	First Quarter 2018												
Kitchener CMA	Anr	nual	١	1onthly SAA	R		Trend <sup>2</sup>						
	2016	2017	Jan. 2018	Feb. 2018	Mar. 2018	Jan. 2018	Feb. 2018	Mar. 2018					
Single-Detached	1,392	1,095	2,224	1,757	1,667	1,140	1,271	1,387					
Multiples	2,682	2,755	6,804	1,260	3,828	4,612	3,736	3,604					
Total	4,074	3,850	9,028	3,017	5,495	5,752	4,991						
	Quarter	ly SAAR		Actual			YTD						
	2017 Q4	2018 Q1	2017 Q1	2018 Q1	% change	2017 Q1	2018 Q1	% change					
Single-Detached	993	1,771	314	348	10.8%	314	348	10.8%					
Multiples	3,233	4,004	320	991	209.7%	320	991	209.7%					
Total	4,226	5,775	634	1,339	111.2%	634	1,339	111.2%					

Table I: Housing Starts (SAAR and Trend)												
First Quarter 2018												
Guelph CMA <sup>I</sup>	Anr	nual	١	1onthly SAA	R		Trend <sup>2</sup>					
	2016	2017	Jan. 2018	Feb. 2018	Mar. 2018	Jan. 2018	Feb. 2018	Mar. 2018				
Single-Detached	249	243	61	121	175	248	239	235				
Multiples	812	780	2,400	432	720	1,204	1,256	1,300				
Total	1,061	1,023	2,461	553	895	1,452	1,494	1,535				
	Quarter	ly SAAR		Actual			YTD					
	2017 Q4	2018 QI	2017 Q1	2018 Q1	% change	2017 Q1	2018 Q1	% change				
Single-Detached	301	130	44	21	-52.3%	44	21	-52.3%				
Multiples	1,416	1,184	230	296	28.7%	230	296	28.7%				
Total	1,717	1,314	274	317	15.7%	274	317	15.7%				

Source: CMHC

Detailed data available upon request

Detailed data available upon request

<sup>&</sup>lt;sup>1</sup> Census Metropolitan Area

 $<sup>^{\</sup>rm 2}$  The trend is a six-month moving average of the monthly seasonally adjusted annual rates (SAAR)

Table 1.1a: Housing Activity Summary of Kitchener-Cambridge-Waterloo CMA First Quarter 2018											
		<u>Fi</u>									
			Owne	rship			Ren	tal			
		Freehold		C	Condominium		rten	cai			
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*		
STARTS											
QI 2018	347	12	54	I	22	546	0	357	1,339		
QI 2017	314	6	34	0	46	68	0	166	634		
% Change	10.5	100.0	58.8	n/a	-52.2	**	n/a	115.1	111.2		
Year-to-date 2018	347	12	54	- 1	22	546	0	357	1,339		
Year-to-date 2017	314	6	34	0	46	68	0	166	634		
% Change	10.5	100.0	58.8	n/a	-52.2	**	n/a	115.1	111.2		
UNDER CONSTRUCTION											
QI 2018	618	40	152	2	349	1,598	2	1,516	4,277		
QI 2017	925	38	143	0	219	869	4	1,735	3,933		
% Change	-33.2	5.3	6.3	n/a	59.4	83.9	-50.0	-12.6	8.7		
COMPLETIONS											
QI 2018	203	10	43	- 1	95	226	0	489	1,067		
Q1 2017	295	12	48	0	30	34	0	17	436		
% Change	-31.2	-16.7	-10.4	n/a	**	**	n/a	**	144.7		
Year-to-date 2018	203	10	43	1	95	226	0	489	1,067		
Year-to-date 2017	295	12	48	0	30	34	0	17	436		
% Change	-31.2	-16.7	-10.4	n/a	**	**	n/a	**	144.7		
<b>COMPLETED &amp; NOT ABSORB</b>	ED										
Q1 2018	127	10	10	I	29	28	n/a	n/a	205		
Q1 2017	53	2	17	0	12	39	n/a	n/a	123		
% Change	139.6	**	-41.2	n/a	141.7	-28.2	n/a	n/a	66.7		
ABSORBED											
QI 2018	196	6	42	0	91	240	n/a	n/a	575		
QI 2017	296	12	44	0	28	80	n/a	n/a	460		
% Change	-33.8	-50.0	-4.5	n/a	**	200.0	n/a	n/a	25.0		
Year-to-date 2018	196	6	42	0	91	240	n/a	n/a	575		
Year-to-date 2017	296	12	44	0	28	80	n/a	n/a	460		
% Change	-33.8	-50.0	-4.5	n/a	**	200.0	n/a	n/a	25.0		

Т	able I.Ib:	_			y of Guelp	h CMA			
		Fi	rst Quart						
			Owne	rship			Ren	401	
		Freehold		C	Condominium		Ken	tai	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
STARTS									
Q1 2018	20	6	22	I	0	60	8	200	317
Q1 2017	44	16	18	0	8	95	0	93	274
% Change	-54.5	-62.5	22.2	n/a	-100.0	-36.8	n/a	115.1	15.7
Year-to-date 2018	20	6	22	I	0	60	8	200	317
Year-to-date 2017	44	16	18	0	8	95	0	93	274
% Change	-54.5	-62.5	22.2	n/a	-100.0	-36.8	n/a	115.1	15.7
UNDER CONSTRUCTION									
Q1 2018	78	24	100	3	21	244	8	573	1,051
Q1 2017	118	46	123	11	104	500	0	439	1,341
% Change	-33.9	-47.8	-18.7	-72.7	-79.8	-51.2	n/a	30.5	-21.6
COMPLETIONS									
QI 2018	45	10	35	3	9	235	0	81	418
QI 2017	56	0	39	2	32	18	1	181	329
% Change	-19.6	n/a	-10.3	50.0	-71.9	**	-100.0	-55.2	27.1
Year-to-date 2018	45	10	35	3	9	235	0	81	418
Year-to-date 2017	56	0	39	2	32	18	1	181	329
% Change	-19.6	n/a	-10.3	50.0	-71.9	**	-100.0	-55.2	27.1
COMPLETED & NOT ABSORB	ED								
Q1 2018	33	18	19	I	16	4	n/a	n/a	91
Q1 2017	11	2	1	I	4	0	n/a	n/a	19
% Change	200.0	**	**	0.0	**	n/a	n/a	n/a	**
ABSORBED									
Q1 2018	39	10	39	2	17	269	n/a	n/a	376
Q1 2017	55	0	38	2	33	20	n/a	n/a	1 <del>4</del> 8
% Change	-29.1	n/a	2.6	0.0	-48.5	**	n/a	n/a	154.1
Year-to-date 2018	39	10	39	2	17	269	n/a	n/a	376
Year-to-date 2017	55	0	38	2	33	20	n/a	n/a	148
% Change	-29.1	n/a	2.6	0.0	- <del>4</del> 8.5	**	n/a	n/a	154.1

