#### HOUSING MARKET INFORMATION

## HOUSING NOW TABLES Sherbrooke CMA

Date Released: Third Quarter 2018



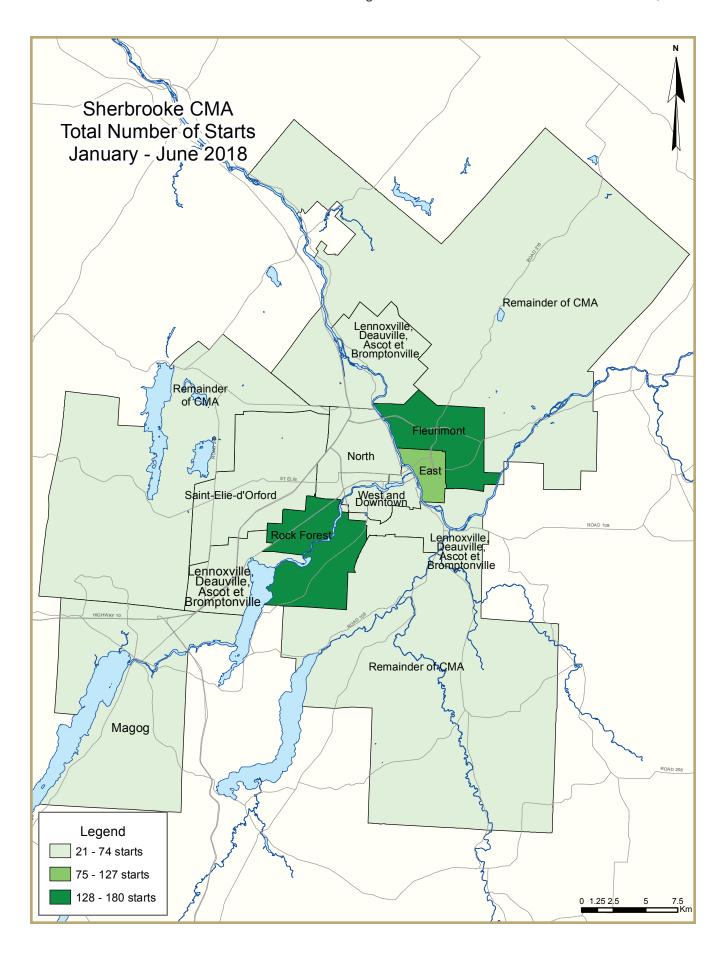
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#### **SYMBOLS**

- n/a Not applicable
- \* Totals may not add up due to co-operatives and unknown market types
- \*\* Percent change > 200%
- . Nil
- -- Amount too small to be expressed
- SA Monthly figures are adjusted to remove normal seasonal variation

	Table I: Housing Starts (SAAR and Trend)													
Second Quarter 2018														
Sherbrooke CMA <sup>I</sup>	rooke CMA <sup>1</sup> Annual Monthly SAAR Trend <sup>2</sup>													
	2016	2017	Apr. 2018	May 2018	Jun. 2018	Apr. 2018	May 2018	Jun. 2018						
Single-Detached	278	278	280	256	266	303	302	267						
Multiples	919	846	1,176	1,512	1,368	998	990	1,114						
Total	1,197	1,124	1,456	1,768	1,634	1,301	1,292	1,381						
	Quarter	ly SAAR		Actual			YTD							
	2018 Q1	2018 Q2	2017 Q2	2018 Q2	% change	2017 Q2	2018 Q2	% change						
Single-Detached	322	281	120	102	-15.0%	159	139	-12.6%						
Multiples	876	1,352	210	338	61.0%	484	557	15.1%						
Total	1,198	1,633	330	440	33.3%	643	696	8.2%						

Source: CMHC

Census Metropolitan Area

 $<sup>^2</sup>$  The trend is a six-month moving average of the monthly seasonally adjusted annual rates (SAAR) Detailed data available upon request

Tab	Table 1.1: Housing Activity Summary of Sherbrooke CMA												
		Sec	ond Qua	rter 2018									
			Owne	rship			Ren	4-1					
		Freehold		C	Condominium		Ken	tai					
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*				
STARTS													
Q2 2018	102	68	24	0	0	4	0	242	440				
Q2 2017	120	80	27	0	0	0	0	103	330				
% Change	-15.0	-15.0	-11.1	n/a	n/a	n/a	n/a	135.0	33.3				
Year-to-date 2018	139	156	30	0	0	4	0	367	696				
Year-to-date 2017	159	136	52	0	0	4	0	292	643				
% Change	-12.6	14.7	-42.3	n/a	n/a	0.0	n/a	25.7	8.2				
UNDER CONSTRUCTION													
Q2 2018	124	48	28	0	0	0	0	261	461				
Q2 2017	193	104	70	0	0	118	0	230	715				
% Change	-35.8	-53.8	-60.0	n/a	n/a	-100.0	n/a	13.5	-35.5				
COMPLETIONS													
Q2 2018	73	124	12	0	0	8	0	296	513				
Q2 2017	60	50	14	0	0	4	0	359	487				
% Change	21.7	148.0	-14.3	n/a	n/a	100.0	n/a	-17.5	5.3				
Year-to-date 2018	156	164	26	0	0	11	0	353	710				
Year-to-date 2017	123	84	30	0	0	4	0	615	863				
% Change	26.8	95.2	-13.3	n/a	n/a	175.0	n/a	-42.6	-17.7				
COMPLETED & NOT ABSORB	ED												
Q2 2018	11	95	30	0	0	24	n/a	n/a	160				
Q2 2017	18	65	30	0	0	7	n/a	n/a	120				
% Change	-38.9	46.2	0.0	n/a	n/a	**	n/a	n/a	33.3				
ABSORBED													
Q2 2018	75	96	23	0	0	2	n/a	n/a	196				
Q2 2017	61	58	19	0	0	П	n/a	n/a	149				
% Change	23.0	65.5	21.1	n/a	n/a	-81.8	n/a	n/a	31.5				
Year-to-date 2018	161	128	38	0	0	15	n/a	n/a	342				
Year-to-date 2017	126	85	25	0	0	17	n/a	n/a	253				
% Change	27.8	50.6	52.0	n/a	n/a	-11.8	n/a	n/a	35.2				

