#### HOUSING MARKET INFORMATION

### HOUSING NOW TABLES

Kitchener-Cambridge-Waterloo and Guelph CMAs

Date Released: Third Quarter 2018



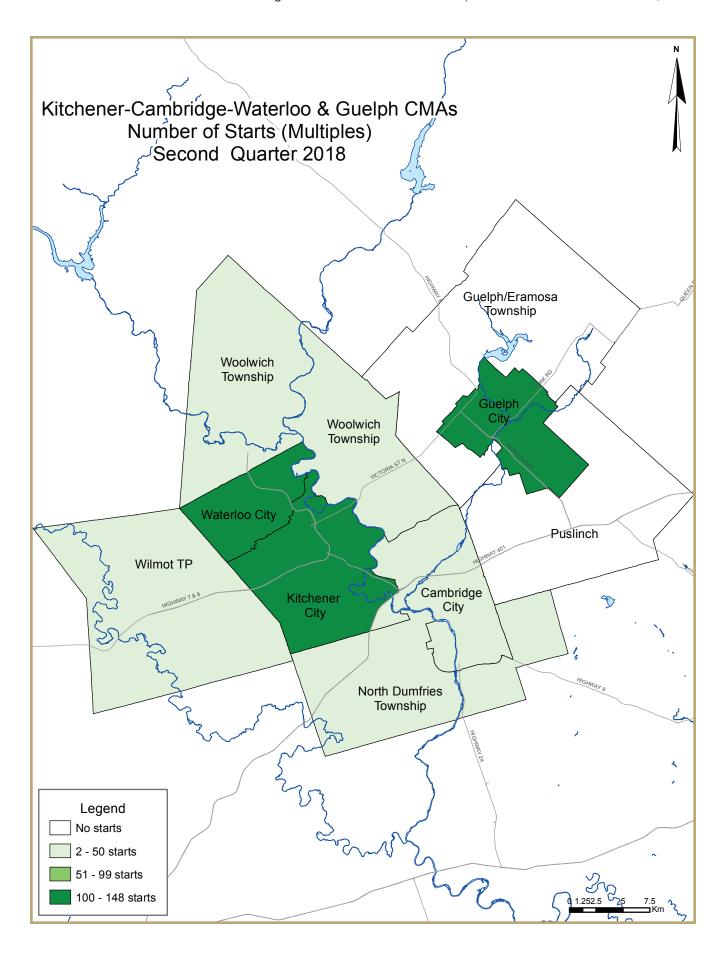
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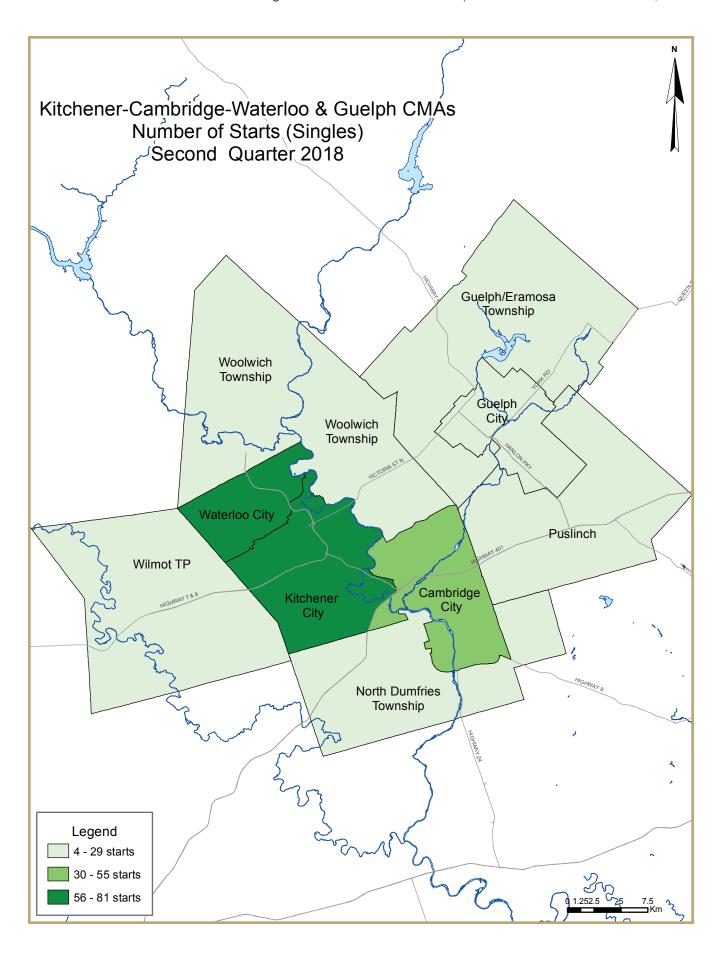
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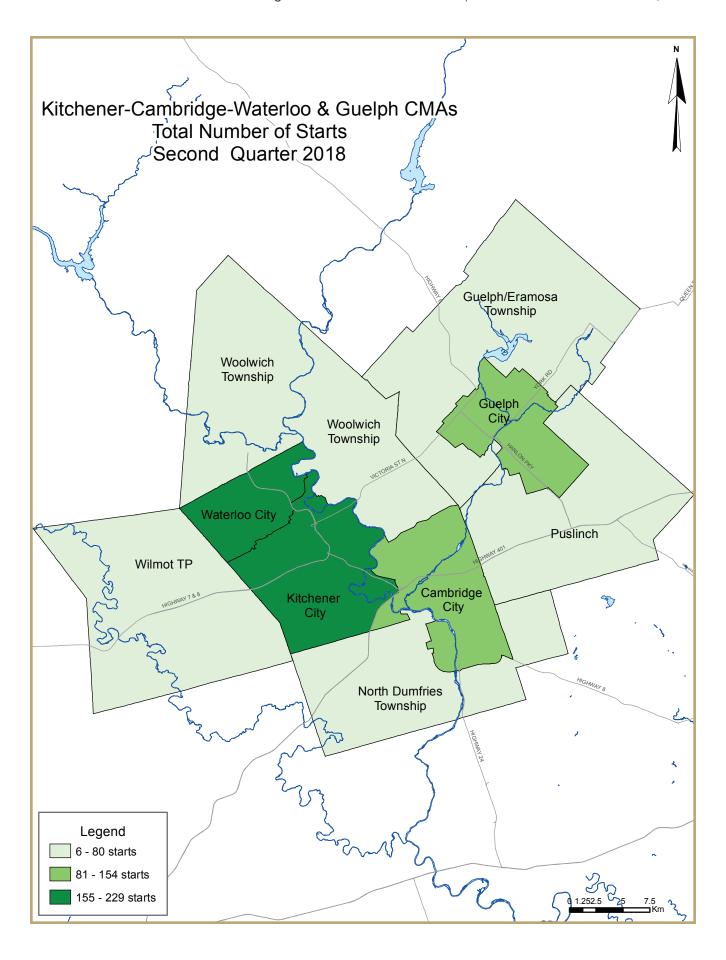
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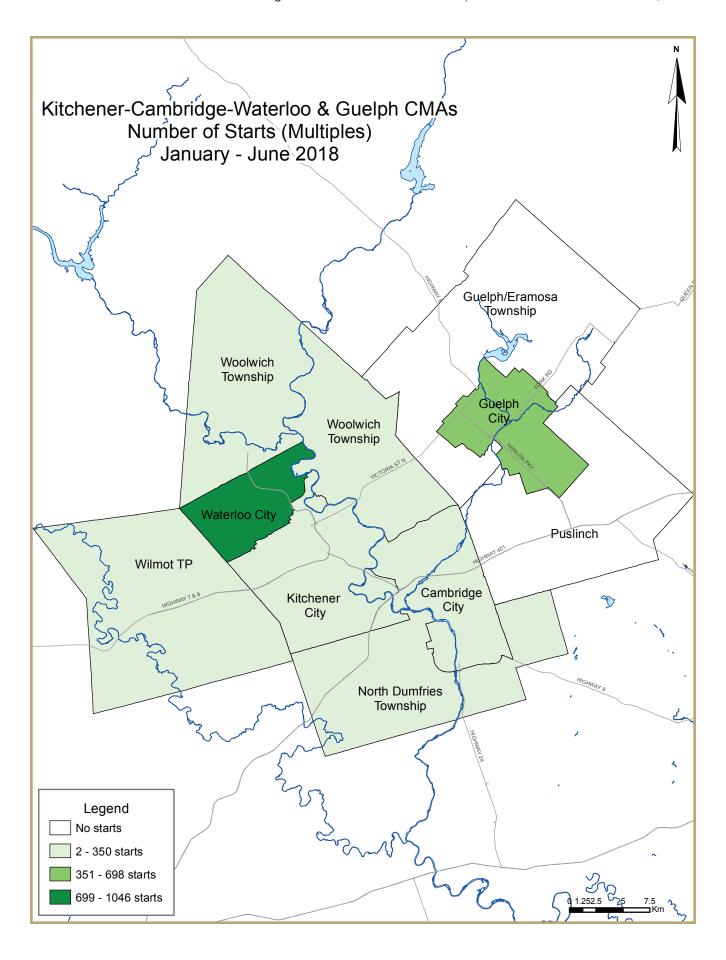