	Γable 1.2:	_	-		y by Subr	narket			
		Fi	rst Quart	ter 2018					
			Owne	rship			Ren	en l	
		Freehold		C	Condominium	ı	Ken	tai	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
STARTS							1.0		
Kitchener City									
QI 2018	97	0	46	I	0	0	0	0	144
QI 2017	143	2	28	0	0	68	0	166	407
Cambridge City									
QI 2018	162	4	8	0	22	0	0	0	196
QI 2017	27	0	0	0	28	0	0	0	55
North Dumfries Township									
Q1 2018	2	2	0	0	0	0	0	0	4
Q1 2017	10	0	6	0	4	0	0	0	20
Waterloo City									
Q1 2018	61	6		0	0	546	0	357	970
QI 2017	81	4	0	0	14	0	0	0	99
Woolwich Township									
Q1 2018	2	0	0	0	0	0	0	0	2
Q1 2017	23	0	0	0	0	0	0	0	23
Wilmot Township									
QI 2018	23	0		0	0	0	0	0	23
QI 2017	30	0	0	0	0	0	0	0	30
Kitchener-Cambridge-Waterloo CN	MA								
Q1 2018	347	12	54	I	22	5 <del>4</del> 6	0	357	1,339
Q1 2017	314	6	34	0	46	68	0	166	634
Guelph City					•		•	222	205
QI 2018	9	6	22	0	0	60	8	200	305
QI 2017	25	16	18	0	0	95	0	93	247
Guelph/Eramosa Township	-	0		0	0	0	0	_	-
Q1 2018	5	0	0	0	0	0	0	0	5
QI 2017	7	0	0	0	8	0	0	0	15
Puslinch Township		0	0		0	0	0	0	7
Q1 2018	6		0	I	0	0	0	-	7 12
QI 2017	12	0	0	0	0	Ü	0	0	12
Guelph CMA	20		22	1	^		0	200	317
Q1 2018	20	6 16	22 18	0	0	60 95	8	200 93	
Q1 2017	44	16	18	0	8	95	0	93	274

	Table 1.2:	Housing	Activity	Summar	y by Subn	narket _			
		Fi	rst Quart	er 2018					
			Owne	rship				. 1	
		Freehold		(	Condominium	1	Ren	tai	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
UNDER CONSTRUCTION							ROW		
Kitchener City									
QI 2018	221	2	92	I	104	590	2	614	1,626
QI 2017	394	6	90	0	111	518	0	368	1,487
Cambridge City									,
QI 2018	183	6	30	0	205	20	0	174	618
QI 2017	207	2	0	0	42	76	0	245	572
North Dumfries Township									
QI 2018	17	16	13	0	0	0	0	0	46
QI 2017	26	0	12	0	25	0	0	0	63
Waterloo City									
Q1 2018	136	10	5	0	36	988	0	728	1,903
Q1 2017	205	20	19	0	41	275	4	1,097	1,661
Woolwich Township				-				,	,
QI 2018	27	4	12	0	0	0	0	0	43
Q1 2017	55	8	22	0	0	0	0	25	110
Wilmot Township									
QI 2018	34	2	0	I	4	0	0	0	41
QI 2017	38	2	0	0	0	0	0	0	40
Kitchener-Cambridge-Waterloo CN	1A								
QI 2018	618	40	152	2	349	1,598	2	1,516	4,277
Q1 2017	925	38	143	0	219	869	4	1,735	3,933
Guelph City									
QI 2018	26	24	94	I	10	244	8	573	980
Q1 2017	55	46	104	2	75	500	0	439	1,221
Guelph/Eramosa Township									
QI 2018	25	0	6	0	11	0	0	0	42
QI 2017	33	0	19	0	29	0	0	0	81
Puslinch Township									
QI 2018	27	0	0	2	0	0	0	0	29
QI 2017	30	0	0	9	0	0	0	0	39
Guelph CMA									
Q1 2018	78	24		3	21	244	8	573	1,051
Q1 2017	118	46	123	Ш	104	500	0	439	1,341

	Table 1.2:	_			y by Subr	narket			
		Fi	rst Quart	ter 2018					
			Owne	ership			D		
		Freehold		C	Condominium	1	Ren	itai	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
COMPLETIONS							i to w		
Kitchener City									
QI 2018	62	2	23	0	40	52	0	184	363
Q1 2017	146	12	44	0	15	34	0	15	266
Cambridge City					-				
QI 2018	23	0	15	0	45	0	0	93	176
QI 2017	44	0	0	0	- 11	0	0	0	55
North Dumfries Township									
Q1 2018	4	0	0	0	10	0	0	0	14
QI 2017	9	0	4	0	0	0	0	0	13
Waterloo City								-	
QI 2018	79	4	0	0	0	174	0	212	469
Q1 2017	39	0		0	4	0	0	0	43
Woolwich Township						-		-	
QI 2018	13	4	5	0	0	0	0	0	22
QI 2017	28	0	0	0	0	0	0	0	28
Wilmot Township									
QI 2018	22	0	0	1	0	0	0	0	23
QI 2017	29	0	0	0	0	0	0	2	31
Kitchener-Cambridge-Waterloo C	MA								
QI 2018	203	10	43	I	95	226	0	489	1,067
QI 2017	295	12	48	0	30	34	0	17	436
Guelph City									
QI 2018	22	10	20	0	2	235	0	81	370
Q1 2017	37	0	39	0	32	18	I	181	308
Guelph/Eramosa Township	37	U	37	U	32	10	1	101	300
QI 2018	- 11	0	15	0	7	0	0	0	33
Q1 2017	11	0	0	0	0	0	0	0	11
Puslinch Township	11	U	U	U	U	U	U	U	11
QI 2018	12	0	0	3	0	0	0	0	15
Q1 2018 Q1 2017	8	0	0	2	0	0	0	0	10
Guelph CMA	0	U	U	Z	U	U	U	U	10
Q1 2018	45	10	35	3	9	235	0	81	418
Q1 2017	56	0	39	2	32	18	1	181	329

	Table 1.2				y by Subn	narket			
		Fi	irst Quart	er 2018					
			Owne	ership			Ren	4-1	
		Freehold		C	Condominium		Ken	tai	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
COMPLETED & NOT ABSORB	ED								
Kitchener City									
QI 2018	23	0	0	0	5	18	n/a	n/a	46
QI 2017	23	2	16	0	9	20	n/a	n/a	70
Cambridge City									
QI 2018	35	0	0	0	5	0	n/a	n/a	40
QI 2017	8	0	0	0	3	6	n/a	n/a	17
North Dumfries Township									
QI 2018	4	0	0	0	0	0	n/a	n/a	4
QI 2017	2	0	0	0	0	0	n/a	n/a	2
Waterloo City									
QI 2018	38	6	0	0	19	10	n/a	n/a	73
QI 2017	14	0	0	0	0	13	n/a	n/a	27
Woolwich Township									
QI 2018	17	4	10	0	0	0	n/a	n/a	31
QI 2017	5	0	- 1	0	0	0	n/a	n/a	6
Wilmot Township									
QI 2018	10	0	0	I	0	0	n/a	n/a	П
QI 2017	- 1	0	0	0	0	0	n/a	n/a	- 1
Kitchener-Cambridge-Waterloo Cl	1A								
QI 2018	127	10	10	I	29	28	n/a	n/a	205
Q1 2017	53	2	17	0	12	39	n/a	n/a	123
Guelph City									
Q1 2018	19	18		0	13	4	n/a	n/a	73
QI 2017	8	2	I	0	4	0	n/a	n/a	15
Guelph/Eramosa Township									
QI 2018	11	0		0	3	0	n/a	n/a	14
Q1 2017	3	0	0	0	0	0	n/a	n/a	3
Puslinch Township									
Q1 2018	3	0		1	0	0	n/a	n/a	4
Q1 2017	0	0	0	1	0	0	n/a	n/a	I
Guelph CMA	22	10	10		1.4	4		I .	0.1
Q1 2018 Q1 2017	33 11	18 2			16 4	4 0	n/a n/a	n/a n/a	91 19