Table 1.2: Housing Activity Summary by Submarket Second Quarter 2018												
			Owne									
		Freehold			Condominium		Ren	ital				
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*			
STARTS												
Old City of Sherbrooke												
Q2 2018	15	2	0	0	0	0	0	87	104			
Q2 2017	10	2	5	0	0	0	0	20	37			
Suburbs of the old city of Sherbroo	ke											
Q2 2018	41	64	22	0	0	0	0	149	276			
Q2 2017	51	68	22	0	0	0	0	69	210			
New City of Sherbrooke												
Q2 2018	56	66	22	0	0	0	0	236	380			
Q2 2017	61	70	27	0	0	0	0	89	247			
Magog												
Q2 2018	7	2	0	0	0	4	0	3	16			
Q2 2017	6	0	0	0	0	0	0	14	20			
Remainder of the CMA												
Q2 2018	39	0	2	0	0	0	0	3	44			
Q2 2017	53	10	0	0	0	0	0	0	63			
Sherbrooke CMA												
Q2 2018	102	68	24	0	0	4	0	242	440			
Q2 2017	120	80	27	0	0	0	0	103	330			
UNDER CONSTRUCTION												
Old City of Sherbrooke												
Q2 2018	14	4	0	0	0	0	0	97	115			
Q2 2017	17	4	5	0	0	106	0	73	205			
Suburbs of the old city of Sherbroo												
Q2 2018	34	36	22	0	0	0	0	152	244			
Q2 2017	74	78	58	0	0	0	0	138	348			
New City of Sherbrooke												
Q2 2018	48	40	22	0	0	0	0	249	359			
Q2 2017	91	82	63	0	0	106	0	211	553			
Magog												
Q2 2018	13	4	4	0	0	0	-	3	24			
Q2 2017	16	6	4	0	0	0	0	15	41			
Remainder of the CMA												
Q2 2018	63	4		0	0	0		9	78			
Q2 2017	86	16	3	0	0	12	0	4	121			
Sherbrooke CMA												
Q2 2018	124	48	28	0	0	0		261	461			
Q2 2017	193	104	70	0	0	118	0	230	715			

1	Table 1.2: Housing Activity Summary by Submarket Second Quarter 2018											
			Owne									
		Freehold			Condominium		Ren	tal				
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*			
COMPLETIONS												
Old City of Sherbrooke												
Q2 2018	10	6	0	0	0	0	0	111	127			
Q2 2017	3	0	2	0	0	4	0	122	131			
Suburbs of the old city of Sherbrook	ke											
Q2 2018	31	116	10	0	0	0	0	179	336			
Q2 2017	27	48	12	0	0	0	0	227	314			
New City of Sherbrooke												
Q2 2018	41	122	10	0	0	0	0	290	463			
Q2 2017	30	48	14	0	0	4	0	349	445			
Magog												
Q2 2018	8	2	0	0	0	4	0	0	14			
Q2 2017	8	0	0	0	0	0	0	2	10			
Remainder of the CMA												
Q2 2018	24	0	2	0	0	4	0	6	36			
Q2 2017	22	2	0	0	0	0	0	8	32			
Sherbrooke CMA												
Q2 2018	73	124	12	0	0	8	0	296	513			
Q2 2017	60	50	14	0	0	4	0	359	487			
COMPLETED & NOT ABSORB	ED											
Old City of Sherbrooke												
Q2 2018	3	2	0	0	0	14	n/a	n/a	19			
Q2 2017	3	2	0	0	0	4	n/a	n/a	9			
Suburbs of the old city of Sherbrook												
Q2 2018	8	87	25	0	0	0	n/a	n/a	120			
Q2 2017	13	59	26	0	0	0	n/a	n/a	98			
New City of Sherbrooke												
Q2 2018	- 11	89	25	0	0	14	n/a	n/a	139			
Q2 2017	16	61	26	0	0	4	n/a	n/a	107			
Magog												
Q2 2018	0	3	3	0	0	4	n/a	n/a	10			
Q2 2017	0	2	4	0	0	0	n/a	n/a	6			
Remainder of the CMA												
Q2 2018	0	3	2	0		6		n/a				
Q2 2017	2	2	0	0	0	3	n/a	n/a	7			
Sherbrooke CMA												
Q2 2018	- 11	95	30	0	0	24		n/a				
Q2 2017	18	65	30	0	0	7	n/a	n/a	120			

	Fable 1.2:	_	Activity ond Qua			narket			
			Owne						
		Freehold		(	Condominium		Ren	tal	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
ABSORBED									
Old City of Sherbrooke									
Q2 2018	10	5	0	0	0	0	n/a	n/a	15
Q2 2017	4	2	3	0	0	- 11	n/a	n/a	20
Suburbs of the old city of Sherbroo	ke								
Q2 2018	33	90	21	0	0	0	n/a	n/a	144
Q2 2017	25	53	16	0	0	0	n/a	n/a	94
New City of Sherbrooke									
Q2 2018	43	95	21	0	0	0	n/a	n/a	159
Q2 2017	29	55	19	0	0	П	n/a	n/a	114
Magog									
Q2 2018	8	- 1	0	0	0	0	n/a	n/a	9
Q2 2017	9	2	0	0	0	0	n/a	n/a	- 11
Remainder of the CMA									
Q2 2018	24	0	2	0	0	2	n/a	n/a	28
Q2 2017	23	- 1	0	0	0	0	n/a	n/a	24
Sherbrooke CMA									
Q2 2018	75	96	23	0	0	2	n/a	n/a	196
Q2 2017	61	58	19	0	0	П	n/a	n/a	149