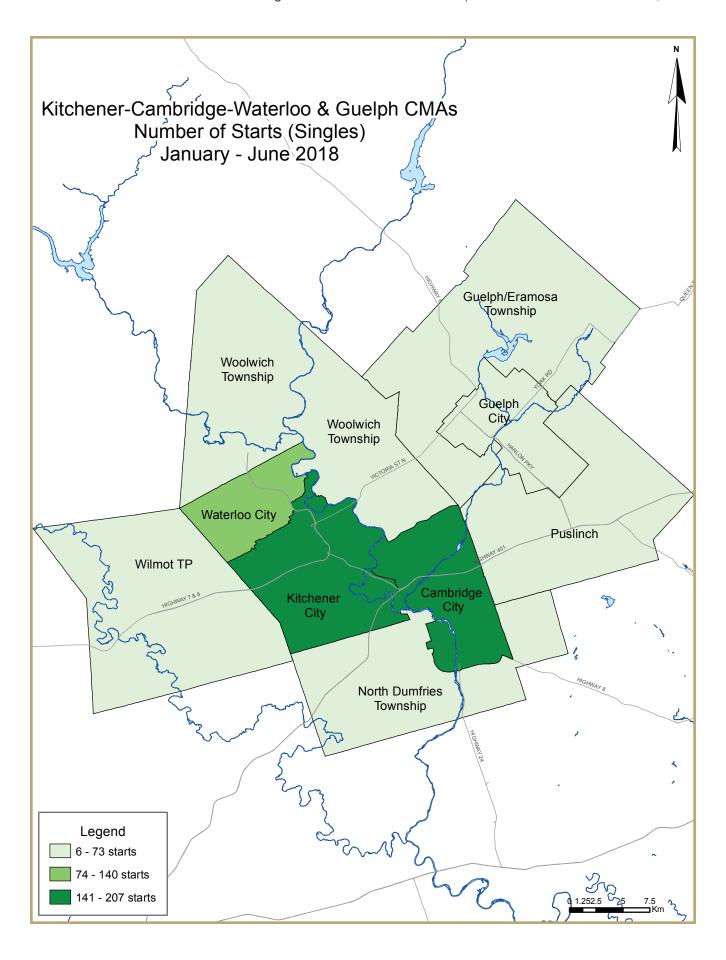


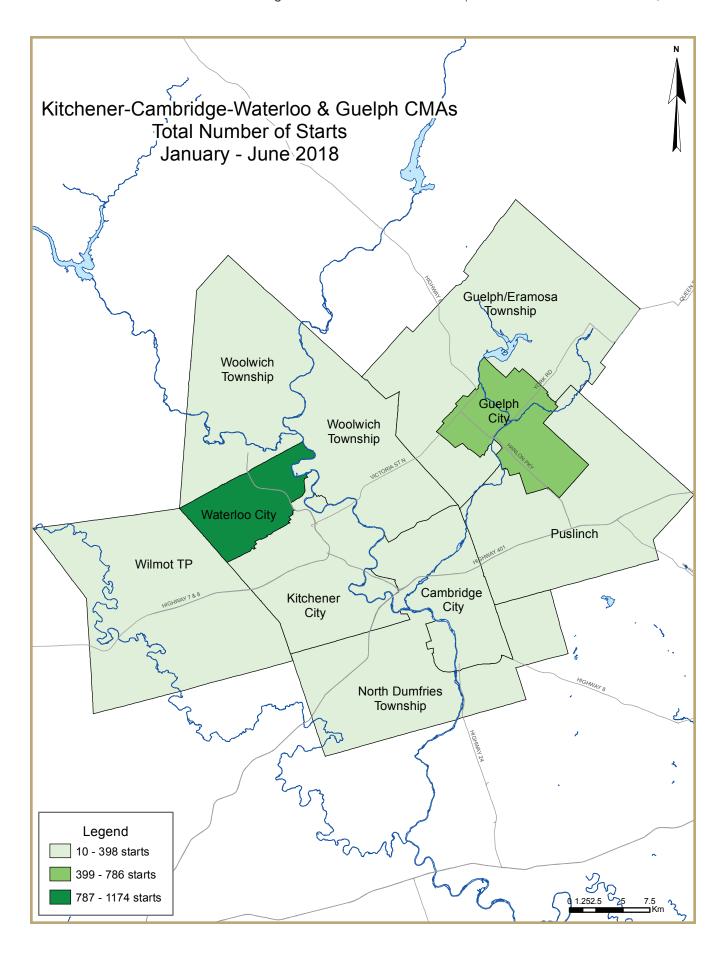












#### HOUSING NOW REPORT TABLES

#### Available in ALL reports:

- I Housing Starts (SAAR and Trend)
- 1.1 Housing Activity Summary of CMA
- 2 Starts by Submarket and by Dwelling Type Current Month or Quarter
- 2.1 Starts by Submarket and by Dwelling Type Year-to-Date
- 3 Completions by Submarket and by Dwelling Type Current Month or Quarter
- 3.1 Completions by Submarket and by Dwelling Type Year-to-Date
- 4 Absorbed Single-Detached Units by Price Range

#### **Available in SELECTED Reports:**

- 1.2 Housing Activity Summary by Submarket
- 1.3 History of Housing Activity (once a year)
- 2.2 Starts by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 2.3 Starts by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 2.4 Starts by Submarket and by Intended Market Current Month or Quarter
- 2.5 Starts by Submarket and by Intended Market Year-to-Date
- 3.2 Completions by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 3.3 Completions by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 3.4 Completions by Submarket and by Intended Market Current Month or Quarter
- 3.5 Completions by Submarket and by Intended Market Year-to-Date
- 4.1 Average Price (\$) of Absorbed Single-Detached Units
- 5 MLS® Residential Activity
- 6 Economic Indicators

#### **SYMBOLS**

- n/a Not applicable
- \* Totals may not add up due to co-operatives and unknown market types
- \*\* Percent change > 200%
- . Nil
- -- Amount too small to be expressed
- SA Monthly figures are adjusted to remove normal seasonal variation

	Table I: Housing Starts (SAAR and Trend)											
Second Quarter 2018												
Kitchener CMA <sup>I</sup>	Anr	nual	١	1onthly SAA	R		Trend <sup>2</sup>					
	2016	2017	Apr. 2018	May 2018	Jun. 2018	Apr. 2018	May 2018	Jun. 2018				
Single-Detached	1,392	1,095	633	1,021	871	1,298	1,285	1,313				
Multiples	2,682	2,755	672	1,044	2,436	3,510	2,544	2,674				
Total	4,074	3,850	1,305	2,065	3,307	4,808	3,829	3,987				
	Quarter	ly SAAR		Actual			YTD					
	2018 Q1	2018 Q2	2017 Q2	2018 Q2	% change	2017 Q2	2018 Q2	% change				
Single-Detached	1,898	744	313	233	-25.6%	627	581	-7.3%				
Multiples	4,002	1,395	397	346	-12.8%	717	1,337	86.5%				
Total	5,900	2,139	710	579	-18.5%	1,344	1,918	42.7%				

	Table I: Housing Starts (SAAR and Trend)												
Second Quarter 2018													
Guelph CMA <sup>I</sup>	Anr	nual	١	1onthly SAA	R		Trend <sup>2</sup>						
	2016	2017	Apr. 2018	May 2018	Jun. 2018	Apr. 2018	May 2018	Jun. 2018					
Single-Detached	249	243	79	155	188	199	180	125					
Multiples	812	780	576	96	936	1,348	864	860					
Total	1,061	1,023	655	251	1,124	1,547	1,044	985					
	Quarter	ly SAAR		Actual			YTD						
	2018 Q1	2018 Q2	2017 Q2	2018 Q2	% change	2017 Q2	2018 Q2	% change					
Single-Detached	126	147	80	46	-42.5%	124	67	-46.0%					
Multiples	1,184	536	140	134	-4.3%	370	430	16.2%					
Total	1,310	683	220	180	-18.2%	494	497	0.6%					

Source: CMHC

Detailed data available upon request

Detailed data available upon request

<sup>&</sup>lt;sup>1</sup> Census Metropolitan Area

 $<sup>^{\</sup>rm 2}$  The trend is a six-month moving average of the monthly seasonally adjusted annual rates (SAAR)