	Гable I.2:	Housing	Activity	Summar	y by Subr	narket			
		_	rst Quart						
			Owne				_		
		Freehold			Condominium	ı	Ren	tal	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
ABSORBED							now		
Kitchener City									
Q1 2018	57	2	27	0	40	52	n/a	n/a	178
Q1 2017	146	12	39	0	15	64	n/a	n/a	276
Cambridge City									
Q1 2018	24	0	15	0	41	0	n/a	n/a	80
Q1 2017	46	0	1	0	9	16	n/a	n/a	72
North Dumfries Township									
Q1 2018	7	0	0	0	10	0	n/a	n/a	17
Q1 2017	8	0	4	0	0	0	n/a	n/a	12
Waterloo City									
Q1 2018	76	2	0	0	0	188	n/a	n/a	266
Q1 2017	42	0	0	0	4	0	n/a	n/a	46
Woolwich Township									
Q1 2018	12	2	0	0	0	0	n/a	n/a	14
Q1 2017	26	0	0	0	0	0	n/a	n/a	26
Wilmot Township									
QI 2018	20	0	0	0	0	0	n/a	n/a	20
QI 2017	28	0	0	0	0	0	n/a	n/a	28
Kitchener-Cambridge-Waterloo CN	<b>1</b> A								
QI 2018	196	6	42	0	91	240	n/a	n/a	575
QI 2017	296	12	44	0	28	80	n/a	n/a	460
Guelph City									
QI 2018	15	10	24	0	9	269	n/a	n/a	327
QI 2017	36	0	38	0	32	20	n/a	n/a	126
Guelph/Eramosa Township									
QI 2018	10	0	15	0	8	0	n/a	n/a	33
QI 2017	- 11	0	0	0	- 1	0	n/a	n/a	12
Puslinch Township									
QI 2018	14	0	0	2	0	0	n/a	n/a	16
QI 2017	8	0	0	2	0	0	n/a	n/a	10
Guelph CMA									
Q1 2018	39	10	39	2	17	269	n/a	n/a	376
Q1 2017	55	0	38	2	33	20	n/a	n/a	148

48

489

2,634

211

### Table 1.3a: History of Housing Starts Kitchener-Cambridge-Waterloo CMA 2008 - 2017 Ownership Rental Freehold Condominium Total\* Single, Row, Apt. Row and Apt. & Apt. & Single Semi Single Semi, and & Other Other Semi Other Row 2017 1,093 70 2 0 970 3,850 243 486 986 100.8 -5.5 % Change -21.5 6.1 12.0 n/a 55.8 n/a -36.4 0 1,524 4,074 2016 1,392 66 217 0 242 633 % Change 39.9 83.3 -55.1 n/a 70.4 5.5 -100.0 61.3 26.8 945 3,212 2015 995 36 483 0 142 600 П 7.6 % Change 14.9 -10.0 39.2 -100.0 -69.4 -54.2 -12.4 -27.8 2014 866 40 347 2 132 1,960 24 1,079 4,450 % Change 25.7 42.9 99.4 100.0 -15.9 50.0 66.5 141.8 689 127 648 1,840 2013 28 174 157 16 % Change -20.9 -34.3 -1.9 -82.3 -22.5 -30.0 n/a 33.3 -36.6 2012 836 2,900 87 I 265 716 40 0 160 12 5.3 -15.0 % Change -26.2 86.6 -100.0 11.1 55.3 n/a -1.8 2011 1,180 38 142 144 461 0 983 2,954 6 -48.7 -30.1 51.7 % Change -5.8 -59.6 200.0 45.0 -100.0 4.9 2010 1,253 94 277 206 318 15 648 2,815 141.8 % Change 7.9 51.6 -8.0 -23.4 38.3 114.3 22.5 n/a 268 2009 62 301 269 230 2,298 1,161 -19.7 -24.4 -15.0 -100.0 27.5 \*\* 75.0 -45.2 -12.8 % Change

354

Source: CMHC (Starts and Completions Survey)

1,445

82

2008

Table 1.3b: History of Housing Starts Guelph CMA 2008 - 2017													
			Owne	ership			Ren	l					
		Freehold		C	Condominium		Ken	ıtai					
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*				
2017	239	68	99	4	39	279	0	295	1,023				
% Change	5.8	88.9	-33.1	-78.9	-64.9	-5.4	-100.0	32.9	-3.6				
2016	226	36	148	19	Ш	295	4	222	1,061				
% Change	-33.1	50.0	-30.8	**	-24.0	32.9	n/a	15.6	-7.0				
2015	338	24	214	5	146	222	0	192	1,141				
% Change	68.2	-55.6	72.6	66.7	**	- <del>4</del> 9.1	n/a	-8.1	7.2				
2014	201	54	124	3	37	<del>4</del> 36	0	209	1,064				
% Change	8.1	-34.1	**	-57.1	-78.2	7.1	-100.0	**	19.6				
2013	186	82	9	7	170	<del>4</del> 07	5	24	890				
% Change	-30.1	86.4	-87.7	-22.2	24.1	107.7	n/a	**	21.8				
2012	266	44	73	9	137	196	0	6	731				
% Change	4.7	-12.0	49.0	80.0	-2.8	13.3	-100.0	-92.9	-4.3				
2011	254	50	49	5	141	173	8	84	764				
% Change	-36.7	<del>4</del> 7.1	-59.8	0.0	-47.6	-8.0	n/a	**	-25.2				
2010	401	34	122	5	269	188	0	2	1,021				
% Change	34.6	-54.1	22.0	**	**	168.6	n/a	n/a	80.1				
2009	298	74	100	I	24	70	0	0	567				
% Change	-29.2	68.2	-21.3	-75.0	-27.3	-79.5	n/a	-100.0	- <del>4</del> 7.8				
2008	421	44	127	4	33	341	0	117	1,087				

Table 2: Starts by Submarket and by Dwelling Type First Quarter 2018													
	Sir	ngle	Se	Semi		Row		Other					
Submarket	QI 2018	QI 2017	% Change										
Kitchener-Cambridge-Waterloo	348	314	12	6	60	80	919	234	1,339	634	111.2		
Kitchener City	98	143	0	2	30	28	16	234	144	407	-64.6		
Cambridge City	162	27	4	0	30	28	0	0	196	55	**		
North Dumfries Township	2	10	2	0	0	10	0	0	4	20	-80.0		
Waterloo City	61	81	6	4	0	14	903	0	970	99	**		
Woolwich Township	2	23	0	0	0	0	0	0	2	23	-91.3		
Wilmot Township	23	30	0	0	0	0	0	0	23	30	-23.3		
Guelph CMA	21	44	6	16	30	26	260	188	317	274	15.7		
Guelph City	9	25	6	16	30	18	260	188	305	247	23.5		
Guelph/Eramosa Township	5	7	0	0	0	8	0	0	5	15	-66.7		
Puslinch Township	7	12	0	0	0	0	0	0	7	12	-41.7		

,	Table 2.1: Starts by Submarket and by Dwelling Type  January - March 2018													
	Single		Se	Semi		Row		Other						
Submarket	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	%			
	2018	2017	2018	2017	2018	2017	2018	2017	2018	2017	Change			
Kitchener-Cambridge-Waterloo	348	314	12	6	60	80	919	234	1,339	634	111.2			
Kitchener City	98	143	0	2	30	28	16	234	144	407	-64.6			
Cambridge City	162	27	4	0	30	28	0	0	196	55	**			
North Dumfries Township	2	10	2	0	0	10	0	0	4	20	-80.0			
Waterloo City	61	81	6	4	0	14	903	0	970	99	**			
Woolwich Township	2	23	0	0	0	0	0	0	2	23	-91.3			
Wilmot Township	23	30	0	0	0	0	0	0	23	30	-23.3			
Guelph CMA	21	44	6	16	30	26	260	188	317	274	15.7			
Guelph City	9	25	6	16	30	18	260	188	305	247	23.5			
Guelph/Eramosa Township	5	7	0	0	0	8	0	0	5	15	-66.7			
Puslinch Township	7	12	0	0	0	0	0	0	7	12	-41.7			

Table 2.2: S	tarts by Su		by Dwellir t Quarter :		nd by Inter	nded Mark	cet			
		Ro	ow .			Apt. &	Other			
Submarket	Freeho Condor		Ren	ntal	Freeho Condor		Ren	tal		
	QI 2018	QI 2017	QI 2018	QI 2017	QI 2018	QI 2017	QI 2018	QI 2017		
Kitchener-Cambridge-Waterloo	60	80	0	0	562	68	357	166		
Kitchener City	30	28	0	0	16	68	0	166		
Cambridge City	30	28	0	0	0	0	0	0		
North Dumfries Township	0	10	0	0	0	0	0	0		
Waterloo City	0	14	0	0	546	0	357	0		
Woolwich Township	0	0	0	0	0	0	0	0		
Wilmot Township	0	0	0	0	0	0	0	0		
Guelph CMA	22	26	8	0	60	95	200	93		
Guelph City	22	18	8	0	60	95	200			
Guelph/Eramosa Township	0	8	0	0	0	0	0 0			
Puslinch Township	0	0	0	0	0	0	0	0		