Table 1.3: History of Housing Starts of Sherbrooke CMA 2008 - 2017													
			Owne	ership			Daw	Rental					
		Freehold		C	Condominium	١	Ker	itai					
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*				
2017	278	213	88	0	0	19	0	526	1,124				
% Change	0.0	1.4	-4.3	n/a	n/a	-44.1	n/a	-4.7	-6.1				
2016	278	210	92	0	0	34	0	552	1,197				
% Change	-8.9	22.1	-20.0	n/a	n/a	-79.9	n/a	-5.2	-12.4				
2015	305	172	115	0	0	169	0	582	1,367				
% Change	-17.3	14.7	-12.9	n/a	n/a	67.3	-100.0	55.6	21.2				
2014	369	150	132	0	0	101	2	374	1,128				
% Change	-16.5	-34.8	-3.6	n/a	n/a	32.9	n/a	-38.8	-24.6				
2013	442	230	137	0	0	76	0	611	1,496				
% Change	-27.5	-9.4	-43.4	n/a	n/a	33.3	-100.0	28.4	-14.1				
2012	610	254	242	0	0	57	4	476	1,741				
% Change	9.5	22.1	12.6	n/a	n/a	-37.4	n/a	-5.6	10.5				
2011	557	208	215	0	0	91	0	504	1,575				
% Change	-2.3	-8.8	27.2	n/a	n/a	-31.1	n/a	7.9	-4.9				
2010	570	228	169	0	0	132	0	467	1,656				
% Change	-14.7	137.5	19.0	n/a	-100.0	37.5	n/a	-5.1	4.8				
2009	668	96	142	0	7	96	0	492	1,580				
% Change	-16.7	100.0	82.1	n/a	-65.0	-34.2	-100.0	2.1	-2.9				
2008	802	48	78	0	20	146	4	482	1,627				

Table	Table 2: Starts by Submarket and by Dwelling Type Second Quarter 2018												
	Sin	gle	Sei	mi	Row		Apt. & Other		Total				
Submarket	Q2 2018	Q2 2017	Q2 2018	Q2 2017	Q2 2018	Q2 2017	Q2 2018	Q2 2017	Q2 2018	Q2 2017	% Change		
Sherbrooke (West and City Centre)	- 1	2	0	2	0	0	24	2	25	6	**		
Sherbrooke (East)	7	- 1	0	0	0	0	63	0	70	I	**		
Sherbrooke (North)	7	7	2	0	0	3	0	20	9	30	-70.0		
Old City of Sherbrooke	15	10	2	2	0	3	87	22	104	37	181.1		
Fleurimont	8	9	6	2	0	0	96	12	110	23	**		
Rock Forest	9	9	40	30	12	22	41	25	102	86	18.6		
Saint-Élie-d'Orford	П	14	12	20	0	0	0	0	23	34	-32.4		
Lennoxville, Deauville, Ascot, Bromptonville	13	19	6	16	8	0	14	32	41	67	-38.8		
Suburbs of the old city of Sherbrooke	41	51	64	68	20	22	151	69	276	210	31.4		
New City of Sherbrooke	56	61	66	70	20	25	238	91	380	247	53.8		
Magog	7	6	2	0	0	0	7	14	16	20	-20.0		
Remainder of the CMA	39	53	0	10	0	0	5	0	44	63	-30.2		
Sherbrooke CMA	102	120	68	80	20	25	250	105	440	330	33.3		

Table	Table 2.1: Starts by Submarket and by Dwelling Type												
	January - June 2018												
	Sin	gle	Se	mi	Ro	w	Apt. &	Other		Total			
Submarket	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	%		
	2018	2017	2018	2017	2018	2017	2018	2017	2018	2017	Change		
Sherbrooke (West and City Centre)	I	4	0	2	0	0	24	14	25	20	25.0		
Sherbrooke (East)	9	- 1	0	2	0	0	81	6	90	9	**		
Sherbrooke (North)	9	7	6	0	0	3	34	33	49	43	14.0		
Old City of Sherbrooke	19	12	6	4	0	3	139	53	164	72	127.8		
Fleurimont	12	- 11	18	14	0	0	134	22	164	47	**		
Rock Forest	12	12	84	62	16	43	68	55	180	172	4.7		
Saint-Élie-d'Orford	14	19	30	20	0	0	0	0	44	39	12.8		
Lennoxville, Deauville, Ascot, Bromptonville	16	22	14	24	8	4	24	152	62	202	-69.3		
Suburbs of the old city of Sherbrooke	54	64	146	120	24	47	226	229	450	460	-2.2		
New City of Sherbrooke	73	76	152	124	24	50	365	282	614	532	15.4		
Magog	10	12	4	2	0	0	7	16	21	30	-30.0		
Remainder of the CMA	56	71	0	10	0	0	5	0	61	81	-24.7		
Sherbrooke CMA	139	159	156	136	24	50	377	298	696	643	8.2		

