

# INDUSTRIAL RESEARCH-DEVELOPMENT EXPENDITURES IN CANADA 

## 1957



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## PREFACE

This publication, prepared by the Dominion Bureau of Statistics in cooperation with the National Research Council, presents in tabular form an estimate of the magnitude and direction of the research-development program undertaken by Canadian industry in 1957 and provides an indication of the relative size of the 1958 program. The survey was conducted as a result of the interest shown in the first such publication issued two years ago, covering the years 1955 and 1956.

The current survey sought information on the cost of research-development conducted by the reporting companies, the source of these funds, and expenditures on purchases of research-development results from affiliates and others lncated in Canada and in foreign countries. It also requested data on the princinal fields in which the work was being carried out, and the number of profes-sionally-trained research personnel and technicians employed.

The concepts and definitions used parallel those followed in the 1955-56 survey. They were formed as a result of consultations held with senior officials of the National Research Council, scientists and administrators of Canadian companies who were known to have a substantial interest in industrial research. and with several trade and professional associations.

The assistance of the many business firms who have cooperated with us by submitting reports is gratefully acknowledged.

December, 1958.
WALTER E. DUFFETT, Dominion Statistician.

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## GENERAL REVIEW

The industrial research-development program of Gamadian industry is continuing to grow both in size and in number of firms. A recent survey of over 2,800 companies operating in Canada indicated that, in 1957 there were 455 firms with such programs and an additional 364 with arrangements to obtain re-search-development information from others. This compares with 377 companies with such programs and 235 with arrangements to secure researchdevelopment data in 1955, reported in the first survey conducted by the Dominion Bureau of Statistics two years ago. Although over 300 additional firms were covered in this second survey, the selection was made from identical industries and on the same basis-firms with 100 or more employees.

During 1957, the 455 firms reporting researchdevelopment programs indicated expenditures totalling $\$ 99.6$ million, plus an additional $\$ 49.6$ million spent on government research-development prime contracts. In 1955, the 377 companies reported expenditures of $\$ 65.9$ million on their own account which compares with the $\$ 99.6$ million in 1957 . Data on government research-development prime contracts were not collected in the initial survey.

Indications are that, in total, the same firms which spent $\$ 149$ million in 1957 expect that similar expenditures for 1958 will exceed $\$ 160$ million, an increase of about $8 \%$.

The major part of the industrial researchdevelopment work was conducted within the reporting companies themselves, to the extent of over $\$ 125$ million or $84 \%$ of the total in 1957. An additional $\$ 20$ million, or $13 \%$, was spent for research-development done outside Canada, of which $88 \%$ went to the United States and $11 \%$ to the United Kingdom, with the remaining $1 \%$ to other foreign countries. The balance, amounting to $\$ 4$ million, or $3 \%$, was spent for research-development done by others in Canada, mainly firms outside the corporate structure of the reporting company and research foundations. Relatively small payments were made to commercial laboratories, consultants and educational institutions.

Examination of total research-development expenditures by industry shows that, as in 1955, Transportation Equipment, Electrical Apparatus and? Supplies and Chemical Products, far exceeded the expenditures in all other industries. The Transportation Equipment industry itself, which includes the manufacture of aircraft, accounted for $\$ 73$ million, almost one half of the total research-development expenditures in all industries. However, it should be noted that of this total, $\$ 47.3$ million was supported by government research-development prime contracts and $\$ 10.7$ million by the research-development portion of government procurement contracts. The cost of research-development activity in the Electrical Apparatus and Supplies and the Chemical products industries accounted for an additional \$27
million. Together these three industries made up more than $67 \%$ of the total. Next in order of size were Products of Petroleum and Coal, Mining, NonFerrous Metal Products, Paper Products, Iron and Steel Products, Rubber Products industries and the Transportation and Public Utilities industries, which accounted for an additional $26 \%$ of the total cost of industrial research-development. The same industries were also the most active in the research-development field in 1955.

Continued activity and interest in the research field is indicated by the reported anticipated cost of research-development in 1958 estimated at $\$ 161$ million, an increase of $8 \%$ over the 1957 figure. Transportation Equipment, as the most researchactive industry, accounts for $\$ 5$ million of the increase. Following in order are Products of Petroleum and Coal and Chemical Products, with a reported increase of $\$ 2$ million each, and Non-Ferrous Metal Products, with an increase of $\$ 1$ million. These three industries together with Transportation iqquipment account for $83 \%$ of the total increase over the 1957 level. Decreases in research-development expenditures were anticipated in the Mining, Textile Products and "Other" Non-Manufacturing industries, to the extent of $\$ 1$ million, the bulk of which was in the Mining industry.

Professionally-trained scientists employed on research-development projects in 1957 numbered 4,448 , an increase of more than $50 \%$ over the correspondiag figure in 1955. Almost one-half of this increase was due to the Transportation Equipment industry, followed by Electrical Apparatus and Chemical Products. These three industries, which also showed the highest expenditures for research, accounted for over $70 \%$ of the increase in profession-ally-trained research personnel. Distribution by level of training followed the same pattern as in 1955, with about three quarters of the scientists trained to the bachelor level and the remainder fairly evenly divided between those with masters' and doctors' degrees. Research-development technicians made up over one-half of the supporting personnel, which totalled 7,263.

Research activity in the engineering flelds comprises $65 \%$ of the total, with all industries active in at least one phase of engineering. Other important fields of research included chemistry, metallurgy and physics which together accounted for an additional $30 \%$ of total expenditures. Some activity was reported by all industries in the closely related fields of chemical engineering or chemistry.

The increasing interest in research-development is shown by the investment in new or extended research facilities, which amounted to $\$ 12.8$ million in 1957. This is more than $20 \%$ of the estimated value of all facilities used for research purposes, as reported in 1955.

Fields of Research-Development Activity (Table 4)
Over $70 \%$ of the total expenditures on research in 1957 were made in four of the twelve fields of research specified in the survey, with mechanical engineering accounting for $27 \%$, "other" engineering (mainly aeronautical) $16 \%$, electrical engineering $15 \%$, and chemistry $13 \%$. Expenditures in all the engineering fields combined made up almost $65 \%$ of the total. Other important fields of research were metallurgy and physics accounting for $8 \%$ and $7 \%$ of the total respectively.

As illustrated in the summary below, activity in many of the fields of research was concentrated is only a few industries.


All industries reported some activity in mecha! ${ }^{-}$ ical and "other" engineering as well as in either chemical engineering or chemistry, which are closely related fields.

Support of Research-Development Done Within the Company (Table 5)


Examination of the sources of funds for research done within the reporting company showed that the government contribuled heavily, providing close to $40 \%$ of the total spent through research-development prime contracts, and an additional $10 \%$ through the research-development part of procurement contracts. Heaviest user of government funds was the Transportation Equipment industry ( $94 \%$ ), followed by Electrical Apparatus and Supplies and Other Manufacturing which together accounted for an additional $5 \%$. These three industries were the sole recipients of government funds obtained through the researchdevelopment part of procuremont contracts.

The reporting companies themselves financed a major share of research development costs, averaging $42 \%$ of the funds used. This pattern was the same in all industries except the following:

| industry and source of funds | $\begin{aligned} & \text { Amount } \\ & \$ 000 \text { 's } \end{aligned}$ | $\begin{gathered} \% \text { of industry } \\ \text { total } \end{gathered}$ |
| :---: | :---: | :---: |
| Trassportation equipment: |  |  |
| lieporting company .................... | 3,983 | 6. 1 |
| Parent or affiliate ...................... |  | 0. 1 |
| Government .............................. | 58,031 | 89.9 |
| Other ......................................... | 2,518 | 3. 9 |
| Other non-manufacturing: |  |  |
| Reporting company .................... | 562 | 22.4 |
| Parent or affiliate ........................ | 780 | 31.1 |
| Government ............................... | 351 | 14. 0 32.5 |
| Other | 816 |  |

Funds originating in a parent or affiliated company formed only a small part of the total, amounting to $\$ 5.6$ million. Of this amount, Electrical Apparatus and Supplies and Products of Petroleum and Coal received the greatest share, $18 \%$ and $20 \%$ respectively.

Funds coming from "other" sources were about the same in volume as funds furnished by parent or affiliated companies. Industries receiving the major portions of this type of financial support were Paper Products and Transportation Equipment, accounting for $23 \%$ and $44 \%$ respectively. This source comprises mainly funds provided by other companies for contract research. In the Other Non-Manufacturing field, outside assistance was received by hospitals from provincial grants and medical foundations and by trade associations from membership fees.

Research-Development Expenditures by Size of Firm (rable 6)


The larger firms with annual sales over $\$ 50$ million performed $72 \%$ of the total industrial research program although comprising only $12 \%$ of the re-search-active firms. Conversely, smaller firms with annual sales between $\$ 1$ million and $\$ 9$ million accounted for only $10 \%$ of the research-development expenditures, although this size group contains $49 \%$ of the firms reporting research activity. In the Mining industry the smallest firms, made up of those with annual sales of less than $\$ 1$ million, were responsible for a relatively large share of the total expenditures. This was largely due to a number of respondents being in the development stage and having no sales figures to report.

## Direct Research-Development Expenditures (Table 7)

Direct research-development expenditures, defined as covering the research done within the reporting organization, amounted to $\$ 125$ million or $84 \%$ of total research costs. The Transportation Equipment, Electrical Apparatus and Supplies and the Chemical Products industries made up $72 \%$ of the direct research-development expenditures as against $67 \%$ of the total research costs.

| Industry | Direct research expenditures |  |
| :---: | :---: | :---: |
|  | \$000's | \% of total |
| Mining | 4,835 | 3. 9 |
| Paper products | 5,701 | 4. 5 |
| Iron and steel products ................. | 4, 045 | 3.2 |
| Transportation equipment ............. | 64, 567 | 51.4 |
| Non-ferrous metal products ......... | 5,626 | 4.5 |
| Electrical apparatus and supplies | 14, 445 | 11. 5 |
| Products of petroleum and coal ... | 2,934 | 2. 3 |
| Chemical products ....................... | 11. 717 | 9.4 |
| All other industries ...................... | 11,664 | 9. 3 |
| Total | 125,534 | 100.0 |
|  | Total research expenditures |  |
|  | \$000's | \% of total |
| Mining .at....................................... | 6,279 | 4. 2 |
| Paper products ............................. | 6,213 | 4.2 |
| Iron and steel products ................ | 4,340 | 2. 9 |
| Transportation equipment ............ | 72,919 | 48.9 |
| Non-ferrous metal products ......... | 5.793 | 3. 9 |
| Electrical apparatus and supplies | 15,348 | 10.3 |
| Products of petroleum and coal .... | 7, 489 | 5. 0 |
| Chemical products ....................... | 12,428 | 8. 3 |
| All other industries ...................... | 18,335 | 12.3 |
| Total .............................................. | 149,144 | 100.0 |

The percentages of the direct research-development expenditures performed by each size group follow the same pattern as the percentages of the total expenditures contributed by these same size groups, with the larger firms conducting the major portion.