Table I.Ia: Ho	using Act		nmary of ond Qua			idge-Wa	terloo CN	1A	
			Owne						
		Freehold			Condominium		Ren	tal	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
STARTS									
Q2 2018	232	22	99	1	7	215	0	3	579
Q2 2017	313	10	53	0	119	92	0	123	710
% Change	-25.9	120.0	86.8	n/a	-94.1	133.7	n/a	-97.6	-18.5
Year-to-date 2018	579	34	153	2	29	761	0	360	1,918
Year-to-date 2017	627	16	87	0	165	160	0	289	1,344
% Change	-7.7	112.5	75.9	n/a	-82.4	**	n/a	24.6	42.7
UNDER CONSTRUCTION									
Q2 2018	485	42	208	2	191	1,571	2	1,139	3,640
Q2 2017	826	28	144	0	224	706	4	1,821	3,753
% Change	-41.3	50.0	44.4	n/a	-14.7	122.5	-50.0	-37.5	-3.0
COMPLETIONS									
Q2 2018	362	16	32	- 1	156	222	0	400	1,189
Q2 2017	411	20	52	0	115	186	0	106	890
% Change	-11.9	-20.0	-38.5	n/a	35.7	19.4	n/a	**	33.6
Year-to-date 2018	565	26	75	2	251	448	0	889	2,256
Year-to-date 2017	706	32	100	0	145	220	0	123	1,326
% Change	-20.0	-18.8	-25.0	n/a	73.1	103.6	n/a	**	70.1
<b>COMPLETED &amp; NOT ABSORB</b>	ED								
Q2 2018	102	12	16	0	14	21	n/a	n/a	165
Q2 2017	73	6	10	0	9	61	n/a	n/a	159
% Change	39.7	100.0	60.0	n/a	55.6	-65.6	n/a	n/a	3.8
ABSORBED									
Q2 2018	387	14	26	2	165	229	n/a	n/a	823
Q2 2017	391	16	59	0	118	164	n/a	n/a	7 <del>4</del> 8
% Change	-1.0	-12.5	-55.9	n/a	39.8	39.6	n/a	n/a	10.0
Year-to-date 2018	583	20	68	2	256	469	n/a	n/a	1,398
Year-to-date 2017	687	28	103	0	146	244	n/a	n/a	1,208
% Change	-15.1	-28.6	-34.0	n/a	75.3	92.2	n/a	n/a	15.7

т	able I.Ib:	_	_		•	h CMA			
		Sec	ond Qua						
			Owne	rship			Ren	tal	
		Freehold			Condominium				<b>-</b> 15k
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
STARTS									
Q2 2018	46	6	60	0	32	36	0	0	180
Q2 2017	78	18	16	2	25	0	0	81	220
% Change	-41.0	-66.7	**	-100.0	28.0	n/a	n/a	-100.0	-18.2
Year-to-date 2018	66	12	82	1	32	96	8	200	497
Year-to-date 2017	122	34	34	2	33	95	0	174	494
% Change	-45.9	-64.7	141.2	-50.0	-3.0	1.1	n/a	14.9	0.6
UNDER CONSTRUCTION									
Q2 2018	76	20	88	2	16	280	8	287	777
Q2 2017	149	40	116	7	113	404	0	426	1,255
% Change	-49.0	-50.0	-24.1	-71.4	-85.8	-30.7	n/a	-32.6	-38.1
COMPLETIONS									
Q2 2018	46	10	72	- 1	37	0	0	126	292
Q2 2017	46	24	12	6	27	190	- 1	0	306
% Change	0.0	-58.3	**	-83.3	37.0	-100.0	-100.0	n/a	-4.6
Year-to-date 2018	91	20	107	4	46	235	0	207	710
Year-to-date 2017	102	24	51	8	59	208	2	181	635
% Change	-10.8	-16.7	109.8	-50.0	-22.0	13.0	-100.0	14.4	11.8
<b>COMPLETED &amp; NOT ABSORB</b>	ED								
Q2 2018	25	12	47	I	21	4	n/a	n/a	110
Q2 2017	12	0	0	0	4	- 1	n/a	n/a	17
% Change	108.3	n/a	n/a	n/a	**	**	n/a	n/a	**
ABSORBED									
Q2 2018	54	16	44	I	32	0	n/a	n/a	147
Q2 2017	44	26	П	7	29	189	n/a	n/a	306
% Change	22.7	-38.5	**	-85.7	10.3	-100.0	n/a	n/a	-52.0
Year-to-date 2018	93	26	83	3	49	269	n/a	n/a	523
Year-to-date 2017	99	26	49	9	62	209	n/a	n/a	454
% Change	-6.1	0.0	69.4	-66.7	-21.0	28.7	n/a	n/a	15.2

	Table 1.2:	_	_		-	narket			
		Sec	ond Qua	rter 2018	}				
			Owne	rship			Ren	4-1	
		Freehold		C	Condominium	1	Ken	tai	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
STARTS									
Kitchener City									
Q2 2018	80	16	86	I	7	36	0	3	229
Q2 2017	158	4	34	0	18	72	0	82	368
Cambridge City									
Q2 2018	45	0	4	0	0	42	0	0	91
Q2 2017	19	0	15	0	81	20	0	34	169
North Dumfries Township									
Q2 2018	4	2	0	0	0	0	0	0	6
Q2 2017	15	0	4	0	16	0	0	0	35
Waterloo City									
Q2 2018	67	0	0	0	0	137	0	0	204
Q2 2017	51	6	0	0	0	0	0	0	57
Woolwich Township									
Q2 2018	8	2	9	0	0	0	0	0	19
Q2 2017	34	0	0	0	0	0	0	7	41
Wilmot Township									
Q2 2018	28	2	0	0	0	0	0	0	30
Q2 2017	36	0	0	0	4	0	0	0	40
Kitchener-Cambridge-Waterloo Cl	MA								
Q2 2018	232	22	99	I	7	215	0	3	579
Q2 2017	313	10	53	0	119	92	0	123	710
Guelph City									
Q2 2018	16	6	60	0	32	36	0	0	150
Q2 2017	44	18	14	0	П	0	0	81	168
Guelph/Eramosa Township									
Q2 2018	12	0	0	0	0	0	0	0	12
Q2 2017	18	0	2	0	14	0	0	0	34
Puslinch Township									
Q2 2018	18	0	0	0	0	0	0	0	18
Q2 2017	16	0	0	2	0	0	0	0	18
Guelph CMA									
Q2 2018	46	6	60	0	32	36	0	0	180
Q2 2017	78	18	16	2	25	0	0	81	220

	Table 1.2:		-			narket			
		Sec	ond Qua	rter 2018					
			Owne	rship			Ren	tal	
		Freehold		C	Condominium		IXEII	tai	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
UNDER CONSTRUCTION							110 11		
Kitchener City									
Q2 2018	198	18	171	2	53	404	2	523	1,371
Q2 2017	378	6	76	0	34	472	0	450	1,416
Cambridge City									
Q2 2018	100	0	18	0	102	42	0	140	402
Q2 2017	150	2	15	0	124	60	0	279	630
North Dumfries Township									
Q2 2018	5	8	4	0	0	0	0	0	17
Q2 2017	31	0	16	0	33	0	0	0	80
Waterloo City									
Q2 2018	122	8	0	0	36	1,125	0	476	1,767
Q2 2017	157	12	15	0	29	174	4	1,060	1,451
Woolwich Township									
Q2 2018	22	4	15	0	0	0	0	0	41
Q2 2017	56	6	22	0	0	0	0	32	116
Wilmot Township									
Q2 2018	38	4	0	0	0	0	0	0	42
Q2 2017	54	2	0	0	4	0	0	0	60
Kitchener-Cambridge-Waterloo CM	1A								
Q2 2018	485	42	208	2	191	1,571	2	1,139	3,640
Q2 2017	826	28	144	0	224	706	4	1,821	3,753
Guelph City									
Q2 2018	26	20	82	- 1	16	280	8	287	720
Q2 2017	68	40	95	0	78	404	0	426	1,111
Guelph/Eramosa Township									
Q2 2018	17	0	6	0	0	0	0	0	23
Q2 2017	38	0	21	0	35	0	0	0	94
Puslinch Township									
Q2 2018	33	0	0	I	0	0	0	0	34
Q2 2017	43	0	0	7	0	0	0	0	50
Guelph CMA	_								
Q2 2018	76	20	88	2	16	280	8	287	777
Q2 2017	149	40	116	7	113	404	0	426	1,255

	Γable 1.2:	Housing	Activity	Summar	y by Subr	narket			
		Sec	ond Qua	rter 2018	3				
			Owne	rship			<b>D</b>		
		Freehold		C	Condominium	1	Ren	tai	<b>-</b> 14
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
COMPLETIONS							11011		
Kitchener City									
Q2 2018	103	0	7	0	58	222	0	94	484
Q2 2017	174	4	48	0	95	118	0	0	439
Cambridge City									
Q2 2018	127	4	10	0	89	0	0	54	284
Q2 2017	76	0	0	0	0	0	0	36	112
North Dumfries Township									
Q2 2018	15	6	9	0	0	0	0	0	30
Q2 2017	10	0	0	0	8	0	0	0	18
Waterloo City									
Q2 2018	81	2	0	0	5	0	0	252	340
Q2 2017	99	14	4	0	12	68	0	70	267
Woolwich Township									
Q2 2018	12	4	6	0	0	0	0	0	22
Q2 2017	32	2	0	0	0	0	0	0	34
Wilmot Township									
Q2 2018	24	0	0	1	4	0	0	0	29
Q2 2017	20	0	0	0	0	0	0	0	20
Kitchener-Cambridge-Waterloo CN	1A								
Q2 2018	362	16	32	1	156	222	0	400	1,189
Q2 2017	411	20	52	0	115	186	0	106	890
Guelph City									
Q2 2018	16	10	72	0	26	0	0	126	250
Q2 2017	30	24	12	2	19	190	1	0	278
Guelph/Eramosa Township									
Q2 2018	19	0	0	0	П	0	0	0	30
Q2 2017	13	0	0	0	8	0	0	0	21
Puslinch Township									
Q2 2018	[]	0	0	1	0	0	0	0	12
Q2 2017	3	0	0	4	0	0	0	0	7
Guelph CMA									
Q2 2018 Q2 2017	46 46	10 24	72 12	1 6	37 27	0 190	0 I	126 0	292 306
Q2 2017	46	24	12	6	21	190		0	306