Table 2.3: S	tarts by Su		by Dwelli ry - March		nd by Intei	nded Mark	æt					
		Ro	ow .			Apt. &	Other					
Submarket	Freeho Condo		Rei	ntal	Freeho Condo		Rer	ıtal				
	YTD 2018	YTD 2017	YTD 2018	YTD 2017	YTD 2018	YTD 2017	YTD 2018	YTD 2017				
Kitchener-Cambridge-Waterloo	60	80	0	0	562	68	357	166				
Kitchener City	30	28	0	0	16	68	0	166				
Cambridge City	30	28	0	0	0	0	0	0				
North Dumfries Township	0	10	0	0	0	0	0	0				
Waterloo City	0	14	0	0	546	0	357	0				
Woolwich Township	0	0	0	0	0	0	0	0				
Wilmot Township	0	0	0	0	0	0	0	0				
Guelph CMA	22	26	8	0	60	95	200					
Guelph City	22	18	8	0	60	95	200	93				
Guelph/Eramosa Township	0	8	0	0	0	0	0	0				
Puslinch Township	0	0	0	0	0	0	0	0				

Та	ble 2.4: Sta	_	bmarket a : Quarter :	_	ended Mar	ket			
Submanilas	Freel	hold	Condor	minium	Ren	ntal	Total*		
Submarket	QI 2018	Q1 2017	QI 2018	QI 2017	QI 2018	QI 2017	Q1 2018	QI 2017	
Kitchener-Cambridge-Waterloo	413	354	569	114	357	166	1,339	634	
Kitchener City	143	173	I	68	0	166	144	407	
Cambridge City	174	27	22	28	0	0	196	55	
North Dumfries Township	4	16	0	4	0	0	4	20	
Waterloo City	67	85	546	14	357	0	970	99	
Woolwich Township	2	23	0	0	0	0	2	23	
Wilmot Township	23	30	0	0	0	0	23	30	
Guelph CMA	48	78	61	103	208	93	317	274	
Guelph City	37	59	60	95	208	93	305	247	
Guelph/Eramosa Township	5	7	0	8	0	0	5	15	
Puslinch Township	6	12	1	0	0	0	7	12	

Та	ble 2.5: St	•	bmarket a .ry - March		ended Mar	ket		
Submarket	Free	hold	Condo	minium	Rer	ntal	Total*	
Submarket	YTD 2018	YTD 2017	YTD 2018	YTD 2017	YTD 2018	YTD 2017	YTD 2018	YTD 2017
Kitchener-Cambridge-Waterloo	413	354	569	114	357	166	1,339	634
Kitchener City	143	173	1	68	0	166	144	407
Cambridge City	174	27	22	28	0	0	196	55
North Dumfries Township	4	16	0	4	0	0	4	20
Waterloo City	67	85	546	14	357	0	970	99
Woolwich Township	2	23	0	0	0	0	2	23
Wilmot Township	23	30	0	0	0	0	23	30
Guelph CMA	48	78	61	103	208	93	317	274
Guelph City	37	59	60	95	208	93	305	247
Guelph/Eramosa Township	5	7	0	8	0	0	5	15
Puslinch Township	6	12	I	0	0	0	7	12

Tal	ole 3: Co	ompleti	ons by	Submar	ket and	by Dw	elling T	уре			
			First	Quarte	r <b>2018</b>						
	Sir	ıgle	Se	mi	Ro	ow	Apt. &	Other		Total	
Submarket	QI 2018	QI 2017	QI 2018	QI 2017	QI 2018	QI 2017	QI 2018	QI 2017	QI 2018	QI 2017	% Change
Kitchener-Cambridge-Waterloo	204	295	10	12	138	72	715	57	1,067	436	144.7
Kitchener City	62	146	2	12	63	53	236	55	363	266	36.5
Cambridge City	23	44	0	0	60	- 11	93	0	176	55	**
North Dumfries Township	4	9	0	0	10	4	0	0	14	13	7.7
Waterloo City	79	39	4	0	0	4	386	0	469	43	**
Woolwich Township	13	28	4	0	5	0	0	0	22	28	-21.4
Wilmot Township	23	29	0	0	0	0	0	2	23	31	-25.8
Guelph CMA	48	59	12		42	71	316	199	418	329	27.1
Guelph City	22	38	12	0	20	71	316	199	370	308	20.1
Guelph/Eramosa Township	П	- 11	0	0	22	0	0	0	33	- 11	200.0
Puslinch Township	15	10	0	0	0	0	0	0	15	10	50.0

Tabl	e 3.1: C	omplet				d by Dw	velling 1	уре			
			January	y - Marc	h 2018						
	Sin	gle	Se	mi	Ro	w	Apt. &	Other		Total	
Submarket	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	%
	2018	2017	2018	2017	2018	2017	2018	2017	2018	2017	Change
Kitchener-Cambridge-Waterloo	204	295	10	12	138	72	715	57	1,067	436	144.7
Kitchener City	62	146	2	12	63	53	236	55	363	266	36.5
Cambridge City	23	44	0	0	60	11	93	0	176	55	**
North Dumfries Township	4	9	0	0	10	4	0	0	14	13	7.7
Waterloo City	79	39	4	0	0	4	386	0	469	43	**
Woolwich Township	13	28	4	0	5	0	0	0	22	28	-21. <del>4</del>
Wilmot Township	23	29	0	0	0	0	0	2	23	31	-25.8
Guelph CMA	48	59	12	0	42	71	316	199	418	329	27.1
Guelph City	22	38	12	0	20	71	316	199	370	308	20.1
Guelph/Eramosa Township	- 11	- 11	0	0	22	0	0	0	33	11	200.0
Puslinch Township	15	10	0	0	0	0	0	0	15	10	50.0

Table 3.2: Com	pletions by		cet, by Dw t Quarter :		e and by lı	ntended M	larket			
		Ro	ow .			Apt. &	Other			
Submarket	Freeho Condor		Ren	ital	Freeho Condor		Ren	tal		
	QI 2018	QI 2017	QI 2018	Q1 2017	QI 2018	QI 2017	QI 2018	QI 2017		
Kitchener-Cambridge-Waterloo	138	72	0	0	226	40	489	17		
Kitchener City	63	53	0	0	52	40	184	15		
Cambridge City	60	11	0	0	0	0	93	0		
North Dumfries Township	10	4	0	0	0	0	0	0		
Waterloo City	0	4	0	0	174	0	212	0		
Woolwich Township	5	0	0	0	0	0	0	0		
Wilmot Township	0	0	0	0	0	0	0	2		
Guelph CMA	42	71	0	0	235	18	81	181		
Guelph City	20	71	0	0	235	18	81			
Guelph/Eramosa Township	22	0	0	0	0	0	0 0			
Puslinch Township	0	0	0	0	0	0	0	0		

Table 3.3: Com	pletions by		cet, by Dw ry - March		e and by I	ntended M	larket	
			w	1 2010		Apt. &	Other	
Submarket	Freeho Condo		Rer	ntal	Freeho Condo		Rer	ntal
	YTD 2018	YTD 2017	YTD 2018	YTD 2017	YTD 2018	YTD 2017	YTD 2018	YTD 2017
Kitchener-Cambridge-Waterloo	138	72	0	0	226	40	489	17
Kitchener City	63	53	0	0	52	40	184	15
Cambridge City	60	11	0	0	0	0	93	0
North Dumfries Township	10	4	0	0	0	0	0	0
Waterloo City	0	4	0	0	174	0	212	0
Woolwich Township	5	0	0	0	0	0	0	0
Wilmot Township	0	0	0	0	0	0	0	2
Guelph CMA	42	71	0	0	235	18	81	181
Guelph City	20	71	0	0	235	18	81	181
Guelph/Eramosa Township	22	0	0	0	0	0	0	0
Puslinch Township	0	0	0	0	0	0	0	0