Total direct research expenditures averaged $0.9 \%$ of the sales of research-active firms. Excluding the part financed through government researchdevelopment prime contracts, the average drops to $0.6 \%$ of the sales in 1957 which compares with $0.5 \%$ in 1955. The three most research-active industries, Transportation Equipment, Electrical Apparatus and Supplies and Chemical Products, were well above this average having spent $4.5 \%, 1.6 \%$ and $1.5 \%$ of their sales dollar respectively. No expenditure sales ratio could be calculated for "Other" NonManufacturing of for the under $\$ 1$ million size group due to lack of comparable sales figures.

## Distribution of Firms with Research-Development Programs (Table 8)

The industries which had the greatest number of firms hearing research costs were the Iron and Steel Products, Electrical Apparatus and Supplies and the Chemical Products industries. There is, however, no direct relationship between the number of firms paying for research and the magnitude of research expenditures in any one industry. The Transportation Equipment industry which contributed $49 \%$ of the total industrial research costs, accounted for only $5 \%$ of the total number of firms reporting research expenditures. In contrast, the Iron and Steel Products industry included $15 \%$ of the firms but was responsible for only $3 \%$ of the total research expenditures. Similarly, the Foods and Beverages industry and the "Other" Non-manufacturing industries, included slightly more than $11 \%$ of the research active firms but accounted for only $2 \%$ of the total cost of research in each case. The Non-Ferrous Metal Products industry reported $3 \%$ of the total, both in terms of expenditures and in terms of numbers of firms supporting research.

The following summary shows the number of firms with research programs and the magnitude of expenditures, each expressed as a percentage of the total.

| Industry | No. of firms \% of total | Research expenditures \% of total |
| :---: | :---: | :---: |
| Mining, quarrying and oil wells | 6.5 | 4. 2 |
| Foods and beverages | 11.5 | 1.3 |
| Rubber products .. | 1. 3 | 2. 9 |
| Textile products ....................... | 3. 3 | 1.0 |
| Wood products ............................ | 5. 4 | 0.1 |
| Paper products | 6. 1 | 4. 1 |
| Iron and steel products ............ | 15. 5 | 2. 9 |
| Transportation equipment ......... | 4. 9 | 48. 9 |
| Non-ferrous metal products ........ | 3. 2 | 3. 9 |
| Electrical apparatus and supplies | 8.4 | 10. 3 |
| Non-metallic mineral products .. | 4.4 | 1. 2 |
| Products of petroleum and coal | 1. 3 | 5. 0 |
| Chemical products .................... | 9. 0 | 8. 3 |
| Other manufa cturing .................. | 3. 1 | 1.2 |
| Transportation, storage, communcation and public utilities ..... | 4.4 | 2. 6 |
| Other non-manufacturing ........... | 11.7 | 2.1 |
| Total ..................................... | 100.0 | 100.0 |

On the basis of the number of firms engaged in research, some industries proved to be more ro-search-active than others. The Electrical Apparatus and Supplies and Chemical Products industries eac! had over $45 \%$ of the surveyed firms reporting research expenditures. The research-active firms also made up over $40 \%$ of those surveyed in both Rubber Products and Products of Petroleum and Coal industries, but in these instances there were only 22 and 19 firms contacted respectively.

A total of 549 firms reported that they had free access to results of research development from one or more sources. Of these, 241 received information from Canadian sources, 322 from the United States, 40 from the United Kingdom and 15 from other foreign countries. The Iron and Steel Products, Chemical Products, Foods and Beverages and Electrical Apparatus and Supplies industries account for over half of the firms having free access to research from American sources. The largest number of firms (in any group) reporting that they received information from the United Kingdom was found in the Chemical Products industry.

Of the 549 firms supplied with research results without payment, 364 made no other payments for research except, in a few cases, grants to universities or hospitals. Information was received by 175 of these firms from a parent, subsidiary or affiliate.

## Scientific Personnel (Tables 9 to 13)

The equivalent of 4,448 professionally trained scientists and engineers, of whom 3,433 held bache-lors degrees, 429 masters degrees and 586 doctors degrees, were employed in research-development work by the reporting companies in 1957. The Transportation Equipment, Electrical Apparatus and Supplies and the Chemical Products industries, which had the highest expenditures for research, employed the greatest numbers of scientists and engineers. The next greatest numbers were in the Paper Products. Mining, Non-Ferrous Metal Products and the Iron and Steel Products industries. These seven industries together accounted for almost $83 \%$ of the professional employment in the research field.

The distribution of scientists with different levels of training varied from industry to industry. The "Other" Non-Manufacturing industries (including Health Service) where many medical scientists are employed, had the largest percentage of its scientific personnel at the doctorate level. Professional employees at the bachelor level predominated in all other industries. The Chemical Products, Paper Products, Products of Petroleum and Coal and the Foods and Beverages industries, all most active in the chemical research field, had over $25 \%$ of their professional employment at the doctorate level. On the other hand the Transportation Equipment, Iron and Steel Products, Transportation and Public Uility Operations and the Electrical Apparatus and Supplies Industries, all most active in engineering research, as well as the Mining industry, had less than $6 \%$ of their professional employees at the doctorate level and over $80 \%$ at the bachelor level.

Thus, in all phases of engineering research, there is a greater predominance of professional enployees with bachelor degrees. Most noticeable in this respect were mechanical engineers, $95 \%$ of whom are trained at the bachelor level. Metallurgists and mathematicians also followed this same general pattern. On the other hand geologists and other earth scientists, chemists, physicists and agricultural scientists although predominantly trained to the bachelor level, have a greater percentage of professional employees with masters or doctors degrees than in the engineering field, or in the overall pattern.

Reporting companies employed the equivalent of 7,263 supporting personnel on rescarch development work of whom 3,737 were research-development technicians, 802 were skilled craftsmen and 2,724 were other supporting personnel. The industries which employed the greatest number of scientists and engineers also accounted for the largest portion of supporting staff. These were Transportation Equipment, Electrical Apparatus and Supplies and Chemical Products followed by the Non-Ferrous Metal Products, Paper Products, Iron and Steel Products, and Mining industries. These industries accounted for $89 \%$ of supporting personnel compared with $83 \%$ of the professional employment.

The average ratio of supporting personnel to ifofessional scientists and engineers in researchative firms was 1.6 (Table 13). The industries with the highest ratios were:

## Industry

## Supporting Personnel <br> per Professional Employee

| Iron and Steel Products................... | 2.9 |
| :--- | :--- |
| Non-Ferrous Metal Products........... | 2.7 |
| "Other" Manufacturing ................. | 2.2 |
| Transportation Equipment .......... | 2.1 |
| Mining. Quarrying and Oil Wells ..... | 1.8 |
| Wood Products ..................................... | 1.8 |

The Foods and Beverages and Non-Metallic Mineral Products industries had the lowest ratio, both with 0.8 supporting personnel per professional scientist.

The overall ratio of research-development technicians to professional personnel was 0.8 , of skilled craftsmen 0.2 , and of other supporting personnel 0.6 .

## Research Grants (Table 14)

A total of 71 firms reported that they granted funds to educational institutions, research institutes, foundations and hospitals for general researchdevelopment work. These grants amounted to $\$ 559,036$ of which over $70 \%$ was provided by the Chemical Products and Products of Petroleum and Coal industries, the Mining industry and the Other Non-Manufacturing industries. These same industries accounted for $42 \%$ of the firms making grants.

In some instances, medical foundations and hospitals reported making grants to other organi-
zations. These amounts were not included as the reporting bodies were themselves receiving funds in the form of grants and this could have resulted in duplication.

Capital Expenditures on Research Facilities (Table 15)

Total capital expenditures during 1957 for new or extended facilities for use in research-development amounted to $\$ 12,782,707$ which was over $20 \%$ of the total replacement value of research facilities in use in 1955. The Transportation Equipment industry alone accounted for $42 \%$ of the total, with the Chemical Products and Products of Petroleum and Coal industries responsible for an additional $20 \%$. Next in order were the Mining, Wood and Paper Products, "Other" Non-Manufacturing and the Flectrical Apparatus and Supplies industries, which together accounted for another $25 \%$.

Research-Development Expenditures, 1955-1957 (Table 16)


Deletion of the research for which the reporting companies were reimbursed directly by the government places the 1957 research-development costs on a comparable basis with the expenditures during 1955 and 1956. The estimated increase of $\$ 13$ million in 1956 was followed by a further increase in 1957 of over $\$ 20$ million, amounting to a total increase of $51 \%$ in the research-development expenditures over the two year period. The three most research-active industries, Transportation Equipment, Electrical Apparatus and Supplies and Chemical Products, together accounted for over half of the increase.

Other industries showing large increases over the 1955 level were Mining, Other Manufacturing
and Other Non-Manufacturing (mainly health, ens:neering and scientific services). In these three instances, expenditures remained much the same in 1956, with the bulk of the increase occurijes during 1957. Each of these three industries also showed a percentage increase much higher than the over all average.

The relative importance of the various industries in the research field remained remarkably constant over the three year period. The Other NonManufacturing industries accounted for $1 \%$ of the total in 1955 and $3 \%$ of the total in 1957. In all other industries, the percentage contribution did not differ by more than $1 \%$ during the period.