Table 2.2: Starts by Submarket, by Dwelling Type and by Intended Market Second Quarter 2018												
		Ro	ow			Apt. &	Other					
Submarket	Freeho Condor		Rer	ntal	Freeho Condor		Rental					
	Q2 2018	Q2 2017	Q2 2018	Q2 2017	Q2 2018	Q2 2017	Q2 2018	Q2 2017				
Sherbrooke (West and City Centre)	0	0	0	0	0	2	24	0				
Sherbrooke (East)	0	0	0	0	0	0	63	0				
Sherbrooke (North)	0	3	0	0	0	0	0	20				
Old City of Sherbrooke	0	3	0	0	0	2	87	20				
Fleurimont	0	0	0	0	0	0	96	12				
Rock Forest	12	22	0	0	2	0	39	25				
Saint-Élie-d'Orford	0	0	0	0	0	0	0	0				
Lennoxville, Deauville, Ascot, Bromptonville	8	0	0	0	0	0	14	32				
Suburbs of the old city of Sherbrooke	20	22	0	0	2	0	149	69				
New City of Sherbrooke	20	25	0	0	2	2	236	89				
Magog	0	0	0	0	4	0	3	14				
Remainder of the CMA	0	0	0	0	2	0	3	0				
Sherbrooke CMA	20	25	0	0	8	2	242	103				

Table 2.3: Starts by	Table 2.3: Starts by Submarket, by Dwelling Type and by Intended Market  January - June 2018												
			ow	<b>0</b>		Apt. &	Other						
Submarket	Freeho Condo		Rei	ntal		old and minium	Rental						
	YTD 2018	YTD 2017	YTD 2018	YTD 2017	YTD 2018	YTD 2017	YTD 2018	YTD 2017					
Sherbrooke (West and City Centre)	0	0	0	0	0	2	24	12					
Sherbrooke (East)	0	0	0	0	0	0	81	6					
Sherbrooke (North)	0	3	0	0	0	4	34	29					
Old City of Sherbrooke	0	3	0	0	0	6	139	47					
Fleurimont	0	0	0	0	0	0	134	22					
Rock Forest	16	43	0	0	2	0	66	55					
Saint-Élie-d'Orford	0	0	0	0	0	0	0	0					
Lennoxville, Deauville, Ascot, Bromptonville	8	4	0	0	2	0	22	152					
Suburbs of the old city of Sherbrooke	24	47	0	0	4	0	222	229					
New City of Sherbrooke	24	50	0	0	4	6	361	276					
Magog	0	0	0	0	4	0	3	16					
Remainder of the CMA	0	0	0	0	2	0	3	0					
Sherbrooke CMA	24	50	0	0	10	6	367	292					

Table 2.4: Starts by Submarket and by Intended Market Second Quarter 2018												
Submarket	Free	hold	Condo	minium	Rer	ntal	Total*					
Submarket	Q2 2018	Q2 2017										
Sherbrooke (West and City Centre)	- 1	6	0	0	24	0	25	6				
Sherbrooke (East)	7	- 1	0	0	63	0	70	- 1				
Sherbrooke (North)	9	10	0	0	0	20	9	30				
Old City of Sherbrooke	17	17	0	0	87	20	104	37				
Fleurimont	14	П	0	0	96	12	110	23				
Rock Forest	63	61	0	0	39	25	102	86				
Saint-Élie-d'Orford	23	34	0	0	0	0	23	34				
Lennoxville, Deauville, Ascot, Bromptonville	27	35	0	0	14	32	41	67				
Suburbs of the old city of Sherbrooke	127	141	0	0	149	69	276	210				
New City of Sherbrooke	144	158	0	0	236	89	380	247				
Magog	9	6	4	0	3	14	16	20				
Remainder of the CMA	41	63	0	0	3	0	44	63				
Sherbrooke CMA	194	227	4	0	242	103	440	330				

Table 2.5: Starts by Submarket and by Intended Market  January - June 2018												
	Free	hold	Condo	minium	Rei	ntal	Total*					
Submarket	YTD 2018	YTD 2017										
Sherbrooke (West and City Centre)	- 1	8	0	0	24	12	25	20				
Sherbrooke (East)	9	3	0	0	81	6	90	9				
Sherbrooke (North)	15	10	0	4	34	29	49	43				
Old City of Sherbrooke	25	21	0	4	139	47	164	72				
Fleurimont	30	25	0	0	134	22	164	47				
Rock Forest	114	117	0	0	66	55	180	172				
Saint-Élie-d'Orford	44	39	0	0	0	0	44	39				
Lennoxville, Deauville, Ascot, Bromptonville	40	50	0	0	22	152	62	202				
Suburbs of the old city of Sherbrooke	228	231	0	0	222	229	450	460				
New City of Sherbrooke	253	252	0	4	361	276	614	532				
Magog	14	14	4	0	3	16	21	30				
Remainder of the CMA	58	81	0	0	3	0	61	81				
Sherbrooke CMA	325	347	4	4	367	292	696	643				

Table 3:	Comp		by Sub			y Dwe	lling Ty	ype			
	Sin	Single		mi	Row		Apt. & Other				
Submarket	Q2 2018	Q2 2017	Q2 2018	Q2 2017	Q2 2018	Q2 2017	Q2 2018	Q2 2017	Q2 2018	Q2 2017	% Change
Sherbrooke (West and City Centre)	- 1	- 1	2	0	0	0	8	82	- 11	83	-86.7
Sherbrooke (East)	4	- 1	2	0	0	0	28	0	34	- 1	**
Sherbrooke (North)	5	- 1	2	0	0	0	75	46	82	47	74.5
Old City of Sherbrooke	10	3	6	0	0	0	111	128	127	131	-3.1
Fleurimont	9	9	14	8	4	0	58	85	85	102	-16.7
Rock Forest	9	6	60	26	4	8	74	22	147	62	137.1
Saint-Élie-d'Orford	7	6	30	4	0	0	0	0	37	10	**
Lennoxville, Deauville, Ascot, Bromptonville	6	6	12	10	0	4	49	120	67	140	-52.1
Suburbs of the old city of Sherbrooke	31	27	116	48	8	12	181	227	336	314	7.0
New City of Sherbrooke	41	30	122	48	8	12	292	355	463	445	4.0
Magog	8	8	2	0	0	0	4	2	14	10	40.0
Remainder of the CMA	24	22	0	2	0	0	12	8	36	32	12.5
Sherbrooke CMA	73	60	124	50	8	12	308	365	513	487	5.3