	Table 1.2	_				narket			
		Sec	ond Qua	rter 2018	3				
			Owne	ership			Ren	4-1	
		Freehold			Condominium	ı	Ken	tai	T 1%
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
COMPLETED & NOT ABSORB	ED								
Kitchener City									
Q2 2018	24	0	0	0	5	11	n/a	n/a	40
Q2 2017	24	4	9	0	6	20	n/a	n/a	63
Cambridge City									
Q2 2018	26	2	0	0	0	0	n/a	n/a	28
Q2 2017	9	0	0	0	3	4	n/a	n/a	16
North Dumfries Township									
Q2 2018	6	6	5	0	0	0	n/a	n/a	17
Q2 2017	3	0	0	0	0	0	n/a	n/a	3
Waterloo City									
Q2 2018	21	0	0	0	5	10	n/a	n/a	36
Q2 2017	28	2	0	0	0	37	n/a	n/a	67
Woolwich Township									
Q2 2018	17	4	11	0	0	0	n/a	n/a	32
Q2 2017	8	0		0	0	0	n/a	n/a	9
Wilmot Township									
Q2 2018	8	0	0	0	4	0	n/a	n/a	12
Q2 2017	- 1	0	0	0	0	0	n/a	n/a	I
Kitchener-Cambridge-Waterloo CN	1A								
Q2 2018	102	12	16	0	14	21	n/a	n/a	165
Q2 2017	73	6	10	0	9	61	n/a	n/a	159
Guelph City									
Q2 2018	12	12	47	0	13	4	n/a	n/a	88
Q2 2017	8	0	0	0	4	- 1	n/a	n/a	13
Guelph/Eramosa Township									
Q2 2018	12	0	0	0	8	0	n/a	n/a	20
Q2 2017	3	0	0	0	0	0	n/a	n/a	3
Puslinch Township									
Q2 2018	I	0	0	I	0	0	n/a	n/a	2
Q2 2017	- 1	0	0	0	0	0	n/a	n/a	1
Guelph CMA									
Q2 2018	25	12	47	1	21	4	n/a	n/a	110
Q2 2017	12	0	0	0	4	I	n/a	n/a	17

	Table 1.2:	Housing	Activity	Summar	y by Subr	narket			
		Sec	ond Qua	rter 2018	3				
			Owne	rship					
		Freehold		C	Condominium	1	Ren	tal	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
ABSORBED							KOW		
Kitchener City									
Q2 2018	102	0	7	0	52	229	n/a	n/a	390
Q2 2017	173	2	55	0	98	118	n/a	n/a	446
Cambridge City									
Q2 2018	136	2	10	0	94	0	n/a	n/a	242
Q2 2017	75	0	0	0	0	2	n/a	n/a	77
North Dumfries Township									
Q2 2018	13	0	4	0	0	0	n/a	n/a	17
Q2 2017	9	0	0	0	8	0	n/a	n/a	17
Waterloo City									
Q2 2018	98	8	0	0	19	0	n/a	n/a	125
Q2 2017	85	12	4	0	12	44	n/a	n/a	157
Woolwich Township									
Q2 2018	12	4	5	0	0	0	n/a	n/a	21
Q2 2017	29	2	0	0	0	0	n/a	n/a	31
Wilmot Township									
Q2 2018	26	0	0	2	0	0	n/a	n/a	28
Q2 2017	20	0	0	0	0	0	n/a	n/a	20
Kitchener-Cambridge-Waterloo Cl	MA								
Q2 2018	387	14	26	2	165	229	n/a	n/a	823
Q2 2017	391	16	59	0	118	164	n/a	n/a	748
Guelph City									
Q2 2018	23	16	44	0	26	0	n/a	n/a	109
Q2 2017	29	26	- 11	2	21	189	n/a	n/a	278
Guelph/Eramosa Township									
Q2 2018	18	0	0	0	6	0	n/a	n/a	24
Q2 2017	13	0	0	0	8	0	n/a	n/a	21
Puslinch Township									
Q2 2018	13	0	0	I	0	0	n/a	n/a	14
Q2 2017	2	0	0	5	0	0	n/a	n/a	7
Guelph CMA									
Q2 2018	54	16	44	 	32	0	n/a	n/a	147
Q2 2017	44	26	11	7	29	189	n/a	n/a	306

Table 1.3a: History of Housing Starts  Kitcheney Combuidge Waterles CMA												
Kitchener-Cambridge-Waterloo CMA 2008 - 2017												
	Ownership											
		Freehold		'	Condominium	ı	Ren	tal				
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row Other		Total*			
2017	1,093	70	243	2	486	986	0	970	3,850			
% Change	-21.5	6.1	12.0	n/a	100.8	55.8	n/a	-36.4	-5.5			
2016	1,392	66	217	0	242	633	0	1,524	4,074			
% Change	39.9	83.3	-55.1	n/a	70.4	5.5	-100.0	61.3	26.8			
2015	995	36	483	0	142	600	- 11	945	3,212			
% Change	14.9	-10.0	39.2	-100.0	7.6	-69.4	-54.2	-12.4	-27.8			
2014	866	40	347	2	132	1,960	24	1,079	4,450			
% Change	25.7	42.9	99.4	100.0	-15.9	**	50.0	66.5	141.8			
2013	689	28	174	1	157	127	16	6 <del>4</del> 8	1,840			
% Change	-20.9	-30.0	-34.3	n/a	-1.9	-82.3	33.3	-22.5	-36.6			
2012	871	40	265	0	160	716	12	836	2,900			
% Change	-26.2	5.3	86.6	-100.0	11.1	55.3	n/a	-15.0	-1.8			
2011	1,180	38	142	6	144	461	0	983	2,954			
% Change	-5.8	-59.6	-48.7	200.0	-30.1	45.0	-100.0	51.7	4.9			
2010	1,253	94	277	2	206	318	15	6 <del>4</del> 8	2,815			
% Change	7.9	51.6	-8.0	n/a	-23.4	38.3	114.3	141.8	22.5			
2009	1,161	62	301	0	269	230	7	268	2,298			
% Change	-19.7	-24.4	-15.0	-100.0	27.5	**	75.0	-45.2	-12.8			
2008	1,445	82	354	1	211	48	4	489	2,634			

Table 1.3b: History of Housing Starts											
			Guelph	CMA							
2008 - 2017											
			Owne	rship							
		Freehold		C	Condominium	1	Ren	tal			
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Apt. & Semi, and Other		Total*		
2017	239	68	99	4	39	279	0	295	1,023		
% Change	5.8	88.9	-33.1	-78.9	-64.9	-5.4	-100.0	32.9	-3.6		
2016	226	36	148	19	111	295	4	222	1,061		
% Change	-33.1	50.0	-30.8	**	-24.0	32.9	n/a	15.6	-7.0		
2015	338	24	214	5	146	222	0	192	1,141		
% Change	68.2	-55.6	72.6	66.7	**	-49.1	n/a	-8.1	7.2		
2014	201	54	124	3	37	436	0	209	1,064		
% Change	8.1	-34.1	**	-57.1	-78.2	7.1	-100.0	**	19.6		
2013	186	82	9	7	170	407	5	24	890		
% Change	-30.1	86.4	-87.7	-22.2	24.1	107.7	n/a	**	21.8		
2012	266	44	73	9	137	196	0	6	731		
% Change	4.7	-12.0	49.0	80.0	-2.8	13.3	-100.0	-92.9	-4.3		
2011	254	50	49	5	141	173	8	84	764		
% Change	-36.7	47.1	-59.8	0.0	-47.6	-8.0	n/a	**	-25.2		
2010	401	34	122	5	269	188	0	2	1,021		
% Change	34.6	-54.1	22.0	**	**	168.6	n/a	n/a	80.1		
2009	298	74	100	I	24	70	0	0	567		
% Change	-29.2	68.2	-21.3	-75.0	-27.3	-79.5	n/a	-100.0	-47.8		
2008	421	44	127	4	33	341	0	117	1,087		

	Table 2: Starts by Submarket and by Dwelling Type													
Second Quarter 2018														
	Sir	Single Semi Row Apt. & Other T							Total					
Submarket	Q2 2018	Q2 2017	Q2 2018	Q2 2017	Q2 2018	Q2 2017	Q2 2018	Q2 2017	Q2 2018	Q2 2017	% Change			
Kitchener-Cambridge-Waterloo	233	313	22	10	76	172	248	215	579	710	-18.5			
Kitchener City	81	158	16	4	63	52	69	154	229	368	-37.8			
Cambridge City	45	19	0	0	4	96	42	54	91	169	-46.2			
North Dumfries Township	4	15	2	0	0	20	0	0	6	35	-82.9			
Waterloo City	67	51	0	6	0	0	137	0	204	57	**			
Woolwich Township	8	34	2	0	9	0	0	7	19	41	-53.7			
Wilmot Township	28	36	2	0	0	4	0	0	30	40	-25.0			
Guelph CMA	46	80	6	18	92	39	36	83	180	220	-18.2			
Guelph City	16	44	6	18	92	25	36	81	150	168	-10.7			
Guelph/Eramosa Township	12	18	0	0	0	14	0	2	12	34	-64.7			
Puslinch Township	18	18	0	0	0	0	0	0	18	18	0.0			