Table	3.4: Comp		Submarke Quarter 1		Intended N	<b>1</b> arket			
Submarket	Freehold		Condor	ninium	Ren	ntal	Total*		
Submarket	QI 2018	Q1 2017	QI 2018	Q1 2017	QI 2018	QI 2017	Q1 2018	Q1 2017	
Kitchener-Cambridge-Waterloo	256	355	322	64	489	17	1,067	436	
Kitchener City	87	202	92	49	184	15	363	266	
Cambridge City	38	44	45	11	93	0	176	55	
North Dumfries Township	4	13	10	0	0	0	14	13	
Waterloo City	83	39	174	4	212	0	469	43	
Woolwich Township	22	28	0	0	0	0	22	28	
Wilmot Township	22	29	I	0	0	2	23	31	
Guelph CMA	90	95	247	52	81	182	418	329	
Guelph City	52	76	237	50	81	182	370	308	
Guelph/Eramosa Township	26	11	7	0	0	0	33	11	
Puslinch Township	12	8	3	2	0	0	15	10	

Table	3.5: Comp		Submark ry - March	_	Intended I	<b>1</b> arket		
Submarket	Free	hold	Condo	minium	Rer	ntal	Tot	al*
Submarket	YTD 2018	YTD 2017	YTD 2018	YTD 2017	YTD 2018	YTD 2017	YTD 2018	YTD 2017
Kitchener-Cambridge-Waterloo	256	355	322	64	489	17	1,067	436
Kitchener City	87	202	92	49	184	15	363	266
Cambridge City	38	44	45	11	93	0	176	55
North Dumfries Township	4	13	10	0	0	0	14	13
Waterloo City	83	39	174	4	212	0	469	43
Woolwich Township	22	28	0	0	0	0	22	28
Wilmot Township	22	29	I	0	0	2	23	31
Guelph CMA	90	95	247	52	81	182	418	329
Guelph City	52	76	237	50	81	182	370	308
Guelph/Eramosa Township	26	- 11	7	0	0	0	33	11
Puslinch Township	12	8	3	2	0	0	15	10

	Tabl	e 4a: /	Absorb		_			ts by F	rice R	ange			
				Fir	st Qua	ırter 2	810						
					Price F	Ranges							
Submarket	< \$350	0,000	\$350,0 \$399,		\$400, \$449		\$450, \$499		\$500,0	000 +	Total	Median Price (\$)	Average Price (\$)
	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)		11100 (ψ)	11100 (ψ)
Kitchener City													
QI 2018	0	0.0	6	10.5	7	12.3	3	5.3	41	71.9	57	690,000	661,416
QI 2017	23	15.8	37	25.3	27	18.5	23	15.8	36	24.7	146	405,000	442,467
Year-to-date 2018	0	0.0	6	10.5	7	12.3	3	5.3	41	71.9	57	690,000	661,416
Year-to-date 2017	23	15.8	37	25.3	27	18.5	23	15.8	36	24.7	146	405,000	442,467
Cambridge City													
QI 2018	0	0.0	0	0.0	0	0.0	0	0.0	21	100.0	21	-	672,753
QI 2017	0	0.0	I	2.4	2	4.8	9	21.4	30	71. <del>4</del>	42	540,000	553,173
Year-to-date 2018	0	0.0	0	0.0	0	0.0	0	0.0	21	100.0	21	-	672,753
Year-to-date 2017	0	0.0	I	2.4	2	4.8	9	21.4	30	71. <del>4</del>	42	540,000	553,173
North Dumfries Township													
Q1 2018	0	0.0	0	0.0	0	0.0	0	0.0	7	100.0	7	-	733,950
QI 2017	0	0.0	0	0.0	0	0.0	- 1	20.0	4	80.0	5	-	-
Year-to-date 2018	0	0.0	0	0.0	0	0.0	0	0.0	7	100.0	7	-	733,950
Year-to-date 2017	0	0.0	0	0.0	0	0.0	I	20.0	4	80.0	5	-	-
Waterloo City													
Q1 2018	0	0.0	0	0.0	- 1	1.4	7	9.5	66	89.2	74	627,500	724,171
QI 2017	- 1	2.4	- 1	2.4	7	16.7	5	11.9	28	66.7	42	530,000	598,757
Year-to-date 2018	0	0.0	0	0.0	- 1	1.4	7	9.5	66	89.2	74	627,500	724,171
Year-to-date 2017	- 1	2.4	I	2.4	7	16.7	5	11.9	28	66.7	42	530,000	598,757
Woolwich Township													
QI 2018	0	0.0	0	0.0	0	0.0	0	0.0	10	100.0	10	-	851,581
QI 2017	- 1	4.3	2	8.7	8	34.8	3	13.0	9	39.1	23	-	481,149
Year-to-date 2018	0	0.0	0	0.0	0	0.0	0	0.0	10	100.0	10	-	851,581
Year-to-date 2017	- 1	4.3	2	8.7	8	34.8	3	13.0	9	39.1	23	-	481,149
Wilmot Township													
QI 2018	0	0.0	0	0.0	0	0.0	1	5.9	16	94.1	17	612,500	623,568
QI 2017	0	0.0	0	0.0	0	0.0	0	0.0	22	100.0	22	565,000	569,409
Year-to-date 2018	0	0.0	0	0.0	0	0.0	- 1	5.9	16	94.1	17	612,500	623,568
Year-to-date 2017	0	0.0	0	0.0	0	0.0	0	0.0	22	100.0	22	565,000	569,409
Kitchener-Cambridge-Water													
Q1 2018	0	0.0	6	3.2	8	4.3	11	5.9	161	86.6	186	645,000	691,082
QI 2017	25	8.9	41	1 <del>4</del> .6	44	15.7	41	14.6	129	46.1	280	480,000	497,438
Year-to-date 2018	0	0.0	6	3.2	8	4.3	11	5.9	161	86.6	186	645,000	691,082
Year-to-date 2017	25	8.9	41	14.6	44	15.7	41	14.6	129	46. I	280	480,000	497,438

Source: CMHC (Market Absorption Survey)

	Tabl	le 4b: /	Absorl	oed Sir	ngle-D	etache	ed Uni	ts by F	rice R	ange			
					_	arter 2		•					
					Price I								
Submarket	< \$40	0,000	\$400,000 - \$449,999		\$450, \$499		\$500,000 - \$549,999		\$550,000 +		Total	Median Price (\$)	Average Price (\$)
	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)		111ce (ψ)	111ce (ψ)
Guelph City													
Q1 2018	0	0.0	0	0.0	0	0.0	0	0.0	15	100.0	15	-	828,607
QI 2017	0	0.0	0	0.0	0	0.0	3	9.4	29	90.6	32	-	-
Year-to-date 2018	0	0.0	0	0.0	0	0.0	0	0.0	15	100.0	15	-	828,607
Year-to-date 2017	0	0.0	0	0.0	0	0.0	3	9.4	29	90.6	32	-	-
Guelph/Eramosa Township													
Q1 2018	0	0.0	0	0.0	0	0.0	0	0.0	9	100.0	9	-	944,582
QI 2017	0	0.0	0	0.0	0	0.0	0	0.0	6	100.0	6	-	-
Year-to-date 2018	0	0.0	0	0.0	0	0.0	0	0.0	9	100.0	9	-	944,582
Year-to-date 2017	0	0.0	0	0.0	0	0.0	0	0.0	6	100.0	6	-	-
Puslinch Township													
Q1 2018	0	0.0	- 1	10.0	0	0.0	0	0.0	9	90.0	10	-	-
QI 2017	0	0.0	0	0.0	0	0.0	0	0.0	2	100.0	2	-	-
Year-to-date 2018	0	0.0	- 1	10.0	0	0.0	0	0.0	9	90.0	10	-	-
Year-to-date 2017	0	0.0	0	0.0	0	0.0	0	0.0	2	100.0	2	-	-
Guelph CMA													
QI 2018	0	0.0	I	2.9	0	0.0	0	0.0	33	97.1	34	840,000	987,548
Q1 2017	0	0.0	0	0.0	0	0.0	3	7.5	37	92.5	40	577,500	620,628
Year-to-date 2018	0	0.0	I	2.9	0	0.0	0	0.0	33	97.1	34	840,000	987,548
Year-to-date 2017	0	0.0	0	0.0	0	0.0	3	7.5	37	92.5	40	577,500	620,628