Table 3.1	Table 3.1: Completions by Submarket and by Dwelling Type													
January - June 2018														
	Sin	Single		mi	Row		Apt. &	Other						
Submarket	YTD 2018	YTD 2017	YTD 2018	YTD 2017	YTD 2018	YTD 2017	YTD 2018	YTD 2017	YTD 2018	YTD 2017	% Change			
Sherbrooke (West and City Centre)	3	2	2	0	0	0	8	97	13	99	-86.9			
Sherbrooke (East)	5	2	2	0	0	0	38	17	45	19	136.8			
Sherbrooke (North)	10	6	2	0	0	3	75	64	87	73	19.2			
Old City of Sherbrooke	18	10	6	0	0	3	121	178	145	191	-24.1			
Fleurimont	15	13	28	12	4	4	58	114	105	143	-26.6			
Rock Forest	15	10	74	40	- 11	13	101	200	201	263	-23.6			
Saint-Élie-d'Orford	19	13	32	4	0	0	0	0	51	17	200.0			
Lennoxville, Deauville, Ascot, Bromptonville	16	12	16	24	7	4	68	120	107	160	-33.1			
Suburbs of the old city of Sherbrooke	65	48	150	80	22	21	227	434	464	583	-20.4			
New City of Sherbrooke	83	58	156	80	22	24	348	612	609	774	-21.3			
Magog	12	20	2	2	0	4	7	2	21	28	-25.0			
Remainder of the CMA	61	45	6	2	0	0	13	14	80	61	31.1			
Sherbrooke CMA	156	123	164	84	22	28	368	628	710	863	-17.7			

Table 3.2: Completions by Submarket, by Dwelling Type and by Intended Market Second Quarter 2018													
		Ro	ow .			Apt. &	Other						
Submarket	Freeho Condor		Rer	ntal	Freeho Condoi		Rer	ntal					
	Q2 2018	Q2 2017	Q2 2018	Q2 2017	Q2 2018	Q2 2017	Q2 2018	Q2 2017					
Sherbrooke (West and City Centre)	0	0	0	0	0	2	8	80					
Sherbrooke (East)	0	0	0	0	0	0	28	0					
Sherbrooke (North)	0	0	0	0	0	4	75	<del>4</del> 2					
Old City of Sherbrooke	0	0	0	0	0	6	Ш	122					
Fleurimont	4	0	0	0	0	0	58	85					
Rock Forest	4	8	0	0	0	0	74	22					
Saint-Élie-d'Orford	0	0	0	0	0	0	0	0					
Lennoxville, Deauville, Ascot, Bromptonville	0	4	0	0	2	0	47	120					
Suburbs of the old city of Sherbrooke	8	12	0	0	2	0	179	227					
New City of Sherbrooke	8	12	0	0	2	6	290	349					
Magog	0	0	0	0	4	0	0	2					
Remainder of the CMA	0	0	0	0	6	0	6	8					
Sherbrooke CMA	8	12	0	0	12	6	296	359					

Table 3.3: Completions by Submarket, by Dwelling Type and by Intended Market  January - June 2018														
	Row Apt. & Other													
Submarket	Freeho Condo		Rei	ntal	Freeho Condo	old and minium	Rer	ntal						
	YTD 2018	YTD 2017	YTD 2018	YTD 2017	YTD 2018	YTD 2017	YTD 2018	YTD 2017						
Sherbrooke (West and City Centre)	0	0	0	0	0	2	8	88						
Sherbrooke (East)	0	0	0	0	0	0	38	17						
Sherbrooke (North)	0	3	0	0	0	4	75	60						
Old City of Sherbrooke	0	3	0	0	0	6	121	165						
Fleurimont	4	4	0	0	0	0	58	114						
Rock Forest	- 11	13	0	0	0	0	101	200						
Saint-Élie-d'Orford	0	0	0	0	0	0	0	0						
Lennoxville, Deauville, Ascot, Bromptonville	7	4	0	0	2	0	66	120						
Suburbs of the old city of Sherbrooke	22	21	0	0	2	0	225	434						
New City of Sherbrooke	22	24	0	0	2	6	346	599						
Magog	0	0 4		0	7	0	0	2						
Remainder of the CMA	0	0	0	0	6	0	7	14						
Sherbrooke CMA	22	28	0	0	15	6	353	615						