TABLE 1. Research-Development Expenditures, by Industry, 1957

| Industry | Expenditures for research done within the company | Payments to others in Canada | Payments to others outside Canada | Total researchdevelopment expenditures |
| :---: | :---: | :---: | :---: | :---: |
|  | dollars |  |  |  |
| Mining, quarrying and oll wells | 4,835,332 | 151,129 | 1,293,026 | 6,279,487 |
| Manufacturing: |  |  |  |  |
| Foods and beverages | 1,355,851 | 109,257 | 418, 014 | 1. 883 , 122 |
| Rubber products | 1,145,619 | 23. 258 | 3, 138,654 | 4, 307, 531 |
| Textlle products | 1,292,876 | 17, 380 | 171,950 | 1, 482,206 |
| Wood products | 117, 177 | 22,936 | 8,050 | 148, 163 |
| Paper products | 5,700,747 | 201, 048 | 311, 567 | 6,213,362 |
| Iron and steel products | 4, 045,081 | 78,699 | 216, 263 | 4, 340,043 |
| Transportation equipment .................................................. | 64, 566,901 | 2,711,800 | 5,640,126 | 72,918,827 |
| Non-ferrous metal products | 5,626,034 | 109, 125 | 57,950 | 5, 793, 109 |
| Electrical apparatus and supplies | 14, 444,799 | 12,000 | 891,641 | 15,348,440 |
| Non-metallic mineral products | 1, 115, 368 | 32, 323 | 566,085 | 1.713,776 |
| Products of petroleum and coal | 2,934, 400 | 11,000 | 4, 543,118 | 7, 488,518 |
| Chemical products ........................................................... | 11, 717,093 | 31, 197 | 680, 158 | $12,428,448$ |
| Other manufacturing ${ }^{1}$........................................................ | 1,750,936 | 27,865 | 29, 550 | 1,808,351 |
| Transportation, storage, communication, and public utility operations | 2, 377, 100 | 7.400 | 1,514,300 | 3,898,800 |
| Other non-manufacturing ${ }^{2}$........................................................ | 2,508,574 | 235,924 | 347,398 | 3,091,896 |
| Total .............................................................................. | 125, 533, 888 | 3,782, 341 | 19,827, 850 | 149, 144, 079 |
| Percentage of expenditures withln the company, in Canada and outside Canada to total research expenditures | 84.17\% | 2. $54 \%$ | 13. $29 \%$ | $100 \%$ |

[^0]TABLE ?. Estimated Research-Development Expenditures, by Industry, 1958

| Industry | Estimated Expenditures for research done within the company 1958 | Estimated payments to others 1958 | Estimated total research expenditures 1958 | Total research expenditures 1957 | $\begin{gathered} \% \text { increase } \\ \text { or } \\ \text { decrease } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | dollars |  |  |  | \% |
| Mining, quarrying and oil wells | 4,143,122 | 1,117,549 | 5,260,671 | 6,279,487 | -16. 23 |
| Manufacturing: |  |  |  |  |  |
| Foods and beverages Rubber products | $1,480,150$ $1,121,000$ | 496,790 $3,338,720$ | $1,976,940$ $4,459,720$ | 1,883, ${ }^{\text {4,32 }}$ | + +3.98 +3.53 |
| Textlle products | 1, 333,500 | 132,050 | 1,465,550 | 1,482, 206 | -1.12 |
| Wood products.. | 124,400 | 27,900 | 152.300 | 148, 163 | + 2.79 |
| Paper products | 6,066,393 | 470, 325 | 6,536,718 | 6, 213, 362 | +5.20 |
| Iron and steel products | 4,526,800 | 308, 465 | 4, 835, 265 | 4,340,043 | +11.41 |
| Transportation equipment | 67, 613,104 | 10.379,300 | 77,992,404 | 72,918,827 | + 6.96 |
| Non-ferrous metal products ............................. | 6,837,880 | 272, 700 | 7.110,580 | 5,793,109 | +22.74 +3.91 |
| Electrical apparatus and supplies .................... | 14,871,067 | 1,077, 200 | 15,948, 267 | 15,348,440 | +3.91 +6.08 |
| Non-metallic mineral products | 1, 204,781 | 613,108 $6,204,000$ | 1,817,889 | 1,713,776 | +6.08 +28.52 |
| Products of petroteum and coal | 13, 479, 184 | 767,980 | 14,247, 164 | 12,428, 448 | +14.63 |
| Other manufacturing ${ }^{1}$ | 2,300,919 | 48,500 | 2, 349,419 | 1,808, 351 | +29.92 |
| Transportation, storage, communication and public utility operations | 2,553,000 | 1,618,300 | 4,171,300 | 3,898,800 | +6.99 |
| Other non-manufacturlng ${ }^{2}$ | 2,556,002 | 495,370 | 3,051,372 | 3,091, 896 | -1.31 |
| Total | 133, 617, 302 | 27,372,257 | 160, 999, 559 | 149,144.079 | + 7.58 |

: Includes tobacco and tobacco products, leather products and miscellaneous manufacturing industries.
${ }^{2}$ Includes construction, health services, scientific and engineering services and trade associations.

TABLE 3. Increase and Decrease in Research-Development Fxpenditures in Terms of Numbers of Companies, by Industry, 1957-1958

| Industry | Number of companies anticlpating decreased research expenditures in 1958 | Number of companies anticipating increased research expenditures in 1958 |
| :---: | :---: | :---: |
| Mining, quarrying and oll wells ................................................................ | 7 | 19 |
| Manufacturing: |  |  |
| Foods and beverages ................................................................................... | 9 | 15 |
| Rubber products ................................................................................................................................................ | 4 | 4 |
| Wood products | 5 | 4 |
| Paper products ............................................................................ | 7 | 17 |
| Iton and steel products ................................................................ | 18 | 33 |
| Transportation equipment | 4 | 18 |
| Non-ferrous metal products .................................................................. | 5 | 9 |
| Electrical apparatus and supplies | 16 5 | 15 |
| Non-metallic mineral products ........................................................................................ | 2 | 5 |
| Products of petroleum and coal <br> Chemical products | 5 | 40 |
| Other manafacturing ${ }^{1}$................................................................................. | 3 |  |
| Transportation, storage, communication and public utility operations ..... | 2 | 4 |
| Ofner non-manufacturing ${ }^{2}$. | 13 | 22 |
| rotal | 109 | 242 |

[^1]TABLE 4. Total Research Development Expenditures, by Industry, by Field of Research, 1957


[^2]SABLE 5. Sources of Funds of Research-Development Done Within Company, by Industry, 1957

| Industry | Reporting company | Parent, affiliated and/ or subsidiary companies | Government funds received through: |  | Others | Total research done within the company |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | A. <br> Researchdevelopment prime contracts | B. <br> Researchdevelopment part of procurement contracts |  |  |
|  | dollars |  |  |  |  |  |
| Mining, quaryying and oll wells ....... | 3, 480, 372 | 883.420 | - | - | 471,530 | $4,835,332$ |
| Manufacturing: |  |  |  |  |  |  |
| Foods and beverages .................... | 1, 239, 24.1 | 115,250 | 1,000 | - | 360 | 1,355,851 |
| Rubber products ........................... | 842,590 | 191, 251 | 111.778 | - | - | 1,145,619 |
| Textile products ........................... | 1,290,376 | 1.500 | - | - | 1,000 | 1,292,876 |
| Wood products ............................... | 117.177 | - | - | - | - | 117,177 |
| Paper prenucts | 3,603, 578 | 797, 169 | - | - | 1,300,000 | $5,700,747$ |
| Iron und steel moducts | 3,995, 953 | 11,311 | 15,850 | - | 21.967 | 4, 045, 081 |
| Transportation equipment ............ | 3,983, 041 | 35, 000 | 47, 354, 112 | 10,676, 493 | 2,518,255 | 64,566, 901 |
| Non-ferrous metal products ........... | 5,545, 034 | 14,000 | 40,000 | - | 27,000 | 5,626,034 |
| Electrical apparatus and supplies | $11,215,183$ | 993, 708 | 848,218 | 1,137, 794 | 249, 896 | 14, 444, 799 |
| Non-metallic mineral products ..... | 1, 085, 398 | 29,970 | - | - | - | 1,115,368 |
| Products of petroleum and coal ... | $1,780,323$ | 1,154,077 | - | - | - | 2,934,400 |
| Chemical products ...................... | 10,905,636 | 479,492 | 188,215 | - | 143,750 | 11.717,093 |
| Other manufacturing ${ }^{1}$.................... | 714,958 | - | 653,978 | 267,000 | 115,000 | 1,750,936 |
| Transportation, storage, communication and public utility operations | $2,267,100$ | 110, 000 | - | - | - | $2,377,100$ |
| Other non-manufacturing ${ }^{2}$.................. | 561,510 | 780,148 | 351, 365 | - | 815, 351 | 2,508,574. |
| Total .......................................... | 52, 627,470 | 5, 596, 306 | 49, 564, 516 | 12,081, 287 | 5, 664,309 | 128,533,888 |
| Percentage of direct research supported by reporting company, parent or affiliate, government or others | 41. $92 \%$ | 4. $46 \%$ | 39.48\% | 9.63\% | 4. $51 \%$ | $100.00 \%$ |