Source: CMHC (Market Absorption Survey)

Table 4.1: Average Price (\$) of Absorbed Single-detached Units First Quarter 2018										
Submarket	QI 2018	Q1 2017	% Change	YTD 2018	YTD 2017	% Change				
Kitchener-Cambridge-Waterloo	691,082	497,438	38.9	691,082	497,438	38.9				
Kitchener City	661,416	442,467	49.5	661,416	442,467	49.5				
Cambridge City	672,753	553,173	21.6	672,753	553,173	21.6				
North Dumfries Township	733,950	-	n/a	733,950	-	n/a				
Waterloo City	724,171	598,757	20.9	724,171	598,757	20.9				
Woolwich Township	851,581	481,149	77.0	851,581	481,149	77.0				
Wilmot Township	623,568	569,409	9.5	623,568	569,409	9.5				
Guelph CMA	987,548	620,628	59.1	987,548	620,628	59.1				
Guelph City	828,607	-	n/a	828,607	-	n/a				
Guelph/Eramosa Township	944,582	-	n/a	944,582	-	n/a				
Puslinch Township	-	-	n/a	-	-	n/a				

Source: CMHC (Market Absorption Survey)

Figure 5.1a: MLS® Residential Average Price for Kitchener

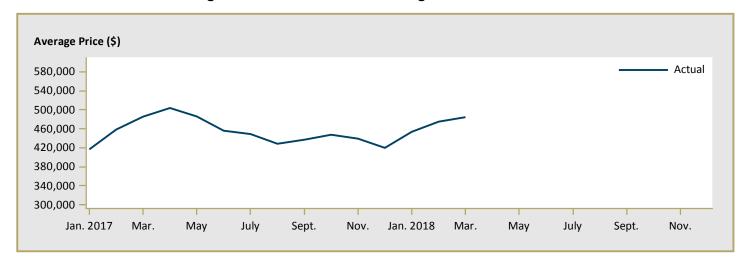


Figure 5.2a: MLS® Residential Sales for Kitchener

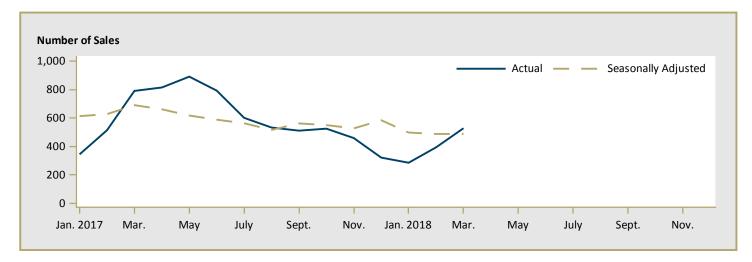
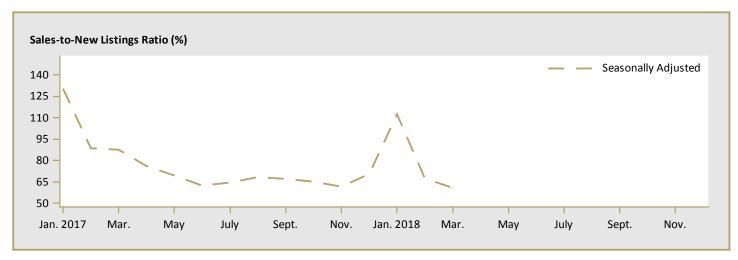


Figure 5.3a: MLS<sup>®</sup> Residential Sales- to- New Listings Ratio for Kitchener



MLS® is a registered trademark of the Canadian Real Estate Association (CREA).

Source: CREA / Haver Analytics

Note: Seasonally adjusted data of average price are not available at the time of publication.

Figure 5.1b: MLS® Residential Average Price for Guelph

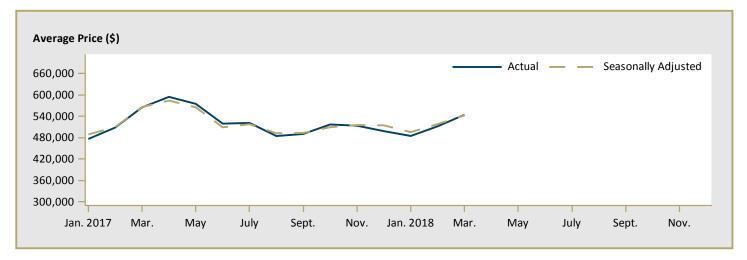


Figure 5.2b: MLS® Residential Sales for Guelph

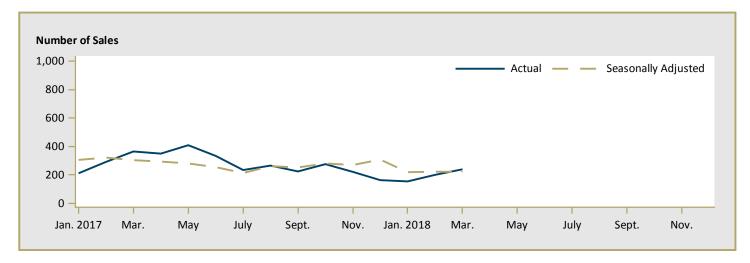
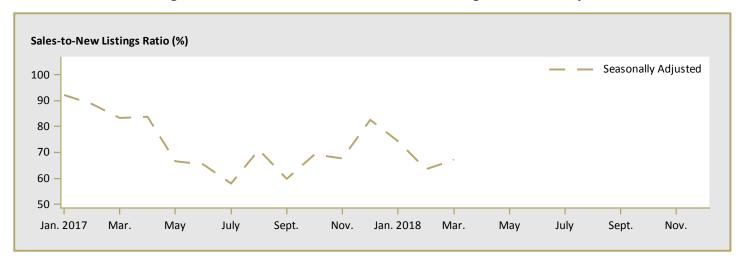


Figure 5.3b: MLS® Residential Sales- to- New Listings Ratio for Guelph



MLS® is a registered trademark of the Canadian Real Estate Association (CREA).