Table 2.1: Starts by Submarket and by Dwelling Type												
January - June 2018												
	Single		Se	Semi		Row		Other	Total			
Submarket	YTD 2018	YTD 2017	% Change									
Kitchener-Cambridge-Waterloo	581	627	34	16	136	252	1,167	449	1,918	1,344	42.7	
Kitchener City	179	301	16	6	93	80	85	388	373	775	-51.9	
Cambridge City	207	46	4	0	34	124	42	54	287	224	28.1	
North Dumfries Township	6	25	4	0	0	30	0	0	10	55	-81.8	
Waterloo City	128	132	6	10	0	14	1040	0	1174	156	**	
Woolwich Township	10	57	2	0	9	0	0	7	21	64	-67.2	
Wilmot Township	51	66	2	0	0	4	0	0	53	70	-24.3	
Guelph CMA	67	124	12	34	122	65	296	271	497	494	0.6	
Guelph City	25	69	12	34	122	43	296	269	455	415	9.6	
Guelph/Eramosa Township	17	25	0	0	0	22	0	2	17	49	-65.3	
Puslinch Township	25	30	0	0	0	0	0	0	25	30	-16.7	

Table 2.2: Starts by Submarket, by Dwelling Type and by Intended Market Second Quarter 2018													
		Ro	w			Apt. &	Other						
Submarket	Freeho Condor		Ren	ital	Freeho Condor		Rental						
	Q2 2018	Q2 2017	Q2 2018	Q2 2017	Q2 2018	Q2 2017	Q2 2018	Q2 2017					
Kitchener-Cambridge-Waterloo	76	172	0	0	245	92	3	123					
Kitchener City	63	56	0	0	66	72	3	82					
Cambridge City	4	96	0	0	42	20	0	34					
North Dumfries Township	0	20	0	0	0	0	0	0					
Waterloo City	0	0	0	0	137	0	0	0					
Woolwich Township	9	0	0	0	0	0	0	7					
Wilmot Township	0	4	0	0	0	0	0	0					
Guelph CMA	92	92 39 0 0 36 2 0											
Guelph City	92	25	0	0	36	0	0	81					
Guelph/Eramosa Township	0	14	0 0		0 0 2		0	0					
Puslinch Township	0	0	0	0	0	0	0	0					

Table 2.3: Starts by Submarket, by Dwelling Type and by Intended Market  January - June 2018													
		Ro	ow			Apt. &	Other						
Submarket	Freeho Condo		Rei	ntal	Freeho Condor		Rental						
	YTD 2018	YTD 2017	YTD 2018	YTD 2017	YTD 2018	YTD 2017	YTD 2018	YTD 2017					
Kitchener-Cambridge-Waterloo	136	252	0	0	807	160	360	289					
Kitchener City	93	80	0	0	82	140	3	248					
Cambridge City	34	124	0	0	42	20	0	34					
North Dumfries Township	0	30	0	0	0	0	0	0					
Waterloo City	0	14	0	0	683	0	357	0					
Woolwich Township	9	0	0	0	0	0	0	7					
Wilmot Township	0	4	0	0	0	0	0	0					
Guelph CMA	114	65	8	0	96	97	200	174					
Guelph City	114	43	8	0	96	95	200	174					
Guelph/Eramosa Township	0	22	0	0	0	2	0	0					
Puslinch Township	0	0	0	0	0	0	0	0					

Table 2.4: Starts by Submarket and by Intended Market Second Quarter 2018												
Submarket	Freel	nold	Condor	ninium	Rer	ntal	Total*					
Submarket	Q2 2018	Q2 2017										
Kitchener-Cambridge-Waterloo	353	376	223	211	3	123	579	710				
Kitchener City	182	196	44	90	3	82	229	368				
Cambridge City	49	34	42	101	0	34	91	169				
North Dumfries Township	6	6 19		0 16		0	6	35				
Waterloo City	67	57	137	137 0		0 0		57				
Woolwich Township	19	34	0	0	0	7	19	41				
Wilmot Township	30	36	0	4	0	0	30	40				
Guelph CMA	112	112	68	27	0	81	180	220				
Guelph City	82 76		68	11	0	81	150	168				
Guelph/Eramosa Township	12 20		0 14		0 0		12	34				
Puslinch Township	18	16	0	2	0	0	18	18				

Table 2.5: Starts by Submarket and by Intended Market  January - June 2018													
Submarket	Freehold		Condo	minium	Rer	ntal	Tot	al*					
Submarket	YTD 2018	YTD 2017											
Kitchener-Cambridge-Waterloo	766	730	792	325	360	289	1,918	1,344					
Kitchener City	325	369	45	158	3	248	373	775					
Cambridge City	223	61	64	129	0	34	287	224					
North Dumfries Township	10	10 35		20	0	0	10	55					
Waterloo City	134	142	683	683 14		0	1,174	156					
Woolwich Township	21	57	0	0	0	7	21	64					
Wilmot Township	53	66	0	4	0	0	53	70					
Guelph CMA	160	190	129	130	208	174	497	494					
Guelph City	119	135	128	106	208	174	455	415					
Guelph/Eramosa Township	17	27	0	0 22		0	17	49					
Puslinch Township	24	28	- 1	2	0	0	25	30					

Table 3: Completions by Submarket and by Dwelling Type Second Quarter 2018													
	Single			Semi		Row		Other		Total			
Submarket	Q2 2018	Q2 2017	% Change										
Kitchener-Cambridge-Waterloo	363	411	16	20	188	167	622	292	1,189	890	33.6		
Kitchener City	103	174	0	4	65	143	316	118	484	439	10.3		
Cambridge City	127	76	4	0	99	0	54	36	284	112	153.6		
North Dumfries Township	15	10	6	0	9	8	0	0	30	18	66.7		
Waterloo City	81	99	2	14	5	16	252	138	340	267	27.3		
Woolwich Township	12	32	4	2	6	0	0	0	22	34	-35.3		
Wilmot Township	25	20	0	0	4	0	0	0	29	20	45.0		
Guelph CMA	47	53	10	24	109	39	126	190	292	306	-4.6		
Guelph City	16	33	10	24	98	31	126	190	250	278	-10.1		
Guelph/Eramosa Township	19	13	0	0	- 11	8	0	0	30	21	42.9		
Puslinch Township	12	7	0	0	0	0	0	0	12	7	71.4		

Table 3.1: Completions by Submarket and by Dwelling Type												
January - June 2018												
	Single		Semi		Row		Apt. &	Other				
Submarket	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	%	
	2018	2017	2018	2017	2018	2017	2018	2017	2018	2017	Change	
Kitchener-Cambridge-Waterloo	567	706	26	32	326	239	1,337	349	2,256	1,326	70.1	
Kitchener City	165	320	2	16	128	196	552	173	847	705	20.1	
Cambridge City	150	120	4	0	159	- 11	147	36	460	167	175.4	
North Dumfries Township	19	19	6	0	19	12	0	0	44	31	41.9	
Waterloo City	160	138	6	14	5	20	638	138	809	310	161.0	
Woolwich Township	25	60	8	2	11	0	0	0	44	62	-29.0	
Wilmot Township	48	49	0	0	4	0	0	2	52	51	2.0	
Guelph CMA	95	112	22	24	151	110	442	389	710	635	11.8	
Guelph City	38	71	22	24	118	102	442	389	620	586	5.8	
Guelph/Eramosa Township	30	24	0	0	33	8	0	0	63	32	96.9	
Puslinch Township	27	17	0	0	0	0	0	0	27	17	58.8	

Table 3.2: Com	pletions by		cet, by Dw nd Quartei		e and by Ir	ntended M	larket					
		Ro	ow.			Apt. &	Other					
Submarket	Freeho Condor		Ren	ital	Freeho Condor		Rental					
	Q2 2018	Q2 2017	Q2 2018	Q2 2017	Q2 2018	Q2 2017	Q2 2018	Q2 2017				
Kitchener-Cambridge-Waterloo	188	167	0	0	222	186	400	106				
Kitchener City	65	143	0	0	222	118	94	0				
Cambridge City	99	0	0	0	0	0	54	36				
North Dumfries Township	9	8	0	0	0	0	0	0				
Waterloo City	5	16	0	0	0	68	252	70				
Woolwich Township	6	0	0	0	0	0	0	0				
Wilmot Township	4	0	0	0	0	0	0	0				
Guelph CMA	109	109 39 0 0 0 190 126										
Guelph City	98	31	0	0	0	190	126	0				
Guelph/Eramosa Township	11	8	0		0	0	0	0				
Puslinch Township	0	0	0	0	0	0	0	0				