[^3]TABLE 6. Total Research-Development Expenditures, by Industry and Size Group, 1957

| Industry and size group ${ }^{1}$ | $\begin{aligned} & \text { Number } \\ & \text { of } \\ & \text { firms } \end{aligned}$ | Total researchdevelopment cost | Total research cost as \% of industry total |
| :---: | :---: | :---: | :---: |
|  |  | dollars |  |
| Minimg, quarrying and oil wells: |  |  |  |
| 1. $\$ 50$ million and over | 4 | 2, 226,530 | 35. 46 |
| 2. $\$ 10$ million to $\$ 49$ million | 11 | 2,459,036 | 39. 16 |
| 3. $\$ 1$ million to $\$ 9$ million | 12 | , 209,216 | 3. 33 |
| 4. Under $\$ 1$ million | 7 | 1,384,705 | 22.05 |
| Total | 34 | 6,279,487 | 100. 00 |
| Food and beverages: |  |  |  |
| 1. \$50 rnillion and over ...... | 6 | 791, 221 | 42. 02 |
| 2. $\$ 10$ million to $\$ 49$ million | 18 | 782, 493 | 41. 55 |
| 3. $\$ 1$ million to $\$ 9$ million | 13 | 309, 408 | 16.43 |
| 4. Under $\$ 1$ million | - | - | - |
| Total | 37 | 1,883, 122 | 100.00 |
| Rubber products: |  |  |  |
| 1. $\$ 50$ million and over | 3 | 3,525, 488 | 81. 84 |
| 2. $\$ 10$ million to $\$ 49$ million | 3 | 736,543 | 17. 10 |
| 3. $\$ 1$ million to $\$ 9$ million <br> 4. Under $\$ 1$ million. | $23^{2}$ | 45,5002 | $21.06^{2}$ |
| Total | 9 | 4,307,531 | 100.00 |
| Textile products: |  |  |  |
| 1. $\$ 50$ million and over | 3 | 3 | , |
| 2. $\$ 10$ million to $\$ 49$ million | $6^{3}$ | 1,184,900 ${ }^{3}$ | $79.94{ }^{3}$ |
| 3. $\$ 1$ million to $\$ 9$ million | , $10^{2}$ | $\underset{3}{297}, 306^{2}$ | $220.06^{2}$ |
| Total | 16 | 1,482, 206 | 100.00 |
| Wood products | $13^{4}$ | 148, $163^{4}$ | $100.00{ }^{\text {4 }}$ |
| Paper products: |  |  |  |
| 1. 550 million and over ........ | 9 |  | 54.62 |
| 2. $\$ 10$ million to $\$ 49$ million | 23 | 1,473,513 | 23. 72 |
| 3. \$ 1 million to $\$ 9$ million | 8 | $1,345,880$ | 21.66 |
| 4. Under $\$ 1$ million ............... | - | - | - |
| Total | 40 | 6,213,362 | 100,00 |
| Iron and steel products: |  |  |  |
| 1. $\$ 50$ million and over ....... | ${ }^{5}$ |  |  |
| 2. $\$ 10$ million to $\$ 49$ million | 19 | $1,896,387$ | 43. 70 |
| 3. $\$ 1$ million to $\$ 9$ million <br> 4. Under $\$ 1$ million ............... | 39 3 | $1,142,882$ 27,765 | 26.33 |
| Total | 66 | 4,340,043 | 100.00 |
| Transportation equiprent: |  |  |  |
| 1. $\$ 50$ million and over | 6 | 67, 023, 263 | 91.91 |
| 2. $\$ 10$ million to $\$ 49$ million | 8 | 3,771, 667 | 5.17 |
| 3. $\$ 1$ million to $\$ 9$ million | 13 | 2,123,897 | 2. 92 |
| 4. Under \$1 million .............. | - | - | - |
| Total .. | 27 | 72,918,827 | 100.00 |

[^4]TABLE. 6. Total Research-DevelopmentExpenditures, by Industry and Size Group, 1957 - Concluded

| Industry and size grous | Number of firms | Total researchdevelopment cost | Total research cost as \% of industry total |
| :---: | :---: | :---: | :---: |
| Non-ferrous metal products: |  |  |  |
| 1. $\$ 50$ million and over | 2 | 7 | 2 |
|  | $3^{1}$ | 4,587, $120^{2}$ | $79.18{ }^{2}$ |
| 3. \$ 1 million to $\$ 9$ million | $12^{3}$ | 1,205,989 ${ }^{\text {3 }}$ | $20.82^{3}$ |
|  |  |  |  |
| Total | 15 | 5, 793, 109 | 100.00 |
| Electical apparatus and supolies: |  |  |  |
| 1. $\$ 50$ million and over | 3 | 6,859,147 | 44.69 |
| 2. $\$ 10$ million to $\$ 49$ million | 10 | 5, 568, 887 | 36.28 |
| 3. \$ 1 million to $\$ 9$ million | 34 | 2,864,606 | 18.66 |
| 4. Under \$1 million ..................................................................................... | 3 | 55,800 | .37 |
| Total ................................................................................................. | 50 | 15,348,440 | 100. 00 |
| Non-metallic mineral products: |  |  |  |
| 1. $\$ 50$ million and over | 3 | 2 | 2 |
| 2. $\$ 10$ million to $\$ 49$ million .............................................................. | $9^{2}$ | 1, 210,996 ${ }^{2}$ | 70. $66^{2}$ |
| 3. 1 million to \$ 9 million | 3 $15^{8}$ | 502,780 | $3^{29.34{ }^{3}}$ |
| 4. Under \$1 million .............................................................................. |  |  |  |
| Total | 24 | 1,713,776 | 100.00 |
| Products of petroleum and coal | 84 | 7, 488,5184 | 100.004 |
| Chemical products: |  |  |  |
| 1. $\$ 50$ milltan and over ............................................................................................ | 6 | $6,836,720$ | 55.01 |
| 2. $\$ 10$ million to $\$ 49$ million .................................................................... | 12 | $2,776,637$ | 22. 34 |
| 3. $\$ 1$ million to $\$ 9$ million <br> 4. Under $\$ 1$ million | $3^{313}$ | 2,815,0913 | , $22.65^{3}$ |
| Total | 49 | 12,428,448 | 100.00 |
| Other manfuacturing ${ }^{\text {a }}$.................................................................................... | $12^{4}$ | 1,808,3514 | $100.00^{4}$ |
| Transportation, storage, communciation, and public utility operations: |  |  |  |
| 1. $\$ 50$ million and over | 6 | 3,821,000 | 98.00 |
| 2. $\$ 10$ million to $\$ 49$ million ................................................................ | 5 |  | . 58 |
|  | $33^{3}$ | $55,300^{3}$ | ${ }_{3} 1.42^{3}$ |
| Total | 14 | 3,898,800 | 100. 00 |
| Other non manufacturing ${ }^{6}$............................................................................ | $41^{4}$ | 3,091,895 ${ }^{4}$ | $100.00^{4}$ |
| Industry totals: |  |  |  |
| 1. \$50 million and over ............................................................................................ | 57 | 108, 116,078 | 72. 49 |
| 2. $\$ 10$ million to $\$ 49$ million ................................................................ | 131 | 22,028,562 | 14.77 |
| 3. \$ 1 million to \$ 9 million .................................................................. | 221 | 14,774,187 | 9.91 |
| 4. Under \$1 million .................................................................................. | 46 | 4, 225, 252 | 2.83 |
| Total | 455 | 149, 144,079 | 100. 00 |

[^5]
## TABLE 7. Direct Research-Development Expenditures as Fercentage of Sales. by Industry and Size Group, 1957



[^6]
## TABLE 7. Direct Research-Development Expenditures as Percentage of Sales, by Industry and Size Group, $195 \%$ - Concluded

| Industry and size group ${ }^{\text {d }}$ | Direct researchdevelopment cost | $\begin{aligned} & \text { Total value } \\ & \text { of sales } \\ & 1957^{2} \end{aligned}$ | Direct research cost as \% of sales ${ }^{2}$ |
| :---: | :---: | :---: | :---: |
|  | \$ | \$000's | \% |
| Non-ferrous metal products: |  |  |  |
| 1. $\$ 50$ million and over .................................................................. | 3 | ${ }^{3}$ | D. 5 |
| 2. 10 million to $\$ 49$ million ............................................................ | 4, 457, $120{ }^{3}$ | 808, 105 ${ }^{3}$ | $0.55{ }^{3}$ |
| 3. \$ 1 million to \$ 9 million | 1. $168,914^{4}$ | 45,2824 | 2. 584 |
|  | 5, 626, 034 | 853,387 | 0.66 |
| Electrical apparatus and supplies: |  |  |  |
| 1. $\$ 50$ million and over | 6,466,006 | 568,391 | 1. 14 |
| 2. $\$ 10$ million to $\$ 49$ million ............................................................ | 5, 538, 887 | 215, 785 | 2. 57 |
| 3. \$ 1 million to \$ 9 million ................................................................ | 2, 384, 106 | 138,359 1,612 | 1. 72 |
| 4. Under \$1 million ................................................................................... | 55,800 | 1,612 | 3.47 |
| Total | 14,444,799 | 924, 147 | 1. 56 |
| Non-metallic mineral products: |  |  |  |
| 1. $\$ 50$ million and over .................................................................. | -658 | 3 | 3 - 5 |
| 2. $\$ 10$ million to $\$ 49$ million ........................................................... | $931,658^{3}$ | 168,648 ${ }^{3}$ | 0. $55^{3}$ |
| 3. $\$ 1$ million to $\$ 9$ million | $183,710^{4}$ | 52,6784 | 0.354 |
| 4. Under \$1 million ................................................................................. |  |  | 4 |
|  | 1,115,368 | 221,326 | 0. 50 |
| Products of petroleum and coal ................................................................ | 2,934, 400 ${ }^{5}$ | 1.379.727 ${ }^{5}$ | $0.21^{3}$ |
| Chemical products: |  |  |  |
| 1. \$50 million and over ................................................................... | 6,560,501 | 511.347 | 1. 28 |
| 2. $\$ 10$ million to $\$ 49$ million ......e.t................................................... | 2, 723, 252 | 300, 312 | 0.91 |
| 3. \$ 1 milion to \$ 9 million ............................................................... | $2,433,3404$ | $115,794^{4}$ | 4 2. $10^{4}$ |
|  | 11, 717,093 | 927,453 | 1. 26 |
| Other manufacturing *................................................................................ | 1.750, $936{ }^{5}$ | 327, $596^{5}$ | 0. $53^{5}$ |
| Transportation, storage, communication, and public utility operations: |  |  |  |
| 1. $\$ 50$ million and over ....................................................................... | 2,317,100 | 1,862,580 | 0.12 |
| 2. $\$ 10$ million to $\$ 49$ million ................. .n. ......................................... | 10,000 $50,000^{4}$ | 97,554 7,050 | 0.714 |
| 4. Under \$1 million ......... .o. .o............................................................... |  |  | 4 , |
| Total ............................................................................................... | 2,377, 100 | 1,967,184 | 0.12 |
| Other non-manufacturing, ${ }^{\text {8 }}$................................................................... | 2,508,574 ${ }^{5}$ | * | s |
| Industry totals: ${ }^{\text {a }}$ |  |  |  |
| 1. $\$ 50 \mathrm{million}$ and over ..................................................................... | 90, 067, 673 | 9, 555, 554 | 0.94 |
| 2. $\$ 10$ million to $\$ 49$ million ............................. ..................... .............. | 19, 468, 068 | 3, 080,938 | 0.63 |
| 3. \$ 1 million to \$9 million ..............e..........t. ......... .............................. | $13,006,676$ | 938,941 | - 1.39 |
| 4. Under \$1 million ${ }^{\text {9 }}$. ........................................ ..................................... | $2,991,471$ |  | , |
|  | 125, 533, 888 | 13,590,055 | 0.92 |

${ }^{1}$ Size groups are based on annual sales value, 1957.
${ }^{3}$ Sales of firms reporting research-development expenditures.
${ }^{3}$ Size groups 1 and 2 combined.
${ }^{4}$ Size groups 3 and 4 combined.
${ }^{5}$ All size groups combined.