Source: CREA / Haver Analytics

Figure 5.1c: MLS® Residential Average Price for Cambridge

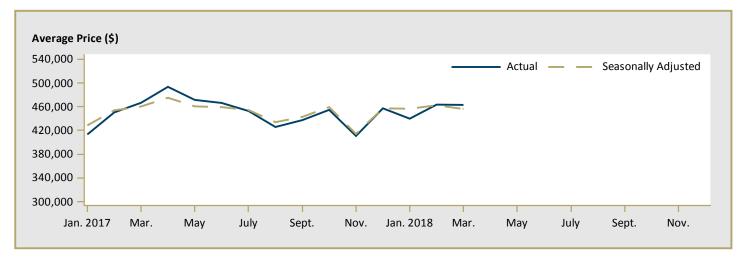


Figure 5.2c: MLS® Residential Sales for Cambridge

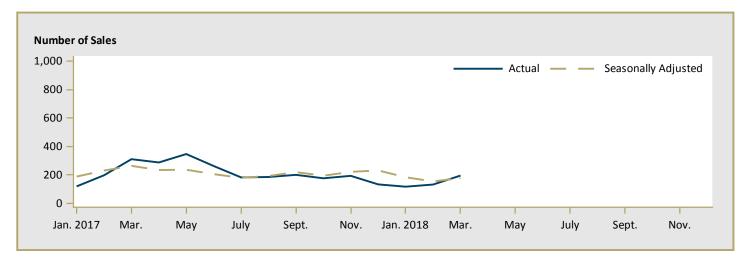
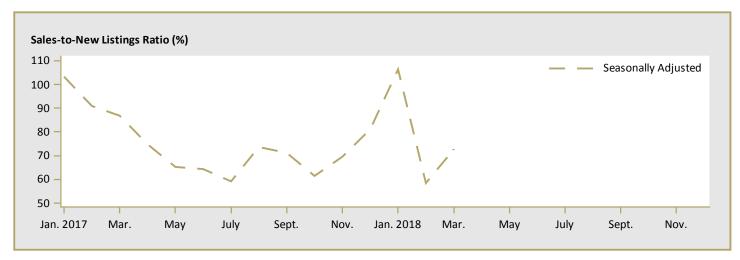


Figure 5.3c: MLS® Residential Sales- to- New Listings Ratio for Cambridge



MLS® is a registered trademark of the Canadian Real Estate Association (CREA).

Source: CREA / Haver Analytics

			Ţ	able 6	a: Econom	ic Indica	tors			
				Fi	rst Quarte	er 2018				
		Inter	Interest Rates				Kitchener Labour Market			
		P & I Per \$100,000	Mortago (% I Yr. Term		Total, Kitchener- Cambridge- Waterloo CMA 2016.12 =100	CPI, 2002 =100 (Ontario)	Employment SA (,000)	Unemployment Rate (%) SA	Participation Rate (%) SA	Average Weekly Earnings (\$)
2017	January	561	3.14	4.64	101.0	130.8	278.2	5.7	68.8	1,019
	February	561	3.14	4.64	101.5	131.2	280.3	5.7	69.3	1,011
	March	561	3.14	4.64	101.7	131.4	282.0	5.7	69.6	1,002
	April	561	3.14	4.64	103.2	132.0	285.7	5.2	70.1	984
	May	561	3.14	4.64	103.6	131.9	288.5	5.3	70.8	980
	June	561	3.14	4.64	103.7	132.1	291.8	5.1	71.4	971
	July	573	3.14	4.84	103.7	131.9	294.1	4.9	71.7	965
	August	573	3.14	4.84	103.7	131.8	294.5	4.6	71.4	963
	September	575	3.09	4.89	103.7	132.3	291.3	4.8	70.7	965
	October	581	3.24	4.99	103.6	132.3	285.9	5.4	69.7	964
	November	581	3.24	4.99	103.6	132.7	284.6	5.4	69.3	969
	December	581	3.24	4.99	103.6	132.0	283.0	5.4	68.8	976
2018	January	590	3.34	5.14	103.6	133.2	281.5	5.1	68.1	993
	February	590	3.34	5.14	103.6	134.0	278.8	5.3	67.5	993
	March	590	3.34	5.14		134.6	277.8	5.1	67.1	987
	April									
	May									
	June									
	July									
	August									
	September									
	October									
	November									
	December									

<sup>&</sup>quot;P & I" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)

Source: CMHC, adapted from Statistics Canada (CANSIM), Statistics Canada (CANSIM)

<sup>&</sup>quot;NHPI" means New Housing Price Index

<sup>&</sup>quot;CPI" means Consumer Price Index

<sup>&</sup>quot;SA" means Seasonally Adjusted

Table 6b: Economic Indicators First Quarter 2018										
		Inter	Interest Rates			CDI 2002	Guelph Labour Market			
		P & I Per \$100,000	Mortgag (% I Yr. Term		Total, Ontario 2016.12 =100	CPI, 2002 =100 (Ontario)	Employment SA (,000)	Unemployment Rate (%) SA	Participation Rate (%) SA	Average Weekly Earnings (\$)
2017	January	561	3.14	4.64	100.3	130.8	90.0	5.4	72.4	950
	February	561	3.14	4.64	101.1	131.2	89.3	5.7	72.0	932
1	March	561	3.14	4.64	101.4	131.4	89.2	5.5	71.7	925
	April	561	3.14	4.64	103.0	132.0	89.9	4.6	71.5	
	May	561	3.14	4.64	103.8	131.9	90.3	4.0	71.3	967
	June	561	3.14	4.64	103.9	132.1	91.6	4.0	72.2	977
	July	573	3.14	4.84	104.1	131.9	92.3	4.7	73.1	958
	August	573	3.14	4.84	104.2	131.8	92.4	5.0	73.2	940
	September	575	3.09	4.89	104.3	132.3	91.6	5.9	73.2	932
	October	581	3.24	4.99	104.4	132.3	91.7	5.9	73.2	929
	November	581	3.24	4.99	104.5	132.7	91.3	6.6	73.3	938
	December	581	3.24	4.99	104.5	132.0	91.3	6.2	72.8	957
2018	January	590	3.34	5.14	104.6	133.2	89.8	5.7	71.2	972
	February	590	3.34	5.14	104.3	134.0	88.7	5.3	69.9	974
	March	590	3.34	5.14		134.6	87.8	4.9	68.7	959
	April									
	May									
	June									
	July									
	August									
	September									
	October									
	November									
	December									

<sup>&</sup>quot;P & I" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)

Source: CMHC, adapted from Statistics Canada (CANSIM), Statistics Canada (CANSIM)

<sup>&</sup>quot;NHPI" means New Housing Price Index

<sup>&</sup>quot;CPI" means Consumer Price Index

<sup>&</sup>quot;SA" means Seasonally Adjusted

### **METHODOLOGY**

### **Starts & Completions Survey Methodology**

The Starts and Completions Survey is conducted by way of site visits which are used to confirm that new units have reached set stages in the construction process. Since most municipalities in the country issue building permits, these are used as an indication of where construction is likely to take place. In areas where there are no permits, reliance has to be placed either on local sources or searching procedures.

The Starts and Completions Survey is carried out monthly in urban areas with population in excess of 50,000, as defined by the 2016 Census. In urban areas with populations of 10,000 to 49,999, all Starts are enumerated in the last month of the quarter (i.e. four times a year, in March, June, September and December). In these centres with quarterly enumeration, Completion activity is modeled based on historical patterns. Monthly Starts and Completions activity in these quarterly locations are statistically estimated at a provincial level for single and multi categories. Centres with populations below 10,000 are enumerated on a sample basis, also in the last month of each quarter (i.e. four times a year, in March, June, September and December).

The Starts and Completions Survey enumerates dwelling units in new structures only, designed for non-transient and year-round occupancy.

Mobile homes are included in the surveys. A mobile home is a type of manufactured house that is completely assembled in a factory and then moved to a foundation before it is occupied.

Trailers or any other movable dwelling (the larger often referred to as a mobile home) with no permanent foundation are excluded from the survey.

Conversions and/or alterations within an existing structure are excluded from the surveys as are seasonal dwellings, such as: summer cottages, hunting and ski cabins, trailers and boat houses; and hostel accommodations, such as: hospitals, nursing homes, penal institutions, convents, monasteries, military and industrial camps, and collective types of accommodation such as: hotels, clubs, and lodging homes.

### **Market Absorption Survey Methodology**

The Market Absorption Survey is carried out in conjunction with the Starts and Completions Survey in urban areas with populations in excess of 50,000. When a structure is recorded as completed, an update is also made as units are sold or rented. The dwellings are then enumerated each month until such time as full absorption occurs.

## STARTS AND COMPLETIONS SURVEY AND MARKET ABSORPTION SURVEY DEFINITIONS

A "dwelling unit", for purposes of the Starts and Completions Survey, is defined as a structurally separate set of self-contained living premises with a private entrance from outside the building or from a common hall, lobby, or stairway inside the building. Such an entrance must be one that can be used without passing through another separate dwelling unit.