Table 3.4: Co		_	market a uarter 20	_	ended Ma	arket		
Submarket	Free	hold	Condo	minium	Rer	ntal	Total*	
Submarket	Q2 2018	Q2 2017	Q2 2018	Q2 2017	Q2 2018	Q2 2017	Q2 2018	Q2 2017
Sherbrooke (West and City Centre)	3	3	0	0	8	80	П	83
Sherbrooke (East)	6	- 1	0	0	28	0	34	- 1
Sherbrooke (North)	7	- 1	0	4	75	42	82	47
Old City of Sherbrooke	16	5	0	4	111	122	127	131
Fleurimont	27	17	0	0	58	85	85	102
Rock Forest	73	40	0	0	74	22	147	62
Saint-Élie-d'Orford	37	10	0	0	0	0	37	10
Lennoxville, Deauville, Ascot, Bromptonville	20	20	0	0	47	120	67	140
Suburbs of the old city of Sherbrooke	157	87	0	0	179	227	336	314
New City of Sherbrooke	173	92	0	4	290	349	463	445
Magog	10	8	4	0	0	2	14	10
Remainder of the CMA	26	24	4	0	6	8	36	32
Sherbrooke CMA	209	124	8	4	296	359	513	487

Table 3.5: Completions by Submarket and by Intended Market  January - June 2018													
	Free	hold	Condo	minium	Rer	ntal	Total*						
Submarket	YTD 2018	YTD 2017											
Sherbrooke (West and City Centre)	5	4	0	0	8	88	13	99					
Sherbrooke (East)	7	2	0	0	38	17	45	19					
Sherbrooke (North)	12	9	0	4	75	60	87	73					
Old City of Sherbrooke	24	15	0	4	121	165	145	191					
Fleurimont	47	29	0	0	58	114	105	143					
Rock Forest	100	63	0	0	101	200	201	263					
Saint-Élie-d'Orford	51	17	0	0	0	0	51	17					
Lennoxville, Deauville, Ascot, Bromptonville	41	40	0	0	66	120	107	160					
Suburbs of the old city of Sherbrooke	239	149	0	0	225	434	464	583					
New City of Sherbrooke	263	164	0	4	346	599	609	774					
Magog	14	26	7	0	0	2	21	28					
Remainder of the CMA	69	47	4	0	7	14	80	61					
Sherbrooke CMA	346	237	- 11	4	353	615	710	863					

	Table 4: Absorbed Single-Detached Units by Price Range													
Second Quarter 2018														
					Price F	Ranges								
Submarket	< \$20	< \$200,000		\$200,000 - \$249,999		\$250,000 - \$299,999		\$300,000 - \$349,999		000 +	Total	Median Price (\$)	Average Price (\$)	
	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)		πιου (ψ)	Τ πεσ (ψ)	
Old City of Sherbrooke														
Q2 2018	0	0.0	1	33.3	0	0.0	0	0.0	2	66.7	3	-	-	
Q2 2017	0	0.0	0	0.0	I	50.0	1	50.0	0	0.0	2	-	-	
Year-to-date 2018	1	20.0	1	20.0	- 1	20.0	0	0.0	2	40.0	5	-	-	
Year-to-date 2017	0	0.0	0	0.0	- 1	20.0	2	40.0	2	40.0	5	-	-	
Suburbs of the old city	of Sherl	orooke		·										
Q2 2018	0	0.0	1	6.7	2	13.3	5	33.3	7	46.7	15	-	-	
Q2 2017	0	0.0	- 1	11.1	3	33.3	3	33.3	2	22.2	9	-	-	
Year-to-date 2018	0	0.0	2	8.0	6	24.0	9	36.0	8	32.0	25	-	-	
Year-to-date 2017	0	0.0	2	10.5	6	31.6	5	26.3	6	31.6	19	-	-	
New City of Sherbrooke														
Q2 2018	0	0.0	2	11.1	2	11.1	5	27.8	9	50.0	18	-	-	
Q2 2017	0	0.0	- 1	9.1	4	36.4	4	36.4	2	18.2	- 11	-	-	
Year-to-date 2018	- 1	3.3	3	10.0	7	23.3	9	30.0	10	33.3	30	-	-	
Year-to-date 2017	0	0.0	2	8.3	7	29.2	7	29.2	8	33.3	24	-	-	
Magog		·		·										
Q2 2018	2	50.0	0	0.0	0	0.0	2	50.0	0	0.0	4	-	-	
Q2 2017	0	0.0	0	0.0	I	33.3	- 1	33.3	- 1	33.3	3	-	-	
Year-to-date 2018	3	60.0	0	0.0	0	0.0	2	40.0	0	0.0	5	-	-	
Year-to-date 2017	0	0.0	1	10.0	3	30.0	4	40.0	2	20.0	10	-	-	
Remainder of the CMA														
Q2 2018	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0	-	-	
Q2 2017	0	0.0	0	0.0	- 1	100.0	0	0.0	0	0.0	I	-	-	
Year-to-date 2018	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0	-	-	
Year-to-date 2017	0	0.0	- 1	25.0	2	50.0	0	0.0	- 1	25.0	4	-	-	
Sherbrooke CMA														
Q2 2018	2	9.1	2	9.1	2	9.1	7	31.8	9	40.9	22	342,500	332,775	
Q2 2017	0	0.0	1	6.7	6	40.0	5	33.3	3	20.0	15	-	324,817	
Year-to-date 2018	4	11.4	3	8.6	7	20.0	11	31.4	10	28.6	35	315,000	312,563	
Year-to-date 2017	0	0.0	4	10.5	12	31.6	11	28.9	- 11	28.9	38	-	340,784	

Source: CMHC (Market Absorption Survey)

Table 4.1: Average Price (\$) of Absorbed Single-detached Units  Second Quarter 2018														
Submarket         Q2 2018         Q2 2017         % Change         YTD 2018         YTD 2017         % Change														
Old City of Sherbrooke	-	-	n/a	-	-	n/a								
Suburbs of the old city of Sherbrooke	-	-	n/a	-	-	n/a								
New City of Sherbrooke	-	-	n/a	-	-	n/a								
Magog	-	-	n/a	-	-	n/a								
Remainder of the CMA														
Sherbrooke CMA	332,775	324,817	2.4	312,563	340,784	-8.3								