Table 3.3: Completions by Submarket, by Dwelling Type and by Intended Market  January - June 2018													
		Ro	ow .		Apt. & Other								
Submarket	Freeho Condo		Rer	ntal	Freeho Condor		Rer	ntal					
	YTD 2018	YTD 2017	YTD 2018	YTD 2017	YTD 2018	YTD 2017	YTD 2018	YTD 2017					
Kitchener-Cambridge-Waterloo	326												
Kitchener City	128	196	0	0	274	158	278	15					
Cambridge City	159	11	0	0 0		0	147	36					
North Dumfries Township	19	12	0	0 0		0	0	0					
Waterloo City	5	20	0	0	174	68	464	70					
Woolwich Township	11	0	0	0	0	0	0	0					
Wilmot Township	4	0	0	0	0	0	0	2					
Guelph CMA	151	110	0	0	235	208	207	181					
Guelph City	118	102	0	0	235	208	207	181					
Guelph/Eramosa Township	33	8	0	0	0	0	0	0					
Puslinch Township	0	0	0	0	0	0	0	0					

Table 3.4: Completions by Submarket and by Intended Market Second Quarter 2018													
Submonder	Freel		Condor		Ren	ital	Tot	al*					
Submarket	Q2 2018	Q2 2017											
Kitchener-Cambridge-Waterloo	410	483	379	301	400	106	1,189	890					
Kitchener City	110	226	280	213	94	0	484	439					
Cambridge City	141	76	89	0	54	36	284	112					
North Dumfries Township	30	30 10		8	0	0	30	18					
Waterloo City	83	117	5	80	252 70		340	267					
Woolwich Township	22	34	0	0	0	0	22	34					
Wilmot Township	24	20	5	0	0	0	29	20					
Guelph CMA	128	82	38	223	126	- 1	292	306					
Guelph City	98 66		26 211		126	- 1	250	278					
Guelph/Eramosa Township	19 13		11 8		0 0		30	21					
Puslinch Township	- 11	3	1	4	0	0	12	7					

Table 3.5: Completions by Submarket and by Intended Market  January - June 2018													
Submarket	Freehold		Condo	minium	Rer	ntal	Tot	al*					
Submarket	YTD 2018	YTD 2017	YTD 2018	YTD 2017	YTD 2018 YTD 2017		YTD 2018	YTD 2017					
Kitchener-Cambridge-Waterloo	666	838	701	365	889	123	2,256	1,326					
Kitchener City	197	428	372	262	278	15	847	705					
Cambridge City	179	179 120		11	147	36	460	167					
North Dumfries Township	34	34 23		10 8		0	44	31					
Waterloo City	166	156	179	84	464	70	809	310					
Woolwich Township	44	62	0	0	0	0	44	62					
Wilmot Township	46	49	6	0	0	2	52	51					
Guelph CMA	218	177	285	275	207	183	710	635					
Guelph City	150 142		263	261	207	183	620	586					
Guelph/Eramosa Township	45 24		18		0	0	63	32					
Puslinch Township	23	11	4	6	0	0	27	17					

Table 4a: Absorbed Single-Detached Units by Price Range													
				Seco	ond Qu	ıarter	2018						
					Price F	Ranges							
Submarket	< \$35	0,000	\$350,0 \$399,		\$400, \$449		\$450, \$499		\$500,000 +		Total	Median Price (\$)	Average Price (\$)
	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)		11166 (ψ)	11100 (ψ)
Kitchener City													
Q2 2018	- 1	1.0	12	11.8	4	3.9	21	20.6	64	62.7	102	525,000	603,419
Q2 2017	16	9.2	41	23.7	38	22.0	27	15.6	51	29.5	173	430,000	457,237
Year-to-date 2018	- 1	0.6	18	11.3	11	6.9	24	15.1	105	66.0	159	600,000	624,210
Year-to-date 2017	39	12.2	78	24.5	65	20.4	50	15.7	87	27.3	319	415,000	450,477
Cambridge City													
Q2 2018	0	0.0	18	13.3	12	8.9	35	25.9	70	51.9	135	500,000	550,891
Q2 2017	0	0.0	0	0.0	0	0.0	10	13.7	63	86.3	73	575,000	565,852
Year-to-date 2018	0	0.0	18	11.5	12	7.7	35	22.4	91	58.3	156	500,000	559,595
Year-to-date 2017	0	0.0	- 1	0.9	2	1.7	19	16.5	93	80.9	115	570,000	561,988
North Dumfries Township													
Q2 2018	0	0.0	0	0.0	0	0.0	0	0.0	10	100.0	10	-	-
Q2 2017	0	0.0	- 1	14.3	0	0.0	0	0.0	6	85.7	7	-	-
Year-to-date 2018	0	0.0	0	0.0	0	0.0	0	0.0	17	100.0	17	-	733,950
Year-to-date 2017	0	0.0	- 1	8.3	0	0.0	1	8.3	10	83.3	12	-	-
Waterloo City													
Q2 2018	0	0.0	0	0.0	0	0.0	0	0.0	97	100.0	97	700,000	773,228
Q2 2017	0	0.0	3	3.5	17	20.0	18	21.2	47	55.3	85	500,000	573,742
Year-to-date 2018	0	0.0	0	0.0	- 1	0.6	7	4.1	163	95.3	171	680,000	751,999
Year-to-date 2017	- 1	8.0	4	3.1	24	18.9	23	18.1	75	59.1	127	517,500	581,610
Woolwich Township													
Q2 2018	0	0.0	0	0.0	0	0.0	0	0.0	9	100.0	9	-	-
Q2 2017	4	17.4	4	17.4	4	17.4	3	13.0	8	34.8	23	-	466,005
Year-to-date 2018	0	0.0	0	0.0	0	0.0	0	0.0	19	100.0	19	-	851,581
Year-to-date 2017	5	10.9	6	13.0	12	26.1	6	13.0	17	37.0	46	-	469,139
Wilmot Township													
Q2 2018	0	0.0	0	0.0	0	0.0	- 1	3.8	25	96.2	26	-	661,271
Q2 2017	0	0.0	0	0.0	0	0.0	1	5.6	17	94.4	18	-	-
Year-to-date 2018	0	0.0	0	0.0	0	0.0	2	4.7	41	95.3	43	612,500	649,365
Year-to-date 2017	0	0.0	0	0.0	0	0.0	1	2.5	39	97.5	40	565,000	569,409
Kitchener-Cambridge-Water	rloo CM	Α											
Q2 2018	- 1	0.3	30	7.9	16	4.2	57	15.0	275	72.6	379	615,000	639,273
Q2 2017	20	5.3	49	12.9	59	15.6	59	15.6	192	50.7	379	500,000	511,001
Year-to-date 2018	- 1	0.2	36	6.4	24	4.2	68	12.0	436	77.2	565	625,000	656,329
Year-to-date 2017	45	6.8	90	13.7	103	15.6	100	15.2	321	48.7	659	500,000	505,239

Source: CMHC (Market Absorption Survey)

Table 4b: Absorbed Single-Detached Units by Price Range													
Second Quarter 2018													
	Price Ranges												
Submarket	< \$400,000		\$400,000 - \$449,999		\$450,000 - \$499,999		\$500,000 - \$549,999		\$550,000 +		Total	Median Price (\$)	Average Price (\$)
	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)		Trice (\$)	Trice (\$)
Guelph City													
Q2 2018	0	0.0	0	0.0	0	0.0	0	0.0	22	100.0	22	-	883,005
Q2 2017	0	0.0	0	0.0	0	0.0	0	0.0	30	100.0	30	-	633,303
Year-to-date 2018	0	0.0	0	0.0	0	0.0	0	0.0	37	100.0	37	-	859,927
Year-to-date 2017	0	0.0	0	0.0	0	0.0	3	4.8	59	95.2	62	-	633,303
Guelph/Eramosa Township													
Q2 2018	0	0.0	0	0.0	0	0.0	0	0.0	18	100.0	18	-	855,103
Q2 2017	0	0.0	0	0.0	0	0.0	0	0.0	13	100.0	13	-	-
Year-to-date 2018	0	0.0	0	0.0	0	0.0	0	0.0	27	100.0	27	-	889,518
Year-to-date 2017	0	0.0	0	0.0	0	0.0	0	0.0	19	100.0	19	-	-
Puslinch Township													
Q2 2018	0	0.0	0	0.0	0	0.0	0	0.0	10	100.0	10	-	-
Q2 2017	0	0.0	0	0.0	0	0.0	0	0.0	5	100.0	5	-	-
Year-to-date 2018	0	0.0	- 1	5.0	0	0.0	0	0.0	19	95.0	20	-	-
Year-to-date 2017	0	0.0	0	0.0	0	0.0	0	0.0	7	100.0	7	-	-
Guelph CMA													
Q2 2018	0	0.0	0	0.0	0	0.0	0	0.0	50	100.0	50	895,000	962,978
Q2 2017	0	0.0	0	0.0	0	0.0	0	0.0	48	100.0	48	612,500	733,248
Year-to-date 2018	0	0.0	- 1	1.2	0	0.0	0	0.0	83	98.8	84	850,000	972,923
Year-to-date 2017	0	0.0	0	0.0	0	0.0	3	3.4	85	96.6	88	600,000	682,057

Source: CMHC (Market Absorption Survey)