A "start", for purposes of the Starts and Completions Survey, is defined as the beginning of construction work on a building, usually when the concrete has been poured for the whole of the footing around the structure, or an equivalent stage where a basement will not be part of the structure.

The number of units "under construction" as at the end of the period shown, takes into account certain adjustments which are necessary for various reasons. For example, after a start on a dwelling has commenced construction may cease, or a structure, when completed, may contain more or fewer dwelling units than were reported at start.

A "completion", for purposes of the Starts and Completions Survey, is defined as the stage at which all the proposed construction work on a dwelling unit has been performed, although under some circumstances a dwelling may be counted as completed where up to 10 per cent of the proposed work remains to be done.

The term "absorbed" means that a housing unit is no longer on the market (i.e. has been sold or rented). This usually happens when a binding contract is secured by a non-refundable deposit and has been signed by a qualified purchaser. The purpose of the Market Absorption Survey is to measure the rate at which units are sold or rented after they are completed, as well as collect prices.

### **DWELLING TYPES**

A "**Single-Detached**" dwelling (also referred to as "**Single**") is a building containing only one dwelling unit, which is completely separated on all sides from any other dwelling or structure. Includes link homes, where two units may share a common basement wall but are separated above grade. Also includes cluster-single developments.

A "**Semi-Detached (Double)**" dwelling (also referred to as "**Semi**") is one of two dwellings located side-by-side in a building, adjoining no other structure and separated by a common or party wall extending from ground to roof.

A "Row (Townhouse)" dwelling is a one family dwelling unit in a row of three or more attached dwellings separated by a common or party wall extending from ground to roof.

The term "**Apartment and other**" includes all dwellings other than those described above, including structures commonly known as stacked townhouses, duplexes, triplexes, double duplexes and row duplexes.

### INTENDED MARKET

The "intended market" is the tenure in which the unit is being marketed. This includes the following categories:

Freehold: A residence where the owner owns the dwelling and lot outright.

**Condominium (including Strata-Titled):** An individual dwelling which is privately owned, but where the building and/or the land are collectively owned by all dwelling unit owners. A condominium is a form of ownership rather than a type of house.

**Rental**: Dwelling constructed for rental purposes regardless of who finances the structure.

### GEOGRAPHICAL TERMS

A census metropolitan area (CMA) or a census agglomeration (CA) is formed by one or more adjacent municipalities centred on a population centre (known as the core). A CMA must have a total population of at least 100,000 of which 50,000 or more must live in the core based on adjusted data from the previous Census of Population Program. A CA must have a core population of at least 10,000 also based on data from the previous Census of Population Program. To be included in the CMA or CA, other adjacent municipalities must have a high degree of integration with the core, as measured by commuting flows derived from data on place of work from the previous Census Program.

A "Rural" area, for the purposes of this publication, is a centre with a population less than 10,000.

2017 data based on 2016 Census Definitions. 2012-2016 data based on 2011 Census Definitions. 2007-2011 data based on 2006 Census Definitions.

### CMHC HELPS CANADIANS MEET THEIR HOUSING NEEDS.

Canada Mortgage and Housing Corporation (CMHC) has been helping Canadians meet their housing needs for more than 70 years. As Canada's authority on housing, we contribute to the stability of the housing market and financial system, provide support for Canadians in housing need, and offer unbiased housing research and advice to Canadian governments, consumers and the housing industry. Prudent risk management, strong corporate governance and transparency are cornerstones of our operations.

For more information, visit our website at www.cmhc.ca or follow us on Twitter, LinkedIn, Facebook and YouTube.

You can also reach us by phone at 1-800-668-2642 or by fax at 1-800-245-9274. Outside Canada call 613-748-2003 or fax to 613-748-2016.

Canada Mortgage and Housing Corporation supports the Government of Canada policy on access to information for people with disabilities. If you wish to obtain this publication in alternative formats, call 1-800-668-2642.

The Market Analysis Centre's (MAC) electronic suite of national standardized products is available for free on CMHC's website. You can view, print, download or subscribe to future editions and get market information e-mailed automatically to you the same day it is released. It's quick and convenient! Go to <a href="https://www.cmhc.ca/en/hoficlincl/homain">www.cmhc.ca/en/hoficlincl/homain</a>

For more information on MAC and the wealth of housing market information available to you, visit us today at <a href="https://www.cmhc.ca/housingmarketinformation">www.cmhc.ca/housingmarketinformation</a>

To subscribe to printed editions of MAC publications, call 1-800-668-2642.

©2018 Canada Mortgage and Housing Corporation. All rights reserved. CMHC grants reasonable rights of use of this publication's content solely for personal, corporate or public policy research, and educational purposes. This permission consists of the right to use the content for general reference purposes in written analyses and in the reporting of results, conclusions, and forecasts including the citation of limited amounts of supporting data extracted from this publication. Reasonable and limited rights of use are also permitted in commercial publications subject to the above criteria, and CMHC's right to request that such use be discontinued for any reason.

Any use of the publication's content must include the source of the information, including statistical data, acknowledged as follows:

Source: CMHC (or "Adapted from CMHC," if appropriate), name of product, year and date of publication issue.

Other than as outlined above, the content of the publication cannot be reproduced or transmitted to any person or, if acquired by an organization, to users outside the organization. Placing the publication, in whole or part, on a website accessible to the public or on any website accessible to persons not directly employed by the organization is not permitted. To use the content of any CMHC Market Analysis publication for any purpose other than the general reference purposes set out above or to request permission to reproduce large portions of, or entire CMHC Market Analysis publications, please complete the CMHC Copyright request form and email it to CMHC's Canadian Housing Information Centre at <a href="mailto:chic@cmhc.ca">chic@cmhc.ca</a>. For permission, please provide CHIC with the following information: Publication's name, year and date of issue.

Without limiting the generality of the foregoing, no portion of the content may be translated from English or French into any other language without the prior written permission of Canada Mortgage and Housing Corporation.

The information, analyses and opinions contained in this publication are based on various sources believed to be reliable, but their accuracy cannot be guaranteed. The information, analyses and opinions shall not be taken as representations for which Canada Mortgage and Housing Corporation or any of its employees shall incur responsibility.

# Housing market intelligence you can count on

### FREE REPORTS AVAILABLE ON-LINE

Local, regional and national analysis and data pertaining to current market conditions and future-oriented trends.

- Canadian Housing Statistics
- Condominium Owners Report
- Housing Information Monthly
- Housing Market Assessment
- Housing Market Insight
- Housing Now Tables
- Housing Market Outlook, Canada
- Housing Market Outlook, Highlight Reports Regional and Northern
- Housing Market Outlook, Canada and Major Centres
- Housing Market Tables: Selected South Central Ontario Centres
- Preliminary Housing Starts Data
- Rental Market Reports, Canada and Provincial Highlights
- Rental Market Reports, Major Centres
- Residential Construction Digest, Prairie Centres
- Seniors' Housing Reports

### FREE DATA TABLES AVAILABLE ON-LINE

- Housing Construction Activity by Municipality
- Comprehensive Rental Market Survey Tables
- Comprehensive New Home Construction Tables

### Get the market intelligence you need today!

Click www.cmhc.ca/housingmarketinformation to view, download or subscribe.

CMHC's Market Analysis Centre provides a wealth of local, regional, and national data, information, and analysis through its suite of reports, data tables, and interactive tools.

- Forecasts and Analysis –
   Future-oriented information about local, regional and national housing trends.
- Statistics and Data –
   Information on current housing market activities starts, rents, vacancy rates and much more.

### HOUSING MARKET INFORMATION PORTAL!

The housing data you want, the way you want it.

- Information in one central location
- Quick and easy access
- Neighbourhood level data

cmhc.ca/hmiportal