Source: CMHC (Market Absorption Survey)

	Table 5: Ce	ntris <sup>®</sup> Resid	ential Activ	rity <sup>l</sup> for She	rbrooke		
						Last Four	Quarters <sup>3</sup>
	Number of Sales	Number of New Listings	Number of Active Listings	Average Price (\$)	Active Listings to Sales Ratio <sup>2</sup>	Average Price <sup>2</sup> (\$)	Active Listings to Sales Ratio <sup>2</sup>
SINGLE FAMILY*							
Q2 2018	420	535	1,060	258,896	7.6	254,540	9.7
Q2 2017	387	574	1,241	259,331	9.6	253,078	11.5
% Change	8.5	-6.8	-14.6	-0.2	n/a	0.6	n/a
YTD 2018	819	1,208	1,097	248,229	8.0	n/a	n/a
YTD 2017	801	1,263	1,286	248,021	9.6	n/a	n/a
% Change	2.2	-4.4	-14.7	0.1	n/a	n/a	n/a
CONDOMINIUMS*							
Q2 2018	71	126	320	185,633	13.5	180,192	14.6
Q2 2017	72	139	346	183,125	14.4	226,675	14.9
% Change	-1.4	-9.4	-7.5	1.4	n/a	-20.5	n/a
YTD 2018	146	264	320	177,546	13.2	n/a	n/a
YTD 2017	124	281	350	180,268	16.9	n/a	n/a
% Change	17.7	-6.0	-8.5	-1.5	n/a	n/a	n/a
PLEX*							
Q2 2018	51	95	213	232,039	12.5	230,289	15.0
Q2 2017	45	75	185	225,222	12.3	237,647	15.5
% Change	13.3	26.7	15.0	3.0	n/a	-3.1	n/a
YTD 2018	92	199	211	223,015	13.8	n/a	n/a
YTD 2017	90	168	188	239,219	12.5	n/a	n/a
% Change	2.2	18.5	12.7	-6.8	n/a	n/a	n/a
TOTAL							
Q2 2018	546	766	1,611	245,817	8.9	241,418	10.9
Q2 2017	507	797	1,790	244,991	10.6	243,966	12.5
% Change	7.7	-3.9	-10.0	0.3	n/a	-1.0	n/a
YTD 2018	1,061	1,688	1,648	240,642	9.3	n/a	n/a
YTD 2017	1,019	1,724	1,843	233,276	10.9	n/a	n/a
% Change	4.1	-2.1	-10.6	3.2	n/a	n/a	n/a

 $<sup>^{\</sup>rm I}$  Source: QFREB by the Centris  $^{\rm I\!\!\! B}$  system

<sup>&</sup>lt;sup>2</sup> Calculations: CMHC.

 $<sup>^{3}</sup>$  Weighted average for the last four quarters, to reduce strong variations from one quarter to another and give a clearer trend.

<sup>--</sup> Data not available when there are fewer than 30 sales.

n/a Not applicable.

<sup>\*</sup> Refer to Centris<sup>®</sup> for the definitions.

<sup>\*\*</sup> Observed change greater than 100%.

			Т		Economi nd Quar							
		Inter	rest Rates	Seco	NHPI,	CPI	Sherbrooke Labour Market					
		P & I Per \$100,000	Mortgag (% I Yr. Term		Total, (Quebec) 2016.12 =100	(Quebec) 2002 =100	Employment SA (,000)	Unemployment Rate (%) SA	Participation Rate (%) SA	Average Weekly Earnings (\$)		
2017	January	561	3.14	4.64	100.1	126.2	106.5	5.3	61.7	792		
	February	561	3.14	4.64	100.3	126.6	105.8	5.4	61.3	789		
	March	561	3.14	4.64	100.2	126.7	106.1	5.9	61.8	788		
	April	561	3.14	4.64	100.3	127.0	106.3	5.9	61.8	792		
	May	561	3.14	4.64	100.4	127.1	106.4	5.9	61.8	793		
	June	561	3.14	4.64	100.5	126.7	105.5	5.6	61.0	793		
	July	573	3.14	4.84	100.7	126.7	105.2	5.5	60.8	799		
	August	573	3.14	4.84	100.7	126.7	106.3	5.0	61.0	802		
	September	575	3.09	4.89	100.8	127.1	106.2	5.0	60.9	809		
	October	581	3.24	4.99	101.0	127.2	106.4	5.4	61.3	815		
	November	581	3.24	4.99	101.1	127.7	107.3	5.7	61.9	825		
	December	581	3.24	4.99	101.1	127.5	108.8	6.0	62.9	834		
2018	January	590	3.34	5.14	101.4	127.8	109.7	5.8	63.2	847		
	February	590	3.34	5.14	101.8	128.5	109.4	5.8	63.1	856		
	March	590	3.34	5.14	101.8	128.7	109.7	5.7	63.1	858		
	April	590	3.34	5.14	101.9	129.2	110.7	5.5	63.6	852		
	May	601	3.49	5.34	101.9	129.3	112.0	5.0	63.9	843		
	June	601	3.49	5.34		129.2	113.1	4.7	64.3	839		
	July											
	August											
	September											
	October											
	November											
	December											

<sup>&</sup>quot;P & I" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)

Source: CMHC, adapted from Statistics Canada (CANSIM), Statistics Canada (CANSIM)

<sup>&</sup>quot;NHPI" means New Housing Price Index

<sup>&</sup>quot;CPI" means Consumer Price Index

<sup>&</sup>quot;SA" means Seasonally Adjusted

#### **METHODOLOGY**

#### **Starts & Completions Survey Methodology**

The Starts and Completions Survey is conducted by way of site visits which are used to confirm that new units have reached set stages in the construction process. Since most municipalities in the country issue building permits, these are used as an indication of where construction is likely to take place. In areas where there are no permits, reliance has to be placed either on local sources or searching procedures.