Table 4.1: Average Price (\$) of Absorbed Single-detached Units Second Quarter 2018											
Submarket	Q2 2018	Q2 2017	% Change	YTD 2018	YTD 2017	% Change					
Kitchener-Cambridge-Waterloo	639,273	511,001	25.1	656,329	505,239	29.9					
Kitchener City	603,419	457,237	32.0	624,210	450,477	38.6					
Cambridge City	550,891	565,852	-2.6	559,595	561,988	-0.4					
North Dumfries Township	-	-	n/a	733,950	-	n/a					
Waterloo City	773,228	573,742	34.8	751,999	581,610	29.3					
Woolwich Township	-	466,005	n/a	851,581	469,139	81.5					
Wilmot Township	661,271	-	n/a	649,365	569,409	14.0					
Guelph CMA	962,978	733,248	31.3	972,923	682,057	42.6					
Guelph City	883,005	633,303	39.4	859,927	633,303	35.8					
Guelph/Eramosa Township	855,103	-	n/a	889,518	-	n/a					
Puslinch Township	-	-	n/a	-	-	n/a					

Source: CMHC (Market Absorption Survey)

Figure 5.1a: MLS® Residential Average Price for Kitchener

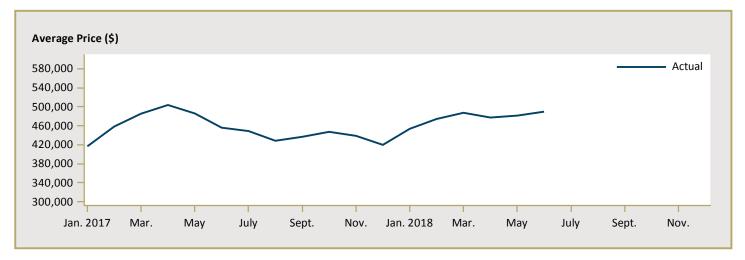


Figure 5.2a: MLS® Residential Sales for Kitchener

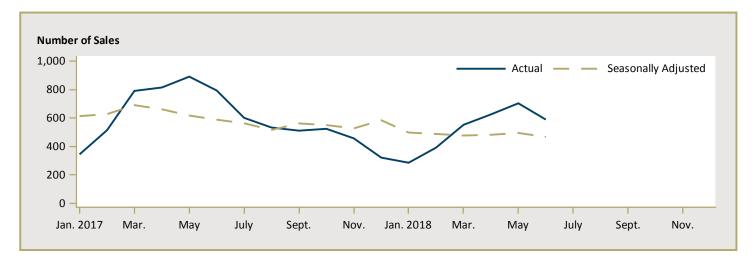
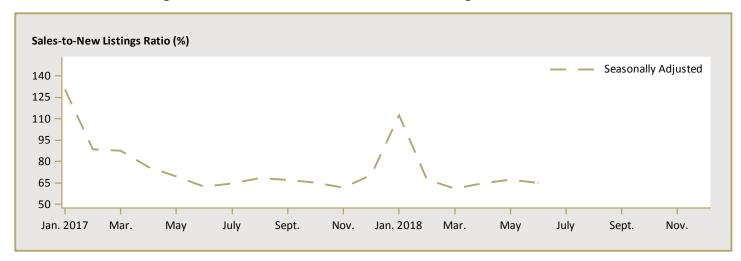


Figure 5.3a: MLS® Residential Sales- to- New Listings Ratio for Kitchener



MLS® is a registered trademark of the Canadian Real Estate Association (CREA).

Source: CREA / Haver Analytics

Note: Seasonally adjusted data of average price are not available at the time of publication.

Figure 5.1b: MLS® Residential Average Price for Guelph

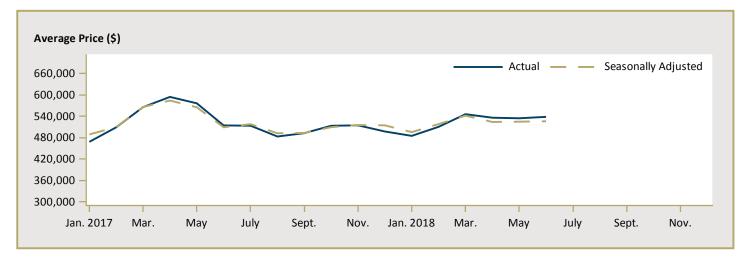


Figure 5.2b: MLS® Residential Sales for Guelph

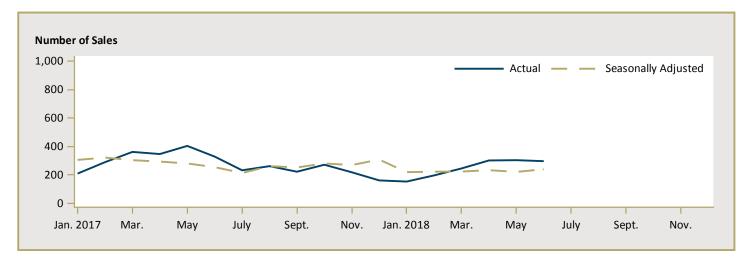
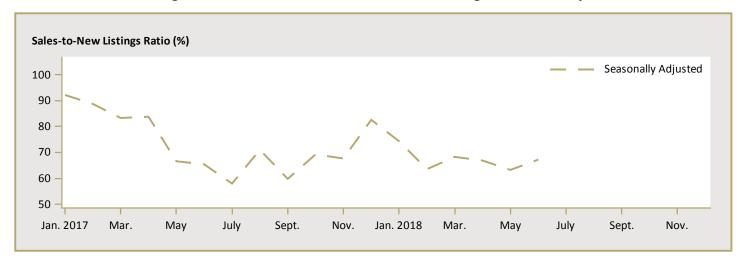


Figure 5.3b: MLS® Residential Sales- to- New Listings Ratio for Guelph



MLS® is a registered trademark of the Canadian Real Estate Association (CREA).

Source: CREA / Haver Analytics

Figure 5.1c: MLS® Residential Average Price for Cambridge

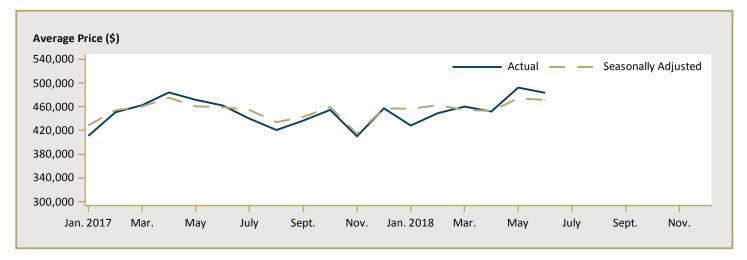


Figure 5.2c: MLS<sup>®</sup> Residential Sales for Cambridge

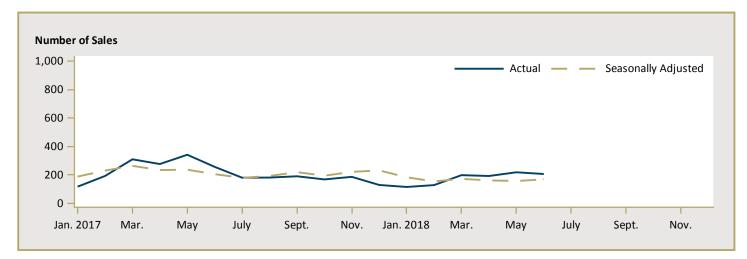
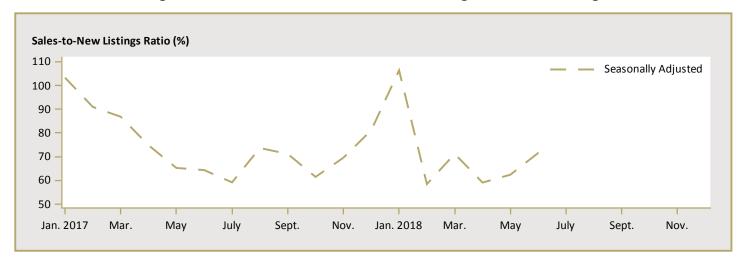


Figure 5.3c: MLS® Residential Sales- to- New Listings Ratio for Cambridge



MLS® is a registered trademark of the Canadian Real Estate Association (CREA).