- Includes tobacco and tobacco products, leather products and miscellaneous manufacturing industries.
${ }^{7}$ Includes construction, health services, scientific and engineering services, and trade associations.
"The sales figure for "Other non-manufacturing" which is included in the Industry totals, includes the value of hospital services but has no figure corresponding to sales value for trade associations or medical foundations.
- New firms, trade associations, medical foundations and any other firms for which no figure corresponding to sales value was obtainable are included in this size group.

TABLE 8. Research Development Activity, by Industry, 1957
(Number of Firms)


[^7]TABLE 9. Number of Professional Research-Development Scientists Employed by Industry, by Level of Training, 1957

| Industry | Level of training |  |  | Total |
| :---: | :---: | :---: | :---: | :---: |
|  | Bachelor level | Master level | Doctorate level |  |
| Mining, quarrying, and oil wells . | 197 | 20 | 10 | 227 |
| Manufacturing: |  |  |  |  |
| Froods and beverages ......................................................... |  |  | 24 | 96 75 |
| Rubber products. | 56 50 | 5 9 | 10 | 69 |
| Wood products ................................................................. | 7 | 1 | 1 | 9 |
| Paper products ............................................................... | 165 | 47 | 84 | 296 |
| Iron and steel products ..................................................... | 140 | 9 | 3 | 152 |
| Transportation equipment ................................................. | 1. 212 | 75 | 25 | 1,312 |
| Non-ferrous metal products .............................................. | 153 | 29 | 43 | 225 |
| Electrical apparatus and supplies ..................................... | 672 | 72 | 43 | 787 53 |
| Non-metallic mineral products ........................................... | 44 72 | 6 26 | 3 34 | +53 |
| Products of petroleum and coal $\qquad$ | 72 408 | ${ }_{74}{ }^{26}$ | 205 | 687 |
| Other manufacturing ${ }^{1}$.............................................................. | 57 | 13 | 5 | 75 |
| Transportation, storage, communication and public utility operations | 110 | 11 | 2 | 123 |
| Othet non-manufacturing ${ }^{2}$ | 35 | 15 | 80 | 130 |
| Total | 3,433 | 429 | 586 | 4,448 |

* Te.ludes tohacco and tobacco products, leather products and miscellaneous manufacturing industries.
- Lnoludes construction, bealbi services, spipptific and engineoring services, and trade assonations.

IAbLE I! Number of Professional research Develomment Srientists
Employed by Field and Level of Training, 1957

| Field of scientiflc training | Level of training |  |  | Total |
| :---: | :---: | :---: | :---: | :---: |
|  | Bachelor level | Master level | Doctorate level |  |
| Englneers, chemical .............................................................. | 399 | 53 | 51 | 503 |
| Engineers, civil ................................................................... | 40 | 4 | 3 | 47 |
| Engineers, electrical .............................................................. | 771 | 72 | 13 | 856 |
| Engineers, mechanical ............................................................ | 886 | 25 | 15 | 926 |
| Engineers, other .................................................................... | 310 | 41 | 16 | 367 |
| Chemists ................................................................................. | 500 | 122 | 255 | 877 |
| Physicists .............................................................................. | 105 | 35 | 45 | 185 |
| Geologists, geophysicists and other earth scientists............ | 10 | 11 | 10 | 31 |
| Metallurgists ........................................................................... | 177 | 17 | 22 | 216 |
| Mathematicians ..................................................................... | 42 | 6 | 4 | 52 |
| Medical Scientists ................................................................ | 22 | 17 | 103 | 142 |
| Agricultural scientists............................................................ | 18 | 2 | 6 | 26 |
| Administrators (of Research-Development)............................. | 67 | 16 | 34 | 117 |
| - $\mathrm{L}: \mathrm{Or}^{1}$ | 86 | 8 | 9 | 103 |
| Total .............................................................................. | 3,433 | 429 | 586 | 4,448 |

${ }^{1}$ Some firms were unable to give a detailed breakdown of the field and level of training of the research sclentists employed. Their total employment of research scientists is included with "Other, bachelor level."

## TABLE 11. Number of Professional Research-Development Scientists Employed by Industry, by Field of Training, 1957

| Industry | Engineers. chemical | Engineers. civil | Engineers. <br> electrical | Engine mechani | ers, cal | Engí oth |  | mists | Physicists |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mining, quarrying and oil wells | 63 | - | 3 | 3 | 5 |  | 25 | 42 | 6 |
| Manufacturing: |  |  |  |  |  |  |  |  |  |
| Froods and beverages | 14 | - | - |  | - |  | 1 | 49 | 1 |
| Rubber products ......................... | 18 | - | 3 |  | 5 |  | 1 | 45 | 1 |
| Textile products .......................... | 21 | - | - |  | 2 |  | 1 | 28 | 4 |
| Wood products .......................... | - | 1 | - |  | 2 |  | 4 | 2 | - |
| Paper products ......................... | 66 | 2 | 1 | 1 | 21 |  | 13 | 158 | 17 |
| Iron and steel products | - | 2 | 7 | 7 | 97 |  | 8 | 4 | - |
| Transportation equipment ........... | 18 | 18 | 268 |  | 625 |  | 234 | 3 | 52 |
| Non-ferrous metal products .......... | 35 | 3 | 14 |  | 19 |  | 5 | 56 | 21 |
| Electrical apparatus and supplies | 38 | 2 | 515 |  | 91 |  | 32 | 22 | 49 |
| Non-metallic mineral products.... | 14 | 3 | 1 |  | 2 |  | 5 | 14 | 2 |
| Products of petroleum and coal .. | 21 | 2 | 8 |  | 6 |  | 3 | 58 | 8 |
| Chemical products ..................... | 180 | 1 | 2 |  | 13 |  | 4 | 372 | 17 |
| Other manufacturing ${ }^{1}$.................. | 5 | - | 10 |  | 14 |  | 28 | 11 | 1 |
| Transportation, storage, communication and public utility operations | 5 | 12 | 20 |  | 13 |  | 1 | 8 | 2 |
| Other non-manufacturing ${ }^{2}$ | 5 | 1 | 4 |  | 11 |  | 2 | 5 | 4 |
| rotal | 503 | 47 | 856 |  | 926 |  | 367 | 877 | 183 |
|  | Geologists. geophysicists, and other earth sclentists | Metallurgists | Mathematicians | Medical scientists |  | gritural ntists | Adminis trators | Other ${ }^{3}$ | Total |
| Mining, quarrying and oil wells | 7 | 61 | 3 | - |  | - | 11 | 1 | 227 |
| Manufacturing: |  |  |  |  |  |  |  |  |  |
| Foods and beverages .................. | - | - | 1 | 1 |  | 13 | 4 | 12 | - 96 |
| Rubber products | - | - | - | - |  | 2 | - | - | 75 |
| Textile products .......................... | - | - | - | 2 |  | - | 6 | 5 | 69 |
| Wood products ............................. | - | - | - | - |  | - | - | - | 9 |
| Paper products .......................... | - | - | 1 | - |  | - | 9 | 8 | 296 |
| Iron and steel products ............... | - | 18 | 2 | - |  | 2 | 8 | 4 | 152 |
| Transportation equipment ........... | - | 41 | 36 | - |  | - | 9 | 8 | 1,312 |
| Non-ferrous metal products ......... | 2 | 69 | - | - |  | - | 1 | - | 225 |
| Electrical apparatus and supplies | - | 12 | 2 | - |  | - | 24 | - | 787 |
| Non-metallic mineral products .... | - | 1 | 2 | - |  | - | 6 | 3 | 53 |
| Products of petroleum and coal .. | 21 | - | 1 | 1 |  | 3 | - | - | 132 |
| Chemical products ..................... | - | 4 | 2 | 49 |  | 5 | 27 | 11 | 687 |
| Other manufacturing ${ }^{1}$.................. | - | 3 | - | - |  | 1 | 2 | - | 75 |
| Transportation, storage, communi cation and public utility operations | - | 3 | 2 | - |  | - | 6 | 51 | 123 |
| Other non-manufacturing ${ }^{2}$............... | 1 | 4 | - | 89 |  | - | 4 | - | 130 |
| Total .................. | 31 | 216 | 52 | 142 |  | 26 | 117 | 103 | 4,448 |

[^8]TABLE 12. Number and Type of Supporting Personnel, by Industry, 1957

| Industry | Researchdevelopment technicians | Skilled craftsmen | Other supporting personnel | Total supporting personnel |
| :---: | :---: | :---: | :---: | :---: |
| Mining, quarrying and oil wells | 161 | 49 | 199 | 409 |
| Manufacturing: |  |  |  |  |
| Foods and beverages | 40 |  | 30 | 79 |
|  | 42 | 8 | 32 | 82 |
| Textile products ............................................................. | 33 | 13 | 66 | 112 |
| Wood products .............................................................. | 5 | 8 | 3 | 16 |
| Paper products .................................................................. | 273 | 43 |  | 451 |
| Iron and steel products | 177 | 177 | 81 | 435 |
| Transportation equipment | 1. 208 | 189 | 1, 409 | 2, 806 |
| Pon-ferrous metal products ................................................... | 386 | 31 | 177 | 604 |
| Electrical apparatus and supplies ..................................... | 564 | 118 | 196 | 878 |
| Non-metallic mineral products .............................................. | 28 | 8 | 6 | 42 |
| Products of petroleum and coal .-......................................... | 102 | 7 | 37 | 146 |
| Chemical products ................................................................ | 470 | 45 | 213 | 728 |
| Other manufacturing ${ }^{1}$........................................................... | 78 | 57 | 29 | 164 |
| Transportation, storage, communication and public utility operations $\qquad$ | 91 | 1 | 32 | 124 |
| Other non-manufacturing ${ }^{3}$ | 69 | 39 | 79 | 187 |
| Total | 3,737 | 802 | 2, 724 | 7,263 |

${ }^{1}$ Includes tohacen and tobacco products, leather products and miscellancous manufacturing industries.