The Starts and Completions Survey is carried out monthly in urban areas with population in excess of 50,000, as defined by the 2016 Census. In urban areas with populations of 10,000 to 49,999, all Starts are enumerated in the last month of the quarter (i.e. four times a year, in March, June, September and December). In these centres with quarterly enumeration, Completion activity is modeled based on historical patterns. Monthly Starts and Completions activity in these quarterly locations are statistically estimated at a provincial level for single and multi categories. Centres with populations below 10,000 are enumerated on a sample basis, also in the last month of each quarter (i.e. four times a year, in March, June, September and December).

The Starts and Completions Survey enumerates dwelling units in new structures only, designed for non-transient and year-round occupancy.

Mobile homes are included in the surveys. A mobile home is a type of manufactured house that is completely assembled in a factory and then moved to a foundation before it is occupied.

Trailers or any other movable dwelling (the larger often referred to as a mobile home) with no permanent foundation are excluded from the survey.

Conversions and/or alterations within an existing structure are excluded from the surveys as are seasonal dwellings, such as: summer cottages, hunting and ski cabins, trailers and boat houses; and hostel accommodations, such as: hospitals, nursing homes, penal institutions, convents, monasteries, military and industrial camps, and collective types of accommodation such as: hotels, clubs, and lodging homes.

#### **Market Absorption Survey Methodology**

The Market Absorption Survey is carried out in conjunction with the Starts and Completions Survey in urban areas with populations in excess of 50,000. When a structure is recorded as completed, an update is also made as units are sold or rented. The dwellings are then enumerated each month until such time as full absorption occurs.

### STARTS AND COMPLETIONS SURVEY AND MARKET ABSORPTION SURVEY DEFINITIONS

A "dwelling unit", for purposes of the Starts and Completions Survey, is defined as a structurally separate set of self-contained living premises with a private entrance from outside the building or from a common hall, lobby, or stairway inside the building. Such an entrance must be one that can be used without passing through another separate dwelling unit.

A "start", for purposes of the Starts and Completions Survey, is defined as the beginning of construction work on a building, usually when the concrete has been poured for the whole of the footing around the structure, or an equivalent stage where a basement will not be part of the structure.

The number of units "under construction" as at the end of the period shown, takes into account certain adjustments which are necessary for various reasons. For example, after a start on a dwelling has commenced construction may cease, or a structure, when completed, may contain more or fewer dwelling units than were reported at start.

A "completion", for purposes of the Starts and Completions Survey, is defined as the stage at which all the proposed construction work on a dwelling unit has been performed, although under some circumstances a dwelling may be counted as completed where up to 10 per cent of the proposed work remains to be done.

The term "absorbed" means that a housing unit is no longer on the market (i.e. has been sold or rented). This usually happens when a binding contract is secured by a non-refundable deposit and has been signed by a qualified purchaser. The purpose of the Market Absorption Survey is to measure the rate at which units are sold or rented after they are completed, as well as collect prices.

#### **DWELLING TYPES**

A "**Single-Detached**" dwelling (also referred to as "**Single**") is a building containing only one dwelling unit, which is completely separated on all sides from any other dwelling or structure. Includes link homes, where two units may share a common basement wall but are separated above grade. Also includes cluster-single developments.

A "**Semi-Detached (Double)**" dwelling (also referred to as "**Semi**") is one of two dwellings located side-by-side in a building, adjoining no other structure and separated by a common or party wall extending from ground to roof.

A "Row (Townhouse)" dwelling is a one family dwelling unit in a row of three or more attached dwellings separated by a common or party wall extending from ground to roof.

The term "**Apartment and other**" includes all dwellings other than those described above, including structures commonly known as stacked townhouses, duplexes, triplexes, double duplexes and row duplexes.

#### INTENDED MARKET

The "intended market" is the tenure in which the unit is being marketed. This includes the following categories:

Freehold: A residence where the owner owns the dwelling and lot outright.

**Condominium (including Strata-Titled):** An individual dwelling which is privately owned, but where the building and/or the land are collectively owned by all dwelling unit owners. A condominium is a form of ownership rather than a type of house.

**Rental**: Dwelling constructed for rental purposes regardless of who finances the structure.

#### GEOGRAPHICAL TERMS

A census metropolitan area (CMA) or a census agglomeration (CA) is formed by one or more adjacent municipalities centred on a population centre (known as the core). A CMA must have a total population of at least 100,000 of which 50,000 or more must live in the core based on adjusted data from the previous Census of Population Program. A CA must have a core population of at least 10,000 also based on data from the previous Census of Population Program. To be included in the CMA or CA, other adjacent municipalities must have a high degree of integration with the core, as measured by commuting flows derived from data on place of work from the previous Census Program.

A "Rural" area, for the purposes of this publication, is a centre with a population less than 10,000.

2017 data based on 2016 Census Definitions. 2012-2016 data based on 2011 Census Definitions. 2007-2011 data based on 2006 Census Definitions.

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- Housing Market Outlook, Canada
- Housing Market Outlook, Highlight Reports Northern Housing
- Housing Market Outlook, Canada and Major Centres
- Preliminary Housing Starts Data
- Rental Market Reports, Canada and Provincial Highlights
- Rental Market Reports, Major Centres
- Seniors' Housing Reports
- Mortgage and Consumer Credit Trends Report

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- Funding and Securitization Data
- Household Characteristics
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