Source: CREA / Haver Analytics

			Т	able 6	a: Econom	ic Indica	tors				
				Sec	ond Quar	ter <b>2018</b>					
		Inter	est Rates		Cambridge- Waterloo CMA 2016.12 =100	CPI, 2002 =100 (Ontario)	Kitchener Labour Market				
		P & I Per \$100,000	Mortago (% I Yr. Term				Employment SA (,000)	Unemployment Rate (%) SA	Participation Rate (%) SA	Average Weekly Earnings (\$)	
2017	January	561	3.14	4.64	101.0	130.8	278.2	5.7	68.8	1,019	
	February	561	3.14	4.64	101.5	131.2	280.3	5.7	69.3	1,011	
	March	561	3.14	4.64	101.7	131.4	282.0	5.7	69.6	1,002	
	April	561	3.14	4.64	103.2	132.0	285.7	5.2	70.1	984	
	May	561	3.14	4.64	103.6	131.9	288.5	5.3	70.8	980	
	June	561	3.14	4.64	103.7	132.1	291.8	5.1	71.4	971	
	July	573	3.14	4.84	103.7	131.9	294.1	4.9	71.7	965	
	August	573	3.14	4.84	103.7	131.8	294.5	4.6	71.4	963	
	September	575	3.09	4.89	103.7	132.3	291.3	4.8	70.7	965	
	October	581	3.24	4.99	103.6	132.3	285.9	5.4	69.7	964	
	November	581	3.24	4.99	103.6	132.7	284.6	5.4	69.3	969	
	December	581	3.24	4.99	103.6	132.0	283.0	5.4	68.8	976	
2018	January	590	3.34	5.14	103.6	133.2	281.5	5.1	68.1	993	
	February	590	3.34	5.14	103.6	134.0	278.8	5.3	67.5	993	
	March	590	3.34	5.14	103.6	134.6	277.8	5.1	67.1	987	
	April	590	3.34	5.14	103.6	134.8	279.5	5.4	67.6	990	
	May	601	3.49	5.34	103.8	134.9	281.7	5.7	68.2	1,005	
	June	601	3.49	5.34		135.3	285.9	6.0	69.3	1,020	
	July										
	August										
	September										
	October										
	November										
	December										

<sup>&</sup>quot;P & I" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)

Source: CMHC, adapted from Statistics Canada (CANSIM), Statistics Canada (CANSIM)

<sup>&</sup>quot;NHPI" means New Housing Price Index

<sup>&</sup>quot;CPI" means Consumer Price Index

<sup>&</sup>quot;SA" means Seasonally Adjusted

			Ţ		o: Econom		tors				
		Inter	est Rates		NHPI, Total, Ontario 2016.12 =100	CPI, 2002 =100 (Ontario)	Guelph Labour Market				
		P & I Per \$100,000	Mortgag (% I Yr. Term				Employment SA (,000)	Unemployment Rate (%) SA	Participation Rate (%) SA	Average Weekly Earnings (\$)	
2017	January	561	3.14	4.64	100.3	130.8	90.0	5.4	72.4	950	
	February	561	3.14	4.64	101.1	131.2	89.3	5.7	72.0	932	
	March	561	3.14	4.64	101.4	131.4	89.2	5.5	71.7	925	
	April	561	3.14	4.64	103.0	132.0	89.9	4.6	71.5	938	
	May	561	3.14	4.64	103.8	131.9	90.3	4.0	71.3	967	
	June	561	3.14	4.64	103.9	132.1	91.6	4.0	72.2	977	
	July	573	3.14	4.84	104.1	131.9	92.3	4.7	73.1	958	
	August	573	3.14	4.84	104.2	131.8	92.4	5.0	73.2	940	
	September	575	3.09	4.89	104.3	132.3	91.6	5.9	73.2	932	
	October	581	3.24	4.99	104.4	132.3	91.7	5.9	73.2	929	
	November	581	3.24	4.99	104.5	132.7	91.3	6.6	73.3	938	
	December	581	3.24	4.99	104.5	132.0	91.3	6.2	72.8	957	
2018	January	590	3.34	5.14	104.6	133.2	89.8	5.7	71.2	972	
	February	590	3.34	5.14	104.3	134.0	88.7	5.3	69.9	974	
	March	590	3.34	5.14	104.3	134.6	87.8	4.9	68.7	959	
	April	590	3.34	5.14	104.1	134.8	87.7	4.8	68.4	957	
	May	601	3.49	5.34	104.1	134.9	87.7	4.1	67.9	952	
	June	601	3.49	5.34		135.3	87.1	4.5	67.5	961	
	July										
	August										
	September										
	October										
	November										
	December										

<sup>&</sup>quot;P & I" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)

Source: CMHC, adapted from Statistics Canada (CANSIM), Statistics Canada (CANSIM)

<sup>&</sup>quot;NHPI" means New Housing Price Index

<sup>&</sup>quot;CPI" means Consumer Price Index

<sup>&</sup>quot;SA" means Seasonally Adjusted

#### **METHODOLOGY**

#### **Starts & Completions Survey Methodology**

The Starts and Completions Survey is conducted by way of site visits which are used to confirm that new units have reached set stages in the construction process. Since most municipalities in the country issue building permits, these are used as an indication of where construction is likely to take place. In areas where there are no permits, reliance has to be placed either on local sources or searching procedures.

The Starts and Completions Survey is carried out monthly in urban areas with population in excess of 50,000, as defined by the 2016 Census. In urban areas with populations of 10,000 to 49,999, all Starts are enumerated in the last month of the quarter (i.e. four times a year, in March, June, September and December). In these centres with quarterly enumeration, Completion activity is modeled based on historical patterns. Monthly Starts and Completions activity in these quarterly locations are statistically estimated at a provincial level for single and multi categories. Centres with populations below 10,000 are enumerated on a sample basis, also in the last month of each quarter (i.e. four times a year, in March, June, September and December).

The Starts and Completions Survey enumerates dwelling units in new structures only, designed for non-transient and year-round occupancy.

Mobile homes are included in the surveys. A mobile home is a type of manufactured house that is completely assembled in a factory and then moved to a foundation before it is occupied.

Trailers or any other movable dwelling (the larger often referred to as a mobile home) with no permanent foundation are excluded from the survey.

Conversions and/or alterations within an existing structure are excluded from the surveys as are seasonal dwellings, such as: summer cottages, hunting and ski cabins, trailers and boat houses; and hostel accommodations, such as: hospitals, nursing homes, penal institutions, convents, monasteries, military and industrial camps, and collective types of accommodation such as: hotels, clubs, and lodging homes.

#### **Market Absorption Survey Methodology**

The Market Absorption Survey is carried out in conjunction with the Starts and Completions Survey in urban areas with populations in excess of 50,000. When a structure is recorded as completed, an update is also made as units are sold or rented. The dwellings are then enumerated each month until such time as full absorption occurs.

# STARTS AND COMPLETIONS SURVEY AND MARKET ABSORPTION SURVEY DEFINITIONS

A "dwelling unit", for purposes of the Starts and Completions Survey, is defined as a structurally separate set of self-contained living premises with a private entrance from outside the building or from a common hall, lobby, or stairway inside the building. Such an entrance must be one that can be used without passing through another separate dwelling unit.

A "start", for purposes of the Starts and Completions Survey, is defined as the beginning of construction work on a building, usually when the concrete has been poured for the whole of the footing around the structure, or an equivalent stage where a basement will not be part of the structure.

The number of units "under construction" as at the end of the period shown, takes into account certain adjustments which are necessary for various reasons. For example, after a start on a dwelling has commenced construction may cease, or a structure, when completed, may contain more or fewer dwelling units than were reported at start.

A "completion", for purposes of the Starts and Completions Survey, is defined as the stage at which all the proposed construction work on a dwelling unit has been performed, although under some circumstances a dwelling may be counted as completed where up to 10 per cent of the proposed work remains to be done.

The term "absorbed" means that a housing unit is no longer on the market (i.e. has been sold or rented). This usually happens when a binding contract is secured by a non-refundable deposit and has been signed by a qualified purchaser. The purpose of the Market Absorption Survey is to measure the rate at which units are sold or rented after they are completed, as well as collect prices.

#### **DWELLING TYPES**

A "**Single-Detached**" dwelling (also referred to as "**Single**") is a building containing only one dwelling unit, which is completely separated on all sides from any other dwelling or structure. Includes link homes, where two units may share a common basement wall but are separated above grade. Also includes cluster-single developments.

A "**Semi-Detached (Double)**" dwelling (also referred to as "**Semi**") is one of two dwellings located side-by-side in a building, adjoining no other structure and separated by a common or party wall extending from ground to roof.

A "Row (Townhouse)" dwelling is a one family dwelling unit in a row of three or more attached dwellings separated by a common or party wall extending from ground to roof.

The term "**Apartment and other**" includes all dwellings other than those described above, including structures commonly known as stacked townhouses, duplexes, triplexes, double duplexes and row duplexes.

#### INTENDED MARKET

The "intended market" is the tenure in which the unit is being marketed. This includes the following categories:

Freehold: A residence where the owner owns the dwelling and lot outright.

**Condominium (including Strata-Titled):** An individual dwelling which is privately owned, but where the building and/or the land are collectively owned by all dwelling unit owners. A condominium is a form of ownership rather than a type of house.

**Rental**: Dwelling constructed for rental purposes regardless of who finances the structure.

#### GEOGRAPHICAL TERMS

A census metropolitan area (CMA) or a census agglomeration (CA) is formed by one or more adjacent municipalities centred on a population centre (known as the core). A CMA must have a total population of at least 100,000 of which 50,000 or more must live in the core based on adjusted data from the previous Census of Population Program. A CA must have a core population of at least 10,000 also based on data from the previous Census of Population Program. To be included in the CMA or CA, other adjacent municipalities must have a high degree of integration with the core, as measured by commuting flows derived from data on place of work from the previous Census Program.

A "Rural" area, for the purposes of this publication, is a centre with a population less than 10,000.

2017 data based on 2016 Census Definitions. 2012-2016 data based on 2011 Census Definitions. 2007-2011 data based on 2006 Census Definitions.

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- Housing Market Outlook, Highlight Reports Northern Housing
- Housing Market Outlook, Canada and Major Centres
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