TABLE 13. Number of Supporting Personnel per Scientist and Engineer, by Industry, 1957

| Industry | Total number of scientists and engineers | Total number of supporting personael | Number of supporting personnel per scientist or engineer |
| :---: | :---: | :---: | :---: |
|  | 227 | 409 | 1. 8 |
| Manufacturing. |  |  |  |
| Foods and beverages .................................................................... | 96 | 79 | 0.8 |
| Rubber products ...................................n+e.s............................ | 75 | 82 | 1.1 |
| Textile products ......n......................................,......................... | 69 | 112 | 1.6 |
|  | 9 | 16 | 1. 8 |
| Paper products ....................................................................... | 296 | 451 | 1. 5 |
| Iron and steel products ............................e.t......................... | 152 | 435 | 2. 9 |
| Transportation equipment .............................................................. | 1,312 | 2, 806 | 2. 1 |
| Non-ferrous metal products ................................................ | 225 | 604 | 2. 7 |
| Electrical apparatus and supplies ...................................... | 787 | 878 | 1. 1 |
| Non-metallic mineral products ........................................... | 53 | 42 | 0. 8 |
| Products of petroleum and coal .wn................................................... | 132 | 146 | 1.1 |
| Chemcal products | 687 | 728 | 1. 1 |
| Other manuiacturing ${ }^{1}$...n..................................................... | 75 | 164 | 2. 2 |
| Transportation, storage, communication and public utility operations $\qquad$ | 123 | 124 | 1.0 |
| Othor uon-ibatufacturing* | 130 | 187 | 1. 4 |
| Iotal | 4,448 | 7,263 | 1.6 |

[^9]TABLE 14, Expenditures on Research Grants, by Industry, 1957

| Industry | Number of firms making grants | Total expenditures on grants (in Canada) |
| :---: | :---: | :---: |
|  |  | \$ |
| Mining, quarrying and oil wells | 4 | 105,850 |
| Manufacturing: <br> Foods and beverages | 1.3 | 24, 350 |
| Wood products .......... | 7 | 19, 100 |
|  |  | 6, 700 |
| Iron and steel products $\qquad$ | 7 | 44,900 |
|  | 3 | 43, 100 |
| Non-metallic mineral products .............................................................. |  | 3, 000 |
| Products of petroleum and coal ............................................................ | 17 | 175, 136 |
| Chemical products <br> Other manufacturing ${ }^{1}$ $\qquad$ | 5 | 14,700 |
| Transportation, storage, communication, public utility operations and other non-:nanufacturing ${ }^{2}$ | 9 | 115. 200 |
| Total | 71 | 559,036 |

${ }^{2}$ Includes tobacco and tobacco prorlucts, rubber products, leather products, textile products, electrical apparatus and supplies and iniscellaneous manufacturing industries.
? Includes construction, scientific and engineering services and trade associations, fealth services, including medical foundations are excluded as they are recinients of zrants and their inclusion wouln distort the results.

FtBLE 15. Estimated Capital Expenditures During 1957 on New or Extended Facilities for Use in Research-Development Activities

| Industry | Capital expenditures for research facilities 1957 | Replacement value of research facilities at December 31, 1955 |
| :---: | :---: | :---: |
|  | dol |  |
| Mining, quarrying and oil wells | 942,415 | 2, 152,000 |
| Manufacturing: | 142,758 | 2,555,555 |
| Rubher products ..... | 197, 085 | 1, 005,022 |
| Textile products .... | 69,300 | , 770,857 |
| Wood products .. | 851, 981 | 5,594,263 |
| Paper products | 453, 650 | 1, 380, 230 |
| Iron and steel products ... | 5, 422, 746 | 10,881, 093 |
| Non-ferrous metal products | 163,500 | 7,380, 927 |
| Electrical apparatus and supplies ........................................................... | 666, 168 | -605,800 |
| Non-metallic mineral products .... | 111,286 | 538,767 |
| Products of petroleum and coal | $2,565,810$ | 14, 351, 232 |
|  | 325, 999 | 235, 500 |
| Transportation, storage, communication and public utility operations ....... | 150,900 | 2,670,000 |
| Other non-manufacturing ${ }^{3}$............................................................................ | 719,109 | 823,861 |
| Total | 12,782,707 | 58,955, 117 |

[^10]TABLE 16. Research-Development Expenditures, 1955-1957²

| Industry | Total researchdevelopment expenditures 1955 | Estimated researchdevelopment expenditures 1956 | ```Total research- development expenditures 1957``` |
| :---: | :---: | :---: | :---: |
|  |  | dollars |  |
| Mining, quarrying and oil wells ........................................ | 3,045,624 | $3.619,300$ | $6,279,487$ |
| Manufacturing: |  |  |  |
| Foods and beverages ........................................................ | 1,705,727 | 1,779,122 | 1,882,122 |
| Rubber products ................................................................... | 2, 719,839 | 2,997, 234 | 4, 195, 753 |
| Textlle products ............................................................... | 1,160,969 | 1. 294,820 | 1,482,206 |
| Wood products ................................................................... | 94,815 | 87,500 | 148,163 |
| Paper products ....................................................................... | 4,049,008 | 4, 595, 425 | 6, 213, 362 |
| Iron and steel products ...................................................... | 3, 088, 257 | 3, 297, 120 | 4, 324, 193 |
| Transportation equipment ............................................... | 16.553, 409 | 22,771, 645 | 25, 564, 715 |
| Non-ferrous metal products .............................................. | 4,530, 242 | 5,109,200 | 5.753,109 |
| Electrical apparatus and supplies .................................. | 10,780, 204 | 11, 896, 124 | 14,500,222 |
| Non-metallic mineral products ......................................... | 1,101,488 | 1,073,927 | 1,713, 776 |
| Products of petroleum and coall ........................................ | 4,704,498 | 5, 653,883 | 7, 488, 518 |
| Chemical products ............................................................ | 7, 844,984 | 10, 135,587 | 12,240, 233 |
| Other manufacturing ${ }^{2}$..................................................... | 454,400 | 687,900 | 1, 154, 373 |
| Transportation, storage, communication and public utility operations | 3,350,609 | 3,371,900 | 3,898,800 |
| Other non-manufacturings .................................................... | 701. 542 | 934,060 | 2,740,531 |
| Total | 65, 885, 615 | $79,304,747$ | $99,579,563$ |

[^11]
## DEFINITIONS

There is no generally accepted definition of the term "research-development". The concepts and definitions used in this survey parallel those used in the previous study covering the year 1955 which were developed in consultation with the National Research Council and others having an intimate knowledge of industrial research. They were also tested through visits to a number of companies active in the research field. The aim was to arrive at a definition which would describe the type of information required, and at the same time conform as far as possible with recognized accounting practices.

In general, research-development was defined as the activities directed to pure or basic research and to the conception and development of new products or processes or major changes in existing products. This concept would cover laboratory scale activity, the design and operation of pilot plants and the development of techniques of processes to the stage where the operation could be taken over by production departments. The design and operation of pilot plants and the development of techniques or processes may result in the inclusion firms which do not conduct laboratory scale research. Included in research-development expenditures were supporting services, wages and salaries of all research personnel, materials and supplies
used, and an estimated portion of overhoad costs. This latter item would include stenographic services, delivery services, storage facilities, light, heat, power, etc.

Such activities as market research to establish consumer preference or distribution studies and sales promotion were excluded. Similarly, routine quality or quantity control of a process or product as well as costs of patents were also excluded. Changes in a process or improvements in a product to meet the requirements of a specific customer were not considered as research activity unless such changes were major in nature and resulted in the production of an improved product in volume on a continuing basis.

Although the records of some respondents did not follow the definitions as set out in the schedule, reporting companies were asked to follow the definitions as closely as possible for purposes of comparability. As a result of conversations with many officials in industry, and an examination of the individual returns received, it is felt that any variations in interpretation of the type of data to be included in the questionnaire were not significant enough to make any appreciable difference in the published data.

## COVERAGE

This is the second survey of the industrial research field conducted by the Dominion Bureau of Statistics and, in the main, it parallels the previous study covering the year 1955 .

As before, only those industries which were thought to be doing a significant amount of research were surveyed, and within the selected industries only those firms which were thought to be large enough to support some sort of research program on a continuing basis were contacted.

All industry groups as defined in the standard industrial classification were included except Clothing, Printing and Publishing, Retail and Wholesale Trade, Personal Services, and Fishing and Agriculture. This latter group was thought to contain few, if any, industrial firms which would carry out any appreciable amount of researchdevelopment as defined in this survey. Crown companies were included along with the private sector of Canadian business. The industries included in the survey were as follows:

## Mining:

Companies primarily engaged in metal and nonmetal mining, fuels, limestone quarrying and oil prospecting.

## Foods and Beverages:

Companies primarily engaged in manufacturing food preparations.

## Tobacco and Tobacco Products:

Companies primarily engaged in curing tobacco and manufacturing cigars and cigarettes.

## Rubber Products:

Companies primarily engaged in manufacturing all kinds of natural or synthetic rubber products. such as tires, rubber footwear, mechanical rubber goods, and rubber sundries.

## Leather Products:

Companies primarily engaged in tanning, curing and finishing hides and skins, and manufacturing footwear (except rubber), leather belting, leather gloves, luggage, handbags and similar products.

## Textiles:

Companies primarily engaged in manufacturing cotton, woollen or silk (including artificial silk) thread, yain or woven fabrics, dyeing and finishing textiles, and in the manufacture of cordage, rope and twine, and coating, waterproofing, and otherwise treating fabrics. (Production of clothing, and related fabrication is excluded).

## Wood Products:

Companies primarily engaged in producing tumber and wood basic materials, and manufacturing finished articles made entirely or mainly of wood. Companies engaged in manufacturing furniture and window and door screens and shades, regardless of materials used, are also included.

## Paper Products:

Companies primarily engaged in the manufacture of pulp either from wood or other fibres, conversion of these pulps into any kind of paper or paper board, or the manufacture of paper and paper board into converted products.

## Iron and Steel Products:

Companies primarily engaged in manufacturing primary iron and steel, fabricated and structural steel, sheet metal and iron products, industrial and household machinery and agricultural implements.

## Transportation Equipment:

Companies primarily engaged in manufacturing or assembling motor vehicles and parts, aircraft and parts, railroad equipment, and other transportation equipment such as boats, motorcycles, bicycles, etc.

## Non-Ferrous Metal Products:

Companies primarily engaged in the smelting and refining of non-ferrous metals, and in the manufacture of aluminum, brass, and copper products, including jewellery and silverware.

## Electrical Apparatus and Supplies:

Companies primarily engaged in manufacturing heavy electrical machinery, batteries, radios, television, and electronic components and electrical appliances.

## Non-Metallic Mineral Products:

Companies primarily engaged in manufacturing articles made entirely or mainly of non-metallic minerals such as cement, asbestos, clay, glass, stone and concrete.

## Products of Petroleum and Coal:

Companies primarily engaged in refining crude petroleum, and in manufacturing products from petroleum as well as coke and coke-oven products, paving and roofing materials, and other products made from coal.

## Chemical Products:

Companies primarily engaged in manufacturing industrial chemicals, medicinal and pharmaceutical preparations, soaps and washing compounds, paints, varnishes and allied paint products, and miscellaneous chemicals including fertilizers, sweeping compounds, adhesives, polishes and dressings, etc.

## Miscellaneous Manufacturing:

Companies primarily engaged in manufacturing professional and scientific instruments, surgical, medical and dental instruments, and clockwork operated devices.

## Construction:

Contractors engaged in the construction of buildings and highways, heavy construction and marine construction.

Transportation, Storage and Communication:
This group includes the following:
(1) Transportation companies, primarily engaged in the operation of air or water transportation services, and steam railways.
(2) Storage companies, primarily engaged in the operation of grain elevators and other storage facilities, including refrigeration.
(3) Communication companies, primarily engaged in the operation of radio, television, broadcasting and telephone services.

## Public Utility Operations:

Companies primarily engaged in the distribution of electric power, and the manufacture and distribution of gas.

## Service:

This group includes the following:
(1) Health: This classification is confined to hospitals maintaining research-development establishments and medical foundations.
(2) Engineering and Scientific: Companies primarily engaged in providing engineering, chemical, metallurgical and architectural services. This includes research laboratories except medical and dental, which are classified as health services above.
(3) Associations: Trade or industrial organizations supported by members operating in Canadian industry, and conducting research on behalf of their paying members.

Only the larger firms were considered as being in a position to maintain full time research-development establishments. However, to ensure as complete coverage as possible, the survey was extended to include all firms in the industries noted above with 100 or more employees. As an indication of the research activity conducted by the smaller firms, of the 1,364 firms in the survey with 200 or fewer employees, only 124 reported research-development costs. Expenditures averaged $\$ 60$ thousand in this group and accounted for less than $6 \%$ of the total.

Research activity is generally conducted for the benefit of the entire firm rather than in the interests of an individual branch plant. Consolidated reports were therefore requested from "multiple" firms. In cases where all branches of a firm did not
operate in the same industrial field, the firm was classified in the industry in which the major part of its operations were performed. This may lead to over or under statement of research in particular industries.

Respondents were requested to report the names of firms or associations from which they secured results of research activity, either with or without payment. Firms so reported and located in Canada,
were checked against the mailing list, and, if they were not already included in the survey, they were immediately sent a questionnaire for completion. This source resulted in comparatively few additions to the mailing list, but did insure more complets coverage. It also resulted in the inclusion in the survey of a few firms with less than 100 employees.

The survey included 2.818 firms of which more than $98 \%$ submitted returns.

Survey Coverage Based on Employment

| Industry | Employment |  |  | Percentage coverage of total employment |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total in industry ${ }^{1}$ | Total of surveyed firms ${ }^{1}$ | Total of researchactive firms ${ }^{2}$ |  |  |
|  |  |  |  | Surveyed firms | Researchactive firms |
| Mining, quarrying and oil wells | 123.228 | 101, 491 | 45,462 | 82.4 | 36. 9 |
| Manufacturing: |  |  |  |  |  |
| Foods and beverages $\qquad$ <br> Rubber products $\qquad$ | 228,633 27.212 | $\begin{array}{r} 187,342 \\ 25,954 \end{array}$ | $\begin{aligned} & 58.532 \\ & 16,116 \end{aligned}$ | $\begin{aligned} & \text { 81. } 9 \\ & 95.4 \end{aligned}$ | 25. 59 |
| Textile products ............................................................0 | 77, 706 | 63, 879 | 23, 142 | 82.2 | 29.8 |
| Wood products .............................................................. | 164,918 | 90, 085 | 7. 762 | 54.6 | 4.7 |
| Paper products | 189, 764 | 181, 254 | 119,621 | 95.5 | 63. 0 |
| Iron and steel products | 227, 618 | 185, 467 | 67. 025 | 81.5 | 29.4 |
| Transportation equipment .-............................................... | 139, 696 | 131,348 | 73, 265 | 94.0 | 52.4 |
| Non-ferrous metal products Flectrical apparatus and supplies | $\begin{aligned} & 64,473 \\ & 94,131 \end{aligned}$ | $\begin{aligned} & 53,406 \\ & 85,974 \end{aligned}$ | 46,035 83,277 | 82.8 91.3 | 71. 88 |
| Electrical apparatus and supplies <br> Non-metallic mineral products | 94, 4303 | 85,974 33,344 | 83, 12,091 | 91.3 74.4 | 27.0 |
|  | 33, 156 | 32, 514 | 21, 485 | 98.1 | 64.8 |
| Chemical products ......................................................... | 71.865 | 59, 563 | 43, 010 | 82. 9 | 59.8 |
| Other manufacturing ${ }^{\text {a }}$.................................................... | 57,973 | 42,104 | 10,817 | 72.6 | 18. 7 |
| Transportation, storage, communication and public utllity operations $\qquad$ | 418, 648 | 378, 271 | 268, 045 | 90.4 | 64.0 |
| Other nor-manufacturing | 437, 983 | 266, 624 | 20,793 | 60.9 | 4. 7 |
| Total | 2,401,807 | 1,918, 610 | 916,478 | 79.9 | 38.2 |

: Employment in 1954.
${ }^{2}$ Employment in 1957.
${ }^{3}$ Includes to bacco and tobacco products, leather products and miscellaneous manufacturing industries.

- Includes construction, heal th services, scientific and engineering services, and trade associations.


## SURVEY METHODS

All firms in the survey were originally contacted by mail. Response was exceptionally good and the final result was a completed return received from over $98 \%$ of the firms contacted.

In order to ascertain the total cost of researchdevelopment, respondents were asked to report not only the cost of their own activities in this field, but also payments made to other companies or organizations both within Canada and outside the country. To avoid duplication, firms were also asked
to list the companies to which such payments were made as well as those from which payments were received for research results. Adjustments were then made on the reports received.

During the editing of the questionnaires some difficulties or differences in interpretation were encountered. These instances were clarified through correspondence or by telephone and on the advice of the respondents, adjustments were made in the reports.

## PC\& LISNEDUTE: ATTENTION

## COMFIDENTIAL <br> KEEP ONE COPY

Department of
Trade and Commerce
Dominion Bureau of Seatistics
Genera! Assignments Division

## INDUSTRIAL RESEARCH EXPENDITURES

## 1957

Taken in colofmity with the requiremem: of the Stacistics Act, Chap, 257 of the Revised Starutes al Conada, 1952.

This survey is being condocted in cooperation with she National Research Council, in an elfort to msess the ragaivude of the industrial research program in Canada in cerms mf cotal expenditures iacurred in the various scientific fields, numbert of trained personnel employed, and nources of funds.

Plemse complese the schedule as fully as possible. Yaur best estimares will be satisfactory if precise figures are mor available.
NOTE: In the cwe of parens-lubsidiary operarions a consolidated rerurn covering all companies which wre within the organizarion will be saristhetory. Please list companies covered by this repore in Item 9 .

## DEFINITIONS

Resemeh-development includes basic and applied research in she sciences, including medicine, and in engineering. and design and deveiopmem of prototypes ad processea. Do niti Include quatity control, rousine testing of products, testing of asacmbly line and production techniques, marker tescarch, bales promotion, sales service, geolagical and geaphysich exploration or research in the socinl sciences or psychology. (SEE NOTES ON PAGE 3.)

## SECTION A

1. Was any reaearchodevelopmenc conducred within reporting company during 1957?
$\square \mathrm{Ye}$
$\square \mathrm{No}$
$\square$ Yes - 12
(m) If "YES", whs my research-developmens done on behalf of other compmies or organizations for which you were

(b) 15 "YES" so ( m ) above, list nmmes and addresacs of companien or organizations puthering chis service:
2. (m) Did reporting company spend any funds for research-development done ousside the company during 1997?...........
(b) IE"YES" list mames and nddresses of outside organizations which undertook and/or supplied you wish tescurchdevelopment services:
3. (a) Did reporting company grant funds to educmionsl institutions, resesch institures, foundelome and hospitals for general research-development work during 195??Yes
(b) If "YES" lias names and addresses of those to which these funds were gramsed:

## Name

Addeas

NOTE: IF THE ANSWERS TO QUESTIONS 1, 2 AND 3 AHE "NO" PLEASE COMPLETE SECTION B AND SIGN AND RETURN AS SECTION C DOES NOT APPLY.

SECTION B
4. (a) Does reporing compony have access so the result of research-development done ousside yous company for which no payment is made?Yea
(b) 11 " YES" list names and addrewes of companies or organizntions supplying this information;

Name
Addres:
5. Avermge number of permons emploved by reporting company in wll its activiries in Canada during 1957. Inclade employees of subsidieries and/or affilimtes if consolidated report. (Estimbte only) ........................................................
6. ToLal value of seles of Eeryices rendered by reporting company during 195\%, (Estimace only)
7. List of companies covered by this report. (Consolidared reporss only):

## SECTION C

8. Indicate approximare percentage of total retearch-development espendirures made in each of the following fielda:

9. Cost of research-developmenr performed of financed hy reporing company ............................................................................... Keport total cost tor all resemrch-developmeat. Include all professional and non-protessional samaries, other direct coses and an essimated share of overhem expenses including depreciation; exclude paten expense and expenditures on consurucrion or mequisition of buildings and durable equipment which should be reported under irem 11 below

Source of funds (epprosimare percencegen):
(i) Reporting company \%

(iii) Govemment funds peceived shrough:
a) Remerach-development prime conrract -

(iv) Orther (Please specify) ............................................................................................................................... \%
iv) Othet (Piense specify) ....



10. Amount of fund granted to educational insairutions, research inatitutions, foundationsand hospitels daring 1957 lor pen eral resemrch development work. (This mmount should nor be included in leem 9 above) .......................................
11. Escimared capiral expenditures during 1957 on new or extended facilities, including special buildings and equipment, for use in research-developmens activities
12. Number of persons employed in renearch-development done wirhin pour company organization durimg 1957 (full-time equivalent if partime senff engaged).

Note: Include all person: whose pay is included in cost figures in question 9 (s)
(s) Research-development scientires and engineers. All classes of supporting personnel are ta be excluded froth this section.

| $\begin{aligned} & \text { Bpabe- } \\ & \text { Level } \end{aligned}$ | Maree: <br> Level | $\begin{aligned} & \text { Doce } \\ & \text { pevel } \end{aligned}$ |  |  | $\begin{aligned} & \text { Benehe- } \\ & \text { Leven } \\ & \hline \end{aligned}$ | Master Level | $\begin{gathered} \text { Doe } \\ \text { porete } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | .... Engineers, Chemical | Geologists, geophysicists and other egrth acientises |  |  |  |
|  |  |  |  | Metellurgists |  |  |  |
|  |  |  | .............................. Engineers, Electrics! | Marhematicians |  |  |  |
|  |  |  | ................ Engineers, Mechanical | Medical Scientist |  |  |  |
|  |  |  | $\qquad$ Engineers, Other | Agricultural Scientists |  |  |  |
|  |  |  | .... Chemists | Administretors (of Resemrch-Development) ...... |  |  |  |
|  |  |  | ...... Physicists | Other (Specify) |  |  |  |

(b) Supporting personnel - Noce: Definition under C opponite page.
(i) Researchodevelopmear techniciene $\qquad$

(iii) Other supporting personne!

## Name and addres: <br> of persom

makimg this report


Edited
Departwer Use
$\qquad$

Checked $\qquad$

Date of this report

## DEFIGATIONAS

## A. CONCEPTS OF RESEARCH-DEVELOPMEAT:

Research-development comprises activities directed to pure research and to conceiving and developing new products, new processes and major changes in products or processes, and bringing them to the stage of production. Such activities as marker and sales research and process and quality control are excluded, as well as other special cases outlined below. In case of doubr, please feel free to ask about special situations which you may encounter.

The following kinds of activity are to be included in the concept of research-development:

1. Laboratory scale activity.
2. The design and operation of pilot plants or prototypes, provided the main purpose is one of the following:
(a) To test experimental conclusions reached at the laboratory level.
(b) To establish finished product formulas, specifications or standards.
(c) To design special equipment required by a new or improved process.
(d) To prepare operating instructions for use at the manufacturing level.
3. The engineering activity necessary to advance the design of a product or a process originated in the laboratory to the production stage. The design, construction and testing of full scale models prior to production is included, along with the development of designs for special manufacturing equipment and tools required.
4. The preparation of drawings, formulas, specifications and manuals of instruction for the use of manufacturing units, all of which are based on the research activities. (See No. 9 in the following section).

The following activities are not to be included in the concept of research-development:

1. Market research and development, including statistical surveys of consumer preferences, estimates of possible markets, distribution outlets, etc.
2. Development of advertising programs including sales promotion and demonstration of new products.
3. Economic research and other research in the social sciences.
4. Application for patents, including related legal work.
5. Experimental work performed to provide additional information as required for the completion of patent litigation.
6. Rourine quality or quantity control of a process or products at the manufacturing level.
7. investigation and/or analytical work in connection with mechanical interfuptions in production (i.e. trouble shooting).
8. Work required for the minor modification of a specific product to met the requirements of a specific customer.
9. Assistance furnished at the manufacturing level to facilitate production in accordance with established formulas, instructions or finished product specifications. This includes the cost of printing bueprints and instruction manuals. (See No 4 in preceding section).
10. Geological or geophysical exploration.

## B. COST OF RESEARCH-DEVELOPMENT:

Include all costs incurred for research-development work done.
If you maintain a separate research-development organization, include all operating costs of this organization minus an estimated allowance of the cost of non-research technical services as outlined (Nos. 1 to 10) in the preceding section. Include also an estimate of the cost of research-development work done by company divisions or technicians not part of the research-development organization. Exclude capital expenditures. Costs incurred as a result of research-development activity within your company organization may include but are not limited to the following:

1. Wages, salaries and related costs, including "fringe benefits", of all research personnel, including scientists and all classes of supporting staff.
2. Materials and supplies used (or purchased), including the cost of purchasing, receiving, inspection, storage and transportation.
3. Literature purchased to provide background information necessary for research operations.
4. Company oveshead, which is an estimated share of the functions supporting research-development activity.

If research-development operations are being conducted for your company by ourside organizations, enter the cost in Secrion ? (b). Your entries should include che rotal charges for the work including professional fees and administrative costs.

## C. SUPPORTING PERSONNEL:

Technicians: Technical personnel having high school graduation or equivalent and additional cechnical training, who assist scientists and engineers in research-development work (i.e. laboratory technicians and assistants, draftsmen, etc.).
Skilled Craftsmen: Workers in positions requiring specialized rraining and experience and who are engaged in researchdevelopment work (i.e. glassblowers, machinists, modelmakers, etc.).
Other Supporting Personnel: All other persons whose pay is included in lem 9(a).


1010721740


[^0]:    ${ }^{1}$ Includes tobacco and tobacco products, leather products and miscellaneous manufacturing industries.
    ${ }^{2}$ Includes construction, health services, scientific and engdneering services and trade associations.

[^1]:    ${ }^{1}$ Includes tobacco and tobacco products, leather products and miscellaneous manufacturing industrles.
    ${ }^{2}$ Includes construction, health services, scientific and engineering services, and trade assoclations.

[^2]:    ${ }^{1}$ Inclurles tobacco and tobacco products, leather products and miscellaneous manufacturing industries.
    ${ }^{2}$ Includes construction, health services, scientific and engineering services and trade associations.

[^3]:    ${ }^{2}$ Includes tobacco and tobacco products, leather products and miscellaneous manufacturing industries.
    ${ }^{2}$ Includes construction, health services, scientific and engineering services, and trade associations.

[^4]:    ${ }^{1}$ Size groups are based on annual sales value, 1957.
    ${ }^{2}$ Size groups 3 and 4 combined.
    *Size groups 1 and 2 combined.

    - All size groups combined.

[^5]:    ${ }^{1}$ Size groups are based on annual sales value, 1957.
    ${ }^{2}$ Size groups 1 and 2 combined.
    ${ }^{3}$ Size groups 3 and 4 combined.

    - All size groups combined.
    "Includes tobacco and tobacco products, leather products and miscellaneous manufacturing industries.
    - Includes construction, health services, scientific and engine ering services and trade associations.

[^6]:    ${ }^{1}$ Size groups are based on annual sales value, 1957.
    ${ }^{2}$ Sales of firms reporting research-development expenditures.
    Includes firms in development stage for which no figure corresponding to sales value is ohtainabie.

    - Size groups 3 and 4 combined.

    Size groups 1 and 2 combined.

    - All size groups combined.

[^7]:    The difference between column 1 and columns 2 and 3 is made up of I50 firms which did not reply, were discarded for other reasons, or were included in another report.
    includes tobacco and tobscco products, leather products and miscelianeous manuracturing industries

    - Includes construction, health services, scientific and engineering services, and trade associations.

[^8]:    'Includes tobacco and tobacco products, leather products and miscellaneous manufacturing industries.
    ${ }^{2}$ Includes construction, health services, scientific and engineering services and trade associations.
    , Some firms were unable to give a detalled breakdown of the field and level of training of the research scientists employed. Their total employment of research scientists is included with "Other, bachelor level".

[^9]:    ${ }^{1}$ Includes tobacco and tobacco products, leather products and miscellaneous manufacturing industries.
    ${ }^{2}$ Includes construction, health services, scientific and engineering services, and trade associations.

[^10]:    ${ }^{2}$ Includes tobacco and tobacco products, le ather products and miscellaneous manufacturing industries.
    2 Includes construction, health services, scientific and engineering services, and trade associations.

[^11]:    ${ }^{2}$ In order to make the flgures for 1957 comparable with those for 1955 and 1956 all research done within the company for which the source of iunds is shown as government funds received through research-development prime contracts has been deleted.

    Includes tobacco and tobacco products, leather products and miscellaneous manufacturing industries.
    Includes construction, health services, scientific and engineering services, and trade associations.

